ONTARIO
COLLEGE OF PHARMACY
44 GERRARD ST. E.
TORONTO

Donated by Mr. A.B. Petrie
Cobourg Ont.
Sept. 22, 193

ONTARIO
COLLEGE OF PHARMACY
44 GERRARD ST. E.
TORONTO.

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THE LARGEST EXCLUSIVE PILL MANUFACTURERS
IN THE WORLD

More than five hundred kinds listed and constantly in Stock.

SEND FOR LIST.

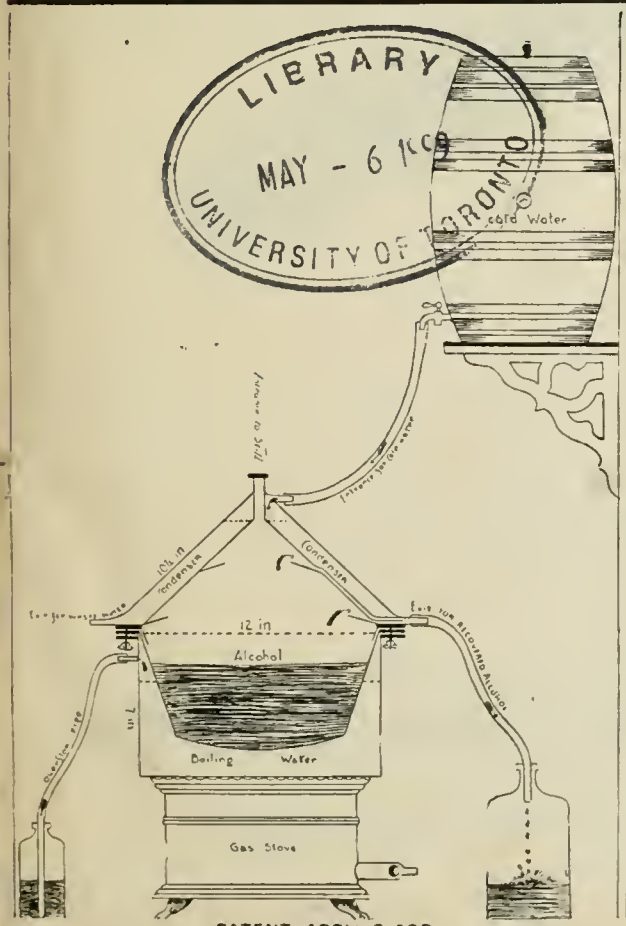
PRIVATE FORMULÆ.

With our thirty thousand feet of floor space we have unsurpassed facilities for the execution of large private formulæ at favorable prices.

SUBMIT FORMULA FOR QUOTATION.

THE UPJOHN PILL AND GRANULE CO.,

60 Maiden Lane, NEW YORK. **KALAMAZOO, MICH.**



PATENT APPLIED FOR.

The U. S. Pharmacopœia; 7th Decennial Revision.

A Complete Pharmaceutical Still, specially designed by us.

A Set of Percolators and Stand, of Most Approved Pattern.

It is our wish to present to every pharmacist a complete outfit of such appliances as are necessary to enable them to manufacture their own preparations.

In order to accomplish this we require a purchase of our Powders for Percolation amounting to twenty-five dollars for each of the above articles, or seventy-five dollars for the three.

The offer will remain for six months from first of March.

You may purchase from us direct, or through your jobber, in such quantities as your wants suggest, and each purchase, however small, will be credited. When the aggregate reaches $25.00 we will send any one of the items which you may select, and future purchases will be credited on the remaining.

When sending orders to your jobber which include any powdered or ground goods, specify Gilpin, Langdon & Co.'s, and you will be surprised how soon you will be in possession of these necessary appliances.

In sending orders to your jobber, send us duplicate so we can properly credit you.

We are confident that our powders will insure your custom in the future, as we are the originators of Assayed Powders and Powders for Percolation, and are also the pioneers in furnishing a unique class of powders, conspicuous for their purity and for the careful selection of crude materials from which they are powdered.

Our price list has over four hundred powders and powders for percolation, embracing nearly all the drugs in general use. Prices are little or no higher than the commercial powdered drugs usually sold.

On orders amounting to $10.00 net we prepay freight east of the Mississippi River; west of that line, half freight.

Send for price list, which contains a very valuable formulary and tables, making it an invaluable book of reference in compact and practical arrangement.

GILPIN, LANGDON & CO.
BALTIMORE, MD.

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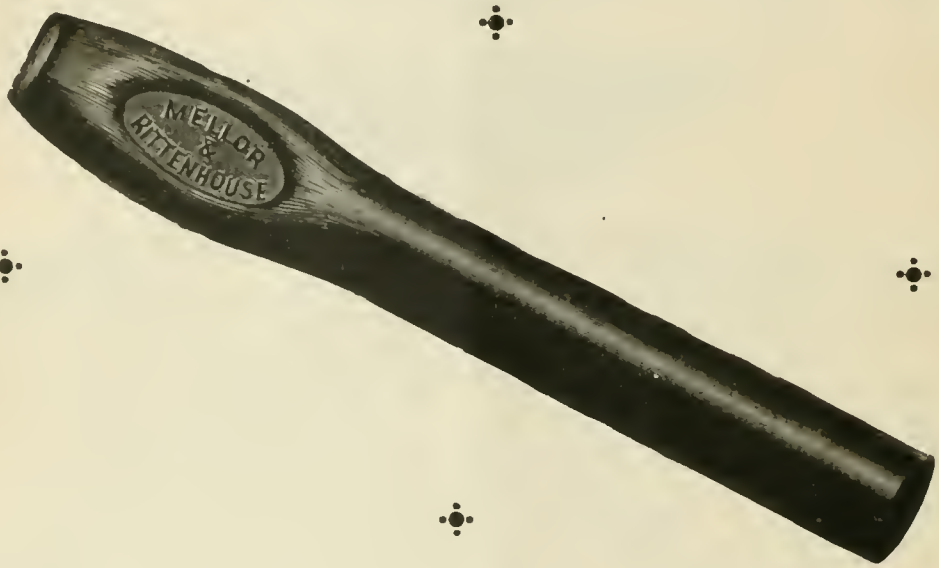
LICORICE.

HIGHEST AWARDS:

Centennial Exposition, Philadelphia, - -	1876.
Paris International Exposition, - - - -	1878.
New Orleans Exposition, - - - - -	1885.



STICK LICORICE.—4, 6, 8, 12, 14 and 16 Sticks to the lb., packed in 5 lb. Wood Boxes.

LICORICE LOZENGES.—In 5 lb. Tin Cans; in 5 lb. Glass Bottles; in Bbls., bulk.

CATALUNA LICORICE.—100 Sticks in a Box.

POWDERED EXTRACT LICORICE.

POWDERED LICORICE ROOT.

AMMONIACAL GLYCYRRHIZIN, in Scales.

THE MELLOR & RITTENHOUSE CO.,

218 N. 22d St., PHILADELPHIA, PA.

STEARNS' PURE FRUIT JUICES

Are pure expressed natural fruit juices, made entirely by the cold process, whereby the natural flavor of the fruit is concentrated and its full aroma retained. They keep indefinitely. A portion of the bottle may be made into syrup and the remainder set aside for future use. They require no preparing to be made into syrup; simply mixed cold with rock candy syrup in the proportion of one to seven they produce a syrup unequalled in quality. Our "Big 4" Juices are:

RASPBERRY, STRAWBERRY, PINEAPPLE AND BLOOD ORANGE,

and all are unequalled. No greater compliment can be paid us than to test any of the above goods with other makes, as we know ours **ARE THE BEST.**

For a fancy flavor we offer our **ANGEL'S FOOD**, a combination of the above fruit juices, nicely blended with Angelica Wine and Vanilla. This makes a very smooth drink; the name is taking, and the flavor is a winner in every sense. We have sold large quantities of it and have yet to hear of a single adverse criticism.

In addition to the above we also offer the less popular flavors, as

CHERRY, GRAPE, CURRANT, PEAR, HUCKLEBERRY, APRICOT, MULTI FRUITS.

Sold in cases of one dozen, champagne quarts, hermetically sealed, with full directions for using on each label, (1-7) one part of fruit juice in seven parts of rock candy syrup. Flavors may be assorted as desired. Price, $6.00 per doz.; $70.00 per gross.

ADVERTISING.—With each order for a case (or upwards) of our fruit juices, we supply gratis a reasonable quantity of tasty four-page counter cards, with buyer's address imprinted. These cards make a splendid "ad." for the soda fountain. The matter is original, and, being apparently your exclusive "get up," is bound to attract attention and increase sales. They are the latest novelty; samples sent on application. We also supply attractive fountain hangers free.

While we recommend that our fruit juices be bought in the champagne quarts, we quote in bulk as follows: Per gallon, $2.50; in five gallon lots, $2.00 per gallon.

FREDERICK STEARNS & CO.,

New York, 1 B Piatt St.
Windsor, Ont.

Established 1855. **Mfg. Pharmacists, DETROIT, MICH.**

CLASSIFICATION OF ADVERTISEMENTS.

Recognizing that the value of an advertisement is materially enhanced if it can be quickly found when wanted, with the January 1st issue of the Pharmaceutical Era we inaugurated the system of classifying all the larger advertisements, excepting only the small cards, and those received too late for classification.

We believe that this arrangement makes the advertisements more accessible to our readers, and therefore more valuable to our advertisers, and the numerous letters of commendation we have received from our advertising patrons bear us out in this statement.

The classes are based on the accepted divisions of the stocks handled by the drug trade. Each class is opened by a colored title page; and we show herewith the order in which they are arranged.

Class 1: Drugs, Chemicals and Pharmaceuticals.
Including all Standard and Special Pharmaceutical and Chemical Preparations, Crude and Manufactured Drugs, Heavy Chemicals, Dye Stuffs, Wholesale Druggists' Announcements, etc.

Class 2: Proprietary Articles.
Including all proprietary preparations for both professional and popular use.

Class 3: Druggists' Sundries.
Including Apparatus, Fixtures, Utensils, Shop Furniture, Perfumes, Toilet Goods, Surgical Goods, Trusses, Musical Goods, Optical Goods, Rubber Goods, Metal Goods, Leather Goods, Corks and Glassware, etc.

Class 4: Books, Stationery, Colleges, etc.
Including Colleges and Schools, Druggists' Printing, Playing Cards, Games, Pens, Inks, Letter Books, Albums, etc.

Class 5: Soda Fountain and Confectionery.
Including Soda Apparatus of all kinds, Glasses and all Utensils, Carbonic Acid Gas, Rock Candy Syrup, Root Beer, Flavors, Juices etc., Chewing Gum, Chocolate, all Candies, Confections, Medicated Goods, etc.

Class 6: Wines and Liquors.
Including Alcohol, Brandies, Champagnes, Ales and Beers, Foreign and Domestic Wines, Mineral Waters, etc.

Class 7: Cigars and Tobaccos.
Including Cigar Cases, Pipes, Match Safes, Snuff, Moisteners and all Smokers' Goods.

Class 8: Paints and Oils.
Including Artists' Materials, Dry Paints, Glues, Japans, Petroleum Oils, Varnishes, Putty, Window Glass, Wall Paper, Lamps, Lamp Chimneys, etc.

Class 9: Miscellaneous.
To include miscellaneous advertisements, such as of Typewriters, Desks, Safes, Rubber Stamps, Railroads, Hotels, Insurance Companies, Bicycles, Buggies, etc., and all goods not included in the other classes.

Advertisements for the Cover Spaces and Special Pages are not classified.
Each department will be started as fast as we secure sufficient advertisements to complete a form.
All advertisements are fully indexed, both by names of firms and goods.

Branch Offices:
NEW YORK, BOSTON and CHICAGO.

D. O. HAYNES & CO., Publishers,
DETROIT, MICH.

DRUGS, CHEMICALS & Pharmaceuticals.

A GREAT CONCLAVE.

Probably the largest convention of Pharmacists in the history of the profession, will occur in Chicago during the week beginning August 14th proximo. State and National Associations will meet; and during the week following, an International Congress of Pharmacists will convene for the first time in this country. The arrangements for the proper reception and entertainment of visiting pharmacists are in the hands of a responsible and energetic committee.

We cordially urge druggists to arrange for a visit to the city at the time of these meetings. We will take pleasure in receiving all mail sent to our care, and have provided desks and stationery for the use of visitors. We will assist druggists in any arrangements for rooms, or otherwise, which they may desire to make before coming. All inquiries will receive our prompt reply.

MORRISSON, PLUMMER & COMPANY,

Wholesale Druggists and Importers,

200-206 Randolph Street. **CHICAGO.**

SCHERING'S

FORMALIN

(TRADE MARK)

THE NEW HARMLESS GERMICIDE,

has a germicidal action superior to Corrosive Sublimate, without its toxicity.

This Liquid Mixes in all Proportions with Water.

At ordinary temperature even, Formalin gives off Gaseous Formic Aldehyd, and the evolution of Gas is, of course, accelerated by the application of Heat.

Drs. J. Stahl, Berlioz and Frillat found that Anthrax Bacilli were killed by a solution of 1:50,000, while Aaronson stated that solutions of 1:20,000 prevented the development of Typhus and Anthrax Bacilli, as well as that of Staphylococcus Pyogenes Aureus.

Dr. J. Stahl's observations showed that after one hour's exposure to 1 per mille, or a quarter of an hour's exposure to a 1-½ per mille solution of Formalin, the most resistant forms of micro-organisms were destroyed. Formalin, therefore, is equal at least in germicidal power to Corrosive Sublimate, and, under certain conditions, superior when Albuminoid Solutions are present.

Formalin may be applied in 1 per cent solutions, by spray diffusers, without damage to furniture, metal or materials.

Formalin is supplied in one pound bottles.

SOLE AGENTS FOR THE UNITED STATES:

SCHERING & GLATZ,

55 MAIDEN LANE,

NEW YORK, N. Y.

THE

LAUTIER

BRAND OF

Almond Oil AND Olive Oil

IS THE

Highest Standard

IN THIS MARKET AND ABROAD.

They never have been equaled in quality, and defy competition in price as well. Ask for LAUTIER'S original seal and package and take no other if you want

Purity and Quality.

And this refers also to all of his other products, Essential Oils, Pomades, etc. Mr. LAUTIER'S factories are the largest of their kind, and no other has the same facilities.

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GEO. LUEDERS,

NEW YORK. 218 Pearl Street.

CHICAGO, 90 Lake Street.

BILLINGS, CLAPP & CO.

Manufacturing Chemists, BOSTON.

Pharmaceutical Preparations.

Fluid Extracts
Elixirs,
Syrups,
Medicinal Wines,
and Specialties.

Proprietors of NICHOLS & CO.'S
Elixir Bark and Iron,
Sarsaparilla and Iodide Lime.

CATALOGUE MAILED ON APPLICATION.

HERF & FRERICHS

CHEMICAL CO.,

SAINT LOUIS,

MANUFACTURERS OF

SALICYLIC ACID

UNIFORMLY PURE AND EFFICIENT.

SALICYLATE SODA, U.S.P.,

FROM OUR OWN ACID, PURE WHITE.

OIL OF WINTERGREEN,

SYNTHETIC,

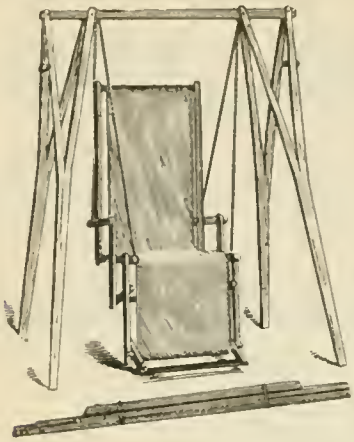
PERFECTLY WHITE AND CHEM. PURE.

ACETANILID, BROMIDES,
SULPHURIC ETHERS,
IODIDES,
SUBNITRATE BISMUTH,

AND A FULL LINE OF

PHARMACEUTICAL - AND - PHOTOGRAPHIC - CHEMICALS.

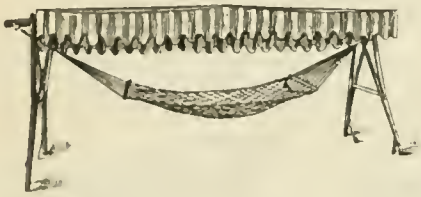
HOME COMFORT.



Suitable for lawn, porch or house; either for sitting or reclining; self-adjusting; can be taken apart and set up in two minutes. Folds up in small package. Size open, 4x5 ft. No. 2 Lawn Outfit, each $3.00.

HAMMOCK SUPPORT,

WITH CANOPY.



No shade-tree required; ornamental to any lawn; canopy in bright colors. Weight, 25 lbs. No. 37 Support (without Hammock), each $7.50.

HANGING LAWN CHAIR.

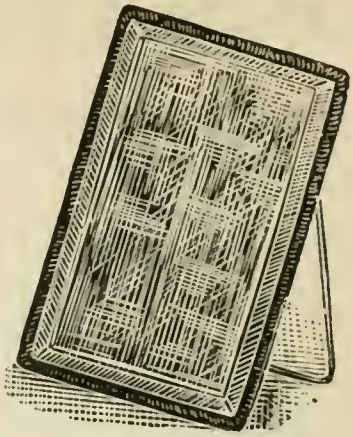
For porch, tree or house; self adjusting in any position with comfort. No. 2, each $2.25.

LAWN TENNIS.

Our line for 1893 is the most desirable in the market. Write for quotations.

HEADQUARTERS FOR NOVELTIES.

VICTOR MIRRORS.



Fine Silk Plush Back; Bevel French Plate Glass.

	Size.	Per doz.
No. 207	3½x5½	$2.00
No. 211	4½x6¼	2.75
No. 214	5½x7½	5.50

3 dozen lots, 10% discount.

DUQUETTE'S
POMONA FRUIT TABLETS.

Put up in elegant jars, containing 4 lbs. (full weight). These goods are the very best made.

LIST OF FLAVORS:

WILD CHERRY,	MINT EXTRA,	RASPBERRY,
LIME,	STRAWBERRY,	LEMON,
CHOCOLATE,	BLOOD ORANGE,	MIXED.
CAL. APRICOT,		

Per jar, $1.00. 12 jar lots, freight prepaid east of Missouri River.

SINGER & WHEELER, - PEORIA, ILL.

USE "AN IDEALLY PERFECT PRODUCT," PEROXIDE OF HYDROGEN.

Table of Comparative Tests of Various Samples of Medicinal Hydrogen Dioxide, procured directly from the Manufacturers or their authorized agents.

No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3½	½	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅞	1½	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	½	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11½	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9½			7½	" " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8½	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3½	3⅛	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3½	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

Dr. S. S. Wallian states: No. 9 is an almost ideally perfect product, and at the same time shows 15 p. c. greater volumetric strength than is claimed for it

Specify LARKIN & SCHEFFER, ST. LOUIS, In orders.

DO YOU DISPENSE

THE **D. & O.** BRAND

OF

OIL SANDALWOOD?

It is Stronger and Better than any other.

ASK YOUR WHOLESALER FOR AN ORIGINAL 4-OUNCE BOTTLE.

WAMPOLE'S BEEF, WINE AND IRON

IN BULK.

By Bbl, - - $1.30 per gal.
By 1-2 Bbl., - - 1.35 "
By 10-gal. Pkgs, - $1.40 per gal.
By 5-gal. Pkgs. - - 1.50 "
Less quantity, $1.75 per gal. No charge for Packages.

WITH HANDSOME LITHOGRAPHED LABELS. Buyer's name prominently printed on same, at the following prices:

¼-gross Lots, : : : $45.00 per gross.
½-gross Lots, : : : : 43.50 "
1-gross Lots, : : : $42.00 per gross.
Packed in ¼-gross cases.

We use a fine Pure Sherry Wine in the manufacture of this article, assuring a delicate flavor, and we guarantee the quality to be equal to any in the market.

We invite comparison with other manufacturers, and will cheerfully furnish samples for that purpose.

Your early orders and enquiries solicited through wholesale jobbers or direct from us.

HENRY K. WAMPOLE & CO.,

Manufacturing Pharmacists,

441 Green Street. (Mention the Era.) PHILADELPHIA.

Tritica S.&H

S AND H

CYSTITIS, PYELITIS, URETHRITIS,

and allied diseases, promptly relieved with TRITICA. For **RETENTION OF THE URINE**, and affections of the Mucous Tissues, nothing is equal. Sample and folder free to physicians. Expressage prepaid.

THE SEARLE & HERETH COMPANY,

PHARMACEUTICAL CHEMISTS, CHICAGO, ILL.

McCLURE, WALKER & GIBSON,

ALBANY, N. Y.

IMPORTERS AND JOBBERS OF

Drugs, Paints, Oils

—AND—

Druggists' Sundries.

We have a separate and distinct department of Druggists' Sundries, and carry a large and complete line of these goods.

We are direct importers of Tooth, Nail and Hair Brushes, from the leading makers,

DUPONT & LOONEN.

Our facilities for buying are unsurpassed by any other jobbing druggist, and we can fill your orders promptly, at lowest rates.

We solicit a share of

YOUR PATRONAGE.

McCLURE, WALKER & GIBSON,
ALBANY, N. Y.

WESTERN DEPOT

FOR

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OLIVE OIL,

IN CANS,

FROM THE WELL-KNOWN HOUSE OF

ALEX. EYQUEM,

BORDEAUX,

PROPRIETORS OF THE CELEBRATED

D'AIX OIL

IN BOTTLES.

QUOTATIONS for Definite Quantities sent on application.

Orders for importation solicited.

Robt. Stevenson & Co.

92 and 94 Lake Street,

CHICAGO.

Wholesale Druggists and Importers,

OUR MOTTO: Legitimate trade only. No Goods sold to Dry Goods Cutters.

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CLYCERIN

Suppositories

95 PER CENT C. P. GLYCERIN.

We claim superiority for our Suppositories:

1st—Because of their ready and perfect solubility.
2nd—Because they are thereby quick in action.
3rd—Because they are permanent, and will keep unchanged in all climates.
4th—They are elegant in appearance and convenient in shape.

Put up for the retail trade in square, screw cap jars, containing 1 dozen Suppositories each.

Price per Doz. Jars, $2.50 net.

We will gladly mail samples to your physicians on receipt of their names.
Sample jar, postpaid, on receipt of 25c.

BURLINGHAM & PLATT,
SHERBURNE, N. Y.

Mention Era.

"The Finest on Earth."

THE ONLY PULLMAN SAFETY VESTIBULED TRAINS WITH DINING CAR BETWEEN

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INDIANAPOLIS : AND : CHICAGO.
The ONLY DIRECT LINE from
DETROIT, TOLEDO,
and the North, : : via Cincinnati to
FLORIDA,
NEW ORLEANS, MOBILE, AND ALL GULF COAST POINTS.
Connections made at Cincinnati Junction for all Southern Points with
NO CHANCE OF DEPOTS.

Ask for Tickets via C. H. & D. For Sale everywhere.

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Wide Awake Druggists

SAVE 50 PER CENT,

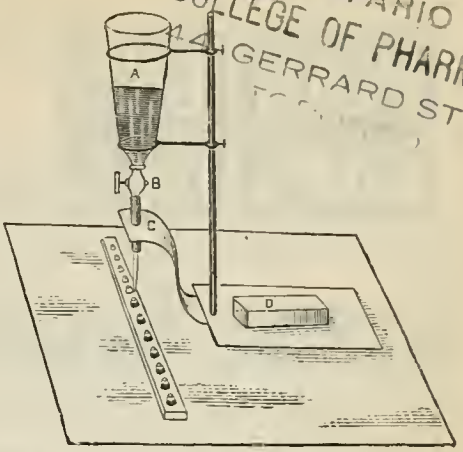
And have **NO DEAD STOCK**, by using our patented

EMPTY ELASTIC CAPSULES FOR FLUIDS

WRITE FOR INFORMATION AND PRICES TO—

THE MERZ CAPSULE CO.,

SOLE MANUFACTURERS. DETROIT, MICH.



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DO YOU KNOW THAT W. J. M. GORDON IS THE OLDEST MANU'F'R OF GLYCERIN IN THE U.S.?

GLYCERIN

CHEMICALLY PURE.

IT COSTS NO MORE THAN OTHER MAKES. QUALITY UNSURPASS'D. IS ALWAYS RELIABLE.

SILVER MEDAL AWARDED BY THE OHIO MECHANICS INSTITUTE, 1860. FIRST PREMIUMS AWARDED BY CINCINNATI INDUSTRIAL EXPOSITION, 1870, 1872, 1873, 1874 AND 1879, FOR BEST GLYCERIN.

THE W. J. M. GORDON CHEMICAL CO., CINCINNATI, OHIO.

MEDAL OF HONOR AND DIPLOMA OF MERIT AWARDED BY THE U.S. CENTENNIAL COMMISSION, PHILA, 1876, FOR PURITY IN QUALITY, ELEGANCE OF APPEARANCE AND HIGH SPECIFIC GRAVITY OF GLYCERIN.

Druggists' Shop Bottles.

INDESTRUCTIBLE GLASS LABELS.

If you want the Best and Cheapest send to

The Dawes Manufacturing Co.,

14 and 16 Wood St., Pittsburgh, Pa.,

For their New Catalogue.

The Only House in the United States manufacturing Six Different Styles of Shop Bottles.

BOOKS.

All Standard and Special Works on Pharmacy and Allied Subjects.

When you want any write to

D. O. HAYNES & CO.,

Box 583. DETROIT, MICH.

BOOKS.

PLANTEN'S CAPSULES

THE BEST AND MOST SALABLE ON THE MARKET

Universally Popular for their Standard Reliability.

PLANTEN'S { COMP. COP. AND CUB. (BLACK) AND ALL KINDS OF SANDAL } CAPSULES

Are Desirable Stock, as They Outsell all Similar Preparations Combined.

IMPORTANT. We will gladly send Druggists, direct by mail, on receipt of list price, any of our Filled Capsules not stocked by their jobbers. Mention the ERA.

SEND FOR LATEST LIST. H. PLANTEN & SON (Established 1836) 224 William St., New York.

Stearns' Cascara Aromatic

Is a *fluid extract* of prime CASCARA SAGRADA, from which the bitter principle has been removed, and the product aromatized and sweetened. It is the only fluid extract which is sweet in taste, and it replaces all so-called tasteless, bitterless and palatable fluids, of which the bitter taste is only slightly modified, as well as all of the Cordials, Syrups and Elixirs of Cascara, which are only dilute mixtures of Cascara, and but one-eighth its strength. It fills a long-felt want, and is being prescribed by physicians everywhere. Its price is not more than the ordinary bitter fluid extract, viz., $1.20 per pound. Sample and literature free. All the prominent Wholesale Jobbing Houses have it in Stock.

FREDERICK STEARNS & CO.,
Manufacturing Pharmacists, DETROIT, MICH.

1 8 PLATT STREET, NEW YORK.

The Charles E. Hires Co., PHILADELPHIA, PA.,

Specialties in Mexican Vanilla Beans and Fine Essential Oils. Write for quotations.

COCAINE

HYDROCHLORATE---"BOEHRINGER."

Our Cocaine Hydrochlorate is in beautiful, well defined crystals, and entirely free from amorphous matter. It is also free from other alkaloids and from benzoylecgonin. It stands Maclagan's and every other test. The merits of our Cocaine as a thoroughly reliable preparation have long been recognized by physicians, surgeons and chemists. Write for further information.

C. F. BOEHRINGER & SOEHNE,
Manufacturing Chemists, 15 Cedar St., NEW YORK.

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are indispensable, as they enable you to preserve your "Eras" in permanent and compact form. ONE BINDER will hold the Era for 6 months, 1 vol., *with* advertisements; for 12 months, 2 vols., *without* advertisements.

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99 BROAD AND 303 FRANKLIN STREET,
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IMPORTERS, EXPORTERS, JOBBERS - DRUGS, GUMS, ESSENTIAL OILS.

SPECIALTIES: Insect Powder, true Dalmatian, Our Own Powdering; Lucca Cream Olive Oil, Vanilla Beans, Camphor, Oil Lemon, Oil Bergamot, Oil Orange.

WRITE FOR QUOTATIONS.

WARREN'S CAPSULES.

ALWAYS SPECIFY

BECAUSE THEY ARE UNIFORM IN SIZE; NO RAGGED EDGES; FIT PERFECTLY; THE EMPTY CAPSULES HOLD OILS AS WELL AS POWDERS.

Order of your jobber.

Let us send you Samples.

WE MANUFACTURE ALL KINDS, AND GIVE SPECIAL ATTENTION TO ENCAPSULING PRIVATE FORMULAS.

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—IS—

An Inodorous, Antiseptic Powder.

SUPERIOR TO IODOFORM.

A POSTAL CARD, NAMING THIS JOURNAL, WITH YOUR ADDRESS WILL BRING A LARGE SAMPLE FREE.

CLINTON PHARMACEUTICAL CO.,
Manufacturing Chemists. SYRACUSE, N.Y.

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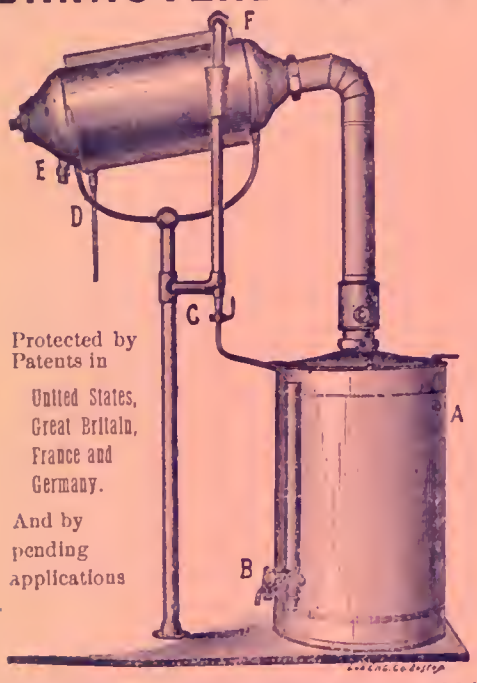

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ON DRAUGHT

THE PRODUCTIVITY

OF THE SODA FOUNTAIN FOR PROFIT IS UNQUESTIONABLY GREAT IF YOU CAN DO THE BUSINESS.

Now the most important point is to secure the trade. This problem is easily solved. Dispense only the best and highest quality of syrup that can be made; exercise cleanliness in attendance; let the people know it, and success is sure to follow; cater to the public taste; give them what they want, and you have struck the key-note of money making.

Perhaps the most popular drink to-day is Hires' Rootbeer. There are few families throughout this broad land that do not drink it. The immense amount of money being spent this season in advertising it will increase its popularity. To every druggist who will draw and dispense it properly a larger sale of Hires' Rootbeer is guaranteed than of all his other syrups put together.

Put up in one pound bottles especially for making syrup for running in soda fountains. Do not use the small bottles; they are packed for family use, and are prepared to be made by fermentation.

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WHAT THEY SAY:

"Send us your attractive advertising matter. It works to our mutual advantage. I sell more of your Rootbeer at my fountain than all the other drinks combined."

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"My customers speak very highly of your Rootbeer, and we have quite a good sale for it."

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"Every customer who has once tried your Rootbeer never fails to use it again. Send me a supply of advertising matter."

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"We are having first-rate success in selling Hires' Rootbeer from the soda fountain."

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"Entering upon my third year on Hires' Rootbeer as a leader, I have had more compliments on it than all other drinks combined."

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A. J. DITMAN, Astor House, N. Y. City.

One Pound Bottles, 65 cts. $7.50 a Dozen.

THE CHARLES E. HIRES CO.,

117-119 Arch St., Philadelphia, Pa.

NEW
STYLE
BETTER
THAN
EVER

TANGLEFOOT
SEALED
STICKY FLY PAPER.

NEW
PRICE
CHEAPER
THAN
EVER

EACH BOX OF
Tanglefoot
WILL
CONTAIN
15 Loose
DOUBLE SHEETS
and two
PACKAGES
EACH CONSISTING OF
. . A . .
Tanglefoot Holder
CONTAINING
FIVE . .
DOUBLE SHEETS

PRICE
IN THE
UNITED STATES
EAST OF THE
ROCKY MOUNTAINS.

One Box, . . 45 cents
One Case, . $3.75
Five Cases, . . 3.65
PER CASE.
Ten Cases, . . $3.55
PER CASE.

Each Box contains 25 double sheets and two 5c Tanglefoot Holders.
Each Case contains 10 boxes.

EACH DOUBLE SHEET OF
TANGLEFOOT
IS SEPARATELY SEALED WITH
OUR WAX BORDER *

Which absolutely prevents the soft sticky material from running out over the edges, soiling of the sheets and consequent loss to the dealer and dissatisfaction to the user.

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Push the package with your Family Trade, and Box Sales to Hotels, Restaurants, Bakers, Confectioners, and other liberal users.

SATISFACTORY TANGLEFOOT PROFITABLE

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HOUSEHOLD REMEDIES.

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Family Medicines

Are prepared with great care expressly for family use, and are so admirably calculated to preserve health and remove disease that no family should be without them. They consist of:

Jayne's Expectorant, for Colds, Coughs, Asthma, Consumption, and all Lung and Throat Affections. It may be depended on to promote cures by facilitating expectoration and allaying inflammation.

Jayne's Tonic Vermifuge. There is no better Tonic for adults or children, and it is especially useful in all cases of Disordered Digestion. For General Debility, Dyspepsia and Sour stomach, it is a certain curative, and for Worms and Intermittent Fevers of children it is an old-time remedy.

Jayne's Carminative Balsam, for Bowel and Summer complaints, Colics, Cramps, Cholera, etc. It is a certain cure for Diarrhœa, Cholera Morbus and Inflammation of the Bowels.

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Jayne's Sanative Pills, small size, sugar coated, a mild Aperient or active Purgative, according to dose, and an effective remedy for all Bilious Affections, Liver Complaints, Costiveness, Dyspepsia and Sick Headache.

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All of Dr. D. Jayne & Son's Family Medicines are sold by Druggists everywhere.

MICAJAH'S MEDICATED UTERINE WAFERS

A PHYSICIAN'S REMEDY FOR

Diseases of Females

These Wafers have been used by a number of leading physicians for nearly ten years, and thousands now prescribe them regularly in their practice, with such success that we are warranted in pronouncing them the

Best Local Remedy

in the treatment of diseases peculiar to women.

The Best Treatment.

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To Druggists, $8.00 per doz. delivered.

Full descriptive circulars free on application.

SAMPLES for your physicians will be sent at your request.

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REDUCED ONE HALF.

THE cheapest fine dentifrice in the market, and is sold only to the drug trade. Full sized samples will be sent free of charge or expense to every druggist who will write for them. Address—

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NO MORE GRAY HAIR

BE YOUNG AGAIN.

Use Loftie's Salvatorium for restoring white, Gray, or Faded Hair to its natural color. Clear as water; free from anything that is injurious. Is recommended by physicians, chemists, clergymen, and citizens. We have hundreds of testimonials. 35 years experience in the Hair Trade enables us to compound articles of merit. We give exclusive sale in our line to parties who will push the goods.

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THERON BRADFORD, M. D.

Send for catalogue. Agents wanted.

HENRY LOFTIE & SON

SYRACUSE, N. Y.

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MENTHOL INHALERS

SELL ALL THE YEAR.

THE FIRST inhalations stop sneezing, snuffing, coughing. This relief is worth the price of one Inhaler, and is the first step toward a cure. Continued use will complete it.

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Prevents and cures **SEASICKNESS.**

ALL WHOLESALE DRUGGISTS recommend this Inhaler and solicit your order, because it contains enough pure Menthol to thoroughly medicate the air passing through it, and produce the desired effect.

Order of them, and send your label for address on 250 Japanese napkins for your soda fountain, books, cards, etc., to—

H. D. CUSHMAN, Manufacturer,

MENTION THE ERA. **THREE RIVERS, MICH.**

S. G. P. O. Stewart's Gipsy Pile Ointment.

OVER 1,000 TESTIMONIALS FROM PHYSICIANS.

Druggists cannot praise the ointment too highly. See testimonials in Philadelphia Medical World. Profits large. Retails 50c. Wholesales 25c. Express or postage prepaid. Address—

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Recommend Russell's White Drops for Babies suffering from Wind Colic, Restlessness, Acidity of the Stomach, Cholera Infantum, and kindred complaints. Retails 25c a bottle; wholesale $1.75 per doz. Mfg'd by—

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Sold by all Jobbers. **PROVIDENCE, R. I.**

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CERTAIN CROUP CURE

A preventive as well as cure for all congestive and inflammatory attacks to throat and lungs. *Tastes pleasant; does not contain opium; will not nauseate.* **Retail Price, 50c per bottle.**

To introduce this great remedy we will send 1 doz. bottles to any druggist *once*, for $3.63, and prepay express charges; also include *one extra bottle, FREE.* **Cash must accompany order.**

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I will send, free and postpaid, to all druggists who have never sold **POWERS' ASTHMA SPECIFIC,** and will so state over their signatures, one 50c. box of the specific, a supply of free samples in elegant metal boxes, also treatises on spasmodic asthma. To every asthmatic whose name and address you will send me, I will mail a free sample, and notify each one that it was sent at your request, and that you have the goods. All leading wholesale druggists have it in stock. Address—

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PROPRIETARY ARTICLES.

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The Wonder of the World.

FOR COMPLEXION, SKIN AND FLESH

"Leaurelle Oil Balm" possesses peculiar properties, preventing tendency to

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Withering or Drying up of the Flesh and Skin.

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Restores Gray Hair to its Natural Color.

A Color Restorer,
A Hair Grower,
A Hair Beautifier,
A Hair Dresser,
A Hair Strengthener,
A Hair Cleanser.

All in one. No grease or oil. Stops the hair coming out, removes dandruff. 50c. size, $1.20 per dozen; $1.00 size, $7.20 per dozen. Ask your jobber for it.

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Is sold all around the world, is the most extensively advertised and has the largest sale of any article of its kind on the face of the globe. Beware of imitations. Have a suspicion of any dealer offering substitutes said to be as good. 15c. and 25c. sizes in wooden boxes only. $1.00 size in card board boxes. $1.00, $1.50 and $9.00 per dozen.

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THE OLD RELIABLE STICK 'EM

ATTRACTS CUSTOMERS AS WELL AS FLIES.

SIZE OF SHEET 18x24 IN.

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CHEMICALLY PURE.

OLEUM SANTAL (Midy) always gives satisfaction in Gonorrhœa and Cystitis. The oil is distilled by Midy's process, from the best freshly-cut Mysore Sandal Wood, and is vastly superior to commercial sandal oil, copaiba, cubebs, etc. Original bottles contain 40 capsules of 5 minims each—they are value for money, and pay to sell.

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Whooping Cough

If there are any cases of Whooping Cough in your town, and you will inform us by mail and send us one hundred or more names of heads of families in your town, we will send you **HALF A DOZEN**

Raymond's Pectoral Plasters
FREE.

Also advertising matter, with your imprint, to all names on the list you send.

This offer is to retail druggists only, and applies to towns in which there are no more than 50 druggists. Send label with list.

Raymond's Pectoral Plaster Positively Cures Whooping Cough.

RAYMOND & CO.,

62 Carroll Street, BROOKLYN, N.Y.

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THERE IS MONEY IN IT FOR YOU.

READ MY SPECIAL OFFER.

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MANUFACTURER OF THE

PEARL TOOTH CAKE

For Cleansing the Teeth, Preserving the Enamel, Purifying the Breath.

The cheapest, most economical, purest and best dentifrice made.

Medals and awards of excellence over all competitors wherever shown.

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EXTRA INDUCEMENTS TO AGENTS.

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342 Quincy St., - - BROOKLYN, N. Y.

MENTION THE ERA.

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CAS-CA-RIL-LA TONIC

FOR THE

WEAK AND DEBILITATED.

Nervousness, Sick Headache, Dyspepsia, Loss of Appetite, Fever and Ague, La Grippe, and all troubles arising from a disordered stomach, and all malarial troubles.

Contains neither Opium nor Morphine.

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At $7.50 per Dozen. Retails at $1.00.

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OINTMENT,

A POSITIVE

CURE FOR PILES,

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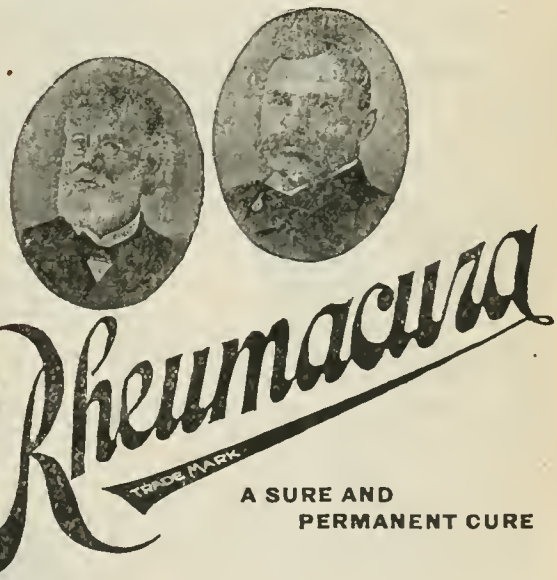


A SURE AND PERMANENT CURE

FOR

Rheumatism, Gout and Lumbago.

Send us a list of your customers who are troubled with any form of these complaints, and we will drum them up for you, sending you the business.

McKINNIE & CHESSMAN MFG. CO.,

PITTSBURGH, PA.

PROPRIETARY ARTICLES.

Calisaya La Rilla

AN EXQUISITE

CORDIAL OF CALISAYA.

Calisaya La Rilla presents the best accomplishment of pharmaceutical art and science—the first and only preparation containing the medicinal virtues of the Cinchona Bark in a perfectly active and agreeable form.

Calisaya La Rilla challenges attention as the only colorless Calisaya—as new and original.

The trade supplied by all wholesalers.

Manufactured only by

CHAS. ALLEN REED,

No. 9 Cliff St. NEW YORK.

MENTION THE ERA.

DR. R. A. WILSON'S

Anti-Dyspeptic & Headache Pills

These Pills, so long and favorably known by the public (it being over 50 years since they were first introduced), have been, at the request of numerous patrons, reduced to granules. They will hereafter be put up in vials, and the wrapper printed on Turkey red paper. One quarter dozen vials are attached to a show card, and a wire easel goes with each card, so that they can be prominently displayed on top of show case, or in window, as fancy may dictate. To the dispenser we would caution, "see that you get the wire easel from the jobber," as one accompanies each card. Advertising furnished on application to proprietor.

B. S. FAHNESTOCK,

Sole Prop., PITTSBURGH, PA.

IN COLLAPSIBLE TUBES, $1.75 PER DOZ.

Just the Thing for Summer Use.
Unrivalled for Sun-Burn.

DRUGGISTS SHOULD STOCK IT.

Your jobber has it, or we will furnish it direct.

MAYELL-HOPP CO.,
CLEVELAND, O.

MENTION ERA.

TAKE THE

MONON ROUTE

LOUISVILLE, NEW ALBANY & CHICAGO RY. CO.

BETWEEN

CHICAGO, INDIANAPOLIS, CINCINNATI.

Lafayette Louisville

AND ALL POINTS SOUTH.

It is the only line serving meals in a regular

DINING CAR Between Chicago and the Ohio River.

Ladies and families traveling together will appreciate the improved accommodation of the

Compartment Car Service,

Recently added to its already fine Pullman equipment between

CHICAGO AND CINCINNATI.

Tickets on Sale at all Coupon Ticket Offices.

JAMES BARKER, Gen. Pass. Agt. W. H. McDOEL, Gen'l Manager.

General Offices: Monon Block, Chicago.

"You keep the Green Fly Buttons, don't you Mr. Files?"

"Well, not long; this is the third mortar I have emptied this season. Don't your druggist have them, Mrs. Wideawake?"

"No. I came down here expressly for a packet. My neighbor got one here. I never saw their equal; they seem to attract the flies to the dish from every room in the house."

"Nothing else to-day, Mrs. W—?"

"Yes; you may fill this prescription."

SEE THE POINT——— DRUGGIST?

THIS MORTAR GIVEN AWAY.

Colored metal mortar, 10 inches high, 8 inches in diameter. 10 dozen buttons in mortar, $3 00, or 3 dozen in tasty display box for 90c.

If your jobber fails to supply you, upon receipt of price we prepay charges.

THE FLY BUTTON CO.,
MAUMEE, O.

ARMSTRONG'S HEADACHE POWDERS have met with such unvarying success in Mr. Armstrong's local trade, that he has decided to extend their sale, and to place them in the hands of retailers.

To introduce them he gives 200 Samples and 3 dozen 25c size, prepaid, all for $5.00. The druggist's card on each sample package, and plenty of booklets. Facts, a few on headache.

C. W. ARMSTRONG,
1223 Niagara St. BUFFALO, N. Y.

QUAKER CATARRH CURE

Cleanses the Nasal Passage. Allays Pain and Inflammation. Heals the Sores. Restores the Senses of Taste and Smell. IT CURES

HAY FEVER! TRY THE CURE.

☞ Not Like any Other. ☜

Is applied into each nostril direct to parts affected and is pleasant. Price 50 cents at Druggists, by mail 60 cents.

QUAKER MEDICAL ASSOCIATION,
ST. PAUL, MINNESOTA.

COOPER'S

Floral Dentine

FOR THE

Teeth and Breath

is the Best Dentine in the World.

Prevents the Decay of the Teeth.
Renders the Teeth Pearly White.
Removes all Traces of Tobacco Smoke.
Is perfectly Harmless and Delicious to the taste.
In Collapsible Tubes only.

PRICE, 25 CENTS.

TO DRUGGISTS.

We will send you 3 dozen Floral Dentine and 150 samples with your name and card printed on them, for only **$4.50.**

The samples will sell the goods, and you make a clean 100% profit.

Correspondence solicited. Address—

COOPER & HARDENBURGH,
KINGSTON, N. Y.

A

PERFECT EMULSION

NO OILY SUBSTANCE.

Has the largest sale and is the most popular of any Skin Preparation in the market. Introduced solely upon its merits, and by Sample. Package Patented.

(⅜ size.)

FOR THE

Face, Hands, Skin and Complexion

TRADE PRICES.

REGULAR SIZE.

Less than three dozen, $4.00 per dozen, net.
Three to six dozen..... 4.00 " less 5 per ct.
One-half to one gross..45.00 per gross, net.

SPECIAL SIZE, 11-oz. GLASS STOPPERED.

Less than three dozen, $8.50 per dozen, net.
Three to six dozen..... 8.50 " less 5 per ct.
One-half to one gross..96.00 per gross, net.

Special rebate price for one gross or more.

Send for our Special Offer. Samples furnished free of expense. One bottle sent to the trade on receipt of retail price, express prepaid. For sale by all the leading wholesale dealers in the United States.

When Ordering Direct mention your Wholesale Dealer.

A. S. HINDS, Sole Prop'r,
PORTLAND, ME.

DAVIS & LAWRENCE CO., L't'd, Montreal, General Agents for Canada.
WM. E. PECK, New York, General Agent for South America.
H. ROGERS, Paris, General Agent for France and Italy.
F. NEWBERY & SON, London, General Agents for England.
HENRY L. BULLEN, Melbourne, General Agent for Australia.

Please mention THE ERA when writing.

Idle Boasts

We do not make, for any dealer who handles **FOUR-FOLD LINIMENT** can tell you what it is doing for his trade. We make a **special offer** to retail druggists who want the exclusive agency in their neighborhood.

FOUR-FOLD LINIMENT will cure Scrofulous Sores, Swellings and Piles. We warrant it to act speedily and safely in Spavin, Collar Boils, Sweeney, Hardened Lumps, Sprains, Bruises, and other similar diseases of horses and cattle.

Get our circular and terms.

R. MATCHETT,
206 Federal St.,
Mention the Era. **ALLEGHENY, PA.**

NEW GERMICIDE AND DISINFECTANT.

SULFURINE.

Concentrated solution of sulphur; no acid or alkali. Highly endorsed by physicians for Diphtheria, Sore Throat, Rheumatism, Skin Diseases, Sweating and Sore Feet. Superior to Peroxide of Hydrogen for Diphtheria. Destroys the membrane and heals the diseased surface.

A perfect antiseptic mouth wash for dentists.

1 bottle gives 9 sulphur baths equal to those at the most celebrated springs. Removes all odors from the body.

Sample bottle sent free to any physician or dentist who sends us his professional card.

THE HYGIENE OF THE HAIR preserved by using SULFURINE SOAP. A perfect toilet and medicated soap combined; exquisitely perfumed. Removes Dandruff and prevents hair from falling out. Highly medicated with Sulferine, as we actually use Lanoline to carry the medication. Special discount given to druggists only to prevent cutters from handling it.

SULFURINE TOILET CREAM removes wrinkles.

Sulfurine Antiseptic Healing Cream for open sores, ulcers, ulcerated and itching piles.

Manufactured only by—

THE SULFURINE CO.,
3497 STATE ST., CHICAGO

"The Little Finger Does It."

AUTOMATIC REEL.

It will wind up the line a hundred times as fast as any other reel in the world. It will wind up the line slowly. No fish can ever get slack line with it. It will save more fish than any other reel. Send for Catalogue. Manipulated entirely by the hand that holds the rod.

YAWMAN & ERBE,
Rochester, N.Y.

See exhibit in Fisheries Building, World's Fair.

Put them in stock and get full price.

Every one sold yields a good profit, makes new friends or old friends firmer.

CONNOLLY'S

CROTON OIL

PLASTER.

Supplied by wholesale druggists, or—

JOEL A. CONNOLLY PLASTER CO.,
BOSTON, MASS.

Offer to Druggists

To introduce Flag Salt we will send you 3 doz. 25c boxes, 1 doz. 10c packages and 150 samples, all by express, *charges paid*, for only $5.00.

The samples sell the goods and you more than double your money.

Our remedy delights all who try it.

Sample box free.

THE FLAG SALT REMEDY CO., SAVANNAH. NEW YORK.

Live . . Druggists.

If you will send us 10 or 12 names of customers who are in horse breeding line, including liverymen, we will send them trial packages of Quinn's Ointment, complimentary, and write personal letters to call on you for our regular size. Address,—

W. B. EDDY & CO., WHITEHALL, N. Y.

WE WANT AN AGENT

IN EVERY TOWN TO SELL THE MOST EXQUISITE AND HARMLESS TOILET PREPARATION ON EARTH. ONE BOTTLE SOLD SELLS THREE MORE. THE GREAT DEMAND FOR

Gloria Water

IS CREATED BY THE MANUFACTURER, WHO WILL CORRESPOND WITH EVERY LADY IN YOUR NEIGHBORHOOD.

ADDRESS,— EDNA L. SMYTHE,
SOUTH BEND, IND.

REMUNERATIVE TO DRUGGISTS

THE LLOYD COSMETIC

For permanent hair coloring is a TRIUMPH OF CHEMISTRY. It is a new article which is rapidly superseding all hair dyes in the market. It is the only compact, most convenient and effective hair coloring yet offered to the public. It will positively color gray or white hair, no matter how old it may be, in a few minutes to a natural uniform shade, which has never been the case heretofore. It is guaranteed not only harmless, but highly beneficial. It is put up in a fine box convenient to carry in pocket. 2 sizes, retails at 50c and $1.00.

Sample Box 25c Postpaid.
Blonde, Brown, Dark Brown and Black.

Send 10c in stamps and your address and we will mail *one box* of FAIRY POWDER, an elegant substitute for toilet soap.

CHEMICAL SPECIALTY CO., - 59 Park Place, N.Y.

PROPRIETARY ARTICLES.

TONKA-TALPA SOAP

THE STEWART CHEMICAL CO., Cincinnati, O.
ALSO PROPRIETORS OF
Stewart's Pine Tar Salve; Stewart's Arnica Tar (for animals);
Stewart's Antiseptic Pine Tar Salve (for Physician's Use).
These are Salable Goods which Every Druggist should handle

Coulson's Phospho-Tonic

A Phosphorized Tonic for the Brain and Nervous System, prepared expressly for physicians' use. Retails 50c. Price $1 per dozen. Full sized sample sent free on application. Address, mentioning *Era*,

Wm. Coulson Drug Co., Buffalo, N.Y.

Handy Package Dyes

Originators of package dyes. Quality, quantity and durability unsurpassed. With first order for six dozen we give free one doz., express pre paid.

HANDY PACKAGE DYE CO.,
PRICE: 75 cts. per dozen. ADAMS CENTRE, N.Y

A RUBBER STAMP FREE
WITH HOLLOWAY'S HERB TEA.

For the next 60 days I offer to any retail druggist who will send me an order for 3 doz. Holloway's Herb Tea, the great remedy for Constipation and Blood Disorders, 25c size, at $2 per doz., an elegant, automatic, 4 line rubber stamp, with your name and address, also 250 sample packages, counter wrappers, &c., by express prepaid.

ADDRESS— GEO. W. HOLLOWAY,
807 N. Salina St., SYRACUSE, N. Y.

The Children's Comfort.
Le Confort des Enfants.

A safe and reliable remedy for the ailments of children during the teething period. A sure preventive of Cholera Infantum. No sediment. Clear as crystal.

GEO. E. FAIRBANKS, Druggist,
No. 10 Front St., WORCESTER, MASS.
Sole proprietor. Send for circular.

HALL'S
Erie Catarrh Cure.

THE GREAT CURE FOR HAY FEVER.

To druggists who will send me a few names and addresses of persons afflicted with Catarrh or Hay Fever, I will mail, *free*, 5c sample.

E. P. HALL,
Mention the Era. ERIE, PA.

OFFICE OF

J. C. AYER CO.,

LOWELL, MASS.

OUR CREED.

FIRST: We believe that Retail Druggists are the legitimate, natural and proper distributers of Proprietary Medicines.

SECOND: We believe that the prices fixed by the manufacturers are, as a rule, reasonable, and that they should be maintained by all Retailers.

THIRD: We believe that Department Stores, and all other establishments where medicines are sold at excessively low prices merely as a bait, are a serious detriment to the business of regular druggists.

FOURTH: We decline, as we have done for years, all orders from dealers who voluntarily adopt the cut-rate system, and such will be our policy in the future.

FIFTH: We prohibit the sale of our goods by Jobbers to dealers who attempt to draw trade by advertising or selling Proprietary Articles without a fair profit, to the injury of legitimate Druggists.

J. C. AYER COMPANY.

MELLIN'S

TRADE MARK

ORA ET LABORA

FOR INFANTS AND INVALIDS.

FOOD

NOT FARINACEOUS. ENTIRELY SOLUBLE.
KEEPS IN ALL CLIMATES.
PRICE LISTS WILL BE MAILED TO THE TRADE UPON APPLICATION.

THE DOLIBER-GOODALE CO.,
BOSTON, MASS.

PROPRIETARY ARTICLES.

5 lbs to 100 lbs.

This is the Trade we want on

Pepsin
Pancreatine
Essence
Glycerole
Tablets

Something New and Quick Selling

30,000 lbs. sold annually
5,000 lbs. to Manufacturers
5,000 lbs. for Essence, Glycerole, Tablets, etc.
10,000 lbs. for Scale, Powdered, etc.

All Forms All Strengths Special Prices.

Our Lime Juice and Pepsin is a seasonable novelty

The Cudahy Packing Co.
South Omaha, Neb.

[S. P. 12.]

It is Important

For the dispensing pharmacist to recognize the right of the physician to dictate not only what remedy he shall use in a given case, but whose preparation he prefers, for the quality of the medicine is often as much of a factor in the cure of disease as a correct diagnosis.

Most druggists appreciate this fact,
Some are indifferent to it,
A few ignore it.

The manufacturer is entitled to the benefits of the demand he creates, and the influence of the druggist in this direction will do more to check the growth of "office dispensing" than any action he may take to accomplish the same end.

REVISED AND ENLARGED.

PAMPHLET PRICES CURRENT.

WRITE FOR IT.

EIGHTEEN PAGES ADDITIONAL.

ADVERTISEMENTS.

Tablet Triturates and Compressed Tablets.

The following will be seasonable, and a profitable addition to your stock:

ANALGINE TABLETS—5 gr.—In 1 ounce cartons—(Merrell.)
ALKALINE—(Merrell.)
DIGESTIVE.
BROWN MIXTURE—In bulk, by the pound; in slide boxes for retailing.
QUININE—1, 2 and 3 grain; sugar-coated.
QUININE WITH CHOCOLATE.
SUN CHOLERA—In pocket flasks for retailing.
THROAT. (SEE PAMPHLET LIST.)

THE WM. S. MERRELL CHEMICAL CO.

CINCINNATI. **NEW YORK.**

ARTHUR J. CONNER & CO., BOSTON, MASS.

[S. P. 13.]

CH. MARCHAND'S

TRADE MARK.

GLYCOZONE.

PREVENTS FERMENTATION OF FOOD IN THE STOMACH.
MOST POWERFUL REMEDY FOR HEALING PURPOSES. CURES :

DYSPEPSIA, GASTRITIS, ULCER OF THE STOMACH, HEART-BURN.

Send for free book of 80 pages giving articles by contributors to medical literature.
PHYSICIANS WILLING TO PAY EXPRESS CHARGES WILL RECEIVE FREE SAMPLES ON APPLICATION.
Glycozone is sold only in 4 ounce, 8 ounce, and 16 ounce bottles. Never sold in bulk.

CH. MARCHAND'S
PEROXIDE OF HYDROGEN,
(MEDICINAL) H_2O_2
ENDORSED BY THE MEDICAL PROFESSION.
USED BY THE HOSPITALS OF THE U. S. ARMY.

SOLD BY
LEADING DRUGGISTS.

Prepared only by

Charles Marchand

Chemist and Graduate of the "Ecole Centrale des Arts et Manufactures de Paris" (France)

☞ Mention this publication.

Laboratory, 28 Prince St., New York.

ADVERTISEMENTS.

NELSON, BAKER & CO.

MANUFACTURERS OF

STANDARD PHRAMACEUTICAL PREPARATIONS

DETROIT, MICH.

We invite the attention of the drug trade to our line of Standard Pharmaceutical Preparations, consisting of

Fluid Extracts,
Wines and Elixirs,
Granular Effervescent Preparations,
Medicinal Syrups,
Ointments and Oleates,
Hard and Elastic Filled Capsules,
Pepsin Preparations,
Compressed Tablets and Lozenges,
Tablet Triturates,
Hypodermic Tablets, etc., etc.

SOME OF OUR SPECIALTIES.

Antiseptine,
Balsamic Hypophosphites,
Elixir Spruce Compound,
Syrup Pinus Compositus,
Vitalic Hypophosphites.

We have a special department of our laboratory devoted to the manufacture of

PRIVATE FORMULAS

and we solicit the opportunity of making estimates on your wants in this line.

We cater particularly to the wants of Physicians and Pharmacists in the line of Pharmaceutical Preparations.

Our new laboratory, now in process of construction, will be completely equipped with all modern conveniences, apparatus, machinery, etc.

Send your mail orders to— **NELSON, BAKER & CO., DETROIT, MICH.**

[S. P. 14.]

WM. R. WARNER & CO.'S

SUGAR COATED

	Per lb.
Cathartic Co., U. S. P.	$1.00
Cathartic Co., Improved	1.00
Cathartic Co., Active	1.00
Warner's Veg. Liver Pills—	
1,000	.85
Aromatic Cachous	1.00
Compressed Chlor. Potash	.40
Warner's Little Cathartic Granules—	
1,000	.85
10,000	8.00

(There is nothing superior for a little liver pill.)

PHILADELPHIA. NEW YORK.
CHICAGO. LONDON.

THE MOST EXTENSIVE PILL FACTORY.
FOUNDED 1856.
Private Recipes and Non-Secret Pills a Specialty.

ADVERTISEMENTS.

H. HELBING, F. C. S.,

Analytical and Consulting Chemist of

LONDON, ENG.,

SAYS: The necessity of a searching control of **BASES** used for the preparation of **OINTMENTS** is scarcely less pressing than that which is recognized in the department of internal medicine, since the value of an entire course of treatment by ointments may be nullified by the defective quality of the base employed.

AND THAT: A really pure wool fat, such as

LANOLINE

is recognized on all hands as being the **BEST BASE** for the preparation of *medicaments in ointment form.*

☞ *A POSTAL CARD WILL BRING—*

"Helbing's Pharmacological Record,"

OF INTEREST TO ALL PHARMACISTS.

SCHULZE-BERGE & KOECHL,

Sole Licensees for the United States,

79 Murray Street, : : NEW YORK CITY.

[S. P. 15.]

NOWADAYS

FRIENDSHIP IS A GREAT FACTOR IN BUSINESS.

All things being equal, a man will order PAINT from YOU, because you are his friend; he knows you—trusts you. Every man wants to make his business a pleasure, and to do so must conduct it with as little friction, delay and annoyance as possible. WE CAN HELP YOU TO HELP YOURSELF. HOW?

1ST.—Send for our List and Sample Cards.

2ND—Send us a sample order for a FULL LINE of our PAINT, COLOR, VARNISH, ENAMEL, STAIN, GLASS and BRUSH SPECIALTIES FOR DRUGGISTS.

WE will provide you with a full line of unequalled advertising matter, including signs, show cards, sample cards, flyers, circulars, etc., ALL BEARING YOUR NAME, BUSINESS CARD AND ADDRESS.

WE GUARANTEE THE PAINT, ETC., and you save time, money, annoyance and memory, and ADVERTISE YOURSELF—by buying all from one house.

Practically yours,

JOHN LUCAS & CO., Manufacturers,

DROP US A POSTAL. **PHILADELPHIA AND NEW YORK.**

4th Season.

PARROTS WILL ARRIVE JUNE 15th.

The best variety of talking parrots is secured on the Isle de Pino, about fifty miles south of Cuba. They are **beautiful** birds, with **bright green** plumage and **red** breasts, easily cared for and intelligent. If captured when young and well cared for, a Pine Island parrot **never fails** to become a good talker.

4th Season.

SPECIAL 30-DAY OFFER.

With an order for 600 Cigars we will send 1 parrot free. ($21.00.)

With an order for 700 Cigars we will send 1 parrot free, in a large, handsome, wire, parrot cage. ($24 50.)

With an order for 1000 Cigars we will send 2 parrots free, in a large, handsome, wire, parrot cage. ($35.00.)

Cigars all one brand or assorted, as may be desired.

Our agent is now on the Island securing the birds.

We must know at once how many parrots will be needed for this season's shipment in order to secure the birds before they are all gone. We wish each one of our customers who desires a bird to let us know immediately.

THIS IS OUR 4th SEASON.

We have shipped parrots to more than 5,000 dealers throughout the United States, and have received thousands of letters praising our parrots and cigars.

To dealers who do not know our goods, we will send two hundred for examination, to be returned if not satisfactory. If the cigars suit, the amount (200) to apply on full order, balance to go forward with parrot.

THESE PARROTS ARE GIVEN AWAY

TO CUSTOMERS WHO HANDLE OUR

PRETTY POLLY,
HAVANA PUFFS,
LITTLE HAVANA,
RAVEN,
CUBAN PUFFS, or
KEY WEST CIGARS.

There are no better cigars sold for 5 cents. Price, $35.00 per M, net.

4th Season.

DETROIT TOBACCO CO.,

DETROIT, MICH.

4th Season.

[S. P. 16.]

W., T. & CO.

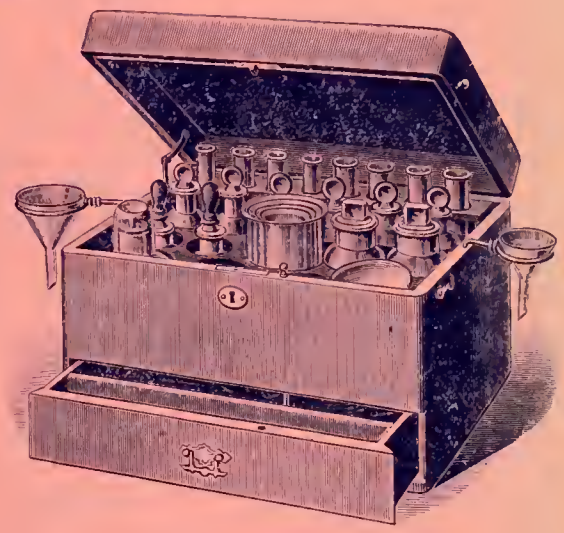
No. 1 Test Set for Urinary Analysis,

IN POLISHED MAHOGANY CASE, WITH DRAWER.

SIZE OF CASE, 10¾x7½x6¾ INCHES.

EACH SET CONTAINS:

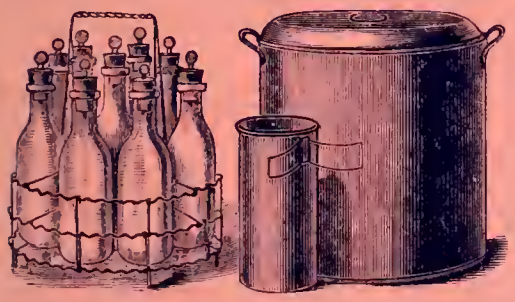
6 Reagent Bottles, Glass Stoppered.
2 " " with Pipette Stopper.
2 Salt Mouth Reagent Bottles, Glass Stoppered.
4 Beaker Glasses, Nested.
12 Test Tubes, Assorted Sizes.
1 Test Tube Rack.
1 Test Tube Holder.
1 Test Tube Brush.
1 Urinometer, with Glass, in Case.
1 30 Minim Graduated Pipette.
1 Glass Spirit Lamp.
1 Porcelain Evaporating Dish.
6 Small Glass Evaporating Dishes.
2 Glass Funnels.
1 Glass Stirring Rod.
2 Wire Holders for Funnels, etc.
1 Pack W., T. & Co. White Filter Paper, 100 sheets.
1 Screw Capped Vial containing Litmus Paper, Neutral.
1 Pair Pincers for holding Litmus Paper.
1 Sheet Gummed Labels.



PRICE, COMPLETE, $10.00 EACH.

DISCOUNT TO THE TRADE, 50 PER CENT.

APPARATUS FOR STERILIZING MILK



W., T. & CO. No. 1 STERILIZER.

COMPLETE.

Consisting of a tray, boiler, cup for reheating, one dozen 6-ounce bottles, nine combination glass and rubber stoppers, and brush for cleaning bottles, all packed in wooden box. $3.60 each.

W., T. & CO. No. 2 STERILIZER.

Consisting of a tray holding nine 6 ounce bottles, fitted with combination glass and rubber stoppers. Packed in pasteboard box. $2.25 each.

W., T. & CO. No. 3 STERILIZER.

Same as No. 1, but with 8-ounce bottles. - - $3.75 each.

W., T. & CO. No. 4 STERILIZER.

Same as No. 2, but with 8-ounce bottles. - - $2.35 each.

A card of directions for Sterilizing Milk accompanies each apparatus.

DISCOUNT TO THE TRADE, 50 PER CENT.

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

PHILADELPHIA, 410-416 Race Street.

NEW YORK, 46 & 48 Barclay Street.

BOSTON, 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.]

MENTION THE ERA.

AN INQUIRY.

AND

?

YOU should use them by all means if you wish to be progressive and make money. REMEMBER—

Progressiveness=Prosperity=

Happiness=Longevity.

SEND FOR PRICES AND SAMPLES.

HERO FRUIT JAR CO.,

G. W. BAILEY, Western Representative, 25 Lake St., CHICAGO, ILL.

Caul and Adams Sts., **PHILADELPHIA, PA.**

THREE (3) OF A KIND AND ALL DIFFERENT!

We are the largest manufacturers in the United States of

ROOT BEER EXTRACTS.

FRENCH, CAVE & CO., PHILADELPHIA.

Strange you didn't know it before? NO IT'S NOT, because we put up HUNDREDS of GROSS for LARGE DEALERS, who sell it under their OWN NAME, and are supposed to manufacture it THEMSELVES. NO DOUBT but what YOU BUY it of them, and do not know that WE MANUFACTURE IT.

TWO LARGE DEALERS spend THOUSANDS OF DOLLARS advertising Root Beer Extract, which WE MANUFACTURE for them. Why can't we MANUFACTURE it FOR YOU.

WE MAKE THE BEST IN THE WORLD, and we make some not quite so good. Which do you want? In the long run it will pay you better to sell the best, FRENCH'S.

Sample bottle of any kind mailed upon receipt of 14c in stamps, accompanied with your business card.

For full information, write to—

FRENCH, CAVE & CO., PHILADELPHIA.

FRENCH'S.

Full gross	$14.00
Half " at	14.50
Less quantity, at	15.00

WITH YOUR NAME.

Full gross	$15.00
Half gross	16.00
Quarter gross	18.00

COLUMBIAN.

Full gross	$ 9.00
Half gross	9.50
Less quantity	10.20

This is put up under the name of the

Columbian Mfg. Co.,

Chicago, Ill.

OUR OWN.

Full gross	$12.00
Half gross	13.00
Quarter gross	14.00

This is only put up with your name, etc., at bottom of label and carton.

JOHN PHILLIPS & CO., DETROIT, MICH.

MANUFACTURERS OF

DRUGGISTS' FIXTURES.

SHOW CASES,

SODA FOUNTAIN TOPS,

STORE STOOLS,

CIGAR CASES,

FITTED WITH MOISTENERS,

PRESCRIPTION . . . CASES,

MIRRORS, ETC.

THE ABOVE CUT REPRESENTS A DRUG STORE RECENTLY FITTED BY US.

If you intend fitting a new store, or remodeling the old one, write us for prices.

SEND FOR CATALOGUE, 1893.

DRUGGISTS' SUNDRIES.

CARD PARTIES.

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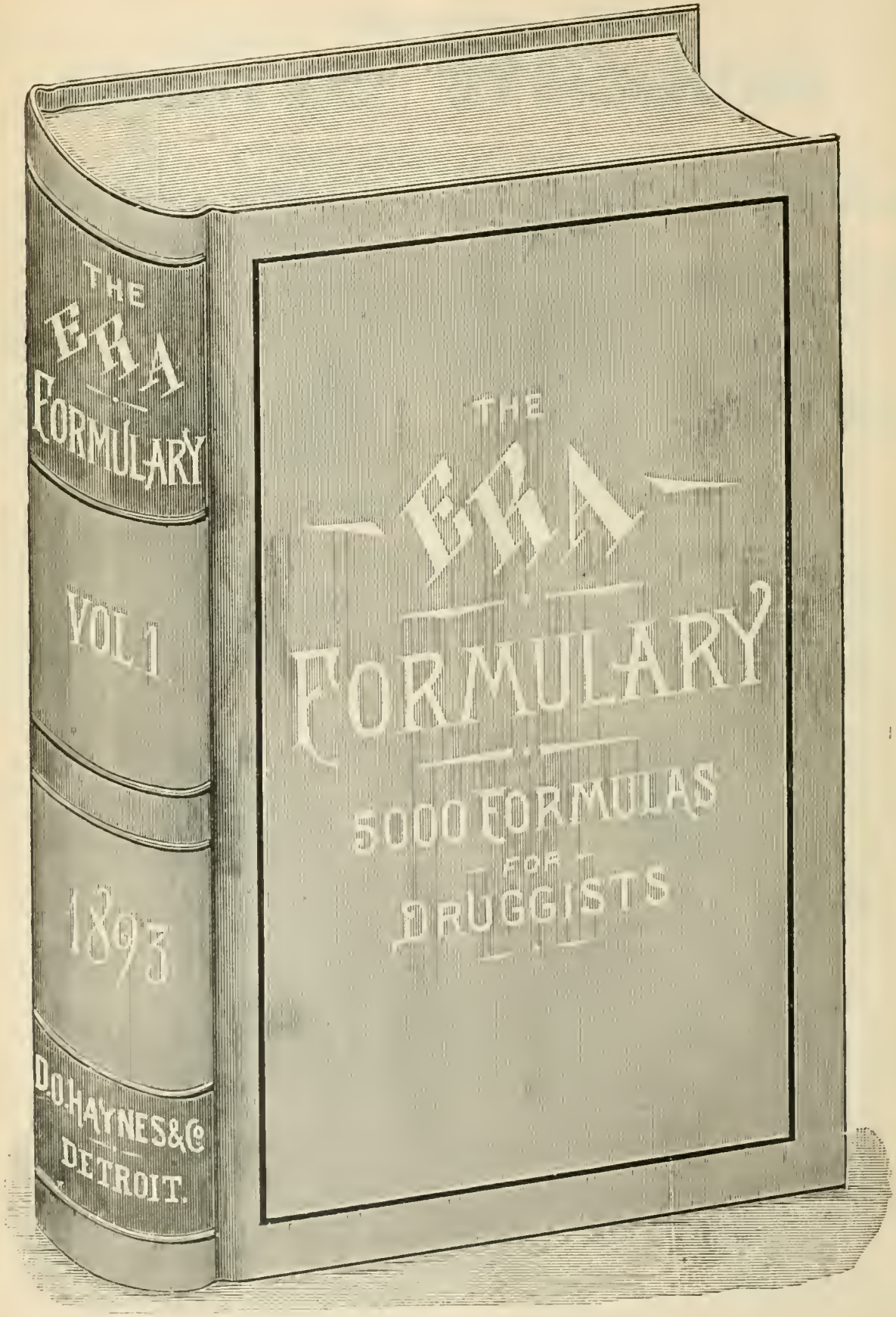
THE
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FORMULARY
VOL 1
1893
D.O. HAYNES & Co
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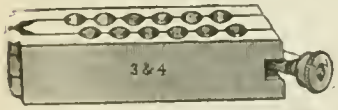

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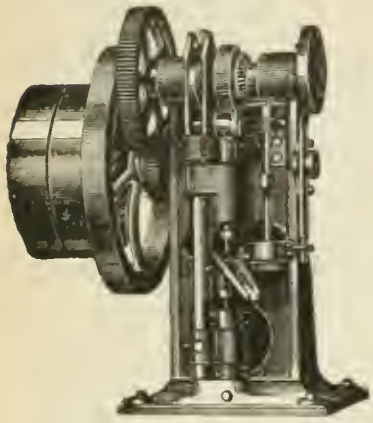

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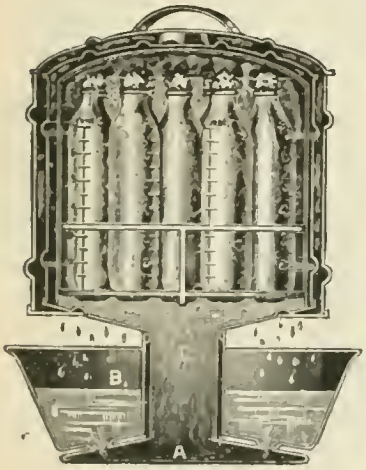

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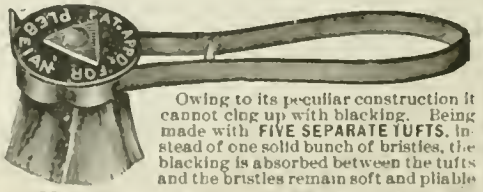

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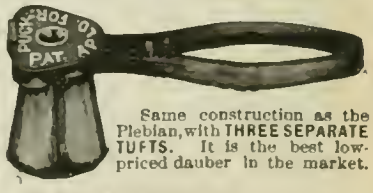

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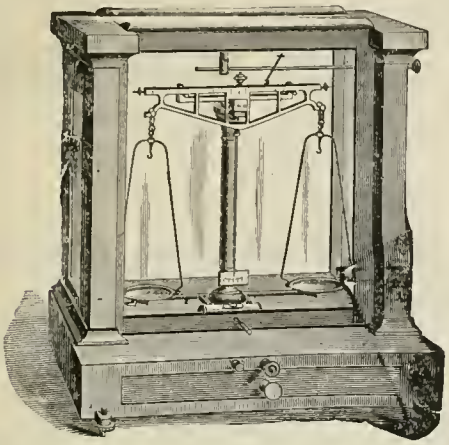

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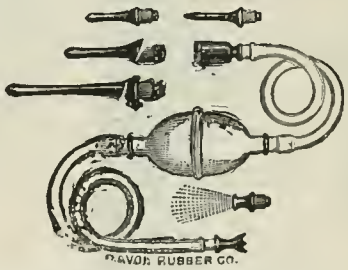

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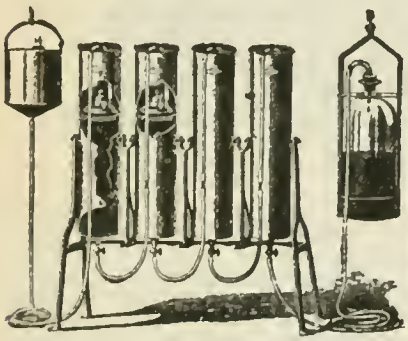

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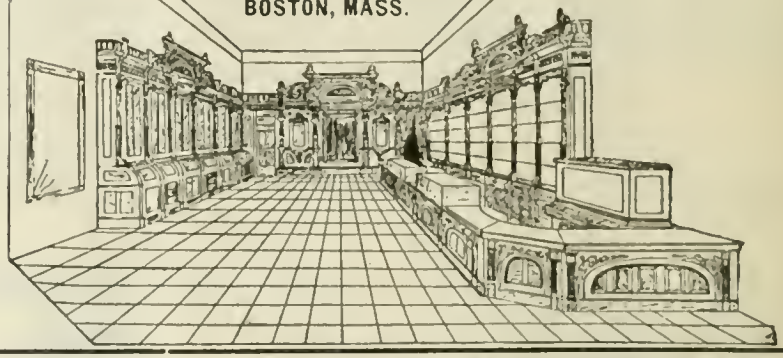

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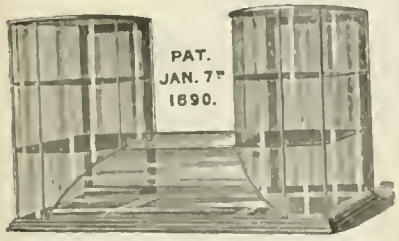

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For Sale by Wholesale Druggists and Druggists Sundrymen throughout the country.

IMPORTANT ANNOUNCEMENT

On May 1st the Price on Columbian Novelties will be Reduced One Half.

This reduction has been accomplished at a great expense for special dies and machinery.

All goods delivered at the reduced price are guaranteed of equal quality to the Columbia Novelties heretofore sold.

This reduction makes the Columbias the lowest priced and handsomest souvenirs upon the market.

Nothing can be more attractive for show windows than "piles of gold coin."

All orders received are booked and filled in order of receipt. Orders received on or before Apl. 24th, 1893, will be shipped so as to reach destination by Saturday before May 1st.

Order early in order to insure prompt shipment. Cash with order or Chicago references will avoid delay. Send for new illustrated circular. Order through your jobber or direct from us. *Mention the Era.*

WORLD'S FAIR SOUVENIR CO., Sole Mfrs., 173 La Salle St., CHICAGO.
Will remove May 10 to new Columbus Memorial Bld'g, State and Wash. Sts.

The "KNAP" LADIES' SYRINGE

Formerly called "Ladies' Ideal."

The Three Great Points we make for the "Knap" Ladies' Syringe are, First—It is a perfectly aseptic article. Second—it can be used in a recumbent position without soiling bed or clothing, as the shield absolutely prevents leakage. Third—hot water, which is very desirable, can be used with comfort, as the outer cone insulates the inlet tube, protecting the sensitive parts.

Revised Price List, May 1st, 1893.

	No. 1 Nozzle only.	No. 2 Bulb Syr.	No. 3 2-qt. Fount.	3½ 3-qt. Fount.	4. 4-qt. Fount.	12. 2-qt. Com.	13. 3 qt. Com.	14. 4-qt. Com.
Retail	$ 2.50	$ 3.00	$ 3.50	$ 3.75	$ 4.00	$ 4.25	$ 4.50	$4.75
Dozen	18.00	21.00	24.00	25.50	27.00	30.00	31.50	33.00
Druggist's Profit	1.00	1.25	1.50	1.62	1.75	1.75	1.87	2.00

Styles 12, 13 and 14 have combination Hot Water Bottle substituted for the Fountain Bag. No. 2 consists of nozzle with soft rubber sinker, noiseless. We guarantee all our goods. With the exception of the No. 1 style, boxes are all water-proof lined.

Chicago Medical Specialty House, Prop.
358 Dearborn Street, Chicago.

☞ Order through your jobber, giving our address.

FINE PAPER BOXES

—FOR—

DRUGGISTS, PERFUMERS AND CONFECTIONERS.

W. BUEDINGEN & SONS CO.

Branch Office:
142 Chambers St.,
NEW YORK CITY.

Factory and Main Office:
196-200 N. Water St.,
ROCHESTER, N. Y.

B. G. Dodge,

Lancaster, Pa.

Manufacturer of

CORKS

OF ALL DESCRIPTIONS.

XXX Brand Expressly for Druggists

SEND FOR REVISED PRICE LIST.

WHITNEY GLASS WORKS.

OFFICES:

PHILADELPHIA. NEW YORK. BOSTON. CHICAGO.

Makers of FLINT, GREEN AND AMBER GLASSWARE

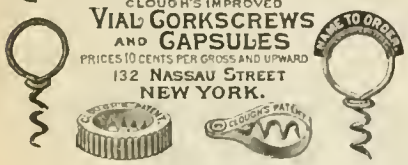
SPECIALLY FOR PHARMACEUTICAL CHEMISTS AND PROPRIETARY MEDICINE MANUFACTURERS.

DRUGGISTS' SUNDRIES.

LIMBS Artificial.
Crutches, etc. Best Leg Wood or Rubber Foot $50
Catalogue free. State particulars.

NEW STYLE ELASTIC
TRUSSES.
Send for book and prices.
ELASTIC STOCKINGS, etc.
GEO. R. FULLER, U. S. Govt. Manuf'r,
Dep't No. 21. ROCHESTER, N. Y

CLOUGH & MACONNELL
CLOUGH'S IMPROVED
VIAL CORKSCREWS AND CAPSULES
PRICES 10 CENTS PER GROSS AND UPWARD
132 NASSAU STREET
NEW YORK.



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LIGHTNING SIFTER AND MIXER.

The most successful machine of the kind in use. Thousands of them in use by wholesale and manufacturing druggists, chemists, perfumers, manufacturers of face powders, tooth powders, baking powder, self-rising flour, paints, putty, soaps, whiting, etc. Nine different sizes, 10 pounds to 10 barrels. Send for Catalogue of Sifters and Mixers, Paste Mixers, Dough Mixers, Emulsion Mixers, Pill Mass Mixers, and other Special Machinery.

J. H. DAY & CO., CINCINNATI, OHIO.
Branch Office, - 35 Murray St. - New York, N. Y.

It will save its cost in a month!

What?

The Remington Pharmaceutical Still.

How?

Write for descriptive circular and THAT will tell you.

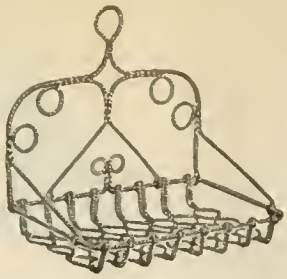
John Ogden & Co.,
Walnut and 13th Streets,
Philadelphia, Pa.

JUGS
Best adapted for use of druggists.

Acid Jars
As large as 30 gallons.

Ammonia . . Jars.
Stoneware of every descript'n
Send for Catalogue.

AKRON-CANTON STONEWARE AGENCY,
226 LAKE STREET, CHICAGO.



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SOAP BASKET.
Various Sizes.

SHERWOOD'S
STANDARD
White Lustral Wire Ware
FOR THE DRUG TRADE.
A complete line of attractive and novel articles, readily salable and affording a handsome margin.

WRITE FOR CATALOGUE.

We also make special designs of Wire Racks, Easels and Stands for displaying Pharmaceutical and other novelties.

WOODS, SHERWOOD & CO.,
148 BRIDGE STREET. LOWELL, MASS.

. . . FINE . . .
Drug Store Fixtures
AND
INTERIOR WOOD WORK OF EVERY DESCRIPTION.

DESIGNS AND ESTIMATES SUBMITTED . . . .
. . . . . FURNITURE OF SPECIAL DESIGN.

FRANK J. GUCKERT,
Seventh Ave. and Fountain St, - - PITTSBURGH, PA.

WE would call your attention to our Patent Wire for tying the corks of Citrate of Magnesia Bottles. This device is not only the quickest to use, but is as economical as twine, if not more so.

It also has the decided advantage in the fact that the consumer can use a portion of the bottle and then re-tie down the cork securely, which cannot be done when string is used.

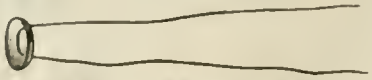
Nothing can be more simple than its use.

For sale by all jobbers.

Price per Gross, 38 Cents.

DISCOUNT 33⅓%.

If your jobber cannot furnish them, we will send one gross by mail on receipt of thirty cents.



DIRECTIONS FOR USE.

Open the wire so as to bring the convex side of the button against the neck of the bottle, then bring the wires around the neck until they meet, and after twisting them together two or three times, pass firmly over the top of the cork and fasten by turning around the button.

JOHN M. MARIS & CO., Sole Manufacturers,
711 Market St., PHILADELPHIA. 26 College Place, NEW YORK.

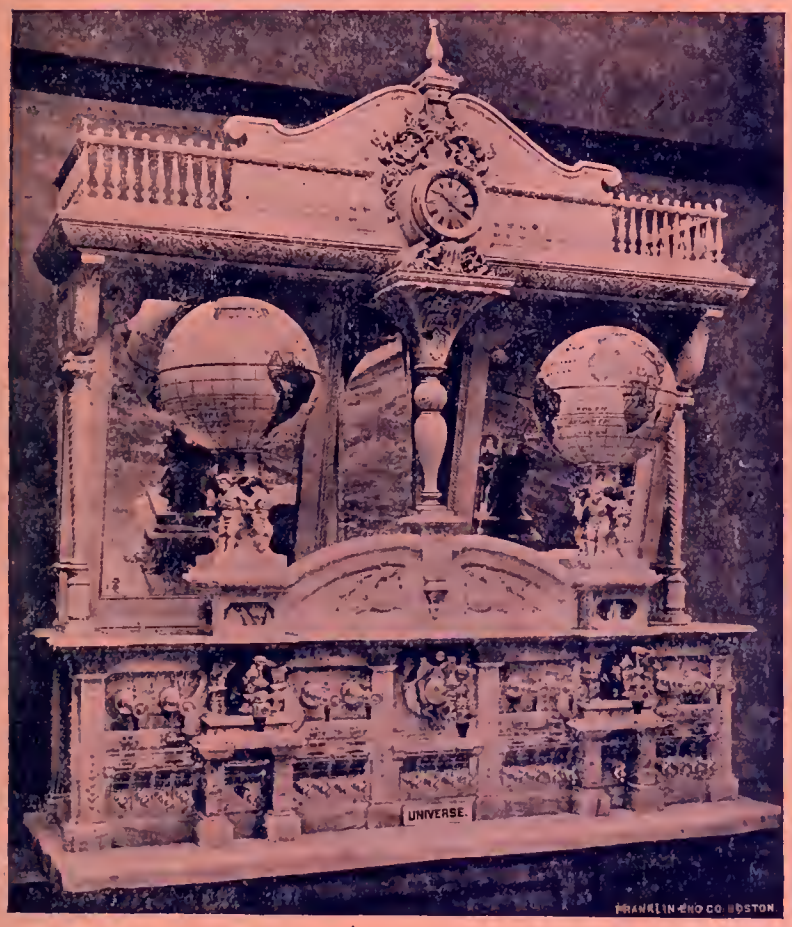
If you have not received our Illustrated Catalogue for 1893, write to us for same and mention the ERA.

TUFTS' FOUNTAINS.

Low Prices—Never Were Lower.

Easy Terms—More Favorable than Ever.

Liberal Allowance for Old Apparatus.



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$10,000 APPARATUS

MADE EXPRESSLY FOR

THE WORLD'S FAIR.

Mexican Onyx, Ivory, and Gold.

Traveling agents have not yet left their fields.

Orders for stock on hand shipped immediately on receipt.

Some fine bargains still left in

SECOND-HAND APPARATUS.

Never in better position to fill orders quickly for goods to be made to order.

SODA FOUNTAIN & CONFECTIONERY.

FACTORY: 33 to 51 Bowker Street, 49 and 51 Chardon Street, 96 to 100 Portland Street, **BOSTON.**

WAREROOMS:

DETROIT: 254 Woodward Avenue.
NEW YORK: 10 Warren Street.
CHICAGO: 84 and 86 Jackson Street.
BOSTON: 96 Portland Street.

CATALOGUE.—In sending for catalogue (or price list of second-hand apparatus) customers will confer a favor by mentioning the PHARMACEUTICAL ERA. Address all communications,—

JAMES W. TUFTS, 33 Bowker St., BOSTON, MASS.

Unsweetened.

Purified.

Sterilized.

INCREASE YOUR SODA TRADE 50°.

BY USING

Howell's Evaporated Milk

AT YOUR FOUNTAIN.

CONTAINS NO SUGAR.
COSTS LESS THAN OTHER BRANDS.
WILL NOT SPOIL.

A Sample Can Free on Application.

HOWELL CONDENSED MILK AND CREAM CO.,
GOSHEN, N. Y.

MENTION THE ERA.

KINGERY MANUFACTURING CO.

Crystal Flake; Gelatine; Hand, Automatic and Steam Power Peanut Roasters; Hand and Power Ice Cream Freezers; Ice Shavers, $12.50 to 50 cts.; Self-feeding, Conveying and Expelling Rotary Pop-corn Poppers; Milk Shakes; Lemon Squeezers; Electric Motors; Gasoline Engines; Automatic Drinking Fountains; Flavoring and Root Beer Extracts; Marshmallow, Cream and Orange Glace Syrups.

42-page catalogue, describing the above goods, and giving instructions for making the most delicious Ice Cream, also other valuable recipes, mailed free. Peruse it, and write for our lowest prices before purchasing elsewhere.

OFFICE AND SALESROOM.
9 W. PEARL STREET.

KINGERY MANFG. CO.
CINCINNATI, OHIO.

MENTION THE ERA.

STEEL FOUNTAINS.

THE ONLY ABSOLUTELY SAFE FOUNTAIN IN THE MARKET.

Our Steel Fountains have now been on the market for more than twelve years; they have been thoroughly tested, and are pronounced to be the safest and most durable fountains manufactured. They are made of steel, rolled expressly for the purpose, and are lined with extra heavy pure sheet block tin in the most approved manner, insuring absolute protection from contamination.

All the joints of the steel shell are not only soldered, or sweated, but are also **strongly riveted,** an advantage possessed by no other fountain. A malleable iron truss bottom, fitted closely to the steel bottom and riveted to the cylinder, adds strength and durability. Each and every part is made in our own factory, by experienced workmen, and the utmost care is observed in selecting the materials and putting together the various parts. Hence we can honestly guarantee our fountains to stand **double the pressure** ever required for the purpose for which they are intended. The ordinary Steel Fountain is made by simply slipping a head and bottom over the ends of a cylinder, and soldering them thereto, thus relying entirely on the solder to make the joint. A fountain made in this manner is decidedly undesirable, as there is no evidence that the soldered joints are good or bad, and even if they are good and stand the original test pressure, the continual strain caused by charging and recharging the fountain, is bound to weaken the joints sooner or later, and mayhap with disastrous consequences.

Owing to the "**peculiar method**" of constructing the ordinary fountain, the head and bottom cannot be riveted to the cylinder—this explains the statement made by its promotors that "rivets are not necessary." Our "**novel method**" of making Iron Clad Steel Fountains enables us to use rivets, **and we use them because experience has shown that fountains NOT having the heads and bottoms RIVETED to the cylinder are liable to disastrous explosions.**

IRON CLAD MFG. CO., 22 Cliff Street, N. Y. **Peter DeLacy, Manager Fountain Department.**

SODA MEN, ATTENTION.

ALBERT C. MCMAHON, America's Greatest Soda Expert and principal contributor to Saxe's Guide, has issued a publication known as

McMahon's Latest Recipes

containing information which will assist you to double your soda business, and more recipes than any other Soda Guide now published, also many formulæ for confections (contributed by Balduff, of Omaha). "McMahon's Latest Recipes" contain over 150 formulæ of popular and fancy drinks, ice cream and confections. Here are a few new drinks:

Tulip Peach,
Velvetine Frappe,
Crab Apple Fizz,
Frosted Glace,
Almond Sponge,
Frozen Cream,
Monte Carlo,
A Cold Day,

Strawberry Glace,
Pike's Peak
Snow Flake,
Catawba Spray,
Coffee Bousha,
Pineapple Glace,
Queen Charlotte,
Royal Cabinet,
And others.

Mr. McMahon is endorsed by D. W. Saxe and all the leading soda dispensers, among others the following:

DALE & SEMPILL, Successors to Wm. M. Dale,
Mfg. Chemists and Pharmacists,
Cor. Clark and Madison Sts.,
CHICAGO, Feb. 21, 1893.

We believe Mr. A. C. McMahon to be the best expert in the country, evidence of which is the fact that we engaged him. We commend his recipes to all dispensers of soda water.

(Signed) DALE & SEMPILL.

BEACH & CLARRIDGE,
52 to 58 Eastern Avenue,
BOSTON, Feb. 27th, 1893.

TO WHOM IT MAY CONCERN:

We have known Mr. Albert C. McMahon for a number of years. He has always borne a high reputation among soda water men, and is considered an expert in the art of dispensing soda water.

(Signed) BEACH & CLARRIDGE.

Do not throw money away by purchasing an inferior article. This publication is no cheap imitation, but original and reliable. **Price $5.00.** A large number of orders were received before this book was delivered by the printers. For sale by—

GOODALL & LOVELESS, Publishers,
212 Chicago Herald Building, CHICAGO.

OR BY—
THE PHARMACEUTICAL ERA.

CHASE'S
Rock Candy Syrup.

White in Color.
Free from Adulterants or Preservatives.
Keeps Perfectly.
Gravity 1.333 at 60 Fahr.
Weight, 11 1-10 lbs. per gal.

Packages gauged by weight on above basis.

Syrup not filling above specifications may be returned at our expense.

DELIVERED PRICES MADE ON REQUEST.

C. D. CHASE SYRUP CO.,
914-916 N. Main St.,
ST. LOUIS, MO.

EGG PHOSPHATE SODA
FOR FIVE CENTS.

No Muss with Eggs at the Fountain.
No Bother with a Shaker.

The best selling. Every one will drink it and call again for another glass. On receipt of Five Dollars I will send you the formula. It can be made almost as cheap as any other syrup. Send Express or Postoffice Order.

Sample Quart sent on Receipt of 50 Cents.

ROBERT CLARK,
ALBION, N. Y.

REFERENCE:
Orleans County National Bank.

Does the PINEAPPLE JUICE you are using at your Fountain please you and your trade?
If not, write us, and we will send you a sample of ours.
Prices the lowest. Address—

NEW YORK FRUIT JUICE SPECIALTY CO.,
BATAVIA, N. Y.

MENTION THE ERA.

SARATOGA VICHY

THE KING OF
TABLE WATERS

A NATURAL
ALKALINE
MINERAL
WATER.

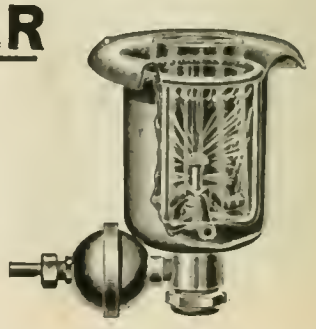
As a TABLE WATER the SARATOGA VICHY has no equal. It gives a relish for wholesome food to the most confirmed dyspeptic, and relieves him of all danger of dyspepsia or indigestion. The natural carbonic acid gas with which it is so strongly impregnated renders it sparkling and palatable, quickening the nerves of taste and making digestion easy and perfect, even after the heartiest meal.

Send for our Book of Views.

Saratoga Vichy Springs Co.
Saratoga Springs, N. Y.

MENTION THE ERA.

ROWE'S TUMBLER WASHER



IS UNEQUALLED FOR

Simplicity, Thoroughness, Expedition and Economy.

For Circulars Address,

L. L. ROWE, - 18 Howard Street, - BOSTON, MASS.

Pharmacists Who Have

Successfully Conducted A Soda Water Business

are agreed that their results were reached through careful attention to certain points which may be formulated as follows: To obtain and hold a soda water business, it is requisite to have:

The Best Appliances, The Best Service and The Best Materials,

and, while the cost is more than for cheaper goods, the proportionate cost to the business obtained is much less. With good materials, the Pharmacist will get MORE TRADE, BETTER TRADE and a HIGHER REPUTATION.

We offer the following articles as being of THE VERY BEST QUALITY at FAIR PRICES. We have NO SECOND GRADES:

PURE FRUIT JUICES, CONCENTRATED TINCTURES, AND FINE REQUISITES FOR THE SODA FOUNTAIN.

SODA FOUNTAIN & CONFECTIONERY.

PURE = = =	Strawberry,	Melange.	Catawba Grape.
FRUIT = =	Blackberry.	Orange.	Red Currant.
JUICES = =	Black Currant.	Blood Orange.	Raspberry.
W. H. S. & Co.	Peach.	Cherry.	Pineapple.

IN BOTTLES.

Quart Champagne Bottles, . . per doz., $7.00
In lots 3 doz., . . per doz., $7.00 5% discount.
In lots 6 doz., . . per doz., $7.00 10% discount.

IN BULK.

1 Gal. Demijohns, including package, gal., $2.50
2 " " " 2.40
5 and 10 Gal. Kegs, " " 2.25

In lots of 10 gallons, assorted or otherwise, 10% discount from list prices.

Concentrated Tinctures of Fresh Orange Peel and Fresh Lemon Peel, "W. H. S. & Co." Per pint, $1.00. Per 5 pint bottle, $4.50. Per gal., $6.50.

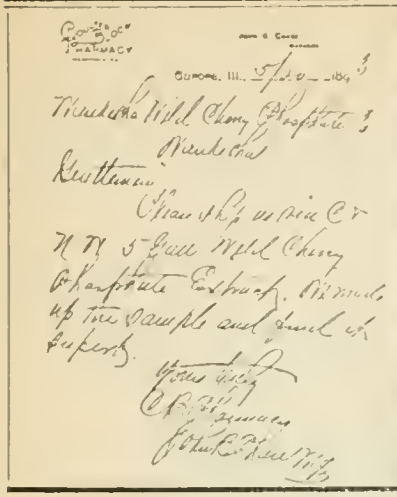
Extract Jamaica Ginger, "W. H. S. & Co." (Makes a clear solution, free from capsicum.) Per pint, 75 cents. Per 5 pint bottle, $3.50. Per gal., $5.00.

"Beekman" Cream Chocolate Syrup. (Made from the best Chocolate.) 1 gal. cans, per gal., $2.00. In lots of 3 gal., $2.00, 5% discount. In lots of 6 gal., $2.00, 10% discount.

OUR JUICES are concentrated, and portions not used will keep perfectly. NO HEAT is needed in preparing the Syrups. Our Juices are MORE ECONOMICAL than others, since but ONE PART of juice is required to SEVEN or TEN PARTS OF SYRUP.

A Full Descriptive List will be mailed on application to

W. H. Schieffelin & Co., New York.



THE NEW FOUNTAIN DRINK.

Waukesha Wild Cherry Phosphate.

A DELICIOUS DRINK, EASILY PREPARED.

We furnish the PHOSPHATE, with full directions for preparing the Syrup.

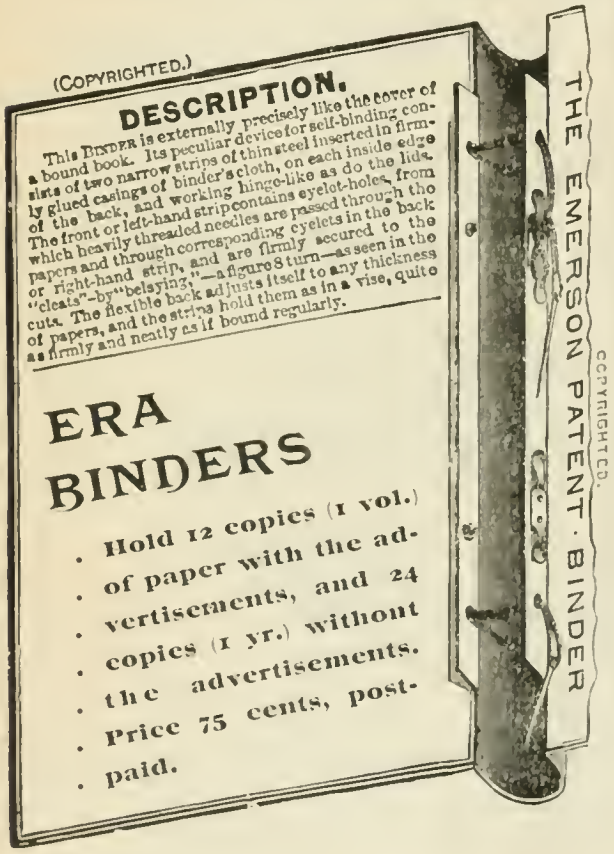
PRICE: $3.00 per gallon; no charge for package.

Trade supplied by wholesale druggists, or—

WAUKESHA WILD CHERRY PHOSPHATE CO.,
WAUKESHA, WIS.

N. B.—POLAR CREAM equals any of the so-called "Cream Sodas." Formula with directions, $2.00.

SODA FOUNTAIN & CONFECTIONERY.



TRY IT. TRY IT.

SOMETHING NEW.

THE SAM'L CRUMP

FIBERLESS COCOANUT.

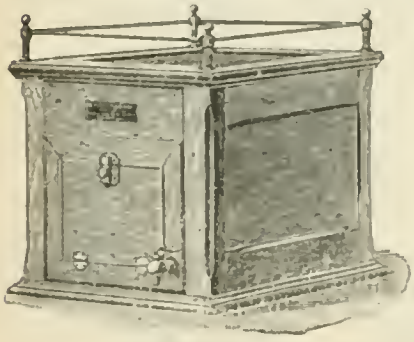
The most delicious preparation of fresh cocoanut ever introduced, containing all the nutriment and flavor without the fiber.

For Fine Confections, Ice Cream, Soda Water, Water Ices, Milk Shake, Cakes, Pies, Puddings, etc.

Sample pound can by mail, 25c.

The Sam'l Crump Fiberless Nut Co.
BAINBRIDGE, N. Y.

No. 1 OAK



PATENTED.
SODA FOUNTAIN CABINET.

THE FAMOUS

BRADLEY ICE CREAM CABINET

WALTZINGER PATENT

Highly Endorsed for its Cream Keeping Qualities.

Indispensable to the Proper and Convenient Serving of Ice Cream Soda. Descriptive Circular on Application.

The Bradley Mfg. Co., New Haven, Conn.

For Sale by the Druggists' Supply Trade Generally.

EVERY DRUGGIST SHOULD HAVE IT.

JUST PUBLISHED.

Perfumes and their Preparation.

A COMPREHENSIVE TREATISE ON PERFUMERY,

CONTAINING

COMPLETE DIRECTIONS FOR MAKING HANDKERCHIEF PERFUMES, SMELLING-SALTS, SACHETS, FUMIGATING PASTILS; PREPARATIONS FOR THE CARE OF THE SKIN, THE MOUTH, THE HAIR; COSMETICS, HAIR DYES, AND OTHER TOILET ARTICLES.

WITH A

DETAILED DESCRIPTION OF AROMATIC SUBSTANCES; THEIR NATURE, TESTS OF PURITY, AND WHOLESALE MANUFACTURE.

SYNOPSIS:

Aromatic Substances from the Vegetable Kingdom and their chemical properties; Alphabetical Enumeration and Description of Vegetable Aromatic Substances; Aromatic Animal Substances used in Perfumery; Chemical Products used in Perfumery—for the Extraction of Odors and those entering into their Composition; the Extraction of Odorous Substances by Pressure, Distillation, Maceration or Infusion, Absorption or Enfleurage, etc.; the Yield of Essential Oils; Characteristics of the Various Aromatic Substances; Adulteration of Essential Oils and their Detection; Extracts used in Perfumery; Directions for the Manufacture of the most Important Extracts; the Division of Perfumery; Directions for the Manufacture of Handkerchief Perfumes (more than 120 Practical Formulas); Ammoniacal Perfumes (Smelling-Salts) and Acid Preparations, Toilet Vinegars (20 Formulas); Sachets and their Preparation (22 Formulas); Fumigating Pastils and Papers, Aromatic Waters and Vinegars; Hygienic and Cosmetic Perfumery; Articles used in the Care of the Skin; Directions for the Manufacture of Emulsions, Powders, Pastes, Vegetable Milks and Crêmes (41 Formulas); Nail-polishing Powders; Articles used in the Care of the Hair; Directions for the Manufacture of Pomades and Hair Oils (32 Formulas); Articles used in the Care of the Mouth; Tooth Pastes and Soaps; Tooth Powders; Mouth Washes, etc.; Cosmetic Perfumery; White Cosmetics; Red Paints and Cosmetics; Freckle and other Lotions; Toilet Powders; Hair Tonics; Hair Washes; Hair Dyes and Depilatories; Wax Pomades, Bandolines, and Brillantines; Colors and Dyes used in Perfumery; Utensils used in the Toilet.

—BY—

G. W. ASKINSON, PERFUMER.

Translated from the third German edition by Isidor Furst.

Revised, with Additions, by Charles Rice, Ph. D.

More than 300 pages. 32 illustrations. 8vo.

$3.00.

SENT POSTPAID ON RECEIPT OF PRICE.

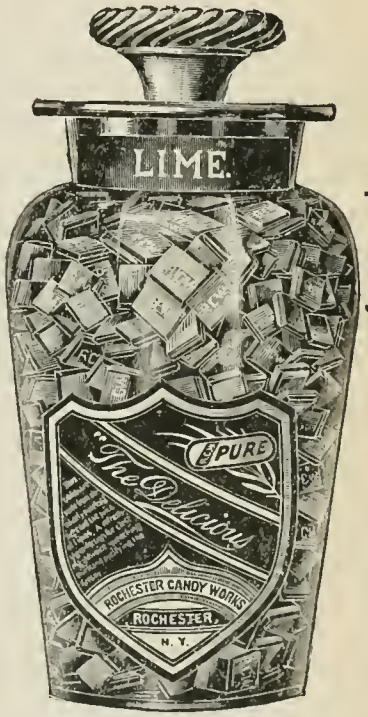
D. O. HAYNES & CO.,

BOX 583. DETROIT, MICH.

R.C.W. PURE

"The Delicious"

We manufacture a Full Line of Tablets.



We Respectfully Solicit Trial Orders.

SODA FOUNTAIN & CONFECTIONERY.

Our SUNBEAMS are the one of the best selling articles in the confectionery line on the market. You cannot afford to be without them.

Fine Chocolates and Bon Bons

For the Finest Retail Trade.

All goods manufactured by us are strictly pure and of the best quality, and we guarantee satisfaction. Catalogue and price list on application.

The Rochester Candy Works

407-411 STATE ST.,

ROCHESTER, N. Y.

TO THE DRUG TRADE.

We respectfully ask your attention to the following correspondence, which will explain itself:

HANCE BROS. & WHITE,
PHARMACEUTICAL CHEMISTS,
PHILADA.

DICTATED BY A. M. H.

May 31st, 1893.

Messrs. Bruen Bros. & Ritchey,
New York.

Dear Sirs,

You have doubtless received from a certain house in Delaware the statement that its fruit juices are put up this year in "full quarts," instead of the usual champagne bottles, "a gain of 25 per cent in quantity," and with no advance in price. The statement is false. The "full quart" bottles hold 29 to 30 ozs. We were first informed of the fact by a customer, then we bought a dozen and measured them.

Falsus in uno, falsus in omnibus.

Yours truly, HANCE BROS. & WHITE.

This letter has been sent broadcast to the trade. Its evident purpose is to convey the impression that *none* of the bottles referred to hold a full quart, and further, as shown by the emphasized Latin quotation, that we have intentionally falsified not only the capacity of the bottles, but also other statements relating to our business. In other words an unprovoked assault upon our business integrity, both particular and general in its character, is publicly made.

The letter addressed to Messrs. Bruen Bros. & Ritchey was promptly transmitted by that firm to us, with this endorsement:

We heard they were making this assertion some time ago, so measured a bottle, and find it holds 32 ozs., without any in the neck, a poor way to boom business on their part.

Yours truly,
BRUEN BROS. & RITCHEY.

Upon submitting the above to the North Wheeling Glass Company, of Wheeling, W. Va., the makers of the bottles in question, they reply:

Wheeling, W. Va., June 8th, 1893.

Messrs. Smith & Painter,
Wilmington, Del.

Dear Sirs,

In regard to the capacity of the quart bottles made for you, would say that they will average 32 ounces, it being impossible for us to have them blown and every one to hold *exactly* 32 ounces, as there will always be a few over or under, but the variation is very slight, all our blowers being supplied with scales, and every bottle is weighed to see that it does not vary too much from that prescribed for the required capacity.

Yours respectfully, NORTH WHEELING GLASS CO.

The first run of bottles delivered to us were carefully measured and found to be of 32 ounce capacity. As they are made in moulds by experienced workmen, and were all from the same factory, the necessity for a second test did not occur to us. It was our intention that all the bottles should hold a full quart, and our belief that all did, until it was shown that some held a little under and some a little over that quantity. While it seems, by our bottle maker's letter, to be somewhat difficult to have them all *absolutely exact*, we shall take pains to have them as nearly so as possible in the future, and in the meantime we shall very gladly make good any shortage claimed on this ground.

Respectfully,

SMITH & PAINTER,
WILMINGTON, DEL.

JUNE 9th, 1893.

SMITH & PAINTER'S

Natural Fruit Juices

FOR FLAVORING

SODA, SYRUPS, ICES AND CONFECTIONERY,

are prepared with the utmost care, from the choicest fruits, hermetically sealed in glass. Contain no alcohol, chemicals, or preservative agents of any kind whatever.

Put up in handsome, *flint, full quart bottles,* packed in cases of one dozen.

$6.50 per doz., any assortment.

All the advantages which admirable situation, long experience and perfect factory equipment give us in this line of work, will continue to be faithfully employed in the endeavor to maintain the *highest possible standard of quality.*

Pamphlet on management of fountain, new receipts, etc., on application.

SMITH & PAINTER,

WILMINGTON, : : DELAWARE.

MENTION THE ERA.

"Sweet Wheat." "After Dinner."

Will You Accept a Handsome Present?

We have received from Japan a lot of elegant, black enameled Handkerchief and Glove Boxes, beautifully decorated.

No advertisement on them whatever.

For the purpose of further advertising two popular brands of chewing gum, we will pack in each one of these beautiful boxes, 100 one-cent pieces of our new "**After Dinner**" Pepsinated Chewing Gum, and 100 one-cent pieces of the old reliable "**Sweet Wheat,**" so well-known everywhere.

The box with the 200 pieces of gum will be sold at the regular wholesale price of the gum alone, without any charge for the box.

On and after the 10th of November, 1892, the retail trade will be supplied through the jobbers as long as the supply of boxes lasts.

If you desire either a pretty Handkerchief or Glove Box, or both, you can now obtain them, **free of charge,** by placing your order at once with your jobber.

The boxes will be given only as above indicated.

Our **SWEET WHEAT** is too well known to require comment.

Our **AFTER DINNER, Pepsinated,** is a new one.

The Pepsin in it is in the goods, and not in the label.

We guarantee every piece to contain a full grain of Armour's Pure Pepsin.

THE ROYAL REMEDY AND EXTRACT CO.,

Manufacturers, Importers and Exporters,

DAYTON, - - OHIO.

TREMENDOUS pressure of orders attests the merits of our patented apparatus for using LIQUID CARBONIC ACID. Purchasers this season having tried their outfit write as follows:

"It works splendidly."

"No one having used your Apparatus will return to the old method. It gives me the greatest satisfaction."

Visitors to the World's Fair! See our Exhibit in Machinery Hall, Sec. N, 36 and 37.

LIQUID CARBONIC ACID MANUF'G. CO.,

CHICAGO, Ill.	PITTSBURGH, PA.	ST. LOUIS, MO.
437-445 Illinois St.	Ben Venue Station.	3417-3427 Bernard St.

MENTION THE ERA.

THE FINEST DISPLAY

Of **SODA FOUNTAINS** and **FOUNTAIN REQUISITES** the world has ever seen will be on exhibition at the World's Fair, and will be illustrated and described in appropriate articles which the ERA will present from time to time during the summer. The **FORMULA PAGES** are expected to be of unusual interest to the soda water dispenser, and every druggist who owns a soda fountain should watch our columns during the season. The advertising pages of the ERA will be unusually attractive in this line, and it is expected that everything pertaining to the soda fountain will be represented therein. Advertisers even now are showing a lively interest in anticipation of an extremely busy season. The ERA is issued semi-monthly, at $2.00 per year (24 copies). If you are not already a subscriber, you should send your name in at once.

D. O. HAYNES & CO., Publishers,
DETROIT, MICH.

Box 583,

SHAVED ICE

STAR SHAVER.

In soda water is better and more profitable than ice cream, and does not require the trouble to serve. **Do not** convert your soda water trade into an ice cream trade, but increase your trade by serving shaved ice in your soda.

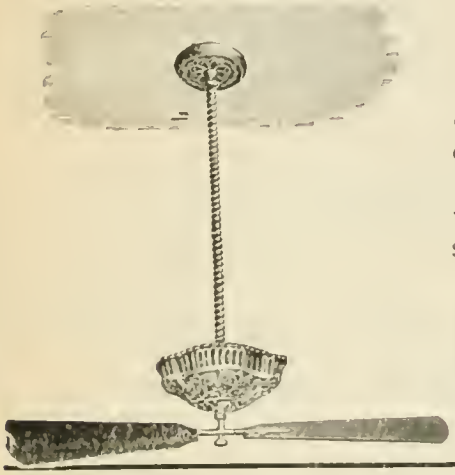
NO FLIES

Around your soda counter when you use

STAR ELECTRICAL CEILING FANS.

They make your store cool and pleasant, and invite customers.

NO BELTS. NO SHAFTING. REASONABLE PRICES.



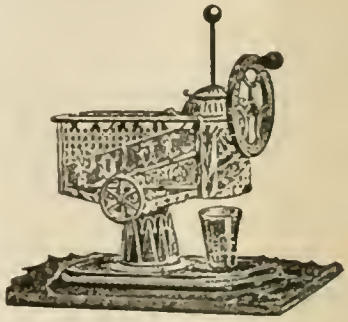
Our MILK AND LEMONADE SHAKE does not shake the glasses, but thoroughly mixes the contents. Can be used for one or two glasses. We have several styles of Shavers and Milk Shakes.

An attractive 5 ft. soda water sign with each Shaver, or same size milk shake sign with each Milk Shake.

Send for Catalogue to—

D. H. BATES & BRO.,

DAYTON, OHIO.



POLAR ICE SHAVE.

SEND FOR

Saxe's New Guide, or Hints to Soda Dispensers.

The only Reliable and Authentic Soda Book ever published. Now used by the best dispensers in the country. Every Formula a Gem.

When in Chicago to see the World's Fair, call at our soda stand, north-west corner State and Randolph streets, and see how we serve drinks. Try a

Pineapple Smash,

Razzle Dazzle,

Mint Freeze,

Saxe's Celebrated Blood Orange Phosphate,

Almond Sponge,

Raspberry Cordial,

—or—

Flowing Stream.

Yours for thirst
D. H. Saxe

Remember, we give you New Formulæ for NEW DRINKS, and New Formulæ for OLD DRINKS.

Chocolate,

Lemon,

Sarsaparilla

and—

Orange

are old drinks, but made our way they are like new. Wherever our formulæ are used success is sure to follow. We are practical, not theoretical.

160 practical working formulæ. All first class.

Price $5.00, worth $25.00. Send P. O. Order or Draft to

THE SAXE GUIDE PUBLISHING CO., 409 Dearborn Street, CHICAGO.

Pure Whiskey for Medicinal Purposes.

It is a leading trait of character of the American people to ascertain the finest quality of the world's products in every line of consumption, use or wear.

The result of the search for a pure stimulant of the best quality is the adoption of the

Mount Vernon Pure Rye Whiskey,

by that portion of our people who desire to obtain and have the ability to pay for the highest grade.

It is bottled at the distillery under an absolutely satisfactory guaranty of original condition and purity, as distilled and aged in the Government bonded warehouses.

Necessarily the price must have reference to the quality.

We give below a partial list of the wholesale dealers of whom you can purchase these whiskies. The goods are bottled in full quarts, fives, pints, half-pints, quarter-pints and ounces, and in case you have any difficulty in securing supplies we will be pleased to have you communicate with us, and we will tell you where you can obtain them.

Very truly yours,

THE COOK & BERNHEIMER CO.,

Sole Agents, NEW YORK CITY.

Hale, Bingley & Co.....Montgomery, Ala.
J. M. Sparks.....Fort Smith, Ark.
The C. J. Lincoln Co.....Little Rock, Ark.
W. A. Hover & Co.....Denver, Col.
Lamar & Rankin Drug Co.....Atlanta, Ga.
Fuller & Fuller Co.....Chicago, Ill.
Morrisson, Plummer & Co.....Chicago, Ill.
M. Altman.....Chicago, Ill.
Singer & Wheeler.....Peoria, Ill.
The Indianapolis Drug Co.....Indianapolis, Ind.
M. Toepp & Co.....South Bend, Ind.
Hulman & Beggs.....Terre Haute, Ind.
Harle, Haas & Co..... .....Council Bluffs, Ia.
Hurlbut, Ward & Co.... .....Des Moines, Ia.
Hornick, Hess & More.....Sioux City, Ia.
McPike & Fox.....Atchison, Kan.
Arthur Peter & Co.....Louisville, Ky.
The Robinson-Pettet Co.....Louisville, Ky.
I. L. Lyons & Co. .....New Orleans, La.
Muth Bros. & Co.... .....Baltimore, Md.
Winkelman & Brown Drug Co.Baltimore, Md.
Gilman Bros..... .....Boston, Mass.
T. H. Hinchman & Sons.....Detroit, Mich.
Hazeltine & Perkins Drug Co..Gd. Rapids, Mich.
Lyman-Eliel Drug Co.....Minneapolis, Minn.
Ryan Drug Co.....St. Paul, Minn.
Mayo, Weaver & Sykes.....Columbus, Miss.
Meyer Bros. Drug Co.....Kansas City, Mo.
The C. D. Smith Drug Co.....St. Joseph, Mo.
VanNatta-Lynds Drug Co.....St. Joseph, Mo.
Meyer Bros. Drug Co.....St. Louis, Mo.
Moffit-West Drug Co.....St. Louis, Mo.
Richardson Drug Co.....Omaha, Neb.
Wm. Coulson Drug Co.....Buffalo, N. Y.
Lehn & Fink..... .. ..New York, N. Y.
McKesson & Robbins.... .... New York, N. Y.
W. H. Schieffelin & Co.....New York, N. Y.
C. W. Snow & Co ....Syracuse, N. Y.
J. J. Alden..... ...Troy, N. Y.
J. H. Sheehan & Co..... ...Utica, N. Y.
Williams & England.....Utica, N. Y.
Standard Drug Co.....Cincinnati, Ohio.
Weideman Co..... .....Cleveland, Ohio.
D. Kelly..... .....Columbus, Ohio.
Walding, Kinnan & Marvin....Toledo, Ohio.
Snell, Heitshu & Woodard Co...Portland, Or.
Aschenbach & Miller .....Philadelphia, Pa.
Robert Shoemaker & Co.....Philadelphia, Pa.
The L. H. Harris Drug Co.. ..Pittsburgh, Pa.
George A. Kelly Co..... ...Pittsburgh, Pa.
Blanding & Blanding ....Providence, R. I.
G. L. Claflin & Co..... Providence, R. I.
W. N. Wilkerson & Co.....Memphis, Tenn.
Berry, Demoville & Co ... .Nashville, Tenn.
Meyer Bros. Drug Co.....Dallas, Tex.
Conklin, George & Gaines.....Houston, Tex.
San Antonio Drug Co.....San Antonio, Tex.
The Behrens Drug Co.....Waco, Tex.
Purcell, Ladd & Co.....Richmond, Va.
The Stewart & Holmes Drug Co., Seattle, Wash.
The Logan Drug Co. .....Wheeling, W. Va.
Hadley-Gerber Co.....Milwaukee, Wis.

[S. P. 21.]

MT. CLEMENS.

Bitter Water.

Best Cathartic known. Cures rheumatism, constipation, sick-headache, dyspepsia, and all stomach, kidney and liver troubles, biliousness, malaria, chills and fever. It is acceptable to the most delicate stomach. Net price per dozen, one quart bottles, $3.25, or $10.50 net per case of 50 quarts.

Sulphureted Mineral Soap.

Prepared from the natural saline sulphur water of Mt. Clemens, Mich. Marvellous in its action on the skin, cleansing ulcers, sores, wounds, scalds, etc. The best known soap for cleansing the scalp of crusts and dandruff. For the complexion it stands unrivaled. Price, $2.25 per dozen net, or $25.00 net per gross.

Eczema Cure.

A positive cure for Eczema, whether acute or chronic, dry or wet, on the face, head or other parts of the body. Prepared from Mt. Clemens Mineral Water. It is soluble in distilled water, and one ounce of the salts in four ounces of distilled water is a cure for all forms of eczema in a few days. One pound of Mt. Clemens Eczema Cure will be sufficient for manufacturing 16 bottles of the preparation. Each bottle contains one ounce of these salts dissolved in four ounces of distilled water. Eczema is one of the most common of all diseases, and large profits can be made by druggists in compounding this cure, which is guaranteed to be positive and satisfactory. Net price of these salts, $1.50 per pound.

Freezerine.

A face lotion and skin purifier. The effect upon the face after shaving is marvellously delicious. Net price, $3.00 per dozen bottles, or $33.00 per gross net.

Saline Sulphur Mineral Salts.

Prepared from the water of the original Mt. Clemens Mineral Springs for convenience and use in the bath at home. These salts are put up in 9-pound packages, and are a specific for the cure of rheumatic affections, skin diseases, blood poisoning, biliousness and liver troubles, catarrhal difficulties, etc. Net price, $4 per doz. boxes.

Send for further information, and terms, etc., to agents, to—

MT. CLEMENS WATER CO.,

General Offices: Rooms 220 to 260. 320 to 326 Dearborn St., CHICAGO.

MENTION THE ERA.

WINES, LIQUORS & MINERAL WATERS.

CLARKE'S PURE RYE

WE HAVE BEEN TALKING TO YOU

continually for years, honestly, sincerely and conscientiously, trying to convince you by facts and figures of the superior merits of CLARKE'S PURE RYE WHISKEY. We have endeavored to secure your confidence, and to give you even more than *value received* for your money, which is evidenced by the fact that standard brands of Eastern Ryes of the same quality are sold at $12.00 to $15.00 per case, while CLARKE'S PURE RYE is only $8.00, and retails at $1.50 per bottle, allowing the dealer a profit of 130 per cent.

Will you please let us know by postal or letter what brand of goods of equal intrinsic merit pays you as much?

After having said so much of CLARKE'S PURE RYE *ourselves*, we think we might be pardoned if we yield a little space to let you know what *others* think and say of it, especially as this hot weather is not particularly adapted to much mental exertion. We would ask a careful reading of the following from "Mida's Criterion," issue of June 1st, 1893, a journal of recognized authority in the liquor trade of the United States:

CLARKE'S PURE RYE.

Messrs. Colburn, Birks & Co., of Peoria, Ill., sole distributors of "Clarke's Pure Rye," which has justly attained such eminence among connoisseurs as ranking among the finest products of this country, have now set their hearts upon conquering new worlds, and have arranged their batteries in cases of twelve-quart bottles, with which they will wrest recognition and win their way to the hearts of the consuming masses.

"Clarke's Pure Rye," from its very inception, has attracted universal attention by reason of its merits, and astonished every dealer and distiller who has given it a test, dispelling the firm-rooted prejudice that fine goods could not be produced in Illinois. Despite this prejudice, but with a firm faith that true merit will win in the end, Messrs. Colburn, Birks & Co. took hold of the brand, and it is needless to dwell upon their management, for the result is now universally recognized, and speaks for itself. And now, after having introduced the goods in bulk, they have with equal energy entered upon their introduction in cases; in this manner they will add to their extended popularity. We predict for this new departure an *unqualified success*, as only the oldest and highest matured stock is used for bottling purposes. **We had occasion recently to examine the quality of the Rye, and we can unqualifiedly pronounce it to be the peer of the finest that has ever been produced in this country.**

Such goods are bound to assert themselves and make propaganda for themselves, reflecting credit upon the originators and distributors, profit upon those that handle them, and grateful recognition on the part of the consuming public.

The average druggist, when he wants to buy whiskey, asks himself the following questions.

"What brand will suit my trade the best?"

"What brand can I buy the cheapest, quality considered?"

To both of these questions the same answer may be given, namely, "CLARKE'S PURE RYE."

The demand for bottled goods is rapidly increasing, there being handsome profit and no loss by sampling, evaporation, etc. You *sell* what you *buy*. CLARKE'S PURE RYE is handsomely put up in Flint Glass Bottles, 5's to the gallon, packed one dozen in case, at $8.00 per dozen.

Be sure to see that our Trade Mark, "C., B. & Co.," is on the label of each bottle. **None other is genuine.**

We sell this whiskey in bulk, either in bond or tax-paid in barrels, half-barrels or 10-gallon packages. When purchased in bulk the purchaser is guaranteed recent gauge, and is charged with the actual contents of the barrel at the time of shipment, as per United States Gauger's returns.

We invite comparison with any other goods in the market. Please note prices as well as quality.

Please favor us with a trial order, either direct or through any wholesale druggist. In the event of your not getting it promptly, let us hear from you. **We will see that you get it.** Yours truly,

COLBURN, BIRKS & CO.,

PEORIA, ILLS.

Sole Distributors for CLARKE'S PURE RYE in the United States.

[S. P. 22.]

DIRECTORS

JOHN C. WEIDEMAN, ERNST J. SILLER, CHRISTIAN NARTEN, HENRY W. WEIDEMAN, GEO. W. BARNES.

THE WEIDEMAN COMPANY

53, 55, 57 & 59 Water St., CLEVELAND, O.

WHOLESALE DISTRIBUTORS OF

RYE, BOURBON AND MALT WHISKIES

IN BOND AND TAX PAID.

EASTERN RYES.

Bridgeport, 89, 90, 91, 92.
Dillinger, 88, 89, 90, 91, 92.
Dougherty, 88, 89, 90, 91, 92.
Gibson, 88, 89, 90, 91, 92.
Golden Wedding, 88. 89, 90, 91, 92.
Guckenheimer, 88, 89, 90, 91, 92.
Meadville, 90, 91, 92.
Mt. Vernon, bsrrels, 86, 88, 89, 90, 91, 92.
Mt. Vernon, original half-barrels, 89, 91, 92.
Monticello, 91, 92.
Tom Moore, 90, 91, 92.
Montrose, 90, 91, 92.
Orient, 90, 91, 92.
Overholt, 89, 90, 91, 92.
Sherwood, 92.
Somerset, 90, 91, 92.
Sunnyside, 91, 92.

WESTERN RYES.

Edgewater, 89.
Elk Run, 90, 91.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 89, 90.
Nelson, 89, 90.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Susquehanna, 90.
D. Rohrer, 89, 90, 91, 92.
Sunnyside, 90.

KENTUCKY BOURBONS—Sour Mashes.

Anderson, 88, 89, 90, 91, 92.
Belle of Nelson, 88, 89, 90, 91, 92.
Belmont, 86, 87, 89, 90.
Bond & Lillard, 90.
Boone's Knoll, 87, 89, 90, 91.
Sam Clay, 89, 90.
Early Times, 90, 91, 92.
Edgewater, 89, 90, 91, 92.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 88, 89, 90, 91, 92.
Kentucky Club, 87, 89.
W. H. McBrayer, 89, 90, 91, 92.
T. J. Monarch, 89, 90.
Old Crow, 88, 89, 90, 91, 92.
Old Oscar Pepper, 90, 91, 92.
O. F. C., 87, 89, 90, 91, 92.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Woodland, 89, 92.

KENTUCKY BOURBONS—Sweet Mashes.

Ashland, 89, 90, 91, 92.
Blue Grass, 89, 90, 91, 92.
Criterion, 91, 92.
Elk Run, 91, 92.
Excelsior (Megibbens), 90, 91, 92.
A. Keller, 89, 90, 91, 92.
Mellwood, 89, 90, 91, 92.
Nelson, 89, 90, 91, 92.
R. P. Pepper, 89, 90, 91, 92.
Rolling Fork, 89, 90, 91, 92.
F. Stitzel, 92.
Tea Kettle, 89, 90, 91, 92.
United States Club, 92.

MALT WHISKIES.

Guckenheimer, 88 92.
Bridgeport, 89 92.
Dillinger, 89-92.
Nelson, 90-92.
Rolling Fork, 90-92.
Shufeldt, 90-92.

WINES, LIQUORS & MINERAL WATERS.

Fine Blended Whiskies under our own Trade Mark. Imported Brandies, Gins, Wines, Cordials, &c., in bulk and in cases, from stock here or from N. Y. Custom House. Straight Ryes and Bourbons, our own bottling.

Agents for the products of Senator Stanford's celebrated ranch "Vina" Calif. Wines and Brandies

AGENTS FOR THE FOLLOWING DISTILLERY BOTTLED WHISKIES:

James E. Pepper Bourbon, O. F. C. Bourbon, Belle of Nelson Bourbon, Mt. Vernon Rye, Orient Rye, Bakers' Rye,

Hiram Walker & Sons' Canadian Club.

Agents for Hartwick Kantorowicz, Posen (Germany), celebrated Cordials in cases.—Absinth, Litthauan Bitters, Blackberry, Creme de Menthe, Coca Liqueur Curacao, Kuemmel, Maraschino, Etc.

WHOLESALE DISTRIBUTERS OF

ALCOHOL AND COLOGNE SPIRITS.

Shall be pleased to name lowest market quotations at any time.

THE WEIDEMAN COMPANY.

☞ All 2-stamp tax-paid goods shipped directly from bonded or distillery free warehouse, unless specially ordered from our stock here. Imported goods in original packages direct from N. Y. Custom House.

GRAPE JUICE

WE supply a superior quality of Grape Juice, Unfermented, from Concord Grapes. Our juice is from the best, fresh grapes, slightly sweetened with granulated sugar, and sealed while hot. It has the richness of well ripened grapes, with no water or other dilution. For **SODA FOUNTAINS** it has no superior. It is heavy in body, and will keep for a long time after being opened, if in a cool place. It never spoils when sealed. Quarts, $9 per doz.; pints, $5 per doz. SAMPLE BOTTLE and prices to the trade free by mail.

THE WELCH GRAPE JUICE CO.,
VINELAND, N. J.

Mention the ERA.

37 YEARS' RECORD.

H. McKENNA,

Old-fashioned, Hand-made Sour Mash

WHISKEY

DISTILLERY: Fairfield, Nelson Co., Ky.

OFFICE: 245 Fourth Avenue, Louisville, Ky.

I have been distilling nearly 40 years, and I am still making Whiskey which I guarantee to be

Strictly Pure, Old-fashioned, Hand-made Sour Mash.

I use no patent yeast, or lime, or other compounds, to produce a large **Quantity** at the expense of **Quality.**

WRITE FOR PRICES AND SAMPLES.

SELLING AGENTS:

DELANEY & MURPHY, - - CHICAGO.
J. P. MADIGAN, - - - CLEVELAND.
ORR. BROWN & PRICE, - - COLUMBUS.
JOHN BOCKHOFF, - - - OMAHA
MEYER BROS. DRUG CO., ST. LOUIS.

MONARCH OF TABLE WATERS!
THE PUREST AND MOST DELICIOUS.
"THE LADIES' FAVORITE."

EFFERVESCENT AND SPARKLING.

ONCE TRIED, ALWAYS WANTED

SARATOGA VICTORIA

JUST THE THING FOR THE FAMILY TABLE, HOTEL & CLUB.

SOLD IN BOTTLES ONLY.

ADDRESS, SARATOGA VICTORIA SPRING,
P. O. BOX 93. SARATOGA SPRINGS, N. Y

WINES, LIQUORS & MINERAL WATERS.

SILURIAN

A NATURAL MINERAL SPRING WATER.

GET OUR PRICES AND TERMS.

Still Silurian.

Barrels, half barrels, ten gallon tanks, and cases of twelve half gallon bottles.

Effervescent Silurian.
Silurian Ginger Ale.

Qt. and pint bottles.

Silurian Wild Cherry Phosphate Syrup.

For dispensing from soda fountains, in half-gallon bottles, twelve to the case.

Send for our 52-page pamphlet which will be sent Free on application.

SILURIAN MINERAL SPRING CO.,
WAUKESHA, WIS.

EFFERVESCENT

WHITE ROCK

LITHIA WATER.

A GREAT SOLVENT FOR URIC ACID.

A TRUE REMEDY FOR

Gout and Rheumatism.

A Lithia Water that produces results hoped for.

It contains 7 Grains of Lithia to the quart.

BOTTLED ONLY BY

WHITE ROCK MINERAL SPRING CO.,

WAUKESHA, WIS.

Plain Mineral Water in cases of 12 half-gallons.
Ginger Ale, Phosphate, etc.

KINDLY WRITE FOR CIRCULARS. MENTION THE ERA.

THE CELEBRATED

WHISKEY

"Belle of Bourbon"

Bottled only by ourselves.
Put in glass when 8 years old.

Guaranteed Strictly Hand-made Sour Mash.

SPECIAL TO DRUGGISTS.

We have an offer of value to you. Write for particulars and description of our elegant advertisement—an ornament for your store.

THE BELLE OF BOURBON CO., Distillers,
315 to 317 W. Main St., LOUISVILLE, KY.

THE OLD RELIABLE.

DUROY PORT WINE.

None better, few can equal. Standard and reliable. The genuine made only by Duroy & Haines. Send for Soda Syrup formula and samples of Duroy Claret and Port. It makes the best drink of all. Address:

DUROY & HAINES,
SANDUSKY, OHIO.

MENTION THE ERA.

WINES, LIQUORS & MINERAL WATERS.

WIDE AWAKE DRUGGISTS
ATTENTION!

ROYAL MALT EXTRACT IS THE BEST

BECAUSE

It always gives satisfaction.
It keeps in any climate.

It pays you better than any other.
It is used by over 300 druggists in Phila.

WE PRINT YOUR OWN LABEL.

THE ROYAL MALT EXTRACT CO.,
1920 Washington Avenue, **PHILADELPHIA.**

MENTION THE ERA

A GENTLEMAN'S SMOKE

"DOCTOR'S PRESCRIPTION

Doctor's Prescription Cigar
℞.
Sig. Take one every hour
3/24/93
Dr Puffo

5¢ CIGAR

No Dealer in Cigars should fail
to have the Above Brand on sale

FOSTER-HILSON Co. Manufacturers, S.W. Cor. 1st. Av & 39th St New York

One distributing agent (jobber) wanted in each of the largest cities throughout the United States.

Applications for agencies will be placed on file, and considered in rotation.

CIGARS AND TOBACCOS.

FREE WITH FIRST ORDER

FOR 1,000

FLOR DE FULLER CIGARS

AT $35.00 PER M,

One of our Beautiful Kenwood Cigar Lighters,

(Price to the Trade, $2.50 each.)

The FLOR DE FULLER CIGAR is packed in boxes of fifty, in two bundles, a very attractive package. It is a Cuban hand-made cigar, fine Sumatra wrapper and long Havana filler. Length 4⅛ inches. We guarantee the quality of every shipment.

MAIL ORDERS RECEIVE OUR PROMPT AND CAREFUL ATTENTION.

FULLER & FULLER COMPANY,

Importers and Wholesale Druggists,

CHICAGO.

SEMI-MONTHLY SUPPLEMENT
TO
THE ERA DRUGGISTS DIRECTORY.

The second and last edition of this Directory was issued in January, 1892. Price, $5 per copy. The *third* edition will not be ready before January, 1894.

These *Supplements* are issued *semi-monthly* in the PHARMACEUTICAL ERA, price $2 per year. We cannot supply the Supplements for 1892.

D. O. HAYNES & CO., Publishers, DETROIT, MICH.

SUBSCRIBERS *are invited to call our attention to any errors or omissions in the Directory or Supplements; also, to notify us of any recent changes in the drug trade, either among the retail druggists, wholesale druggists, or manufacturers.*

Address,

The ERA DRUGGISTS DIRECTORY.
Box 583, Detroit, Mich.

JULY 1, 1893.

SUPPLEMENT TO PART II.

RETAIL DRUGGISTS.

ARKANSAS.

HELENA—P. W. Sitton & Co., should be omitted.

ILLINOIS.

CARBONDALE—F. A. Prickett, succeeded by Prickett & Porter.
CHICAGO—A. C. Musselwhite, 91 Van Buren street, northeast corner Dearborn, new store.
—Schmidt Bros. Drug Co., Seventy-first street and Cottage Grove avenue, succeeded by Schmidt Bros. & Co.
—Schleizer & Thomas, corner Jackson Boulevard and Western ave., new store.
—H. L. Strawn, Fifty ninth and Wright streets, new store.
—Wendel & Horsley, removed from 5523 to 5600 Wright street.
—The Wright Pharmacy, 5523 Wright street, new.
HARRISBURG—Gregg & Grace, suceeeded by G. H. Grace.
LAKE CREEK—Burgess & Kopp, sold out.
MOUND CITY—Daniel Hogan & Co., succeeded by A. G. Johnson.

INDIANA.

ABINGTON—E. E. Dye, new store.
BROOKSTON—Benton Thompson, new store.
ELWOOD—Simon Rosenthal, succeeded by F. L Saylor & Co.
EVANSVILLE—Howe & Rose, 1224 W. Franklin street, succeeded by G. G. Vance.
—A. H. H. Sieffert, Main and Virginia streets, succeeded by E. Walters.
—S. H. Walden, 925 Main street, succeeded by M. W. Hoffman.
—S. H. Walden, Main and Indiana streets, new store.
FARMERSBURG—C. C. Williams & Co., new store.
HAMMOND—C. C. Griffin, succeeded by Griffin & Krinbill.
INDIANAPOLIS—C. E. Eyster, Third and Mississippi streets, dead. Business will be continued by Mrs. C. E. Eyster, under old firm name.
—Navin Bros., 400 Massachusetts avenue, succeeded by B. Brehm.
—W. W. Scott, 667 Virginia avenue, succeeded by C. G. Mueller.
NEW ALBANY—E. F. Trunk, succeeded by George E. Trunk.
NEW LEBANON—J. W. Lisman, new store.
RUSHVILLE—Finney & Heln, new store.
TASWELL—J. W. Lankford, new store.
TERRE HAUTE—F. L. Armstrong, succeeded by Armstrong & Johnson.
WAVELAND—Kritz & Klaer, succeeded by Chas. S. Kritz.

INDIAN TERRITORY.

LEHIGH—John A. Cobb should be omitted.
—Cobb & Hillier should be omitted.
—Felix Phillips should be added to the list.

IOWA.

BURLINGTON—North Hill Drug Co. should be added to the list.
CLINTON—McLain & Sanborn, Comanche avenue, new branch store.
MOUNT PLEASANT—F. O. Drummond & Co., succeeded by John R. Ott.
STRAWBERRY POINT—Henry & Graham, succeeded by J. M. Henry.

KANSAS.

INMAN—E. Annabil & Co. should be added to the list.
KANSAS CITY—A. H. Rosendahl, 345 Minnesota avenue, dead. Business will be continued by the estate.
MCPHERSON—E. Annabil & Co., removed to Inman, Kan.
MILFORD—J. D. McDonald, succeeded by McDonald & Harvey.

KENTUCKY.

FRANKFORT—W. A. Hall, succeeded by W. McGee Hardie.
LOUISVILLE—A. E. Bieher, 13th and Market, new store.
—F. P. Brigham, 800 W. Jefferson, now located at cor. Breckenridge and Brook streets.
—C. B. Eddy, Third and C streets, new store.
—Theo. Frautz, 836 W. Market, removed to 3001 Portland avenue.
—(Parkland)—Frank K. Green should be added to the list.
—Jacobs & Co., 820 W. Market, out of business.
—G. Kemperdick, Twenty-sixth and Grayson streets, removed to 2321 Bank street.
—Knefler Bros., 633 Fourth avenue, succeeded by B. F. Alford.
—Samuel Meyer, Tenth and Broadway, out of business.
—Newhouse & Co., 700 W. Market, should be omitted.
—C. W. Schwartz, 500 E. Jefferson, out of business.
—C. W. Schwartz, Twenty-second and Magazine, succeeded by Chas. H. Bode.
—L. Seeger, 2534 W. Jefferson, new store.
—F. Shumight Co., Twenty-sixth and Jefferson, out of business.
—J. H. Sweet & Co., 1401 W. Jefferson, succeeded by J. H. Sweet.
—J. C. Voelcker & Co., 2500 W. Market street, succeeded by Voelcker & Freisa.

LOUISIANA.

CAMPTI—E. I. Persinger should be omitted.

MASSACHUSETTS.

BOSTON—E. O. Hersey, Blue Hill avenue, removed to 370 Centre street.
—G. C. Sweatt & Co., 697 Centre street, new store.
CAMBRIDGE—T. W. Davis, 146 North avenue, new store.
CAMBRIDGEPORT—C. M. Leavitt, 337 Main street, succeeded by E. C. Gove.
—Speck & Hillier, 441 Main street, new store.
HAVERHILL—Edward S. Houll, River and Ayer streets, new store.
LEOMINSTER—J. T. Harrity, new store.
WEST GARDNER—Grise & Joly, new store.

MICHIGAN.

BARODA—Carmody & Johnson, succeeded by Porter L. Johnson.
BENTON HARBOR—John J. Fabry, new store.
DETROIT—Emma C. Gowman, Twenty-third and Baker streets, succeeded by A. A. Newman.
—S. S. Hance, 79 Twelfth street, new store.
MENOMINEE—Mrs. E. S. Sprong should be omitted.
MORENCI—Wilson & Lee, new store.
WAYNE—T. Morrison, dead. Business will be discontinued.

MISSISSIPPI.

CARROLLTON—McBride & Co. have reopened their store.
LELAND—J. A. Long, succeeded by Mrs. Virginia Long.
MERIDIAN—A. J. Peck should be omitted.
VICKSBURG—F. M. McRae, succeeded by C. O. Harper at branch store.

MISSOURI.

KANSAS CITY—M. S. Porter, 1701 Madison avenue, succeeded by Alice C. Bell.
LACLEDE—Z. T. Standley, succeeded by John D. Boyles & Co.
LANCASTER—Gray & Maize, succeeded by Fugate & Maize.
ST. LOUIS—Carey Bros. Drug Co., corner Bacon street and Cass avenue, succeeded by F. C. Herkert.
—J. R. DeLassus, 2746 Morgan street, succeeded by John Schneider.
—F. Lang, 1229 Victor street, now located at 1006 Olive street.
—Alexander Maatbrook, 109-111 S. Broadway, removed to 901 Olive street.
—C. P. Ochsner, Arsenal and Wisconsin streets, succeeded by A. P. Kaltwasser.
—J. A. Pfunder, Easton and Cass avenues, removed to 3040 Marcus avenue.
—Salesian Drug Co., 2711 Gravois avenue, succeeded by B. C. Nieman.

MONTANA.

GLENDIVE—J. C. Auld, succeeded by Charles F. Bean.

NEW YORK.

CHESTERTOWN—Frank Peterkin, succeeded by M. Dolan, Jr.
COHOES—J. S. Ten Eyck, sueceeded by J. S. Ten Eyck & Son.
HOOSIC FALLS—J. J. O'Neal, new store.
KINGSTON—Spore & Eltinge, succeeded by Eltinge & Schoonmaker.
KIRKVILLE—M. A. Curtis will open new store.
LAKE GEORGE—Dr. Hunt, succeeded by E. R. Ziebach.
MIDDLETOWN—C. B. Welch, Jr., succeeded by John H. Quest.
MOUNT UNION—W. J. Oatman, new store.
MORAVIA—Shaffer & Co., out of business.
NEW YORK CITY—C. S. Bailey, 57th street and Seventh avenue, new store.
—Bartlett & Plummer, 1300 Broadway, removed to 405 Fifth avenue.
—Brandt & Jansen, 28 E. Twenty-third street, succeeded by G. A. Brandt & Co.
—T. E. Fraser & Co., 2550 Third avenue, new store.
—J. A. Hetherington, 4 Vanderbilt street, new store.
—Lawrence & Mattoon, 1449 Broadway, succeeded by Samuel J. Mattoon.
—Noxon & Co., 821 Seventh avenue, succeeded by P. De Laughry.
—Paepke & Tellkampf, 213 Sixth avenue, succeeded by Herman Paepke.
—W. B. Parkin & Co., 421 Eighth avenue, removed to 141 Columbus avenue.
—Vandenhenden & Eschmann, 755 Ninth avenue, succeeded by R. A. Eschmann.
ONEIDA—Harris J. Cool, succeeded by Rathbune & Parkell.
SCHENECTADY—Harry Duryee will open new store.
—Henry Fleigel, new store.
—George Gertzen's Pharmacy should be added to the list.
TROY—George Gertzen, agent, removed to Schenectady, N. Y.
UNION—D. J. Palmer, succeeded by Fred Brown.
VALATIE—Nettie Mickle, succeeded by W. A. Mickle.
WINDSOR—T. V. Furman, succeeded by W. E. Rightmyer.

NORTH DAKOTA.

BUFFALO—M. N. Oleson, succeeded by A. A. Young.
FINGAL—M. N. Oleson, new store.
GRAND FORKS—Trepanier Bros., succeeded by Trepanier & Co.

OHIO.

COLUMBUS—H. J. Roney, Washington and Franklin avenues, should be added to the list.
COLUMBUS GROVE—A. M. Thompson, succeeded by Thompson & Bogart.
DARBYVILLE—J. R. Carpenter, new store.
DAYTON—C. M. Hill, new store.
HOWARD—Martin, Graff & Co., succeeded by I. M. Lybarger.
MILLERSTOWN—W. W. Ginn, new store.
NEWARK—Miller & Son, new store.
OAKWOOD—I. L. Ackley should be omitted.
WAPAKONETA—August Franke, out of business.
YOUNGSTOWN—Diebel & Mango, succeeded by Oscar G. Diebel.

OREGON.

BRANDON—Rosa & Lowe, succeeded by C. Y. Lowe.

PENNSYLVANIA.

BIRDSBORO—Dr. H. B. Brewster, new store.
—J. C. Tustin, succeeded by Harry Worrall.
GETTYSBURG—A. D. Buehler, of A. D. Buehler & Co., dead. Business will be continued by L. M. Buehler, under old firm name.
LANCASTER—J. C. Houghton & Co. should be added to the list.
LUDLOW—E. H. Hull & Co., new store.
POTTSVILLE—Fensler & Chandler, new store.
—L. F. Stoffregen, new store.
READING—G. W. Ammon & Co., removed from 317 to 311 Pennsylvania street.
—C. F. G. Bergner, removed from 836 to 950 Pennsylvania street.
—John K. Faust, 943 Pennsylvania street, out of business.
—Estate of J. A. Gingrich, 334 Pennsylvania street, now Mrs. J. A. Gingrich.
—J. C. Griessimer, 850 Pennsylvania street, now located at Ninth and Pennsylvania streets.
—Dr. T. E. Krum, 221 N. Sixth street, out of business.
—J. C. Sanderson & Co., 16 N. Fifth street, new store.

TENNESSEE.

ALEXANDRIA—Wheeler & Hale should be added to the list.
CAMDEN—J. E. Totty, succeeded by J. G. Presson & Co.
COVINGTON—Yarbrough & Smith, succeeded by Yarbrough Drug Co.
GREEN BRIER—W. F. Frost, out of business.
JACKSON—R. M. Hammer, succeeded by O. J. Nance.
LYNNVILLE—Adams & Alcorn, succeeded by George S. Alcorn.
McKENZIE—Province & Chandler should be added to the list.
NASHVILLE—T. J. Whitfield & Co., 245 Fillmore street, succeeded by F. W. Owen & Co.
RIPLEY—Porter & Henry, now Ripley Drug Co.

TEXAS.

AURORA—Bobo & Boyd, succeeded by Boyd & Fralin.
BARTLETT—Caldwell & Duncan, succeeded by John B. Duncan.
BASTROP—Miley & Hill, succeeded by Miley & Co.
BATTLE—Montgomery & Crawford should be added to the list.
BLUM—D. P. Hunt, succeeded by Hunt & Adams
BROWNWOOD—Payne & Shropshire, succeeded by Camp & Shropshire.
COMANCHE—Carroll & McCarty, succeeded by J. F. McCarty.
DALLAS—James Pace, 213 Main, succeeded by Pace & Craig.
DEL RIO—A. W. Rabb should be added to the list.
FARMERSVILLE—Bell & Bickley, succeeded by Burt, Welch & Yeary.
GIDDINGS—John C. Gould, succeeded by Williams, Johnson & Co.
GOLIAD—L. W. Chilton should be added to the list.
LUELLA—Rose & Dickson, succeeded by Bussey & Bro.
MULLIN—Wilson and Alexander, succeeded by Mullin Drug & Furniture Co.
ORANGE—B. F. Hewson, recently burned out, has resumed business.
PAIGE—David Kellum should be added to the list.
PAINT ROCK—Montgomery & Crawford should be omitted.
PALESTINE—A. J. Manning & Son should be added to the list.
SHELBY—O. & E. B. Witte should be added to the list.
SHERMAN—T. Richards & Co., succeeded by G. L. McKinstry & Co.
TENAHA—John E. Hooper should be added to the list.
VELASCO—Jones & Searcy, succeeded by W. R. Searcy.
WHITEWRIGHT—King & Co., succeeded by King & Sears.
WILLIS—Powell & Sandell, succeeded by W. P. Powell.

UTAH.

LEHI—C. L. Seabright, succeeded by D. E. Ellingson.

VERMONT.

BRANDON—Manchester & Spooner, succeeded by F. C. Spooner.

WASHINGTON.

MEDICAL LAKE—E. E. Schafer, out of business here.
SPOKANE—Shafer & Co., new store.

WEST VIRGINIA.

EAST BANK—R. W. Larke should be omitted.

WISCONSIN.

ANTIGO—Leslie & Co., new store.
CADOTT—John T. Reese & Co., removed.
CECIL—Hunt & Poppe should be added to the list.
GLENWOOD—O. S. Hurlburt, new store.

WYOMING.

BARRETT—Dr. Jay Johnston, new store.
CASPER—Bostelman & Kimball, succeeded by Wilson S. Kimball.

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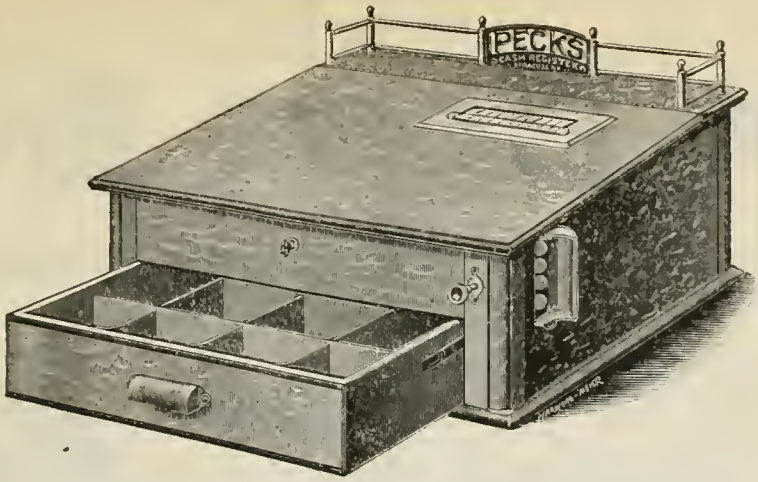

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Containing a brief explanation of the Metric System, with a view of the system as adapted to the use of schools, units employed in the tables, with equivalents, and complete tables showing equivalents of Avoirdupois weight in grams, relation of Troy weight to Metric, relation of U. S. and Metric measures of length, relation of U. S. to Metric fluid measures, relation of Metric weight to grain, and relation of Metric to U. S. fluid measures.

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W. H. Robert, Jr., Denison, Texas.—Please find enclosed N. Y. Ex., to pay for the renewal of my subscription and for the Era Dose Book. Please be sure and send the Dose Book, as I would not take a great deal for the one I have had hanging on my prescription case for the past year. It has been one of the best little books of reference I have ever had, and it is well worth the price paid for it.

D. J. Jennings, Far Rockaway, N. Y.—The Era Dose Book received, for which please accept thanks. As a reference and guide it is very valuable. I keep it handy behind my prescription counter, and have found it of service already.

M. A. Jones, Ph. G., Marquette, Mich.—In acknowledging receipt of the Era Dose Book, I can say for it that it is neatly compiled, and contains some valuable tables for the retail pharmacist; I predict for it a wide-spread popularity.

Parsons & Wilson, Akron, Ia.—We have just received the Dose Book you sent us, for which please accept thanks. It is the most complete book of its kind we every saw. It is a book that every druggist ought to have.

W. M. Searby, San Francisco, Cal.—I am in receipt of the Era Dose Book and Reference Tables, for which please accept my thanks. I am exceedingly pleased with it, and consider it of very great value. The convenience of having at one's elbow when at the prescription counter a table of doses of all the important remedies now in use by physicians, together with a list of the solubilities of most of medicinal substances likely to be ordered in solution, is so great that the wonder is how we have got along all these years without such a help. Indeed I have been accustomed to have pasted on the wall, where they could be seen in a moment, many of these doses, but the table of solubilities I have never thought to make out. The other tables are also valuable, and I think the pharmaceutical world will feel under great obligations to you for this useful compendium.

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PRICES CURRENT.

Revised June 20, 1893.

See "Drug Market Reports" for details of recent fluctuations.

Prices quoted here are average prices to retail druggists, not prices for original packages.

DRUGS AND CHEMICALS.

ACETANILID, *Herf & Frerichs*	lb.	55	65
ACID, Acetic, No. 8	lb.	8	10
Benzoic, German	oz.	11	14
Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1's	lb.	25	35
Carbolic, 5's	lb.	23	33
Citric	lb.	52	55
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1⅜	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅜	4
Sulphuric, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	32	35
ALCOHOL	gall.	bbl. 2 19; ½ bbl. 2 24; 10 galls 2 27; 5 galls. 2 29; Less, 2 29 Net.	Less 5c. gall. cash.
Wood	gall.	1 40	1 60
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	45	50
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	60	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIKAMNIA	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	51	60
ARISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
White, powdered, com'l	lb.	5½	8
ATROPIA, pure ¼-oz. vials	oz.		4 90
Sulphate, ⅛-oz. vials	oz.		3 90

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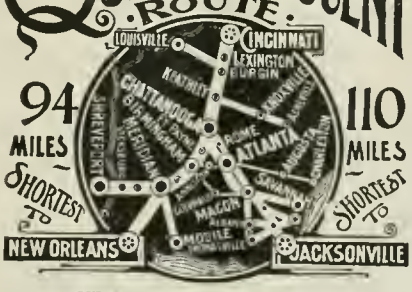

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BALSAM, Copaiba	lb.	48	55
Fir, Canada	lb.	55	65
Peru	lb.	1 85	1 90
Tolu	lb.	40	45
BARK, Cascara Sagrada	lb.	20	25
Cassia	lb.	10	15
Cassia, Saigon	lb.	45	50
Cinchona, Red	lb.	30	60
Cinchona, Red, powdered	lb.	50	60
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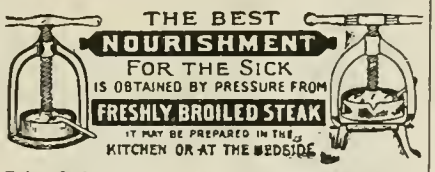

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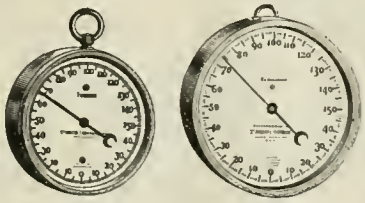

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Wintergreen, Synthetic, H. & F.	lb.		1 85
Wormseed, Baltimore	lb.	2 00	2 10
Wormwood, pure	lb.	4 50	5 00
Wormwood, com'l	lb.	3 00	3 50
OINTMENT, Mercurial, ½ M	lb.	55	60
Mercurial, ⅓ M	lb.	45	50
PARAFFIN, refined	lb.	13	15
PARALDEHYDE	lb.		2 50
PEPPER, Black, powdered	lb.	18	20
White	lb.	30	35
White, powdered	lb.	35	38
PEPSIN, Cudahy	oz.		70
PHENACETINE, Bayer's	oz.		1 00
PIPERAZINE	5 gram vial.		1 50
PIPERIN	oz		69
PITCH, Burgundy	lb.	6	8
POTASH, crude	lb.		8
Caustic, com'l	lb.	35	40
Caustic, white	lb.	40	45
POTASSIUM, Acetate	lb.	40	45
Bichromate	lb.	14	16
Bromide	lb.	35	40
Carbonate	lb.	12	14
Chlorate, cryst.	lb.	19	21
Chlorate, powdered	lb.	20	22
Citrate	lb.	60	65
Cyanide, fused	lb.	50	80
Hypophosphite	oz.	18	20
Iodide, *Herf & Frerichs*	lb.	2 90	3 00
Oxalate	lb.	28	30
Permanganate	lb.	35	40
Prussiate, red	lb.	60	75
Prussiate, yellow	lb.	26	29
Sulphuret	lb.	22	25
Tartrate	lb.	52	60
POWDER, Dover's	lb.		1 05
Insect	lb.	18	22
PROPYLAMIN	lb.	55	60
QUININE—			
Sulphate, P. & W., 1 oz. bots.	oz.		34
Sulphate, P. & W., 5 oz. cans	oz.		29
Sulphate, Foreign, 1 oz. bots.	oz.		30
Sulphate, Foreign, 5 oz. cans	oz.	20	25
Sulphate, Foreign, 100 oz. tins	oz.		20
RESORCIN	oz.	28	30
RED PRECIPITATE	lb.	95	1 00
ROOT, Aconite, German	lb.	20	25
Alkanet	lb.		15
Blood	lb.		15
Calamus, peeled	lb.	18	25
Calamus, white, peeled & split	lb.	60	65
Columbo	lb.	20	22
Culver's	lb.	35	40
Dandelion, German, cut	lb.	25	28
Elecampane	lb.	16	18
Gentian	lb.	8	11
Gentian, powdered	lb.	10	12
Ginger, African	lb.	15	18
Ginger, African, powdered	lb.	17	20

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MISCELLANEOUS.

PRICES CURRENT.—Continued.

ROOT—CONTINUED.			
Ginger, Jamaica	lb.	20	22
Golden Seal	lb.	35	40
Hellebore, white, powdered	lb.	12	15
Ipecac, Rio	lb.	1 75	1 90
Jalap	lb.	45	55
Jalap, powdered	lb.	50	60
Licorice	lb.	15	25
Licorice, powdered	lb.	15	25
Mandrake	lb.	20	25
Marshmallow, cut	lb.		25
Orris, Fingers	lb.	70	80
Orris, Florentine	lb.	48	55
Orris, Florentine, powdered	lb.	48	55
Orris, Verona, powdered	lb.	35	40
Orris, Verona	lb.	25	30
Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 35	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	4	5
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	3¼	5
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	65	75
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	15
SEIDLITZ MIXTURE	lb.	25	28
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 90	9 10
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Conti's	lb.	12½	15
Castile, white, powdered	lb.	30	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	45	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		34
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	16
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	42	50
SPIRITS, Nitre, 3 f	lb.	34	37
Nitre, 4 f	lb.	39	41
Nitre, U. S. P	lb.	46	49
STONE, Pumice	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	15	18
STRYCHNIA, ⅛ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	22	30
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2¼	4
Flour	lb.	2¼	4
Lac	lb.	12	20
Roll	lb.	2	5
SYAPNIA, ⅛ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	50	55
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERDIGRIS	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg.		75

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WAX, Yellow	lb.	35	38
White	lb.	50	60
WHISKEY—			
Belle of Bourbon Co., Louisville.			
1 Case Lot		$ 10 00 per case	
6 "		9 50 "	
12 "		9 00	
ZINC, Oxide	lb.	11	60
Sulphate, cryst	lb	8	10

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		8
Ivory	lb.	6	8
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	6	10
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	18
Lead, X	lb.	5	7
Lead, XX	lb.	7	9
Lead, XXX	lb.	10	12
BLUE, Celestial	lb.		12
Chinese, powdered	lb.	70	75
Cobalt	lb.		50
Prussian	lb.	65	70
Soluble	lb.	48	55
Ultramarine	lb.	12½	18
BRONZE, Copper	oz.	10	20
Gold	oz.	10	25
Silver	oz.	10	25
BROWN, Spanish	lb.	2	3
Vandyke	lb.	6	9
CARMINE, No. 40	oz.	35	40
GREEN, Chrome, dry	lb.	12	15
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7½
Red, in Oil	lb.		12
White, dry	lb.	7	7¼
White, in Oil	lb.	7	7¼
LITHARGE	lb.	7	7¼
MINERAL, Prince's	lb.	1¼	3
Winter's	lb.	1	3
OCHRE, Yellow, American	lb.	1	3
Yellow, Marseilles	lb.	1¾	3
Yellow, French, Rochelle	lb.	1¾	3
OIL, Cottonseed	gall.	75	85
Fish, Bank	gall.	50	60
Fish, Straits	gall.	50	60
Lard, W. S	gall.	85	90
Lard, No. 1	gall.	52	55
Linseed, boiled	gall.	52	55
Linseed, raw	gall.	49	52
Neatsfoot, pure	gall.	75	80
Neatsfoot No. 1	gall.	53	56
Sperm	gall.	1 10	1 20
Whale	gall.	70	80
PUTTY, S. P	lb.	2	3
No. 1	lb.	1¾	3
RED, India	lb.	8	14
Tuscan	lb.	18	20
Venetian, American	lb.	1½	3
Venetian, English	lb.	1¾	3
SIENNA, Burnt	lb.	4	8
Raw	lb.	4	8
SMALTS, Black	lb.	8	10
Blue	lb.	10	12
Brown	lb.	10	12
Green	lb.	10	12
Vermilion	lb.	13	15
TURPENTINE	gall.	34½	40
UMBER, Burnt	lb.	4	6
Raw	lb.	4	6
Turkey, Burnt	lb.	6	8
VERMILION, American, dry	lb.	15	16
Chinese	lb.	1 10	1 15
English	lb.	75	80
WHITE, China	lb.	16	18
Flake	lb.	15	18
Paris	lb.	1¼	3
WHITING, Com'l	lb.	¾	1½
Gilder's	lb.	1	1¾
YELLOW, Chrome	lb.	14	18
ZINC, White, dry, American	lb.	5	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	80
Coach	gall.		1 10
Damar	gall.		1 35
Furniture	gall.		85
Hard Oil Finish, light	gall.	1 85	1 60
Hard Oil Finish, dark	gall.	1 25	1 50
Japan	gall.	75	85
Shellac	gall.	1 85	3 15

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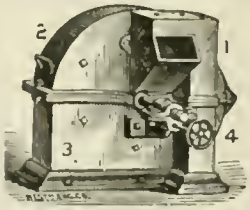

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899—WANT TO SELL.—One of the best drug stores in north central Kansas, located in the county seat of one of the banner counties of the state; as clean and complete stock of drugs as can be found; the business is in splendid condition; stock will invoice $4,500 or $5,000; reason for selling ill-health. Address AROMATIC, care of Era.

903—DRUG SALESMAN WANTED — Of good standing with the trade to sell (side line), an article in great demand; will pay $25 margins per week; samples small and neat. Only men already traveling need apply. Address WARD & Co., Cleveland, O.

904—WANTED—First-class, reliable men selling to the drug trade to carry a side line that pays 30% commission. Address WRIGHT BROS. & Co., Springfield, Ohio.

915—$8,000 will buy drug store stock, five room dwelling and five acre orange grove. Located in the best inland town in South Fla. Easy terms. Address DRUGS, Lock Box 23, Dade City, Fla.

919—BONANZA! Stock, $6,500, in Syracuse, cor. store, good soda trade. Come and see it and the trade I have. Address SALOL, care of Era.

927—FOR SALE—Drug stock in Iowa town of 1,600. Only one other store. Business for 1892, $12,000, will run $14,000 in '93. Invoice about $5,000. Don't write unless you mean business. Address R. E. C. care of Era.

930—FOR SALE—Oldest established drug store in Saint Paul, Minn. Started twenty-eight years ago; stock and fixtures, $15,000; doing a good business; reason for selling, proprietor has other interests to occupy all his time. Address J. P. Allen, Saint Paul, Minn.

931—Ma Ma, buy me that drug store at North Tonawanda, N, Y. Invoice, $3,200; one third cash, balance in easy payments. Address Romaine Pierson, Rochester, N. Y.

932—SPLENDID SIDE-ISSUE EARNINGS—We want Successful Traveling Salesmen, who see Retail Druggists, to take hold of our NEW PLAN of placing an original specialty. Splendid success wherever introduced. Ten dollars a day, or more, sure, and no interference with regular lines. Staple article and indispensable for its purpose. Nothing like it on the market, vest-pocket sample or small box. Sample and plan will win every dealer. State name of firm, territory traveled and references. Rare opportunity, big money, quick sales. Address, naming PHARMACEUTICAL ERA, TERRA FIRMA CO., 1010 and 1012 Pa. Ave., N. W. Washington, D. C.

933—FOR SALE—City drug store. Centrally located; growing trade. Reason for selling, other business. Address, Medicus, care of ROBINSON-PETTET CO., Louisville, Ky.

935—FINE opportunity to buy only drug stock in growing town of 500 population. Invoices, $1200. Yearly sales, $2400. Address, M. W. PETERSON, P. M., Dyer, Ind.

936—$2,000 cash will buy first class corner drug store, stock clean and carefully selected, daily sales, $30.00. Rent, $25.00 per month. Good reasons for selling. H G. BAKER, with Nelson, Baker & Co., Detroit, Mich.

938—WANTED—One or two more good solicitors for the business department of the ERA. Permanent territory, good pay, and growing positions to the right kind of men. Address, BUSINESS MANAGER, Box 583, Detroit, Mich.

942—SITUATION WANTED—As manager or clerk. By graduate Cincinnati College of Pharmacy, registered in Ohio; 7 years experience; English and German. Reference. Address, "CHLORINE" care of ERA.

945—FOR SALE—Crystal Pharmacy, the largest drug store in Pittsburgh; finest fixtures and best stock; easy payments. J. M. FAHNESTOCK.

946—FOR SALE—The leading drug store (corner) in the liveliest city in the west. Population, 7,000. Pay roll, $200,000.00 per month. Stock invoice, $5,000. Three drug stores in city. Best of reasons for selling. Address "WEST" care of ERA.

947—WANTED—To trade a 200-acre farm, all in cultivation, for a first class drug stock. Farm is choice land, 2½ miles from R. R. town. Is worth $50 per acre. For particulars, address, E. N. MONROE, Unionville, Mo.

948—WANTED—Situation; a practical and competent pharmacist, first-class worker, neat, sober, reliable; registered in Kansas; fine references; am willing and want a permanent place. Address MENTHA, Phœnix Hotel, Kansas City, Mo.

950—ASSIGNEE'S SALE—Of the largest drug store in town; stock and fixtures appraised at $10,500; building $9,500. Address HENRY MOSER, Assignee, Wapakoneta Ohio.

951—DRUG SALESMEN WANTED QUICK—To sell as side issue a new article that gives them $1 profit on each sale. Box 65, Cleveland, Ohio.

952—WANTED—Salesmen to carry side line which pays 40% profit; small, neat samples, easily carried. Address WIXSONIA CO., Rochester, N. Y.

953—FOR SALE—Whole or half interest in good clean stock drugs, school supplies, paint and oil; $18,000 last year; best location, city 8,000; ill-health reason for selling. Address Drawer 71, Benton Harbor, Mich.

954—WANTED—Situation at once by Philadelphia graduate in pharmacy; 7 years' experience; best references; registered in Ohio. J. GEO. SCHNUERER, 78 Sibley street, Cleveland, Ohio.

955—FOR SALE—Clean stock of drugs; growing town, doing good business; only store in town; fine opening for physician; no opposition. Address DOCTOR, Alvord, Lyon Co., Iowa.

956—FOR SALE—Well located drug business in Detroit; small expense, big profits; cash business 1892, $7,500; good investment for druggist or physician; $1,000 cash required; other business, reason for selling. Address KELLEY, care of ERA.

957—FOR SALE—Drug and stationery stock and fixtures; invoice $6,000; rent $400; store receives $900 from other source; doing good business; reasons, other business interests. Address "266," PHARMACEUTICAL ERA.

958—RARE BARGAIN—Chewing Gum factory for sale cheap; improved machinery; established trade; large profits; good reasons for selling. Address "A. B. C." care of ERA.

959—FOR SALE—Drug store in Pennsylvania town of 2600 on B. & O. R. R., country trade; largest town in county. Sales, $12 per day; rent, $150; city water; electric light; invoice, $3,000 perhaps. Bank book and private accounts open for inspection If you mean business address "BARGAIN" care of ERA.

960—WANTED—Situation by an experienced pharmacist, registered in Iowa, speaks German, can give good references, ready to commence work about July 10th. Address Box 116, H. P. N. C., Des Moines, Iowa.

961—FOR SALE—$2,000 buys a fine drug store in growing manufacturing city of northern Indiana. Write at once for full particulars. Address "C. C. J.," care ERA.

962—FOR SALE—In northwestern Kansas, a $1,000 drug stock and $2,000 per year medical practice. Splendid location for German physician. Address Box 203, Herndon, Kansas.

963—FOR SALE, CHEAP—Both courses National Institute Lectures, substantially bound, also Remington's Practice, and a number of other pharmaceutical books. W. SHUMWAY, Brush Creek, Iowa.

964—SITUATION WANTED—By young man with five years experience. Best of habits. Reference from last employer furnished. Single. Address Lock Box No. 12, Brasher Falls, N. Y.

965—WANTED—Position in first-class drug store, by a graduate of Maryland College of Pharmacy, five years experience, single, good reference, twenty-four years of age, and pleasant address. Address J. V. E., Monroe, N. C., Box No. 10.

967—SITUATION WANTED—By a young man (23), single, 2 years experience, honest, industrious, and temperate. Best of references furnished. Address, stating wages willing to give. P. O. Box 161, Pleasanton, Kansas.

968—FORMULA—For best Cough Medicine, known to modern medicine. Mailed on receipt of fifty cents. CHEMIST, Box 23, Englewood, Ill.

969—FOR SALE—Drug store in a town of 800, in Indiana. Doing good business, Price, $2,400. Good reason for selling. Address Dr. J. C. KEALEY, Bunker Hill, Indiana.

970—A BARGAIN—1 Tufts "Rival" soda apparatus, two 10 gal. founts with compressed gas fixtures, 1 Polar ice shaver, 5 full metal stein show cases, 200 shelf bottles, 105 drug drawers, counter and prescription scales, prescription desk and safe. All in good condition. Will be sold very cheap. Address "H." PHARMACEUTICAL ERA, 317 Temple Court, New York.

971—SITUATION WANTED—By German graduate, six years experience, references A-No. 1. Address G. E. R., care ERA.

972—WANTED—Three first-class and experienced salesmen for Indiana, Wisconsin and Iowa. Salesmen who have an acquaintance with the drug trade in these states preferred. Work to commence about Sept. 1st. Apply quick. Permanent position and large salaries to the right parties. Reference required. Address DR. KILMER & CO., Binghamton, N. Y.

973—DRUG STOCK FOR SALE—Good location, good business. A bargain for cash. Address J. W. GEARHART, La Rue, O.

974—First-class drug miller wanted. Address F. B. CASWELL, 23 Cedar St., New York City.

975—FOR SALE—Established drug store in Detroit, doing nice business, good corner location, invoice $1,500, liberal discount, other business. Address ANISE, care ERA.

976—WANTED—Situation in Colorado or west, July 1st, Colorado registered. Graduate. Married. Age 24. Can register anywhere. References A 1. Address "EUCALYPTUS" care ERA.

977—TRAVELING MEN.—Your entire daily expenses easily covered by a quick selling 50 cent side line. Instantly relieves Hay Fever, Catarrh, Nervous Headache, etc. Permanent cure. Includes unique blower. Whole affair carried in vest pocket. References required and given. Address, "Birney Catarrhal Powder Co.," 35 East 14th street, New York.

978—RARE OPPORTUNITY for young man to buy drug business established 18 years; corner store, in hotel; low rent. Address X. Y. Z., Norwich, N. Y.

979—I have valuable formulas. Would like to get them on the market; haven't the capital. Any one interested, address A. M., care ERA.

980—FOR SALE—Small drug stock and fixtures in rapidly growing town of 1,000 inhabitants. Four railroads. Stock will invoice about $500.00. Public telephone in connection. Owner wishes to study medicine. Address "Cassia," care of ERA.

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The A. Major Cement Co., of 232 William St., New York, was organized October 1st, 1892, with a capital of $100,000. It is the desire of Mr. A. Major, the founder of the business and president of the company, to have the remainder of the shares, not sold, taken by druggists, because they are already interested in the profits of the goods, and by pushing the sales of the cement they can increase the value of their stock. Those who would like to subscribe for some shares will be forwarded a prospectus on application.

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Ninth edition. A complete book of questions and answers on pharmacy, botany and chemistry asked by the various State Boards. Also, tables of doses, incompatibilities, new remedies, and much other valuable information for daily reference. The elements of botany and chemistry are treated in a condensed, practical form. Price, post-paid, $1.50. Order of GRAY & BRYAN, Box 593, Chicago, Ill.

BONE MEAL FOR POULTRY. Crushed Oyster Shells, Flint and Beef Scraps. Send for new price list.

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Please state what periodical you saw our advertisement in.

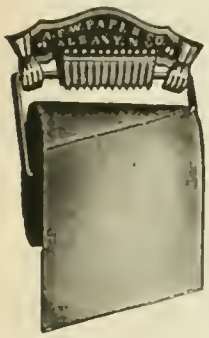
SOMETHING NEW.

$4.50 WILL BUY

100 Perforated Rolls, best quality

Manufactured from India Jute Tissue,

surface of which is specially prepared for toilet use. Rolls handsomely wrapped. This tissue is also furnished in unperforated rolls and flat packages. Write for samples and particulars.



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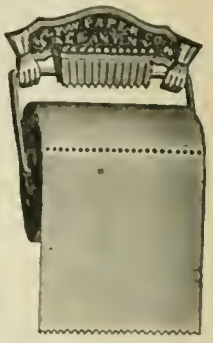
The only **2000** sheet roll.

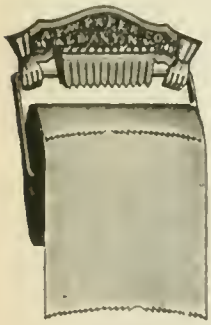
Every roll handsomely wrapped. No. 1 quality only. The BEST and the CHEAPEST toilet paper manufactured. Our $1 case, containing 10,000 sheets and nickel fixture, displays well and makes the usual 10c. sale a dollar one.

THE ORIGINAL PERFORATED ROLL.



In various brands, qualities and sizes.

Price per 100 rolls, from $6.50, less discount.



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1,000 and 1,500 sheet rolls.

No. 1 quality ONLY. A desirable article for the best retail trade.

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1,000 Sheet Rolls.

First Quality Only.

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FOUR GRADES.

Every roll enclosed in a neat wrapper, printed in colors.

Price per 100 roll case, from $6, less discount.

ORDINARY Unperforated Roll.

Quality, Quantity and Price to meet the wants of purchasers.

WE ARE the sole manufacturers of the Diamond, Combination, Cross Cut and Unique Brands, but specially recommend the Diamond and Unique Brands as not only A1 in every respect, but so unlike the goods of every other manufacturer that customers cannot be misled by quotations on an article of similar appearance, but inferior in quality.

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N.Y.Q.&C.W.
MORPHINE
1 OZ VIALS
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SANTONINE
1 LB CARTONS.
Crystallized
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LIMITED.
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QUININE SPECIAL N.Y.Q.

25 OZ. CANS
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1 OZ TINS
1 OZ VIALS

ACETANILID, WHITE CRYSTAL AND POWDER
COCAINE, HYDROCHLORATE QUALITY UNSURPASSED.
MORPHINE, SULPHATE QUALITY UNEXCELLED.
ALOIN, SANTONINE ETC.
POWDERED OPIUM, U.S.P.

"N.Y.Q.&C.W."
COCAINE
1 OZ. VIALS.

N.Y.Q.&C.W
ACETANILID
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1 OZ. CARTONS

ONE OUNCE
HYDROCHLORATE of COCAINE
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NEW YORK
QUININE AND CHEMICAL
WORKS (Limited)
ONE OUNCE
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QUININE & CHEMICAL
WORKS (Limited)
MORPHINE
CODEINE
QUININE
CINCHONINE
CONCENTRATE
COCAINE
ALKALOID
MURIATE
SOLUTIONS
OLEATE
ALOIN
CAFFEINE
SANTONINE
THEINE
1-2 OUNCE
HATE OF QUININE
(Quinine Sulphas)
NEW YORK
QUININE & CHEMICAL
WORKS (LIMITED)
ONE OUNCE
SULPHATE OF QUININE
NEW YORK
QUININE & CHEMICAL
WORKS (Limited)
Quinine and Chemical Works, Limited
25 OUNCES
SULPHATE OF QUININE.
NEW YORK
QUININE & CHEMICAL
WORKS (Limited.)
MORPHINE
CODEINE
QUININE
CINCHONINE
CONCENTRATE
COCAINE
ALKALOID
MURIATE
SOLUTIONS
OLEATE
ALOIN
CAFFEINE
SANTONINE
THEINE

SULPHATE OF MORPHINE
18 oz. Avoirdupois
N.Y.Q & C.WORKS
NEW YORK
SULPHATE OF MORPHINE.
5 OUNCES
POISON
N·Y·Q·
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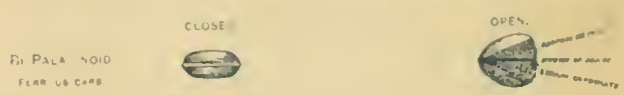
Cable Address "Quinchem"

To the Drug Trade

As is well-known, the manufacture of Quinine and Morphine in this country is confined to one other factory and our own works; the same is true of Santonine, and we are the largest makers of Acetanilid and Aloin in the United States. Our products are highly appreciated by and widely distributed through the trade, and require no encomiums on their appearance and quality.

There is a field open for the presentation of pure chemicals and drugs in powdered form, encased in a palatable air-tight covering, containing definite weights. This desideratum is secured in the "Bi-Palatinoids" and "Palatinoids" which we offer, with confidence that their merits will be readily seen and appreciated.



They have received the indorsement of prominent practitioners in Great Britain, and we have fortunately secured the right to manufacture and introduce them in this country.

Trusting that you will favor us with your orders for these, as well as for our chemicals, we remain

Very respectfully,

N. Y. Quinine and Chemical Works, (LIMITED.)

N.Y.Q.&C.W.
MORPHINE
1 OZ. VIALS
1/8 OZ. VIALS.

N.Y.Q.&C.W.
QUININE
5 OZ. CANS, 1 OZ. CANS,
1 OZ. VIALS,
AND SMALLER SIZES.

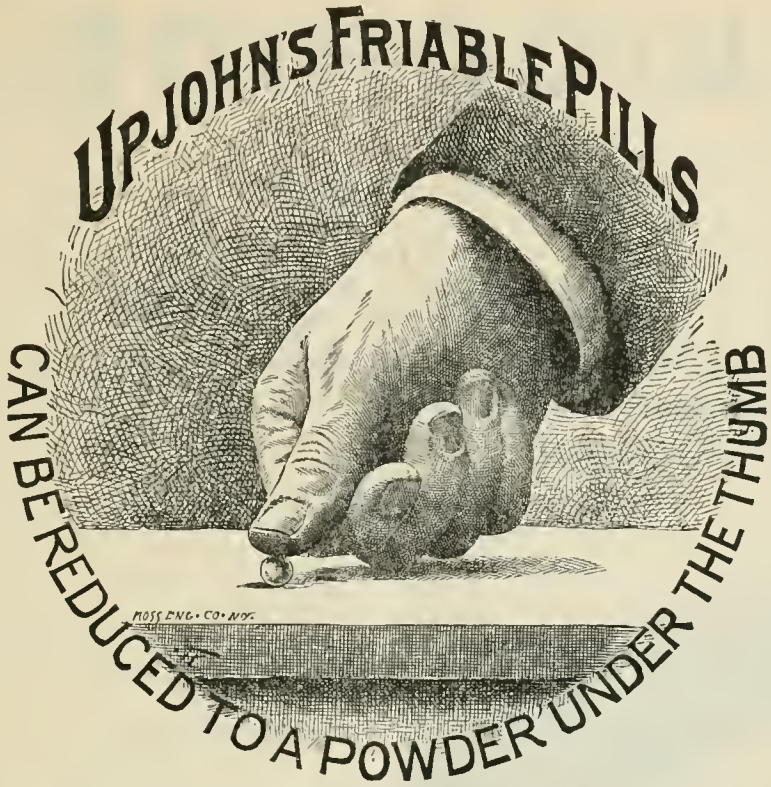
N.Y.Q.&C.W.
ACETANILID
1 LB. CARTONS
1 OZ. CARTONS.

N.Y.Q.&C.W.
COCAINE,
1 OZ. VIALS 1/8 OZ. VIALS

THE LARGEST EXCLUSIVE PILL MANUFACTURERS IN THE WORLD

More than five hundred kinds listed and constantly in Stock.

SEND FOR LIST.



PRIVATE FORMULÆ.

With our thirty thousand feet of floor space we have unsurpassed facilities for the execution of large private formulæ at favorable prices.

SUBMIT FORMULA FOR QUOTATION.

THE UPJOHN PILL AND GRANULE CO.,

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DRUGS, CHEMICALS & Pharmaceuticals.

HEAR WHAT THE DEALERS SAY.

DRUGGISTS' STOCK.

Humphreys' Specifics.

INDUCEMENTS.

Dealer Receives with a $34.00 Assortment:

1 COUNTER SHOW CASE, Polished Antique Oak. (See cut.)
1 FRAMED GLASS SIGN.
1 FRAMED GLASS SIGN—Transparent.
1 FRENCH PLATE (Beveled) MIRROR.
250 Copies DR. HUMPHREYS' MANUAL (144 pages), cover lithographed in colors, with name and address printed on back.
250 COLORED LITHOGRAPHED CARDS.
200 WITCH HAZEL OIL BOOKS.
500 Copies DR. HUMPHREYS' MANUAL, dealer's card on each, will be mailed if list is furnished.

ALSO

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J. F. MARQUARDT & SON, Tiffin, O., say: The Show Case of **Humphreys' Specifics** is a model of beauty and convenience.

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Order through your Wholesale House, or direct.

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[S. P. I.]

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HIGHEST AWARDS:

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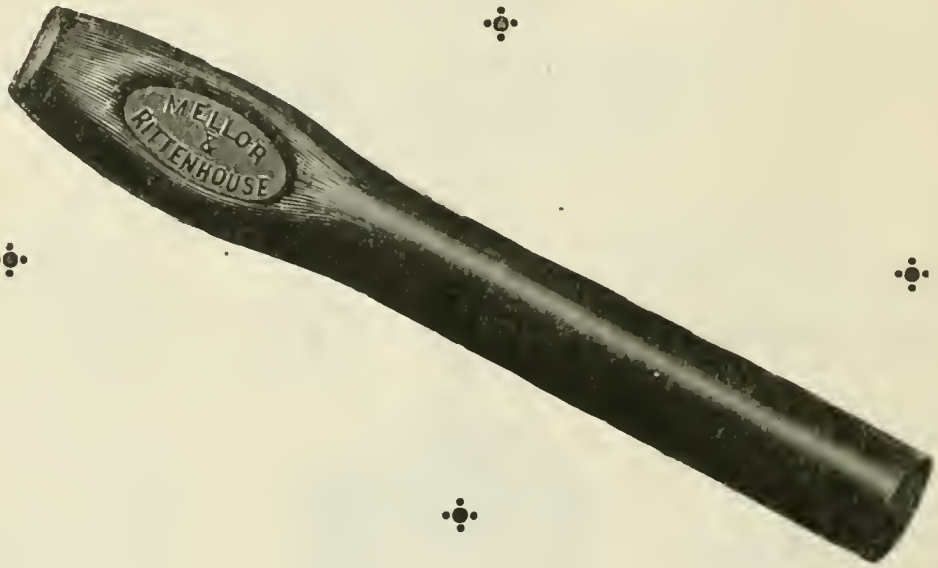
Paris International Exposition, - - - - 1878.
New Orleans Exposition, - - - - - 1885.



STICK LICORICE.—4, 6, 8, 12, 14 and 16 Sticks to the lb., packed in 5 lb. Wood Boxes.

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CATALUNA LICORICE.—100 Sticks in a Box.

POWDERED EXTRACT LICORICE.

POWDERED LICORICE ROOT.

AMMONIACAL GLYCYRRHIZIN, in Scales.

THE MELLOR & RITTENHOUSE CO.,

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Stearns' Cascara Aromatic

Has two important characteristics which distinguish it from all other fluid extracts of Cascara Sagrada: these are that *it is not bitter* and *it does not gripe*. It must be borne in mind that it is not a cordial or elixir, but a full strength fluid extract of small dose, which is sweet in taste, not bitter, as are the ordinary fluid extracts.

It is the only liquid preparation of Cascara Sagrada of concentrated dose applicable to cases of delicate women and children to whom the intense bitterness of the ordinary fluid extracts are disagreeable to a prohibitory degree. In order to aid the practitioner in gathering an idea of its range of usefulness, and to assist the pharmacist in preparing valuable compounds, we have issued a little leaflet on eligible formulæ, which will be sent upon request to any one interested. Since we have made so favorable an impression with physicians with this preparation of ours, we find that there are now numerous preparations and compounds *called* Cascara Aromatic to be found on the market, which are endeavoring to replace ours by being sold at lower rates.

We claim that our method of preparing Stearns' Cascara Aromatic is an original one and a great advance in pharmacy, as it enables us to furnish a full strength fluid extract of this most valuable drug without its heretofore very objectionable feature, viz.: its intense bitterness. It has several times been called to our attention that druggists desiring and *intending* to order *Stearns'* Cascara Aromatic have simply called for Cascara Aromatic, not specifying our make. Now, as we have introduced Cascara Aromatic some three years ago, and made a market for such a preparation (there being no other one by that name), it seems but proper and fair that we should derive the benefit from such advertising and work, and that the trade should specify *Stearns'* in every instance to protect themselves as well as us.

Price, $1.20 per pound. For sale by all the leading wholesale houses, or direct from—

FREDERICK STEARNS & CO.,

Manufacturing Pharmacists, DETROIT, MICH.

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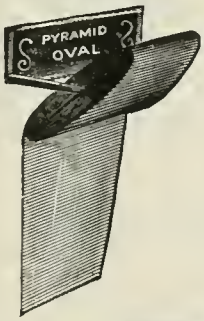

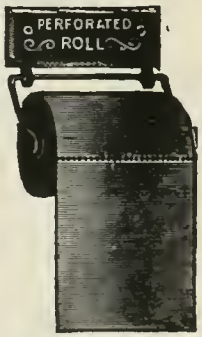

STAPLE GOODS. FINEST QUALITY. ORDER OF YOUR JOBBER.

The following named wholesale dealers carry these brands in stock:

Moffit-West Drug Co.,	St. Louis, Mo.	Noyes Bros. & Cutler,	St. Paul, Minn.
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Meyer Bros. Drug Co.,	Kansas City, Mo.	Farrand, Williams & Clark,	Detroit, Mich.
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DRUGS, CHEMICALS & Pharmaceuticals.

(Established 1833.)

Strong, Cobb & Company

Wholesale Druggists and Manufacturing Pharmacists,

CLEVELAND, OHIO.

SIX DEPARTMENTS.

PRICE LISTS AND CATALOGUES FURNISHED ON APPLICATION.

Mail orders shipped same day if received before 3 P. M.

SCHERING'S

FORMALIN

(TRADE MARK)

THE NEW HARMLESS GERMICIDE,

has a germicidal action superior to Corrosive Sublimate, without its toxicity.

This Liquid Mixes in all Proportions with Water.

At ordinary temperature even, Formalin gives off Gaseous Formic Aldehyd, and the evolution of Gas is, of course, accelerated by the application of Heat.

Drs. J. Stahl, Berlioz and Frillat found that Anthrax Bacilli were killed by a solution of 1:50,000, while Aaronson stated that solutions of 1:20,000 prevented the development of Typhus and Anthrax Bacilli, as well as that of Staphylococcus Pyogenes Aureus.

Dr. J. Stahl's observations showed that after one hour's exposure to 1 per mille, or a quarter of an hour's exposure to a 1-½ per mille solution of Formalin, the most resistant forms of micro-organisms were destroyed. Formalin, therefore, is equal at least in germicidal power to Corrosive Sublimate, and, under certain conditions, superior when Albuminoid Solutions are present.

Formalin may be applied in 1 per cent solutions, by spray diffusers, without damage to furniture, metal or materials.

Formalin is supplied in one pound bottles.

SOLE AGENTS FOR THE UNITED STATES:

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BURROUGHS, WELLCOME & CO.

Manufacturing Chemists

—OF—

SNOW HILL, LONDON.

Also of PARIS, MELBOURNE, BRUSSELS, Etc.

Burroughs, Wellcome & Co.'s Offices and Warehouses, occupying seven floors in all.

CORDIALLY INVITE Physicians and Pharmacists to visit their exhibit in the Manufactures Building (British Section) of the Columbian Exhibition, where a register is kept for their names and addresses, and where facilities will be offered for meeting friends and for writing letters.

Among the products exhibited by Burroughs, Wellcome & Co. may be seen the Congo Medicine Chest, fitted with "Tabloids," and carried by H. M. Stanley's Expedition through Darkest Africa.

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Manufacturing Chemists, BOSTON.

Pharmaceutical Preparations.

Fluid Extracts
Elixirs,
Syrups,
Medicinal Wines,
and Specialties.

Proprietors of NICHOLS & CO.'S
Elixir Bark and Iron,
Sarsaparilla and Iodide Lime.

CATALOGUE MAILED ON APPLICATION.

HERF & FRERICHS

CHEMICAL CO.,

SAINT LOUIS,

MANUFACTURERS OF

SALICYLIC ACID

UNIFORMLY PURE AND EFFICIENT.

SALICYLATE SODA, U.S.P.,

FROM OUR OWN ACID, PURE WHITE.

OIL OF WINTERGREEN,

SYNTHETIC,

PERFECTLY WHITE AND CHEM. PURE.

ACETANILID, BROMIDES,
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SUBNITRATE BISMUTH,

AND A FULL LINE OF

PHARMACEUTICAL - AND - PHOTOGRAPHIC - CHEMICALS.

FALL 1893. - New Styles and Shapes in Silver Filigree Toilet Bottles - FALL 1893.

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8-oz., Doz. $9.00.
4-oz., Doz. $6.00.

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8-oz., Doz. $9.00.

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Doz. $16.50

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No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3⅛	⅛	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅞	1½	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	⅛	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11⅛	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9⅛			7½	" " " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8½	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3⅛	3⅛	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3⅛	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

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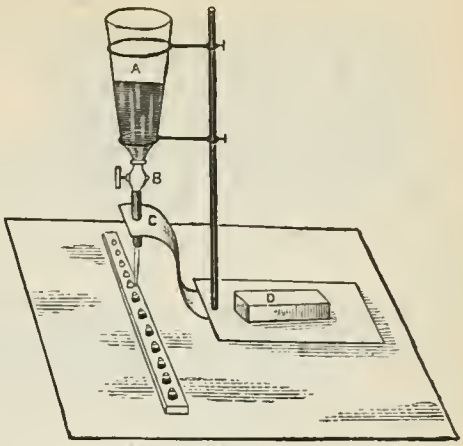

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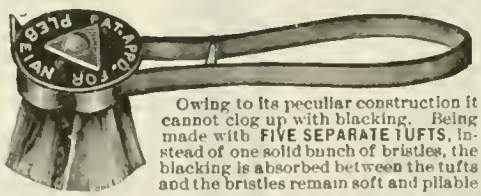

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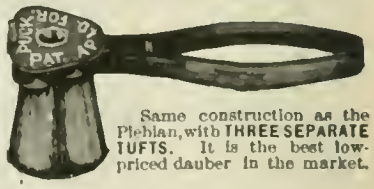

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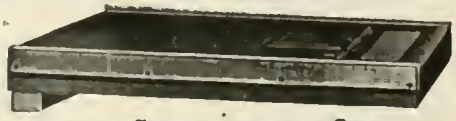

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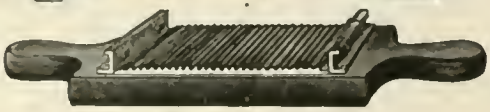

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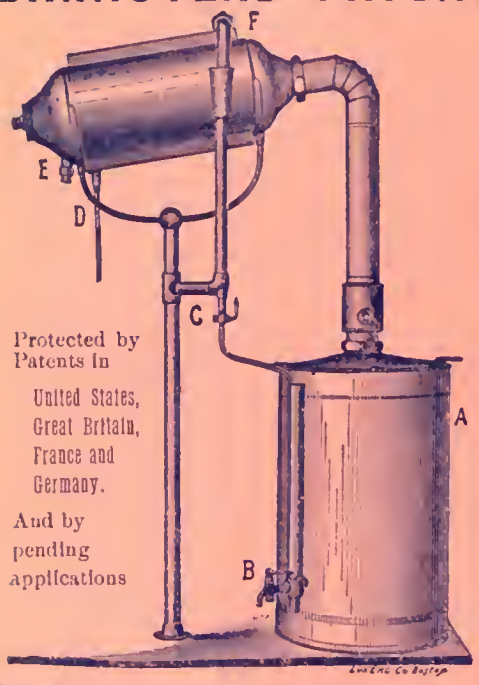

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THOS. H. FARMER.

STANDARD BOTTLING AND EXTRACT CO., 242 to 248 Federal St.,
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VINCENT, HATHAWAY & CO., IMPORTERS AND BOTTLERS, 103 and 105 Broad St.,
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MASSACHUSETTS COLLEGE OF PHARMACY, DEPARTMENT OF ANALYTICAL CHEMISTRY,
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Respectfully, J. W. BAIRD, *Professor of Analytical Chemistry.*

BARNSTEAD PURE WATER STILL CO., - 103 Richmond St., - BOSTON, MASS.

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FIVE . .
DOUBLE SHEETS

PRICE
IN THE
UNITED STATES
EAST OF THE
ROCKY MOUNTAINS.

One Box, . . 45 cents
One Case, . $3.75
Five Cases, . . 3.65
PER CASE.
Ten Cases, . . $3.55
PER CASE.

Each Box contains 25 double sheets and two 5c Tanglefoot Holders.
Each Case contains 10 boxes.

EACH DOUBLE SHEET OF
TANGLEFOOT
IS SEPARATELY SEALED WITH
OUR WAX BORDER ✱

Which absolutely prevents the soft sticky material from running out over the edges, soiling of the sheets and consequent loss to the dealer and dissatisfaction to the user.

Each Double Sheet is composed of Two Single Sheets, each perfect.

THE NEW TANGLEFOOT HOLDER

Is attractively designed, easy to fold, and in connection with the new package will prove a decided stimulus to the use and sale of TANGLEFOOT.

Push the package with your Family Trade, and Box Sales to Hotels, Restaurants, Bakers, Confectioners, and other liberal users.

SATISFACTORY TANGLEFOOT PROFITABLE

PUSH THE NEW PACKAGE WITH YOUR FAMILY TRADE. IT WILL INCREASE YOUR SALES OF TANGLEFOOT BY ENCOURAGING A MORE LIBERAL USE AMONG YOUR TRADE. YOUR CUSTOMERS WILL APPRECIATE THE PACKAGE AND WILL SOON ASK FOR IT.

PROPRIETARY ARTICLES.

STANDARD

HOUSEHOLD REMEDIES.

DR. D. JAYNE'S

Family Medicines

Are prepared with great care expressly for family use, and are so admirably calculated to preserve health and remove disease that no family should be without them. They consist of:

Jayne's Expectorant, for Colds, Coughs, Aathma, Consumption, and all Lung and Throat Affections. It may be depended on to promote cures by facilitating expectoration and allaying inflammation.

Jayne's Tonic Vermifuge. There is no better Tonic for adults or children, and it is especially useful in all cases of Disordered Digestion. For General Debility, Dyspepsia and Sour stomach, it is a certain curative, and for Worms and Intermittent Fevers of children it is an old-time remedy.

Jayne's Carminative Balsam, for Bowel and Summer complaints, Colics, Cramps, Cholera, etc. It is a certain cure for Diarrhœa, Cholera Morbus and Inflammation of the Bowels.

Jayne's Specific for Tape-Worm is a sure destroyer of this troublesome parasite, and usually drives it from the body in two or three hours.

Jayne's Alterative is the surest medicine for purifying the Blood, and of established efficacy for curing Scrofula, Goitre, Dropsy, Epilepsy, Salt Rheum, and all diseasea of the Skin and Bones.

Jayne's Liniment, or Counter-Irritant, for Sprains, Bruises, Soreness in the Bones or Muscles, helpful in Rheumatism or Neuralgia, and useful in all cases where an external application is appropriate.

Jayne's Sanative Pills, small size, sugar coated, a mild Aperient or active Purgative, according to dose, and an effective remedy for all Bilious Affections, Liver Complaints, Costiveness, Dyspepsia and Sick Headache.

Jayne's Hair Tonic, for the Preservation, Beautifying, Growth and Restoration of the Hair. It is a pleasant dressing for the hair, and a useful toilet article.

In settlements and localities where the attendance of a Physician cannot be readily obtained, Families will find these Remedies of great service. The Directions which accompany them are in plain, unprofessional language, easily understood by all, and in addition, **Jayne's Medical Almanac and Guide to Health,** to be had gratis of all agents, contains, besides a reliable calendar, a catalogue of Diseases, THE SYMPTOMS BY WHICH THEY MAY BE KNOWN, together with advice as to the proper remedies to be used.

All of Dr. D. Jayne & Son's Family Medicines are sold by Druggists everywhere.

MICAJAH'S MEDICATED UTERINE WAFERS

A PHYSICIAN'S REMEDY FOR

Diseases of Females

These Wafers have been used by a number of leading physicians for nearly ten years, and thousands now prescribe them regularly in their practice, with such success that we are warranted in pronouncing them the

Best Local Remedy

in the treatment of diseases peculiar to women.

The Best Treatment.

BELLECENTRE, O., Oct. 6, 1892.

There is no treatment I know of equals the Micajah Wafers in all obscure troubles incident to the uterus. They satisfy a long felt want, and give perfect satisfaction. The wafers make the treatment of the uterus comparatively easy.

S. J. POLLOCK, M. D.

Leucorrhœa.

FAIRVIEW, W.Va., Oct. 3, 1892.

I have given Micajah Wafers a fair trial in a typical case of twelve months' standing of Leucorrhœa. Result very satisfactory.

W. G. STONE, M. D.

Prolapsus and Leucorrhœa.

LEXINGTON, IND., Sept. 11, 1891.

The wafers have acted wonderfully, and relieved patients who have been suffering from prolapsus, leucorrhœa, etc., for years. Have met with success in every case.

L. H. SMITH, M. D.

Retail Price, per box, $1.00.

To Druggists, $8.00 per doz. delivered.

Full descriptive circulars free on application.

SAMPLES for your physicians will be sent at your request.

MICAJAH & CO.,

WARREN, PA.

REDUCED ONE HALF.

THE cheapest fine dentifrice in the market, and is sold only to the drug trade. Full sized samples will be sent free of charge or expense to every druggist who will write for them. Address—

WM. H. FARRAND,

ROCHESTER, N. Y.

NO MORE GRAY HAIR

BE YOUNG AGAIN.

Use Loftie's Salvatorium for restoring white, Gray, or Faded Hair to its natural color. Clear as water; free from anything that is injurious. Is recommended by physicians, chemists, clergymen, and citizens. We have hundreds of testimonials. 35 years experience in the Hair Trade enables us to compound articles of merit. We give exclusive sale in our line to parties who will push the goods.

Syracuse, N. Y., May 20.

Henry Loftie:

Dear Sir,—Permit me hereby to add my testimonial with numerous others of the efficacy and virtues of your Salvatorium to restore gray and faded hair to its original color and beauty. From personal experience by use, I find it is all you claim for it—a restorer *par excellence*, superior to all others because entirely free from mineral poisons so often used for that purpose.

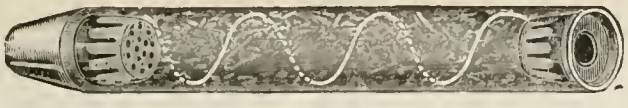
THERON BRADFORD, M. D.

Send for catalogue. Agents wanted.

HENRY LOFTIE & SON

SYRACUSE, N. Y.

CUSHMAN'S

MENTHOL  INHALERS

SELL ALL THE YEAR.

THE FIRST inhalations stop sneezing, snuffing, coughing. This relief is worth the price of one Inhaler, and is the first step toward a cure. Continued use will complete it.

THE BEST way to sell an inhaler is to let your customer try it. It proves what you say.

SATISFIES The cool, exhilarating sensation following its use is a comfort to travelers by rail or boat.

PEOPLE that are always sick on the water are made happy with it. An ideal remedy. Loved by all that use it.

Prevents and cures **SEASICKNESS.**

ALL WHOLESALE DRUGGISTS recommend this Inhaler and solicit your order, because it contains enough pure Menthol to thoroughly medicate the air passing through it, and produce the desired effect.

Order of them, and send your label for address on 250 Japanese napkins for your soda fountain, books, cards, etc., to—

H. D. CUSHMAN, Manufacturer,

MENTION THE ERA. **THREE RIVERS, MICH.**

S. G. P. O. Stewart's Gipsy Pile Ointment.

OVER 1,000 TESTIMONIALS FROM PHYSICIANS.

Druggists cannot praise the ointment too highly. See testimonials in Philadelphia Medical World. Profits large. Retails 50c. Wholesales 25c. Express or postage prepaid. Address—

FRED W. STEWART, Oswego, N. Y.

WHITE DROPS.

Recommend Russell's White Drops for Babies suffering from Wind Colic, Restlessness, Acidity of the Stomach, Cholera Infantum, and kindred complaints. Retails 25c a bottle; wholesale $1.75 per doz. Mfg'd by—

THE RUSSELL MEDICINE CO.,

Sold by all Jobbers. **PROVIDENCE, R. I.**

DR. HOXSIE'S

CERTAIN CROUP CURE

A preventive as well as cure for all congestive and inflammatory attacks to throat and lungs. *Tastes pleasant; does not contain opium; will not nauseate.* **Retail Price, 50c per bottle.**

To introduce this great remedy we will send 1 doz. bottles to any druggist *once*, for $3.63, and prepay express charges; also include *one extra bottle, FREE.* **Cash must accompany order.**

A. P. HOXSIE, Mfr.,

Mention the ERA. **BUFFALO, N. Y.**

A GOOD OFFER —TO— DRUGGISTS.

I will send, free and postpaid, to all druggists who have never sold **POWERS' ASTHMA SPECIFIC,** and will so state over their signatures, one 50c. box of the specific, a supply of free samples in elegant metal boxes, also treatises on spasmodic asthma. To every asthmatic whose name and address you will send me, I will mail a free sample, and notify each one that it was sent at your request, and that you have the goods. All leading wholesale druggists have it in stock. Address—

E. C. POWERS, Fuller Street, Malapan Dist., BOSTON, MASS.

FOR SAMPLES AND LITERATURE, ADDRESS

THE ANTIKAMNIA CHEMICAL COMPANY, - ST. LOUIS, MO., U. S. A.

PROPRIETARY ARTICLES.

PROPRIETARY ARTICLES.

EMILE HEYDENREICH. CO. B. WOODWARD.

E. FOUGERA & CO.,

26 to 30 North William St. NEW YORK.

IMPORTERS OF FRENCH AND ENGLISH

Pharmaceutical Specialties

New Remedies, Filtering Paper, Etc., Etc.

AMONG THE LEADING ARE THE FOLLOWING:

Anti-Stiff,
Boudault's Pepsin,
Blancard's Pills,
Brou's Injection,
Duero's Elixir,
Grillon's Tamar,
Laville's Liquid and Pills.
Rigauds & Chapoteaut's Preparations,
Savory & Moore's Preparations,
Rigollot's Mustard Plasters,
Mathey Caylus's Capsules,
Rabuteau's Pills,
Tanret's Pelletierine,
Roche's Embrocation,

QUINA LAROCHE,

THE GREAT FRENCH TONIC.

SN—! SNA—! SNAP!!

THE GREATEST SNAP

in the Toilet Article and Cosmetic Line is selling MRS. NETTIE HARRISON'S preparations. No fly specks get on them. Don't stay in the store long enough. Her advertising does the business. Write for particulars to—

MRS. NETTIE HARRISON, America's Beauty Doctor,
26 Geary Street, SAN FRANCISCO, CAL.

LOLA MONTEZ CREME, the SKIN FOOD and TISSUE BUILDER, puts dollars in the cash box.

THE OLD RELIABLE STICK 'EM

ATTRACTS CUSTOMERS AS WELL AS FLIES.

SIZE OF SHEET 18X24 IN.

PRICE: 90c per box of 50 sheets; 85c in 5-box lots; 80c in 10-box lots.

ADDRESS THE MANUFACTURER,

HENRY W. STECHER, - CLEVELAND, O.

MENTION THE ERA.

One Cent buys Information worth many $ $ $

MARES

DELAYS ARE DANGEROUS

Will, on receipt of a postal card from you, send you valuable information which space will not permit us here to detail.

BEAUTIFY YOUR STORE. ENLARGE YOUR PROFITS.

Address FRANK M. MARES,
2876 Archer Ave., Chicago, Ill.

THE EDELMAN STERILIZER.

EFFECTIVE, AUTOMATIC, CHEAP.

The only sterilizer that works automatically; no care or attention required. Heavy tin, copper bottom, with rack and eight nursing bottles, and

RETAILS AT $2.35.

We are advertising in newspapers all over the country. You will soon have calls for them. Order of your jobber, or send direct to—

THE DETROIT STERILIZING CO. (LTD.)

Write for Special Discount. DETROIT, MICH.

WANTED
Whooping Cough

If there are any cases of Whooping Cough in your town, and you will inform us by mail and send us one hundred or more names of heads of families in your town, we will send you **HALF A DOZEN**

Raymond's Pectoral Plasters
FREE.

Also advertising matter, with your imprint, to all names on the list you send.

This offer is to retail druggists only, and applies to towns in which there are no more than 50 druggists. Send label with list.

Raymond's Pectoral Plaster Positively Cures Whooping Cough.

RAYMOND & CO.,

62 Carroll Street, BROOKLYN, N.Y.

MENTION THE ERA.

NOTICE.

YOUR NEXT ORDER IS NOT COMPLETE UNLESS YOU HAVE INCLUDED DR. MEEKER'S PREPARATIONS—

Cascarilla Tonic and Ointment,

NEITHER OF WHICH HAS AN EQUAL.

TRY IT.

• • •

FOR SALE BY ALL JOBBERS.

Cascarilla Tonic,	$7.50 per doz.,	Retails at $1.00
Ointment,	3.00 "	" .50

• • •

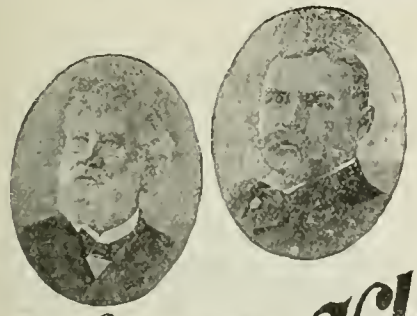
MANUFACTURED BY

THE MEEKER MEDICINE CO.
CHICAGO.

Established 1854.
Incorporated 1888.

FRANK DREBING,
Manager.

SEE ADV. IN NEXT ISSUE.



Rheumacura

TRADE MARK

A SURE AND PERMANENT CURE

FOR

Rheumatism, Gout and Lumbago.

Send us a list of your customers who are troubled with any form of these complaints, and we will drum them up for you, sending you the business.

McKINNIE & CHESSMAN MFG. CO.,
PITTSBURGH, PA.

The Dentist

when he cleans your teeth, runs a strip of floss between them. Did you ever wonder why an ordinary tooth brush wouldn't do as well? Simple enough. The ordinary tooth brush cleans the surface only. The danger of decay lies between the teeth. The

Prophylactic

Tooth Brush is an improvement upon the old fashioned brush as well as the dentist's floss. It removes every particle from between the teeth, and cleans the surface too. It is the only brush constructed on strictly hygienic principles. The best dentifrice to use with the Prophylactic brush is

Operle Cream

Sold in large embossed tubes only.

It makes the teeth like pearls, arrests decay, hardens the gums, leaves a delicious flavor of roses.

Both sold by Druggists.

A sample tube of cream, and dainty book about the teeth, free.

Florence Mfg. Co., Florence, Mass.

PROPRIETARY ARTICLES.

PROPRIETARY ARTICLES.

Calisaya La Rilla

AN EXQUISITE

CORDIAL OF CALISAYA

SELLS RAPIDLY:

1st. On account of its medicinal value as a tonic; no other calisaya is as rich in the active bark principles.

2nd. On account of its delicious taste and stomachic qualities when taken as a beverage with soda, vichy, etc.

3rd. On account of its originality; it is unlike any other in appearance and taste, and is itself inimitable.

4th. On account of its attractive appearance.

5th. On account of the extensive advertising in the most select, popular and medical journals.

6th. On account of its being found in the stock of all wholesalers.

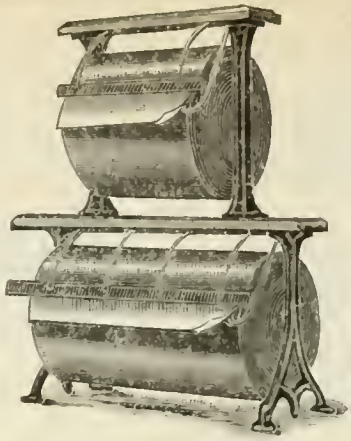
SOLE MANUFACTURER

CHAS. ALLEN REED,

9 CLIFF ST.,

NEW YORK.

MENTION THE ERA.



Patented July 8, 1884.

THE

ECONOMIC

HOPKING ROLL

PAPER CUTTER

MADE BY THE

American Roll Paper Co.

SAINT LOUIS.

Japan and Hardwood Finish, all Sizes, 6 to 36 Inches,

AT $1.50 EACH.

These cutters have the original Celebrated Hopking Knife and an improved automatic finger for raising the sheet, are made of the best material, well finished, and are put up like cut, also in pyramids of every kind.

THE BEST CUTTER SOLD FOR THE PRICE.

FOR SALE BY ALL FIRST-CLASS JOBBERS.

"You keep the Green Fly Buttons, don't you Mr. Files?"

"Well, not long; this is the third mortar I have emptied this season. Don't your druggist have them, Mrs. Wideawake?"

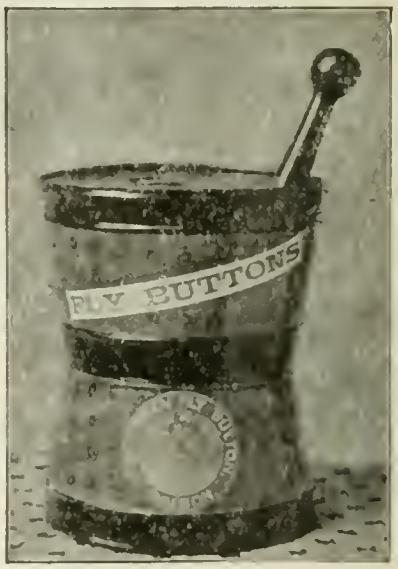
"No. I came down here expressly for a packet. My neighbor got one here. I never saw their equal; they seem to attract the flies to the dish from every room in the house."

"Nothing else to-day, Mrs. W—?"

"Yes; you may fill this prescription."

SEE THE POINT——— DRUGGIST?

THIS MORTAR GIVEN AWAY.



Colored metal mortar, 10 inches high, 8 inches in diameter. 10 dozen buttons in mortar, $3.00, or 3 dozen in tasty display box for 90c.

If your jobber fails to supply you, upon receipt of price we prepay charges.

THE FLY BUTTON CO.,

MAUMEE, O.

ARMSTRONG'S HEADACHE POWDERS have met with such unvarying success in Mr. Armstrong's local trade, that he has decided to extend their sale, and to place them in the hands of retailers.

To introduce them he gives 200 Samples and 3 dozen 25c size, prepaid, all for $5.00. The druggist's card on each sample package, and plenty of booklets. Facts, a few on headache.

C. W. ARMSTRONG,
1223 Niagara St. BUFFALO, N. Y.

QUAKER CATARRH CURE

Cleanses the Nasal Passage, Allays Pain and Inflammation. Heals the Sores. Restores the Senses of Taste and Smell. IT CURES

HAY FEVER! TRY THE CURE.

☞ Not Like any Other. ☜

Is applied into each nostril direct to parts affected and is pleasant. Price 50 cents at Druggists, by mail 60 cents.

QUAKER MEDICAL ASSOCIATION,
ST. PAUL, MINNESOTA.

COOPER'S

Floral Dentine

FOR THE

Teeth and Breath

Is the Best Dentine in the World.

Prevents the Decay of the Teeth.
Renders the Teeth Pearly White.
Removes all Traces of Tobacco Smoke.
Is perfectly Harmless and Delicious to the taste.
In Collapsible Tubes only.

PRICE, 25 CENTS.

TO DRUGGISTS.

We will send you 3 dozen Floral Dentine and 150 samples with your name and card printed on them, for only **$4.50.**

The samples will sell the goods, and you make a clean 100% profit.

Correspondence solicited. Address –

COOPER & HARDENBURGH,
KINGSTON, N. Y.

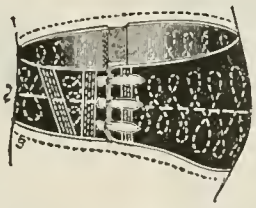
RHODE'S KUMYSS

The only Kefir Kumyss in the market. Packed in Cases of 6 and 12 Qt. Bottles each, $4.00 per doz, less 15% to the trade.

R. E. RHODE,
MFG. CHEMIST,
504 N. Clark St. **CHICAGO.**

MENTION THE ERA.

DR. EDISON'S



OBESITY PILLS, OBESITY FRUIT SALT AND OBESITY BANDS.

TO RETAIL DRUGGISTS.—We beg to call your attention to our extensive advertising in the papers, of Dr. Edison's Obesity Pills, Obesity Fruit Salt, and Obesity Bands. Shall we send you a show card for your window?

PRICE TO RETAIL DRUGGISTS.

Dr. Edison's Obesity Pills at $18.00 per doz., less 25 per cent..... $13.50
Dr. Edison's Obesity Fruit Salts, per doz. net 9.60
Dr. Edison's Obesity Bands, 25 p.c. off retail price. (See price below.)

PRICE TO CONSUMER.

Dr. Edison's Obesity Pills retail at $1.50 per bottle.
Dr. Edison's Obesity Fruit Salts ret. at $1. per bot.
Dr. Edison's Obesity Bands: Our regular Obesity Band, any size up to 36 in., is $2.50; 10 cts. extra for each additional inch in length.

Your wholesaler allows the trade 25 per cent off retail price. Send for illustrated catalogue, and eight-column article on Obesity.

Respectfully, **LORING & CO.,**
Office and Store, 2222 Hamilton Place. **BOSTON, MASS.**

Commission Merchants, General Agents for United States for Dr. Edison's Obesity Pills and Non-Electric Anti-Obesity Bands. Loring & Co.'s Proprietary Articles.

Offices and Stores:
2222 HAMILTON PLACE, DEPT. K, BOSTON.
42 WEST TWENTY-SECOND ST., DEPT. K, NEW YORK.
115 STATE STREET, DEPT. K, CHICAGO.

Idle Boasts

We do not make, for any dealer who handles **FOUR-FOLD LINIMENT** can tell you what it is doing for his trade. We make a **special offer** to retail druggists who want the exclusive agency in their neighborhood.

FOUR-FOLD LINIMENT will cure Scrofulous Sores, Swellings and Piles. We warrant it to act speedily and safely in Spavin, Collar Boils, Sweeney, Hardened Lumps, Sprains, Bruises, and other similar diseases of horses and cattle.

Get our circular and terms.

R. MATCHETT,
206 Federal St.,
Mention the Era. **ALLECHENY, PA.**

NEW GERMICIDE AND DISINFECTANT,

SULFURINE.

Concentrated solution of sulphur; no acid or alkali. Highly endorsed by physicians for Diphtheria, Sore Throat, Rheumatism, Skin Diseases, Sweating and Sore Feet. Superior to Peroxide of Hydrogen for Diphtheria. Destroys the membrane and heals the diseased surface.

A perfect antiseptic mouth wash for dentists.

1 bottle gives 9 sulphur baths equal to those at the most celebrated springs. Removes all odors from the body.

Sample bottle sent free to any physician or dentist who sends us his professional card.

THE HYGIENE OF THE HAIR preserved by using SULFURINE SOAP. A perfect toilet and medicated soap combined; exquisitely perfumed. Removes Dandruff and prevents hair from falling out. Highly medicated with Sulfurine, as we actually use Lanoline to carry the medication. Special discount given to druggists only to prevent cutters from handling it.

SULFURINE TOILET CREAM removes wrinkles.

Sulfurine Antiseptic Healing Cream for open sores, ulcers, ulcerated and itching piles.

Manufactured only by—

THE SULFURINE CO.,
3197 STATE ST., CHICAGO

IN COLLAPSIBLE TUBES, $1.75 PER DOZ.

Just the Thing for Summer Use.
Unrivalled for Sun-Burn.

DRUGGISTS SHOULD STOCK IT.

Your jobber has it, or we will furnish it direct.

MAYELL-HOPP CO.,
CLEVELAND, O.

MENTION ERA.

WARNING.

To the Drug Trade and all others handling the medicine known as "One Night Cough Cure."

Whereas, By a decree of the Circuit Court of the United States, for the Eastern District of Pennsylvania, in a suit entitled Kohler Manufacturing Co. *vs.* E. S. Beshore, which decree bears date of December 5th, 1892, it was decided that the said Kohler Manufacturing Co. has no lawful right to the trade-mark "One Night Cough Cure," now, therefore, *all persons concerned* will please to take notice that the undersigned has the exclusive right to said trade-mark for a medicine, and that anyone selling, or offering for sale, a medicine under said name, unless it be the genuine manufacture of the undersigned, or his associates or assignees, will be prosecuted for infringement to the full extent of the law. This notice is issued with the approval of counsel learned in the law.

E. S. BESHORE, POTTSTOWN, PA.

We will pay 15c. each for copies of the ERA of

JUNE 15th, 1892,

if in good condition. Address,—

D. O. HAYNES & CO.,
Box 583. DETROIT, MICH.

Live . . Druggists.

If you will send us 10 or 12 names of customers who are in horse breeding line, including liverymen, we will send them trial packages of Quinn's Ointment, complimentary, and write personal letters to call on you for our regular size. Address,—

W. B. EDDY & CO., WHITEHALL, N. Y.

PROPRIETARY ARTICLES.

WE WANT AN AGENT

IN EVERY TOWN TO SELL THE MOST EXQUISITE AND HARMLESS TOILET PREPARATION ON EARTH. ONE BOTTLE SOLD SELLS THREE MORE. THE GREAT DEMAND FOR

Gloria Water

IS CREATED BY THE MANUFACTURER, WHO WILL CORRESPOND WITH EVERY LADY IN YOUR NEIGHBORHOOD.

ADDRESS,— EDNA L. SMYTHE,
SOUTH BEND, IND.

WHY COMPLAIN because trade is slipping away? Are you not, to a certain extent, to blame? Have you studied the wants of your customers, and catered to them? The best drug stores carry

TURKISH TOWELS, BATH MITS,

and other similar goods. They pay better profit than do patent medicines. Do you keep them? Your customers would buy them of you if you did. We are the largest manufacturers of these fabrics in the world. We have constantly in operation 190 looms; we turn out ten miles of toweling daily, and in every conceivable design. We co-operate with customers who handle our goods. Your interests are our interests. Send us your business card and we will show you what we can do for you. Our little book on Turkish Toweling tells the whole story. Do you want it? *It is yours for the asking.*

THE STAR & CRESCENT MILLS CO.,
Lehigh Ave. and Hancock St. PHILADELPHIA, PA.

TONKA-TALPA SOAP

THE STEWART CHEMICAL CO., Cincinnati, O.
ALSO PROPRIETORS OF
Stewart's Pine Tar Salve; Stewart's Arnica Tar (for animals);
Stewart's Antiseptic Pine Tar Salve (for Physician's Use).
These are Salable Goods which Every Druggist should handle

Coulson's Phospho-Tonic

A Phosphorized Tonic for the Brain and Nervous System, prepared expressly for physicians' use. Retails 50c. Price $1 per dozen. Full sized sample sent free on application. Address, mentioning *Era*,

Wm. Coulson Drug Co., Buffalo, N.Y.

Handy Package Dyes

Originators of package dyes. Quality, quantity and durability unsurpassed. With first order for six dozen we give free one doz., express pre paid.

HANDY PACKAGE DYE CO.,
PRICE: 75 cts. per dozen. ADAMS CENTRE, N.Y.

A RUBBER STAMP FREE
WITH HOLLOWAY'S HERB TEA.

For the next 60 days I offer to any retail druggist who will send me an order for 3 doz. Holloway's Herb Tea, the great remedy for Constipation and Blood Disorders, 25c size, at $2 per doz., an elegant, automatic, 4 line rubber stamp, with your name and address, also 250 sample packages, counter wrappers, &c., by express prepaid.

ADDRESS— GEO. W. HOLLOWAY,
807 N. Salina St., SYRACUSE, N. Y.

The Children's Comfort.
Le Confort des Enfants.

A safe and reliable remedy for the ailments of children during the teething period. A sure preventive of Cholera Infantum. No sediment. Clear as crystal.

GEO. E. FAIRBANKS, Druggist,
No. 10 Front St., WORCESTER, MASS.
Sole proprietor. Send for circular.

500 RULERS FREE

WITH YOUR ADVERTISEMENT ON BOTH SIDES.

Send to me for a blank order to fill out.

HALL'S ERIE CATARRH CURE

is the only genuine. A 5c sample free for a few names of persons who have Catarrh or Hay Fever.

E. P. HALL,
Mention the Era. ERIE, PA.

We know of no better way to increase our profits, and the profits of the retail drug trade, than by spending, during 1893,

HALF A MILLION DOLLARS

in advertising, and we intend to do it.

We appreciate the interest which druggists generally have taken in the sales of our remedy, Syrup of Figs, and in refusing to sell the cheap, non-advertised imitations, and in return we shall give our best efforts to maintaining full prices according to the A. P. A. Plan, and with the organization and co-operation of retail druggists, as approved by their representatives and the N. W. D. A. at Montreal, we anticipate thorough success.

We are, and have been for a long time past, refusing to sell to advertising cutters and department stores, and are pleased to be able to state that our sales are growing larger every day, having disposed of nearly three million bottles during 1892.

THE UNITED STATES COURTS

have recently decided that the name Syrup of Figs, or Fig Syrup, as applied to a medicinal compound, is a legitimate trade-name, and that we are entitled to its exclusive use. As the question has been decided in our favor, we shall expect all dealers to respect our legal rights, and to assist us in preventing the sale of medicinal preparations under our trade-name, Syrup of Figs, or Fig Syrup, or any colorable imitation thereof, and we feel confident of the hearty good will and support of druggists generally.

We shall appreciate any information which may tend to assist us in maintaining prices, and in protecting our trade-name.

Yours truly,

CALIFORNIA FIG SYRUP CO.,

SAN FRANCISCO, CAL.

LOUISVILLE, KY.
NEW YORK, N.Y.

[S. P. 11.]

GLENN'S SULPHUR SOAP

GLENN'S SULPHUR SOAP is the *original* and *best* combination of its kind, and the one now generally in use.

For Sale by all Druggists Beware of Counterfeits.

Wholesale Depot:

THE CHARLES N. CRITTENTON CO.,

115 Fulton St., NEW YORK.

PROPRIETARY ARTICLES.

5 lbs to 100 lbs.

This is the Trade we want on

Pepsin

Pancreatine

Essence

Glycerole

Tablets { *Something New and Quick Selling*

30,000 lbs. sold annually
15,000 lbs. to Manufacturers
5,000 lbs. for Essence, Glycerole, Tablets, etc.
10,000 lbs. for Scale, Powdered, etc.

All Forms All Strengths Special Prices

Our Lime Juice and Pepsin is a seasonable novelty

The Cudahy Packing Co.

South Omaha, Neb.

[S. P. 12.]

We Want Your Business.

WHOLESALE DRUGGISTS;
DISPENSING PHARMACISTS;
MANUF'RS OF PROPRIETARY MEDICINES;

will find our Pamphlet Prices Current full of preparations adapted to trade sales, the prescription case, and for use as ingredients in special preparations. A constantly increasing business, the outgrowth of a fixed policy, secures a recognition for our products wherever and to whomever sold or dispensed, while the care and attention given to private formulas, or combinations of all kinds, invite the confidence of those wishing to intrust their manufacture into competent and trustworthy hands only.

We will make estimates for specified quantities of

SUGAR-COATED PILLS—3000 or more.
GELATIN-COATED PILLS—3000 or more.
FLUID EXTRACTS—In bulk.
SOLID EXTRACTS—In bulk.
TABLET TRITURATES—5000 or more.
COMPRESSED TABLETS—5000 or more.
COMPOUND SYRUPS, ETC.—In bulk.

Quality of ingredients and workmanship guaranteed.

THE WM. S. MERRELL CHEMICAL CO.

CINCINNATI. **NEW YORK.**

ARTHUR J. CONNER & CO., BOSTON, MASS.

[S. P. 13.]

CH. MARCHAND'S
PEROXIDE OF HYDROGEN.

(MEDICINAL) H_2O_2 (ABSOLUTELY HARMLESS.)

MOST POWERFUL BACTERICIDE AND PUS DESTROYER.
ENDORSED BY THE MEDICAL PROFESSION.
UNIFORM IN STRENGTH, PURITY AND STABILITY.
RETAINS GERMICIDAL POWER ANY LENGTH OF TIME.
USED BY THE HOSPITALS OF THE U. S. ARMY.

Send for free book of 80 pages, giving articles by the following contributors:

DR. P. GIBIER, DR. S. POTTS EAGLETON, DR. C. P. NOBLE, DR. C. A. PHILLIPS, DR. J. H. DeWOLF, DR. J. V. SHOEMAKER, DR. W. S. MULLINS, DR. C. W. AITKIN, DR. H. F. BROWNLEE, DR. J. LEWIS SMITH, DR. J. MOUNT BLEYER, DR. W. B. DEWEES, and many others.

NOTE.—Avoid substitutes—in shape of the commercial article bottled—unfit, unsafe and worthless to use as a medicine.

Ch. Marchand's Peroxide of Hydrogen (Medicinal) is sold only in 4-oz., 8-oz., and 16-oz. bottles, bearing a blue label, white letters, red and gold border, with his signature. Never sold in bulk.

PHYSICIANS WILLING TO PAY EXPRESS CHARGES WILL RECEIVE FREE SAMPLES ON APPLICATION.

PREPARED ONLY BY

Charles Marchand

GLYCOZONE
CURES
DISEASES OF THE STOMACH.

☞ Mention this publication.

Chemist and Graduate of the "Ecole Centrale des Arts et Manufactures de Paris" (France),

SOLD BY
LEADING DRUGGISTS.

Laboratory, 28 Prince St., New York.

ADVERTISEMENTS.

NELSON, BAKER & CO.

MANUFACTURERS OF

STANDARD PHARMACEUTICAL PREPARATIONS

DETROIT, MICH.

We invite the attention of the drug trade to our line of Standard Pharmaceutical Preparations, consisting of

Fluid Extracts,
Wines and Elixirs,
Granular Effervescent Preparations,
Medicinal Syrups,
Ointments and Oleates,
Hard and Elastic Filled Capsules,
Pepsin Preparations,
Compressed Tablets and Lozenges,
Tablet Triturates,
Hypodermic Tablets, etc., etc.

SOME OF OUR SPECIALTIES.

Antiseptine,
Balsamic Hypophosphites,
Elixir Spruce Compound,
Syrup Pinus Compositus,
Vitalic Hypophosphites.

We have a special department of our laboratory devoted to the manufacture of

PRIVATE FORMULAS

and we solicit the opportunity of making estimates on your wants in this line.

We cater particularly to the wants of Physicians and Pharmacists in the line of Pharmaceutical Preparations.

Our new laboratory, now constructed, is completely equipped with all modern conveniences, apparatus, machinery, etc.

Send your mail orders to— **NELSON, BAKER & CO., DETROIT, MICH.**

[S. P. 14.]

WM. R. WARNER & CO.'S

SUGAR COATED

	Per lb.
Cathartic Co., U. S. P.	$1.00
Cathartic Co., Improved	1.00
Cathartic Co., Active	1.00
Warner's Veg. Liver Pills— 1,000	.85
Aromatic Cachous	1.00
Compressed Chlor. Potash	.40
Warner's Little Cathartic Granules— 1,000	.85
10,000	8.00

(There is nothing superior for a little liver pill.)

PHILADELPHIA. NEW YORK.
CHICAGO. LONDON.

THE MOST EXTENSIVE PILL FACTORY.
FOUNDED 1856.
Private Recipes and Non-Secret Pills a Specialty.

Ridge's Food
USED FOR 30 YEARS
Still Unexcelled

For Infants, Children, Dyspeptics, Invalids, and Old People.

NOTICE.

To the Retail Drug Trade:

Send us label or business card, and we will forward, free of expense, attractive matter for your show window.

WE KNOW IT WILL PLEASE YOU.

WOOLRICH & CO., - - - PALMER, MASS.

[S. P. 15.]

NOWADAYS

FRIENDSHIP IS A GREAT FACTOR IN BUSINESS.

All things being equal, a man will order PAINT from YOU, because you are his friend; he knows you—trusts you. Every man wants to make his business a pleasure, and to do so must conduct it with as little friction, delay and annoyance as possible. WE CAN HELP YOU TO HELP YOURSELF. HOW?

1ST.—Send for our List and Sample Cards.

2ND—Send us a sample order for a FULL LINE of our PAINT, COLOR, VARNISH, ENAMEL, STAIN, GLASS and BRUSH SPECIALTIES FOR DRUGGISTS.

WE will provide you with a full line of unequalled advertising matter, including signs, show cards, sample cards, flyers, circulars, etc., ALL BEARING YOUR NAME, BUSINESS CARD AND ADDRESS.

WE GUARANTEE THE PAINT, ETC., and you save time, money, annoyance and memory, and ADVERTISE YOURSELF—by buying all from one house.

Practically yours,

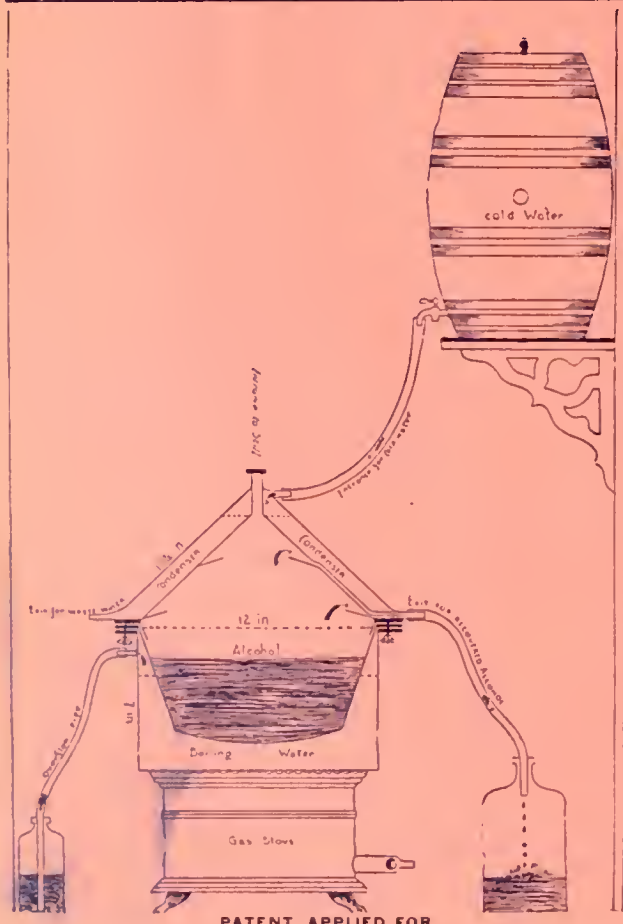
JOHN LUCAS & CO., Manufacturers,

DROP US A POSTAL.

PHILADELPHIA AND NEW YORK.

Western Office, 174 South Clinton St., Chicago, Ills.

ADVERTISEMENTS.



PATENT APPLIED FOR.

The U. S. Pharmacopœia; 7th Decennial Revision.

A Complete Pharmaceutical Still, specially designed by us.

A Set of Percolators and Stand, of Most Approved Pattern.

It is our wish to present to every pharmacist a complete outfit of such appliances as are necessary to enable them to manufacture their own preparations.

In order to accomplish this we require a purchase of our Powders for Percolation amounting to twenty-five dollars for each of the above articles, or seventy-five dollars for the three.

The offer will remain for six months from first of March.

You may purchase from us direct, or through your jobber, in such quantities as your wants suggest, and each purchase, however small, will be credited. When the aggregate reaches $25.00 we will send any one of the items which you may select, and future purchases will be credited on the remaining.

When sending orders to your jobber which include any powdered or ground goods, specify Gilpin, Langdon & Co.'s, and you will be surprised how soon you will be in possession of these necessary appliances.

In sending orders to your jobber, send us duplicate so we can properly credit you.

We are confident that our powders will insure your custom in the future, as we are the originators of Assayed Powders and Powders for Percolation, and are also the pioneers in furnishing a unique class of powders, conspicuous for their purity and for the careful selection of crude materials from which they are powdered.

Our price list has over four hundred powders and powders for percolation, embracing nearly all the drugs in general use. Prices are little or no higher than the commercial powdered drugs usually sold.

On orders amounting to $10.00 net we prepay freight east of the Mississippi River; west of that line, half freight.

Send for price list, which contains a very valuable formulary and tables, making it an invaluable book of reference in compact and practical arrangement.

GILPIN, LANGDON & CO.
BALTIMORE, MD.

[S. P. 16.]

W., T. & CO.

LEMONADE SHAKERS.

Nickel Plated and Polished Outside.
Inside Silvered and Frosted.

No. 10.

No. 5. Plain, Height, 5½ inches, - $1.20 each.

No. 10. With Cap, Strainer and Egg Breaker. Total Height, 8 inches, - - - $2.00 each.

The Breaker may be unscrewed and removed when desired.

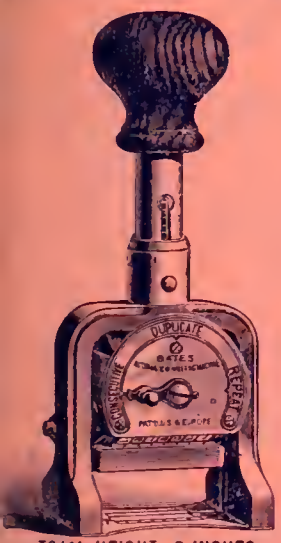
Discount to the Trade, 50 per cent.

No. 5.

FOR NUMBERING PRESCRIPTIONS.

Bates' Automatic Numbering Machine

(DIAL SETTING MOVEMENT.)



TOTAL HEIGHT, 6 INCHES.

By the use of this machine the numbers on prescriptions and labels may be printed in clear and legible figures, and with absolute accuracy. It may also be used for numbering checks, letters, bills, etc.

The machine will print numbers in **duplicate**,—changing automatically after producing each set,—will print **consecutive** numbers, or **repeat** the same number indefinitely.

It prints from **steel figures** which give a clean cut impression and will not wear out and become indistinct.

The changes of figures while the machine is in operation are **entirely automatic.** Other numbering machines either require a lever to be pressed in order to change the figures, or are self-changing to a limited number only, beyond which the wheels must be turned by hand.

STYLES OF FIGURES.

STYLE A	STYLE E	STYLE F	STYLE G
12345	12345	12345	12345

PRICES:

4 Wheel Machine—	Numbering from 1 to	9,999	**$14.00**	**each net**
5 Wheel Machine—	" " 1 to	99,999	**16.00**	" "
6 Wheel Machine—	" " 1 to	999,999	**18.00**	" "
7 Wheel Machine—	" " 1 to	9,999,999	**20.00**	" "

Machines with letter wheels preceding figures made to order. Unless otherwise specified Blue Indelible Ink is supplied with the machines. Red or Black Ink or Copying Ink furnished if desired.

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

PHILADELPHIA, 410-416 Race Street. **NEW YORK,** 46 & 48 Barclay Street. **BOSTON,** 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

AN INQUIRY.

AND

YOU should use them by all means if you wish to be progressive and make money. REMEMBER—

Progressiveness=Prosperity=

Happiness=Longevity.

SEND FOR PRICES AND SAMPLES.

HERO FRUIT JAR CO.,

G. W. BAILEY, Western Representative, 25 Lake St., CHICAGO, ILL.

Caul and Adams Sts., **PHILADELPHIA, PA.**

DRUGGISTS' SUNDRIES.

THREE (3) OF A KIND AND ALL DIFFERENT!

We are the largest manufacturers in the United States of

ROOT BEER EXTRACTS.

FRENCH, CAVE & CO., PHILADELPHIA.

Strange you didn't know it before? NO IT'S NOT, because we put up HUNDREDS of GROSS for LARGE DEALERS, who sell it under their OWN NAME, and are supposed to manufacture it THEMSELVES. NO DOUBT but what YOU BUY it of them, and do not know that WE MANUFACTURE IT.

TWO LARGE DEALERS spend THOUSANDS OF DOLLARS advertising Root Beer Extract, which WE MANUFACTURE for them. Why can't we MANUFACTURE it FOR YOU.

WE MAKE THE BEST IN THE WORLD, and we make some not quite so good. Which do you want? In the long run it will pay you better to sell the best, FRENCH'S.

Sample bottle of any kind mailed upon receipt of 14c in stamps, accompanied with your business card.

For full information, write to—

FRENCH, CAVE & CO., PHILADELPHIA.

FRENCH'S.

Full gross	$14.00
Half " at	14.50
Less quantity, at	15.00

WITH YOUR NAME.

Full gross	$15.00
Half gross	16.00
Quarter gross	18.00

COLUMBIAN.

Full gross	$ 9.00
Half gross	9.50
Less quantity	10.20

This is put up under the name of the

Columbian Mfg. Co., Chicago, Ill.

OUR OWN.

Full gross	$12.00
Half gross	13.00
Quarter gross	14.00

This is only put up with your name, etc., at bottom of label and carton.

[S. P. 18.]

JOHN PHILLIPS & CO., DETROIT, MICH.

MANUFACTURERS OF

DRUGGISTS' FIXTURES.

SHOW CASES,

SODA FOUNTAIN TOPS,

STORE STOOLS,

CIGAR CASES, FITTED WITH MOISTENERS,

PRESCRIPTION . . . CASES,

MIRRORS, ETC.

THE ABOVE CUT REPRESENTS A DRUG STORE RECENTLY FITTED BY US.

If you intend fitting a new store, or remodeling the old one, write us for prices.

SEND FOR CATALOGUE, 1893.

DRUGGISTS' SUNDRIES.

LATEST NOVELTIES OF

THE CROWN PERFUMERY COMPANY,

177 New Bond Street, LONDON.

Violettes de Parme Series

NO. 1505.

Violettes de Parme Perfume, No. 1505, $6.75 per doz.

Violettes de Parme Toilet Water, No. 1526 4-oz., $8.00; 6-oz. $12.00.

Violettes de Parme Poudre de Riz, No. 1506, $6.50 per doz.

NO. 1506.

NO. 1508.

Violettes de Parme Toilet Soap, No. 1508 $2.75 per doz.

Violettes de Parme Sachets, No. 1586. $4.00 per doz.

The above are put up in exceptional beauty and elegance of style, and are of superlative quality.

Discounts according to quantities. Send for new illustrated Price List.

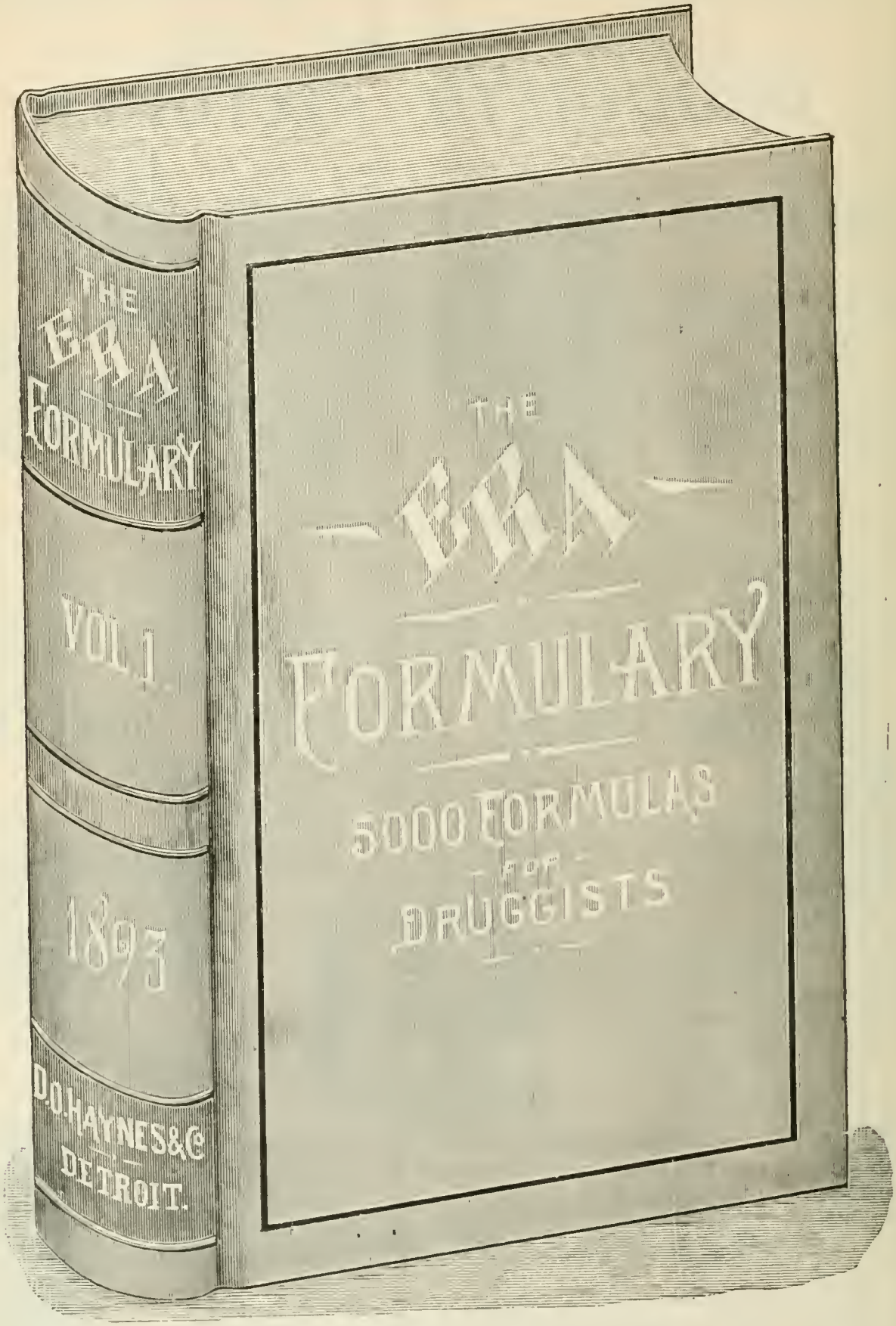
At wholesale by McKesson & Robbins, Park & Tilford, Hall & Ruckel, W. H. Schieffelin & Co., New York; Marshall Field & Co., Chicago; and all leading wholesale druggists.

Depot of Importation: 25 Elm St., Port of New Haven, Ct.

Where all letters should be addressed.

New York Office, 160 Fifth Avenue.

Sole makers of the world-renowned Crab Apple Blossom Perfume and Crown Lavender Salts.


THE
ERA
FORMULARY
VOL. I
1893
D.O.HAYNES&Co
DETROIT.
THE
ERA
FORMULARY
5000 FORMULAS
FOR
DRUGGISTS

THE ERA FORMULARY.

5,000 Formulas for Druggists.

The most important book in any drug store is a formula book, but in many instances the books at hand are unsatisfactory. Appreciating this fact, and the need for a good reliable source for any formula wanted, we have prepared the ERA FORMULARY, which we consider the most complete formula book in existence for the use of the druggist. It has been compiled specially to meet his desires. Many of the formulas contained within it are original, contributed especially to the ERA, and many of them receiving prize awards for their excellence.

In gathering the formulas, we have examined several hundred volumes, including such works as Hager's; the Pharmacopœias of different lands; all the best known formula books; the proceedings of the A. P. A.; files of all the leading journals; and have selected from them, *the best.* It has been necessary to gather in this manner several thousand formulas, from which the choice has been made. The work is peculiarly what it claims to be, a great collection of receipts and processes, for application in pharmacy, in the household, in the industries, and for general purposes. The formulas are expressed in English, and sufficient description of working methods is presented to insure success in every preparation.

The Contents of this Book are divided into NINE PARTS, as follows:

PART 1—UNOFFICIAL PHARMACEUTICAL PREPARATIONS. Embracing formulas for preparations not contained in the Pharmacopœia or National Formulary, such as elixirs, syrups, tinctures, ointments, wines, waters, powders, effervescent salts, etc.

PART 2—PROPRIETARY PREPARATIONS. Appreciating the demand for formulas for proprietary medicines, we have here collected a large number of formulas which are presumed to more or less closely imitate these preparations. We give them as we find them, with the idea that they may prove suggestive to the druggist of formulas for preparations of his own devising and compounding.

PART 3—TOILET ARTICLES. Preparations for the hair, such as tonics, dyes, perfumes, pomades, cosmetiques, depilatories, waxes, etc.; for the face and skin, powders, creams, soaps, application for frost bites, chapped hands, freckles, chilblains, etc.; for the teeth, powders, pastes, liquids, perfumes, etc.; articles for the nursery, and a large variety of perfumes, toilet waters, etc.

PART 4—VETERINARY REMEDIES. Remedies for diseases of horses, cattle, swine, dogs, poultry, and domestic animals in general, for outward and inward application, as liniments, ointments, physic balls, condition powders, etc., etc.

PART 5—FAMILY MEDICINES. Blood purifiers, salves, liniments, syrups, cordials, and remedies for minor ailments, as headache, toothache, coughs, colds, croup, etc., etc.

PART 6—HOUSEHOLD FORMULAS. For domestic employment, washing powders, soaps, general cleansing methods, domestic wines, preserves, flavoring extracts, vermin poisons, dyes, glues, pastes, etc., etc.

PART 7—TECHNICAL FORMULAS. Processes and formulas employed in an industrial and economic way, as bleaching methods, photography, cements, lacquers, pastes, colored fires, show globe colors, etc.

PART 8—PAINTS, VARNISHES, ETC. Receipts for mixing colors and pigments, floor stains, polishes, varnishes for wood work and instruments, black board slatings, etc.

PART 9—MISCELLANEOUS AND UNCLASSIFIED. Soda syrups and flavoring extracts and mineral waters, are types of a class of material that is grouped into one division, which contains a very large number of select formulas, covering a wide range of usefulness.

NOTE THIS. This series of 5,000 Formulas will be continued in *The Pharmaceutical Era*, beginning No. 5001, in the issue of July 1, 1893. The book will contain the *best* lot of druggists' formulas published; the collection will be constantly added to in the journal, and we shall undertake to furnish each subscriber WITH ANY FORMULA HE MAY DESIRE. We are in this formula business to stay, for we appreciate its importance to druggists.

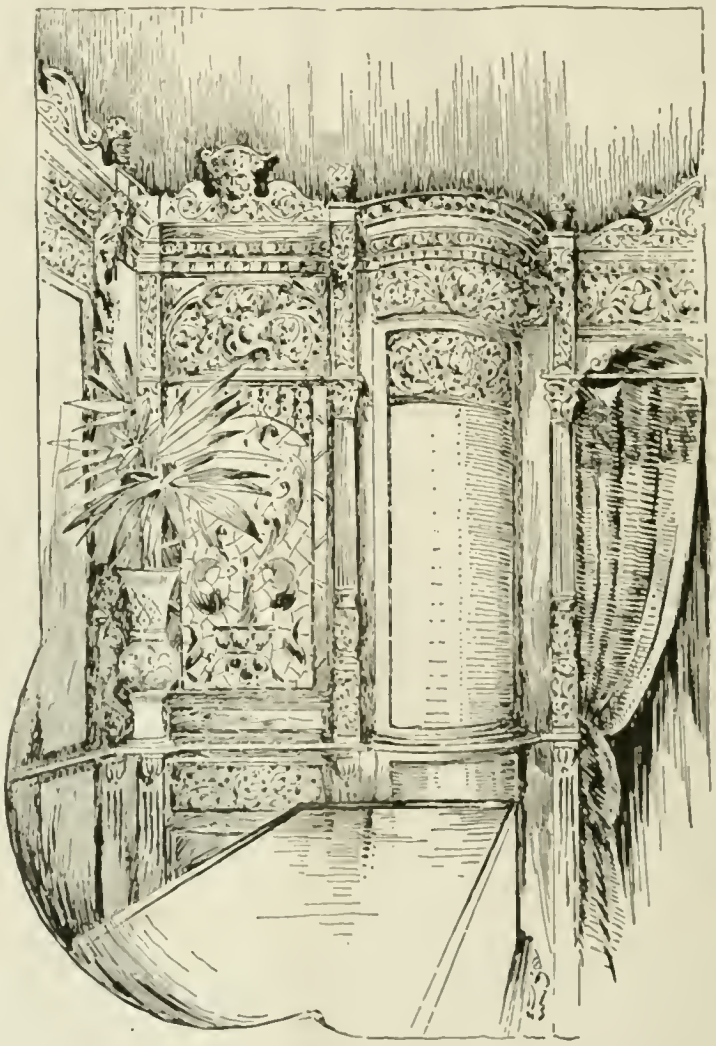
HOW TO OBTAIN IT. The price of the ERA FORMULARY is $5.00 per copy, the *Pharmaceutical Era* (Semi-Monthly) is $2 00 per year. We firmly believe that these two publications are valuable additions to any drug store and a good paying investment, but we don't want any druggist or drug clerk to invest one cent in them until he has an opportunity for investigating their contents. To every druggist or drug clerk who *conscientiously* desires to investigate the value of these publications, we will send, ON APPLICATION, a special order blank which will enable him to order a copy of the book and the journal, with the privilege of examining both before paying for them. In other words, we invite each druggist to examine these works *at our expense.*

SEND FOR THE SPECIAL ORDER BLANK.

D. O. HAYNES & CO., Publishers, DETROIT, MICH.

Fittings and Decorations as an Advertisement.

When you are talking business with a man, you like to feel that he is honest—that he is telling you not only what he believes to be true, but that he has the knowledge and experience that make his beliefs worthy of your confidence, and, further, that the advice given you is not from motives of cupidity or based on ignorance. There is no place in the whole line of the drug business where good, honest, candid advice is more needed than in the arrangement and decorations of the store interior. Very few realize how much this means or how much of a bearing it has upon the prosperity to which all are looking forward. Facts and figures are much more potent as a means of enforcing an argument than any mere statement, unsupported. I was in the store of one of my customers, a few days since, who kindly gave me the figures taken from his sales for four years, 1889, 1890, 1891 and 1892, ending with October, 1892, and beginning with the same month, 1888. I refitted his store in October, 1890, so that the four years embrace the two years previous to and the two years since refitting. The sales were as follows: 1889, $9,031.00; 1890, $8,232.00; 1891, $11,633.00; 1892, $15,541.00. This shows the sales for two years previous to refitting to be $17,263.00, against $27,174.00 for the two subsequent years—a total gain in the two years' sales of nearly $10,000.00. Any druggist can appreciate the value of this increase of business. It means that my customer has earned nearly, or quite, two thousand dollars per year more for the past two years than his average for five previous years in the same spot, and with no other improved facilities than those which a new outfit gave him, and which cost him some $2,000.00. Had this customer followed his own inclinations, instead of the candid, insistent advice given him by me, he would to-day be several thousand dollars poorer in fortune and prospect. It required a great deal of argument to get his courage up to the point of expending $2,000.00—money that he had to pick up in small sales—and it was only my earnest conviction that won him to do the right thing finally, although he yielded with many misgivings. Had I been inexperienced, or understood his wants and requirements no better than he, I should have been the one to yield to his solicitations, and would have fitted his store up in a very ordinary manner. Had I been prompted only from desire to gain the money to be made on the job, I could have made more money and saved much trouble by following the expressed wishes of my customer. This is where the honesty of purpose is demanded, and a full knowledge of the requirements necessary. Speaking of the knowledge that goes with long experience, I am reminded of the remark of a druggist who recently had his store refitted by a firm of cabinet makers who were desirous of doing great things for him as a means of advertising themselves into the drug-fixture business. He succeeded in getting a very good looking store, but, as he said to one of my representatives, "it is the most inconvenient store that I ever attempted to do work in; it has taught me one thing, and that is, when I have a horse to be shod, never to take him to a tinsmith." I am aware that I have often lost the opportunity to fit stores, because of my desire to do the druggist the greatest possible good, and have had to receive credit for being high priced, when I was actually figuring half the profit of my competitor, simply because I was not satisfied to do the work for the sake of the job, regardless of the result to my customer. Many who have refused my advice in this, to them, important matter, have afterward had occasion to regret it, after seeing some competitor in their immediate vicinity take the trade that could have gone to them, had they followed this advice. No one until he occupies my position can appreciate the disadvantage under which I am often placed, to carry out my honest convictions, and render judgment as the facts appear. In talking with one of my western competitors on the subject, he said: "I always believe in giving a man just what he wants, and charge him accordingly." Here is where I differ. If I reasonably know that by asking a man to invest $500.00 more, and at the end of three or four years he will be $5,000.00 better off, I feel that my customer is entitled to the benefit of my experience. You can all see how much easier it is to pursue the course of my western competitor. Probably nine out of ten who go to the other party, feel that I was trying to obtain of them just that extra amount of money. To those who accept my conclusions and have the opportunity to see and appreciate what has been done for them, as in the case of the customer referred to above, it is easy for them then to understand that the benefits derived exceed many times the increased expenditure. It is everyone's right to get the most he can for his money, but there is such a thing also as expending money for something that fails to accomplish the purpose for which it is intended. Your store is an investment and advertisement of your business. Can you afford to make your store noted for its taste, elegance and beauty? Experience justifies me in saying that I know that you can. That is the best way to make yourself widely and favorably known. A fair trial soon convinces the most skeptical on that point.



C. H. BANGS,

342 Washington street, Boston.

35 Murray street, New York City.

1416 Chestnut street, Philadelphia.

310 Cedar avenue, Cleveland, O.

GARWOOD'S STANDARD PERFUMES.

UNEXCELLED FOR FRAGRANCE AND PERMANENCY.

Regular Odors, : : : $3.00 per pint.
Special " : : : : 3.50 "

"LOCUST BLOSSOM,"

PUT UP IN PINT, ENGRAVED, CUT-STOPPER BOTTLES,

$4.00 PER PINT,

Including One Dozen Dime Extracts Locust Blossom on Handsome Plaque.

SCHANDEIN & LIND,

533 Arch Street, PHILADELPHIA.

DRUGGISTS' SUNDRIES.

PARIS SQUARE SALTMOUTH
No. 1 Japanese Label.

Special Offer.

We have in stock the following sets of Shop Furniture: Paris Square Recess, Egyptian Recess and Imperial Recess, labelled complete with two of the neatest labels designed by us (style of labels No. 27 Immaculate and No. 36 of our catalogue), which we can ship the day we receive order. This will save waiting ten days or two weeks. 145 bottles in all, at a total cost of **$32.35;** 216 bottle set, **$46.91;** Paris Square set, 216 pieces, net **$58.53;** 145 pieces, net **$41;** including packing f.o.b. cars at Pittsburgh, Pa. Sets with Japanese Labels, an additional cost of 2c each per bottle.

The Advantages of the Recess Bottle over the Old Style Round.—The label is set in so that it is flush with the bottle, which prevents breaking and chipping of labels, so common when label is set on the outside of bottle.

SPECIAL ATTENTION.

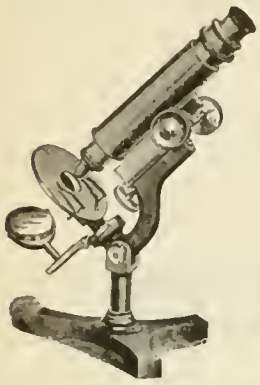
These bottles are our own patents, and not made or sold by any other manufacturer. Our ware can be had from any of the wholesale drug trade throughout the United States and Canada.

In consideration of the low price these sets of ware are sold, we cannot make any changes in size of bottles or labels. Any additions will be charged at regular prices, as per catalogue, which we send on application. Bottles and labels contained in these sets are the same quality as bottles and labels made to order. Our ware is equal to any made in the United States. A comparison will convince you of this fact. Samples of any of our six styles of bottles will be sent labelled on receipt of 50 cents in stamps.

EGYPTIAN RECESS SALTMOUTH.—No. 27 Label.
Label.—Border and scroll gold, lettering black.

THE DAWES MFG. CO. Successors to John L. Dawes, Sons & Co. **14-16 Wood St., Pittsburgh, Pa.**

ANNOUNCEMENT.



The new edition of Catalogue B (microscopes, accessories, etc.) is now in press, and we expect to have it ready by the close of May. This edition, the 78th, will be the most noteworthy and valuable one that we have issued for many years. We wish to place it in the hands of all who desire to have it for reference. This edition has been entirely re-written in many parts, with a number of new illustrations, and some startling reductions in price.

QUEEN & CO.,

MICROSCOPE MAKERS,

PHILADELPHIA.

N. B.—You should have the new edition of the Reichert Catalogue, ready June 1st. His objectives are of the finest quality, and extremely low in price. Acceptable reductions in price here also.

DRUGGISTS' SUNDRIES.

ST. REGIS INDIAN BASKETS

REMEMBER—You may not want fancy baskets now, but during the fall season you will again and again ask yourself: From whom shall I order an assortment of

FANCY BASKETS.

Before you place your order please consider the advisability of having a stock of the beautiful hand-made Indian Baskets, which have proved in the past few years to sell quicker and with a larger profit than any other kind of baskets.

The baskets are made in a large variety of colors, from strong chemical dyes made to be used on wood.

The colored fine splints which are interwoven in the baskets cause them to have the appearance of being

DECORATED WITH COLORED RIBBONS.

No printed description can do justice to the beautiful colors in the great assortment of styles and sizes.

HAMPERS FOR SOILED LINEN.

OPEN AND COVERED SEWING BASKETS.

SCRAP OR WASTE PAPER BASKETS.

A GREAT MANY OTHER STYLES.

EXCLUSIVE SALE given to one responsible merchant in a city, and if desired a shipment will be sent on approval.

W. S. TANNER, LAWRENCE, KAS.
Warehouse on switch of A. T. & S. F. Ry. Co.

Largest Dealer in St. Regis Indian Fancy Baskets.

THE IMPROVED

GRAVES BRUSH RACK.

Prevents all marring of backs and breaking of bristles. 10 dozen brushes can be displayed in a counter space of 19x32 inches, so that each is in plain view. Each brush can be removed without disturbing any other.

Larger Sales. No Shoplifting.

Less Time. More Profit.

Heavy Nickeled Brass and Bessemer Steel.

Will Last a Lifetime.

No. 1 Rack, 19x32, $10.00. No. 2 Rack, 19x22, $9.00. Delivered to any part of the country by the manufacturers,—

GRAVES BRUSH RACK CO.,

MENTION THE ERA. ROME, N. Y.

Whatever saves time makes money; whatever makes money is a business requirement; whatever saves time and money is indispensable.

THE BOSTON CASH REGISTER

does this double service, and more. It adds correctly, records exactly, prevents tampering, and is always ready for work. It saves the expense of bookkeeper and cashier in cash business. It is right and reliable twenty-four hours every day.

SEND FOR CATALOGUE.

BOSTON CASH REGISTER CO.,

NORTHAMPTON, MASS.

IMPORTANT ANNOUNCEMENT

On May 1st the Price on Columbian Novelties will be Reduced One Half.

This reduction has been accomplished at a great expense for special dies and machinery.

All goods delivered at the reduced price are guaranteed of equal quality to the Columbia Novelties heretofore sold.

This reduction makes the Columbias the lowest priced and handsomest souvenirs upon the market.

Nothing can be more attractive for show windows than "piles of gold coin."

All orders received are booked and filled in order of receipt. Orders received on or before Apl. 24th, 1893, will be shipped so as to reach destination by Saturday before May 1st.

Order early in order to insure prompt shipment. Cash with order or Chicago references will avoid delay. Send for new illustrated circular. Order through your jobber or direct from us. *Mention the Era.*

WORLD'S FAIR SOUVENIR CO., Sole Mfrs., 173 La Salle St., CHICAGO.
Will remove May 10 to new Columbus Memorial Bld'g, State and Wash. Sts.

The "KNAP" LADIES' SYRINGE

Formerly called "Ladies' Ideal."

The Three Great Points we make for the "Knap" Ladies' Syringe are, First—it is a perfectly aseptic article. Second—it can be used in a recumbent position without soiling bed or clothing, as the shield absolutely prevents leakage. Third—hot water, which is very desirable, can be used with comfort, as the outer cone insulates the inlet tube, protecting the sensitive parts.

Revised Price List, May 1st, 1893.

	No. 1 Nozzle only.	No. 2 Bulb Syr.	No. 3 2-qt. Fount.	3½ 3-qt. Fount.	4. 4-qt. Fount.	12. 2-qt. Com.	13. 3 qt. Com.	14. 4 qt. Com.
Retail	$ 2.50	$ 3.00	$ 3.50	$ 3.75	$ 4.00	$ 4.25	$ 4.50	$4.75
Dozen	18.00	21.00	21.00	25.50	27.00	30.00	31.50	33.00
Druggist's Profit	1.00	1.25	1.50	1.62	1.75	1.75	1.87	2.00

Styles 12, 13 and 14 have combination Hot Water Bottle substituted for the Fountain Bag. No.2 consists of nozzle with soft rubber sinker, noiseless. We guarantee all our goods. With the exception of the No.1 style, boxes are all water-proof lined.

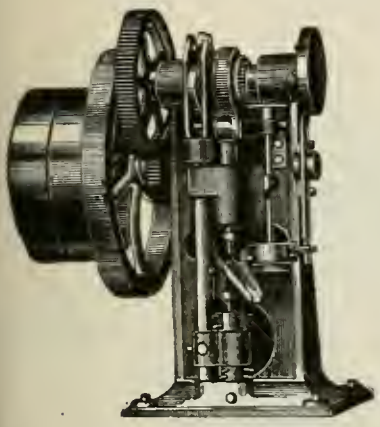
Chicago Medical Specialty House, Prop.
358 Dearborn Street, Chicago.

☞ Order through your jobber, giving our address.

ROBERT SHOEMAKER, JR.

215 Race Street, PHILADELPHIA, PA.

Manufacturer of



TABLET MACHINES

Which contain all the points of a perfect machine:

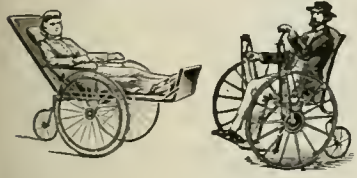
STRENGTH, **DURABILITY,**
SIMPLICITY, **EASY ADJUSTMENTS,**

AND

NO SPRINGS TO GET OUT OF ORDER.

All machines fully guaranteed.
Write for Circular and Price List.

R. BOERICKE & CO.



Manufacturers and Dealers in Physicians' Cabinets, Dentists' Cabinets, Self-propelling Invalid Chairs, Patent Rolling Chairs, Reclining Chairs, Invalid Couches, Hospital Wheel Tables, Commodes, Improved Crutches, Etc., and all kinds of mechanical appliances for the alleviation of the suffering. Received the only Gold Medal awarded at New Orleans Centennial Cotton Exposition, and North, Central and South American Exposition, A. D. 1885-6, against all competitors.

Send for Descriptive Catalogue.

495--503 Wells Street, CHICAGO, ILL.

WHITNEY GLASS WORKS.

OFFICES:

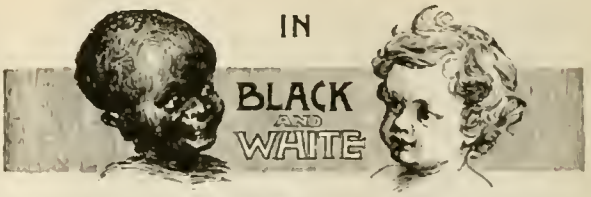
PHILADELPHIA. NEW YORK. BOSTON. CHICAGO.

Makers of FLINT, GREEN AND AMBER GLASSWARE

SPECIALLY FOR PHARMACEUTICAL CHEMISTS AND PROPRIETARY MEDICINE MANUFACTURERS.

ORIGINAL DESIGNS

IN



THE LARGEST ENGRAVING HOUSE IN AMERICA · J·MANZ & Co· ESTABLISHED 1867

ENGRAVERS BY ALL PROCESSES

·183-185-187·MONROE ST·

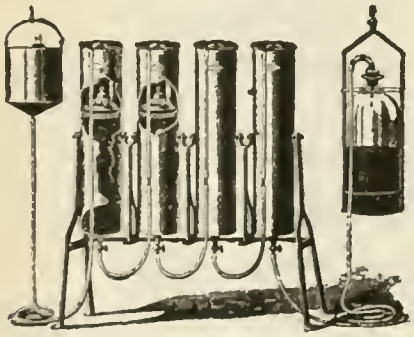
·CHICAGO·

Write for a copy of "THE ILLUSTRATOR," a monthly journal published by J. Manz & Co., for the benefit of business men.

DRUGGISTS' SUNDRIES.

ANDERSON'S

PERCOLATOR



Our Percolator has now been before the trade for five years and has during that time met with constantly increasing success. Write for our complete catalogue giving full description with testimonials from many who are using them

They will save you money.

Book of Formulas Free.

ANDERSON MFG. CO.,

DETROIT.

NOW READY.

American Newspaper Directory

—FOR—

1893.

TWENTY-FIFTH ANNUAL VOLUME

(Seventeen hundred and seventy-five pages.)

This work is the source of information on Statistics of Newspapers in the United States and Canada.

Advertisers, Advertising Agents, Editors, Politicians, and the Departments of the Government *rely upon its statements as the recognized authority.*

It gives a brief description of each place in which newspapers are published, stating name of county, population of place, etc., etc.

It gives the names of all Newspapers and other Periodicals.
It gives the Politics, Religion, Class or Characteristics.
It gives the Days of Issue.
It gives the Editor's name.
It gives the Publisher's name.
It gives the Size of the Paper.
It gives the Subscription price.
It gives the Date of Establishment.
It gives the Circulation.
It gives the names of all papers in each County.

It contains a list of all papers rated in the body of the book with a circulation of over five thousand.

It also contains many valuable tables and classifications.

PRICE, FIVE DOLLARS.

Address— Publishers of American Newspaper Directory,
10 Spruce Street, New York.

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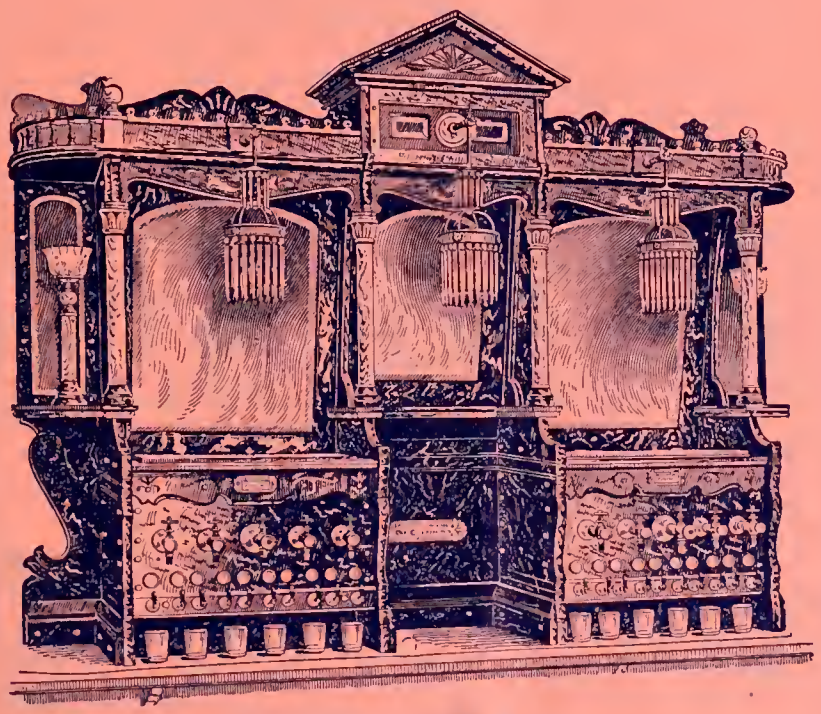
Hold 12 copies (1 vol.) of paper with the advertisements, and 24 copies (1 yr.) without the advertisements. Price 75 cents, postpaid.

THE WORLD'S FAIR

The Company controlling the Soda Water Dispensing Privilege, after a careful nvestigation of every make of apparatus, placed their entire order for

100 APPARATUS

vith us. Every one intending to purchase or exchange will understand the importance f this decision.



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Our Acme Coolers and Portable Porcelain Syrup Jars make the only system of ispensing.

Second-hand apparatus of every make at exceptional prices. Catalogue mailed romptly.

Correspondence receives immediate attention.

CHAS. LIPPINCOTT & CO.,

925, 927 & 929 Filbert St.,

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Chicago: 341-343 Dearborn St.
St. Louis: 1130 Pine St.
San Francisco: 55 Stevenson St.
Boston: 7 Portland St.

[S. P. 19.]

SODA FOUNTAIN & CONFECTIONERY.

SODA FOUNTAIN & CONFECTIONERY.

SEND FOR

Saxe's New Guide, or Hints to Soda Dispensers

The only Reliable and Authentic Soda Book ever published. Now used by the best dispensers in the country. Every Formula a Gem.

When in Chicago to see the World's Fair, call at our soda stand, north-west corner State and Randolph streets, and see how we serve drinks. Try a

Pineapple Smash,

Razzle Dazzle,

Mint Freeze,

Saxe's Celebrated Blood Orange Phosphate,

Almond Sponge,

Raspberry Cordial,

—or—

Flowing Stream.

Yours for thirst
D. R. Saxe

Remember, we give you New Formulæ for New Drinks, and New Formulæ for Old Drinks.

Chocolate,

Lemon,

Sarsaparilla

—and—

Orange

are old drinks, but made our way t are like new. Wherever our form are used success is sure to follow. are practical, not theoretical.

160 practical working formulæ. first class.

Price $5.00, worth $25.00. Send P. O. Order or Draft to

THE SAXE GUIDE PUBLISHING CO., 409 Dearborn Street, CHICAG

STEEL FOUNTAINS.

THE ONLY ABSOLUTELY SAFE FOUNTAIN IN THE MARKET.

Our Steel Fountains have now been on the market for more than twelve years; they have been thoroughly tested, and are pronounced to be the safest and most durable fountains manufactured. They are made of steel, rolled expressly for the purpose, and are lined with extra heavy pure sheet block tin in the most approved manner, insuring absolute protection from contamination.

All the joints of the steel shell are not only soldered, or sweated, but are also **strongly riveted,** an advantage possessed by no other fountain. A malleable iron truss bottom, fitted closely to the steel bottom and riveted to the cylinder, adds strength and durability. Each and every part is made in our own factory, by experienced workmen, and the utmost care is observed in selecting the materials and putting together the various parts. Hence we can honestly guarantee our fountains to stand **double the pressure** ever required for the purpose for which they are intended. The ordinary Steel Fountain is made by simply slipping a head and bottom over the ends of a cylinder, and soldering them thereto, thus relying entirely on the solder to make the joint. A fountain made in this manner is decidedly undesirable, as there is no evidence that the soldered joints are good or bad, and even if they are good and stand the original test pressure, the continual strain caused by charging and recharging the fountain, is bound to weaken the joints sooner or later, and mayhap with disastrous consequences.

Owing to the "**peculiar method**" of constructing the ordinary fountain, the head and bottom cannot be riveted to the cylinder—this explains the statement made by its promotors that "rivets are not necessary." Our "**novel method**" of making Iron Clad Steel Fountains enables us to use rivets, and **we use them because experience has shown that fountains NOT having the heads and bottoms RIVETED to the cylinder are liable to disastrous explosions.**

IRON CLAD MFG. CO., 22 Cliff Street, N. Y. Peter DeLacy, Manager Fountain Department.

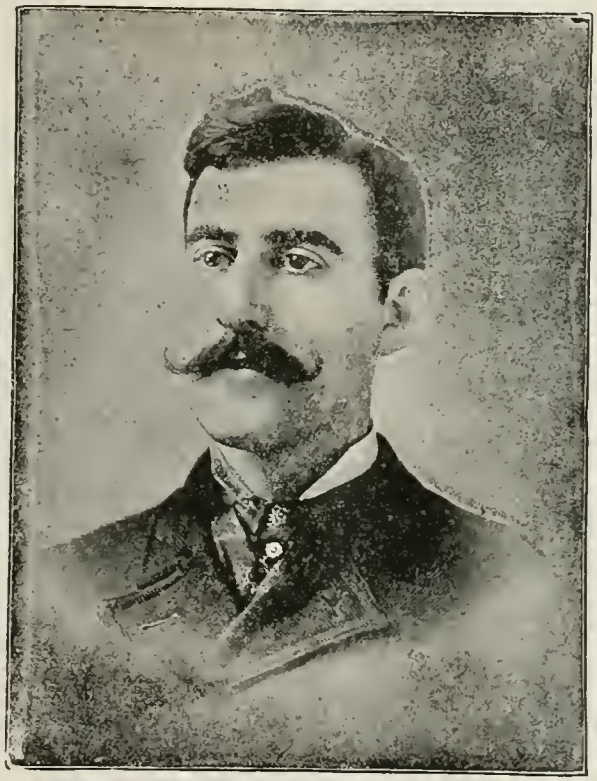
SODA MEN, ATTENTION.

ALBERT C. MCMAHON, America's Greatest Soda Expert and principal contributor to Saxe's Guide, has issued a publication known as

McMahon's Latest Recipes

containing information which will assist you to double your soda business, and more recipes than any other Soda Guide now published, also many formulæ for confections (contributed by Balduff, of Omaha). "McMahon's Latest Recipes" contain over 150 formulæ of popular and fancy drinks, ice cream and confections. Here are a few new drinks:

Tulip Peach,
Velvetine Frappe,
Crab Apple Fizz,
Frosted Glace,
Almond Sponge,
Frozen Cream,
Monte Carlo,
A Cold Day,



Strawberry Glace,
Pike's Peak
Snow Flake,
Catawba Spray,
Coffee Bousha,
Pineapple Glace,
Queen Charlotte,
Royal Cabinet,
And others.

Mr. McMahon is endorsed by D. W. Saxe and all the leading soda dispensers, among others the following:

DALE & SEMPILL, Successors to Wm. M. Dale,
Mfg. Chemists and Pharmacists,
Cor. Clark and Madison Sts.,
CHICAGO, Feb. 21, 1893.

We believe Mr. A. C. McMahon to be the best expert in the country, evidence of which is the fact that we engaged him. We commend his recipes to all dispensers of soda water.

(Signed) DALE & SEMPILL.

BEACH & CLARRIDGE,
52 to 58 Eastern Avenue,
BOSTON, Feb. 27th, 1893.

TO WHOM IT MAY CONCERN:

We have known Mr. Albert C. McMahon for a number of years. He has always borne a high reputation among soda water men, and is considered an expert in the art of dispensing soda water.

(Signed) BEACH & CLARRIDGE.

Do not throw money away by purchasing an inferior article. This publication is no cheap imitation, but original and reliable. **Price $5.00.** A large number of orders were received before this book was delivered by the printers. For sale by—

GOODALL & LOVELESS, Publishers,
212 Chicago Herald Building, CHICAGO.

OR BY—

THE PHARMACEUTICAL ERA.

THE ERA DOSE BOOK AND REFERENCE TABLES

FOR THE PRESCRIPTION COUNTER.

CONTENTS.

TABLE OF DOSE EQUIVALENTS—

Showing the proportional amount of drugs contained in each dose of a mixture, or in each of a number of doses, with a given amount of drugs, and calculated for the number of doses usually prescribed by physicians.

DOSES OF DRUGS, CHEMICALS, NEW REMEDIES, ETC.—

Prepared especially for reference in dispensing, indicating average and maximum doses commonly prescribed for adults, compiled from the latest official medical and pharmaceutical literature.

THE METRIC SYSTEM AND TABLES OF EQUIVALENTS—

Containing a brief explanation of the Metric System, with a view of the system as adapted to the use of schools, units employed in the tables, with equivalents, and complete tables showing equivalents of Avoirdupois weight in grams, relation of Troy weight to Metric, relation of U. S. and Metric measures of length, relation of U. S. to Metric fluid measures, relation of Metric weight to grain, and relation of Metric to U. S. fluid measures.

SOLUBILITIES OF CHEMICALS—

Being a table of solubilities in water, alcohol, ether, chloroform and glycerine, of medicinal substances official in the U. S. Pharmacopœia, including many others of common or frequent use.

TABLE OF PERCENTAGE SOLUTIONS—

Being a table of more common percentage solutions, calculated approximately in sufficient distilled water to make one pint.

TABLE OF THERMOMETRIC EQUIVALENTS—

Fahrenheit and Centigrade scales, with instructions how to quickly reduce Centigrade degrees to those of Fahrenheit, and Fahrenheit to those of the Centigrade scale.

VETERINARY DOSES—

A posological table of more prominent remedies used in veterinary practice.

PRICE, : : 50 CENTS.

TESTIMONIALS:

W. H. Robert, Jr., Denison, Texas.—Please find enclosed N. Y. Ex., to pay for the renewal of my subscription and for the Era Dose Book. Please be sure and send the Dose Book, as I would not take a great deal for the one I have had hanging on my prescription case for the past year. It has been one of the best little books of reference I have ever had, and it is well worth the price paid for it.

D. J. Jennings, Far Rockaway, N. Y.—The Era Dose Book received, for which please accept thanks. As a reference and guide it is very valuable. I keep it handy behind my prescription counter, and have found it of service already.

M. A. Jones, Ph. G., Marquette, Mich.—In acknowledging receipt of the Era Dose Book, I can say for it that it is neatly compiled, and contains some valuable tables for the retail pharmacist; I predict for it a wide-spread popularity.

Parsons & Willson, Akron, Ia.—We have just received the Dose Book you sent us, for which please accept thanks. It is the most complete book of its kind we every saw. It is a book that every druggist ought to have.

W. M. Searby, San Francisco, Cal.—I am in receipt of the Era Dose Book and Reference Tables, for which please accept my thanks. I am exceedingly pleased with it, and consider it of very great value. The convenience of having at one's elbow when at the prescription counter a table of doses of all the important remedies now in use by physicians, together with a list of the solubilities of most of medicinal substances likely to be ordered in solution, is so great that the wonder is how we have got along all these years without such a help. Indeed I have been accustomed to have pasted on the wall, where they could be seen in a moment, many of these doses, but the table of solubilities I have never thought to make out. The other tables are also valuable, and I think the pharmaceutical world will feel under great obligations to you for this useful compendium.

No drug store should be without it. Sent postpaid on receipt of price.

D. O. HAYNES & CO.,

Box 583. **DETROIT, MICH.**

SODA FOUNTAIN & CONFECTIONERY.

Does the PINEAPPLE JUICE you are using at your Fountain please you and your trade?

If not, write us, and we will send you a sample of ours.

Prices the lowest. Address—

NEW YORK FRUIT JUICE SPECIALTY CO.,
BATAVIA, N. Y.

MENTION THE ERA.

CHASE'S
Rock Candy Syrup.

White in Color.
Free from Adulterants or Preservatives.
Keeps Perfectly.
Gravity 1.333 at 60 Fahr.
Weight, 11 1-10 lbs. per gal.

Packages gauged by weight on above basis.

Syrup not filling above specifications may be returned at our expense.

DELIVERED PRICES MADE ON REQUEST.

C. D. CHASE SYRUP CO.,
914-916 N. Main St.,
ST. LOUIS, MO.

EGG PHOSPHATE SODA
FOR FIVE CENTS.

No Muss with Eggs at the Fountain.
No Bother with a Shaker.

The best selling. Every one will drink it and call again for another glass. On receipt of Five Dollars I will send you the formula. It can be made almost as cheap as any other syrup. Send Express or Postoffice Order.

Sample Quart sent on Receipt of 50 Cents.

REFERENCE: Orleans County National Bank.

ROBERT CLARK,
ALBION, N. Y.

Unsweetened.
Purified.
Sterilized.

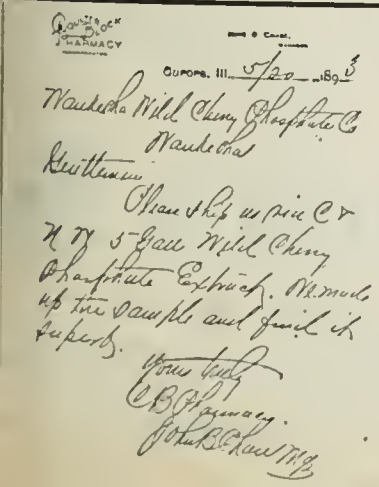
INCREASE YOUR SODA TRADE
50%
BY USING
Howell's Evaporated Milk
AT YOUR FOUNTAIN.

CONTAINS NO SUGAR.
COSTS LESS THAN OTHER BRANDS.
WILL NOT SPOIL.
A Sample Can Free on Application.

HOWELL CONDENSED MILK AND CREAM CO.,
GOSHEN, N. Y.

MENTION THE ERA.

SODA FOUNTAIN & CONFECTIONERY.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Waukesha Wild Cherry Phosphate Co
Waukesha
Gentlemen
Please ship us one C of
N Y 5-Gal Wild Cherry
Phosphate Extract. We made
up the sample and find it
superb.
Yours truly
C B Pharmacy
John B Chase Mgr

THE NEW FOUNTAIN DRINK.
Waukesha Wild Cherry Phosphate.
A DELICIOUS DRINK, EASILY PREPARED.

We furnish the PHOSPHATE, with full directions for preparing the Syrup.

PRICE: $3.00 per gallon; no charge for package.

Trade supplied by wholesale druggists, or—

WAUKESHA WILD CHERRY PHOSPHATE CO.,
WAUKESHA, WIS.

N. B.—POLAR CREAM equals any of the so-called "Cream Sodas." Formula with directions, $2.00.

TREMENDOUS pressure of orders attests the merits of our patented apparatus for using LIQUID CARBONIC ACID. Purchasers this season having tried their outfit write as follows:

"It works splendidly."

"No one having used your Apparatus will return to the old method. It gives me the greatest satisfaction."

Visitors to the World's Fair! See our Exhibit in Machinery Hall, Sec. N, 36 and 37.

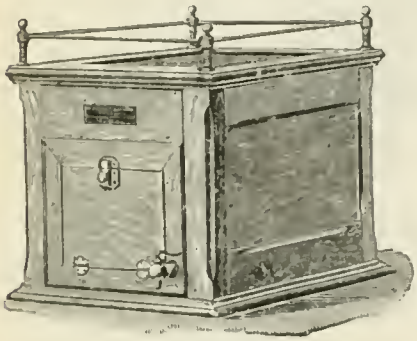
LIQUID CARBONIC ACID MANUF'G. CO.,

CHICAGO, Ill. 437-445 Illinois St. | PITTSBURGH, PA. Ben Venue Station. | ST. LOUIS, MO. 3417-3427 Bernard St.

MENTION THE ERA.

SODA FOUNTAIN & CONFECTIONERY.

No. 1 OAK



PATENTED
SODA FOUNTAIN CABINET.

THE FAMOUS

BRADLEY ICE CREAM CABINET

WALTZINGER PATENT

Highly Endorsed for its Cream Keeping Qualities.

Indispensable to the Proper and Convenient Serving of Ice Cream Soda. Descriptive Circular on Application.

The Bradley Mfg. Co., New Haven, Conn.

For Sale by the Druggists' Supply Trade Generally.

ASK FOR AND GET THE HIGHEST GRADE ONLY.

WEINHAGEN'S MAGNIFYING NORMAL-INDEX FEVER THERMOMETERS.

Don't take what the Jobber says are just as good. TRY OURS.

Ours are the Highest Grade in the market. TRY THEM.

Our name and trade mark must be on the back of each. If your jobber don't keep them we will send you prices and supply you.

Established 1856.

H. WEINHAGEN,
22 & 24 North William St., NEW YORK.

B. G. Dodge,

Lancaster, Pa.

Manufacturer of

CORKS

OF ALL DESCRIPTIONS.

XXX Brand Expressly for Druggists

SEND FOR REVISED PRICE LIST.

Pure Whiskey for Medicinal Purposes.

It is a leading trait of character of the American people to ascertain the finest quality of the world's products in every line of consumption, use or wear.

The result of the search for a pure stimulant of the best quality is the adoption of the

Mount Vernon Pure Rye Whiskey,

by that portion of our people who desire to obtain and have the ability to pay for the highest grade.

It is bottled at the distillery under an absolutely satisfactory guaranty of original condition and purity, as distilled and aged in the Government bonded warehouses.

Necessarily the price must have reference to the quality.

We give below a partial list of the wholesale dealers of whom you can purchase these whiskies. The goods are bottled in full quarts, fives, pints, half-pints, quarter-pints and ounces, and in case you have any difficulty in securing supplies we will be pleased to have you communicate with us, and we will tell you where you can obtain them.

Very truly yours,

THE COOK & BERNHEIMER CO.,

Sole Agents, NEW YORK CITY.

Hale, Bingley & Co.....Montgomery, Ala.
J. M. Sparks.....Fort Smith, Ark.
The C. J. Lincoln Co.....Little Rock, Ark.
W. A. Hover & Co.....Denver, Col.
Lamar & Rankin Drug Co.....Atlanta, Ga.
Fuller & Fuller Co.....Chicago, Ill.
Morrisson, Plummer & Co.....Chicago, Ill.
M. Altman.....Chicago, Ill.
Singer & Wheeler.....Peoria, Ill.
The Indianapolis Drug Co.....Indianapolis, Ind.
M. Toepp & Co.....South Bend, Ind.
Hulman & Beggs.....Terre Haute, Ind.
Harle, Haas & Co.....Council Bluffs, Ia.
Hurlbut, Ward & Co.....Des Moines, Ia.
Hornick, Hees & More.....Sioux City, Ia.
McPike & Fox.....Atchison, Kan.
Arthur Peter & Co.....Louisville, Ky.
The Robinson-Pettet Co.....Louisville, Ky.
I. L. Lyons & Co.....New Orleans, La.
Muth Bros. & Co.....Baltimore, Md.
Winkelman & Brown Drug Co.Baltimore, Md.

Gilman Bros.....Boston, Mass.
T. H. Hinchman & Sons.....Detroit, Mich.
Hazeltine & Perkins Drug Co..Gd. Rapids, Mich.
Lyman-Eliel Drug Co.....Minneapolis, Minn.
Ryan Drug Co.....St. Paul, Minn.
Mayo, Weaver & Sykes.....Columbus, Miss.
Meyer Bros. Drug Co.....Kansas City, Mo.
The C. D. Smith Drug Co.....St. Joseph, Mo.
VanNatta-Lynds Drug Co.....St. Joseph, Mo.
Meyer Bros. Drug Co.....St. Louis, Mo.
Moffit-West Drug Co.....St. Louis, Mo.
Richardson Drug Co.....Omaha, Neb.
Wm. Coulson Drug Co.....Buffalo, N. Y.
Lehn & Fink.....New York, N. Y.
McKesson & Robbins.....New York, N. Y.
W. H. Schieffelin & Co.....New York, N. Y.
C. W. Snow & Co.....Syracuse, N. Y.
J. J. Alden.....Troy, N. Y.
J. H. Sheehan & Co.....Utica, N. Y.
Williams & England.....Utica, N. Y.
Standard Drug Co.....Cincinnati, Ohio.

Weideman Co.....Cleveland, Ohio.
D. Kelly.....Columbus, Ohio.
Walding, Kinnan & Marvin....Toledo, Ohio.
Snell, Heitshu & Woodard Co...Portland, Or.
Aschenbach & Miller.....Philadelphia, Pa.
Robert Shoemaker & Co.....Philadelphia, Pa.
The L. H. Harris Drug Co.....Pittsburgh, Pa.
George A. Kelly Co.....Pittsburgh, Pa.
Blanding & Blanding.....Providence, R. I.
G. L. Claflin & Co.....Providence, R. I.
W. N. Wilkerson & Co.....Memphis, Tenn.
Berry, Demoville & Co.....Nashville, Tenn.
Meyer Bros. Drug Co.....Dallas, Tex.
Conklin, George & Gaines.....Houston, Tex.
San Antonio Drug Co.....San Antonio, Tex.
The Behreos Drug Co.....Waco, Tex.
Purcell, Ladd & Co.....Richmond, Va.
The Stewart & Holmes Drug Co., Seattle, Wash.
The Logan Drug Co.....Wheeling, W. Va.
Hadley-Gerber Co.....Milwaukee, Wis.

[S. P. 21.]

OLD ELK SOUR MASH AND PURE RYE.

THE OLD RELIABLE BRAND OF KENTUCKY WHISKEY.

The retail drug trade supplied direct from the distillery, saving them the jobber's profit, and assuring them absolutely pure goods from first hands.

The most wholesome stimulant known; sold by a larger number of druggists than any whiskey made in Kentucky. We prefer to sell only in original packages, but to demonstrate the superiority of the **OLD ELK**, on a trial order we will ship you 10 gallons or upwards.

Try a sample dozen of **OLD ELK** bottled goods bottled at distillery, *never under ten years old.*

WRITE FOR PRICES, TERMS, ETC.

ADDRESS:

STOLL, VANNATTA & CO.,

DISTILLERS,

LEXINGTON, KENTUCKY.

WINES, LIQUORS & MINERAL WATERS.

CLARKE'S PURE RYE

WE HAVE BEEN TALKING TO YOU

continually for years, honestly, sincerely and conscientiously, trying to convince you by facts and figures of the superior merits of CLARKE'S PURE RYE WHISKEY. We have endeavored to secure your confidence, and to give you even more than *value received* for your money, which is evidenced by the fact that standard brands of Eastern Ryes of the same quality are sold at $12.00 to $15.00 per case, while CLARKE'S PURE RYE is only $8.00, and retails at $1.50 per bottle, allowing the dealer a profit of 130 per cent.

Will you please let us know by postal or letter what brand of goods of equal intrinsic merit pays you as much?

After having said so much of CLARKE'S PURE RYE *ourselves*, we think we might be pardoned if we yield a little space to let you know what *others* think and say of it, especially as this hot weather is not particularly adapted to much mental exertion. We would ask a careful reading of the following from "Mida's Criterion," issue of June 1st, 1893, a journal of recognized authority in the liquor trade of the United States:

CLARKE'S PURE RYE.

Messrs. Colburn, Birks & Co., of Peoria, Ill., sole distributors of "Clarke's Pure Rye," which has justly attained such eminence among connoisseurs as ranking among the finest products of this country, have now set their hearts upon conquering new worlds, and have arranged their batteries in cases of twelve-quart bottles, with which they will wrest recognition and win their way to the hearts of the consuming masses.

"Clarke's Pure Rye," from its very inception, has attracted universal attention by reason of its merits, and astonished every dealer and distiller who has given it a test, dispelling the firm-rooted prejudice that fine goods could not be produced in Illinois. Despite this prejudice, but with a firm faith that true merit will win in the end, Messrs. Colburn, Birks & Co. took hold of the brand, and it is needless to dwell upon their management, for the result is now universally recognized, and speaks for itself. And now, after having introduced the goods in bulk, they have with equal energy entered upon their introduction in cases; in this manner they will add to their extended popularity. We predict for this new departure an *unqualified success*, as only the oldest and highest matured stock is used for bottling purposes. **We had occasion recently to examine the quality of the Rye, and we can unqualifiedly pronounce it to be the peer of the finest that has ever been produced in this country.**

Such goods are bound to assert themselves and make propaganda for themselves, reflecting credit upon the originators and distributors, profit upon those that handle them, and grateful recognition on the part of the consuming public.

The average druggist, when he wants to buy whiskey, asks himself the following questions:

"What brand will suit my trade the best?"

"What brand can I buy the cheapest, quality considered?"

To both of these questions the same answer may be given, namely, "CLARKE'S PURE RYE."

The demand for bottled goods is rapidly increasing, there being handsome profit and no loss by sampling, evaporation, etc. You *sell* what you *buy*. CLARKE'S PURE RYE is handsomely put up in Flint Glass Bottles, 5's to the gallon, packed one dozen in case, at $8.00 per dozen.

Be sure to see that our Trade Mark, "C., B. & Co.," is on the label of each bottle. **None other is genuine.**

We sell this whiskey in bulk, either in bond or tax-paid in barrels, half-barrels or 10-gallon packages. When purchased in bulk the purchaser is guaranteed recent gauge, and is charged with the actual contents of the barrel at the time of shipment, as per United States Gauger's returns.

We invite comparison with any other goods in the market. Please note prices as well as quality.

Please favor us with a trial order, either direct or through any wholesale druggist. In the event of your not getting it promptly, let us hear from you. We will see that you get it. Yours truly,

COLBURN, BIRKS & CO.,

PEORIA, ILL.

Sole Distributors for CLARKE'S PURE RYE in the United States.

[S. P. 22.]

DIRECTORS

JOHN C. WEIDEMAN, ERNST J. SILLER, CHRISTIAN NARTEN, HENRY W. WEIDEMAN, GEO. W. BARNES.

THE WEIDEMAN COMPANY

53, 55, 57 & 59 Water St., CLEVELAND, O.

WHOLESALE DISTRIBUTORS OF

RYE, BOURBON AND MALT WHISKIES

IN BOND AND TAX PAID.

EASTERN RYES.

Bridgeport, 89, 90, 91, 92.
Dillinger, 88, 89, 90, 91, 92.
Dougherty, 88, 89, 90, 91, 92.
Gibson, 88, 89, 90, 91, 92.
Golden Wedding, 88, 89, 90, 91, 92.
Guckenheimer, 88, 89, 90, 91, 92.
Meadville, 90, 91, 92.
Mt. Vernon, barrels, 86, 88, 89, 90, 91, 92.
Mt. Vernon, original half-barrels, 89, 91, 92.
Monticello, 91, 92.
Tom Moore, 90, 91, 92.
Montrose, 90, 91, 92.
Orient, 90, 91, 92.
Overholt, 89, 90, 91, 92.
Sherwood, 92.
Somerset, 90, 91, 92.
Sunnyside, 91, 92.

WESTERN RYES.

Edgewater, 89.
Elk Run, 90, 91.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 89, 90.
Nelson, 89, 90.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Susquehanna, 90.
D. Rohrer, 89, 90, 91, 92.
Sunnyside, 90.

KENTUCKY BOURBONS—Sour Mashes.

Anderson, 88, 89, 90, 91, 92.
Belle of Nelson, 88, 89, 90, 91, 92.
Belmont, 86, 87, 89, 90.
Bond & Lillard, 90.
Boone's Knoll, 87, 89, 90, 91.
Sam Clay, 89, 90.
Early Times, 90, 91, 92.
Edgewater, 89, 90, 91, 92.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 88, 89, 90, 91, 92.
Kentucky Club, 87, 89.
W. H. McBrayer, 89, 90, 91, 92.
T. J. Monarch, 89, 90.
Old Crow, 88, 89, 90, 91, 92.
Old Oscar Pepper, 90, 91, 92.
O. F. C., 87, 89, 90, 91, 92.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Woodland, 89, 92.

KENTUCKY BOURBONS—Sweet Mashes.

Ashland, 89, 90, 91, 92.
Blue Grass, 89, 90, 91, 92.
Criterion, 91, 92.
Elk Run, 91, 92.
Excelsior (Megibbens), 90, 91, 92.
A. Keller, 89, 90, 91, 92.
Mellwood, 89, 90, 91, 92.
Nelson, 89, 90, 91, 92.
R. P. Pepper, 89, 90, 91, 92.
Rolling Fork, 89, 90, 91, 92.
F. Stitzel, 92.
Tea Kettle, 89, 90, 91, 92.
United States Club, 92.

MALT WHISKIES.

Guckenheimer, 88 92.
Bridgeport, 89 92.
Dillinger, 89-92.
Nelson, 90-92.
Rolling Fork, 90-92.
Shufeldt, 90-92.

Fine Blended Whiskies under our own Trade Mark. Imported Brandies, Gins, Wines, Cordials, &c., in bulk and in cases, from stock here or from N. Y. Custom House. Straight Ryes and Bourbons, our own bottling.

Agents for the products of Senator Stanford's celebrated ranch "Vina" Calif. Wines and Brandies

AGENTS FOR THE FOLLOWING DISTILLERY BOTTLED WHISKIES:

James E. Pepper Bourbon, O. F. C. Bourbon, Belle of Nelson Bourbon, Mt. Vernon Rye, Orient Rye, Bakers' Rye,

Hiram Walker & Sons' Canadian Club.

Agents for Hartwick Kantorowicz, Posen (Germany), celebrated Cordials in cases,—Absinth, Litthauan Bitters, Blackberry, Creme de Menthe, Coca Liqueur Curacao, Kuemmel, Maraschino, Etc.

WHOLESALE DISTRIBUTERS OF

ALCOHOL AND COLOGNE SPIRITS.

Shall be pleased to name lowest market quotations at any time.

THE WEIDEMAN COMPANY.

All 2-stamp tax-paid goods shipped directly from bonded or distillery free warehouse, unless specially ordered from our stock here. Imported goods in original packages direct from N. Y. Custom House.

WINES, LIQUORS & MINERAL WATERS.

GRAPE JUICE

WE supply a superior quality of Grape Juice, Unfermented, from Concord Grapes. Our juice is from the best, fresh grapes, slightly sweetened with granulated sugar, and sealed while hot. It has the richness of well ripened grapes, with no water or other dilution. For **SODA FOUNTAINS** it has no superior. It is heavy in body, and will keep for a long time after being opened, if in a cool place. It never spoils when sealed. Quarts, $9 per doz.; pints, $5 per doz. SAMPLE BOTTLE and prices to the trade free by mail.

THE WELCH GRAPE JUICE CO.,

Mention the ERA. VINELAND, N. J.

MONARCH OF TABLE WATERS!

THE PUREST AND MOST DELICIOUS.

"THE LADIES' FAVORITE."

EFFERVESCENT AND SPARKLING.

ONCE TRIED, ALWAYS WANTED

SARATOGA VICTORIA

JUST THE THING FOR THE FAMILY TABLE, HOTEL & CLUB.

SOLD IN BOTTLES ONLY.

ADDRESS, SARATOGA VICTORIA SPRING, P. O. BOX 93. SARATOGA SPRINGS, N. Y.

37 YEARS' RECORD.

H. McKENNA,

Old-fashioned, Hand-made Sour Mash

WHISKEY

DISTILLERY: Fairfield, Nelson Co., Ky.

OFFICE: 245 Fourth Avenue, Louisville, Ky.

I have been distilling nearly 40 years, and I am still making Whiskey which I guarantee to be

Strictly Pure, Old-fashioned, Hand-made Sour Mash.

I use no patent yeast, or lime, or other compounds, to produce a large **Quantity** at the expense of **Quality**.

WRITE FOR PRICES AND SAMPLES.

SELLING AGENTS:

DELANEY & MURPHY, - - CHICAGO.
J. P. MADIGAN, - - - CLEVELAND.
ORR. BROWN & PRICE, - - COLUMBUS.
JOHN BOCKHOFF, - - - OMAHA
MEYER BROS. DRUG CO., ST. LOUIS.

WINES, LIQUORS & MINERAL WATERS.

SILURIAN

A NATURAL MINERAL SPRING WATER.

GET OUR PRICES AND TERMS.

Still Silurian.

Barrels, half barrels, ten gallon tanks, and cases of twelve half gallon bottles.

Effervescent Silurian.
Silurian Ginger Ale.

Qt. and pint bottles.

Silurian Wild Cherry Phosphate Syrup.

For dispensing from soda fountains, in half-gallon bottles, twelve to the case.

Send for our 52-page pamphlet which will be sent Free on application.

SILURIAN MINERAL SPRING CO., WAUKESHA, WIS.

EFFERVESCENT

WHITE ROCK

LITHIA WATER.

A GREAT SOLVENT FOR URIC ACID.

A TRUE REMEDY FOR

Gout and Rheumatism.

A Lithia Water that produces results hoped for.

It contains 7 Grains of Lithia to the quart.

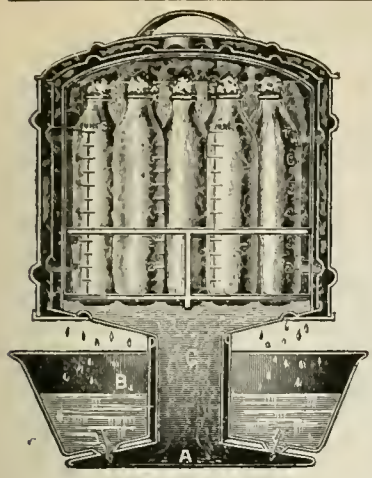
BOTTLED ONLY BY

WHITE ROCK MINERAL SPRING CO.,

WAUKESHA, WIS.

Plain Mineral Water in cases of 12 half-gallons.
Ginger Ale, Phosphate, etc.

KINDLY WRITE FOR CIRCULARS. MENTION THE ERA.



An Arnold Steam Sterilizer

SHOULD BE IN EVERY HOUSE

WHERE THERE IS A BABY.

These Sterilizers can now be used for sterilizing milk at **HIGH OR LOW TEMPERATURE.** They are recommended by the **BEST PHYSICIANS EVERYWHERE.**

DO YOU KEEP THEM? If not, write for our **INDUCEMENTS,** and give us the name of the nearest jobber you buy from.

WILMOT CASTLE & CO., - ROCHESTER, N. Y.

TRY IT. TRY IT.

SOMETHING NEW.

THE SAM'L CRUMP

FIBERLESS COCOANUT.

The most delicious preparation of fresh cocoanut ever introduced, containing all the nutriment and flavor without the fiber.

For Fine Confections, Ice Cream, Soda Water, Water Ices, Milk Shake, Cakes, Pies, Puddings, etc.

Sample pound can by mail, 25c.

The Sam'l Crump Fiberless Nut Co.

BAINBRIDGE, N. Y.

WE would call your attention to our Patent Wire for tying the corks of Citrate of Magnesia Bottles. This device is not only the quickest to use, but is as economical as twine, if not more so.

It also has the decided advantage in the fact that the consumer can use a portion of the bottle and then re-tie down the cork securely, which cannot be done when string is used.

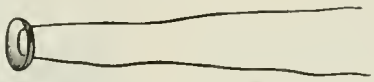
Nothing can be more simple than its use.

For sale by all jobbers.

Price per Gross, 38 Cents.

DISCOUNT 33⅓%.

If your jobber cannot furnish them, we will send one gross by mail on receipt of thirty cents.



DIRECTIONS FOR USE.

Open the wire so as to bring the convex side of the button against the neck of the bottle, then bring the wires around the neck until they meet, and after twisting them together two or three times, pass firmly over the top of the cork and fasten by turning around the button.

JOHN M. MARIS & CO., Sole Manufacturers,

711 Market St., PHILADELPHIA. 26 College Place, NEW YORK.

If you have not received our Illustrated Catalogue for 1893, write to us for same and mention the ERA.

MISCELLANEOUS.

WIDE AWAKE DRUGGISTS

ATTENTION!

ROYAL MALT EXTRACT IS THE BEST

BECAUSE

It always gives satisfaction.
It keeps in any climate.
It pays you better than any other.
It is used by over 300 druggists in Phila.

WE PRINT YOUR OWN LABEL.

THE ROYAL MALT EXTRACT CO.,

1920 Washington Avenue, **PHILADELPHIA.**

MENTION THE ERA

LIMBS Artificial.

Crutches, etc. Best Leg Wood or Rubber Foot $50

Catalogue free. State particulars.

NEW STYLE ELASTIC

TRUSSES.

Send for book and prices.

ELASTIC STOCKINGS, etc.

GEO. R. FULLER, U. S. Govt. Manuf'r, Dep't No. 21. ROCHESTER, N. Y.

CLOUGH & MACONNELL

CLOUGH'S IMPROVED

VIAL CORKSCREWS AND CAPSULES

PRICES 10 CENTS PER GROSS AND UPWARD

132 NASSAU STREET NEW YORK.

HUNTER'S

LIGHTNING SIFTER AND MIXER.

The most successful machine of the kind in use. Thousands of them in use by wholesale and manufacturing druggists, chemists, perfumers, manufacturers of face powders, tooth powders, baking powder, self-raising flour, paints, putty, soaps, whiting, etc. Nine different sizes. 10 pounds to 10 barrels. Send for Catalogue of Sifters and Mixers, Paste Mixers, Dough Mixers, Emulsion Mixers, Pill Mass Mixers, and other Special Machinery.

J. H. DAY & CO., CINCINNATI, OHIO.

Branch Office, - 35 Murray St. - New York, N. Y.

It will save its cost in a month!

What?

The Remington Pharmaceutical Still.

How?

Write for descriptive circular and THAT will tell you.

John Ogden & Co.,
Walnut and 13th Streets.
Philadelphia, Pa.

JUGS Best adapted for use of druggists.

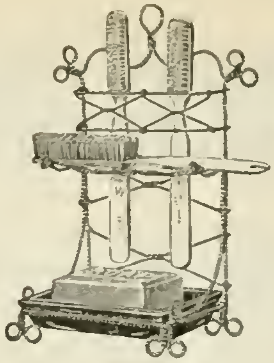
Acid Jars As large as 30 gallons.

Ammonia . . Jars.

Stoneware of every descript'n

Send for Catalogue.

AKRON-CANTON STONEWARE AGENCY,
226 LAKE STREET. CHICAGO.



SHERWOOD'S

STANDARD

White Lustral Wire Ware

FOR THE DRUG TRADE.

A complete line of attractive and novel articles, readily salable and affording a handsome margin.

WRITE FOR CATALOGUE.

We also make special designs of Wire Racks, Easels and Stands for displaying Pharmaceutical and other novelties.

WOODS, SHERWOOD & CO.,

148 BRIDGE STREET. LOWELL, MASS.

. . . FINE . . .

Drug Store Fixtures

AND

INTERIOR WOOD WORK OF EVERY DESCRIPTION.

DESIGNS AND ESTIMATES SUBMITTED . . . .
. . . . . . FURNITURE OF SPECIAL DESIGN.

FRANK J. GUCKERT,

Seventh Ave. and Fountain St., - - PITTSBURGH, PA.

You Need This.

A Single Rubber Stamp that will do all your small printing, and save you its cost a dozen times over.

The cut shows our hand stamp ready for use. The lettering is changeable and easily replaced with any other wording.

FOR $3 WE WILL SEND

(Charges Prepaid)

Outfit No. 4, a neat box containing several complete sets of alphabets, 5 large cap. A, 6 small cap. A, more than 285 separate pieces, consisting of Letters, Figures, Points, Ornaments, Spaces, Etc.; also the words "Return in 10 Days to," "From," and "For Sale by," from which you can adjust various stamps for printing Letter Headings, Business Cards, Envelopes, Labels, Signs, Price Tickets, Tags, Prescription Labels, Date Orders, Bills and Tickets. In fact you often want your name and address to appear, and can set the card to suit.

SPECIMEN OUTFIT NO. 4.

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RETURN IN 10 DAYS TO FOR SALE BY

We are willing to send this outfit on approval, and if not found satisfactory money will be refunded.

SPECIAL OFFER (REC'D JUN 25 1892)

includes this DATER, good for 6 years, with extra words PAID, REC'D, ANS'D, ENT'D, "O. K." You ought not to be without a system of dating.

WM. H. DIETZ,

117 Dearborn St., CHICAGO.

SEMI-MONTHLY SUPPLEMENT
TO
THE ERA DRUGGISTS DIRECTORY.

The second and last edition of this Directory was issued in January, 1892. Price, $5 per copy. The *third* edition will not be ready before January, 1894.

These *Supplements* are issued *semi-monthly* in the PHARMACEUTICAL ERA, price $2 per year. We cannot supply the Supplements for 1892.

D. O. HAYNES & CO., Publishers, DETROIT, MICH.

SUBSCRIBERS *are invited to call our attention to any errors or omissions in the Directory or Supplements; also, to notify us of any recent changes in the drug trade, either among the retail druggists, wholesale druggists, or manufacturers.*

Address,

The ERA DRUGGISTS DIRECTORY.

Box 583, Detroit, Mich.

JULY 15, 1893.

SUPPLEMENT TO PART II.

RETAIL DRUGGISTS.

ALABAMA.

OZARK—J. T. Hayes, succeeded by S. J. Goff & Co.

ARKANSAS.

ARGENTA—R. E. Schilcutt, new store.
FORT SMITH—Caldwell-Grubbs Drug Co., out of business.
LITTLE ROCK—Dr. A. B. Sholars, succeeded by C. N. Miller & Co.

CALIFORNIA.

HANFORD—Dodge & Graves, succeeded by T. A. Dodge.
LOS ANGELES—E. J. Robertson, should be omitted.
—M. J. Stone, should be omitted.
NOGALES—T. N. Mortsellar & Co., new store.
SANTA BARBARA—Pratt & McKean, succeeded by J. T. Crain & Co.

COLORADO.

DENVER—Broadway Drug Co., out of business.
—J. D. Criep, 16th and California streets, succeeded by F. J. Lord.
—Phillips Drug Co., 15th and Curtis streets, succeeded by Dr. Taylor.
—C. E. Scoby, 15th and Glenarm streets, succeeded by Scoby & Co.
—C. Weber & Co., 3514 Larimer street, succeeded by L. Weber.

CONNECTICUT.

HARTFORD—Dr. N. Cressey, 36 State street, removed to 216 Pearl street.
—L. S. Risley, 385 Capitol avenue, new store.
MERIDIAN—Curran Bros. & Co., succeeded by E. C. Newport & Son.
NEW HAVEN—J. H. Buckley Jr., 419 Congress avenue, new store.
—John Miller, 450 Congress avenue, succeeded by H. W. Holton.
NEW LONDON—W. B. Moon, removed from 125 to 475 Bank street.
TAFTVILLE—Henry Ryan, succeeded by Joseph A. Chapdelaine.
WATERBURY—J. V. Comeau, 802 Bank street, new store.
—John B. Ebbs, succeeded by Charles A. Briggs.

DELAWARE.

WILMINGTON—Edgar B. Fell, 501 Poplar street, succeeded by Spruance and Wharton.
—Walter M. Hornby, Heald and A streets, succeeded by Dr. Harvey C. Kemble.

GEORGIA.

ATLANTA—George W. Bishop, 524 Decatur street, succeeded by Snider & Bingham.
—Ingham Bros., 341 Marietta street, now F. A. Ingham.

ILLINOIS.

CHICAGO—J. D. Higgins, 1250 Madison avenue, now Higgins' Pharmacy, O. W. Sisson, proprietor.
—W. J. Slaughter, 1375 W. Harrison street, new store.
CLAYTON—I. L. Teachenor & Co., succeeded by Teachenor & Mull.
CLINTON—J. C. Meyers, succeeded by Hull & Taylor.
DECATUR—Ralph Templeton, succeeded by McCullock & Decker.
—H. L. Warner, succeeded by Mrs. F. Warner.
FULTON—Leslie Williams, new store.
LOVINGTON—G. Stivers, succeeded by Stivers & Gibbon.
SULLIVAN—Walter Eden, succeeded by P. A. Burk.

INDIANA.

AUBURN—Casebeer & Matheny, succeeded by Matheny & Gerke.
BUTLER—A. B. Stoner, new store.
COLUMBIA CITY—W. J. Tyree & Co., succeeded by W. J. Tyree.
DECATUR—Holthouse, Blackburn & Co., succeeded by Holthouse & Smith.
INDIANAPOLIS—C. R. Burrage, 131 Massachusetts avenue; new store.
—Peter Fetters, 155 Prospect street, succeeded by J. T. McLeay.
—W. H. Rathert, 99 N. Clinton street, succeeded by George M. Weber.
METZ—J. D. Mann, succeeded by B. B. Goodale.
WABASH—Frank Blount, succeeded by Blount & Herrider.

IOWA.

CLINTON—R. F. Witt, succeeded by J. F. Killheffer.
EARLHAM—E. B. Griswold & Co., succeeded by J. E. Smith & Co.
GREENFIELD—A. E. Teague, succeeded by A. E. Teague & Co.
MONTOUR—J. H. Stevens, succeeded by Ward Bros.
WINTERSET—J. Hinshaw, succeeded by Hinshaw & Griswold.

KENTUCKY.

BOWLING GREEN—Farnsworth & Winstead, succeeded by T. V. Winstead.
ROBARD—Powell, Compton & Co., succeeded by J. D. Johnston.

LOUISIANA.

FROGMORE—Elkhorn Drug Store, new.

MAINE.

PORTLAND—T. J. Looney, Middle and Franklin streets, new store.
—Frank L. Power, Middle street, new store.
—Simmonds & Hammond, 800 Congress street, new branch store.

MARYLAND.

BALTIMORE—Henry Strouse, Baltimore and Fremont streets, succeeded by W. A. Stuart.

MASSACHUSETTS.

NORTHAMPTON—Oscar Edwards, succeeded by L. S. Davis & Co.
WORCESTER—J. Victor Ohlander, 207 Main street, should be added to the list.

MICHIGAN.

CLIO—Goodfellow Bros. & Co., burned out.
DECATUR—T. Browning & Son, damaged by fire.
DETROIT—John N. Graham, 789 Woodward avenue, selling out.
—H. C. Hisner, Wayne Hotel, succeeded by Wm. I. Hamlen.
OLD ORCHARD—W. A. Oxnard, new store.
RED JACKET—Werner Nikander, succeeded by Nikander & Kaivwpalo.

MISSISSIPPI.

HARRISTON—H. A. Cameron, should be added to the list.
MCCOMB—Mrs. M. R. Marette, succeeded by E. C. Fordesh.
NATCHEZ—H. C. Hoover, 310 Franklin street, succeeded by W. K. Bunning.
UTICA—Terrell & Fortonberry, should be added to the list.

MISSOURI.

CANTON—Kurtz Pharmacy, new.
CLARENCE—F. C. Stuetz, succeeded by Tucker, Rigsby & Co.
EDINA—W. I. Slaughter, removed to Chicago, Ill.
FRANKLIN—T. V. Alsop & Co., new store.
—BONHEIM & BOGGS, succeeded by I. M. Boggs & Co.
KANSAS CITY—H. W. Evans & Bro., 908 Main street, succeeded by Tederman & Hallar.
—Metzger Bros., 15th and Holmes streets, succeeded by J. L. Otterman.
MILAN—Stephenson & Kidwell, succeeded by W. T. Stephenson.

ST. LOUIS—C. A. Brockmiller, 1001 Pine street, succeeded by Gest & Browning.
—C. H. Koeneke, 12th and Chestnut streets, new store.
—Edward A. Medler, 4267 N. 20th street, new store.
—C. Schaefer, 2354 Chouteau avenue, succeeded by Otto F. Traubel.
UNIONVILLE—Applegate & Co., new store.

NEW MEXICO.

EDDY—Allen & Dean, new store.

NEW YORK.

AVON—Hunt & Rich, should be added to the list.
BUFFALO—J. H. Kautz, 783 West avenue, new store.
NEW YORK CITY—F. J. Hartmann, 1448 Second avenue, should be omitted.
NYACK—P. Moeller, succeeded by C. R. Christy.
WEST TROY—H. G. Davenport & Co., out of business.

NORTH DAKOTA.

FARGO—M. D. Fleming & Co., recently burned out, will resume business.

OHIO.

COLUMBUS—Harrop & Co., 1154 N. High street, removed to cor. Fifth avenue and N. High street.
KENTON—N. B. Young, should be omitted.

OREGON.

PORTLAND—Jacobs & Smith, N. Third and B streets, succeeded by George Jacobs.
—H. W. Little, new store.
—Watkins Drug Co., succeeded by Downing Drug Co.
SALEM—Lunn & Brook, new store.

PENNSYLVANIA.

BUTLER—Graham & Zimmerman, new store.
CHESTER—Joseph B. Correll, new store.
PARKESBURGH—H. B. Sides, succeeded by Harry E. Smith.
PHILADELPHIA—Frank Bowker, 17th and Wharton streets, succeeded by Richard P. Wilkinson.
—Hugh L. DeKalb, Bustleton, succeeded by N. Wolfe.
—DeKieffer & Canning, 2138 Market street, out of business.
—Martin Goldsmith, 1640 S. 21st street, new store.
—Edwin Harris, 1947 Christian street, dead. Business will be continued by the estate.
—Daniel S. Jones, 1201 Spruce street, dead. Business will be continued by the estate.
—C. Herman Koeh, 1500 N. 22nd street, succeeded by Wm. S. Young.
—Emile A. Perrenot, 4516 Lancaster avenue, succeeded by Albert R. Calhoun.
—James C. Perry, cor. Aspen street and Lancaster avenue, new branch store.
—F. J. Purden, Columbia avenue and 15th street, succeeded by Charles Brown.
—Charles C. Sanderson, 4927 Lancaster avenue, dead. Business will be discontinued.
—J. A. Wamsley, 19th and Diamond streets, new store.
—Alfred B. Wenrich, 16 N. 13th street, succeeded by D. F. Shull & Co.
—Mrs. F. T. Williams, 13th and Wood streets, succeeded by Dr. Walter J. Scott.
PITTSBURGH—G. Chartner, 80 Washington avenue, succeeded by W. J. Forrest.
—White Eagle Pharmacy, 2825 Penn avenue, new.
QUAKERTOWN—R. J. Linderman, out of business.
RENOVO—M. L. Clay, dead. Business will be continued by the estate.
SWARTHMORE—Dr. A. R. Morton, new store.
WASHINGTON—Dr. J. C. McNulty & Co., should be added to the list.
WILKINSBURGH—W. F. R. Paterson, new store.

RHODE ISLAND.

PROVIDENCE—L. J. Kiernan, Plain and Point streets, new store.
—Union Pharmacy, 54 Washington street, should be added to the list.

TENNESSEE.

MEMPHIS—Wm. Voorheis & Co., 335 Main street, should be omitted.
NASHVILLE—W. A. Binns, Cherry and Jefferson streets, succeeded by George F. Hager.
—Harris Bros., Line and Hudson streets, succeeded by S. E. Cox.
—W. B. Lee, 529 College street, succeeded by Adams & Alexander.

TEXAS.

ANSON—M. H. Francis, new store.
COLUMBUS—Bordeker & Goss, succeeded by Byars & Byars.
FORT WORTH—Cosmopolitan Drug Co., new store.
—South Side Drug Co., S. Main street, succeeded by W. C. Kinnison.
—N. N. True, 502 Main street, succeeded by Dashwood's Pharmacy.
HOUSTON—Cline & Seureau, Congress and Chartres streets, succeeded by Andrew Seureau.
—Hertz & Kiesling, 59 Main street, succeeded by J. E. Hertz.
—E. E. Lankford, 86 Main street, succeeded by V. J. Long.
—J. H. Wiener, removed from 342 to 1402 Congress street.
JUSTIN—Dr. W. H. Penington, new store.
RENNER—Bryant & Jackson, new store.

VIRGINIA.

AMHERST—John E. Jackson, succeeded by J. G. Kearfott & Bro.
DANVILLE—R. E. Wiley & Co., new store.
MANCHESTER—R. L. Moody, out of business.
NEWPORT NEWS—C. H. Lee & Co., new store.

WASHINGTON.

CHEHALIS—L. C. Faulkner, succeeded by Johnson & Virges.
—A. S. Moss, should be omitted.
EVERETT—Swalwell & McCormick, succeeded by J. E. Swalwell.
PORT ANGELES—E. E. Fisher, succeeded by J. C. Hansen.
TACOMA—E. C. Boyle, Second street, bet. McCarver and Carr, out of business.
—G. W. Sheller, succeeded by Sheller & Co.
—H. Slippern & Co., 1319 S. Tacoma avenue, succeeded by B. Anderson.

WEST VIRGINIA.

MARLINTON—Cunningham & Smith, succeeded by E. A. Smith & Co.

WISCONSIN.

MELROSE—Mrs. V. B. Newland, succeeded by W. F. Gearing.
NEW RICHMOND—E. O. Kaye, new store.

DIRECTORY SUPPLEMENT.

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OUR SPECIALTIES:
BOTTLE CARTONS,
FOLDING PAPER BOXES,
DRUGGISTS SLIDE BOXES.

Write for samples and estimates on anything in the paper box line; it will pay you.
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LEATHER COVERS, for Physicians' use of all Sizes.
PRICE, 18 TO 50 CTS. EACH.
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This register is fast gaining favor with druggists.

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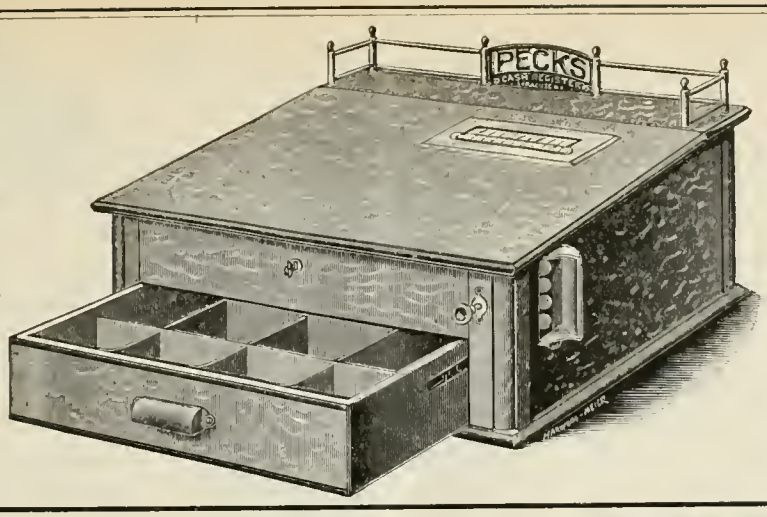
SYRACUSE, - N. Y.



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BEST LINE

CHICAGO OR ST. LOUIS

TO

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DRUGGISTS' SHOP BOTTLES.

INDESTRUCTIBLE GLASS LABELS.

If you want the Best and Cheapest send to

The Dawes Manufacturing Co.,

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The Only House in the United States manufacturing Six Different Styles of Shop Bottles.

Galled Horses

Worked without pain or cruelty. 'Tis folly to lose the use of your horse for a single day. Moore Bros.

GALL POWDER

will effect a cure in harness. Sent anywhere by mail 50c and $1.00 per can. Ruptured colts cured by anyone. Barren cows restored to fertility. Cattle remedies. Valuable circular free. Agents: C. N. Crittenton Co., New York; Fuller & Fuller Co., Chicago.

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ALBANY, N. Y.

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FLOWER CITY CORK WORKS,

ROCHESTER, N.Y.

EXTRA QUALITY XXX,

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TRIAL ORDER SOLICITED.

Mention the ERA.

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LOUISVILLE, NEW ALBANY & CHICAGO RY. CO.

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Lafayette Louisville

AND ALL POINTS SOUTH.

It is the only line serving meals in a regular

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Ladies and families traveling together will appreciate the improved accommodation of the

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Recently added to its already fine Pullman equipment between

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Closed: A perfect pocket piece.

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A woman or child can pull any cork, with ease. Send for catalogue and prices.

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In position to pull a cork.

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Detroit, Mich.

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Leading Show Case Manufacturer

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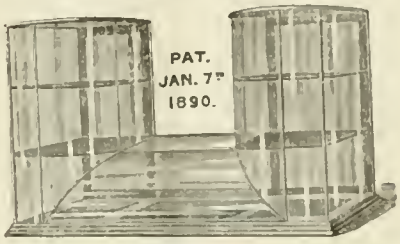

THE EXCELSIOR.

MADE EXPRESSLY FOR THE DRUG TRADE.

OVER 500 IN STOCK TO SELECT FROM

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MISCELLANEOUS.

CLASSIFICATION OF ADVERTISEMENTS.

Recognizing that the value of an advertisement is materially enhanced if it can be quickly found when wanted, with the January 1st issue of the Pharmaceutical Era we inaugurated the system of classifying all the larger advertisements, excepting only the small cards, and those received too late for classification.

We believe that this arrangement makes the advertisements more accessible to our readers, and therefore more valuable to our advertisers, and the numerous letters of commendation we have received from our advertising patrons bear us out in this statement.

The classes are based on the accepted divisions of the stocks handled by the drug trade. Each class is opened by a colored title page; and we show herewith the order in which they are arranged.

Class 1: Drugs, Chemicals and Pharmaceuticals.
Including all Standard and Special Pharmaceutical and Chemical Preparations, Crude and Manufactured Drugs, Heavy Chemicals, Dye Stuffs, Wholesale Druggists' Announcements, etc.

Class 2: Proprietary Articles.
Including all proprietary preparations for both professional and popular use.

Class 3: Druggists' Sundries.
Including Apparatus, Fixtures, Utensils, Shop Furniture, Perfumes, Toilet Goods, Surgical Goods, Trusses, Musical Goods, Optical Goods, Rubber Goods, Metal Goods, Leather Goods, Corks and Glassware, etc.

Class 4: Books, Stationery, Colleges, etc.
Including Colleges and Schools, Druggists' Printing, Playing Cards, Games, Pens, Inks, Letter Books, Albums, etc.

Class 5: Soda Fountain and Confectionery.
Including Soda Apparatus of all kinds, Glasses and all Utensils, Carbonic Acid Gas, Rock Candy Syrup, Root Beer, Flavors, Juices etc., Chewing Gum, Chocolate, all Candies, Confections, Medicated Goods, etc.

Class 6: Wines and Liquors.
Including Alcohol, Brandies, Champagnes, Ales and Beers, Foreign and Domestic Wines, Mineral Waters, etc.

Class 7: Cigars and Tobaccos.
Including Cigar Cases, Pipes, Match Safes, Snuff, Moisteners and all Smokers' Goods.

Class 8: Paints and Oils.
Including Artists' Materials, Dry Paints, Glues, Japans, Petroleum Oils, Varnishes, Putty, Window Glass, Wall Paper, Lamps, Lamp Chimneys, etc.

Class 9: Miscellaneous.
To include miscellaneous advertisements, such as of Typewriters, Desks, Safes, Rubber Stamps, Railroads, Hotels, Insurance Companies, Bicycles, Buggies, etc., and all goods not included in the other classes.

Advertisements for the Cover Spaces and Special Pages are not classified.

Each department will be started as fast as we secure sufficient advertisements to complete a form.

All advertisements are fully indexed, both by names of firms and goods.

Branch Offices:
NEW YORK, BOSTON and CHICAGO.

D. O. HAYNES & CO., Publishers,
DETROIT, MICH.

PRICES CURRENT.

Revised July 7, 1893.

See "Drug Market Reports" for details of recent fluctuations.

Prices quoted here are average prices to retail druggists, not prices for original packages.

DRUGS AND CHEMICALS.

ACETANILID, *Herf & Frerichs*	lb.	55	65
ACID, Acetic, No. 8	lb.	8	10
Benzoic, German	oz.	11	14
Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1's	lb.	25	35
Carbolic, 5's	lb.	23	33
Citric	lb.	52	55
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅜	4
Sulphuric, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	32	35
ALCOHOL	gall.	bbl. 2 19; ½ bbl. 2 24; 10 galls 2 27; 5 galls. 2 29; Less, 2 29 Net.	Less 5c. gall. cash.
Wood	gall.	1 40	1 60
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	45	50
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	50	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIFEBRIN	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	54	60
ARISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
White, powdered, com'l	lb.	5½	8
ATROPIA, pure ¼-oz. vials	oz.		4 90
Sulphate, ¼-oz. vials	oz.		3 90

ROOMS FOR WORLD'S FAIR VISITORS

In private residence of a druggist. Short walk to exposition. Moderate rates to druggists. Reply F. Z, care of PHARMACEUTICAL ERA, 110 Randolph St., Chicago.

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All the Archibald Patents, including the Perfection, ranging from

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Yankee Brand Pure Spruce Gum

is meeting with the success its high qualities merit. A trial order solicited.

Curtis & Son, - Portland, Me., U.S.A.

The Pharmaceutical Era is issued *semi-monthly*—24 copies yearly. It contains 48 pages of reading matter in each issue, 1152 pages per annum. All matter in each copy is carefully classified and fully indexed. The most *complete* drug paper published. Subscription only $2 per year in advance. Address D. O. Haynes & Co., Publishers, Detroit, Mich.

THERE is situated in Boston the largest and best equipped Brush Manufactory in the world. This Boston institution has grown from a small beginning by making the BEST BRUSHES, and selling them at prices less than other manufacturers ask for poorer goods, until now **THE WHITING BRUSHES** are for sale everywhere.

THE DEALER finds that they sell more readily than any other make, and that he never has any unsalable **Whiting's Brushes.**

THE CONSUMER finds that he gets more for his money than when he buys other makes, and that with **THE WHITING BRUSHES** he always works to his fullest capacity.

For Flat Paint Brushes **The King Stucco Wall** excels all others, being a very heavy brush made of best bristles. This is only one line of the many made at this manufactory. In fact, every kind of a brush is made there needed by Artists, Painters, Varnishers, Kalsominers and Whitewashers.

Dealers who are not selling **The Whiting Brushes** can make more money by giving them a trial. Anyone who wants information about them should write to—

JOHN L. WHITING & SON.,

Cor. High & Purchase Sts.,

BOSTON.

MENTION THE ERA.

PRICES CURRENT—Continued.

BALSAM, Copaiba	lb.	48	55
Fir, Canada	lb.	55	65
Peru	lb.	1 85	1 90
Tolu	lb.	40	45
BARK, Cascara Sagrada	lb.	20	25
Cassia	lb.	10	15
Cassia, Saigon	lb.	45	50
Cinchona, Red	lb.	30	60
Cinchona, Red, powdered	lb.	50	60
Cinchona, Yellow	lb.	25	35
Cinchona, Yellow, powdered	lb.	35	70
Condurango	lb.	50	60
Elm, Select	lb.	14	16
Pomegranate, root	lb.	35	40
Sassafras	lb.	12	15
Soap, ground	lb.	15	17
Wild Cherry	lb.	10	15
BAY RUM, Imported	gall.	2 85	3 50
BEANS, Calabar	lb.	33	35
Tonka, Angostura	lb.	2 25	2 50
Vanilla	lb.	8 00	20 00
BERRIES, Buckthorn	lb.	25	30
Cubeb	lb.	40	50
Elder	lb.	25	30
Juniper	lb.	5	7
Poke	lb.	25	30
Prickly Ash	lb.	40	50
BISMUTH, Subcarbonate	lb.	2 68	2 85
Subnitrate, *Herf & Frerichs*	lb.	2 25	2 30
BLUE MASS	lb.	49	55
Powdered	lb.	65	70
BLUE VITRIOL	lb.	4	7
BONE, Cuttlefish	lb.	25	28
BORAX, Refined	lb.	10	12
Powdered	lb.	10	12
BROMOFORM	oz.		45
BUDS, Cassia	lb.	20	25
CACAO BUTTER	lb.	45	55
CAFFEIN, ¼-oz. vials	oz.	57	65
Citrate, ¼-oz. vials	oz.	57	65
Sulphate, ⅛ oz. vials	oz.	1 05	1 15
CALCIUM, Carbonate, precip	lb.	10	12
Hypophosphite	oz.	16	20
and Sodium, Hypophosphite	oz.	19	22
Phosphate, precip	lb.	24	30
Sulphite	lb.	22	30
CALOMEL, Bulk	lb.	85	90
English	lb.	1 30	1 40
CANTHARIDES, Chinese	lb.	55	60
Russian	lb.	1 20	1 30
CAPSICUM	lb.	20	25
Powdered	lb.	20	25
CARBON, Bisulphide	lb.	20	25
CERIUM, Oxalate	oz.	12	15
CHALK, Drop	lb.	4½	6
French, cut	lb.	12	14
Precipitated	lb.	10	12
Red, fingers	lb.	7	8
White, lump	lb.	¾	2
CHARCOAL, Animal, powdered	lb.	6	8
Willow, powdered	lb.	7	10
CHLORAL HYDRATE, Croton	oz.	54	60
Crusts	lb.	1 30	1 55
Crystals	lb.	1 40	1 65
CHLOROFORM	lb.	60	65
CINCHONIDIA, American	oz.	10	14
German	oz.	3	11
CLOVES	lb.	15	18
Powdered	lb.	16	20
COBALT, Powdered	lb.	25	35
COCAINE, Alkaloid	oz.		6 50
Muriate, cryst	oz.	6 00	6 50
Muriate, sol. 2 per cent	oz.	34	43
Muriate, sol. 4 per cent	oz.	48	57
COCHINEAL, Honduras	lb.	35	45
Honduras, powdered	lb.	45	50
CODEIA, ¼-oz. vials	oz.		5 50
Sulphate, ⅛ oz. vials	oz.		4 65
COLLODION	lb.	85	90
Cantharidal	lb.	2 25	2 35
Flexible	lb.	1 25	1 35
COLOCYNTH, Apples, Trieste	lb.	60	65
CREOSOTE, German	lb.	45	50
COPPERAS	lb.	⅞	2
CORROSIVE SUBLIMATE	lb.	75	80
Powdered	lb.	85	90
CREAM TARTAR, Powdered	lb.	27	30
CURCUMA	lb.	10	14
DERMATOL	oz.		50
DEXTRINE	lb.	9	15
DIURETIN	oz.		1 75
EARTH, Fuller's, powdered	lb.	5	8
ELATERIUM	oz.	1 50	4 00
ERGOT, Spanish	lb.	70	75
ETHER, Acetic	lb.	68	71
Nitrous, conc	lb.	1 25	1 65
Sulphuric, U. S. P. *Herf & Frerichs*	lb.	65	70
Sulphuric, conc	lb.	72	75
Sulphuric, washed	lb.	71	74
EUDOPHEN	oz.		1 80
EUCALOINE	oz.		1 40
EXTRACT, Licorice, M. & R.	lb.	23	25
Licorice, P. & S.	lb.	30	33
Logwood, 1's, ½'s and ¼'s	lb.	13	16
Logwood, bulk	lb.	10½	12

MISCELLANEOUS.

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We can supply all **STANDARD** and **SPECIAL** works on Pharmacy and allied subjects, a partial list of which we enumerate below. Write to us for information regarding these or any other books. Prices include delivery to any part of the United States. Cash must accompany the order in every case.

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Abbott. Principles Bacteriology. Cloth. .. $ 2 00
Andres. Volatile and Fat Varnishes..... 2 50
Atkinson. Perfumes and their Preparation. 3 00
Attfield's Chemistry, cloth $2.75; sheep..... 3 25
Ballou. Veterinary Anatomy and Physiology. Cloth..... 1 00
Barker's Chemistry..... 1 75
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Bastin. College Botany. Half Leather 2 50
" Elements of Botany. Cloth..... 1 25
Beach. Histology, Pathology and Bacteriology 1 00
Beale. How to Work with the Microscope.. 7 50
" The Microscope in Medicine..... 7 50
Beasley. Book of 3,000 Prescriptions..... 2 25
" Druggist's Receipt Book..... 2 25
Biddle. Materia Medica. Cloth, $4.25; sheep 5 00
Blair. Potable Waters. Cloth..... ..... 1 00
Bloxam. Inorganic and Organic Chemistry. Cloth, $2.00; leather..... 3 00
Booth & Morfit. Encyclopædia of Chemistry 3 50
Bowen. Materia Medica, Pharmacy and Therapeutics..... 1 50
Bowman. Practical Chemistry..... 2 00
Brannt. Animal and Vegetable Fats and Oils.. ..... 7 50
" Distillation of Alcohol, etc..... 2 50
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" Manufacture of Vinegar, Cider and Fruit Wines..... 5 00
Brannt & Wahl. Techno Chemical Receipt Book 2 00
Brine. Laboratory Guide..... 2 00
Brockway. Anatomy, Students' Quiz Series 1 75
" Essentials of Physics. Cloth.. 1 00
Bruce. Materia Medica and Therapeutics.. 1 50
Brunton. Materia Medica and Therapeutics. Cloth $5 50; sheep.. 6 50
" Pharmacology and Therapeutics. 1 50
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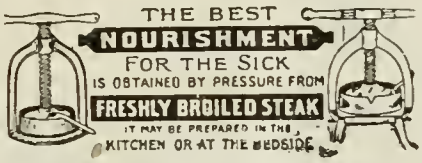

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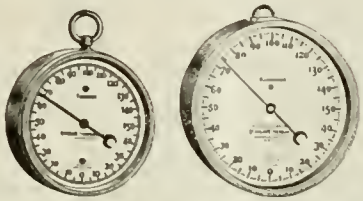

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MISCELLANEOUS.

PRICES CURRENT.—Continued.

ROOT—CONTINUED.			
Ginger, Jamaica	lb.	20	22
Golden Seal	lb.	35	40
Hellebore, white, powdered	lb.	12	15
Ipecac, Rio	lb.	1 75	1 90
Jalap	lb.	45	55
Jalap, powdered	lb.	50	60
Licorice	lb.	15	25
Licorice, powdered	lb.	15	25
Mandrake	lb.	20	25
Marshmallow, cut	lb.		25
Orris, Fingers	lb.	70	80
Orris, Florentine	lb.	48	55
Orris, Florentine, powdered	lb.	48	55
Orris, Verona, powdered	lb.	35	40
Orris, Verona	lb.	25	30
Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 35	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	4	5
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	3¼	5
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	65	75
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	15
SEIDLITZ MIXTURE	lb.	25	28
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 90	9 10
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Conti's	lb.	12½	15
Castile, white, powdered	lb.	30	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	45	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		34
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	16
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	40	45
SPIRITS, Nitre, 3 f	lb.	34	37
Nitre, 4 f	lb	39	44
Nitre, U. S. P.	lb.	46	49
STONE, Pumice	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	13	15
STRYCHNIA, ½ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	20	25
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2¼	4
Flour	lb.	2¼	4
Lac	lb.	12	20
Roll	lb.	2	5
SYAPNIA, ½ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	50	55
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERDIGRIS	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg.		75

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THIS MAILING CASE is for the use of wholesale and retail druggists, manufacturing chemists, oil dealers, proprietors of patent medicines, perfumes, wholesale grocers, etc., for transmitting samples of glycerine, fatty, lubricating, fish, essential, olive, castor and other oils, essences, extracts, syrups, molasses, condensed milk, vinegar, cements, varnish, glue, inks, mucilage, salves, ointments, pastes, and various other plastic, semi-plastic, powdered and other substances through the mails, domestic and foreign.

This mailing case is of the lightest weight compatible with the postal requirements, and is unqualifiedly approved by the postal authorities. It is an invaluable means afforded to manufacturers or dealers for bringing their goods directly to the notice of consumers at a trifling cost, thus avoiding the express charges or personal solicitation.

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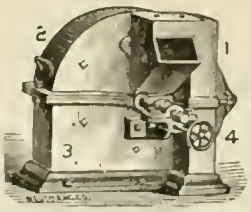

The advantages we claim for this mill over all others are:

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3d. It is simpler in construction, and less liable to get out of repair; and by unscrewing one bolt the whole interior can be gotten at.

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We will grind samples of any material sent (freight prepaid), and will return with statement of time consumed in grinding. Our mills are used by the leading drug, glue, gelatine and sugar manufacturers. Send for illustrated catalogue, mentioning ERA.

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DO YOU KNOW ANYBODY

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WAX, Yellow	lb.	35	38
White	lb.	50	60
WHISKEY—			
Belle of Bourbon Co., Louisville.			
1 Case Lot		$ 10 00 per case	
6 "		9 50 "	
12 "		9 00	
ZINC, Oxide	lb.	11	60
Sulphate, cryst	lb	8	10

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		8
Ivory	lb.	6	8
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	6	10
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	18
Lead, X	lb.	5	7
Lead, XX	lb.	7	9
Lead, XXX	lb.	10	12
BLUE, Celestial	lb.		12
Chinese, powdered	lb.	70	75
Cobalt	lb.		50
Prussian	lb.	65	70
Soluble	lb.	48	55
Ultramarine	lb.	12½	18
BRONZE, Copper	oz.	10	20
Gold	oz.	10	25
Silver	oz.	10	25
BROWN, Spanish	lb.	2	3
Vandyke	lb.	6	9
CARMINE, No. 40	oz.	35	40
GREEN, Chrome, dry	lb.	12	15
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7½
Red, in Oil	lb.		12
White, dry	lb.	7	7¼
White, in Oil	lb.	7	7¼
LITHARGE	lb.	7	7¼
MINERAL, Prince's	lb.	1¼	3
Winter's	lb.	1	3
OCHRE, Yellow, American	lb.	1	3
Yellow, Marseilles	lb.	1¾	3
Yellow, French, Rochelle	lb.	1¾	3
OIL, Cottonseed	gall.	75	85
Fish, Bank	gall.	50	60
Fish, Straits	gall.	50	60
Lard, W. S.	gall.	85	90
Lard, No. 1	gall.	52	55
Linseed, boiled	gall.	52	55
Linseed, raw	gall.	49	52
Neatsfoot, pure	gall.	75	80
Neatsfoot No. 1	gall.	53	56
Sperm	gall.	1 10	1 20
Whale	gall.	70	80
PUTTY, S. P.	lb.	2	8
No. 1	lb.	1¾	3
RED, India	lb.	8	14
Tuscan	lb.	18	20
Venetian, American	lb.	1¼	3
Venetian, English	lb.	1¾	3
SIENNA, Burnt	lb.	4	8
Raw	lb.	4	8
SMALTS, Black	lb.	8	10
Blue	lb.	10	12
Brown	lb.	10	12
Green	lb.	10	12
Vermilion	lb.	13	15
TURPENTINE	gall	31½	40
UMBER, Burnt	lb.	4	6
Raw	lb.	4	6
Turkey, Burnt	lb.	6	8
VERMILION, American, dry	lb.	15	16
Chinese	lb.	1 10	1 15
English	lb.	75	80
WHITE, China	lb.	16	18
Flake	lb.	15	18
Paris	lb.	1¼	3
WHITING, Com'l	lb.	¾	1¼
Gilder's	lb.	1	1¾
YELLOW, Chrome	lb.	14	18
ZINC, White, dry, American	lb.	5	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	80
Coach	gall.		1 10
Damar	gall.		1 35
Furniture	gall.		85
Hard Oil Finish, light	gall.	1 35	1 60
Hard Oil Finish, dark	gall	1 25	1 50
Japan	gall.	75	85
Shellac	gall.	1 85	3 15

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Greenware, original packages. Discount 70 per cent., less quantity, 60 per cent.

Flintware, original packages. Discount 70 and 10 per cent., less quantity, 66⅔ per cent.

Corks, Circle "A"	Net, list.	
" Diamond "M"	Net, list.	
" X & XX, Original Sack, 5 gro.	60 and 15 %.	
" less	50 per cent.	
" Sodas and Wines	10 per cent.	
" Jar	50 per cent.	

WINDOW GLASS.

Single Strength, Box, 80 per cent. discount. less than box.....add 10 per cent.

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Published on the 1st and 15th of each month. Copy should reach us 10 days previous to date of issue.

This department is for such advertisements as,

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SITUATIONS WANTED.
DRUG STORES WANTED.
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MISCELLANEOUS WANTS.
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APPARATUS WANTED, FOR SALE OR EXCHANGE.

OUR CHARGE for advertisements inserted here is:

20 words or less, 1 insertion..**50 cents.**
Each additional word..... **2** "

DISCOUNTS: 2 insertions..... 10 per cent.
3 " ..... 15 "
4 or more insertions 20 "

Payment invariably in Advance.

Send 10 Cents extra if we are to forward answers to you.

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903—DRUG SALESMAN WANTED — Of good standing with the trade to sell (side line), an article in great demand; will pay $25 margins per week; samples small and neat. Only men already traveling need apply. Address WARD & Co., Cleveland, O.

904—WANTED—First-class, reliable men selling to the drug trade to carry a side line that pays 30% commission. Address WRIGHT BROS. & Co., Springfield, Ohio.

915—$8,000 will buy drug store stock, five room dwelling and five acre orange grove. Located in the best inland town in South Fla. Easy terms. Address DRUGS, Lock Box 23, Dade City, Fla.

927—FOR SALE—Drug stock in Iowa town of 1,600. Only one other store. Business for 1892, $12,000, will run $14,000 in '93. Invoice about $5,000. Don't write unless you mean business. Address R. E. C. care of ERA.

930—FOR SALE—Oldest established drug store in Saint Paul, Minn. Started twenty-eight years ago; stock and fixtures, $15,000; doing a good business; reason for selling, proprietor has other interests to occupy all his time. Address J. P. Allen, Saint Paul, Minn.

933—FOR SALE—City drug store. Centrally located; growing trade. Reason for selling, other business. Address, Medicus, care of ROBINSON-PETTET CO., Louisville, Ky.

945—FOR SALE—Crystal Pharmacy, the largest drug store in Pittsburgh; finest fixtures and best stock; easy payments. J. M. FAHNESTOCK.

957—FOR SALE—Drug and stationery stock and fixtures; invoice $6,000; rent $400; store receives $900 from other source; doing good business; reasons, other business interests. Address "266," PHARMACEUTICAL ERA.

958—RARE BARGAIN—Chewing Gum factory for sale cheap; improved machinery; established trade; large profits; good reasons for selling. Address "A. B. C." care of ERA.

963—FOR SALE, CHEAP—Both courses National Institute Lectures, substantially bound, also Remington's Practice, and a number of other pharmaceutical books. W. SHUMWAY, Brush Creek, Iowa.

964—SITUATION WANTED—By young man with five years experience. Best of habits. Reference from last employer furnished. Single. Address Lock Box No. 12, Brasher Falls, N. Y.

965—WANTED—Position in first-class drug store, by a graduate of Maryland College of Pharmacy, five years experience, single, good reference, twenty-four years of age, and pleasant address. Address J. V. E., Monroe, N. C., Box No. 10.

967—SITUATION WANTED—By a young man (23), single, 2 years experience, honest, industrious, and temperate. Best of references furnished. Address, stating wages willing to give, P. O. Box 161, Pleasanton, Kansas.

968—FORMULA—For best Cough Medicine, known to modern medicine. Mailed on receipt of fifty cents. CHEMIST, Box 23, Englewood, Ill.

969—FOR SALE—Drug store in a town of 800, in Indiana. Doing good business, Price, $2,400. Good reason for selling. Address Dr. J. C. KEALEY, Bunker Hill, Indiana.

970—A BARGAIN—1 Tufts "Rival" soda apparatus, two 10 gal. founts with compressed gas fixtures, 1 Polar ice shaver, 5 full metal stein show cases, 200 shelf bottles, 105 drug drawers, counter and prescription scales, prescription desk and safe. All in good condition. Will be sold very cheap. Address "H." PHARMACEUTICAL ERA, 317 Temple Court, New York.

971—SITUATION WANTED—By German graduate, six years experience, references A-No. 1. Address G. E. R., care ERA

972—WANTED—Three first-class and experienced salesmen for Indiana, Wisconsin and Iowa. Salesmen who have an acquaintance with the drug trade in these states preferred. Work to commence about Sept. 1st. Apply quick. Permanent position and large salaries to the right parties. Reference required. Address DR. KILMER & CO., Binghamton, N. Y.

973—DRUG STOCK FOR SALE—Good location, good business. A bargain for cash. Address J. W. GEARHART, La Rue, O.

974—First-class drug miller wanted. Address F. B. CASWELL, 23 Cedar St., New York City.

975—FOR SALE—Established drug store in Detroit, doing nice business, good corner location, invoice $1,500, liberal discount, other business. Address ANISE, care ERA.

976—WANTED—Situation in Colorado or west, July 1st, Colorado registered. Graduate. Married. Age 24. Can register anywhere. References A 1. Address "EUCALYPTUS" care ERA.

977—TRAVELING MEN.—Your entire daily expenses easily covered by a quick selling 50 cent side line. Instantly relieves Hay Fever, Catarrh, Nervous Headache, etc. Permanent cure Includes unique blower. Whole affair carried in vest pocket. References required and given. Address, "Birney Catarrhal Powder Co.," 35 East 14th street, New York.

978—RARE OPPORTUNITY for young man to buy drug business established 18 years; corner store, in hotel; low rent. Address X. Y. Z., Norwich, N. Y.

979—I have valuable formulas. Would like to get them on the market; haven't the capital. Any one interested, address A. M., care ERA.

980—FOR SALE—Small drug stock and fixtures in rapidly growing town of 1,000 inhabitants. Four railroads. Stock will invoice about $500.00. Public telephone in connection. Owner wishes to study medicine. Address "Cassia," care of ERA.

981—WANTED—Buyer for small, neat, paying stock of drugs and fixtures in large town; just the thing for young man. Address box 32, Gainesville, Tex.

982—FOR SALE—My entire stock of drugs, stationery, toys fancy goods, paints and wall paper, the usual fixtures, including soda fountain, will invoice about $4,500. Located in fourth largest town in the state; in a continuous run of 12 years, last year's sales were next to the best. Terms, half cash, balance to suit buyer, with approved security. Reason for selling, must seek outdoor work on account of ill health. OTTO O. KROGSTAD, Grafton, N. Dak.

983—$12,000 will buy one-half interest in a drug business of twenty-five years standing; yearly sales, $43,000; net profit from $8,000 to $10,000 per year. If you mean business, address at once, "M. H. B.," box 1303, Helena, Mont.

984—WANTED—Situation by registered pharmacist; Missouri or Illinois, eight years experience, city or town, age 28, single; satisfactory references. Address box 536, Junction City, Kan.

985.—BONANZA! Stock, store, three rooms, and lot 150x75, $1,300. In Indiana, only drug store in town. Particulars apply "STEARIN," care of ERA.

986—FOR SALE—A modern, paying drug store in one of the best locations in St. Louis, Mo. Size of store, 20x70; large cellar; five year lease; five physicians above; prescriptions last year 9,604, without refills; sales, $33,440. Proprietor sells only because he wishes to retire. The store has always paid and business is constantly increasing. Terms will be made to suit purchaser, as proprietor does not need cash. This offer is a bona fide bargain and will bear the closest investigation. Parties who mean business, and want a store in which they can make money by hustling, should address BARGAIN, care of ERA.

987—FOR SALE—Corner drug store in Elmira; invoice, $5,000; sell for $4,500; fine fountain, show cases, etc. Owner not a druggist. Address W. P. HOWARD, Elmira, N. Y.

988—FOR SALE—Stock of drugs, paints, wall paper, etc., in northern Indiana; sales, $15,000 to $16,000 a year; good town and good competition; best of reasons for selling. Address "K," care ERA.

989—FOR SALE—In good county seat, town in Indiana, a paying drug store with average daily sale of $33. ARISTOL, care of ERA.

990—FOR SALE—No. 2 Gee's Machine Generator, with stationary fountain and pump in perfect condition, having been used only part of two seasons. F. T. WHITING & SON, Great Barrington, Mass.

991—TRAVELING SALESMAN acquainted with the sponge and chamois business west, also south, can find remunerative employment by applying to McKESSON & ROBBINS, New York.

992—RARE CHANCE—To purchase an established drug stand at a sacrifice, on account of poor health, in Eastern New York City, 20,000; no cutting; inventory, $5,000; growing city. Address QUININE, care ERA.

993—WANTED—Position in good drug store by young man, age 19, speaks German and English, five years experience; best references. Address "LITHIUM," box 158, Pittsburg, Kan.

994—SITUATION WANTED—By German graduate, six years experience, single; south or west preferred; refereuces. Address G. E. REINHERR, New Matamoras, O.

995—DRUG CLERK WANTED—About August 1, Registered in New York. Address at once stating age, wages expected, etc., to S. E. SMITH, Norwich N. Y.

996—DRUG STORES WANTED—Parties having drug stores for sale, write us at once. THE PHARMACEUTICAL EXCHANGE BUREAU, 1501 Arch street, Philadelphia, Pa.

997—WANTED AT ONCE—Managers, chemists clerks, agents and soda-men for positions in various parts of the country. THE PHARMACEUTICAL EXCHANGE BUREAU, 1501 Arch street, Philadelphia, Pa.

998—FOR SALE—A stock of drugs, including soda fountain and fixtures, which will invoice about $5,000, and doing a business of $15,000 annually, and steadily increasing. No Pharmacy Law restrictions and no cutting of prices. Will sell at invoice for cash. Located in a city of 35,000 in Indiana. Reason for selling, engaged in other business. Address PETER FOLEY, Terre Haute, Ind.

Agents Wanted.

We want 100 first-class agents to solicit orders for—

"The Era Formulary," and
"The Pharmaceutical Era."

Good salesmen can make from $5.00 to $10.00 per day. We prefer druggists, and applicants must give references. State and County rights to capable and responsible parties.

ADDRESS— D. O. HAYNES & CO., DETROIT, MICH.

FOR SALE.

The A. Major Cement Co., of 232 William St., New York, was organized October 1st, 1892, with a capital of $100,000. It is the desire of Mr. A. Major, the founder of the business and president of the company, to have the remainder of the shares, not sold, taken by druggists, because they are already interested in the profits of the goods, and by pushing the sales of the cement they can increase the value of their stock. Those who would like to subscribe for some shares will be forwarded a prospectus on application.

GRAY'S PHARMACEUTICAL QUIZ COMPEND

Ninth edition. A complete book of questions and answers on pharmacy, botany and chemistry asked by the various State Boards. Also, tables of doses, incompatibilities, new remedies, and much other valuable information for daily reference. The elements of botany and chemistry are treated in a condensed, practical form. Price, post-paid, $1.50. Order of GRAY & BRYAN, Box 593, Chicago, Ill.

BONE MEAL FOR POULTRY. Crushed Oyster Shells, Flint and Beef Scraps. Send for new price list.

YORK CHEMICAL WORKS, York, Pa.

Please state what periodical you saw our advertisement in.

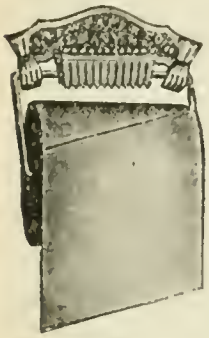
SOMETHING NEW.

$4.50 WILL BUY

100 Perforated Rolls, best quality

Manufactured from India Jute Tissue,

surface of which is specially prepared for toilet use. Rolls handsomely wrapped. This tissue is also furnished in unperforated rolls and flat packages. Write for samples and particulars.



DIAMOND BRAND.

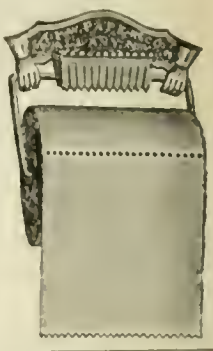
The only **2000** sheet roll.

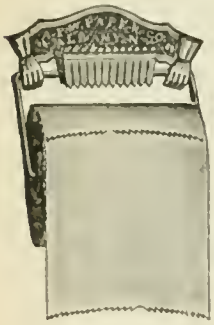
Every roll handsomely wrapped. No. 1 quality only. The BEST and the CHEAPEST toilet paper manufactured. Our $1 case, containing 10,000 sheets and nickel fixture, displays well and makes the usual 10c. sale a dollar one.

THE ORIGINAL PERFORATED ROLL.

In various brands, qualities and sizes.

Price per 100 rolls, from $6.50, less discount.





Combination Brand.

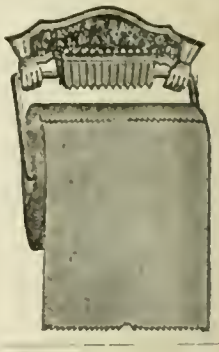
1,000 and 1,500 sheet rolls.

No. 1 quality ONLY. A desirable article for the best retail trade.

THE STRAIGHT CUT.

1,000 Sheet Rolls.

First Quality Only.



Cross Cut Brand.

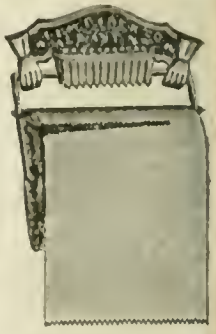
FOUR GRADES.

Every roll enclosed in a neat wrapper, printed in colors.

Price per 100 roll case, from $6, less discount.

ORDINARY Unperforated Roll.

Quality, Quantity and Price to meet the wants of purchasers.



WE ARE the sole manufacturers of the Diamond, Combination, Cross Cut and Unique Brands, but specially recommend the Diamond and Unique Brands as not only A1 in every respect, but so unlike the goods of every other manufacturer that customers cannot be misled by quotations on an article of similar appearance, but inferior in quality.

A. P. W. PAPER CO., ALBANY, N. Y.

New York, 28 & 30 North Moore St. **Chicago, 164-166 Market St.**

(S. P. 31.)

MISCELLANEOUS.

N.Y.Q.&C.W.
MORPHINE
1 OZ VIALS
1/8 OZ VIALS.

N.Y.Q.&C.W.
SANTONINE
1 LB CARTONS
Crystallized
and Powdered.

N.Y. QUININE AND CHEMICAL WORKS
114 WILLIAM ST.
NEW YORK.
LIMITED.

QUININE SPECIF. N.Y.Q.

25 OZ. CANS
5 OZ. CANS

1 OZ TINS
1 OZ VIALS

ACETANILID, WHITE CRYSTAL AND POWDER
COCAINE, HYDROCHLORATE QUALITY UNSURPASSED.
MORPHINE, SULPHATE QUALITY UNEXCELLED.
ALOIN, SANTONINE ETC.
POWDERED OPIUM, U.S.P.

"N.Y.Q.&C.W."
COCAINE
1 OZ. VIALS.

N.Y.Q.&C.W.
ACETANILID
1 LB. CARTONS
1 OZ. CARTONS

ONE OUNCE
HYDROCHLORATE of COCAINE
CHEM PURE.
NEW YORK
QUININE AND CHEMICAL
WORKS (Limited)
ONE OUNCE
SULPHATE OF QUININE
NEW YORK
QUININE & CHEMICAL
WORKS.
LIMITED
Works, Limited
FIVE OUNCES
SULPHATE OF QUININE
NEW YORK
QUININE & CHEMICAL
WORKS Limited
MORPHIA,
CODEIA,
QUINIA,
COCAINE,
ALDIN,
CAFFEINE,
SANTONINE,
THEINE.
ONE OUNCE
SULPHATE OF QUININE
NEW YORK
QUININE & CHEMICAL
WORKS Limited
ONE OUNCE
SULPHATE OF QUININE
(Quinine Sulphas)
NEW YORK
QUININE & CHEMICAL
WORKS (LIMITED).
Quinine and Chemical Works, Limited
25 OUNCES
SULPHATE OF QUININE
NEW YORK
QUININE & CHEMICAL
WORKS (Limited.)
MORPHINE,
CODEINE,
QUININE,
CINCHONINE,
CINCHONIDINE,
COCAINE,
ALBAGOID,
MORPHINE
SOLUTIONS
OLEATE,
ALDIN,
CAFFEINE
SANTONINE
THEINE.

SULPHATE OF MORPHINE
1 oz. Avoirdupois
N.Y.Q & C.WORKS
NEW YORK.
SULPHATE
OF
MORPHINE.
5 OUNCES
POISON
N·Y·Q·
& C·WORKS
YORK.
POWDERED
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NEW YORK.
SULPHATE
OF
MORPHINE.
ONE OUNCE
N·Y·Q·
& C·WORKS
NEW YORK.

MANUFACTURERS OF

MORPHINE,
CODEINE,
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CINCHONIDINE,
COCAINE,
ACETANILID,
ALOIN,
CAFFEINE,
SANTONINE,

NEW YORK QUININE AND CHEMICAL WORKS (LIMITED)

OFFICE 114 WILLIAM ST.

P O Box 2120.

Cable Address "Cinchona"

To the Drug Trade.

As is well-known, the manufacture of Quinine and Morphine in this country is confined to one other factory and our own works; the same is true of Santonine, and we are the largest makers of Acetanilid and Aloin in the United States. Our products are highly appreciated by and widely distributed through the trade, and require no encomiums on their appearance and quality.

There is a field open for the presentation of pure chemicals and drugs in powdered form, encased in a palatable air-tight covering, containing definite weights. This desideratum is secured in the "Bi-Palatinoids" and "Palatinoids" which we offer, with confidence that their merits will be readily seen and appreciated.

They have received the endorsement of prominent practitioners in Great Britain, and we have fortunately secured the right to manufacture and introduce them in this country.

Trusting that you will favor us with your orders for these, as well as for our chemicals, we remain

Very respectfully,

N. Y. Quinine and Chemical Works, (LIMITED.)

N.Y.Q.&C.W.
MORPHINE
1 OZ. VIALS
1/8 OZ. VIALS.

N.Y.Q.&C.W.
QUININE
5 OZ. CANS. 1 OZ. CANS.
1 OZ. VIALS.
AND SMALLER SIZES.

N.Y.Q.&C.W.
ACETANILID
1 LB. CARTONS
1 OZ. CARTONS.

N.Y.Q.&C.W.
COCAINE,
1 OZ. VIALS 1/8 OZ. VIALS

THE LARGEST EXCLUSIVE PILL MANUFACTURERS IN THE WORLD

More than five hundred kinds listed and constantly in Stock.

SEND FOR LIST.

PRIVATE FORMULÆ.

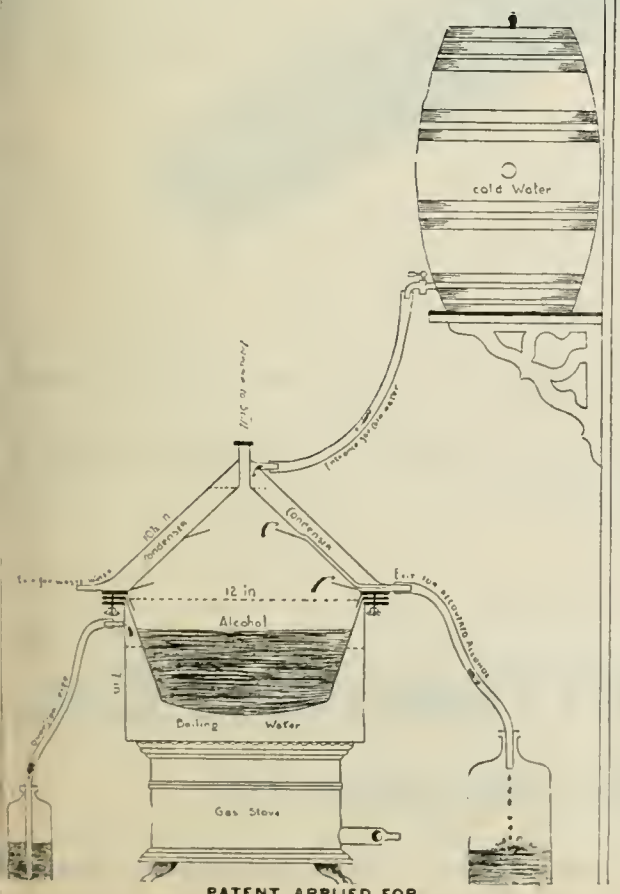
With our thirty thousand feet of floor space we have unsurpassed facilities for the execution of large private formulæ at favorable prices.

SUBMIT FORMULA FOR QUOTATION.

THE UPJOHN PILL AND GRANULE CO.,

60 Maiden Lane, NEW YORK. **KALAMAZOO, MICH.**

DRUGS, CHEMICALS & Pharmaceuticals.



PATENT APPLIED FOR.

[S. P. 1.]

The U. S. Pharmacopœia; 7th Decennial Revision.

A Complete Pharmaceutical Still, specially designed by us.

A Set of Percolators and Stand, of Most Approved Pattern.

It is our wish to present to every pharmacist a complete outfit of such appliances as are necessary to enable them to manufacture their own preparations.

In order to accomplish this we require a purchase of our Powders for Percolation amounting to twenty-five dollars for each of the above articles, or seventy-five dollars for the three.

The offer will remain for six months from first of March.

You may purchase from us direct, or through your jobber, in such quantities as your wants suggest, and each purchase, however small, will be credited. When the aggregate reaches $25.00 we will send any one of the items which you may select, and future purchases will be credited on the remaining.

When sending orders to your jobber which include any powdered or ground goods, specify Gilpin, Langdon & Co.'s, and you will be surprised how soon you will be in possession of these necessary appliances.

In sending orders to your jobber, send us duplicate so we can properly credit you.

We are confident that our powders will insure your custom in the future, as we are the originators of Assayed Powders and Powders for Percolation, and are also the pioneers in furnishing a unique class of powders, conspicuous for their purity and for the careful selection of crude materials from which they are powdered.

Our price list has over four hundred powders and powders for percolation, embracing nearly all the drugs in general use. Prices are little or no higher than the commercial powdered drugs usually sold.

On orders amounting to $10.00 net we prepay freight east of the Mississippi River; west of that line, half freight.

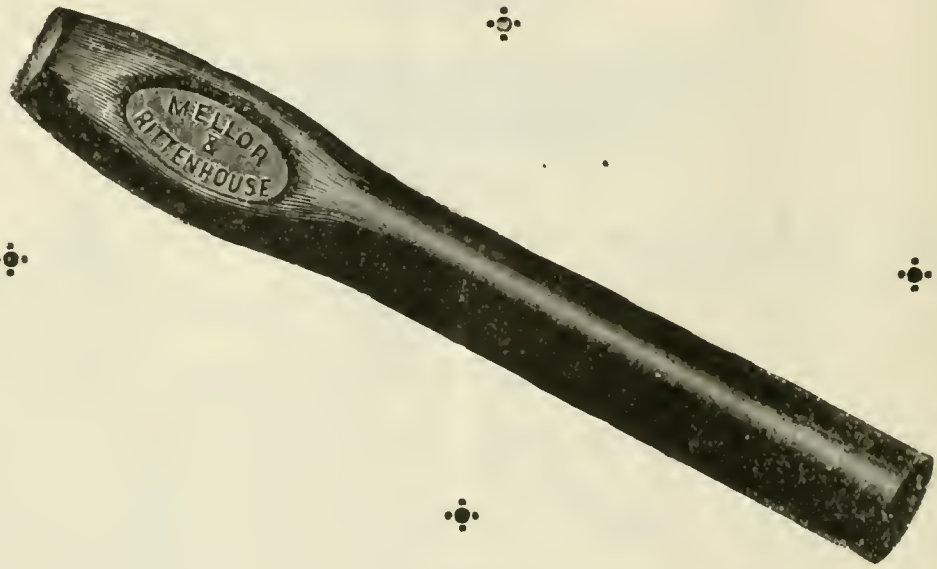
Send for price list, which contains a very valuable formulary and tables, making it an invaluable book of reference in compact and practical arrangement.

GILPIN, LANGDON & CO.
BALTIMORE, MD.

LICORICE.

HIGHEST AWARDS:

Centennial Exposition, Philadelphia, - - 1876.
Paris International Exposition, - - - - 1878.
New Orleans Exposition, - - - - - 1885.



STICK LICORICE.—4, 6, 8, 12, 14 and 16 Sticks to the lb., packed in 5 lb. Wood Boxes.

LICORICE LOZENGES.—In 5 lb. Tin Cans; in 5 lb. Glass Bottles; in Bbls., bulk.

CATALUNA LICORICE.—100 Sticks in a Box.

POWDERED EXTRACT LICORICE.

POWDERED LICORICE ROOT.

AMMONIACAL GLYCYRRHIZIN, in Scales.

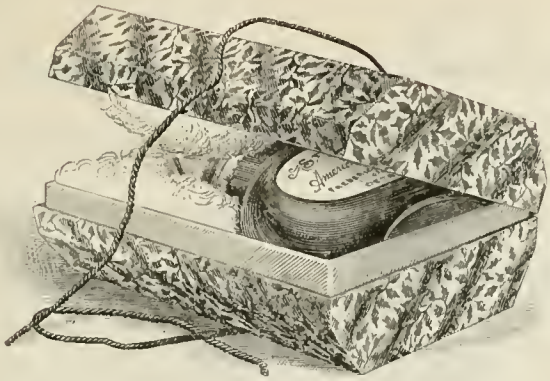
THE MELLOR & RITTENHOUSE CO.,

218 N. 22d St., PHILADELPHIA, PA.

STEARNS' FINE PERFUMES.

IT PAYS to push the best goods in the perfume line, as a trade well established by selling the finest odors only is the trade which will be permanent and entirely satisfactory to the retailer and customer. Fine goods can only be produced by liberally using the finest materials, aided by skilled labor. We import all the French flower pomades used by us direct from Grasse, also the finest and most expensive essential oils, and we can thus guarantee the quality of the ingredients to be the best. Our bouquets are made from formulæ of established superiority, and are well *aged* before sending out.

We truly believe no line of odors made in this country have become so popular as ours have, and no department of our business has increased more rapidly than that of perfumery. We know this increase is due entirely to the fact that while our prices may be higher than some others our quality is of one standard—THE BEST AND THAT ONLY.



STYLE "A"—Special French Oval.

No. 10—½ oz.—12 in box	$2 00	per doz
No. 11—½ oz.—In couplets	2 50	"
No. 12—1 oz.—6 in box	4 00	"
No. 13—1 oz.—In Couplets	4 50	"
No. 14—1 oz.—In single box	5 00	"
No. 15—2 oz.—4 in box	7 00	"
No. 16—2 oz.—In couplets	7 50	"
No. 17—2 oz.—In single boxes	8 00	"

Send for New Illustrated Price List.

SPECIAL ODORS.

All orders in bulk, $3.50 per pint In pint or half pint bottles.

THE best class of retailers are beginning to find out that the way to build up a trade on perfumes is to adopt some prominent line of special odors and push them for all they are worth, and where satisfaction is given in the first instance a customer will return again for the same article.

We have for some time recommended to dealers the handling of our SPECIAL ODORS, and while no one can gainsay the excellence and good quality of the old favorites, like Jockey Club, White Rose, Frangipanni, New Mown Hay, etc., at the same time these odors are made by every manufacturer and no two are exactly the same. We are constantly on the alert to discover new combinations of odors, fine bouquets, and have from time to time introduced distinctive odors, which in point of popularity we think surpass those of the best makers of this country, or abroad. Furthermore it is on special odors that the manufacturers spend their money and make their best efforts, for the reason that their name becomes identified with such odors and it is to their interest to make them the finest possible.

TERMS.—Three Months Credit. We pay the Freight—Provided it does not exceed 10 per cent. of the invoice. Containers, Boxing and Cartage Free.

FREDERICK STEARNS & CO., DETROIT, MICH.

Powdered Drugs and Spices, "W.H.S. & Co."

Probably there is no class of goods where adulteration is more frequent, and detection more difficult than the so-called "*pure*" powdered drugs and spices. We use the word adulteration in its widest sense, and include not only the *addition of worthless foreign substances*, but the *substitution of inferior articles*, which may still be true to name.

The dealer who supplies powders made from *mouldy, worm-eaten or exhausted drugs*, is just as truly furnishing what his customer does not want as is he who is adding terra alba or powdered bread crumbs.

What the buyer wants and what he ought to get is, POWDERS FROM SOUND, PURE DRUGS, and nothing else.

Appreciating these facts, we have always furnished a complete line of pure powders, and so largely have these goods been sold, that in order to keep pace with the demand we have purchased new and improved machinery which is already working to its fullest capacity. We have room and abundant steam power, good drugs and skilled workmen, and we propose to furnish a still larger proportion of the powdered drugs and spices demanded by the pharmacists of this country.

We cannot sell powdered drugs for less than the cost of crude drugs, as has sometimes been done, but the advanced cost for powdering is only slight, and all the goods are *guaranteed*.

We offer a selection of these powders in attractive gold-lacquered cans, containing 1 pound and 5 pounds each.

By the use of these cans, and by putting up the several drugs when they are fresh and dry, it is obvious that the full therapeutic strength is better maintained.

We shall be glad to furnish quotations, and will send catalogue on application.

W. H. Schieffelin & Co.,

Orders and Correspondence Solicited. **NEW YORK.**

CAREFUL BUYING.

When times are uncertain and the business world is financially disturbed, discreet buyers not free from danger of embarrassment by slow collections or other causes, will look well to their orders, buying only staple, salable goods of reliable quality for immediate needs. We urge the point of the economy in buying the best quality of goods. The best goods are always worth their price.

DRUGS, CHEMICALS & Pharmaceuticals.

CARBOLIC ACID, Graesser's, White Crystal; is good without being the highest in price. We offer in 1 lb. bottles at 26½ to 30 cts. lb., and in 5 lb. cans at 24 to 26 cts. lb., according to quantity ordered.

VANILLA BEANS in three lengths, short, medium and long. All are the best, select Mexican Beans, at $8.00, $9.50 and $12.00 lb., in 1 lb bundles.

PURE MEDICINAL WINES. We have in the Duroy Wines, made by Duroy & Haines, Sandusky, Ohio., goods which we can positively endorse for reliability and absolute purity. They are uniform in quality and well worth the prices charged. Price list will be sent if requested. We are the only wholesale agents.

Our "Desks for Visitors" and mail department are at the disposal of druggists. We cordially invite visitors in the city to make their headquarters with us.

MORRISSON, PLUMMER & COMPANY,

Wholesale Druggists and Importers,

CHICAGO.

200-206 Randolph St.

SCHERING'S

FORMALIN

(TRADE MARK)

THE NEW HARMLESS GERMICIDE,

has a germicidal action superior to Corrosive Sublimate, without its toxicity.

This Liquid Mixes in all Proportions with Water.

At ordinary temperature even, Formalin gives off Gaseous Formic Aldehyd, and the evolution of Gas is, of course, accelerated by the application of Heat.

Drs. J. Stahl, Berlioz and Frillat found that Anthrax Bacilli were killed by a solution of 1:50,000, while Aaronson stated that solutions of 1:20,000 prevented the development of Typhus and Anthrax Bacilli, as well as that of Staphylococcus Pyogenes Aureus.

Dr. J. Stahl's observations showed that after one hour's exposure to 1 per mille, or a quarter of an hour's exposure to a 1-½ per mille solution of Formalin, the most resistant forms of micro-organisms were destroyed. Formalin, therefore, is equal at least in germicidal power to Corrosive Sublimate, and, under certain conditions, superior when Albuminoid Solutions are present.

Formalin may be applied in 1 per cent solutions, by spray diffusers, without damage to furniture, metal or materials.

Formalin is supplied in one pound bottles.

SOLE AGENTS FOR THE UNITED STATES:

SCHERING & GLATZ,

55 MAIDEN LANE,

NEW YORK, N. Y.

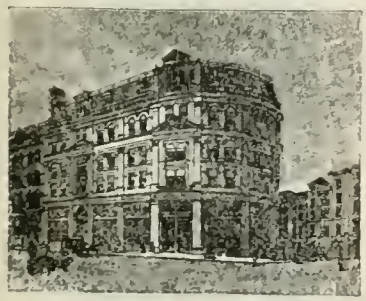
BURROUGHS, WELLCOME & CO.

Manufacturing Chemists

—OF—

SNOW HILL, LONDON.

Also of PARIS, MELBOURNE, BRUSSELS, Etc.



Burroughs, Wellcome & Co.'s Offices and Warehouses, occupying seven floors in all.

CORDIALLY INVITE Physicians and Pharmacists to visit their exhibit in the Manufactures Building (British Section) of the Columbian Exhibition, where a register is kept for their names and addresses, and where facilities will be offered for meeting friends and for writing letters.

Among the products exhibited by Burroughs, Wellcome & Co. may be seen the Congo Medicine Chest, fitted with "Tabloids," and carried by H. M. Stanley's Expedition through Darkest Africa.

BILLINGS, CLAPP & CO.

Manufacturing Chemists, BOSTON.

Pharmaceutical Preparations.

Fluid Extracts
Elixirs,
Syrups,
Medicinal Wines,
and Specialties.

Proprietors of NICHOLS & CO.'S
Elixir Bark and Iron,
Sarsaparilla and Iodide Lime.

CATALOGUE MAILED ON APPLICATION.

HERF & FRERICHS

CHEMICAL CO.,

SAINT LOUIS,

MANUFACTURERS OF

SALICYLIC ACID

UNIFORMLY PURE AND EFFICIENT.

SALICYLATE SODA, U.S.P.,

FROM OUR OWN ACID, PURE WHITE.

OIL OF WINTERGREEN,

SYNTHETIC,

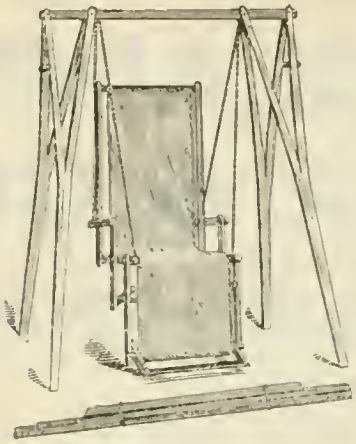
PERFECTLY WHITE AND CHEM. PURE.

ACETANILID, BROMIDES,
SULPHURIC ETHERS,
IODIDES,
SUBNITRATE BISMUTH,

AND A FULL LINE OF

PHARMACEUTICAL - AND - PHOTOGRAPHIC - CHEMICALS.

HOME COMFORT.



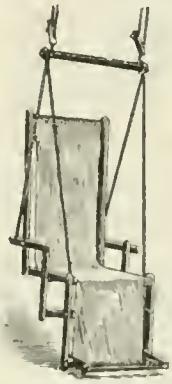
Suitable for lawn, porch or house; either for sitting or reclining; self-adjusting; can be taken apart and set up in two minutes. Folds up in small package. Size open, 4x5 ft. No. 2 Lawn Outfit, each $3.00.

HAMMOCK SUPPORT,

WITH CANOPY.

No shade-tree required; ornamental to any lawn; canopy in bright colors. Weight, 25 lbs. No. 37 Support (without Hammock), each $7.50.

HANGING LAWN CHAIR.



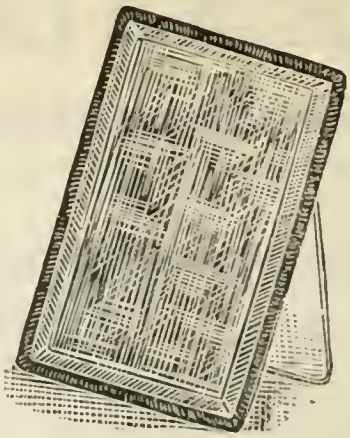
For porch, tree or house; self-adjusting in any position with comfort. No. 2, each $2.25.

LAWN TENNIS.

Our line for 1893 is the most desirable in the market. Write for quotations.

HEADQUARTERS FOR NOVELTIES.

VICTOR MIRRORS.



Fine Silk Plush Back; Bevel French Plate Glass.

	Size.	Per doz.
No. 207	3½x5½	$2.00
No. 211	4½x6½	2.75
No. 214	5½x7½	5.50

3 dozen lots, 10% discount.

DUQUETTE'S POMONA FRUIT TABLETS.

Put up in elegant jars, containing 4 lbs. (full weight). These goods are the very best made.

LIST OF FLAVORS:

Wild Cherry,	Mint Extra,	Raspberry,
Lime,	Strawberry,	Lemon,
Chocolate,	Blood Orange,	Mixed.
Cal. Apricot,		

Per jar, $1.00. 12 jar lots, freight prepaid east of Missouri River.

SINGER & WHEELER, - PEORIA, ILL.

USE "AN IDEALLY PERFECT PRODUCT," PEROXIDE OF HYDROGEN.

Table of Comparative Tests of Various Samples of Medicinal Hydrogen Dioxide, procured directly from the Manufacturers or their authorized agents.

No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3⅛	⅛	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅞	1⅛	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	⅛	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11½	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9½			7½	" " " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8½	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3½	3⅛	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3½	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

Dr. S. S. Wallian states: No. 9 is an almost ideally perfect product, and at the same time shows 15 p. c. greater volumetric strength than is claimed for it

Specify **LARKIN & SCHEFFER, ST. LOUIS,** in orders.

PURE CARBOLIC CRYSTALS

40° CENTIGRADE, OR ABSOLUTE PHENOL,

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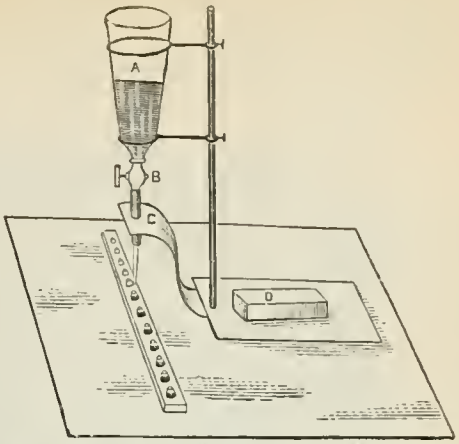

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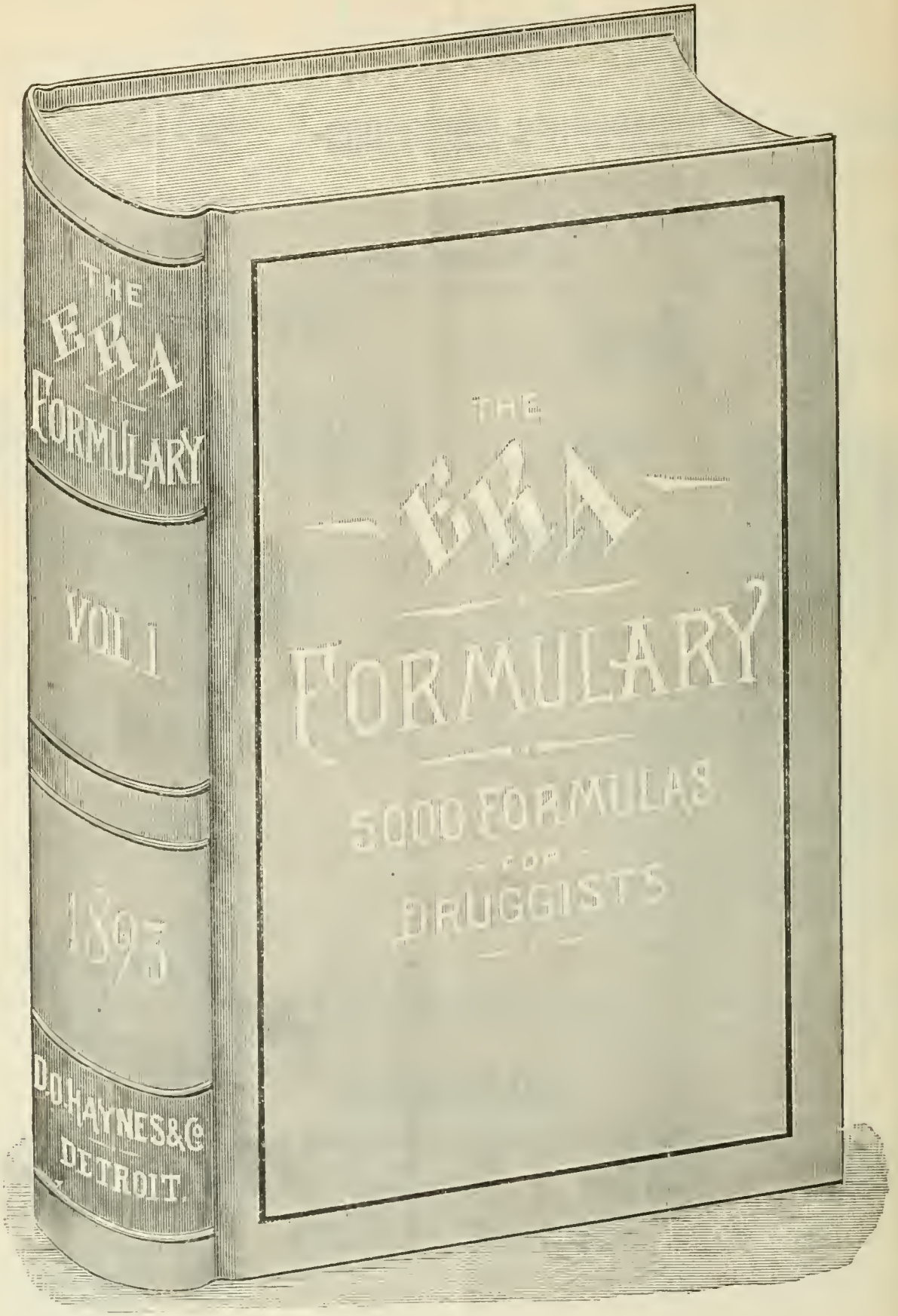
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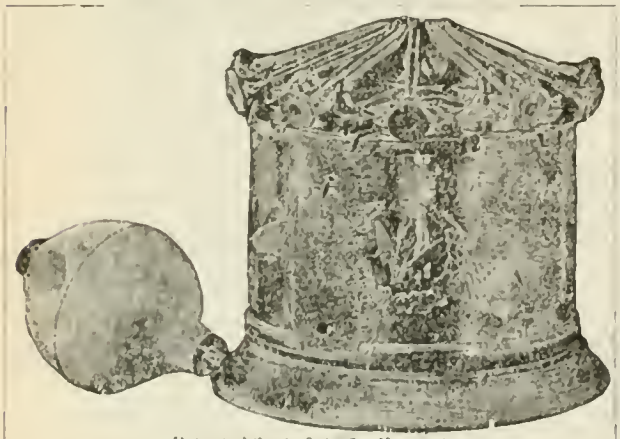

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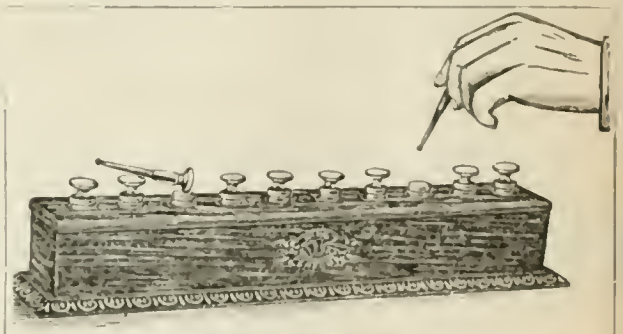

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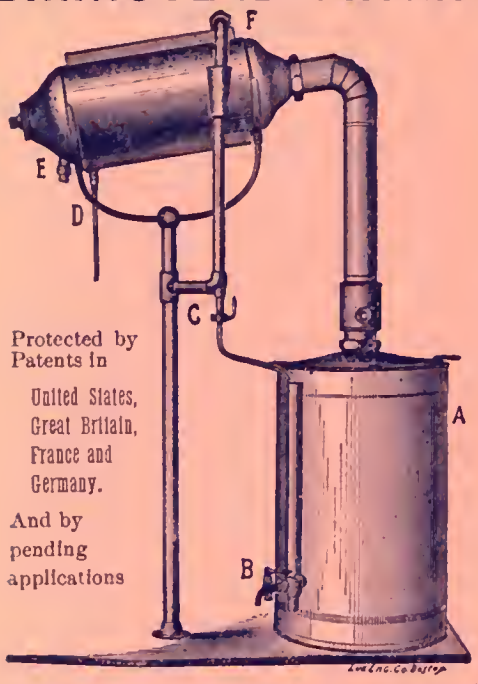

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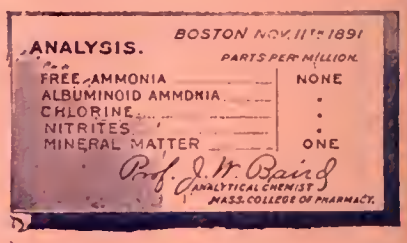

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Use Loftie's Salvatorium for restoring white, Gray, or Faded Hair to its natural color. Clear as water; free from anything that is injurious. Is recommended by physicians, chemists, clergymen, and citizens. We have hundreds of testimonials. 35 years experience in the Hair Trade enables us to compound articles of merit. We give exclusive sale in our line to parties who will push the goods.

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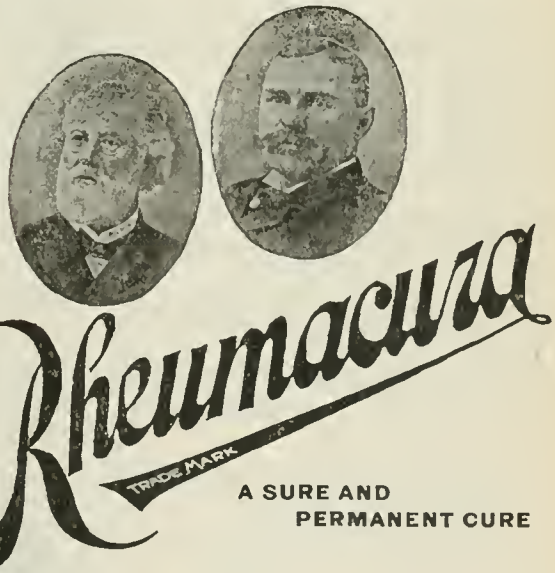

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[S. P. 12.]

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[S. P. 13.]

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Prepared only by

Charles Marchand

Chemist and Graduate of the "Ecole Centrale des Arts et Manufactures de Paris" (France)

☞ Mention this publication.

Laboratory, 28 Prince St., New York.

ADVERTISEMENTS.

WE ARE NOW IN OUR NEW LABORATORY

BETTER EQUIPPED

THAN EVER TO FILL

YOUR ORDERS FOR

HIGH-GRADE PHARMACEUTICALS

Have you received our NEW ILLUSTRATED CATALOGUE? If not, write for it.

NELSON, BAKER & CO., DETROIT, MICH.

[S. P. 14.]

WM. R. WARNER & CO.'S

SUGAR COATED

	Per lb.
Cathartic Co., U. S. P.	$1.00
Cathartic Co., Improved	1.00
Cathartic Co., Active	1.00
Warner's Veg. Liver Pills—	
1,000	.85
Aromatic Cachous	1.00
Compressed Chlor. Potash	.40
Warner's Little Cathartic Granules—	
1,000	.85
10,000	8.00

(There is nothing superior for a little liver pill.)

PHILADELPHIA. NEW YORK.
CHICAGO. LONDON.

THE MOST EXTENSIVE PILL FACTORY.
FOUNDED 1856.
Private Recipes and Non-Secret Pills a Specialty.

ADVERTISEMENTS.

H. HELBING, F. C. S.,

Analytical and Consulting Chemist of

LONDON, ENG.,

SAYS: The necessity of a searching control of **BASES** used for the preparation of **OINTMENTS** is scarcely less pressing than that which is recognized in the department of internal medicine, since the value of an entire course of treatment by ointments may be nullified by the defective quality of the base employed.

AND THAT: A really pure wool fat, such as

LANOLINE

is recognized on all hands as being the **BEST BASE** for the preparation of *medicaments in ointment form.*

☛ *A POSTAL CARD WILL BRING—*

"Helbing's Pharmacological Record,"

OF INTEREST TO ALL PHARMACISTS.

SCHULZE-BERGE & KOECHL,

Sole Licensees for the United States,

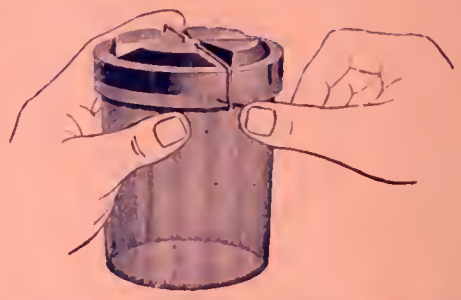
79 Murray Street, : : NEW YORK CITY.

[S. P. 15.]

JUST TO GIVE YOU AN IDEA HOW LUCAS' ENAMEL LOOKS

It Really Looks Much Better Than This.

It is Easier to Get at Than This.



A Twist of the Lid is all that is Necessary.

We Will Put Your Name on it.

WE GUARANTEE THE PAINT.

JOHN LUCAS & CO., Western Office, 174 So. Clinton St., CHICAGO. **PHILA. & NEW YORK.**

ADVERTISEMENTS.

LAST CALL . . ARE YOU DONE? 1893 FREE! 1893 PARROTS GIVEN AWAY.

SPECIAL 30-DAY OFFER.

In order to give all our customers one more chance to obtain a Parrot we will make this offer for 30 days only, after which time the parrot season will close.

With an order for 600 Cigars ($21.00), we will give one Parrot free.

With an order for 700 Cigars ($24.50), we will give one Parrot in a handsome wire cage.

With an order for 1000 Cigars ($35.00), we will give two Parrots in a handsome wire cage.

You can have either Pretty Polly, Havana Puffs, Little Havana, Raven, Cuban Puffs, D.T.C. Havana Gems, or Key West Cigars, all one brand or assorted, as desired.

One of the Many Testimonials Received by us.

M. W. JOHNSON, M. D., Drugs, Paints, Oils.

Detroit Tobacco Co., Detroit, Mich. Williams, Arizona, July 12, 1893.
About four years ago, in Bozine, Kan., I bought some cigars from you and with them a parrot. I have just sold it for one hundred dollars. Is a splendid talker. Please ship me by express with a bird and cage, 700 of the cigars, Havana Puffs. Ship straight thirty or sixty days time, or C. O. D. as you wish. Yours, M. W. JOHNSON.

We have been shipping Parrots since June 20th. This is one of the **best seasons ever known** in the parrot business for **healthy birds.** Up to this date we have lost **but one bird** by death in our lofts.

The Pine Island birds such as we send out are secured on the Isle de Pino, (Pine Island) about fifty miles south of Cuba. They are the **hardiest** and **very best talking** variety known. They are beautiful birds, with bright green plumage and red breasts, easily cared for and intelligent. If captured when young and well cared for, a Pine Island Parrot **never fails** to become a good talker. Our birds are secured by our own agent, who has been in this business for seventeen years, and secures only fine, healthy, young parrots.

We have shipped Parrots to more than 5,000 dealers throughout the United States and have received thousands of letters praising our Parrots and Cigars.

Please let us know at once if you wish to accept our special offer, **before the stock of Parrots is exhausted.**

To any responsible dealer who don't know our goods we will express two hundred of the above Cigars **for examination,** to be returned if not satisfactory. If the Cigars suit, the balance can be shipped with the Parrot. With sample order we will refer you to responsible dealers throughout the United States, who have had our Parrots for the past three seasons. Respectfully,

Terms 30 Days Net. **DETROIT TOBACCO CO., Detroit, Mich.**

[S. P. 16.]

W., T. & CO.

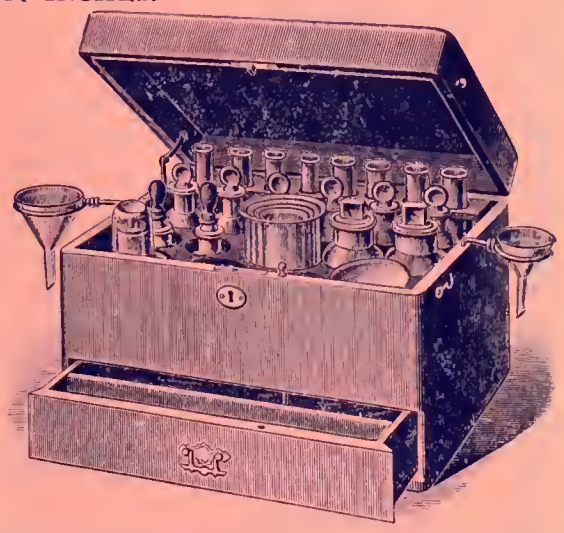
No. 1 Test Set for Urinary Analysis,

IN POLISHED MAHOGANY CASE, WITH DRAWER.

SIZE OF CASE, 10¾x7½x6¾ INCHES.

EACH SET CONTAINS:

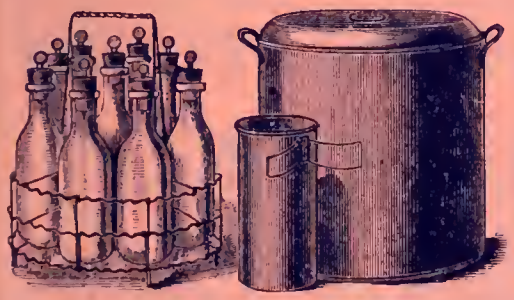
6 Reagent Bottles, Glass Stoppered.
2 " " with Pipette Stopper.
2 Salt Mouth Reagent Bottles, Glass Stoppered.
4 Beaker Glasses, Nested.
12 Test Tubes, Assorted Sizes.
1 Test Tube Rack.
1 Test Tube Holder.
1 Test Tube Brush.
1 Urinometer, with Glass, in Case.
1 30-Minim Graduated Pipette.
1 Glass Spirit Lamp.
1 Porcelain Evaporating Dish.
6 Small Glass Evaporating Dishes.
2 Glass Funnels.
1 Glass Stirring Rod.
2 Wire Holders for Funnels, etc.
1 Pack W., T. & Co. White Filter Paper, 100 sheets.
1 Screw Capped Vial containing Litmus Paper, Neutral.
1 Pair Pincers for Holding Litmus Paper.
1 Sheet Gummed Labels.



PRICE, COMPLETE, $10.00 EACH.

DISCOUNT TO THE TRADE, 50 PER CENT.

APPARATUS FOR STERILIZING MILK



W., T. & CO. No. 1 STERILIZER.

COMPLETE.

Consisting of a tray, boiler, cup for reheating, one dozen 6-ounce bottles, nine combination glass and rubber stoppers, and brush for cleaning bottles, all packed in wooden box. $3.60 each.

W., T. & CO., No. 2 STERILIZER.

Consisting of a tray holding nine 6 ounce bottles, fitted with combination glass and rubber stoppers. Packed in pasteboard box. $2.25 each.

W., T. & CO. No. 3 STERILIZER.

Same as No. 1, but with 8-ounce bottles, - - $3.75 each.

W., T. & CO. No. 4 STERILIZER.

Same as No. 2, but with 8-ounce bottles, - - $2.35 each.

A card of directions for Sterilizing Milk accompanies each apparatus.

DISCOUNT TO THE TRADE, 50 PER CENT.

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

PHILADELPHIA, 410-416 Race Street.

NEW YORK, 46 & 48 Barclay Street.

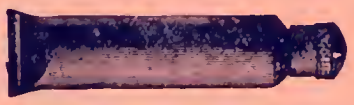
BOSTON, 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.] MENTION THE ERA.

AN INQUIRY.

AND



?

YOU should use them by all means if you wish to be progressive and make money. REMEMBER—

Progressiveness=Prosperity=Happiness=Longevity.

SEND FOR PRICES AND SAMPLES.

HERO FRUIT JAR CO.,

G. W. BAILEY, Western Representative, 25 Lake St., CHICAGO, ILL.

Caul and Adams Sts., **PHILADELPHIA, PA.**

DRUGGISTS' SUNDRIES.

WHAT BEATS ALL CREATION?

A DELICIOUS AND REFRESHING CLASS OF

ORANGEADE

Quickly, Easily, Interestingly and Cheaply made from

FRENCH'S EFFERVESCING ORANGEADE TABLOIDS.

They will advertise your business and increase your profits, because those who buy them will show them to their friends on account of the novelty, and people have been known to walk over two miles to obtain a tube of

FRENCH'S ORANGEADE TABLOIDS.

From the CANADIAN SPECIALTY CO., No. 38 Front St., East:

TORONTO, ONTARIO, CANADA, July 18th, '93.

FRENCH, CAVE & CO., PHILADELPHIA.

DEAR SIRS: Ship us immediately: 20 3-doz. boxes assorted Effervescing Tabloids—5 gross; 12 3-doz. boxes Lemonade Effervescing Tabloids—3 gross; 24 1-doz. boxes Lemonade Effervescing Tabloids—2 gross.

French's Orange, Lemon and Ginger Tabloids are put up 12 tabloids in a glass tube and 36 tubes in a box, solid or assorted flavors, at $2.00 per box; 12 tubes in a box, solid or assorted flavors, at 75c per box.

Order of your Jobber. He can obtain them for you if you insist upon him doing so.

FRENCH, CAVE & CO., PHILADELPHIA.

[S. P. 18.]

JOHN PHILLIPS & CO., DETROIT, MICH.

MANUFACTURERS OF

DRUGGISTS' FIXTURES.

SHOW CASES,

SODA FOUNTAIN TOPS,

STORE STOOLS,

CIGAR CASES, FITTED WITH MOISTENERS,

PRESCRIPTION . . . CASES,

MIRRORS, ETC.

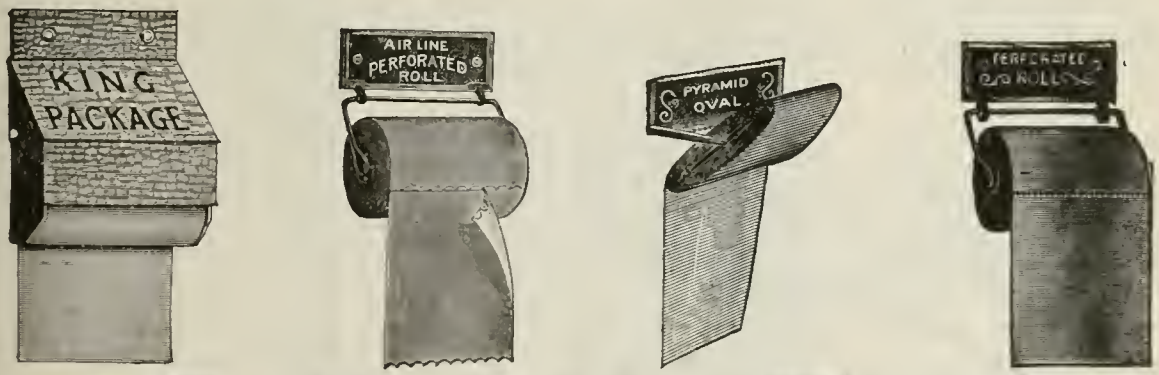
THE ABOVE CUT REPRESENTS A DRUG STORE RECENTLY FITTED BY US.

If you intend fitting a new store, or remodeling the old one, write us for prices.

SEND FOR CATALOGUE, 1893.

DRUGGISTS' SUNDRIES.

TOILET PAPERS FOR THE DRUG TRADE



STAPLE GOODS. FINEST QUALITY. ORDER OF YOUR JOBBER.

The following named wholesale dealers carry these brands in stock:

Moffit-West Drug Co.,	St. Louis, Mo.	Noyes Bros. & Cutler,	St. Paul, Minn.
Meyer Bros. Drug Co.,	St. Louis, Mo.	Williams, Davis, Brooks & Co.,	Detroit, Mich.
Hopkins-Weller Drug Co.,	St. Louis, Mo.	T. H. Hinchman & Sons,	Detroit, Mich.
Meyer Bros. Drug Co.,	Kansas City, Mo.	Farrand, Williams & Clark,	Detroit, Mich.
Ryan Drug Co.,	St. Paul, Minn.	Hornick, Hess & More,	Sioux City, Ia.
Singer & Wheeler,	Peoria, Ill.	Robinson-Pettet Company,	Louisville, Ky.

A. H. WIRZ,

913, 915, 917 Cherry Street, : : PHILADELPHIA, PA.

MANUFACTURER OF ALL KINDS OF

BOTTLE STOPPERS

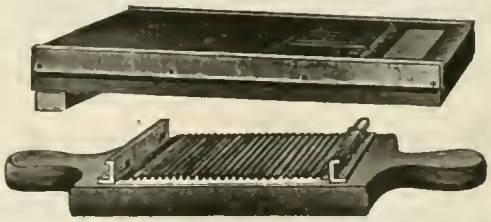
For Corks and Screw Neck, Liquid and Powder Bottles.

OUR NEW STYLE CAPS NEED NOT BE REMOVED.

COLLAPSIBLE TUBES for Colors, Ointments, Pastes, Perfumes, Lithographic and Printing Inks, any length and diameter.
PILL MACHINES to run by hand or steam power.
Sole Manufacturers of the COOPER PILL MACHINE, with Reversible Plates.
HAND and PATENT AUTOMATIC PILL COMPRESSORS.
Suppository, Bougie, Camphor Ice, and Cosmetic Moulds.
Metal Syringes and Breast Pumps, and a general line of Metal Goods for the Drug Trade.

Samples and Prices on application.

Please Order from your Wholesale Dealer.



SOLON PALMER. EDDY PALMER.

All Persons who Purchase

PALMER'S PERFUMES

or any of his Toilet Specialties, should see that they bear Solon Palmer's general trade mark

Palmer
ESTABLISHED 1847.
TRADE MARK REGISTERED.

any infringement of which will be prosecuted to the full extent of the law, one suit having already been commenced against a Kansas City house.

WE WARN THE TRADE against selling any Perfumes, Soaps or other Toilet Specialties bearing the name "Palmer" (printed either as shown above or in simulation thereof), that do not come from Solon Palmer, New York, as, by selling such, dealers render themselves equally liable with the makers.

(Firm of) SOLON PALMER,

374 & 376 Pearl St., New York.

IMPORTANT! The trade should bear in mind that poor goods are never counterfeited nor imitated, and that the products of imitators are usually worthless, like counterfeit money.

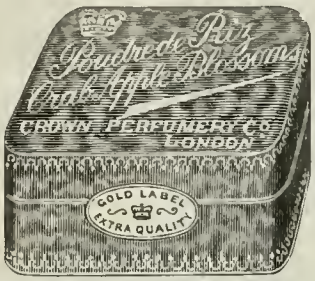
LATEST NOVELTIES OF

THE CROWN PERFUMERY CO.,

177 NEW BOND STREET, LONDON.

NO. 1538

GOLD LABEL SERIES.



NO. 1500.

NO. 1488. GOLD LABEL

PERFUME.

EXTRA CONCENTRATED.

No. 1488—In very rich cartons—$11.00.

GOLD LABEL EAU DE TOILETTE.

No. 1575. 4 oz., $8.00. 6 oz., $12 00.

GOLD LABEL POUDRE DE RIZ.

No. 1500. $7.50 per dozen.

GOLD LABEL TOILET SOAP.

VERY RICHLY PERFUMED.

No. 1538, - - $6.00 per doz.

GOLD LABEL SACHETS—No. 1593. $4.00 per doz.

Each and all the above are made in the following odors: *Peau de Espagne, Cuir de Russie, Lilas Blanc* and *Crab Apple Blossoms*, and are put up in a style of exceptional beauty and richness.

Discounts according to Quantities. Send for New Illustrated Price List.

Depot of Importation: 25 Elm St., Port of New Haven, Ct.

Where all letters should be addressed.

New York Office, 160 Fifth Avenue.

Sole makers of the world-renowned Crab Apple Blossom Perfume and Crown Lavender Salts.

DRUGGISTS' SUNDRIES.

Extra Special Odor, full 18½ Oz.

TEKKO BOUQUET,

(Trade Mark)

$4.50.

Special Odors, Full 18½ Oz.

Crystal Lillies,	$4.00
Rose of Algiers,	4.00
Belle of Rochester,	4.00
Crab Apple Blossom,	4.00
White Violet,	4.00
Sweet Lilac,	4.00

Regular Odors, Full 18½ Oz.

White Rose,	$4 00
Lily of the Valley,	4.00
Jockey Club,	4.00
White Heliotrope,	4.00
Stephanotis,	4.00
Frangipanni,	4.00
Musk Rose,	4.00
Ocean Spray,	4.00
Arbutus,	4.00
Wood Violet,	4.00
Orange Blossom,	4.00

Etc., Etc.

All the above bulk perfumes are packed in 9¼ oz. bottles unless otherwise ordered

Always Accept Our Offers.

DRUGGISTS' SUNDRIES.

Baby's Comforter.

GOODYEAR RUBBER COMPANY

F. M. SHEPARD, President.

J. A. MINOTT, Secretary.

SUPERIOR QUALITY

RUBBER GOODS FOR DRUGGISTS.

Write for Catalogue to our Agencies:

No. 17 Murray Street, . . . NEW YORK.
No. 240 Main Street, . . . BUFFALO.
No. 141 Lake Street, . . . CHICAGO.
Nos. 372-374 E. Water Street, . . MILWAUKEE.
Nos. 98-102 E. Seventh Street, . ST. PAUL.
No. 201 Nicollet Avenue, . . MINNEAPOLIS.
No. 411 North 4th Street, . . ST. LOUIS.
No. 1032 Main Street, . . . KANSAS CITY.
No. 577-579 Market Street, . . SAN FRANCISCO.
No. 309 Ninth St., N.W., . WASHINGTON, D.C.

WHY COMPLAIN because trade is slipping away? Are you not, to a certain extent, to blame? Have you studied the wants of your customers, and catered to them? The best drug stores carry

TURKISH TOWELS, BATH MITS,

and other similar goods. They pay better profit than do patent medicines. Do you keep them? Your customers would buy them of you if you did. We are the largest manufacturers of these fabrics in the world. We have constantly in operation 190 looms; we turn out ten miles of toweling daily, and in every conceivable design. We co-operate with customers who handle our goods. Your interests are our interests. Send us your business card and we will snow you what we can do for you. Our little book on Turkish Toweling tells the whole story. Do you want it? *It is yours for the asking.*

THE STAR & CRESCENT MILLS CO.,
Lehigh Ave. and Hancock St. **PHILADELPHIA, PA.**

The "KNAP" LADIES' SYRINGE

Formerly called "Ladies' Ideal."

The Three Great Points we make for the "Knap" Ladies' Syringe are, First—it is a perfectly aseptic article. Second—it can be used in a recumbent position without soiling bed or clothing, as the shield absolutely prevents leakage. Third—hot water, which is very desirable, can be used with comfort, as the outer cone insulates the inlet tube, protecting the sensitive parts.

Revised Price List, May 1st, 1893.

	No. 1 Nozzle only.	No. 2 Bulb Syr.	No. 3 2-qt. Fount.	3½ 3-qt. Fount.	4. 4-qt. Fount.	12. 2-qt. Com.	13. 3 qt. Com.	14. 4 qt. Com.
Retail	$ 2.50	$ 3.00	$ 3.50	$ 3.75	$ 4.00	$ 4.25	$ 4.50	$4.75
Dozen	18.00	21.00	24.00	25.50	27.00	30.00	31.50	33.00
Druggist's Profit	1.00	1.25	1.50	1.62	1.75	1.75	1.87	2.00

Styles 12, 13 and 14 have combination Hot Water Bottle substituted for the Fountain Bag. No. 2 consists of nozzle with soft rubber sinker, noiseless. We guarantee all our goods. With the exception of the No. 1 style, boxes are all water-proof lined.

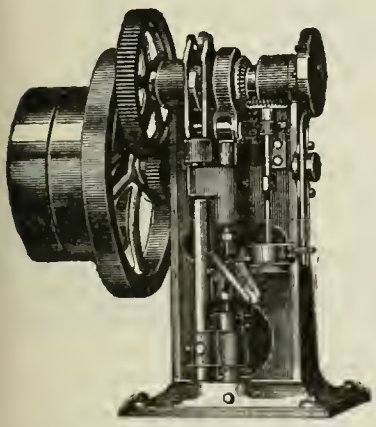
Chicago Medical Specialty House, Prop.
358 Dearborn Street, Chicago.

☞ Order through your jobber, giving our address.

ROBERT SHOEMAKER, JR.

215 Race Street, PHILADELPHIA, PA.

Manufacturer of



TABLET MACHINES

Which contain all the points of a perfect machine:

STRENGTH, **DURABILITY,**
SIMPLICITY, **EASY ADJUSTMENTS,**
AND
NO SPRINGS TO GET OUT OF ORDER.

All machines fully guaranteed.
Write for Circular and Price List.

ASK FOR AND GET THE HIGHEST GRADE ONLY.

WEINHAGEN'S MAGNIFYING NORMAL-INDEX FEVER THERMOMETERS.

Don't take what the Jobber says are just as good. TRY OURS.

Ours are the Highest Grade in the market. TRY THEM.

Our name and trade mark must be on the back of each. If your jobber don't keep them we will send you prices and supply you.

Established 1855.

H. WEINHAGEN,
22 & 24 North William St., NEW YORK.

WHITNEY GLASS WORKS.

OFFICES:
PHILADELPHIA. NEW YORK. BOSTON. CHICAGO.

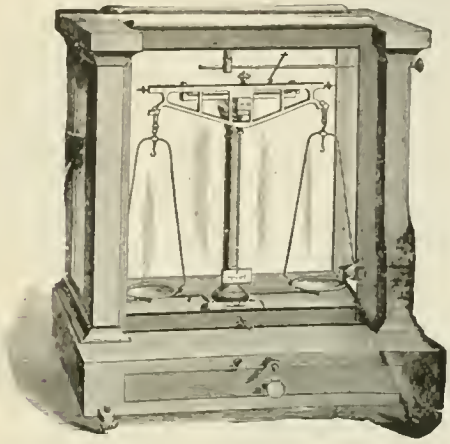
Makers of **FLINT, GREEN AND AMBER** **GLASSWARE**

SPECIALLY FOR PHARMACEUTICAL CHEMISTS AND PROPRIETARY MEDICINE MANUFACTURERS.

EVERY DRUGGIST

Should have a Good Analytical

BALANCE.



Queen & Co 's new beam instrument, with agate planes, is sensitive to $\frac{1}{10}$th of a milligramme. This is the best analytical balance ever offered for the price.

COMPLETE, $40.00 NET.

QUEEN & CO.,

Microscopical Supplies.

Dealers in Chemical Apparatus,

PHILADELPHIA.

Chemicals and Gen. Laboratory Supplies.

ST. REGIS INDIAN BASKETS

REMEMBER—You may not want fancy baskets now, but during the fall season you will again and again ask yourself: From whom shall I order an assortment of

FANCY BASKETS.

Before you place your order please consider the advisability of having a stock of the beautiful hand-made Indian Baskets, which have proved in the past few years to sell quicker and with a larger profit than any other kind of baskets.

The baskets are made in a large variety of colors, from strong chemical dyes made to be used on wood.

The colored fine splints, which are interwoven in the baskets cause them to have the appearance of being

DECORATED WITH COLORED RIBBONS.

No printed description can do justice to the beautiful colors in the great assortment of styles and sizes.

HAMPERS FOR SOILED LINEN.

OPEN AND COVERED SEWING BASKETS.

SCRAP OR WASTE PAPER BASKETS.

A GREAT MANY OTHER STYLES.

EXCLUSIVE SALE given to one responsible merchant in a city, and if desired a shipment will be sent on approval

W. S. TANNER, LAWRENCE, KAS.
Warehouse on switch of A. T. & S. F. Ry. Co.

Largest Dealer in St. Regis Indian Fancy Baskets.

THE IMPROVED

GRAVES BRUSH RACK.

Prevents all marring of backs and breaking of bristles. 10 dozen brushes can be displayed in a counter space of 19x32 inches, so that each is in plain view. Each brush can be removed without disturbing any other.

Larger Sales. No Shoplifting.

Less Time. More Profit.

Heavy Nickeled Brass and Bessemer Steel.

Will Last a Lifetime.

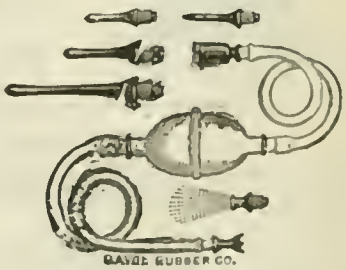
No. 1 Rack, 19x32, $10.00. No. 2 Rack, 19x22, $9.00. Delivered to any part of the country by the manufacturers,—

GRAVES BRUSH RACK CO.,

MENTION THE ERA. ROME, N. Y.

THE HOUSEHOLD SYRINGE.

PATENTED.



Trade Mark, "HOUSEHOLD," Registered.

Recommended by the medical fraternity for Cleanliness, Efficiency and Durability. No screw threads or washers. All the valves are secured and cannot be lost. Cup connections of Hard Rubber.

THE MAGIC ATOMIZERS.

Pat. May 1, 1883, July 24, 1883, Mar. 26, 1885.

Continuous Spray for Toilet, Throat and Nasal Applications.

Made in every desirable style, and with Metal or Hard Rubber tubes. Fine rubber goods for the Druggists' Surgical and Stationery Trade. Rubber Bands. All thicknesses Dental Dam.

SPECIAL GOODS AND MOULD WORK OF EVERY DESCRIPTION TO ORDER.

DAVOL RUBBER CO., - PROVIDENCE, R. I.

THE ERA FORMULARY.

5,000 Formulas for Druggists.

The most important book in any drug store is a formula book, but in many instances the books at hand are unsatisfactory. Appreciating this fact, and the need for a good reliable source for any formula wanted, we have prepared the ERA FORMULARY, which we consider the most complete formula book in existence for the use of the druggist. It has been compiled specially to meet his desires. Many of the formulas contained within it are original, contributed especially to the ERA, and many of them receiving prize awards for their excellence.

In gathering the formulas, we have examined several hundred volumes, including such works as Hager's; the Pharmacopœias of different lands; all the best known formula books; the proceedings of the A. P. A.; files of all the leading journals; and have selected from them, *the best.* It has been necessary to gather in this manner several thousand formulas, from which the choice has been made. The work is peculiarly what it claims to be, a great collection of receipts and processes, for application in pharmacy, in the household, in the industries, and for general purposes. The formulas are expressed in English, and sufficient description of working methods is presented to insure success in every preparation.

The Contents of this Book are divided into NINE PARTS, as follows:

PART 1—UNOFFICIAL PHARMACEUTICAL PREPARATIONS. Embracing formulas for preparations not contained in the Pharmacopœia or National Formulary, such as elixirs, syrups, tinctures, ointments, wines, waters, powders, effervescent salts, etc.

PART 2—PROPRIETARY PREPARATIONS. Appreciating the demand for formulas for proprietary medicines, we have here collected a large number of formulas which are presumed to more or less closely imitate these preparations. We give them as we find them, with the idea that they may prove suggestive to the druggist of formulas for preparations of his own devising and compounding.

PART 3—TOILET ARTICLES. Preparations for the hair, such as tonics, dyes, perfumes, pomades, cosmetiques, depilatories, waxes, etc.; for the face and skin, powders, creams, soaps, application for frost bites, chapped hands, freckles, chilblains, etc.; for the teeth, powders, pastes, liquids, perfumes, etc.; articles for the nursery, and a large variety of perfumes, toilet waters, etc.

PART 4—VETERINARY REMEDIES. Remedies for diseases of horses, cattle, swine, dogs, poultry, and domestic animals in general, for outward and inward application, as liniments, ointments, physic balls, condition powders, etc., etc.

PART 5—FAMILY MEDICINES. Blood purifiers, salves, liniments, syrups, cordials, and remedies for minor ailments, as headache, toothache, coughs, colds, croup, etc., etc.

PART 6—HOUSEHOLD FORMULAS. For domestic employment, washing powders, soaps, general cleansing methods, domestic wines, preserves, flavoring extracts, vermin poisons, dyes, glues, pastes, etc., etc.

PART 7—TECHNICAL FORMULAS. Processes and formulas employed in an industrial and economic way, as bleaching methods, photography, cements, lacquers, pastes, colored fires, show globe colors, etc.

PART 8—PAINTS, VARNISHES, ETC. Receipts for mixing colors and pigments, floor stains, polishes, varnishes for wood work and instruments, black board slatings, etc.

PART 9—MISCELLANEOUS AND UNCLASSIFIED. Soda syrups and flavoring extracts and mineral waters, are types of a class of material that is grouped into one division, which contains a very large number of select formulas, covering a wide range of usefulness.

NOTE THIS. This series of 5,000 Formulas will be continued in *The Pharmaceutical Era*, beginning No. 5001, in the issue of **July 1, 1893.** The book will contain the *best* lot of druggists' formulas published; the collection will be constantly added to in the journal, and we shall undertake to furnish each subscriber WITH ANY FORMULA HE MAY DESIRE. We are in this formula business to stay, for we appreciate its importance to druggists.

HOW TO OBTAIN IT. The price of the ERA FORMULARY is $5.00 per copy, the *Pharmaceutical Era* (Semi-Monthly) is $2 00 per year. We firmly believe that these two publications are valuable additions to any drug store and a good paying investment, but we don't want any druggist or drug clerk to invest one cent in them until he has an opportunity for investigating their contents. To every druggist or drug clerk who *conscientiously* desires to investigate the value of these publications, we will send, ON APPLICATION, a special order blank which will enable him to order a copy of the book and the journal, with the privilege of examining both before paying for them. In other words, we invite each druggist to examine these works *at our expense.*

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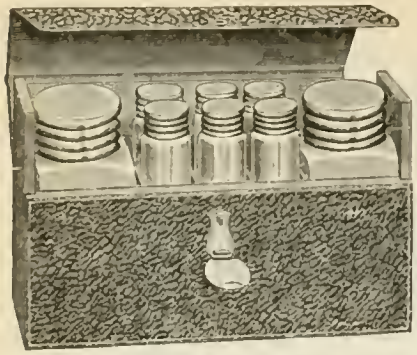

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[S. P. 19.]

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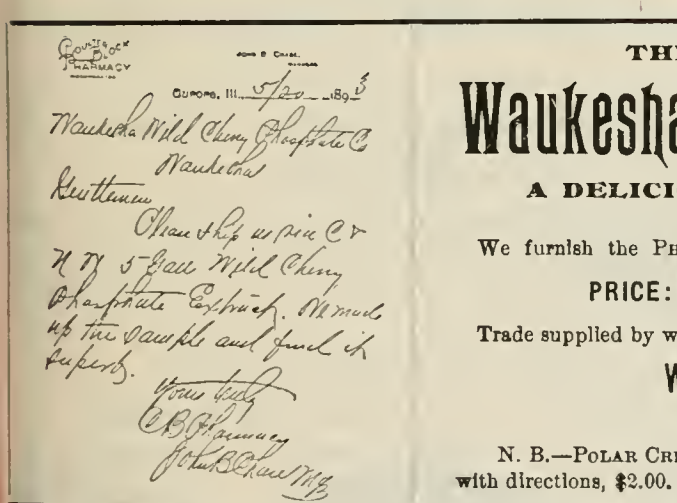
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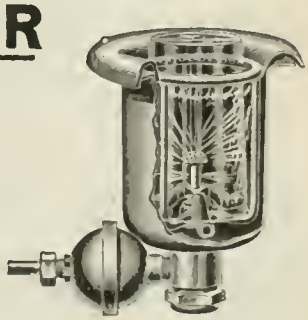

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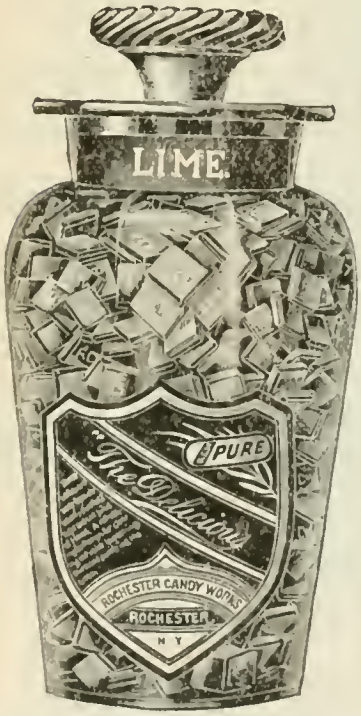

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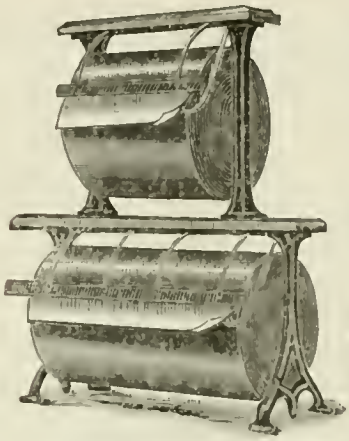

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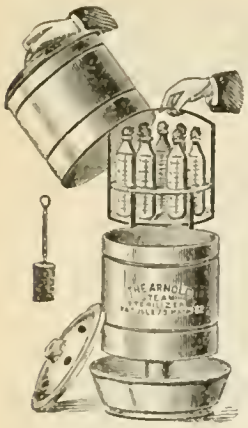

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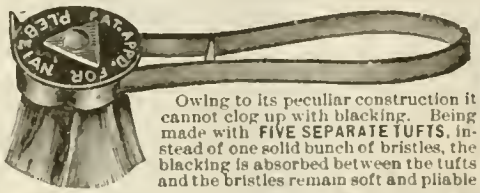

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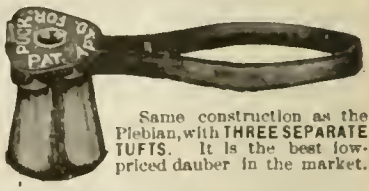

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[S. P. 21.]

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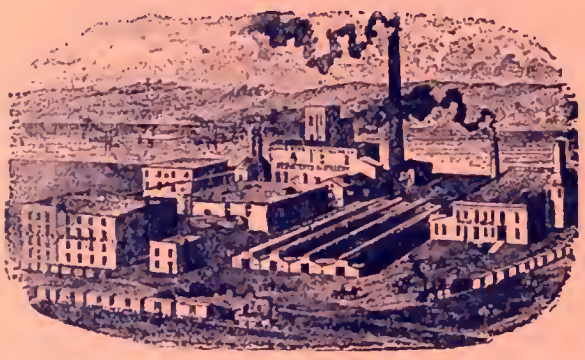

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I do not hesitate to recommend it for use as a medicinal agent, and believe it may be employed with entire satisfaction for all the purposes which a pure alcoholic liquor is capable of fulfilling.

I remain gentlemen, very respectfully yours,

P. F. HARVEY,
Major and Surgeon, U. S. Army.

THOUGHT

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Falling, like dew, upon a thought, produces
That which makes thousands, perhaps millions, think."

We have borne this in mind continually, and when we look at our printing bills, it does certainly *make us think* that we pay a good deal for *Ink* to convince you of the superior merits of our CLARKE'S PURE RYE WHISKEY. However, we don't mind this, if we only succeed in our efforts.

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BRIDGEPORT, 89, 90, 91, 92.
DILLINGER, 88, 89, 90, 91, 92.
DOUGHERTY, 88, 89, 90, 91, 92.
GIBSON, 88, 89, 90, 91, 92.
GOLDEN WEDDING, 88, 89, 90, 91, 92.
GUCKENHEIMER, 88, 89, 90, 91, 92.
MEADVILLE, 90, 91, 92.
MT. VERNON, barrels, 86, 88, 89, 90, 91, 92.
MT. VERNON, original half-barrels, 89, 91, 92.
MONTICELLO, 91, 92.
TOM MOORE, 90, 91, 92.
MONTROSE, 90, 91, 92.
ORIENT, 90, 91, 92.
OVERHOLT, 89, 90, 91, 92.
SHERWOOD, 92.
SOMERSET, 90, 91, 92.
SUNNYSIDE, 91, 92.

WESTERN RYES.

EDGEWATER, 89.
ELK RUN, 90, 91.
HERMITAGE, 86, 87, 88, 89, 90, 91, 92.
HUME, 89, 90.
NELSON, 89, 90.
J. E. PEPPER, 86, 87, 89, 90, 91, 92.
SUSQUEHANNA, 90.
D. ROHRER, 89, 90, 91, 92.
SUNNYSIDE, 90.

KENTUCKY BOURBONS—Sour Mashes.

ANDERSON, 88, 89, 90, 91, 92.
BELLE OF NELSON, 88, 89, 90, 91, 92.
BELMONT, 86, 87, 89, 90.
BOND & LILLARD, 90.
BOONE'S KNOLL, 87, 89, 90, 91.
SAM CLAY, 89, 90.
EARLY TIMES, 90, 91, 92.
EDGEWATER, 89, 90, 91, 92.
HERMITAGE, 86, 87, 88, 89, 90, 91, 92.
HUME, 88, 89, 90, 91, 92.
KENTUCKY CLUB, 87, 89.
W. H. MCBRAYER, 89, 90, 91, 92.
T. J. MONARCH, 89, 90.
OLD CROW, 88, 89, 90, 91, 92.
OLD OSCAR PEPPER, 90, 91, 92.
O. F. C., 87, 89, 90, 91, 92.
J. E. PEPPER, 86, 87, 89, 90, 91, 92.
WOODLAND, 89, 92.

KENTUCKY BOURBONS—Sweet Mashes.

ASHLAND, 89, 90, 91, 92.
BLUE GRASS, 89, 90, 91, 92.
CRITERION, 91, 92.
ELK RUN, 91, 92.
EXCELSIOR (Megibbens), 90, 91, 92.
A. KELLER, 89, 90, 91, 92.
MELLWOOD, 89, 90, 91, 92.
NELSON, 89, 90, 91, 92.
R. P. PEPPER, 89, 90, 91, 92.
ROLLING FORK, 89, 90, 91, 92.
F. STITZEL, 92.
TEA KETTLE, 89, 90, 91, 92.
UNITED STATES CLUB, 92.

MALT WHISKIES.

GUCKENHEIMER, 88 92.
BRIDGEPORT, 89 92.
DILLINGER, 89-92.
NELSON, 90-92.
ROLLING FORK, 90-92.
SHUFELDT, 90-92.

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A NATURAL ALKALINE MINERAL WATER.

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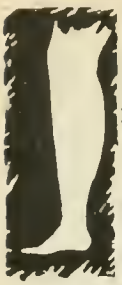

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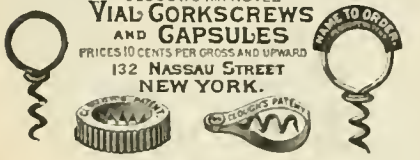

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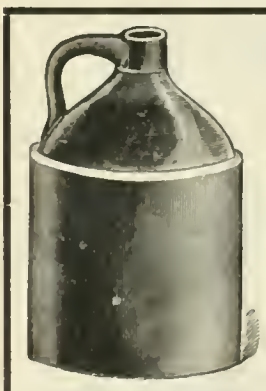

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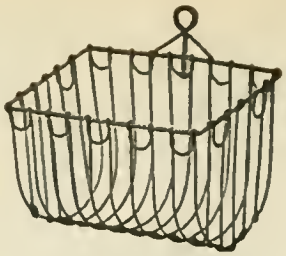

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It also has the decided advantage in the fact that the cor sumer can use a portion of the bottle and then re-tie down the cor securely, which cannot be done when string is used.

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Open the wire so as to bring the convex side of the button again the neck of the bottle, then bring the wires around the neck until the meet, and after twisting them together two or three times, pass firml over the top of the cork and fasten by turning around the button.

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If you have not received our Illustrated Catalogue for 1893, write to us for same and mention the ERA.

SEMI-MONTHLY SUPPLEMENT
—TO—
THE ERA DRUGGISTS DIRECTORY.

The second and last edition of this Directory vas issued in January, 1892. Price, $5 per copy. The *third* edition will not be ready before January, 894.

These *Supplements* are issued *semi-monthly* in the PHARMACEUTICAL ERA, price $2 per year. We cannot supply the Supplements for 1892.

D. O. HAYNES & CO., Publishers, DETROIT, MICH.

UBSCRIBERS *are invited to call ir attention to any errors or omissions in e Directory or Supplements; also, to notify of any recent changes in the drug trade, ther among the retail druggists, wholesale uggists, or manufacturers.*
Address,
The ERA DRUGGISTS DIRECTORY.
Box 583, Detroit, Mich.

AUGUST 1, 1893.

SUPPLEMENT TO PART II.

ETAIL DRUGGISTS.

ALABAMA.

URLEY—Well & Williamson, new store.
ASPER—Smothers Bros., succeeded by Smothers & Hausman.

ARIZONA.

ISBEE—Perkins & Co., succeeded by M. J. Brown.

ARKANSAS.

AYETTEVILLE—Benbrook & Co., out of business.
AN BUREN—Hays & Catron, dissolved.

CALIFORNIA.

ASADENA—T. J. Riggs & Co. will open new store.
ATICOY—George R. Walden, succeeded by B. S. Virdin.

COLORADO.

NTONITO — A. B. Wright should be omitted.

CONNECTICUT.

ANIELSVILLE—E. H. Keach & Co., succeeded by E. H. Keach.
EW HAVEN—J. H. Buckley, 419 Congress ave., new store.
J. O. Loomis, 167 State, new store.

FLORIDA.

ARTOW—L. S. Oppenheimer, now Oppenheimer Bros.

GEORGIA.

OCUST GROVE—A.J. McKibben, succeeded by T. J. McKibben.

ILLINOIS.

ICAGO—Dinet & Delfosse, State and Washington streets, new store.
Kedzie Avenue Pharmacy, cor. Kedzie avenue and Van Buren street, Moore & Kotz, proprietors, new store.
D. Malinski, 668 Noble street, should be omitted.
F. J. Sherwood, 987 Ogden avenue, should be omittted.
ELLSWORTH—Wm. Patch, new store.
FORREST—W. F. May, out of business.
FORRESTON—R. C. Schultz, should be omitted.

INDIANA.

ALTON—A. S. Roberts should be omitted.
CADIZ—Dr. C. W. Bond, dead. Business has been discontinued.
ELIZABETHTOWN—E. W. Nixon, moved away.
GAS CITY—Brashear & Lay, succeeded by Brashear, Lay & Kyle.
GOSHEN—Johnson & Haughey, succeeded by Dr. W. W. Johnson.
LAOTTO—J. J. Bowker, succeeded by Dr. W. F. Carver.
MEDORA—George E. Shuey, new store.
MOUNT ZION—O. C. Kindall & Bro., succeeded by Cole and Perdy.
NEW ALBANY—Scott Bros., 101 State street, succeeded by Joseph Meuter.
ROYAL CENTRE—F. M. Wooley, out of business.
SULLIVAN—V. Beasley, damaged by fire.
WAVELAND—Kritz & Kleeser, dissolved.

IOWA.

ALVORD—Dr. Brink, succeeded by H. J G. Koobs.
CLINTON—Charles Wheaton, out of business.
COLFAX—N. G. Bliss & Co., dissolved.
DAVENPORT—C. L. Richards, 228 Brady street, succeeded by C. E. Sheriff & Co.
GLADBROOK—J. M. Putman, succeeded by Reed, Gerard & Co.
HESPER—Hallhan & Callahan, new store.
LITTLE ROCK—Stone & Davis, succeeded by C. F. M. Stone.
MAXWELL—Tipton & Gamble, succeeded by Tipton & Mills.
STANWOOD—H. D. Miller, succeeded by Hoon & Lang.

KANSAS.

ATCHISON—Union Depot Drug Store should be omitted.
MELVERN—Alexander Bros., out of business.
OTTAWA—Harry DeFord, dead.
STARK—H. W. Rooker, succeeded by I.H. Hensen.

KENTUCKY.

LOUISVILLE—Adolph Kunz, Preston and Kamp streets, new store.
—A. H. Hintzen, Jackson and Kentucky streets, new store.
—W. R. Knoefel, Twenty-fourth and Broadway streets, new store.
—A.B.Meurer, 124 E. Breckenridge street, sold out.

LOUISIANA.

NEW ORLEANS—H. Homburg, 859 Magazine street, dead.

MAINE.

OLD ORCHARD—A. F. Irish, out of business.
—H. G. Starr should be added to the list.

MARYLAND.

BALTIMORE—Philip Rogers, 6 W. North avenue, succeeded by Oscar G. Ross.
—Young's Pharmacy, 501 N. Carrollton street, succeeded by A. E. Kilner.
—Dr. D. M. R. Culbreth, 1001 N. Charles street, succeeded by H. C. Valentine.
MECHANICSTOWN—H. C. Valentine, succeeded by M. E. Leatherman.
PERRYVILLE—Cameron Bros., succeeded by H. C. Cameron.

MASSACHUSETTS.

BOSTON—George Colton, 165 Cambridge street, succeeded by B. F. Smith & Co.
—Columbia Chemical Co., 996-998 Washington street, should be added to the list.
—C.E.F. Clarke, 1553 Washington street, succeeded by Hubbell & McGowan.
—P. E. Deeban, removed from 258 to 1140 Dudley street.
—B. J. Hathaway, 309 W. Fourth street, should be omitted.
—Ingalls Pharmacy, 782 Tremont street, new.
—Lion Pharmacy, 7 Portland street, Robert Fornmark, proprietor, new.
—H. Neilson, 695 Shawmut avenue, removed to 1915 Washington street.
—South End Drug Co., 64 A Dover, succeeded by George & Co.
—Thomas Dawson Tate, 53 E. Newton street, removed to 4 Bowdoin street.
BROCKTON—W. R. Bowen, dead.
CHELSEA—C. G. & L. B. Butler, 202 Broadway, out of business.
LOWELL—J. T. Billings, dead.
MARLBORO—F. A. Hartshorn, Russell block, removed to the Frye bld'g.
NEWTONVILLE—E. F. Partridge should be added to the list.
OAKDALE—J. L. White, succedeed by C. I. Robinson & Co.
SALEM—Hathaway & Stanford, dissolved.

MICHIGAN.

BURR OAK—H. M. Lee, succeeded by D. W. Lee.
DECATUR—T. Browning & Son, who recently burned out, will resume business.
DETROIT—H. J. Hawkins, 179 National avenue, succeeded by R. J. Pinkerton.
—P. Leuschner, removed from 148 to 184-186 Randolph street.
EAGLE—H. W. Partlow, succeeded by A. R. Drovenstadt.
GORLEVILLE—W. S. Crosby & Co., succeeded by E. M. Bailey & Co.
GRAYLING—A. S. Larrabee, succeeded by Harry W. Evans.
KALAMAZOO—J. B. Sayles, succeeded by Nelson Lighton.

KALKASKA—Scott & Jamison, new store.
MULLIKEN—J. W. French, succeeded by B. I. Whelpley.
SAGINAW—G. F. Cross of C. E. McLean & Co., 818 Genesee street, dead. Business will be continued under old firm name.
—Prall & Jones, succeeded by D. E. Prall & Co.
SAULT DE STE. MARIE—F. R. Price & Co., succeeded by Price Bros.
SPARTA—R. A. Hastings, succeeded by R. A. Hastings & Co.
UNION CITY—R. F. Watkins & Co., sold out.

MINNESOTA.

LITCHFIELD—J. E. Upham & Co. should be omitted.
PAYNESVILLE—W. R. Henderson, now James Henderson.
ST. PAUL—A. T. Guernsey, now A. T. Guernsey & Son.

MISSOURI.

MONETT—R. C. Overton, sold out.
PERRY—Bledsoe & Whitman should be omitted.

NEBRASKA.

GRANT—Myers' Pharmacy, new.
GREENWOOD—Mack Mahoney, now McDonald & Mahoney.
OMAHA—Moody & Williams, dissolved.
RUSKIN—A. Hobson should be omitted.
SHELBY—Davis & Co., dissolved.
VERDON—Bulow & Barr, dissolved.

NEW JERSEY.

PASSAIC—Terhune & Willard Co., succeeded by Terhune Drug Co.
SEA BRIGHT—E. R. Cahill, moved away.

NEW YORK.

BROOKLYN—John Uhlmann, Marcy avenue and Munroe street, new store.
ELWOOD—Walter Lee & Co., new store.
NEW YORK—Kroy Drug Co., 304 Seventh avenue, new store.
—L. A. Sumner, 88 Wall street, should be omitted.

OHIO.

ATHENS—H. K. Dorr, succeeded by W. H. McKee.
BYESVILLE—Homer Whitten, succeeded by C. H. Heiner.
CALDWELL—Samuel Cooley & Co., new store.
CINCINNATI—A. W. Foertmeyer, Sixth and Central avenues, dead.
LUCKEY—Dr. Peabody, burned out.
TOLEDO—L. Martin, 939 Summit street, dead.
WABASH—West Montgomery, succeeded by H. J. Cordies.

PENNSYLVANIA.

MIDWAY—Central Pharmacy, Anderson & Moses, proprietors, new store.
PHILADELPHIA—W. H. Hansen, Seventeenth and Brown, should be omitted.
WILKESBARRE—A. E. Mooers, 80 Northampton street, dead.

TENNESSEE.

CLEVELAND—Steed Bros. & Johnston, now Steed & Johnston.
JACKSON—Ward & Curley, dissolved.
MASON—Mrs. A. Somerville should be omitted.

TEXAS.

CASTROVILLE—J. B. Wernette should be omitted.
TROY—Green & Taylor should be omitted.

UTAH.

SALT LAKE CITY—Layman & Arnett, dissolved.

VIRGINIA.

MARTINSVILLE—J. A. Brown of Brown & Smith, dead.
RAPIDAN—John S. Fitzhugh, dead.

WASHINGTON.

ABERDEEN—Mr. Sargent of Evans & Sargent, dead.
CHEHALIS—H. J. Brooks should be omitted.
TACOMA—I. M. LeCrome, now the Le Crome Drug Co.

WEST VIRGINIA.

WHEELING—R. B. Burt will remove into the Meyer's block.

WISCONSIN.

MARION—G. Kuentzel, succeeded by Wm. Gansen.
MILWAUKEE—W. G. Cressy of Cressy & Jones, 408 Milwaukee street, dead.
—E. H. Wahl, dead.

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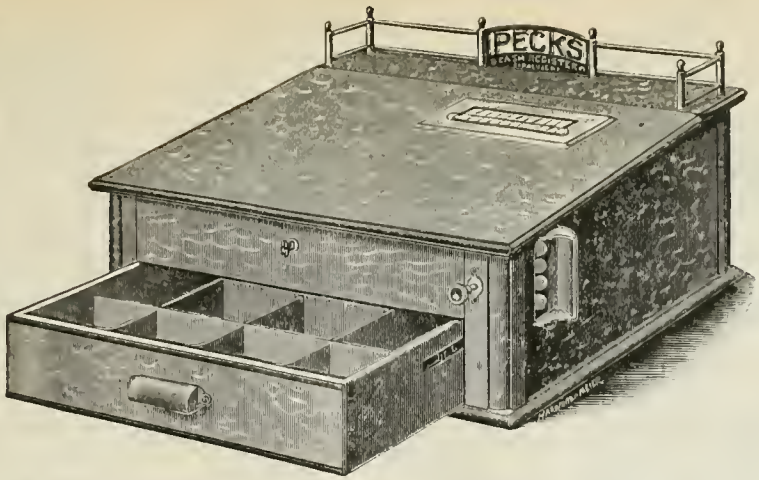

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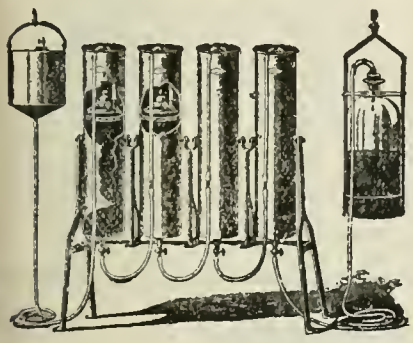

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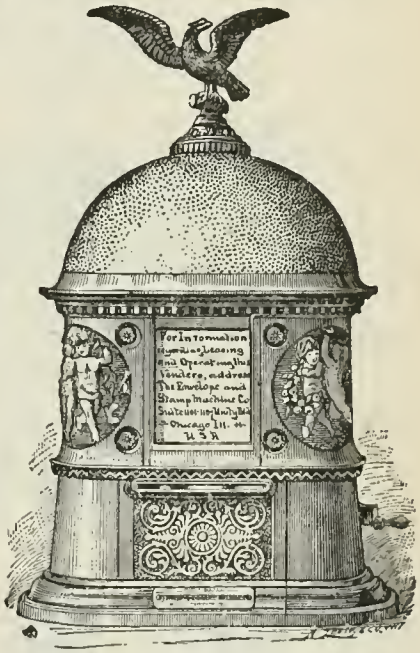

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Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1'a	lb.	25	35
Carbolic, 5'a	lb.	23	33
Citric	lb.	53	57
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅜	4
Sulphuric, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	32	35
ALCOHOL	gall.	bbl. 2 19; ½ bbl. 2 24; 10 galls 2 27; 5 galls. 2 29; Less, 2 29 Net.	Less 5c. gall. cash.
Wood	gall.	1 40	1 60
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	50	55
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	50	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIKAMNIA	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	54	60
ARISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
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Pomegranate, root	lb.	35	40
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Wild Cherry	lb.	10	15
BAY RUM, Imported	gall.	2 85	3 25
BEANS, Calabar	lb.	33	35
Tonka, Angostura	lb.	2 25	2 50
Vanilla	lb.	8 00	20 00
BERRIES, Buckthorn	lb.	25	30
Cubeb	lb.	40	50
Elder	lb.	25	30
Juniper	lb.	5	7
Poke	lb.	25	30
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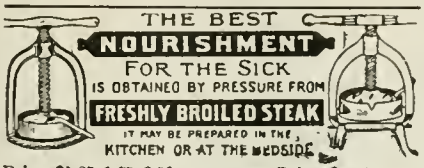

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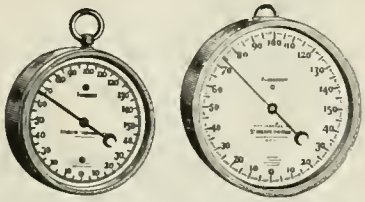

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6 "		9 50 "	
12 "		9 00	
ZINC, Oxide	lb.	11	60
Sulphate, cryst	lb	8	10

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		8
Ivory	lb.	6	8
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	6	10
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	18
Lead, X	lb.	5	7
Lead, XX	lb.	7	9
Lead, XXX	lb.	10	12
BLUE, Celestial	lb.		12
Chinese, powdered	lb.	70	75
Cobalt	lb.		50
Prussian	lb.	65	70
Soluble	lb.	48	55
Ultramarine	lb.	12½	18
BRONZE, Copper	oz.	10	20
Gold	oz.	10	25
Silver	oz.	10	25
BROWN, Spanish	lb.	2	3
Vandyke	lb.	6	9
CARMINE, No. 40	oz.	35	40
GREEN, Chrome, dry	lb.	12	15
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7½
Red, in Oil	lb.		12
White, dry	lb.	7	7¼
White, in Oil	lb.	7	7¼
LITHARGE	lb.	7	7¼
MINERAL, Prince's	lb.	1¼	3
Winter's	lb.	1	3
OCHRE, Yellow, American	lb.	1	3
Yellow, Marseilles	lb.	1¾	3
Yellow, French, Rochelle	lb.	1¾	3
OIL, Cottonseed	gall.	75	85
Fish, Bank	gall.	50	60
Fish, Straits	gall.	50	60
Lard, W. S	gall.	85	90
Lard, No. 1	gall.	52	55
Linseed, boiled	gall.	52	55
Linseed, raw	gall.	49	52
Neatsfoot pure	gall.	75	80
Neatsfoot No. 1	gall.	53	56
Sperm	gall.	1 10	1 20
Whale	gall.	70	80
PUTTY, S. P	lb.	2	3
No 1	lb.	1¾	3
RED, India	lb.	8	14
Tuscan	lb.	18	20
Venetian, American	lb.	1½	3
Venetian, English	lb.	1¾	3
SIENNA, Burnt	lb.	4	8
Raw	lb.	4	8
SMALTS, Black	lb.	8	10
Blue	lb.	10	12
Brown	lb.	10	12
Green	lb.	10	12
Vermilion	lb.	13	15
TURPENTINE	gall.	33½	39
UMBER, Burnt	lb.	4	6
Raw	lb.	4	6
Turkey, Burnt	lb.	6	8
VERMILION, American, dry	lb.	15	16
Chinese	lb.	1 10	1 15
English	lb.	75	60
WHITE, China	lb.	16	18
Flake	lb.	15	18
Paris	lb.	1¼	3
WHITING, Com'l	lb.	¾	1½
Gilder's	lb.	1	1¾
YELLOW, Chrome	lb.	14	18
ZINC, White, dry, American	lb.	5	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	80
Coach	gall.		1 10
Damar	gall.		1 35
Furniture	gall.		85
Hard Oil Finish, light	gall.	1 35	1 60
Hard Oil Finish, dark	gall	1 25	1 50
Japan	gall.	75	85
Shellac	gall.	1 85	3 15

GLASSWARE AND CORKS.

Greenware, original packages. Discount 70 per cent., less quantity, 60 per cent.

Flintware, original packages. Discount 70 and 10 per cent., less quantity, 66⅔ per cent.

Corks, Circle "A" ..... Net, list.
" Diamond "M" ..... Net, list.
" X & XX, Original Sack, 5 gro. 60 and 15 %.
" less ..... 50 per cent.
" Sodas and Wines ..... 10 per cent.
" Jar ..... 50 per cent.

WINDOW GLASS.

Single Strength, Box, 80 per cent. discount.
less than box ..... add 10 per cent.
Double Strength, Box, 80 per cent. discount.
less than box ..... add 10 per cent.

MISCELLANEOUS.

We Want

To introduce some good patented **NOVELTIES** in this market in the line of Druggist's Sundries in connection with one of our own.

DO YOU KNOW ANYBODY

who wants to be represented in this way? We are centrally located, active workers, and can furnish best of references. You will find it to your interest to address—

E. J. HUSSEY & CO.,

80 John St., New York City

MENTION THE ERA.

The Boston Liquid Mailing Cases

Approved by the Postal Authorities and leading Merchants.

Used in sending Oils, Inks, Salves, Syrups, Extracts, Varnish, Glue, Mucilage, Medicines, Perfumes, or

ANY LIQUID OR PLASTIC SUBSTANCE

Through the mails, domestic and foreign. Absolutely safe and sure. For price lists, circulars, etc., address,

THE BOSTON LIQUID MAILING CASE CO.,

40 Water St., - BOSTON, MASS.

DRUGGISTS!

IF YOU HAVE A CALL FOR MRS. GRAHAM'S

Cucumber and Elder Flower CREAM

or any other of her preparations, remember that *I pay freight* on *the smallest order*. You will find that the introduction of my preparations will pay you. I furnish lots of samples and advertising matter. Every bottle sold is sure to make a steady customer.

MRS. GERVAISE GRAHAM,

"Beauty Doctor,"

1355 MICHIGAN AVE., - CHICAGO.

"The Little Finger Does It."

AUTOMATIC REEL.

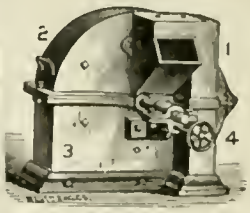
It will wind up the line a hundred times as fast as any other reel in the world. It will wind up the line slowly. No fish can ever get slack line with it. It will save more fish than any other reel. Send for Catalogue. Manipulated entirely by the hand that holds the rod.

YAWMAN & ERBE, Rochester, N.Y.

See exhibit in Fisheries Building, World's Fair.

The Pharmaceutical Era is issued *semi-monthly*—24 copies yearly. It contains 48 pages of reading matter in each issue, 1152 pages per annum. All matter in each copy is carefully classified and fully indexed. The most *complete* drug paper published. Subscription only $2 per year in advance. Address D. O. Haynes & Co., Publishers, Detroit, Mich.

DRUG MILLS.



The advantages we claim for this mill over all others are:

1st. It will grind more material with less power than any other machine.

2d. It will grind more uniformly.

3d It is simpler in construction, and less liable to get out of repair; and by unscrewing one bolt the whole interior can be gotten at.

4th. The variety of substances it will grind.

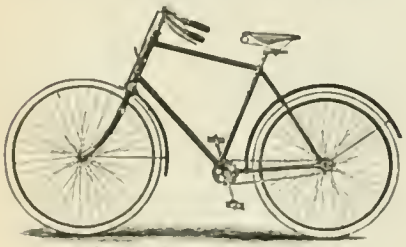
We will grind samples of any material sent (freight prepaid), and will return with statement of time consumed in grinding. Our mills are used by the leading drug, glue, gelatine and sugar manufacturers. Send for illustrated catalogue, mentioning ERA.

MEAD & CO.,

19th St. & M. C. R. R., DETROIT, MICH.

YOUNG MAN

HOW IS YOUR HEALTH? IS IT FAILING?



We Have a Sure Remedy.

A GENDRON BICYCLE

will cure you. Our improvements are creating a sensation. Write for catalogue and reasons why. Until we get a good agent in your town we can do you some good in the way of price.

GENDRON IRON WHEEL CO.

FACTORY: TOLEDO, OHIO.

NEW YORK. CHICAGO. ST. LOUIS.

In ordering, mention the Pharmaceutical Era.

WARNING.

To the Drug Trade and all others handling the medicine known as "One Night Cough Cure."

Whereas, By a decree of the Circuit Court of the United States, for the Eastern District of Pennsylvania, in a suit entitled Kohler Manufacturing Co. *vs.* E. S. Beshore, which decree bears date of December 5th, 1892, it was decided that the said Kohler Manufacturing Co. has no lawful right to the trade-mark "One Night Cough Cure," now, therefore, *all persons concerned* will please to take notice that the undersigned has the exclusive right to said trade mark for a medicine, and that anyone selling, or offering for sale, a medicine under said name, unless it be the genuine manufacture of the undersigned, or his associates or assignees, will be prosecuted for infringement to the full extent of the law. This notice is issued with the approval of counsel learned in the law.

E. S. BESHORE, POTTSTOWN, PA.

WANT ADVERTISEMENTS

Published on the 1st and 15th of each month. Copy should reach us 10 days previous to date of issue.

This department is for such advertisements as,

HELP WANTED.
AGENTS WANTED.
SITUATIONS WANTED.
DRUG STORES WANTED.
DRUG STORES FOR SALE.
MISCELLANEOUS WANTS.
SURPLUS STOCK FOR SALE.
APPARATUS WANTED, FOR SALE OR EXCHANGE.

OUR CHARGE for advertisements inserted here is:

20 words or less, 1 insertion..**50 cents.**
Each additional word..... **2** "

DISCOUNTS: 2 insertions..... 10 per cent.
3 " ..... 15 "
4 or more insertions 20 "

Payment invariably in Advance.

Send 10 Cents extra if we are to forward answers to you.

Address, **The Pharmaceutical Era, Box 583. Detroit, Mich.**

904—WANTED—First-class, reliable men selling to the drug trade to carry a side line that pays 30% commission. Address WRIGHT BROS. & Co., Springfield, Ohio.

930—FOR SALE—Oldest established drug store in Saint Paul, Minn. Started twenty-eight years ago; stock and fixtures, $15,000; doing a good business; reason for selling, proprietor has other interests to occupy all his time. Address J. P. Allen, Saint Paul, Minn.

933—FOR SALE—City drug store. Centrally located; growing trade. Reason for selling, other business. Address, Medicus, care of ROBINSON-PETTET CO., Louisville, Ky.

968—FORMULA—For best Cough Medicine, known to modern medicine. Mailed on receipt of fifty cents. CHEMIST, Box 23, Englewood, Ill.

969—FOR SALE—Drug store in a town of 800, in Indiana. Doing good business, Price, $2,400. Good reason for selling. Address Dr. J. C. KEALEY, Bunker Hill, Indiana.

972—WANTED—Three first-class and experienced salesmen for Indiana, Wisconsin and Iowa. Salesmen who have an acquaintance with the drug trade in these states preferred. Work to commence about Sept. 1st. Apply quick. Permanent position and large salaries to the right parties. Reference required. Address DR. KILMER & CO., Binghamton, N. Y.

982—FOR SALE—My entire stock of drugs, stationery, toys fancy goods, paints and wall paper, the usual fixtures, including soda fountain, will invoice about $4,500. Located in fourth largest town in the state; in a continuous run of 12 years, last year's sales were next to the best. Terms, half cash, balance to suit buyer, with approved security. Reason for selling, must seek outdoor work on account of ill health. OTTO O. KROGSTAD, Grafton, N. Dak.

983—$12,000 will buy one-half interest in a drug business of twenty-five years standing; yearly sales, $43,000; net profit from $8,000 to $10,000 per year. If you mean business, address at once, "M. H. B.," box 1303, Helena, Mont.

984—WANTED—Situation by registered pharmacist; Missouri or Illinois, eight years experience, city or town, age 28, single; satisfactory references. Address box 536, Junction City, Kan.

985.—BONANZA! Stock, store, three rooms, and lot 150x75, $1,300. In Indiana, only drug store in town. Particulars apply "STEARIN," care of ERA.

986—FOR SALE—A modern, paying drug store in one of the best locations in St. Louis, Mo. Size of store, 20x70; large cellar; five year lease; five physicians above; prescriptions last year 9,604, without refills; sales, $33,440. Proprietor sells only because he wishes to retire. The store has always paid and business is constantly increasing. Terms will be made to suit purchaser, as proprietor does not need cash. This offer is a bona fide bargain and will bear the closest investigation. Parties who mean business, and want a store in which they can make money by hustling, should address BARGAIN, care of ERA.

987—FOR SALE—Corner drug store in Elmira; invoice, $5,000; sell for $3,500; fine fountain, show cases, etc. Owner not a druggist. Address W. P. HOWARD, Elmira, N. Y.

988—FOR SALE—Stock of drugs, paints, wall paper, etc., in northern Indiana; sales, $15,000 to $16,000 a year; good town and good competition; best of reasons for selling. Address "K," care ERA.

989—FOR SALE—In good county seat, town in Indiana, a paying drug store with average daily sale of $33. ARISTOL, care of ERA.

990—FOR SALE—No. 2 Gee's Machine Generator, with stationary fountain and pump in perfect condition, having been used only part of two seasons. F. T. WHITING & SON, Great Barrington, Mass.

991—TRAVELING SALESMAN acquainted with the sponge and chamois business west, also south, can find remunerative employment by applying to McKESSON & ROBBINS, New York.

992—RARE CHANCE—To purchase an established drug stand at a sacrifice, on account of poor health, in Eastern New York City, 20,000; no cutting; inventory, $5,000; growing city. Address QUININE, care ERA.

993—WANTED—Position in good drug store by young man, age 19, speaks German and English, five years experience; best references. Address "LITHIUM," box 158, Pittsburg, Kan.

994—SITUATION WANTED—By German graduate, six years experience, single; south or west preferred; references. Address G. E. REINHERR, New Matamoras, O.

995—DRUG CLERK WANTED—About August 1, Registered in New York. Address at once stating age, wages expected, etc., to S. E. SMITH, Norwich, N. Y.

996—DRUG STORES WANTED—Parties having drug stores for sale, write us at once. THE PHARMACEUTICAL EXCHANGE BUREAU, 1501 Arch street, Philadelphia, Pa.

997—WANTED AT ONCE—Managers, chemists clerks, agents and soda-men for positions in various parts of the country. THE PHARMACEUTICAL EXCHANGE BUREAU, 1501 Arch street, Philadelphia, Pa.

998—FOR SALE—A stock of drugs, including soda fountain and fixtures, which will invoice about $5,000, and doing a business of $15,000 annually, and steadily increasing. No Pharmacy Law restrictions and no cutting of prices. Will sell at invoice for cash. Located in a city of 35,000 in Indiana. Reason for selling, engaged in other business. Address PETER FOLEY, Terre Haute, Ind.

999—FOR SALE—$2,000 drug stock in a new town on the west side of the Rocky Mountains; reason for selling, other business. Address, J. P. NELSON, Columbia Falls, Mont.

1000—WANTED—Position as clerk in drug store; age 24; eight years experience. Graduate Philadelphia College Pharmacy. Some western town or city desired. "BUCHU," care ERA.

1001—PILL MAKER—A large pharmaceutical house wants the services of an experienced Pill Maker. One who thoroughly understands the mixing of mass and sugar and gelatine coating. Address, PILL MAKER, this office.

1002—WANTED—A druggist to locate in a new corner store in modern apartment building on the west side. Very liberal rent to right party. HARRISON BROS., 22 Times building, Chicago.

1003—TRAVELING SALESMEN, with good references, can secure a profitable specialty for a side line by applying at once to WILMOT CASTLE & CO., Rochester, N. Y.

1004—WANTED—Situation with good, reliable house for detail work among physicians. Have practical experience in this line and best of references. Address, DETAIL, care ERA, 108 Randolph street, Chicago.

1005—SITUATION WANTED—By graduate Philadelphia College Pharmacy; registered in Pennsylvania by examination; eight years experience in first class stores, unmarried; best references. C. H. LORINE, care ERA.

1006—FOR SALE—The leading drug store in a city of 10,000 inhabitants; reason for selling, poor health. For further particulars address, GINGER, care ERA.

1007—PARTNER WANTED with $2,500 cash, for a drug store on the south side of Chicago. Owner wants to study medicine this fall. Address, "DOCTOR," care of ERA.

1008—I HAVE A VALUABLE FORMULA for siphilis. Want to place it on the market; have not the capital. Any one interested, address, "M. D.," care ERA.

1009—EXPERIENCE in manufacturing, traveling, managing and prescription compounding, 20 years; registered; 34 years of age, single. Best of references and character. Reasonable expectations. Correspondence solicited till December 1. "GOODMAN," care ERA.

1010—WANTED—To buy first-class good paying drug store in Indiana. State full particulars. W. E. HEWITT, 109 Sixth street, Streator, Ill.

1011—FOR SALE—A leading pharmacy located in business center of Buffalo, N. Y., elegant fixtures, complete stock in good condition, over 200,000 prescriptions on file; established over 50 years, during which time there has been only three owners. On account of ill health will be sold at a sacrifice. Address, C. O. RANO, Buffalo, N. Y.

1012—WANTED—Good reliable man selling the drug trade to carry as side line a new pharmaceutical product. Experienced detail man preferred. Address, CHAS. H. LOCKETT, 96 Maiden Lane, New York.

1013—FOR SALE—$4,000 drug stock, best town in southwest Missouri; clean, paying, other business; $3,500 will take it. Address, "SOUTHWEST," care ERA.

1014—FOR SALE—One Tuft's Arctic Soda Fountain, eight syrup cans; one Sterling generator; two 15-gallon copper tanks. Everything in first-class working order. Price, $250 cash f. o. b. here. DR. F. WENZ, Rathdrum, Idaho.

1015—FOR SALE—The neatest drug store in city of 20,000. No cutting; twelve physicians within a block, all with prescriptions; none carry their own remedies. Excellent opportunity; invoice about $2,500. Address, "INDIANA," care ERA.

1016—SITUATION WANTED by Canadian druggist, graduate, good dispenser and salesman. Steady and sober, references. CHAS. E. SHAW, box 91, Rockwood, Ont.

1017—DRUG SALESMEN can realize from $25 to $50 weekly selling our goods as side line. Write Peffer Medical Association, Chicago.

Agents Wanted.

We want 100 first-class agents to solicit orders for—

"The Era Formulary," and
"The Pharmaceutical Era."

Good salesmen can make from $5.00 to $10.00 per day. We prefer druggists, and applicants must give references. State and County rights to capable and responsible parties.

ADDRESS— D. O. HAYNES & CO., DETROIT, MICH.

FOR SALE.

The A. Major Cement Co., of 232 William St., New York, was organized October 1st, 1892, with a capital of $100,000. It is the desire of Mr. A. Major, the founder of the business and president of the company, to have the remainder of the shares, not sold, taken by druggists, because they are already interested in the profits of the goods, and by pushing the sales of the cement they can increase the value of their stock. Those who would like to subscribe for some shares will be forwarded a prospectus on application.

GRAY'S PHARMACEUTICAL QUIZ COMPEND

Ninth edition. A complete book of questions and answers on pharmacy, botany and chemistry asked by the various State Boards. Also, tables of doses, incompatibilities, new remedies, and much other valuable information for daily reference. The elements of botany and chemistry are treated in a condensed, practical form. Price, post-paid, $1.50. Order of GRAY & BRYAN, Box 593, Chicago, Ill.

BONE MEAL FOR POULTRY. Crushed Oyster Shells, Flint and Beef Scraps. Send for new price list.

YORK CHEMICAL WORKS, York, Pa.

Please state what periodical you saw our advertisement in.

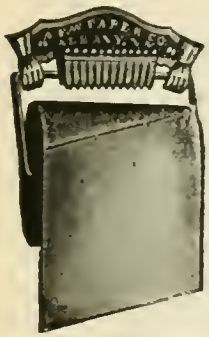
SOMETHING NEW.

$4.50 WILL BUY

100 Perforated Rolls, best quality

Manufactured from India Jute Tissue,

surface of which is specially prepared for toilet use. Rolls handsomely wrapped. This tissue is also furnished in unperforated rolls and flat packages. Write for samples and particulars.



DIAMOND BRAND.

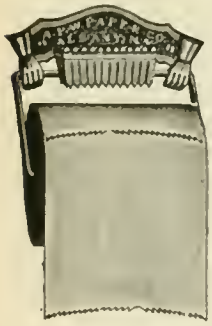
The only **2000** sheet roll.

Every roll handsomely wrapped. No. 1 quality only. The BEST and the CHEAPEST toilet paper manufactured. Our $1 case, containing 10,000 sheets and nickel fixture, displays well and makes the usual 10c. sale a dollar one.

THE ORIGINAL PERFORATED ROLL.

In various brands, qualities and sizes.

Price per 100 rolls, from $6.50, less discount.



Combination Brand.

1,000 and 1,500 sheet rolls.

No. 1 quality ONLY. A desirable article for the best retail trade.

THE STRAIGHT CUT.

1,000 Sheet Rolls.

First Quality Only.

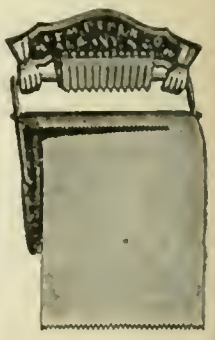
Cross Cut Brand.

FOUR GRADES.

Every roll enclosed in a neat wrapper, printed in colors.

Price per 100 roll case, from $6, less discount.

ORDINARY Unperforated Roll.



Quality, Quantity and Price to meet the wants of purchasers.

WE ARE the sole manufacturers of the Diamond, Combination, Cross Cut and Unique Brands, but specially recommend the Diamond and Unique Brands as not only A1 in every respect, but so unlike the goods of every other manufacturer that customers cannot be misled by quotations on an article of similar appearance, but inferior in quality.

A. P. W. PAPER CO., ALBANY, N. Y.

New York, 28 & 30 North Moore St. **Chicago, 164-166 Market St.**

[S. P 31.]

MISCELLANEOUS.

N.Y.Q.&C.W.
MORPHINE
1 OZ VIALS
1/8 OZ VIALS.

N.Y.Q.&C.W.
SANTONINE
1 LB CARTONS
Crystallized
and Powdered.

N.Y. QUININE AND CHEMICAL WORKS
114 WILLIAM ST
NEW YORK.
LIMITED.

QUININE SPECIFIC N.Y.Q.

25 OZ. CANS
5 OZ. CANS

1 OZ TINS
1 OZ VIALS

ACETANILID, WHITE CRYSTAL AND POWDER
COCAINE, HYDROCHLORATE QUALITY UNSURPASSED.
MORPHINE, SULPHATE QUALITY UNEXCELLED.
ALOIN, SANTONINE ETC.
POWDERED OPIUM, U.S.P.

"N.Y.Q.&C.W."
COCAINE
1 OZ. VIALS.

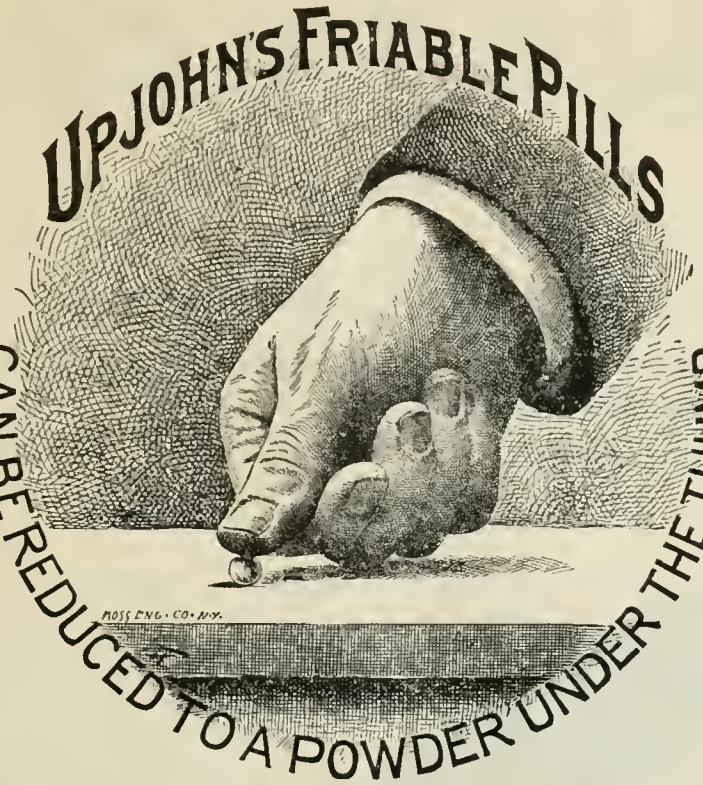
N.Y.Q.&C.W
ACETANILID
1 LB. CARTONS
1 OZ. CARTONS

ONE OUNCE
HYDROCHLORATE OF COCAINE
CHEM PURE.
NEW YORK
QUININE AND CHEMICAL
WORKS (Limited)
ONE OUNCE
SULPHATE OF QUININE
NEW YORK
QUININE & CHEMICAL
WORKS.
LIMITED
Works Limited
FIVE OUNCES
SULPHATE OF QUININE.
NEW YORK
QUININE & CHEMICAL
WORKS Limited
MORPHIA.
CODEINE.
QUININE.
CINCHONINE.
CINCHONIDINE.
COCAINE.
ALBUMOID.
NITRATE
SOLUTIONS
OLEATE.
ALDIN.
CAFFEINE.
SANTONINE.
THEINE.
1-2 OUNCE
HATE OF QUININE
(Quinine Sulphate)
NEW YORK
QUININE & CHEMICAL
WORKS (LIMITED)
ONE OUNCE
SULPHATE OF QUININE.
NEW YORK
QUININE & CHEMICAL
WORKS (Limited)
Quinine and Chemical Works Limited
25 OUNCES
SULPHATE OF QUININE.
NEW YORK
QUININE & CHEMICAL
WORKS (Limited.)
MORPHIA.
CODEINE.
QUININE.
CINCHONINE.
CINCHONIDINE.
COCAINE.
ALBUMOID.
NITRATE
SOLUTIONS
OLEATE.
ALDIN.
CAFFEINE.
SANTONINE.
THEINE.

THE LARGEST EXCLUSIVE PILL MANUFACTURERS IN THE WORLD

More than five hundred kinds listed and constantly in Stock.

SEND FOR LIST.



PRIVATE FORMULÆ.

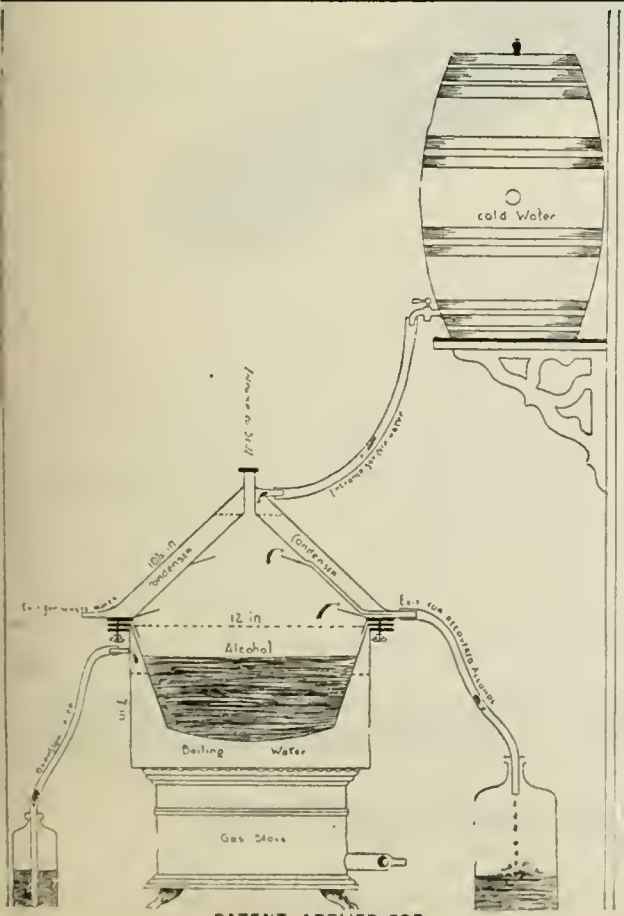
With our thirty thousand feet of floor space we have unsurpassed facilities for the execution of large private formulæ at favorable prices.

SUBMIT FORMULA FOR QUOTATION.

THE UPJOHN PILL AND GRANULE CO.,

60 Maiden Lane, NEW YORK. **KALAMAZOO, MICH.**

DRUGS, CHEMICALS & Pharmaceuticals.



PATENT APPLIED FOR.

[S. P. 1.]

The U. S. Pharmacopœia; 7th Decennial Revision.

A Complete Pharmaceutical Still, specially designed by us.

A Set of Percolators and Stand, of Most Approved Pattern.

It is our wish to present to every pharmacist a complete outfit of such appliances as are necessary to enable them to manufacture their own preparations.

In order to accomplish this we require a purchase of our Powders for Percolation amounting to twenty-five dollars for each of the above articles, or seventy-five dollars for the three.

The offer will remain for six months from first of March.

You may purchase from us direct, or through your jobber, in such quantities as your wants suggest, and each purchase, however small, will be credited. When the aggregate reaches $25.00 we will send any one of the items which you may select, and future purchases will be credited on the remaining.

When sending orders to your jobber which include any powdered or ground goods, specify Gilpin, Langdon & Co.'s, and you will be surprised how soon you will be in possession of these necessary appliances.

In sending orders to your jobber, send us duplicate so we can properly credit you.

We are confident that our powders will insure your custom in the future, as we are the originators of Assayed Powders and Powders for Percolation, and are also the pioneers in furnishing a unique class of powders, conspicuous for their purity and for the careful selection of crude materials from which they are powdered.

Our price list has over four hundred powders and powders for percolation, embracing nearly all the drugs in general use. Prices are little or no higher than the commercial powdered drugs usually sold.

On orders amounting to $10.00 net we prepay freight east of the Mississippi River; west of that line, half freight.

Send for price list, which contains a very valuable formulary and tables, making it an invaluable book of reference in compact and practical arrangement.

GILPIN, LANGDON & CO.
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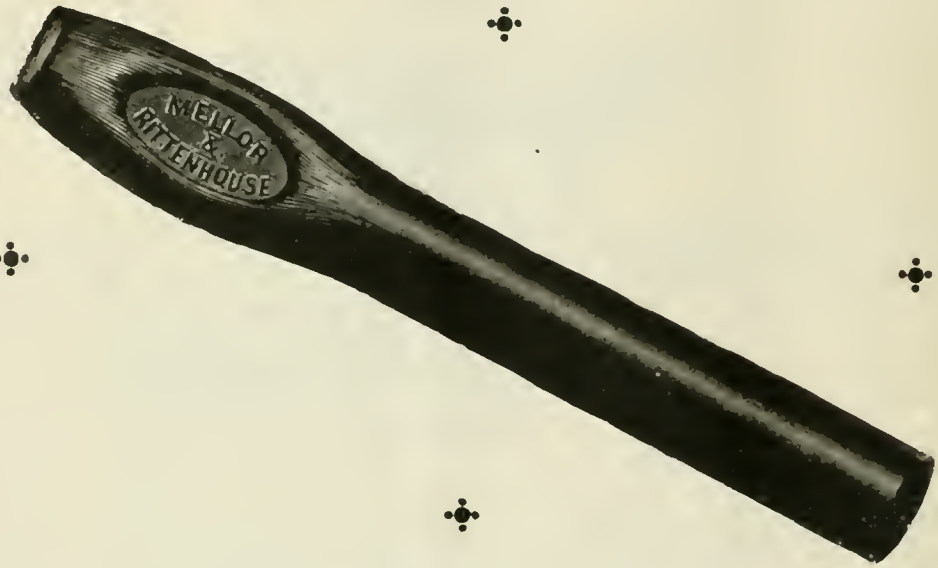
LICORICE.

HIGHEST AWARDS:

Centennial Exposition, Philadelphia, - - 1876.
Paris International Exposition, - - - - 1878.
New Orleans Exposition, - - - - - 1885.



STICK LICORICE.—4, 6, 8, 12, 14 and 16 Sticks to the lb., packed in 5 lb. Wood Boxes.

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AMMONIACAL GLYCYRRHIZIN, in Scales.

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WE offer to the trade full lines of the following Standard Pharmaceutical Products of our own manufacture, as well as many specialties not classified under any of the general heads, but fully escribed in our PRICE LISTS and CATALOGUES, any of which will be mailed, post-paid, on application.

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olid Extracts.
ills and Granules—Sugar and Gelatin Coated.
lixirs—Wines, Tinctures, Ointments, Cerates.
apsules—Soft Elastic Filled, Hard Filled and Empty.
owdered Drugs. Syrups.
oncentrations. (Resinoids)
oncentrated Liquors.
igestive Ferments. Lozenges.

Effervescent Granular Preparations.
Compressed Tablets and Pills—Hypodermic Tablets.
Cascara Sagrada—In form of Fluid and Solid Extracts, Cordials, Pills, Granules, Capsules, etc.
Soda Water Requisites—Fruit Juices, Flavoring Extracts.
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STEARNS' CASCARA AROMATIC.—A fluid extract of prime and selected two year old bark, which is weet in taste instead of being bitter as is the ordinary fluid extract, powerful yet gentle in effect, and in addition does not gripe. n ideal laxative, prescribed by physicians everywhere. Price $1.20 per pound, not more in cost than ordinary bitter fluid extracts.

STEARNS' WINE OF COD LIVER OIL WITH PEPTONATE OF IRON.—An entirely new nd original preparation which contains 25 per cent. of pure Cod Liver Oil as represented by its alkaloids and active principles. Iodern investigation has proven that the value of Cod Liver Oil as a medicinal agent is not due simply to the fact of its being an il, but to the valuable active principles which it contains. Each fluid ounce of the Wine contains four grains of PEPTONATE F IRON, the most readily assimilated and most valuable of all forms of Iron, it being partially predigested and free from styp-c properties. **In full pints, $8.00 per dozen.**

Powdered Drugs and Spices, "W.H.S. & Co."

Probably there is no class of goods where adulteration is more frequent, and detection more lifficult than the so-called "*pure*" powdered drugs and spices. We use the word adulteration in its videst sense, and include not only the *addition of worthless foreign substances*, but the *substitution of nferior articles*, which may still be true to name.

The dealer who supplies powders made from *mouldy, worm-eaten or exhausted drugs*, is just as truly urnishing what his customer does not want as is he who is adding terra alba or powdered bread crumbs.

What the buyer wants and what he ought to get is, POWDERS FROM SOUND, PURE DRUGS, nd nothing else.

Appreciating these facts, we have always furnished a complete line of pure powders, and so largely ave these goods been sold, that in order to keep pace with the demand we have purchased new and mproved machinery which is already working to its fullest capacity. We have room and abundant team power, good drugs and skilled workmen, and we propose to furnish a still larger proportion f the powdered drugs and spices demanded by the pharmacists of this country.

We cannot sell powdered drugs for less than the cost of crude drugs, as has sometimes been done, but the advanced cost for powdering is only slight, and all the goods are *guaranteed*.

We offer a selection of these powders in attractive gold-lacquered cans, containing 1 pound nd 5 pounds each.

By the use of these cans, and by putting up the several drugs when they are fresh and dry, t is obvious that the full therapeutic strength is better maintained.

We shall be glad to furnish quotations, and will send catalogue on application.

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Mail orders shipped same day if received before 3 p m.

No. 35—Forest City Syringe.
Hard Rubber Pipes, Jetted Connections, Soft Rubber Sinkers.
Price Per Doz.
2 Hard Rubber Pipes..... $3.00
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One dozen in package.

In the DeHenry Syringe we supply a strictly first-class instrument with Hard Rubber Fittings, at a moderate price. They are our own manufacture, and we solicit an examination and trial. These Syringes are superior to any article of equal price now in the market.

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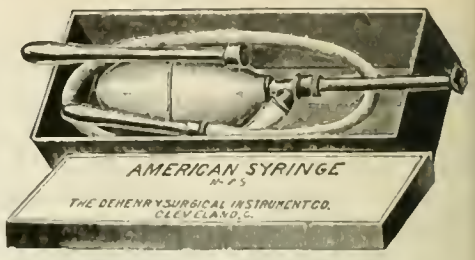
All Goods mentioned in this List are subject to a discount of 17½ per cent. if bought during the next 30 days in original packages.



No. 25—American Syringe.
2 METAL PIPES.
Price .....per dozen, $2.25
One dozen in package.

No 52—Alpine Syringe.
Hard Rubber Pipe and Connections.
3 Hard Rubber Pipes.....per doz. $5.50
Half dozen in package.

These Cuts represent but a fraction of our elegant line of "DeHenry Syringes."

We have just published an illustrated list of these goods and will be pleased to forward it on receipt of your name.

We make a different "Special Offer" EVERY MONTH—Subject to a 17½ per cent. discount, if you fail to receive them regularly. Write us.

No. 54—Favorite Syringe.
Hard Rubber Pipes and Valve Chambers. Fine Leatherette Box, Hinged Lid
3 Hard Rubber Pipes..... per doz. $6.50
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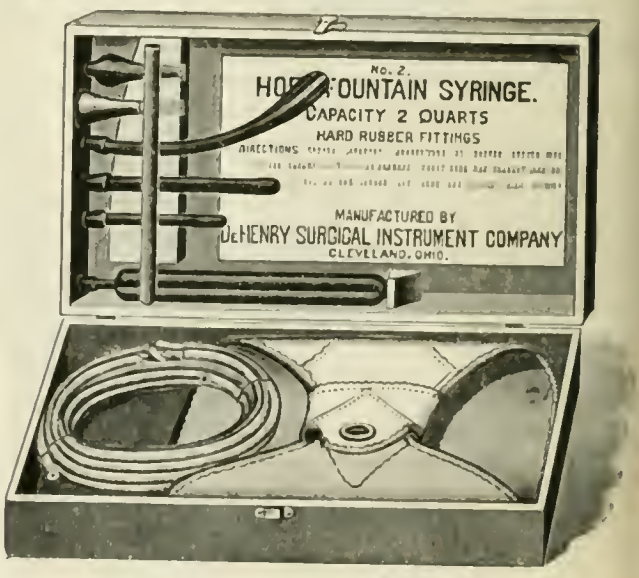
DeHENRY'S FOUNTAIN SYRINGES.

Eclipse Fountain Syringe.
Three Hard Rubber Pipes to Screw on. Wood Box.
Price Per Doz.
No. 2—2 Quarts..... $9.00
(2 quarts only made).
Irrigating Pipes, extra..... 1.00
Quarter dozen in package.



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Handsomely put up in Wooden Boxes.
Price Per Doz.
No. 2—2 Quart..... $11.00
No. 3—3 Quart..... 12.50
No. 4—4 Quart..... 14.00
Quarter dozen in package.

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THE NEW HARMLESS GERMICIDE,

has a germicidal action superior to Corrosive Sublimate, without its toxicity.

This Liquid Mixes in all Proportions with Water.

At ordinary temperature even, Formalin gives off Gaseous Formic Aldehyd, and the evolution of Gas is, of course, accelerated by the application of Heat.

Drs. J. Stahl, Berlioz and Frillat found that Anthrax Bacilli were killed by a solution of 1:50,000, while Aaronsoo stated that solutions of 1:20,000 prevented the development of Typhus and Anthrax Bacilli, as well as that of Staphylococcus Pyogenes Aureus.

Dr. J. Stahl's observations showed that after one hour's exposure to 1 per mille, or a quarter of an hour's exposure to a 1-½ per mille solution of Formalin, the most resistant forms of micro-organisms were destroyed. Formalin, therefore, is equal at least in germicidal power to Corrosive Sublimate, and, under certain conditions, superior when Albuminoid Solutions are present.

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Formalin is supplied in one pound bottles.

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Medicinal Wines,
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UNIFORMLY PURE AND EFFICIENT.

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FROM OUR OWN ACID, PURE WHITE.

OIL OF WINTERGREEN,

SYNTHETIC,

PERFECTLY WHITE AND CHEM. PURE.

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SULPHURIC ETHERS,
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SUBNITRATE BISMUTH,

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PHARMACEUTICAL · AND · PHOTOGRAPHIC · CHEMICALS.

Exclusively to Retail Druggists.

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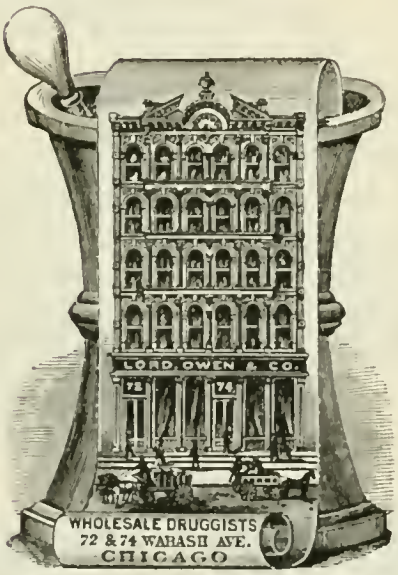

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For
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Illustrations
Of some of the
Latest
Novelties in
Filigree Toilet
Bottles, and
Fancy Atomizers.
We have received
So many
Compliments on the
Lines
That we have decided
To
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A booklet,
Illustrating and
Describing
The various
Classes of
Novelties which we
Will offer for
Holiday trade.
Bear in mind that
We carry no extravagantly
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Goods, but
That every piece
Is
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We desire that
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Yours by Sept. 20th,
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LORD, OWEN & CO.

USE "AN IDEALLY PERFECT PRODUCT," PEROXIDE OF HYDROGEN.

Table of Comparative Tests of Various Samples of Medicinal Hydrogen Dioxide, procured directly from the Manufacturers or their authorized agents.

No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3¼	½	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅞	1⅞	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	½	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11¼	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9⅛			7½	" " " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8¼	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3¼	3⅛	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3½	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

Dr. S. S. Wallian states: No. 9 is an almost ideally perfect product, and at the same time shows 15 p. c. greater volumetric strength than is claimed for it

Specify LARKIN & SCHEFFER, ST. LOUIS, in orders.

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40° CENTIGRADE, OR ABSOLUTE PHENOL,

MANUFACTURED BY

ROBERT GRAESSER, RUABON, NORTH WALES.

Graesser's Pure Carbolic Crystals, 40° Centigrade, can now be obtained at a price which is no more expensive than the impure article. The characteristic properties of Graesser's Pure Carbolic Crystals, 40° Centigrade, apart from its extreme purity, are its more agreeable odor and its taste, and its smaller liability to discoloration than the impure qualities.

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DILLON & CO., - 20 Cedar St., - NEW YORK.

WAMPOLE'S BEEF, WINE AND IRON

IN BULK.

By Bbl, - - $1.30 per gal.
By 1-2 Bbl., - - 1.35 "
By 10-gal. Pkgs, - $1.40 per gal.
By 5-gal. Pkgs. - - 1.50 "
Less quantity, $1.75 per gal. No charge for Packages.

WITH HANDSOME LITHOGRAPHED LABELS. Buyer's name prominently printed on same, at the following prices:

¼-gross Lots, : : : $45.00 per gross.
½-gross Lots, : : : 43.50 "
1-gross Lots, : : : $42.00 per gross.
Packed in ¼-gross cases.

We use a fine Pure Sherry Wine in the manufacture of this article, assuring a delicate flavor, and we guarantee the quality to be equal to any in the market.

We invite comparison with other manufacturers, and will cheerfully furnish samples for that purpose.

Your early orders and enquiries solicited through wholesale jobbers or direct from us.

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EMPTY ELASTIC CAPSULES FOR FLUIDS

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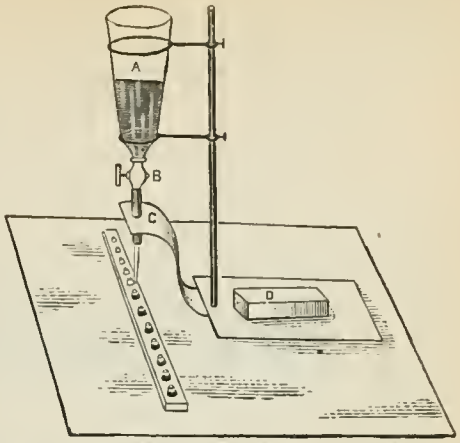

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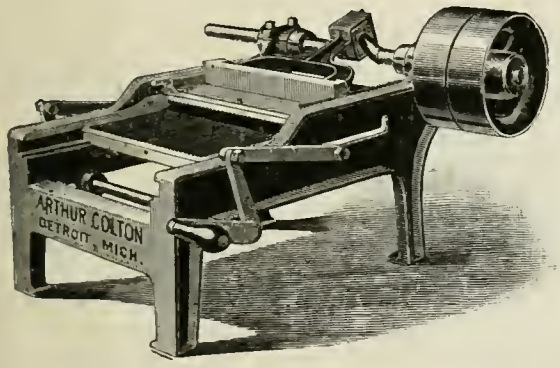

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Beef, Iron and Wine.

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SUPERIOR TO IODOFORM.

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MENTION ERA.

CLASSIFICATION OF ADVERTISEMENTS.

Recognizing that the value of an advertisement is materially enhanced if it can be quickly found when wanted, with the January 1st issue of the Pharmaceutical Era we inaugurated the system of classifying all the larger advertisements, excepting only the small cards, and those received too late for classification.

We believe that this arrangement makes the advertisements more accessible to our readers, and therefore more valuable to our advertisers, and the numerous letters of commendation we have received from our advertising patrons bear us out in this statement.

The classes are based on the accepted divisions of the stocks handled by the drug trade. Each class is opened by a colored title page; and we show herewith the order in which they are arranged.

Class 1: Drugs, Chemicals and Pharmaceuticals.
Including all Standard and Special Pharmaceutical and Chemical Preparations, Crude and Manufactured Drugs, Heavy Chemicals, Dye Stuffs, Wholesale Druggists' Announcements, etc.

Class 2: Proprietary Articles.
Including all proprietary preparations for both professional and popular use.

Class 3: Druggists' Sundries.
Including Apparatus, Fixtures, Utensils, Shop Furniture, Perfumes, Toilet Goods, Surgical Goods, Trusses, Musical Goods, Optical Goods, Rubber Goods, Metal Goods, Leather Goods, Corks and Glassware, etc.

Class 4: Books, Stationery, Colleges, etc.
Including Colleges and Schools, Druggists' Printing, Playing Cards, Games, Pens, Inks, Letter Books, Albums, etc.

Class 5: Soda Fountain and Confectionery.
Including Soda Apparatus of all kinds, Glasses and all Utensils, Carbonic Acid Gas, Rock Candy Syrup, Root Beer, Flavors, Juices etc., Chewing Gum, Chocolate, all Candies, Confections, Medicated Goods, etc.

Class 6: Wines and Liquors.
Including Alcohol, Brandies, Champagnes, Ales and Beers, Foreign and Domestic Wines, Mineral Waters, etc.

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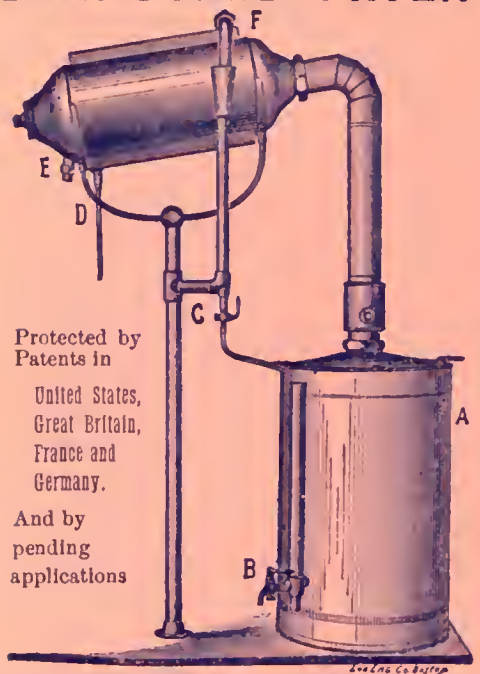

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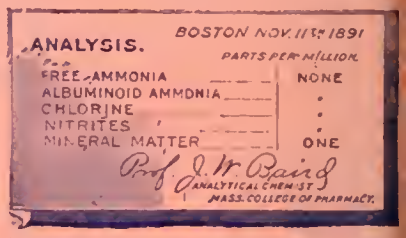
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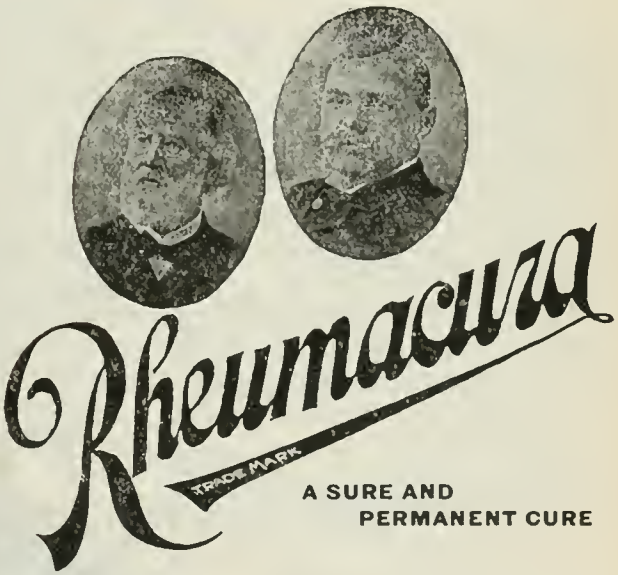

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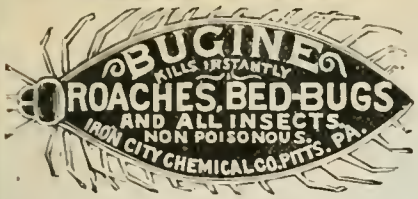
MAUMEE, O.



ARMSTRONG'S HEADACHE POWDERS.

To introduce them we will give **200 SAMPLES** and 3 doz. 25c size, prepaid, **ALL FOR $5.00**

YOUR CARD on each sample package.

Plenty of booklets free.
Facts—a few on headaches.

C. W. ARMSTRONG,
BUFFALO, N. Y.
1223 Niagara St.

QUAKER CATARRH CURE

Cleanses the Nasal Passage, Allays Pain and Inflammation. Heals the Sores. Restores the Senses of Taste and Smell. IT CURES

HAY FEVER! TRY THE CURE.

☞ Not Like any Other. ☜

Is applied into each nostril direct to parts affected and is pleasant. Price 50 cents at Druggists, by mail 60 cents.

QUAKER MEDICAL ASSOCIATION,
ST. PAUL, MINNESOTA.

COOPER'S

Floral Dentine

FOR THE

Teeth and Breath

Is the Best Dentine in the World.

Prevents the Decay of the Teeth.
Renders the Teeth Pearly White.
Removes all Traces of Tobacco Smoke.
Is perfectly Harmless and Delicious to the taste.
In Collapsible Tubes only.

PRICE, 25 CENTS.

TO DRUGGISTS.

We will send you 3 dozen Floral Dentine and 150 samples with your name and card printed on them, for only **$4.50.**

The samples will sell the goods, and you make a clean 100% profit.

Correspondence solicited. Address—

COOPER & HARDENBURGH,
KINGSTON, N. Y.

RHODE'S KUMYSS

The only Kefir Kumyss in the market. Packed in Cases of 6 and 12 Qt. Bottles each, $4.00 per doz, less 15% to the trade.

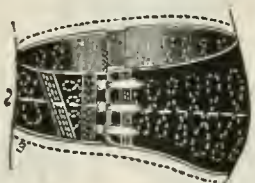
R. E. RHODE,

MFG. CHEMIST,

504 N. Clark St. **CHICAGO.**

MENTION THE ERA.

DR. EDISON'S



OBESITY PILLS, OBESITY FRUIT SALT AND OBESITY BANDS.

TO RETAIL DRUGGISTS.—We beg to call your attention to our extensive advertising in the papers, of Dr. Edison's Obesity Pills, Obesity Fruit Salt, and Obesity Bands. Shall we send you a show card for your window?

PRICE TO RETAIL DRUGGISTS.

Dr. Edison's Obesity Pills at $18.00 per doz., less 25 per cent..... $13.50
Dr. Edison's Obesity Fruit Salts, per doz. net 9.60
Dr. Edison's Obesity Bands, 25 p.c. off retail price. (See price below.)

PRICE TO CONSUMER.

Dr. Edison's Obesity Pills retail at $1.50 per bottle.
Dr. Edison's Obesity Fruit Salts ret. at $1. per bot.
Dr. Edison's Obesity Bands: Our regular Obesity Band, any size up to 36 in., is $2.50; 10 cts. extra for each additional inch in length.

Your wholesaler allows the trade 25 per cent off retail price. Send for illustrated catalogue, and eight-column article on Obesity.

Respectfully, **LORING & CO.,**

Office and Store, 2222 Hamilton Place. **BOSTON, MASS.**

Commission Merchants, General Agents for United States for Dr. Edison's Obesity Pills and Non-Electric Anti-Obesity Bands. Loring & Co.'s Proprietary Articles.

Offices and Stores:

2222 HAMILTON PLACE, DEPT. K, BOSTON.
42 WEST TWENTY-SECOND ST., DEPT. K, NEW YORK.
115 STATE STREET, DEPT. K, CHICAGO.

Idle Boasts

We do not make, for any dealer who handles **FOUR-FOLD LINIMENT** can tell you what it is doing for his trade. We make a **special offer** to retail druggists who want the exclusive agency in their neighborhood.

FOUR-FOLD LINIMENT will cure Scrofulous Sores, Swellings and Piles. We warrant it to act speedily and safely in Spavin, Collar Boils, Sweeney, Hardened Lumps, Sprains, Bruises, and other similar diseases of horses and cattle.

Get our circular and terms.

R. MATCHETT,
206 Federal St.,
Menlion the Era. **ALLEGHENY, PA.**

NEW GERMICIDE AND DISINFECTANT,

SULFURINE.

Concentrated solution of sulphur; no acid or alkali. Highly endorsed by physicians for Diphtheria, Sore Throat, Rheumatism, Skin Diseases, Sweating and Sore Feet. Superior to Peroxide of Hydrogen for Diphtheria. Destroys the membrane and heals the diseased surface.

A perfect antiseptic mouth wash for dentists.

1 bottle gives 9 sulphur baths equal to those at the most celebrated springs. Removes all odors from the body.

Sample bottle sent free to any physician or dentist who sends us his professional card.

THE HYGIENE OF THE HAIR preserved by using SULFURINE SOAP. A perfect toilet and medicated soap combined; exquisitely perfumed. Removes Dandruff and prevents hair from falling out. Highly medicated with Sulferine, as we actually use Lanoline to carry the medication. Special discount given to druggists only to prevent cutters from handling it.

SULFURINE TOILET CREAM removes wrinkles.

Sulfurine Antiseptic Healing Cream for open sores, ulcers, ulcerated and itching piles.

Manufactured only by—

THE SULFURINE CO.,
3407 STATE ST., CHICAGO

NEW YARNS and FUNNY JOKES.

All the latest "good things" to tell your slower neighbor, to while away the tedium of the railroad or steamboat travel; to help you through a rainy day in the country; to cheer you in a hundred situations which are dull or depressing. It has a thousand good stories, aphorisms, epigrams, dialogues, catches, conundrums and sells; and it has a hundred and seventy funny pictures by the funniest men of the day—Chip Drake, Howarth, Carleton, Sheppard, Peterson, Burns, Bisbee, Smith, Spedon, etc., etc., in 110 large pages (quarto) in fancy cover. Postpaid, **30 cents.**

O. O. HAYNES & CO., - Box 583, DETROIT, MICH

PROPRIETARY ARTICLES.

WARNING.

To the Drug Trade and all others handling the medicine known as "One Night Cough Cure."

Whereas, By a decree of the Circuit Court of the United States, for the Eastern District of Pennsylvania, in a suit entitled Kohler Manufacturing Co. *vs.* E. S. Beshore, which decree bears date of December 5th, 1892, it was decided that the said Kohler Manufacturing Co. has no lawful right to the trade-mark "One Night Cough Cure," now, therefore, *all persons concerned* will please to take notice that the undersigned has the exclusive right to said trade-mark for a medicine, and that anyone selling, or offering for sale, a medicine under said name, unless it be the genuine manufacture of the undersigned, or his associates or assignees, will be prosecuted for infringement to the full extent of the law. This notice is issued with the approval of counsel learned in the law.

E. S. BESHORE, POTTSTOWN, PA.

PROPRIETARY ARTICLES.

DIPHTHERIA

We prevent (very easily), and cure (in three days), diphtheria, scarlet fever, and all throat troubles, with PROTECTIO. Your patrons can do the same.

A. L. Worden, M. D., DETROIT, MICH. — 214-220 Townsend St., SAN FRANCISCO. — 5 W. Sandwich St., WINDSOR, ONT.

Live . . Druggists.

If you will send us 10 or 12 names of customers who are in horse breeding line, including liverymen, we will send them trial packages of Quinn's Ointment, complimentary, and write personal letters to call on you for our regular size. Address,—

W. B. EDDY & CO., WHITEHALL, N. Y.

TONKA-TALPA SOAP

THE STEWART CHEMICAL CO., Cincinnati, O.
ALSO PROPRIETORS OF
Stewart's Pine Tar Salve; Stewart's Arnica Tar (for animals);
Stewart's Antiseptic Pine Tar Salve (for Physician's Use).
These are Salable Goods which Every Druggist should handle

Coulson's Phospho-Tonic

A Phosphorized Tonic for the Brain and Nervous System, prepared expressly for physicians' use. Retails 50c. Price $4 per dozen. Full sized sample sent free on application. Address, mentioning *Era*,

Wm. Coulson Drug Co., Buffalo, N.Y.

Stecher's "Stick 'Em" Fly Paper.

Old customers stick to it and new ones take to it. It outsells others. It is the largest. Supplied by wholesalers and the manufacturer—

HENRY W. STECHER, CLEVELAND, O.

A RUBBER STAMP FREE
WITH HOLLOWAY'S HERB TEA.

For the next 60 days I offer to any retail druggist who will send me an order for 3 doz. Holloway's Herb Tea, the great remedy for Constipation and Blood Disorders, 25c size, at $2 per doz., an elegant, automatic, 4-line rubber stamp, with your name and address, also 250 sample packages, counter wrappers, &c., by express prepaid.

ADDRESS— GEO. W. HOLLOWAY, 807 N. Salina St., SYRACUSE, N. Y.

The Children's Comfort.
Le Confort des Enfants.

A safe and reliable remedy for the ailments of children during the teething period. A sure preventive of Cholera Infantum. No sediment. Clear as crystal.

GEO. E. FAIRBANKS, Druggist, No. 10 Front St., WORCESTER, MASS.
Sole proprietor. Send for circular.

500 RULERS FREE

WITH YOUR ADVERTISEMENT ON BOTH SIDES.

Send to me for a blank order to fill out.

HALL'S ERIE CATARRH CURE

is the only genuine. A 5c sample free for a few names of persons who have Catarrh or Hay Fever.

E. P. HALL, ERIE, PA.

Mention the Era.

TRADE MARK.

BEFORE AND AFTER USING.

NERVE SEED!

ADVERTISED IN 3,000 NEWSPAPERS.

We want retail drug agents everywhere on earth to sell our remedy. We will give you free advertising in your local papers, furnish you with handsome show card and circulars free, and guarantee sale of goods. What more can you ask? Write us for further particulars.

NERVE SEED CO.,

Masonic Temple. CHICAGO, ILL.

NATIONAL FORMULARY

OF UNOFFICINAL PREPARATIONS.

PUBLISHED BY AUTHORITY OF

The American Pharmaceutical Association.

To meet the demand for standard and uniform formulas for many preparations frequently called for and not recognized in the Pharmacopœia, the American Pharmaceutical Association appointed a committee in 1885 to prepare such a work. The result of the efforts of this committee is now made public.

The book consists of 190 octavo pages and gives 436 formulas; it represents the combined efforts of the best pharmacists in this country; it should receive the hearty endorsement and immediate adoption by physicians and pharmacists, as it undoubtedly will.

The Price of the formulary is: Bound in Cloth, 75 cents; Bound in Cloth, Interleaved, $1.10; Bound in Sheep, $1.10. Sent Post-Paid on receipt of Price.

D. O. HAYNES & CO., DETROIT, MICH

Do not fail to post the Doctors who trade with you regarding this NATIONAL FORMULARY. It is The Standard o Unofficinal Formulas for both the dispenser and the prescriber.

We know of no better way to increase our profits, and the profits of the retail drug trade, than by spending, during 1893,

HALF A MILLION DOLLARS

in advertising, and we intend to do it.

We appreciate the interest which druggists generally have taken in the sales of our remedy, Syrup of Figs, and in refusing to sell the cheap, non-advertised imitations, and in return we shall give our best efforts to maintaining full prices according to the A. P. A. Plan, and with the organization and co-operation of retail druggists, as approved by their representatives and the N. W. D. A. at Montreal, we anticipate thorough success.

We are, and have been for a long time past, refusing to sell to advertising cutters and department stores, and are pleased to be able to state that our sales are growing larger every day, having disposed of nearly three million bottles during 1892.

THE UNITED STATES COURTS

have recently decided that the name Syrup of Figs, or Fig Syrup, as applied to a medicinal compound, is a legitimate trade-name, and that we are entitled to its exclusive use. As the question has been decided in our favor, we shall expect all dealers to respect our legal rights, and to assist us in preventing the sale of medicinal preparations under our trade-name, Syrup of Figs, or Fig Syrup, or any colorable imitation thereof, and we feel confident of the hearty good will and support of druggists generally.

We shall appreciate any information which may tend to assist us in maintaining prices, and in protecting our trade-name.

Yours truly,

CALIFORNIA FIG SYRUP CO.,

SAN FRANCISCO, CAL.

LOUISVILLE, KY.
NEW YORK, N.Y.

[8. P. 11.]

GLENN'S SULPHUR SOAP

GLENN'S SULPHUR SOAP is the *original* and *best* combination of its kind, and the one now generally in use.

For Sale by all Druggists **Beware of Counterfeits.**

Wholesale Depot:

THE CHARLES N. CRITTENTON CO.,

115 Fulton St., NEW YORK.

PROPRIETARY ARTICLES.

Wild Cherry

May not suggest pepsin to you, but the Cudahy Packing Company have put on the market a compound of pepsin and clear candy, flavored with wild cherry (also five other flavors) in tablet form. The improved tests for pepsin show that each of the

Pepsin Tablets

Will digest 250 grains of solid food. They are at once palatable, effective and well put up for display. The physicians in your vicinity are having these tablets brought to their attention. They are a delicious confection, with no odor or taste of pepsin. Rapid and sure sellers—paying well.

Cudahy's Lime Juice and Pepsin Comp. is a seasonable and rapid summer-time seller.

Samples are Free

Prices are Right

The Cudahy Packing Company

South Omaha, Nebraska.

[S. P. 12.]

Quality and Price.

Two important considerations,—which the dispensing pharmacist cannot ignore without financial loss or injury to his professional reputation

THE WM. S. MERRELL CHEMICAL CO.

offer both advantages in their carefully regulated lines of pharmaceutical preparations, in which every preparation of recognized value will be found, while the unnecessary duplication of formulæ, with its attendant burden upon the retail trade, is avoided.

Prices Current and printed matter supplied upon application. Correspondence solicited and attractive inducements offered to pushing druggists having in view the extension of their business relations with the medical profession.

The products of the "Merrell Laboratories" reach the laity through professional channels only, and may be obtained in any jobbing centre in the United States.

The Metric system of weights and measures is now the official standard. All labels on the "Merrell" preparations give approximate doses in both the Metric and American (old) systems.

Druggists are requested to specify "Wm. S. M. Chem. Co." in sending orders to dealers.

Green Drug Fluid Extracts.

The "Merrell Fluid Extracts" are, strictly speaking, solutions of the active medicinal principles of plants in their natural combinations, unchanged by chemical action. Pure grain spirit (alcohol)—the universal solvent—is used in a larger number of drugs than by any competing manufacturer, thus rejecting the most common non-medicinal principles—gums, starches, vegetable albumen, pectin, etc. The presence of the latter in commercial fluid extracts gives the dark, heavy, "rich" (?) appearance, so often the boast of the ignorant and the indifferent.

The "Merrell Fluid Extracts" are as cheap as the quality can be afforded. Their economy is in their cleanliness and freedom from precipitation. Progressive pharmacists will be pleased with them, and join in the frequently expressed opinion that "they are the most satisfactory fluid extracts ever dispensed."

Merrell Co.'s "Green Drug" Fluid Extracts, True Salicylic Acid, Salts of Hydrastis, Fluid Hydrastis, and Specialties, may be obtained of wholesale druggists throughout the United States, at the Home Office at Cincinnati, the New York Office, 96 Maiden Lane, New York City, or Arthur J. Conner & Co., 620 Atlantic Ave., Boston.

THE WM. S. MERRELL CHEMICAL CO.

CINCINNATI. NEW YORK.

Arthur J. Conner & Co., Boston, Mass.

[S.P. 13.]

CH. MARCHAND'S TRADE MARK.

GLYCOZONE.

PREVENTS FERMENTATION OF FOOD IN THE STOMACH.
MOST POWERFUL REMEDY FOR HEALING PURPOSES. CURES :

DYSPEPSIA, GASTRITIS, ULCER OF THE STOMACH, HEART-BURN.

Send for free book of 80 pages giving articles by contributors to medical literature.
PHYSICIANS WILLING TO PAY EXPRESS CHARGES WILL RECEIVE FREE SAMPLES ON APPLICATION.
Glycozone is sold only in 4 ounce, 8 ounce, and 16 ounce bottles. Never sold in bulk.

CH. MARCHAND'S
PEROXIDE OF HYDROGEN,
(MEDICINAL) H_2O_2
ENDORSED BY THE MEDICAL PROFESSION.
USED BY THE HOSPITALS OF THE U.S. ARMY.

SOLD BY LEADING DRUGGISTS.

Prepared only by
Charles Marchand
Chemist and Graduate of the "Ecole Centrale des Arts et Manufactures de Paris" (France)
☞ Mention this publication.

Laboratory, 28 Prince St., New York.

ADVERTISEMENTS.

WE ARE NOW IN OUR NEW LABORATORY

BETTER EQUIPPED

THAN EVER TO FILL

YOUR ORDERS FOR

HIGH-GRADE PHARMACEUTICALS

Have you received our NEW ILLUSTRATED CATALOGUE ? If not, write for it.

NELSON, BAKER & CO., DETROIT, MICH.

[S. P. 14.]

WM. R. WARNER & CO.'S

SUGAR COATED

	Per lb.
Cathartic Co., U. S. P.	$1.00
Cathartic Co., Improved	1.00
Cathartic Co., Active	1.00
Warner's Veg. Liver Pills—	
1,000	.85
Aromatic Cachous	1.00
Compressed Chlor. Potash	.40
Warner's Little Cathartic Granules—	
1,000	.85
10,000	8.00

(There is nothing superior for a little liver pill.)

PHILADELPHIA. NEW YORK.
CHICAGO. LONDON.

THE MOST EXTENSIVE PILL FACTORY.
FOUNDED 1856.
Private Recipes and Non-Secret Pills a Specialty.

ADVERTISEMENTS.

Ridge's Food

USED FOR 30 YEARS

Still Unexcelled

For **Infants,**
Children,
Dyspeptics,
Invalids,
and **Old People.**

NOTICE.

To the Retail Drug Trade:

Send us label or business card, and we will forward, free of expense. attractive matter for your show window.

WE KNOW IT WILL PLEASE YOU.

WOOLRICH & CO., - - - PALMER, MASS.

[S. P. 15.]

WE WANT

WE GIVE

WE SAVE

HOW?

YOUR EYE.
YOUR MIND.
YOUR ORDERS.
YOUR CASH.

GOOD PAINTS.
GOOD COLORS.
GOOD VARNISHES.
GOOD STAINS.

YOU CARE.
YOU TROUBLE.
YOU ANNOYANCE.
YOU CASH.

BY FURNISHING YOU EVERYTHING IN THE PAINT LINE UNDER YOUR OWN NAME AND ADDRESS.

TRY US!

OUR PAINTS AND OUR SAMPLE CARDS CAN'T BE EQUALLED.

WE GUARANTEE THE PAINT.

JOHN LUCAS & CO., Mnfrs.,
PHILA. and NEW YORK.

WESTERN OFFICE: 174 So. Clinton St., Chicago, Ill.

FREE WITH FIRST ORDER

FOR 500

FLOR DE FULLER CIGARS

AT $35.00 PER M.

One of our Improved Imperial Sponge Holders.

(Price to the Trade $2.00 each.)

The FLOR DE FULLER CIGAR is packed in boxes of fifty, in two bundles, a very attractive package. It is a Cuban hand-made Cigar, fine Sumatra wrapper and long Havana filler. Length 4⅛ inches. We guarantee the quality of every shipment.

MAIL ORDERS RECEIVE OUR PROMPT AND CAREFUL ATTENTION.

FULLER & FULLER COMPANY,

Importers and Wholesale Druggists,

CHICAGO.

Mention the ERA.

W., T. & CO'S
METRIC GRADUATES.

In view of the fact that all quantities in the new (1893) United States Pharmacopœia are exclusively expressed in Metric System, measures and weights, we call special attention to the complete line of Graduates manufactured by us in accordance with that system.

Our Duplex Graduates, having the U. S. Standard Measure on one side and the Metric on the other, will greatly assist those unfamiliar with the latter in acquiring facility in its use.

A Guarantee of Accuracy Accompanies every Graduate.

PHENIX GRADUATES.

CONE SHAPE.

METRIC.

To Deliver		Per Doz.
5 grams,	5 cc	$3 50
10 grams,	10 cc	4 50
15 grams,	15 cc	3 25
30 grams,	30 cc	3 50
60 grams,	60 cc	5 15
120 grams,	120 cc	7 00
250 grams,	250 cc	9 75
500 grams,	500 cc	14 75
1,000 grams,	1,000 cc	25 50

DUPLEX.

U. S. Standard Measure on one side, and Metric Measure on the other.

To Deliver		Per Doz.
1 drachm,	5 grams, or 60 drops	$6 00
½ ounce,	15 grams	4 75
1 ounce,	30 grams	5 25
2 ounces,	60 grams	6 50
4 ounces,	120 grams	9 25
8 ounces,	250 grams	13 50
16 ounces,	500 grams	21 00
32 ounces,	1,000 grams	35 00

Discount to the Trade, 40 per cent.

ACME GRADUATES.

METRIC.

To Deliver		Per Doz.
15 grams,	15 cc	$3 25
30 grams,	30 cc	3 50
60 grams,	60 cc	5 25
120 grams,	120 cc	7 00
250 grams,	250 cc	9 75
500 grams,	500 cc	14 75
1,000 grams,	1,000 cc	25 50

DUPLEX.

To Deliver.		Per Doz.
½ ounce,	15 grams	$4 80
1 ounce,	30 grams	6 00
2 ounces,	60 grams	7 00
4 ounces,	120 grams	9 00
8 ounces,	250 grams	12 00
16 ounces,	500 grams	18 00
22 ounces,	1,000 grams	30 00

Discount to the Trade, 50 per cent.

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

PHILADELPHIA, 410-416 Race Street. **NEW YORK,** 46 & 48 Barclay Street. **BOSTON,** 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.] MENTION THE ERA.

AN INQUIRY.

AND

YOU should use them by all means if you wish to be progressive and make money. REMEMBER—

Progressiveness=Prosperity=Happiness=Longevity.

SEND FOR PRICES AND SAMPLES.

HERO FRUIT JAR CO.,

G. W. BAILEY, Western Representative, 25 Lake St., CHICAGO, ILL.

Caul and Adams Sts., **PHILADELPHIA, PA.**

DRUGGISTS' SUNDRIES.

WHAT BEATS ALL CREATION?

A DELICIOUS AND REFRESHING GLASS OF

ORANGEADE

Quickly, Easily, Interestingly and Cheaply made from

FRENCH'S EFFERVESCING ORANGEADE TABLOIDS.

They will advertise your business and increase your profits, because those who buy them will show them to their friends on account of the novelty, and people have been known to walk over two miles to obtain a tube of

FRENCH'S ORANGEADE TABLOIDS.

From the CANADIAN SPECIALTY CO., No. 38 Front St., East:

TORONTO, ONTARIO, CANADA, July 18th, '93.

FRENCH, CAVE & CO., PHILADELPHIA.

DEAR SIRS: Ship us immediately: 20 3-doz. boxes assorted Effervescing Tabloids=5 gross; 12 3-doz. boxes Lemonade Effervescing Tabloids=3 gross; 24 1-doz. boxes Lemonade Effervescing Tabloids=2 gross.

French's Orange, Lemon and Ginger Tabloids are put up 12 tabloids in a glass tube and 36 tubes in a box, solid or assorted flavors, at $2.00 per box; 12 tubes in a box, solid or assorted flavors, at 75c per box.

Order of your Jobber. He can obtain them for you if you insist upon him doing so.

FRENCH, CAVE & CO., PHILADELPHIA.

One Tube of each flavor (3 tubes in all), mailed upon receipt of 15c in stamps and your business card on label. [S. P. 18]

JOHN PHILLIPS & CO., DETROIT, MICH.

MANUFACTURERS OF

DRUGGISTS' FIXTURES.

SHOW CASES,

SODA FOUNTAIN TOPS,

STORE STOOLS,

CIGAR CASES, FITTED WITH MOISTENERS,

PRESCRIPTION . . . CASES,

MIRRORS, ETC.

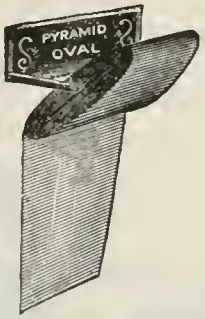
THE ABOVE CUT REPRESENTS A DRUG STORE RECENTLY FITTED BY US.

If you intend fitting a new store, or remodeling the old one, write us for prices.

SEND FOR CATALOGUE, 1893.

DRUGGISTS' SUNDRIES.

TOILET PAPERS FOR THE DRUG TRADE



STAPLE GOODS. FINEST QUALITY. ORDER OF YOUR JOBBER.

The following named wholesale dealers carry these brands in stock:

Moffit-West Drug Co.,	St. Louis, Mo.	Noyes Bros. & Cutler,	St. Paul, Minn.
Meyer Bros. Drug Co.,	St. Louis, Mo.	Williams, Davis, Brooks & Co.,	Detroit, Mich.
Hopkins-Weller Drug Co.,	St. Louis, Mo.	T. H. Hinchman & Sons,	Detroit, Mich.
Meyer Bros. Drug Co.,	Kansas City, Mo.	Farrand, Williams & Clark,	Detroit, Mich.
Ryan Drug Co.,	St. Paul, Minn.	Hornick, Hess & More,	Sioux City, Ia.
Sloger & Wheeler,	Peoria, Ill.	Robinson-Pettet Company,	Louisville, Ky.

A. H. WIRZ,

913, 915, 917 Cherry Street, : : PHILADELPHIA, PA.

MANUFACTURER OF ALL KINDS OF

BOTTLE STOPPERS

For Corks and Screw Neck, Liquid and Powder Bottles.

OUR NEW STYLE CAPS NEED NOT BE REMOVED.

COLLAPSIBLE TUBES for Colors, Ointments, Pastes, Perfumes, Lithographic and Printing Inks, any length and diameter.
PILL MACHINES to run by hand or steam power.
Sole Manufacturers of the COOPER PILL MACHINE, with Reversible Plates.
HAND and PATENT AUTOMATIC PILL COMPRESSORS.
Suppository, Bougie, Camphor Ice, and Cosmetic Moulds.
Metal Syringes and Breast Pumps, and a general line of Metal Goods for the Drug Trade.

Samples and Prices on application.

Please Order from your Wholesale Dealer.

DRUGGISTS' SUNDRIES.

LATEST NOVELTIES OF

THE CROWN PERFUMERY COMPANY,

177 New Bond Street, LONDON.

Violettes de Parme Series

NO. 1505.

Violettes de Parme Perfume, No. 1505,
$6.75 per doz.

Violettes de Parme Toilet Water, No. 1526
4-oz., $8.00; 6-oz. $12.00.

Violettes de Parme Poudre de Riz.
No. 1506.
$6.50 per doz.

NO. 1505.

NO. 1508.

Violettes de Parme Toilet Soap, No. 1508
$2 75 per doz.

Violettes de Parme Sachets. No. 1586,
$4.00 per doz.

The above are put up in exceptional beauty and elegance of style, and are of superlative quality.

Discounts according to quantities. Send for new illustrated Price List.

At wholesale by McKesson & Robbins, Park & Tilford, Hall & Ruckel, W. H. Schieffelin & Co., New York; Marshall Field & Co., Chicago; and all leading wholesale druggists.

Depot of Importation: 25 Elm St., Port of New Haven, Ct.

Where all letters should be addressed.

New York Office, 160 Fifth Avenue.

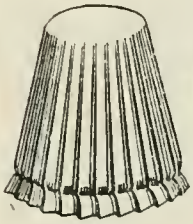
Sole makers of the world-renowned Crab Apple Blossom Perfume and Crown Lavender Salts.

Nº 1.

HUNT'S PAPER BOTTLE CAPS.

Used by leading Pharmacists and Manufacturers of Proprietary Medicines throughout the World.

Cheap, neat, quickly adjusted, and guarantee of original package.
Just the thing for your prescription department and your own preparations.
Nine colors, in boxes of one gross; one color and size only in box.
For long, medium or short corks.
Prices range from 25c to 50c per gross, according to size; discounts in quantity.
Capping Sticks (to facilitate adjustment of the caps), assorted sizes, 75c per doz.
Elastic bands (for fastening the caps) 10c per gross.
Will fit any size bottle from ½ to 16 ounces.
Orders of 25 gr. and upwards your name and address embossed on cap at an additional cost of 12c per gross. Three months' time required to fill embossed orders. In ordering specify sizes of bottles. Can be sent by mail. Samples furnished on application. Write for illustrated price list.



Nº 3.

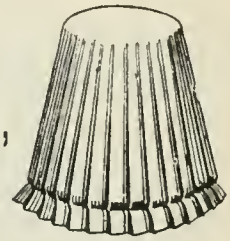
Order from your jobber, or—

McKESSON & ROBBINS,

American Agents,

NEW YORK.

MENTION THE ERA.



Nº 4.

GARWOOD'S STANDARD PERFUMES.

UNEXCELLED FOR FRAGRANCE AND PERMANENCY.

Regular Odors,	: : :	$3.00 per pint.
Special "	: : : :	3.50 "

"LOCUST BLOSSOM,"

PUT UP IN PINT, ENGRAVED, CUT-STOPPER BOTTLES,

$4.00 PER PINT,

Including One Dozen Dime Extracts Locust Blossom on Handsome . . . . . Plaque. . . . . .

SCHANDEIN & LIND,

533 Arch Street, PHILADELPHIA.

John Simpson succeeded his father in the drug business. Having been brought up and educated entirely to this, he knew no other way of gaining a livelihood. His father had been a man of more than usually decided opinions, and having ridden his own pet hobby all his life, had naturally installed into, and impressed upon the mind of his son, its value and importance as seen from his point of view. When, therefore, in the natural course of events, business methods changed, the old gentleman still stuck to his hobby, and though much deploring their hardships, succeeded in convincing his son that the hobby was all right, that it was the fault of the times that kept their revenue at the hand-and-mouth point, which hardly afforded the necessities of a respectable existence. So one day when the father, having born his burdens for nearly the allotted age of man, lay him down in submission to the dictates of his life-long friend and companion in arms against the ills of the neighborhood, the family physician, and when the mortar and pestle and the pill-tile had faithfully, but vainly, performed their last service for their old master, there remained only the sad duties of friends, the church, and the undertaker. Thus, John Simpson found himself the sole possessor of the business of his father, and likewise the inheritor of this hobby horse. Now, when his father had started in business, he had managed to make this hobby carry him along quite successfully, but in the passing years, he, like his possessor, was becoming old and untrustworthy to bear the load which was none too light in younger days, and when John fell heir to the estate, the position had become reversed, and John was carrying the hobby bequeathed him with loving solicitude by his aged parent. But John was young, brave and strong, and even with the disadvantage under which he labored, was able to secure some improvement in the business, the management of which had now devolved upon him. He had an excellent reputation among the older families for skill, carefulness, and honesty, but the old town had become a city under the impulse of new manufactures, and the drive and push of the new city were of an element who found the prosey old store over which John presided, hardly in keeping with their ideas, and he, from early traditions already mentioned, scarcely in accord with theirs. In business matters in general, he had much more than the ordinary ability, and though plodding along in the tracks of his father, had acquired a reputation for careful thought and advice to the many who esteemed and sought it. And so it came about that one quick to see and grasp the merits and demerits of a business proposition or opportunity for his friends or neighbors, continued a plodder in his own, on account of the deep prejudices so thoroughly inculcated by his father in his youth and early manhood. He had already reached

the middle life when I first made his acquaintance, and a wife and family, whose wants and needs increased each year, were bringing a strain that was already becoming severely felt. It is said that the drowning catch at straws, so that he, in spite of former prejudice, had sought me to advise and consider the state of his business, and to hear the suggestions I had to offer. These were received with many shakes of the head, and doubts expressed and implied, for I was determined he should drop the burdens he had so long carried, even at the risk of assuming others. The first proposition was to entirely modernize the old pharmacy, and from being the most obsolete of its kind in the city, to become the first in its bright and cheerful bid for the business. As I won my case, perhaps it is hardly necessary to detail the objections raised and overcome, for the old prejudices died hard, and it was only the dire necessity of a change fully recognized, that lead to their final uprooting. "Why!" he said, "the old store has been a landmark for years, and is known over the county far and wide!" "Yes," I said, "if you are in the landmark business, it may be a good thing to continue as at present. It is one thing to have your store known by everybody. It is quite another thing, and in your case more desirable, to have it patronized by everybody. Hereafter, if I am to have my way, you are in the drug business for the benefits that may accrue to yourself and family, and let some other stand as a landmark." And so the poor old hobby horse was finally given burial, and as he had so long proven a troublesome burden to his owner, few tears watered his grave. A new era of prosperity has dawned upon our friend, John Simpson. It has been some two years since the change in his affairs. He has long since discharged his indebtedness to me, and others assumed at the time of making his new departure. His business has more than doubled, and the profits of the last half have been applied to the payment of debts already incurred, and to the comforts of his family, so sadly needed before the coming of his long-delayed prosperity. In all the world I possess no stronger friend than he, while to me the satisfaction derived from feeling that I have in some small way contributed to the realization of that prosperity, many times exceeds the value of any small profit which may have fallen to my side of the transaction. The facts of every-day life present a field for sentiment much broader than those of fiction if we only knew the joys and sorrows and deferred hopes of every household. The above record, with the exception of name and some minor details, is fact. There are hundreds of druggists to-day struggling unnecessarily hard while hugging some fond delusion or hobby of an age that is past, and who are not ready to accept the business problems of the times, and grapple bravely with them as they exist.

C. H. BANGS,

Druggists' Fixtures,

BOSTON.

Merck Building, Jackson Park, Chicago.
35 Murray Street, New York City.
1416 Chestnut Street, Philadelphia.
176 Public Square, Cleveland.

WHY COMPLAIN because trade is slipping away? Are you not, to a certain extent, to blame? Have you studied the wants of your customers, and catered to them? The best drug stores carry

TURKISH TOWELS, BATH MITS,

and other similar goods. They pay better profit than do patent medicines. Do you keep them? Your customers would buy them of you if you did. We are the largest manufacturers of these fabrics in the world. We have constantly in operation 190 looms; we turn out ten miles of toweling daily, and in every conceivable design. We co-operate with customers who handle our goods. Your interests are our interests. Send us your business card and we will snow you what we can do for you. Our little book on Turkish Toweling tells the whole story. Do you want it? *It is yours for the asking.*

THE STAR & CRESCENT MILLS CO.,
Lehigh Ave. and Hancock St. **PHILADELPHIA, PA.**

The "KNAP" LADIES' SYRINGE

Formerly called "Ladies' Ideal."

The Three Great Points we make for the "Knap" Ladies' Syringe are, First—it is a perfectly aseptic article. Second—it can be used in a recumbent position without soiling bed or clothing, as the shield absolutely prevents leakage. Third—hot water, which is very desirable, can be used with comfort, as the outer cone insulates the inlet tube, protecting the sensitive parts.

Revised Price List, May 1st, 1893.

	No. 1 Nozzle only.	No. 2 Bulb Syr.	No. 3 2-qt. Fount.	3½ 3-qt. Fount.	4. 4-qt. Fount.	12. 2-qt. Com.	13. 3 qt. Com.	14. 4 qt. Com.
Retail	$ 2.50	$ 3.00	$ 3.50	$ 3.75	$ 4.00	$ 4.25	$ 4.50	$4.75
Dozen	18.00	21.00	24.00	25.50	27.00	30.00	31.50	33.00
Druggist's Profit	1.00	1.25	1.50	1.62	1.75	1.75	1.87	2.00

Styles 12, 13 and 14 have combination Hot Water Bottle substituted for the Fountain Bag. No. 2 consists of nozzle with soft rubber sinker, noiseless. We guarantee all our goods. With the exception of the No. 1 style, boxes are all water-proof lined.

Chicago Medical Specialty House, Prop.
358 Dearborn Street, Chicago.

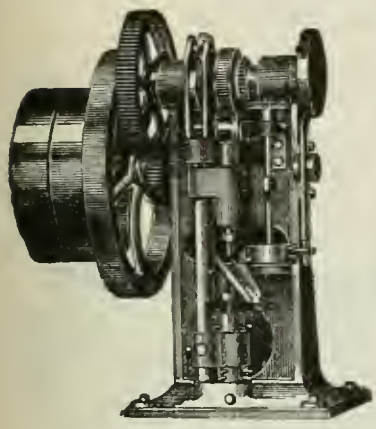
☞ Order through your jobber, giving our address.

ROBERT SHOEMAKER, JR.

215 Race Street, PHILADELPHIA, PA.

Manufacturer of

TABLET MACHINES



Which contain all the points of a perfect machine:

STRENGTH, **DURABILITY,**
SIMPLICITY, **EASY ADJUSTMENTS,**
AND
NO SPRINGS TO GET OUT OF ORDER.

All machines fully guaranteed.
Write for Circular and Price List.

ASK FOR AND GET THE HIGHEST GRADE ONLY.

WEINHAGEN'S MAGNIFYING NORMAL-INDEX FEVER THERMOMETERS.

Don't take what the Jobber says are just as good. TRY OURS.

Ours are the Highest Grade in the market. TRY THEM.

Our name and trade mark must be on the back of each. If your jobber don't keep them we will send you prices and supply you.

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OFFICES:
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Makers of **FLINT, GREEN AND AMBER** **GLASSWARE**

SPECIALLY FOR PHARMACEUTICAL CHEMISTS AND PROPRIETARY MEDICINE MANUFACTURERS.

Send for New Catalogue B.

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handsomely printed on enameled paper, with many new descriptions, new illustrations, etc.

Note the very low prices on slides and covers, etc.

QUEEN & CO.,

Makers of the Acme Microscopes,

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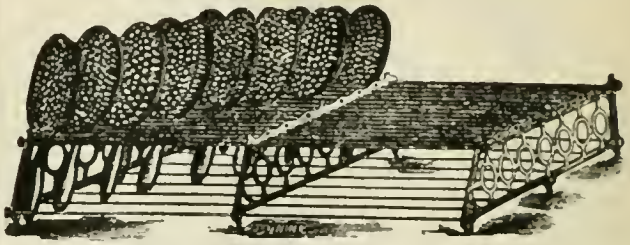
Laboratory Supplies a Specialty.

Correspondence Invited.

THE IMPROVED

GRAVES BRUSH RACK.



Prevents all marring of backs and breaking of bristles. 10 dozen brushes can be displayed in a counter space of 19x32 inches, so that each is in plain view. Each brush can be removed without disturbing any other.

Larger Sales. No Shoplifting.

Less Time. More Profit.

Heavy Nickeled Brass and Bessemer Steel.

Will Last a Lifetime.

No. 1 Rack, 19x32, $10.00. No. 2 Rack, 19x22, $9.00. Delivered to any part of the country by the manufacturers,—

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SANITARY ABDOMINAL BELTS.

Patent applied for.

Finest Quality White and Natural Wool, Full Fashioned and Elastic.

FOR BOTH SEXES. FOR ALL AGES.

CHOLERA / LA GRIPPE } PREVENTED.

The special shape band removes the prejudice against wearing bands, as they conform to the shape of the body and are knitted so as to give elasticity and comfort.

If your jobber don't keep them, send $1.25 and sample will be sent to you.

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H. LEE MALLORY, Resident Partner, 74 Franklin St., N. Y.

WE WANT AN AGENT

IN EVERY TOWN TO SELL THE MOST EXQUISITE AND HARMLESS TOILET PREPARATION ON EARTH. ONE BOTTLE SOLD SELLS THREE MORE. THE GREAT DEMAND FOR

Gloria Water

IS CREATED BY THE MANUFACTURER, WHO WILL CORRESPOND WITH EVERY LADY IN YOUR NEIGHBORHOOD.

ADDRESS,— EDNA L. SMYTHE,

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B. G. Dodge,

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Manufacturer of

CORKS

OF ALL DESCRIPTIONS.

XXX Brand Expressly for Druggists

SEND FOR REVISED PRICE LIST.

Our New Tooth Powder Bottle No. 602.

has more merits than any bottle for similar purpose now on the market.

It is constructed entirely open at the bottom so it can be filled instantly. The bottom is closed with a brass Nickel Plated screw cap. This cap is made with a spring bottom, so that with a touch of the finger or thumb,

the powder is ejected out of the small opening at the top, directly on the brush, thus avoiding the spilling of the powder over the floor, as is unavoidable with the ordinary styles of powder bottles now in use.

JOHN M. MARIS & CO.,

PHILADELPHIA. NEW YORK.

Capacity, 2¼ oz. Liquid. PRICE, PER GROSS, $14.40. Discount 33⅓ per cent.

If you have not received our Illustrated Catalogue, write to us for same.

DRUGGISTS' SUNDRIES.

PARIS SQUARE SALTMOUTH
No. 1 Japanese Label.

Special Offer.

We have in stock the following sets of Shop Furniture: Paris Square Recess, Egyptian Recess and Imperial Recess, labelled complete with two of the neatest labels designed by us (style of labels No. 27 Immaculate and No. 36 of our catalogue), which we can ship the day we receive order. This will save waiting ten days or two weeks. 145 bottles in all, at a total cost of **$32.35;** 216 bottle set, **$46.91;** Paris Square set, 216 pieces, net **$58.53;** 145 pieces, net **$41;** including packing f.o.b. cars at Pittsburgh, Pa. Sets with Japanese Labels, an additional cost of 2c each per bottle.

The Advantages of the Recess Bottle over the Old Style Round.—The label is set in so that it is flush with the bottle, which prevents breaking and chipping of labels, so common when label is set on the outside of bottle.

SPECIAL ATTENTION.

These bottles are our own patents, and not made or sold by any other manufacturer. Our ware can be had from any of the wholesale drug trade throughout the United States and Canada.

In consideration of the low price these sets of ware are sold, we cannot make any changes in size of bottles or labels. Any additions will be charged at regular prices, as per catalogue, which we send on application. Bottles and labels contained in these sets are the same quality as bottles and labels made to order. Our ware is equal to any made in the United States. A comparison will convince you of this fact. Samples of any of our six styles of bottles will be sent labelled on receipt of 50 cents in stamps.

EGYPTIAN RECESS SALTMOUTH.—No. 27 Label.
Label.—Border and scroll gold, lettering black.

THE DAWES MFG. CO. Successors to John L. Dawes Sons & Co. 14-16 Wood St., Pittsburgh, Pa.

DRUGGISTS' SUNDRIES.

LIMBS Artificial.
Crutches, etc. Best Leg **$50**
Wood or Rubber Foot
Catalogue free. State particulars.

NEW STYLE ELASTIC
TRUSSES.
Send for book and prices.
ELASTIC STOCKINGS, etc.
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CLOUGH'S IMPROVED
VIAL CORKSCREWS AND CAPSULES
PRICES 10 CENTS PER GROSS AND UPWARD
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HUNTER'S
LIGHTNING SIFTER AND MIXER.

The most successful machine of the kind in use. Thousands of them in use by wholesale and manufacturing druggists, chemists, perfumers, manufacturers of face powders, tooth powders, baking powder, self-rising flour paints, putty, soaps, whiting, etc. Nine different sizes. 10 pounds to 10 barrels. Send for Catalogue of Sifters and Mixers. Paste Mixers, Dough Mixers, Emulsion Mixers, Pill Mass Mixers, and other Special Machinery.

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It will save its cost in a month!

What?

The Remington Pharmaceutical Still.

How?

Write for descriptive circular and THAT will tell you.

John Ogden & Co.,
Walnut and 13th Streets,
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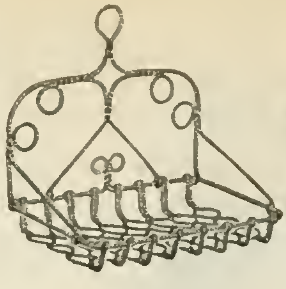
JUGS
Best adapted for use of druggists.

Acid Jars
As large as 30 gallons.

Ammonia . . Jars.

Stoneware of every descript'n
Send for Catalogue.

AKRON-CANTON STONEWARE AGENCY,
226 LAKE STREET, CHICAGO.



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SOAP BASKET.
Various Sizes.

SHERWOOD'S
STANDARD
White Lustral Wire Ware
FOR THE DRUG TRADE.

A complete line of attractive and novel articles, readily salable and affording a handsome margin.

WRITE FOR CATALOGUE.

We also make special designs of Wire Racks, Easels and Stands for displaying Pharmaceutical and other novelties.

WOODS, SHERWOOD & CO.,
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. . . FINE . . .
Drug Store Fixtures
AND
INTERIOR WOOD WORK OF EVERY DESCRIPTION.

DESIGNS AND ESTIMATES SUBMITTED . . . .
. . . . . . FURNITURE OF SPECIAL DESIGN.

FRANK J. GUCKERT,
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You Need This.

A Single Rubber Stamp that will do all your small printing, and save you its cost a dozen times over.

The cut shows our hand stamp ready for use. The lettering is changeable and easily replaced with any other wording

FOR $3 WE WILL SEND
(Charges Prepaid)

Outfit No. 4, a neat box containing several complete sets of alphabets, 5 large cap. A, 6 small cap. A, more than 285 separate pieces, consisting of Letters, Figures, Points, Ornaments, Spaces, Etc.; also the words "Return in 10 Days to," "From," and "For Sale by," from which you can adjust various stamps for printing Letter Headings, Business Cards, Envelopes, Labels, Signs, Price Tickets, Tags, Prescription Labels, Date Orders, Bills and Tickets. In fact you often want your name and address to appear, and can set the card to suit.

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RETURN IN 10 DAYS TO FOR SALE BY

We are willing to send this outfit on approval, and if not found satisfactory money will be refunded.

SPECIAL OFFER ☞ (REC'D JUN 25 1892)

Includes this DATER, good for 6 years, with extra words PAID, REC'D, ANS'D, ENT'D, "O. K." You ought not to be without a system of dating.

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OLDEST IN NAME. LATEST IN IMPROVEMENTS.

Prices Lower than Ever. Terms of Payment the Easiest. Large allowance for Old Apparatus of Any Make.

More than 100 Styles to select from. Price and Size suitable for any location. Send for Catalogue. Mailed Free.

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[S. P. 19.]

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MELLIN'S

FOR INFANTS AND INVALIDS.

FOOD

NOT FARINACEOUS. ENTIRELY SOLUBLE.
KEEPS IN ALL CLIMATES.
PRICE LISTS WILL BE MAILED TO THE TRADE UPON APPLICATION.

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THE OLD RELIABLE.

DUROY PORT WINE.

None better, few can equal. Standard and reliable. The genuine made only by Duroy & Haines. Send for Soda Syrup formula and samples of Duroy Claret and Port. It makes the best drink of all. Address:

DUROY & HAINES,
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MENTION THE ERA. [S. P, 20]

EGG PHOSPHATE SODA

FOR FIVE CENTS.

No Muss with Eggs at the Fountain.

No Bother with a Shaker.

The best selling. Every one will drink it and call again for another glass. On receipt of Five Dollars I will send you the formula. It can be made almost as cheap as any other syrup. Send Express or Postoffice Order.

Sample Quart sent on Receipt of 50 Cents.

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We will pay 15c. each for copies of the ERA of

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Unsweetened.

Purified.

Sterilized.

INCREASE YOUR SODA TRADE 50%

BY USING

Howell's Evaporated Milk

AT YOUR FOUNTAIN.

CONTAINS NO SUGAR.
COSTS LESS THAN OTHER BRANDS.
WILL NOT SPOIL.

A Sample Can Free on Application.

HOWELL CONDENSED MILK AND CREAM CO.,
GOSHEN, N. Y.

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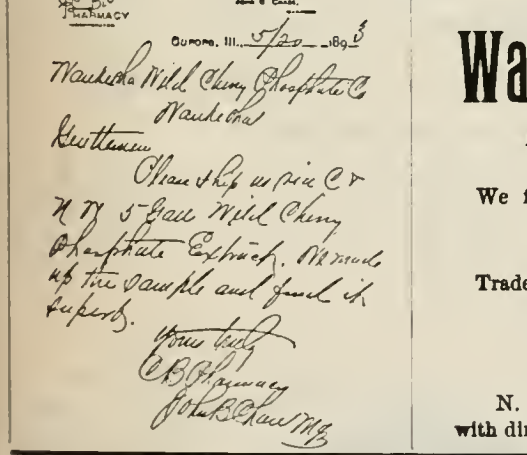
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Durand, Ill. 5/20 1893
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Waukesha
Gentlemen
Please ship us one C of N Y 5 Gal Wild Cherry Phosphate Extract. We made up the sample and found it superb.
Yours truly
C B Haynes
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THE NEW FOUNTAIN DRINK.

Waukesha Wild Cherry Phosphate.

A DELICIOUS DRINK, EASILY PREPARED.

We furnish the PHOSPHATE, with full directions for preparing the Syrup.

PRICE: $3.00 per gallon; no charge for package.

Trade supplied by wholesale druggists, or—

WAUKESHA WILD CHERRY PHOSPHATE CO.,
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N. B.—POLAR CREAM equals any of the so-called "Cream Sodas." Formula with directions, $2.00.

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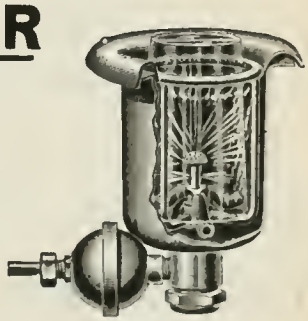
IS UNEQUALLED FOR

Simplicity, Thoroughness, Expedition and Economy.



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SODA FOUNTAIN & CONFECTIONERY.

We manufacture a Full Line of Tablets.

We Respectfully Solicit Trial Orders.

Our SUNBEAMS are the one of the best selling articles in the confectionery line on the market. You cannot afford to be without them.

Fine Chocolates and Bon Bons

For the Finest Retail Trade.

All goods manufactured by us are strictly pure and of the best quality, and we guarantee satisfaction. Catalogue and price list on application.

The Rochester Candy Works

407-411 STATE ST.,

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MONARCH OF TABLE WATERS!

THE PUREST AND MOST DELICIOUS.

"THE LADIES' FAVORITE."

EFFERVESCENT AND SPARKLING.

ONCE TRIED, ALWAYS WANTED

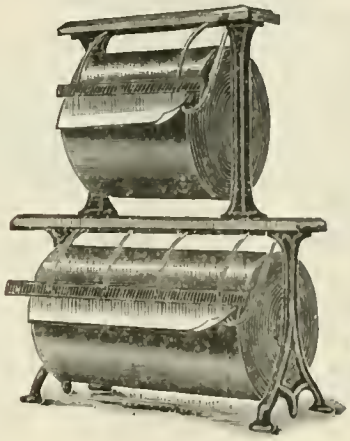
SARATOGA VICTORIA

JUST THE THING FOR THE FAMILY TABLE, HOTEL & CLUB.

SOLD IN BOTTLES ONLY.

ADDRESS, SARATOGA VICTORIA SPRING,

P. O. BOX 93. SARATOGA SPRINGS, N. Y



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PAPER CUTTER

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Japan and Hardwood Finish, all Sizes, 6 to 36 Inches,

AT $1.50 EACH.

These cutters have the original Celebrated Hopking Knife and an improved automatic finger for raising the sheet, are made of the best material, well finished, and are put up like cut, also in pyramids of every kind.

THE BEST CUTTER SOLD FOR THE PRICE.

FOR SALE BY ALL FIRST-CLASS JOBBERS.

VANILLA PASTE

Has been on the market since 1890.

Over 10,000 packages have been sold

It is used by Extract Manufacturers and by the largest and best Bakers and Confectioners of the United States and Europe.

VANILLA PASTE

One package will make four gallons choicest Vanilla Extract.

Can be made ready for use in five minutes.

One package only weighs 8 ounces. Can be sent by mail to any part of the world.

One package Vanilla Paste costs you $12.00, guaranteed to be equal in strength and quality to four pounds of the best vanilla bean. Order one package Vanilla Paste for trial. We will give 30 days' time, returnable if not as represented.

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High or Low Temperature.

Reasonable reasons

reasonably reasoned, why you should handle

ARNOLD STEAM STERILIZERS

Families buy them to sterilize Baby's milk.

Physicians buy them to sterilize Instruments, Surgical Dressings, etc.

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You will buy them if you write to us, get our inducements and know the money you can make on them. Name your nearest jobber.

Wilmot Castle & Co., Rochester, N. Y.

LATEST.
CHEAPEST.
BEST.

METAL HANDLE DAUBERS

SOLD BY JOBBING TRADE GENERALLY.

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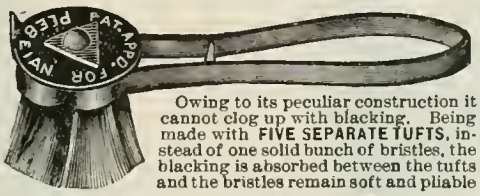
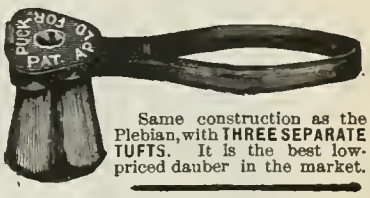


Owing to its peculiar construction it cannot clog up with blacking. Being made with **FIVE SEPARATE TUFTS**, instead of one solid bunch of bristles, the blacking is absorbed between the tufts and the bristles remain soft and pliable

PUCK.



Same construction as the Plebian, with **THREE SEPARATE TUFTS.** It is the best low-priced dauber in the market.

Manufactured by **GRAND RAPIDS BRUSH CO.,**
GRAND RAPIDS, MICH.- U. S. A.

TREMENDOUS pressure of orders attests the merits of our patented apparatus for using LIQUID CARBONIC ACID. Purchasers this season having tried their outfit write as follows:

"It works splendidly."

"No one having used your Apparatus will return to the old method. It gives me the greatest satisfaction."

Visitors to the World's Fair! See our Exhibit in Machinery Hall, Sec. N, 36 and 37.

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THE FINEST DISPLAY

Of **SODA FOUNTAINS** and **FOUNTAIN REQUISITES** the world has ever seen will be on exhibition at the World's Fair, and will be illustrated and described in appropriate articles which the ERA will present from time to time during the summer. The **FORMULA PAGES** are expected to be of unusual interest to the soda water dispenser, and every druggist who owns a soda fountain should watch our columns during the season. The advertising pages of the ERA will be unusually attractive in this line, and it is expected that everything pertaining to the soda fountain will be represented therein. Advertisers even now are showing a lively interest in anticipation of an extremely busy season. The ERA is issued semi-monthly, at $2.00 per year (24 copies). If you are not already a subscriber, you should send your name in at once.

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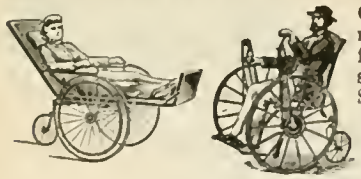

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The author is an eminent French chemist who has devoted much time and study to the preparation of Liquors and Preserves. The great value of the work consists in the formulas, which number over 300, and are so arranged that if the manufacturer has no distilling plant of his own he can still make many of the liquors from the essences. The manufacture of French *liqueurs*, etc., from essences is very profitable and does not require large capital. The raw materials, the plant of the distiller, etc., are described according to the best modern practice. The book has 65 illustrations, 18 tables, and a full index.

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Pure Whiskey for Medicinal Purposes.

It is a leading trait of character of the American people to ascertain the finest quality of the world's products in every line of consumption, use or wear.

The result of the search for a pure stimulant of the best quality is the adoption of the

Mount Vernon Pure Rye Whiskey,

by that portion of our people who desire to obtain and have the ability to pay for the highest grade.

It is bottled at the distillery under an absolutely satisfactory guaranty of original condition and purity, as distilled and aged in the Government bonded warehouses.

Necessarily the price must have reference to the quality.

We give below a partial list of the wholesale dealers of whom you can purchase these whiskies. The goods are bottled in full quarts, fives, pints, half-pints, quarter-pints and ounces, and in case you have any difficulty in securing supplies we will be pleased to have you communicate with us, and we will tell you where you can obtain them.

Very truly yours,

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The C. J. Lincoln Co.....Little Rock, Ark.
W A. Hover & Co.....Denver, Col.
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Fuller & Fuller Co.....Chicago, Ill.
Morrisson, Plummer & Co.....Chicago, Ill.
M. Altman.....Chicago, Ill.
Singer & Wheeler.....Peoria, Ill.
The Indianapolis Drug Co.....Indianapolis, Ind.
M. Toepp & Co.....South Bend, Ind.
Hulman & Beggs.....Terre Haute, Ind.
Harle, Haas & Co..... .....Council Bluffs, Ia.
Hurlbut, Ward & Co.... .....Des Moines, Ia.
Hornick, Hess & More.....Sioux City, Ia.
McPike & Fox.....Atchison, Kan.
Arthur Peter & Co.....Louisville, Ky.
The Robinson-Pettet Co.....Louisville, Ky.
I. L. Lyons & Co. .....New Orleans, La.
Muth Bros. & Co.... .....Baltimore, Md.
Winkelman & Brown Drug Co.Baltimore, Md.

Gilman Bros..... .....Boston, Mass.
T. H. Hinchman & Sons.....Detroit, Mich.
Hazeltine & Perkins Drug Co..Gd. Rapids, Mich.
Lyman-Eliel Drug Co.....Minneapolis, Minn.
Ryan Drug Co.....St. Paul, Minn.
Mayo, Weaver & Sykes.....Columbus, Miss.
Meyer Bros. Drug Co.....Kansas City, Mo.
The C. D. Smith Drug Co.....St. Joseph, Mo.
VanNatta-Lynds Drug Co.....St. Joseph, Mo.
Meyer Bros. Drug Co.....St. Louis, Mo.
Moffit-West Drug Co.....St. Louis, Mo.
Richardson Drug Co.....Omaha, Neb.
Wm. Coulson Drug Co.....Buffalo, N. Y.
Lehn & Fink..... .. ..New York, N. Y.
McKesson & Robbins.... .... New York, N. Y.
W. H. Schieffelin & Co.....New York, N. Y.
C. W. Snow & Co ....Syracuse, N. Y.
J. J. Alden..... ...Troy, N. Y.
J. H. Sheehan & Co.. ....Utica, N. Y.
Williams & England.....Utica, N. Y.
Standard Drug Co.....Cincinnati, Ohio.

Weldeman Co..... .....Cleveland, Ohio.
D. Kelly..... .....Columbus, Ohio.
Walding, Kinnan & Marvin....Toledo, Ohio.
Snell, Heitshu & Woodard Co...Portland, Or.
Aschenbach & Miller .....Philadelphia, Pa.
Robert Shoemaker & Co.....Philadelphia, Pa.
The L. H. Harris Drug Co.. ..Pittsburgh, Pa.
George A. Kelly Co..... ...Pittsburgh, Pa.
Blanding & Blanding ....Providence, R. I.
G. L. Claflin & Co..... Providence, R. I.
W. N. Wilkerson & Co.....Memphis, Tenn.
Berry, Demoville & Co ... .Nashville, Tenn.
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Conklin, George & Gaines.....Houston, Tex.
San Antonio Drug Co.....San Antonio, Tex.
The Behrens Drug Co.....Waco, Tex.
Purcell, Ladd & Co.....Richmond, Va.
The Stewart & Holmes Drug Co., Seattle, Wash.
The Logan Drug Co. .....Wheeling, W. Va.
Hadley-Gerber Co.....Milwaukee, Wis.

[S. P. 21.]

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PORT AND SHERRY

$1.25 PER GAL.

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IS STRICTLY COLUMBIAN, or American, if you so choose to call it. We have no section or booth at the great

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No variation in the Standard of Clarke's Pure Rye Whiskey. If the public had the same confidence in Banks as they certainly have in Clarke's Pure Rye as evidenced by the constantly increasing output,

Money would not be so hard to get and we would all be better off.

We want every druggist to keep in stock Clarke's Pure Rye, both bulk and bottled. Guarantee every drop you sell as an absolutely Pure ALL RYE Whiskey. *It is so without question.*

Order of any wholesale druggist, or of

Your friends,

COLBURN, BIRKS & CO.,

Sole distributors for the Distillers in the United States. **Peoria, Ill.**

[S. P. 22.]

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Dillinger, 88, 89, 90, 91, 92.
Dougherty, 88, 89, 90, 91, 92.
Gibson, 88, 89, 90, 91, 92.
Golden Wedding, 88, 89, 90, 91, 92.
Guckenheimer, 88, 89, 90, 91, 92.
Meadville, 90, 91, 92.
Mt. Vernon, barrels, 86, 88, 89, 90, 91, 92.
Mt. Vernon, original half barrels, 89, 91, 92.
Monticello, 91, 92.
Tom Moore, 90, 91, 92.
Montrose, 90, 91, 92.
Orient, 90, 91, 92.
Overholt, 89, 90, 91, 92.
Sherwood, 92.
Somerset, 90, 91, 92.
Sunnyside, 91, 92.

WESTERN RYES.

Edgewater, 89.
Elk Run, 90, 91.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 89, 90.
Nelson, 89, 90.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Susquehanna, 90.
D. Rohrer, 89, 90, 91, 92.
Sunnyside, 90.

KENTUCKY BOURBONS—Sour Mashes.

Anderson, 88, 89, 90, 91, 92.
Belle of Nelson, 88, 89, 90, 91, 92.
Belmont, 86, 87, 89, 90.
Bond & Lillard, 90.
Boone's Knoll, 87, 89, 90, 91.
Sam Clay, 89, 90.
Early Times, 90, 91, 92.
Edgewater, 89, 90, 91, 92.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 88, 89, 90, 91, 92.
Kentucky Club, 87, 89.
W. H. McBrayer, 89, 90, 91, 92.
T. J. Monarch, 89, 90.
Old Crow, 88, 89, 90, 91, 92.
Old Oscar Pepper, 90, 91, 92.
O. F. C., 87, 89, 90, 91, 92.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Woodland, 89, 92.

KENTUCKY BOURBONS—Sweet Mashes.

Ashland, 89, 90, 91, 92.
Blue Grass, 89, 90, 91, 92.
Criterion, 91, 92.
Elk Run, 91, 92.
Excelsior (Megibbens), 90, 91, 92.
A. Keller, 89, 90, 91, 92.
Mellwood, 89, 90, 91, 92.
Nelson, 89, 90, 91, 92.
R. P. Pepper, 89, 90, 91, 92.
Rolling Fork, 89, 90, 91, 92.
F. Stitzel, 92.
Tea Kettle, 89, 90, 91, 92.
United States Club, 92.

MALT WHISKIES.

Guckenheimer, 88 92.
Bridgeport, 89 92.
Dillinger, 89-92.
Nelson, 90-92.
Rolling Fork, 90-92.
Shufeldt, 90-92.

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Hiram Walker & Sons' Canadian Club.

Agents for Hartwick Kantorowicz, Posen (Germany), celebrated Cordials in cases,—Absinth, Litthauan Bitters, Blackberry, Creme de Menthe, Coca Liqueur Curacao, Kuemmel, Maraschino, Etc.

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ALCOHOL AND COLOGNE SPIRITS.

Shall be pleased to name lowest market quotations at any time.

THE WEIDEMAN COMPANY.

All 2-stamp tax-paid goods shipped directly from bonded or distillery free warehouse, unless specially ordered from our stock here. Imported goods in original packages direct from N. Y. Custom House.

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WE supply a superior quality of Grape Juice, Unfermented, from Concord Grapes. Our juice is from the best, fresh grapes, slightly sweetened with granulated sugar, and sealed while hot. It has the richness of well ripened grapes, with no water or other dilution. For **SODA FOUNTAINS** it has no superior. It is heavy in body, and will keep for a long time after being opened, if in a cool place. It never spoils when sealed. Quarts, $9 per doz.; pints, $5 per doz. SAMPLE BOTTLE and prices to the trade free by mail.

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Mention the ERA. **VINELAND, N. J.**

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THE KING OF TABLE WATERS

A NATURAL ALKALINE MINERAL WATER.

As a **TABLE WATER** the **SARATOGA VICHY** has no equal. It gives a relish for wholesome food to the most confirmed dyspeptic, and relieves him of all danger of dyspepsia or indigestion. The natural carbonic acid gas with which it is so strongly impregnated renders it sparkling and palatable, quickening the nerves of taste and making digestion easy and perfect, even after the heartiest meal.

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Saratoga Vichy Springs Co.
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INCLUDING

Details of the Simplest and Best Methods of Determining the Strength of Crude Drugs and of Galenical Preparations.

Designed Especially for the Use of the Student and of the Practical Pharmacist.

—BY—

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"This is just the work that we have been looking for, to meet the requirements of the student and practical pharmacist."—*National Druggist.*

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A NATURAL MINERAL SPRING WATER.

GET OUR PRICES AND TERMS.

Still Silurian.

Barrels, half barrels, ten gallon tanks, and cases of twelve half gallon bottles.

Effervescent Silurian.
Silurian Ginger Ale.

Qt. and pint bottles.

Silurian Wild Cherry Phosphate Syrup.

For dispensing from soda fountains, in half-gallon bottles, twelve to the case.

Send for our 52-page pamphlet which will be sent Free on application.

SILURIAN MINERAL SPRING CO.,
WAUKESHA, WIS.

EFFERVESCENT
WHITE ROCK
OZONATE OF LITHIA
WATER.

A GREAT SOLVENT FOR URIC ACID.

A TRUE REMEDY FOR

GOUT AND RHEUMATISM.

A Lithia Water that produces results hoped for.
It contains 7 grains of Lithia to the quart.

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White Rock Mineral Spring Co.,
WAUKESHA, WIS.

Plain Mineral Water in cases of 12 half-gallons.
Ginger Ale, Phosphate, etc.

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THE CELEBRATED

"Belle of Bourbon"

Bottled only by ourselves.
Put in glass when 8 years old.

Guaranteed Strictly Hand-made Sour Mash.

SPECIAL TO DRUGGISTS.

We have an offer of value to you. Write for particulars and description of our elegant advertisement—an ornament for your store.

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ROYAL MALT EXTRACT IS THE BEST

BECAUSE

It always gives satisfaction.
It keeps in any climate.
It pays you better than any other.
It is used by over 300 druggists in Phila.

WE PRINT YOUR OWN LABEL.

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MENTION THE ERA

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"Sparkling Londonderry" has no peer as a table or club water.

Our pamphlets, which contain the opinions of our most eminent clinicians, will be mailed to every physician; don't fail to read it.

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INDESTRUCTIBLE GLASS LABELS.

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The Dawes Manufacturing Co.,

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For their New Catalogue.

The Only House in the United States manufacturing Six Different Styles of Shop Bottles.

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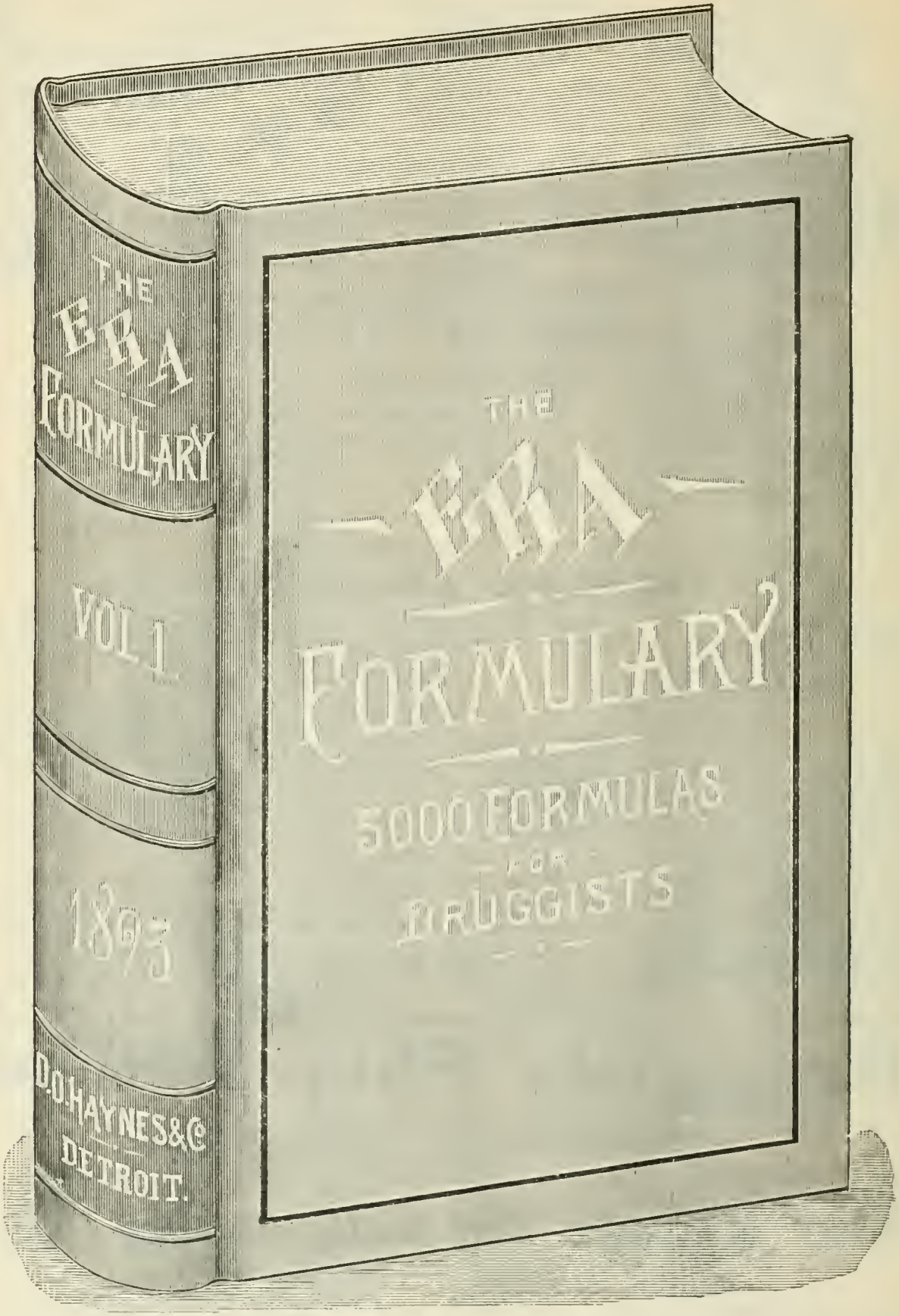

SEMI-MONTHLY SUPPLEMENT
TO
THE ERA DRUGGISTS DIRECTORY.

The second and last edition of this Directory was issued in January, 1892. Price, $5 per copy. The *third* edition will not be ready before January, 1894.

These *Supplements* are issued *semi-monthly* in the PHARMACEUTICAL ERA, price $2 per year. We cannot supply the Supplements for 1892.

D. O. HAYNES & CO., Publishers, DETROIT, MICH.

SUBSCRIBERS *are invited to call our attention to any errors or omissions in the Directory or Supplements; also, to notify us of any recent changes in the drug trade, either among the retail druggists, wholesale druggists, or manufacturers.*

Address,

The ERA DRUGGISTS DIRECTORY.

Box 583, Detroit, Mich.

AUGUST 15, 1893.

SUPPLEMENT TO PART II.

RETAIL DRUGGISTS.

ALABAMA.

PELL CITY—H. L. Flanders & Co. should be omitted.

ARKANSAS.

MAGNOLIA—A. J. Thompson & Co., out of business.

MINERAL SPRINGS—Bascom Word, succeeded by Sturdivant & Bro.

VALLEY SPRINGS—W. H. Lewis, out of business.

CALIFORNIA.

ALAMEDA — A. M. Prosser should be omitted.

FALL RIVER MILLS—M. M. Rowley, sold out.

LAKEPORT—Maxwell & Meddaugh, succeeded by O. E. Maxwell.

LOS ANGELES—T. N. Lord, 603 S. Broadway, removed to 602 S. Spring street.

RIVER SIDE—F. E. Weeks, succeeded by W. A. Kennedy.

COLORADO.

GREEN MOUNTAIN FALLS—Dr. C. C. Engelman, out of business.

CONNECTICUT.

DANBURY—C. L. Halstead, sold out.

—M. L. Robinson, succeeded by David E. David.

FLORIDA.

BOWLING GREEN—J. A. Mason, succeeded by J. P. Ross.

SPARR—C. H. Lutes should be omitted.

GEORGIA.

BRUNSWICK—J. T. Rockwell, sold out.

EAST POINT—Dr. J. F. Jones, succeeded by Grimble & Grimble.

LA GRANGE—W. T. Herring & Bro., now W. T. Herring.

IDAHO.

BOISE CITY—J. F. Ridenbaugh, sold out.

CHALLIS—J. H. Roney should be omitted.

MONTPELIER—M. Wedekind should be omitted.

—Whitman & Smith, succeeded by M. F. Whitman.

ILLINOIS.

BLOOM—L. Oswald, out of business.

CHICAGO—Austin Bros., 251 35th street, succeeded by W. O. Austin.

—Charles H. Avery, 292 55th street, new store.

—A. R. Cbarbonnel, 46 31st street, should read A. B. Charbonnel.

—L. C. McCabe & Co., 487 E. 43d street, new store.

—R. Tuthill, N. W. cor. State and 34th streets, succeeded by Mecca Pharmacy, S. C. Yeoman, proprietor.

MACOMB—E. L. Delaney, succeeded by P. D. Roark & Co.

MOLINE—Est. of C. E. Smith should be omitted.

SULLIVAN—Walter Eden, sold out.

INDIANA.

DECATUR—V. B. Simcoke, closing out.

ELKHART—E. W. Fobes, dead.

ETNA GREEN—Harshner & Witterling, dissolved.

GENEVA—H. M. Aspy should be omitted.

MARKLE—Kilander & Baker, dissolved.

MIER—Eli Silvers, sold out.

MILROY—Ed Innis, out of business.

OSSIAN—Bell & Davis, dissolved.

WABASH—F. P. Bullard, out of business.

IOWA.

AKRON—N. Mead & Co., succeeded by B. F. Winterstein.

CEDAR RAPIDS—L. H. Listebarger, succeeded by C. E. Shomler.

CLEARFIELD—G. W. Mathews, succeeded by Johnston & Evans.

CORRECTIONVILLE—A. J. Weeks, succeeded by C. E. Smith.

GLADBROOK—J. M. Putman, succeeded by Reed, Girard & Co.

LITTLE ROCK—Stone & Davis, succeeded by C. F. M. Stone.

MILTON—Summers & Rice, dissolved.

MOORHEAD—M. F. Minthorn, sold out.

KANSAS.

FORD—W. S. Crouch, out of business here.

KENTUCKY.

COVINGTON—Mrs. M. Heermance should be omitted.

LOUISVILLE—Knoefel & Knoefel, 24th and Broadway, new store.

MASSACHUSETTS.

BOSTON—Wm. Ahern, Mattapan square, out of business.

—E. J. Keeler, formerly located at 59 Causeway, now at 1551 Tremont street.

—T. B. McNally, 122 Savin Hill avenue, removed to 187 Green street.

—Maverick Drug Co., Maverick square, new branch store.

—Von der Heyde & Co., 149 Bennington street, succeeded by the Bennington Pharmacy.

BROOKLINE—Blackington Bros., out of business.

—B. L. Hughes, succeeded by A. J. Hayman.

CAMBRIDGEPORT—Reycroft's Pharmacy, Main and Brookline streets new.

CHELSEA—Boston Drug Co., 35 Congress avenue, new store.

—C. J. and L. B. Butler, 202 Broadway, out of business.

—J. C. Cutting, 190 Broadway, succeeded by Allen Clark

—F. L. Goodrich, 484 Broadway, succeeded by the Bellingham Pharmacy, C. W. Freeman, proprietor.

—A. C. Martin, 722 Broadway, new branch store.

MICHIGAN.

BRINTON—S. M. Meader, succeeded by Frye & Torrence.

DETROIT—L. C. Clark Pharmacy, Jefferson and Hubbard avenues, new store.

—F. J. Lane & Co, 1443 Fort street W., new store.

—W. G. Mackintosh, proprietor of the Oriental Pharmacy, 609 Congress street E., dead.

—W. J. Tosi & Co., 1421 Fort street W., new store.

—John B. Young, Mitchell and Canfield avenues, new branch store.

GRAND RAPIDS—H. E. Grand Girard, 142 Ellsworth avenue, succeeded by Max Blanke.

—F. VanDugteren, 79 Plainfield street, out of business.

—J. M. Wolcott, 711 Wealthy avenue, succeeded by Dr. Knapp.

JACKSON—Grant J. Woolston, 155 Main street, succeeded by E. J. VanMarter.

MINNESOTA.

HERMAN—W. R. Hand, succeeded by Charles Carter.

HUTCHINSON—C. B. Burnham, sold out.

TRACY—C. L. Bohannon, succeeded by Frank Parks.

WALNUT GROVE—Asa Way, succeeded by Alonzo Freeman.

WELLS—N. C. Nelson, sold out.

MISSOURI.

BOGARD—S. W. Ewell should be omitted.

KEYTESVILLE—Martin & Applegate, succeeded by J. A. Egan.

MONETT—J. H. Castle should be omitted.

VARNER—A. H. John should be omitted.

WHEATLAND—Lafe Lightfoot, succeeded by R. J. Robertson.

MONTANA.

CASTLE—Dr. J. G. DeVere, succeeded by W. A. Boots.

NEBRASKA.

HUMBOLDT—P. P. Deigh, sold out.

OMAHA — Foote & Robertson, 27th and Leavenworth streets, succeeded by H. S. King & Co.

NEW MEXICO.

ALBUQUERQUE—J. J. Phelan, succeeded by Phelan & McFarland.

SANTA FÉ—C. M. Creamer, sold out.

NEW YORK.

EDMESTON—C. T. Coates & Son, succeeded by Coates & Gates,

MORAVIA—Shaffer & Co., sold out.
SANDY CREEK—Pruyn & Co., sold out.

NORTH CAROLINA.

GREENSBOROUGH—Ward & Watkins, succeeded by Mr. Ward.

OHIO.

CINCINNATI—Dawe & Haber, 486 E. 3rd street, succeeded by Louis A. Haber.
CRESTLINE—E. L. Berger, succeeded by F. C. Berger.
DALTON—F. O. Trevitt, sold out.

OREGON.

MONMOUTH— John E. Miller should be added to the list.

PENNSYLVANIA.

EASTON—J. W. Eckert should be omitted.
—D. W. Henry should be added to the list.
PHILADELPHIA—Wm. D. Lutz, 5266 Main street, new store.
PITTSBURGH—M. C. Linn & Co., 5169 Butler street, out of business.
PLAINE—P. C. Shrive, dead.
SUGAR GROVE—L. H. Darling & Co. should be omitted.

SOUTH CAROLINA.

LOWNDESVILLE—Henry & Hutchison, succeeded by Barnes & Hutchison.
ROCK HILL—A. J. Evans should be added to the list.
ST. GEORGE'S—F. W. Symmes & Bro. should be added to the list.

SOUTH DAKOTA.

HARTFORD — F. S. McAllister & Co. should be omitted.
LEAD CITY—Dickinson & Cornes, succeeded by W. R. Dickinson.

TENNESSEE.

JELLICO—Alvey & Roberts, sold out.

TEXAS.

EAGLE LAKE—Beard & Loeser, succeeded by Beard & Norris.
SAN ANTONIO—J. T. Harrison should be omitted.
WACO — W. L. Tucker, succeeded by Tucker & White.

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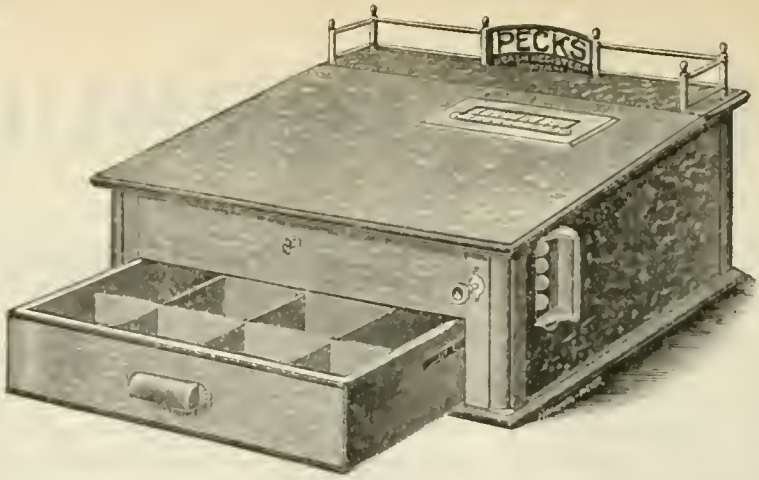

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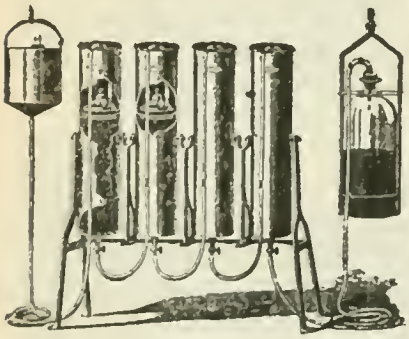

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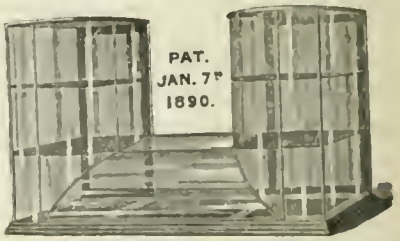

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Boracic, powdered	lb.	23	25
Carbolic, cryst. 1's	lb.	25	35
Carbolic, 5's	lb.	23	33
Citric	lb.	53	57
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅜	4
Sulphuric, C. P	lb.	18	20
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Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	50	55
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
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Green	lb.	2 25	7 50
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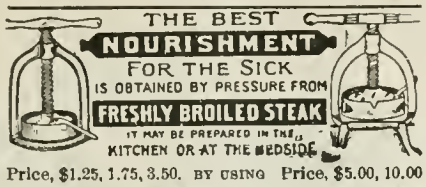

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CURCUMA	lb.	10	14
DERMATOL	oz.		50
DEXTRINE	lb.	9	15
DIURETIN	oz.		1 75
EARTH, Fuller's, powdered	lb.	5	8
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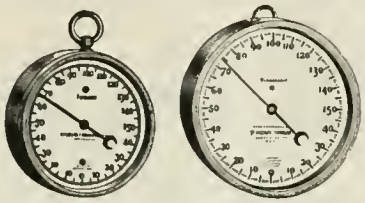

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Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 35	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	3¾	5
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	3¼	5
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	55	65
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	15
SEIDLITZ MIXTURE	lb.	25	28
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 90	9 10
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Conti's	lb.	12½	15
Castile, white, powdered	lb.	20	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	45	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		34
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	16
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	40	45
SPIRITS, Nitre, 3 f	lb.	34	37
Nitre, 4 f	lb.	39	44
Nitre, U. S. P.	lb.	46	49
STONE, Pumice,	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	13	15
STRYCHNIA, ⅛ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	20	25
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2¼	4
Flour	lb.	2¼	4
Lac	lb.	12	20
Roll	lb.	2	5
SYAPNIA, ⅛ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	50	55
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERATRIA	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg.		75

HAMMONDSPORT WINE CO.,

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GOLDEN AGE

Made by the natural process of fermentation in bottles. Also fine Ports, Sherries, White Tokay, Madeira, Sauterne, Catawbas, Clarets, etc. Cognac Process Brandy, in bond or tax pald, to be had only of us. All of our productions are furnished under our unqualified guaranty as to purity and keeping qualities. The drug trade will command our preferred attention. No branch offices.

C. H. WHEELER, Secretary.

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ROYAL BLUE, YELLOW, BROWN.
BLACK, TUSCAN, VERMILION.

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will cure you. Our improvements are creating a sensation. Write for catalogue and reasons why. Until we get a good agent in your town we can do you some good in the way of price.

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We know we can please you.

SMITH & RANDALL,

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—AND—

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In paper, $1.00. In cloth, $1.25. Sent post-paid by

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To introduce some good patented NOVELTIES in this market in the line of Druggist's Sundries in connection with one of our own.

DO YOU KNOW ANYBODY

who wants to be represented in this way? We are centrally located, active workers, and can furnish best of references. You will find it to your interest to address—

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80 John St., New York City

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GOULD'S MEDICAL DICTIONARY.

$4.25 POSTPAID.

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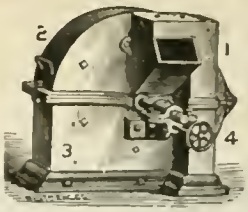
DRUG MILLS.



The advantages we claim for this mill over all others are:

1st. It will grind more material with less power than any other machine.

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3d It is simpler in construction, and less liable to get out of repair; and by unscrewing one bolt the whole interior can be gotten at.

4th. The variety of substances it will grind.

We will grind samples of any material sent (freight prepaid) and will return with statement of time consumed in grinding. Our mills are used by the leading drug, glue, gelatine and sugar manufacturers. Send for illustrated catalogue, mentioning ERA.

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AUTOMATIC REEL.

It will wind up the line a hundred times as fast as any other reel in the world. It will wind up the line slowly. No fish can ever get slack line with it. It will save more fish than any other reel

Send for Catalogue. Manipulated entirely by the hand that holds the rod.

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See exhibit in Fisheries Building, World's Fair.

Burlington Route

BEST LINE CHICAGO OR ST. LOUIS

TO KANSAS CITY OMAHA

PRICES CURRENT.—Continued.

WAX, Yellow	lb.	35	38
White	lb.	50	60
WHISKEY—			
Belle of Bourbon Co., Louisville.			
1 Case Lot		$ 10 00 per case	
6 "		9 50 "	
12 "		9 00	
ZINC, Oxide	lb.	11	60
Sulphate, cryst	lb	8	10

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		8
Ivory	lb.	6	8
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	6	10
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	18
Lead, X	lb.	5	7
Lead, XX	lb.	7	9
Lead, XXX	lb.	10	12
BLUE, Celestial	lb.		12
Chinese, powdered	lb.	70	75
Cobalt	lb.		50
Prussian	lb.	65	70
Soluble	lb.	48	55
Ultramarine	lb.	12½	18
BRONZE, Copper	oz.	10	20
Gold	oz.	10	25
Silver	oz.	10	25
BROWN, Spanish	lb.	2	3
Vandyke	lb.	6	9
CARMINE, No. 40	oz.	35	40
GREEN, Chrome, dry	lb.	12	15
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7½
Red, in Oil	lb.		12
White, dry	lb.	7	7¼
White, in Oil	lb.	7	7¼
LITHARGE	lb.	7	7½
MINERAL, Prince's	lb.	1¼	3
Winter's	lb.	1	3
OCHRE, Yellow, American	lb.	1	3
Yellow, Marseilles	lb.	1¾	3
Yellow, French, Rochelle	lb.	1¾	3
OIL, Cottonseed	gall.	75	85
Fish, Bank	gall.	50	60
Fish, Straits	gall.	50	60
Lard, W. S	gall.	70	75
Lard, No. 1	gall.	40	45
Linseed, boiled	gall.	52	55
Linseed, raw	gall.	49	52
Neatsfoot pure	gall.	70	75
Neatsfoot No. 1	gall.	45	50
Sperm	gall.	1 10	1 20
Whale	gall.	70	80
PUTTY, S. P	lb.	2	3
No 1	lb.	1¾	3
RED, India	lb.	8	14
Tuscan	lb.	18	20
Venetian, American	lb	1½	3
Venetian, English	lb.	1¾	3
SIENNA, Burnt	lb.	4	8
Raw	lb.	4	8
SMALTS, Black	lb.	8	10
Blue	lb.	10	12
Brown	lb.	10	12
Green	lb.	10	12
Vermilion	lb.	13	15
TURPENTINE	gall.	33½	39
UMBER, Burnt	lb.	4	6
Raw	lb.	4	6
Turkey, Burnt	lb.	6	8
VERMILION, American, dry	lb.	15	16
Chinese	lb.	1 10	1 15
English	lb.	75	80
WHITE, China	lb.	16	18
Flake	lb.	15	18
Paris	lb.	1¼	3
WHITING, Com'l	lb.	¾	1¼
Gilder's	lb.	1	1¾
YELLOW, Chrome	lb.	14	18
ZINC, White, dry, American	lb.	5	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	80
Coach	gall.		1 10
Damar	gall.		1 35
Furniture	gall.		85
Hard Oil Finish, light	gall.	1 35	1 60
Hard Oil Finish, dark	gall.	1 25	1 50
Japan	gall.	75	85
Shellac	gall.	1 85	3 15

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Greenware, original packages. Discount 70 per cent., less quantity, 60 per cent.

Flintware, original packages. Discount 70 and 10 per cent., less quantity, 66⅔ per cent.

Corks, Circle "A" ..... Net, list.
" Diamond "M" ..... Net, list.
" X & XX, Original Sack, 5 gro. 60 and 15 %.
" less ..... 50 per cent.
" Sodas and Wines ..... 10 per cent.
" Jar ..... 50 per cent.

WINDOW GLASS.

Single Strength, Box, 80 per cent. discount.
less than box ..... add 10 per cent.
Double Strength, Box, 80 per cent. discount.
less than box ..... add 10 per cent.

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This department is for such advertisements as,

HELP WANTED.
AGENTS WANTED.
SITUATIONS WANTED.
DRUG STORES WANTED.
DRUG STORES FOR SALE.
MISCELLANEOUS WANTS.
SURPLUS STOCK FOR SALE.
APPARATUS WANTED, FOR SALE OR EXCHANGE.

OUR CHARGE for advertisements inserted here is:

20 words or less, 1 insertion..**50 cents.**
Each additional word..... **2** "

DISCOUNTS: 2 insertions..... 10 per cent.
3 " ..... 15 "
4 or more insertions 20 "

Payment invariably in Advance.

Send 10 Cents extra if we are to forward answers to you.

Address, **The Pharmaceutical Era, Box 583. Detroit, Mich.**

903—DRUG SALESMAN WANTED — Of good standing with the trade to sell (side line), an article in great demand; will pay $25 margins per week; samples small and neat. Only men already traveling need apply. Address WARD & Co., Cleveland, O

930—FOR SALE—Oldest established drug store in Saint Paul, Minn. Started twenty-eight years ago; stock and fixtures, $15,000; doing a good business; reason for selling, proprietor has other interests to occupy all his time. Address J. P. Allen, Saint Paul, Minn.

969—FOR SALE—Drug store in a town of 800, in Indiana. Doing good business, Price, $2,400. Good reason for selling. Address Dr. J. C. KEALEY, Bunker Hill, Indiana.

972—WANTED—Three first-class and experienced salesmen for Indiana, Wisconsin and Iowa. Salesmen who have an acquaintance with the drug trade in these states preferred. Work to commence about Sept. 1st. Apply quick. Permanent position and large salaries to the right parties. Reference required. Address DR. KILMER & CO., Binghamton, N. Y.

Save every ERA from July 1, 1893. Beginning with that issue the series of 5,000 formulas in the ERA FORMULARY is continued in each semi-monthly number.

978—RARE OPPORTUNITY for young man to buy drug business established 18 years; corner store, in hotel; low rent. Address X. Y. Z., Norwich, N. Y.

983—$12.000 will buy one-half interest in a drug business of twenty-five years standing; yearly sales, $43,000; net profit from $8,000 to $10,000 per year. If you mean business, address at once, "M. H. B.," box 1303, Helena, Mont.

985—A BONANZA! Stock, store, three rooms, and lot 150x75, $1,300. In Indiana, only drug store in town. Particulars apply "STEARIN," care of Era.

986—FOR SALE—A modern, paying drug store in one of the best locations in St. Louis, Mo. Size of store, 20x70; large cellar; five year lease; five physicians above; prescriptions last year 9,604, without refills; sales, $33,440. Proprietor sells only because he wishes to retire. The store has always paid and business is constantly increasing. Terms will be made to suit purchaser, as proprietor does not need cash. This offer is a bona fide bargain and will bear the closest investigation. Parties who mean business, and want a store in which they can make money by hustling, should address BARGAIN, care of ERA.

Every druggist wants it. The ERA FORMULARY, 5,000 Formulas; reliable, new, original, covering every branch of your business. More in each issue of the ERA.

987—FOR SALE—Corner drug store in Elmira; invoice, $5,000; sell for $4,500; fine fountain, show cases, etc. Owner not a druggist. Address W. P. HOWARD, Elmira, N. Y.

991—TRAVELING SALESMAN acquainted with the sponge and chamois business west, also south, can find remunerative employment by applying to McKESSON & ROBBINS, New York.

999—FOR SALE—$2,000 drug stock in a new town on the west side of the Rocky Mountains; reason for selling, other business. Address, J. P. NELSON, Columbia Falls, Mont.

1001—PILL MAKER—A large pharmaceutical house wants the services of an experienced Pill Maker. One who thoroughly understands the mixing of mass and sugar and gelatine coating. Address, PILL MAKER, this office.

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1002—WANTED—A druggist to locate in a new corner store in modern apartment building on the west side. Very liberal rent to right party. HARRISON BROS., 22 Times building, Chicago.

1003—TRAVELING SALESMEN, with good references, can secure a profitable specialty for a side line by applying at once to WILMOT CASTLE & CO., Rochester, N. Y.

1007—PARTNER WANTED with $2,500 cash, for a drug store on the south side of Chicago. Owner wants to study medicine this fall. Address, "DOCTOR," care of ERA.

1009—EXPERIENCE in manufacturing, traveling, managing and prescription compounding, 20 years; registered; 34 years of age, single. Best of references and character. Reasonable expectations. Correspondence solicited till December 1. "GOODMAN," care ERA.

1012—WANTED—Good reliable man selling the drug trade to carry as side line a new pharmaceutical product. Experienced detail man preferred. Address, CHAS. H. LOCKETT, 96 Maiden Lane, New York.

1014—FOR SALE—One Tuft's Arctic Soda Fountain, eight syrup cans; one Sterling generator; two 15-gallon copper tanks. Everything in first-class working order. Price, $250 cash f. o. b. here. DR. F. WENZ, Rathdrum, Idaho.

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1018—FOR SALE—A1 first-class drug store (no old back number) doing a $10,000 business, in county seat town in Indiana. A bargain for the party with money that means business. "CAMPHOR," care Era.

1019—FOR SALE—First-class drug stock in live town of 2,000 inhabitants. Will invoice from $2,800 to $3,000. Prescription trade of three leading physicians. Reasons—other business. "J. E. M.," Box 4, Hennessey, Okla.

1020—WANTED—Reliable pharmacist to buy half interest in drug store; invoice $1,500; good town southeastern Iowa; reason, death of pharmacist. Address PARTNER, care Era.

1021—THE PHARMACEUTICAL EXCHANGE BUREAU, 1501 Arch street, Philadelphia, Pa. Reliable pharmaceutical help of all kinds furnished promptly. No charge to employers.

1022—WANTED—Best method of continuous gelatin coating of pills, by a large manufacturer. Address PILLS, care Era.

1023—DRUG STORES FOR SALE—A large number at various locations; no charge to purchasers. THE PHARMACEUTICAL EXCHANGE BUREAU, 1501 Arch street, Philadelphia, Pa.

1024—FOR SALE—"New York Drug Store," State street, Bridgeport, Ct. About $2,000 cash. Four years old. Best location. Get particulars.

1025—WANTED—Permanent position by graduate of pharmacy, registered in Iowa and Colorado; references; age 24; use neither liquor or tobacco. Address EUCALYPTUS, care Era.

In the ERA and the ERA FORMULARY the druggist has a source upon which he may rely for any formula desired.

1026—WANTED—Comb account to go to jobbing trade in Chicago, by salesman who stands well with trade and who sells all the good houses other goods now. References. Address COMBS, care Era.

1027—FOR SALE—Drug and stationery store in Southern Kansas town of 2,000 inhabitants; stock invoices $2 775; rents low; average daily sales past year, $16; will take a little less than invoice if sold soon. Address "VIOLET," care Era.

1028—FOR SALE—Drug store in Peoria, Ill., doing an exclusive drug business; last year's sales, cash, $7.300; prescriptions, 7,217; stock, including fixtures, about $3,000; rent, including living rooms upstairs and basement, $40 per month; terms, two-thirds cash, balance approved security. Trade is one third German. Business established two years and can be doubled by good man in same length of time. Proper reasons for selling. Investigate this if you mean business and want an assured trade. W. H. MAXWELL, 215 Fourth street, Peoria, Ill.

1029—FOR SALE—The only drug stock and practice in town; stock valued at $1,800; store and dwelling, $1,200. Good opening; terms reasonable. DR. H F. WHITE, St. Anthony, Iowa.

1030—WANTED—To sell in a country town, a first-class drug store. No cut prices. To the right man satisfactory terms will be made. An unusual chance. Address JOHN A. ROBINSON & CO., Wholesale Druggists, Troy, N. Y.

1031—DRUG STORE FOR SALE—At a bargain; inventory $1,800; will sell for $1,000 cash to close an estate; this store has cleared $1,100 in one year; an excellent chance for the right man. Address C. D. HUDSON, Atty., 135 Sixteenth street, West Troy, N. Y.

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1032—WANTED—Situation by experienced retail drug clerk; perfectly competent; use no liquor or tobacco; registered in Kansas; reasonable salary; desire position by Sept. 1st. Address LOCK BOX 313, Topeka, Kan.

1033—WANTED—Sept. 1st, a reliable, married druggist; German; registered in Pennsylvania; one who is willing to work; wages, $50 a month and five rooms to live in free; a permanent place to one who comes well recommended by former employers only. Address GOOD PLACE, care Era.

1034—WANTED—Physician of good ability, push and energy. Fine opening. Address J. F. MACKEY & CO., Lancaster, S. C.

1035—FOR SALE—Old established drug business in eastern Nebraska; population 10,000; best location in city; stock, $3,500 to $4,000. Address M., 35, care Era.

1036—WANTED—A pharmacist; single young man having practical experience in the manufacture of fluid extracts, grinding and mixing of menstrum and general laboratory work. Address LABORATORY, care Era office, giving full particulars.

1037—WANTED—Situation by first-class pharmacist; registered in Michigan and Illinois; desire to correspond with druggist wanting A1 man. WORKER, care Era.

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FOR SALE.

The A. Major Cement Co., of 232 William St., New York, was organized October 1st, 1892, with a capital of $100,000. It is the desire of Mr. A. Major, the founder of the business and president of the company, to have the remainder of the shares, not sold, taken by druggists, because they are already interested in the profits of the goods, and by pushing the sales of the cement they can increase the value of their stock. Those who would like to subscribe for some shares will be forwarded a prospectus on application.

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Ninth edition. A complete book of questions and answers on pharmacy, botany and chemistry asked by the various State Boards. Also, tables of doses, incompatibilities, new remedies, and much other valuable information for daily reference. The elements of botany and chemistry are treated in a condensed, practical form. Price, post-paid, $1.50. Order of GRAY & BRYAN, Box 593, Chicago, Ill.

BONE MEAL FOR POULTRY. Crushed Oyster Shells, Flint and Beef Scraps. Send for new price list.

YORK CHEMICAL WORKS, York, Pa.

Please state what periodical you saw our advertisement in.

Every druggist wants it. The ERA FORMULARY, 5,000 Formulas; reliable, new, original, covering every branch of your business. More in each issue of the ERA.

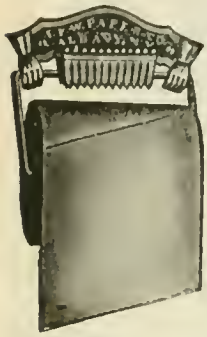
SOMETHING NEW.

$4.50 WILL BUY

100 Perforated Rolls, best quality

Manufactured from India Jute Tissue,

surface of which is specially prepared for toilet use. Rolls handsomely wrapped. This tissue is also furnished in unperforated rolls and flat packages. Write for samples and particulars.



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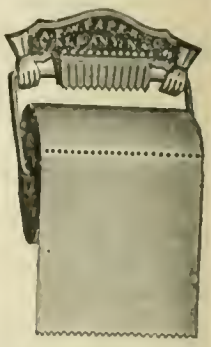
The only **2000** sheet roll.

Every roll handsomely wrapped. No. 1 quality only. The BEST and the CHEAPEST toilet paper manufactured. Our $1 case, containing 10,000 sheets and nickel fixture, displays well and makes the usual 10c. sale a dollar one.

THE ORIGINAL PERFORATED ROLL.

In various brands, qualities and sizes.

Price per 100 rolls, from $6.50, less discount.



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1,000 and 1,500 sheet rolls.

No. 1 quality ONLY. A desirable article for the best retail trade.

THE STRAIGHT CUT.

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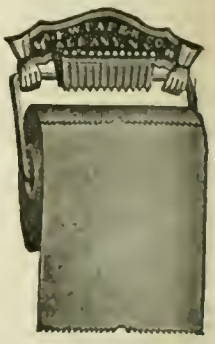

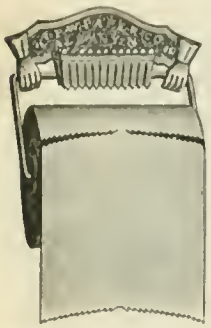

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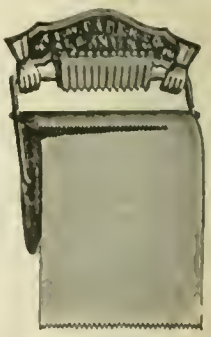

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[S.P. 31.]

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N.Y.Q.&C.W.
MORPHINE
1 OZ VIALS
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SANTONINE
1 LB CARTONS
Crystallized
and Powdered.

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QUININE SPECIFIC N.Y.Q.

25 OZ. CANS
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ACETANILID, WHITE CRYSTAL AND POWDER
COCAINE, HYDROCHLORATE QUALITY UNSURPASSED.
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WORKS (LIMITED)
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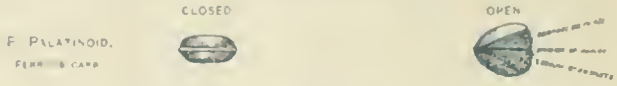
As is well-known, the manufacture of Quinine and Morphine in this country is confined to one other factory and our own works; the same is true of Santonine, and we are the largest makers of Acetanilid and Aloin in the United States. Our products are highly appreciated by and widely distributed through the trade, and require no encomiums on their appearance and quality.

There is a field open for the presentation of pure chemicals and drugs in powdered form, incased in a palatable air-tight covering, containing definite weights. This desideratum is secured in the "Bi-Palatinoids" and "Palatinoids" which we offer, with confidence that their merits will be readily seen and appreciated.



They have received the endorsement of prominent practitioners in Great Britain, and we have fortunately secured the right to manufacture and introduce them in this country.

Trusting that you will favor us with your orders for these, as well as for our chemicals, we remain

Very respectfully,

N. Y. Quinine and Chemical Works, (LIMITED.)

N.Y.Q.&C.W.
MORPHINE
1 OZ. VIALS
1/8 OZ. VIALS.

N.Y.Q.&C.W.
QUININE
5 OZ. CANS, 1 OZ. CANS.
1 OZ. VIALS,
AND SMALLER SIZES.

N.Y.Q.&C.W.
ACETANILID
1 LB. CARTONS
1 OZ. CARTONS.

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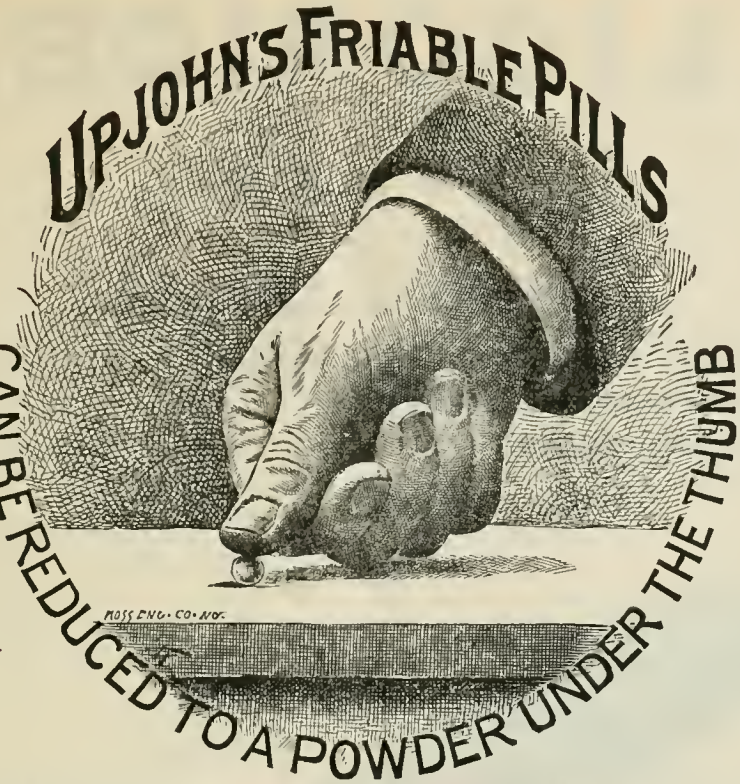
COCAINE,
1 OZ. VIALS 1/8 OZ. VIALS

THE LARGEST EXCLUSIVE PILL MANUFACTURERS IN THE WORLD

More than five hundred kinds listed and constantly in Stock.

SEND FOR LIST.



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With our thirty thousand feet of floor space we have unsurpassed facilities for the execution of large private formulæ at favorable prices.

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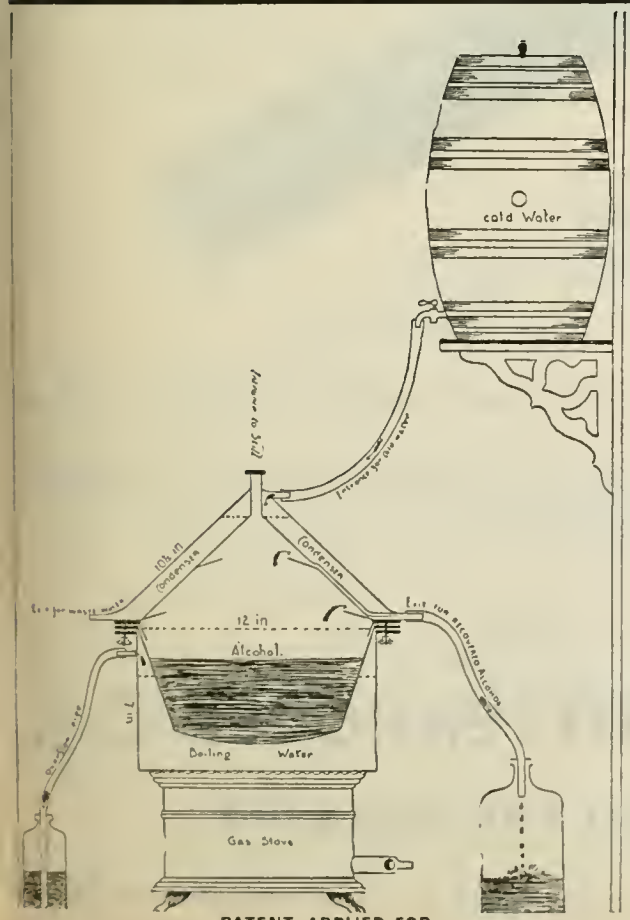
DRUGS, CHEMICALS & Pharmaceuticals.



PATENT APPLIED FOR.

[S. P. 1.]

The U. S. Pharmacopœia; 7th Decennial Revision.

A Complete Pharmaceutical Still, specially designed by us.

A Set of Percolators and Stand, of Most Approved Pattern.

It is our wish to present to every pharmacist a complete outfit of such appliances as are necessary to enable them to manufacture their own preparations.

In order to accomplish this we require a purchase of our Powders for Percolation amounting to twenty-five dollars for each of the above articles, or seventy-five dollars for the three.

The offer will remain for six months from first of March.

You may purchase from us direct, or through your jobber, in such quantities as your wants suggest, and each purchase, however small, will be credited. When the aggregate reaches $25.00 we will send any one of the items which you may select, and future purchases will be credited on the remaining.

When sending orders to your jobber which include any powdered or ground goods, specify Gilpin, Langdon & Co.'s, and you will be surprised how soon you will be in possession of these necessary appliances.

In sending orders to your jobber, send us duplicate so we can properly credit you.

We are confident that our powders will insure your custom in the future, as we are the originators of Assayed Powders and Powders for Percolation, and are also the pioneers in furnishing a unique class of powders, conspicuous for their purity and for the careful selection of crude materials from which they are powdered.

Our price list has over four hundred powders and powders for percolation, embracing nearly all the drugs in general use. Prices are little or no higher than the commercial powdered drugs usually sold.

On orders amounting to $10.00 net we prepay freight east of the Mississippi River; west of that line, half freight.

Send for price list, which contains a very valuable formulary and tables, making it an invaluable book of reference in compact and practical arrangement.

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HIGHEST AWARDS:

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STICK LICORICE.—4, 6, 8, 12, 14 and 16 Sticks to the lb., packed in 5 lb. Wood Boxes.

LICORICE LOZENGES.—In 5 lb. Tin Cans; in 5 lb. Glass Bottles; in Bbls., bulk.

CATALUNA LICORICE.—100 Sticks in a Box.

POWDERED EXTRACT LICORICE.

POWDERED LICORICE ROOT.

AMMONIACAL GLYCYRRHIZIN, in Scales.

THE MELLOR & RITTENHOUSE CO.,

218 N. 22d St., PHILADELPHIA, PA.

DIKE'S PEPSIN, U. S. Ph., 1 to 3000.

Now that the new Pharmacopœia has finally established the standard of "Pepsin" to be 1 to 3000, we shall prepare Dike's in strict conformity to that standard. Cheap Pepsins will undoubtedly continue to be offered at all standards, and at all prices, but where "Pepsin" is prescribed and ordered, it means "Pepsin" of the new pharmacopœial strength (1 to 3000), and the Pepsin of the Pharmacopœia strength should be dispensed, and that only. Dike's Pepsin, which is now 1 to 3000, conforms to all the requirements of the new Pharmacopœia.

Dike's Pepsin (the only Pepsin entirely free from mucus) is no slaughter house product, except that the fresh stomachs are supplied by them. By an original method, unknown to and unused by others, the mucus is removed entirely from the peptic solution of Dike's at the *beginning* of the process of manufacture, so that as the crude solution contains no mucus the finished product cannot. Test Dike's Pepsin with any brand on the market for mucus, which is easily noticed in other brands by the opalescent appearance of their solution in water, whereas the solution Dike's makes (without the aid of acid) is clear as spring water. It is a simple test, yet a forcible one.

Dike's Pepsin, in addition to being alone the only Pepsin free from mucus, is absolutely the only non-hygroscopic soluble Pepsin in scales that is made. This valuable property (non-hygroscopicity) should not be undervalued. It proves that Dike's is not a peptone Pepsin, therefore will not "gum up" as the rest of soluble make Pepsins do, and may be dispensed in powder form, or combined with other powdered drugs, without fear of its becoming sticky or "balling up."

There is only one other prominent Pepsin in scales which is non-hygroscopic, but it (the other) is not soluble, hence not half so valuable as Dike's, as it (the other) cannot be dispensed in solutions at all.

The odor of Dike's Pepsin is sweet, and it is free from any suggestion of animal; its taste is pleasant; its appearance large fluffy silver, nearly white, scales, is most beautiful. To recapitulate: If a reliable, odorless, sweet, beautiful, non-hygroscopic Pepsin in scales, which is reasonable in price, of full strength of the U. S. Ph., is wanted, Dike's will fill the bill, and is the only pure Pepsin that will meet all these requirements.

If unacquainted with it, send for a sample. We will sample your physicians with it on receipt of their names and addresses.

All jobbers have it in stock.

Dike's Pepsin is reasonable in price at 75c per ounce, or $10.00 per pound.

FREDERICK STEARNS & CO.,

Manufacturing Pharmacists. **DETROIT, MICH.**

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FARBENFABRIKEN
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Salophen
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Phenacetine=Bayer
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ARISTOL.—This Topical Remedy is widely employed as a convenient, agreeable and effective dressing in major and minor surgery, dentistry, inflammatory conditions of the eye, ear, nose and genitalia, ulcerations, burns and bed-sores. Aristol adheres to wounds and membranes.

Aristol may be used dry, or in 10 per cent. ointments, oils, collodions, or ethereal solutions. *Supplied by us in ounces only.*

SALOPHEN.—In Acute Rheumatism Salophen has been strongly recommended as the most energetic and eligible remedy now employed. Salophen is a salicylic-phenol derivative, so bonded chemically as to render it innocuous.

Salophen is supplied in *ounces, tablets and pills.* It may be given with equal parts of Phenacetine. (*See Pill List "W. H. S. & Co."*)

EUROPHEN.—As a Complete Substitute for Iodoform no remedy is comparable to Europhen. It is the best known cicatrisant for open wounds, and catarrhal or ulcerative states, whether or not specific; and it has a special value in cavital lesions.

Europhen has five times more covering power than iodoform, and adheres to denuded surfaces. It is supplied in *ounces.*

PHENACETINE-BAYER.—This Remedy has fully justified the opinions of medical men touching its high value in therapeutics. It is indicated in all acute, inflammatory, febrile conditions, and all forms of pain. It is the safest and most active of the antipyretics and analgesics

Phenacetine is supplied in *ounces, tablets* and *pills.* Also in various combinations with Salophen, Sulfonal, etc.

SULFONAL-BAYER.—For Insomnia and the Neuroses the safest and most decided remedy is Sulfonal, since it induces physiological sleep, free from narcosis and sequelæ. It is the most reliable of hypnotics, and is endorsed alike by neurologists and general practitioners.

Sulfonal is best exhibited in boiling water, allowed to cool to the drinking point. *Supplied in ounces, tablets and pills.*

LOSOPHAN.—Thiodocresol or Losophan is indicated in Mycotic, Fungoid or Parasitical diseases. It has given excellent results in mycosis, pityriasis, eczema, prurigo, sycosis vulgaris, the epizoa, acne and pediculosis.

Losophan is employed in 1 to 10 per cent. solutions or ointments. Eligible formulæ are given in our circular. *Supplied in ounces.*

PIPERAZINE-BAYER.—For Lithiasis, acute and chronic gout, and uric acid dyscrasia, no remedy has acted so well as Piperazine. In renal colic and urinary hemorrhage, it is especially efficacious. Piperazine-Bayer is made by a process whereby its cost is greatly reduced.

Piperazine-Bayer is supplied in *half ounces, ounces* and *tablets.* In painful conditions it is combined with Phenacetine.

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Trional is given in doses of 15 to 30 grains. Where pain is present it may be given conjointly with Phenacetine. *Supplied in ounces.*

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FORMALIN

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THE NEW HARMLESS GERMICIDE,

has a germicidal action superior to Corrosive Sublimate, without its toxicity.

This Liquid Mixes in all Proportions with Water.

At ordinary temperature even, Formalin gives off Gaseous Formic Aldehyd, and the evolution of Gas is, of course, accelerated by the application of Heat.

Drs. J. Stahl, Berlioz and Frillat found that Anthrax Bacilli were killed by a solution of 1:50,000, while Aaronson stated that solutions of 1:20,000 prevented the development of Typhus and Anthrax Bacilli, as well as that of Staphylococcus Pyogenes Aureus.

Dr. J. Stahl's observations showed that after one hour's exposure to 1 per mille, or a quarter of an hour's exposure to a 1-½ per mille solution of Formalin, the most resistant forms of micro-organisms were destroyed. Formalin, therefore, is equal at least in germicidal power to Corrosive Sublimate, and, under certain conditions, superior when Albuminoid Solutions are present.

Formalin may be applied in 1 per cent solutions, by spray diffusers, without damage to furniture, metal or materials.

Formalin is supplied in one pound bottles.

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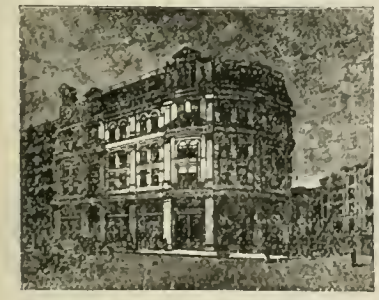

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CORDIALLY INVITE Physicians and Pharmacists to visit their exhibit in the Manufactures Building (British Section) of the Columbian Exhibition, where a register is kept for their names and addresses, and where facilities will be offered for meeting friends and for writing letters.

Among the products exhibited by Burroughs, Wellcome & Co. may be seen the Congo Medicine Chest, fitted with "Tabloids," and carried by H. M. Stanley's Expedition through Darkest Africa.

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UNIFORMLY PURE AND EFFICIENT.

SALICYLATE SODA, U.S.P.,

FROM OUR OWN ACID, PURE WHITE.

OIL OF WINTERGREEN,

SYNTHETIC,

PERFECTLY WHITE AND CHEM. PURE.

ACETANILID, BROMIDES,
SULPHURIC ETHERS,
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SUBNITRATE BISMUTH,

AND A FULL LINE OF

PHARMACEUTICAL - AND - PHOTOGRAPHIC - CHEMICALS.

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No. 9700.—Tick Tack Purse; single pocket; a mystery how to open; calf, chamois lined; narrow clasp; size, 3½x3.....Per dozen, $4.00

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Leather, with sliding cover; size, 3x2.....Per dozen, $1.35
Same as above; size 3¾x2½..... " 1.50
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USE "AN IDEALLY PERFECT PRODUCT," PEROXIDE OF HYDROGEN.

Table of Comparative Tests of Various Samples of Medicinal Hydrogen Dioxide, procured directly from the Manufacturers or their authorized agents.

No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3½	½	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅞	1½	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	½	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11½	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9½			7½	" " " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8½	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3½	3⅛	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3½	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

Dr. S. S. Wallian states: No. 9 is an almost ideally perfect product, and at the same time shows 15 p. c. greater volumetric strength than is claimed for it

Specify LARKIN & SCHEFFER, ST. LOUIS, in orders.

ESTABLISHED 1848. SPECIFY WHEN ORDERING OF YOUR JOBBERS INCORPORATED 1891.

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GLYCERIN

IT COSTS NO MORE THAN OTHER MAKES. QUALITY UNSURPASS'D. IS ALWAYS RELIABLE.

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MEDAL OF HONOR AND DIPLOMA OF MERIT AWARDED BY THE U.S. CENTENNIAL COMMISSION, PHILA, 1876, FOR PURITY IN QUALITY, ELEGANCE OF APPEARANCE AND HIGH SPECIFIC GRAVITY OF GLYCERIN.

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Because { They are uniform in size; Have no ragged edges; Always fit perfectly; Hold oils as well as powders.

We manufacture all kinds and give special attention to the encapsuling of private formulas.

LET US SEND YOU SAMPLE.

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SUPERIOR TO IODOFORM.

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and allied diseases, promptly relieved with TRITICA. For **RETENTION OF THE URINE,** and affections of the Mucous Tissues, nothing is equal. Sample and folder free to physicians. Expressage prepaid.

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Two hundred times sweeter than Sugar, and

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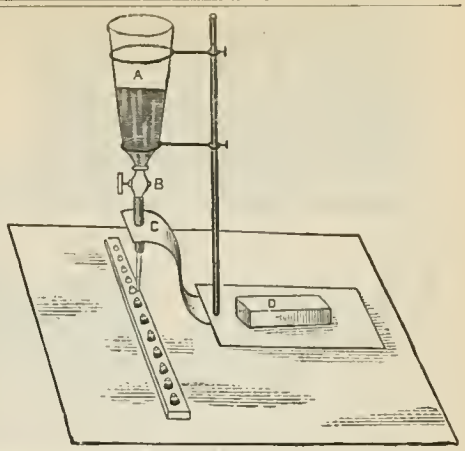

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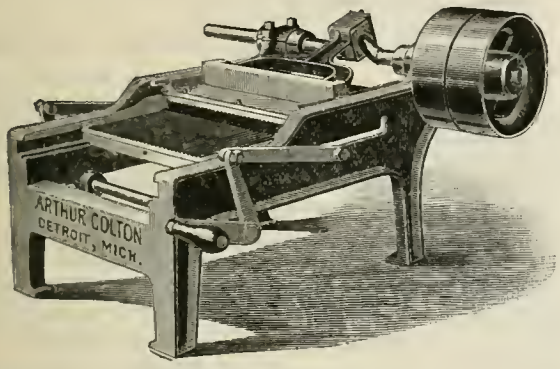

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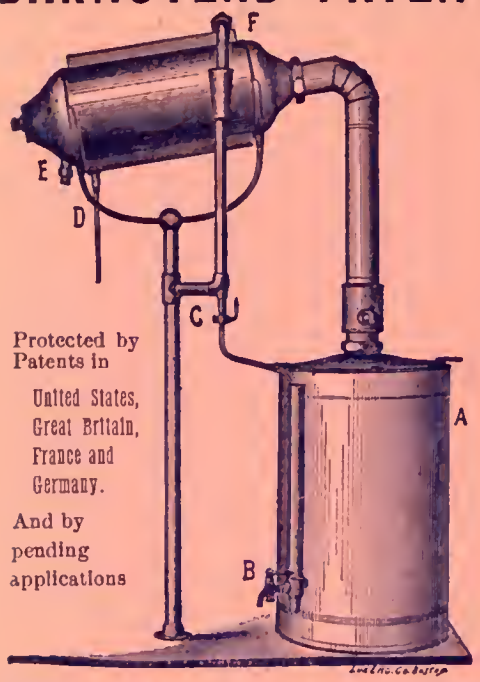

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OLEUM SANTAL (Midy) always gives satisfaction in Gonorrhœa and Cystitis. The oil is distilled by Midy's process, from the best freshly-cut Mysore Sandal Wood, and is vastly superior to commercial sandal oil, copaiba, cubebs, etc. Original bottles contain 40 capsules of 5 minims each—they are value for money, and pay to sell.

DEPOTS:

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SPOTINE

Removes fresh ink from carpets.
Cleans silk and wool fabrics.
Cleans kid and chamois gloves.
Cleans jewelry and diamonds.
Costs two dollars per dozen.
Retails for twenty-five cents.

Send for Sample and Special Offer.

Wire Display Stands, Placards, Leaflets and Samples with First Orders.

L. B. SUTTON, Manufacturer.

SOLD BY JOBBERS. NEW CANAAN, Conn.

REMUNERATIVE TO DRUGGISTS.

THE LLOYD COSMETIC

For permanent hair coloring is a TRIUMPH OF CHEMISTRY. It is a new article which is rapidly superseding all hair dyes in the market. It is the only compact, most convenient and effective hair coloring yet offered to the public. It will positively color gray or white hair, no matter how old it may be, in a few minutes to a natural uniform shade, which has never been the case heretofore. It is guaranteed not only harmless, but highly beneficial. It is put up in a fine box convenient to carry in pocket. 2 sizes, retails at 50c and $1.00.

Sample Box 25c Postpaid.
Blonde, Brown, Dark Brown and Black.

Send 10c in stamps and your address and we will mail *one box* of FAIRY POWDER, an elegant substitute for toilet soap.

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The Wonder of the World.

FOR COMPLEXION, SKIN AND FLESH

"Leaurelle Oil Balm" possesses peculiar properties, preventing tendency to

WRINKLES, OR AGEING OF THE SKIN,

Withering or Drying up of the Flesh and Skin.

THE MOST ELEGANT TOILET ARTICLE.

Handsome Features are of no avail if the nose is red, complexion cloudy, skin coarse grained or dotted with Pimples, Black Heads, Blotches, or Freckles. LEAURELLE OIL BALM, the great beautifier, will smooth and clear the most annoying skin or complexion, gives a rosy tinge, a healthful glow and freshness, banishes Tan, Sunburn. 50c. and $1.00 size. Send for Price List.

E. S. WELLS, Manufacturer and Proprietor,
710 and 712 Grand st., Jersey City, N. J.

WELLS' HAIR BALSAM.

Restores Gray Hair to its Natural Color.

A Color Restorer,
A Hair Grower,
A Hair Beautifier,
A Hair Dresser,
A Hair Strengthener,
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All in one. No grease or oil. Stops the hair coming out, removes dandruff. 50c. size, $4.20 per dozen; $1.00 size, $7.20 per dozen. Ask your jobber for it.

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The greatest Rats, Mice, Insect and Bug destroyer on earth.

Is sold all around the world, is the most extensively advertised and has the largest sale of any article of its kind on the face of the globe. Beware of imitations. Have a suspicion of any dealer offering substitutes said to be as good. 15c. and 25c. sizes in wooden boxes only. $1.00 size in card board boxes. $1.00, $1.50 and $9.00 per dozen.

E. S. WELLS, Originator "Rough on" Preparations.

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WANTED
Whooping Cough

If there are any cases of Whooping Cough in your town, and you will inform us by mail and send us one hundred or more names of heads of families in your town, we will send you **HALF A DOZEN**

Raymond's Pectoral Plasters
FREE.

Also advertising matter, with your imprint, to all names on the list you send.

This offer is to retail druggists only, and applies to towns in which there are no more than 50 druggists. Send label with list.

Raymond's Pectoral Plaster Positively Cures Whooping Cough.

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A VALUABLE BOOK FOR DRUGGISTS

The Latin Grammar of Pharmacy and Medicine:

By D. H. ROBINSON, Ph. D.,

Professor of Latin Language and Literature, University of Kansas; with an Introduction by L. E. SAYRE, Ph. G., Professor of Pharmacy in, and Dean of, Department of Pharmacy, University of Kansas. With Elaborate Vocabularies.

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This book is the outgrowth of experience. It has been designed to meet the wants of pharmaceutical and medical students whose knowledge of Latin is deficient. There is no doubt but that the student whose previous Latin education has been neglected is at a great disadvantage, compared with those who have acquired a fair knowledge of that language. He is much slower in understanding the terminology of the words used in Medicine and Pharmacy, and without a clear knowledge of terms satisfactory progress is impossible.

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WEAK AND DEBILITATED.

Nervousness, Sick Headache, Dyspepsia, Loss of Appetite, Fever and Ague, La Grippe, and all troubles arising from a disordered stomach, and all malarial troubles.

Contains neither Opium nor Morphine.

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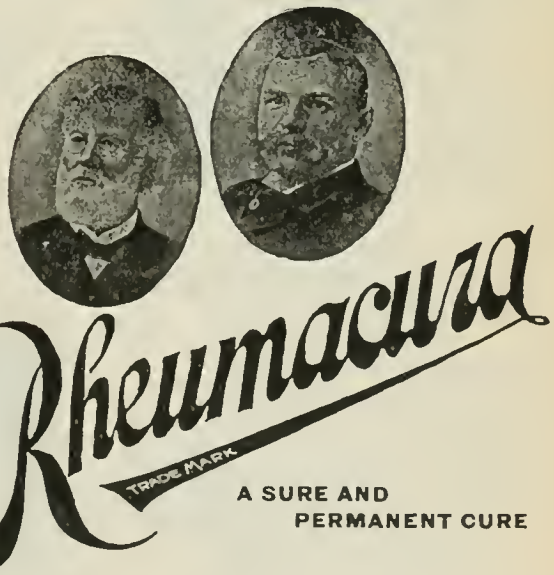

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Send us a list of your customers who are troubled with any form of these complaints, and we will drum them up for you, sending you the business.

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Send for our Special Offer. Samples furnished free of expense. One bottle sent to the trade on receipt of retail price, express prepaid. For sale by all the leading wholesale dealers in the United States.

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These Pills, so long and favorably known by the public (it being over 50 years since they were first introduced), have been, at the request of numerous patrons, reduced to granules. They will hereafter be put up in vials, and the wrapper printed on Turkey red paper. One quarter dozen vials are attached to a show card, and a wire easel goes with each card, so that they can be prominently displayed on top of show case, or in window, as fancy may dictate. To the dispenser we would caution, "see that you get the wire easel from the jobber," as one accompanies each card. Advertising furnished on application to proprietor.

B. S. FAHNESTOCK,
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IN COLLAPSIBLE TUBES, $1.75 PER DOZ.

Just the Thing for Summer Use.
Unrivalled for Sun-Burn.

DRUGGISTS SHOULD STOCK IT.

Your jobber has it, or we will furnish it direct.

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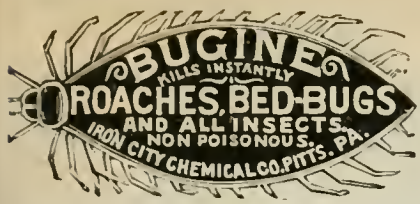

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YOUR CARD on each sample package.

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FACTS—a few on headaches.

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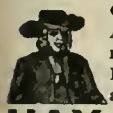

Cleanses the Nasal Passage, Allays Pain and Inflammation. Heals the Sores. Restores the Senses of Taste and Smell. IT CURES

HAY FEVER! TRY THE CURE.

☞ Not Like any Other. ☜

Is applied into each nostril direct to parts affected and is pleasant. Price 50 cents at Druggists, by mail 60 cents.

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Floral Dentine

FOR THE

Teeth and Breath

Is the Best Dentine in the World.

Prevents the Decay of the Teeth.
Renders the Teeth Pearly White.
Removes all Traces of Tobacco Smoke.
Is perfectly Harmless and Delicious to the taste.
In Collapsible Tubes only.

PRICE, 25 CENTS.

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We will send you 3 dozen Floral Dentine and 150 samples with your name and card printed on them, for only **$4.50.**

The samples will sell the goods, and you make a clean 100% profit.

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EVERY druggist in the United States should handle and push **Farrand's Fragrant Parisian Dentifrice,** because it has no equal in fineness of quality. It is not simply a wash: it is the cheapest **fine** dentifrice in the market, and is sold **only** to the **Drug Trade.** Full sized samples will be sent free of charge or expense to every druggist who will write for them. Address—

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All the Archibald Patents, including the Perfection, ranging from

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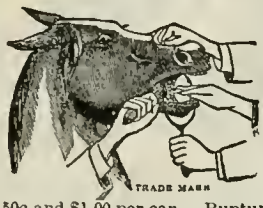

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will effect a cure in harness. Sent anywhere by mail 50c and $1.00 per can. Ruptured colts cured by anyone. Barren cows restored to fertility. Cattle remedies. Valuable circular free. Agents: C. N. Crittenton Co., New York; Fuller & Fuller Co., Chicago.

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Put them in stock and get full price.

Every one sold yields a good profit, makes new friends or old friends firmer.

CONNOLLY'S

CROTON OIL

PLASTER.

Supplied by wholesale druggists, or—

JOEL A. CONNOLLY PLASTER CO.,
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FOUR-FOLD LINIMENT will cure Scrofulous Sores, Swellings and Piles. We warrant it to act speedily and safely in Spavin, Collar Boils, Sweeney, Hardened Lumps, Sprains, Bruises, and other similar diseases of horses and cattle.

Get our circular and terms.

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NEW GERMICIDE AND DISINFECTANT.

SULFURINE.

Concentrated solution of sulphur; no acid or alkali. Highly endorsed by physicians for Diphtheria, Sore Throat, Rheumatism, Skin Diseases, Sweating and Sore Feet. Superior to Peroxide of Hydrogen for Diphtheria. Destroys the membrane and heals the diseased surface.

A perfect antiseptic mouth wash for dentists.

1 bottle gives 9 sulphur baths equal to those at the most celebrated springs. Removes all odors from the body.

Sample bottle sent free to any physician or dentist who sends us his professional card.

THE HYGIENE OF THE HAIR preserved by using SULFURINE SOAP. A perfect toilet and medicated soap combined; exquisitely perfumed. Removes Dandruff and prevents hair from falling out. Highly medicated with Sulfurine, as we actually use Lanoline to carry the medication. Special discount given to druggists only to prevent cutters from handling it.

SULFURINE TOILET CREAM removes wrinkles.

Sulfurine Antiseptic Healing Cream for open sores, ulcers, ulcerated and itching piles.

Manufactured only by—

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We sell our **Locked Corner Mailing Boxes** to the trade direct, and thereby save them the expense and profit of the jobber in a large city.

Our expenses are light, and we are in a section where wood can be procured cheaply. Let us quote you prices.

We know we can please you.

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Mention the Era. PITTSFORD, VT.

WARNING.

To the Drug Trade and all others handling the medicine known as "One Night Cough Cure."

Whereas, By a decree of the Circuit Court of the United States, for the Eastern District of Pennsylvania, in a suit entitled Kohler Manufacturing Co. *vs.* E. S. Beshore, which decree bears date of December 5th, 1892, it was decided that the said Kohler Manufacturing Co. has no lawful right to the trade-mark "One Night Cough Cure," now, therefore, *all persons concerned* will please to take notice that the undersigned has the exclusive right to said trade-mark for a medicine, and that anyone selling, or offering for sale, a medicine under said name, unless it be the genuine manufacture of the undersigned, or his associates or assignees, will be prosecuted for infringement to the full extent of the law. This notice is issued with the approval of counsel learned in the law.

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We prevent (very easily), and cure (in three days), diphtheria, scarlet fever, and all throat troubles, with PROTECTIO. Your patrons can do the same.

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THE STEWART CHEMICAL CO., Cincinnati, O.
ALSO PROPRIETORS OF
Stewart's Pine Tar Salve; Stewart's Arnica Tar (for animals);
Stewart's Antiseptic Pine Tar Salve (for Physician's Use).
These are Salable Goods which Every Druggist should handle

Coulson's Phospho-Tonic

A Phosphorized Tonic for the Brain and Nervous System, prepared expressly for physicians' use. Retails 50c. Price $4 per dozen. Full sized sample sent free on application. Address, mentioning *Era*,

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Old customers stick to it and new ones take to it. It outsells others. It is the largest. Supplied by wholesalers and the manufacturer—

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A RUBBER STAMP FREE
WITH HOLLOWAY'S HERB TEA.

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The Children's Comfort.
Le Confort des Enfants.

A safe and reliable remedy for the ailments of children during the teething period. A sure preventive of Cholera Infantum. No sediment. Clear as crystal.

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Sole proprietor. Send for circular.

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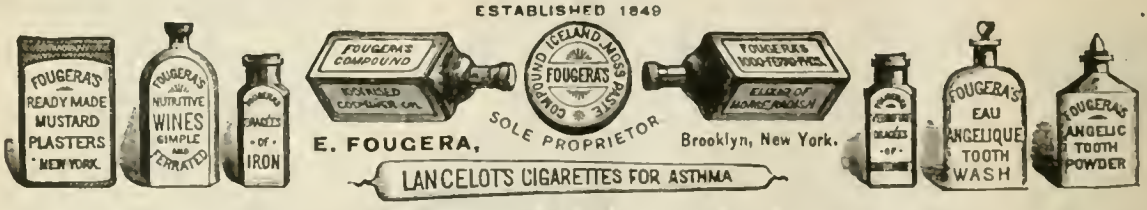

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To meet the demand for standard and uniform formulas for many preparations frequently called for and not recognized in the Pharmacopœia, the American Pharmaceutical Association appointed a committee in 1885 to prepare such a work. The result of the efforts of this committee is now made public.

The book consists of 190 octavo pages and gives 435 formulas; it represents the combined efforts of the best pharmacists in this country; it should receive the hearty endorsement and immediate adoption by physicians and pharmacists, as it undoubtedly will.

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Do not fail to post the Doctors who trade with you regarding this NATIONAL FORMULARY. It is The Standard o Unofficinal Formulas for both the dispenser and the prescriber.

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NOT FARINACEOUS. ENTIRELY SOLUBLE.
KEEPS IN ALL CLIMATES.
PRICE LISTS WILL BE MAILED TO THE TRADE UPON APPLICATION.

THE DOLIBER-GOODALE CO.,
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RESULTS TELL

But not Large Enough

We have increased our capacity to produce BEEF EXTRACT ("Rex" brand)

100 per cent

and

we are about to increase our present out-put of PEPSIN and its combinations

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We Had to Do It

Prices are Right
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WRITE

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It is Important

For the dispensing pharmacist to recognize the right of the physician to dictate not only what remedy he shall use in a given case, but whose preparation he prefers, for the quality of the medicine is often as much of a factor in the cure of disease as a correct diagnosis.

Most druggists appreciate this fact,
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The manufacturer is entitled to the benefits of the demand he creates, and the influence of the druggist in this direction will do more to check the growth of "office dispensing" than any action he may take to accomplish the same end.

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Tablet Triturates and Compressed Tablets.

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ANALGINE TABLETS—5 gr.—In 1 ounce cartons—(Merrell.)
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CINCINNATI. **NEW YORK.**

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[S.P. 13.]

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MOST POWERFUL REMEDY FOR HEALING PURPOSES. CURES :

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[S. P. 14.]

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Cathartic Co., U. S. P.	$1.00
Cathartic Co., Improved	1.00
Cathartic Co., Active	1.00
Warner's Veg. Liver Pills— 1,000	.85
Aromatic Cachous	1.00
Compressed Chlor. Potash	.40
Warner's Little Cathartic Granules— 1,000	.85
10,000	8.00

(There is nothing superior for a little liver pill.)

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THE MOST EXTENSIVE PILL FACTORY.
FOUNDED 1856.
Private Recipes and Non-Secret Pills a Specialty.

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AND THAT: A really pure wool fat, such as

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is recognized on all hands as being the **BEST BASE** for the preparation of *medicaments in ointment form.*

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JOHN LUCAS & CO., Manfrs.,
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FLOR DE FULLER CIGARS

AT $35.00 PER M.

One of our Improved Imperial Sponge Holders.

(Price to the Trade $2.00 each.)

The FLOR DE FULLER CIGAR is packed in boxes of fifty, in two bundles, a very attractive package. It is a Cuban hand-made Cigar, fine Sumatra wrapper and long Havana filler. Length 4⅛ inches. We guarantee the quality of every shipment.

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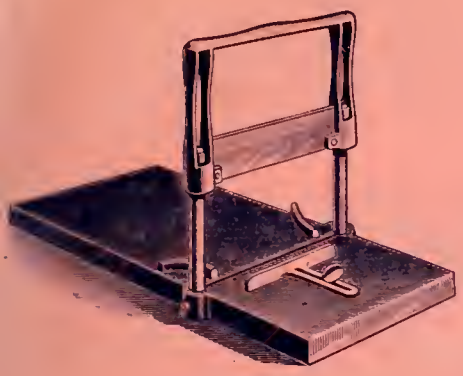
Mention the ERA.

W., T. & Co. No. 1 SOAP CUTTER



With this machine Castile or other Soap in bars may be easily and quickly cut into cakes of uniform size, and of any thickness desired.

PRICE, $2.00 EACH.

Discount to the Trade, 50 per cent.

W., T. & Co. No. 400 MEDICINE CASE.

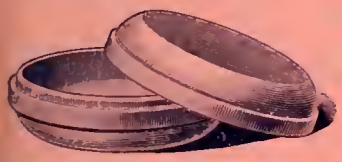
This Case is especially adapted for use when traveling. It is fitted with eight ½-ounce glass vials, and has a pocket for holding court-plasters, bandages, etc.

PRICE, $2.00 EACH.

Discount to the Trade, 50 per cent.

No. 1105. 1-OUNCE GLASS BOX.

ROUNDED TOP AND BOTTOM.



One Gross in Original Package. Opal Glass.

$11.00 PER GROSS.

Discount Original Packages, 50 & 10 per cent. Discount less quantity, 40 & 10 per cent.

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

PHILADELPHIA, 410-416 Race Street. **NEW YORK,** 46 & 48 Barclay Street. **BOSTON,** 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.]

AN INQUIRY.

AND

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YOU should use them by all means if you wish to be progressive and make money. REMEMBER—

Progressiveness=Prosperity=Happiness=Longevity.

SEND FOR PRICES AND SAMPLES.

HERO FRUIT JAR CO.,

G. W. BAILEY, Western Representative, 25 Lake St., CHICAGO, ILL.

Caul and Adams Sts., **PHILADELPHIA, PA.**

WHAT BEATS ALL CREATION?

A DELICIOUS AND REFRESHING CLASS OF

ORANGEADE

Quickly, Easily, Interestingly and Cheaply made from

FRENCH'S EFFERVESCING ORANGEADE TABLOIDS.

They will advertise your business and increase your profits, because those who buy them will show them to their friends on account of the novelty, and people have been known to walk over two miles to obtain a tube of

FRENCH'S ORANGEADE TABLOIDS.

From the CANADIAN SPECIALTY CO., No. 38 Front St., East:

TORONTO, ONTARIO, CANADA, July 18th, '93.

FRENCH, CAVE & CO., PHILADELPHIA.

DEAR SIRS: Ship us immediately: 20 3-doz. boxes assorted Effervescing Tabloids=5 gross; 12 3-doz. boxes Lemonade Effervescing Tabloids=3 gross; 24 1-doz. boxes Lemonade Effervescing Tabloids=2 gross.

French's Orange, Lemon and Ginger Tabloids are put up 12 tabloids in a glass tube and 36 tubes in a box, solid or assorted flavors, at $2.00 per box; 12 tubes in a box, solid or assorted flavors, at 75c per box.

Order of your Jobber. He can obtain them for you if you insist upon him doing so.

FRENCH, CAVE & CO., PHILADELPHIA.

One Tube of each flavor (3 tubes in all), mailed upon receipt of 15c in stamps and your business card on label. [S. P. 18.

JOHN PHILLIPS & CO., DETROIT, MICH.

MANUFACTURERS OF

DRUGGISTS' FIXTURES.

SHOW CASES,

SODA FOUNTAIN TOPS,

STORE STOOLS,

CIGAR CASES, FITTED WITH MOISTENERS,

PRESCRIPTION . . . CASES,

MIRRORS, ETC.

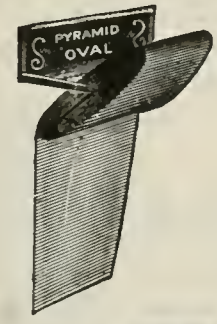
THE ABOVE CUT REPRESENTS A DRUG STORE RECENTLY FITTED BY US.

If you intend fitting a new store, or remodeling the old one, write us for prices.

SEND FOR CATALOGUE, 1893.

DRUGGISTS' SUNDRIES.

TOILET PAPERS FOR THE DRUG TRADE



STAPLE GOODS. FINEST QUALITY. ORDER OF YOUR JOBBER.

The following named wholesale dealers carry these brands in stock:

Moffit-West Drug Co.,	St. Louis, Mo.
Meyer Bros. Drug Co.,	St. Louis, Mo.
Hopkins-Weller Drug Co.,	St. Louis, Mo.
Meyer Bros. Drug Co.,	Kansas City, Mo.
Ryan Drug Co.,	St. Paul, Minn.
Inger & Wheeler,	Peoria, Ill.
Noyes Bros. & Cutler,	St. Paul, Minn.
Williams, Davis, Brooks & Co.,	Detroit, Mich.
T. H. Hinchman & Sons,	Detroit, Mich.
Farrand, Williams & Clark,	Detroit, Mich.
Hornick, Hess & More,	Sioux City, Ia.
Robinson-Pettet Company,	Louisville, Ky.

A. H. WIRZ,

913, 915, 917 Cherry Street, : : PHILADELPHIA, PA.

MANUFACTURER OF ALL KINDS OF

BOTTLE STOPPERS

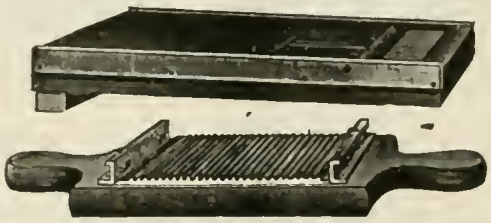
For Corks and Screw Neck, Liquid and Powder Bottles.

OUR NEW STYLE CAPS NEED NOT BE REMOVED.

COLLAPSIBLE TUBES for Colors, Ointments, Pastes, Perfumes, Lithographic and Printing Inks, any length and diameter.
PILL MACHINES to run by hand or steam power.
Sole Manufacturers of the COOPER PILL MACHINE, with Reversible Plates.
HAND and PATENT AUTOMATIC PILL COMPRESSORS.
Suppository, Bougie, Camphor Ice, and Cosmetic Moulds.
Metal Syringes and Breast Pumps, and a general line of Metal Goods for the Drug Trade.

Samples and Prices on application.

Please Order from your Wholesale Dealer.



LATEST NOVELTIES OF

THE CROWN PERFUMERY CO.,

177 NEW BOND STREET, LONDON.

GOLD LABEL SERIES.

NO. 1488.

GOLD LABEL

PERFUME.

EXTRA CONCENTRATED.

No. 1488—In very rich cartons—$11.00.

GOLD LABEL EAU DE TOILETTE.

No. 1575. 4 oz., $8.00. 6 oz., $12.00.

NO. 1500.

GOLD LABEL POUDRE DE RIZ.

No. 1500. $7.50 per dozen.

GOLD LABEL TOILET SOAP

VERY RICHLY PERFUMED.

No. 1538, - - $6.00 per doz.

GOLD LABEL SACHETS—No. 1593. $4.00 per doz.

Each and all the above are made in the following odors: *Peau de Espagne, Cuir de Russie, Lilas Blanc* and *Crab Apple Blossoms*, and are put up in a style of exceptional beauty and richness.

Discounts according to Quantities. Send for New Illustrated Price List.

Depot of Importation: 25 Elm St., Port of New Haven, Ct.

Where all letters should be addressed.

New York Office, 160 Fifth Avenue.

Sole makers of the world-renowned Crab Apple Blossom Perfume and Crown Lavender Salts.

WHY COMPLAIN

because trade is slipping away? Are you not, to a certain extent, to blame? Have you studied the wants of your customers, and catered to them? The best drug stores carry

TURKISH TOWELS, BATH MITS,

and other similar goods. They pay better profit than do patent medicines. Do you keep them? Your customers would buy them of you if you did. We are the largest manufacturers of these fabrics in the world. We have constantly in operation 190 looms; we turn out ten miles of toweling daily, and in every conceivable design. We co-operate with customers who handle our goods. Your interests are our interests. Send us your business card and we will snow you what we can do for you. Our little book on Turkish Toweling tells the whole story. Do you want it? *It is yours for the asking.*

THE STAR & CRESCENT MILLS CO.,

Lehigh Ave. and Hancock St. **PHILADELPHIA, PA.**

The "KNAP" LADIES' SYRINGE

Formerly called "Ladies' Ideal."

The Three Great Points we make for the "Knap" Ladies' Syringe are, First—it is a perfectly aseptic article. Second—it can be used in a recumbent position without soiling bed or clothing, as the shield absolutely prevents leakage. Third—hot water, which is very desirable, can be used with comfort, as the outer cone insulates the inlet tube, protecting the sensitive parts.

Revised Price List, May 1st, 1893.

	No. 1 Nozzle only.	No. 2 Bulb Syr.	No. 3 2-qt. Fount.	3½ 3-qt. Fount.	4. 4-qt. Fount.	12. 2-qt. Com.	13. 3 qt. Com.	14. 4-qt. Com.
Retail	$ 2.50	$ 3.00	$ 3.50	$ 3.75	$ 4.00	$ 4.25	$ 4.50	$4.75
Dozen	18.00	21.00	24.00	25.50	27.00	30.00	31.50	33.00
Druggist's Profit	1.00	1.25	1.50	1.62	1.75	1.75	1.87	2.00

Styles 12, 13 and 14 have combination Hot Water Bottle substituted for the Fountain Bag. No.2 consists of nozzle with soft rubber sinker, noiseless. We guarantee all our goods. With the exception of the No. 1 style, boxes are all water-proof lined.

Chicago Medical Specialty House, Prop.
358 Dearborn Street, Chicago.

☞ Order through your jobber, giving our address.

SANITARY ABDOMINAL BELTS.

Patent applied for.

Finest Quality White and Natural Wool, Full Fashioned and Elastic.

FOR BOTH SEXES. FOR ALL AGES.

CHOLERA / LA GRIPPE } PREVENTED.

The special shape band removes the prejudice against wearing bands, as they conform to the shape of the body and are knitted so as to give elasticity and comfort.

If your jobber don't keep them, send $1.25 and sample will be sent to you.

TAYLOR, BRAMLEY & CO.

H. LEE MALLORY, Resident Partner, 74 Franklin St., N. Y.

W. A. GILL & CO. COLUMBUS, OHIO. U.S.A.

PLAIN, LACQUERED, AND DECORATED

BOXES

MAKE THE BEST SEAMLESS TIN

• IN • THE • MARKET •

Sold at Factory Prices by the Leading Wholesale Druggists and Druggists' Sundriesmen throughout the country.

ASK FOR AND GET THE HIGHEST GRADE ONLY.

WEINHAGEN'S MAGNIFYING NORMAL-INDEX FEVER THERMOMETERS.

Don't take what the Jobber says are just as good. TRY OURS.

Ours are the Highest Grade in the market. TRY THEM.

Our name and trade mark must be on the back of each. If your Jobber don't keep them we will send you prices and supply you.

Established 1855.

H. WEINHAGEN,
22 & 24 North William St., NEW YORK.

ROBERT SHOEMAKER, JR.

215 Race Street, PHILADELPHIA, PA.

Manufacturer of

TABLET MACHINES

Which contain all the points of a perfect machine:

STRENGTH, **DURABILITY,**
SIMPLICITY, **EASY ADJUSTMENTS,**

AND

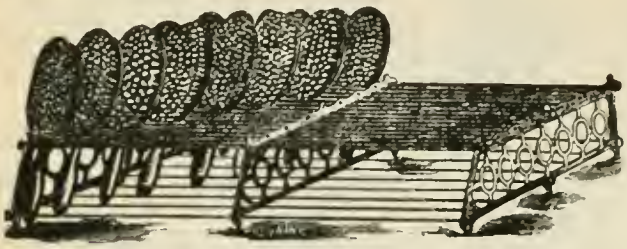
NO SPRINGS TO GET OUT OF ORDER.

All machines fully guaranteed.

Write for Circular and Price List.

THE IMPROVED

GRAVES BRUSH RACK.



Prevents all marring of backs and breaking of bristles. 10 dozen brushes can be displayed in a counter space of 19x32 inches, so that each is in plain view. Each brush can be removed without disturbing any other.

Larger Sales. No Shoplifting.

Less Time. More Profit.

Heavy Nickeled Brass and Bessemer Steel.

Will Last a Lifetime.

No. 1 Rack, 19x32, $10.00. No. 2 Rack, 19x22, $9.00. Delivered to any part of the country by the manufacturers,—

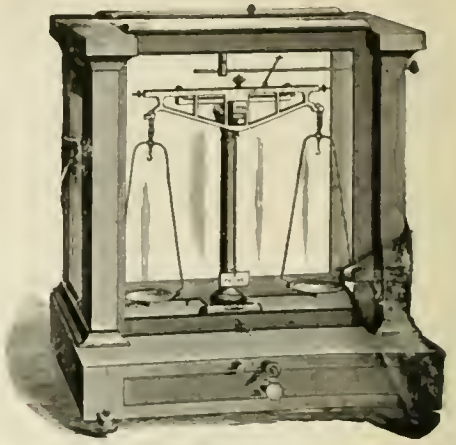
GRAVES BRUSH RACK CO.,

MENTION THE ERA. ROME, N. Y.

EVERY DRUGGIST

Should have a Good Analytical

BALANCE.



Queen & Co 's new beam instrument, with agate planes, is sensitive to $\frac{1}{10}$th of a milligramme. This is the best analytical balance ever offered for the price.

COMPLETE, $40.00 NET.

QUEEN & CO.,

Microscopical Supplies. Dealers in Chemical Apparatus, PHILADELPHIA. Chemicals and Gen. Laboratory Supplies.

DRUGGISTS' SUNDRIES.

WHITNEY GLASS WORKS.

OFFICES:

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Makers of FLINT, GREEN AND AMBER GLASSWARE

SPECIALLY FOR PHARMACEUTICAL CHEMISTS AND PROPRIETARY MEDICINE MANUFACTURERS.

B. G. Dodge,

Lancaster, Pa.

Manufacturer of

CORKS

OF ALL DESCRIPTIONS.

XXX Brand Expressly for Druggists

SEND FOR REVISED PRICE LIST.

Our New Tooth Powder Bottle No. 602.

has more merits than any bottle for similar purpose now on the market.

It is constructed entirely open at the bottom so it can be filled instantly. The bottom is closed with a brass Nickel Plated screw cap. This cap is made with a spring bottom, so that with a touch of the finger or thumb,

the powder is ejected out of the small opening at the top, directly on the brush, thus avoiding the spilling of the powder over the floor, as is unavoidable with the ordinary styles of powder bottles now in use.

JOHN M. MARIS & CO.,

PHILADELPHIA. **NEW YORK.**

Capacity, 2¼ oz. Liquid. **PRICE, PER GROSS, $14.40.** **Discount 33⅓ per cent.**

If you have not received our Illustrated Catalogue, write to us for same.

DRUGGISTS' SUNDRIES.

Extra Special Odor, full 18½ Oz.

TEKKO BOUQUET.

(Trade Mark)

$4.50.

Special Odors, Full 18½ Oz.

Crystal Lillies,	$4.00
Rose of Algiers,	4.00
Belle of Rochester,	4.00
Crab Apple Blossom,	4.00
White Violet,	4.00
Sweet Lilac,	4.00

Regular Odors, Full 18½ Oz.

White Rose,	$4.00
Lily of the Valley,	4.00
Jockey Club,	4.00
White Heliotrope,	4.00
Stephanotis,	4.00
Frangipanni,	4.00
Musk Rose,	4.00
Ocean Spray,	4.00
Arbutus,	4.00
Wood Violet,	4.00
Orange Blossom,	4.00

Etc., Etc.

All the above bulk perfumes are packed in 9¼ oz. bottles unless otherwise ordered

Always Accept Our Offers.

PYNN & CAMERON,

MANUFACTURERS OF

FINE SHOW CASES

AND

Drug Store Fixtures

IN

Rosewood, Mahogany, Cherry, Oak and Ash.

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"The Little Finger Does It."

AUTOMATIC REEL.

It will wind up the line a hundred times as fast as any other reel in the world. It will wind up the line slowly. No fish can ever get slack line with it. It will save more fish than any other reel. Send for Catalogue. Manipulated entirely by the hand that holds the rod.

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See exhibit in Fisheries Building, World's Fair.

"DOST THOU LOVE LIFE? THEN DO NOT SQUANDER TIME FOR THAT'S THE STUFF LIFE IS MADE OF"

SAVE TIME TROUBLE & CASH BY USING BARLOW'S PAT. MANIFOLD SHIPPING BLANKS

BARLOW BROS. GRAND RAPIDS, MICH.

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BOSTON PETTY LEDGER

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"Boston" Ledger. The Handiest and Best Ledger Made.

1000 Billheads Ruled on 2 Sides, Size 8½ X 3½ in.

Binder & Index Cloth and Leather Covers. All for

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Orders by Mail promptly filled. We pay Exp. charges when Cash accompanies the order

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as it is the only book needed. Once used, always used. Send for Circular and Sample Pages.

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47-49 Court St.,

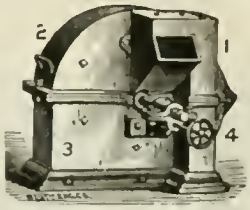
MENTION ERA. BOSTON.

FOLDING BOXES

PANIC! MONEY TIGHT! NO CONFIDENCE, except in our goods. Send for samples and prices.

WHITNEY & CO., LEOMINSTER, MASS.

DRUG MILLS.



The advantages we claim for this mill over all others are:

1st. It will grind more material with less power than any other machine.

2d. It will grind more uniformly.

3d. It is simpler in construction, and less liable to get out of repair; and by unscrewing one bolt the whole interior can be gotten at.

4th. The variety of substances it will grind.

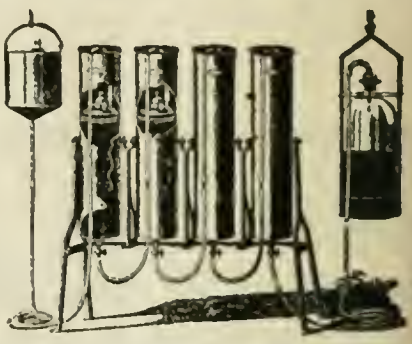
We will grind samples of any material sent (freight prepaid), and will return with statement of time consumed in grinding. Our mills are used by the leading drug, glue, gelatine and sugar manufacturers. Send for illustrated catalogue, mentioning ERA.

MEAD & CO.,

19th St. & M. C. R. R., DETROIT, MICH

ANDERSON'S

PERCOLATOR



Our Percolator has now been before the trade for five years and has during that time met with constantly increasing success. Write for our complete catalogue giving full description with testimonials from many who are using them

They will save you money.

Book of Formulas Free.

ANDERSON MFG. CO.,

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THE DAVIS CORK-SCREW.

Closed: A perfect pocket piece.

Made of Steel: Nickel Plated.

A woman or child can pull any cork with ease. Send for catalogue and prices.

Sample, post paid, 50 cents.

Detroit Cork-Screw Co.

Detroit, Mich.

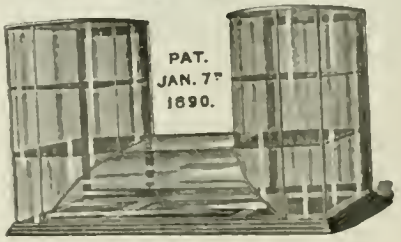
In position to pull a cork.

F. H. STARLING,

PHILADELPHIA'S

Leading Show Case Manufacturer

N. E. Cor. Arch and 4th Sts.



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OVER 500 IN STOCK TO SELECT FROM

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NEW YARNS and FUNNY JOKES.

All the latest "good things" to tell your slower neighbor, to while away the tedium of the railroad or steamboat travel; to help you through a rainy day in the country; to cheer you in a hundred situations which are dull or depressing. It has a thousand good stories, aphorisms, epigrams, dialogues, catches, conundrums and sells; and it has a hundred and seventy funny pictures by the funniest men of the day—Chip Drake, Howarth, Carleton, Sheppard, Peterson, Burns, Bisbee, Smith, Spedon, etc., etc., in 110 large pages (quarto) in fancy cover. Postpaid, 30 cents.

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LIMBS Artificial.
Crutches, etc. Best Leg Wood or Rubber Foot $50
Catalogue free. State particulars.
NEW STYLE ELASTIC
TRUSSES.
Send for book and prices.
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CLOUGH'S IMPROVED
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PRICES 10 CENTS PER GROSS AND UPWARD
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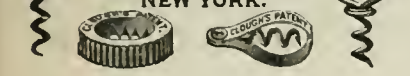
NEW YORK.



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The most successful machine of the kind in use. Thousands of them in use by wholesale and manufacturing druggists, chemists, perfumers, manufacturers of face powders, tooth powders, baking powder, self-rising flour, paints, putty, soaps, whiting, etc. Nine different sizes. 10 pounds to 10 barrels. Send for Catalogue of Sifters and Mixers, Paste Mixers, Dough Mixers, Emulsion Mixers, Full Mass Mixers, and other Special Machinery.

J. H. DAY & CO., CINCINNATI, OHIO.
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It will save its cost in a month!

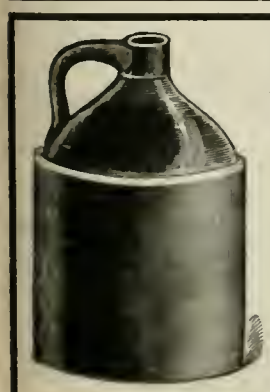
What?

The Remington Pharmaceutical Still.

How?

Write for descriptive circular and THAT will tell you.

John Ogden & Co.,
Walnut and 13th Streets,
Philadelphia, Pa.



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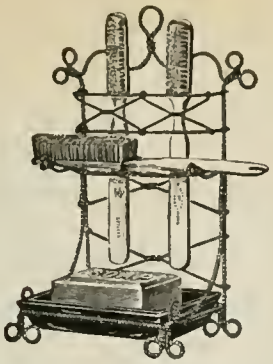
Best adapted for use of druggists.
Acid Jars
As large as 30 gallons.
Ammonia . . Jars.
Stoneware of every descript'n
Send for Catalogue.
AKRON-CANTON STONEWARE AGENCY,
226 LAKE STREET, CHICAGO.



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STANDARD
White Lustral Wire Ware
FOR THE DRUG TRADE.
A complete line of attractive and novel articles, readily salable and affording a handsome margin.
WRITE FOR CATALOGUE.
We also make special designs of Wire Racks, Easels and Stands for displaying Pharmaceutical and other novelties.
WOODS, SHERWOOD & CO.,
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. . . FINE . . .
Drug Store Fixtures
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INTERIOR WOOD WORK OF EVERY DESCRIPTION.
DESIGNS AND ESTIMATES SUBMITTED . . . .
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LIQUID MAILING CASES.
FOR DRUGGISTS & CHEMISTS.
DEALERS IN OILS, VARNISHES, GLUE, INKS, OINTMENTS
OR ANY LIQUID OR POWDER
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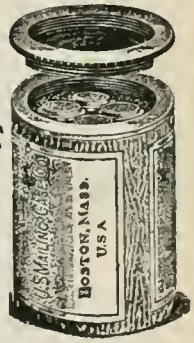
Address UNITED STATES MAILING CASE Co. 40 Water St. BOSTON MASS.



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[S. P. 19.]

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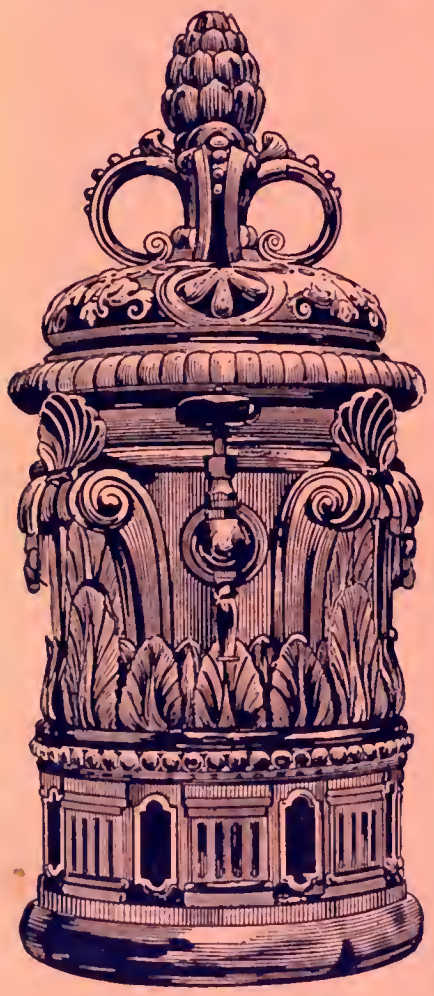

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[S. P. 20.]

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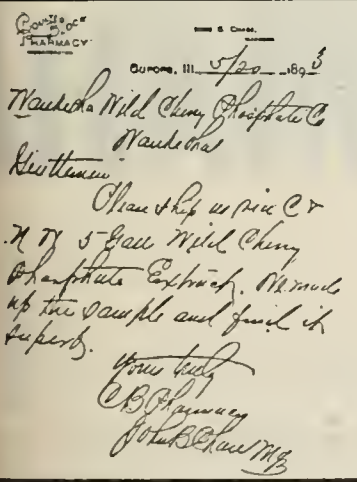
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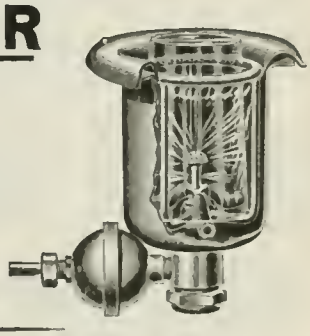

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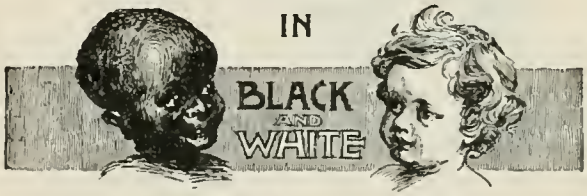

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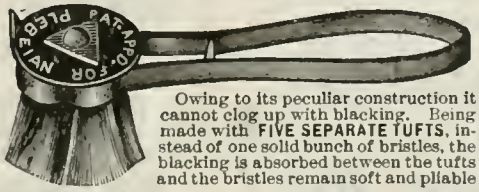

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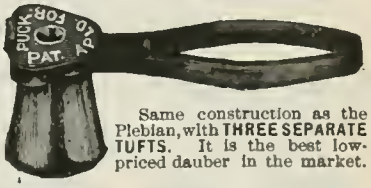

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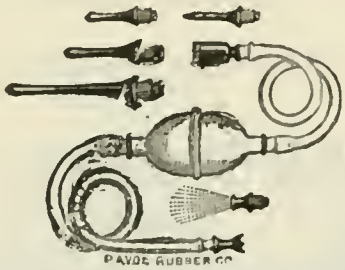

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[S. P. 21.]

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[S. P. 22.]

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Monticello, 91, 92.
Tom Moore, 90, 91, 92.
Montrose, 90, 91, 92.
Orient, 90, 91, 92.
Overholt, 89, 90, 91, 92.
Sherwood, 92.
Somerset, 90, 91, 92.
Sunnyside, 91, 92.

WESTERN RYES.

Edgewater, 89.
Elk Run, 90, 91.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 89, 90.
Nelson, 89, 90.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Susquehanna, 90.
D. Rohrer, 89, 90, 91, 92.
Sunnyside, 90.

KENTUCKY BOURBONS—Sour Mashes.

Anderson, 88, 89, 90, 91, 92.
Belle of Nelson, 88, 89, 90, 91, 92.
Belmont, 86, 87, 89, 90.
Bond & Lillard, 90.
Boone's Knoll, 87, 89, 90, 91.
Sam Clay, 89, 90.
Early Times, 90, 91, 92.
Edgewater, 89, 90, 91, 92.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 88, 89, 90, 91, 92.
Kentucky Club, 87, 89.
W. H. McBrayer, 89, 90, 91, 92.
T. J. Monarch, 89, 90.
Old Crow, 88, 89, 90, 91, 92.
Old Oscar Pepper, 90, 91, 92.
O. F. C., 87, 89, 90, 91, 92.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Woodland, 89, 92.

KENTUCKY BOURBONS—Sweet Mashes.

Ashland, 89, 90, 91, 92.
Blue Grass, 89, 90, 91, 92.
Criterion, 91, 92.
Elk Run, 91, 92.
Excelsior (Megibbens), 90, 91, 92.
A. Keller, 89, 90, 91, 92.
Mellwood, 89, 90, 91, 92.
Nelson, 89, 90, 91, 92.
R. P. Pepper, 89, 90, 91, 92.
Rolling Fork, 89, 90, 91, 92.
F. Stitzel, 92.
Tea Kettle, 89, 90, 91, 92.
United States Club, 92.

MALT WHISKIES.

Guckenheimer, 88-92.
Bridgeport, 89-92.
Dillinger, 89-92.
Nelson, 90-92.
Rolling Fork, 90-92.
Shufeldt, 90-92.

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Fine Blended Whiskies under our own Trade Mark. Imported Brandies, Gins, Wines, Cordials, &c., in bulk and in cases, from stock here or from N. Y. Custom House. Straight Ryes and Bourbons, our own bottling.

Agents for the products of Senator Stanford's celebrated ranch "Vina" Calif. Wines and Brandies

AGENTS FOR THE FOLLOWING DISTILLERY BOTTLED WHISKIES:

James E. Pepper Bourbon, O. F. C. Bourbon, Belle of Nelson Bourbon, Mt. Vernon Rye, Orient Rye, Bakers' Rye, Hiram Walker & Sons' Canadian Club.

Agents for Hartwick Kantorowicz, Posen (Germany), celebrated Cordials in cases,—Absinth, Litthauan Bitters, Blackberry, Creme de Menthe, Coca Liqueur Curacao, Kuemmel, Maraschino, Etc.

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WE supply a superior quality of Grape Juice, Unfermented, from Concord Grapes. Our juice is from the best, fresh grapes, slightly sweetened with granulated sugar, and sealed while hot. It has the richness of well ripened grapes, with no water or other dilution. For **SODA FOUNTAINS** it has no superior. It is heavy in body, and will keep for a long time after being opened, if in a cool place. It never spoils when sealed. Quarts, $9 per doz.; pints, $5 per doz. SAMPLE BOTTLE and prices to the trade free by mail.

THE WELCH GRAPE JUICE CO.,
VINELAND, N. J.

Mention the ERA.

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Size of Machine 12 inches square, 21 inches high.

The above is a cut of our new invention, the "Postage Stamp Vender." It is handsomely finished in antique copper, beautiful in design, and a work of art. Drop in a nickel and it will deliver postage stamps, postal cards, writing paper and envelopes. Send in your application at once to us, and when our local company is organized in your city we will furnish to every druggist, or dealer in postage stamps, in cities of 20,000 and upwards, one of these beautiful machines FREE OF CHARGE. In cities less than 20,000 we lease these venders by the year.
For full particulars, address—

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Suite 1101 to 1107 Unity Bdg., CHICAGO.

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MONARCH OF TABLE WATERS!
THE PUREST AND MOST DELICIOUS.
"THE LADIES' FAVORITE."

EFFERVESCENT AND SPARKLING.

ONCE TRIED, ALWAYS WANTED

SARATOGA VICTORIA

JUST THE THING FOR THE FAMILY TABLE, HOTEL & CLUB.

SOLD IN BOTTLES ONLY.

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P. O. BOX 93. SARATOGA SPRINGS, N. Y

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A NATURAL MINERAL SPRING WATER.

GET OUR PRICES AND TERMS.

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Barrels, half barrels, ten gallon tanks, and cases of twelve half gallon bottles.

Effervescent Silurian.
Silurian Ginger Ale.
Qt. and pint bottles.

Silurian Wild Cherry Phosphate Syrup.
For dispensing from soda fountains, in half-gallon bottles, twelve to the case.

Send for our 52-page pamphlet which will be sent Free on application.

SILURIAN MINERAL SPRING CO.,
WAUKESHA, WIS.

EFFERVESCENT
WHITE ROCK

OZONATE OF LITHIA

WATER.

A GREAT SOLVENT FOR URIC ACID.

A TRUE REMEDY FOR

GOUT AND RHEUMATISM.

A Lithia Water that produces results hoped for.
It contains 7 grains of Lithia to the quart.

BOTTLED ONLY BY

White Rock Mineral Spring Co.,
WAUKESHA, WIS.

Plain Mineral Water in cases of 12 half-gallons.
Ginger Ale, Phosphate, etc.

KINDLY WRITE FOR CIRCULARS. MENTION THE ERA

WHISKEY

THE CELEBRATED

"Belle of Bourbon"

Bottled only by ourselves.
Put in glass when 8 years old.

Guaranteed Strictly Hand-made Sour Mash.

SPECIAL TO DRUGGISTS.

We have an offer of value to you. Write for particulars and description of our elegant advertisement—an ornament for your store.

THE BELLE OF BOURBON CO., Distillers,
315 to 317 W. Main St., LOUISVILLE, KY.

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EXHIBITION,

Horticultural Building, World's Fair, will be interesting to druggists. Our representative in attendance will take special pains to give any information and particulars requested, and will exhibit our samples, etc., etc.

Write for samples of Duroy Wines before ordering again. Address—

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BECAUSE

It always gives satisfaction.
It keeps in any climate.

It pays you better than any other.
It is used by over 300 druggists in Phila.

WE PRINT YOUR OWN LABEL.

THE ROYAL MALT EXTRACT CO.,
1920 Washington Avenue, PHILADELPHIA.

MENTION THE ERA

PRICES CURRENT.

Revised Aug. 21, 1893.

See "Drug Market Reports" for details of recent fluctuations.

Prices quoted here are average prices to retail druggists, not prices for original packages.

MISCELLANEOUS.

DRUGS AND CHEMICALS.

ACETANILID, *Herf & Frerichs*	lb.	55	65
ACID, Acetic, No. 8	lb.	8	10
Benzoic, German	oz.	11	14
Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1's	lb.	25	35
Carbolic, 5's	lb.	23	33
Citric	lb.	52	55
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅝	4
Sulphuric, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	32	35
ALCOHOL gall. bbl.		2 19	Less 5c. gall. cash.
½ bbl.		2 24	
10 galls		2 27	
5 galls.		2 29	
Less,		2 29 Net.	
Wood	gall.	1 40	1 60
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	50	55
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	50	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIKAMNIA	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	54	60
ARISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
White, powdered, com'l	lb.	5½	8
ATROPIA, pure ⅛-oz. vials	oz.		4 90
Sulphate, ⅛-oz. vials	oz.		3 90

A DRUGGIST'S SPECIALTY.

CURTIS & SON'S

Yankee Brand Pure Spruce Gum

Is meeting with the success its high qualities merit. A trial order solicited.

Curtis & Son, - Portland, Me., U.S.A.

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McDowell-Guajardos Hnos, Monterey, Mexico, collectors and exporters of Cacti, Agaves and other Mexican Plants; also wholesale exporters of Cactus Grandiflorus for medical purposes. Attractive show collections arranged for druggists. Send for catalogue, and 50c for sample collection of plants.

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J. FRED GIBSON,

Successor to B. D. BAILEY,

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Send for Sample Box. Established in 1840.

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If you will send us 50 names representing families whose trade you desire, we will send a sample box of Phenyo-Caffein to each address with your name on the box wrappers. As compensation for sending the names we will send you half-dozen boxes that sell at ten cents each, and advertising matter including our Chilian and Checkerboard Puzzles. The puzzles interest friends, the samples make customers, otherwise we should not offer to make the outlay.

Phenyo-Caffein Co., Worcester, Mass.

A MODERN BATH

The Latest and Best.

Quick Self-Heating, or Toilet Cabinet in place of Heater. No bath room required. Ornamental, practical. Desirable for city or town. Send 2c for catalogue illustrating 18 styles tubs, improved Water Heaters, etc.

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MENTION ERA. Baltimore, Md.

PRICES CURRENT—Continued.

BALSAM, Copaiba	lb.	48	55
Fir, Canada	lb.	50	60
Peru	lb.	1 85	1 90
Tolu	lb.	40	45
BARK, Cascara Sagrada	lb.	20	25
Cassia	lb.	10	15
Cassia, Saigon	lb.	45	50
Cinchona, Red	lb.	30	60
Cinchona, Red, powdered	lb.	50	60
Cinchona, Yellow	lb.	25	35
Cinchona, Yellow, powdered	lb.	35	70
Condurango	lb.	50	60
Elm, Select	lb.	14	16
Pomegranate, root	lb.	35	40
Sassafras	lb.	12	15
Soap, ground	lb.	15	17
Wild Cherry	lb.	10	15
BAY RUM, Imported	gall.	2 85	3 25
BEANS, Calabar	lb.	33	35
Tonka, Angostura	lb.	2 00	2 25
Vanilla	lb.	8 00	20 00
BERRIES, Buckthorn	lb.	25	30
Cubeb	lb.	40	50
Elder	lb.	25	30
Juniper	lb.	5	7
Poke	lb.	25	30
Prickly Ash	lb.	40	50
BISMUTH, Subcarbonate	lb.	2 68	2 85
Subnitrate, *Herf & Frerichs*	lb.	2 25	2 30
BLUE MASS	lb.	49	55
Powdered	lb.	65	70
BLUE VITRIOL	lb.	4	7
BONE, Cuttlefish	lb.	25	28
BORAX, Refined	lb.	10	12
Powdered	lb.	10	12
BROMOFORM	oz.		45
BUDS, Cassia	lb.	20	25
CACAO BUTTER	lb.	45	55
CAFFEIN, ⅛-oz. vials	oz.	57	65
Citrate, ⅛-oz. vials	oz.	57	65
Sulphate, ⅛ oz. vials	oz.	1 05	1 15
CALCIUM, Carbonate, precip	lb.	10	12
Hypophosphite	oz.	16	20
and Sodium, Hypophosphite	oz.	19	22
Phosphate, precip	lb.	21	30
Sulphite	lb.	22	30
CALOMEL, Bulk	lb.	85	90
English	lb.	1 25	1 35
CANTHARIDES, Chinese	lb.	55	60
Russian	lb.	1 20	1 30
CAPSICUM	lb.	20	25
Powdered	lb.	20	25
CARBON, Bisulphide	lb.	20	25
CERIUM, Oxalate	oz.	12	15
CHALK, Drop	lb.	4½	6
French, cut	lb.	12	14
Precipitated	lb.	10	12
Red, fingers	lb.	7	8
White, lump	lb.	¾	2
CHARCOAL, Animal, powdered	lb.	6	8
Willow, powdered	lb.	7	10
CHLORAL HYDRATE, Croton	oz.	54	60
Crusts	lb.	1 30	1 55
Crystals	lb.	1 40	1 65
CHLOROFORM	lb.	60	65
CINCHONIDIA, American	oz.	10	14
German	oz.	8	11
CLOVES	lb.	15	18
Powdered	lb.	16	20
COBALT, Powdered	lb.	25	33
COCAINE, Alkaloid	oz.		6 50
Muriate, cryst	oz.	6 00	6 50
Muriate, sol. 2 per cent	oz.	34	43
Muriate, sol. 4 per cent	oz.	48	57
COCHINEAL, Honduras	lb.	35	45
Honduras, powdered	lb.	45	50
CODEIA, ⅛-oz. vials	oz.		5 50
Sulphate, ⅛ oz. vials	oz.		4 65
COLLODION	lb.	85	90
Cantharidal	lb.	2 25	2 35
Flexible	lb.	1 25	1 35
COLOCYNTH, Apples, Trieste	lb.	60	65
CREOSOTE, German	lb.	45	50
CUPEBAS	lb.	⅞	2
CORROSIVE SUBLIMATE	lb.	75	80
Powdered	lb.	85	90
CREAM TARTAR, Powdered	lb.	25	28
CURCUMA	lb.	10	14
DERMATOL	oz.		50
DEXTRINE	lb.	9	15
DIGITALIN	oz.		1 75
EARTH, Fuller's, powdered	lb.	5	8
ELATERIUM	oz.	1 50	4 00
ERGOT, Spanish	lb.	70	75
ETHER, Acetic	lb.	68	71
Nitrous, conc	lb.	1 25	1 65
Sulphuric, U. S. P. *Herf & Frerichs*	lb.	65	70
Sulphuric, conc	lb.	72	75
Sulphuric, washed	lb.	71	74
EUROPHEN	oz.		1 80
EXALGINE	oz.		1 40
EXTRACT, Licorice, M. & R.	lb.	23	2[illegible]
Licorice, P. & S.	lb.	30	3[illegible]
Logwood, 1's, ½'s and ¼'s	lb.	13	1[illegible]
Logwood, bulk	lb.	10½	1[illegible]

PRICES CURRENT—Continued.

FLOWERS, Arnica	lb	16	20
Calendula	lb.	35	50
Chamomile, German	lb.	35	45
Chamomile, Roman, new	lb.	28	33
Lavender	lb.	10	15
Rose, pale	lb.	65	75
Rose, red	lb.	1 50	1 60
Saffron, American	lb.	50	60
Saffron, Spanish	lb.	7 50	8 50
GELATIN, Cooper's	lb.	50	60
French, white	lb.	50	60
GLYCERINE	lb.	14½	22
GOLD, Chloride, 15-gr. vials	doz.	5 40	5 50
and Sodium Chlo., 15 gr. vials	doz.	2 75	2 85
GUM, Aloes, Barbadoes	lb.	25	35
Aloes, Cape	lb.	10	15
Aloes, Socotrine	lb.	55	65
Arabic, 1st pick	lb.	65	70
Arabic, 2d pick	lb.	45	50
Arabic, 3d pick	lb.	40	45
Arabic, sorts	lb.	25	30
Arabic, powdered	lb.	75	85
Asafetida	lb.	25	40
Asafetida, powdered	lb.	30	40
Asphaltum	lb.	10	12
Benzoin	lb.	50	55
Camphor	lb.	53	55
Catechu	lb.	10	16
Damar	lb.	40	45
Guaiac	lb.	30	40
Hemlock	lb.	65	70
Kino	lb.	90	1 00
Myrrh	lb.	35	40
Opium	lb.	2 65	2 75
Opium, powdered	lb.		3 75
Shellac, bleached	lb.	35	38
Shellac, native	lb.	30	35
Tragacanth, ribbon	lb.	90	1 00
Tragacanth, 1st flake	lb	65	70
Tragacanth, 2d flake	lb.	52	55
Tragacanth, sorts	lb.	40	50
GUTTA PERCHA, Crude, chips	lb.		1 50
Crude, sheets	lb.	1 50	1 60
HOPS, Pressed, 1's, ½'s and ¼'s	lb.	25	35
HYDROGEN, Peroxide, sol	lb.	35	65
ICHTHYOL	oz.		45
INDIGO, Madras	lb.	75	85
Manilla	lb.	75	85
IODINE, Resublimed	oz.	35	40
Resublimed, bulk	lb.	4 00	4 10
IODOFORM	oz.	35	40
Bulk, *Herf & Frerichs*	lb.	4 75	5 00
IODOL	oz.		1 25
IRON, Carbonate, precipitate	lb.	15	20
Chloride, sol. for tincture	lb.	15	20
Chloride, tincture	lb.	35	40
Citrate, U. S. P.	lb.	67	75
Citrate and Quinine	oz.	20	23
Iodide, Syrup	lb.	47	55
Phosphate, precipitated	lb.	48	50
Phosphate, scales	lb.	67	77
Pyrophosphate, plates	lb.	65	73
Sulphate, pure	lb.	7	10
Sulphate, pure, dried	lb.	16	20
ISINGLASS, American	lb.	1 10	1 25
Russian	lb.	3 75	4 25
LACTUCARIUM	oz.		59
LANOLIN	lb.	85	90
LEAD, Acetate, white	lb.	15	17
LEAVES, Aconite, German	lb.		25
Belladonna, German	lb.		30
Buchu, long	lb.	75	85
Buchu, short	lb.	25	30
Coca	lb.	70	90
Conium, German	lb.		30
Digitalis, German	lb.		25
Henbane, German	lb.		30
Sage, Italian	lb.	14	17
Senna, Alexandria	lb.	25	30
Senna, Alexandria, garbled	lb.	30	38
Senna, East India	lb.	18	20
Senna, Tinnevelly	lb.	18	20
LIME, Chloride	lb.	5	13
LITHIUM, Benzoate	oz.		31
Carbonate	oz.		31
Salicylate	oz.		34
LOGWOOD CHIP	lb.	2½	5
LUPULIN	lb.	1 00	1 25
LYCOPODIUM	lb.	55	60
MACE	lb.	80	85
MADDER, Dutch	lb.	16	18
MAGNESIA, Calcined, heavy	lb.	60	65
Calcined, light	lb.	45	60
Carbonate, Forbes, 2 oz.	lb.		25
Carbonate, Jennings'	lb.	36	38
Carbonate, K. & M.	lb.	20	22
Carbonate, Pattison's	lb.	20	22
MANGANESE, Black oxide	lb.	5	6
MANNA, Large flake	lb.	1 30	1 45
Small flake	lb.	65	75
MENTHOL, Cryst	oz.	35	40
MERCURY	lb.	70	75
Bisulphate	lb.	66	72
Iodide, proto	oz.	27	30
Iodide, per	oz.		34
Subsulphate	lb.		1 13
With Chalk	lb.	44	52
MORPHINE, Acetate, P. & W.	oz.	2 20	2 45
Muriate, P. & W.	oz.	2 20	2 45
Sulphate, P. & W.	oz.	2 20	2 45
MOSS, Iceland	lb.	10	12
Irish	lb.	12	15

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Window Glass, Glassware, Flasks, and Prescription Ware.

We are Jobbers and Commission Merchants of Window Glass and Glassware, and can make you lowest prices.

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Mention the Era. **SYRACUSE, N.Y.**

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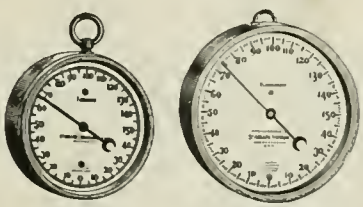

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Large Inducements to Dealers.

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SOLE AGENTS FOR

THE HUNYADY LAJOS BITTER WATER.

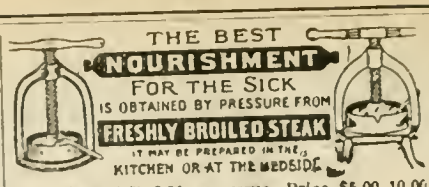
PRICES CURRENT—Continued.

MUSK, Chinese	oz.		40
Tonquin, grain	½ oz.	3 25	4 00
NUTGALLS, Aleppo	lb.	22	27
Aleppo, powdered	lb.	28	30
NUTMEGS	lb.	70	80
NUX VOMICA	lb.	12	15
Powdered	lb.	18	20
OIL, Almond, Bitter	oz.	60	65
Almonds, Sweet	lb.	35	45
Amber, Rectified	lb.	45	50
Anise	lb.	1 90	2 00
Bay, true	oz.	40	50
Bergamot	lb.	3 00	3 50
Cajuput	lb.	90	95
Cassia	lb.	1 15	1 30
Castor, No. 1	gall.	1 20	1 28
Castor, No. 3	gall.	1 05	1 10
Cedar, pure	lb.	50	70
Citronella, native	lb.	60	65
Cloves	lb.	85	95
Codliver, Norwegian	gall.	1 00	1 25
Croton	lb.	1 10	1 20
Cubebs	oz.		40
Eucalyptus	lb.	1 50	1 60
Fennel	lb.	2 00	2 25
Hemlock, pure	lb.	60	70
Juniper Berries	lb.	1 40	1 75
Juniper Wood	lb.	45	50
Lavender Flowers	lb.	2 25	2 50
Lemon	lb.	2 25	2 75
Mace, expressed	lb.		2 50
Male Fern, ethereal	oz.	28	35
Mustard, essential	oz.	50	60
Mustard, expressed	gall.	75	1 00
Olive, Malaga	gall.	80	1 00
Olive, sublime	gall.	2 50	3 10
Orange, bitter	lb.	4 50	5 00
Orange, sweet	lb.	2 60	3 50
Origanum	lb.	50	1 25
Pennyroyal	lb.	2 00	2 50
Pepper, black	lb.	1 00	1 10
Peppermint	lb.	3 00	3 25
Peppermint, H. G. H.	lb.	3 15	3 35
Rose, Kissanlik	oz.	8 00	8 50
Rosemary Flowers	lb.		1 50
Rosemary, Trieste	lb.		65
Sandalwood, English	lb.	6 50	7 50
Sandalwood, German	lb.	3 50	3 75
Sassafras	lb.	55	60
Savin	lb.	1 00	1 25
Spearmint	lb.	2 50	2 75
Tar	gall.	50	60
Wintergreen	lb.	2 26	2 30
Wintergreen, Synthetic, H. & F.	lb.		1 85
Wormseed, Baltimore	lb.	2 00	2 10
Wormwood, pure	lb.	4 50	5 00
Wormwood, com'l	lb.	3 00	3 60
OINTMENT, Mercurial, ½ M.	lb.	55	60
Mercurial, ⅓ M.	lb.	45	50
PARAFFIN, refined	lb.	13	15
PARALDEHYDE	lb.		2 50
PEPPER, Black, powdered	lb.	18	20
White	lb.	30	35
White, powdered	lb.	35	38
PEPSIN, Cudahy	oz.		70
PHENACETINE, Bayer's	oz.		1 00
PIPERAZINE	5 gram vial.		1 50
PIPERIN	oz		69
PITCH, Burgundy	lb.	6	8
POTASH, crude	lb.		8
Caustic, com'l	lb.	35	40
Caustic, white	lb.	40	45
POTASSIUM, Acetate	lb.	40	45
Bichromate	lb.	14	16
Bromide	lb.	35	40
Carbonate	lb.	12	14
Chlorate, cryst	lb.	19	21
Chlorate, powdered	lb.	20	22
Citrate	lb.	60	65
Cyanide, fused	lb.	50	80
Hypophosphite	oz.	18	20
Iodide, *Herf & Frerichs*	lb.	2 90	3 00
Oxalate	lb.	28	30
Permanganate	lb.	35	40
Prussiate, red	lb.	60	75
Prussiate, yellow	lb.	26	29
Sulphuret	lb.	22	25
Tartrate	lb.	52	60
POWDER, Dover's	lb.		1 05
Insect	lb.	20	25
PROPYLAMIN	lb.	55	60
QUININE—			
Sulphate, P. & W., 1 oz. bots	oz.		31
Sulphate, P. & W., 5 oz. cans	oz.		29
Sulphate, Foreign, 1 oz. bots	oz.		30
Sulphate, Foreign, 5 oz. cans	oz.	20	25
Sulphate, Foreign, 100 oz. tins	oz.		19
RESORCIN	oz.	28	30
RED PRECIPITATE	lb.	95	1 00
ROOT, Aconite, German	lb.	20	25
Alkanet	lb.		15
Blood	lb.		15
Calamus, peeled	lb.	18	25
Calamus, white, peeled & split	lb.	60	65
Columbo	lb.	20	22
Culver's	lb.	35	40
Dandelion, German, cut	lb.	25	28
Elecampane	lb.	16	18
Gentian	lb.	8	11
Gentian, powdered	lb.	10	12
Ginger, African	lb.	15	18
Ginger, African, powdered	lb.	17	20

MISCELLANEOUS.

PRICES CURRENT.—Continued.

ROOT—CONTINUED.			
Ginger, Jamaica	lb.	20	22
Golden Seal	lb.	35	40
Hellebore, white, powdered	lb.	12	15
Ipecac, Rio	lb.	1 75	1 90
Jalap	lb.	45	55
Jalap, powdered	lb.	50	60
Licorice	lb.	15	25
Licorice, powdered	lb.	15	25
Mandrake	lb.	20	25
Marshmallow, cut	lb.		25
Orris, Fingers	lb.	95	1 10
Orris, Florentine	lb.	48	55
Orris, Florentine, powdered	lb.	48	55
Orris, Verona, powdered	lb.	35	40
Orris, Verona	lb.	25	30
Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 35	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	3¾	5
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	3¼	5
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	55	65
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	15
SEIDLITZ MIXTURE	lb.	25	28
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 90	9 10
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Conti's	lb.	12½	15
Castile, white, powdered	lb.	30	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	45	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		34
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	16
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	40	45
SPIRITS, Nitre, 3 f	lb.	34	37
Nitre, 4 f	lb	39	41
Nitre, U. S. P.	lb.	46	49
STONE, Pumice	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	13	15
STRYCHNIA, ¼ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	20	25
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2¼	4
Flour	lb.	2¼	4
Lac	lb.	12	20
Roll	lb.	2	5
SYAPNIA, ½ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	50	55
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERATRIA	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg.		75



Price, $1.25, 1.75, 3.50. BY USING Price, $5.00, 10.00

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DO YOU KNOW ANYBODY

who wants to be represented in this way? We are centrally located, active workers, and can furnish best of references. You will find it to your interest to address—

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A GENDRON BICYCLE

will cure you. Our improvements are creating a sensation. Write for catalogue and reasons why. Until we get a good agent in your town we can do you some good in the way of price.

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FACTORY: TOLEDO, OHIO.
NEW YORK. CHICAGO. ST. LOUIS.

In ordering, mention the Pharmaceutical Era.

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IF YOU HAVE A CALL FOR MRS. GRAHAM'S

Cucumber and Elder Flower CREAM

or any other of her preparations, remember that *I pay freight on the smallest order.* You will find that the introduction of my preparations will pay you. I furnish lots of samples and advertising matter. Every bottle sold is sure to make a steady customer.

MRS. GERVAISE GRAHAM,
"Beauty Doctor,"
1355 MICHIGAN AVE., - CHICAGO.

PRICES CURRENT.—Continued.

WAX, Yellow	lb.	35	38
White	lb.	50	60
WHISKEY—			
Belle of Bourbon Co., Louisville.			
1 Case Lot		$ 10 00 per case	
6 "		9 50 "	
12 "		9 00 "	
ZINC, Oxide	lb.	11	60
Sulphate, cryst	lb	8	10

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		8
Ivory	lb.	6	8
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	6	10
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	18
Lead, X	lb.	5	7
Lead, XX	lb.	7	9
Lead, XXX	lb.	10	12
BLUE, Celestial	lb.		12
Chinese, powdered	lb.	70	75
Cobalt	lb.		50
Prussian	lb.	65	70
Soluble	lb.	48	55
Ultramarine	lb.	12½	18
BRONZE, Copper	oz.	10	20
Gold	oz.	10	25
Silver	oz.	10	25
BROWN, Spanish	lb.	2	3
Vandyke	lb.	6	9
CARMINE, No. 40	oz.	35	40
GREEN, Chrome, dry	lb.	12	15
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7½
Red, in Oil	lb.		12
White, dry	lb.	7	7¼
White, in Oil	lb.	7	7¼
LITHARGE	lb.	7	7¼
MINERAL, Prince's	lb.	1¼	3
Winter's	lb.	1	3
OCHRE, Yellow, American	lb.	1	3
Yellow, Marseilles	lb.	1¾	3
Yellow, French, Rochelle	lb.	1¾	3
OIL, Cottonseed	gall.	75	85
Fish, Bank	gall.	50	60
Fish, Straits	gall.	50	60
Lard, W. S.	gall.	70	75
Lard, No. 1	gall.	40	45
Linseed, boiled	gall.	48	51
Linseed, raw	gall.	45	48
Neatsfoot, pure	gall.	70	75
Neatsfoot No. 1	gall.	45	50
Sperm	gall.	1 10	1 20
Whale	gall.	70	80
PUTTY, S. P.	lb.	2	3
No. 1	lb.	1¾	3
RED, India	lb.	8	14
Tuscan	lb.	16	20
Venetian, American	lb.	1½	3
Venetian, English	lb.	1¾	3
SIENNA, Burnt	lb.	4	8
Raw	lb.	4	8
SMALTS, Black	lb.	8	10
Blue	lb.	10	12
Brown	lb.	10	12
Green	lb.	10	12
Vermilion	lb.	13	15
TURPENTINE	gall.	33½	39
UMBER, Burnt	lb.	4	6
Raw	lb.	4	6
Turkey, Burnt	lb.	6	8
VERMILION, American, dry	lb.	15	16
Chinese	lb.	1 10	1 15
English	lb.	75	80
WHITE, China	lb.	16	18
Flake	lb.	15	18
Paris	lb.	1¼	3
WHITING, Com'l	lb.	¾	1½
Gilder's	lb.	1	1¾
YELLOW, Chrome	lb.	14	18
ZINC, White, dry, American	lb.	5	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	80
Coach	gall.		1 10
Damar	gall.		1 35
Furniture	gall.		85
Hard Oil Finish, light	gall.	1 35	1 60
Hard Oil Finish, dark	gall.	1 25	1 50
Japan	gall.	75	85
Shellac	gall.	1 85	3 15

GLASSWARE AND CORKS.

Greenware, original packages. Discount 70 per cent., less quantity, 60 per cent.

Flintware, original packages. Discount 70 and 10 per cent., less quantity, 66⅔ per cent.

Corks, Circle "A" ..... Net, list.
" Diamond "M" ..... Net, list.
" X & XX, Original Sack, 5 gro. 60 and 15 %.
" less ..... 50 per cent.
" Sodas and Wines ..... 10 per cent.
" Jar ..... 50 per cent.

WINDOW GLASS.

Single Strength, Box, 80 per cent. discount.
less than box ..... add 10 per cent.
Double Strength, Box, 80 per cent. discount.
less than box ..... add 10 per cent.

WANT ADVERTISEMENTS

Published on the 1st and 15th of each month. Copy should reach us 10 days previous to date of issue.

This department is for such advertisements as,

HELP WANTED.
AGENTS WANTED.
SITUATIONS WANTED.
DRUG STORES WANTED.
DRUG STORES FOR SALE.
MISCELLANEOUS WANTS.
SURPLUS STOCK FOR SALE.
APPARATUS WANTED, FOR SALE OR EXCHANGE.

OUR CHARGE for advertisements inserted here is:

20 words or less, 1 insertion..50 cents.
Each additional word..... 2 "

DISCOUNTS: 2 insertions..... 10 per cent.
3 " ..... 15 "
4 or more insertions 20 "

Payment invariably in Advance.

Send 10 Cents extra if we are to forward answers to you.

Address, **The Pharmaceutical Era, Box 583. Detroit, Mich.**

972—WANTED—Three first-class and experienced salesmen for Indiana, Wisconsin and Iowa. Salesmen who have an acquaintance with the drug trade in these states preferred. Work to commence about Sept. 1st. Apply quick. Permanent position and large salaries to the right parties. Reference required. Address DR. KILMER & CO., Binghamton, N. Y.

983—$12,000 will buy one-half interest in a drug business of twenty-five years standing; yearly sales, $43,000; net profit from $8,000 to $10,000 per year. If you mean business, address at once, "M. H. B.," box 1303, Helena, Mont.

985—A BONANZA! Stock, store, three rooms, and lot 150x75, $1,300. In Indiana, only drug store in town. Particulars apply "STEARIN," care of Era.

986—FOR SALE—A modern, paying drug store in one of the best locations in St. Louis, Mo. Size of store, 20x70; large cellar; five year lease; five physicians above; prescriptions last year 9,604, without refills; sales, $33,440. Proprietor sells only because he wishes to retire. The store has always paid and business is constantly increasing. Terms will be made to suit purchaser, as proprietor does not need cash. This offer is a bona fide bargain and will bear the closest investigation. Parties who mean business, and want a store in which they can make money by hustling, should address BARGAIN, care of Era.

987—FOR SALE—Corner drug store in Elmira; invoice, $5,000; sell for $4,500; fine fountain, show cases, etc. Owner not a druggist. Address W. P. HOWARD, Elmira, N. Y.

991—TRAVELING SALESMAN acquainted with the sponge and chamois business west, also south, can find remunerative employment by applying to McKESSON & ROBBINS, New York.

999—FOR SALE—$2,000 drug stock in a new town on the west side of the Rocky Mountains; reason for selling, other business. Address, J. P. NELSON, Columbia Falls, Mont.

1003—TRAVELING SALESMEN, with good references, can secure a profitable specialty for a side line by applying at once to WILMOT CASTLE & CO., Rochester, N. Y.

1009—EXPERIENCE in manufacturing, traveling, managing and prescription compounding, 20 years: registered; 34 years of age, single. Best of references and character. Reasonable expectations. Correspondence solicited till December 1. "GOODMAN," care Era.

1014—FOR SALE—One Tuft's Arctic Soda Fountain, eight syrup cans; one Sterling generator; two 15-gallon copper tanks. Everything in first-class working order. Price, $250 cash f. o. b. here. DR. F. WENZ, Rathdrum, Idaho.

1018—FOR SALE—A1 first-class drug store (no old back number) doing a $10,000 business, in county seat town in Indiana. A bargain for the party with money that means business. "CAMPHOR," care Era.

1019—FOR SALE—First-class drug stock in live town of 2,000 inhabitants. Will invoice from $2,800 to $3,000. Prescription trade of three leading physicians. Reasons—other business. "J. E. M.," Box 4, Hennessey, Okla.

1022—WANTED—Best method of continuous gelatin coating of pills, by a large manufacturer. Address PILLS, care Era.

1024—FOR SALE—"New York Drug Store," State street, Bridgeport, Ct. About $2,000 cash. Four years old. Best location. Get particulars.

1026—WANTED—Comb account to go to jobbing trade in Chicago, by salesman who stands well with trade and who sells all the good houses other goods now. References. Address COMBS, care Era.

1027—FOR SALE—Drug and stationery store in Southern Kansas town of 2,000 inhabitants; stock invoices $2,775; rents low; average daily sales past year, $16; will take a little less than invoice if sold soon. Address "VIOLET," care Era.

1028—FOR SALE—Drug store in Peoria, Ill., doing an exclusive drug business; last year's sales, cash, $7,300; prescriptions, 7,217; stock, including fixtures, about $3,000; rent, including living rooms upstairs and basement, $40 per month; terms, two-thirds cash, balance approved security. Trade is one third German. Business established two years and can be doubled by good man in same length of time. Proper reasons for selling. Investigate this if you mean business and want an assured trade. W. H. MAXWELL, 215 Fourth street, Peoria, Ill.

1029—FOR SALE—The only drug stock and practice in town; stock valued at $1,800; store and dwelling, $1,200. Good opening; terms reasonable. DR. H. F. WHITE, St. Anthony, Iowa.

1035—FOR SALE—Old established drug business in eastern Nebraska; population 10,000; best location in city; stock, $3,500 to $4,000. Address M., 35, care Era.

1038—FOR SALE—Drug and stationery store in good county seat town in Ohio. For full particulars address "A. B. D.," care Oxford Hotel, Cincinnati, O.

1039—WANTED—Address of John Russell, chemist, late of 513 North Eleventh street, Philadelphia. Wm. Robertson, box 1646, San Francisco, Cal.

1040—FOR SALE—$1,000 stock drugs and fixtures, small town, eastern Arkansas. Good country; extensive saw mill interests; can't give my attention. Address "EASTERN," care Era.

1042—FOR SALE—Drug store in Potter County, Pa; business good; price, $1 000; easy terms. Address F. H. SPEARING, Austin, Pa.

1043—WANTED—Position in drug store by young man 20 years of age. Have had three years experience. Good references. Address CHAS. HOLLISTER, Kinmundy, Ill.

1044—WANTED—Position by a pharmacist of 13 years experience, registered in Rhode Island; as prescription clerk or manager or in a capacity where there is business enough to insure a fair salary to a good man; satisfactory references. Address TINCTURE, care Era.

1045—FOR SALE—Stock of drugs, paints, oils, varnishes, new fountain; invoice, $1400; only store; population 1,500, growing rapidly. B. & O. shops to be built, central point. Fourth, Central Ohio and Pittsburgh divisions of B. & O. Address "WEST VA.," care Era.

1046—GRADUATE of New York College Pharmacy, "84;" Medicine, "89;" registered by examination New York State Board; single, temperate, speaking German, French and English, 31 years old, is open for engagement. Would travel, manage drug store or assist practitioner. Best of references. "MEDICUS," care postoffice, Grand Rapids, Mich.

1047—DRUG CLERKS—Send for our list of 1,000 questions, asked by different state boards of pharmacy, if you wish to pass your state board. Otherwise you cannot tell what to study. Address P. O. Box 147, Kansas City, Mo.

1048—WANTED—Experienced salesmen in every state and country to sell K. & S. Tooth-filler (liquid); stops toothache instantly; fills teeth 6 to 12 months; side line. ASHLAND CHEM. CO., 65 Clark St., Chicago, Ill.

1049—WANTED—A clean drug stock, doing good business, in exchange for Montana range cattle. For particulars address C. H. ARTHUR, Webster City, Ia.

1050—GRADUATE—Seven years experience, age 25, desires situation in west or northwest. English and German; best references; state salary. I. B. LUTZ, Blainesport, Pa.

1052—WHOLESALE DRUG BUSINESS FOR SALE in Houston, Tex. This house is now 33 years old; has a trade of $250,000, and with requisite capital can be made to reach $400,000 in a few months; stock now reduced to $45,000, consisting of staples. This is the best point in the United States for this business, and reasons for selling will be given to any one interested in knowing. Address CONKLIN, GEORGE & GAINES, Houston, Texas.

FOR SALE.

The A. Major Cement Co., of 232 William St., New York, was organized October 1st, 1892, with a capital of $100,000. It is the desire of Mr. A. Major, the founder of the business and president of the company, to have the remainder of the shares, not sold, taken by druggists, because they are already interested in the profits of the goods, and by pushing the sales of the cement they can increase the value of their stock. Those who would like to subscribe for some shares will be forwarded a prospectus on application.

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Ninth edition. A complete book of questions and answers on pharmacy, botany and chemistry asked by the various State Boards. Also, tables of doses, incompatibilities, new remedies, and much other valuable information for daily reference. The elements of botany and chemistry are treated in a condensed, practical form. Price, post-paid, $1.50. Order of GRAY & BRYAN. Box 593. Chicago. Ill

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YORK CHEMICAL WORKS, York, Pa.
Please state what periodical you saw our advertisement in.

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FOLDING PAPER BOXES,
DRUGGISTS SLIDE BOXES.

Write for samples and estimates on anything in the paper box line; it will pay you.
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PRICE, 35 CTS. PER 1000.

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℞ BLANKS of all sizes made to order. Estimates furnished for all kinds of DRUGGIST PRINTING.

SEND FOR SAMPLES AND PRICE LIST.

Address J. B. BURR & CO., HARTFORD, CONN.

PUBLISHERS. [Established 1856.] PRINTERS.

℞ 35c. PER 1000. BLANKS

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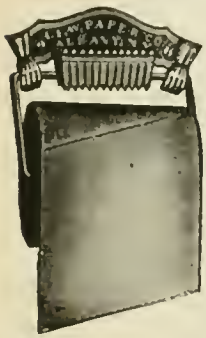
$4.50 WILL BUY

100 Perforated Rolls, best quality

Manufactured from India Jute Tissue,

surface of which is specially prepared for toilet use. Rolls handsomely wrapped. This tissue is also furnished in unperforated rolls and flat packages. Write for samples and particulars.



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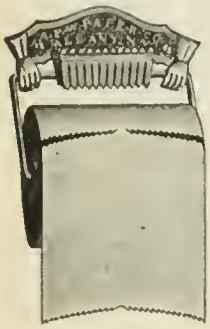
The only **2000** sheet roll.

Every roll handsomely wrapped. No. 1 quality only. The BEST and the CHEAPEST toilet paper manufactured. Our $1 case, containing 10,000 sheets and nickel fixture, displays well and makes the usual 10c. sale a dollar one.

Combination Brand.

1,000 and 1,500 sheet rolls.

No. 1 quality ONLY. A desirable article for the best retail trade.



Cross Cut Brand.

FOUR GRADES.

Every roll enclosed in a neat wrapper, printed in colors.

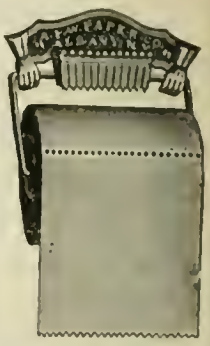
Price per 100 roll case, from $6, less discount.

THE ORIGINAL

PERFORATED ROLL.

In various brands, qualities and sizes.

Price per 100 rolls, from $6.50, less discount.



THE

STRAIGHT CUT.

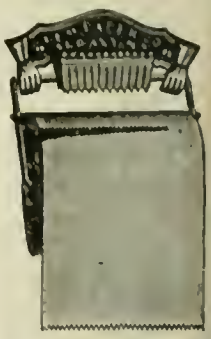
1,000 Sheet Rolls.

First Quality Only.

ORDINARY

Unperforated Roll.

Quality, Quantity and Price to meet the wants of purchasers.



WE ARE the sole manufacturers of the Diamond, Combination, Cross Cut and Unique Brands, but specially recommend the Diamond and Unique Brands as not only A1 in every respect, but so unlike the goods of every other manufacturer that customers cannot be misled by quotations on an article of similar appearance, but inferior in quality.

A. P. W. PAPER CO., ALBANY, N. Y.

New York, 28 & 30 North Moore St. **Chicago, 164-166 Market St.**

[S. P 31.]

MISCELLANEOUS.

N.Y.Q.&C.W.
MORPHINE
1 OZ VIALS
1/8 OZ VIALS.

N.Y.Q.&C.W.
SANTONINE
1 LB CARTONS
Crystallized
and Powdered.

N.Y. QUININE AND CHEMICAL WORKS
114 WILLIAM ST
NEW YORK.
LIMITED.

QUININE SPECIAL N.Y.Q.

25 OZ. CANS
5 OZ. CANS
1 OZ TINS
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ACETANILID, WHITE CRYSTAL AND POWDER
COCAINE, HYDROCHLORATE QUALITY UNSURPASSED.
MORPHINE, SULPHATE QUALITY UNEXCELLED.
ALOIN, SANTONINE ETC.
POWDERED OPIUM, U.S.P.

"N.Y.Q.&C.W."
COCAINE
1 OZ. VIALS.

N.Y.Q.&C.W
ACETANILID
1 LB. CARTONS
1 OZ. CARTONS

ONE OUNCE
HYDROCHLORATE of COCAINE
NEW YORK
QUININE AND CHEMICAL WORKS (Limited)
ONE OUNCE
SULPHATE of QUININE
NEW YORK
QUININE & CHEMICAL
WORKS.
Works, Limited
FIVE OUNCES
SULPHATE OF QUININE
NEW YORK
QUININE & CHEMICAL
WORKS Limited
MORPHINE.
CODEINE.
QUININE.
CINCHONINE.
CINCHONIDINE.
COCAINE.
ALKALOID.
NITRATE
SOLUTIONS
OLEINE.
ALOIN.
CAFFEINE.
SANTONINE.
THEINE.
ONE OUNCE
SULPHATE OF QUININE.
NEW YORK
QUININE & CHEMICAL
WORKS (Limited)
Quinine and Chemical Works Limited
25 OUNCES
SULPHATE OF QUININE.
NEW YORK
QUININE & CHEMICAL
WORKS (Limited.)
MORPHINE.
CODEINE.
QUININE.
CINCHONINE.
CINCHONIDINE.
COCAINE.
ALKALOID.
NITRATE
SOLUTIONS
OLEINE.
ALOIN.
CAFFEINE.
SANTONINE.
THEINE.

SULPHATE OF MORPHINE
N.Y.Q & C.WORKS
NEW YORK.
SULPHATE
OF
MORPHINE.
5 OUNCES
POISON
POISON
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& C·WORKS
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MORPHINE,
CODEINE,
QUININE,
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SANTONINE,

NEW YORK QUININE AND CHEMICAL WORKS (LIMITED)

OFFICE 114 WILLIAM ST.

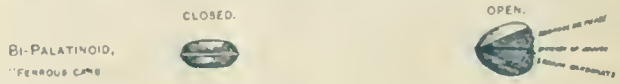
P. O. Box 2120.

Cable Address "Quinchon."

To the Drug Trade:

As is well-known, the manufacture of Quinine and Morphine in this country is confined to one other factory and our own works; the same is true of Santonine, and we are the largest makers of Acetanilid and Aloin in the United States. Our products are highly appreciated by and widely distributed through the trade, and require no encomiums on their appearance and quality.

There is a field open for the presentation of pure chemicals and drugs in powdered form, encased in a palatable air-tight covering, containing definite weights. This desideratum is secured in the "Bi-Palatinoids" and "Palatinoids" which we offer, with confidence that their merits will be readily seen and appreciated.



They have received the endorsement of prominent practitioners in Great Britain, and we have fortunately secured the right to manufacture and introduce them in this country.

Trusting that you will favor us with your orders for these, as well as for our chemicals, we remain

Very respectfully,

N. Y. Quinine and Chemical Works, (LIMITED.)

N.Y.Q.&C.W.
MORPHINE
1 OZ. VIALS
1/8 OZ. VIALS.

N.Y.Q.&C.W.
QUININE
5 OZ. CANS, 1 OZ. CANS.
1 OZ. VIALS,
AND SMALLER SIZES.

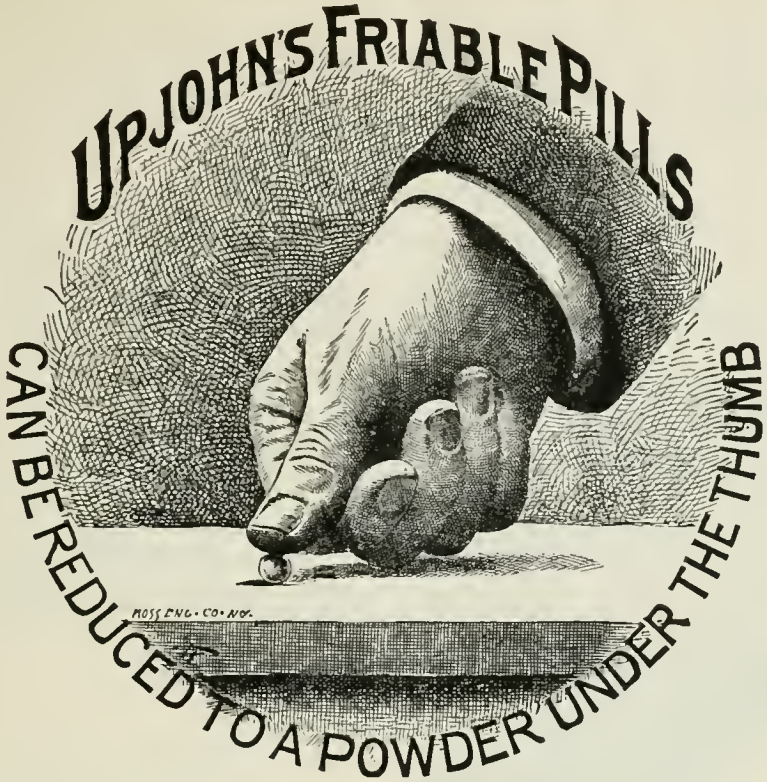
N.Y.Q.&C.W.
ACETANILID
1 LB. CARTONS
1 OZ. CARTONS.

N.Y.Q.&C.W.
COCAINE,
1 OZ. VIALS 1/8 OZ. VIALS

THE LARGEST EXCLUSIVE PILL MANUFACTURERS
IN THE WORLD

More than five hundred kinds listed and constantly in Stock.

SEND FOR LIST.



PRIVATE FORMULÆ.

With our thirty thousand feet of floor space we have unsurpassed facilities for the execution of large private formulæ at favorable prices.

SUBMIT FORMULA FOR QUOTATION.

THE UPJOHN PILL AND GRANULE CO.,

60 Maiden Lane, NEW YORK. KALAMAZOO, MICH.

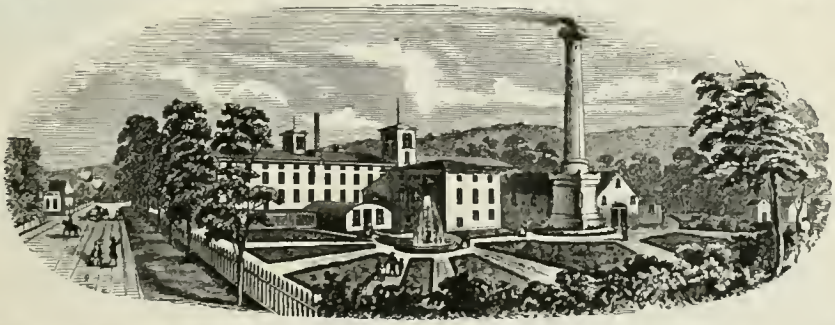
DRUGS, CHEMICALS & Pharmaceuticals.

THE

TILDEN COMPANY

The originators and first makers of Fluid Extracts.

Established 1848.



Incorporated 1893.

We guarantee the quality of everything we manufacture.

MANUFACTURERS OF

Fluid Extracts, Pills and Standard Medicinal Preparations

Elixir Iodo Bromide Calc. Comp., Maltopepsine, Calisaya Cordial, Firwein, Diphtherine and Elixir Maltopepsine.

Circulars and Samples of any of our Preparations cheerfully furnished on application.

LABORATORY: NEW LEBANON, N. Y.

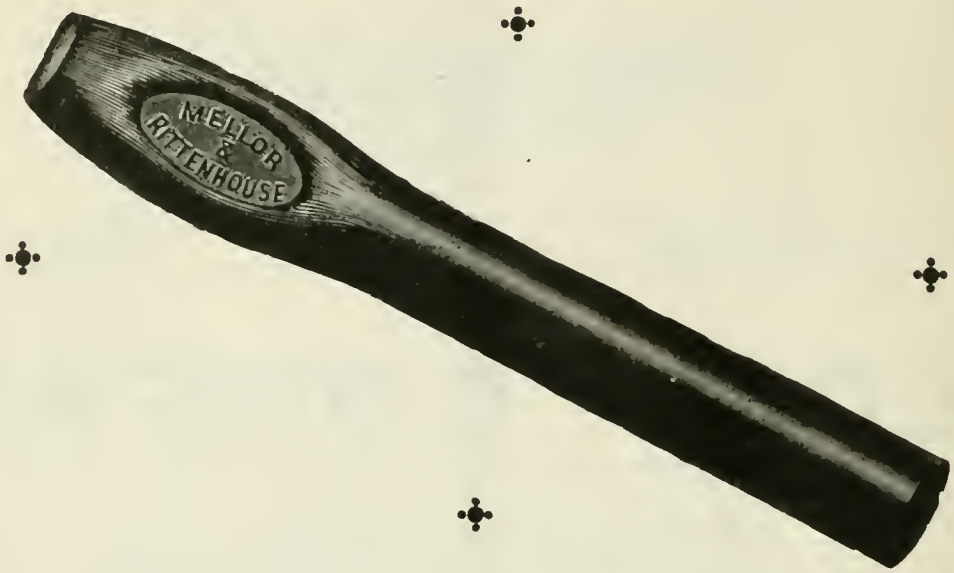
BRANCH HOUSE - - - ST. LOUIS, MO.

[S. P. 1.]

LICORICE.

HIGHEST AWARDS:

Centennial Exposition, Philadelphia, - -	1876.
Paris International Exposition, - - - -	1878.
New Orleans Exposition, - - - - -	1885.



STICK LICORICE.—4, 6, 8, 12, 14 and 16 Sticks to the lb., packed in 5 lb. Wood Boxes.

LICORICE LOZENGES.—In 5 lb. Tin Cans; in 5 lb. Glass Bottles; in Bbls., bulk.

CATALUNA LICORICE.—100 Sticks in a Box.

POWDERED EXTRACT LICORICE.

POWDERED LICORICE ROOT.

AMMONIACAL GLYCYRRHIZIN, in Scales.

THE MELLOR & RITTENHOUSE CO.,

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WORLD'S COLUMBIAN EXPOSITION.

We cordially invite you to visit and inspect our exhibit of pharmaceutical products, which is located in the LIBERAL ARTS BUILDING, at Gallery D, Column 96. We believe that you will find it of sufficient interest to compensate you for the trouble, as the variety of products shown is most comprehensive, and represents true pharmacy in an advanced degree.

Our Mr. H. A. Stearns is in charge, and it would give him, as well as ourselves, great pleasure in receiving a visit from you.

Yours very truly,

FREDERICK STEARNS & CO., DETROIT, MICH.

PRODUCTS OF THE
FARBENFABRIKEN
VORM
Friedr Bayer & Co

1893

Aristol
Salophen
Europhen
Phenacetine=Bayer
Piperazine=Bayer
Sulfonal=Bayer
Losophan
Trional

For pamphlets address

W H Schieffelin & Co
New York
Sole Agents and Sole Licensees for the United States

ARISTOL.—THIS TOPICAL REMEDY is widely employed as a convenient, agreeable and effective dressing in major and minor surgery, dentistry, inflammatory conditions of the eye, ear, nose and genitalia, ulcerations, burns and bed-sores. Aristol adheres to wounds and membranes.

ARISTOL may be used dry, or in 10 per cent. ointments, oils, collodions, or ethereal solutions. *Supplied by us in ounces only.*

SALOPHEN.—IN ACUTE RHEUMATISM Salophen has been strongly recommended as the most energetic and eligible remedy now employed. Salophen is a salicylic-phenol derivative, so bonded chemically as to render it innocuous.

SALOPHEN is supplied in *ounces, tablets and pills.* It may be given with equal parts of Phenacetine. (*See Pill List "W. H. S. & Co."*)

EUROPHEN.—AS A COMPLETE SUBSTITUTE for IODOFORM no remedy is comparable to Europhen. It is the best known cicatrisant for open wounds, and catarrhal or ulcerative states, whether or not specific; and it has a special value in cavital lesions.

EUROPHEN has five times more covering power than iodoform, and adheres to denuded surfaces. It is supplied in *ounces.*

PHENACETINE-BAYER.—THIS REMEDY has fully justified the opinions of medical men touching its high value in therapeutics. It is indicated in all acute, inflammatory, febrile conditions, and all forms of pain. It is the safest and most active of the antipyretics and analgesics.

PHENACETINE is supplied in *ounces, tablets* and *pills.* Also in various combinations with Salophen, Sulfonal, etc.

SULFONAL-BAYER.—FOR INSOMNIA and the NEUROSES the safest and most decided remedy is Sulfonal, since it induces physiological sleep, free from narcosis and sequelæ. It is the most reliable of hypnotics, and is endorsed alike by neurologists and general practitioners.

SULFONAL is best exhibited in boiling water, allowed to cool to the drinking point. *Supplied in ounces, tablets and pills.*

LOSOPHAN.—THIODOCRESOL or LOSOPHAN is indicated in MYCOTIC, FUNGOIN or PARASITICAL diseases. It has given excellent results in mycosis, pityriasis, eczema, prurigo, sycosis vulgaris, the epizoa, acne and pediculosis.

LOSOPHAN is employed in 1 to 10 per cent. solutions or ointments. Eligible formulæ are given in our circular. *Supplied in ounces.*

PIPERAZINE-BAYER.—FOR LITHIASIS, acute and chronic gout, and uric acid dyscrasia, no remedy has acted so well as PIPERAZINE. In renal colic and urinary hemorrhage, it is especially efficacious. PIPERAZINE-BAYER is made by a process whereby its cost is greatly reduced.

PIPERAZINE-BAYER is supplied in *half ounces, ounces* and *tablets.* In painful conditions it is combined with Phenacetine.

TRIONAL is a nerve sedative and hypnotic which has given very satisfactory results in cases not amenable to treatment by other drugs. It is peculiarly valuable in slight psychical excitement, accompanied by obstinate insomnia. It acts promptly, and is very useful in delirium.

TRIONAL is given in doses of 15 to 30 grains. Where pain is present it may be given conjointly with Phenacetine. *Supplied in ounces.*

SUNDRY DEPARTMENT.

DRUGS, CHEMICALS & Pharmaceuticals.

STRONG, COBB & COMPANY'S HANDKERCHIEF EXTRACTS.

REGULAR ODORS.

In ½ pound Bottles.

PRICE PER POUND, $3.00

Adonis,
Cherry Blossoms,
Frangipanni,
Heliotrope,
Jasmine,
Jockey Club,
Locust Blossoms,
Lily of the Valley,
Musk (De La Rue),
New Mown Hay,
Ocean Spray,
Patchouly,
Stephanotis,
Trailing Arbutus,
Violet,
White Lilac,
White Rose,
Ylang-Ylang.

SPECIAL ODORS.

In ½-pound Bottles.

	Per Pound.
Crab Apple Blossom,	$3.50
Frangipanni, pure,	5.00
Musk, pure, -	5.00
Sweet Lilac, -	3.50
Violet (concentrated)	5.00
Zulinda, - -	4.00

ABOVE ARE SPECIALLY FINE.

STRONG, COBB & COMPANY'S SACHET POWDERS.

¼-lb Bottle Sachet Powder, Full Size.

LIST OF ODORS AND PRICE.

	Per Pound.
White Rose, ¼-pound Bottle, - - -	$3.00
Jockey Club, ¼-pound Bottle, - - -	3.00
Heliotrope, ¼-pound Bottle, - - -	3.00

In one pound lots of any one or more Odors a handsome Jar will be given without extra charge.

3-dram Screw-top Tubes, -. -	per doz.,	$0.75
1-ounce Screw-top Jars, - -	per doz.,	1.75
¼-pound in 9-oz. Bottles, - -	per lb.,	3.00

STRONG, COBB & COMPANY'S COSMETIC.

	Per Dozen.	Per Gross.
Brodie's Cosmetic, Black, Brown, White and Pink, -	$0.75	$8.00
No. 4911, Cosmetic—Black, Brown or White, - -	.30	3.00
De La Rue's Cosmetic, Black, Brown or White, - -	.60	6.00

STRONG, COBB & COMPANY,

WHOLESALE DRUGGISTS, ESTABLISHED 1833. **CLEVELAND, OHIO.**

Tribromphenol-Bismuth.

MANUFACTURED BY

Dr. F. von Heyden's Successors, in Radebeul, near Dresden, Germany.

TRIBROMPHENOL-BISMUTH is a yellow, neutral, insoluble powder, nearly devoid of taste or smell, non-toxic, and absolutely harmless to the mucous membrane of the digestive tract.

It contains 49½ per cent Bismuth Oxide and 50 per cent Tribromphenol, in chemical combination.

This neutral preparation which has no irritating action on the mucous membrane, even when the latter is affected by disease, and which is free from any indirect injurious action. forms, as has been demonstrated by experiments, a layer on the intestinal mucous membrane, and protects it when it has been laid bare by Cholera for instance.

It acts on the Cholera Bacilli in the intestines by arresting their development and even killing them; it converts the Cholera poison into a non-poisonous substance, not capable of absorption.

According to Prof. Huéppe, of the University of Prague, Tribromphenol-Bismuth is unquestionably superior to Calomel. (Hueppe, "The Cholera in Hamburg," Berliner Klinische Wochenschrift, 1893, p. 162.")

From the clinical results obtained, Tribromphenol-Bismuth is the *specific in Cholera Asiatica*, and the best intestinal antiseptic in Diarrhœa, Dysentery, Typhoid Fever, etc.

Two other new Bismuth compounds made by the same manufacturer, viz: **Phenol-Bismuth** and **Betanaphthol-Bismuth**, have been employed with excellent results by Dr. F. M. A. Jasenski (Archives des Sciences Biologiques, Vol. II, No. 2), in the treatment of gastro-intestinal catarrh, acute proctitis, etc.

The above named preparations, as well as **Cresol-Bismuth** and **Pyrogallol-Bismuth**, are supplied in one-ounce vials.

SOLE AGENTS FOR THE UNITED STATES:

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BURROUGHS, WELLCOME & CO.

Manufacturing Chemists

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Burroughs, Wellcome & Co.'s Offices and Warehouses occupying seven floors in all.

CORDIALLY INVITE Physicians and Pharmacists to visit their exhibit in the Manufactures Building (British Section) of the Columbian Exhibition, where a register is kept for their names and addresses, and where facilities will be offered for meeting friends and for writing letters.

Among the products exhibited by Burroughs, Wellcome & Co. may be seen the Congo Medicine Chest, fitted with "Tabloids," and carried by H. M. Stanley's Expedition through Darkest Africa.

BILLINGS, CLAPP & CO.

Manufacturing Chemists, BOSTON.

Pharmaceutical Preparations.

Fluid Extracts
Elixirs,
Syrups,
Medicinal Wines,
and Specialties.

Proprietors of NICHOLS & CO.'S
Elixir Bark and Iron,
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CHEMICAL CO.,

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Manufacturers of

RELIABLE,
UNIFORM,
PURE

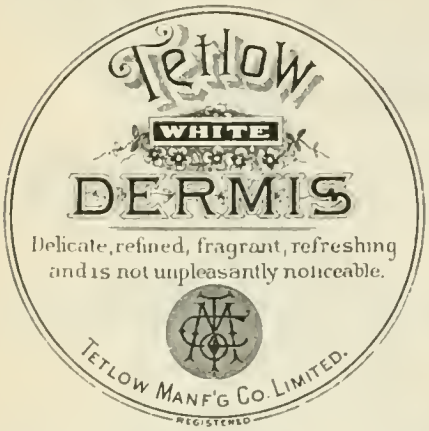
SALICYLIC ACID.

AND A FULL LINE OF

PHARMACEUTICAL - AND - PHOTOGRAPHIC - CHEMICALS.

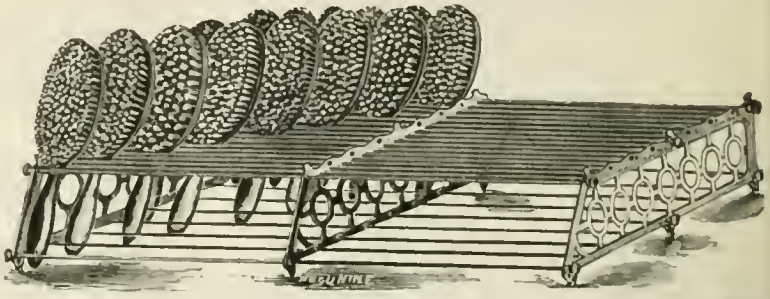
SEASONABLE GOODS.

DERMIS CABINET OFFER.



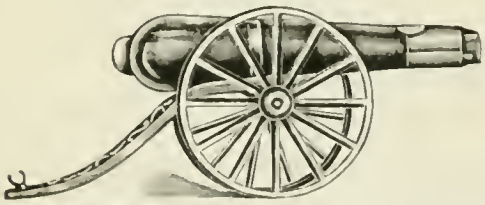
With an order for two Cabinets, easel style, size 12x15 inches, depth 3 inches. Each Cabinet contains two dozen Dermis Complexion Powder. Price per Cabinet, $3.50. With an order for two Dermis Cabinets, at $3.50 each or $7.00 total, and also a list of lady patrons, the Tetlow Manufacturing Co. will mail to each lady on the list a sample of Dermis Powder, with a business card with such name on each. A beautiful gilt frame show card, 24x28, will be also furnished with such offer.

CRAVES HAIR BRUSH RACK.



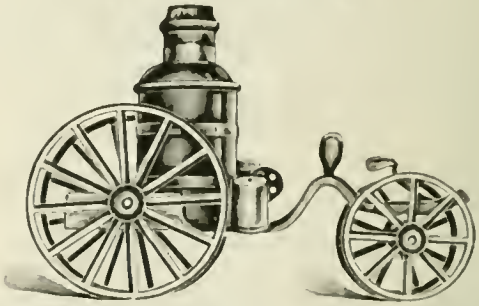
Prevents all marring of backs and breaking of bristles. 10 dozen brushes can be displayed in a counter space of 19x32 inches, so that each is in plain view. Best of steel. Will last a lifetime. No. 1 Rack, 19x32, price each, $10.00.

FANCY GLASS EXTRACT.



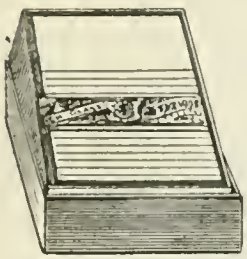
Cannon-shaped Glass Extract, filled with choice perfume; one in box. Size, 7x2½x2¾. Per dozen, $2.25.

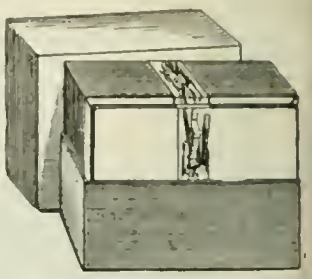
FANCY GLASS EXTRACT.



Miniature Fire Engine, containing bottle of fine handkerchief perfume. Size, 6x4½x2. Per dozen, $2 25.

PAPETERIE ASSORTMENTS.





We have put up, for the convenience of our trade, an assortment of box paper, 50 styles in a box, no two alike, retailing in price from 10 cts to 50 cts No. 1893 case, 50 papeteries, per case $7.50.

CELLULOID SOAP BOX.

No. 3. Baby pink shade, Celluloid Soap Box. Size, 3½x2½x1¼. Per dozen, $4.00.

No. 3. Baby blue shade, Celluloid Soap box. Size, 3½x2½x1¼. Per dozen, $4.00.

MIRRORS.

No. 1100. Embossed burnished silver frame, easel back, 3x5 beveled edge mirror; per doz. $2.00

No. 1101. Embossed burnished silver frame, easel back, 4x6 beveled edge mirror; per doz. $3.50

No. 1102. Embossed burnished silver frame, easel back, 5x7 beveled edge mirror; per doz. $5.00

PUFF BOX.

No. 3. Baby Pink Celluloid Puff Box. Size 2⅝x2⅝; per doz. $7.00. No 3. Baby Blue Celluloid Puff Box. Size, 2⅝x2⅝; per doz. $7.00. No. 4 Baby Pink Celluloid Puff Box. Size, 3x3¼; per doz. $10.50. No. 4. Baby Blue Celluloid Puff Box Size, 3x3¼; per doz. $10 50.

Your Orders Solicited. Yours truly,

LORD, OWEN & CO

USE "AN IDEALLY PERFECT PRODUCT," PEROXIDE OF HYDROGEN.

Table of Comparative Tests of Various Samples of Medicinal Hydrogen Dioxide, procured directly from the Manufacturers or their authorized agents.

No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8½	3½	½	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅞	1⅛	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	½	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11½	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9½			7½	" " " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8½	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3½	3⅛	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3½	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

Dr. S. S. Wallian states: No. 9 is an almost ideally perfect product, and at the same time shows 15 p. c. greater volumetric strength than is claimed for it

Specify LARKIN & SCHEFFER, ST. LOUIS, in orders.

WAMPOLE'S BEEF, WINE AND IRON

IN BULK.

By Bbl, - - $1.30 per gal. By 10-gal. Pkgs, - $1.40 per gal.
By 1-2 Bbl., - - 1.35 " By 5-gal. Pkgs. - - 1.50 "
Less quantity, $1.75 per gal. No charge for Packages.

WITH HANDSOME LITHOGRAPHED LABELS. Buyer's name prominently printed on same, at the following prices:

¼-gross Lots, : : : $45.00 per gross. 1-gross Lots, : : : $42.00 per gross.
½-gross Lots, : : : : 43.50 " Packed in ¼-gross cases.

We use a fine Pure Sherry Wine in the manufacture of this article, assuring a delicate flavor, and we guarantee the quality to be equal to any in the market.

We invite comparison with other manufacturers, and will cheerfully furnish samples for that purpose.

Your early orders and enquiries solicited through wholesale jobbers or direct from us.

HENRY K. WAMPOLE & CO.,

Manufacturing Pharmacists,

441 Green Street. (Mention the Era.) PHILADELPHIA.

WHY ARE

WARREN'S CAPSULES

POPULAR ?

Because { They are uniform in size; Have no ragged edges; Always fit perfectly; Hold oils as well as powders.

We manufacture all kinds and give special attention to the encapsulling of private formulas.

LET US SEND YOU SAMPLE.

WARREN CAPSULE CO., . DETROIT, MICH.

IATROL

—IS—

An Inodorous, Antiseptic Powder.

SUPERIOR TO IODOFORM.

A POSTAL CARD, NAMING THIS JOURNAL, WITH YOUR ADDRESS WILL BRING A LARGE SAMPLE FREE.

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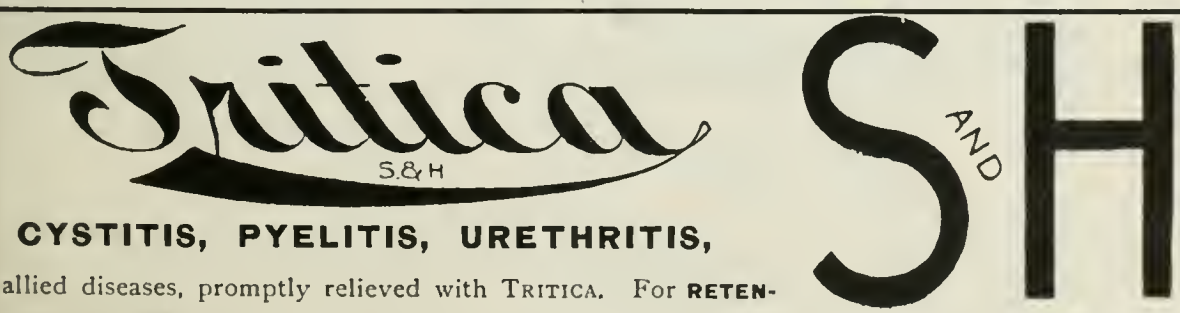

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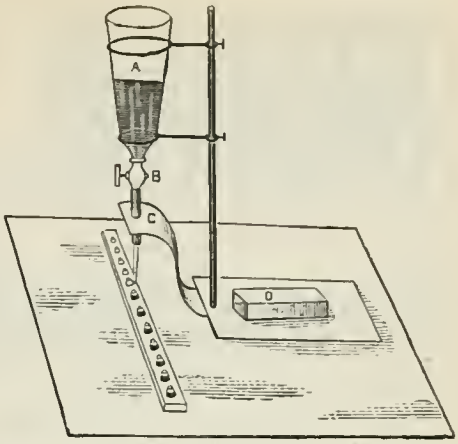

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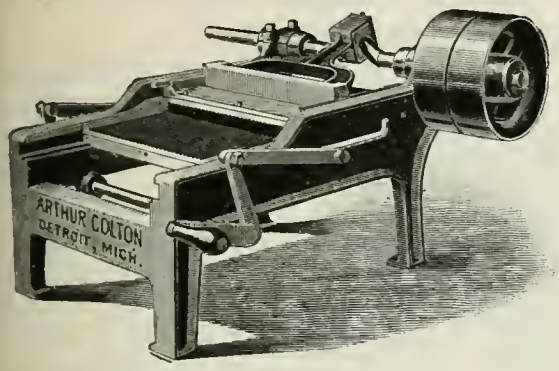

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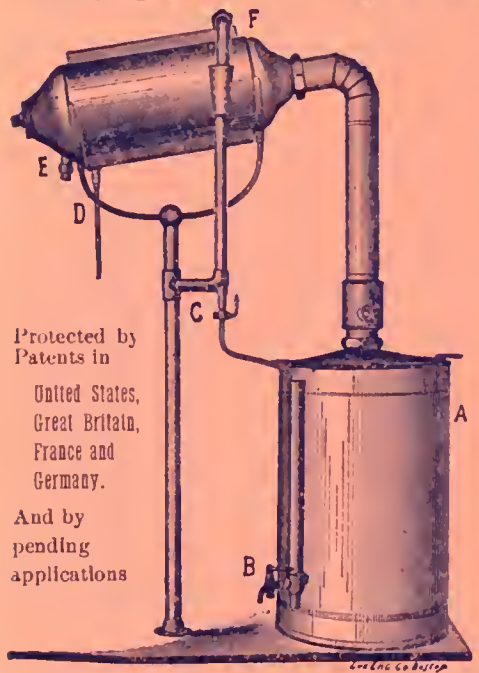

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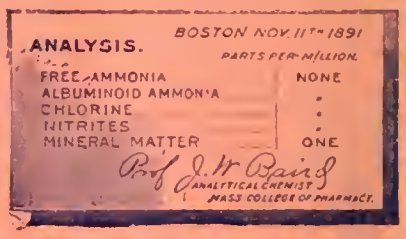
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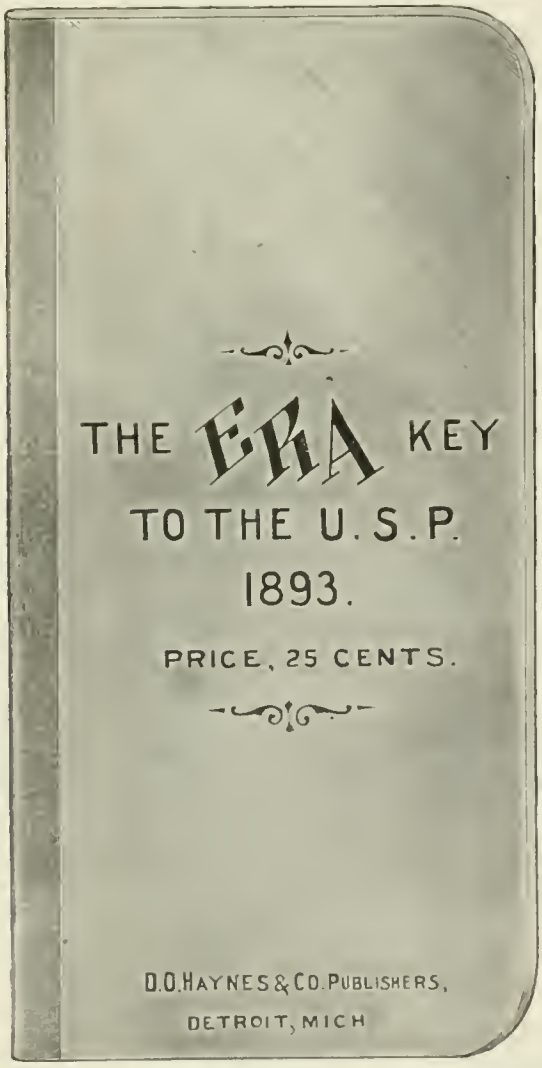

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ALL WHOLESALE DRUGGISTS recommend this Inhaler and solicit your order, because it contains enough pure Menthol to thoroughly medicate the air passing through it, and produce the desired effect.

Order of them, and send your label for address on 250 Japanese napkins for your soda fountain, books, cards, etc., to—

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S. G. P. O. Stewart's Gipsy Pile Ointment.

OVER 1,000 TESTIMONIALS FROM PHYSICIANS.

Druggists cannot praise the ointment too highly. See testimonials in Philadelphia Medical World. Profits large. Retails 50c. Wholesales 25c. Express or postage prepaid. Address—

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WHITE DROPS.

Recommend Russell's White Drops for Babies suffering from Wind Colic, Restlessness, Acidity of the Stomach, Cholera Infantum, and kindred complaints. Retails 25c a bottle; wholesale $1.75 per doz. Mfg'd by—

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Sold by all Jobbers.

DR. HOXSIE'S
CERTAIN CROUP CURE

A preventive as well as cure for all congestive and inflammatory attacks to throat and lungs. *Tastes pleasant; does not contain opium; will not nauseate.* **Retail Price, 50c per bottle.**

To introduce this great remedy we will send 1 doz. bottles to any druggist *once*, for $3.63, and prepay express charges; also include *one extra bottle, FREE.* Cash must accompany order.

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It is just what its name implies; "a preventive of disease." It cleans the teeth thoroughly; cleans every crack and crevice—cleans them as a dentist cleans them. The fragrant dentifrice

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Retails for twenty-five cents.

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MRS. NETTIE HARRISON does not do business that way. Merit and advertising sell her toilet articles. Try them. They please the ladies. Wholesale druggists not allowed to sell to cutters. Write for particulars.

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LOLA MONTEZ CREME, the SKIN FOOD and TISSUE BUILDER, puts dollars in the cash box.

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To meet the demand for standard and uniform formulas for many preparations frequently called for and not recognized in the Pharmacopœia, the American Pharmaceutical Association appointed a committee in 1885 to prepare such a work. The result of the efforts of this committee is now made public.

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Do not fail to post the Doctors who trade with you regarding this NATIONAL FORMULARY. It is The Standard of Unofficinal Formulas for both the dispenser and the prescriber.

WANTED
Whooping Cough

If there are any cases of Whooping Cough in your town, and you will inform us by mail and send us one hundred or more names of heads of families in your town, we will send you **HALF A DOZEN**

Raymond's Pectoral Plasters
FREE.

Also advertising matter, with your imprint, to all names on the list you send.

This offer is to retail druggists only, and applies to towns in which there are no more than 50 druggists. Send label with list.

Raymond's Pectoral Plaster Positively Cures Whooping Cough.

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A VALUABLE BOOK FOR DRUGGISTS.

The Latin Grammar of Pharmacy and Medicine:

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Professor of Latin Language and Literature, University of Kansas; with an Introduction by L. E. SAYRE, Ph. C., Professor of Pharmacy in, and Dean of, Department of Pharmacy, University of Kansas. With Elaborate Vocabularies.

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This book is the outgrowth of experience. It has been designed to meet the wants of pharmaceutical and medical students whose knowledge of Latin is deficient. There is no doubt but that the student whose previous Latin education has been neglected is at a great disadvantage, compared with those who have acquired a fair knowledge of that language. He is much slower in understanding the terminology of the words used in Medicine and Pharmacy, and without a clear knowledge of terms satisfactory progress is impossible.

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The aim has been to make it practical in each detail; the exercises, questions, etc., relate to the preparing and compounding of medicines. Many Latin prescriptions and formulæ are scattered throughout the text.

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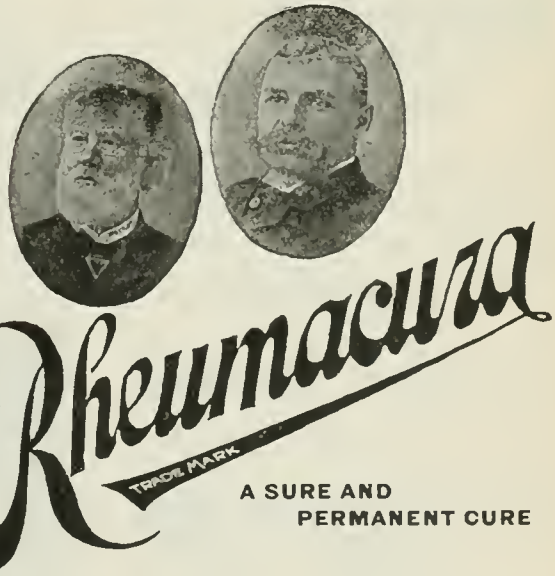

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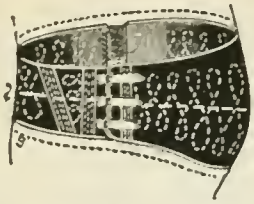

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PRICE TO RETAIL DRUGGISTS.

Dr. Edison's Obesity Pills at $18.00 per doz., less 25 per cent. $13.50
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Dr. Edison's Obesity Pills retail at $1.50 per bottle.
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Your wholesaler allows the trade 25 per cent off retail price. Send for illustrated catalogue, and eight-column article on Obesity.

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The only Kefir Kumyss in the market. Packed in Cases of 6 and 12 Qt. Bottles each, $4.00 per doz, less 15% to the trade.

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NEW YARNS and FUNNY JOKES.

All the latest "Good things" to tell your slower neighbor, to while away the tedium of the railroad or steamboat travel; to help you through a rainy day in the country; to cheer you in a hundred situations which are dull or depressing. It has a thousand good stories, aphorisms, epigrams, dialogues, catches, conundrums and sells; and it has a hundred and seventy funny pictures by the funniest men of the day—Chip Drake, Howarth, Carleton, Shoppard, Peterson, Burns, Bisbee, Smith, Spedon, etc., etc., in 110 large pages (quarto) in fancy cover. Postpaid, **30 cents.**

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DR. R. A. WILSON'S

Anti-Dyspeptic & Headache Pills

These Pills, so long and favorably known by the public (it being over 50 years since they were first introduced), have been, at the request of numerous patrons, reduced to granules. They will hereafter be put up in vials, and the wrapper printed on Turkey red paper. One quarter dozen vials are attached to a show card, and a wire easel goes with each card, so that they can be prominently displayed on top of show case, or in window, as fancy may dictate. To the dispenser we would caution, "see that you get the wire easel from the jobber," as one accompanies each card. Advertising furnished on application to proprietor.

B. S. FAHNESTOCK,

Sole Prop., PITTSBURGH, PA.

IN COLLAPSIBLE TUBES, $1.75 PER DOZ.

Just the Thing for Summer Use. Unrivalled for Sun-Burn.

DRUGGISTS SHOULD STOCK IT.

Your jobber has it, or we will furnish it direct.

MAYELL-HOPP CO.,

CLEVELAND, O.

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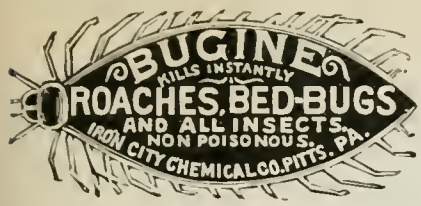
CAPACITY 500,000 BOXES PER DAY. ROCHESTER, N. Y.



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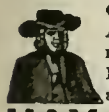

Cleanses the Nasal Passage. Allays Pain and Inflammation. Heals the Sores. Restores the Senses of Taste and Smell. IT CURES

HAY FEVER! TRY THE CURE.

Not Like any Other.

Is applied into each nostril direct to parts affected and is pleasant. Price 50 cents at Druggists, by mail 60 cents.

QUAKER MEDICAL ASSOCIATION,
ST. PAUL, MINNESOTA.

COOPER'S

Floral Dentine

FOR THE

Teeth and Breath

Is the Best Dentine in the World.

Prevents the Decay of the Teeth.
Renders the Teeth Pearly White.
Removes all Traces of Tobacco Smoke.
Is perfectly Harmless and Delicious to the taste.
In Collapsible Tubes only.

PRICE, 25 CENTS.

TO DRUGGISTS.

We will send you 3 dozen Floral Dentine and 150 samples with your name and card printed on them, for only **$4.50.**

The samples will sell the goods, and you make a clean 100% profit.

Correspondence solicited. Address—

COOPER & HARDENBURGH,
KINGSTON, N. Y.

EVERY druggist in the United States should handle and push **Farrand's Fragrant Parisian Dentifrice,** because it has no equal in fineness of quality. It is not simply a wash: it is the cheapest fine dentifrice in the market, and is sold **only** to the **Drug Trade.** Full sized samples will be sent free of charge or expense to every druggist who will write for them. Address—

WM. H. FARRAND,
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Galled Horses

Worked without pain or cruelty. 'Tis folly to lose the use of your horse for a single day. Moore Bros.

GALL POWDER

will effect a cure in harness. Sent anywhere by mail 50c and $1.00 per can. Ruptured colts cured by anyone. Barren cows restored to fertility. Cattle remedies. Valuable circular free. Agents: C. N. Crittenton Co., New York; Fuller & Fuller Co., Chicago.

MOORE BROS., Vet. Surgeons.
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GOULD'S MEDICAL DICTIONARY.

Leather, thumb indexed, - $4.25
Half leather, - - - - 3.25

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FOUR-FOLD LINIMENT

will cure Scrofulous Sores, Swellings and Piles. We warrant it to act speedily and safely in Spavin, Collar Boils, Sweeney, Hardened Lumps, Sprains, Bruises, and other similar diseases of horses and cattle. It can be obtained at any of the following jobbers:

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Get our circular and terms. Mention the Era.

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NEW GERMICIDE AND DISINFECTANT.

SULFURINE.

Concentrated solution of sulphur; no acid or alkali. Highly endorsed by physicians for Diphtheria, Sore Throat, Rheumatism, Skin Diseases, Sweating and Sore Feet. Superior to Peroxide of Hydrogen for Diphtheria. Destroys the membrane and heals the diseased surface.

A perfect antiseptic mouth wash for dentists.

1 bottle gives 9 sulphur baths equal to those at the most celebrated springs. Removes all odors from the body.

Sample bottle sent free to any physician or dentist who sends us his professional card.

THE HYGIENE OF THE HAIR preserved by using SULFURINE SOAP. A perfect toilet and medicated soap combined; exquisitely perfumed. Removes Dandruff and prevents hair from falling out. Highly medicated with Sulfurine, as we actually use Lanoline to carry the medication. Special discount given to druggists only to prevent cutters from handling it.

SULFURINE TOILET CREAM removes wrinkles.

Sulfurine Antiseptic Healing Cream for open sores, ulcers, ulcerated and itching piles.

Manufactured only by—

THE SULFURINE CO.,
3407 STATE ST., CHICAGO

Mailing Boxes.

We sell our **Locked Corner Mailing Boxes** to the trade direct, and thereby save them the expense and profit of the jobber in a large city.

Our expenses are light, and we are in a section where wood can be procured cheaply. Let us quote you prices.

We know we can please you.

SMITH & RANDALL,

Mention the Era. PITTSFORD, VT.

WARNING.

To the Drug Trade and all others handling the medicine known as "One Night Cough Cure."

Whereas, By a decree of the Circuit Court of the United States, for the Eastern District of Pennsylvania, in a suit entitled Kohler Manufacturing Co. *vs.* E. S. Beshore, which decree bears date of December 5th, 1892, it was decided that the said Kohler Manufacturing Co. has no lawful right to the trade-mark "One Night Cough Cure," now, therefore, *all persons concerned* will please to take notice that the undersigned has the exclusive right to said trade-mark for a medicine, and that anyone selling, or offering for sale, a medicine under said name, unless it be the genuine manufacture of the undersigned, or his associates or assignees, will be prosecuted for infringement to the full extent of the law. This notice is issued with the approval of counsel learned in the law.

E. S. BESHORE, POTTSTOWN, PA.

PROPRIETARY ARTICLES.

'Tis Always So.

JAN. FEB. MAR. APL. MAY JUNE JULY AUG. SEPT. DIPHTHERIA. NOV. DEC.

As it is the Only Remedy that is Reliable, Safe and Sure, we have Given it to the Public.

Our success in active practice with Protectio is so great that we can promise absolute relief from all throat troubles, diphtheria, scarlet fever, croup, measles, mumps, colds, etc., and we respond in person to responsible calls in any part of the United States or Canada.

It Cures Every Cold, and Prevents all Diphtheria.

Too many know it to have this fact doubted.

All such diseases start in with the ordinary symptoms of a cold, and it is wise for each family to surely and pleasantly check every child's cold with Protectio. Sold by all druggists for $1.00 per bottle.

BRANCH OFFICES:
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A. L. WORDEN, M. D.,
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Live . . Druggists.

If you will send us 10 or 12 names of customers who are in horse breeding line, including liverymen, we will send them trial packages of Quinn's Ointment, complimentary, and write personal letters to call on you for our regular size. Address,—

W. B. EDDY & CO., WHITEHALL, N. Y.

TONKA-TALPA SOAP

THE STEWART CHEMICAL CO., Cincinnati, O.
ALSO PROPRIETORS OF
Stewart's Pine Tar Salve; Stewart's Arnica Tar (for animals);
Stewart's Antiseptic Pine Tar Salve (for Physician's Use).
These are Salable Goods which Every Druggist should handle

Coulson's Phospho-Tonic

A Phosphorized Tonic for the Brain and Nervous System, prepared expressly for physicians' use. Retails 50c. Price $1 per dozen. Full sized sample sent free on application. Address, mentioning *Era*,

Wm. Coulson Drug Co., Buffalo, N.Y.

Stecher's "Stick 'Em" Fly Paper.

Old customers stick to it and new ones take to it. It outsells others. It is the largest. Supplied by wholesalers and the manufacturer—

HENRY W. STECHER,
CLEVELAND, O.

A RUBBER STAMP FREE
WITH HOLLOWAY'S HERB TEA.

For the next 60 days I offer to any retail druggist who will send me an order for 3 doz. Holloway's Herb Tea, the great remedy for Constipation and Blood Disorders, 25c size, at $2 per doz., an elegant, automatic, 4-line rubber stamp, with your name and address, also 250 sample packages, counter wrappers, &c., by express prepaid.

ADDRESS— GEO. W. HOLLOWAY,
807 N. Salina St., SYRACUSE, N. Y.

The Children's Comfort.
Le Confort des Enfants.

A safe and reliable remedy for the ailments of children during the teething period. A sure preventive of Cholera Infantum. No sediment. Clear as crystal.

GEO. E. FAIRBANKS, Druggist,
No. 10 Front St., WORCESTER, MASS.
Sole proprietor. Send for circular.

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500 RULERS FREE
WITH YOUR ADVERTISEMENT ON BOTH SIDES.

Send to me for a blank order to fill out.

HALL'S ERIE CATARRH CURE

is the only genuine. A 5c sample free for a few names of persons who have Catarrh or Hay Fever.

E. P. HALL,
ERIE, PA.

Mention the Era.

TRADE MARK.

BEFORE AND AFTER USING.

NERVE SEED!

ADVERTISED IN 3,000 NEWSPAPERS.

We want retail drug agents everywhere on earth to sell our remedy. We will give you free advertising in your local papers, furnish you with handsome show card and circulars free, and guarantee sale of goods. What more can you ask? Write us for further particulars.

NERVE SEED CO.,

Masonic Temple. CHICAGO, ILL.

WE will pay **15c** for copies of any of the following issues of the PHARMACEUTICAL ERA, our supply having been entirely exhausted:

November 1st, 1891.
November 15th, 1891.
May 1st, 1892.
May 15th, 1892.
June 1st, 1892.
June 15th, 1892.

We know of no better way to increase our profits, and the profits of the retail drug trade, than by spending, during 1893,

HALF A MILLION DOLLARS

in advertising, and we intend to do it.

We appreciate the interest which druggists generally have taken in the sales of our remedy, Syrup of Figs, and in refusing to sell the cheap, non-advertised imitations, and in return we shall give our best efforts to maintaining full prices according to the A. P. A. Plan, and with the organization and co-operation of retail druggists, as approved by their representatives and the N. W. D. A. at Montreal, we anticipate thorough success.

We are, and have been for a long time past, refusing to sell to advertising cutters and department stores, and are pleased to be able to state that our sales are growing larger every day, having disposed of nearly three million bottles during 1892.

THE UNITED STATES COURTS

have recently decided that the name Syrup of Figs, or Fig Syrup, as applied to a medicinal compound, is a legitimate trade-name, and that we are entitled to its exclusive use. As the question has been decided in our favor, we shall expect all dealers to respect our legal rights, and to assist us in preventing the sale of medicinal preparations under our trade-name, Syrup of Figs, or Fig Syrup, or any colorable imitation thereof, and we feel confident of the hearty good will and support of druggists generally.

We shall appreciate any information which may tend to assist us in maintaining prices, and in protecting our trade-name.

Yours truly,

CALIFORNIA FIG SYRUP CO.,

SAN FRANCISCO, CAL.

LOUISVILLE, KY.
NEW YORK, N.Y.

[S. P. 11]

GLENN'S SULPHUR SOAP

GLENN'S SULPHUR SOAP is the *original* and *best* combination of its kind, and the one now generally in use.

For Sale by all Druggists **Beware of Counterfeits.**

Wholesale Depot:

THE CHARLES N. CRITTENTON CO.,

115 Fulton St., NEW YORK.

PROPRIETARY ARTICLES.

To Manufacturing Pharmacists

It gives us great pleasure to announce that the new issue of the United States Pharmacopœia (just out of press) has substantially given official sanction to the Pepsin test as adopted by us January 4, 1893. The method of the revised United States Pharmacopœia is almost in every detail literally our own, and we therefore occupy the unique position of being (without doubt) the only manufacturers in the world using a Pepsin test, not only consistent as to practical manipulation, but representing more nearly than any other the exact amount of acid found in the gastric juice of a healthy human stomach. Heretofore our method has been ignored, sneered at and controverted. We have been ridiculed as "pork packers," etc., our endeavors to establish a scientific test treated as presumptious. Happy are we now to know that we alone have been using the test now made official. The following is a synopsis of the methods that have been most commonly used:

	U. S. P., 1880	F. B. & F.	P. D. & Co.	Nat. For.	Cudahy.	U. S. P., 1890
Albumen	10.0	10.0	10.0	10.0	10.0	10.0
Acid 32%	1.5	0.464	0.938	0.500	0.625	0.625
Water	100 cc.	ab. 36 cc.	100 cc.	100 cc.	100 cc.	100 cc.
Time	5 to 6 hours	6 hours	6 hours	1 hour	6 hours	6 hours
Temperature	100° to 104	104°	104°	125°	100° to 104	100° to 104°

We have always held that a method should be adopted which used the same amount of acid as is found in the gastric juice, and which should, with proper manipulation, develop the highest protiolytic power. Roberts, in his "Digestion and Diet," on page 130, shows that 0.2% acid gives the best results, while if more or less is used the activity of the ferment is decreased. When we, fully a year ago, commenced to use 0.2% acid in Pepsin test, while we were satisfied it would in time be recognized as the correct amount, yet we were as certain that our action would be misunderstood and derided as has been the case.

Our facilities for producing digestive ferments are unusually large. Our supply of stomachs is equal to, if not superior to, that of any other producer. We are able to deliver the stomachs to our laboratory within half an hour after the killing. They have been placed on ice in the meantime, consequently there is no such opportunity for septic contamination as if the stomachs had been shipped long distances and treated to arrest decomposition.

We are producing almost every grade of Pepsin from 1-1000 to 1-10000, whether for manufacturing purposes or for dispensing uses. Our REX BRAND, particularly, is of high grade, soluble, non-hygroscopic, and almost entirely free from Peptone. We shall be very glad to quote you our Pepsin in bottles or in bulk at favorable prices, if you will state your wants. Pancreatin we are also large producers of, as also Beef Extract, Beef Peptone, Wine of Peptone, Ox Gall, Blood Albumen, etc., etc.

Yours truly,

THE CUDAHY PHARMACEUTICAL CO.,

South Omaha, Nebraska.

[S. P. 12.]

We Want Your Business.

WHOLESALE DRUGGISTS;
DISPENSING PHARMACISTS;
MANUF'RS OF PROPRIETARY MEDICINES;

will find our Pamphlet Prices Current full of preparations adapted to trade sales, the prescription case, and for use as ingredients in special preparations. A constantly increasing business, the outgrowth of a fixed policy, secures a recognition for our products wherever and to whomever sold or dispensed, while the care and attention given to private formulas, or combinations of all kinds, invite the confidence of those wishing to intrust their manufacture into competent and trustworthy hands only.

We will make estimates for specified quantities of

SUGAR-COATED PILLS—3000 or more.
GELATIN-COATED PILLS—3000 or more.
FLUID EXTRACTS—In bulk.
SOLID EXTRACTS—In bulk.
TABLET TRITURATES—5000 or more.
COMPRESSED TABLETS—5000 or more.
COMPOUND SYRUPS, ETC.—In bulk.

Quality of ingredients and workmanship guaranteed.

THE WM. S. MERRELL CHEMICAL CO.

CINCINNATI. **NEW YORK.**

ARTHUR J. CONNER & CO., BOSTON, MASS.

[S.P. 13.]

CH. MARCHAND'S
PEROXIDE OF HYDROGEN.

(MEDICINAL) H_2O_2 (ABSOLUTELY HARMLESS.)

MOST POWERFUL BACTERICIDE AND PUS DESTROYER.
ENDORSED BY THE MEDICAL PROFESSION.
UNIFORM IN STRENGTH, PURITY AND STABILITY.
RETAINS GERMICIDAL POWER ANY LENGTH OF TIME.
USED BY THE HOSPITALS OF THE U. S. ARMY.

Send for free book of 80 pages, giving articles by the following contributors:

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NOTE.—Avoid substitutes—in shape of the commercial article bottled—unfit, unsafe and worthless to use as a medicine.

Ch. Marchand's Peroxide of Hydrogen (Medicinal) is sold only in 4-oz., 8-oz., and 16-oz. bottles, bearing a blue label, white letters, red and gold border, with his signature. Never sold in bulk.

PHYSICIANS WILLING TO PAY EXPRESS CHARGES WILL RECEIVE FREE SAMPLES ON APPLICATION.

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Charles Marchand

GLYCOZONE
CURES
DISEASES OF THE STOMACH.

☞ Mention this publication.

Chemist and Graduate of the "Ecole Centrale des Arts et Manufactures de Paris" (France),

SOLD BY
LEADING DRUGGISTS.

Laboratory, 28 Prince St., New York.

WE ARE NOW IN OUR NEW LABORATORY

BETTER EQUIPPED

THAN EVER TO FILL

YOUR ORDERS FOR

HIGH-GRADE PHARMACEUTICALS

Have you received our NEW ILLUSTRATED CATALOGUE? If not, write for it.

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[8. P. 14.]

ADVERTISEMENTS.

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SUGAR COATED

	Per lb.
Cathartic Co., U. S. P.	$1.00
Cathartic Co., Improved	1.00
Cathartic Co., Active	1.00
Warner's Veg. Liver Pills— 1,000	.85
Aromatic Cachous	1.00
Compressed Chlor. Potash	.40
Warner's Little Cathartic Granules— 1,000	.85
10,000	8.00

(There is nothing superior for a little liver pill.)

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THE MOST EXTENSIVE PILL FACTORY.
FOUNDED 1856.
Private Recipes and Non-Secret Pills a Specialty.

ADVERTISEMENTS.

Ridge's Food

USED FOR 30 YEARS

Still Unexcelled

For Infants, Children, Dyspeptics, Invalids, and Old People.

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To the Retail Drug Trade:

Send us label or business card, and we will forward, free of expense, attractive matter for your show window.

WE KNOW IT WILL PLEASE YOU.

WOOLRICH & CO., - - - PALMER, MASS.

[S. P. 15.]

Ever Take Your Own Medicine?

OF COURSE YOU DO.

WE USE OUR OWN PAINT

BECAUSE IT IS THE BEST

WE HAVE BEEN ABLE TO FIND

IN FORTY-FOUR YEARS

OF PRACTICAL TESTS, ETC.

JOHN LUCAS & CO.,

PAINT, COLOR, VARNISH MANUFACTURERS,

PHILA. AND NEW YORK.

SEND FOR OUR
1893 SAMPLE CARDS
AND DEALER'S DISCOUNT.
BOTH WILL PLEASE YOU.

Western Office: 174 So. Clinton St., Chicago, Ill.

ADVERTISEMENTS.

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FOR 500

FLOR DE FULLER CIGARS

AT $35.00 PER M.

One of our Improved Imperial Sponge Holders.

(Price to the Trade $2.00 each.)

The FLOR DE FULLER CIGAR is packed in boxes of fifty, in two bundles, a very attractive package. It is a Cuban hand-made Cigar, fine Sumatra wrapper and long Havana filler. Length 4⅛ inches. We guarantee the quality of every shipment.

MAIL ORDERS RECEIVE OUR PROMPT AND CAREFUL ATTENTION.

FULLER & FULLER COMPANY,

Importers and Wholesale Druggists,

CHICAGO.

Mention the ERA.

[S. P. 16.]

W., T. & CO'S

METRIC GRADUATES.

In view of the fact that all quantities in the new (1893) United States Pharmacopœia are exclusive-expressed in Metric System measures and weights, we call special attention to the complete line of duates manufactured by us in accordance with that system.

Our Duplex Graduates, having the U. S. Standard Measure on one side and the Metric on the er, will greatly assist those unfamiliar with the latter in acquiring facility in its use.

A Guarantee of Accuracy Accompanies every Graduate.

PHENIX GRADUATES.

CONE SHAPE.

METRIC.

To Deliver		Per Doz.
5 grams,	5 cc	$3 50
10 grams,	10 cc	4 50
15 grams,	15 cc	3 25
30 grams,	30 cc	3 50
60 grams,	60 cc	5 25
120 grams,	120 cc	7 00
250 grams,	250 cc	9 75
500 grams,	500 cc	14 75
1,000 grams,	1,000 cc	25 50

DUPLEX.

U. S. Standard Measure on one side, and Metric Measure on the other.

To Deliver		Per Doz.
1 drachm,	5 grams, or 60 drops	$6 00
½ ounce,	15 grams	4 75
1 ounce,	30 grams	5 25
2 ounces,	60 grams	6 50
4 ounces,	120 grams	9 25
8 ounces,	250 grams	13 50
16 ounces,	500 grams	21 00
32 ounces,	1,000 grams	35 00

Discount to the Trade, 40 per cent.

ACME GRADUATES.

METRIC.

To Deliver		Per Doz.
15 grams,	15 cc	$3 25
30 grams,	30 cc	3 50
60 grams,	60 cc	5 25
120 grams,	120 cc	7 00
250 grams,	250 cc	9 75
500 grams,	500 cc	14 75
1,000 grams,	1,000 cc	25 50

DUPLEX.

To Deliver.		Per Doz.
½ ounce,	15 grams	$4 80
1 ounce,	30 grams	6 00
2 ounces,	60 grams	7 00
4 ounces,	120 grams	9 00
8 ounces,	250 grams	12 00
16 ounces,	500 grams	18 00
22 ounces,	1,000 grams	30 00

Discount to the Trade, 50 per cent.

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

PHILADELPHIA, 10-416 Race Street. | NEW YORK, 46 & 48 Barclay Street. | BOSTON, 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.] MENTION THE ERA.

AN INQUIRY.

AND

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YOU should use them by all means if you wish to be progressive and make money. REMEMBER—

Progressiveness=Prosperity=

Happiness=Longevity.

SEND FOR PRICES AND SAMPLES.

HERO FRUIT JAR CO.,

B. W. BAILEY, Western Representative, 25 Lake St., CHICAGO, ILL.

Caul and Adams Sts., **PHILADELPHIA, PA.**

DRUGGISTS' SUNDRIES.

NO DRUGGIST

Has ever regretted placing his Fall order for PERFUME with **French, Cave & Co.,** for French's Perfumes, because Druggis who have stocked and pushed FRENCH'S PERFUMES have invariably found them, for the prices charge **UNEQUALLED** in appearance and Quality (we spell *Quality* with a big Q, too), they selling quick on sight because they LOOK GOOD, and customers COME BACK for them (French's) because they are goo

It will
Pay you
To write
Us for
Our 8 new
Special
Offers on
French's
Perfumes.
They will
Pay you in
Several ways.
WRITE NOW.

The biggest seller in '92 was French's Famous Perfume,

"SWEET CHIMES," Registered.

There are only **Two** American manufacturers selling in Canada perfumes *man factured in* the United States.

We are One of Them. Ask the Canadian Specialty Co., N. 38 Front Street East, Toronto, Ont.

There is only **One** American perfume manufacturer selling perfumes to *both* dru gists in Juneau, Alaska.

We are That Manufacturer. Why? Because Mr. Chas. Coons, pharmacist, Juneau, Alaska, stocked French's Perfumes, and J. Koosher, the other pharmacist there, had to do the same.

Send us your business card, label or letter head and we will mail you our Special Offers, etc.

FRENCH, CAVE & CO., No. 435 Arch Street, PHILADELPHI

[S. P. 18.

JOHN PHILLIPS & CO., DETROIT, MICH.

MANUFACTURERS OF

DRUGGISTS' FIXTURES.

SHOW CASES.

SODA FOUNTAIN TOPS.

STORE STOOLS.

CIGAR CASES.

FITTED WITH MOISTENERS.

PRESCRIPTION CASES.

MIRRORS, ETC.

The above is a cut of A. Michenfelder's drug Store, at the corner of Gratiot and Bellevue Aves., Detroit, recently fitted by us. Estimates furnished on application. Send for our illustrated catalogue.

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STAPLE GOODS. FINEST QUALITY. ORDER OF YOUR JOBBER.

The following named wholesale dealers carry these brands in stock:

Moffit-West Drug Co.,	St. Louis, Mo.	Noyes Bros. & Cutler,	St. Paul, Minn.
Meyer Bros. Drug Co.,	St. Louis, Mo.	Williams, Davis, Brooks & Co.,	Detroit. Mich.
Hopkins-Weller Drug Co.,	St. Louis, Mo.	T. H. Hinchman & Sons,	Detroit, Mich.
Meyer Bros. Drug Co.,	Kansas City, Mo.	Farrand, Williams & Clark,	Detroit, Mich.
Ryan Drug Co.,	St. Paul. Minn.	Hornick, Hess & More,	Sioux City, Ia.
Singer & Wheeler,	Peoria, Ill.	Robinson-Pettet Company,	Louisville, Ky.

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913, 915, 917 Cherry Street, : : PHILADELPHIA, PA.

MANUFACTURER OF ALL KINDS OF

BOTTLE STOPPERS

For Corks and Screw Neck, Liquid and Powder Bottles.

OUR NEW STYLE CAPS NEED NOT BE REMOVED.

COLLAPSIBLE TUBES for Colors, Ointments, Pastes, Perfumes, Lithographic and Printing Inks, any length and diameter.
PILL MACHINES to run by hand or steam power.
Sole Manufacturers of the COOPER PILL MACHINE, with Reversible Plates.
HAND and PATENT AUTOMATIC PILL COMPRESSORS.
Suppository, Bougie, Camphor Ice, and Cosmetic Moulds.
Metal Syringes and Breast Pumps, and a general line of Metal Goods for the Drug Trade.

Samples and Prices on application.

Please Order from your Wholesale Dealer.

DRUGGISTS' SUNDRIES.

GARWOOD'S STANDARD PERFUMES.

UNEXCELLED FOR FRAGRANCE AND PERMANENCY.

Regular Odors,	: : :	$3.00 per pint.
Special "	: : : :	3.50 "

"LOCUST BLOSSOM,"

PUT UP IN PINT, ENGRAVED, CUT-STOPPER BOTTLES,

$4.00 PER PINT,

Including One Dozen Dime Extracts Locust Blossom on Handsome . . . . . Plaque. . . . . .

SCHANDEIN & LIND,

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WHY COMPLAIN because trade is slipping away? Are you not, to a certain extent, to blame? Have you studied the wants of your customers, and catered to them? The best drug stores carry

TURKISH TOWELS, BATH MITS,

and other similar goods. They pay better profit than do patent medicines. Do you keep them? Your customers would buy them of you if you did. We are the largest manufacturers of these fabrics in the world. We have constantly in operation 190 looms; we turn out ten miles of toweling daily, and in every conceivable design. We co-operate with customers who handle our goods. Your interests are our interests. Send us your business card and we will snow you what we can do for you. Our little book on Turkish Toweling tells the whole story. Do you want it? *It is yours for the asking.*

THE STAR & CRESCENT MILLS CO.,
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The "KNAP" LADIES' SYRINGE

Formerly called "Ladies' Ideal."

The Three Great Points we make for the "Knap" Ladies' Syringe are, First—it is a perfectly aseptic article. Second—it can be used in a recumbent position without soiling bed or clothing, as the shield absolutely prevents leakage. Third—hot water, which is very desirable, can be used with comfort, as the outer cone insulates the inlet tube, protecting the sensitive parts.

Revised Price List, May 1st, 1893.

	No. 1 Nozzle only.	No. 2 Bulb Syr.	No. 3 2-qt. Fount.	3½ 3-qt. Fount.	4. 4-qt. Fount.	12. 2-qt. Com.	13. 3 qt. Com.	14. 4 qt. Com.
Retail	$ 2.50	$ 3.00	$ 3.50	$ 3.75	$ 4.00	$ 4.25	$ 4.50	$4.75
Dozen	18.00	21.00	24.00	25.50	27.00	30.00	31.50	33.00
Druggist's Profit	1.00	1.25	1.50	1.62	1.75	1.75	1.87	2.00

Styles 12, 13 and 14 have combination Hot Water Bottle substituted for the Fountain Bag. No.2 consists of nozzle with soft rubber sinker, noiseless. We guarantee all our goods. With the exception of the No. 1 style, boxes are all water-proof lined.

Chicago Medical Specialty House, Prop.
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☞ Order through your jobber, giving our address.

High or Low Temperature.

Reasonable reasons

reasonably reasoned, why you should handle

ARNOLD STEAM STERILIZERS

Families buy them to sterilize Baby's milk.
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Hospitals buy them for general sterilizing purposes.
Laboratories buy them for Bacteriological Investigations, etc.
You will buy them if you write to us, get our inducements and know the money you can make on them. Name your nearest jobber.

Wilmot Castle & Co., Rochester, N. Y.

PARIS SQUARE SALTMOUTH.
No. 1 Japanese Label.

Special Offer.

We have in stock the following sets of Shop Furniture: Paris Square Recess, Egyptian Recess and Imperial Recess, labelled complete with two of the neatest labels designed by us (style of labels No. 27 Immaculate and No. 36 of our catalogue), which we can ship the day we receive order. This will save waiting ten days or two weeks. 145 bottles in all, at a total cost of **$32.35;** 216 bottle set, **$46.91;** Paris Square set, 216 pieces, net **$58.53;** 145 pieces, net **$41;** including packing f.o.b. cars at Pittsburgh, Pa. Sets with Japanese Labels, an additional cost of 2c each per bottle.

The Advantages of the Recess Bottle over the Old Style Round.—The label is set in so that it is flush with the bottle, which prevents breaking and chipping of labels, so common when label is set on the outside of bottle.

SPECIAL ATTENTION.

These bottles are our own patents, and not made or sold by any other manufacturer. Our ware can be had from any of the wholesale drug trade throughout the United States and Canada.

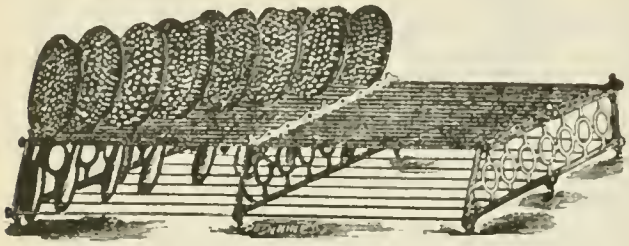
In consideration of the low price these sets of ware are sold, we cannot make any changes in size of bottles or labels. Any additions will be charged at regular prices, as per catalogue, which we send on application. Bottles and labels contained in these sets are the same quality as bottles and labels made to order. Our ware is equal to any made in the United States. A comparison will convince you of this fact. Samples of any of our six styles of bottles will be sent labelled on receipt of 50 cents in stamps.

EGYPTIAN RECESS SALTMOUTH.—No. 27 Label.
Label.—Border and scroll gold, lettering black.

THE DAWES MFG. CO. Successors to John L. Dawes, Sons & Co. **14-16 Wood St., Pittsburgh, Pa.**

THE IMPROVED

GRAVES BRUSH RACK.



Prevents all marring of backs and breaking of bristles. 10 dozen brushes can be displayed in a counter space of 19x32 inches, so that each is in plain view. Each brush can be removed without disturbing any other.

Larger Sales. No Shoplifting.
Less Time. More Profit.

Heavy Nickeled Brass and Bessemer Steel.

Will Last a Lifetime.

No. 1 Rack, 19x32, $10.00. No. 2 Rack, 19x22, $9.00. Delivered to any part of the country by the manufacturers,—

GRAVES BRUSH RACK CO.,

MENTION THE ERA. ROME, N. Y.

Send for New Catalogue B.

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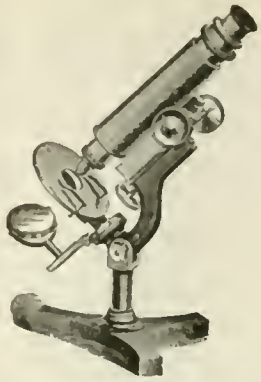

handsomely printed on enameled paper, with many new descriptions, new illustrations, etc.

Note the very low prices on slides and covers, etc.

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Laboratory Supplies a Specialty.
Correspondence Invited.

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WHITNEY GLASS WORKS.

OFFICES:

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SPECIALLY FOR PHARMACEUTICAL CHEMISTS AND PROPRIETARY MEDICINE MANUFACTURERS.

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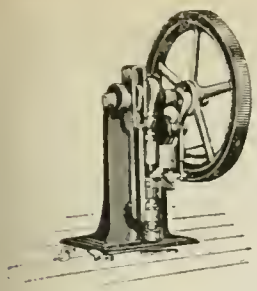

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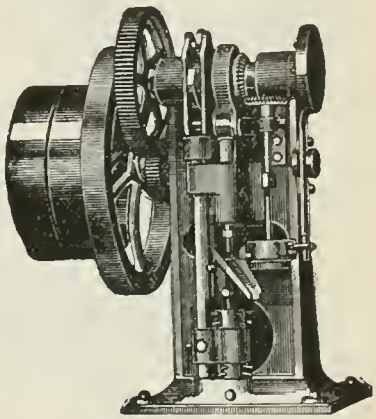
SHOEMAKER TABLET MACHINES.

BEST OF ALL.

The adjustments are so simple that machines may be operated by a boy or girl.

All motions are positive, and no springs to get out of order.



SIZE E.

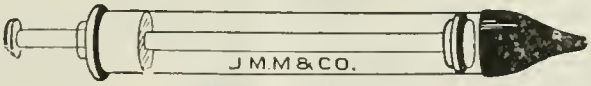
Machines are Full Guaranteed.

Send for Circular and Price List.

ROBERT SHOEMAKER, Jr., Manufacturer,

215 Race Street. PHILADELPHIA, PA.

OUR NO. "202"



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ITS ACTION IS PERFECT.

Price per Dozen, $1.25 Net. Per Gross Net, $13.50. For Sale by all Wholesale Druggists.

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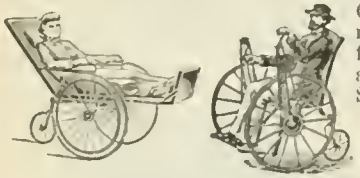
Ours are the Highest Grade in the market. TRY THEM

Our name and trade mark must be on the back of each. If your jobber don't keep them we will send you prices and supply you.

Established 1855.

H. WEINHAGEN,
22 & 24 North William St., NEW YORK.

R. BOERICKE & CO.



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THE NEW

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Carefully Revised and Rewritten by H. C. Wood, M.D., LL.D.; J. P. Remington, Ph.M., F.C.S., and S. P. Sadtler, Ph.D., F.C.S.. 800 pages new material. Illustrated. Imperial 8vo. Price: In cloth binding, $7.00: sheep, $8.00.

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A Treatise on the Modes of Making and Dispensing Officinal, Unofficinal and Extemporaneous Preparations, with Descriptions of their properties, Uses and Doses. By Joseph P. Remington, Ph M., F.C.S. 1300 pages and 630 illustrations. 8vo. In cloth binding, $6.00; sheep, $6.50.

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THE DAVIS CORK-SCREW.

Closed: A perfect pocket piece.

Made of Steel: Nickel Plated.

A woman or child can pull any cork with ease. Send for catalogue and prices.

Sample, post paid, 50 cents.

In position to pull a cork.

Detroit Cork-Screw Co.
Detroit, Mich.

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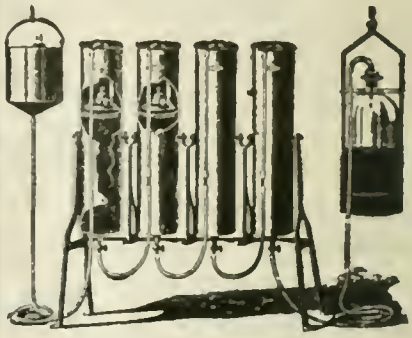
PERCOLATOR



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They will save you money.

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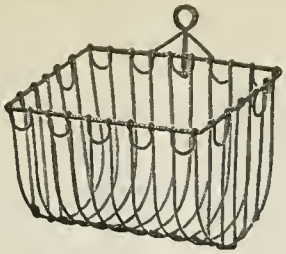

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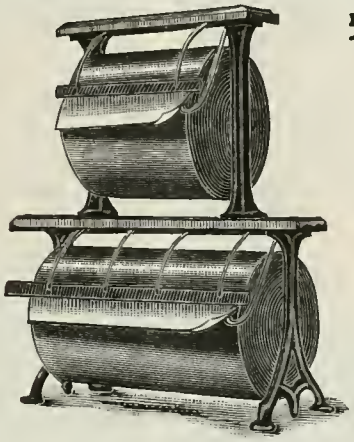

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AT $1.50 EACH.
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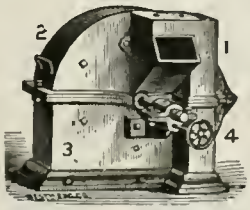

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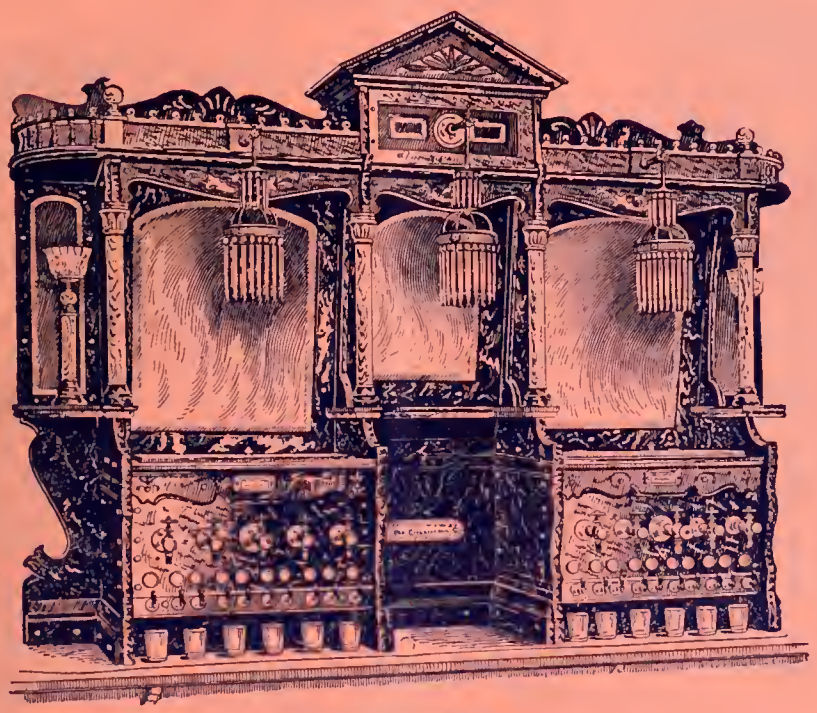

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[S. P. 19.]

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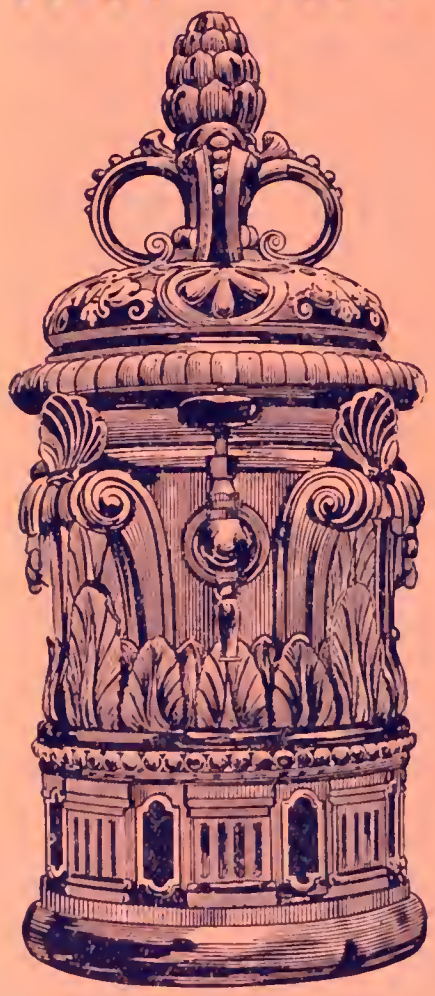

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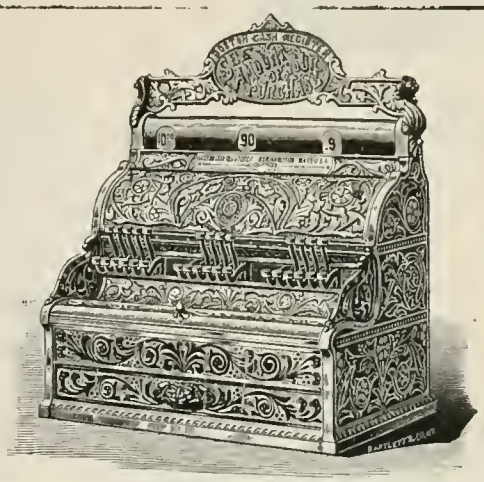

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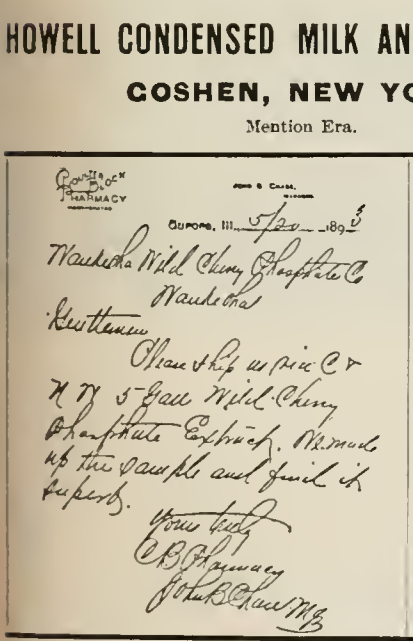
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A DELICIOUS DRINK, EASILY PREPARED.

We furnish the PHOSPHATE, with full directions for preparing the Syrup.

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Trade supplied by wholesale druggists, or—

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N. B.—POLAR CREAM equals any of the so-called "Cream Sodas." Formula with directions, $2.00.

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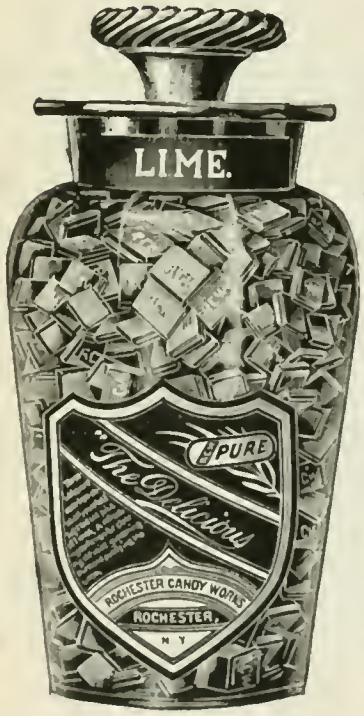
We manufacture a Full Line of Tablets.



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TREMENDOUS pressure of orders attests the merits of our patented apparatus for using LIQUID CARBONIC ACID. Purchasers this season having tried their outfit write as follows:

"It works splendidly."

"No one having used your Apparatus will return to the old method. It gives me the greatest satisfaction."

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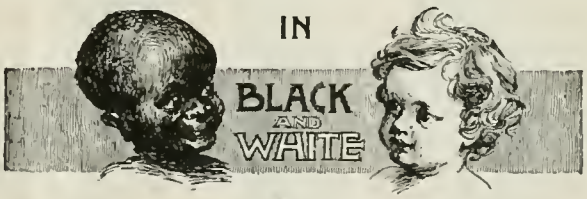

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METAL HANDLE DAUBERS

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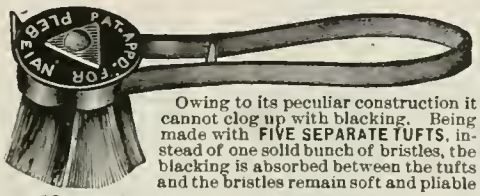
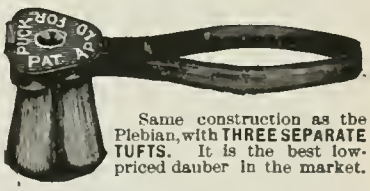


Owing to its peculiar construction it cannot clog up with blacking. Being made with FIVE SEPARATE TUFTS, instead of one solid bunch of bristles, the blacking is absorbed between the tufts and the bristles remain soft and pliable

PUCK.



Same construction as the Plebian, with THREE SEPARATE TUFTS. It is the best low-priced dauber in the market.

Manufactured by **GRAND RAPIDS BRUSH CO.,** GRAND RAPIDS, MICH.- U. S. A.

LANSING'S NEW GLASSCINE LABELS

FOR DRUGGISTS SHELF-WARE.

PATENTED.

These labels are made from transparent sheets of celluloid, and cannot be distinguished from glass labels. Send 8 cents in stamps for samples and full particulars.

Dr. R. R. LANSING,

289 Jefferson Ave., Detroit, Mich.

MENTION THE ERA.

MISCELLANEOUS.

Recently I have noticed that some of the pharmaceutical journals have taken up the discussion of the very important subject of drug-window displays. I have frequently called attention to the matter myself during the past four years, and, although not usually a part of store fittings, has required a great deal of consideration by me, as, being embraced in, and carrying out the general idea of store decorations. The especial advantage of decoration as a means of advertising is, that if done with a sufficient degree of taste and skill, it is seen and appreciated by many who may have rarely, if ever, visited your store, and by means of this display you invite a patronage not obtainable, or at least in no way so simply and cheaply. From careful observation I am convinced that the druggist, as a rule, is more neglectful of this opportunity for advertising directly to the people than any other class of tradesmen.

Here in Chicago, as well as in New York, and other large cities, I have noticed stores in the best locations, with the rents running up into the thousands, where space in front of the windows has been rented to fruit venders, who shut out any reasonably accessible view of a display. If you pass along a few steps you will find people congregated in front of the attractive windows of the boot and shoe, jewelers, dry goods and other stores. This shows that the druggist is short-sighted in this matter, and often fails to make the most of his chances. I have constantly tried to impress upon the mind of the druggists the importance of placing themselves in the front rank, as pushers along the lines that are successfully pursued by other good and progressive merchants by every means within their power. This is an age of extensive advertising. A druggist cannot adopt the large newspaper advertising of the department of dry goods because his line does not admit of the variety that would make such advertising profitable. He must, however, adopt some means of advertising within his reach, if he would still remain in the race. He cannot afford to stand back upon his professional dignity and sulk or complain while his neighbors in the other lines are "sawing wood" as the saying is. Now, there are left to him certain ways of advertising in which he can excel nearly all tradesmen, and that is in window and interior decoration. The brightest business druggists of the country are already recognizing this. From a financial standpoint it matters little how good a pharmacist you may be, provided no one comes to purchase your product. The satisfaction of being high up in the professional part of your business may be gratifying and is certainly commendable, but does not entirely compensate for the neglect of the practical and profitable side of the business. Now let us consider and discuss, for a moment, store decoration, since the window must always be the special study of each individual druggist. Any architect may arrange your store with regard to architectural harmony. I say this advisedly, because many fail to do it in such a manner as to obtain what is necessary to make a proper impression upon the public. You fail to understand why an architect whose business it is to design everything connected with the exterior and interior of buildings, should not be the proper person to engage for such an emergency. We will suppose a case. If you had seen the interior of a private car, the magnificence of which had struck you as being very rich and desirable, and it occurred to you that you wanted one for your own purpose, would you seek your architect for designs, or a Pullman or Wagner, who make that their special business? From whom would you expect the better results? Should you be so inconsiderate of your interests as to consult the architect? He would in turn be obliged to fall back upon either the one or the other to study the convenience, character and style that their experience and facilities had given. The difference between the case just cited and that of the druggist who wishes his store decoratively furnished, is, that the car would be a matter of pleasure, while the furnishing of your store is business and pleasure combined. I consider these in the order named. The first object in furnishing your store, or refurnishing, is to increase your income. It has generally been thought that only the rich could afford a fine store. This is wrong to-day. Only the rich can afford to run a poorly furnished one. I have fitted over six hundred, and the average of increased profits on all the refitted stores is fully fifty per cent., so that I consider it safe to say that on all stores fitted by me, the increase is over twenty five per cent. You are in business. I can safely increase your profits by fifty per cent. You would sadly miss a shrinkage of fifty per cent of your present profits. It is equally a loss to lose that which you might gain. In hard times it is the poorer stores that feel the pinch soonest. The mere fact of refitting your store is not sufficient to bring the increase of business which is the practical purpose of refitting; it is the taste displayed, the effect that only long experience can give; a character that otherwise requires years of labor, and gives an advertisement that lasts for years to come. I have recently received a call at the World's Fair from one of my customers, refitted four years ago. He then had a ten year old boy to run errands. To day he has three clerks in his employ and is doing easily four times the business he was doing at the time of refitting. He says he was trying to fly with clipped wings. Business like flying, is a pleasure, with the proper equipment, but awfully hard without. Have you seriously considered the benefit I can be to you?

Window with glass inverted cylinders, containing liquids, drugs, seeds, herbs, etc., as a background for toilet goods, and arranged to bring out striking and harmonious effects in color.

C. H. BANGS.

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Pure Whiskey for Medicinal Purposes.

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The result of the search for a pure stimulant of the best quality is the adoption of the

Mount Vernon Pure Rye Whiskey,

by that portion of our people who desire to obtain and have the ability to pay for the highest grade.

It is bottled at the distillery under an absolutely satisfactory guaranty of original condition and purity, as distilled and aged in the Government bonded warehouses.

Necessarily the price must have reference to the quality.

We give below a partial list of the wholesale dealers of whom you can purchase these whiskies. The goods are bottled in full quarts, fives, pints, half-pints, quarter-pints and ounces, and in case you have any difficulty in securing supplies we will be pleased to have you communicate with us, and we will tell you where you can obtain them.

Very truly yours,

THE COOK & BERNHEIMER CO.,

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W. A. Hover & Co.....Denver, Col.
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Fuller & Fuller Co.....Chicago, Ill.
Morrisson, Plummer & Co.....Chicago, Ill.
M. Altman.....Chicago, Ill.
Singer & Wheeler.....Peoria, Ill.
The Indianapolis Drug Co.....Indianapolis, Ind.
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Harle, Haas & Co.....Council Bluffs, Ia.
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McKesson & Robbins.....New York, N. Y.
W. H. Schieffelin & Co.....New York, N. Y.
C. W. Snow & Co.....Syracuse, N. Y.
J. J. Alden.....Troy, N. Y.
J. H. Sheehan & Co.....Utica, N. Y.
Williams & England.....Utica, N. Y.
Standard Drug Co.....Cincinnati, Ohio.
Weideman Co.....Cleveland, Ohio.
D. Kelly.....Columbus, Ohio.
Walding, Kinnan & Marvin....Toledo, Ohio.
Snell, Heitshu & Woodard Co...Portland, Or.
Aschenbach & Miller.....Philadelphia, Pa.
Robert Shoemaker & Co.....Philadelphia, Pa.
The L. H. Harris Drug Co.....Pittsburgh, Pa.
George A. Kelly Co.....Pittsburgh, Pa.
Blanding & Blanding.....Providence, R. I.
G. L. Claflin & Co.....Providence, R. I.
W. N. Wilkerson & Co.....Memphis, Tenn.
Berry, Demoville & Co.....Nashville, Tenn.
Meyer Bros. Drug Co.....Dallas, Tex.
Conklin, George & Gaines.....Houston, Tex.
San Antonio Drug Co.....San Antonio, Tex
The Behrens Drug Co.....Waco, Tex.
Purcell, Ladd & Co.....Richmond, Va.
The Stewart & Holmes Drug Co., Seattle, Wash.
The Logan Drug Co.....Wheeling, W. Va.
Hadley-Gerber Co.....Milwaukee, Wis.

[S. P. 21.]

OLD ELK SOUR MASH AND PURE RYE.

THE OLD RELIABLE BRAND OF KENTUCKY WHISKEY.

The retail drug trade supplied direct from the distillery, saving them the jobber's profit, and assuring them absolutely pure goods from first hands.

The most wholesome stimulant known; sold by a larger number of druggists than any whiskey made in Kentucky. We prefer to sell only in original packages, but to demonstrate the superiority of the **OLD ELK**, on a trial order we will ship you 10 gallons or upwards.

Try a sample dozen of **OLD ELK** bottled goods bottled at distillery, *never under ten years old.*

WRITE FOR PRICES, TERMS, ETC.

ADDRESS:

STOLL, VANNATTA & CO.,

DISTILLERS,

LEXINGTON, KENTUCKY.

WINES, LIQUORS & MINERAL WATERS.

Clarke's Pure Rye—the Peer of Any.

A little Plain Talk to the Druggists of the U. S.

We submit the following questions:

Do you not, as a general rule, pay more attention to the grade and quality of your purchases of your various oils, varnishes, paints, etc., than you do to the **Brand of Whiskey** that you buy?

Is it not a fact that the matter of a few cents less per gallon, or one or two per cent greater discount, very often determines what brand of whiskey you purchase?

We would ask you to look on this subject in its true light. Is it not your experience that there is no article kept in your stock about which a customer is more exacting (and deservedly so) than the whiskey he buys of you.

You also know that your customers do not buy their liquors indiscriminately. Whether there is any good reason for it or not, we think you will admit that the average patron looks upon the purchase of his liquors as a *private* transaction, and if the brand of whiskey that you sell him meets with his approval, you are certain to retain his trade. In order to do this you must sell him an *honest brand of goods.*

We have spent thousands of dollars in printer's ink, to convince you of the intrinsic merits of

CLARKE'S PURE RYE

an absolutely pure, straight, all rye whiskey, not a grain of corn being used in its manufacture. Made from the finest and healthiest rye procurable.

(See the PHARMACEUTICAL ERA of June 15th, 1893, for a detailed account of the process of manufacture of Clarke's Pure Rye Whiskey.)

We absolutely control the distribution of this celebrated brand for the distillers in the United States, and we can positively guarantee Clarke's Pure Rye to be all we claim for it.

Honest goods at an *honest* price.

We ask $8.00 per dozen, handsomely labeled, put up in clear, flint glass bottles, 5's to the gallon, one dozen in a case. Each bottle bears U. S. Chemist's certificate of purity.

You can also buy Clarke's Pure Rye in bulk, either in bond or tax paid and re-guaged.

We have now arranged that a purchaser may buy a single barrel in bond, if desired.

Order of your wholesale druggists, or of your friends,

COLBURN, BIRKS & CO., Peoria, Ill.

P. S.—Interesting literature sent on application.

Sole distributors for the distillers in the U. S.

[S. P. 22.]

DIRECTORS

JOHN C. WEIDEMAN, ERNST J. SILLER, CHRISTIAN NARTEN, HENRY W. WEIDEMAN, GEO. W. BARNES.

THE WEIDEMAN COMPANY

53, 55, 57 & 59 Water St., CLEVELAND, O.

WHOLESALE DISTRIBUTORS OF

RYE, BOURBON AND MALT WHISKIES

IN BOND AND TAX PAID.

EASTERN RYES.

Bridgeport, 89, 90, 91, 92.
Dillinger, 88, 89, 90, 91, 92.
Dougherty, 88, 89, 90, 91, 92.
Gibson, 88, 89, 90, 91, 92.
Golden Wedding, 88, 89, 90, 91, 92.
Guckenheimer, 88, 89, 90, 91, 92.
Meadville, 90, 91, 92.
Mt. Vernon, barrels, 86, 88, 89, 90, 91, 92.
Mt. Vernon, original half-barrels, 89, 91, 92.
Monticello, 91, 92.
Tom Moore, 90, 91, 92.
Montrose, 90, 91, 92.
Orient, 90, 91, 92.
Overholt, 89, 90, 91, 92.
Sherwood, 92.
Somerset, 90, 91, 92.
Sunnyside, 91, 92.

WESTERN RYES.

Edgewater, 89.
Elk Run, 90, 91.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 89, 90.
Nelson, 89, 90.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Susquehanna, 90.
D. Rohrer, 89, 90, 91, 92.
Sunnyside, 90.

KENTUCKY BOURBONS—Sour Mashes.

Anderson, 88, 89, 90, 91, 92.
Belle of Nelson, 88, 89, 90, 91, 92.
Belmont, 86, 87, 89, 90.
Bond & Lillard, 90.
Boone's Knoll, 87, 89, 90, 91.
Sam Clay, 89, 90.
Early Times, 90, 91, 92.
Edgewater, 89, 90, 91, 92.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 88, 89, 90, 91, 92.
Kentucky Club, 87, 89.
W. H. McBrayer, 89, 90, 91, 92.
T. J. Monarch, 89, 90.
Old Crow, 88, 89, 90, 91, 92.
Old Oscar Pepper, 90, 91, 92.
O. F. C., 87, 89, 90, 91, 92.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Woodland, 89, 92.

KENTUCKY BOURBONS—Sweet Mashes.

Ashland, 89, 90, 91, 92.
Blue Grass, 89, 90, 91, 92.
Criterion, 91, 92.
Elk Run, 91, 92.
Excelsior (Megibbens), 90, 91, 92.
A. Keller, 89, 90, 91, 92.
Mellwood, 89, 90, 91, 92.
Nelson, 89, 90, 91, 92.
R. P. Pepper, 89, 90, 91, 92.
Rolling Fork, 89, 90, 91, 92.
F. Stitzel, 92.
Tea Kettle, 89, 90, 91, 92.
United States Club, 92.

MALT WHISKIES.

Guckenheimer, 88-92.
Bridgeport, 89-92.
Dillinger, 89-92.
Nelson, 90-92.
Rolling Fork, 90-92.
Shufeldt, 90-92.

WINES, LIQUORS & MINERAL WATERS.

Fine Blended Whiskies under our own Trade Mark. Imported Brandies, Gins, Wines, Cordials, &c., in bulk and in cases, from stock here or from N. Y. Custom House. Straight Ryes and Bourbons, our own bottling.

Agents for the products of Senator Stanford's celebrated ranch "Vina" Calif. Wines and Brandies

AGENTS FOR THE FOLLOWING DISTILLERY BOTTLED WHISKIES:

James E. Pepper Bourbon, O. F. C. Bourbon, Belle of Nelson Bourbon, Mt. Vernon Rye, Orient Rye, Bakers' Rye,

Hiram Walker & Sons' Canadian Club.

Agents for Hartwick Kantorowicz, Posen (Germany), celebrated Cordials in cases,—Absinth, Litthauan Bitters, Blackberry, Creme de Menthe, Coca Liqueur Curacao, Kuemmel, Maraschino, Etc.

WHOLESALE DISTRIBUTERS OF

ALCOHOL AND COLOGNE SPIRITS.

Shall be pleased to name lowest market quotations at any time.

THE WEIDEMAN COMPANY.

☞All 2-stamp tax-paid goods shipped directly from bonded or distillery free warehouse, unless specially ordered from our stock here. Imported goods in original packages direct from N. Y. Custom House.

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ATTENTION!

ROYAL MALT EXTRACT IS THE BEST

BECAUSE

It always gives satisfaction.
It keeps in any climate.
It pays you better than any other.
It is used by over 300 druggists in Phila.

WE PRINT YOUR OWN LABEL.

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MENTION THE ERA

WINES, LIQUORS & MINERAL WATERS.

SILURIAN
A NATURAL MINERAL SPRING WATER.

GET OUR PRICES AND TERMS.

Still Silurian.
Barrels, half barrels, ten gallon tanks, and cases of twelve half gallon bottles.

Effervescent Silurian.
Silurian Ginger Ale.
Qt. and pint bottles.

Silurian Wild Cherry Phosphate Syrup.
For dispensing from soda fountains, in half-gallon bottles, twelve to the case.

Send for our 52-page pamphlet which will be sent Free on application.

SILURIAN MINERAL SPRING CO.,
WAUKESHA, WIS.

JUST PUBLISHED.

THE MANUFACTURE OF
LIQUORS AND PRESERVES,
By J. DeBrevans. Price $3.00 Postpaid.

The author is an eminent French chemist who has devoted much tim and study to the preparation of Liquors and Preserves. The great valu of the work consists in the formulas, which number over 300, and are s arranged that if the manufacturer has no distilling plant of his own h can still make many of the liquors from the essences. The manufactur of French *liqueurs*, etc., from essences is very profitable and does no require large capital. The raw materials, the plant of the distiller, etc are described according to the best modern practice. The book has illustrations, 18 tables, and a full index.

D. O. HAYNES & CO.,
Book Dept. Box 583, DETROIT, MICH

WHISKEY

THE CELEBRATED
"Belle of Bourbon"

Bottled only by ourselves.
Put in glass when 8 years old.

Guaranteed Strictly Hand-made Sour Mash.

SPECIAL TO DRUGGISTS.

We have an offer of value to you. Write for particulars and description of our elegant advertisement—an ornament for your store.

THE BELLE OF BOURBON CO., Distillers,
315 to 317 W. Main St., LOUISVILLE, KY.

GRAPE JUICE

WE supply a superior quality of Grape Juice, Unfermented, from Concord Grapes. Our juice is from the best, fresh grapes, slightly sweetened with granulated sugar, and sealed while hot. It has the richness of well ripened grapes, with no water or other dilution. For **SODA FOUNTAINS** it has no superior. It is heavy in body, and will keep for a long time after being opened, if in a cool place. It never spoils when sealed. Quarts, $9 per doz.; pints, $5 per doz. SAMPLE BOTTLE and prices to the trade free by mail.

THE WELCH GRAPE JUICE CO.,

Mention the ERA. **VINELAND, N. J.**

MONARCH OF TABLE WATERS!
THE PUREST AND MOST DELICIOUS.
"THE LADIES' FAVORITE."

EFFERVESCENT AND SPARKLING.

ONCE TRIED, ALWAYS WANTED

SARATOGA VICTORIA

JUST THE THING FOR THE FAMILY TABLE, HOTEL & CLUB.

SOLD IN BOTTLES ONLY.

ADDRESS, SARATOGA VICTORIA SPRING,
P. O. BOX 93. SARATOGA SPRINGS, N. Y.

HAMMONDSPORT WINE CO.,

HAMMONDSPORT, N. Y.

Producers of the popular brand of Champagne,

GOLDEN AGE

Made by the natural process of fermentation in bottles. Also fine Ports, Sherries, White Tokay, Madeira, Sauterne, Catawbas, Clarets, etc. Cognac Process Brandy, in bond or tax paid, to be had only of us. All of our productions are furnished under our unqualified guaranty as to purity and keeping qualities. The drug trade will command our preferred attention. No branch offices.

C. H. WHEELER, Secretary.

ERA BINDERS

Hold 12 copies (1 vol.) of paper with the advertisements, and 24 copies (1 yr.) without the advertisements. Price 75 cents, postpaid.

PRICES CURRENT.

Revised Sept. 6, 1893.

See "Drug Market Reports" for details of recent fluctuations.

Prices quoted here are average prices to retail druggists, not prices for original packages.

DRUGS AND CHEMICALS.

ACETANILID, *Herf & Frerichs*	lb.	55	65
ACID, Acetic, No. 8	lb.	8	10
Benzoic, German	oz.	11	14
Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1's	lb.	25	35
Carbolic, 5's	lb.	20	33
Citric	lb.	52	55
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅜	4
Sulphuric, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	32	35
ALCOHOL	gall.	bbl. 2 19; ½ bbl. 2 24; 10 galls 2 27; 5 galls. 2 29; Less, 2 29 Net.	Less 5c. gall. cash.
Wood	gall.	1 40	1 60
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	50	55
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	50	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIKAMNIA	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	59	65
ARISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
White, powdered, com'l	lb.	5½	8
ATROPIA, pure ¼-oz. vials	oz.		4 90
Sulphate, ¼-oz. vials	oz.		3 90

MISCELLANEOUS.

PRICES CURRENT—Continued.

BALSAM, Copaiba	lb.	45	53
Fir, Canada	lb.	50	60
Peru	lb.	1 65	1 75
Tolu	lb.	40	45
BARK, Cascara Sagrada	lb.	20	25
Cassia	lb.	10	15
Cassia, Saigon	lb.	45	50
Cinchona, Red	lb.	30	60
Cinchona, Red, powdered	lb.	50	60
Cinchona, Yellow	lb.	25	35
Cinchona, Yellow, powdered	lb.	35	70
Condurango	lb.	50	60
Elm, Select	lb.	14	16
Pomegranate, root	lb.	35	40
Sassafras	lb.	12	15
Soap, ground	lb.	15	17
Wild Cherry	lb.	10	15
BAY RUM, Imported	gall.	2 85	3 25
BEANS, Calabar	lb.	33	35
Tonka, Angostura	lb.	2 00	2 25
Vanilla	lb.	8 00	20 00
BERRIES, Buckthorn	lb.	25	30
Cubeb	lb.	38	45
Elder	lb.	25	30
Juniper	lb.	5	7
Poke	lb.	25	30
Prickly Ash	lb.	40	50
BISMUTH, Subcarbonate	lb.	2 68	2 85
Subnitrate, *Herf & Frerichs*	lb.	2 25	2 30
BLUE MASS	lb.	49	55
Powdered	lb.	65	70
BLUE VITRIOL	lb.	3½	7
BONE, Cuttlefish	lb.	25	28
BORAX, Refined	lb.	10	12
Powdered	lb.	10	12
BROMOFORM	oz.		45
BUDS, Cassia	lb.	20	25
CACAO BUTTER	lb.	45	55
CAFFEIN, ⅛-oz. vials	oz.	57	65
Citrate, ⅛-oz. vials	oz.	57	65
Sulphate, ⅛-oz. vials	oz.	1 05	1 15
CALCIUM, Carbonate, precip	lb.	10	12
Hypophosphite	oz.	16	20
and Sodium, Hypophosphite	oz.	19	22
Phosphate, precip	lb.	24	30
Sulphite	lb.	22	30
CALOMEL, Bulk	lb.	85	90
English	lb.	1 25	1 35
CANTHARIDES, Chinese	lb.	55	60
Russian	lb.	1 20	1 30
CAPSICUM	lb.	20	25
Powdered	lb.	20	25
CARBON, Bisulphide	lb.	20	25
CERIUM, Oxalate	oz.	12	15
CHALK, Drop	lb.	4½	6
French, cut	lb.	12	14
Precipitated	lb.	10	12
Red, fingers	lb.	7	8
White, lump	lb.	¾	2
CHARCOAL, Animal, powdered	lb.	6	8
Willow, powdered	lb.	7	10
CHLORAL HYDRATE, Croton	oz.	54	60
Crusta	lb.	1 30	1 55
Crystals	lb.	1 40	1 65
CHLOROFORM	lb.	60	65
CINCHONIDIA, American	oz.	10	14
German	oz.	3	11
CLOVES	lb.	15	18
Powdered	lb.	16	20
COBALT, Powdered	lb.	25	35
COCAINE, Alkaloid	oz.		6 50
Muriate, cryst	oz.	6 00	6 50
Muriate, sol. 2 per cent	oz.	34	43
Muriate, sol. 4 per cent	oz.	48	57
COCHINEAL, Honduras	lb.	35	45
Honduras, powdered	lb.	45	50
CODEIA, ⅛-oz. vials	oz.		5 50
Sulphate, ⅛ oz. vials	oz.		4 65
COLLODION	lb.	85	90
Cantharidal	lb.	2 25	2 35
Flexible	lb.	1 25	1 35
COLOCYNTH, Apples, Trieste	lb.	60	65
CREOSOTE, German	lb.	45	50
COPPERAS	lb.	⅞	2
CORROSIVE SUBLIMATE	lb.	75	80
Powdered	lb.	85	90
CREAM TARTAR, Powdered	lb.	25	28
CURCUMA	lb.	10	14
DERMATOL	oz.		50
DEXTRINE	lb.	9	15
DIURETIN	oz.		1 75
EARTH, Fuller's, powdered	lb.	5	8
ELATERIUM	oz.	1 50	4 00
ERGOT, Spanish	lb.	65	70
ETHER, Acetic	lb.	68	71
Nitrous, conc	lb.	1 25	1 65
Sulphuric, U. S. P. *Herf & Frerichs*	lb.	65	70
Sulphuric, conc	lb.	72	75
Sulphuric, washed	lb.	71	74
EUROPHEN	oz.		1 80
EXALGINE	oz.		1 40
EXTRACT, Licorice, M. & R.	lb.	23	25
Licorice, P. & S.	lb.	30	33
Logwood, 1's, ½'s and ¼'s	lb.	13	16
Logwood, bulk	lb.	10½	12

A DRUGGIST'S SPECIALTY.

CURTIS & SON'S

Yankee Brand Pure Spruce Gum

Is meeting with the success its high qualities merit. A trial order solicited.

Curtis & Son, - Portland, Me., U.S.A.

CACTI, AGAVES AND MEXICAN PLANTS.

McDowell-Guajardos Hnos, Monterey, Mexico, collectors and exporters of Cacti, Agaves and other Mexican Plants; also wholesale exporters of Cactus Grandiflorus for medical purposes. Attractive show collections arranged for druggists. Send for catalogue, and 50c for sample collection of plants.

Seidlitz Powders

FOR THE TRADE,

MANUFACTURED BY

J. FRED GIBSON,

Successor to B. D. BAILEY,

709 High St. PROVIDENCE, R. I.

Send for Sample Box. Established in 1840.

Letter Patterns!

Dealers in Painters' Supplies should keep them in stock.

Liberal discount.

Send for sample sheet of styles, etc.

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FORT SCOTT, KANSAS.

A MODERN BATH

The Latest and Best.

Quick Self-Heating, or Toilet Cabinet in place of Heater. No bath room required. Ornamental, practical. Desirable for city or town. Send 2c for catalogue illustrating 18 styles tubs, improved Water Heaters, etc.

MOSELY FOLDING BATH TUB CO.,

181 "I. I." So. Canal St., Chicago, U.S.A.

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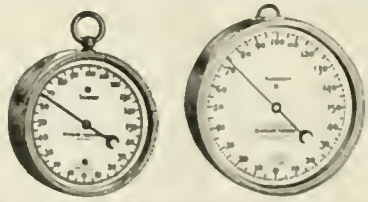

They are the best thermometers in use to-day.

THE STANDARD

MADE BY THE

Standard Thermometer Co.,

PEABODY, MASS.

PRICES CURRENT—Continued.

FLOWERS, Arnica	lb	16	2
Calendula	lb.	35	5
Chamomile, German	lb.	35	4
Chamomile, Roman, new	lb.	28	3
Lavender	lb.	10	1
Rose, pale	lb.	65	7
Rose, red	lb.	1 50	1 6
Saffron, American	lb.	50	6
Saffron, Spanish	lb.	7 50	8 5
GELATIN, Cooper's	lb.	50	6
French, white	lb.	50	6
GLYCERINE	lb.	14½	2
GOLD, Chloride, 15-gr vials	doz.	5 40	5 5
and Sodium Chlo., 15 gr. vials	doz.	2 75	2 8
GUM, Aloes, Barbadoes	lb.	25	3
Aloes, Cape	lb.	10	1
Aloes, Socotrine	lb.	55	6
Arabic, 1st pick	lb.	60	6
Arabic, 2d pick	lb.	40	4
Arabic, 3d pick	lb.	35	4
Arabic, sorts	lb.	20	2
Arabic, powdered	lb.	75	8
Asafetida	lb.	25	4
Asafetida, powdered	lb.	30	4
Asphaltum	lb.	10	1
Benzoin	lb.	50	5
Camphor	lb.	53	5
Catechu	lb.	10	1
Damar	lb.	40	4
Gualac	lb.	30	4
Hemlock	lb.	65	7
Kino	lb.	90	1 0
Myrrh	lb.	35	4
Opium	lb.	2 40	2 5
Opium, powdered	lb.	3 60	3 8
Shellac, bleached	lb.	35	3
Shellac, native	lb.	30	3
Tragacanth, ribbon	lb.	90	1 0
Tragacanth, 1st flake	lb	65	7
Tragacanth, 2d flake	lb.	52	5
Tragacanth, sorts	lb.	40	5
GUTTA PERCHA, Crude, chips	lb.		1 5
Crude, sheets	lb.	1 50	1 6
HOPS, Pressed, 1's, ½'s and ¼'s	lb.	25	3
HYDROGEN, Peroxide, sol	lb.	35	6
ICHTHYOL	oz.		4
INDIGO, Madras	lb.	75	8
Manilla	lb.	75	8
IODINE, Resublimed	oz.	35	4
Resublimed, bulk	lb.	4 00	4 1
IODOFORM	oz.	35	4
Bulk, *Herf & Frerichs*	lb.	4 75	5 0
IODOL	oz.		1 2
IRON, Carbonate, precipitate	lb.	15	2
Chloride, sol. for tincture	lb.	15	2
Chloride, tincture	lb.	35	4
Citrate, U. S. P.	lb.	67	7
Citrate and Quinine	oz.	20	2
Iodide, Syrup	lb.	47	5
Phosphate, precipitated	lb.	48	5
Phosphate, scales	lb.	67	7
Pyrophosphate, plates	lb.	65	7
Sulphate, pure	lb.	7	1
Sulphate, pure, dried	lb.	16	2
ISINGLASS, American	lb.	1 10	1 2
Russian	lb.	3 75	4 2
LACTUCARIUM	oz.		5
LANOLIN	lb.	85	9
LEAD, Acetate, white	lb.	15	1
LEAVES, Aconite, German	lb.		2
Belladonna, German	lb.		3
Buchu, long	lb.	75	8
Buchu, short	lb.	25	3
Coca	lb.	70	9
Conium, German	lb.		3
Digitalis, German	lb.		2
Henbane, German	lb.		3
Sage, Italian	lb.	14	1
Senna, Alexandria	lb.	25	3
Senna, Alexandria, garbled	lb.	30	3
Senna, East India	lb.	18	2
Senna, Tinnevelly	lb.	18	2
LIME, Chloride	lb.	5	1
LITHIUM, Benzoate	oz.		3
Carbonate	oz.		3
Salicylate	oz.		3
LOGWOOD CHIP	lb.	2½	
LUPULIN	lb.	1 00	1 2
LYCOPODIUM	lb.	55	6
MACE	lb.	80	8
MADDER, Dutch	lb.	16	1
MAGNESIA, Calcined, heavy	lb.	60	6
Calcined, light	lb.	45	5
Carbonate, Forbes, 2 oz.	lb.		2
Carbonate, Jennings'	lb.	36	2
Carbonate, K. & M.	lb.	20	2
Carbonate, Pattison's	lb.	20	2
MANGANESE, Black oxide	lb.	5	
MANNA, Large flake	lb.	1 30	1 4
Small flake	lb	65	7
MENTHOL, Cryst	oz.	35	4
MERCURY	lb.	70	7
Bisulphate	lb.	66	7
Iodide, proto	oz.	27	3
Iodide, per	oz.		3
Subsulphate	lb.		1 1
With Chalk	lb.	44	5
MORPHINE, Acetate, P. & W.	oz.	2 20	2 4
Muriate, P. & W.	oz.	2 20	2 4
Sulphate, P. & W.	oz.	2 20	2 4
MOSS, Iceland	lb.	10	
Irish	lb.	12	

PRICES CURRENT—Continued.

MUSK, Chinese	oz.		40
Tonquin, grain	⅛ oz.	3 25	4 00
NUTGALLS, Aleppo	lb.	22	27
Aleppo, powdered	lb.	28	30
NUTMEGS	lb.	70	80
NUX VOMICA	lb.	12	16
Powdered	lb.	18	20
OIL, Almond, Bitter	oz.	60	65
Almonds, Sweet	lb.	35	45
Amber, Rectified	lb.	45	50
Anise	lb.	1 90	2 00
Bay, true	oz.	40	50
Bergamot	lb.	3 00	3 50
Cajuput	lb.	90	95
Cassia	lb.	1 15	1 30
Castor, No. 1	gall.	1 20	1 28
Castor, No. 3	gall.	1 05	1 10
Cedar, pure	lb.	50	70
Citronella, native	lb.	60	65
Cloves	lb.	85	95
Codliver, Norwegian	gall.	1 00	1 25
Croton	lb.	1 10	1 20
Cubebs	oz.		40
Eucalyptus	lb.	1 50	1 60
Fennel	lb.	2 00	2 25
Hemlock, pure	lb.	60	70
Juniper Berries	lb.	1 40	1 75
Juniper Wood	lb.	45	50
Lavender Flowers	lb.	2 25	2 50
Lemon	lb.	2 25	2 75
Mace, expressed	lb.		2 50
Male Fern, ethereal	oz.	28	35
Mustard, essential	oz.	50	60
Mustard, expressed	gall.	75	1 00
Olive, Malaga	gall.	80	1 00
Olive, sublime	gall.	2 50	3 10
Orange, bitter	lb.	4 50	5 00
Orange, sweet	lb.	2 60	3 50
Origanum	lb.	50	1 25
Pennyroyal	lb.	2 00	2 50
Pepper, black	lb.	1 00	1 10
Peppermint	lb.	3 00	3 25
Peppermint, H. G. H.	lb.	3 15	3 35
Rose, Kissanlik	oz.	8 00	8 50
Rosemary Flowers	lb.		1 50
Rosemary, Trieste	lb.		65
Sandalwood, English	lb.	6 50	7 50
Sandalwood, German	lb.	3 50	3 75
Sassafras	lb.	55	60
Savin	lb.	1 00	1 25
Spearmint	lb.	2 50	2 75
Tar	gall.	50	60
Wintergreen	lb.	2 26	2 30
Wintergreen, Synthetic, H. & F.	lb.		1 85
Wormseed, Baltimore	lb.	2 00	2 10
Wormwood, pure	lb.	4 50	5 00
Wormwood, com'l	lb.	3 00	3 50
OINTMENT, Mercurial, ½ M	lb.	55	60
Mercurial, ⅓ M	lb.	45	50
PARAFFIN, refined	lb.	13	15
PARALDEHYDE	lb.		2 50
PEPPER, Black, powdered	lb.	18	20
White	lb.	30	35
White, powdered	lb.	35	38
PEPSIN, Cudahy	oz.		70
PHENACETINE, Bayer's	oz.		1 00
PIPERAZINE	.5 gram vial.		1 50
PIPERIN	oz		69
PITCH, Burgundy	lb.	6	8
POTASH, crude	lb.		8
Caustic, com'l	lb.	35	40
Caustic, white	lb.	40	45
POTASSIUM, Acetate	lb.	40	45
Bichromate	lb.	14	16
Bromide	lb.	35	40
Carbonate	lb.	12	14
Chlorate, cryst	lb.	19	21
Chlorate, powdered	lb.	20	22
Citrate	lb.	60	65
Cyanide, fused	lb.	50	80
Hypophosphite	oz.	18	20
Iodide, *Herf & Frerichs*	lb.	2 90	3 00
Oxalate	lb.	28	30
Permanganate	lb.	35	40
Prussiate, red	lb.	60	75
Prussiate, yellow	lb.	26	29
Sulphuret	lb.	22	25
Tartrate	lb.	52	60
POWDER, Dover's	lb.		1 05
Insect	lb.	20	25
PROPYLAMIN	lb.	55	60
QUININE—			
Sulphate, P. & W., 1 oz. bots	oz.		34
Sulphate, P. & W., 5 oz. cans	oz.		29
Sulphate, Foreign, 1 oz. bots	oz.		30
Sulphate, Foreign, 5 oz. cans	oz.	20	25
Sulphate, Foreign, 100 oz. tins	oz.		18
RESORCIN	oz.	28	30
RED PRECIPITATE	lb.	95	1 00
ROOT, Aconite, German	lb.	20	25
Alkanet	lb.		15
Blood	lb.		15
Calamus, peeled	lb.	18	25
Calamus, white, peeled & split	lb.	60	65
Columbo	lb.	20	22
Culver's	lb.	35	40
Dandelion, German, cut	lb.	25	28
Elecampane	lb.	16	18
Gentian	lb.	8	11
Gentian, powdered	lb.	10	12
Ginger, African	lb.	15	18
Ginger, African, powdered	lb.	17	20

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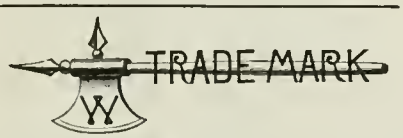

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MENTION THE ERA.

PRICES CURRENT.—Continued.

ROOT—CONTINUED.			
Ginger, Jamaica	lb.	20	22
Golden Seal	lb.	35	40
Hellebore, white, powdered	lb.	12	15
Ipecac, Rio	lb.	1 75	1 90
Jalap	lb.	45	55
Jalap, powdered	lb.	50	60
Licorice	lb.	15	25
Licorice, powdered	lb.	15	25
Mandrake	lb.	20	25
Marshmallow, cut	lb.		25
Orris, Fingers	lb.	95	1 10
Orris, Florentine	lb.	48	55
Orris, Florentine, powdered	lb.	48	55
Orris, Verona, powdered	lb.	35	40
Orris, Verona	lb.	25	30
Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 35	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	3¾	5
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	3¼	5
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	55	65
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	16
SEIDLITZ MIXTURE	lb.	22	25
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 90	9 10
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Conti's	lb.	12½	15
Castile, white, powdered	lb.	30	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	45	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		34
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	16
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	40	45
SPIRITS, Nitre, 3 f	lb.	34	37
Nitre, 4 f	lb.	39	44
Nitre, U. S. P.	lb.	46	49
STONE, Pumice	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	13	15
STRYCHNIA, ¼ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	20	25
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2¼	4
Flour	lb.	2¼	4
Lac	lb.	12	20
Roll	lb.	2	5
SYAPNIA, ½ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	50	55
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERDIGRIS	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg.		76

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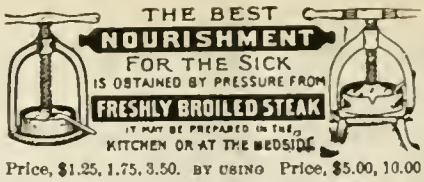

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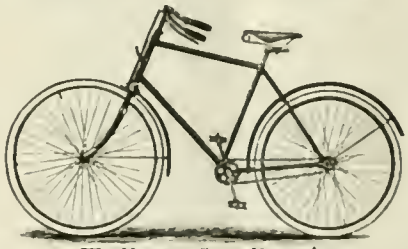

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WAX, Yellow	lb.	35	8
White	lb.	50	6
WHISKEY—			
Belle of Bourbon Co., Louisville.			
1 Case Lot		$ 10 00 per cas	
6 "		9 50 "	
12 "		9 00	
ZINC, Oxide	lb.	11	6
Sulphate, cryst	lb.	8	1

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		
Ivory	lb.	6	
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	6	1
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	1
Lead, X	lb.	5	
Lead, XX	lb.	7	
Lead, XXX	lb.	10	1
BLUE, Celestial	lb.		1
Chinese, powdered	lb.	70	7
Cobalt	lb.		5
Prussian	lb.	65	7
Soluble	lb.	48	5
Ultramarine	lb.	12½	1
BRONZE, Copper	oz.	10	2
Gold	oz.	10	2
Silver	oz.	10	2
BROWN, Spanish	lb.	2	
Vandyke	lb.	6	
CARMINE, No. 40	oz.	35	4
GREEN, Chrome, dry	lb.	12	1
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7½
Red, in Oil	lb.		1
White, dry	lb.	7	7½
White, in Oil	lb.	7	7½
LITHARGE	lb.	7	7½
MINERAL, Prince's	lb.	1¼	
Winter's	lb.	1	
OCHRE, Yellow, American	lb.	1	
Yellow, Marseilles	lb.	1¾	
Yellow, French, Rochelle	lb.	1¾	
OIL, Cottonseed	gall.	75	8
Fish, Bank	gall.	50	6
Fish, Straits	gall.	50	6
Lard, W. S.	gall.	67	7
Lard, No. 1	gall.	38	4
Linseed, boiled	gall.	41	4
Linseed, raw	gall.	41	4
Neatsfoot, pure	gall.	70	7
Neatsfoot No. 1	gall.	45	5
Sperm	gall.	1 10	1 2
Whale	gall.	70	8
PUTTY, S. P.	lb.	2	
No 1	lb.	1¾	
RED, India	lb.	8	
Tuscan	lb.	18	2
Venetian, American	lb.	1½	
Venetian, English	lb.	1¾	
SIENNA, Burnt	lb.	4	
Raw	lb.	4	
SMALTS, Black	lb.	8	1
Blue	lb.	10	1
Brown	lb.	10	1
Green	lb.	10	1
Vermilion	lb.	13	1
TURPENTINE	gall.	33½	3
UMBER, Burnt	lb.	4	
Raw	lb.	4	
Turkey, Burnt	lb.	6	
VERMILION, American, dry	lb.	15	1
Chinese	lb.	1 10	1 1
English	lb.	75	8
WHITE, China	lb.	16	1
Flake	lb.	15	1
Paris	lb.	1¼	
WHITING, Com'l	lb.	¾	1
Gilder's	lb.	1	1
YELLOW, Chrome	lb.	14	1
ZINC, White, dry, American	lb.	5	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	8
Coach	gall.		1 1
Damar	gall.		1 3
Furniture	gall.		8
Hard Oil Finish, light	gall.	1 35	1 6
Hard Oil Finish, dark	gall.	1 25	1 5
Japan	gall.	75	8
Shellac	gall.	1 85	3 1

GLASSWARE AND CORKS.

Greenware, original packages. Discount 70 pe cent., less quantity, 60 per cent.

Flintware, original packages. Discount 70 an 10 per cent., less quantity, 66⅔ per cent.

Corks, Circle "A"	Net, list.
" Diamond "M"	Net, list.
" X & XX, Original Sack, 5 gro.	60 and 15
" less	50 per cen
" Sodas and Wines	10 per cen
" Jar	50 per cen

WINDOW GLASS.

Single Strength, Box, 80 per cent. discount. less than box.....add 10 per cent.
Double Strength, Box, 80 per cent. discount, less than box.....add 10 per cent.

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DISCOUNTS: 2 insertions..... 10 per cent.
3 " ..... 15 "
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Payment invariably in Advance.

Send 10 Cents extra if we are to forward answers to you.

Address, **The Pharmaceutical Era, Box 583. Detroit, Mich.**

972—WANTED—Three first-class and experienced salesmen for Indiana, Wisconsin and Iowa. Salesmen who have an acquaintance with the drug trade in these states preferred. Work to commence about Sept. 1st. Apply quick. Permanent position and large salaries to the right parties. Reference required. Address DR. KILMER & CO., Binghamton, N. Y.

1003—TRAVELING SALESMEN, with good references, can secure a profitable specialty for a side line by applying at once to WILMOT CASTLE & CO., Rochester, N. Y.

1014—FOR SALE—One Tuft's Arctic Soda Fountain, eight syrup cans; one Sterling generator; two 15-gallon copper tanks. Everything in first-class working order. Price, $250 cash f. o. b. here. DR. F. WENZ, Rathdrum, Idaho.

1022—WANTED—Best method of continuous gelatin coating of pills, by a large manufacturer. Address PILLS, care Era.

1024—FOR SALE—"New York Drug Store," State street, Bridgeport, Ct. About $2,000 cash. Four years old. Best location. Get particulars.

1027—FOR SALE—Drug and stationery store in Southern Kansas town of 2,000 inhabitants; stock invoices $2 775; rents low; average daily sales past year, $16; will take a little less than invoice if sold soon. Address "VIOLET," care Era.

1028—FOR SALE—Drug store in Peoria, Ill., doing an exclusive drug business; last year's sales, cash, $7,300; prescriptions, 7,217; stock, including fixtures, about $3,000; rent, including living rooms upstairs and basement, $40 per month; terms two-thirds cash, balance approved security. Trade is one third German. Business established two years and can be doubled by good man in same length of time. Proper reasons for selling. Investigate this if you mean business and want an assured trade. W. H. MAXWELL, 215 Fourth street, Peoria, Ill.

1036—FOR SALE—Old established drug business in eastern Nebraska; population 10,000; best location in city; stock, $3,500 to $4,000. Address M., 35, care Era.

1042—FOR SALE—Drug store in Potter County, Pa.; business good; price, $1,000; easy terms. Address F. H. SPEARING, Austin, Pa.

1048—WANTED—Experienced salesmen in every state and country to sell K. & S. Tooth-filler (liquid); stops toothache instantly; fills teeth 6 to 12 months; side line. ASHLAND CHEM. CO., 65 Clark St., Chicago, Ill.

1051—FOR SALE.—Drug store in central New York town of 3,000. Invoice $2,800. Reasons for selling, other business. Address DENTIST, care ERA.

1052—WHOLESALE DRUG BUSINESS FOR SALE in Houston, Tex. This house is now 33 years old; has a trade of $250,000, and with requisite capital can be made to reach $400,000 in a few months; stock now reduced to $15,000, consisting of staples. This is the best point in the United States for this business, and reasons for selling will be given to any one interested in knowing. Address CONKLIN, GEORGE & GAINES, Houston, Texas.

1053—FOR SALE.—The only well established drug store in town of 3,000; three doctors; yearly sales $9,000; prescriptions 4,000. Will sell at invoice, including store room, stock and fixtures. Address A. C. RAINSBERGER, Sherodsville, O.

1054—WANTED.—A registered German speaking pharmacist. State references, etc. Address "RUE," care ERA.

1055—$6,000 FOR $4,000.—One of the best drug stores in Erie, Pa., will be sold for $4,000. Clean stock, good trade, full prices for all patent medicines and everything else. Trade all cash, store on main street and on the right side for business. Write for particulars to GRACE LYONS, 1120 State street, Erie, Pa.

1056—SITUATION WANTED—In pharmacy either in Southern Vermont, New Hampshire, or in Massachusetts; five years' experience; good references; will buy half interest if suited. Address A. WOODBURY T., care of Era.

1057—A BONANZA! Stock, store, three rooms, and lot 150x75, $1,300. In Indiana, only drug store in town. Particulars apply "STEARIN," care of Era.

1058—DRUG CLERKS—If seeking employment, you will find it to your advantage to address us in reference to a position. KEYSTONE DRUG CLERKS' AGENCY, 1216 Filbert st., Philadelphia.

1059—DRUG FIXTURES FOR SALE—Genuine cherry wood shelving, prescription counter, three show cases and counters. Prescription counter 18 feet wide. Address MEYER & GLEIM, Cleveland, Ohio.

1060—SITUATION WANTED—A graduate of New York College of Pharmacy with a practical experience in manufacturing would like a position with a manufacturing concern or wholesale house. PRACTICAL PHARMACIST, care Era, 722 Temple Court, New York City.

1061—YOUNG MAN—Graduate New York Pharmacy, six years practical experience in New York City, speaking American and French would like a position in city or country store. DRUG CLERK, care of Era, 722 Temple Court, New York City.

1062—WANTED—To buy a drug store, city or country; must be a bargain for cash, or general country store. CASH, Era, 722 Temple Court, New York City.

1063—DRUG STOCK FOR SALE—Almost new; good location; $1,000 takes it; good reasons. Address DRUGGISTS, 309 Greenwood avenue, Jackson, Mich.

1064—WANTED—Situation as assistant drug clerk, by young man of 20; registered in Michigan; graduate of college of pharmacy; four months' experience; good references furnished. Address RELIABLE, care Era.

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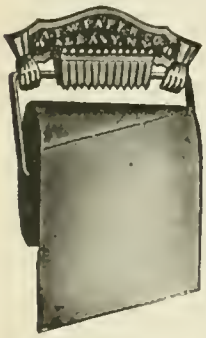

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[S. P 31.]

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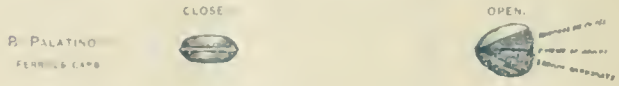

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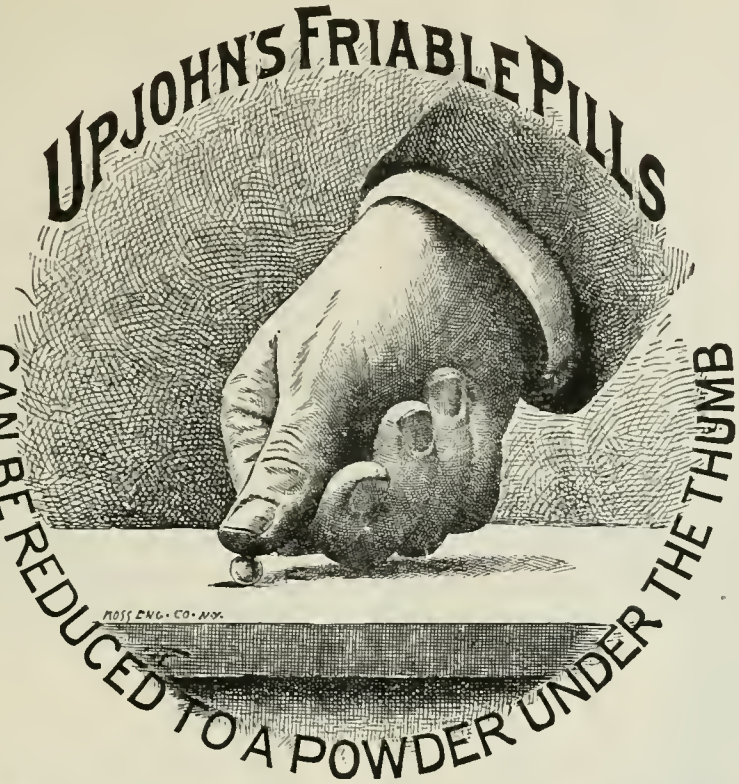

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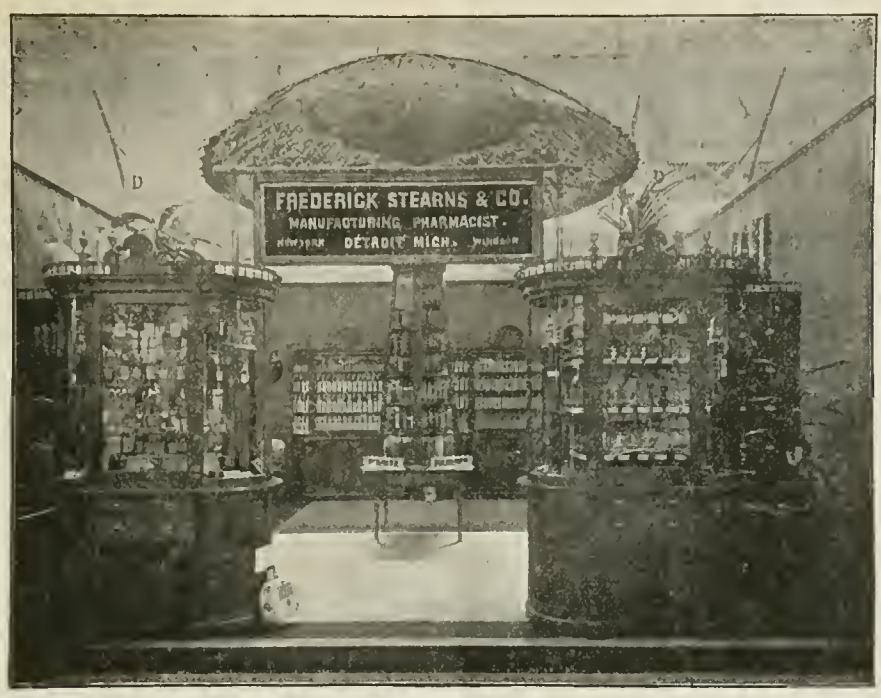

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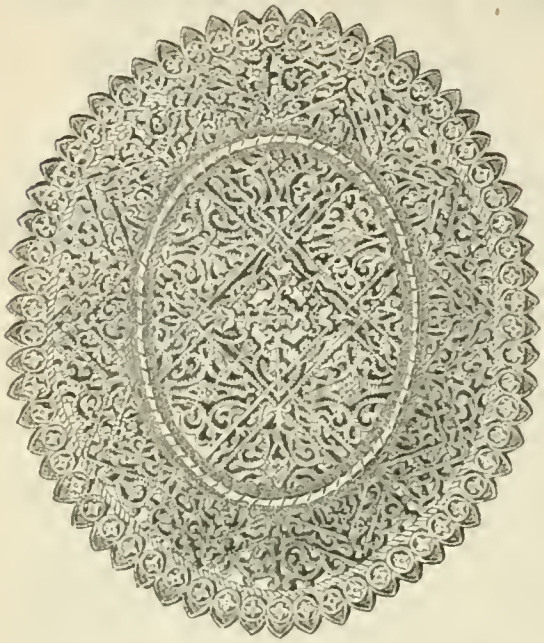

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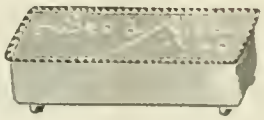

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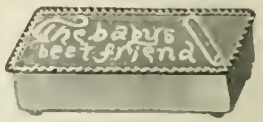

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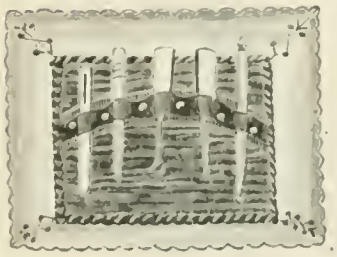

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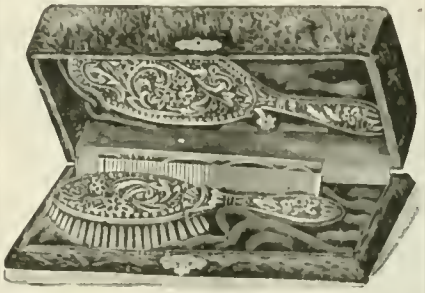

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	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3½	⅛	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅛	1½	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	⅛	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11⅛	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9⅛			7½	" " " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8½	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3½	3⅛	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3½	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

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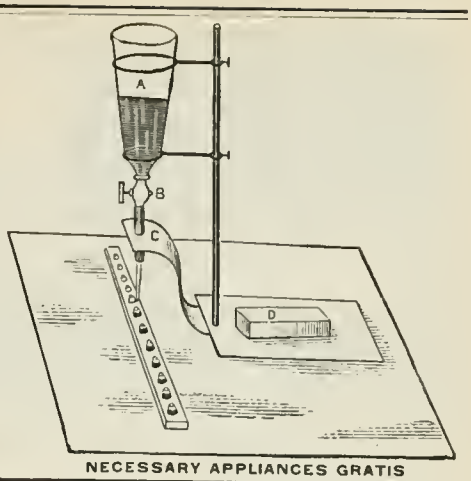

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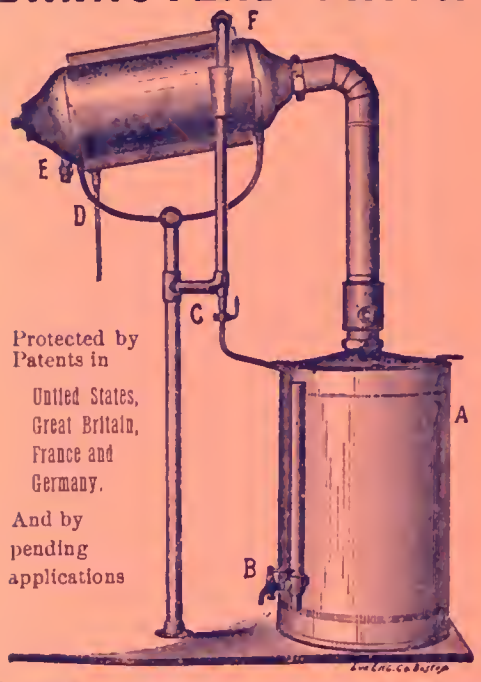

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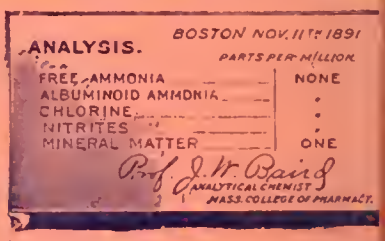
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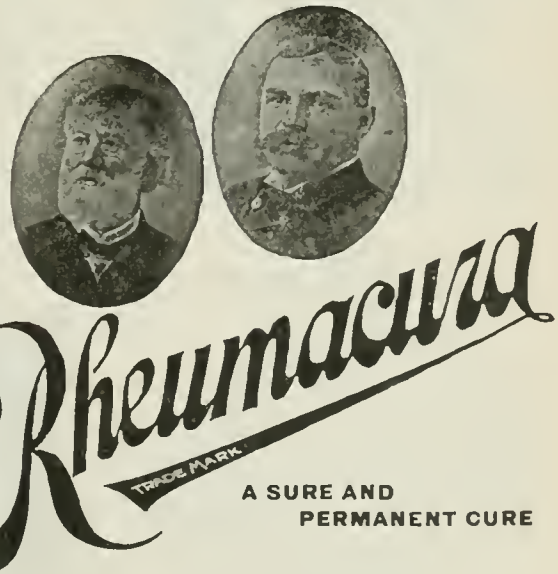

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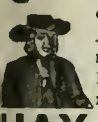

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will cure Scrofulous Sores, Swellings and Piles. We warrant it to act speedily and safely in Spavin, Collar Boils, Sweeney, Hardened Lumps, Sprains, Bruises, and other similar diseases of horses and cattle. It can be obtained at any of the following jobbers:

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SULFURINE TOILET CREAM removes wrinkles.

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As it is the Only Remedy that is Reliable, Safe and Sure, we have Given it to the Public.

Our success in active practice with Protectio is so great that we can promise absolute relief from all throat troubles, diphtheria, scarlet fever, croup, measles, mumps, colds, etc., and we respond in person to responsible calls in any part of the United States or Canada.

It Cures Every Cold, and Prevents all Diphtheria.

Too many know it to have this fact doubted.

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ALSO PROPRIETORS OF
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These are Salable Goods which Every Druggist should hand

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Old customers stick to it and new on take to it. It outsells others. It is t largest. Supplied by wholesalers a the manufacturer—

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A safe and reliable remedy for the ailments of childr during the teething period. A sure preventive Cholera Infantum. No sediment. Clear as cryst

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FOURTH: We decline, as we have done for years, all orders from dealers who voluntarily adopt the cut-rate system, and such will be our policy in the future.

FIFTH: We prohibit the sale of our goods by Jobbers to dealers who attempt to draw trade by advertising or selling Proprietary Articles without a fair profit, to the injury of legitimate Druggists.

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Over a year ago we adopted the method of testing pepsin now known as the U. S. P. method of 1890. Nor did we wait for a 1-3,000 standard, but adopted it four months ago, since which time all our Bottled Pepsin—"REX" Brand—has been of that standard. "REX" Brand Pepsin is soluble, non-hygroscopic and free from peptone—but why stop at 1-3,000? In June, we sent out offers to sell **1-8,000** at $2.00 per 1,000 test in 10-lb. lots, and we sold 100-lb. orders too. We are ready to market

Any Form, any Strength
from **1-1,000** to **1-10,000**

WHY NOT?

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WE LEAD (We always did)

Who speaks of Extract of Beef—except to mean Cudahy's "REX" Brand when quality is considered? With Beef Extract capacity increased **100%** and Pepsin capacity increased **50%** why shouldn't we do the business?

We should, and we Will

You ask for samples, we send them free. You send an order and we give you the best goods on the market. *Quid pro quo.*

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Prices are right
WRITE

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The "cut rate" evil does not apply to patent medicines alone; competition extends to pharmaceutical preparations and physicians' supplies generally, and in the effort to check the loss on the one hand, is there not danger of incurring greater injury through loss of business strictly in accord with the professional standing of the educated pharmacist?

This is the view which the "Merrell Co." takes of the situation, and their policy of business favors the distribution of their products through the local druggists, and in competition with that increasing class of manufacturers who seek to secure business through the worn-out bait of low prices and the practice of that species of "imitation" which is akin to "substitution."

The influence and direct assistance of THE WM. S. MERRELL CHEMICAL CO. will be extended to any live, wide awake and pushing druggist who will co-operate with them, and carry in stock preparations of their manufacture sufficient to take care of the business created through such effort.

THE WM. S. MERRELL CHEMICAL CO. claim exceptional advantages for their Green Drug Fluid Extracts, Sugar and Gelatin-Coated Pills, Tablets, etc., etc., while their Hydrastis Preparations, Boro-Glyceride, Salicylic Acid, Salicylate Sodium from Wintergreen Oil, and Specialties, have given them a standing before the medical profession second to no competing manufacturer.

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EIGHTEEN PAGES ADDITIONAL.

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[S.P.:13.]

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(MEDICINAL) H_2O_2
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USED BY THE HOSPITALS OF THE U.S. ARMY.

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[8.]P.[14.]

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[S. P. 15]

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AT $35.00 PER M.

One of our Improved Imperial Sponge Holders.

(Price to the Trade $2.00 each.)

The FLOR DE FULLER CIGAR is packed in boxes of fifty, in two bundles, a very attractive package. It is a Cuban hand-made Cigar, fine Sumatra wrapper and long Havana filler. Length 4⅛ inches. We guarantee the quality of every shipment.

MAIL ORDERS RECEIVE OUR PROMPT AND CAREFUL ATTENTION.

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For the application of warm, medicated vapor in the treatment of the Throat, Lungs and Nasal Passages.

ALSO FOR DISINFECTING OR PERFUMING APARTMENTS.

A sponge, moistened with the medicinal liquid to be used, is placed in the cylinder at the top of the boiler. The vapor, passing through the sponge, is impregnated with the drug before being inhaled by the patient.

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. . . 50 per cent.

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full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.]

MENTION THE ERA.

DRUGGISTS' SUNDRIES.

AN INQUIRY.

AND

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YOU should use them by all means if you wish to be progressive and make money. REMEMBER—

Progressiveness=Prosperity=Happiness=Longevity.

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NO DRUGGIST

Has ever regretted placing his Fall order for PERFUM

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It will **Pay** you **To** write **Us** for **Our 8** new **Special Offers** on **French's Perfumes. They** will **Pay** you in **Several** ways. **WRITE NOW.**

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We are That Manufacturer. Why? Because Mr. Chas Coons, pharmacist, Juneau, Alaska, stocked French's Perfumes, and J Koosher, the other pharmacist there, had to do the same.

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[S. P. 18.

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FITTED WITH MOISTENERS.

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Metal Syringes and Breast Pumps, and a general line of Metal Goods for the Drug Trade.

Samples and Prices on application.

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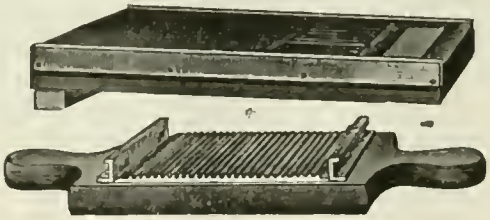

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PUT UP IN PINT, ENGRAVED, CUT-STOPPER BOTTLES,

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Including One Dozen Dime Extracts Locust Blossom on Handsome . . . . . Plaque. . . . . .

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Violettes de Parme Perfume, No. 1505, $6.75 per doz.

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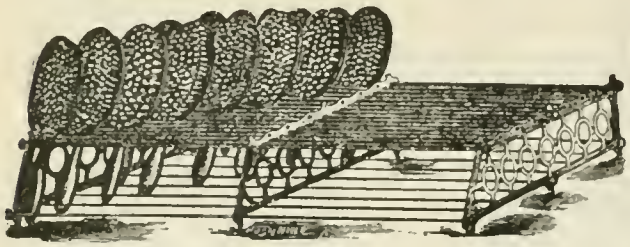

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Should have a Good Analytical

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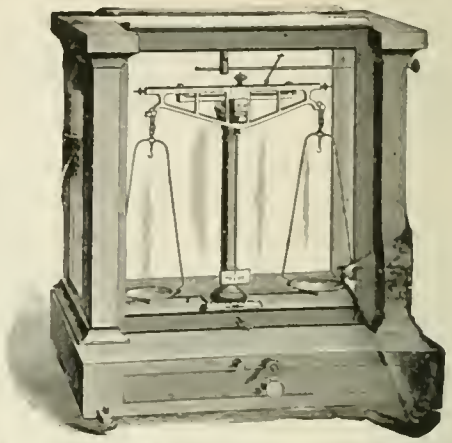

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COMPLETE, $40.00 NET.

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Microscopical Supplies.

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OFFICES:

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Makers of FLINT, GREEN AND AMBER GLASSWARE

SPECIALLY FOR PHARMACEUTICAL CHEMISTS AND PROPRIETARY MEDICINE MANUFACTURERS.

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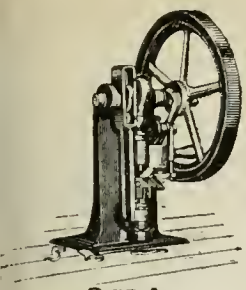
OF ALL DESCRIPTIONS.

XXX Brand Expressly for Druggist

SEND FOR REVISED PRICE LIST.



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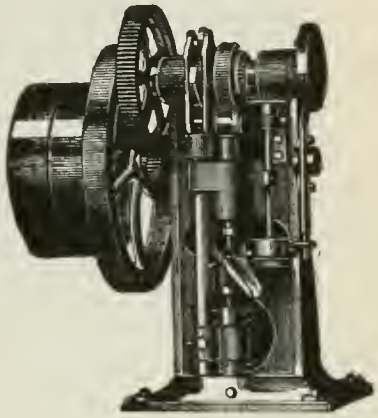

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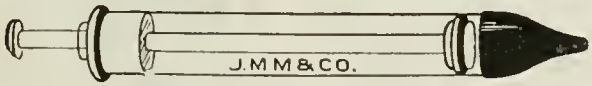

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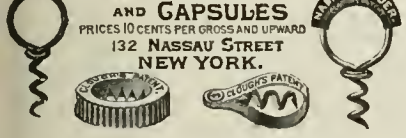

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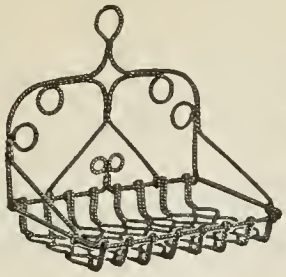

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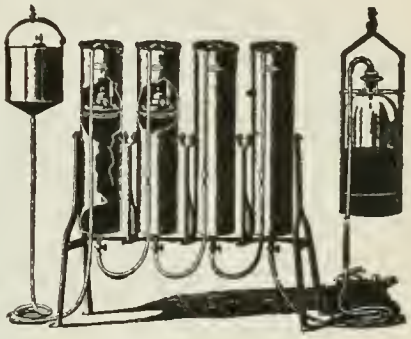

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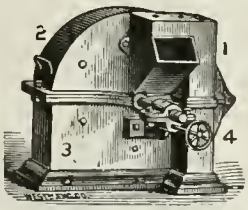

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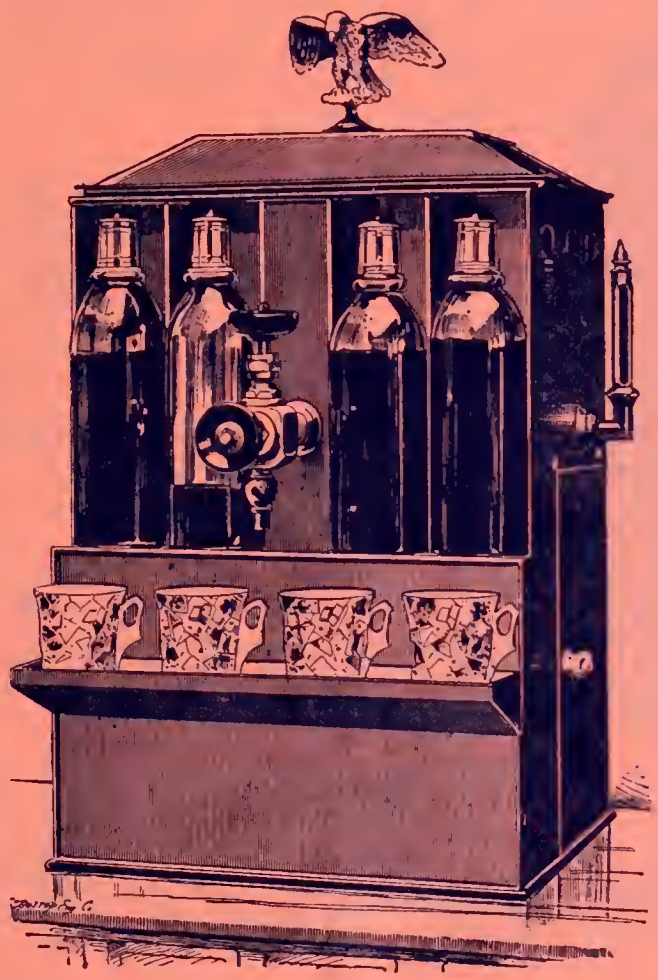

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For the purpose of further advertising two popular brands of chewing gum, we will pack in each one of these beautiful boxes, 100 one-cent pieces of our new "**After Dinner**" Pepsinated Chewing Gum, and 100 one-cent pieces of the old reliable "**Sweet Wheat,**" so well-known everywhere.

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The Pepsin in it is in the goods, and not in the label.

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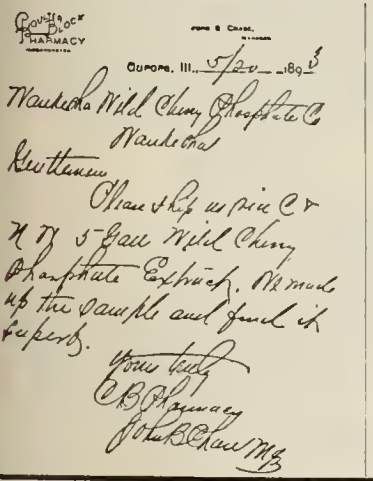
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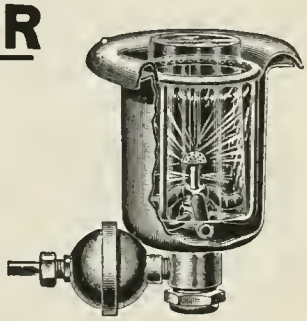

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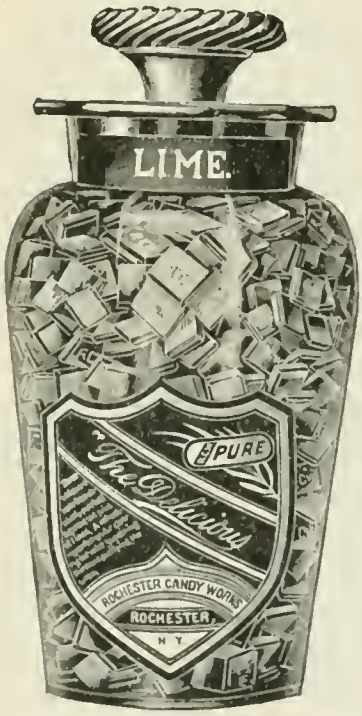

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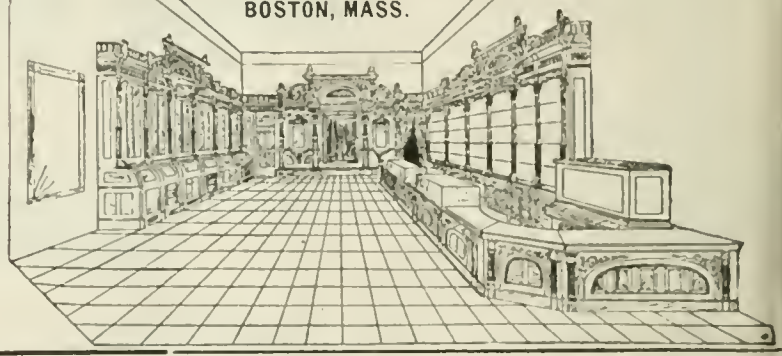

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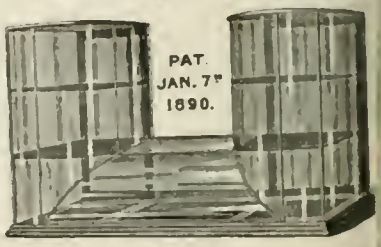

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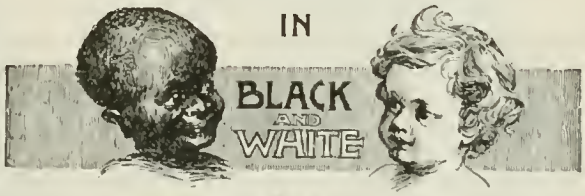

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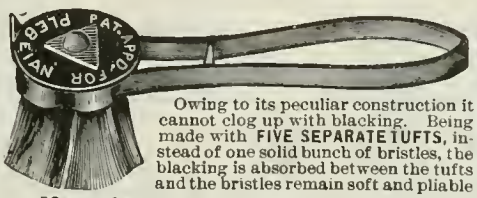

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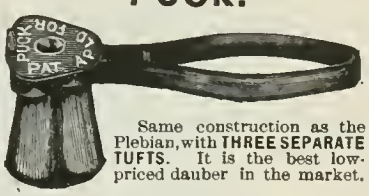

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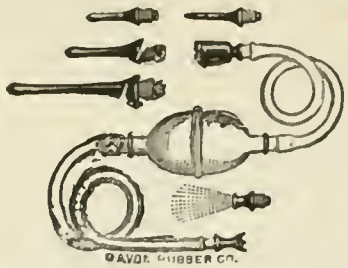

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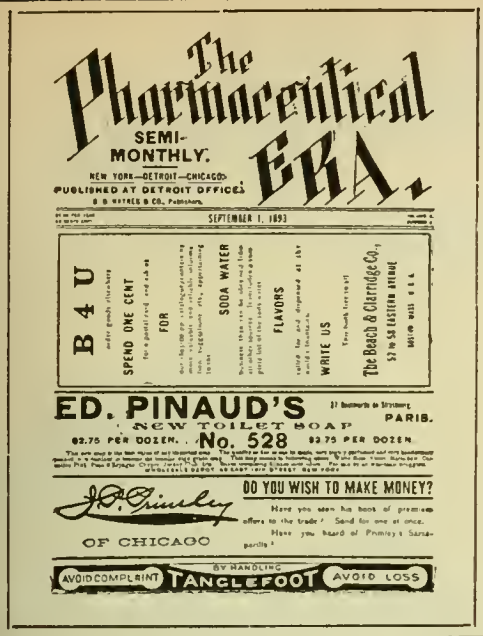
The Pharmaceutical ERA.
SEMI-MONTHLY.
NEW YORK—DETROIT—CHICAGO.
PUBLISHED AT DETROIT OFFICE.
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SEPTEMBER 1, 1893

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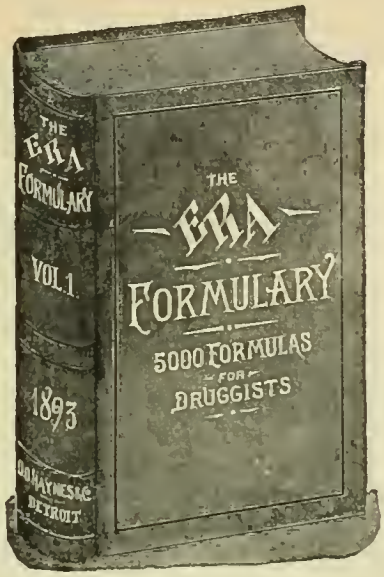

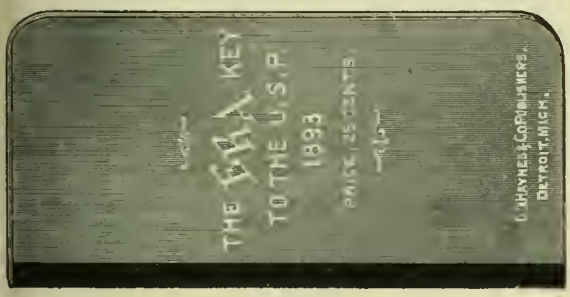

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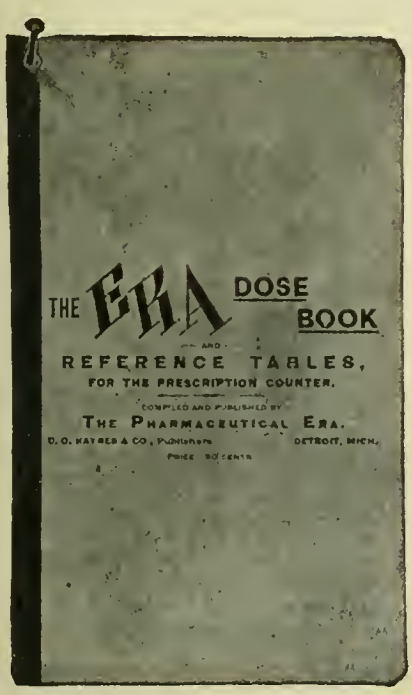

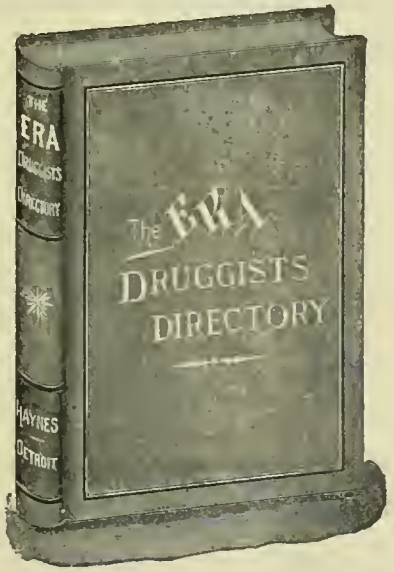

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and Reference Tables, for the Prescription Counter.

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Showing the proportional amount of drugs contained in each dose of a mixture, or in each of a number of doses, with a given amount of drugs, and calculated for the number of doses usually prescribed by physicians.

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Prepared especially for reference in dispensing, indicating average and maximum doses commonly prescribed for adults, compiled from the latest official medical and pharmaceutical literature.

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Containing a brief explanation of the Metric System, with a view of the system as adapted to the use of schools, units employed in the tables, with equivalents, and complete tables showing equivalents of Avoirdupois weight in grams, relation of Troy weight to Metric, relation of U. S. and Metric measures of length, relation of U. S. to Metric fluid measures, relation of Metric weight to grain, and relation of Metric to U. S. fluid measures.

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PRICE: 50 Cents per Copy, post-paid.

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For a limited time only, we shall send one copy of the Dose Book free to each subscriber of the Pharmaceutical Era. This offer will positively be withdrawn by the close of this year, 1893.

W. H. Robert, Jr., Denison, Texas.—Please find enclosed Y. Ex., to pay for the renewal of my subscription and the Era Dose Book. Please be sure and send the D Book, as I would not take a great deal for the one I ha had hanging on my prescription case for the past ye It has been one of the best little books of reference I ha ever had, and it is well worth the price paid for it.

W. M. Searby, San Francisco, Cal.—I am in receipt of Era Dose Book and Reference Tables, for which ple accept my thanks. I am exceedingly pleased with it, a consider it of very great value. The convenience of h ing at one's elbow when at the prescription counter a ts of doses of all the important remedies now in use by pl sicians, together with a list of the solubilities of most medicinal substances likely to be ordered in solution, is great that the wonder is how we have got along all th years without such a help. Indeed I have been accustom to have pasted on the wall, where they could be seen i moment, many of these doses, but the table of solubilit I have never thought to make out. The other tables also valuable, and I think the pharmaceutical world w feel under great obligations to you for this useful co pendium.

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The Pharmaceutical ERA.

SEMI-MONTHLY.

THE PHARMACEUTICAL ERA.

'HE history of the PHARMACEUTICAL ERA has been one of rapid growth, and its success is as apparent to its readers gratifying to its publishers and editors. Primarily, this ccess is because there existed a vacancy for a publication hich would occupy the field undertaken by the ERA. Its olicy has been a broad and liberal one, with the simple inten-on of giving the drug trade what it wants, and its advance-ent has forcibly demonstrated how correctly these wants were timated. It was evident from the beginning that the readers the drug trade were interested in information regarding the rug news, and drug trade topics, as well as practical pharm-y, and along these three lines have the ERA's best efforts en exerted. An epitomized history may be of interest.

887 In January the first number was presented, consisting of 32 reading pages, two-column measure, aded, with limited but high-class advertising. This make-up as continued until the latter part of the following year, with nstantly increasing advertising patronage.

888-90 During the second year a change was deemed advisable, because of the increasing import-ce of news and trade features, and in October, 1888, the HARMACEUTICAL ERA SUPPLEMENT was established to ac-mmodate this class of material. This was a separate monthly blication, at first of 16 pages, three column measure, issued e 15th of each month. Both editions were increasingly osperous, and were continued as distinct publications until e close of 1890.

891 By the close of the year 1890, both had grown to such proportions, some 80 pages each, that another ange was necessary. This change was the consolidation of e two editions into a *Semi-Monthly* publication, each issue to mbine the distinct features of both, and in this form it has en since maintained, with a steady increase in all depart-ents. During the year 1891, the ERA gave 32 reading pages *mi-Monthly*, a yearly volume of 768 pages, exclusive of the vertisements, and more than twice as much material as was inted by any other pharmaceutical journal in the United ates.

892 During the past year improvement was steady and apparent in each number. Extra pages were ded. "1000 selected formulas," "Question Box" increased, rsonal sketches, etc., and its whole course was of a nature hich rapidly increased its subscription list and augmented advertising patronage. On quantity and quality of inform-ion, on typographical excellence, and on logical arrangement, e ERA rests its claims. What it has been and is, the drug ade knows.

THE ERA FOR 1893.

1,152 Pages Solid Reading Matter during the Year.

The ERA now prints 48 pages of reading matter in each issue, 96 pages per month, **1152 pages for the year**; this makes **three times** the amount of reading material offered by any other drug journal in this country. The reading matter is all carefully classified into three general departments, viz.:

1. **The "Pharmaceutical Department"** is devoted to original and selected papers; practical pharmacy; "Selected Formulas"; "Question Box," etc., etc.

The collection of 5000 Formulas printed in the Era Formulary is continued in the Pharmaceutical Era beginning with the issue of July 1, 1893. Each issue of the journal contains about 50 selected formulas, printed in response to inquiries from subscribers.

2. **The "News Department"** contains letters from all the leading drug centres, written by our own paid correspondents, with portraits and personal sketches of leading pharmacists; reports of Associations, Boards, Colleges, etc., etc., and the Correspondence Column for the interchange of thought and suggestions of our readers.

3. **The "Trade Department"** has been materially increased and improved this year. "Trade Comment," Market Reports, articles on trade subjects, such as advertising, conduct of business, increase of trade, etc. The "Trade Notes" keep our readers informed of the new goods, novelties, etc., offered by the manufacturers. Portraits and sketches of prominent manufacturers and jobbers, World's Fair letters, and descriptions of large institutions, are features of this department.

A full index goes with each number, and every six months a complete index of the volume (12 numbers) is printed.

The growth of the ERA for the past seven years has been steady and strong; it will continue to grow, improve and grow stronger.

Our aim is to make it the ideal drug paper of America, so complete and so valuable that no drug store can afford to be without its assistance.

ERA BINDERS.

For the convenience of subscribers we supply a good serviceable binder, which holds one volume (6 months) *with* the advertisements, or the copies for one year (two volumes) *without* the advertisements. Price, 75 cents *postpaid.*

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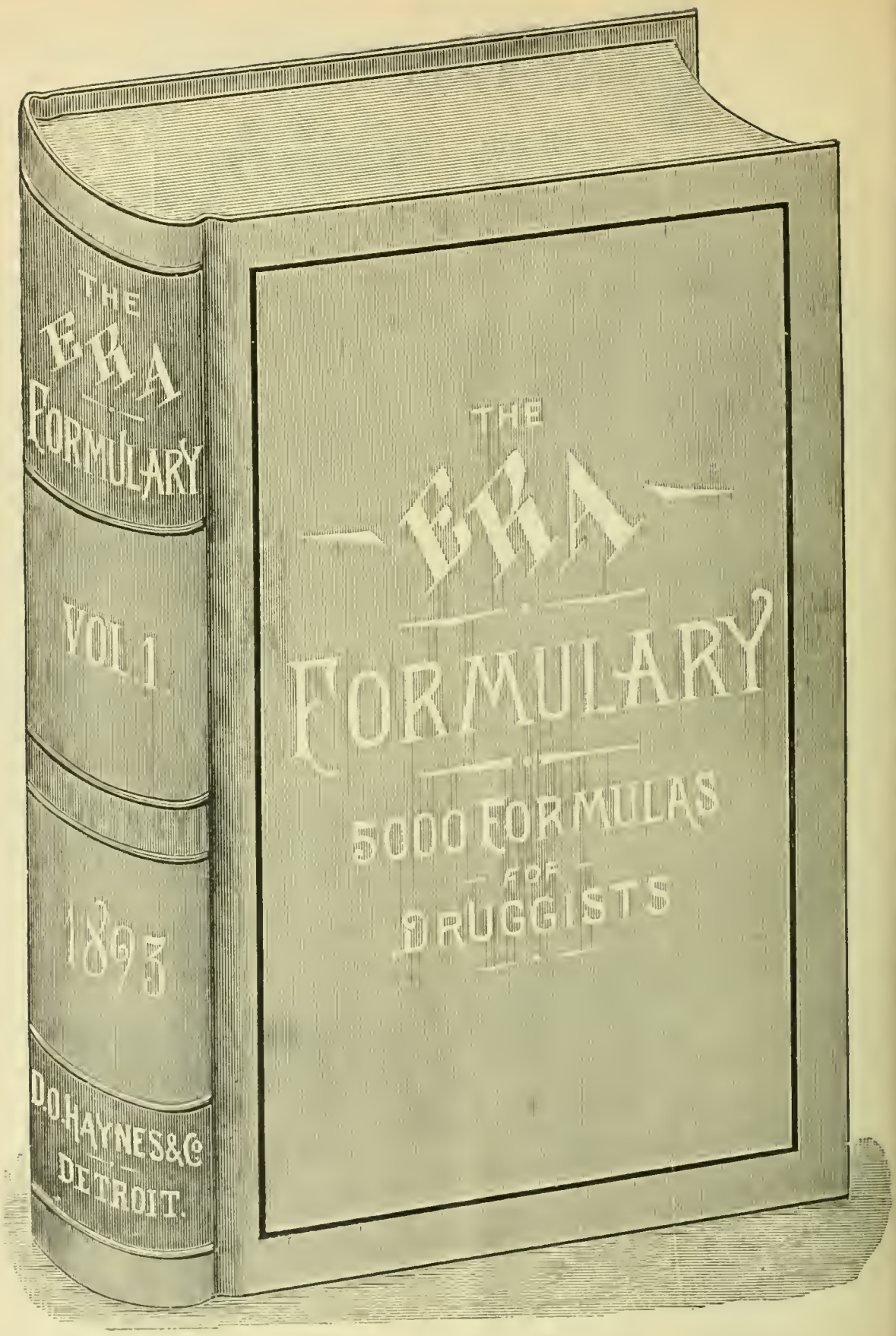
THE
ERA
FORMULARY
VOL 1
1895
D.O.HAYNES&Co
DETROIT.
THE
ERA
FORMULARY
5000 FORMULAS
FOR
DRUGGISTS

THE ERA FORMULARY.

5,000 Formulas for Druggists.

The most important book in any drug store is a formula book, but in many instances the books at hand are unsatisfactory. Appreciating this fact, and the need for a good reliable source for any formula wanted, we have prepared the ERA FORMULARY, which we consider the most complete formula book in existence for the use of the druggist. It has been compiled specially to meet his desires. Many of the formulas contained within it are original, contributed especially to the ERA, and many of them receiving prize awards for their excellence.

In gathering the formulas, we have examined several hundred volumes, including such works as Hager's; the Pharmacopœias of different lands; all the best known formula books; the proceedings of the A. P. A.; files of all the leading journals; and have selected from them, *the best.* It has been necessary to gather in this manner several thousand formulas, from which the choice has been made. The work is peculiarly what it claims to be, a great collection of receipts and processes, for application in pharmacy, in the household, in the industries, and for general purposes. The formulas are expressed in English, and sufficient description of working methods is presented to insure success in every preparation.

The Contents of this Book are divided into NINE PARTS, as follows:

PART 1—UNOFFICIAL PHARMACEUTICAL PREPARATIONS. Embracing formulas for preparations not contained in the Pharmacopœia or National Formulary, such as elixirs, syrups, tinctures, ointments, wines, waters, powders, effervescent salts, etc.

PART 2—PROPRIETARY PREPARATIONS. Appreciating the demand for formulas for proprietary medicines, we have here collected a large number of formulas which are presumed to more or less closely imitate these preparations. We give them as we find them, with the idea that they may prove suggestive to the druggist of formulas for preparations of his own devising and compounding.

PART 3—TOILET ARTICLES. Preparations for the hair, such as tonics, dyes, perfumes, pomades, cosmetiques, depilatories, waxes, etc.; for the face and skin, powders, creams, soaps, application for frost bites, chapped hands, freckles, chilblains, etc.; for the teeth, powders, pastes, liquids, perfumes, etc.; articles for the nursery, and a large variety of perfumes, toilet waters, etc.

PART 4—VETERINARY REMEDIES. Remedies for diseases of horses, cattle, swine, dogs, poultry, and domestic animals in general, for outward and inward application, as liniments, ointments, physic balls, condition powders, etc., etc.

PART 5—FAMILY MEDICINES. Blood purifiers, salves, liniments, syrups, cordials, and remedies for minor ailments, as headache, toothache, coughs, colds, croup, etc., etc.

PART 6—HOUSEHOLD FORMULAS. For domestic employment, washing powders, soaps, general cleansing methods, domestic wines, preserves, flavoring extracts, vermin poisons, dyes, glues, pastes, etc., etc.

PART 7—TECHNICAL FORMULAS. Processes and formulas employed in an industrial and economic way, as bleaching methods, photography, cements, lacquers, pastes, colored fires, show globe colors, etc.

PART 8—PAINTS, VARNISHES, ETC. Receipts for mixing colors and pigments, floor stains, polishes, varnishes for wood work and instruments, black board slatings, etc.

PART 9—MISCELLANEOUS AND UNCLASSIFIED. Soda syrups and flavoring extracts and mineral waters, are types of a class of material that is grouped into one division, which contains a very large number of select formulas, covering a wide range of usefulness.

NOTE THIS. This series of 5,000 Formulas will be continued in *The Pharmaceutical Era*, beginning No. 5001, in the issue of **July 1, 1893.** The book will contain the *best* lot of druggists' formulas published; the collection will be constantly added to in the journal, and we shall undertake to furnish each subscriber WITH ANY FORMULA HE MAY DESIRE. We are in this formula business to stay, for we appreciate its importance to druggists.

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1893.

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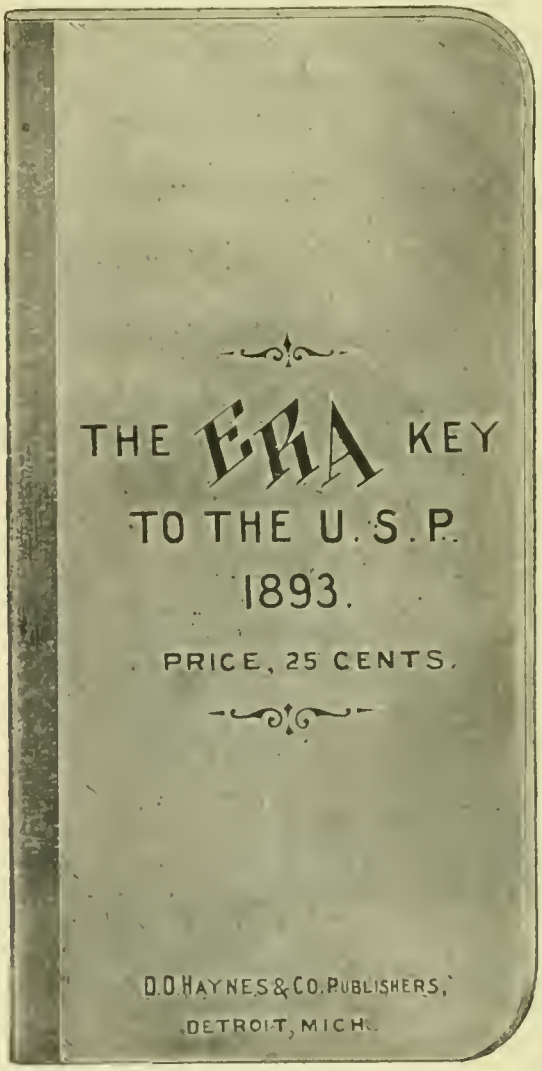

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16 *THE ERA KEY TO THE U. S. P*

Cinchoninæ Sulphas—*Cinchonine Sulphate.*
DOSE: 1 to 30 grs. (0.648 to 1.944 gms.)

Cinnamomum Cassia—*Cassia Cinnamon*—Cassia Bark.
The bark of the shoots of one or more undetermined species of Cinnamomum grown in China (Chinese Cinnamon).
DOSE: 10 to 30 grs. (0.648 to 1.944 gms.)
Preps: Tinctura Cardamomi Composita. Tinctura Catechu Composita. Tinctura Lavandulæ Composita.

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The bark of an undetermined species of Cinnamomum.
DOSE: 10 to 30 grs. (0.648 to 1.944 gms.)

Cinnamomum Zeylanicum—*Ceylon Cinnamon.*
The inner bark of the shoots of Cinnamomum zeylanicum.
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Preps: Pulvis Aromaticus. Tinctura Cinnamomi.

Coca—*Erythroxylon.*
The leaves of Erythroxylon Coca.
DOSE: ½ to 1 dr. (1.944 to 3.888 gms.)
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Cocaïnæ Hydrochloras—*Cocaine Hydrochlorate.*
The hydrochloride of an alkaloid extracted from Coca.
DOSE: ¼ to 2 grs. (0.0081 to 0.1296 gms.)

Coccus—*Cochineal.*
The dried female of Coccus cacti.
DOSE: ¼ to ½ gr. (0.0108 to 0.0324 gms.)

Codeïna—*Codeine.*
An alkaloid extracted from Opium.
DOSE: ¼ to 3 grs. (0.0162 to 0.1944 gms.)

Colchici Radix—*Colchicum Root.*
The corm of Colchicum autumnale.
DOSE: 2 to 8 grs. (0.1296 to 0.5184 gms.)
Preps: Extractum Colchici Radicis. Extractum Colchici Radicis Fluidum. Vinum Colchici Radicis.

Colchici Semen—*Colchicum Seed.*
The seed of Colchicum autumnale.
DOSE: 1 to 5 grs. (0.0648 to 0.324 gms.)
Preps: Extractum Colchici Seminis Fluidum. Tinctura Colchici Seminis. Vinum Colchici Seminis.

Collodium—*Collodion.*
Preps. Collodium Flexile. Collodium Stypticum.

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The ERA

DRUGGISTS DIRECTORY.

THE ONLY DIRECTORY OF THE DRUG TRADE OF THE UNITED STATES.

Contents Divided into Four Parts, as Follows:

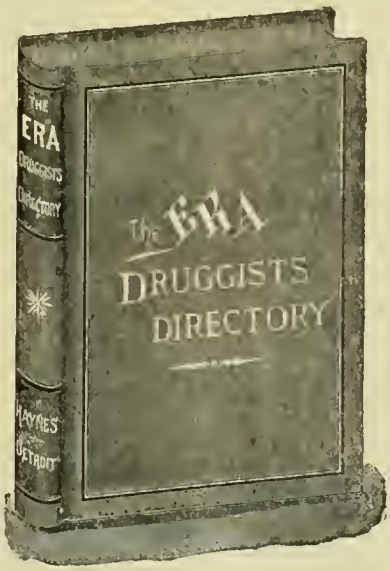
ART I—**WHOLESALE DRUGGISTS**—A carefully revised list of these jobbers in the United States.

ART II—**RETAIL DRUGGISTS**—A full list of all these 37,000 and more retailers arranged alphabetically by **States, Postoffices** and **Firms,** giving the specific street address of each druggist in the larger cities. Fully revised by **direct** canvass of the trade.

ART III—**MANUFACTURERS**—In this part we give a list of the firms who **Supply** the drug trade, with specific **Address** and **Business** of each firm, and arranged by States and Cities for quick reference.

ART IV—**CLASSIFIED BUSINESS DIRECTORY**—This department is an indexed directory of the goods manufactured and sold by the patrons of the work.

Robert M. Green Co., Philadelphia, Pa.—e beg to say, unsolicited, a few words of mmendation about the remarkable accur-y of your "ERA Druggists Directory." iring the winter we sent out an edition 50,000 Advance Circulars, 30,000 of ich were addressed by ourselves from it, d the remaining 20,000 to the confection-of the United States by the * * * * irectory Co., of Philadelphia. The total mber returned undelivered from among addresses furnished by your book did t exceed 30, or about 1-10th of one per nt, while the "dead" names used by the * * Co. has amounted so far to 860, 4 3-10ths per cent, and the latter are ll straggling in at the rate of 5 to 10 per y, although it has been over a month ce the last one left this office.



L. H. Harris Drug Co., Pittsburgh, Pa.—The ERA Druggists Directory came to hand within the past few days, and we take pleasure in enclosing check for the amount of our subscription. We have examined the Directory somewhat carefully, and find in it a measure of completeness and accuracy we had not thought possible to give a work of this kind. Complimenting you on your success, we remain.

W. B. Eddy & Co., Whitehall, N. Y.—We beg to enclose you our check for $7.00 in payment of the ERA Druggist's Directory and Pharmaceutical ERA. We desire to congratulate you on the completeness of the Directory, and must say that it is a publication that we should have hard work to get along without.

Price of the Directory, - - - $5.00 per copy.

A NEW EDITION.

We are now revising the Directory by direct canvass of the entire drug trade, and pect to publish this revised or THIRD EDITION by JANUARY, 1894.

D. O. HAYNES & CO., Publishers,
DETROIT, MICH.

For the Convenience of Our Customers

We have arranged with the following Wholesale Druggists take orders for "The Era Publications." Orders sent to us direct must be accompani with payment, as we cannot open accounts for these small amounts.—D. O. HAYNES & C

ALABAMA.

BIRMINGHAM ..... Nabers, Morrow & Sinnige.
MOBILE..... Mobile Drug Co.

ARKANSAS.

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Morrisson, Plummer & Co.
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PEORIA..... Colburn, Birks & Co.
Singer & Wheeler.
QUINCY..... Sommer, Lynds & Co.

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McKesson & Robbins.
R. W. Robinson & Son.
W. H. Schieffelin & Co.
SYRACUSE..... Chas. W. Snow & Co.

OHIO.

CINCINNATI..... Standard Drug Co.
CLEVELAND..... Benton, Myers & Co.
COLUMBUS..... Kauffman-Lattimer Co.
TOLEDO ..... Walding, Kinnan & Marvin.

OREGON.

PORTLAND..... Blumauer-Frank Drug Co.
Snell, Heitshu & Woodard Co.

PENNSYLVANIA.

PHILADELPHIA..... Aschenbach & Miller.
Rohr, Shoemaker & Co.
Shoemaker & Busch.
Smith, Kline & French Co.
Wm. R. Warner & Co.

RHODE ISLAND.

PROVIDENCE..... Blanding & Blanding.

TENNESSEE.

MEMPHIS. ..... W. N. Wilkerson & Co.
NASHVILLE..... Berry, Demoville & Co.

TEXAS.

DALLAS ..... Meyer Bros. Drug Co.
FORT WORTH..... H. W. Williams & Co.

VERMONT.

BURLINGTON..... Burlington Drug Co.

VIRGINIA.

RICHMOND..... Purcell, Ladd & Co.

WASHINGTON.

SEATTLE ..... Stewart & Holmes Drug Co.
SPOKANE. ..... Spokane Drug Co.

WEST VIRGINIA.

WHEELING..... Logan Drug Co.

WISCONSIN.

MILWAUKEE..... Chas. Baumbach Co.
F. Dohmen Co.
Greene & Button Co.

Pure Whiskey for Medicinal Purposes.

It is a leading trait of character of the American people to ascertain the finest quality of the world's products in every line of consumption, use or wear.

The result of the search for a pure stimulant of the best quality is the adoption of the

Mount Vernon Pure Rye Whiskey,

by that portion of our people who desire to obtain and have the ability to pay for the highest grade.

It is bottled at the distillery under an absolutely satisfactory guaranty of original condition and purity, as distilled and aged in the Government bonded warehouses.

Necessarily the price must have reference to the quality.

We give below a partial list of the wholesale dealers of whom you can purchase hese whiskies. The goods are bottled in full quarts, fives, pints, half-pints, quarter-pints nd ounces, and in case you have any difficulty in securing supplies we will be pleased to ave you communicate with us, and we will tell you where you can obtain them.

Very truly yours,

THE COOK & BERNHEIMER CO.,

Sole Agents, NEW YORK CITY.

ale, Dingley & Co.....Montgomery, Ala.
M. Sparks.....Fort Smith, Ark.
e O. J. Lincoln Co.....Little Rock, Ark.
A. Hover & Co.....Denver, Col.
mar & Rankin Drug Co.....Atlanta, Ga.
ller & Fuller Co.....Chicago, Ill.
orrisson, Plummer & Co.....Chicago, Ill.
. Altman.....Chicago, Ill.
nger & Wheeler.....Peoria, Ill.
e Indianapolis Drug Co.....Indianapolis, Ind.
. Toepp & Co.....South Bend, Ind.
ulman & Beggs.....Terre Haute, Ind.
arle, Haas & Co.....Council Bluffs, Ia.
ributt, Ward & Co.....Des Moines, Ia.
ornick, Hess & More.....Sioux City, Ia.
cPike & Fox.....Atchison, Kan.
rthur Peter & Co.....Louisville, Ky.
e Robinson-Pettet Co.....Louisville, Ky.
L. Lyons & Co.....New Orleans, La.
uth Bros. & Co.....Baltimore, Md.
inkelman & Brown Drug Co.Baltimore, Md.
Gilman Bros.....Boston, Mass.
T. H. Hinchman & Sons.....Detroit, Mich.
Hazeltine & Perkins Drug Co..Gd. Rapids, Mich.
Lyman-Ellel Drug Co.....Minneapolis, Minn.
Ryan Drug Co.....St. Paul, Minn.
Mayo, Weaver & Sykes.....Columbus, Miss.
Meyer Bros. Drug Co.....Kansas City, Mo.
The C. D. Smith Drug Co.....St. Joseph, Mo.
VanNatta-Lynds Drug Co.....St. Joseph, Mo.
Meyer Bros. Drug Co.....St. Louis, Mo.
Moffit-West Drug Co.....St. Louis, Mo.
Richardson Drug Co.....Omaha, Neb.
Wm. Coulson Drug Co.....Buffalo, N. Y.
Lehn & Fink.....New York, N. Y.
McKesson & Robbins.....New York, N. Y.
W. H. Schieffelin & Co.....New York, N. Y.
C. W. Snow & Co.....Syracuse, N. Y.
J. J. Aiden.....Troy, N. Y.
J. H. Sheehan & Co.....Utica, N. Y.
Williams & England.....Utica, N. Y.
Standard Drug Co.....Cincinnati, Ohio.
Weideman Co.....Cleveland, Ohio.
D. Kelly.....Columbus, Ohio.
Walding, Kinnan & Marvin.....Toledo, Ohio.
Snell, Heitshu & Woodard Co...Portland, Or.
Aschenbach & Miller.....Philadelphia, Pa.
Robert Shoemaker & Co.....Philadelphia, Pa.
The L. H. Harris Drug Co.....Pittsburgh, Pa.
George A. Kelly Co.....Pittsburgh, Pa.
Blanding & Blanding.....Providence, R. I.
G. L. Claflin & Co.....Providence, R. I.
W. N. Wilkerson & Co.....Memphis, Tenn.
Berry, Demoville & Co.....Nashville, Tenn.
Meyer Bros. Drug Co.....Dallas, Tex.
Conklin, George & Gaines.....Houston, Tex.
San Antonio Drug Co.....San Antonio, Tex.
The Behrens Drug Co.....Waco, Tex.
Purcell, Ladd & Co.....Richmond, Va.
The Stewart & Holmes Drug Co., Seattle, Wash.
The Logan Drug Co.....Wheeling, W. Va.
Hadley-Gerber Co.....Milwaukee, Wis.

Purity
Standard Quality
Rich Bouquet and Flavor

Duroy Wines possess all the above qualities
Sold by all leading druggists in America.

WRITE FOR SAMPLES AND PRICES.

ADDRESS, DUROY & HAINES,
SANDUSKY, OHIO

MENTION THE ERA.

WINES, LIQUORS & MINERAL WATERS.

Clarke's Pure Rye—the Peer of Any.

A little Plain Talk to the Druggists of the U. S.

We submit the following questions:

Do you not, as a general rule, pay more attention to the grade and quality of your purchases of your various oils, varnishe paints, etc., than you do to the **Brand of Whiskey** that you buy ?

Is it not a fact that the matter of a few cents less per gallon, or one or two per cent greater discount, very often determine what brand of whiskey you purchase ?

We would ask you to look on this subject in its true light. Is it not your experience that there is no article kept in you stock about which a customer is more exacting (and deservedly so) than the whiskey he buys of you.

You also know that your customers do not buy their liquors indiscriminately. Whether there is any good reason for it o not, we think you will admit that the average patron looks upon the purchase of his liquors as a *private* transaction, and if th brand of whiskey that you sell him meets with his approval, you are certain to retain his trade. In order to do this you must se him an *honest brand of goods.*

We have spent thousands of dollars in printer's ink, to convince you of the intrinsic merits of

CLARKE'S PURE RYE.

an absolutely pure, straight, all rye whiskey, not a grain of corn being used in it manufacture. Made from the finest and healthiest rye procurable.

(See the PHARMACEUTICAL ERA of June 15th, 1893, for a detailed account o the process of manufacture of Clarke's Pure Rye Whiskey.)

We absolutely control the distribution of this celebrated brand for the distillers in the Unite States, and we can positively guarantee Clarke's Pure Rye to be all we claim for it.

Honest goods at an *honest* price.

We ask $8.00 per dozen, handsomely labeled, put up in clear, flint glass bottles, 5's to the gallon, on dozen in a case. Each bottle bears U. S. Chemist's certificate of purity.

You can also buy Clarke's Pure Rye in bulk, either in bond or tax paid and re-guaged.

We have now arranged that a purchaser may buy a single barrel in bond, if desired.

Order of your wholesale druggists, or of your friends,

COLBURN, BIRKS & CO., Peoria, Ill

P. S.—Interesting literature sent on application.

Sole distributors for the distillers in the U. S.

[S. P. 22.]

DIRECTORS

JOHN C. WEIDEMAN, ERNST J. SILLER, CHRISTIAN NARTEN, HENRY W. WEIDEMAN, GEO. W. BARNES.

THE WEIDEMAN COMPANY

53, 55, 57 & 59 Water St., CLEVELAND, O.

WHOLESALE DISTRIBUTORS OF

RYE, BOURBON AND MALT WHISKIES

IN BOND AND TAX PAID.

ASTERN RYES.
Bridgeport, 89, 90, 91, 92.
Dillinger, 88, 89, 90, 91, 92.
Dougherty, 88, 89, 90, 91, 92.
Gibson, 88, 89, 90, 91, 92.
Golden Wedding, 88, 89, 90, 91, 92.
Guckenheimer, 88, 89, 90, 91, 92.
Meadville, 90, 91, 92.
Mt. Vernon, barrels, 86, 88, 89, 90, 91, 92.
Mt. Vernon, original half-barrels, 89, 91, 92.
Monticello, 91, 92.
Tom Moore, 90, 91, 92.
Montrose, 90, 91, 92.
Orient, 90, 91, 92.
Overholt, 89, 90, 91, 92.
Sherwood, 92.
Somerset, 90, 91, 92.
Sunnyside, 91, 92.

ESTERN RYES.
Edgewater, 89.
Elk Run, 90, 91.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 89, 90.
Nelson, 89, 90.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Susquehanna, 90.
D. Rohrer, 89, 90, 91, 92.
Sunnyside, 90.

ENTUCKY BOURBONS—Sour Mashes.
Anderson, 88, 89, 90, 91, 92.
Belle of Nelson, 88, 89, 90, 91, 92.
Belmont, 86, 87, 89, 90.
Bond & Lillard, 90.
Boone's Knoll, 87, 89, 90, 91.
Sam Clay, 89, 90.
Early Times, 90, 91, 92.
Edgewater, 89, 90, 91, 92.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 88, 89, 90, 91, 92.
Kentucky Club, 87, 89.
W. H. McBrayer, 89, 90, 91, 92.
T. J. Monarch, 89, 90.
Old Crow, 88, 89, 90, 91, 92.
Old Oscar Pepper, 90, 91, 92.
O. F. C., 87, 89, 90, 91, 92.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Woodland, 89, 92.

KENTUCKY BOURBONS—Sweet Mashes.
Ashland, 89, 90, 91, 92.
Blue Grass, 89, 90, 91, 92.
Criterion, 91, 92.
Elk Run, 91, 92.
Excelsior (Megibbens), 90, 91, 92.
A. Keller, 89, 90, 91, 92.
Mellwood, 89, 90, 91, 92.
Nelson, 89, 90, 91, 92.
R. P. Pepper, 89, 90, 91, 92.
Rolling Fork, 89, 90, 91, 92.
F. Stitzel, 92.
Tea Kettle, 89, 90, 91, 92.
United States Club, 92.

MALT WHISKIES.
Guckenheimer, 88-92.
Bridgeport, 89 92.
Dillinger, 89-92.
Nelson, 90-92.
Rolling Fork, 90-92.
Shufeldt, 90-92.

.ne Blended Whiskies under our own Trade Mark. Imported Brandies, Gins, Wines, Cordials, &c., in bulk and in cases, from stock here or from N. Y. Custom House. Straight Ryes and Bourbons, our own bottling.

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AGENTS FOR THE FOLLOWING DISTILLERY BOTTLED WHISKIES:

James E. Pepper Bourbon, O. F. C. Bourbon, Belle of Nelson Bourbon, Mt. Vernon Rye, Orient Rye, Bakers' Rye,

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Agents for Hartwick Kantorowicz, Posen (Germany), celebrated Cordials in cases,—Absinth, Litthauan Bitters, Blackberry, Creme de Menthe, Coca Liqueur Curacao, Kuemmel, Maraschino, Etc.

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Shall be pleased to name lowest market quotations at any time.

THE WEIDEMAN COMPANY.

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WIDE AWAKE DRUGGISTS
ATTENTION!

ROYAL MALT EXTRACT IS THE BEST

BECAUSE

It always gives satisfaction.
It keeps in any climate.
It pays you better than any other.
It is used by over 300 druggists in Phil

WE PRINT YOUR OWN LABEL.

THE ROYAL MALT EXTRACT CO.,
1920 Washington Avenue, **PHILADELPHIA**

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SILURIAN

A NATURAL MINERAL SPRING WATER.

GET OUR PRICES AND TERMS.

Still Silurian.
Barrels, half barrels, ten gallon tanks, and cases of twelve half gallon bottles.

Effervescent Silurian.
Silurian Ginger Ale.
Qt. and pint bottles.

Silurian Wild Cherry Phosphate Syrup.
For dispensing from soda fountains, in half-gallon bottles, twelve to the case.

Send for our 52-page pamphlet which will be sent Free on application.

SILURIAN MINERAL SPRING CO., WAUKESHA, WIS.

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does this double service, and more. It adds correctly, recor exactly, prevents tampering, and is always ready for wor It saves the expense of bookkeeper and cashier in cash bu ness. It is right and reliable twenty-four hours every day.

SEND FOR CATALOGUE.

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THE CELEBRATED
"Belle of Bourbon"

Bottled only by ourselves.
Put in glass when 8 years old.

Guaranteed Strictly Hand-made Sour Mash.

SPECIAL TO DRUGGISTS.

We have an offer of value to you. Write for particulars and description of our elegant advertisement—an ornament for your store.

THE BELLE OF BOURBON CO., Distillers,
315 to 317 W. Main St., LOUISVILLE, KY.

GRAPE JUICE.

WE supply a superior quality of Grape Juice, Unfermented, from Concord Grapes. Our juice is from the best, fresh grapes, slightly sweetened with granulated sugar, and sealed while hot. It has the richness of well pened grapes, with no water or other dilution. For **SODA FOUNTAINS** it has superior. It is heavy in body, and will keep for a long time after being opened, in a cool place. It never spoils when sealed. Quarts, $9 per doz.; pints, $5 per z. SAMPLE BOTTLE and prices to the trade free by mail.

THE WELCH GRAPE JUICE CO.,

ention the ERA. VINELAND, N. J.

MONARCH OF TABLE WATERS!

THE PUREST AND MOST DELICIOUS.

"THE LADIES' FAVORITE."

FFERVESCENT AND SPARKLING.

NCE TRIED, LWAYS ANTED

SARATOGA VICTORIA

JUST THE THING FOR THE FAMILY TABLE, HOTEL & CLUB.

SOLD IN BOTTLES ONLY.

ADDRESS, SARATOGA VICTORIA SPRING,

P. O. BOX 93. SARATOGA SPRINGS, N. Y.

THE POSTAGE STAMP VENDER

Size of Machine 12 inches square, 21 inches high.

The above is a cut of our new invention, the "Postage Stamp Vender." It is handsomely finished in antique copper, beautiful in design, and a work of art. Drop in a nickel and it will deliver postage stamps, postal cards, writing paper and envelopes. Send in your application at once to us, and when our local company is organized in your city we will furnish to every druggist, or dealer in postage stamps, in cities of 20,000 and upwards, one of these beautiful machines FREE OF CHARGE. In cities less than 20,000 we lease these venders by the year.

For full particulars, address—

Envelope and Stamp Machine Co.,

Suite 1101 to 1107 Unity Bldg., CHICAGO.

MISCELLANEOUS.

BOOKS.

When you want any write to

D. O. HAYNES & CO.,

ox 583. DETROIT, MICH.

All Standard and Special Works on Pharmacy and Allied Subjects.

BOOKS.

ASK FOR AND GET THE HIGHEST GRADE ONLY.

EINHAGEN'S MAGNIFYING NORMAL-INDEX FEVER THERMOMETERS.

't take what the Jobber says e just as good. TRY OURS.

Ours are the Highest Grade in the market. TRY THEM.

Our name and trade mark must be on the back of each. If your ber don't keep them we will send you prices and supply you.

Established 1855.

H. WEINHAGEN,

22 & 24 North William St., NEW YORK.

PRICES CURRENT.

Revised Sept. 20, 1893.

See "Drug Market Reports" for details of recent fluctuations.

Prices quoted here are average prices to retail druggists, not prices for original packages.

MISCELLANEOUS.

DRUGS AND CHEMICALS.

ACETANILID, *Herf & Frerichs*	lb.	55	65
ACID, Acetic, No. 8	lb.	8	10
Benzoic, German	oz.	11	14
Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1's	lb.	25	35
Carbolic, 5's	lb.	20	33
Citric	lb.	52	55
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb	1⅜	4
Sulphuric, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	32	35
ALCOHOL gall. bbl.		2 19	Less 5c. gall. cash.
⅛ bbl.		2 24	
10 galls		2 27	
5 galls.		2 29	
Less,		2 29 Net.	
Wood	gall.	1 40	1 60
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	55	60
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	50	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIKAMNIA	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	59	65
ABISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
White, powdered, com'l	lb.	5½	8
ATROPIA, pure ¼-oz. vials	oz.		4 90
Sulphate, ⅛-oz. vials	oz.		3 90

A DRUGGIST'S SPECIALTY.

CURTIS & SON'S

Yankee Brand Pure Spruce Gum

Is meeting with the success its high qualities merit. A trial order solicited.

Curtis & Son, - Portland, Me., U.S.A.

SUPPOSITORY MACHINES.

All the Archibald Patents, including the Perfection, ranging from

$8.00 to $12.50.

Correspond with

E. T. Ellis, 335 S. 18th St., Philadelphia.

Seidlitz Powders

FOR THE TRADE,

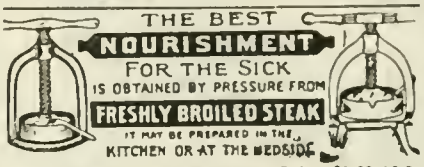
MANUFACTURED BY

J. FRED GIBSON,

Successor to B. D. BAILEY,

709 High St. PROVIDENCE, R. I.

Send for Sample Box. Established in 1840.



Price, $1.25, 1.75, 3.50. BY USING Price, $5.00, 10.00

H. T. OSBORNE'S PAT. MEAT JUICE PRESS. Newark, N. J.

A MODERN BATH

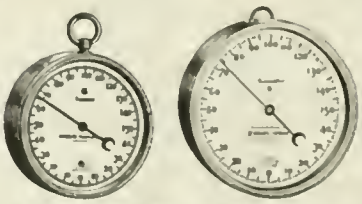
The Latest and Best.

Quick Self-Heating or Toilet Cabinet in place of Heater No bath room required. Ornamental, practical. Desirable for city or town. Send 2c for catalogue illustrating 18 styles tubs, Improved Water Heaters, etc.

MOSELY FOLDING BATH TUB CO.,

181 "I. I." So. Canal St., Chicago, U.S.A.

WHAT ARE THEY?



They are the best thermometers in use to-day.

THE STANDARD

MADE BY THE

Standard Thermometer Co.,

PEABODY, MASS.

PRICES CURRENT—Continued.

BALSAM, Copaiba	lb.	45	
Fir, Canada	lb.	50	
Peru	lb.	1 65	1
Tolu	lb.	40	
BARK, Cascara Sagrada	lb.	20	
Cassia	lb.	10	
Cassia, Saigon	lb.	45	
Cinchona, Red	lb.	30	
Cinchona, Red, powdered	lb.	50	
Cinchona, Yellow	lb.	25	
Cinchona, Yellow, powdered	lb.	35	
Condurango	lb.	50	
Elm, Select	lb.	14	
Pomegranate, root	lb.	35	
Sassafras	lb.	12	
Soap, ground	lb.	15	
Wild Cherry	lb.	10	
BAY RUM, Imported	gall.	2 85	3
BEANS, Calabar	lb.	33	
Tonka, Angostura	lb.	2 00	2
Vanilla	lb.	8 00	20
BERRIES, Buckthorn	lb.	25	
Cubeb	lb.	38	
Elder	lb.	25	
Juniper	lb.	5	
Poke	lb.	25	
Prickly Ash	lb.	40	
BISMUTH, Subcarbonate	lb.	2 68	3
Subnitrate, *Herf & Frerichs*	lb.	2 25	3
BLUE MASS	lb.	49	
Powdered	lb.	65	
BLUE VITRIOL	lb.	3½	
BONE, Cuttlefish	lb.	25	
BORAX, Refined	lb.	10	
Powdered	lb.	10	
BROMOFORM	oz.		
BUDS, Cassia	lb.	20	
CACAO BUTTER	lb.	45	
CAFFEIN, ¼-oz. vials	oz.	57	
Citrate, ¼-oz. vials	oz.	57	
Sulphate, ⅛ oz. vials	oz.	1 05	1
CALCIUM, Carbonate, precip	lb.	10	
Hypophosphite	oz.	16	
and Sodium, Hypophosphite	oz.	19	
Phosphate, precip	lb.	24	
Sulphite	lb.	22	
CALOMEL, Bulk	lb.	85	
English	lb.	1 25	1
CANTHARIDES, Chinese	lb.	55	
Russian	lb.	1 10	1
CAPSICUM	lb.	20	
Powdered	lb.	20	
CARBON, Bisulphide	lb.	20	
CERIUM, Oxalate	oz.	12	
CHALK, Drop	lb.	4½	
French, cut	lb.	12	
Precipitated	lb.	10	
Red, fingers	lb.	7	
White, lump	lb.	¾	
CHARCOAL, Animal, powdered	lb.	6	
Willow, powdered	lb.	7	
CHLORAL HYDRATE, Croton	oz.	54	
Crusts	lb.	1 30	
Crystals	lb.	1 40	1
CHLOROFORM	lb.	60	
CINCHONIDIA, American	oz.	10	
German	oz.	3	
CLOVES	lb.	15	
Powdered	lb.	16	
COBALT, Powdered	lb.	25	
COCAINE, Alkaloid	oz.		
Muriate, cryst	oz.	6 00	
Muriate, sol. 2 per cent	oz.	34	
Muriate, sol. 4 per cent	oz.	48	
COCHINEAL, Honduras	lb.	35	
Honduras, powdered	lb.	45	
CODEIA, ¼-oz. vials	oz.		
Sulphate, ¼ oz. vials	oz.		
COLLODION	lb.	85	
Cantharidal	lb.	2 25	
Flexible	lb.	1 25	
COLOCYNTH, Apples, Trieste	lb.	60	
CREOSOTE, German	lb.	45	
COPPERAS	lb.	⅞	
CORROSIVE SUBLIMATE	lb.	75	
Powdered	lb.	85	
CREAM TARTAR, Powdered	lb.	25	
CURCUMA	lb.	10	
DERMATOL	oz.		
DEXTRINE	lb.	9	
DIUBETIN	oz.		
EARTH, Fuller's, powdered	lb.	5	
ELATERIUM	oz.	1 50	
ERGOT, Spanish	lb.	65	
ETHER, Acetic	lb.	68	
Nitrous, conc	lb.	1 25	
Sulphuric, U. S. P. *Herf & Frerichs*	lb.	65	
Sulphuric, conc	lb.	72	
Sulphuric, washed	lb.	71	
EUROPHEN	oz.		
EXALGINE	oz.		
EXTRACT, Licorice, M. & R.	lb.	23	
Licorice, P. & S.	lb.	30	
Logwood, 1's, ½'s and ¼'s	lb.	13	
Logwood, bulk	lb.	10½	

PRICES CURRENT—Continued.

WERS, Arnica	lb	16	20
alendula	lb.	35	50
amomile, German	lb.	30	35
amomile, Roman, new	lb.	28	33
avender	lb.	10	15
ose, pale	lb.	65	75
ose, red	lb.	1 50	1 60
affron, American	lb.	50	60
affron, Spanish	lb.	7 50	8 50
ATIN, Cooper's	lb.	50	60
rench, white	lb.	50	60
CERINE	lb.	14	20
O, Chloride, 15-gr. vials	doz.	5 40	5 50
id Sodium Chlo., 15-gr. vials	doz.	2 75	2 85
, Aloes, Barbadoes	lb.	25	35
loes, Cape	lb.	10	15
loes, Socotrine	lb.	55	65
rabic, 1st pick	lb.	60	65
rabic, 2d pick	lb.	40	45
rabic, 3d pick	lb.	35	40
rabic, sorts	lb.	20	25
rabic, powdered	lb.	75	85
safetida	lb.	25	40
safetida, powdered	lb.	30	40
sphaltum	lb.	10	12
enzoin	lb.	50	55
amphor	lb.	53	55
atechu	lb.	10	16
amar	lb.	40	45
uaiac	lb.	30	40
emlock	lb.	65	70
ino	lb.	90	1 00
yrrh	lb.	35	40
pium	lb.		3 00
pium, powdered	lb.		3 85
ellac, bleached	lb.	35	38
ellac, native	lb.	30	35
ragacanth, ribbon	lb.	90	1 00
ragacanth, 1st flake	lb	65	70
ragacanth, 2d flake	lb.	52	55
ragacanth, sorts	lb.	40	50
TA PERCHA, Crude, chips	lb.		1 50
rude, sheets	lb.	1 60	1 60
S, Pressed, 1's, ½'s and ¼'s	lb.	25	35
ROGEN, Peroxide, sol	lb.	35	65
OTHYOL	oz.		45
ICOO, Madras	lb.	75	85
anilla	lb.	75	85
NE, Resublimed	oz.	35	40
esublimed, bulk	lb.	4 00	4 10
FORM	oz.	35	40
ulk, *Herf & Frerichs*	lb.	4 75	5 00
L	oz.		1 25
M, Carbonate, precipitate	lb.	15	20
loride, sol. for tincture	lb.	15	20
loride, tincture	lb.	35	40
trate, U. S. P.	lb.	67	75
trate and Quinine	oz.	20	23
dide, Syrup	lb.	47	55
osphate, precipitated	lb.	48	50
osphate, scales	lb.	67	77
rophosphate, plates	lb.	65	73
lphate, pure	lb.	7	10
lphate, pure, dried	lb.	16	20
GLASS, American	lb.	1 10	1 25
ussian	lb.	3 75	4 25
TUCARIUM	oz.		59
OLIN	lb.	85	90
D, Acetate, white	lb.	15	17
VES, Aconite, German	lb.		25
lladonna, German	lb.		30
chu, long	lb.	75	85
chu, short	lb.	25	30
oca	lb.	70	90
onium, German	lb.		30
gitalis, German	lb.		25
enbane, German	lb.		30
ge, Italian	lb.	14	17
nna, Alexandria	lb.	25	30
nna, Alexandria, garbled	lb.	30	38
nna, East India	lb.	18	20
nna, Tinnevelly	lb.	18	20
S, Chloride	lb.	5	13
IUM, Benzoate	oz.		31
rbonate	oz.		31
licylate	oz.		34
WOOD CHIP	lb.	2½	5
ULIN	lb.	1 00	1 25
OPODIUM	lb.	55	60
E	lb.	80	85
DEE, Dutch	lb.	16	18
NESIA, Calcined, heavy	lb.	60	65
lcined, light	lb.	45	60
rbonate, Forbes, 2 oz.	lb.		25
rbonate, Jennings'	lb.	36	38
rbonate, K. & M.	lb.	20	22
rbonate, Pattison's	lb.	20	22
OANESE, Black oxide	lb.	5	6
NA, Large flake	lb.	1 30	1 45
uall flake	lb.	65	75
THOL, Cryst	oz.	35	40
CURY	lb.	70	75
sulphate	lb.	66	72
dide, proto	oz.	27	30
dide, per	oz.		34
bsulphate	lb.		1 13
lth Chalk	lb.	44	52
PHINE, Acetate, P. & W.	oz.	2 20	2 45
uriate, P. & W.	oz.	2 20	2 45
lphate, P. & W.	oz.	2 20	2 45
3, Iceland	lb.	10	12
ish	lb.	12	15

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EMERSON DRUG CO.,

MENTION ERA. Baltimore, Md.

PRICES CURRENT—Continued.

MUSK, Chinese	oz.		40
Tonquin, grain	⅛ oz.	3 25	4 00
NUTGALLS, Aleppo	lb.	22	27
Aleppo, powdered	lb.	28	30
NUTMEGS	lb.	70	60
NUX VOMICA	lb.	12	15
Powdered	lb.	18	20
OIL, Almond, Bitter	oz.	60	65
Almonds, Sweet	lb.	35	45
Amber, Rectified	lb.	45	50
Anise	lb.	1 90	2 00
Bay, true	oz.	40	50
Bergamot	lb.	3 00	3 50
Cajuput	lb.	90	95
Cassia	lb.	1 15	1 30
Castor, No. 1	gall.	1 20	1 28
Castor, No. 3	gall.	1 05	1 10
Cedar, pure	lb.	50	70
Citronella, native	lb.	60	65
Cloves	lb.	95	95
Codliver, Norwegian	gall.	1 00	1 25
Croton	lb.	1 10	1 20
Cubebs	oz.		40
Eucalyptus	lb.	1 50	1 60
Fennel	lb.	2 00	2 25
Hemlock, pure	lb.	60	70
Juniper Berries	lb.	1 40	1 75
Juniper Wood	lb.	45	50
Lavender Flowers	lb.	2 25	2 50
Lemon	lb.	2 25	2 75
Mace, expressed	lb.		2 50
Male Fern, ethereal	oz.	28	35
Mustard, essential	oz.	50	60
Mustard, expressed	gall.	75	1 00
Olive, Malaga	gall.	80	1 00
Olive, sublime	gall.	2 50	3 10
Orange, bitter	lb.	4 50	5 00
Orange, sweet	lb.	2 60	3 50
Origanum	lb.	50	1 25
Pennyroyal	lb.	2 00	2 50
Pepper, black	lb.	1 00	1 10
Peppermint	lb.	8 00	3 25
Peppermint, H. G. H.	lb.	3 15	3 35
Rose, Kissaulik	oz.	8 00	8 50
Rosemary Flowers	lb.		1 50
Rosemary, Trieste	lb.		65
Sandalwood, English	lb.	6 50	7 50
Sandalwood, German	lb.	3 50	3 75
Sassafras	lb.	55	60
Savin	lb.	1 00	1 25
Spearmint	lb.	2 50	2 75
Tar	gall.	50	60
Wintergreen	lb.	2 26	2 30
Wintergreen, Synthetic, H. & F.	lb.		1 85
Wormseed, Baltimore	lb.	2 00	2 10
Wormwood, pure	lb.	4 50	5 00
Wormwood, com'l	lb.	3 00	3 60
OINTMENT, Mercurial, ½ M.	lb.	55	60
Mercurial, ⅛ M.	lb.	45	50
PARAFFIN, refined	lb.	13	15
PARALDEHYDE	lb.		2 50
PEPPER, Black, powdered	lb.	18	20
White	lb.	25	30
White, powdered	lb.	30	35
PEPSIN, Cudahy	oz.		70
PHENACETINE, Bayer's	oz.		1 00
PIPERAZINE	5 gram vial.		1 50
PIPERIN	oz		69
PITCH, Burgundy	lb.	6	8
POTASH, crude	lb.		8
Caustic, com'l	lb.	35	40
Caustic, white	lb.	40	45
POTASSIUM, Acetate	lb.	40	45
Bichromate	lb.	14	16
Bromide	lb.	38	42
Carbonate	lb.	12	14
Chlorate, cryst	lb.	19	21
Chlorate, powdered	lb.	20	22
Citrate	lb.	60	65
Cyanide, fused	lb.	50	80
Hypophosphite	oz.	18	20
Iodide, *Herf & Frerichs*	lb.	2 90	3 00
Oxalate	lb.	28	30
Permanganate	lb.	35	40
Prussiate, red	lb.	60	75
Prussiate, yellow	lb.	26	29
Sulphuret	lb.	22	25
Tartrate	lb.	52	60
POWDER, Dover's	lb.		1 05
Insect	lb.	20	25
PROPYLAMIN	lb.	55	60
QUININE—			
Sulphate, P. & W., 1 oz. bots	oz.		34
Sulphate, P. & W., 5 oz. cans	oz.		29
Sulphate, Foreign, 1 oz. bots	oz.		32
Sulphate, Foreign, 5 oz. cans	oz.	25	28
Sulphate, Foreign, 100 oz. tins	oz.		20
RESORCIN	oz.	28	30
RED PRECIPITATE	lb.	95	1 00
ROOT, Aconite, German	lb.	20	25
Alkanet	lb.		15
Blood	lb.		15
Calamus, peeled	lb.	18	25
Calamus, white, peeled & split	lb.	60	65
Columbo	lb.	20	22
Culver's	lb.	35	40
Dandelion, German, cut	lb.	25	28
Elecampane	lb.	16	18
Gentian	lb.	8	11
Gentian, powdered	lb.	10	12
Ginger, African	lb.	15	18
Ginger, African, powdered	lb.	17	20

MISCELLANEOUS.

PRICES CURRENT.—Continued.

ROOT—CONTINUED.			
Ginger, Jamaica	lb.	20	22
Golden Seal	lb.	35	40
Hellebore, white, powdered	lb.	12	15
Ipecac, Rio	lb.	1 75	1 90
Jalap	lb.	45	55
Jalap, powdered	lb.	50	60
Licorice	lb.	15	25
Licorice, powdered	lb.	15	25
Mandrake	lb.	20	25
Marshmallow, cut	lb.		25
Orris, Fingers	lb.	95	1 10
Orris, Florentine	lb.	48	55
Orris, Florentine, powdered	lb.	48	55
Orris, Verona, powdered	lb.	35	40
Orris, Verona	lb.	25	30
Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 35	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	3¾	5
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	3¼	5
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	55	65
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	15
SEIDLITZ MIXTURE	lb.	22	25
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 15	8 25
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Conti's	lb.	12½	15
Castile, white, powdered	lb.	30	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	50	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		34
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	16
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	40	45
SPIRITS, Nitre, 3 f	lb.	31	37
Nitre, 4 f	lb.	39	44
Nitre, U. S. P	lb.	46	49
STONE, Pumice	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	13	15
STRYCHNIA, ¼ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	20	25
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2¼	4
Flour	lb.	2¼	4
Lac	lb.	12	20
Roll	lb.	2	5
SYAPNIA, ½ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	48	50
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERDIGRIS	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg.		75

"DOST THOU LOVE LIFE?
THEN DO NOT SQUANDER
TIME
FOR THAT'S THE STUFF
LIFE IS MADE OF"

SAVE TIME TROUBLE & CASH
BY USING
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SHIPPING BLANKS
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Window Glass,
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We are Jobbers and Commission Merchants of Window Glass and Glassware, and can make you lowest prices.
Correspondence and Inquiries solicited.
WOOD & FOX CO.,
509 & 511 Kirk Block,
SYRACUSE, N.Y.

PRICES CURRENT.—Continued.

WAX, Yellow	lb.	35	38
White	lb.	50	60
WHISKEY—			
Belle of Bourbon Co., Louisville.			
1 Case Lot		$ 10 00 per case	
6 "		9 50 "	
12 "		9 00	
ZINC, Oxide	lb.	11	60
Sulphate, cryst	lb.	8	10

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		8
Ivory	lb.	6	8
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	6	10
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	18
Lead, X	lb.	5	7
Lead, XX	lb.	7	9
Lead, XXX	lb.	10	12
BLUE, Celestial	lb.		12
Chinese, powdered	lb.	70	75
Cobalt	lb.		50
Prussian	lb.	65	70
Soluble	lb.	48	55
Ultramarine	lb.	12½	18
BRONZE, Copper	oz.	10	20
Gold	oz.	10	25
Silver	oz.	10	25
BROWN, Spanish	lb.	2	3
Vandyke	lb.	6	9
CARMINE, No. 40	oz.	35	40
GREEN, Chrome, dry	lb.	12	15
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7½
Red, in Oil	lb.		12
White, dry	lb.	7	7¼
White, in Oil	lb.	7	7½
LITHARGE	lb.	7	7½
MINERAL, Prince's	lb.	1¼	3
Winter's	lb.	1	3
OCHRE, Yellow, American	lb.	1	3
Yellow, Marseilles	lb.	1¾	3
Yellow, French, Rochelle	lb.	1¾	3
OIL, Cottonseed	gall.	75	85
Fish, Bank	gall.	50	60
Fish, Straits	gall.	50	60
Lard, W. S	gall.	67	75
Lard, No. 1	gall.	38	45
Linseed, boiled	gall.	42	46
Linseed, raw	gall.	39	42
Neatsfoot, pure	gall.	70	75
Neatsfoot No. 1	gall.	45	50
Sperm	gall.	1 10	1 20
Whale	gall.	70	80
PUTTY, S. P	lb.	2	3
No 1	lb.	1¾	3
RED, India	lb.	8	14
Tuscan	lb.	15	20
Venetian, American	lb.	1½	3
Venetian, English	lb.	1¾	3
SIENNA, Burnt	lb.	4	8
Raw	lb.	4	8
SMALTS, Black	lb.	8	10
Blue	lb.	10	12
Brown	lb.	10	12
Green	lb.	10	12
Vermilion	lb.	13	15
TURPENTINE	gall.	33½	39
UMBER, Burnt	lb.	4	6
Raw	lb.	4	6
Turkey, Burnt	lb.	6	8
VERMILION, American, dry	lb.	15	16
Chinese	lb.	1 10	1 15
English	lb.	75	80
WHITE, China	lb.	16	18
Flake	lb.	15	18
Paris	lb.	1½	3
WHITING, Com'l	lb.	¾	1½
Gilder's	lb.	1	1½
YELLOW, Chrome	lb.	14	18
ZINC, White, dry, American	lb.	6	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	80
Coach	gall.		1 10
Damar	gall.		1 35
Furniture	gall.		85
Hard Oil Finish, light	gall.	1 35	1 60
Hard Oil Finish, dark	gall.	1 25	1 50
Japan	gall.	75	85
Shellac	gall.	1 85	3 15

GLASSWARE AND CORKS.

Greenware, original packages. Discount 70 per cent., less quantity, 60 per cent.

Flintware, original packages. Discount 70 and 10 per cent., less quantity, 66⅔ per cent.

Corks, Circle "A" ..... Net, list.
" Diamond "M" ..... Net, list.
" X & XX, Original Sack, 5 gro. 60 and 15 %.
" less ..... 50 per cent.
" Sodas and Wines ..... 10 per cent.
" Jar ..... 50 per cent.

WINDOW GLASS.

Single Strength, Box, 80 per cent. discount. less than box ..... add 10 per cent.
Double Strength, Box, 80 per cent. discount, less than box ..... add 10 per cent.

WANT ADVERTISEMENTS

Published on the 1st and 15th of each month. Copy should reach us 10 days previous to date of issue.

This department is for such advertisements as,

HELP WANTED.
AGENTS WANTED.
SITUATIONS WANTED.
DRUG STORES WANTED.
DRUG STORES FOR SALE.
MISCELLANEOUS WANTS.
SURPLUS STOCK FOR SALE.
APPARATUS WANTED, FOR SALE OR EXCHANGE.

OUR CHARGE for advertisements inserted here is:

20 words or less, 1 insertion..**50 cents.**
Each additional word..... **2** "

DISCOUNTS: 2 insertions..... 10 per cent.
3 " ..... 15 "
4 or more insertions 20 "

Payment invariably in Advance.

Send 10 Cents extra if we are to forward answers to you.

Address, **The Pharmaceutical Era, Box 583. Detroit, Mich.**

972—WANTED—Three first-class and experienced salesmen for Indiana, Wisconsin and Iowa. Salesmen who have an acquaintance with the drug trade in these states preferred. Work to commence about Sept. 1st. Apply quick. Permanent position and large salaries to the right parties. Reference required. Address DR. KILMER & CO., Binghamton, N. Y.

1014—FOR SALE—One Tuft's Arctic Soda Fountain, eight syrup cans; one Sterling generator; two 15-gallon copper tanks. Everything in first-class working order. Price, $250 cash f. o. b. here. DR. F. WENZ, Rathdrum, Idaho.

1022—WANTED—Best method of continuous gelatin coating of pills, by a large manufacturer. Address PILLS, care Era.

1024—FOR SALE—"New York Drug Store," State street, Bridgeport, Ct. About $2,000 cash. Four years old. Best location. Get particulars.

1027—FOR SALE—Drug and stationery store in Southern Kansas town of 2,000 inhabitants; stock invoices $2 775; rents low; average daily sales past year, $16; will take a little less than invoice if sold soon. Address "VIOLET," care Era.

1028—FOR SALE—Drug store in Peoria, Ill., doing an exclusive drug business; last year's sales, cash, $7.300; prescriptions, 7,217; stock, including fixtures, about $3,000; rent, including living rooms upstairs and basement, $40 per month; terms, two-thirds cash, balance approved security. Trade is one third German. Business established two years and can be doubled by good man in same length of time. Proper reasons for selling. Investigate this if you mean business and want an assured trade. W. H. MAXWELL, 215 Fourth street, Peoria, Ill.

1048—WANTED—Experienced salesmen in every state and country to sell K. & S. Tooth-filler (liquid); stops toothache instantly; fills teeth 6 to 12 months; side line. ASHLAND CHEM. CO., 65 Clark St., Chicago, Ill.

1052—WHOLESALE DRUG BUSINESS FOR SALE in Houston, Tex. This house is now 33 years old; has a trade of $250,000, and with requisite capital can be made to reach $400,000 in a few months; stock now reduced to $45,000, consisting of staples. This is the best point in the United States for this business, and reasons for selling will be given to any one interested in knowing. Address CONKLIN, GEORGE & GAINES, Houston, Texas.

1064—WANTED—Situation as assistant drug clerk, by young man of 20; registered in Michigan; graduate of college of pharmacy; four months' experience; good references furnished. Address RELIABLE, care Era.

1067—FOR SALE—A clean and well-selected stock of surgical instruments and appliances, with or without pharmaceuticals, for a physician's supply house in one of the best cities in the Missouri Valley. This is a rare opportunity to get into an established business, which can be largely increased. Stock from $10,000 to $15,000. Proprietor wishes to retire, as he has other business. Address EUREKA, care of Era.

1070—ANN ARBOR STUDENTS can arrange for a good home, convenient to the University, and with every comfort, at moderate price by addressing HOME, care of ERA.

1071—FOR RENT.—Rare opportunity for druggist of moderate means. A first-class drug stand and residence on same premises in the rapid growing and solid city of Canton, Ohio, population 32,000. Store can be stocked at from $1,000 to $1,500. Several thousand people live north of and beyond this location, and this is the first drug store accessible. There are eight living rooms in the dwelling portion of the property and the entire premises can be rented at $60 per month for a term of years. Any applicant should have sufficient means to stock the store to the amount of the sums named in advertisment. A competent, obliging and careful druggist can do a good business at this point. Possession given Oct. 1st, '93 or thereafter. Address H., 13 Public Square, Canton, Ohio.

1072—FOR SALE,—Stock of drugs, invoice $8,000, in heart of city of 200,000, low rent, doing good business, no cutting, reason for selling, outside business. If taken right away $6,500 will buy. Address "MISSOURI," care of ERA.

1073—FOR SALE.—Corner drug store in lively New York city; population 45,000; invoice $1,500; sales over $4,000; store established 2 years A 1 chance for a good man. Address EXALGINE, care of Era.

1074—WANTED.—Traveling salesman to represent us in Ohio, Indiana and western Pennsylvania, on commission. One enjoying a good acquaintance among druggists in this territory can work up a large and profitable permanent business. Can carry other goods if desired until satisfied that our line will net a good permanent income. Would also be pleased to correspond with drug men traveling in eastern Pennsylvania, New York and all eastern states, who can give our goods attention as a side line. Address with particulars, CHICAGO LABEL AND BOX CO., 228 Lake street, Chicago.

1075—DOCTOR WANTED.—In small growing town on railroad with fine surrounding country. Free office in drug store. Brother druggists please help me find the right man. Correspondence solicited. Address DRUGGIST, care of Era.

1076—SITUATION WANTED by a bachelor of pharmacy and graduate Ontario College of Pharmacy. Best of references. Registered in Michigan. N. T. McLEAN, Box 420, Chatham, Ont.

1077—FOR SALE.—Solid walnut prescription case, 12 feet long. Plate glass perfume case attached. Cheap. A. F. FILES, Maumee, Ohio.

1078—FOR SALE.—Old established drug store in best town in northeastern Michigan. New fixtures a year ago, complete clean stock, good prescription trade; prominent corner; inventory between $6,000 and $7,000; will knock off some; great opportunity for right party; good reasons for selling. Address P. O. BOX No. 830, Saginaw, E. S., Mich.

1079—REGISTERED PHARMACIST WANTS POSITION.—Thoroughly competent; 10 years' experience; past 4 years as manager; best of references. A. C. ALLEN, Fenton, Mich.

1080—Graduate of Philadelphia, prize man in chemistry, wants position; 8 years' experience; best references; English and German; reg. in Ohio; good salesman. GRADUATE, 78 Sibley street, Cleveland, Ohio.

1081—FOR SALE.—$3,500 drug stock in best county in northwestern Iowa; business good; easy terms. Address E. H., care Era.

1082—THE PHARMACEUTCAL EXCHANGE BUREAU, 1501 Arch street, Philadelphia. Desirable drug stores for sale in all parts of the country. No charge to purchasers. Reliable pharmaceutical help of all kinds furnished promptly. No charge whatever to employer. If you want to sell your drug store without public advertising write us.

1083—WANTED.—Position as drug clerk by young lady, graduate, registered in Mich., good references. Address BOX 46, Brooklyn, Green Co., Wisconsin.

1084—DRUG STORE WANTED.—Wish to exchange good improved real estate for drug store in country or city doing $15,000 to $50,000 yearly. Address HAWKINS, 33 Orchard street, Newark, N. J.

1085—EXCHANGE.—Good quarter section of land for small drug stock paying good profit in Iowa or South Dakota. Address D. D. DAYTON, Spirit Lake, Ia.

1086—FOR SALE.—Drug store in Salt Lake City, best town in the country, fine climate, old established store in business centre, clean stock and fixtures, $6 500, good reasons for selling. Address APHRODISIAC, care of Era.

1087—DRUG STORE FOR SALE.—In central Pa., Iroona, a growing lumbering, mining and manufacturing town, on two railroads. Town 1,000 inhabitants, no opposition, will invoice about $1,300, a rare bargin for physician or druggist. Address LOCK BOX 5, Ansonville, Clearfield Co., Pa

1088—Traveling salesman with good references and experience desires a situation. A line of drugs, druggists sundries or patent medicines preferred. TRAVELER, care of Era.

1089—Drug stores and medical practices bought, sold and exchanged. Partnerships arranged, assistants and substitutes provided. Bulletin, ten cents. Address NATIONAL MEDICAL AND DRUG EXCHANGE, Elkhart, Ind.

1090—WANTED.—Position in drug store by lady pharmacist. Good references. L. M., care of Era.

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1093—DRUG CLERKS.—Are you registered? If not, send for our list of 1,000 questions asked by different pharmacy boards, which will assist you to become registered. For particulars address P. O. BOX 147, Kansas City, Mo.

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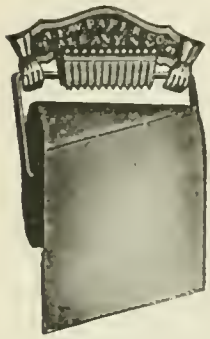

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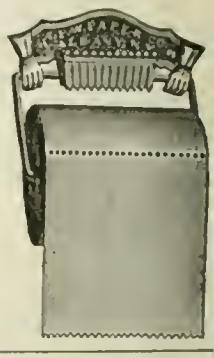

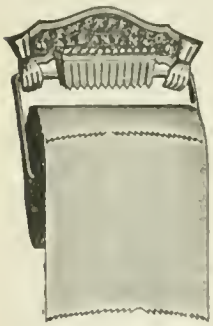

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[S. P 31.]

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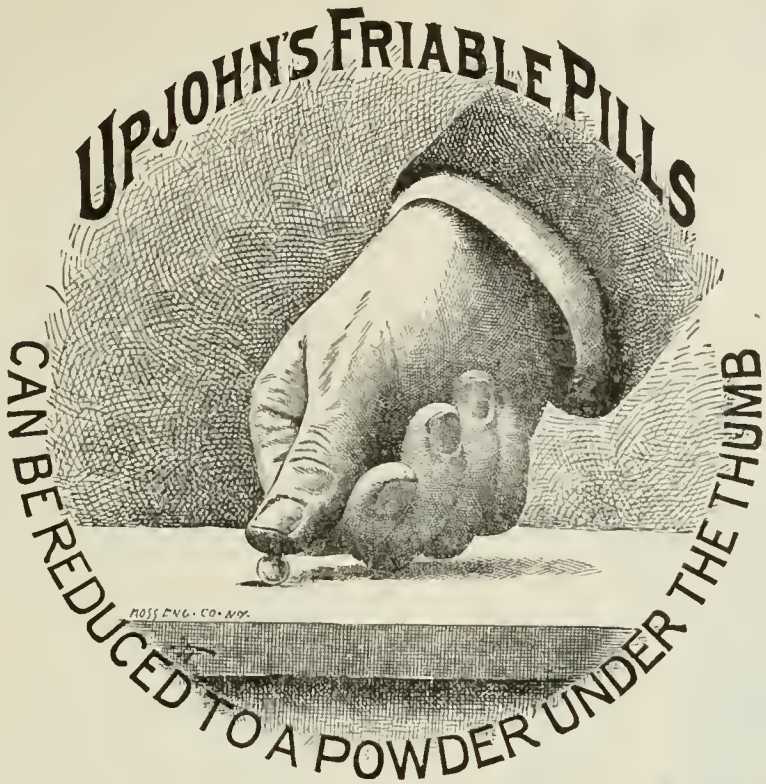

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We have always believed that the official method is the proper one to employ, and have for a number of years devoted ourselves to the work of carefully selecting and properly preparing drugs for this purpose.

A copy of the paper by Mr. England will be mailed on application, also a copy of our price list of Assayed Powders and Powders for Percolation containing formulæ.

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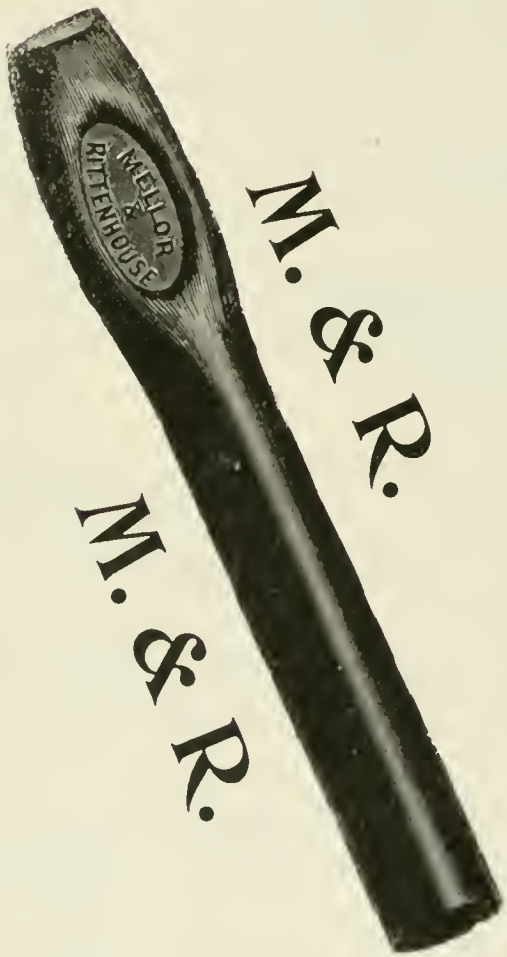

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Price, 75c per ounce; $10.00 per pound.

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We will be pleased to send you our new 500 page illustrated "Drug Sundry Catalogue" with your first order, if you do not already have a copy. Your orders shall have our careful attention.

Yours very truly,

Strong, Cobb & Company,

CLEVELAND, OHIO.

When ordering please mention "October Offer."

No. 38.
OCTOBER 1st, 1893.

SPECIAL NOTICE.

The Goods mentioned in this circular are subject to a discount of 17½ per cent, if bought in lots of not less than 1 doz. of one kind or assorted, between Oct. 1 and Nov. 15, and mentioning "October Offer."

We desire to have it understood that the quotations in our "Special Offers" do not establish a price for later purchases.

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"SPECIAL OCTOBER OFFER."

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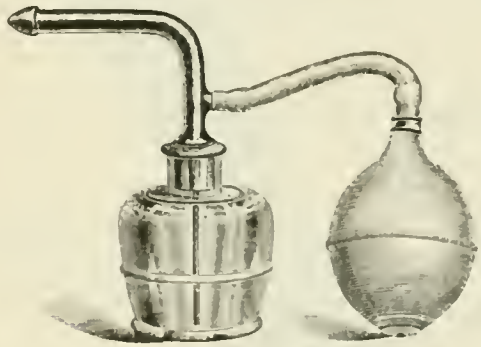

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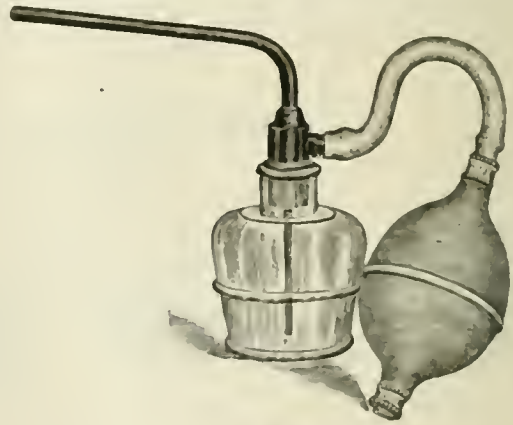
No. 40 S, Small Bulb	Price, per dozen,	$3 75
" 40 L, Large Bulb	" "	4 00
With 2 Bulbs, extra	" "	3 00



No. 55

Hard Rubber Tube. Continuous Spray.

Price	per dozen,	$4 50
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Hard Rubber Tube. Continuous Spray.

With 2 extra Tubes	Price, per dozen,	$8 00
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Ointment liquified by immersing the bottle in hot water may be successfully sprayed.

This instrument will commend itself to the Medical profession for its simplicity of construction, and the facility with which it can be cleansed, by removing the hood or cap from the bottle collar, thus giving free access to the small tubes and vent.

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It contains 49½ per cent Bismuth Oxide and 50 per cent Tribromphenol, in chemical combination.

This neutral preparation which has no irritating action on the mucous membrane, even when the latter is affected by disease, and which is free from any indirect injurious action, forms, as has been demonstrated by experiments, a layer on the intestinal mucous membrane, and protects it when it has been laid bare by Cholera for instance.

It acts on the Cholera Bacilli in the intestines by arresting their development and even killing them; it converts the Cholera poison into a non-poisonous substance, not capable of absorption.

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From the clinical results obtained, Tribromphenol-Bismuth is the *specific in Cholera Asiatica*, and the best intestinal antiseptic in Diarrhœa, Dysentery, Typhoid Fever, etc.

Two other new Bismuth compounds made by the same manufacturer, viz: **Phenol-Bismuth** and **Betanaphthol-Bismuth**, have been employed with excellent results by Dr. F. M. A. Jasenski (Archives des Sciences Biologiques, Vol. II, No. 2), in the treatment of gastro-intestinal catarrh, acute proctitis, etc.

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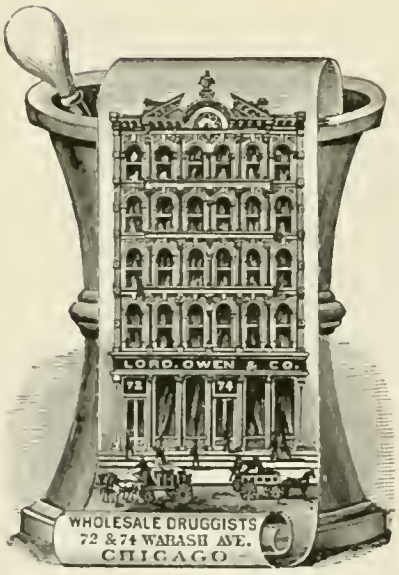

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Free, one dozen
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Odors,
Three dollars per pound.
Try a lot?

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USE "AN IDEALLY PERFECT PRODUCT," PEROXIDE OF HYDROGEN.

Table of Comparative Tests of Various Samples of Medicinal Hydrogen Dioxide, procured directly from the Manufacturers or their authorized agents.

No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3⅛	⅛	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅞	1½	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	½	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11⅛	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9½			7½	" " " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8½	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3⅛	3⅛	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3½	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

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IN BULK.

By Bbl, - - $1.30 per gal.
By 1-2 Bbl., - - 1.35 "
By 10-gal. Pkgs. - $1.40 per gal.
By 5-gal. Pkgs. - - 1.50 "
Less quantity, $1.75 per gal. No charge for Packages.

WITH HANDSOME LITHOGRAPHED LABELS. Buyer's name prominently printed on same, at the following prices:

¼-gross Lots, : : : $45.00 per gross.
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Packed in ¼-gross cases.

We use a fine Pure Sherry Wine in the manufacture of this article, assuring a delicate flavor, and we guarantee the quality to be equal to any in the market.

We invite comparison with other manufacturers, and will cheerfully furnish samples for that purpose.

Your early orders and enquiries solicited through wholesale jobbers or direct from us.

HENRY K. WAMPOLE & CO.,

Manufacturing Pharmacists,

441 Green Street. (Mention the Era.) PHILADELPHIA.

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Because { They are uniform in size; Have no ragged edges; Always fit perfectly; Hold oils as well as powders.

We manufacture all kinds and give special attention to the encapsuling of private formulas.

LET US SEND YOU SAMPLE.

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—IS—

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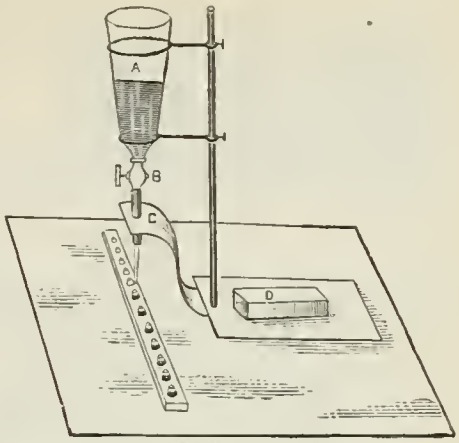

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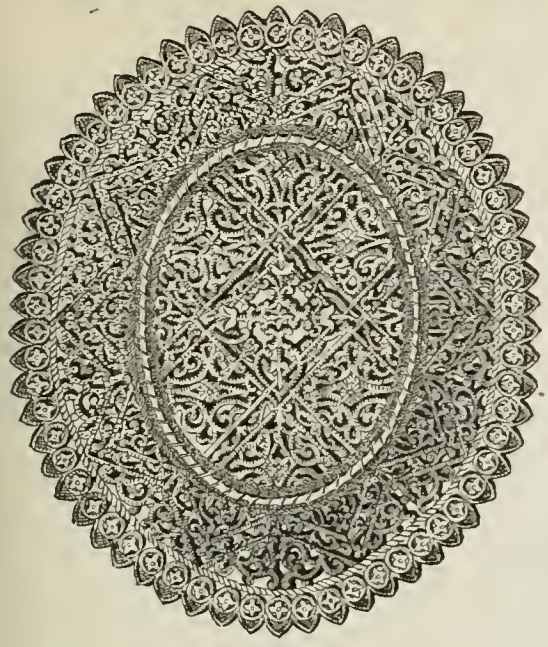

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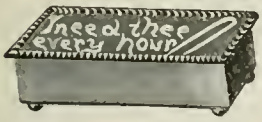

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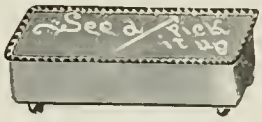

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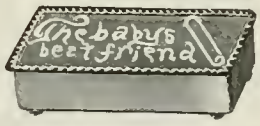

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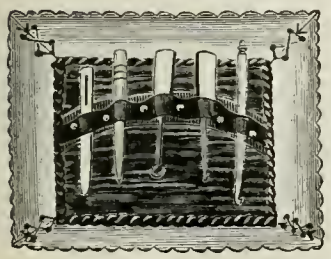

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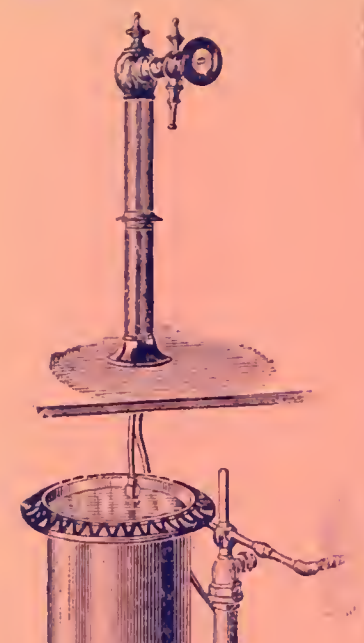

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Jayne's Hair Tonic, for the Preservation, Beautifying, Growth and Restoration of the Hair. It is a pleasant dressing for the hair, and a useful toilet article.

In settlements and localities where the attendance of a Physician cannot be readily obtained, Families will find these Remedies of great service. The Directions which accompany them are in plain, unprofessional language, easily understood by all, and in addition, **Jayne's Medical Almanac and Guide to Health,** to be had gratis of all agents, contains, besides a reliable calendar, a catalogue of Diseases, THE SYMPTOMS BY WHICH THEY MAY BE KNOWN, together with advice as to the proper remedies to be used.

All of Dr. D. Jayne & Son's Family Medicines are sold by Druggists everywhere.

PROPRIETARY ARTICLES.

RECEIPTS have recently been issued to the following Subscribers for payment of their subscriptions. WATCH THESE LISTS and notice the class of drug firms who take the Era. List changed each issue.

PROPRIETARY ARTICLES.

T. H. Patterson, Chicago, Ill.
Dr. Russell Med. Co., Chicago, Ill.
F. Heal, Wesley, Ia.
F. E. Kelsey, Millington, Mich.
H. J. Mayers, Oakland, Md.
G. B. Stone, Maryville, Mo.
A. D. Cuskaden, Atlantic City, N. J.
F. L. Harding, Long Branch, N. J.
M. McIntyre, Fonda, N. Y.
E. C. Danforth, Toledo, Ohio.
Dr. T. C. Tipton, Williamsport, Ohio.
E. E. Clarke, Kendall Creek, Pa.
Stephen H. Farnham, Wickford, R. I.
W. H. Lorenz, Chicago, Ill.
E. A. Seaman, Chicago, Ill.
W. H. Averill, Frankfort, Ky.
Samuel N. Appleby, Baltimore, Md.
H. E. Heebner, Lee, Mass.
C. A. Robertson, Grand Rapids, Mich.
P. W. Cunningham, Binghamton, N. Y.
King Bros., Fayetteville, N. C.
H. P. Buell, Colchester, Conn.
T. P. Stiles, Whiting, Ind.
C. J. Countie & Co., Boston, Mass.
Phil Anderegg, Dillon, Mont.
F. M. Lyman, Buffalo, N. Y.
Geo. L. LaFountain & Co., Burlington, Vt.
M. E. Lovejoy, DeVall's Bluff, Ark.
W. J. Daniels, Florence, Col.
Chas. F. Keim, Washington, D. C.
Carl N. Owen, Marion, Ia.
J. H. Andrews & Co., Seymour, Ind.
D. P. Moulton, Lewiston, Me.
Moeller & DeLand, S. Saginaw, Mich.
G. Howard Willett, Kansas City, Mo.
G. L. Drach, Cleveland, Ohio.
A. W. Burtch & Son, Greenwich, Ohio.
A. C. Vetter, Sardis, Ohio.
Geo. D. Barton, Camden, N. J.
Geo. D. Jones, Philadelphia, Pa.
J. N. Warren, Philadelphia, Pa.
R. Powers Wilkinson, Philadelphia, Pa.
F. W. Prickitt, Rosemont, Pa.
L. C. Ramsdell, Beresford, S. Dak.
W. J. Parchman, Oak Cliff, Texas.
J. B. Farlow, Salt Lake City, Utah.
T. W. Tarpy, Louisville, Ky.
Thomas & Thompson, Baltimore, Md.
F. H. Borradaile, Detroit, Mich.
C. Cowing, Henrietta, Mich.
Geo. R. Kempl & Co., Franklin Falls, N. H.
Gerboth & Ross, Chatfield, Minn.
F. P. Morse, Brooklyn, N. Y.
A. M. Steinfeld, Columbus, Ohio.
Geo. Lotze & Sons, Girard, Ohio.
J. E. Deaves, Salineville, Ohio.
F. L. Mueller, Chicago, Ill.
Dr. F. Wenz, Rathdemn, Ida.
Freeman-Rice Medicine Co., Portland, Me.
F. Lautenbach, Baltimore, Md.
T. B. Hudson, Shububa, Miss.
Louis J. Menser, Bloomfield, N. J.
C. C. Voorhies, Woodbury, N. J.
L. A. Dryfoos, Cleveland, Ohio.
H. H. Flandermeyer, Cleveland, Ohio.
P. M. Armstrong & Co., New Lisbon, Ohio.
Fisher Bros., Baraboo, Wis.
M. P. Fenelon, Ripon, Wis.
Geo. A. Nifong, Fredericktown, Md.
F. L. Vaughan, Bridgeport, Conn.
G. G. C. Simms, Washington, D. C.
Hisgen Bros., Chicago, Ill.
J. C. Williamson, Lansing, Kas.
E. A. Beaman, Charlevoix, Mich.
O. M. Brooks, Sedalia, Mo.
F. W. Alexander, Rochester, N. Y.
C. H. Shacklady, Troy, N. Y.
Wm. H. Styer, Marietta, Ohio.
M. B. Canfield, Union City, Pa.
Reed & Co., Danbury, Conn.
L. E. Hackley, Central Park, Ill.
G. H. Hall, Paola, Kas.
Frank E. Ayers, Louisville, Ky.
C. W. Hirsch, St. Louis, Mo.
Horton & Son, Athens, N. Y.
Jas. H. Jones, New York City.
W. B. Duke, Richwood, Ohio.
Albert T. Ross, Dixon, Cal.
J. C. Mitchell & Son, Littleton, Col.
C. E. Button, Chicago, Ill.
Graham & Son, Eldon, Ia.
J. H. Peckham & Co., Seneca, Kas.
Geo. A. Simard & Co., No. Adams, Mass.
G. R. Henderson, Detroit, Mich.
R. Henderson, Corinth, Miss.
T. Wake & Co., Seward, Neb.
Walter H. Reed, Corning, N. Y.
J. L. Johnson, Parkman, Ohio.
Geo. T. Dana & Co., Pawtucket, R. I.
Dr. Victor E. Dupree, Louisville, Ky.
Knoefel & Knoefel, Louisville, Ky.
Julius Marsh, Danville, Ind.
W. D. Oppenheimer, Baltimore, Md.
F. A. Sigler, Pinckney, Mich.
F. Holberg, Philadelphia, Pa.
John N. G. Long & Co., Philadelphia, Pa.
Joseph Trinews, Chicago, Ill.
M. R. Hilpp, Richmond, Ky.
D. M. Rand, So. Windham, Me.
J. S. Proctor, St. Louis, Mo.
C. D. Comey, Pawtucket, R. I.
B. B. Clark, Eureka, Utah.
G. W. Franchere, Lake Crystal, Minn.
Layton Drug Co., St. Louis, Mo.
Kredel & Farrell, Johnstown, Pa.
D. J. Erickson, Yankton, S. Dak.
Henry Eichler, Covington, Ky.
C. H. Babcock, Worthington, Minn.
D. A. Hossler, Pittsburgh, Pa.
F. O. Bingham, Sutersville, Pa.
Morrison & Co., Pittsburgh, Pa.
J. R. Gasaway, Allegheny, Pa.
R. H. Galbraith, Pittsburgh, Pa.
M. Dolan, Jr., Chestertow, N. Y.
E. A. Schellentrager, Cleveland, Ohio.
M. N. Porter & Co., Chicago, Ill.
Wm. H. Sage, Chicago, Ill.
J. H. Weber, Cascade, Iowa.
McLain & Sanborn, Clinton, Iowa.
B. Clapp, Swaledale, Iowa.
G. W. Holmes, New York, N. Y.
Joseph Talson, New York, N. Y.
James Buchman, Philadelphia, Pa.
A. J. Smith & Son, Richfield Springs, N. Y.
A. F. Engelcke, Lennox, S. Dak.
G. W. Stevens, Detroit, Mich.
G. W. Gill, Mt. Vernon, N. Y.
A. L. Walker, Detroit, Mich.
Daniels & Co., New York, N. Y.
L. S. Eickwort, New York, N. Y.
W. T. Klenze, Chicago, Ill.
Thos. Steele & Co., American Fork, Utah.
Theo. C. Loehr, Carlinville, Ill.
H. K. Hibben, Chicago, Ill.
M. W. Horine, M. D., Chicago, Ill.
R. A. Austin, Cairo, N. Y.
Chas. Fryer, Oakland, Cal.
John G. Cook, Chicago, Ill.
F. P. Richards, Detroit, Mich.
John M. Phipps, Dorchester, Mass.
C. H. Bridges, Farmingham, Mass.
B. M. Patterson, Detroit, Mich.
H. H. Strunk & Sons, Shakopee, Minn.
F. B. Williams, Schuyler's Lake, N. Y.
J. B. McNamao & Son, N. Bennington, Vt.
Bernard Fautus, Chicago, Ill.
Dr. R. C. Schroeder, Quincy, Ill.
Ed. Blum, Detroit, Mich.
R. K. Smithers, Buffalo, N. Y.
T. W. Brown, Tombstone, Ariz.
M. H. Mayers, Denver, Col.
A. E. Pratt, Waukon, Iowa.
D. A. Muskoff, Bolivar, Ohio.
H. W. White, Sioux Falls, S. Dak.
Hockin, Wilson & Co., London, Eng.
Thos. Hartley, Castile, N. Y.
W. H. Stolte, Chicago, Ill.
Emil Theile, Chicago, Ill.
E. E. Wilson, M. D., Philadelphia, Pa.
Emil Behrens, Chicago, Ill.
John J. Boehm, Chicago, Ill.
Standard Drug Co., Brooklyn, N. Y.
Emil Fischel, Chicago, Ill.
Jos. Hubachek, New York, N. Y.
Frank & Shields, Chicago, Ill.
Julius Kalish, New York, N. Y.
Mathieu Bros., Chicago, Ill.
Geo. Merker, New York, N. Y.
E. H. Metcalf, Wild Rice, N. Dak.
Jud. W. Pryer, Oklahoma City, Okl.
W. H. Armbrecht, Chicago, Ill.
J. A. Miller, Eddyville, Iowa.
Wilson & Boyd, Bradford, Pa.
David Wall, Vancouver, Wash.
W. W. Beltenman, Denver, Col.
G. T. Chamberlain, Hartford, Mich.
John H. Murtagh, Philadelphia, Pa.
A. W. Bouker, Brookline, Mass.
Bakersville Drug Co., Bakersville, N. C.
Chas. E. Gray, Berkeley, Col.
Erie Pharmacy, Huntington, Ind.
F. P. Shrader, Brooklyn, Iowa.
Wynneparry Mfg. Co., Detroit, Mich.
Ashbury Pharmacy, Chicago, Ill.
E. Von Herman, Chicago, Ill.
J. Allen Rice, Milford, Mass.
T. V. Worten, Chicago, Ill.
H. Boynton, Biddleford, Me.
Henry Bohmfalk, New York, N. Y.
Lebess Sponge Co., New York, N. Y.
Chicago Label & Box Co., Chicago.
Wm. M. Luck, Baltimore, Md.
John Mandloni, Chicago, Ill.
Chalmers P. Allen, Bay City, Mich.
M. Maguire, Gothenburgh, Neb.
F. M. Hilby, Monterey, Cal.
Guy A. Wiley, Chicago, Ill.
J. N. Percell, Stevensville, Mich.
B. F. Henry, Kirksville, Mo.
C. F. Larey, Kansas City, Mo.
F. G. Fricke & Co., Plattsmouth, Neb.
Smith Bros. & Bullard, Ruskin, Neb.
Henry W. Bronson, Northport, L. I., N. Y.
A. E. Hegeman, Van Pelt Manor, L. I., N. Y.
A. B. Howson, Chillicothe, Ohio.
A. Turtle, Crafton, Pa.
J. L. D. Morrison, Ph.G., M.D., Philadelphia.
J. C. Aitick & Co., Shippensburg, Pa.
Hospital, Nat'l Military Home, Ohio.
Prof. C. F. Heebner, Toronto, Ont.
G. C. Hamilton, Bridgeport, Conn.
H. B. Hunt, Polo, Ill.
Lewis A. Sandberg, Stanton, Iowa.
E. H. Perry, Boston, Mass.
A. C. Dana, Franklin, Mass.
H. A. Stearns, Detroit, Mich.
A. W. McKee, Mt. Norris, Mich.
Dr. C. R. J. Kellam, Heron Lake, Minn.
L. Duby, Rolla, Mo.
F. W. Heinig, St. Louis, Mo.
Martin Arnemann & Co., New York.
E. J. Finck & Co., Cleveland, Ohio.
Schellentrager & Hoehn, Cleveland.
W. J. Bach, Toledo, Ohio.
W. S. Mountain, M. D., Continence, Pa.
A. Z. Falcon, Central Falls, R. I.
G. W. Mathison, Chicago, Ill.
P. H. Peters, Henderson, Mich.
C. F. Kremer, Cleveland, Ohio.
W. F. Steadman, Cleveland, Ohio.

CUSHMAN'S

MENTHOL INHALERS

SELL ALL THE YEAR.

THE FIRST inhalations stop sneezing, snuffing, coughing. This relief is worth the price of one Inhaler, and is the first step toward a cure. Continued use will complete it.

THE BEST way to sell an inhaler is to let your customer try it. It proves what you say.

SATISFIES The cool, exhilarating sensation following its use is a comfort to travelers by rail or boat.

PEOPLE that are always sick on the water are made happy with it. An ideal remedy. Loved by all that use it.

Prevents and cures **SEASICKNESS.**

ALL WHOLESALE DRUGGISTS recommend this Inhaler and solicit your order, because it contains enough pure Menthol to thoroughly medicate the air passing through it, and produce the desired effect.

Order of them, and send your label for address on 250 Japanese napkins for your soda fountain, books, cards, etc., to—

H. D. CUSHMAN, Manufacturer,

MENTION THE ERA. **THREE RIVERS, MICH.**

S. G. P. O. Stewart's Gipsy Pile Ointment.

OVER 1,000 TESTIMONIALS FROM PHYSICIANS.

Druggists cannot praise the ointment too highly. See testimonials in Philadelphia Medical World. Profits large. Retails 50c. Wholesales 25c. Express or postage prepaid. Address—

FRED W. STEWART, Oswego, N. Y.

WHITE DROPS.

Recommend Russell's White Drops for Babies suffering from Wind Colic, Restlessness, Acidity of the Stomach, Cholera Infantum, and kindred complaints. Retails 25c a bottle; wholesale $1.75 per doz. Mfg'd by—

THE RUSSELL MEDICINE CO., PROVIDENCE, R. I.

Sold by all Jobbers.

DR. HOXSIE'S

CERTAIN CROUP CURE

A preventive as well as cure for all congestive and inflammatory attacks to throat and lungs. *Tastes pleasant; does not contain opium; will not nauseate.* **Retail Price, 50c per bottle.**

To introduce this great remedy we will send 1 doz. bottles to any druggist *once*, for $3.63, and prepay express charges; also include *one extra bottle, FREE.* **Cash must accompany order.**

A. P. HOXSIE, Mfr., BUFFALO, N. Y.

Mention the ERA.

PILES PARMELEE'S PILE SUPPOSITORIES.

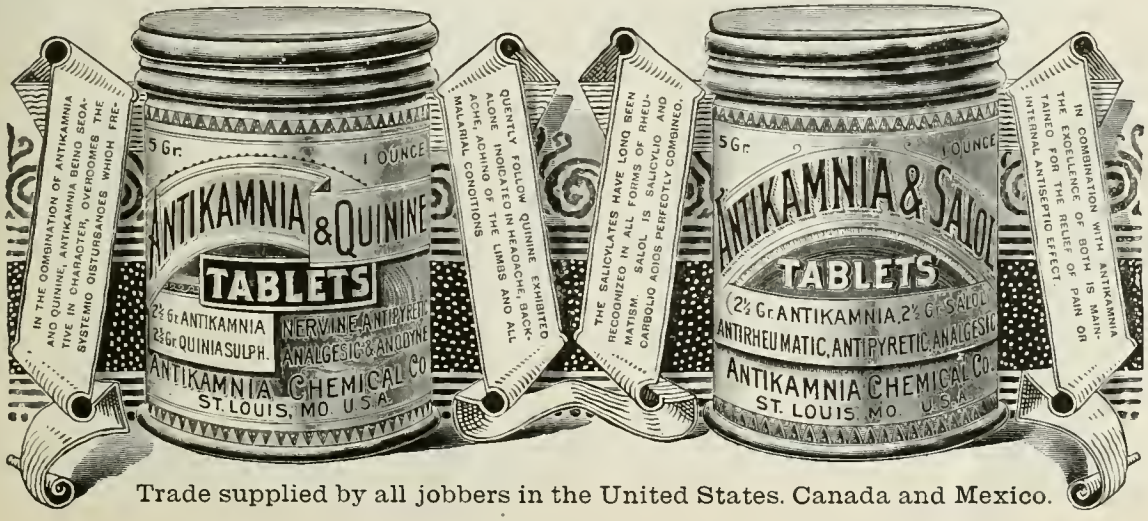
An effective remedy for all forms of Piles. Druggists find them good sellers wherever introduced. Testimonials from Physicians, Druggists and users. $3.50 per doz; 50c retail. Express paid. Advertising sent. **E. M. PARMELEE MEDICAL CO., Dansville, N. Y.**

Dr. Lord's Specific FOR Colds

The greatest cure on earth, and the greatest seller of the age Recommended by Physicians. Kept by all wholesalers.

We offer big inducements to Druggists. Correspondence Solicited.

THE LORD REMEDY CO., Worcester, Mass.



Trade supplied by all jobbers in the United States. Canada and Mexico.

PROPRIETARY ARTICLES.

CHEMICALLY PURE.

OLEUM SANTAL (Midy) always gives satisfaction in Gonorrhœa and Cystitis. The oil is distilled by Midy's process, from the best freshly-cut Mysore Sandal Wood, and is vastly superior to commercial sandal oil, copaiba, cubebs, etc. Original bottles contain 40 capsules of 5 minims each—they are value for money, and pay to sell.

DEPOTS:

PARIS: GRIMAULT & CO. | NEW YORK: E. FOUGERA & COMP'Y.

Up-to-Date

Merchants sell SPOTINE. People buy it. A great many people buy it. They try it. They like it. They send and buy more. They write nice letters about it.

SPOTINE FOR SPOTS AND STAINS.

Send for Sample and Special Offer to Dealers to introduce it.

PRICE, $2.00 PER DOZEN.

Wire Stand, Placards, Leaflets and Samples with First Orders.

SOLD BY JOBBERS.

L. B. SUTTON, MANUF'R,
NEW CANAAN, CONN.

How is This?

We will put you up 3 dozen Dead Certain Corn Cure, with your name and address on, for $3.00, in W., T. & Co.'s patent corn cure bottles—with brush attached.

This is the best corn cure in the world, and easily retails for 25c.

Cash must accompany any order.

T. E. FRASER & CO.,

Wholesale Druggists, 54th St. & 2nd Ave.,

NEW YORK CITY.

The Scates Plan.

Cutting is the bane of the drug trade. The originator of this plan has been in the retail drug business all his life, and seen how druggists have made fortunes for the manufacturers, only to have the fruits of their labors reaped by the manufacturers, cutters and dry goods men.

This condition has led to the organization by druggists and bankers of a company with ample capital, on a basis by which the retailer has an interest in the business, and at least one live druggist in each town is invited to co-operate if he approves the plan.

THE PLAN.

The stock of the company is divided into Preferred and Common shares of $10.00 each. The Common stock is entitled to one-quarter of the profits, and is set aside to be used as follows:

Each druggist ordering for the first time goods to the amount of $10 00 or more, receives an amount of stock equal to his purchase, *free* If the order is $10.00 he receives one share, $20.00 two shares, and so on. This stock is non-assessable.

Did you ever stop to think that your influence behind the counter was worth so much cold cash to the manufacturer? This is a fact, and why should you not be paid for it?

Our specialties are Vitalized Nerve Tonic, the best nerve and alterative medicine on the market, put up in full pint bottles and retailing for $1.00; Laxe-Ive, a pleasant and easy laxative for parents and children, retailing for 15c and 50c; Tea Pills, a sovereign remedy for headache retailing for 25c; and we are adding a line of non-secrets which we furnish members of the company at a slight advance above cost. All crude drugs are carefully selected and analyzed

The artistic style and design of these specialties are new and original, and surpass anything before attempted.

Send us the following order, or any order amounting to $10.00 or more:

	Cost	Receives
½-doz. Vi-tal-ized Tonic, at $8 00,	$4.00	$6.00
1-doz. Lax-ive, large, at $4.00,	4 00	6 00
2-doz. " small, at $2.30,	2.30	3 60
Stock, - - - - -		10.00
	$10.30	$25.60

We will issue the stock to you at once and prepay freight or express charges east of the Rockies.

Unique Advertising.

Enclosed with each bottle of Vitalized Tonic is a sight draft on us for $1 00 if it does not cure or benefit, which makes it a seller. Should a customer, however, become dissatisfied, he does not trouble you with a return of the draft, causing you to lose your profit, but collects it like any draft through the bank. We furnish you free sample bottles of Lax-Ive, together with invitation cards neatly enclosed in an envelope, inviting people to call on you for a sample.

We also send our 4-page "Famous Hospitals and Remedies," which is profusely illustrated with the principal hospitals of America and Europe, and is the finest advertising medium on which a druggist ever had his imprint. Besides, we mail a copy to each lady whose name is furnished us, with a type-written letter containing an order on you for a sample bottle of Lax-Ive. These letters will call new customers to your store. Our advertising will sell the goods—that has been the verdict—and whatever your stock is worth, whether $10 or $1,000, you are that much ahead

Do you wish to increase your business and draw new customers to your store? This plan will help you Live druggists who have tried it say that the type-written letter alone which we mail will draw more new customers than anything they ever tried.

Our officers are successful business men. We believe in our goods, our plan and our company, and invite live druggists, after investigating, to co-operate with us. All we ask is that you forward us the names of ladies, distribute the cards and papers, and agree not to cut the price, as every party returning a draft must acknowledge on the back of it that the full retail price was paid.

Write us for further information, sample certificate of stock, or for the agency of your place.

SCATES MEDICAL COMPANY,
WESTBROOK, ME.

REFERENCES. For the financial standing of the company or the business ability of the officers, we earnestly request that you write Cook, Everett & Pennell, wholesale druggists, Portland, Me.; John W Perkins & Co, wholesale druggists, Portland, Me.; Hon. Leander Valentine, ex-Mayor of Westbrook, Westbrook, Me.; Westbrook Trust Co., Westbrook, Me.

WANTED
Whooping Cough

If there are any cases of Whooping Cough in your town, and you will inform us by mail and send us one hundred or more names of heads of families in your town, we will send you **HALF A DOZEN**

Raymond's Pectoral Plasters
FREE.

Also advertising matter, with your imprint, to all names on the list you send.

This offer is to retail druggists only, and applies to towns in which there are no more than 50 druggists. Send label with list.

Raymond's Pectoral Plaster Positively Cures Whooping Cough.

RAYMOND & CO.,

62 Carroll Street, BROOKLYN, N.Y.

MENTION THE ERA.

Nelson, Morris & Co.
CHICAGO,

MANUFACTURERS OF

Solid and Fluid Ext. of Beef

Superior to all other brands.
Handsomest Packages.
Lowest Prices.

Ask your jobber or send order to us direct.

NELSON, MORRIS & CO.

UP LIKE A ROCKET!
DOWN LIKE A STICK!

MRS. NETTIE HARRISON does not do business that way. Merit and advertising sell her toilet articles. Try them. They please the ladies. Wholesale druggists not allowed to sell to cutters. Write for particulars.

EASTERN OFFICE:
301 Elm St., CINCINNATI O.

MRS. NETTIE HARRISON, America's Beauty Doctor,
26 Geary Street, SAN FRANCISCO, CAL.

LOLA MONTEZ CREME, the SKIN FOOD and TISSUE BUILDER, puts dollars in the cash box.

NOTICE.

YOUR NEXT ORDER IS NOT COMPLETE UNLESS YOU HAVE INCLUDED DR. MEEKER'S PREPARATIONS—

Cascarilla Tonic and Ointment,

NEITHER OF WHICH HAS AN EQUAL.

TRY IT.

• • •

FOR SALE BY ALL JOBBERS.

Cascarilla Tonic,	$7.50 per doz.,	Retails at $1.00
Ointment,	3.00 "	" .50

• • •

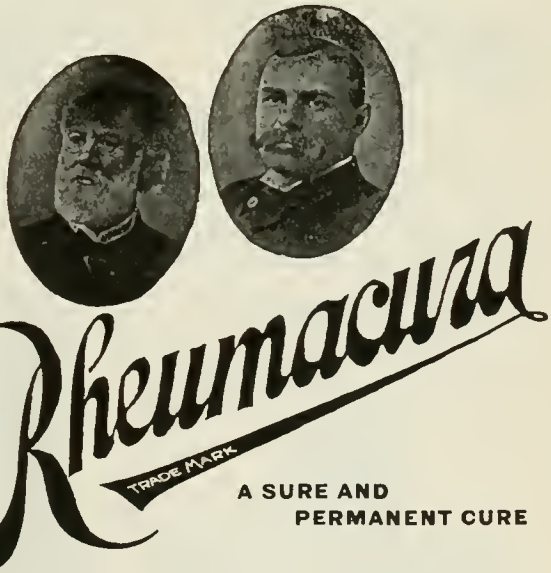
MANUFACTURED BY

THE MEEKER MEDICINE CO.
CHICAGO.

Established 1854.
Incorporated 1886.

FRANK DREBING,
Manager.

SEE ADV. IN NEXT ISSUE.



A SURE AND PERMANENT CURE

FOR

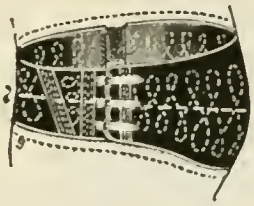
Rheumatism, Gout and Lumbago.

Send us a list of your customers who are troubled with any form of these complaints, and we will drum them up for you, sending you the business.

McKINNIE & CHESSMAN MFG. CO.,
PITTSBURGH, PA.

PROPRIETARY ARTICLES.

DR. EDISON'S



OBESITY PILLS, OBESITY FRUIT SALT AND OBESITY BANDS.

To Retail Druggists.—We beg to call your attention to our extensive advertising in the papers, of Dr. Edison's Obesity Pills, Obesity Fruit Salt, and Obesity Bands. Shall we send you a show card for your window?

PRICE TO RETAIL DRUGGISTS.

Dr. Edison's Obesity Pills at $18.00 per doz., less 25 per cent..... $13.50
Dr. Edison's Obesity Fruit Salts, per doz. net 9.60
Dr. Edison's Obesity Bands, 25 p.c. off retail price. (See price below.)

PRICE TO CONSUMER.

Dr. Edison's Obesity Pills retail at $1.50 per bottle.
Dr. Edison's Obesity Fruit Salts ret. at $1. per bot.
Dr. Edison's Obesity Bands: Our regular Obesity Band, any size up to 36 in., is $2.50; 10 cts. extra for each additional inch in length.

Your wholesaler allows the trade 25 per cent off retail price. Send for illustrated catalogue, and eight-column article on Obesity.

Respectfully, **LORING & CO.,**
Office and Store, 2222 Hamilton Place. **BOSTON, MASS.**

Commission Merchants, General Agents for United States for Dr. Edison's Obesity Pills and Non-Electric Anti-Obesity Bands. Loring & Co.'s Proprietary Articles.

Offices and Stores:

2222 HAMILTON PLACE, DEPT. K, BOSTON.
42 WEST TWENTY-SECOND ST., DEPT. K, NEW YORK
115 STATE STREET, DEPT. K, CHICAGO.

RHODE'S KUMYSS

The only Kefir Kumyss in the market. Packed in Cases of 6 and 12 Qt. Bottles each, $4.00 per doz, less 15% to the trade.

R. E. RHODE,

MFG CHEMIST,

504 N. Clark St. **CHICAGO.**

MENTION THE ERA.

$4.20 for $2.

To extend the sale of Flag Salt, we will send 1 doz. 25c boxes, 1 doz. 10c packages and 50 samples, all by express, *charges paid*, for $2.00, cash with order. The samples sell the goods, and you more than double your money. Our remedy is safe, certain, quick, pleasant, and delights all who try it. Sample box free. Address—

The Flag Salt Remedy Co.,
Savannah. New York.

CRISPINE?

If you don't know what it is you should write the Acme Medical Co., New York City.

DR. R. A. WILSON'S

Anti-Dyspeptic & Headache Pills

These Pills, so long and favorably known by the public (it being over 50 years since they were first introduced), have been, at the request of numerous patrons, reduced to granules. They will hereafter be put up in vials, and the wrapper printed on Turkey red paper. One quarter dozen vials are attached to a show card, and a wire easel goes with each card, so that they can be prominently displayed on top of show case, or in window, as fancy may dictate. To the dispenser we would caution, "see that you get the wire easel from the jobber," as one accompanies each card. Advertising furnished on application to proprietor.

B. S. FAHNESTOCK,
Sole Prop., PITTSBURGH, PA.

IN COLLAPSIBLE TUBES, $1.75 PER DOZ.

Just the Thing for Summer Use. Unrivalled for Sun-Burn.

DRUGGISTS SHOULD STOCK IT.

Your jobber has it, or we will furnish it direct.

MAYELL-HOPP CO.,
CLEVELAND, O.

MENTION ERA.

WE MAKE A SPECIALTY IN PLAIN AND LITHOGRAPHED LABELS AND

FOLDING BOXES.

FOR PRICES AND SAMPLES, ADDRESS,

STECHER LITHOGRAPHIC CO.,
CAPACITY 500,000 BOXES PER DAY. ROCHESTER, N. Y.

Put them in stock and get full price.

Every one sold yields a good profit, makes new friends or old friends firmer.

CONNOLLY'S

CROTON OIL

PLASTER.

Supplied by wholesale druggists, or—

JOEL A. CONNOLLY PLASTER CO.,

BOSTON MASS.

The Pharmaceutical Era is issued *semi-monthly*—24 copies yearly. It contains 48 pages of reading matter in each issue, **1152 pages per annum.** All matter in each copy is carefully classified and fully indexed. The most *complete* drug paper published. Subscription only **$2 per year** in advance. Address D. O. Haynes & Co., Publishers, Detroit, Mich.

QUAKER CATARRH CURE

Cleanses the Nasal Passage, Allays Pain and Inflammation. Heals the Sores. Restores the Senses of Taste and Smell. IT CURES

HAY FEAVER! TRY THE CURE.

Not Like any Other.

Is applied into each nostril direct to parts affected and is pleasant. Price 50 cents at Druggists, by mail 60 cents.

QUAKER MEDICAL ASSOCIATION,

ST. PAUL, MINNESOTA.

COOPER'S

Floral Dentine

FOR THE

Teeth and Breath

Is the Best Dentine in the World.

Prevents the Decay of the Teeth.
Renders the Teeth Pearly White.
Removes all Traces of Tobacco Smoke.
Is perfectly Harmless and Delicious to the taste.
In Collapsible Tubes only.

PRICE, 25 CENTS.

TO DRUGGISTS.

We will send you 3 dozen Floral Dentine and 150 samples with your name and card printed on them, for only **$4.50.**

The samples will sell the goods, and you make a clean 100% profit.

Correspondence solicited. Address—

COOPER & HARDENBURGH,

KINGSTON, N. Y.

EVERY druggist in the United States should handle and push **Farrand's Fragrant Parisian Dentifrice,** because it has no equal in fineness of quality. It is not simply a wash: it is the cheapest fine dentifrice in the market, and is sold **only** to the **Drug Trade.** Full sized samples will be sent free of charge or expense to every druggist who will write for them. Address—

WM. H. FARRAND,

ROCHESTER, N.Y.

Galled Horses

Worked without pain or cruelty. 'Tis folly to lose the use of your horse for a single day. Moore Bros.

GALL POWDER

will effect a cure in harness. Sent anywhere by mail 50c and $1.00 per can. Ruptured colts cured by anyone. Barren cows restored to fertility. Cattle remedies. Valuable circular free. Agents: C. N. Crittenton Co., New York; Fuller & Fuller Co., Chicago.

MOORE BROS., Vet. Surgeons,

ALBANY, N. Y.

FOUR-FOLD LINIMENT

will cure Scrofulous Sores, Swellings and Piles. We warrant it to act speedily and safely in Spavin, Collar Boils, Sweeney, Hardened Lumps, Sprains, Bruises, and other similar diseases of horses and cattle. It can be obtained at any of the following jobbers:

PITTSBURGH, PA
Geo. A. Kelly Co.
W. J. Gilmore & Co.
L. H. Harris Drug Co.
A. C. Henderson Drug Co.
Jos. Fleming & Son.

WHEELING, W. VA.
Wheeling Drug Co.
J. T. Goodwin & Co
Reed, Robb & Breiding.
Logan Drug Co.

CLEVELAND, OHIO.
Benton, Myers & Co.
Strong, Cobb & Co.

TOLEDO, OHIO.
Walding, Kinnan & Marvin.

NEW YORK, N. Y.
C. N. Crittenton Co.
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PHILADELPHIA, PA.
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Get our circular and terms. Mention the Era.

R. MATCHETT,

206 Federal St., Allegheny, Pa.

Best Selling Corn Remedy on the Market.

NO KILL! NO PAY!

Send $1.50 to your jobber or the manufacturer for 1 dozen and ½ *free*, with first trial order.
For sale by—

WM. COULSON DRUG CO.,
PLIMPTON, COWAN & CO.,
U.S. CORN KILLER CO.,

BUFFALO, N.Y.

EVERY VISITOR TO THE **White Mountains** DURING **The Summer** Knows about this.

WHY NOT TRY A DOZEN?

Exhibited at Chicago.

NEW GERMICIDE AND DISINFECTANT,

SULFURINE.

Concentrated solution of sulphur; no acid or alkali. Highly endorsed by physicians for Diphtheria, Sore Throat, Rheumatism, Skin Diseases, Sweating and Sore Feet. Superior to Peroxide of Hydrogen for Diphtheria. Destroys the membrane and heals the diseased surface.

A perfect antiseptic mouth wash for dentists.

1 bottle gives 9 sulphur baths equal to those at the most celebrated springs. Removes all odors from the body.

Sample bottle sent free to any physician or dentist who sends us his professional card.

THE HYGIENE OF THE HAIR preserved by using SULFURINE SOAP. A perfect toilet and medicated soap combined; exquisitely perfumed. Removes Dandruff and prevents hair from falling out. Highly medicated with Sulfurine, as we actually use Lanoline to carry the medication. Special discount given to druggists only to prevent cutters from handling it.

SULFURINE TOILET CREAM removes wrinkles.

Sulfurine Antiseptic Healing Cream for open sores, ulcers, ulcerated and itching piles.

Manufactured only by—

THE SULFURINE CO.,
3407 STATE ST., CHICAGO

Mailing Boxes.

We sell our **Locked Corner Mailing Boxes** to the trade direct, and thereby save them the expense and profit of the jobber in a large city.

Our expenses are light, and we are in a section where wood can be procured cheaply. Let us quote you prices.

We know we can please you.

SMITH & RANDALL,

Mention the Era. PITTSFORD, VT.

GOULD'S MEDICAL DICTIONARY.

Leather, thumb indexed, - $4.25
Half leather, - - - - 3.25
Postpaid.

D. O. Haynes & Co., Book Dept., Box 583, Detroit.

PROPRIETARY ARTICLES.

DIPHTHERIA

PROTECTIO.

TRADE MARK

As it is the only Remedy that is Reliable, Safe and Sure, we have given it to the public.

$8.00 per doz. f.o.b. as below. Retail price, $1 00 per 8-oz bottle.

We prevent (very easily), and cure (in three days), diphtheria, scarlet fever, and all throat troubles, with Protectio. Your patrons can do the same, and are always glad to pay the price.

A. L. WORDEN, M. D.,
DETROIT, MICH.

BRANCH OFFICES:
214-220 Townsend St., San Francisco, Cal.
5 W. Sandwich St., Windsor, Ont.

Live . . Druggists.

If you will send us 10 or 12 names of customers who are in horse breeding line, including liverymen, we will send them trial packages of Quinn's Ointment, complimentary, and write personal letters to call on you for our regular size. Address,—

W. B. EDDY & CO., WHITEHALL, N. Y.

TONKA-TALPA SOAP

THE STEWART CHEMICAL CO., Cincinnati, O.
ALSO PROPRIETORS OF
Stewart's Pine Tar Salve; Stewart's Arnica Tar (for animals);
Stewart's Antiseptic Pine Tar Salve (for Physician's Use).
These are Salable Goods which Every Druggist should handle

Stecher's "Stick 'Em" Fly Paper.

Old customers stick to it and new ones take to it. It outsells others. It is the largest. Supplied by wholesalers and the manufacturer—

HENRY W. STECHER,
CLEVELAND, O.

What do you Think

Of this Offer?

I will, upon receipt of $2.00, postal note or N. Y. draft, send to any respectable retail druggist in the U. S., 1 dozen HOLLOWAY'S HERB TEA, the great remedy for constipation and blood disorders, 25c size; also an elegant, 4-line, self-inking rubber stamp, ink and brush, worth $1.50, 250 sample packages of the Tea, counter wrappers, etc. Positively no notice taken of orders not accompanied by cash. Address—

GEO. W. HOLLOWAY,
807 N. Salina St., SYRACUSE, N.Y.

The Children's Comfort.
Le Confort des Enfants.

A safe and reliable remedy for the ailments of children during the teething period. A sure preventive of Cholera Infantum. No sediment. Clear as crystal.

GEO. E. FAIRBANKS, Druggist,
No. 10 Front St., WORCESTER, MASS.
Sole proprietor. Send for circular.

500 RULERS FREE

WITH YOUR ADVERTISEMENT ON BOTH SIDES.

Send to me for a blank order to fill out.

HALL'S ERIE CATARRH CURE

is the only genuine. A 5c sample free for a few names of persons who have Catarrh or Hay Fever.

E. P. HALL,
ERIE, PA.

Mention the Era.

TRADE MARK.

BEFORE AND AFTER USING.

NERVE SEED!

ADVERTISED IN 3,000 NEWSPAPERS.

We want retail drug agents everywhere on earth to sell our remedy. We will give you free advertising in your local papers, furnish you with handsome show card and circulars free, and guarantee sale of goods. What more can you ask? Write us for further particulars.

NERVE SEED CO.,

Masonic Temple. CHICAGO, ILL.

WE will pay 15c for copies of any of the following issues of the PHARMACEUTICAL ERA, our supply having been entirely exhausted:

November 1st, 1891.
November 15th, 1891.
May 1st, 1892.
May 15th, 1892.
June 1st, 1892.
June 15th, 1892.

D. O. HAYNES & CO.,
Box 583. DETROIT, MICH

We know of no better way to increase our profits, and the profits of the retail drug trade, than by spending, during 1893,

HALF A MILLION DOLLARS

in advertising, and we intend to do it.

We appreciate the interest which druggists generally have taken in the sales of our remedy, Syrup of Figs, and in refusing to sell the cheap, non-advertised imitations, and in return we shall give our best efforts to maintaining full prices according to the A. P. A. Plan, and with the organization and co-operation of retail druggists, as approved by their representatives and the N. W. D. A. at Montreal, we anticipate thorough success.

We are, and have been for a long time past, refusing to sell to advertising cutters and department stores, and are pleased to be able to state that our sales are growing larger every day, having disposed of nearly three million bottles during 1892.

THE UNITED STATES COURTS

have recently decided that the name Syrup of Figs, or Fig Syrup, as applied to a medicinal compound, is a legitimate trade-name, and that we are entitled to its exclusive use. As the question has been decided in our favor, we shall expect all dealers to respect our legal rights, and to assist us in preventing the sale of medicinal preparations under our trade-name, Syrup of Figs, or Fig Syrup, or any colorable imitation thereof, and we feel confident of the hearty good will and support of druggists generally.

We shall appreciate any information which may tend to assist us in maintaining prices, and in protecting our trade-name.

Yours truly,

CALIFORNIA FIG SYRUP CO.,

SAN FRANCISCO, CAL.

LOUISVILLE, KY.
NEW YORK, N.Y.

[S. P. 11.]

GLENN'S SULPHUR SOAP

GLENN'S SULPHUR SOAP is the *original* and *best* combination of its kind, and the one now generally in use.

For Sale by all Druggists **Beware of Counterfeits.**

Wholesale Depot:

THE CHARLES N. CRITTENTON CO.,

115 Fulton St., NEW YORK.

PROPRIETARY ARTICLES.

Many **Beef Extracts** are good

But there is only one that is BEST

And that is **Cudahy's "Rex" Brand**

Made from choicest raw material (our laboratory out in the cattle country), under careful supervision, with skilled labor is it any wonder that our products are the best?

Write us for Prices

"Rex" Brand is supplied in solid or fluid form.

The Cudahy Pharmaceutical Co.

South Omaha, Neb.

We are advertising it widely to the doctors in their professional papers. We create the demand and you supply it.

[S. P. 12.]

Quality and Price.

Two important considerations,—which the dispensing pharmacist cannot ignore without financial loss or injury to his professional reputation.

THE WM. S. MERRELL CHEMICAL CO.

offer both advantages in their carefully regulated lines of pharmaceutical preparations, in which every preparation of recognized value will be found, while the unnecessary duplication of formulæ, with its attendant burden upon the retail trade, is avoided.

Prices Current and printed matter supplied upon application. Correspondence solicited and attractive inducements offered to pushing druggists having in view the extension of their business relations with the medical profession.

The products of the "Merrell Laboratories" reach the laity through professional channels only, and may be obtained in any jobbing centre in the United States.

The Metric system of weights and measures is now the official standard. All labels on the "Merrell" preparations give approximate doses in both the Metric and American (old) systems.

Druggists are requested to specify "Wm. S. M. Chem. Co." in sending orders to dealers.

Green Drug Fluid Extracts.

The "Merrell Fluid Extracts" are, strictly speaking, solutions of the active medicinal principles of plants in their natural combinations, unchanged by chemical action. Pure grain spirit (alcohol)—the universal solvent—is used in a larger number of drugs than by any competing manufacturer, thus rejecting the most common non-medicinal principles—gums, starches, vegetable albumen, pectin, etc. The presence of the latter in commercial fluid extracts gives the dark, heavy, "rich" (?) appearance, so often the boast of the ignorant and the indifferent.

The "Merrell Fluid Extracts" are as cheap as the quality can be afforded. Their economy is in their cleanliness and freedom from precipitation. Progressive pharmacists will be pleased with them, and join in the frequently expressed opinion that "they are the most satisfactory fluid extracts ever dispensed."

Merrell Co.'s "Green Drug" Fluid Extracts, True Salicylic Acid, Salts of Hydrastis, Fluid Hydrastis, and Specialties, may be obtained of wholesale druggists throughout the United States, at the Home Office at Cincinnati, the New York Office, 96 Maiden Lane, New York City, or Arthur J. Conner & Co., 620 Atlantic Ave., Boston.

THE WM. S. MERRELL CHEMICAL CO.

CINCINNATI. NEW YORK.

Arthur J. Conner & Co., Boston, Mass.

[S.P. 18.]

CH. MARCHAND'S

TRADE MARK.

GLYCOZONE.

PREVENTS FERMENTATION OF FOOD IN THE STOMACH.
MOST POWERFUL REMEDY FOR HEALING PURPOSES. CURES:

DYSPEPSIA, GASTRITIS, ULCER OF THE STOMACH, HEART-BURN.

Send for free book of 80 pages giving articles by contributors to medical literature.
PHYSICIANS WILLING TO PAY EXPRESS CHARGES WILL RECEIVE FREE SAMPLES ON APPLICATION.
Glycozone is sold only in 4 ounce. 8 ounce, and 16 ounce bottles. Never sold in bulk.

CH. MARCHAND'S
PEROXIDE OF HYDROGEN,
(MEDICINAL) H_2O_2
ENDORSED BY THE MEDICAL PROFESSION.
USED BY THE HOSPITALS OF THE U.S. ARMY.

SOLD BY LEADING DRUGGISTS.

Prepared only by

Charles Marchand

Chemist and Graduate of the "Ecole Centrale des Arts et Manufactures de Paris" (France)

☞ Mention this publication.

Laboratory, 28 Prince St., New York.

ADVERTISEMENTS.

WE ARE NOW IN OUR NEW LABORATORY

BETTER EQUIPPED

THAN EVER TO FILL

YOUR ORDERS FOR

HIGH-GRADE PHARMACEUTICALS

Have you received our NEW ILLUSTRATED CATALOGUE? If not, write for it.

NELSON, BAKER & CO., DETROIT, MICH.

[8. P. 14.]

WM. R. WARNER & CO.'S

SUGAR COATED

	Per lb.
Cathartic Co., U. S. P.	$ .90
Cathartic Co., Improved	.90
Cathartic Co., Active	.90
Warner's Veg. Liver Pills— 1,000	.85
Aromatic Cachous	1.00
Compressed Chlor. Potash	.40
Warner's Little Cathartic Granules— 1,000	.85
10,000	8.00

A SUPERIOR SMALL LIVER PILL.

Supplied by all the Leading Wholesale Druggists.

ADVERTISEMENTS.

Ridge's Food

USED FOR 30 YEARS

Still Unexcelled

For Infants, Children, Dyspeptics, Invalids, and Old People.

NOTICE.

To the Retail Drug Trade:

Send us label or business card, and we will forward, free of expense, attractive matter for your show window.

WE KNOW IT WILL PLEASE YOU.

WOOLRICH & CO., - - - PALMER, MASS.

DON'T

PLACE YOUR ORDER FOR PAINTS, ENAMELS, VARNISHES, &c., UNTIL YOU HAVE SEEN OUR SAMPLE CARDS FOR 1893.

THEY ARE UNIQUE.
THEY ARE BEAUTIFUL.
THEY ARE PRACTICAL.
THEY WILL HELP YOU AND YOUR FRIENDS TO PAINT ARTISTICALLY AND HARMONIOUSLY.

YOU REALIZE THAT YOU ARE

better known in your own town, county, and state than we are, and it therefore will advertise you to handle all your

PAINTS, COLORS, VARNISHES, STAINS, ENAMELS, FILLERS, ETC.

under YOUR OWN BRAND, NAME and ADDRESS? We make a specialty of putting up EVERYTHING IN THE PAINT LINE FOR DRUGGISTS, and will guarantee the paint with OUR NAME OR YOURS.

JOHN LUCAS & CO.,
Manufacturers,
PHILA. AND NEW YORK

DROP US A POSTAL. MENTION THE ERA.

Western Office: 174 So. Clinton St., Chicago, Ill.

ADVERTISEMENTS.

PIPERAZIN.

Notice to the Trade:

Some months since we issued a circular stating that Piperazin was first manufactured by the Chemische Fabrik auf Actien (vormals E. Schering), of Berlin, Germany, and was introduced into the United States by us, the sole agents and sole licensees for this country; and that said Berlin concern owned common law Trade Mark consisting of the word "Piperazin," and owned also several patents on processes for manufacturing Piperazin.

We now desire to add that on September 19th, 1893,

LETTERS PATENT OF THE UNITED STATES, No. 505,113,

were granted, and are owned by the said Chemische Fabrik auf Actien (vormals E. Schering), on the product known in chemistry as Piperazin Hydrate, and which we have sold and are selling under the commercial name of Piperazin. We are advised by our counsel that this product-patent is infringed by whoever sells in the United States any other than Schering's Piperazin, because all known commercial articles of that name are Piperazin Hydrate.

Now that our former rights have been thus reinforced by the issue of said patent of September 19, 1893, we again respectfully ask the members of the drug trade and the medical profession to recognize and respect our rights, by refusing to buy, sell, dispense or prescribe any Piperazin except the genuine original PIPERAZIN-SCHERING, imported and sold by us in original, sealed packages only, bearing labels which give the numbers and dates of patents and trade mark, and the firm names of the manufacturers [Chemische Fabrik auf Actien (vorm. E. Schering)], and of the Sole Agents and Sole Licensees for America [Lehn & Fink, New York].

Very respectfully,

NEW YORK, September 30th, 1893.

LEHN & FINK.

[S. P. 16.]

W., T. & CO.'S
COLOGNE AND TOILET BOTTLES.

CUT GLASS.

02327

02499

02136

02040

02550

02340

WE TAKE pleasure in calling attention to our large assortment of cut glass Cologne Bottles, a few of which are here illustrated.

No.		Per Dozen.
02040—2.	5 ounce, Cut Bottle and Stopper..	$ 8.30
5.	12 ounce, Cut Bottle and Stopper..	19.00
02136—0.	3 ounce, Cut Bottle and Stopper..	6.80
3.	10 ounce, Cut Bottle and Stopper..	17.50
02310—1.	2 ounce, Cut Bottle and Stopper..	14.00
02327—1.	1½ ounce, Cut Bottle and Stopper..	7.40
3.	4 ounce, Cut Bottle and Stopper..	12.60
02340—1.	2½ ounce, Cut Bottle and Stopper..	12.40
4.	8 ounce, Cut Bottle and Stopper..	24.00
02345—3.	7 ounce, Cut Bottle and Stopper..	34.70
02365—1.	3½ ounce, Cut Bottle and Stopper..	10.30
4.	8 ounce, Cut Bottle and Stopper..	18.60
02368-00.	¾ ounce, Cut Bottle and Stopper..	7.20
2.	3 ounce, Cut Bottle and Stopper..	13.90
02499—0.	2½ ounce, Cut Bottle and Stopper..	11.30
02550—2.	5 ounce, Cut Bottle and Stopper..	16.00
5.	12 ounce, Cut Bottle and Stopper..	30.00
02698.	2 ounce, Cut Bottle and Stopper.....	18.00
02701.	1½ ounce, Cut Bottle and Stopper....	14.50

Discount to the Trade, 50 per cent.

Our Supplemental Catalogue, illustrating a full line of Cut, Engraved and Pressed Cologne Bottles, will be mailed on application.

02365

02368

02345

02310

02701

02698

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

PHILADELPHIA, 410-416 Race Street. **NEW YORK,** 46 & 48 Barclay Street. **BOSTON,** 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.]

MENTION THE ERA.

DRUGGISTS' SUNDRIES.

You Needn't Pay

For this Advice.

Why isn't your window filled with a handsome display of your own preparations, in richly labeled bottles with glittering helmets of stoppers? It ought to be, at least a portion of the time.

Just send to us for samples and prices of collapsible tubes and bottle stoppers, and after you have seen them give us an order, and see if you can't sell your own goods as well as those of other people.

Yours very truly,

HERO FRUIT JAR CO.,

Gaul and Adams Streets,

PHILADELPHIA.

WESTERN REPRESENTATIVE:
G. W. BAILEY,
25 Lake St., CHICAGO, ILL.

DRUGGISTS' SUNDRIES.

This is the 16-oz. Empty Metal Covered Bottle, two of which we give **FREE** on Special Perfume Offer No. 2.

Per doz., $7.50

This is the 11-oz. Empty Metal Covered Blue Atomizer we give **FREE** on Special Perfume Offers Nos. 3 and 5.

Per doz., $22.50

Send us your card or label and we will mail you our New Perfume List, just out, with Special Offers.

FRENCH, CAVE & CO., PHILADELPHIA.

Proprietors of French's Famous "SWEET CHIMES" Perfume.

[S. P. 13.]

JOHN PHILLIPS & CO., DETROIT, MICH.

MANUFACTURERS OF

DRUGGISTS' FIXTURES.

SHOW CASES.

SODA FOUNTAIN TOPS.

STORE STOOLS.

CIGAR CASES.

FITTED WITH MOISTENERS.

PRESCRIPTION CASES.

MIRRORS, ETC.

The above is a cut of A. Michenfelder's drug Store, at the corner of Gratiot and Bellevue Aves., Detroit, recently fitted by s. Estimates furnished on application. Send for our illustrated catalogue.

TOILET PAPERS FOR THE DRUG TRADE

STAPLE GOODS. FINEST QUALITY. ORDER OF YOUR JOBBER.

The following named wholesale dealers carry these brands in stock:

offit-West Drug Co.,	St. Louis, Mo.	Noyes Bros. & Cutler,	St. Paul, Minn.
eyer Bros. Drug Co.,	St. Louis, Mo.	Williams, Davis, Brooks & Co.,	Detroit Mich
opkins-Weller Drug Co.,	St. Louis, Mo.	T. H. Hinchman & Sons,	Detroit, Mich.
eyer Bros. Drug Co.,	Kansas City, Mo.	Farrand, Williams & Clark,	Detroit, Mich.
yan Drug Co.,	St. Paul, Minn.	Hornick, Hess & More,	Sioux City, Ia.
inger & Wheeler,	Peoria, Ill.	Robinson-Pettet Company,	Louisville, Ky.

Overcoming Disadvantages.

About eight years ago a circumstance arose which led me to believe that great improvements could be made in the manufacture of interior fittings for drug stores, and especially in the expense of getting up a really fine store by employing the latest improved machinery; that a saving in time could be made in serving customers, and by studying convenience the largest economy in clerk hire could be insured.

To accomplish these results satisfactorily, required, as I then believed and as later developments have shown, a factory with facilities for turning out such work in the best manner, of excellent quality, and some one fully conversant with the wants and needs of the drug business to give it undivided attention.

To this latter I have personally devoted eight years of as hard work and faithful service as I think any hard worker on earth would care to give to an employment. In doing this I have built up the largest business of its kind in the world. I have invented and studied up very many conveniences, devices and improvements for lightening the labor of the druggist, and many others for increasing his opportunities for making money by the more effective display of his goods.

By my voice and pen I have advocated the advantages which go with an elegantly fitted pharmacy, and by the many fine stores I have fitted all over the continent, I have shown their adequacy to make good my claims. In proving thus the entire accuracy of my convictions to hundreds who have fortunately availed themselves of the advantages which I alone possess for carrying these ideas to their highest realization, I have made as well a forcible impression upon very many others by the truth and candor of my statements, and the many illustrative object lessons which I have placed within their range of vision, till they have become so far converted to my belief as to partially carry out the ideas advocated by me in getting either some local builder, or some of my many would-be competitors, to make an attempt to do that which I could have excellently and properly done for them, in many cases at less cost. I am as strong a believer as any other in the saying that "competition is the life of trade;" and do not object to taking my full share of it from whatever source it comes. There are, however, in this connection certain unpleasant things. After having labored to devise some convenience for a druggist, I can bear, with as much grace as any other, to see this work imperfectly executed by some one else; in fact, this has happened so often that I have become inured to it by force of habit, but when the idea is claimed as having been originated by the party who appropriated it, I feel as though I had not secured as much as the contractor who took a job to build a bridge and paid his sub-contractor the same price, feeling amply repaid by the glory of bossing the job.

There is among the publishers of newspapers an unwritten law that each paper shall be credited by all others with its original ideas. If this were done by those who have appropriated my ideas, druggists would be surprised to see how few of the better features in drug store fittings for the last five years there are that have not originated in my factory. These relate to the general conveniences which may apply to any drug store. When it comes to special arrangements it requires skill and experience.

Something over a year ago I fitted a very elegant pharmacy for those genial and popular druggists, Messrs. Stevens & Todd, of Detroit, Mich. It happened that there was what seemed to them an almost insu mountable obstruction to a handsome stor in the shape of a very large chimney in t centre of the room, and about six feet front of where they proposed to place t front screen of their prescription case. T take out this chimney involved large o lay; to place the prescription screen as f forward did not give the required depth the store. They feared an unsightly e fect in their store, or a loss of room. placed a very handsome mantle and fi place (to burn natural gas) in front of th chimney, and ran a screen from it each w on an angle to connect with the prescr tion screen, the store being some thirty-fo feet wide, and by so doing saved the roo and made a strikingly unique and handso interior. This was done to meet an eme ency, to get over a difficulty, and so w and handsomely did I do it that I notic builder in Detroit publishes a cut showi a store arranged on the same lines, wh probably no such difficulty exists. T shows that I can popularize a bad job s make it look very desirable. It is this a ity to make the worse appear the better th has given my stores their popularity— adapting of ways to means, and the taki advantage of apparent defects in the int lor to more strikingly bring out the eff of the fittings, the ability to embrace situation fully and devise for you a st that will meet every exigency of conve ence, taste and appearance, that will br to you an increased business, manages at the smallest possible expense.

This is my constant aim in every st interior undertaken.

C. H. BANGS

342 Washington St., Boston.

35 Murray St., New York.

1416 Chestnut St., Philadelphi

76 Public Square, Clevela

TRADE D D MARK

WARRANTED TOOTH BRUSHES.

MADE BY

DEHAMME-DELETTRE,

CAUVIGNY, FRANCE.

Ask any Wholesale Druggist or Brush Dealer for Dehamme-Delettre's or "D. D." Tooth Brushes and confidently guarantee them to your patrons.

☞ Every known style of cut and handle and numerous original patterns are comprised n this line.

☞ See that every brush is stamped with the above trade-mark.

READ WHAT PROMINENT DRUGGISTS SAY:

VM. B. RIKER & SON CO., 353 Sixth Ave., New York City.
We have used for the past two years the Dehamme-Delettre Tooth Brushes. They have given us perfect satisfaction ithout a single complaint or brush returned.
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Very truly, THE BOLTON DRUG CO., Limited,—D. J. RUNYON, Sec.

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I have sold the Dehamme-Delettre Tooth Brushes for the past six years and have found them to give universal satisfac-on to my customers, never having had a single complaint about bristles coming out, etc., and I cheerfully recommend them to e trade as something to please the most particular customer. Very truly, ADRIAN PARADIS.

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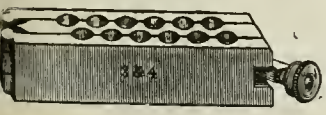

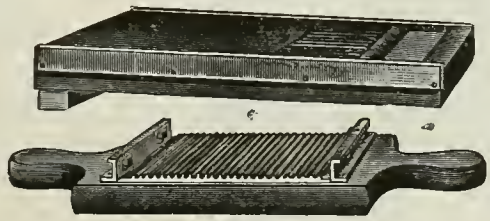

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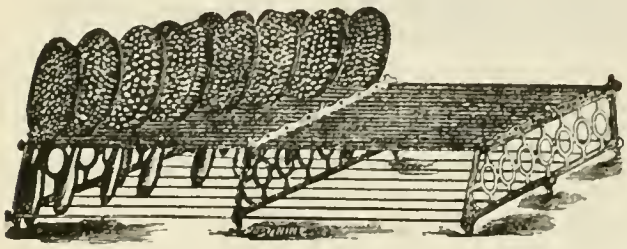

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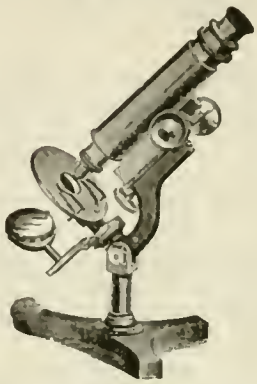

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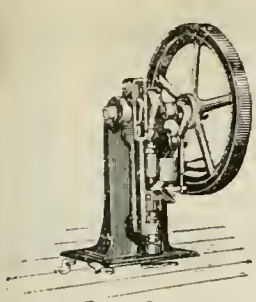

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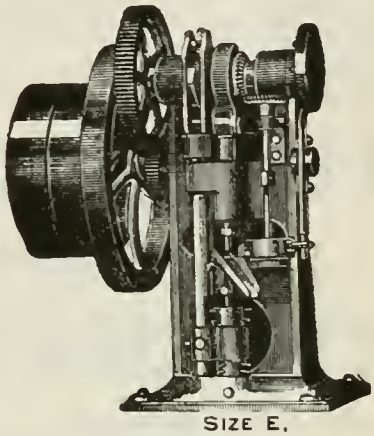

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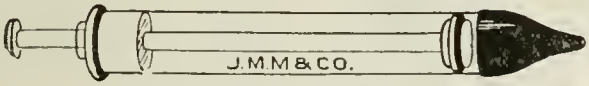

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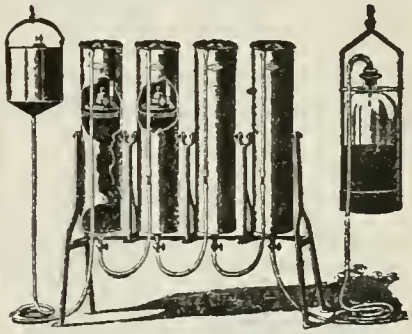

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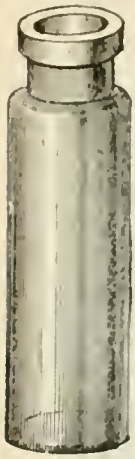

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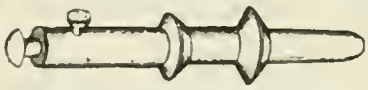

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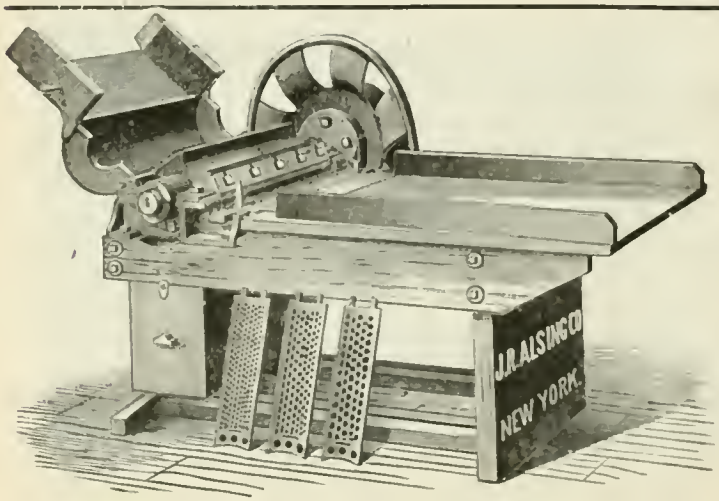

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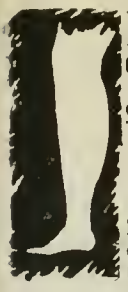

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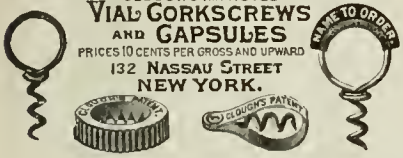

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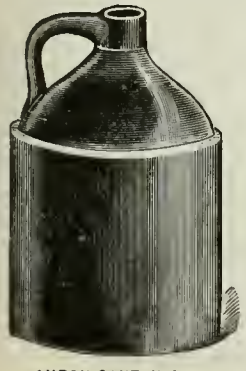

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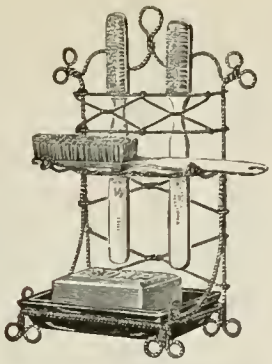

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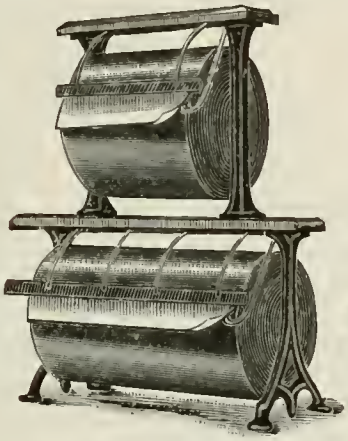

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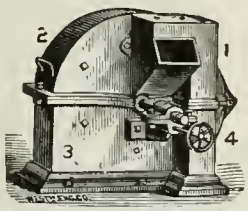

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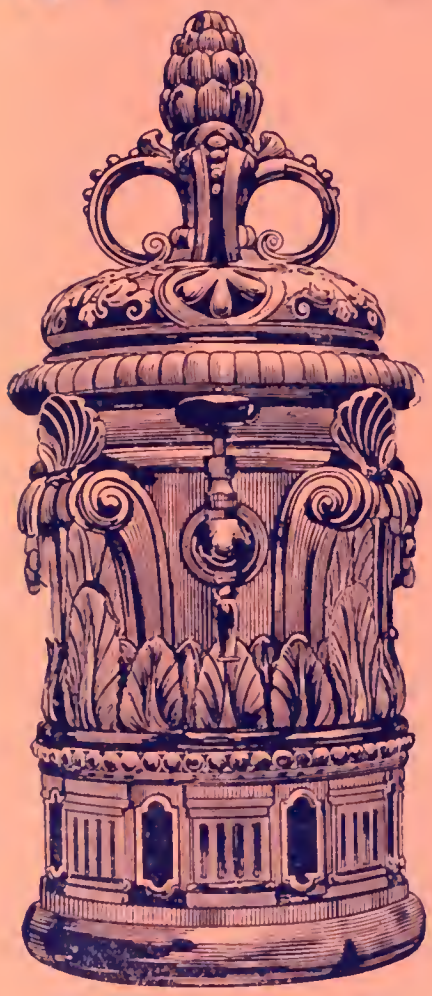

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[S. P. 20]

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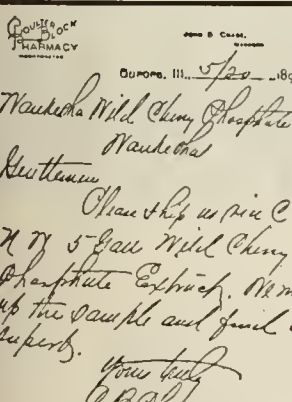
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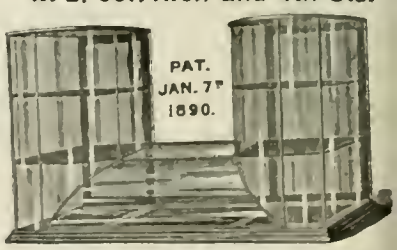

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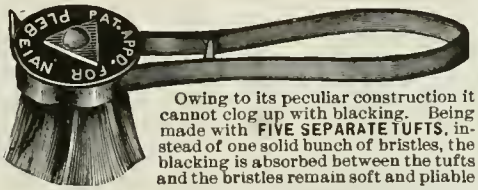

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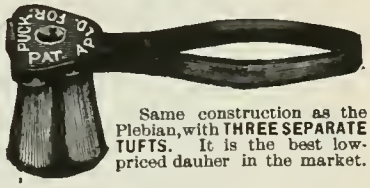

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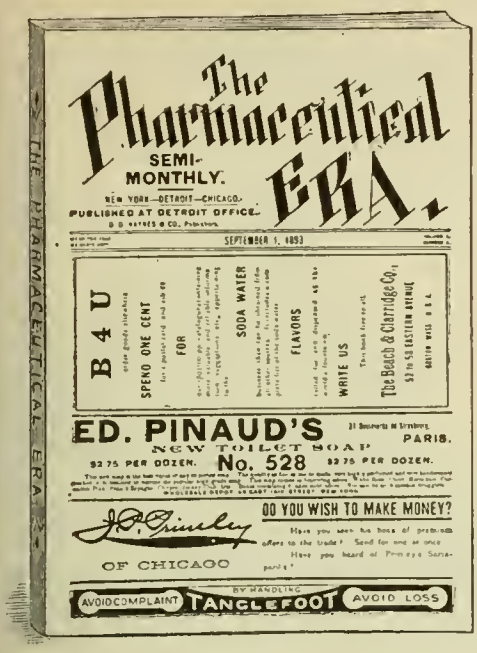

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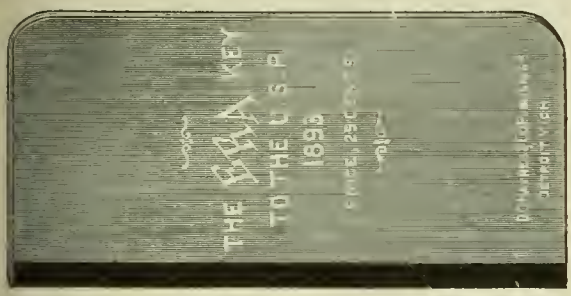

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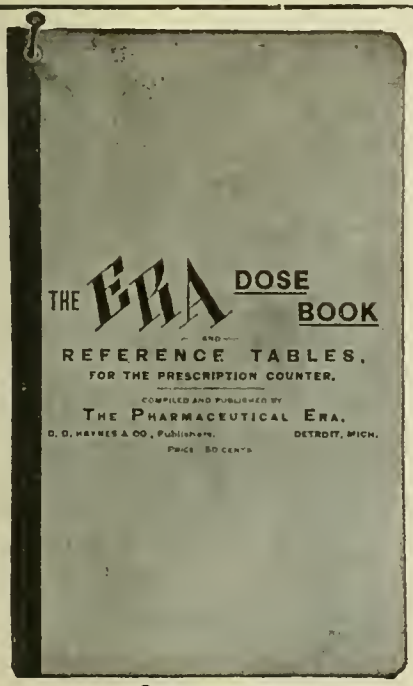

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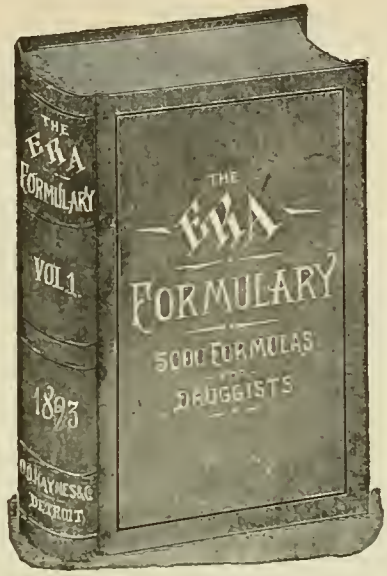

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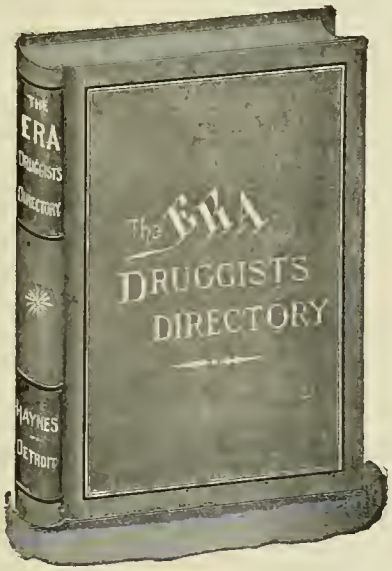

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1891 By the close of the year 1890, both had grown to such proportions, some 80 pages each, that another hange was necessary. This change was the consolidation of he two editions into a *Semi-Monthly* publication, each issue to ombine the distinct features of both, and in this form it has een since maintained, with a steady increase in all depart-nents. During the year 1891, the ERA gave 32 reading pages *emi-Monthly*, a yearly volume of 768 pages, exclusive of the dvertisements, and more than twice as much material as was rinted by any other pharmaceutical journal in the United States.

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The ERA now prints 48 pages of reading matter in each issue, **96** pages per month, **1152 pages for the year**; this makes **three times** the amount of reading material offered by any other drug journal in this country. The reading matter is all carefully classified into three general departments, viz.:

1. The "Pharmaceutical Department" is devoted to original and selected papers; practical pharmacy; "Selected Formulas"; "Question Box," etc., etc.

The collection of 5000 Formulas printed in the Era Formulary is continued in the Pharmaceutical Era beginning with the issue of July 1, 1893. Each issue of the journal contains about 50 selected formulas, printed in response to inquiries from subscribers.

2. The "News Department" contains letters from all the leading drug centres, written by our own paid correspondents, with portraits and personal sketches of leading pharmacists; reports of Associations, Boards, Colleges, etc., etc., and the Correspondence Column for the interchange of thought and suggestions of our readers.

3. The "Trade Department" has been materially increased and improved this year. "Trade Comment," Market Reports, articles on trade subjects, such as advertising, conduct of business, increase of trade, etc. The "Trade Notes" keep our readers informed of the new goods, novelties, etc., offered by the manufacturers. Portraits and sketches of prominent manufacturers and jobbers, World's Fair letters, and descriptions of large institutions, are features of this department.

A full index goes with each number, and every six months a complete index of the volume (12 numbers) is printed.

The growth of the ERA for the past seven years has been steady and strong; it will continue to grow, improve and grow stronger.

Our aim is to make it the ideal drug paper of America, so complete and so valuable that no drug store can afford to be without its assistance.

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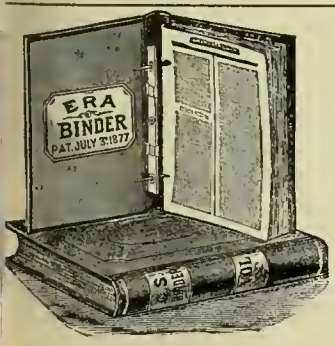

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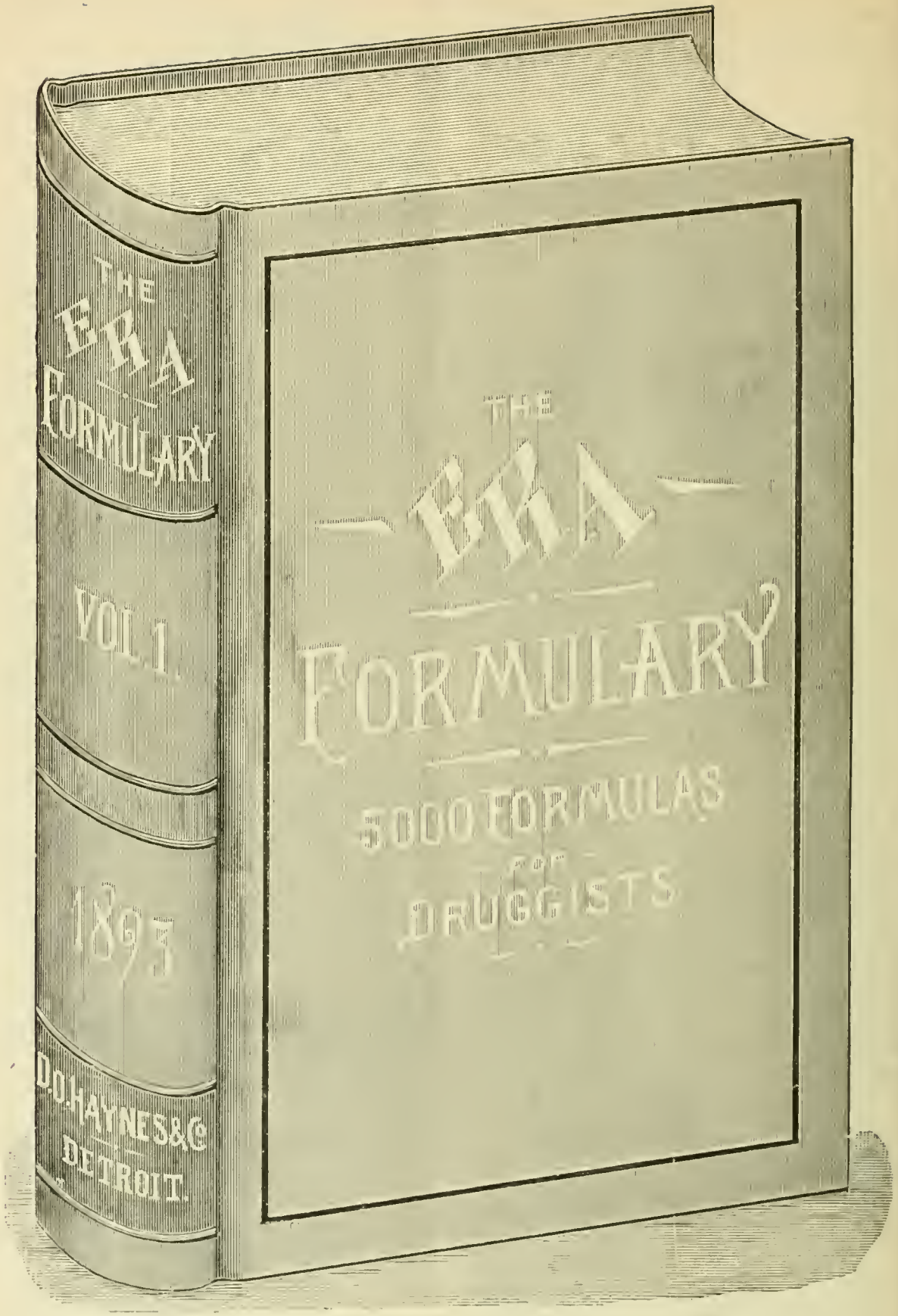
THE
EMA
FORMULARY
VOL. 1.
1895
D.O. HAYNES & CO
DETROIT.
THE
EMA
FORMULARY
5000 FORMULAS
FOR
DRUGGISTS

THE ERA FORMULARY.

5,000 Formulas for Druggists.

The most important book in any drug store is a formula book, but in many instances the books at hand are unsatisfactory. Appreciating this fact, and the need for a good reliable source for any formula wanted, we have prepared the ERA FORMULARY, which we consider the most complete formula book in existence for the use of the druggist. It has been compiled specially to meet his desires. Many of the formulas contained within it are original, contributed especially to the ERA, and many of them receiving prize awards for their excellence.

In gathering the formulas, we have examined several hundred volumes, including such works as Hager's; the Pharmacopœias of different lands; all the best known formula books; the proceedings of the A. P. A.; files of all the leading journals; and have selected from them, *the best.* It has been necessary to gather in this manner several thousand formulas, from which the choice has been made. The work is peculiarly what it claims to be, a great collection of receipts and processes, for application in pharmacy, in the household, in the industries, and for general purposes. The formulas are expressed in English, and sufficient description of working methods is presented to insure success in every preparation.

The Contents of this Book are divided into NINE PARTS, as follows:

PART 1—UNOFFICIAL PHARMACEUTICAL PREPARATIONS. Embracing formulas for preparations not contained in the Pharmacopœia or National Formulary, such as elixirs, syrups, tinctures, ointments, wines, waters, powders, effervescent salts, etc.

PART 2—PROPRIETARY PREPARATIONS. Appreciating the demand for formulas for proprietary medicines, we have here collected a large number of formulas which are presumed to more or less closely imitate these preparations. We give them as we find them, with the idea that they may prove suggestive to the druggist of formulas for preparations of his own devising and compounding.

PART 3—TOILET ARTICLES. Preparations for the hair, such as tonics, dyes, perfumes, pomades, cosmetiques, depilatories, waxes, etc.; for the face and skin, powders, creams, soaps, application for frost bites, chapped hands, freckles, chilblains, etc.; for the teeth, powders, pastes, liquids, perfumes, etc.; articles for the nursery, and a large variety of perfumes, toilet waters, etc.

PART 4—VETERINARY REMEDIES. Remedies for diseases of horses, cattle, swine dogs, poultry, and domestic animals in general, for outward and inward application, as liniments, ointments, physic balls, condition powders, etc., etc.

PART 5—FAMILY MEDICINES. Blood purifiers, salves, liniments, syrups, cordials, and remedies for minor ailments, as headache, toothache, coughs, colds, croup, etc., etc.

PART 6—HOUSEHOLD FORMULAS. For domestic employment, washing powders, soaps, general cleansing methods, domestic wines, preserves, flavoring extracts, vermin poisons, dyes, glues, pastes, etc., etc.

PART 7—TECHNICAL FORMULAS. Processes and formulas employed in an industrial and economic way, as bleaching methods, photography, cements, lacquers, pastes, colored fires, show globe colors, etc.

PART 8—PAINTS, VARNISHES, ETC. Receipts for mixing colors and pigments, floor stains, polishes, varnishes for wood work and instruments, black board slatings, etc.

PART 9—MISCELLANEOUS AND UNCLASSIFIED. Soda syrups and flavoring extracts and mineral waters, are types of a class of material that is grouped into one division, which contains a very large number of select formulas, covering a wide range of usefulness.

NOTE THIS. This series of 5,000 Formulas will be continued in *The Pharmaceutical Era*, beginning No. 5001, in the issue of **July 1, 1893.** The book will contain the *best* lot of druggists' formulas published; the collection will be constantly added to in the journal, and we shall undertake to furnish each subscriber WITH ANY FORMULA HE MAY DESIRE. We are in this formula business to stay, for we appreciate its importance to druggists.

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The corm of **Colchicum autumnale**.
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The ERA

NEW EDITION JAN. 1, 1894.

DRUGGISTS DIRECTORY.

THE ONLY DIRECTORY OF THE DRUG TRADE OF THE UNITED STATES.

Contents Divided into Four Parts, as Follows:

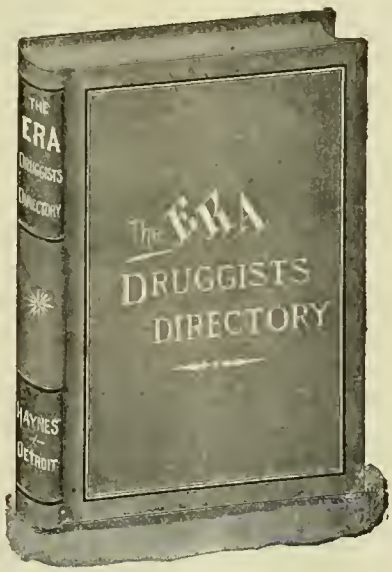
PART I—**WHOLESALE DRUGGISTS**—A carefully revised list of these jobbers in the United States.

PART II—**RETAIL DRUGGISTS**—A full list of all these 37,000 and more retailers arranged alphabetically by **States, Postoffices** and **Firms,** giving the specific street address of each druggist in the larger cities. Fully revised by **direct** canvass of the trade.

PART III—**MANUFACTURERS**—In this part we give a list of the firms who **Supply** the drug trade, with specific **Address** and **Business** of each firm, and arranged by States and Cities for quick reference.

PART IV—**CLASSIFIED BUSINESS DIRECTORY**—This department is an indexed directory of the goods manufactured and sold by the patrons of the work.

Robert M. Green Co., Philadelphia, Pa.—We beg to say, unsolicited, a few words of commendation about the remarkable accuracy of your "Era Druggists Directory." During the winter we sent out an edition of 50,000 Advance Circulars, 30,000 of which were addressed by ourselves from it, and the remaining 20,000 to the confectioners of the United States by the * * * * Directory Co., of Philadelphia. The total number returned undelivered from among the addresses furnished by your book did not exceed 30, or about 1-10th of one per cent, while the "dead" names used by the * * * Co. has amounted so far to 860, or 4 3-10ths per cent, and the latter are still straggling in at the rate of 5 to 10 per day, although it has been over a month since the last one left this office.



L. H. Harris Drug Co., Pittsburgh, Pa.—The Era Druggists Directory came to hand within the past few days, and we take pleasure in enclosing check for the amount of our subscription. We have examined the Directory somewhat carefully, and find in it a measure of completeness and accuracy we had not thought possible to give a work of this kind. Complimenting you on your success, we remain.

W. B. Eddy & Co., Whitehall, N. Y.—We beg to enclose you our check for $7.00 in payment of the Era Druggist's Directory and Pharmaceutical Era. We desire to congratulate you on the completeness of the Directory, and must say that it is a publication that we should have hard work to get along without.

Price of the Directory, - - - $5.00 per copy.

A NEW EDITION.

We are now revising the Directory by direct canvass of the entire drug trade, and expect to publish this revised or Third Edition by January, 1894.

D. O. HAYNES & CO., Publishers,
DETROIT, MICH.

FOR THE CONVENIENCE OF OUR CUSTOMERS

we have arranged with the following Wholesale Druggists to take orders for "The Er Publications." Orders sent to us direct must be accompanied with payment, as we car not open accounts for these small amounts.—D. O. HAYNES & Co.

ALABAMA.
BIRMINGHAM ..... Nabers, Morrow & Sinnige.
MOBILE..... Mobile Drug Co.
MONTGOMERY..... Montgomery Drug Co.

ARKANSAS.
LITTLE ROCK ..... C. J. Lincoln Co.

CALIFORNIA.
LOS ANGELES. ..... F. W. Braun & Co.
SACRAMENTO.. ..... Kirk, Geary & Co.
SAN FRANCISCO..... Langley & Michaels Co.
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DENVER..... W. A. Hover & Co.

CONNECTICUT.
HARTFORD ..... Talcott, Frisbie & Co.
NEW HAVEN..... Chas. W. Whittlesey & Co.

DELAWARE.
WILMINGTON..... Z. James Belt.

GEORGIA.
ATLANTA..... John B. Daniel.
Lamar & Rankin Drug Co.
MACON..... Henry J. Lamar & Sons.
SAVANNAH ..... Solomons & Co.

ILLINOIS.
CHICAGO..... Lord, Owen & Co.
Morrisson, Plummer & Co.
Peter Van Schaack & Sons.
PEORIA..... Colburn, Birks & Co.
Singer & Wheeler.
QUINCY..... Sommer, Lynds & Co.

INDIANA.
EVANSVILLE..... Chas. Leich & Co.
INDIANAPOLIS ..... Indianapolis Drug Co.
Daniel Stewart.

IOWA.
BURLINGTON..... Churchill Drug Co.
CLINTON..... Olney & McDaid.
COUNCIL BLUFFS..... Harle, Haas & Co.
DES MOINES..... Hurlbut, Ward & Co.
DUBUQUE..... W. H. Torbert.
FORT MADISON..... Geo. H. Schafer & Co.
KEOKUK.. ..... Wilkinson & Co.
OTTUMWA..... J. W. Edgerly & Co.

KANSAS.
WICHITA ..... C. E. Potts Drug Co.

KENTUCKY.
LOUISVILLE..... Neat-Richardson Drug Co.
Arthur Peter & Co.
Robinson-Pettet Co.
OWENSBOROUGH..... Mullen & Haynes.

LOUISIANA.
NEW ORLEANS..... E. J. Hart & Co.
I. L. Lyons & Co.

MAINE.
PORTLAND..... Cook, Everett & Pennell.
H. H. Hay & Son.

MARYLAND.
BALTIMORE..... John B. Hurtt & Co.

MASSACHUSETTS.
BOSTON ..... Cutler Bros. & Co.
Gilman Bros.
Smith, Benedict & Co.
Weeks & Potter Co.

MICHIGAN.
DETROIT..... Farrand, Williams & Clark.
T. H. Hinchman & Sons.
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MINNESOTA.
DULUTH..... Sagar Drug Co.
MINNEAPOLIS..... Lyman-Eliel Drug Co.
ST PAUL..... Noyes Bros. & Cutler.
Ryan Drug Co.

MISSISSIPPI.
NATCHEZ..... F. A. Dicks.

MISSOURI.
KANSAS CITY..... Woodward, Faxon & Co.
ST. JOSEPH..... H. M. Garlichs.
ST. LOUIS..... Collins Bros. Drug Co.
Daugherty-Crouch Drug Co.
Moffitt-West Drug Co.

NEBRASKA.
LINCOLN ..... H. T. Clarke Drug Co.
OMAHA. ..... E. E. Bruce & Co.
Richardson Drug Co.

NEW JERSEY.
NEWARK..... C. B. Smith & Co.

NEW YORK.
ALBANY..... Douw H. Fonda Drug Co.
McClure, Walker & Gibson.
AUBURN..... Chas. H. Sagar Co.
BUFFALO ..... F. S. Hubbard & Co.
Plimpton, Cowan & Co.
NEWBURGH..... Theo. Merritt.
NEW YORK CITY ..... C. N. Crittenton Co.
Hall & Ruckel.
Lehn & Fink.
McKesson & Robbins.
R. W. Robinson & Son.
W. H. Schieffelin & Co.
Tarrant & Co.
H. W. Williams & Co.
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Chas. W. Snow & Co.

OHIO.
CINCINNATI..... Standard Drug Co.
Stein-Vogeler Drug Co.
CLEVELAND..... Benton, Myers & Co.
Strong, Cobb & Co.
COLUMBUS..... Kauffman-Lattimer Co.
TOLEDO ..... Walding, Kinnan & Marvin.

OREGON.
PORTLAND..... Blumauer-Frank Drug Co.
Snell, Heitshu & Woodard Co.

PENNSYLVANIA.
PHILADELPHIA..... Aschenbach & Miller.
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Shoemaker & Busch.
Val H. Smith & Co.
Smith, Kline & French Co.
Wm. R. Warner & Co.
READING..... John B. Raser.

RHODE ISLAND.
PROVIDENCE..... Blanding & Blanding.

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MEMPHIS. ..... W. N. Wilkerson & Co.
NASHVILLE..... Berry, Demoville & Co.

TEXAS.
DALLAS ..... Meyer Bros. Drug Co.
FORT WORTH..... H. W. Williams & Co.
WACO..... Behrens Drug Co.

VERMONT.
BURLINGTON..... Burlington Drug Co.

VIRGINIA.
LYNCHBURG ..... W. A. Strother & Son.
RICHMOND ..... Purcell, Ladd & Co.

WASHINGTON.
SEATTLE ..... Stewart & Holmes Drug Co.
SPOKANE..... Spokane Drug Co.

WEST VIRGINIA.
WHEELING..... Logan Drug Co.

WISCONSIN.
MILWAUKEE..... Chas. Baumbach Co.
F. Dohmen Co.
Greene & Button Co.

SEE SPECIAL SUBSCRIPTION OFFER—Page C.

Pure Whiskey for Medicinal Purposes.

It is a leading trait of character of the American people to ascertain the finest quality of the world's products in every line of consumption, use or wear.

The result of the search for a pure stimulant of the best quality is the adoption of the

Mount Vernon Pure Rye Whiskey,

by that portion of our people who desire to obtain and have the ability to pay for the highest grade.

It is bottled at the distillery under an absolutely satisfactory guaranty of original condition and purity, as distilled and aged in the Government bonded warehouses.

Necessarily the price must have reference to the quality.

We give below a partial list of the wholesale dealers of whom you can purchase these whiskies. The goods are bottled in full quarts, fives, pints, half-pints, quarter-pints and ounces, and in case you have any difficulty in securing supplies we will be pleased to have you communicate with us, and we will tell you where you can obtain them.

Very truly yours,

THE COOK & BERNHEIMER CO.,

Sole Agents, NEW YORK CITY.

Hale, Dingley & Co.....Montgomery, Ala.
J. M. Sparks.....Fort Smith, Ark.
The C. J. Lincoln Co.....Little Rock, Ark.
W. A. Hover & Co.....Denver, Col.
Lamar & Rankin Drug Co.....Atlanta, Ga.
Fuller & Fuller Co.....Chicago, Ill.
Morrisson, Plummer & Co.....Chicago, Ill.
M. Altman.....Chicago, Ill.
Singer & Wheeler.....Peoria, Ill.
The Indianapolis Drug Co.....Indianapolis, Ind.
M. Toepp & Co.....South Bend, Ind.
Hulman & Beggs.....Terre Haute, Ind.
Harle, Haas & Co.....Council Bluffs, Ia.
Hurlbut, Ward & Co.....Des Moines, Ia.
Hornick, Hess & More.....Sioux City, Ia.
McPike & Fox.....Atchison, Kan.
Arthur Peter & Co.....Louisville, Ky.
The Robinson-Pettet Co.....Louisville, Ky.
I. L. Lyons & Co.....New Orleans, La.
Muth Bros. & Co.....Baltimore, Md.
Winkelman & Brown Drug Co.Baltimore, Md.

Gilman Bros.....Boston, Mass.
T. H. Hinchman & Sons.....Detroit, Mich.
Hazeltine & Perkins Drug Co..Gd. Rapids, Mich.
Lyman-Eliel Drug Co.....Minneapolis, Minn.
Ryan Drug Co.....St. Paul, Minn.
Mayo, Weaver & Sykes.....Columbus, Miss.
Meyer Bros. Drug Co.....Kansas City, Mo.
The C. D. Smith Drug Co.....St. Joseph, Mo.
VanNatta-Lynds Drug Co.....St. Joseph, Mo.
Meyer Bros. Drug Co.....St. Louis, Mo.
Moffit-West Drug Co.....St. Louis, Mo.
Richardson Drug Co.....Omaha, Neb.
Wm. Coulson Drug Co.....Buffalo, N. Y.
Lehn & Fink.....New York, N. Y.
McKesson & Robbins.....New York, N. Y.
W. H. Schieffelin & Co.....New York, N. Y.
C. W. Snow & Co.....Syracuse, N. Y.
J. J. Alden.....Troy, N. Y.
J. H. Sheehan & Co.....Utica, N. Y.
Williams & England.....Utica, N. Y.
Standard Drug Co.....Cincinnati, Ohio.

Weideman Co.....Cleveland, Ohio.
D. Kelly.....Columbus, Ohio.
Walding, Kinnan & Marvin....Toledo, Ohio.
Snell, Heitshu & Woodard Co...Portland, Or.
Aschenbach & Miller.....Philadelphia, Pa.
Robert Shoemaker & Co.....Philadelphia, Pa.
The L. H. Harris Drug Co.....Pittsburgh, Pa.
George A. Kelly Co.....Pittsburgh, Pa.
Blanding & Blanding.....Providence, R. I.
G. L. Claflin & Co.....Providence, R. I.
W. N. Wilkerson & Co.....Memphis, Tenn.
Berry, Demoville & Co.....Nashville, Tenn.
Meyer Bros. Drug Co.....Dallas, Tex.
Conklin, George & Galnes.....Houston, Tex.
San Antonio Drug Co.....San Antonio, Tex.
The Behrens Drug Co.....Waco, Tex.
Purcell, Ladd & Co.....Richmond, Va.
The Stewart & Holmes Drug Co., Seattle, Wash.
The Logan Drug Co.....Wheeling, W. Va.
Hadley-Gerber Co.....Milwaukee, Wis.

Purity
Standard Quality
Rich Bouquet and Flavor

Duroy Wines possess all the above qualities.
Sold by all leading druggists in America.

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ADDRESS, DUROY & HAINES,
SANDUSKY, OHIO.

MENTION THE ERA.

WINES, LIQUORS & MINERAL WATERS.

Clarke's Pure Rye—the Peer of Any.

A little Plain Talk to the Druggists of the U. S.

We submit the following questions:

Do you not, as a general rule, pay more attention to the grade and quality of your purchases of your various oils, varnishes, paints, etc., than you do to the **Brand of Whiskey** that you buy?

Is it not a fact that the matter of a few cents less per gallon, or one or two per cent greater discount, very often determines what brand of whiskey you purchase?

We would ask you to look on this subject in its true light. Is it not your experience that there is no article kept in your stock about which a customer is more exacting (and deservedly so) than the whiskey he buys of you.

You also know that your customers do not buy their liquors indiscriminately. Whether there is any good reason for it or not, we think you will admit that the average patron looks upon the purchase of his liquors as a *private* transaction, and if the brand of whiskey that you sell him meets with his approval, you are certain to retain his trade. In order to do this you must sell him an *honest brand of goods*.

We have spent thousands of dollars in printer's ink, to convince you of the intrinsic merits of

CLARKE'S PURE RYE

an absolutely pure, straight, all rye whiskey, not a grain of corn being used in its manufacture. Made from the finest and healthiest rye procurable.

(See the PHARMACEUTICAL ERA of June 15th, 1893, for a detailed account of the process of manufacture of Clarke's Pure Rye Whiskey.)

We absolutely control the distribution of this celebrated brand for the distillers in the United States, and we can positively guarantee Clarke's Pure Rye to be all we claim for it.

Honest goods at an *honest* price.

We ask $8.00 per dozen, handsomely labeled, put up in clear, flint glass bottles, 5's to the gallon, one dozen in a case. Each bottle bears U. S. Chemist's certificate of purity.

You can also buy Clarke's Pure Rye in bulk, either in bond or tax paid and re-guaged.

We have now arranged that a purchaser may buy a single barrel in bond, if desired.

Order of your wholesale druggists, or of your friends,

COLBURN, BIRKS & CO., Peoria, Ill.

P. S.—Interesting literature sent on application.

Sole distributors for the distillers in the U. S.

[S. P. 22.]

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ACETANILID, *Herf & Frerichs*	lb.	50	60
ACID, Acetic, No. 8	lb.	8	10
Benzoic, German	oz.	11	14
Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1's	lb.	25	35
Carbolic, 5's	lb.	19	33
Citric	lb.	52	55
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅜	4
Sulphuric, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	27	30
ALCOHOL	gall.	bbl. 2 19; ½ bbl. 2 24; 10 galls 2 27; 5 galls. 2 29; Less, 2 29 Net.	Less 5c. gall. cash.
Wood	gall.	1 40	1 60
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	55	60
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	50	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIKAMNIA	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	59	65
ARISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
White, powdered, com'l	lb.	5½	8
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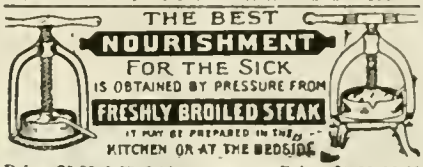

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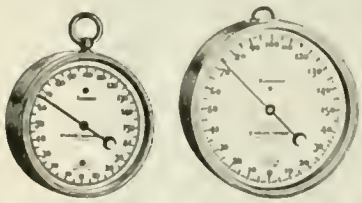

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Fir, Canada	lb.	50	
Peru	lb.	1 65	1
Tolu	lb.	40	
BARK, Cascara Sagrada	lb.	20	
Cassia	lb.	10	
Cassia, Saigon	lb.	45	
Cinchona, Red	lb.	30	
Cinchona, Red, powdered	lb.	50	
Cinchona, Yellow	lb.	25	
Cinchona, Yellow, powdered	lb.	35	
Condurango	lb.	50	
Elm, Select	lb.	14	
Pomegranate, root	lb.	35	
Sassafras	lb.	12	
Soap, ground	lb.	15	
Wild Cherry	lb.	10	
BAY RUM, Imported	gall.	2 85	3
BEANS, Calabar	lb.	33	
Tonka, Angostura	lb.	2 00	2
Vanilla	lb.	8 00	20
BERRIES, Buckthorn	lb.	25	
Cubeb	lb.	38	
Elder	lb.	25	
Juniper	lb.	5	
Poke	lb.	25	
Prickly Ash	lb.	40	
BISMUTH, Subcarbonate	lb.	2 68	2
Subnitrate, *Herf & Frerichs*	lb.	2 25	2
BLUE MASS	lb.	49	
Powdered	lb.	65	
BLUE VITRIOL	lb.	3½	
BONE, Cuttlefish	lb.	25	
BORAX, Refined	lb.	10	
Powdered	lb.	10	
BROMOFORM	oz.		
BUDS, Cassia	lb.	20	
CACAO BUTTER	lb.	45	
CAFFEIN, ½-oz. vials	oz.	57	
Citrate, ½-oz. vials	oz.	57	
Sulphate, ½-oz. vials	oz.	1 05	1
CALCIUM, Carbonate, precip	lb.	10	
Hypophosphite	oz.	16	
and Sodium, Hypophosphite	oz.	19	
Phosphate, precip	lb.	24	
Sulphite	lb.	22	
CALOMEL, Bulk	lb.	85	
English	lb.	1 25	1
CANTHARIDES, Chinese	lb.	55	
Russian	lb.	1 10	1
CAPSICUM	lb.	20	
Powdered	lb.	20	
CARBON, Bisulphide	lb.	20	
CERIUM, Oxalate	oz.	12	
CHALK, Drop	lb.	4½	
French, cut	lb.	12	
Precipitated	lb.	10	
Red, fingers	lb.	7	
White, lump	lb.	¾	
CHARCOAL, Animal, powdered	lb.	6	
Willow, powdered	lb.	7	
CHLORAL HYDRATE, Croton	oz.	54	
Crusts	lb.	1 30	1
Crystals	lb.	1 40	1
CHLOROFORM	lb.	60	
CINCHONIDIA, American	oz.	10	
German	oz.	3	
CLOVES	lb.	15	
Powdered	lb.	16	
COBALT, Powdered	lb.	25	
COCAINE, Alkaloid	oz.		6
Muriate, cryst	oz.	5 75	6
Muriate, sol. 2 per cent	oz.	34	
Muriate, sol. 4 per cent	oz.	48	
COCHINEAL, Honduras	lb.	35	
Honduras, powdered	lb.	45	
CODEIA, ½-oz. vials	oz.		5
Sulphate, ½-oz. vials	oz.		4
COLLODION	lb.	85	
Cantharidal	lb.	2 25	2
Flexible	lb.	1 25	1
COLOCYNTH, Apples, Trieste	lb.	60	
CREOSOTE, German	lb.	45	
COPPERAS	lb.	¾	
CORROSIVE SUBLIMATE	lb.	75	
Powdered	lb.	85	
CREAM TARTAR, Powdered	lb.	25	
CURCUMA	lb.	10	
DERMATOL	oz.		
DEXTRINE	lb.	9	
DIURETIN	oz.		1
EARTH, Fuller's, powdered	lb.	5	
ELATERIUM	oz.	1 50	4
ERGOT, Spanish	lb.	65	
ETHER, Acetic	lb.	68	
Nitrous, conc	lb.	1 25	1
Sulphuric, U. S. P. *Herf & Frerichs*	lb.	65	
Sulphuric, conc	lb.	72	
Sulphuric, washed	lb.	71	
EUROPHEN	oz.		1
EXALGINE	oz.		1
EXTRACT, Licorice, M. & R.	lb.	23	
Licorice, P. & S.	lb.	30	
Logwood, 1's, ½'s and ¼'s	lb.	13	
Logwood, bulk	lb.	10½	

PRICES CURRENT—Continued.

FLOWERS, Arnica	lb	16	20
Calendula	lb.	35	50
Chamomile, German	lb.	30	35
Chamomile, Roman, new	lb.	28	33
Lavender	lb.	10	15
Rose, pale	lb.	65	75
Rose, red	lb.	1 50	1 60
Saffron, American	lb.	50	60
Saffron, Spanish	lb.	7 50	8 50
GELATIN, Cooper's	lb.	50	60
French, white	lb.	50	60
GLYCERINE	lb.	14	20
GOLD, Chloride, 15-gr. vials	doz.	5 40	5 50
and Sodium Chlo., 15 gr. vials	doz.	2 75	2 85
GUM, Aloes, Barbadoes	lb.	25	35
Aloes, Cape	lb.	10	15
Aloes, Socotrine	lb.	55	65
Arabic, 1st pick	lb.	55	60
Arabic, 2d pick	lb.	40	45
Arabic, 3d pick	lb.	35	40
Arabic, sorts	lb.	20	25
Arabic, powdered	lb.	60	65
Asafetida	lb.	25	40
Asafetida, powdered	lb.	30	40
Asphaltum	lb.	10	12
Benzoin	lb.	60	55
Camphor	lb.	53	55
Catechu	lb.	10	16
Damar	lb.	40	45
Guaiac	lb.	30	40
Hemlock	lb.	65	70
Kino	lb.	90	1 00
Myrrh	lb.	35	40
Opium	lb.		3 00
Opium, powdered	lb.		3 85
Shellac, bleached	lb.	35	38
Shellac, native	lb.	30	35
Tragacanth, ribbon	lb.	90	1 00
Tragacanth, 1st flake	lb	65	70
Tragacanth, 2d flake	lb.	52	55
Tragacanth, sorts	lb.	40	50
GUTTA PERCHA, Crude, chips	lb.		1 50
Crude, sheets	lb.	1 60	1 60
HOPS, Pressed, 1's, ½'s and ¼'s	lb.	25	35
HYDROGEN, Peroxide, sol	lb.	35	65
ICHTHYOL	oz.		45
INDIGO, Madras	lb.	75	85
Manilla	lb.	75	85
IODINE, Resublimed	oz.	35	40
Resublimed, bulk	lb.	4 00	4 10
IODOFORM	oz.	35	40
Bulk, *Herf & Frerichs*	lb.	4 75	5 00
IODOL	oz.		1 25
IRON, Carbonate, precipitate	lb.	15	20
Chloride, sol. for tincture	lb.	15	20
Chloride, tincture	lb.	35	40
Citrate, U. S. P	lb.	67	75
Citrate and Quinine	oz.	20	23
Iodide, Syrup	lb.	47	55
Phosphate, precipitated	lb.	48	50
Phosphate, scales	lb.	67	77
Pyrophosphate, plates	lb.	65	73
Sulphate, pure	lb.	7	10
Sulphate, pure, dried	lb.	16	20
ISINGLASS, American	lb.	1 10	1 25
Russian	lb.	3 75	4 25
LACTUCARIUM	oz.		59
LANOLIN	lb.	85	90
LEAD, Acetate, white	lb.	15	17
LEAVES, Aconite, German	lb.		25
Belladonna, German	lb.		30
Buchu, long	lb.	75	85
Buchu, short	lb.	25	30
Coca	lb.	70	90
Conium, German	lb.		30
Digitalis, German	lb.		25
Henbane, German	lb.		30
Sage, Italian	lb.	14	17
Senna, Alexandria	lb.	25	30
Senna, Alexandria, garbled	lb.	30	38
Senna, East India	lb.	18	20
Senna, Tinnevally	lb.	18	20
LIME, Chloride	lb.	5	13
LITHIUM, Benzoate	oz.		31
Carbonate	oz.		31
Salicylate	oz.		34
LOGWOOD CHIP	lb.	2½	5
LUPULIN	lb.	1 00	1 25
LYCOPODIUM	lb.	55	60
MACE	lb.	80	85
MADDER, Dutch	lb.	16	18
MAGNESIA, Calcined, heavy	lb.	60	65
Calcined, light	lb.	45	60
Carbonate, Forbes, 2 oz.	lb.		25
Carbonate, Jennings'	lb.	36	38
Carbonate, K. & M.	lb.	18	20
Carbonate, Pattison's	lb.	20	22
MANGANESE, Black oxide	lb.	5	6
MANNA, Large flake	lb.	1 30	1 45
Small flake	lb.	65	75
MENTHOL, Cryst	oz.	35	40
MERCURY	lb.	70	75
Bisulphate	lb.	66	72
Iodide, proto	oz.	27	30
Iodide, per	oz.		34
Subsulphate	lb.		1 13
With Chalk	lb.	44	52
MORPHINE, Acetate, P. & W.	oz.	2 20	2 45
Muriate, P. & W.	oz.	2 20	2 45
Sulphate, P. & W.	oz.	2 20	2 45
MOSS, Iceland	lb.	10	12
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NUTGALLS, Aleppo	lb.	22	27
Aleppo, powdered	lb.	28	30
NUTMEGS	lb.	70	80
NUX VOMICA	lb.	12	15
Powdered	lb.	18	20
OIL, Almond, Bitter	oz.	60	65
Almonds, Sweet	lb.	35	45
Amber, Rectified	lb.	45	50
Anise	lb.	1 90	2 00
Bay, true	oz.	40	50
Bergamot	lb.	3 00	3 50
Cajuput	lb.	90	95
Cassia	lb.	1 15	1 30
Castor, No. 1	gall.	1 20	1 28
Castor, No. 3	gall.	1 05	1 10
Cedar, pure	lb.	50	70
Citronella, native	lb.	60	65
Cloves	lb.	85	95
Codliver, Norwegian	gall.	1 00	1 25
Croton	lb.	1 10	1 20
Cubebs	oz.		40
Eucalyptus	lb.	1 50	1 60
Fennel	lb.	2 00	2 25
Hemlock, pure	lb.	60	70
Juniper Berries	lb.	1 40	1 75
Juniper Wood	lb.	45	50
Lavender Flowers	lb.	2 25	2 50
Lemon	lb.	2 25	2 75
Mace, expressed	lb.		2 50
Male Fern, ethereal	oz.	28	35
Mustard, essential	oz.	50	60
Mustard, expressed	gall.	75	1 00
Olive, Malaga	gall.	80	1 00
Olive, sublime	gall.	2 50	3 10
Orange, bitter	lb.	4 50	5 00
Orange, sweet	lb.	2 60	3 50
Origanum	lb.	50	1 25
Pennyroyal	lb.	2 00	2 50
Pepper, black	lb.	1 00	1 10
Peppermint	lb.	2 85	3 00
Peppermint, H. G. H.	lb.	3 00	3 15
Rose, Kissanlik	oz.	8 00	8 50
Rosemary Flowers	lb.		1 50
Rosemary, Trieste	lb.		65
Sandalwood, English	lb.	6 50	7 50
Sandalwood, German	lb.	3 50	3 75
Sassafras	lb.	55	60
Savin	lb.	1 00	1 25
Spearmint	lb.	2 50	2 75
Tar	gall.	50	60
Wintergreen	lb.	2 26	2 30
Wintergreen, Synthetic, H. & F.	lb.		1 85
Wormseed, Baltimore	lb.	2 00	2 10
Wormwood, pure	lb.	4 50	5 00
Wormwood, com'l	lb.	3 00	3 50
OINTMENT, Mercurial, ½ M	lb.	55	60
Mercurial, ¼ M	lb.	45	50
PARAFFIN, refined	lb.	13	15
PARALDEHYDE	lb.		2 50
PEPPER, Black, powdered	lb.	18	20
White	lb.	25	30
White, powdered	lb.	30	35
PEPSIN, Cudahy	oz.		70
PHENACETINE, Bayer's	oz.		1 00
PIPERAZINE	5 gram vial.		1 50
PIPERIN	oz		69
PITCH, Burgundy	lb.	6	8
POTASH, crude	lb.		8
Caustic, com'l	lb.	35	40
Caustic, white	lb.	40	45
POTASSIUM, Acetate	lb.	40	45
Bichromate	lb.	14	16
Bromide	lb.	38	42
Carbonate	lb.	12	14
Chlorate, cryst	lb.	19	21
Chlorate, powdered	lb.	20	22
Citrate	lb.	60	65
Cyanide, fused	lb.	50	80
Hypophosphite	oz.	18	20
Iodide, *Herf & Frerichs*	lb.	2 90	3 00
Oxalate	lb.	28	30
Permanganate	lb.	35	40
Prussiate, red	lb.	60	75
Prussiate, yellow	lb.	26	29
Sulphuret	lb.	22	25
Tartrate	lb.	52	60
POWDER, Dover's	lb.		1 05
Insect	lb.	20	25
PROPYLAMIN	lb.	55	60
QUININE—			
Sulphate, P. & W., 1 oz. bots	oz.		34
Sulphate, P. & W., 5 oz. cans	oz.		29
Sulphate, Foreign, 1 oz. bots	oz.		32
Sulphate, Foreign, 5 oz. cans	oz.	25	28
Sulphate, Foreign, 100 oz. tins	oz.		20
RESORCIN	oz.	28	30
RED PRECIPITATE	lb.	95	1 00
ROOT, Aconite, German	lb.	20	25
Alkanet	lb.		15
Blood	lb.		15
Calamus, peeled	lb.	18	25
Calamus, white, peeled & split	lb.	60	65
Columbo	lb.	20	22
Culver's	lb.	35	40
Dandelion, German, cut	lb.	25	28
Elecampane	lb.	16	18
Gentian	lb.	8	11
Gentian, powdered	lb.	10	12
Ginger, African	lb.	15	18
Ginger, African, powdered	lb.	17	20

MISCELLANEOUS.

PRICES CURRENT.—Continued.

ROOT—CONTINUED.			
Ginger, Jamaica	lb.	20	22
Golden Seal	lb.	35	40
Hellebore, white, powdered	lb.	12	15
Ipecac, Rio	lb.	1 75	1 90
Jalap	lb.	45	55
Jalap, powdered	lb.	50	60
Licorice	lb.	15	25
Licorice, powdered	lb.	15	25
Mandrake	lb.	20	25
Marshmallow, cut	lb.		25
Orris, Fingers	lb.	95	1 10
Orris, Florentine	lb.	48	55
Orris, Florentine, powdered	lb.	48	55
Orris, Verona, powdered	lb.	35	40
Orris, Verona	lb.	25	30
Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 35	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	3	4
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	3	4
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	55	65
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	15
SEIDLITZ MIXTURE	lb.	22	25
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 00	8 10
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Conti's	lb.	12½	15
Castile, white, powdered	lb.	30	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	50	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		31
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	16
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	40	45
SPIRITS, Nitre, 3 f	lb.	34	37
Nitre, 4 f	lb.	39	44
Nitre, U. S. P.	lb.	46	49
STONE, Pumice	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	13	15
STRYCHNIA, ¼ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	20	25
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2¼	4
Flour	lb.	2¼	4
Lac	lb.	12	20
Roll	lb.	2	5
SYAPNIA, ½ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	48	50
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERDIGRIS	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg.		75

IMPORTANT TO DRUGGISTS.

The QUALITY and PRICE of our

POROUS PLASTERS

Commend them to your notice.

If you have not as yet placed your order for fall stock, send for Catalogue and Price List, 1893, giving complete list of our Court, Mustard, Porous and Medicinal Plasters, Absorbent and Medicated Cottons, Bandages, and a full line of Hospital Dressings.

THE DEANE PLASTER CO.,
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BRUSHES

are exhibited at the World's Fair, Northwest Section of the Manufactures and Liberal Arts Building, Section G, No. 2 North.

It will pay those interested in Brushes to examine this display of The Whiting Brushes, and obtain an idea of their excellence.

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JOHN L. WHITING & SON CO.,

BOSTON.

Secure our Prices

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Window Glass,

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We are Jobbers and Commission Merchants of Window Glass and Glassware, and can make you lowest prices.

Correspondence and inquiries solicited.

WOOD & FOX CO.,

509 & 511 Kirk Block.

SYRACUSE, N.Y.

Mention the Era.

PRICES CURRENT.—Continued.

WAX, Yellow	lb.	35	38
White	lb.	50	60
WHISKEY—			
Belle of Bourbon Co., Louisville.			
1 Case Lot		$ 10 00 per case	
6 "		9 50 "	
12 "		9 00	
ZINC, Oxide	lb.	11	60
Sulphate, cryst	lb.	8	10

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		8
Ivory	lb.	6	8
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	6	10
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	18
Lead, X	lb.	5	7
Lead, XX	lb.	7	9
Lead, XXX	lb.	10	12
BLUE, Celestial	lb.		12
Chinese, powdered	lb.	70	75
Cobalt	lb.		50
Prussian	lb.	65	70
Soluble	lb.	48	55
Ultramarine	lb.	12½	18
BRONZE, Copper	oz.	10	20
Gold	oz.	10	25
Silver	oz.	10	25
BROWN, Spanish	lb.	2	3
Vandyke	lb.	6	9
CARMINE, No. 40	oz.	35	40
GREEN, Chrome, dry	lb.	12	15
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7¼
Red, in Oil	lb.		12
White, dry	lb.	7	7¼
White, in Oil	lb.	7	7¼
LITHARGE	lb.	7	7¼
MINERAL, Prince's	lb.	1¼	3
Winter's	lb.	1	3
OCHRE, Yellow, American	lb.	1	3
Yellow, Marseilles	lb.	1¾	3
Yellow, French, Rochelle	lb.	1¾	3
OIL, Cottonseed	gall.	75	85
Fish, Bank	gall.	50	60
Fish, Straits	gall.	50	60
Lard, W. S.	gall.	67	75
Lard, No. 1	gall.	38	45
Linseed, boiled	gall.	42	46
Linseed, raw	gall.	39	42
Neatsfoot, pure	gall.	70	75
Neatsfoot No. 1	gall.	45	50
Sperm	gall.	1 10	1 20
Whale	gall.	70	80
PUTTY, S. P.	lb.	2	3
No. 1	lb.	1¾	3
RED, Iodia	lb.	8	14
Tuscan	lb.	15	20
Venetian, American	lb.	1½	3
Venetian, English	lb.	1¾	3
SIENNA, Burnt	lb.	4	8
Raw	lb.	4	8
SMALTS, Black	lb.	8	10
Blue	lb.	10	12
Brown	lb.	10	12
Green	lb.	10	12
Vermillion	lb.	13	15
TURPENTINE	gall.	33½	39
UMBER, Burnt	lb.	4	8
Raw	lb.	4	6
Turkey, Burnt	lb.	6	8
VERMILION, American, dry	lb.	15	16
Chinese	lb.	1 10	1 15
English	lb.	75	80
WHITE, China	lb.	16	18
Flake	lb.	15	18
Paris	lb.	1¼	3
WHITING, Com'l	lb.	¾	1½
Gilder's	lb.	1	1¾
YELLOW, Chrome	lb.	14	18
ZINC, White, dry, American	lb.	5	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	80
Coach	gall.		1 10
Damar	gall.		1 35
Furniture	gall.		85
Hard Oil Finish, light	gall.	1 35	1 60
Hard Oil Finish, dark	gall.	1 25	1 50
Japan	gall.	75	85
Shellac	gall.	1 85	3 15

GLASSWARE AND CORKS.

Greenware, original packages. Discount 70 per cent., less quantity, 60 per cent.

Flintware, original packages. Discount 70 and 10 per cent., less quantity, 66⅔ per cent.

Corks, Circle "A" ..... Net, list.
" Diamond "M" ..... Net, list.
" X & XX, Original Sack, 5 gro. 60 and 15 %.
" less ..... 50 per cent.
" Sodas and Wines ..... 10 per cent.
" Jar ..... 50 per cent.

WINDOW GLASS.

Single Strength, Box, 80 per cent. discount, less than box ..... add 10 per cent.
Double Strength, Box, 80 per cent. discount, less than box ..... add 10 per cent.

WANT ADVERTISEMENTS

Published on the 1st and 15th of each month. Copy should reach us 10 days previous to date of issue.

This department is for such advertisements as,

HELP WANTED.
AGENTS WANTED.
SITUATIONS WANTED.
DRUG STORES WANTED.
DRUG STORES FOR SALE.
MISCELLANEOUS WANTS.
SURPLUS STOCK FOR SALE.
APPARATUS WANTED, FOR SALE OR EXCHANGE.

OUR CHARGE for advertisements inserted here is:

20 words or less, 1 insertion..**50 cents.**
Each additional word..... **2** "

DISCOUNTS: 2 insertions..... 10 per cent.
3 " ..... 15 "
4 or more insertions 20 "

Payment invariably in Advance.

Send 10 Cents extra if we are to forward answers to you.

Address, **The Pharmaceutical Era, Box 583. Detroit, Mich.**

972—WANTED—Three first-class and experienced salesmen for Indiana, Wisconsin and Iowa. Salesmen who have an acquaintance with the drug trade in these states preferred. Work to commence about Sept. 1st. Apply quick. Permanent position and large salaries to the right parties. Reference required. Address DR. KILMER & CO., Binghamton, N. Y.

1048—WANTED—Experienced salesmen in every state and country to sell K. & S. Tooth-filler (liquid); stops toothache instantly; fills teeth 6 to 12 months; side line. ASHLAND CHEM. CO., 65 Clark St., Chicago, Ill.

1052—WHOLESALE DRUG BUSINESS FOR SALE in Houston, Tex. This house is now 33 years old; has a trade of $250,000, and with requisite capital can be made to reach $400,000 in a few months; stock now reduced to $15,000, consisting of staples. This is the best point in the United States for this business, and reasons for selling will be given to any one interested in knowing. Address CONKLIN, GEORGE & GAINES, Houston, Texas.

1064—WANTED — Situation as assistant drug clerk, by young man of 20; registered in Michigan; graduate of college of pharmacy; four months' experience; good references furnished. Address RELIABLE, care Era.

1067—FOR SALE—A clean and well-selected stock of surgical instruments and appliances, with or without pharmaceuticals, for a physician's supply house in one of the best cities in the Missouri Valley. This is a rare opportunity to get into an established business, which can be largely increased. Stock from $10,000 to $15,000. Proprietor wishes to retire, as he has other business. Address EUREKA, care of Era.

1073—FOR SALE.—Corner drug store in lively New York city; population 45,000; invoice $1,500; sales over $4,000; store established 2 years. A 1 chance for a good man. Address EXALGINE, care of Era.

BUSINESS OPPORTUNITIES.

DRUG STORES IN PHILADELPHIA.
Drug Stores in Pennsylvania.
Drug Stores in New Jersey.
Drug Stores in Delaware.
Drug Stores in Baltimore.
Drug Stores from $1200 to $32,000.
Drug Stores in every section of the United States from Maine to California and along the Gulf Coast. What are you looking for?

FRANK E. ENGELMAN,
Solicitor and Druggists' Attorney,
150 N. 4th St., Philadelphia, Pa.

1077—FOR SALE.—Solid walnut prescription case, 12 feet long. Plate glass perfume case attached. Cheap. A. F. FILES, Maumee, Ohio.

1082—THE PHARMACEUTCAL EXCHANGE BUREAU, 1501 Arch street, Philadelphia. Desirable drug stores for sale in all parts of the country. No charge to purchasers. Reliable pharmaceutical help of all kinds furnished promptly. No charge whatever to employer. If you want to sell your drug store without public advertising write us.

1083—WANTED.—Position as drug clerk by young lady, graduate, registered in Mich., good references. Address BOX 46, Brooklyn, Green Co., Wisconsin.

1084—DRUG STORE WANTED. — Wish to exchange good improved real estate for drug store in country or city doing $15,000 to $50,000 yearly. Address HAWKINS, 33 Orchard street, Newark, N. J.

1086—FOR SALE.—Drug store in Salt Lake City, best town in the country, fine climate, old established store in business centre, clean stock and fixtures, $6,500, good reasons for selling. Address APHRODISIAC, care of Era.

1087—DRUG STORE FOR SALE.—In central Pa., Iroona, a growing lumbering, mining and manufacturing town, on two railroads. Town 1,000 inhabitants, no opposition, will invoice about $1,300, a rare bargin for physician or drggist. Address LOCK BOX 5, Ansonville, Clearfield Co., Pa.

1091—WANTED.—Position as representative of different pharmaceutical specialty houses. Territory, Chicago and tributary trade. Address MANON, care of Era.

1092—Traveling salesman visiting drug trade can secure as side line a special shape abdominal band. Big seller. Address H. LEE MALLORY, 74 Franklin street, N. Y. City.

1095—FOR SALE.—One handsomely carved and finished walnut ℞ case, (4 drawers), 72x21x31 to 56 inches, mirror in front; decorated colored glass ends and sides; two 10-foot walnut metal corner tower show cases, and two 9-foot walnut metal corner show cases, all in good condition, have been used only about three years. Will sell cheap for cash, as we wish to refit our store in oak. HARVEY & ROBY, druggists, Kosciusko, Miss.

1096—WANTED.—Situation by registered pharmacist, also graduate, about Nov. 1.; Ohio or Indiana preferred; best of reference. F. M. H., care of Era.

1097—SEMI-PROPRIETARIES.—Make them and save money; reliable formulas cheap, producing identical preparations. J. C. D., P. O. box 332, Washington, D. C.

1098—WANTED.—Position by Ph. G., P. C. P., single, 25 years old; experience first class; thoroughly reliable and competent; New England or south preferred. Address HARRISBURG, care Era.

1099—FOR SALE.—Drug store, best location in a city of 30,000, doing a good business; for particulars address PILLS, New Albany, Ind.

1100—FOR SALE.—Drug store; Chicago, south side, good location, complete stock, cheap rent, with or without house. Address Y. Z., care Era.

1101—FOR SALE.—Neatest, most convenient drug store in the United States, 633 Fourth street, Louisville, Ky., $2,000 cash. BENJ. F. ALFORD.

1102—PROPRIETORS AND DRUG CLERKS.—If you want a competent clerk or a position as clerk, address THE CENTRAL DRUG EXCHANGE, Salem, Ia.

1103—YOUNG MAN registered in Nebraska wants situation in country store; moderate wages; first-class references. Box 33, Elgin, Neb.

1104—FOR SALE.—Never offered before, one of the best drug stores in Rochester, N. Y.; clean stock; good prescription and family trade; excellent opportunity for cash buyer. Address IRON, 313 University ave.

1105—YOUNG LADY.—A graduate in pharmacy; registered in Illinois; six years experience, would like position; furnish good reference; western city preferred. Address LADY PHARMACIST, care of Era.

1106—FOR SALE.—A nice, clean drug store in county seat town in Indiana, doing a $10,000 business; invoice about $5,000. A big hargain for anyone with money that means business. Address CONRAD, care Era.

1107—WANTED To buy paying drug store, or a good location for new store; Ohio preferred. Address "DRUGGIST," box 48, Sardis, Ohio.

1108—FOR SALE—Only drug stock in town; 1,800 inhabitants; invoice, $2,800; pays good profit; correspondence solicited. A. F. FILES, Maumee, O.

1109—WANTED.—Situation as clerk or manager by man 28 years of age and five years experience, last two in Chicago; registered in Iowa and Illinois; graduate of Chicago College of Pharmacy; wish to live in Iowa town; best of reference; state salary paid. ATROPINE, care of Era.

1110—FOR SALE.—Drug building and office, $600, stock, $1,100, in town of 600 on Ohio river and railroad; also a practice of $2,000 given to purchaser of residence worth $1,600. No opposition in either. Come and see. L. F. ROUSH, M. D., New Haven, W. Va.

FOR SALE.

The A. Major Cement Co., of 232 William St., New York, was organized October 1st, 1892, with a capital of $100,000. It is the desire of Mr. A. Major, the founder of the business and president of the company, to have the remainder of the shares, not sold, taken by druggists, because they are already interested in the profits of the goods, and by pushing the sales of the cement they can increase the value of their stock. Those who would like to subscribe for some shares will be forwarded a prospectus on application.

GRAY'S PHARMACEUTICAL QUIZ COMPEND

Tenth edition. A complete book of questions and answers on pharmacy, botany and chemistry asked by the various State Boards. Also, tables of doses, incompatibilities, new remedies, and much other valuable information for daily reference. The elements of botany and chemistry are treated in a condensed, practical form. Price, post-paid, $1.50.

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A treatise on the reading and compounding of physicians' prescriptions, with fac-similies of obscure ones, illustrating the difficulties experienced in reading and compounding them. Price $1.50. Order of GRAY & BRYAN, Box 593, Chicago, Ill.

BONE MEAL FOR POULTRY. Crushed Oyster Shells, Flint and Beef Scraps. Send for new price list.

YORK CHEMICAL WORKS, York, Pa.

Please state what periodical you saw our advertisement in.

BLANKS A SPECIALTY. Printed and Blocked in Tablets 100 Sheets each.

PRICE, 35 CTS. PER 1000.

LEATHER COVERS, for Physicians' use of all Sizes.

PRICE, 18 TO 50 CTS. EACH.

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SEND FOR SAMPLES AND PRICE LIST.

Address J. B. BURR & CO., HARTFORD, CONN.

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℞ BLANKS 35c. PER 1000.

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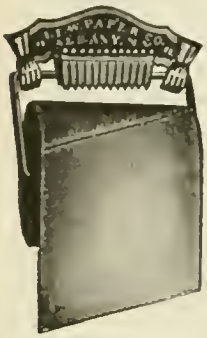
IS NOW READY.

The Line is complete, embracing all grades, sizes and counts of Rolls and Packages.



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The only **2000** sheet roll.

Every roll handsomely wrapped. No. 1 quality only. The BEST and the CHEAPEST toilet paper manufactured. Our $1 case, containing 10,000 sheets and nickel fixture, displays well and makes the usual 10c. sale a dollar one.

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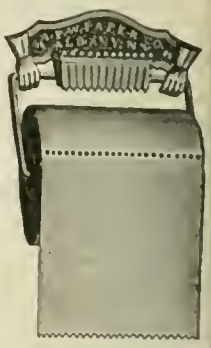
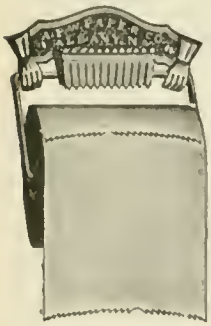
PERFORATED ROLL.

In various brands, qualities and sizes.

Price per 100 rolls, from $6.50, less discount.





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1,000 and 1,500 sheet rolls.

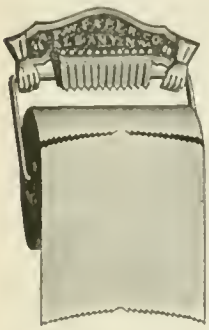
No. 1 quality ONLY. A desirable article for the best retail trade.

THE

STRAIGHT CUT.

1,000 Sheet Rolls.

First Quality Only.



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FOUR GRADES.

Every roll enclosed in a neat wrapper, printed in colors.

Price per 100 roll case, from $6, less discount.

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Unperforated Roll.

Quality, Quantity and Price to meet the wants of purchasers.

WE ARE the sole manufacturers of the Diamond, Combination, Cross Cut and Unique Brands, but specially recommend the Diamond and Unique Brands as not only A1 in every respect, but so unlike the goods of every other manufacturer that customers cannot be misled by quotations on an article of similar appearance, but inferior in quality.

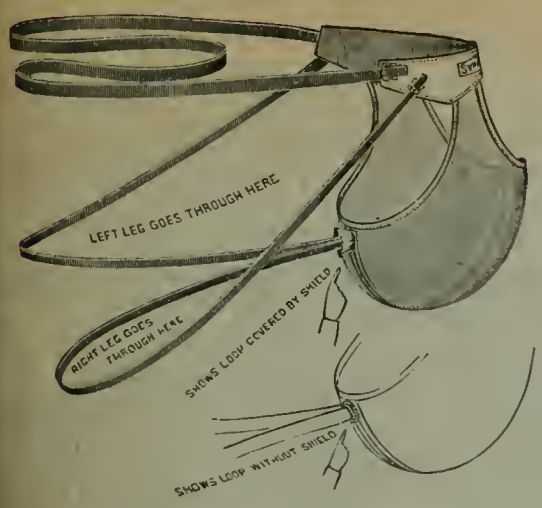
A. P. W. PAPER CO., ALBANY, N. Y.

New York, 28 & 30 North Moore St. **Chicago, 164-166 Market St.**

[S.P.31.]

MISCELLANEOUS.

SYRACUSE SUSPENSORY.



The Pouch is supported by a Body Band, and also by a Leg Band which passes around the sides and back of legs and through the Sliding Loop at back of Pouch. The Sliding Loop plays freely on the Leg Band thereby allowing the Pouch to adjust itself as the movements of the body or clothing may require, consequently the Suspensory fits perfectly and gives best possible support no matter what position the body may assume. The Loop is protected by a cloth Shield which prevents any pinching on account of the play of the Leg Band through the Loop.

The Sliding Loop with Shield Makes the "SYRACUSE" SUSPENSORY SELF-ADJUSTING, and Gives FREEDOM OF MOVEMENT; Prevents PULLING, CORDING AND CHAFING; Gives SUPPORT WITHOUT RESTRAINT OF MOTION; Renders DISPLACEMENT IMPOSSIBLE; Makes Our Suspensory PERFECT FITTING, and Affords COMFORT AND RELIEF TO WEARER.

PRICE LIST.

No.	Price per Doz.	DESCRIPTION. POUCH	WAISTBAND	SMALL BAND	TRIMMING
10	$ 1.50	Cotton	Non-elastic	Part Elastic	
16	3.00	Cotton	Non-elastic	Elastic	
21	4.50	Cotton	Non-elastic	Elastic	Silk
23	5.00	Silk	Non-elastic	Elastic	Silk
26	6.00	Silk	Elastic	Elastic	Silk
27	6.00	Silk	Elastic	Elastic	Silk
31	7.50	Silk	Elastic	Elastic	Satin and Silk
34	12.00	Silk, fine	Silk Elastic	Silk Elastic	Satin and Silk
36	18.00	Silk, ext. fine	Silk Elastic	Silk Elastic	Ex. Satin Silk

REGULAR SIZES. Our regular sizes are Small, Medium and Large.

LARGE SIZES. While our regular sizes are Small, Medium and Large, we always have in stock xtra Large and Double Extra Large sizes in all grades, and at regular prices.

SPECIAL SIZES. If you have a customer that a regular size does not fit, we will, without xtra charge, make one specially for him and guarantee same to be satisfactory.

SAMPLE FREE. To any Druggist not already selling the Syracuse Suspensory we will Mail ne for inspection and trial free of charge.

GUARANTEE. We will make good every Syracuse Suspensory which is returned to dealer by he wearer as unsatisfactory. Return Suspensory to us by mail and we will send another in place of ame *free of charge.*

NO RISK TO DEALER, as we guarantee every one to give satisfaction to wearer.

Manufactured by A. J. WELLS MANUFACTURING CO., Syracuse, N. Y.

WELLS' FILING CABINETS

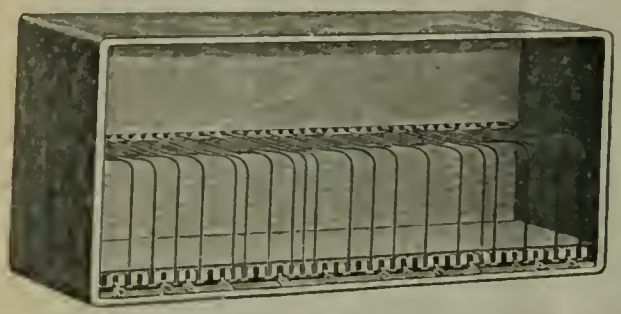
The Cabinets shown on this page represent an entirely new departure in the line of Filing Devices, the syste embracing features that are novel and of inestimable value.

Adapted to Different Uses. The Cabinet is a complete success as a Letter File, and is equally good as Document or Catalogue File.

Adjustable. The Partitions which hold the Inside Files in position *are adjustable*, this arrangement allows of th entire space or capacity of the Cabinet being utilized before any transfer need be made. For example: if the "B" Fil fills up before the "A" and "C" Files, draw a little space for the "B" from the "A" and "C" Files by simpl moving the Partitions.

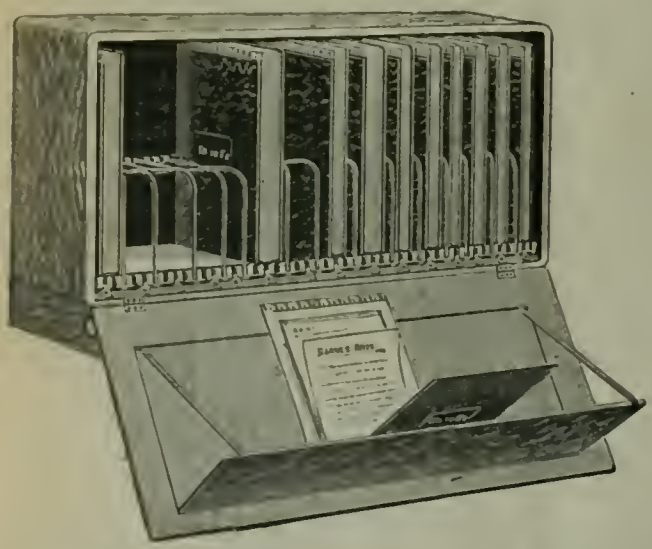
Both Hands Free. When correspondence is being looked over both hands are free to work with as the Inside Fil (when the contents are being examined or matter filed therein) is held by the Tray on the door of Cabinet.

Rapid Filing. The peculiar arrangement of the device reduces the work of filing papers and documents to minimum.



No. 50,	6	Files,	15	in. high,	13	in. wide,	with Inside Files	$ 6.30,	without Inside Files,	$ 4.80
No. 52,	10	"	15	"	19	"	"	"	8.50,	"	"	6.00
No. 54,	15	"	15	"	25	"	"	"	10.95,	"	"	7.20
No. 56,	20	"	15	"	31	"	"	"	13.40,	"	"	8.40
No. 58,	25	"	15	"	37	"	"	"	15.85,	"	"	9.60

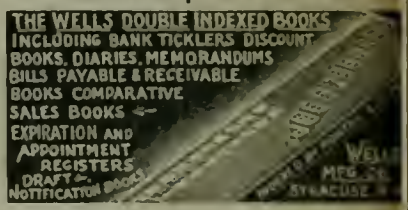
Furnished in Quartered Oak unless otherwise specified.

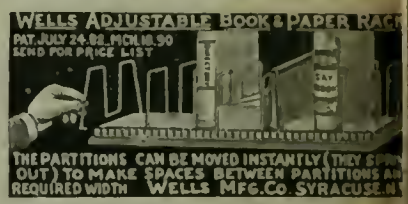


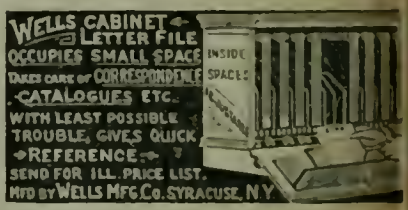
No. 51,	6	Files,	15	in. high,	13	in. wide,	with Inside Files	$ 7.50,	without Inside Files,	$ 6.00
No. 53,	10	"	15	"	19	"	"	"	10.00,	"	"	7.50
No. 55,	15	"	15	"	25	"	"	"	12.75,	"	"	9.00
No. 57,	20	"	15	"	31	"	"	"	15.50,	"	"	10.50
No. 59,	25	"	15	"	37	"	"	"	18.25,	"	"	12.00

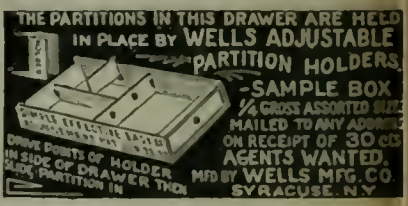
Furnished in Quartered Oak unless otherwise specified.

Our Specialties.









Quick Reference. The least time possible is required to find any paper filed.

Labor-Saving. The time saved in filing and referring to papers already filed, will every year more than pa the original cost of Cabinet.

Arrangement of Inside Files. These can be sub-divided and indexed to meet the particular wants of eacl party ordering Cabinet. For example: The sub-divisions and indexing can be done alphabetically, viz: A, B, etc. Aa, Ab, etc., or Aaa, Aab, Aac, etc.; By Months, viz: Jan., Feb. etc.; Numerically, viz: 1, 2, 3, to 31; By places, viz Boston, Chicago, St. Louis, etc., and by various other combinations. A combination of the different sub-division can be used in same Cabinet. For instance, with a twenty-five File Cabinet nine Files might be sub-divided Aa Ab, etc., running through the alphabet to Z; twelve other Files each sub-divided Jan., Feb., etc., to Dec.; three other File each sub-divided 1, 2, 3, etc., to 31, and one other File sub-divided A, B, C, Etc., to Z, making a total of Twenty-five Files

Indexing Tags. When the Inside Files are in place in the Cabinet the contents are designated by adjustabl Indexing Tags which are attached to the shelf of Cabinet just in front of each Inside File.

Manufactured by A. J. WELLS MANUFACTURING CO., Syracuse, N. Y.

THE LARGEST EXCLUSIVE PILL MANUFACTURERS IN THE WORLD

More than five hundred kinds listed and constantly in Stock.

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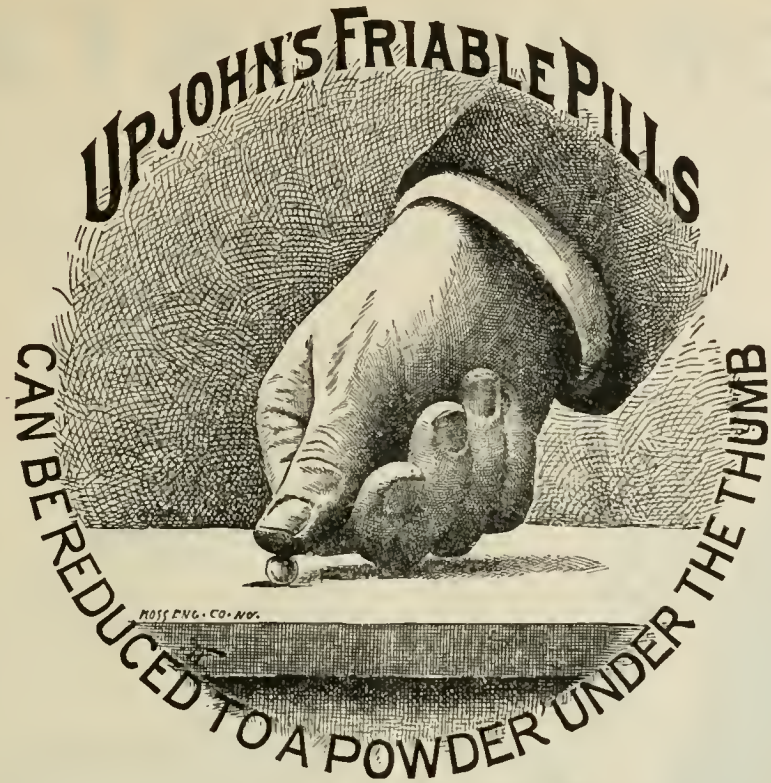

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60 Maiden Lane, NEW YORK. KALAMAZOO, MICH.

How do you Make your Tinctures?

This subject was discussed at the recent meeting of the Georgia State Pharmaceutical Association, at which a most interesting paper was presented by Mr. J. W. England, including several instructive and convincing tables which show why it is impossible, for two reasons, to obtain a tincture of pharmacopœial requirements by diluting fluid extracts:

FIRSTLY—Because of the difference in the alcoholic strength of official fluid extracts and tinctures; for example, the menstruum for Fluid Extract Digitalis is Alcohol 3 parts, Water 1 part, while the menstruum for Tincture Digitalis is Alcohol 1 part, Water 1 part.

SECONDLY—Because of the uncertainty of the therapeutic action as represented by the doses; for example, the dose of official Fluid Extract Digitalis is from 1 to 2 minims, the dose of official Tincture Digitalis is from 5 to 30 minims, while the average maximum dose of Fluid Extract Digitalis from five manufacturers is 7.25 minims, the relative strength of the official Fluid Extract being 6.6 times greater than that of the official Tincture.

We have always believed that the official method is the proper one to employ, and have for a number of years devoted ourselves to the work of carefully selecting and properly preparing drugs for this purpose.

A copy of the paper by Mr. England will be mailed on application, also a copy of our price list of Assayed Powders and Powders for Percolation containing formulæ.

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Baltimore, Md.

[S. P. 1.]

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Once, will always
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It can be
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Leading Jobbers.
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We ESPECIALLY
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Stock some for the
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WORLD'S COLUMBIAN EXPOSITION AWARDS.

We are pleased to state that we have just received official notification of having been awarded ourteen diplomas and awards at the World's Columbian Exposition. We believe that in the number of wards received we stand foremost among all competitors in our line of business. The mentions of wards are as follows:—

1. **General Display of Pharmaceutical Products.**
2. **Gelatine and Sugar Coated Pills.**
3. **Assayed Fluid Extracts.**
4. **Dike's Pepsin.**
5. **Compressed Tablets and Lozenges.**
6. **Ointments and Cerates.**
7. **Pure Powdered Drugs.**
8. **Hard and Soft Filled Gelatine Capsules.**
9. **Medicinal Syrups.**
10. **Granular Effervescent Preparations.**
11. **Stearns' Cascara Aromatic.**
12. **Stearns' Wine of Cod Liver Oil with Peptonate of Iron.**
13. **Perfumes and Toilet Articles.**
14. **Non-Secret Preparations.**

In conclusion, would state that the judges who passed upon our exhibit were most conscientious n thoroughly investigating the quality of the goods themselves, so that we believe ourselves thoroughly entitled to the honors conferred upon us.

FREDERICK STEARNS & CO.,

Manufacturing Pharmacists,

WINDSOR, ONT. **DETROIT, MICH.** **NEW YORK CITY.**

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SPECIALTIES:

OIL OF Bitter Almonds, Sweet Almonds (Expressed), Bay, Bergamot, Caraway Seed, Cassia, Cloves, Copaiva, Coriander, Cubebs, Erigeron, Eucalyptus, Fennel Seed, Juniper Berries, Lavender Flowers, Lemon (hand-pressed F. B.), Mustard (genuine, from the seed), Neroli Petale, Nutmegs, Orange (sweet and bitter), Pennyroyal, Peppermint, Pimento, Rose, Rosemary Flowers, Santalwood, Sassafras, Savin, Spearmint, Thyme, Wintergreen (sweet Birch), Wormseed (Baltimore).

CHEMICAL PREPARATIONS.—Acetic Ether, absolute, Eucalyptol, Menthol Crystals, **Methyl Salicylate** (Oil Wintergreen, synthetic), Terpin Hydrate, cryst., chem. pure.

Our Exhibit at the World's Columbian Exposition in Chicago is situated: Ground Floor, Manufactures and Liberal Arts Building, N. E. Quarter, Section Q, Block 1.

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Chamois Skins and Chest Protectors are suggested by the frosty nights. Our stock of skins is carefully selected and may be relied upon for good value at the prices quoted.

	Per kip.	Per doz.
E.....	$ 1.20	$ .60
X.....	2.00	.85
13.....	3.75	1.50
Q...	4.50	1.85
U.....	6.50	2.75
10.....	8.50	3.50
A.....	9.50	4.00
L.....	12.00	5.00
I.....	15.00	6.00
T...	16.75	7.00
Y.....	18.20	8.00
Jewelers...	.....	12.00

Price list of Chest and Lung Protectors will be sent if requested. We have a complete assortment; single and double, also Jackets.

We invite attention to a few staple articles which freeze. Most druggists order in advance of their needs for cold weather: Carbolic Acid, Bi-Sulphide Carbon, Per Oxide Hydrogen, Distilled Extract Witch Hazel, Inks, Mucilage, Hair Preparations, Mineral Waters. Special quotations for specified quantities will be sent promptly upon receipt of request.

PERFUMES.—We have complete assortments of the various leading makers. We are agents for the Delettrez Parisian Perfumes. The following odors of this make are especially fine: Amaryllis du Japon; Helenia; Lillies of France; and Virgin Violet.

HOT WATER BOTTLES.—We have a large assortment, from $6.40 to $19.50 per dozen as to size and quality. We will send special quotation, if desired.

Duroy Wines are absolutely pure and true in flavor. Always uniform. We are the only agents. Ask for samples and prices.

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Dr. F. von Heyden's Successors, in Radebeul, near Dresden, Germany.

TRIBROMPHENOL-BISMUTH is a yellow, neutral, insoluble powder, nearly devoid of taste or smell, non-toxic, and absolutely harmless to the mucous membrane of the digestive tract.

It contains 49½ per cent Bismuth Oxide and 50 per cent Tribromphenol, in chemical combination.

This neutral preparation which has no irritating action on the mucous membrane, even when the latter is affected by disease, and which is free from any indirect injurious action, forms, as has been demonstrated by experiments, a layer on the intestinal mucous membrane, and protects it when it has been laid bare by Cholera for instance.

It acts on the Cholera Bacilli in the intestines by arresting their development and even killing them; it converts the Cholera poison into a non-poisonous substance, not capable of absorption.

According to Prof. Hueppe, of the University of Prague, Tribromphenol Bismuth is unquestionably superior to Calomel. (Hueppe, "The Cholera in Hamburg," Berliner Klinische Wochenschrift, 1893, p. 162.")

From the clinical results obtained, Tribromphenol-Bismuth is the *specific in Cholera Asiatica*, and the best intestinal antiseptic in Diarrœa, Dysentery, Typhoid Fever, etc.

Two other new Bismuth compounds made by the same manufacturer, viz: **Phenol-Bismuth** and **Belanaphthol-Bismuth**, have been employed with excellent results by Dr. F. M. A. Jaesenski (Archives des Sciences Biologiques, Vol. II, No. 2), in the treatment of gastro-intestinal catarrh, acute proctitis, etc.

The above named preparations, as well as **Pyrogallol-Bismuth**, are supplied in one-ounce vials.

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Pharmaceutical Preparations.

Fluid Extracts,
Elixirs,
Syrups,
Medicinal Wines,
and Specialties.

Proprietors of NICHOLS & CO.'S
Elixir Bark and Iron,
Sarsaparilla and Iodide Lime.

CATALOGUE MAILED ON APPLICATION.

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Our Holiday Novelties for this season have been carefully selected from the largest Foreign and Domestic Markets, and are suitable for the drug trade.

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Lilac,	S	Jockey Club,	S
Mexican Flowers,	SSS per pt., $3.50	Violet,	SSS per pt., $3.00
Crab Apple Blos.,	S	Heliotrope,	S

10-pint lots, 10 per cent discount.

Catalogue furnished on application.

SINGER & WHEELER,

PEORIA, ILL.

ISE "AN IDEALLY PERFECT PRODUCT," PEROXIDE OF HYDROGEN.

Table of Comparative Tests of Various Samples of Medicinal Hydrogen Dioxide, procured directly from the Manufacturers or their authorized agents.

No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3⅛	⅛	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅞	1½	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	⅛	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¼	11⅛	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9⅛			7½	" " " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8⅛	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3⅛	3½	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3⅛	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

r. S. S. Wallian states: No. 9 is an almost ideally perfect product, and at the same time shows 15 p. c. greater volumetric strength than is claimed for it

Specify LARKIN & SCHEFFER, ST. LOUIS, in orders.

ESTABLISHED 1848. SPECIFY WHEN ORDERING OF YOUR JOBBERS INCORPORATED 1891.

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GLYCERIN

CHEMICALLY PURE.

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IT COSTS NO MORE THAN OTHER MAKES. QUALITY UNSURPASS'D. IS ALWAYS RELIABLE.

MEDAL OF HONOR AND DIPLOMA OF MERIT AWARDED BY THE U.S. CENTENNIAL COMMISSION, PHILA, 1876, FOR PURITY IN QUALITY, ELEGANCE OF APPEARANCE AND HIGH SPECIFIC GRAVITY OF GLYCERIN.

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Manufacturing Chemists SYRACUSE, N.Y.

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DRUGS, CHEMICALS & Pharmaceuticals.

Diabetin

(Levulose, i. e. Fruit-sugar)

The Only Innocuous and Palatable Sugar for Diabetics.

Recommended by

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PROFESSOR W. EBSTEIN, of Goettingen University.
DR. HANS VON HEBRA, Vienna University.
PROF. DR. LEYDEN, Berlin University.
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And the Most Eminent Scientists of Germany.

DIABETIN

is a white, granular mass which is soluble in water in almost every proportion; it has a pure, sweet taste, similar to that of sweet fruit. Its power of sweetening is considerably greater than that of cane-sugar; pure Diabetin is, therefore, the most appropriate means of sweetening all the various kinds of food and drinks for diabetics, especially fruit juices, preserves and lemonades.

DIABETIN is put up in jars containing one pound. **Price, $2.00 per jar.**

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SAVE 50 PER CENT,

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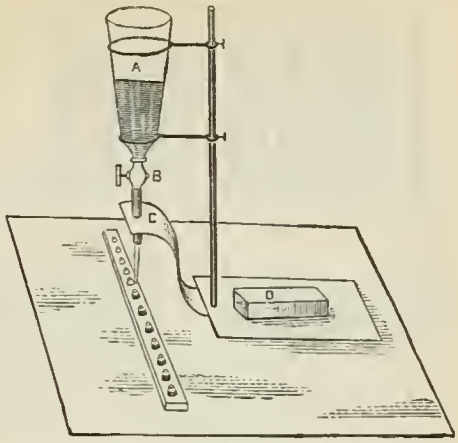

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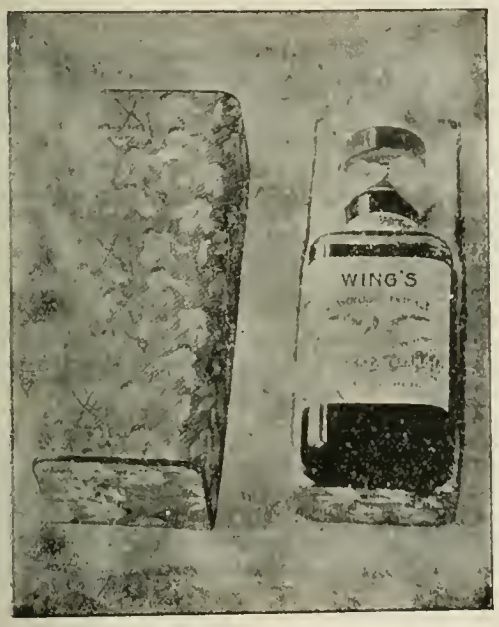

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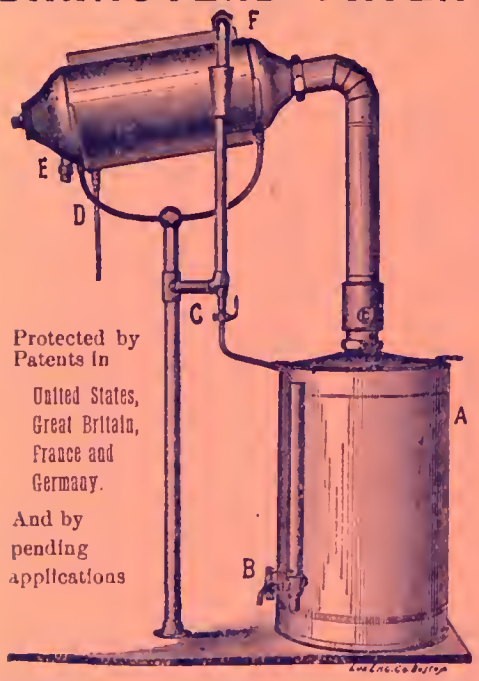

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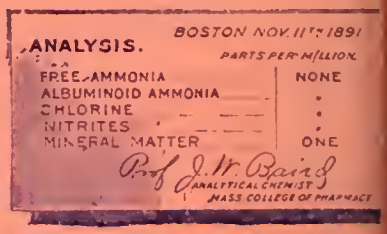
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Lyons' Pharmaceutical Assaying.....
Manufacture of Liquors and Preserves.....
Mass. College of Pharmacy.....
Merriam, G. & C.....Webster's Dict...
Moore & Co., A. G.....Petty Ledger....
Munn & Co.....Scien. American.
National Formulary.....
New Yarns & Funny Jokes.....
N. Y. College of Pharmacy.....
Painter's Manual.....
Payne's Business Letter Writer.....
Phila. College of Pharmacy.....
Robinson's Latin Grammar.....
Sadtler's Hand Book.....Org. Chemistry..
Sawyer's Encyclopedia.....
University of Minnesota.....Coll. Pharm.....

CLASS 5.—SODA FOUNTAIN AND CONFECTIONERY.

Beach & Clarridge Co.....Hot Soda Flavors .....Co
Buedingen & Sons Co., W...Confectioners' Boxes.....
Chryst & Degolia.....Vanilla Paste....
Curtis & Son.....Chewing Gum....
Hance Bros. & White.....Fruit Juices...Co
Lippincott & Co., Chas.....Soda Fountains.
Liquid Carb. Acid Mnfg. Co..Carb. Acid Gas..
Low Art Tile Co.....Soda Fountains.
Matthews App. Co., John..Soda Fountains..
Puffer & Sons, A. D.....Soda Fountains.
Rhode, R. E.....Malted Kumyss..
Rochester Candy Works.....Confectionery....
Rowe, L. L.....Tumbler Washer
Royal Remedy and Ex. Co..Chewing Gum...
Tufts, Jas. W.....Soda Fountains.
Waukesha Wild Cherry Phosphate Co.....Wild Cherry Ph..
Welch Grape Juice Co.....Grape Juice only

CLASS 6.—WINES AND LIQUORS.

Belle of Bourbon Co.....Whisky.....
Colburn, Birks & Co.....Whisky.....
Cook & Bernheimer Co.....Whisky.....
Crescent Wine Co.....
Duroy & Haines.....Wines.....
Hammondsport Wine Co.....Wines.....
Londonderry Lithia Co.....Mineral Water.Co
Pleasant Valley Wine Co.....Champagne.....
Royal Malt Extract Co.....
Saratoga Victoria Springs..Mineral Water..
Silurian Mineral Spring Co..Mineral Water...
Stoll, Vannatta & Co.....Whisky.....
Weideman Co.....Whiskies.....
Welch Grape Juice Co.....Grape Juice.....

CLASS 7.—CIGARS AND TOBACCOS

Detroit Tobacco Co.....Cigars.....
Fuller & Fuller Co.....Cigars.....

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Eagle Paint and Var. Wks..Paints.....
Farmer's Sign Works.....Sign Letters....
Lucas & Co., John.....Paints.....
Watson Co., Geo. E.....Artists' Materials
Whiting & Son Co., John L.Brushes.....

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Barnstead P. W., Still Co...Still.....
Boston Cash Register Co.....
Boston Mailing Case Co.....Mailing Cases....
C., B. & Q. R. R.....
C., H. & D. R. R.....
Ellis, Evan T.....Supp. Machines..
Engelman, Frank E.....Drug Stores.....
Gendron Iron Wheel Co.....Bicycles.....
Manz & Co., J.....Engravers.....
Monon Route.....
Mosely Folding Bath Tub Co.Bath Tubs.....
New England Vaccine Co...Vaccine.....Co
Osborne, H. F.....Meat Press.....
Ronemous & Co.....Signs.....
Smith & Randall.....Mailing Boxes...
Wells Mfg. Co.....Letter Files.....
Wood & Fox Co.....Window Glass,etc
Yawman & Erbe.....Fishing Supplies.
York Chemical Works.....Poultry Meal.....

Calisaya La Rilla

AN EXQUISITE

CORDIAL OF CALISAYA

SELLS RAPIDLY:

1st. On account of its medicinal value as a tonic; no other calisaya is as rich in the active bark principles.

2nd. On account of its delicious taste and stomachic qualities when taken as a beverage with soda, vichy, etc.

3rd. On account of its originality; it is unlike any other in appearance and taste, and is itself inimitable.

4th. On account of its attractive appearance.

5th. On account of the extensive advertising in the most select, popular and medical journals.

6th. On account of its being found in the stock of all wholesalers.

SOLE MANUFACTURER

CHAS. ALLEN REED,

9 CLIFF ST.,

NEW YORK.

MENTION THE ERA.

MICAJAH'S MEDICATED UTERINE WAFERS

A PHYSICIAN'S REMEDY FOR

Diseases of Females

These Wafers have been used by a number of leading physicians for nearly ten years, and thousands now prescribe them regularly in their practice, with such success that we are warranted in pronouncing them the

Best Local Remedy

in the treatment of diseases peculiar to women.

The Best Treatment.

BELLECENTRE, O., Oct. 6, 1892.

There is no treatment I know of equals the Micajah Wafers in all obscure troubles incident to the uterus. They satisfy a long felt want, and give perfect satisfaction. The wafers make the treatment of the uterus comparatively easy.

S. J. POLLOCK, M. D.

Leucorrhœa.

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I have given Micajah Wafers a fair trial in a typical case of twelve months' standing of Leucorrhœa. Result very satisfactory.

W. G. STONE, M. D.

Prolapsus and Leucorrhœa.

LEXINGTON, IND., Sept. 14, 1891.

The wafers have acted wonderfully, and relieved patients who have been suffering from prolapsus, leucorrhœa, etc., for years. Have met with success in every case.

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Retail Price, per box, $1.00.

To Druggists, $8.00 per doz. delivered.

Full descriptive circulars free on application.

SAMPLES for your physicians will be sent at your request.

MICAJAH & CO.,

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STANDARD

HOUSEHOLD REMEDIES.

DR. D. JAYNE'S

Family Medicines

Are prepared with great care expressly for family use, and are so admirably calculated to preserve health and remove disease that no family should be without them. They consist of:

Jayne's Expectorant, for Colds, Coughs, Asthma, Consumption, and all Lung and Throat Affections. It may be depended on to promote cures by facilitating expectoration and allaying inflammation.

Jayne's Tonic Vermifuge. There is no better TONIC for adults or children, and it is especially useful in all cases of Disordered Digestion. For General Debility, Dyspepsia and Sour stomach, it is a certain curative, and for Worms and Intermittent Fevers of children it is an old-time remedy.

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Jayne's Specific for Tape-Worm is a sure destroyer of this troublesome parasite, and usually drives it from the body in two or three hours.

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Jayne's Liniment, or Counter-Irritant, for Sprains, Bruises, Soreness in the Bones or Muscles, helpful in Rheumatism or Neuralgia, and useful in all cases where an external application is appropriate.

Jayne's Sanative Pills, small size, sugar coated, a mild Aperient or active Purgative, according to dose, and an effective remedy for all Bilious Affections, Liver Complaints, Costiveness, Dyspepsia and Sick Headache.

Jayne's Hair Tonic, for the Preservation, Beautifying, Growth and Restoration of the Hair. It is a pleasant dressing for the hair, and a useful toilet article.

In settlements and localities where the attendance of a Physician cannot be readily obtained, Families will find these Remedies of great service. The Directions which accompany them are in plain, unprofessional language, easily understood by all, and in addition, **Jayne's Medical Almanac and Guide to Health**, to be had gratis of all agents, contains, besides a reliable calendar, a catalogue of Diseases, THE SYMPTOMS BY WHICH THEY MAY BE KNOWN, together with advice as to the proper remedies to be used.

All of Dr. D. Jayne & Son's Family Medicines are sold by Druggists everywhere.

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Extra Special Odor, full 18½ Oz.

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Special Odors, Full 18½ Oz.

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The Chemical Treatment

For CONSUMPTION, ASTHMA, CHRONIC BRONCHITIS, TUBERCULAR LARYNGITIS AND CATARRH,

INSTITUTED BY

W. R. AMICK, A. M., M. D., OF CINCINNATI,

Can only be had of the Exclusive Compounders,

The Amick Chemical Company,

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It has been tested, endorsed and adopted by the Medical Professions of all schools as the only Successful Treatment for Pulmonary Diseases. Test packages of the Amick Medicines sent free of cost to Physicians Everywhere for each new patient. Dr. Amick's Theory, on which the treatment is based, Cost of the medicines, and other Necessary information on Request.

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SELL ALL THE YEAR.

THE FIRST inhalations stop sneezing, snuffing, coughing. This relief is worth the price of one Inhaler, and is the first step toward a cure. Continued use will complete it.

THE BEST way to sell an inhaler is to let your customer try it. It proves what you say.

SATISFIES The cool, exhilarating sensation following its use is a comfort to travelers by rail or boat.

PEOPLE that are always sick on the water are made happy with it. An ideal remedy. Loved by all that use it.

Prevents and cures **SEASICKNESS.**

ALL WHOLESALE DRUGGISTS recommend this Inhaler and solicit your order, because it contains enough pure Menthol to thoroughly medicate the air passing through it, and produce the desired effect.

Order of them, and send your label for address on 250 Japanese napkins for your soda fountain, books, cards, etc., to—

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S. G. P. O. Stewart's Gipsy Pile Ointment.

OVER 1,000 TESTIMONIALS FROM PHYSICIANS.

Druggists cannot praise the ointment too highly. See testimonials in Philadelphia Medical World. Profits large. Retails 50c. Wholesales 25c. Express or postage prepaid. Address—

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Recommend Russell's White Drops for Babies suffering from Wind Colic, Restlessness, Acidity of the Stomach, Cholera Infantum, and kindred complaints. Retails 25c a bottle; wholesale $1.75 per doz. Mfg'd by—

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Sold by all Jobbers.

DR. HOXSIE'S

CERTAIN CROUP CURE

A preventive as well as cure for all congestive and inflammatory attacks to throat and lungs. *Tastes pleasant; does not contain opium; will not nauseate.* **Retail Price, 50c per bottle.**

To introduce this great remedy we will send 1 doz. bottles to any druggist *once*, for $3.63, and prepay express charges; also include *one extra bottle, FREE.* **Cash must accompany order.**

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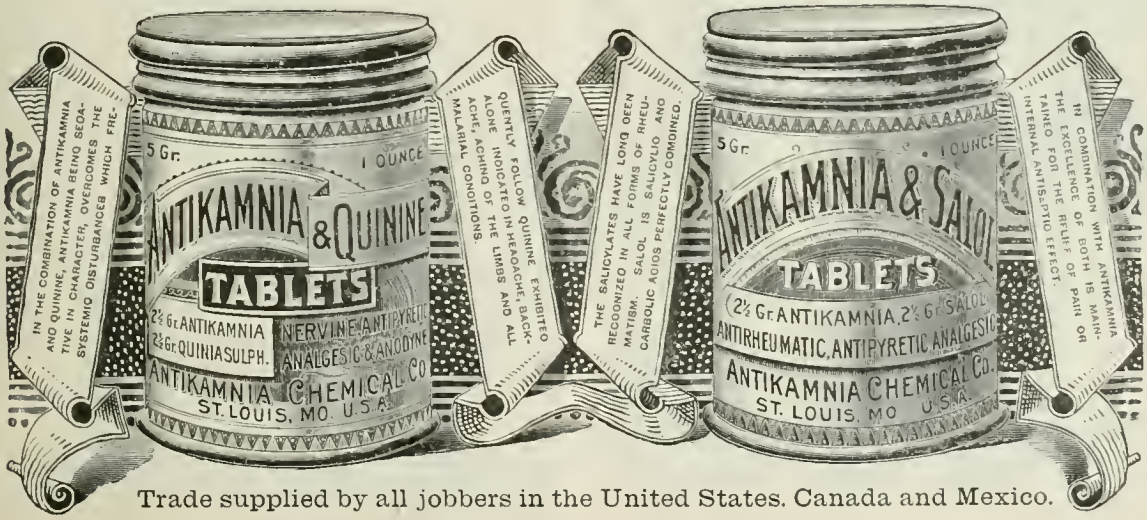
An effective remedy for all forms of Piles. Druggists find them good sellers wherever introduced. Testimonials from Physicians, Druggists and users. $3.50 per doz; 50c retail. Express paid. Advertising sent. **E. M. PARMELEE MEDICAL CO., Dansville, N. Y.**

Dr. Lord's Specific FOR Colds

The greatest cure on earth, and the greatest seller of the age Recommended by Physicians. Kept by all wholesalers.

We offer big inducements to Druggists. Correspondence Solicited.

THE LORD REMEDY CO., Worcester, Mass.



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PROPRIETARY ARTICLES.

REMEMBER THE NAME.

The Wonder of the World.

FOR COMPLEXION, SKIN AND FLESH

"Leaurelle Oil Balm" possesses peculiar properties, preventing tendency to

WRINKLES, OR AGEING OF THE SKIN,

Withering or Drying up of the Flesh and Skin.

THE MOST ELEGANT TOILET ARTICLE.

Handsome Features are of no avail if the nose is red, complexion cloudy, skin coarse grained or dotted with Pimples, Black Heads, Blotches, or Freckles. LEAURELLE OIL BALM, the great beautifier, will smooth and clear the most annoying skin or complexion, gives a rosy tinge, a healthful glow and freshness, banishes Tan, Sunburn. 50c. and $1.00 size. Send for Price List.

E. S. WELLS Manufacturer and Proprietor,
710 and 712 Grand st., Jersey City, N. J.

WELLS' HAIR BALSAM.

Restores Gray Hair to its Natural Color.

A Color Restorer,
A Hair Grower,
A Hair Beautifier,
A Hair Dresser,
A Hair Strengthener,
A Hair Cleanser.

All in one. No grease or oil. Stops the hair coming out, removes dandruff. 50c. size, $1.20 per dozen; $1.00 size, $7.20 per dozen. Ask your jobber for it.

E. S. WELLS, Chemist,

JERSEY CITY, N. J., U. S. A.

"Rough on Rats"

The greatest Rats, Mice, Insect and Bug destroyer on earth.

Is sold all around the world, is the most extensively advertised and has the largest sale of any article of its kind on the face of the globe. Beware of imitations. Have a suspicion of any dealer offering substitutes said to be as good. 15c. and 25c. sizes in wooden boxes only. $1.00 size in card board boxes. $1.00, $1.50 and $9.00 per dozen.

E. S. WELLS, Originator "Rough on" Preparations.

710-712 Grand St., - Jersey City, N. J., U. S. A.

The Scates Plan.

Cutting is the bane of the drug trade. The originator of this plan has been in the retail drug business all his life, and seen how druggists have made fortunes for the manufacturers, only to have the fruits of their labors reaped by the manufacturers, cutters and dry goods men.

This condition has led to the organization by druggists and bankers of a company with ample capital, on a basis by which the retailer has an interest in the business, and at least one live druggist in each town is invited to co-operate if he approves the plan.

THE PLAN.

The stock of the company is divided into Preferred and Common shares of $10.00 each. The Common stock is entitled to one-quarter of the profits, and is set aside to be used as follows:

Each druggist ordering for the first time goods to the amount of $10 00 or more, receives an amount of stock equal to his purchase, *free*. If the order is $10.00 he receives one share, $20.00 two shares, and so on. This stock is non-assessable.

Did you ever stop to think that your influence behind the counter was worth so much cold cash to the manufacturer? This is a fact, and why should you not be paid for it?

Our specialties are Vitalized Nerve Tonic, the best nerve and alterative medicine on the market, put up in full pint bottles and retailing for $1.00; Laxe-Ive, a pleasant and easy laxative for parents and children, retailing for 15c and 50c; Tea Pills, a sovereign remedy for headache, retailing for 25c; and we are adding a line of non-secrets which we furnish members of the company at a slight advance above cost. All crude drugs are carefully selected and analyzed

The artistic style and design of these specialties are new and original, and surpass anything before attempted.

Send us the following order, or any order amounting to $10.00 or more:

		Cost	Receives
½-doz. Vi-tal-ized Tonic,	at $8 00,	$4.00	$6.00
1-doz. Lax-ive, large,	at $4.00,	4 00	6 00
2-doz. " small,	at $2.30,	2.30	3.60
Stock, - - - - -			10.00
		$10.30	$25.60

We will issue the stock to you at once and prepay freight or express charges east of the Rockies.

Unique Advertising.

Enclosed with each bottle of Vitalized Tonic is a sight draft on us for $1 00 if it does not cure or benefit, which makes it a seller. Should a customer, however, become dissatisfied, he does not trouble you with a return of the draft, causing you to lose your profit, but collects it like any draft through the bank. We furnish you free sample bottles of Lax-Ive, together with invitation cards neatly enclosed in an envelope, inviting people to call on you for a sample.

We also send our 4-page "Famous Hospitals and Remedies," which is profusely illustrated with the principal hospitals of America and Europe, and is the finest advertising medium on which a druggist ever had his imprint. Besides, we mail a copy to each lady whose name is furnished us, with a type-written letter containing an order on you for a sample bottle of Lax-Ive. These letters will call new customers to your store. Our advertising will sell the goods—that has been the verdict—and whatever your stock is worth, whether $10 or $1 000, you are that much ahead.

Do you wish to increase your business and draw new customers to your store? This plan will help you. Live druggists who have tried it say that the type-written letter alone which we mail will draw more new customers than anything they ever tried.

Our officers are successful business men. We believe in our goods, our plan and our company, and invite live druggists, after investigating, to co-operate with us. All we ask is that you forward us the names of ladies, distribute the cards and papers, and agree not to cut the price, as every party returning a draft must acknowledge on the back of it that the full retail price was paid.

Write us for further information, sample certificate of stock, or for the agency of your place.

SCATES MEDICAL COMPANY,
WESTBROOK, ME.

REFERENCES.—For the financial standing of the company or the business ability of the officers, we earnestly request that you write Cook, Everett & Pennell, wholesale druggists, Portland, Me.; John W Perkins & Co, wholesale druggists, Portland, Me.; Hon. Leander Valentine, ex-Mayor of Westbrook, Westbrook, Me.; Westbrook Trust Co., Westbrook, Me.

WANTED
Whooping Cough

If there are any cases of Whooping Cough in your town, and you will inform us by mail and send us one hundred or more names of heads of families in your town, we will send you HALF A DOZEN

Raymond's Pectoral Plasters
FREE.

Also advertising matter, with your imprint, to all names on the list you send.

This offer is to retail druggists only, and applies to towns in which there are no more than 50 druggists. Send label with it.

Raymond's Pectoral Plaster Positively Cures Whooping Cough.

RAYMOND & CO.,

12 Carroll Street, BROOKLYN, N.Y.

MENTION THE ERA.

CHEMICALLY PURE.

OLEUM SANTAL (Midy) always gives satisfaction in Gonorrhœa and Cystitis. The oil is distilled by Midy's process, from the best freshly-cut Mysore Sandal Wood, and is vastly superior to commercial sandal oil, copaiba, cubebs, etc. Original bottles contain 40 capsules of 5 minims each—they are value for money, and pay to sell.

DEPOTS:

PARIS: GRIMAULT & CO.

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DR. MEEKER'S

CAS-CA-RIL-LA TONIC

FOR THE

WEAK AND DEBILITATED.

Nervousness, Sick Headache, Dyspepsia, Loss of Appetite, Fever and Ague, La Grippe, and all troubles arising from a disordered stomach, and all malarial troubles.

Contains neither Opium nor Morphine.

FOR SALE BY ALL JOBBERS

At $7.50 per Dozen. Retails at $1.00.

DR. MEEKER'S

OINTMENT,

A POSITIVE

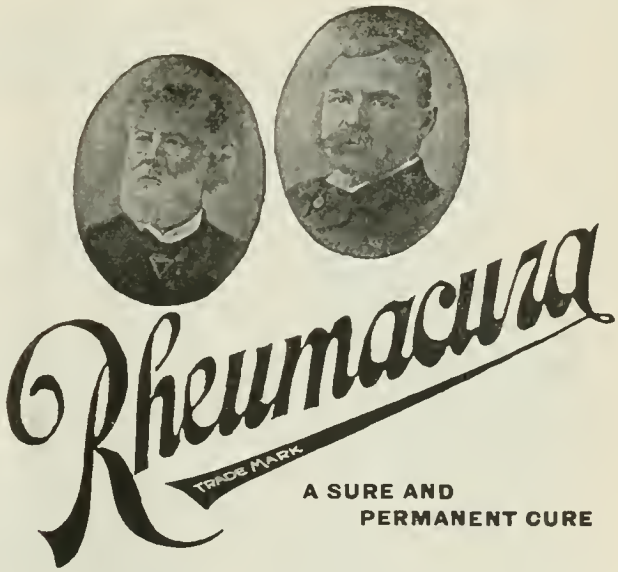
CURE FOR PILES,

Eruptions, Sores, Bites, Cuts, Bruises, Burns, Chapped Hands, &c.

PRICE, $3.00 PER DOZEN. RETAILS AT 50C.

PREPARED BY

THE MEEKER MEDICINE CO., CHICAGO.



A SURE AND PERMANENT CURE

FOR

Rheumatism, Gout and Lumbago.

Send us a list of your customers who are troubled with any form of these complaints, and we will drum them up for you, sending you the business.

McKINNIE & CHESSMAN MFG. CO.,

PITTSBURGH, PA.

PROPRIETARY ARTICLES.

FREE - FREE - FREE

CASH REGISTER AND SHOW CASE

WITH

Shiloh's Family Remedies.

PREPARED ONLY BY

S. C. WELLS & CO., Le Roy, N. Y.

For full particulars concerning Cash Register and Show Case, address the above.

MENTION THE ERA.

Yellow Pine Compound

INFALLIBLE REMEDY FOR

RHEUMATISM

$18 per dozen. 6% for cash.

FOR SALE BY

YELLOW PINE EXTRACT CO.

ALLEGHENY, PA.

How is This?

We will put you up 3 dozen Dead Certain Corn Cure, with your name and address on, for **$3.00**, in W., T. & Co.' patent corn cure bottles—with brush attached.

This is the best corn cure in the world, and easily retail for 25c.

Cash must accompany any order.

T. E. FRASER & CO.,

Wholesale Druggists, 54th St. & 2nd Ave.,

NEW YORK CITY.

WE MAKE A SPECIALTY IN PLAIN AND LITHOGRAPHED LABELS AND

FOLDING BOXES.

FOR PRICES AND SAMPLES, ADDRESS,

STECHER LITHOGRAPHIC CO.,

CAPACITY 500,000 BOXES PER DAY. ROCHESTER, N. Y.

IN COLLAPSIBLE TUBES, $1.75 PER DOZ

Just the Thing for Summer Use.
Unrivalled for Sun-Burn.

DRUGGISTS SHOULD STOCK IT.

Your jobber has it, or we will furnis it direct.

MAYELL-HOPP CO.,

CLEVELAND, O

MENTION ERA.

DR. R. A. WILSON'S

Anti-Dyspeptic & Headache Pills

These Pills, so long and favorably known by the public (it being over 50 years since they were firs introduced), have been, at the request of numer ous patrons, reduced to granules. They will here after be put up in vials, and the wrapper printe on Turkey red paper. One quarter dozen vial are attached to a show card, and a wire easel goe with each card, so that they can be prominentl displayed on top of show case, or in window, a fancy may dictate. To the dispenser we woul caution, "see that you get the wire easel from th jobber," as one accompanies each card. Adver tising furnished on application to proprietor.

B. S. FAHNESTOCK,

Sole Prop., PITTSBURGH, PA

LARGE INVESTMENT is not required to carry

CONNOLLY'S

CROTON OIL

PLASTERS.

SMALL INVESTMENT in them will pay any druggist not only by yielding a good profit but by turning the drift of future business in them their way.

WHOLESALERS HAVE THEM.

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The Pharmaceutical Era is issued *semi-monthly*—24 copies yearly. It contains 48 pages of reading matter in each issue, 1152 pages per annum. All matter in each copy is carefully classified and fully indexed. The most *complete* drug paper published. Subscription only $2 per year in advance. Address D. O. Haynes & Co., Publishers, Detroit, Mich.

QUAKER CATARRH CURE

Cleanses the Nasal Passage, Allays Pain and Inflammation. Heals the Sores. Restores the Senses of Taste and Smell. IT CURES

HAY FEVER! TRY THE CURE.

Not Like any Other.

applied into each nostril direct to parts affected and is pleasant. Price 50 cents at Druggists, by mail 60 cents.

QUAKER MEDICAL ASSOCIATION,

ST. PAUL, MINNESOTA.

COOPER'S

Floral Dentine

FOR THE

Teeth and Breath

Is the Best Dentine in the World.

Prevents the Decay of the Teeth.
Renders the Teeth Pearly White.
Removes all Traces of Tobacco Smoke.
Is perfectly Harmless and Delicious to the taste.
In Collapsible Tubes only.

PRICE, 25 CENTS.

TO DRUGGISTS.

We will send you 3 dozen Floral Dentine and 150 samples with your name and card printed on them, for only $4.50.

The samples will sell the goods, and you make a clean 100% profit.

Correspondence solicited. Address—

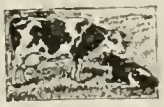
COOPER & HARDENBURGH,

KINGSTON, N. Y.

EVERY druggist in the United States should handle and push **Farrand's Fragrant Parisian Dentifrice,** because it has no equal in fineness of quality. It is not simply a wash: it is the cheapest fine dentifrice in the market, and is sold **only** to the **Drug Trade.** Full sized samples will be sent free of charge or expense to every druggist who will write for them. Address—

WM. H. FARRAND,

ROCHESTER, N.Y.



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Of GUERNSEYS, JERSEYS, HOLSTEINS: and all the choicest kinds of Cattle BUY

Moore Bros.' "G. C. D."?

Because it Prevents Milk Fever.
Because it Prevents Red Water.
Because it Prevents Black Leg.
Because it Prevents Garget.
Because it is the Best Medicine for Fevers generally in Cattle.

Price, $5 per dozen, or 50c. per can by express.

MOORE BROTHERS,

Veterinary Surgeons, Albany, N. Y.

FOUR-FOLD LINIMENT

will cure Scrofulous Sores, Swellings and Piles. We warrant it to act speedily and safely in Spavin, Collar Boils, Sweeney, Hardened Lumps, Sprains, Bruises, and other similar diseases of horses and cattle. It can be obtained at any of the following jobbers:

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Geo. A. Kelly Co.
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ALLEGHENY, PA.
F. H. Eggers.

Get our circular and terms. Mention the Era.

R. MATCHETT,

206 Federal St., Allegheny, Pa.

Best Selling Corn Remedy on the Market.

NO KILL! NO PAY!

Send $1.50 to your jobber or the manufacturer for 1 dozen and ½ *free*, with first trial order.

For sale by—

WM. COULSON DRUG CO.,
PLIMPTON, COWAN & CO.,
U. S. CORN KILLER CO.,

BUFFALO, N.Y

EVERY VISITOR TO THE White Mountains DURING The Summer Knows about this.

WHY NOT TRY A DOZEN?

Exhibited at Chicago.

NEW GERMICIDE AND DISINFECTANT,

SULFURINE.

Concentrated solution of sulphur; no acid or alkali. Highly endorsed by physicians for Diphtheria, Sore Throat, Rheumatism, Skin Diseases, Sweating and Sore Feet. Superior to Peroxide of Hydrogen for Diphtheria. Destroys the membrane and heals the diseased surface.

A perfect antiseptic mouth wash for dentists.

1 bottle gives 9 sulphur baths equal to those at the most celebrated springs. Removes all odors from the body.

Sample bottle sent free to any physician or dentist who sends us his professional card.

THE HYGIENE OF THE HAIR preserved by using SULFURINE SOAP. A perfect toilet and medicated soap combined; exquisitely perfumed. Removes Dandruff and prevents hair from falling out. Highly medicated with Sulferine, as we actually use Lanoline to carry the medication. Special discount given to druggists only to prevent cutters from handling it.

SULFURINE TOILET CREAM removes wrinkles.

Sulfurine Antiseptic Healing Cream for open sores, ulcers, ulcerated and itching piles.

Manufactured only by—

THE SULFURINE CO.,

3407 STATE ST., CHICAGO

Mailing Boxes.

We sell our **Locked Corner Mailing Boxes** to the trade direct, and thereby save them the expense and profit of the jobber in a large city.

Our expenses are light, and we are in a section where wood can be procured cheaply. Let us quote you prices.

We know we can please you.

SMITH & RANDALL,

Mention the Era. PITTSFORD, VT.

$4.20 for $2.

To extend the sale of Flag Salt, we will send 1 doz. 25c boxes, 1 doz. 10c packages and 50 samples, all by express, *charges paid*, for $2.00, cash with order.

The samples sell the goods, and you more than double your money. Our remedy is safe, certain, quick, pleasant, and delights all who try it. Sample box free. Address—

The Flag Salt Remedy Co.,

Savannah. New York.

PROPRIETARY ARTICLES.

PROPRIETARY ARTICLES.

DIPHTHERIA PROTECTIO.

TRADE MARK

As it is the only Remedy that is Reliable, Safe and Sure, we have given it to the public.

$8.00 per doz. f.o.b. as below. Retail price, $1.00 per 8-oz. bottle.

We prevent (very easily), and cure (in three days), diphtheria, scarlet fever, and all throat troubles, with Protectio. Your patrons can do the same, and are always glad to pay the price.

A. L. WORDEN, M. D.,
DETROIT, MICH.

BRANCH OFFICES:
214-220 Townsend St., San Francisco, Cal.
6 W. Sandwich St., Windsor, Ont.

Live . . Druggists.

If you will sen us 10 or 12 names c customers who are i horse breeding line, i cluding liverymen, w will send them tri packages of Quinn Ointment, complimen ary, and write person letters to call on yo

for our regular size. Address,—

W. B. EDDY & CO., WHITEHALL, N. Y

PAPER BOXES

OUR SPECIALTIES:
BOTTLE CARTONS,
FOLDING PAPER BOXES,
DRUGGISTS SLIDE BOXES.

Write for samples and estimates on a thing in the paper box line; it will pay y

WM. BARGER & SON,
ELKHART, - - - IND.

TONKA-TALPA SOAP

THE STEWART CHEMICAL CO., Cincinnati,
ALSO PROPRIETORS OF
Stewart's Pine Tar Salve; Stewart's Arnica Tar (for animals);
Stewart's Antiseptic Pine Tar Salve (for Physician's Use).
These are Salable Goods which Every Druggist should han

Stecher's "Stick 'Em" Fly Paper.

Old customers stick to it and new c take to it. It outsells others. It is largest. Supplied by wholesalers the manufacturer—

HENRY W. STECHER,
CLEVELAND,

What do you Think Of this Offer?

I will, upon receipt of $2.00, postal note or N.Y. draft, send to any resp able retail druggist in the U. S., 1 dozen HOLLOWAY'S HERB TE the great remedy for constipation and blood disorders, 25c size; also elegant, 4-line, self-inking rubber stamp, ink and brush, worth $1.50, sample packages of the Tea, counter wrappers, etc. Positively no no taken of orders not accompanied by cash. Address—

GEO. W. HOLLOWAY,
807 N. Salina St., SYRACUSE, N

The Children's Comfort. Le Confort des Enfants.

A safe and reliable remedy for the ailments of child during the teething period. A sure preventive Cholera Infantum. No sediment. Clear as crys

GEO. E. FAIRBANKS, Druggist,
No. 10 Front St., WORCESTER, MAS
Sole proprietor. Send for circular.

ESTABLISHED 1849.

E. FOUGERA, SOLE PROPRIETOR Brooklyn, New York.

LANCELOTS CIGARETTES FOR ASTHMA

ORDER FROM YOUR JOBBER OR E. FOUGERA DIRECT.

TRADE MARK.

BEFORE AND AFTER USING.

NERVE SEED!

ADVERTISED IN 8,000 NEWSPAPERS.

We want retail drug agents everywhere on earth to sell our remedy. We will give you free advertising in your local papers, furnish you with handsome show card and circulars free, and guarantee sale of goods. What more can you ask? Write us for further particulars.

NERVE SEED CO.,

Masonic Temple. CHICAGO, ILL.

Up-to-Date

Merchants sell SPOTINE. People buy it. A great many people buy it. They try it. They like it. They send and buy more. They write nice letters about it.

SPOTINE FOR SPOTS AND STAINS.

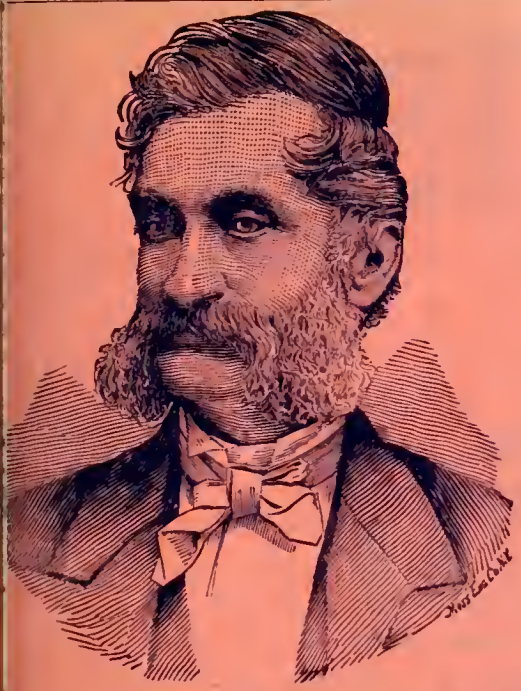
Send for Sample and Special Offer to Dealers to introduce it.

PRICE, $2.00 PER DOZEN.

Wire Stand, Placards, Leaflets and Samples with First Orders.

SOLD BY JOBBERS.

L. B. SUTTON, MANUF'R,
NEW CANAAN, CONN.



OFFICE OF

J. C. AYER CO.,

LOWELL, MASS.

OUR CREED.

PROPRIETARY ARTICLES.

FIRST: We believe that Retail Druggists are the legitimate, natural and proper distributers of Proprietary Medicines.

SECOND: We believe that the prices fixed by the manufacturers are, as a rule, reasonable, and that they should be maintained by all Retailers.

THIRD: We believe that Department Stores, and all other establishments where medicines are sold at excessively low prices merely as a bait, are a serious detriment to the business of regular druggists.

FOURTH: We decline, as we have done for years, all orders from dealers who voluntarily adopt the cut-rate system, and such will be our policy in the future.

FIFTH: We prohibit the sale of our goods by Jobbers to dealers who attempt to draw trade by advertising or selling Proprietary Articles without a fair profit, to the injury of legitimate Druggists.

J. C. AYER COMPANY.

MELLIN'S

TRADE MARK

ORA ET LABORA

FOR INFANTS AND INVALIDS.

FOOD

NOT FARINACEOUS. ENTIRELY SOLUBLE.

KEEPS IN ALL CLIMATES.

PRICE LISTS WILL BE MAILED TO THE TRADE UPON APPLICATION.

THE DOLIBER-GOODALE CO.,

BOSTON, MASS.

PROPRIETARY ARTICLES.

Cold Weather

(Tried our "Pepsin Tablets"?)

AND

Hot Drinks

are two opposites that naturally come together at your soda fountain. When that customer comes in looking half frozen, she will appreciate your calling her attention to your "Hot Bouillon" or "Hot Beef Tea." So will you; it will thaw her into a buying humor.

Have you "REX" Brand of Beef Extract

to make them with? It dissolves quickly—it leaves no streaky or sticky sediment to disgust her as she looks into the bottom of the cup. *Dainty* nutritious easily handled—and then it is so palatable. Can you ask more?

Samples are free

Prices are right

WRITE

The Cudahy Pharmaceutical Co.

South Omaha, Neb.

Physicians recommend "Rex" Brand to their patients. Do you have it in stock?

It is Important

For the dispensing pharmacist to recognize the right of the physician to dictate not only what remedy he shall use in a given case, but whose preparation he prefers, for the quality of the medicine is often as much of a factor in the cure of disease as a correct diagnosis.

Most druggists appreciate this fact,
Some are indifferent to it,
A few ignore it.

The manufacturer is entitled to the benefits of the demand he creates, and the influence of the druggist in this direction will do more to check the growth of "office dispensing" than any action he may take to accomplish the same end.

REVISED AND ENLARGED.

PAMPHLET PRICES CURRENT.

WRITE FOR IT.

EIGHTEEN PAGES ADDITIONAL.

ADVERTISEMENTS.

Tablet Triturates and Compressed Tablets.

The following will be seasonable, and a profitable addition to your stock:

ANALGINE TABLETS—5 gr.—In 1 ounce cartons—(Merrell.)
ALKALINE—(Merrell.)
DIGESTIVE.
BROWN MIXTURE—In bulk, by the pound; in slide boxes for retailing.
QUININE—1, 2 and 3 grain; sugar-coated.
QUININE WITH CHOCOLATE.
SUN CHOLERA—In pocket flasks for retailing.
THROAT. (SEE PAMPHLET LIST.)

THE WM. S. MERRELL CHEMICAL CO.

CINCINNATI. NEW YORK.

ARTHUR J. CONNER & CO., BOSTON, MASS.

CH. MARCHAND'S TRADE MARK.

GLYCOZONE.

PREVENTS FERMENTATION OF FOOD IN THE STOMACH.
MOST POWERFUL REMEDY FOR HEALING PURPOSES. CURES :

DYSPEPSIA, GASTRITIS, ULCER OF THE STOMACH, HEART-BURN.

Send for free book of 80 pages giving articles by contributors to medical literature.
PHYSICIANS WILLING TO PAY EXPRESS CHARGES WILL RECEIVE FREE SAMPLES ON APPLICATION.
Glycozone is sold only in 4 ounce, 8 ounce, and 16 ounce bottles. Never sold in bulk.

CH. MARCHAND'S
PEROXIDE OF HYDROGEN,
(MEDICINAL) H_2O_2
ENDORSED BY THE MEDICAL PROFESSION.
USED BY THE HOSPITALS OF THE U. S. ARMY.

SOLD BY LEADING DRUGGISTS.

Prepared only by
Charles Marchand
Chemist and Graduate of the "Ecole Centrale des Arts et Manufactures de Paris" (France)
☞ Mention this publication.

Laboratory, 28 Prince St., New York.

ADVERTISEMENTS.

WE ARE NOW IN OUR NEW LABORATORY

BETTER EQUIPPED

THAN EVER TO FILL

YOUR ORDERS FOR

HIGH-GRADE PHARMACEUTICALS

Have you received our NEW ILLUSTRATED CATALOGUE? If not, write for it.

NELSON, BAKER & CO., DETROIT, MICH.

[8.P.14.]

WM. R. WARNER & CO.'S

SUGAR COATED

	Per lb.
Cathartic Co., U. S. P.	$ .90
Cathartic Co., Improved	.90
Cathartic Co., Active	.90
Warner's Veg. Liver Pills— 1,000	.85
Aromatic Cachous	1.00
Compressed Chlor. Potash	.40
Warner's Little Cathartic Granules— 1,000	.85
10,000	8.00

A SUPERIOR SMALL LIVER PILL.

Supplied by all the Leading Wholesale Druggists.

LANOLINE

The Only "True" Ointment Base.

is official in the **United States Pharmacopœia**

as

"Adeps Lanæ Hydrosus."

Importers and Sole Licensees for the United States,

Schulze-Berge & Koechl,

79 Murray Street,

New York.

Beware of all imitations and substitutes.

[S. P. 15.]

Your Reputation is Established!

SO IS OURS

You Are Hungry for Trade!

SO ARE WE

You Want to Save Trouble!

WE CAN DO IT

Do You Manufacture Paint?

WE DO

OUR CARDS
Are Unique.
Are Practical.
Are Beautiful.

DROP US A POSTAL.

JOHN LUCAS & CO.,

MFRS. COLORS, PAINT, VARNISH

PHILA., NEW YORK AND CHICAGO.

WESTERN OFFICE: 174 SO. CLINTON STREET, CHICAGO.

Mention the ER.

ADVERTISEMENTS.

ARE YOU ALIVE to the interests of your business?

YOU WE MEAN. Has it occurred to you that your customers want the best for their money? That "many customers" means much business? That to get "many customers" you must give good goods?

ARE YOU in possession of the reason for the wonderfully increasing sales of Hudnut's Perfumes?

WE ARE telling the reason "GOOD GOODS," with the result for you "many customers."

May We Add Your Name to the list of the many hundred first-class druggists who are selling our perfumes?

ESTABLISHED 1838.

HUDNUT'S

HIGH GRADE

PERFUMES

UNRIVALLED FOR

Richness, Delicacy and Lasting Qualities.

THE STANDARD AMERICAN PERFUME

ALL ODORS, $3.00 PER PINT.
(1-2 PINT BOTTLES.)

Send for Illustrated Catalogues, Discoun and Special Offers.

218 BROADWAY (ONLY) N. Y

HERALD BUILDING.

[S. P. 16.]

W., T. & CO.

No. 40 PERFUME ATOMIZER.

Continuous Spray.

Designed Especially for Toilet Use.

Maroon Rubber Bulb.

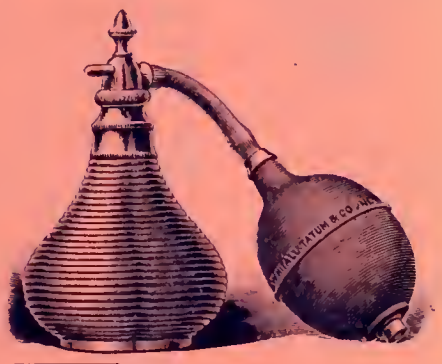
Nickel-Plated and Polished Metals.

Per Dozen.

Each in handsome box, of new design, - - $14 00

Discount to the trade, 50 per cent.

Sold only in packages of ½ dozen.



W., T. & CO.

No. 45 PERFUME ATOMIZER.

Continuous Spray.

Similar in style to No. 40, but with bottle of handsome colored glass and all metal work richly gilded and frosted.

Per Dozen.

Price.....$20 00

Discount to the Trade, 50 per cent.

Sold only in packages of ½ dozen.

ANTISEPTIC MEDICINE DROPPER.

A pipette of improved form is ground into the neck of the bottle as a stopper, the whole forming an air-tight container.

Per Dozen.

1 oz. Bottles, Complete.....$3 25

Discount to the Trade, 50 per cent.

POWDER FOLDERS.

Nickel Plated.

SAW BUCK. EXPANDING. CYLINDRICAL.

Each.

Saw Buck, Nickel-Plated.....$1 20

Expanding, Nickel-Plated..... 2 00

Cylindrical, Nickel-Plated..... 4 00

Discount to the Trade, 50 per cent.

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

PHILADELPHIA, 410-416 Race Street.

NEW YORK, 46 & 48 Barclay Street.

BOSTON, 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.] MENTION THE ERA.

You Needn't Pay

For this Advice.

Why isn't your window filled with a handsome display of your own preparations in richly labeled bottles with glittering helmets of stoppers? It ought to be, at least portion of the time.

Just send to us for samples and prices of collapsible tubes and bottle stoppers, an after you have seen them give us an order, and see if you can't sell your own goods a well as those of other people.

Yours very truly,

HERO FRUIT JAR CO.,

Gaul and Adams Streets,

PHILADELPHIA

WESTERN REPRESENTATIVE:
G. W. BAILEY,
25 Lake St., CHICAGO, ILL.

DRUGGISTS' SUNDRIES.

This is the 16-oz. Empty Met Covered Bottle, two of whic we give **FREE** on Speci Perfume Offer No. 2.

Per doz., $7.5

This is the 11-oz. Empty Met Covered Blue Atomizer w give **FREE** on Special Perfum Offers Nos. 3 and 5.

Per doz., $22.5

Send us your card or label and will mail you our New Perfume Li just out, with Special Offers.

FRENCH, CAVE & CO., PHILADELPHIA

Proprietors of French's Famous "SWEET CHIMES" Perfume.

[S. P. 18.]

JOHN PHILLIPS & CO., DETROIT, MICH.

MANUFACTURERS OF

DRUGGISTS' FIXTURES.

SHOW CASES.

SODA FOUNTAIN TOPS.

STORE STOOLS.

CIGAR CASES.

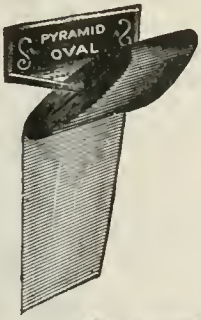
FITTED WITH MOISTENERS.

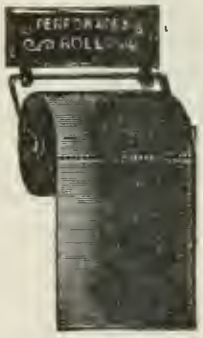
PRESCRIPTION CASES.

MIRRORS, ETC.

The above is a cut of A. Michenfelder's drug Store, at the corner of Gratiot and Bellevue Aves., Detroit, recently fitted by us. Estimates furnished on application. Send for our illustrated catalogue.

TOILET PAPERS FOR THE DRUG TRADE





STAPLE GOODS. FINEST QUALITY. ORDER OF YOUR JOBBER.

The following named wholesale dealers carry these brands in stock:

Moffit-West Drug Co.,	St. Louis, Mo.
Meyer Bros. Drug Co.,	St. Louis, Mo.
Hopkins-Weller Drug Co.,	St. Louis, Mo.
Meyer Bros. Drug Co.,	Kansas City, Mo.
Ryan Drug Co.,	St. Paul, Minn.
Singer & Wheeler,	Peoria, Ill.
Noyes Bros. & Cutler,	St. Paul, Minn.
Williams, Davis, Brooks & Co.,	Detroit, Mich
T. H. Hinchman & Sons,	Detroit, Mich.
Farrand, Williams & Clark,	Detroit, Mich.
Hornick, Hess & More,	Sioux City, Ia.
Robinson-Pettet Company,	Louisville, Ky.

GARWOOD'S STANDARD PERFUMES

UNEXCELLED FOR FRAGRANCE AND PERMANENCY.

Regular Odors,	: : :	$3.00 per pint.
Special "	: : : :	3.50 "

"LOCUST BLOSSOM,"

PUT UP IN PINT, ENGRAVED, CUT-STOPPER BOTTLES,

$4.00 PER PINT,

Including One Dozen Dime Extracts Locust Blossom on Handsome . . . . . Plaque. . . . . .

SCHANDEIN & LIND,

533 Arch Street, PHILADELPHIA

DRUGGISTS' SUNDRIES.

LATEST NOVELTIES OF

THE CROWN PERFUMERY CO.,

177 NEW BOND STREET, LONDON.

NO. 15

GOLD LABEL SERIES

NO. 1488. GOLD LABEL

PERFUME.

EXTRA CONCENTRATED.

No. 1488—In very rich cartons—$11.00.

GOLD LABEL EAU DE TOILETTE.

No. 1575. 4 oz., $8.00. 6 oz., $12.00.

NO. 1500.

GOLD LABEL POUDRE DE RIZ.

No. 1500. $7.50 per dozen.

GOLD LABEL TOILET SOAP

VERY RICHLY PERFUMED.

No. 1538, - - $6.00 per doz.

GOLD LABEL SACHETS—No. 1593. $4.00 per doz.

Each and all the above are made in the following odors: *Peau de Espagne, Cuir de Russie, Lilas Blanc* and *Crab Apple Blossoms*, and are put up in a style of exceptional beauty and richness.

Discounts according to Quantities. Send for New Illustrated Price List.

Depot of Importation: 25 Elm St., Port of New Haven, Ct.

Where all letters should be addressed.

New York Office, 160 Fifth Avenue.

Sole makers of the world-renowned Crab Apple Blossom Perfume and Crown Lavender Salts.

DEHAMME - DELETTRE'S

WARRANTED

TOOTH BRUSHES

sk any Wholesale Druggist or Brush Dealer for Dehamme-Delettre's or "D. D." Tooth Brushes and confidently guarantee them to your patrons.

☞ Every known style of cut and handle, and numerous original patterns, are comprised in this line.

☞ See that every brush is stamped with the above trade-mark.

The following are Popular Brands of "D. D." Tooth Brushes:

ehamme's Ladies' Brush,	4 rows.	
. S. Taylor's	"	4 and 5 rows.
Marguerite"	"	4 and 5 rows.
The Autocrat"	"	3, 4 and 5 rows.
he "Ivory"	"	4 rows.
he "Pompadour"	"	4 and 5 rows.
he "Philodontos"	"	4 and 5 rows.

"The 400" Brush, 4 rows, fancy.
The "Ivy" " 4 rows, "
"Le Coquelicot" Brush, 4 rows, fancy.
"La Mimosa" " 4 rows, "
"Ta-ra-ra Boom de Aye Brush, 4 rows, fancy
"Jersey Lily" Brush, 4 rows, fancy.
"Prince of Morocco" Brush, 4 rows, fancy.

AND MANY OTHERS.

Beware of Imitations, and refuse substitutes.

Increase your sales by handling tooth brushes that your customers ill call for again.

MENTION THE ERA.

DRUGGISTS' SUNDRIES.

A. H. WIRZ,

913, 915, 917 Cherry Street, : : PHILADELPHIA, PA.

MANUFACTURER OF ALL KINDS OF

BOTTLE STOPPERS

For Corks and Screw Neck, Liquid and Powder Bottles.

OUR NEW STYLE CAPS NEED NOT BE REMOVED.

COLLAPSIBLE TUBES for Colors, Ointments, Pastes, Perfumes, Lithographic and Printing Inks, any length and diameter.

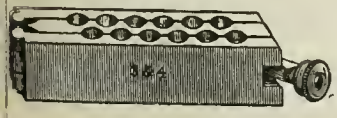
PILL MACHINES to run by hand or steam power.

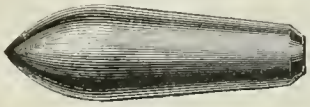
Sole Manufacturers of the COOPER PILL MACHINE, with Reversible Plates.

SUPPOSITORY MOULDS—

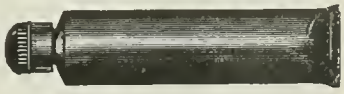
All sizes and shapes, including the approved "Wellcome" shapes for suppositories and bougies.

Samples and Prices on application.



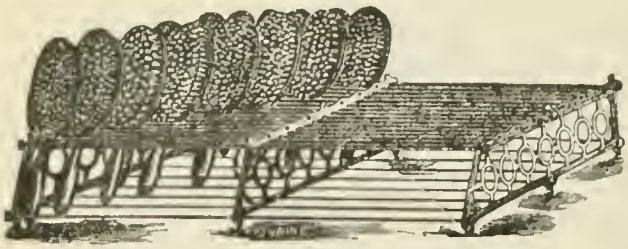


Please Order from your Wholesale Dealer.



THE IMPROVED

GRAVES BRUSH RACK.



Prevents all marring of backs and breaking of bristles. 10 dozen brushes can be displayed in a counter space of 19x32 inches, so that each is in plain view. Each brush can be removed without disturbing any other.

Larger Sales. No Shoplifting.

Less Time. More Profit.

Heavy Nickeled Brass and Bessemer Steel.

Will Last a Lifetime.

No. 1 Rack, 19x32, $10.00. No. 2 Rack, 19x22, $9.00. Delivered to any part of the country by the manufacturers,—

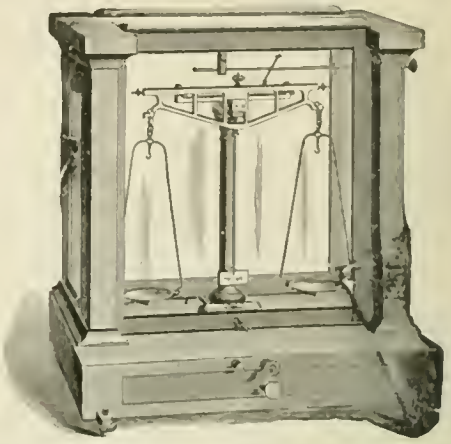
GRAVES BRUSH RACK CO.,

MENTION THE ERA. ROME, N. Y.

EVERY DRUGGIST

Should have a Good Analytical

BALANCE.



Queen & Co.'s new beam instrument, with agate planes, sensitive to $\frac{1}{10}$th of a milligramme. This is the best analytical balance ever offered for the price.

COMPLETE, $40.00 NET.

QUEEN & CO.,

Microscopical Supplies. Dealers in Chemical Apparatus, **PHILADELPHIA.** Chemicals a Gen. Laboral Supplies.

DRUGGISTS' SUNDRIES.

WHITNEY GLASS WORKS

OFFICES:

PHILADELPHIA. NEW YORK. BOSTON. CHICAGO.

Makers of FLINT, GREEN AND AMBER GLASSWARE

SPECIALLY FOR PHARMACEUTICAL CHEMISTS AND PROPRIETAR MEDICINE MANUFACTURERS.

B. G. Dodge,

Lancaster, Pa.

Manufacturer of

CORKS

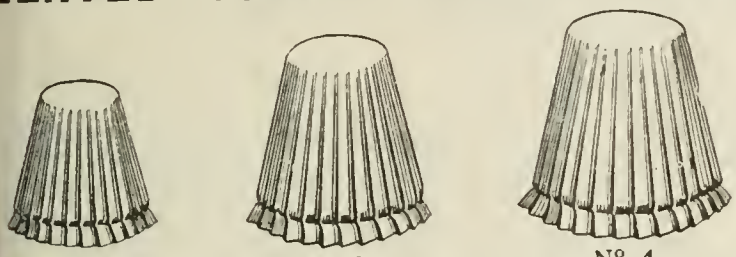
OF ALL DESCRIPTIONS.

XXX Brand Expressly for Druggis

SEND FOR REVISED PRICE LIST.

EVERY DRUGGIST AND MANUFACTURER SHOULD USE

HUNT'S
LEATED PAPER BOTTLE CAPS.



N° 1. N° 3. N° 4.

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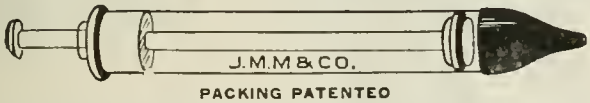

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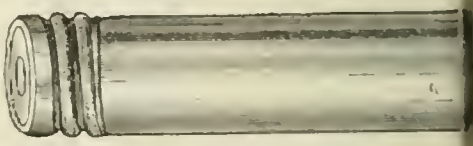

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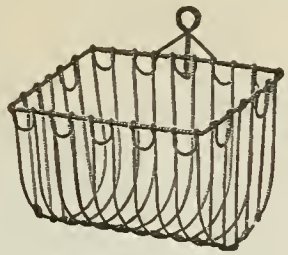

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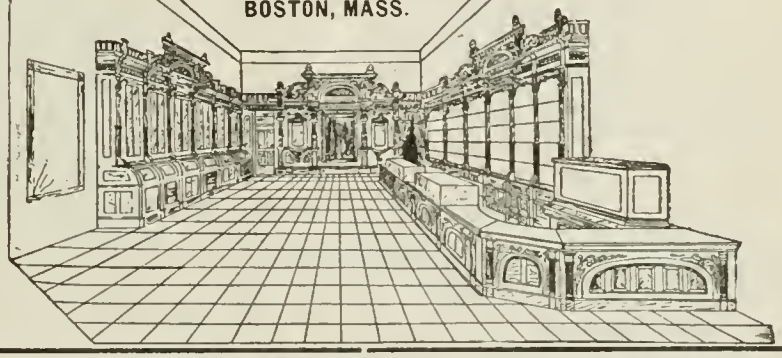

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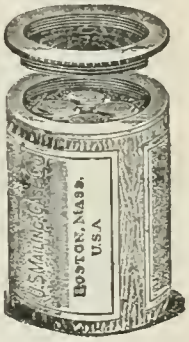

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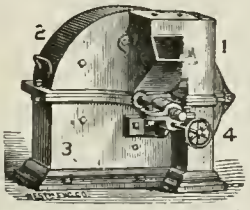

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[S. P. 19.]

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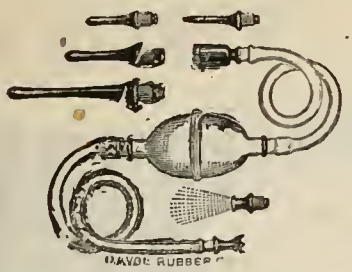

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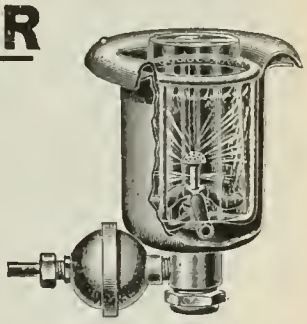

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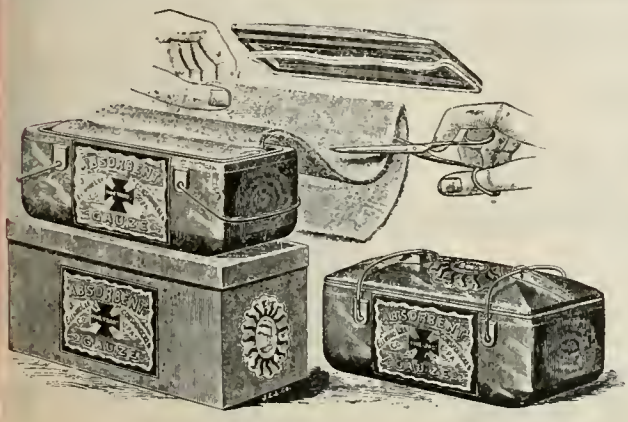

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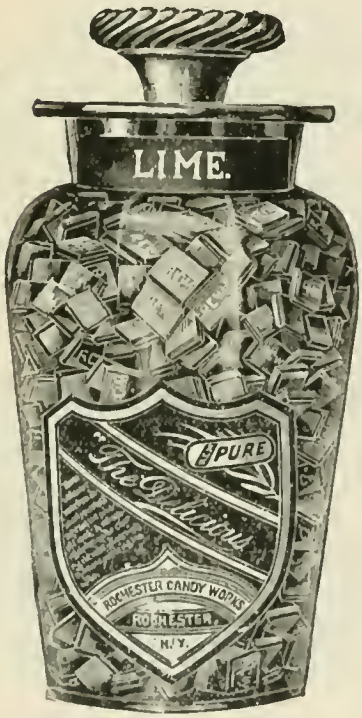

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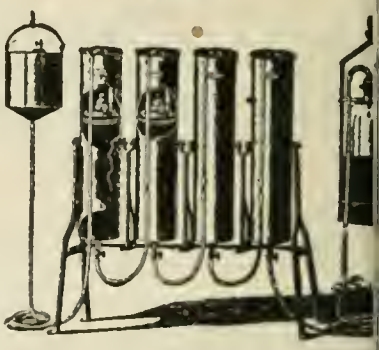

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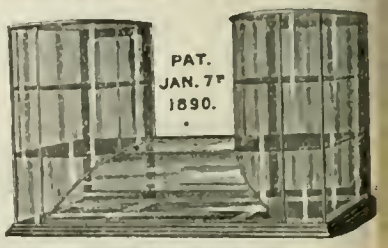

THE EXCELSIOR.

MADE EXPRESSLY FOR THE DRUG TRADE

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SHOEMAKER TABLET MACHINES

Are the Best and only Practical and Successful Machines on the market.

ADAPTED TO BOTH THE MANUFACTURER AND RETAIL DRUGGIST.

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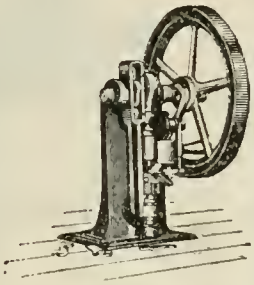

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BEST BUILT AND QUICK ADJUSTMENTS

SIZE A is a small hand machine designed for the retail druggist. Counter space occupied is only 11 inches square.
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ENTION THE ERA.

TREMENDOUS pressure of orders attests the merits of our patented apparatus for using LIQUID CARBONIC ACID. Purchasers this season having tried their outfit write as follows:

"It works splendidly."

"No one having used your Apparatus will return to the old method. It gives me the greatest satisfaction."

Visitors to the World's Fair! See our Exhibit in Machinery Hall, Sec. N, 36 and 37.

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OUR OAK BOXES FOR 1893 are superior in finish to any in the market.

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ORIGINAL DESIGNS IN BLACK AND WHITE

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ENGRAVERS BY ALL PROCESSES

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Write for a copy of "THE ILLUSTRATOR," a monthly journal published by J. Manz & Co., for benefit of business men.

MISCELLANEOUS.

WHY COMPLAIN because trade is slipping away? Are you not, to a certain extent, to blame? Have you studied the wants of your customers, and catered to them? The best drug stores carry

TURKISH TOWELS, BATH MITS,

and other similar goods. They pay better profit than do patent medicines. Do you keep them? Your customers would buy them of you if you did. We are the largest manufacturers of these fabrics in the world. We have constantly in operation 190 looms; we turn out ten miles of toweling daily, and in every conceivable design. We co-operate with customers who handle our goods. Your interests are our interests. Send us your business card and we will snow you what we can do for you. Our little book on Turkish Toweling tells the whole story. Do you want it? *It is yours for the asking.*

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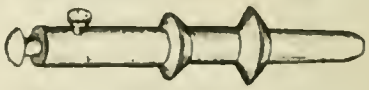
MAKE YOUR OWN TABLETS. DON'T GET LEFT. MAKE YOUR OW TABLETS

1000% Saved.



WILL LAST A LIFETIME.

FOR ½ GRAIN $1 25. FOR 1-2-3 GRAIN $1.50.

Full particulars if desired
AMERICAN TRITURATE MOLD CO.,
1130 South 12th St.,
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Agents Wanted

MAILED ON RECEIPT OF PRICE.

ASK FOR AND GET THE HIGHEST GRADE ONLY.

WEINHAGEN'S MAGNIFYING NORMAL-INDEX FEVER THERMOMETER

Don't take what the Jobber says are just as good. TRY OURS.

Ours are the Highest Grad the market. TRY THEM

Our name and trade mark must be on the back of each. If your jobber don't keep them we will send you prices and supply you.

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LATEST. CHEAPEST. BEST.

METAL HANDLE DAUBERS

SOLD BY JOBBING TRADE GENERALLY.

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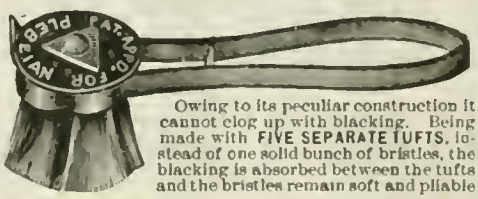

Owing to its peculiar construction it cannot clog up with blacking. Being made with FIVE SEPARATE TUFTS, instead of one solid bunch of bristles, the blacking is absorbed between the tufts and the bristles remain soft and pliable

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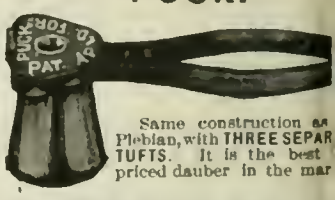

Same construction as Plebian, with THREE SEPAR TUFTS. It is the best priced dauber in the mar

Manufactured by GRAND RAPIDS BRUSH CO.,
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POTASS BICHROMATE $K_2Cr_2O_7$

NEW GLASSCINE LABEL

FOR DRUGGISTS' SHELF WARE.

PATENTED.

These labels are made from transparent sheets of celluloid, and cannot be dist guished from glass labels. Send 8c in stamps for samples and full particulars.

DR. R. R. LANSING,
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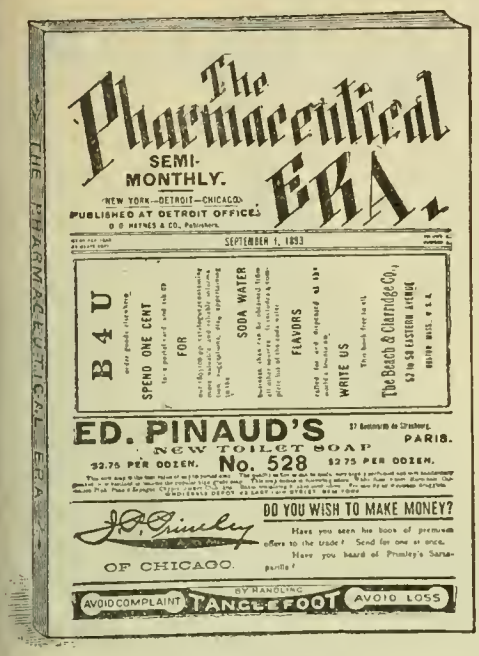
Mention the Era.



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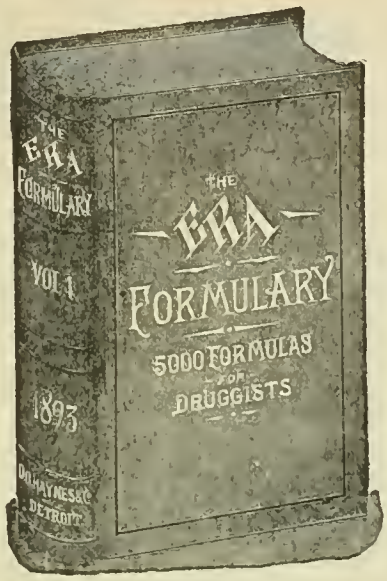

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See Page F.

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FOR THE DRUG TRADE.

D. O. HAYNES & CO., Publishers,

99 Woodward Ave.,

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Branch Offices:
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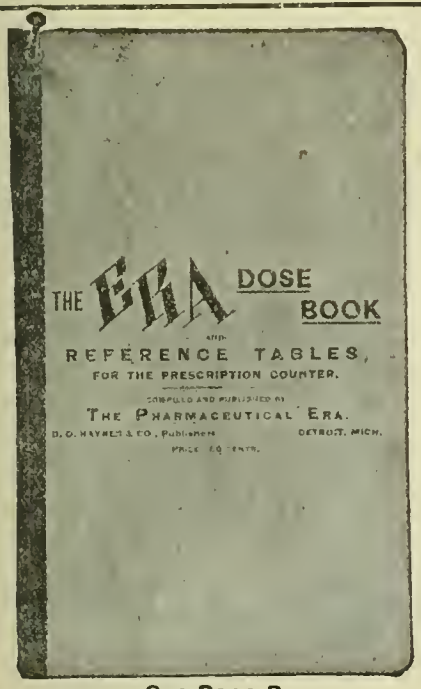
Boston,
Philadelphia,
Chicago.



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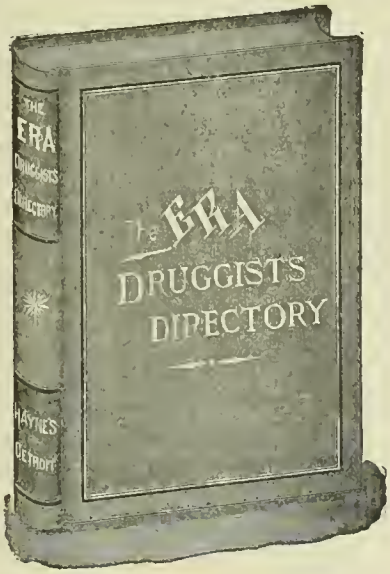

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NOW READY--NEW AND ENLARGED ADDITION.

THE ERA DOSE BOOK

And Reference Tables for the Prescription Counter.

CONTENTS OF NEW EDITION.

A DOSE TABLE—Including all remedies in the U. S., British and German Pharmacopœias and the National Formulary, also many other preparations, all the new remedies, etc. (This list has been increased nearly 200 per cent.)

VETERINARY DOSES—A posological table of all the prominent remedies used in veterinary practice. (List increased nearly 100 per cent.)

TABLE OF DOSE EQUIVALENTS.—Showing the proportional amount of drug contained in each dose of any mixture from 1 ounce to a pint, with any given amount of drug.

TABLE OF SOLUBILITIES.—Showing the solubilities in water, alcohol, ether, chloroform and glycerine, of some 500 different medicinal substances.

LIST OF POISONS WITH ANTIDOTES.—The poisons are arranged in groups, with the antidotes for each group. All clearly arranged for quick reference.

RULES FOR PRESCRIBING AND INCOMPATIBILITIES.—These rules were especially prepared by an experienced pharmacist to aid prescription clerks in their work.

LIST OF LATIN ABBREVIATIONS AND PHRASES.—Comprising all of the important terms used in prescription work.

TABLE OF THERMOMETRIC EQUIVALENTS.—Fahrenheit and Centigrade scales, with instructions for reducing Centigrade degrees to those of Fahrenheit and vice versa.

TABLE OF PERCENTAGE SOLUTIONS.—Being a table of the more common percentage solutions, calculated approximately in sufficient distilled water to make 1 pint.

THE METRIC SYSTEM AND TABLE OF EQUIVALENTS.—A brief explanation of the Metric system, with equivalents and complete tables, showing the equivalents of avoirdupois weights in grams, relation of Troy weight to Metric, etc., etc.

D. O. HAYNES & CO., Publishers,

Price, 50c per copy. DETROIT, MICH.

PRICE, 50 CENTS PER COPY

SAMPLE PAGE.

A DOSE LIST

OF

DRUGS, CHEMICALS AND PHARMACEUTICALS.

Prepared Especially for Reference in Dispensing.

In this list are included all remedies official in the Pharmacopœias of the United States, Great Britain and Germany, also, all preparations contained in the National Formulary, and many others, including New Remedies, Synthetic Compounds, Etc.

COMPILED FROM STANDARD MEDICAL AND PHARMACEUTICAL LITERATURE.

THE DOSES GIVEN ARE FOR ADULTS.

The following rules will serve to proportion the dose according to the age of the patient:

For an adult, suppose the dose to be ..... 1 or 1 drachm (60 grains).
A child under 1 year would require ..... 1/12 " 5 grains.
" 2 " " ..... 1/6 " 8 grains.
" 3 " " ..... 1/4 " 10 grains.
" 4 " " ..... 1/3 " 15 grains.
" 6 " " ..... 1/2 " 1 scruple.
" 11 " " ..... 2/3 " ½ drachm.
" 20 " " ..... 5/6 " 2 scruples.
From 20 to 60 years, the full dose ..... 1 " 1 drachm.
Above 60 years an inverse graduation should be observed.

DOSES FOR CHILDREN—YOUNG'S RULE.—Add 12 to the age and divide by the age. Use the quotient as the denominator of a fraction whose numerator is 1. This fraction will represent the size of dose compared with that for an adult. Example—For a child two years old: 2+12=14. Divide by 2=7. The dose is 1/7 of that for an adult.

ABBREVIATIONS: U. S.—United States Pharmacopœia. Ger.—German Pharmacopœia. Br.—British Pharmacopœia. N. F.—National Formulary.

Absinthium—U. S., Ger.	30 — 40 gr.
Abstractum Aconiti	¼ — ½ gr.
Asphidosperma	5 — 20 gr.
Belladonnæ	⅙ — 1½ gr.
Cannabis Indica	1 — 3 gr.
Conii	1 — 2 gr.
Digitalis	1 — 3 gr.
Gelsemii	1 — 2 gr.
Hyoscyami	2 — 5 gr.
Ignatiæ	1 — 3 gr.
Ipecacuanhæ	3 — 30 gr.
Jalapæ	6 — 10 gr.
Nucis Vomicæ	¼ — ½ gr.
Physostigmatis	5 — 15 gr.
Pilocarpi	6 — 30 gr.
Podophylli	2 — 5 gr.
Senegæ	5 — 10 gr.
Valerianæ	10 — 15 gr.
Veratri Viridi	1 — 2 gr.
Acetal	1 — 2 dr.
Acetanilidum—U. S., Br., Ger.	3 — 15 gr.
Acetum Digitalis—Ger.	10 — 60 min.
Lobelinæ	¼ — 2 dr.
Opii—U. S.	5 — 15 min.
Sanguinaria	5 — 60 min.
Scillæ—U. S., Br., Ger.	10 — 30 min.
Acidum Aceticum Dilutum—U. S., Br., Ger.	2 — 4 fl. dr.
Agaricum	⅙ — 1½ gr.
Alphatoluicum	1 — 3 gr.
Arsenosum—U. S., Br., Ger.	1/60 — 1/16 gr.
Acidum Boricum—U. S., Br., Ger.	10 — 30 gr.
Camphoricum	15 — 30 gr.
Carbolicum—U. S., Br., Ger.	1 — 3 gr.
Carbolicum Liquefactum—Br., Ger.	1 — 4 min.
Cathartinicum	4 — 6 gr.
Chromicum—U. S., Br., Ger.	1/24 — ¼ gr.
Citricum—U. S., Br., Ger.	10 — 30 gr.
Cubebicum	2 — 10 gr.
Formicum—Ger.	5 min.
Gallicum—U. S., Br.	5 — 30 gr.
Gynocardicum	⅓ — 3 gr.
Hydrobromicum Dilutum—U. S., Br.	½ — 2 fl. dr.
Hydrochloricum—U. S., Br., Ger.	5 — 10 min.
Hydrochloricum Dilutum, U. S., Br., Ger.	10 — 30 min.
Hydrocianicum	See Acidum Phenylpropiolicum.
Hydrocyanicum Dilutum—U. S., Br.	1 — 3 min.
Hypophosphorosum Dilutum—U. S.	10 — 60 min.
Iodicum	1 — 4 gr.
Lacticum—U. S., Br., Ger.	½ — 2 fl. dr.

The Pharmaceutical ERA.

SEMI-MONTHLY.

THE PHARMACEUTICAL ERA.

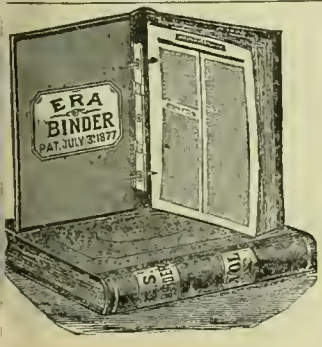
[E history of the PHARMACEUTICAL ERA has been one of rapid growth, and its success is as apparent to its readers gratifying to its publishers and editors. Primarily, this ess is because there existed a vacancy for a publication ch would occupy the field undertaken by the ERA. Its cy has been a broad and liberal one, with the simple inten- of giving the drug trade what it wants, and its advance- it has forcibly demonstrated how correctly these wants were mated. It was evident from the beginning that the readers he drug trade were interested in information regarding the g news, and drug trade topics, as well as practical pharm-, and along these three lines have the ERA's best efforts n exerted. An epitomized history may be of interest.

387 In January the first number was presented, con- sisting of 32 reading pages, two-column measure, ied, with limited but high-class advertising. This make-up s continued until the latter part of the following year, with stantly increasing advertising patronage.

388-90 During the second year a change was deemed advisable, because of the increasing import- e of news and trade features, and in October, 1888, the ARMACEUTICAL ERA SUPPLEMENT was established to ac- nmodate this class of material. This was a separate monthly blication, at first of 16 pages, three column measure, issued 15th of each month. Both editions were increasingly sperous, and were continued as distinct publications until close of 1890.

891 By the close of the year 1890, both had grown to such proportions, some 80 pages each, that another nge was necessary. This change was the consolidation of two editions into a *Semi-Monthly* publication, each issue to mbine the distinct features of both, and in this form it has en since maintained, with a steady increase in all depart- nts. During the year 1891, the ERA gave 32 reading pages *mi-Monthly*, a yearly volume of 768 pages, exclusive of the vertisements, and more than twice as much material as was inted by any other pharmaceutical journal in the United ates.

892 During the past year improvement was steady and apparent in each number. Extra pages were ded. "1000 selected formulas," "Question Box" increased, rsonal sketches, etc., and its whole course was of a nature hich rapidly increased its subscription list and augmented advertising patronage. On quantity and quality of inform- ion, on typographical excellence, and on logical arrangement, e ERA rests its claims. What it has been and is, the drug ade knows.



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For the convenience of subscribers we supply a good serviceable binder, which holds one volume (6 months) *with* the advertisements, or the copies for one year (two volumes) *without* the advertisements. Price, 75 cents *postpaid.*

THE ERA FOR 1893.

1,152 Pages Solid Reading Matter during the Year.

The ERA now prints 48 pages of reading matter in each issue, **96 pages per month, 1152 pages for the year;** this makes **three times** the amount of reading material offered by any other drug journal in this country. The reading matter is all carefully classified into three general departments, viz.:

1. The "Pharmaceutical Department" is devoted to original and selected papers; practical pharmacy; "Selected Formulas"; "Question Box," etc., etc.

The collection of 5000 Formulas printed in the Era Formulary is continued in the Pharmaceutical Era beginning with the issue of July 1, 1893. Each issue of the journal contains about 50 selected formulas, printed in response to inquiries from subscribers.

2. The "News Department" contains letters from all the leading drug centres, written by our own paid correspondents, with portraits and personal sketches of leading pharmacists; reports of Associations, Boards, Colleges, etc., etc., and the Correspondence Column for the interchange of thought and suggestions of our readers.

3. The "Trade Department" has been materially increased and improved this year. "Trade Comment," Market Reports, articles on trade subjects, such as advertising, conduct of business, increase of trade, etc. The "Trade Notes" keep our readers informed of the new goods, novelties, etc., offered by the manufacturers. Portraits and sketches of prominent manufacturers and jobbers, World's Fair letters, and descriptions of large institutions, are features of this department.

A full index goes with each number, and every six months a complete index of the volume (12 numbers) is printed.

The growth of the ERA for the past seven years has been steady and strong; it will continue to grow, improve and grow stronger.

Our aim is to make it the ideal drug paper of America, so complete and so valuable that no drug store can afford to be without its assistance.

SUBSCRIPTION.—$2.00 per year in advance. Foreign subscriptions $1.00 extra for postage.

SPECIAL SUBSCRIPTION OFFER.

Here is our latest and the *most liberal* offer we ever made for new subscribers:

WE CALL IT

88

ORDER BY NUMBER.

- 24 Copies of the Pharmaceutical Era for 1894. Regular price $2.00.
- 1 copy of each issue of this year after order is received.
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- 1 copy Era Key to the U. S. P. The new U.S.P. in a nutshell. Regular price 25c.

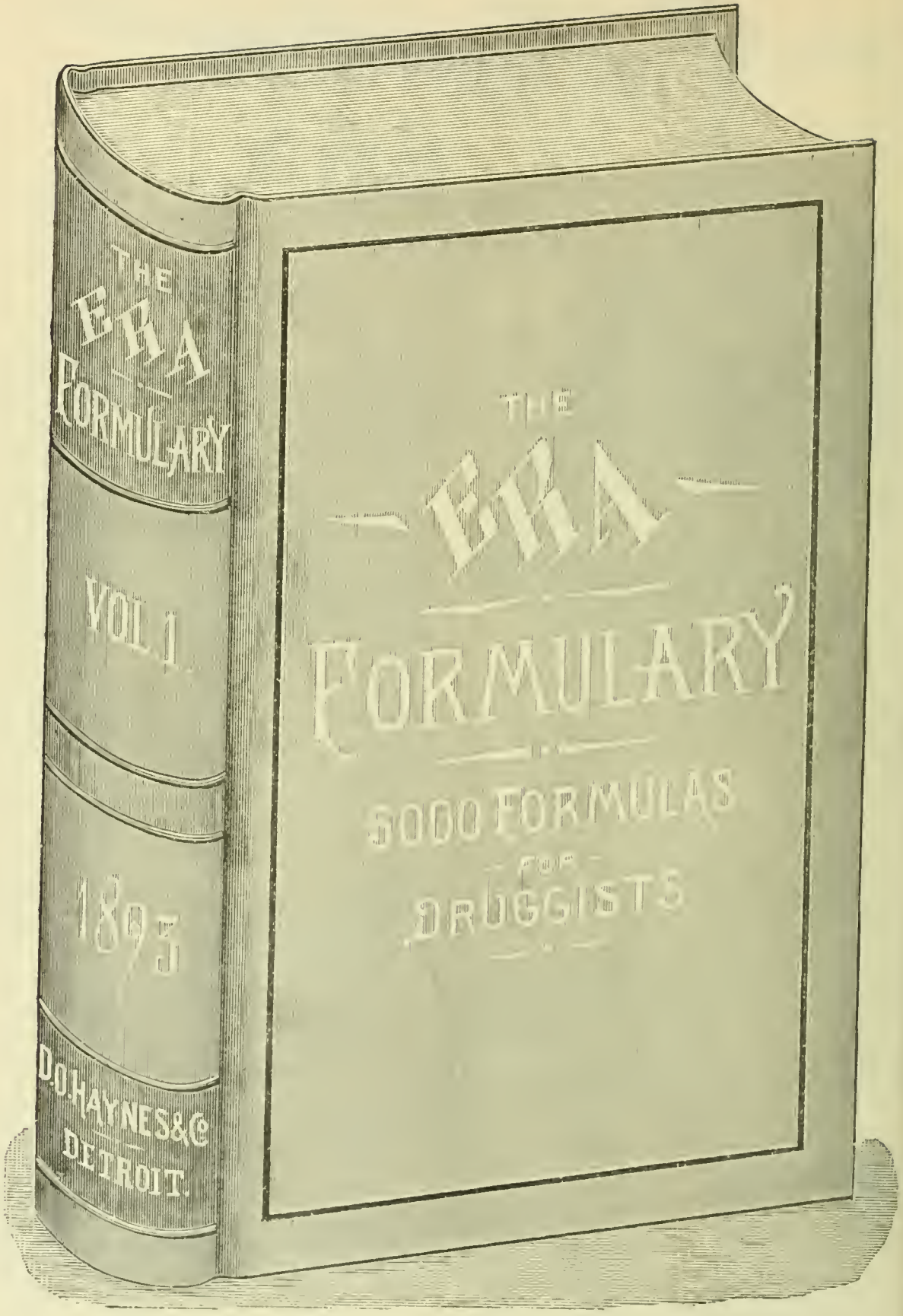
ALL COMPLETE AND DELIVERED FOR ONLY $2.00

Order direct, through your jobber, or give order to your jobbers's agent. Payment *must* accompany all orders sent to us direct. This offer will *positively* be withdrawn at the end of this year and is only good on orders received during November and December of 1893.

D. O. HAYNES & CO.,
DETROIT, MICH.

Cut this out and send it with order.

D


THE
ERA
FORMULARY
VOL 1
1895
D.O.HAYNES&Co
DETROIT.
THE
ERA
FORMULARY
5000 FORMULAS
FOR
DRUGGISTS

THE ERA FORMULARY.

5,000 Formulas for Druggists.

The most important book in any drug store is a formula book, but in many instances ıe books at hand are unsatisfactory. Appreciating this fact, and the need for a good eliable source for any formula wanted, we have prepared the ERA FORMULARY, which we onsider the most complete formula book in existence for the use of the druggist. It has een compiled specially to meet his desires. Many of the formulas contained within it are riginal, contributed especially to the ERA, and many of them receiving prize awards for ıeir excellence.

In gathering the formulas, we have examined several hundred volumes, including such vorks as Hager's; the Pharmacopœias of different lands; all the best known formula ooks; the proceedings of the A. P. A.; files of all the leading journals; and have selected rom them, *the best*. It has been necessary to gather in this manner several thousand forıulas, from which the choice has been made. The work is peculiarly what it claims to be, a reat collection of receipts and processes, for application in pharmacy, in the household, in he industries, and for general purposes. The formulas are expressed in English, and suffiient description of working methods is presented to insure success in every preparation.

The Contents of this Book are divided into NINE PARTS, as follows:

ART 1—**UNOFFICIAL PHARMACEUTICAL PREPARATIONS.** Embracing formulas for preparations not contained in the Pharmacopœia or National Formulary, such as elixirs, syrups, tinctures, ointments, wines, waters, powders, effervescent salts, etc.

ART 2—**PROPRIETARY PREPARATIONS.** Appreciating the demand for formulas for proprietary medicines, we have here collected a large number of formulas which are presumed to more or less closely imitate these preparations. We give them as we find them, with the idea that they may prove suggestive to the druggist of formulas for preparations of his own devising and compounding.

ART 3—**TOILET ARTICLES.** Preparations for the hair, such as tonics, dyes, perfumes, pomades, cosmetiques, depilatories, waxes, etc.; for the face and skin, powders, creams, soaps, application for frost bites, chapped hands, freckles, chilblains, etc.; for the teeth, powders, pastes, liquids, perfumes, etc.; articles for the nursery, and a large variety of perfumes, toilet waters, etc.

ART 4—**VETERINARY REMEDIES.** Remedies for diseases of horses, cattle, swine, dogs, poultry, and domestic animals in general, for outward and inward application, as liniments, ointments, physic balls, condition powders, etc., etc.

PART 5—FAMILY MEDICINES. Blood purifiers, salves, liniments, syrups, cordials, and remedies for minor ailments, as headache, toothache, coughs, colds, croup, etc., etc.

PART 6—HOUSEHOLD FORMULAS. For domestic employment, washing powders, soaps, general cleansing methods, domestic wines, preserves, flavoring extracts, vermin poisons, dyes, glues, pastes, etc., etc.

PART 7—TECHNICAL FORMULAS. Processes and formulas employed in an industrial and economic way, as bleaching methods, photography, cements, lacquers, pastes, colored fires, show globe colors, etc.

PART 8—PAINTS, VARNISHES, ETC. Receipts for mixing colors and pigments, floor stains, polishes, varnishes for wood work and instruments, black board slatings, etc.

PART 9—MISCELLANEOUS AND UNCLASSIFIED. Soda syrups and flavoring extracts and mineral waters, are types of a class of material that is grouped into one division, which contains a very large number of select formulas, covering a wide range of usefulness.

NOTE THIS. This series of 5,000 Formulas will be continued in *The Pharmaeutical Era*, beginning No. 5001, in the issue of **July 1, 1893.** The book will contain he *best* lot of druggists' formulas published; the collection will be constantly added to in the ournal, and we shall undertake to furnish each subscriber WITH ANY FORMULA HE MAY DEIRE. We are in this formula business to stay, for we appreciate its importance to druggists.

THE PRICE OF THE

ERA FORMULARY

IS $5.00 PER COPY, POSTPAID.

D. O. HAYNES & CO., Publishers, DETROIT, MICH.

THE ERA KEY

NOW READY.

TO THE U. S. P.

1893.

A complete list of all the Drugs, Chemicals and Preparations of the new U. S. Pharmacopœia, giving the Official Title, Common Name, Synonyms, the dose and strength of each. Conveniently arranged for quick reference and small enough to carry in the vest pocket.

PRICES (including delivery):

Single Copies, .	$ .25	25 Copies for .	$4.50
5 " " .	1.00	50 " " .	8.00
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for each of your clerks and for each physician who send you prescriptions.

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16 *THE ERA KEY TO THE U. S. P.*

Cinchoninæ Sulphas—*Cinchonine Sulphate.*
DOSE: 1 to 30 grs. (0.0648 to 1.944 gms.)

Cinnamomum Cassia—*Cassia Cinnamon*—Cassia Bark.
The bark of the shoots of one or more undetermined species of Cinnamomum grown in China (Chinese Cinnamon).
DOSE: 10 to 30 grs. (0.648 to 1.944 gms.)
Preps: Tinctura Cardamomi Composita. Tinctura Catechu Composita. Tinctura Lavandulæ Composita.

Cinnamomum Saigonicum—*Saigon Cinnamon.*
The bark of an undetermined species of Cinnamomum.
DOSE: 10 to 30 grs. (0.648 to 1.944 gms.)

Cinnamomum Zeylanicum—*Ceylon Cinnamon.*
The inner bark of the shoots of Cinnamomum zeylanicum.
DOSE: 10 to 30 grs. (0.648 to 1.944.)
Preps: Pulvis Aromaticus. Tinctura Cinnamomi.

Coca—*Erythroxylon.*
The leaves of Erythroxylon Coca.
DOSE: ½ to 1 dr. (1.944 to 3.888 gms.)
Prep: Extractum Coca Fluidum.

Cocainæ Hydrochloras—*Cocaine Hydrochlorate.*
The hydrochlorate of an alkaloid extracted from Coca.
DOSE: ⅙ to 2 grs. (0.0081 to 0.1296 gms.)

Coccus—*Cochineal.*
The dried female of Coccus cacti.
DOSE: ⅛ to ½ gr. (0.0108 to 0.0324 gms.)

Codeina—*Codeine.*
An alkaloid extracted from Opium.
DOSE: ¼ to 3 grs. (0.0162 to 0.1944 gms.)

Colchici Radix—*Colchicum Root.*
The corm of Colchicum autumnale.
DOSE: 2 to 8 grs. (0.1296 to 0.5184 gms.)
Preps: Extractum Colchici Radicis. Extractum Colchici Radicis Fluidum. Vinum Colchici Radicis.

Colchici Semen—*Colchicum Seed.*
The seed of Colchicum autumnale.
DOSE: 1 to 5 grs. (0.0648 to 0.324 gms.)
Preps: Extractum Colchici Seminis Fluidum. Tinctura Colchici Seminis. Vinum Colchici Seminis.

Collodium—*Collodion.*
Preps: Collodium Flexile. Collodium Stypticum.

Address D. O. HAYNES & CO., Publishers, DETROIT, MICH

The ERA

NEW EDITION JAN. 1, 1894.

DRUGGISTS DIRECTORY.

THE ONLY DIRECTORY OF THE DRUG TRADE OF THE UNITED STATES.

Contents Divided into Four Parts, as Follows:

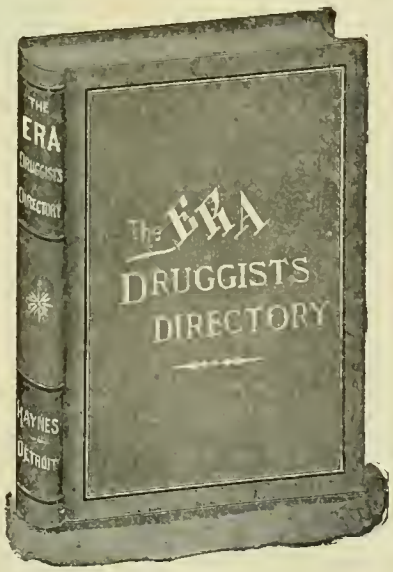
ART I—**WHOLESALE DRUGGISTS**—A carefully revised list of these jobbers in the United States.

ART II—**RETAIL DRUGGISTS**—A full list of all these 37,000 and more retailers arranged alphabetically by **States, Postoffices** and **Firms,** giving the specific street address of each druggist in the larger cities. Fully revised by **direct** canvass of the trade.

ART III—**MANUFACTURERS**—In this part we give a list of the firms who **Supply** the drug trade, with specific **Address** and **Business** of each firm, and arranged by States and Cities for quick reference.

ART IV—**CLASSIFIED BUSINESS DIRECTORY**—This department is an indexed directory of the goods manufactured and sold by the patrons of the work.

Robert M. Green Co., Philadelphia, Pa.—Ve beg to say, unsolicited, a few words of ommendation about the remarkable accurcy of your "ERA Druggists Directory.")uring the winter we sent out an edition f 50,000 Advance Circulars, 30,000 of hich were addressed by ourselves from it, nd the remaining 20,000 to the confectionrs of the United States by the * * * *)irectory Co., of Philadelphia. The total umber returned undelivered from among he addresses furnished by your book did ot exceed 30, or about 1-10th of one per ent, while the "dead" names used by the * * * Co. has amounted so far to 860, r 4 3-10ths per cent, and the latter are till straggling in at the rate of 5 to 10 per lay, although it has been over a month ince the last one left this office.



L. H. Harris Drug Co., Pittsburgh, Pa.—The ERA Druggists Directory came to hand within the past few days, and we take pleasure in enclosing check for the amount of our subscription. We have examined the Directory somewhat carefully, and find in it a measure of completeness and accuracy we had not thought possible to give a work of this kind. Complimenting you on your success, we remain.

W. B. Eddy & Co., Whitehall, N. Y.—We beg to enclose you our check for $7.00 in payment of the ERA Druggist's Directory and Pharmaceutical ERA. We desire to congratulate you on the completeness of the Directory, and must say that it is a publication that we should have hard work to get along without.

Price of the Directory, - - - $5.00 per copy.

A NEW EDITION.

We are now revising the Directory by direct canvass of the entire drug trade, and expect to publish this revised or THIRD EDITION by JANUARY, 1894.

D. O. HAYNES & CO., Publishers,
DETROIT, MICH.

FOR THE CONVENIENCE OF OUR CUSTOMER

we have arranged with the following Wholesale Druggists to take orders for "The E Publications." Orders sent to us direct must be accompanied with payment, as we ca not open accounts for these small amounts.—D. O. HAYNES & Co.

ALABAMA.
BIRMINGHAM ..... Nabers, Morrow & Sinnige.
MOBILE..... Mobile Drug Co.
MONTGOMERY..... Montgomery Drug Co.

ARKANSAS.
LITTLE ROCK ..... C. J. Lincoln Co.

CALIFORNIA.
LOS ANGELES. ..... F. W. Braun & Co.
SACRAMENTO.. ..... Kirk, Geary & Co.
SAN FRANCISCO..... Langley & Michaels Co.
Mack & Co.

COLORADO.
DENVER..... W. A. Hover & Co.

CONNECTICUT.
HARTFORD ..... Talcott, Frisbie & Co.
NEW HAVEN..... Chas. W. Whittlesey & Co.

DELAWARE.
WILMINGTON..... Z. James Belt.

GEORGIA.
ATLANTA..... John B. Daniel.
Lamar & Rankin Drug Co.
MACON..... Henry J. Lamar & Sons.
SAVANNAH ..... Solomons & Co.

ILLINOIS.
CHICAGO..... Lord, Owen & Co.
Morrisson, Plummer & Co.
Peter Van Schaack & Sons.
PEORIA..... Colburn, Birks & Co.
Singer & Wheeler.
QUINCY..... Sommer, Lynds & Co.

INDIANA.
EVANSVILLE..... Chas. Leich & Co.
INDIANAPOLIS ..... Indianapolis Drug Co.
Daniel Stewart.

IOWA.
BURLINGTON..... Churchill Drug Co.
CLINTON..... Olney & McDaid.
COUNCIL BLUFFS..... Harle, Haas & Co.
DES MOINES..... Hurlbut, Ward & Co.
DUBUQUE..... W. H. Torbert.
FORT MADISON..... Geo. H. Schafer & Co.
KEOKUK.. ..... Wilkinson & Co.
OTTUMWA.. ..... J. W. Edgerly & Co.

KANSAS.
WICHITA..... C. E. Potts Drug Co.

KENTUCKY.
LOUISVILLE..... Neat-Richardson Drug Co.
Arthur Peter & Co.
Robinson-Pettet Co.
OWENSBOROUGH..... Mullen & Haynes.

LOUISIANA.
NEW ORLEANS..... E. J. Hart & Co.
I. L. Lyons & Co.

MAINE.
PORTLAND..... Cook, Everett & Pennell.
H. H. Hay & Son.

MARYLAND.
BALTIMORE..... John B. Hurtt & Co.

MASSACHUSETTS.
BOSTON ..... Cutler Bros. & Co.
Gilman Bros.
Smith, Benedict & Co.
Weeks & Potter Co.

MICHIGAN.
DETROIT..... Farrand, Williams & Clark.
T. H. Hinchman & Sons.
GRAND RAPIDS..... Hazeltine & Perkins Drug Co.

MINNESOTA.
DULUTH..... Sagar Drug Co.
MINNEAPOLIS.. ..... Lyman-Eliel Drug Co.
ST. PAUL..... Noyes Bros. & Cutler.
Ryan Drug Co.

MISSISSIPPI.
NATCHEZ..... F. A. Dicks.

MISSOURI.
KANSAS CITY..... Woodward, Faxon & Co.
ST. JOSEPH..... H. M. Garlichs.
ST. LOUIS..... Collins Bros. Drug Co.
Daugherty-Crouch Drug Co.
Moffitt-West Drug Co.

NEBRASKA
LINCOLN..... H. T. Clarke Drug Co.
OMAHA..... E. E. Bruce & Co.
Richardson Drug Co.

NEW JERSEY.
NEWARK..... C. B. Smith & Co.

NEW YORK.
ALBANY..... Douw H. Fonda Drug Co.
McClure, Walker & Gibson.
AUBURN..... Chas. H. Sagar Co.
BUFFALO ..... F. S. Hubbard & Co.
Plimpton, Cowan & Co.
NEWBURGH..... Theo. Merritt.
NEW YORK CITY..... C. N. Crittenton Co.
Hall & Ruckel.
Lehn & Fink.
McKesson & Robbins.
R. W. Robinson & Son.
W. H. Schieffelin & Co.
Tarrant & Co.
H. W. Williams & Co.
SYRACUSE..... Potter & King.
Chas. W. Snow & Co.

OHIO.
CINCINNATI..... Standard Drug Co.
Stein-Vogeler Drug Co.
CLEVELAND ..... Benton, Myers & Co.
Strong, Cobb & Co.
COLUMBUS..... Kauffman-Lattimer Co.
TOLEDO ..... Walding, Kinnan & Marvin.

OREGON.
PORTLAND..... Blumauer-Frank Drug Co.
Snell, Heitshu & Woodard Co.

PENNSYLVANIA.
PHILADELPHIA..... Aschenbach & Miller.
Robt. Shoemaker & Co.
Shoemaker & Busch.
Val H. Smith & Co.
Smith, Kline & French Co.
Wm. R. Warner & Co.
READING..... John B. Raser.

RHODE ISLAND.
PROVIDENCE..... Blanding & Blanding.

TENNESSEE.
MEMPHIS. ..... W. N. Wilkerson & Co.
NASHVILLE..... Berry, Demoville & Co.

TEXAS.
DALLAS..... Meyer Bros. Drug Co.
FORT WORTH..... H. W. Williams & Co.
WACO..... Behrens Drug Co.

VERMONT.
BURLINGTON..... Burlington Drug Co.

VIRGINIA.
LYNCHBURG ..... W. A. Strother & Son.
RICHMOND..... Purcell, Ladd & Co.

WASHINGTON.
SEATTLE .. .. Stewart & Holmes Drug Co.
SPOKANE..... Spokane Drug Co.

WEST VIRGINIA.
WHEELING..... Logan Drug Co.

WISCONSIN.
MILWAUKEE..... Chas. Baumbach Co.
F. Dohmen Co.
Greene & Button Co.

SPECIAL SUBSCRIPTION OFFER 88—See Page C.

ure Whiskey for Medicinal Purposes.

It is a leading trait of character of the American people to ascertain the finest quality of the world's products in every line of consumption, use or wear.

The result of the search for a pure stimulant of the best quality is the adoption of the

Mount Vernon Pure Rye Whiskey,

by that portion of our people who desire to obtain and have the ability to pay for the highest grade.

It is bottled at the distillery under an absolutely satisfactory guaranty of original condition and purity, as distilled and aged in the Government bonded warehouses.

Necessarily the price must have reference to the quality.

We give below a partial list of the wholesale dealers of whom you can purchase ese whiskies. The goods are bottled in full quarts, fives, pints, half-pints, quarter-pints id ounces, and in case you have any difficulty in securing supplies we will be pleased to ive you communicate with us, and we will tell you where you can obtain them.

Very truly yours,

THE COOK & BERNHEIMER CO.,

Sole Agents, NEW YORK CITY.

ile, Dingley & Co.....Montgomery, Ala.
M. Sparks.....Fort Smith, Ark.
e C. J. Lincoln Co.....Little Rock, Ark.
A. Hover & Co.....Denver, Col.
mar & Rankin Drug Co.....Atlanta, Ga.
iller & Fuller Co.....Chicago, Ill.
orrisson, Plummer & Co.....Chicago, Ill.
. Altman.....Chicago, Ill.
nger & Wheeler.....Peoria, Ill.
he Indianapolis Drug Co.....Indianapolis, Ind.
Toepp & Co.....South Bend, Ind.
ulman & Beggs.....Terre Haute, Ind.
arle, Haas & Co..... .....Council Bluffs, Ia.
urlbut, Ward & Co.... .....Des Moines, Ia.
ornick, Hess & More.....Sioux City, Ia.
oPike & Fox.....Atchison, Kan.
rthur Peter & Co.....Louisville, Ky.
he Robinson-Pettet Co.....Louisville, Ky.
L. Lyons & Co.....New Orleans, La.
nth Bros. & Co.... .....Baltimore, Md.
'inkelman & Brown Drug Co.Baltimore, Md.

Gilman Bros.....Boston, Mass.
T. H. Hinchman & Sons.....Detroit, Mich.
Hazeltine & Perkins Drug Co..Gd. Rapids, Mich.
Lyman-Eliel Drug Co.....Minneapolis, Minn.
Ryan Drug Co.....St. Paul, Minn.
Mayo, Weaver & Sykes.....Columbus, Miss.
Meyer Bros. Drug Co.....Kansas City, Mo.
The C. D. Smith Drug Co.....St. Joseph, Mo.
VanNatta-Lynds Drug Co.....St. Joseph, Mo.
Meyer Bros. Drug Co.....St. Louis, Mo.
Moffit-West Drug Co.....St. Louis, Mo.
Richardson Drug Co.....Omaha, Neb.
Wm. Coulson Drug Co.....Buffalo, N. Y.
Lehn & Fink.....New York, N. Y.
McKesson & Robbins.... .... New York, N. Y.
W. H. Schieffelin & Co.....New York, N. Y.
C. W. Snow & Co ....Syracuse, N. Y.
J. J. Alden..... ...Troy, N. Y.
J. H. Sheehan & Co..... ...Utica, N. Y.
Williams & England.....Utica, N. Y.
Standard Drug Co.....Cincinnati, Ohio.

Weldeman Co..... .....Cleveland, Ohio.
D. Kelly..... .....Columbus, Ohio.
Walding, Kinnan & Marvin....Toledo, Ohio.
Snell, Heitshu & Woodard Co...Portland, Or.
Aschenbach & Miller .....Philadelphia, Pa.
Robert Shoemaker & Co.....Philadelphia, Pa.
The L. H. Harris Drug Co.....Pittsburgh, Pa.
George A. Kelly Co.....Pittsburgh, Pa.
Blanding & Blanding ....Providence, R. I.
G. L. Claflin & Co..... Providence, R. I.
W. N. Wilkerson & Co.....Memphis, Tenn.
Berry, Demoville & Co ... .Nashville, Tenn.
Meyer Bros. Drug Co.....Dallas, Tex.
Conklin, George & Gaines.....Houston, Tex.
San Antonio Drug Co.....San Antonio, Tex.
The Behrens Drug Co.....Waco, Tex.
Purcell, Ladd & Co.....Richmond, Va.
The Stewart & Holmes Drug Co., Seattle, Wash.
The Logan Drug Co. .....Wheeling, W. Va.
Hadley-Gerber Co.....Milwaukee, Wis.

Purity
Standard Quality
Rich Bouquet and Flavor

Duroy Wines possess all the above qualitie
Sold by all leading druggists in America

WRITE FOR SAMPLES AND PRICES.

ADDRESS, DUROY & HAINES,
SANDUSKY, OHIO

MENTION THE ERA.

WINES, LIQUORS & MINERAL WATERS.

Clarke's Pure Rye—the Peer of Any.

A little Plain Talk to the Druggists of the U. S.

We submit the following questions:

Do you not, as a general rule, pay more attention to the grade and quality of your purchases of your various oils, varnis paints, etc., than you do to the **Brand of Whiskey** that you buy?

Is it not a fact that the matter of a few cents less per gallon, or one or two per cent greater discount, very often determ what brand of whiskey you purchase?

We would ask you to look on this subject in its true light. Is it not your experience that there is no article kept in y stock about which a customer is more exacting (and deservedly so) than the whiskey he buys of you.

You also know that your customers do not buy their liquors indiscriminately. Whether there is any good reason for not, we think you will admit that the average patron looks upon the purchase of his liquors as a *private* transaction, and if brand of whiskey that you sell him meets with his approval, you are certain to retain his trade. In order to do this you must him an *honest brand of goods.*

We have spent thousands of dollars in printer's ink, to convince you of the intrinsic merits of

CLARKE'S PURE RYE

an absolutely pure, straight, all rye whiskey, not a grain of corn being used i manufacture. Made from the finest and healthiest rye procurable.

(See the PHARMACEUTICAL ERA of June 15th, 1893, for a detailed accoun the process of manufacture of Clarke's Pure Rye Whiskey.)

We absolutely control the distribution of this celebrated brand for the distillers in the Un States, and we can positively guarantee Clarke's Pure Rye to be all we claim for it.

Honest goods at an *honest* price.

We ask $8.00 per dozen, handsomely labeled, put up in clear, flint glass bottles, 5's to the gallon, dozen in a case. Each bottle bears U. S. Chemist's certificate of purity.

You can also buy Clarke's Pure Rye in bulk, either in bond or tax paid and re-guaged.

We have now arranged that a purchaser may buy a single barrel in bond, if desired.

Order of your wholesale druggists, or of your friends,

COLBURN, BIRKS & CO., Peoria, I

P. S.—Interesting literature sent on application.

Sole distributors for the distillers in the U. S.

[S. P. 22.]

DIRECTORS

JOHN C. WEIDEMAN, ERNST J. SILLER, CHRISTIAN NARTEN, HENRY W. WEIDEMAN, GEO. W. BARNES.

'HE WEIDEMAN COMPANY

53, 55, 57 & 59 Water St., CLEVELAND, O.

WHOLESALE DISTRIBUTORS OF

'YE, BOURBON AND MALT WHISKIES

IN BOND AND TAX PAID.

STERN RYES.

Bridgeport, 89, 90, 91, 92.
Dillinger, 88, 89, 90, 91, 92.
Dougherty, 88, 89, 90, 91, 92.
Gibson, 88, 89, 90, 91, 92.
Golden Wedding, 88, 89, 90, 91, 92.
Guckenheimer, 88, 89, 90, 91, 92.
Meadville, 90, 91, 92.
Mt. Vernon, barrels, 86, 88, 89, 90, 91, 92.
Mt. Vernon, original half-barrels, 89, 91, 92.
Monticello, 91, 92.
Tom Moore, 90, 91, 92.
Montrose, 90, 91, 92.
Orient, 90, 91, 92.
Overholt, 89, 90, 91, 92.
Sherwood, 92.
Somerset, 90, 91, 92.
Sunnyside, 91, 92.

STERN RYES.

Edgewater, 89.
Elk Run, 90, 91.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 89, 90.
Nelson, 89, 90.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Susquehanna, 90.
D. Rohrer, 89, 90, 91, 92.
Sunnyside, 90.

NTUCKY BOURBONS—Sour Mashes.

Anderson, 88, 89, 90, 91, 92.
Belle of Nelson, 88, 89, 90, 91, 92.
Belmont, 86, 87, 89, 90.
Bond & Lillard, 90.
Boone's Knoll, 87, 89, 90, 91.
Sam Clay, 89, 90.
Early Times, 90, 91, 92.
Edgewater, 89, 90, 91, 92.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 88, 89, 90, 91, 92.
Kentucky Club, 87, 89.
W. H. McBrayer, 89, 90, 91, 92.
T. J. Monarch, 89, 90.
Old Crow, 88, 89, 90, 91, 92.
Old Oscar Pepper, 90, 91, 92.
O. F. C., 87, 89, 90, 91, 92.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Woodland, 89, 92.

KENTUCKY BOURBONS—Sweet Mashes.

Ashland, 89, 90, 91, 92.
Blue Grass, 89, 90, 91, 92.
Criterion, 91, 92.
Elk Run, 91, 92.
Excelsior (Megibbens), 90, 91, 92.
A. Keller, 89, 90, 91, 92.
Mellwood, 89, 90, 91, 92.
Nelson, 89, 90, 91, 92.
R. P. Pepper, 89, 90, 91, 92.
Rolling Fork, 89, 90, 91, 92.
F. Stitzel, 92.
Tea Kettle, 89, 90, 91, 92.
United States Club, 92.

MALT WHISKIES.

Guckenheimer, 88-92.
Bridgeport, 89-92.
Dillinger, 89-92.
Nelson, 90-92.
Rolling Fork, 90-92.
Shufeldt, 90-92.

WINES, LIQUORS & MINERAL WATERS.

he Blended Whiskies under our own Trade Mark. Imported Brandies, Gins, Wines, Cordials, &c., in bulk and in cases, from stock here or from N. Y. Custom House. Straight Ryes and Bourbons, our own bottling.

ents for the products of Senator Stanford's celebrated ranch "Vina" Calif. Wines and Brandies

AGENTS FOR THE FOLLOWING DISTILLERY BOTTLED WHISKIES:

James E. Pepper Bourbon, O. F. C. Bourbon, Belle of Nelson Bourbon, Mt. Vernon Rye, Orient Rye, Bakers' Rye,

Hiram Walker & Sons' Canadian Club.

Agents for Hartwick Kantorowicz, Posen (Germany), celebrated Cordials in cases,—Absinth, Litthauan Bitters, Blackberry, Creme de Menthe, Coca Liqueur Curacao, Kuemmel, Maraschino, Etc.

WHOLESALE DISTRIBUTERS OF

ALCOHOL AND COLOGNE SPIRITS.

Shall be pleased to name lowest market quotations at any time.

THE WEIDEMAN COMPANY.

All 2-stamp tax-paid goods shipped directly from bonded or distillery free warehouse, unless specially ordered from our stock here. Imported goods in original packages direct from N. Y. Custom House.

WIDE AWAKE DRUGGISTS
ATTENTION!

ROYAL MALT EXTRACT IS THE BEST

BECAUSE

It always gives satisfaction.
It keeps in any climate.
It pays you better than any other.
It is used by over 300 druggists in Pl

WE PRINT YOUR OWN LABEL.

THE ROYAL MALT EXTRACT CO.,
1920 Washington Avenue, PHILADELPHI

MENTION THE ERA

SILURIAN

A NATURAL MINERAL SPRING WATER.

GET OUR PRICES AND TERMS.

Still Silurian.

Barrels, half barrels, ten gallon tanks, and cases of twelve half gallon bottles.

Effervescent Silurian.
Silurian Ginger Ale.

Qt. and pint bottles.

Silurian Wild Cherry Phosphate Syrup.

For dispensing from soda fountains, in half-gallon bottles, twelve to the case.

Send for our 52-page pamphlet which will be sent Free on application.

SODA FOUNTAIN & CONFECTIONERY.

SILURIAN MINERAL SPRING CO.,
WAUKESHA, WIS.

THE QUESTION IS:
Can you afford to be without the BOSTON CASH REGISTE

It equals book-keeper and cashier in faithfulness of ice, and beats them in accuracy of record and correctnes addition. It is a tell-tale on tamperers and a mystery to diers. It saves time and money in the end, and very n inconvenience and error all the way along. Most cash regi are only cash registers of the immediate transaction; the ton cash register is a book-keeper and cashier in metal wl and levers,—accurate beyond question, as correct as P Arithmetic. Then the price,—it pays for itself in a very l time. No worry, no fretting, no hurry; the day's wor done.

SEND FOR CATALOGUE.

BOSTON CASH REGISTER CO.,
NORTHAMPTON, MA

Principal Office; 209 Washington St., Boston, Mass. Please mention ER

WHISKEY

THE CELEBRATED
"Belle of Bourbon"

Bottled only by ourselves.
Put in glass when 8 years old.

Guaranteed Strictly Hand-made Sour Mash.

SPECIAL TO DRUGGISTS.

We have an offer of value to you. Write for particulars and description of our elegant advertisement—an ornament for your store.

THE BELLE OF BOURBON CO., Distillers,
122 E. MAIN ST., LOUISVILLE, KY.

GRAPE JUICE

E supply a superior quality of Grape Juice, Unfermented, from Concord Grapes. Our juice is from the best, fresh grapes, slightly sweetened with granulated sugar, and sealed while hot. It has the richness of well ied grapes, with no water or other dilution. For **SODA FOUNTAINS** it has uperior. It is heavy in body, and will keep for a long time after being opened, a cool place. It never spoils when sealed. Quarts, $9 per doz.; pints, $5 per SAMPLE BOTTLE and prices to the trade free by mail.

THE WELCH GRAPE JUICE CO.,

ation the ERA. VINELAND, N. J.

ONARCH OF TABLE WATERS!

THE PUREST AND MOST DELICIOUS.

"THE LADIES' FAVORITE."

ERVESCENT AND SPARKLING.

CE TRIED, WAYS ITED

SARATOGA VICTORIA

JUST THE THING FOR THE FAMILY TABLE, HOTEL & CLUB.

SOLD IN BOTTLES ONLY.

ADDRESS, SARATOGA VICTORIA SPRING,

P. O. BOX 93. SARATOGA SPRINGS, N. Y.

PYNN & CAMERON,

MANUFACTURERS OF

NE SHOW CASES

AND

Drug Store Fixtures

IN

sewood, Mahogany, Cherry, Oak and Ash.

87 HAVERHILL ST.,

BOSTON, - MASS.

FOLDING BOXES

PANIC! MONEY TIGHT! NO CONFIDENCE, except in our goods. Send for samples and prices.

WHITNEY & CO., LEOMINSTER, MASS.

Last Longest: TIN ADVERTISING SIGNS Pay Best

RONEMOUS & CO. 617 W. PRATT ST. BALTIMORE.

Handsome Illustrated Catalogue just out of our Card Board, Celluloid, Nickel and other Signs. Mailed on application.

PRICES CURRENT.

Revised Oct. 25, 1893.

See "Drug Market Reports" for details of recent fluctuations.

Prices quoted here are average prices to retail druggists, not prices for original packages.

MISCELLANEOUS.

DRUGS AND CHEMICALS.

ACETANILID, *Herf & Frerichs*	lb.	50	60
ACID, Acetic, No. 8	lb.	8	10
Benzoic, German	oz.	11	14
Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1's	lb.	25	35
Carbolic, 5's	lb.	19	33
Citric	lb.	52	55
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅜	4
Sulphuric, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	27	30
ALCOHOL	gall.	bbl. 2 23; ½ bbl. 2 28; 10 galls 2 31; 5 galls. 2 33; Less, 2 33 Net. Less 5c. gall. cash.	
Wood	gall.	1 40	1 60
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	55	60
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	50	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIKAMNIA	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	59	65
ARISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
White, powdered, com'l	lb.	5½	8
ATROPIA, pure ⅛-oz. vials	oz.		4 90
Sulphate, ⅛-oz. vials	oz.		3 90

MISCELLANEOUS.

X-ZALIA

THE

NEW DISCOVERY

FOR

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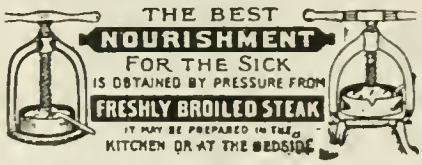

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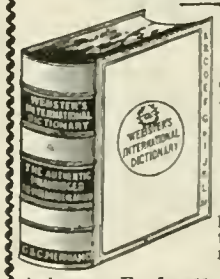

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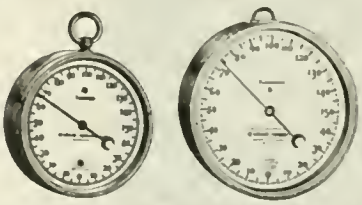

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PRICES CURRENT—Continued.

BALSAM, Copaiba	lb.	45
Fir, Canada	lb.	50
Peru	lb.	1 65
Tolu	lb.	40
BARK, Cascara Sagrada	lb.	15
Cassia	lb.	10
Cassia, Saigon	lb.	45
Cinchona, Red	lb.	30
Cinchona, Red, powdered	lb.	50
Cinchona, Yellow	lb.	25
Cinchona, Yellow, powdered	lb.	35
Condurango	lb.	50
Elm, Select	lb.	14
Pomegranate, root	lb	35
Sassafras	lb.	12
Soap, ground	lb.	15
Wild Cherry	lb.	10
BAY RUM, Imported	gall.	2 85
BEANS, Calabar	lb.	33
Tonka, Angostura	lb.	2 00
Vanilla	lb.	8 00
BERRIES, Buckthorn	lb.	25
Cubeb	lb.	33
Elder	lb.	25
Juniper	lb.	5
Poke	lb.	25
Prickly Ash	lb.	40
BISMUTH, Subcarbonate	lb.	2 68
Subnitrate, *Herf & Frerichs*	lb.	2 25
BLUE MASS	lb.	49
Powdered	lb.	65
BLUE VITRIOL	lb.	3½
BONE, Cuttlefish	lb.	25
BORAX, Refined	lb.	10
Powdered	lb.	10
BROMOFORM	oz.	
BUDS, Cassia	lb.	20
CACAO BUTTER	lb.	45
CAFFEIN, ¼-oz. vials	oz.	57
Citrate, ¼-oz. vials	oz.	57
Sulphate, ¼ oz. vials	oz.	1 05
CALCIUM, Carbonate, precip	lb.	10
Hypophosphite	oz.	16
and Sodium, Hypophosphite	oz.	19
Phosphate, precip	lb.	24
Sulphite	lb.	22
CALOMEL, Bulk	lb.	85
English	lb.	1 25
CANTHARIDES, Chinese	lb.	55
Russian	lb.	1 10
CAPSICUM	lb.	20
Powdered	lb.	20
CARBON, Bisulphide	lb.	20
CERIUM, Oxalate	oz.	12
CHALK, Drop	lb.	4½
French, cut	lb.	12
Precipitated	lb.	10
Red, fingers	lb.	7
White, lump	lb.	¾
CHARCOAL, Animal, powdered	lb.	6
Willow, powdered	lb.	7
CHLORAL HYDRATE, Croton	oz.	54
Crusts	lb.	1 30
Crystals	lb.	1 40
CHLOROFORM	lb.	60
CINCHONIDIA, American	oz.	10
German	oz.	3
CLOVES	lb.	15
Powdered	lb.	16
COBALT, Powdered	lb.	25
COCAINE, Alkaloid	oz.	
Muriate, cryst	oz.	5 75
Muriate, sol. 2 per cent	oz.	34
Muriate, sol. 4 per cent	oz.	48
COCHINEAL, Honduras	lb.	35
Honduras, powdered	lb.	45
CODEIA, ¼-oz. vials	oz.	
Sulphate, ¼-oz. vials	oz.	
COLLODION	lb.	85
Cantharidal	lb.	2 25
Flexible	lb.	1 25
COLOCYNTH, Apples, Trieste	lb.	60
CREOSOTE, German	lb.	45
COPPERAS	lb.	¾
CORROSIVE SUBLIMATE	lb.	75
Powdered	lb.	85
CREAM TARTAR, Powdered	lb.	25
CURCUMA	lb.	10
DERMATOL	oz.	
DEXTRINE	lb.	9
DIURETIN	oz.	
EARTH, Fuller's, powdered	lb.	5
ELATERIUM	oz.	1 50
ERGOT, Spanish	lb.	65
ETHER, Acetic	lb.	68
Nitrous, conc	lb.	1 25
Sulphuric, U. S. P. *Herf & Frerichs*	lb.	65
Sulphuric, conc	lb.	72
Sulphuric, washed	lb.	71
EUROPHEN	oz.	
EXALGINE	oz.	
EXTRACT, Licorice, M. & R.	lb.	23
Licorice, P. & S.	lb.	30
Logwood, 1's, ½'s and ¼'s	lb.	13
Logwood, bulk	lb.	10½

PRICES CURRENT—Continued.

[W]ERS, Arnica	lb.	16	20
[C]alendula	lb.	35	50
[C]amomile, German	lb.	30	35
[C]amomile. Roman, new	lb.	28	33
[L]avender	lb.	10	15
[R]ose, pale	lb.	65	75
[R]ose, red	lb.	1 50	1 60
[S]affron, American	lb.	50	60
[S]affron, Spanish	lb.	7 50	8 50
[S]ATIN, Cooper's	lb.	50	60
[F]rench, white	lb.	50	60
[S]CERINE	lb.	14	20
[S]D, Chloride, 15-gr. vials	doz.	5 40	5 50
[S]ad Sodium Chlo., 15-gr. vials	doz.	2 75	2 85
[S]", Aloes, Barbadoes	lb.	25	35
[A]loes, Cape	lb.	10	15
[A]loes, Socotrine	lb.	55	65
[A]rabic, 1st pick	lb.	55	60
[A]rabic, 2d pick	lb.	40	45
[A]rabic, 3d pick	lb.	35	40
[A]rabic, sorts	lb.	20	25
[A]rabic, powdered	lb.	60	65
[A]safetida	lb.	25	40
[A]safetida, powdered	lb.	30	40
[A]sphaltum	lb.	10	12
[B]enzoin	lb.	50	55
[C]amphor	lb.	53	55
[C]atechu	lb.	10	16
[C]amar	lb.	40	45
[G]uaiac	lb.	30	40
[H]emlock	lb.	65	70
[K]ino	lb.	90	1 00
[M]yrrh	lb.	35	40
[O]pium	lb.		2 75
[O]pium, powdered	lb.		3 75
[S]hellac, bleached	lb.	35	38
[S]hellac, native	lb.	30	35
[T]ragacanth, ribbon	lb.	90	1 00
[T]ragacanth, 1st flake	lb	65	70
[T]ragacanth, 2d flake	lb.	52	55
[T]ragacanth, sorts	lb.	40	50
[G]UTTA PERCHA, Crude, chips	lb.		1 50
[T]rude, sheets	lb.	1 50	1 60
[H]PS, Pressed ,1's, ½'s and ¼'s	lb.	25	35
[H]DROGEN, Peroxide, sol	lb.	35	65
[H]YDROL	oz.		45
[I]ODOL, Madras	lb.	75	85
[V]anilla	lb.	75	85
[I]ODINE, Resublimed	oz.	35	40
[R]esublimed, bulk	lb.	4 00	4 10
[I]ODOFORM	oz.	35	40
[B]ulk, *Herf & Frerichs*	lb.	4 75	5 00
[I]ODOL	oz.		1 25
[I]RON, Carbonate, precipitate	lb.	15	20
[C]hloride, sol. for tincture	lb.	15	20
[C]hloride, tincture	lb.	35	40
[C]itrate, U. S. P.	lb.	67	75
[C]itrate and Quinine	oz.	20	23
[I]odide, Syrup	lb.	47	55
[P]hosphate, precipitated	lb.	48	50
[P]hosphate, acales	lb.	67	77
[P]yrophosphate, plates	lb.	65	73
[S]ulphate, pure	lb.	7	10
[S]ulphate, pure, dried	lb.	16	20
[I]SINGLASS, American	lb.	1 10	1 25
[R]ussian	lb.	3 75	4 25
[J]ACTUCARIUM	oz.		59
[J]ALONIN	lb.	85	90
[J]AD, Acetate, white	lb.	15	17
[J]AVES, Aconite, German	lb.		25
[B]elladonna, German	lb.		30
[B]uchu, long	lb.	75	85
[B]uchu, short	lb.	25	30
[C]oca	lb.	70	90
[C]onium, German	lb.		30
[D]igitalis, German	lb.		25
[H]enbane, German	lb.		30
[S]age, Italian	lb.	14	17
[S]enna, Alexandria	lb.	25	30
[S]enna, Alexandria, garbled	lb.	30	38
[S]enna, East India	lb.	18	20
[S]enna, Tinnevelly	lb.	18	20
[L]IME, Chloride	lb.	5	13
[L]ITHIUM, Benzoate	oz.		31
[L]arbonate	oz.		31
[S]alicylate	oz.		34
[L]OGWOOD CHIP	lb.	2½	5
[L]UPULIN	lb.	1 00	1 25
[L]YCOPODIUM	lb.	65	70
[M]ACE	lb.	80	85
[M]ADDER, Dutch	lb.	16	18
[M]AGNESIA, Calcined, heavy	lb.	60	65
[C]alcined, light	lb.	45	60
[C]arbonate, Forbes, 2 oz.	lb.		25
[C]arbonate, Jennings'	lb.	36	38
[C]arbonate, K. & M.	lb.	18	20
[C]arbonate, Pattison's	lb.	20	22
[M]ANGANESE, Black oxide	lb.	5	6
[M]ANNA, Large flake	lb.	1 30	1 45
[S]mall flake	lb.	65	75
[M]ENTHOL, Cryst	oz.	35	40
[M]ERCURY	lb.	70	75
[B]isulphate	lb.	66	72
[I]odide, proto	oz.	27	30
[I]odide, per	oz.		34
[S]ubsulphate	lb.		1 13
[W]ith Chalk	lb.	44	52
[M]ORPHINE, Acetate, P. & W.	oz.	2 20	2 45
[M]uriate, P. & W.	oz.	2 20	2 45
[S]ulphate, P. & W.	oz.	2 20	2 45
[M]OSS, Iceland	lb.	10	12
[I]rish	lb.	12	15

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EMERSON DRUG CO.,

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PRICES CURRENT—Continued.

MUSK, Chinese	oz.		40
Tonquin, grain	½ oz.	3 25	4 00
NUTGALLS, Aleppo	lb.	22	27
Aleppo, powdered	lb.	28	30
NUTMEGS	lb.	70	80
NUX VOMICA	lb.	12	15
Powdered	lb.	18	20
OIL, Almond, Bitter	oz.	60	65
Almonds, Sweet	lb.	35	45
Amber, Rectified	lb.	45	50
Anise	lb.	1 90	2 00
Bay, true	oz.	40	50
Bergamot	lb.	3 00	3 50
Cajuput	lb.	90	95
Cassia	lb.	1 15	1 30
Castor, No. 1	gall.	1 20	1 28
Castor, No. 3	gall.	1 05	1 10
Cedar, pure	lb.	50	70
Citronella, native	lb.	60	65
Cloves	lb.	95	95
Codliver, Norwegian	gall.	1 00	1 25
Croton	lb.	1 10	1 20
Cubebs	oz.		25
Eucalyptus	lb.	1 50	1 60
Fennel	lb.	2 00	2 25
Hemlock, pure	lb.	60	70
Juniper Berries	lb.	1 40	1 75
Juniper Wood	lb.	45	50
Lavender Flowers	lb.	2 25	2 50
Lemon	lb.	2 25	2 75
Mace, expressed	lb.		2 50
Male Fern, ethereal	oz.	28	35
Mustard, essential	oz.	50	60
Mustard, expressed	gall.	75	1 00
Olive, Malaga	gall.	80	1 00
Olive, sublime	gall.	2 50	3 10
Orange, bitter	lb.	4 50	5 00
Orange, sweet	lb.	2 60	3 50
Origanum	lb.	50	1 25
Pennyroyal	lb.		1 50
Pepper, black	lb.	1 00	1 10
Peppermint	lb.	2 50	2 75
Peppermint, H. G. H.	lb.	3 00	3 15
Rose, Kissanlik	oz.	8 00	8 50
Rosemary Flowers	lb.		1 50
Rosemary, Trieste	lb.		65
Sandalwood, English	lb.	6 50	7 50
Sandalwood, German	lb.	3 50	3 75
Sassafras	lb.	55	60
Savin	lb.	1 00	1 25
Spearmint	lb.	2 50	2 75
Tar	gall.	50	60
Wintergreen	lb.	2 26	2 30
Wintergreen, Synthetic, H. & F.	lb.		1 85
Wormseed, Baltimore	lb.	2 00	2 10
Wormwood, pure	lb.	4 50	5 00
Wormwood, com'l	lb.	3 00	3 50
OINTMENT, Mercurial, ½ M	lb.	55	60
Mercurial, ⅓ M	lb.	45	50
PARAFFIN, refined	lb.	13	15
PARALDEHYDE	lb.		2 50
PEPPER, Black, powdered	lb.	18	20
White	lb.	25	30
White, powdered	lb.	30	35
PEPSIN, Cudahy	oz.		70
PHENACETINE, Bayer's	oz.		1 00
PIPERAZINE	5 gram vial.		1 50
PIPERIN	oz		69
PITCH, Burgundy	lb.	6	8
POTASH, crude	lb.		8
Caustic, com'l	lb.	35	40
Caustic, white	lb.	40	45
POTASSIUM, Acetate	lb.	40	45
Bichromate	lb.	14	16
Bromide	lb.	38	42
Carbonate	lb.	12	14
Chlorate, cryst	lb.	19	21
Chlorate, powdered	lb.	20	22
Citrate	lb.	60	65
Cyanide, fused	lb.	50	80
Hypophosphite	oz.	18	20
Iodide, *Herf & Frerichs*	lb.	2 90	3 00
Oxalate	lb.	28	30
Permanganate	lb.	35	40
Prussiate, red	lb.	60	75
Prussiate, yellow	lb.	26	29
Sulphuret	lb.	22	25
Tartrate	lb.	52	60
POWDER, Dover's	lb.		1 05
Insect	lb.	20	25
PROPYLAMIN	lb.	55	60
QUININE—			
Sulphate, P. & W., 1 oz. bots	oz.		34
Sulphate, P. & W., 5 oz. cans	oz.		29
Sulphate, Foreign, 1 oz. bots	oz.		32
Sulphate, Foreign, 5 oz. cans	oz.	25	28
Sulphate, Foreign, 100 oz. tins	oz.		20
RESORCIN	oz.	28	30
RED PRECIPITATE	lb.	95	1 00
ROOT, Aconite, German	lb.	20	25
Alkanet	lb.		15
Blood	lb.		15
Calamus, peeled	lb.	18	25
Calamus, white, peeled & split	lb.	60	65
Columbo	lb.	20	22
Culver's	lb.	35	40
Dandelion, German, cut	lb.	25	28
Elecampane	lb.	16	18
Gentian	lb.	8	11
Gentian, powdered	lb.	10	12
Ginger, African	lb.	15	18
Ginger, African, powdered	lb.	17	20

MISCELLANEOUS.

PRICES CURRENT.—Continued.

ROOT—CONTINUED.			
Ginger, Jamaica	lb.	20	22
Golden Seal	lb.	35	40
Hellebore, white, powdered	lb.	12	15
Ipecac, Rio	lb.	1 60	1 70
Jalap	lb.	45	55
Jalap, powdered	lb.	50	60
Licorice	lb.	15	25
Licorice, powdered	lb.	15	25
Mandrake	lb.	20	25
Marshmallow, cut	lb.		25
Orris, Fingers	lb.	95	1 10
Orris, Florentine	lb.	48	55
Orris, Florentine, powdered	lb.	48	55
Orris, Verona, powdered	lb.	35	40
Orris, Verona	lb.	25	30
Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 35	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	3	4
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	3	4
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	55	65
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	15
SEIDLITZ MIXTURE	lb.	22	25
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 00	8 10
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Conti's	lb.	12½	15
Castile, white, powdered	lb.	30	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	50	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		34
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	16
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	40	45
SPIRITS, Nitre, 3 f	lb.	34	37
Nitre, 4 f	lb.	39	41
Nitre, U. S. P.	lb.	46	49
STONE, Pumice	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	13	15
STRYCHNIA, ¼ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	20	25
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2¼	4
Flour	lb.	2¼	4
Lac	lb.	12	20
Roll	lb.	2	5
SVAPNIA, ½ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	48	50
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERDIGRIS	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg.		75

SUPPOSITORY MACHINES.

All the Archibald Patents, including the Perfection, ranging from

$8.00 to $12.50.

Correspond with

E. T. Ellis, 335 S. 18th St., Philadelphia.

QUALITY OF FIRST IMPORTANCE.

Why not save money? Why not secure the best goods and lowest prices by always specifying

DEANE'S?

		Deane	J & J	S & J
Strengthening Plasters, per gross,		$6.00	$6.50	$7.50
Belladonna	" "	10.00	13.50	13.50
Bellad'a & Cap'm	" "	19.00	13.50	13.50
Capsicum	" "	7.50	10.00	10.00
Capsicine	" "	9.00	10.00	10.00
Aconite	" "	12.00	13.50	13.50
Silver Court	" "	2.00	2.40	2.50
Thin Corn or Bun	" "	8.00	8.00	9.00
Thick " "	" "	10.00	10.00	12.00
Rubber Adhesive	" yards, doz.,	3.00	3.50	3.50
Belladonna	" 5 yds. x 7 ins.	2.50	2.90	3.00
Mustard Plaster, 10-leaf tins, doz.,		2.00	2.50	2.50
Mustard "	1-leaf env., per 100,	1.50	1.75	1.75
		$83.50	$98.05	$102.25

As shown above you can save from 15 to 20 per cent by specifying DEANE'S. Very respectfully,
THE DEANE PLASTER CO., YONKERS, N.Y.

DRUGGISTS!

IF YOU HAVE A CALL FOR MRS. GRAHAM'S

Cucumber and Elder Flower CREAM

or any other of her preparations, remember that *I pay freight on the smallest order.* You will find that the introduction of my preparations will pay you. I furnish lots of samples and advertising matter. Every bottle sold is sure to make a steady customer.

MRS. GERVAISE GRAHAM,
"Beauty Doctor,"
1355 MICHIGAN AVE., - CHICAGO.

Secure our Prices

BEFORE BUYING

Window Glass, Glassware, Flasks, and Prescription Ware.

We are Jobbers and Commission Merchants of Window Glass and Glassware, and can make you lowest prices.

Correspondence and inquiries solicited.

WOOD & FOX CO.,

509 & 511 Kirk Block,

SYRACUSE, N.Y.

Mention the Era.

WANT ADVERTISEMENT

Published on the 1st and 15th of each mo
Copy should reach us 10 days previous to dat
issue.

This department is for such advertisement

HELP WANTED.
AGENTS WANTED.
SITUATIONS WANTED.
DRUG STORES WANTED.
DRUG STORES FOR SALE.
MISCELLANEOUS WANTS.
SURPLUS STOCK FOR SALE.
APPARATUS WANTED, FOR SALE OR EXCHANGE.

OUR CHARGE for advertisements inserted her

20 words or less, 1 insertion..50 cen
Each additional word..... 2 "

DISCOUNTS: 2 insertions..... 10 per c
3 " ..... 15 "
4 or more insertions 20 "

Payment invariably in Advance.

Send 10 Cents extra if we are to forw
answers to you.

Address, The Pharmaceutical Era
Box 583. Detroit, Mic

972—WANTED—Three first-class and experien salesmen for Indiana, Wisconsin and Iowa. Sa men who have an acquaintance with the drug tr in these states preferred. Work to comme about Sept. 1st. Apply quick. Permanent posit and large salaries to the right parties. Refere required. Address DR. KILMER & CO., Bi hamton, N. Y.

104B—WANTED—Experienced salesmen in ev state and country to sell K. & S. Tooth-filler (uid); stops toothache instantly; fills teeth 6 t months; side line. ASHLAND CHEM. CO., Clark St., Chicago, Ill.

1052—WHOLESALE DRUG BUSINESS FOR SA in Houston, Tex. This house is now 33 years o has a trade of $250,000, and with requisite capi can be made to reach $400,000 in a few mont stock now reduced to $45,000, consisting staples. This is the best point in the Uni States for this business, and reasons for selli will be given to any one interested in knowin Address CONKLIN, GEORGE & GAINES, Ho ton, Texas.

1064—WANTED — Situation as assistant dr clerk, by young man of 20; registered in Michig graduate of college of pharmacy; four monti experience; good references furnished. Addre RELIABLE, care Era.

1067—FOR SALE—A clean and well-select stock of surgical instruments and appliances, wi or without pharmaceuticals, for a physicia supply house in one of the best cities in the M souri Valley. This is a rare opportunity to g into an established business, which can be larg increased. Stock from $10,000 to $15,000. Pr prietor wishes to retire, as he has other busine Address EUREKA, care of Era.

1073—FOR SALE.—Corner drug store in liv New York city; population 45,000; invoice $1,3 sales over $1,000; store established 2 years. A chance for a good man. Address EXALGIN care of Era.

1077—FOR SALE.—Solid walnut prescripti case, 12 feet long. Plate glass perfume case tached. Cheap. A. F. FILES, Maumee, Ohi

1082—THE PHARMACEUTCAL EXCHANGE BU EAU, 1201 Arch street, Philadelphia. Desiral drug stores for sale in all parts of the countr No charge to purchasers. Reliable pharmace tical help of all kinds furnished promptly. N charge whatever to employer. If you want sell your drug store without public advertisi write us.

1083—WANTED.—Position as drug clerk b young lady, graduate, registered in Mich., go references. Address BOX 46, Brooklyn, Gre Co., Wisconsin.

BUSINESS OPPORTUNITIES.

G STORES IN PHILADELPHIA.
rug Stores in Pennsylvania.
rug Stores in New Jersey.
rug Stores in Delaware.
rug Stores in Baltimore.
rug Stores from $1200 to $32,000.
rug Stores in every section of the United States from to California and along the Gulf Coast. What are you g for?

FRANK E. ENGELMAN,
Solicitor and Druggists' Attorney,
150 N. 4th St., Philadelphia, Pa.

84—DRUG STORE WANTED. — Wish to ex- ge good improved real estate for drug store ountry or city doing $15,000 to $50,000 yearly. ress HAWKINS, 33 Orchard street, Newark,

86—FOR SALE.—Drug store in Salt Lake , best town in the country, fine climate, old blished store in business centre, clean stock fixtures, $6 500, good reasons for selling. Ad s APHRODISIAC, care of Era.

87—DRUG STORE FOR SALE.—In central Pa., na, a growing lumbering, mining and manu- uring town, on two railroads. Town 1,000 in- tants, no opposition, will invoice about $1,300, re bargin for physician or drggist. Address K BOX 5, Ansonville, Clearfield Co., Pa.

91—WANTED.—Position as representative of rent pharmaceutical specialty houses Terri- . Chicago and tributary trade. Address NON, care of Era.

92—Travelling salesman visiting drug trade secure as side line a special shape abdominal d. Big seller. Address H. LEE MALLORY, ranklin street, N. Y. City.

100—FOR SALE.—Drug store, Chicago, south , good location, complete stock, cheap rent, or without house. Address Y. Z., care ERA.

106—FOR SALE.—A nice, clean drug store in nty seat town in Indiana, doing a $10,000 busi- s; invoice about $5,000. A big bargain for one with money that means business. Ad- ss CONRAD, care ERA.

107—WANTED—To buy paying drug store, or ood location for new store; Ohio preferred. lress "DRUGGIST," box 48, Sardis, Ohio.

108—FOR SALE—Only drug stock in town; 0 inhabitants; invoice, $2,800; pays good pro- correspondence solicited. A. F. FILES, Mau- e, O.

110—FOR SALE.—Drug building and office, 0, stock, $1,100, in town of 600 on Ohio river railroad; also a practice of $2,000 given to chaser of residence worth $1,600. No opposi- in either. Come and see. L. F. ROUSH, M. New Haven, W. Va.

111—FOR SALE—Corner drug store in Elmira; oice, $5,000; sell for $3,000; fine fountain, show es, etc. Owner not a druggist. Address W. HOWARD, Elmira, N. Y.

1112—FOR SALE—Administrator's Sale. Stock of drugs, paints, oils, etc. Good stock, good location, only store in the township. Inventoried $1,348.74. Can be bought cheap. Address C. L. BOOMERSHINE, Adms., Farmersville, Ohio.

1113—WANTED — Drug salesmen to carry a quick selling side line. Commission, $3.00 on each order taken. Thurston Chemical Co., Grand Rapids, Ohio.

1114—FOR SALE—Drug stock in north Georgia town of over 4,000 population. Climate unsurpassed; invoice about $1,500. Address "NORTH GEORGIA," care PHARMACEUTICAL ERA.

1115—WANTED—To sell a part interest or form a Co. to market two of the best specialties ever offered the drug or grocery trades. Requires little or no advertising; a permanent thing. Investigation wanted. Write, Lock Box 122, Bellaire, O.

1116—Doctors. Attention! FOR SALE — New Harward operating-chair, $35.00; cost $65.00; must sell. Address, DRUGGIST, Box 537, Ravenswood, Ill. (Chicago.)

1117—Drug Store FOR SALE — Invoice, about $1,400; population about 1,400; two railroads; best of reasons; will bear investigation. Address A. E. WELCH, Argos, Ind.

1118—WANTED—By a manufacturing house, a process for continuous gelatin coating pills. Address, PILLS, Box 583, care of PHARMACEUTICAL ERA.

1119—DRUG STORES—Druggists seeking stores will find we can furnish what they want; we have bargains in city and country, every state. No charges to prospective purchasers. Parties desiring to sell should register with us; sales conducted privately. Reliable drug help furnished to those applying, free of charge. Write us THE PHARMACEUTICAL EXCHANGE BUREAU, 1501 Arch St., Philadelphia, Pa.

1120—FOR SALE—First class drug store in live city of 30,000; no cut prices. Price reasonable, terms easy. Address, BERGER & MONTGOMERY, South Bend, Ind.

1122—A fine store room suitable for a drug store, for rent; located on city square. Former occupant, a druggist, enjoyed a lucrative business. Address, GEORGE DAIGLER, Springfield, Mo.

1122—TO RETIRE. I offer fine fixtures, stock and trade worth $2,500, for $1,500 cash. DOCTOR, 24 Colden St., Newburgh, N. Y.

1123—RARE CHANCE — Only stock; liberal terms; sales $10 to $20 per day. Address, Lock Box 2, Braddyville, Iowa.

1124—FOR SALE—Drug stock and residence in thriving R. R. town, 300; beautiful farming country; southern Wisconsin; daily sales $6 to $7; invoice about $2,000; no competition; reason for selling, not a pharmacist; residence two story 7-room house, two lots all in A1 condition; value, $1,600. If preferable, stock will be sold without residence. Good opening for right party. Address, "RHEI," care ERA.

1125—FOR SALE—Best Drug store in northern Ohio town of 1,000; invoice, $3,500 to $4,000; one other store; reasons, other business; don't write unless you mean business. Address GAMBOGE, care of Era.

1126—WANTED—First-class man to take charge of retail drug store; one who understands German, is thorough, competent, and can come well recommended for honesty and integrity. Address communications to T. B. GLAZEBROOK, 126 S. Seventh street, Terre Haute, Ind., marked personal.

FOR SALE.

The A. Major Cement Co., of 232 William St., New York, was organized October 1st, 1892, with a capital of $100,000. It is the desire of Mr. A. Major, the founder of the business and president of the company, to have the remainder of the shares, not sold, taken by druggists, because they are already interested in the profits of the goods, and by pushing the sales of the cement they can increase the value of their stock. Those who would like to subscribe for some shares will be forwarded a prospectus on application.

GRAY'S PHARMACEUTICAL QUIZ COMPEND

Tenth edition. A complete book of questions and answers on pharmacy, botany and chemistry asked by the various State Boards. Also, tables of doses, incompatibilities, new remedies, and much other valuable information for daily reference. The elements of botany and chemistry are treated in a condensed, practical form. Price, post-paid, $1.50.

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A treatise on the reading and compounding of physicians' prescriptions, with fac-similies of obscure ones, illustrating the difficulties experienced in reading and compounding them. Price $1.50. Order of GRAY & BRYAN, Box 593, Chicago, Ill.

BONE MEAL FOR POULTRY. Crushed Oyster Shells, Flint and Beef Scraps. Send for new price list.
YORK CHEMICAL WORKS, York, Pa.
Please state what periodical you saw our advertisement in.

CHARLES GORDON BUCK'S STANDARD PERFUME
JACROSE
"MATCHLESS IN QUALITY AND STYLE."
1-oz Bottles (2 in box) - per dozen, $ 6.00
2-oz " (2 in box) - " 10.00
4-oz " (1 in box) - " 16.00
8-oz Bottles, each $2.25; 16-oz, each 4.00
JLLER & FULLER, CHICAGO. MENTION THE ERA. W. H. SCHIEFFELIN & CO., NEW YORK.

BLANKS A SPECIALTY. Printed and Blocked in Tablets 100 Sheets each.
PRICE, 35 CTS. PER 1000.
LEATHER COVERS, for Physicians' use of all Sizes.
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℞ BLANKS of all sizes made to order. Estimates furnished for all kinds of DRUGGIST PRINTING.
SEND FOR SAMPLES AND PRICE LIST.
Address J. B. BURR & CO., HARTFORD, CONN.
PUBLISHERS. [Established 1856.] PRINTERS.
℞ 35c. PER 1000. BLANKS

WANT ADVERTISEMENTS.

OUR NEW

ILLUSTRATED CATALOGUE AND PRICE LIST

OF

TOILET PAPERS

IS NOW READY.

The Line is complete, embracing all grades, sizes and counts of Rolls a Packages.

DIAMOND BRAND.

The only **2000** sheet roll.

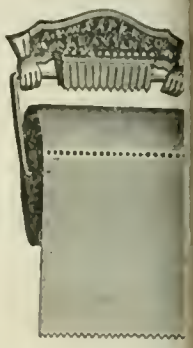
Every roll handsomely wrapped. No. 1 quality only. The BEST and the CHEAPEST toilet paper manufactured. Our $1 case, containing 10,000 sheets and nickel fixture, displays well and makes the usual 10c. sale a dollar one.

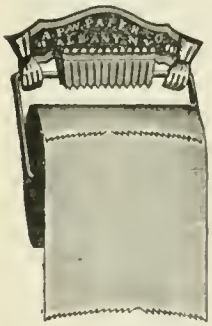
THE ORIGINAL

PERFORATED ROLL.

In various brands, qualities and sizes.

Price per 100 rolls, from $6.50, less discount.





Combination Brand.

1,000 and 1,500 sheet rolls.

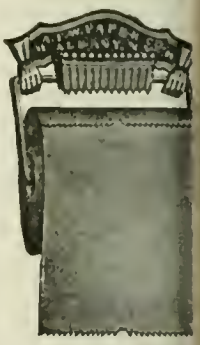
No. 1 quality ONLY. A desirable article for the best retail trade.

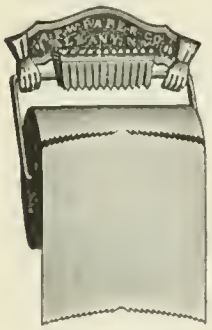
THE

STRAIGHT CUT.

1,000 Sheet Rolls.

First Quality Only.





Cross Cut Brand.

FOUR GRADES.

Every roll enclosed in a neat wrapper, printed in colors.

Price per 100 roll case, from $6, less discount.

ORDINARY

Unperforated Roll.

Quality, Quantity and Price to meet the wants of purchasers.

WE ARE the sole manufacturers of the Diamond, Combination, Cross Cut and Uniqu Brands, but specially recommend the Diamond and Unique Brands as not only A1 i every respect, but so unlike the goods of every other manufacturer that customers cannot b misled by quotations on an article of similar appearance, but inferior in quality.

A. P. W. PAPER CO., ALBANY, N. Y

New York, 28 & 30 North Moore St. **Chicago, 164-166 Market St.**

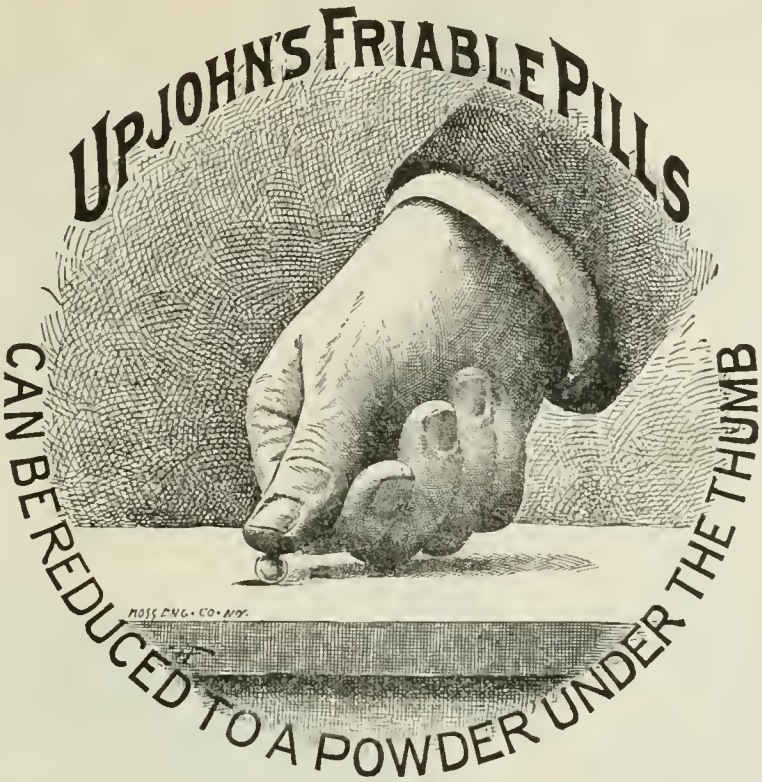
[S.P 31.]

MISCELLANEOUS.

HE LARGEST EXCLUSIVE PILL MANUFACTURERS
IN THE WORLD

More than five hundred kinds listed and constantly in Stock.

SEND FOR LIST.



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With our thirty thousand feet of floor space we have unsurpassed facilities for the execution of large private formulæ at favorable prices.

SUBMIT FORMULA FOR QUOTATION.

THE UPJOHN PILL AND GRANULE CO.,

o Maiden Lane, NEW YORK. KALAMAZOO, MICH.

DRUGS, CHEMICALS & Pharmaceuticals.

DO YOU WANT . . . . . .
FINE IMPORTED PERFUMES?

Do you want handsome packages for the holidays? Do you want extra fine quality? Do you want goods that are t sold at cut prices by the dry goods trade and other cutters? Do you want to handle goods on which you can make a liberal ofit? Yes, then put in stock

PARISIAN **DELETTREZ'** PERFUMES.

ESTABLISHED 1853.

AMARYLLIS DU JAPON.

HELIOPHAR D'ARABIE.

EXTRACTS, TOILET SOAPS, FACE POWDERS.

HELENIA.

HELIOTROPE ROYAL.

TOILET WATERS, ETC.

Sold in one ounce and larger sizes, and in 20 and 10 ounce bottles in bulk. If your jobber has not these odors in stock, write o us, mentioning the PHARMACEUTICAL ERA, and we will ship you what you want. Sample bottles will be sent to any reader f this journal upon receipt of 15 cents. Write us for any information.

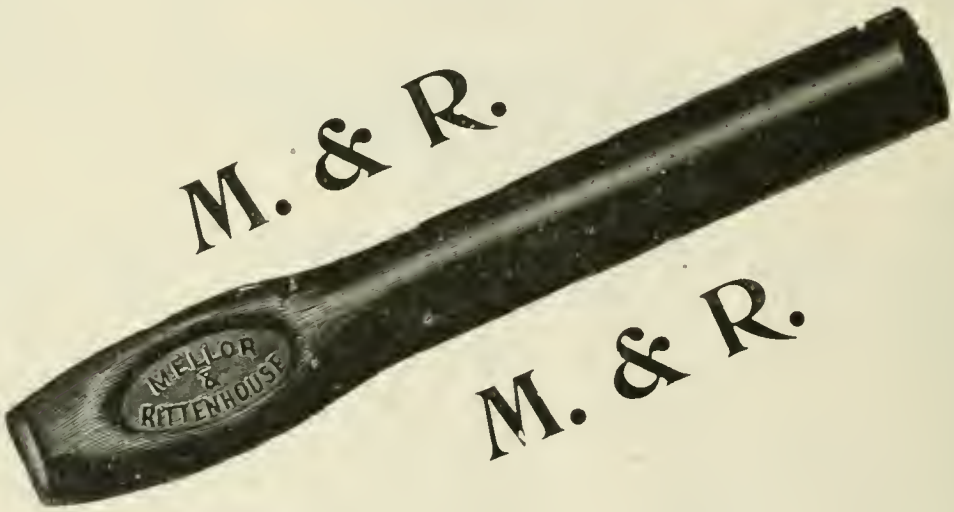
DELETTREZ, Perfumer, 41 and 43 Warren St., New York.

[S. P. 1.]

HIGHEST AWARDS

CENTENNIAL 1876 PARIS 1878 COLUMBIAN 1893

A customer buying M. & R. once will always insist upon having it afterwards.



For Sale by all Leadin Jobbers.
See that you get it.
Take no other.

PACKED IN 5-LB. WOOD BOXES

4, 6, 8, 12, 14 & 16 STICKS TO THE LB.

THE MELLOR & RITTENHOUSE CO.

PHILADELPHIA, PA.

STEARNS' FINE PERFUMES.

NEW STYLES IN BOTTLED GOODS.

Style A—Special French Oval.

WE TRULY BELIEVE no line of odors made in this country has become more popular than ours has, and no department of our business has increased more rapidly than that of Perfumery. We know this increase is due entirely to the fact that, while our prices may be higher than some others, our quality is always of one standard—*the best and that only.*

In addition to our Special Odors

Stearns' "4" Roses, American Rose,
Amorita, May Blossom,
English Lilac, Euxenia,
Cleopatra, Kalanthe,
Olive Blossom, Luculia,
Nadjy, Erminie,
Ideal Bouquet, Crab Ap. Blos.

we also offer the following list of popular favorites, which are everywhere recognized as the best in their line:

REGULAR ODORS:

White Rose,
Jockey Club,
Heliotrope,
Opoponax,
Frangipanni,
Rose Geranium,
New Mown Hay,
Tonquin Musk, $5.
Lily of the Valley,
Stephanotis,
Ylang Ylang,
Patchouly,
True Eng. Violet, $5.
Wood Violet,
White Lilac,
Musk.
Ess. Bouq.

Style "F" Tall Square Cut Lapidary Stopper.

All perfumes in bulk are $3.50 per pint.

With each order for six pints ($21.00) we will send Test Rack filled, an elegant embossed sign, and a supply of labels.

Fine perfumes must possess three distinguishing characteristics. First: Fragrance in abundance without being loud. Second: Delicacy with sweetness and freedom from sharpness. Third: Permanency and lasting qualities.

Our odors possess *all* of the above good points, and are extremely fragrant, deliciously sweet and remain so.

It pays to push the best goods in the perfume line, as a trade well established by selling the finest odors only is the trade which will be permanent and entirely satisfactory to the retailer and the customer. Fine goods can only be produced by liberally using the finest materials, aided by skilled labor. We import all the French flower pomades used by us direct from Grasse, also the finest and most expensive essential oils, and we can thus guarantee the quality of the ingredients to be the best. Our bouquets are made from formulæ of established superiority, and are well *aged* before sending out, thereby producing that softness of quality and blending together property so much admired.

Style "E." Round Fluted, Extra Heavy.

THREE MONTHS' CREDIT.

We pay the freight, provided it does not exceed 10 per cent. of the invoice. Containers, boxing and cartage free.

Style "G." Flat Octagon, with Acorn Cut Stopper.

SEND FOR NEW ILLUSTRATED PRICE LIST.

FREDERICK STEARNS & CO.,

NEW YORK, 16 Platt St. DETROIT, MICH. WINDSOR, ONT.

SYRUP HYPOPHOSPHITES, NUTRITIVE

(S., C. & CO.)

DRUGS, CHEMICALS & Pharmaceuticals.

Syrup Hypophosphites,

NUTRITIVE,

(S., C. & CO.)

has been before the profession in this vicinity for several years. The favorable reports received from time to time encourage us in the belief that it should have a wider field of usefulness. To accomplish this we have decided to give it prominence beyond that which it at present enjoys, in the confidence that its merits, as indicated by the several recommendations appended hereto, will cause it to be used by the profession, at least to the extent of giving it a critical trial. We claim for it all of the virtues ascribed to the Hypophosphites of Lime, Soda and Potassium, as constituents of the animal organization, together with the properties possessed by Iron and Manganese as being capable of oxidizing and bringing to a suitable condition all those constituents, which require oxidation in order to properly render them beneficial to the human system. In addition to the above constituents are the Quinine and Strychnine, which exert their tonic effect upon the brain and nerves, these all being in combination with the

RECOMMENDATIONS.

STRONG, COBB & Co., Cleveland, O.

Gentlemen: It gives me pleasure to testify to the merits of your "Syrup Hypophosphites, Nutritive." I have prescribed it extensively, and have found it a very superior preparation in those low, exhausted conditions of the brain and nervous systems so frequently met with in my practice. Very respectfully, JAMIN STRONG, M. D., Supt. Cleveland Asylum for the Insane

STRONG, COBB & Co., Cleveland, O.

Gentlemen: ....They (the physicians) do not hesitate to speak in the highest terms of your most excellent "Syrup Hypophosphites, Nutritive." Dr. A. Wall and Dr. J. C Warne of this city, and Dr. Fletcher of Byesville, O., have been using it constantly since we have kept it in stock, and they all join in saying that it is certainly an excellent preparation, one from which they have obtained most admirable results....Truly,

C. L. WALL & Co., Cambridge, O.

STRONG, COBB & Co., Cleveland, O.

Dear Sir:....Sample of your Syrup Hypophos., Nutritive, received. I find it's of excellent quality, giving positive results.. Truly yours,

N. W. GEER, M. D., East Springfield, O.

element Phosphorous, we have once a stimulant and nutritio remedy. Its use is indicated in wide range of diseases: Pulmo ary, tubercular and bronchial a fections, and all diseases of th respiratory organs, as well as tho mental and nervous diseas caused by lack of brain powe It has been largely used in the in stitutions of Ohio for the trea ment of the insane, as some of th testimonials we cite confirm. W ask the profession to give ou preparation a trial. They wi find its action prompt, givin buoyancy and nerve strength t the patient, and in a great man cases a happy recovery.

Druggists will find it a valuabl addition to their prescription d partments.

Our prices are reasonable. An retail druggist ordering one doze pints, or one to five gallons, wh will send us the names of hi physicians, will receive a four ounce sample for each physician delivered free of all charges.

Prices are as follows:

NET.

Per Dozen Pints,	-	$6.00
Per 5-Pint Bottle,	-	2.00
Per Gallon Bottle,	-	3.00

No Charge for Containers.

(Established 1833.)

STRONG, COBB & COMPANY,

WHOLESALE DRUGGISTS, MANUFACTURING PHARMACISTS,

CLEVELAND, OHIO.

SCHERING'S

nzonaphthol,
Chloral-Caffeine,
Diabetin,
Formalin,
Kresin,
Rubidium Iodide,
Salol,
Strontium Salts,
Thiosinamin,
Theobromin.

VON HEYDEN'S

tanaphthol-Bismuth,
Phenol-Bismuth,
Pyrogallol-Bismuth,
Tribromphenol-Bismuth,
Oleocreosote,
Sucrol.

SCHERING & GLATZ,
No. 55 Maiden Lane,
NEW YORK,
SOLE AGENTS FOR THE UNITED STATES.

We Offer on Spot

- Cascara Sagrada Bark,
- Phosphoric Acid, Syrupy,
- Arrow Root, St. Vincent,
- Coca Leaves, Truxillo & Huanuco,
- Senega Root, Minnesota.

UFFALO SANITARY FLUID

A Soluble Carbolic Acid. The Ideal Disinfectant.

Schoellkopf, Hartford & Maclagan
(LIMITED)
3 Cedar Street, New York.

BILLINGS, CLAPP & CO.

Manufacturing Chemists,
BOSTON.

Pharmaceutical Preparations.

Fluid Extracts,
Elixirs,
Syrups,
Medicinal Wines,
and Specialties.

Proprietors of NICHOLS & CO.'S
Elixir Bark and Iron,
Sarsaparilla and Iodide Lime.
CATALOGUE MAILED ON APPLICATION.

HERF & FRERICHS

CHEMICAL CO.,
ST. LOUIS,
MANUFACTURERS OF
PURE WHITE

SALICYLATE SODIUM

U. S. P.

AND A FULL LINE OF
PHARMACEUTICAL - AND - PHOTOGRAPHIC - CHEMICALS.

MURPHY'S MALT WHISKE

1 Doz. $7.50. 3 Doz. $7.25. 6 Doz. $7.00.

To test the merit of the "ERA" as an advertising medium, the distiller's agents for abo brand of **PURE MALT WHISKEY** have decided to make the following liberal offer, wh holds good only until

January 1st, 1894.

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1893.

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No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3½	½	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅞	1½	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	¼	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11½	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9½			7½	" " " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8½	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3½	3⅛	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3½	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

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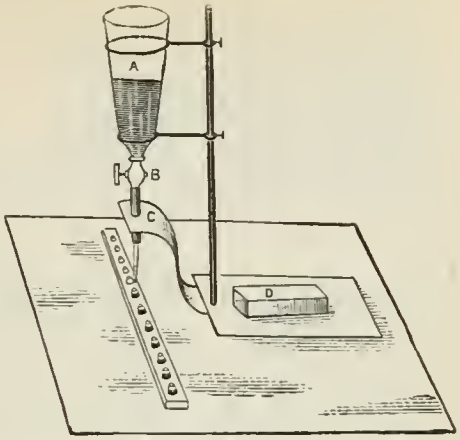

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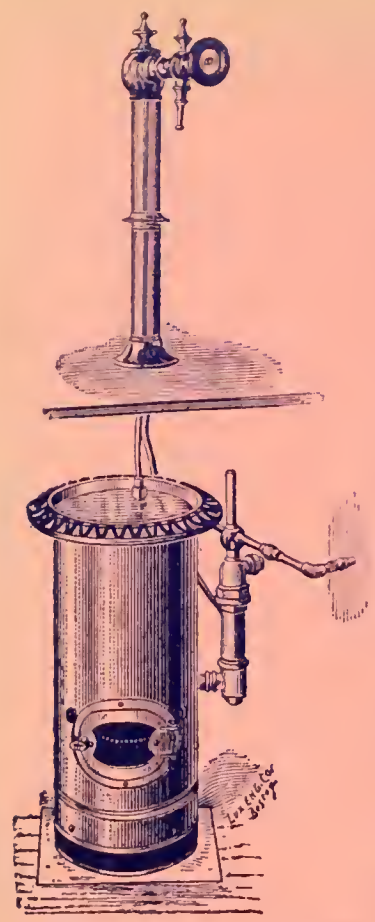

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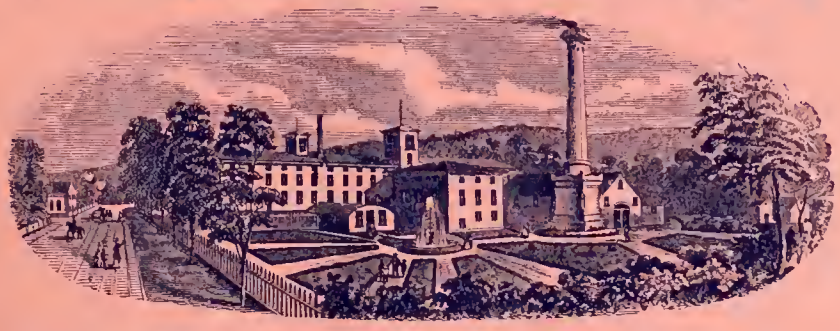

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Jayne's Expectorant, for Colds, Coughs, Asthma, Consumption, and all Lung and Throat Affections. It may be depended on to promote cures by facilitating expectoration and allaying inflammation.

Jayne's Tonic Vermifuge. There is no better TONIC for adults or children, and it is especially useful in all cases of Disordered Digestion. For General Debility, Dyspepsia and Sour stomach, it is a certain curative, and for Worms and Intermittent Fevers of children it is an old-time remedy.

Jayne's Carminative Balsam, for Bowel and Summer complaints, Colics, Cramps, Cholera, etc. It is a certain cure for Diarrhœa, Cholera Morbus and Inflammation of the Bowels.

Jayne's Specific for Tape-Worm is a sure destroyer of this troublesome parasite, and usually drives it from the body in two or three hours.

Jayne's Alterative is the surest medicine for purifying the Blood, and of established efficacy for curing Scrofula, Goitre, Dropsy, Epilepsy, Salt Rheum, and all diseases of the Skin and Bones.

Jayne's Liniment, or Counter-Irritant, for Sprains, Bruises, Soreness in the Bones or Muscles, helpful in Rheumatism or Neuralgia, and useful in all cases where an external application is appropriate.

Jayne's Sanative Pills, small size, sugar coated, a mild Aperient or active Purgative, according to dose, and an effective remedy for all Bilious Affections, Liver Complaints, Costiveness, Dyspepsia and Sick Headache.

Jayne's Hair Tonic, for the Preservation, Beautifying, Growth and Restoration of the Hair. It is a pleasant dressing for the hair, and a useful toilet article.

In settlements and localities where the attendance of a Physician cannot be readily obtained, Families will find these Remedies of great service. The Directions which accompany them are in plain, unprofessional language, easily understood by all, and in addition, **Jayne's Medical Almanac and Guide to Health**, to be had gratis of all agents, contains, besides a reliable calendar, a catalogue of Diseases, THE SYMPTOMS BY WHICH THEY MAY BE KNOWN, together with advice as to the proper remedies to be used.

All of Dr. D. Jayne & Son's Family Medicines are sold by Druggists everywhere.

PROPRIETARY ARTICLES.

The Chemical Treatment

For CONSUMPTION, ASTHMA, CHRONIC BRONCHITIS, TUBERCULAR LARYNGITIS AND CATARRH,

INSTITUTED BY

W. R. AMICK, A. M., M. D., OF CINCINNATI,

Can only be had of the Exclusive Compounders,

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It has been tested, endorsed and adopted by the Medical Professions of all school as the only successful Treatment for pulmonary Diseases. Test packages of the Amic Medicines sent free of cost to physicians everywhere for each new patient. Dr. Amick' theory, on which the treatment is based, cost of the medicines, and other neccessary in formation on request.

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A VALUABLE BOOK FOR DRUGGISTS.

The Latin Grammar of Pharmacy and Medicine:

By D. H. ROBINSON, Ph. D.,

Professor of Latin Language and Literature, University of Kansas; with an Introduction by L. E. SAYRE, Ph. C., Professor of Pharmacy in, and Dean of, Department of Pharmacy, University of Kansas. With Elaborate Vocabularies.

DESCRIPTION.

This book is the outgrowth of experience. It has been designed to meet the wants of pharmaceutical and medical students whose knowledge of Latin is deficient. There is no doubt but that the student whose previous Latin education has been neglected is at a great disadvantage, compared with those who have acquired a fair knowledge of that language. He is much slower in understanding the terminology of the words used in Medicine and Pharmacy, and without a clear knowledge of terms satisfactory progress is impossible.

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The aim has been to make it practical in each detail; the exercises, questions, etc., relate to the preparing and compounding of medicines. Many Latin prescriptions and formulæ are scattered throughout the text.

At the end of the work extensive vocabularies—Latin-English and English-Latin—have been added. These are a most important and one of the most useful features of the work.

12mo. Handsome Cloth Binding. Price, $2.00.
Sent by mail, postpaid, upon receipt of price.

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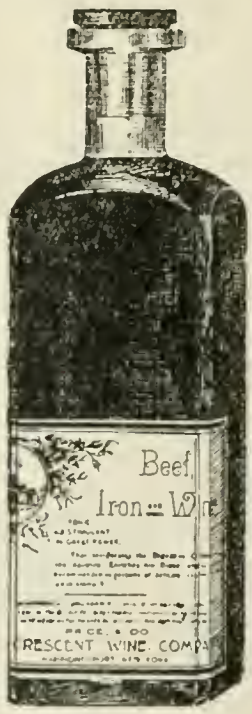

Beef, Iron and Wine,

The wine in this preparation is made from the pur juice of the grape, on ou premises, and we guarante it to be free from any del terious matter. A trial orde will convince every druggi that our Beef, Iron and Win is superior to any he ha handled before. Sample and prices furnished on ap plication.

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THE FIRST inhalations stop sneezing, snuffing, coughing. This relief is worth the price of one Inhaler, and is the first step toward a cure. Continued use will complete it.

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SATISFIES The cool, exhilarating sensation following its use is a comfort to travelers by rail or boat.

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Prevents and cures **SEASICKNESS.**

ALL WHOLESALE DRUGGISTS recommend this Inhaler and solicit your order, because it contains enough pure Menthol to thoroughly medicate the air passing through it, and produce the desired effect.

Order of them, and send your label for address on 250 Japanese napkins for your soda fountain, books, cards, etc., to—

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Recommend Russell's White Drops for Babies suffering from Wind Colic, Restlessness, Acidity of the Stomach, Cholera Infantum, and kindred complaints. Retails 25c a bottle; wholesale $1.75 per doz. Mfg'd by—

THE RUSSELL MEDICINE CO., PROVIDENCE, R. I.

Sold by all Jobbers.

DR. HOXSIE'S

CERTAIN CROUP CURE

A preventive as well as cure for all congestive and inflammatory attacks to throat and lungs. *Tastes pleasant; does not contain opium; will not nauseate.* **Retail Price, 50c per bottle.**

To introduce this great remedy we will send 1 doz. bottles to any druggist *once*, for $3.63, and prepay express charges; also include *one extra bottle, FREE.* **Cash must accompany order.**

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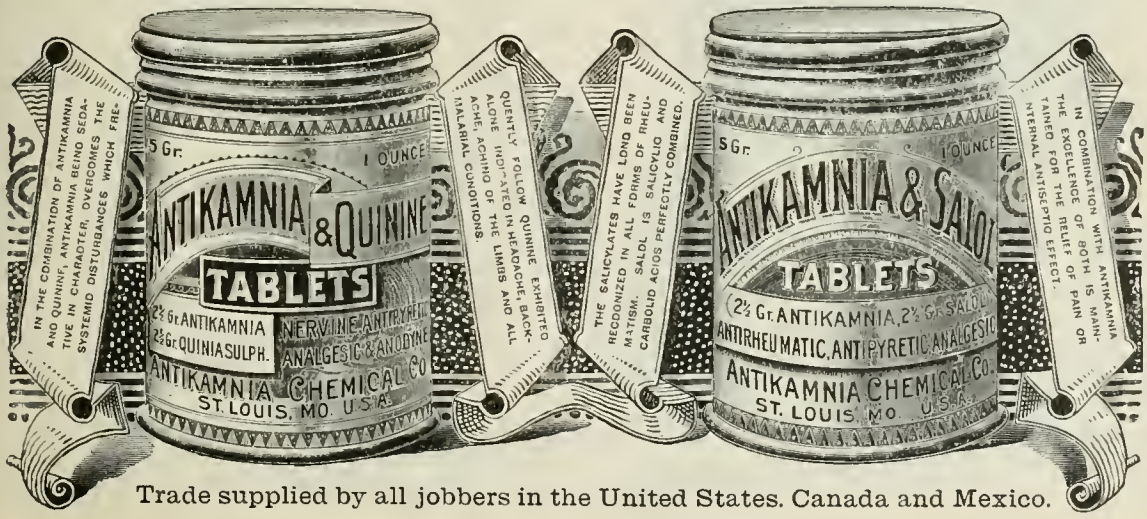
An effective remedy for all forms of Piles. Druggists find them good sellers wherever introduced. Testimonials from Physicians, Druggists and users. $3.50 per doz; 50c retail. Express paid. Advertising aent. **E. M. PARMELEE MEDICAL CO., Dansville, N. Y.**

Dr. Lord's Specific FOR Colds

The greatest cure on earth, and the greatest seller of the age. Recommended by Physicians. Kept by all wholesalers.

We offer big inducements to Druggists. Correspondence Solicited.

THE LORD REMEDY CO., Worcester, Mass.



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FREE - FREE - FREE

CASH REGISTER AND SHOW CASE

WITH

Shiloh's Family Remedies.

PREPARED ONLY BY

S. C. WELLS & CO., Le Roy, N. Y.

For full particulars concerning Cash Register and Show Case, address the above. MENTION THE ERA.

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THE MANUFACTURE OF

LIQUORS AND PRESERVES,

By J. DeBrevans. Price $3.00 Postpaid.

The author is an eminent French chemist who has devoted much time and study to the preparation of Liquors and Preserves. The great value of the work consists in the formulas, which number over 300, and are so arranged that if the manufacturer has no distilling plant of his own he can still make many of the liquors from the essences. The manufacture of French *liqueurs*, etc., from essences is very profitable and does not require large capital. The raw materials, the plant of the distiller, etc., are described according to the best modern practice. The book has 65 illustrations, 18 tables, and a full index.

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The Scates Plan.

Cutting is the bane of the drug trade. The originator of this plan has been in the retail drug business all his life, and seen how druggists have made fortunes for the manufacturers only to have the fruits of their labors reaped by the manufacturers, cutters and dry goods men.

This condition has led to the organization by druggists and bankers of a company with ample capital, on a basis by which the retailer has an interest in the business and at least one live druggist in each town is invited to co-operate if he approves the plan.

THE PLAN.

The stock of the company is divided into Preferred and Common shares of $10.00 each. The Common stock is entitled to one-quarter of the profits, and is set aside to be used as follows:

Each druggist ordering for the first time goods to the amount of $10.00 or more, receives an amount of stock equal to his purchase *free*. If the order is $10.00 he receives one share, $20.00 two shares, and so on. This stock is non-assessable.

Did you ever stop to think that your influence behind the counter was worth so much cold cash to the manufacturer? This is a fact, and why should you not be paid for it?

Our specialties are Vitalized Nerve Tonic, the best nerve and alterative medicine on the market, put up in full pint bottles and retailing for $1.00; Laxe-lve, a pleasant and easy laxative for parents and children, retailing for 15c and 50c; Tea Pills, a sovereign remedy for headache retailing for 25c, and we are adding a line of non-secrets which we furnish members of the company at a slight advance above cost. All crude drugs are carefully selected and analyzed.

The artistic style and design of these specialties are new and original, and surpass anything before attempted.

Send us the following order, or any order amounting to $10.00 or more:

		Cost	Receives
½ doz. Vi-tal-ized Tonic,	at $8.00,	$4.00	$6.00
1-doz Lax-ive, large,	at $4.00,	4.00	6.00
2-doz. " small,	at $2.30,	2.30	3.60
Stock, - - - - -			10.00
		$10.30	$25.60

We will issue the stock to you at once and prepay freight or express charges east of the Rockies.

Unique Advertising.

Enclosed with each bottle of Vitalized Tonic is a sight draft on us for $1.00 if it does not cure or benefit, which makes it a seller. Should a customer, however, become dissatisfied, he does not trouble you with a return of the draft, causing you to lose your profit, but collects it like any draft through the bank. We furnish you free sample bottles of Lax-lve, together with invitation cards neatly enclosed in an envelope, inviting people to call on you for a sample.

We also send our 4-page "Famous Hospitals and Remedies," which is profusely illustrated with the principal hospitals of America and Europe, and is the finest advertising medium on which a druggist ever had his imprint. Besides, we mail a copy to each lady whose name is furnished us, with a type-written letter containing an order on you for a sample bottle of Lax-lve. These letters will call new customers to your store. Our advertising will sell the goods—that has been the verdict—and whatever your stock is worth, whether $10 or $1,000, you are that much ahead.

Do you wish to increase your business and draw new customers to your store? This plan will help you. Live druggists who have tried it say that the type-written letter alone which we mail will draw more new customers than anything they ever tried.

Our officers are successful business men. We believe in our goods, our plan and our company, and invite live druggists, after investigating, to co-operate with us. All we ask is that you forward us the names of ladies, distribute the cards and papers, and agree not to cut the price, as every party returning a draft must acknowledge on the back of it that the full retail price was paid.

Write us for further information, sample certificate of stock, or for the agency of your place.

SCATES MEDICAL COMPANY,

WESTBROOK, ME.

REFERENCES.—For the financial standing of the company or the business ability of the officers, we earnestly request that you write Cook, Everett & Pennell, wholesale druggists, Portland, Me.; John W. Perkins & Co., wholesale druggists, Portland, Me.; Hon. Leander Valentine, ex-Mayor of Westbrook, Westbrook, Me.; Westbrook Trust Co., Westbrook, Me.

WANTED
Whooping Cough

If there are any cases of Whooping Cough in your town, and you will inform us by mail and send us one hundred or more names of heads of families in your town, we will send you **HALF A DOZEN**

Raymond's Pectoral Plasters
FREE.

Also advertising matter, with your imprint, to all names on the list you send.

This offer is to retail druggists only, and applies to towns in which there are no more than 50 druggists. Send label with list.

Raymond's Pectoral Plaster Positively Cures Whooping Cough.

RAYMOND & CO.,

32 Carroll Street, BROOKLYN, N.Y.

MENTION THE ERA.

CHEMICALLY PURE.

OLEUM SANTAL (Midy) always gives satisfaction in Gonorrhœa and Cystitis. The oil is distilled by Midy's process, from the best freshly-cut Mysore Sandal Wood, and is vastly superior to commercial sandal oil, copaiba, cubebs, etc. Original bottles contain 40 capsules of 5 minims each—they are value for money, and pay to sell.

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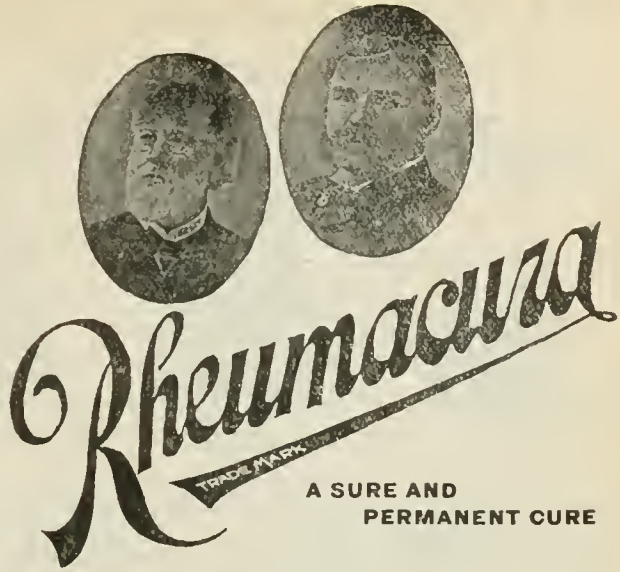

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FOR

Rheumatism, Gout and Lumbago.

Send us a list of your customers who are troubled with any form of these complaints, and we will drum them up for you, sending you the business.

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How is This?

We will put you up 3 dozen **Dead Certain Corn Cure,** with your name and address on, for **$3.00,** in W., T. & Co.'s patent corn cure bottles—with brush attached.

This is the best corn cure in the world, and easily retails for 25c.

Cash must accompany any order.

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Wholesale Druggists, 54th St. & 2nd Ave.,

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Yellow Pine Compound

INFALLIBLE REMEDY FOR

RHEUMATISM

$18 per dozen. 6% for cash.

FOR SALE BY

YELLOW PINE EXTRACT CO.,

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EVERY DRUGGIST AND MANUFACTURER SHOULD USE

HUNT'S
PLEATED PAPER BOTTLE CAPS.

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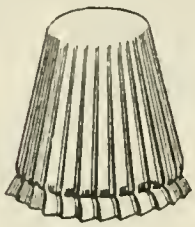
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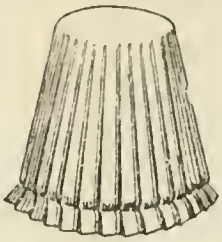
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Made in the following colors, viz.: Blue, Green, Gray, Pink, Purple, Orange, Red, Yellow and White; packed in boxes of one gross, one color and size only in each box. Price per gross, 25 cents to 50 cents, according to size. Discount on quantity. The name and address of the purchaser can be embossed on each cap in lots of 25 gross or more at 12 cents per gross extra. It takes three months to deliver bottle caps when embossed to order.

These caps, made for high, medium and low corks, are very cheap, easily and quickly adjusted, and, while serving as a guarantee that the contents of the bottle have not been tampered with, give the neatest and best possible finish to the neck of the bottle. Used extensively in Europe; also in many of the largest pharmacies, as well as by manufacturers of proprietary medicines in the United States.

Samples sent on application. Write for illustrated price list.

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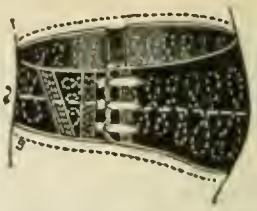
McKESSON & ROBBINS,

MENTION THE ERA. **American Agents, NEW YORK.**

DR. EDISON'



OBESITY PILLS, OBESITY FRUIT SA AND OBESITY BANDS.

TO RETAIL DRUGGISTS.—We beg call your attention to our extensive advertising the papers, of Dr. Edison's Obesity Pills, Obes Fruit Salt, and Obesity Bands. Shall we send y a show card for your window?

PRICE TO RETAIL DRUGGISTS.

Dr. Edison's Obesity Pills at $18.00 per doz., less 25 per cent..... $13
Dr. Edison's Obesity Fruit Salts, per doz. net $
Dr. Edison's Obesity Bands, 25 p.c. off retail pri (See price below.)

PRICE TO CONSUMER.

Dr. Edison's Obesity Pills retail at $1.50 per bott
Dr. Edison's Obesity Fruit Salts ret. at $1. per b
Dr. Edison's Obesity Bands: Our regular Obes Band, any size up to 36 in., is $2.50; 10 cts. tra for each additional inch in length.

Your wholesaler allows the trade 25 per c off retail price. Send for illustrated catalog and eight-column article on Obesity.

Respectfully, **LORING & CO.,**

Office and Store, 2222 Hamilton Place. **BOSTON, MAS**

Commission Merchants, General Agents for Unit States for Dr. Edison's Obesity Pills and Non Electric Anti-Obesity Bands. Loring & Co.'s Proprietary Articles.

Offices and Stores:

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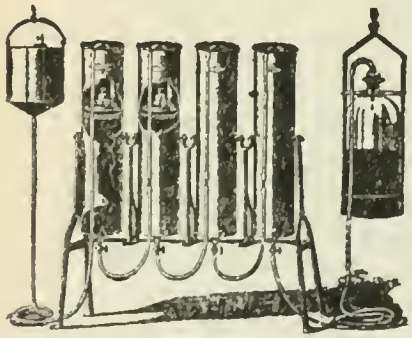
42 WEST TWENTY-SECOND ST., DEPT. K NEW YORK.
115 STATE STREET, DEPT. K, CHICAGO.

ANDERSON'S
PERCOLATOR



Our Percolator has now been before the trade for five years and has during that time met with constantly increasing success. Write for our complete catalogue giving full description with testimonials from many who are using them

They will save you money.

Book of Formulas Free.

ANDERSON MFG. CO.,

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Mailing Boxes.

We sell our Locked Corner Mailing Boxes to the trade direct, and thereby save them the expense and profit of the jobber in a large city.

Our expenses are light, and we are in a section where wood can be procured cheaply. Let us quote you prices.

We know we can please you.

SMITH & RANDALL,

Mention the Era. PITTSFORD, VT.

RHODE'S KUMYSS

The only Kefir Kumyss in the market. Packed in Cases of 6 and 12 Qt. Bottles each, $4.00 per doz, less 15% to the trade.

R. E. RHODE,

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504 N. Clark St. **CHICAGO.**

MENTION THE ERA.

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TO INTRODUCE

Mattern's Headache Powde

We will give a copy of the

ERA DOSE BOOK

FREE

With an order for

1 Dozen Mattern's Headache Powders,

AT 75C PER DOZEN.

The book alone is worth the price. It is a K to the U. S. Pharmacopœia, and indispensable every druggist. Inquire of your jobber, or se direct to—

W. E. MATTERN,

1064 Millard Ave., Chicag

DR. R. A. WILSON'S

Anti-Dyspeptic & Headache Pill

These Pills, so long and favorably known by th public (it being over 50 years since they were fir introduced), have been, at the request of nume ous patrons, reduced to granules. They will her after be put up in vials, and the wrapper printe on Turkey red paper. One quarter dozen via are attached to a show card, and a wire easel go with each card, so that they can be prominentl displayed on top of show case, or in window, a fancy may dictate. To the dispenser we woul caution, "see that you get the wire easel from th jobber," as one accompanies each card. Adve tising furnished on application to proprietor.,

B. S. FAHNESTOCK,

Sole Prop., PITTSBURGH, P

LARGE INVESTMENT is not required to carry

CONNOLLY'S

CROTON OIL

PLASTERS.

SMALL INVESTMENT in them will pay any druggist not only by yielding a good profit but by turning the drift of future business in them their way.

HOLESALERS HAVE THEM.

JOEL A. CONNOLLY PLASTER CO.,

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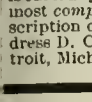
QUAKER CATARRH CURE



Cleanses the Nasal Passage, Allays Pain and Inflammation. Heals the Sores. Restores the Senses of Taste and Smell. IT CURES

HAY FEVER! TRY THE CURE.

Not Like any Other.

applied into each nostril direct to parts affected and is pleasant. Price 50 cents at Druggists, by mail 60 cents.

QUAKER MEDICAL ASSOCIATION,

ST. PAUL, MINNESOTA.

COOPER'S

Floral Dentine

FOR THE

Teeth and Breath

Is the Best Dentine in the World.

Prevents the Decay of the Teeth.
Renders the Teeth Pearly White.
Removes all Traces of Tobacco Smoke.
Is perfectly Harmless and Delicious to the taste.
In Collapsible Tubes only.

PRICE, 25 CENTS.

TO DRUGGISTS.

We will send you 3 dozen Floral Dentine and 150 samples with your name and card printed on them, for only $4.50.

The samples will sell the goods, and you make a clean 100% profit.

Correspondence solicited. Address—

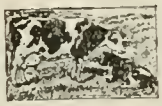
COOPER & HARDENBURGH,

KINGSTON, N. Y.

EVERY druggist in the United States should handle and push **Farrand's Fragrant Parisian Dentifrice**, because it has no equal in fineness of quality. It is not simply a wash: it is the cheapest fine dentifrice in the market, and is sold only to the **Drug Trade.** Full sized samples will be sent free of charge or expense to every druggist who will write for them. Address—

WM. H. FARRAND,

ROCHESTER, N.Y.



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Of GUERNSEYS, JERSEYS, HOLSTEINS and all the choicest kinds of Cattle BUY

Moore Bros.' "G. C. D."?

Because it Prevents Milk Fever.
Because it Prevents Red Water.
Because it Prevents Black Leg.
Because it Prevents Garget.
Because it is the Best Medicine for Fevers generally in Cattle.

Price, $5 per dozen, or 50c. per can by express.

MOORE BROTHERS,

Veterinary Surgeons, Albany, N. Y.

FOUR-FOLD LINIMENT

will cure Scrofulous Sores, Swellings and Piles. We warrant it to act speedily and safely in Spavin, Collar Boils, Sweeney, Hardened Lumps, Sprains, Bruises, and other similar diseases of horses and cattle. It can be obtained at any of the following jobbers:

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Get our circular and terms. Mention the Era.

R. MATCHETT,

206 Federal St., Allegheny, Pa.

Best Selling Corn Remedy on the Market.

NO KILL! NO PAY!

Send $1.50 to your jobber or the manufacturer for 1 dozen and ½ *free*, with first trial order.

For sale by—

WM. COULSON DRUG CO.,
PLIMPTON, COWAN & CO.,
U.S. CORN KILLER CO.,

BUFFALO N.Y.

EVERY VISITOR TO THE White Mountains DURING The Summer Knows about this.

WHY NOT TRY A DOZEN?

Exhibited at Chicago.

NEW GERMICIDE AND DISINFECTANT.

SULFURINE.

Concentrated solution of sulphur; no acid or alkali. Highly endorsed by physicians for Diphtheria, Sore Throat, Rheumatism, Skin Diseases, Sweating and Sore Feet. Superior to Peroxide of Hydrogen for Diphtheria. Destroys the membrane and heals the diseased surface.

A perfect antiseptic mouth wash for dentists.

1 bottle gives 9 sulphur baths equal to those at the most celebrated springs. Removes all odors from the body.

Sample bottle sent free to any physician or dentist who sends us his professional card.

THE HYGIENE OF THE HAIR preserved by using SULFURINE SOAP. A perfect toilet and medicated soap combined; exquisitely perfumed. Removes Dandruff and prevents hair from falling out. Highly medicated with Sulferine, as we actually use Lanoline to carry the medication. Special discount given to druggists only to prevent cutters from handling it.

SULFURINE TOILET CREAM removes wrinkles.

Sulfurine Antiseptic Healing Cream for open sores, ulcers, ulcerated and itching piles.

Manufactured only by—

THE SULFURINE CO.,

3407 STATE ST., CHICAGO

IN COLLAPSIBLE TUBES, $1.75 PER DOZ.

Just the Thing for Summer Use.
Unrivalled for Sun-Burn.

DRUGGISTS SHOULD STOCK IT.

Your jobber has it, or we will furnish it direct.

MAYELL-HOPP CO.,

CLEVELAND, O.

MENTION ERA.

$4.20 for $2.

To extend the sale of Flag Salt, we will send 1 doz. 25c boxes, 1 doz. 10c packages and 50 samples, all by express, *charges paid*, for $2.00, cash with order.

The samples sell the goods, and you more than double your money. Our remedy is safe, certain, quick, pleasant, and delights all who try it. Sample box free. Address—

The Flag Salt Remedy Co.,

Savannah. New York

PROPRIETARY ARTICLES.

PROPRIETARY ARTICLES.

DIPHTHERIA PROTECTIO.

TRADE MARK

As it is the only Remedy that is Reliable, Safe and Sure, we have given it to the public.

$8.00 per doz. f.o.b. as below. Retail price, $1.00 per 8-oz. bottle.

We prevent (very easily), and cure (in three days), diphtheria, scarlet fever, and all throat troubles, with Protectio. Your patrons can do the same, and are always glad to pay the price.

A. L. WORDEN, M. D.,
DETROIT, MICH.

BRANCH OFFICES:
214-220 Townsend St., San Francisco, Cal.
5 W. Sandwich St., Windsor, Ont.

Live . . Druggists.

If you will sen us 10 or 12 names o customers who are i horse breeding line, in cluding liverymen, w will send them tria packages of Quinn' Ointment, compliment ary, and write persona letters to call on yo for our regular size. Address,—

W. B. EDDY & CO., WHITEHALL, N. Y

PAPER BOXES

OUR SPECIALTIES:
BOTTLE CARTONS,
FOLDING PAPER BOXES,
DRUGGISTS SLIDE BOXES.

Write for samples and estimates on ar thing in the paper box line; it will pay yo

THE S. B. PAPER BOX CO.,
SOUTH BEND, - - IND

TONKA-TALPA SOAP

THE STEWART CHEMICAL CO., Cincinnati,
ALSO PROPRIETORS OF
Stewart's Pine Tar Salve; Stewart's Arnica Tar (for animals);
Stewart's Antiseptic Pine Tar Salve (for Physician's Use).
These are Salable Goods which Every Druggist should hand

Stecher's "Stick 'Em" Fly Paper.

Old customers stick to it and new or take to it. It outsells others. It is t largest. Supplied by wholesalers a the manufacturer—

HENRY W. STECHER,
CLEVELAND,

What do you Think Of this Offer?

I will, upon receipt of $2.00, postal note or N.Y. draft, send to any respe able retail druggist in the U. S., 1 dozen HOLLOWAY'S HERB TE the great remedy for constipation and blood disorders, 25c size; also elegant, 4-line, self-inking rubber stamp, ink and brush, worth $1.50, 2 sample packages of the Tea, counter wrappers, etc. Positively no noti taken of orders not accompanied by cash. Address—

GEO. W. HOLLOWAY,
807 N. Salina St., SYRACUSE, N.

The Children's Comfort. Le Confort des Enfants.

A safe and reliable remedy for the ailments of childr during the teething period. A sure preventive Cholera Infantum. No sediment. Clear as crysta

GEO. E. FAIRBANKS, Druggist,
No. 10 Front St., WORCESTER, MASS.
Sole proprietor. Send for circular.

THE OLEAN GLASS CO.,
OLEAN, N. Y.

BALTIMORE, MD., OFFICE,
No. 11 E. GERMAN ST.,
FOR SOUTHERN TRADE.

Makers of PRESCRIPTION, FLORIDA WATER, POMADE, PACKERS, WINES, FLASKS,

GREEN AND AMBER BOTTLES.

☞ Ask your Jobbers for our Glass, same price as poor and badly made bottles

TRADE MARK.

BEFORE AND AFTER USING.

NERVE SEED!

ADVERTISED IN 3,000 NEWSPAPERS.

We want retail drug agents everywhere on earth to sell our remedy. We will give you free advertising in your local papers, furnish you with handsome show card and circulars free, and guarantee sale of goods. What more can you ask? Write us for further particulars.

NERVE SEED CO.,

Masonic Temple. CHICAGO, ILL.

Up-to-Date

Merchants sell SPOTINE. People buy it. A great many people buy it. They try it. They like it. They send and buy more. They write nice letters about it.

SPOTINE FOR SPOTS AND STAINS.

Send for Sample and Special Offer to Dealers to introduce it.

PRICE, $2.00 PER DOZEN.

Wire Stand, Placards, Leaflets and Samples with First Orders.

SOLD BY JOBBERS.

L. B. SUTTON, MANUF'R,
NEW CANAAN, CONN.

We know of no better way to increase our profits, and the rofits of the retail drug trade, than by spending, during 1893,

HALF A MILLION DOLLARS

ı advertising, and we intend to do it.

We appreciate the interest which druggists generally have taken ı the sales of our remedy, Syrup of Figs, and in refusing to sell ıe cheap, non-advertised imitations, and in return we shall give our est efforts to maintaining full prices according to the A. P. A. Plan, nd with the organization and co-operation of retail druggists, as pproved by their representatives and the N. W. D. A. at Montreal, e anticipate thorough success.

We are, and have been for a long time past, refusing to sell) advertising cutters and department stores, and are pleased to be ble to state that our sales are growing larger every day, having isposed of nearly three million bottles during 1892.

THE UNITED STATES COURTS

ave recently decided that the name Syrup of Figs, or Fig Syrup, s applied to a medicinal compound, is a legitimate trade-name, and ıat we are entitled to its exclusive use. As the question has been ecided in our favor, we shall expect all dealers to respect our legal ghts, and to assist us in preventing the sale of medicinal preparations nder our trade-name, Syrup of Figs, or Fig Syrup, or any colorable nitation thereof, and we feel confident of the hearty good will and ıpport of druggists generally.

We shall appreciate any information which may tend to assist us ı maintaining prices, and in protecting our trade-name.

Yours truly,

CALIFORNIA FIG SYRUP CO.,

SAN FRANCISCO, CAL.

LOUISVILLE, KY.
NEW YORK, N.Y.

[S. P. 11.]

GLENN'S SULPHUR SOAP

GLENN'S SULPHUR SOAP is the *original* and *be* combination of its kind, and the one now generally in use.

For Sale by all Druggists **Beware of Counterfeits.**

Wholesale Depot:

THE CHARLES N. CRITTENTON CO

115 Fulton St., NEW YORK.

PROPRIETARY ARTICLES.

"REX" BEEF EXTRACT.

SOLID AND FLUID.

. . . . . Containing th elements of prime raw beef, daint delicious, satisfying, entirely fre from that smoky and cooked tas so prominent in every other bran

Never Deteriorates with Age.

Try It in Making Beef Tea and Bouillon

At your Soda Fountain.

You will have no other after once using, as it gives the Highes Degree of Excellence at smallest possible cost.

The Cudahy Pharmaceutical Co.,

South Omaha, Nebraska.

(Write for Special Price on large lots.)

[S. P. 12]

MERRELL'S

QUININE PILLS

SUGAR OR GELATIN COATED.

Trade Prices 25 per cent from list. Supplied by wholesale agents at the same discount:

One grain—bottles of 100,	$ 0.20	Three-grain—bottles of 100,	$ 0.37½
" " 500,	.75	" " 500,	1.60
" " 1000,	1.25	" " 1000,	3.00
Two-grain—bottles of 100,	$ 0.30	Five-grain—bottles of 100,	$ 0.55
" " 500,	1.20	" " 500,	2.50
" " 1000,	2.00	" " 1000,	4.50

QUININE TABLETS—Compressed, Plain or Sugar-Coated. Same Price as for Pills.

How is Your Stock?

MERRELL'S

ELIXIR PINUS COMPOSITUS.

Sold in One and Five-Pint Bottles.

MERRELL'S

FERRO-SALICYLATA.

Sold in One and Five-pint Bottles always.

MERRELL'S ANALGINE TABLETS, - -
MERRELL'S BROWN MIXTURE TABLETS, - -
MERRELL'S THROAT TABLETS, - -
MERRELL'S CHLOR. POTASS. TABLETS, - -
MERRELL'S MUR. AMMONIUM TABLETS, -

Compressed.

AND ALL OTHER SEASONABLE SPECIALTIES.

THE WM. S. MERRELL CHEMICAL CO.

CINCINNATI. NEW YORK.

ARTHUR J. CONNER & CO., BOSTON, MASS.

[S.P. 13.]

CH. MARCHAND'S
PEROXIDE OF HYDROGEN.

(MEDICINAL) H_2O_2 (ABSOLUTELY HARMLESS.)

MOST POWERFUL BACTERICIDE AND PUS DESTROYER.
ENDORSED BY THE MEDICAL PROFESSION.
UNIFORM IN STRENGTH, PURITY AND STABILITY.
RETAINS GERMICIDAL POWER ANY LENGTH OF TIME.
USED BY THE HOSPITALS OF THE U. S. ARMY.

Send for free book of 80 pages, giving articles by the following contributors:

DR. P. GIBIER, DR. S. POTTS EAGLETON, DR. C. P. NOBLE, DR. C. A. PHILLIPS, DR. J. H. DeWOLF, DR. J. V. SHOEMAKER, DR. W. S. MULLINS, DR. C. W. AITKIN, DR. H. F. BROWNLEE, DR. J. LEWIS SMITH, DR. J. MOUNT BLEYER, DR. W. B. DEWEES, and many others.

NOTE.—Avoid substitutes—in shape of the commercial article bottled—unfit, unsafe and worthless to use as a medicine.

Ch. Marchand's Peroxide of Hydrogen (Medicinal) is sold only in 4-oz., 8-oz., and 16-oz. bottles, bearing a blue label, white letters, red and gold border, with his signature. Never sold in bulk.

PHYSICIANS WILLING TO PAY EXPRESS CHARGES WILL RECEIVE FREE SAMPLES ON APPLICATION.

PREPARED ONLY BY

Charles Marchand

GLYCOZONE
CURES
DISEASES OF THE STOMACH.

☞ Mention this publication.

Chemist and Graduate of the "Ecole Centrale des Arts et Manufactures de Paris" (France),

SOLD BY
LEADING DRUGGISTS.

Laboratory, 28 Prince St., New York.

WE ARE NOW IN OUR NEW LABORATORY

BETTER EQUIPPED

THAN EVER TO FILL

YOUR ORDERS FOR

HIGH-GRADE PHARMACEUTICALS

Have you received our NEW ILLUSTRATED CATALOGUE? If not, write for it.

NELSON, BAKER & CO., DETROIT, MICH.

[8.P.14.]

ADVERTISEMENTS.

VM. R. WARNER & CO.'S

SUGAR COATED

	Per lb
Cathartic Co., U. S. P.	$1.00
Cathartic Co., Improved	1.00
Cathartic Co., Active	1.00
Warner's Veg. Liver Pills—	
1,000	.85
Aromatic Cachous	1.15
Compressed Chlor. Potash	.38
Warner's Little Cathartic Granules—	
1,000	.85
10,000	8.00

A SUPERIOR SMALL LIVER PILL.

Supplied by all the Leading Wholesale Druggists.

ADVERTISEMENTS.

ARWOOD'S STANDARD PERFUMES.

UNEXCELLED FOR FRAGRANCE AND PERMANENCY.

Regular Odors,	: : :	$3.00 per pint.
Special "	: : : :	3.50 "

"LOCUST BLOSSOM,"

PUT UP IN PINT, ENGRAVED, CUT-STOPPER BOTTLES,

$4.00 PER PINT,

Including One Dozen Dime Extracts Locust Blossom on Handsome . . . . . Plaque. . . . . .

SCHANDEIN & LIND,

33 Arch Street, PHILADELPHIA.

[S. P. 15.]

Your Reputation is Established!

SO IS OURS

You Are Hungry for Trade!

SO ARE WE

You Want to Save Trouble!

WE CAN DO IT

Do You Manufacture Paint?

WE DO

OUR CARDS
Are Unique.
Are Practical.
Are Beautiful.

DROP US A POSTAL.

JOHN LUCAS & CO.,

MFRS. COLORS, PAINT, VARNISH.

PHILA., NEW YORK AND CHICAGO.

WESTERN OFFICE: 174 SO. CLINTON STREET, CHICAGO.

Mention the ERA

QUALITY TELLS THE STORY

TO HOLD YOUR CUSTOMERS GIVE THEM THE BEST.

HUDNUT'S HIGH GRADE PERFUMES

STAND UNRIVALLED FOR

RICHNESS, DELICACY AND LASTING QUALITIES

All Odors, Specials Included, $3.00 per pint.
(Half-pint Bottles)

HALF-PINT.

SEND FOR SPECIAL OFFER
AND ILLUSTRATED CATALOGUE. IT WILL PAY YOU.

218 BROADWAY (ONLY) N. Y.
HERALD BUILDING.

[S. P. 16.]

W., T. & CO.

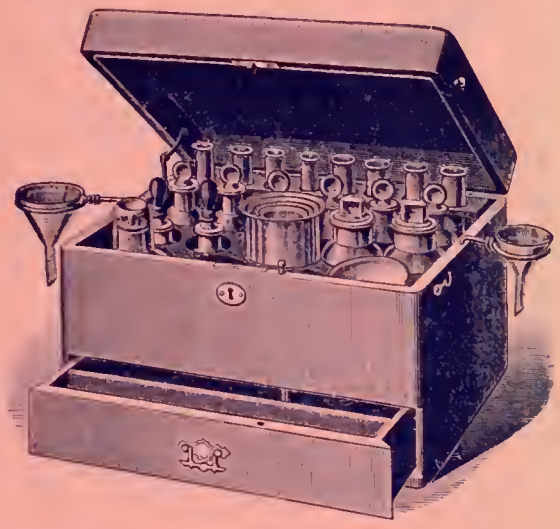
No. 1 Test Set for Urinary Analysis

IN POLISHED MAHOGANY CASE, WITH DRAWER.

SIZE OF CASE, 10¾ x 7½ x 6¾ INCHES.

EACH SET CONTAINS:

3 Reagent Bottles, Glass Stoppered.
2 " " with Pipette Stopper.
2 Salt Mouth Reagent Bottles, Glass Stoppered.
4 Beaker Glasses, Nested.
12 Test Tubes, Assorted Sizes.
1 Test Tube Rack.
1 Test Tube Holder.
1 Test Tube Brush.
1 Urinometer, with Glass, in Case.
1 30-Minim Graduated Pipette.
1 Glass Spirit Lamp.
1 Porcelain Evaporating Dish.
6 Small Glass Evaporating Dishes.
2 Glass Funnels.
1 Glass Stirring Rod.
2 Wire Holders for Funnels, etc.
1 Pack W., T. & Co., White Filter Paper, 100 sheets.
1 Screw Capped Vial, containing Litmus Paper, Neutral.
1 Pair Pincers for Holding Litmus Paper.
1 Sheet Gummed Labels.

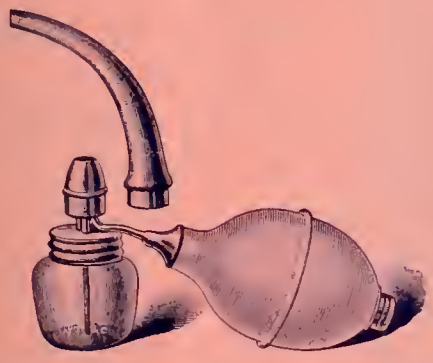


PRICE, COMPLETE, $10.00 EACH.

DISCOUNT TO THE TRADE . . . . . 50 PER CENT.

W., T. & CO. No. 30

VASELINE ATOMIZER.

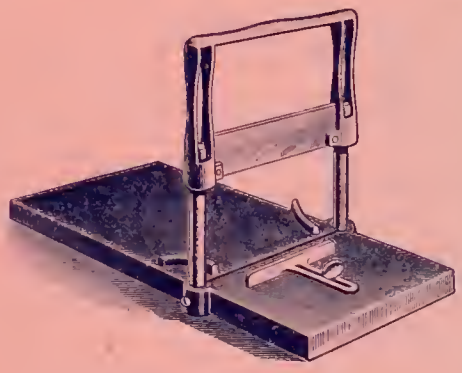


PRICE, $12.00 PER. DOZ.

Discount to the Trade, 50 per cent.

W., T. & CO.

No. 1 SOAP CUTTER.



PRICE, $2.00 EACH.

Discount to the Trade, 50 per cent.

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

PHILADELPHIA, 410-416 Race Street.

NEW YORK, 46 & 48 Barclay Street.

BOSTON, 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.]

MENTION THE ERA.

You Needn't Pay

For this Advice.

Why isn't your window filled with a handsome display of your own preparations in richly labeled bottles with glittering helmets of stoppers? It ought to be, at least portion of the time.

Just send to us for samples and prices of collapsible tubes and bottle stoppers, an after you have seen them give us an order, and see if you can't sell your own goods a well as those of other people.

Yours very truly,

HERO FRUIT JAR CO.,

Gaul and Adams Streets,

PHILADELPHIA

WESTERN REPRESENTATIVE:
G. W. BAILEY.
25 Lake St., CHICAGO, ILL.

DRUGGISTS' SUNDRIES.

This is the 16-oz. Empty Met Covered Bottle, two of whic we give **FREE** on Speoi Perfume Offer No. 2.

Per doz., $7.5

. . . . . .

This is the 11-oz. Empty Met Covered Blue Atomizer w give **FREE** on Special Perfu Offers Nos. 3 and 5.

Per doz., $22.5

. . . . . .

Send us your card or label and will mail you our New Perfume Li just out, with Special Offers.

FRENCH, CAVE & CO., PHILADELPHIA

Proprietors of French's Famous "SWEET CHIMES" Perfume. [S. P. 18.]

JOHN PHILLIPS & CO., DETROIT, MICH.

MANUFACTURERS OF

DRUGGISTS' FIXTURES.

SHOW CASES.

SODA FOUNTAIN TOPS.

STORE STOOLS.

CIGAR CASES.

FITTED WITH MOISTENERS.

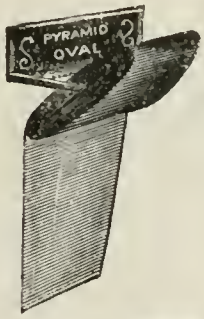
PRESCRIPTION CASES.

MIRRORS, ETC.

The above is a cut of A. Michenfelder's drug Store, at the corner of Gratiot and Bellevue Aves., Detroit, recently fitted by us. Estimates furnished on application. Send for our illustrated catalogue.

DRUGGISTS' SUNDRIES.

TOILET PAPERS FOR THE DRUG TRADE



STAPLE GOODS. FINEST QUALITY. ORDER OF YOUR JOBBER.

The following named wholesale dealers carry these brands in stock:

Moffit-West Drug Co.,	St. Louis, Mo.	Noyes Bros. & Cutler,	St. Paul, Minn.
Meyer Bros. Drug Co.,	St. Louis, Mo.	Williams, Davis, Brooks & Co.,	Detroit. Mich
Hopkins-Weller Drug Co.,	St. Louis, Mo.	T. H. Hinchman & Sons,	Detroit, Mich.
Meyer Bros. Drug Co.,	Kansas City, Mo.	Farrand, Williams & Clark,	Detroit, Mich.
Ryan Drug Co.,	St. Paul, Minn.	Hornick, Hess & More,	Sioux City, Ia.
Singer & Wheeler,	Peoria, Ill.	Robinson-Pettet Company,	Louisville, Ky.

Recently I was standing on the corner of a crowded street in one of our largest cities, waiting for a car. During my wait of several minutes, at least a thousand people passed me. The corner on which I was standing was occupied by an antiquated drugstore, and I entertained myself by looking it over and considering the evident manner in which the business was being conducted, watching the passers, and ruminating on the chances —not of the proprietor of the store, who was evidently not in the game —but of his location, when my thoughts flew off at a tangent and took me back to my boyhood days and the old farm down in Maine, for something in the situation had suddenly reminded me of a story I had then read in an agricultural paper, entitled "The Farmer's Dream." As I remember it, the farmer was lying on the grass near his compost heap, watching the steam arising and curling up into the air, and while doing so he fell asleep, when, instead of the steam and smoke he had just seen rising from his compost, were golden pumpkins and squash, sheaves of wheat and corn, fruit and vegetables—all that go to make glad the heart of the farmer at harvest time. Some of these dropped upon the farms of his neighbors, and others floating on over the hills and far away were lost in the distance. When the farmer awoke he fell to thinking that in his dream he had seen what was actually taking place before him; a loss of a source of revenue; his profits and a part of his fortune thus slowly but surely drifting out beyond his reach, some to enrich the farms of his neighbors, and the rest to unknown places. The result of his cogitations was to take steps to stop the loss, and save to himself this source of profit. And, coming back from my reverie once more to earth, I glanced up to the proprietor who stood idly watching the crowd, and wondered if he, too, ever had dreams as he saw that mass of people—every one of whom, at one time or another, bought or needed the goods he might offer—go drifting past, some to his neighbors and others to those beyond his ken. If, like the farmer, he had had such dreams, his waking moments had evidently worked out no solution of the problem, and he had found no method of arresting the attention of those who could so easily place fortune at his disposal. If he were an ambitious man, it must be tantalus to see a fortune drifting by within such easy reach, and yet lack the power, the will, or the adroitness to reach out and grasp it. A hundred things we may do, and yet, failing to do the right one, fortune evades us. A thousand times prosperity stands at our very door, and we fail to make it inviting for her to enter. Fortune wears a silken robe, is proud, and rarely enters a hovel. You know this has been true since the world began. Why waste your strength in trying to bring her into an incongenial place? It is easier and surer to make your place a fitting one in which to receive her. When once she has come she is a willing and constant visitor. How often it occurs that one who has lacked the deftness to find prosperity in a place, leaves that place to another, while he goes forth like the Argonauts of old, seeking the golden fleece without the success which the other finds in the very spot which he has left. It is on within the past few years th druggists, especially, have give the subject of the appearance their store and its surroundings a tention, and even now it is the e ception rather than the rule. I c not mean but that in many nearly all cases some efforts a put forth, but not the most intell gent. It is not long since it w thought that any carpenter, und the direction of the druggist, coul design and build the fitting for drugstore, meeting all the requir ments, meaning simply the rece tacles for the various drugs, bo tles, etc., comprising the stoc In such cases, taste and even co venience were more often a matt of accident than design. Tak the subject of convenience alon and I consider that skill and e perience in arranging a store th employs from four to five clerk will save the employment of on clerk. This means from $300 t $700 per year, an extravagance c outlay far exceeding the cost c the most elaborately fitted drug store. But as these are considere necessary expenses, the druggis bears them cheerfully, while to pu out an expense of from one hun dred to two hundred dollars pe year in the matter of a fine stor makes him groan in very spirit while all his neighbors hold u their hands in holy horror at hi extravagance. How many year it will take the druggist to lear that old axiom, "the best is th cheapest in the end," remains question for future decision.

C. H. BANGS.

342 Washington, Boston.
35 Murray, New York City.
1416 Chestnut, Phila.
176 Public Sq., Cleveland.

TRADE D D MARK

DEHAMME - DELETTRE'S

WARRANTED

TOOTH BRUSHES

Ask any Wholesale Druggist or Brush Dealer for Dehamme-Delettre's or "D. D." Tooth Brushes and confidently guarantee them to your patrons.

☞ Every known style of cut and handle, and numerous original patterns, are comprised in this line.

☞ See that every brush is stamped with the above trade-mark.

The following are Popular Brands of "D. D." Tooth Brushes:

Dehamme's Ladies' Brush, 4 rows.
J. S. Taylor's " 4 and 5 rows.
"Marguerite" " 4 and 5 rows.
"The Autocrat" " 3, 4 and 5 rows.
The "Ivory" " 4 rows.
The "Pompadour" " 4 and 5 rows.
The "Philodontos" " 4 and 5 rows.
"The 400" Brush, 4 rows, fancy.
The "Ivy" " 4 rows, "
"Le Coquelicot" Brush, 4 rows, fancy.
"La Mimosa" " 4 rows, "
"Ta-ra-ra Boom de Aye Brush, 4 rows, fancy
"Jersey Lily" Brush, 4 rows, fancy.
"Prince of Morocco" Brush, 4 rows, fancy.

AND MANY OTHERS.

Beware of Imitations, and refuse substitutes.

Increase your sales by handling tooth brushes that your customers will call for again.

MENTION THE ERA.

DRUGGISTS' SUNDRIES.

A. H. WIRZ,

913, 915, 917 Cherry Street, : : PHILADELPHIA, PA.

MANUFACTURER OF ALL KINDS OF

BOTTLE STOPPERS

For Corks and Screw Neck, Liquid and Powder Bottles.

OUR NEW STYLE CAPS NEED NOT BE REMOVED.

COLLAPSIBLE TUBES for Colors, Ointments, Pastes, Perfumes, Lithographic and Printing Inks, any length and diameter.

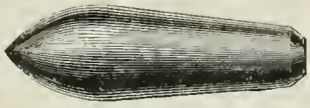
PILL MACHINES to run by hand or steam power.

Sole Manufacturers of the COOPER PILL MACHINE, with Reversible Plates.

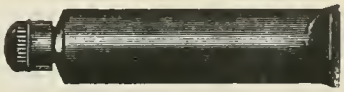
SUPPOSITORY MOULDS—

All sizes and shapes, including the approved "Wellcome" shapes for suppositories and bougies.

Samples and Prices on application.

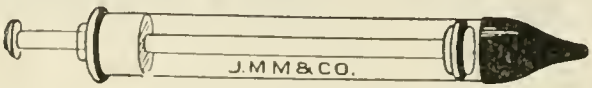


Please Order from your Wholesale Dealer.



OUR NO. "202"

Urethra and Ear Syringe



PACKING PATENTED

With Soft Rubber Tip and Patent Packing, possesses many points of superiority over any other Glass Syringe made.

ITS ACTION IS PERFECT.

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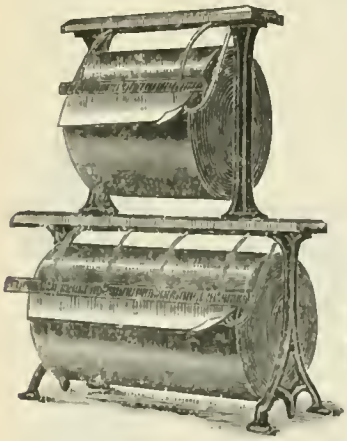

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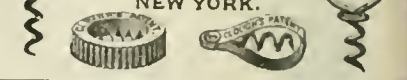

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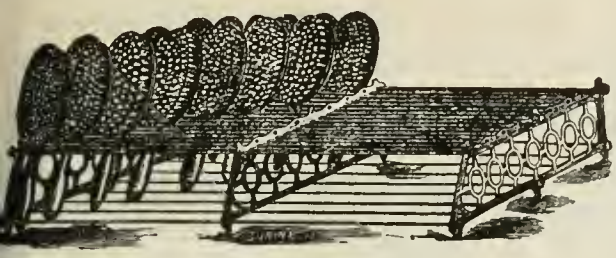

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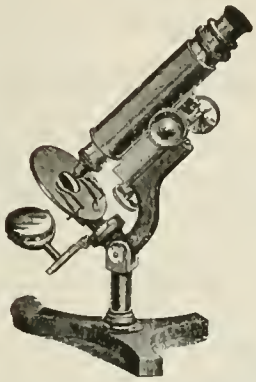

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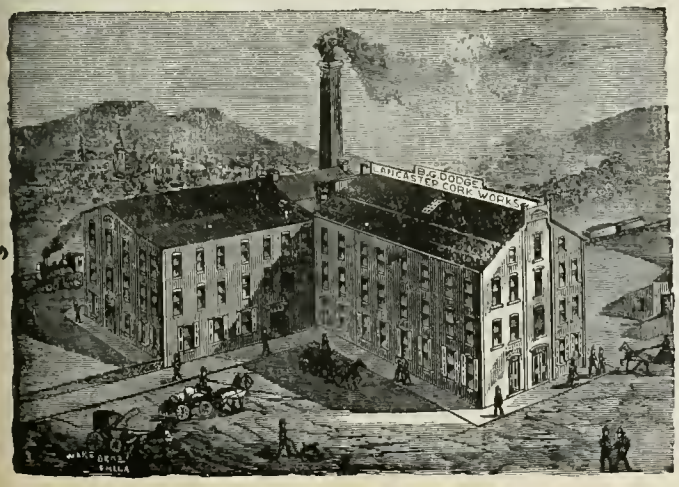

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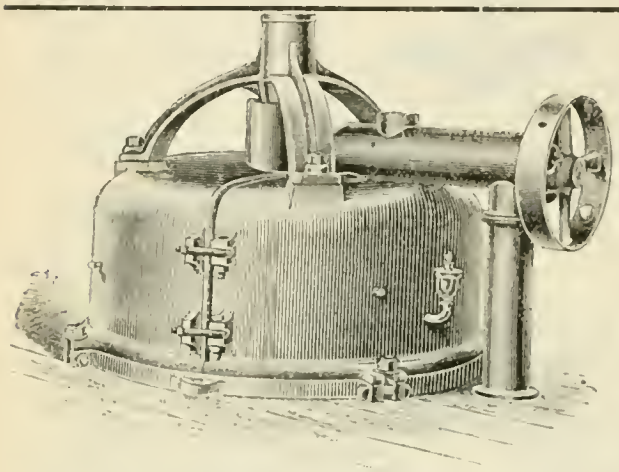

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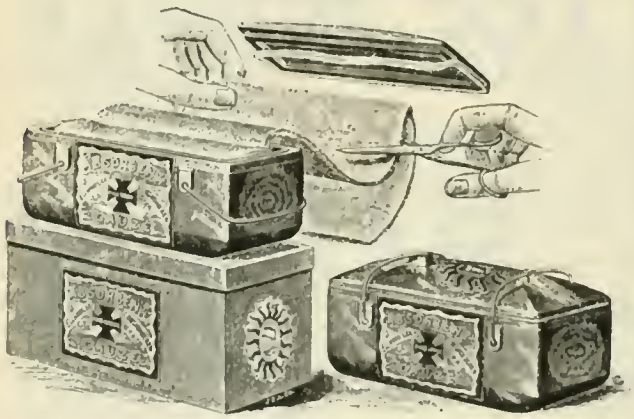

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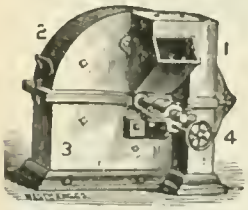

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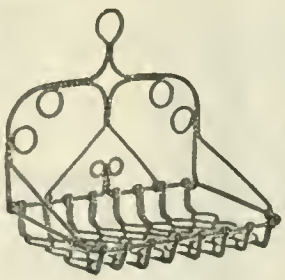

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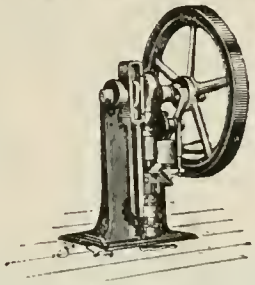

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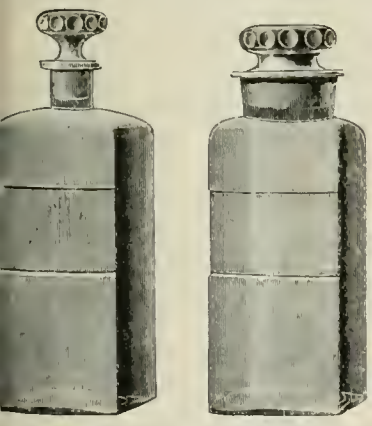

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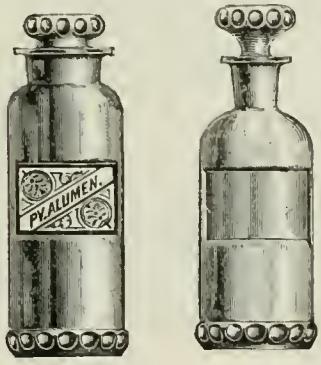

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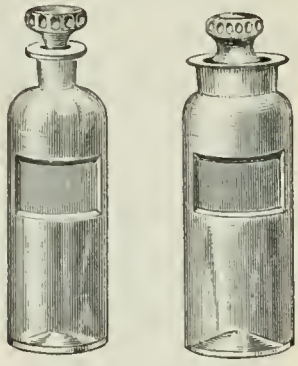

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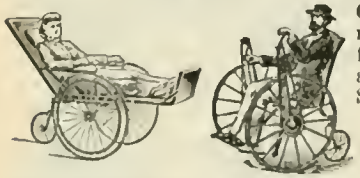

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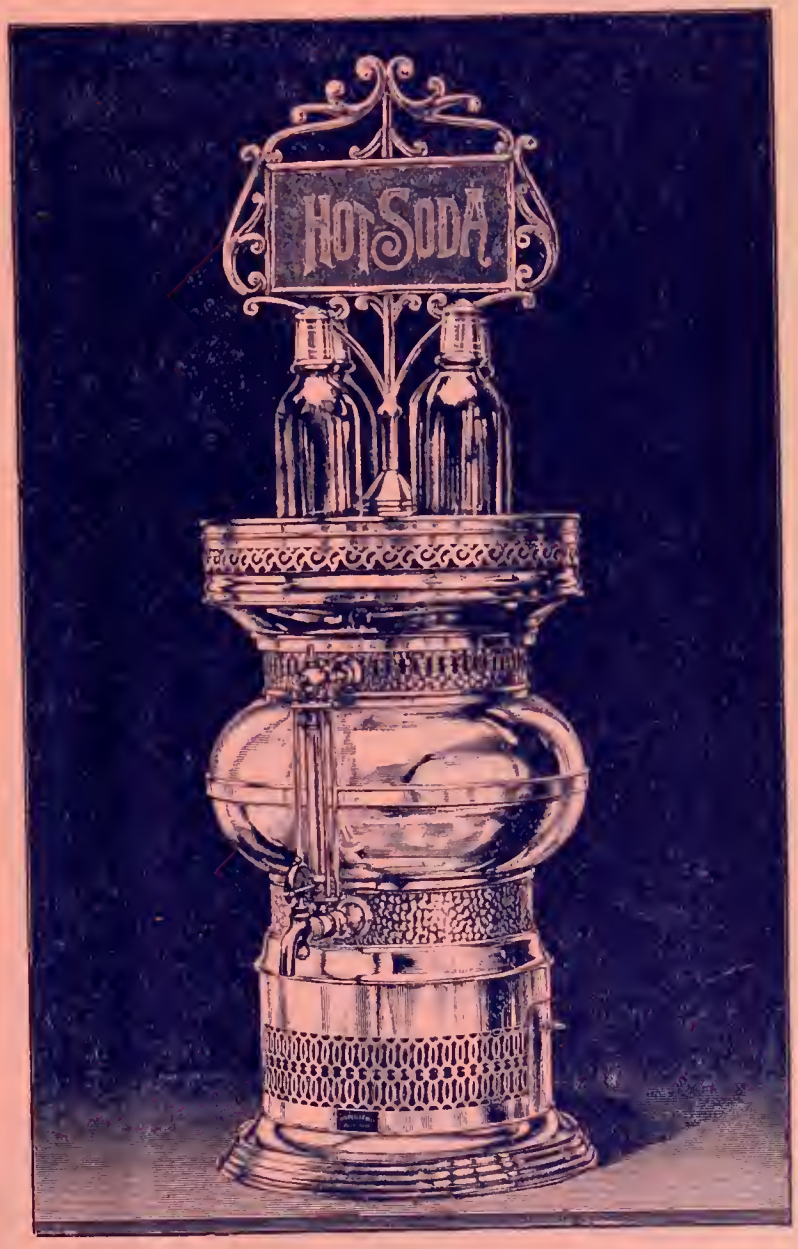

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[S. P. 19.]

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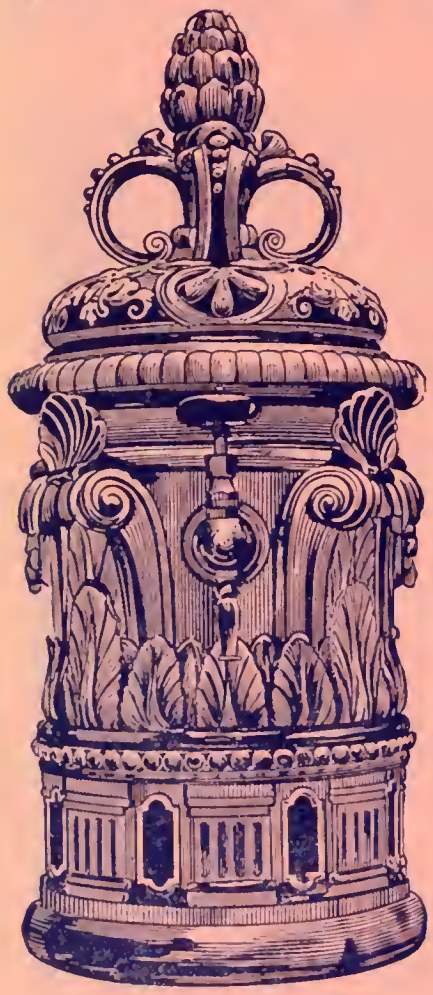

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[S. P. 20.]

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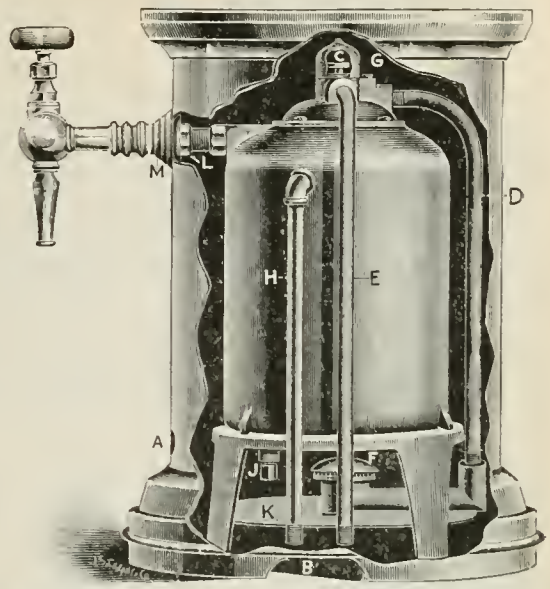

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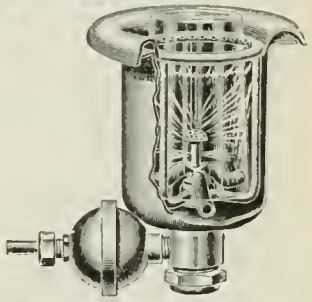

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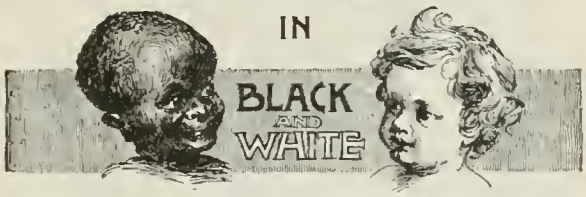

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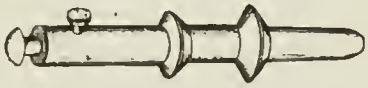

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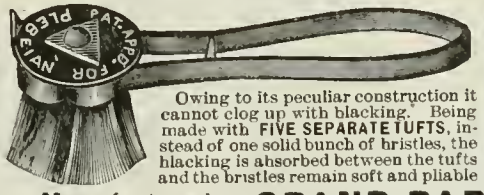

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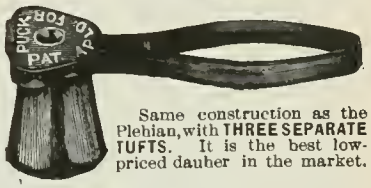

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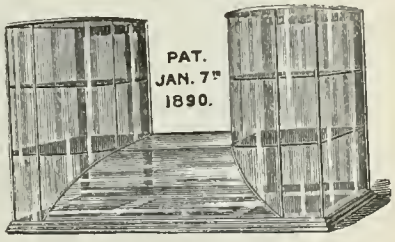

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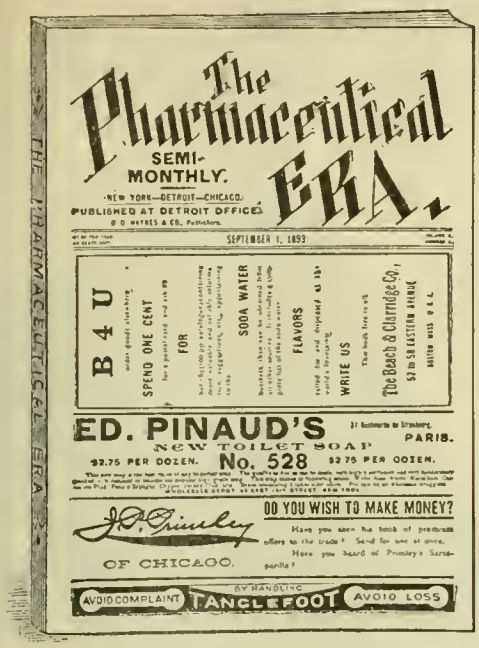

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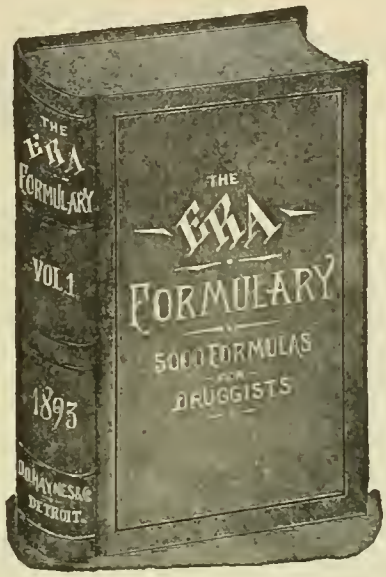

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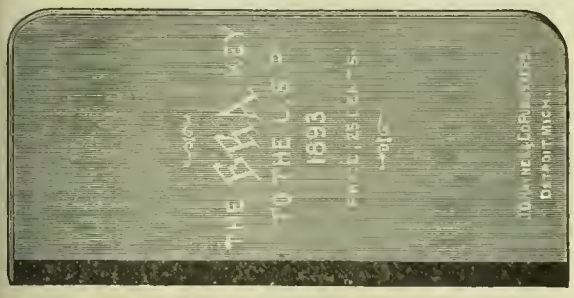

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THE ERA PUBLICATIONS

FOR THE DRUG TRADE.

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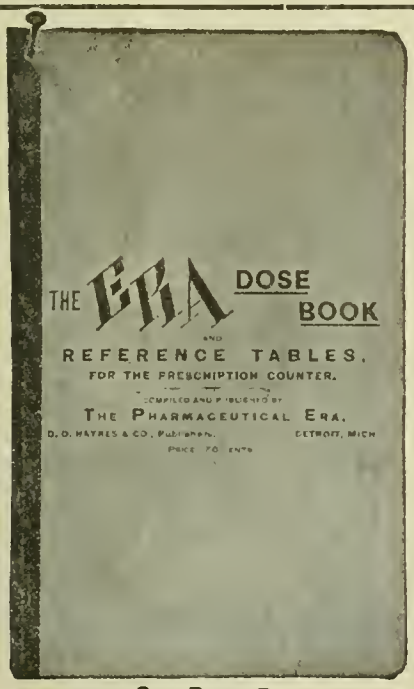
Chicago.



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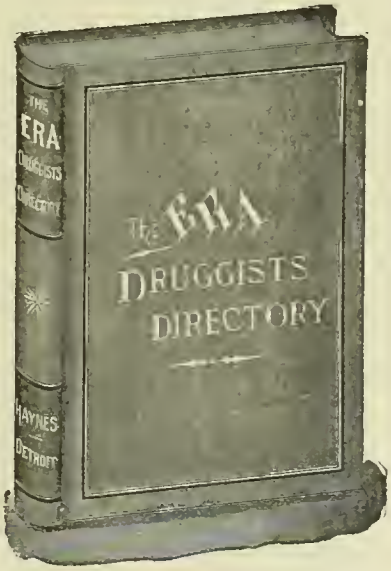

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NOW READY--NEW AND ENLARGED EDITION.

THE ERA DOSE BOOK

And Reference Tables for the Prescription Counter.

TABLE OF CONTENTS.

SECOND EDITION, REVISED AND ENLARGED.

PAGES.

1. **DOSE LIST** ..... 1 to 16
   This list includes all remedies official in the Pharmacopœias of the United States, Great Britain and Germany, as well as the National Formulary. It also contains many other preparations, including all the new remedies, synthetic compounds, etc.
2. **TABLE OF DOSE EQUIVALENTS** 17
   This table shows the proportional amount of drug contained in each dose of any mixture from one ounce to a pint, with any given amount of drug.
3. **VETERINARY DOSES** ..... 18 to 20
   A posological table of all the prominent remedies used in veterinary practice.
4. **POISONS AND THEIR ANTIDOTES** ..... 20 to 21
   The poisons are arranged in groups, with the antidotes for each group all clearly classified for quick reference.
5. **INCOMPATIBLES** 22
   A list of the more important incompatibles arranged in three divisions, viz., Chemical, Pharmaceutical, and Physiological.
6. **TABLE OF SOLUBILITIES** ..... 23 to 30
   Showing the solubilities in water, alcohol, ether, chloroform and glycerine of some 500 different medicinal substances.
7. **LATIN WORDS AND PHRASES** ..... 31 to 33
   A list of Latin words and phrases used in prescription writing, with their corresponding contractions and English equivalents.
8. **DROPS IN A FLUIDRAM** ..... 34 to 35
   This table shows the number of drops in a fluidram, with corresponding weight in grains and grams, for each preparation named.
9. **THE METRIC SYSTEM** ..... 36 to 37
   A comprehensive view of the Metric System for practical use, with equivalents and complete tables, showing the equivalents of Avoirdupois weights in grams, relation of Troy weights to Metric, etc., etc.
10. **TABLE OF PERCENTAGE SOLUTIONS** 38
    Being a table of the more common percentage solutions, calculated approximately for sufficient distilled water to make one pint.
11. **TABLE OF THERMOMETRIC EQUIVALENTS** 38
    Fahrenheit and Centigrade scales, with instructions for reducing Centigrade degrees to those of Fahrenheit and vice versa.

PRICE, 50 CENTS PER COPY

D. O. HAYNES & CO., Publishers, DETROIT, MICH

SAMPLE PAGE.

A DOSE LIST OF DRUGS, CHEMICALS AND PHARMACEUTICALS.

Prepared Especially for Reference in Dispensing.

In this list are included all remedies official in the Pharmacopœias of the United States, Great Britain and Germany, also, all preparations contained in the National Formulary, and many others, including New Remedies, Synthetic Compounds, Etc.

COMPILED FROM STANDARD MEDICAL AND PHARMACEUTICAL LITERATURE.

THE DOSES GIVEN ARE FOR ADULTS.

The following rules will serve to proportion the dose according to the age of the patient:

For an adult, suppose the dose to be ..... 1 or 1 drachm (60 grains).
A child under 1 year would require ..... 1/12 " 5 grains.
" 2 " " ..... 1/6 " 8 grains.
" 3 " " ..... 1/4 " 10 grains.
" 4 " " ..... 1/3 " 15 grains.
" 7 " " ..... 1/2 " 1 scruple.
" 14 " " ..... 2/3 " 1/2 drachm.
" 20 " " ..... 5/6 " 2 scruples.
From 20 to 60 years, the full dose ..... 1 " 1 drachm.
Above 60 years an inverse gradation should be observed.

DOSES FOR CHILDREN—YOUNG'S RULE.—Add 12 to the age and divide by the age. Use the quotient as the denominator of a fraction whose numerator is 1. This fraction will represent the size of dose compared with that for an adult. Example—For a child two years old: 2+12 = 14. Divide by 2 = 7. The dose is 1-7 of that for an adult.

ABBREVIATIONS. U. S.—United States Pharmacopœia. Ger.—German Pharmacopœia. Br.—British Pharmacopœia. N. F.—National Formulary.

Absinthium—U. S., Ger.	20 — 40 gr.
Abstractum Aconiti	1/4 — 1/2 gr.
Aspidosperma	5 — 20 gr.
Belladonnæ	1/4 — 1 1/2 gr.
Cannabis Indica	1 — 3 gr.
Conii	1 — 2 gr.
Digitalis	1 — 3 gr.
Gelsemii	1 — 2 gr.
Hyoscyami	2 — 5 gr.
Ignatiæ	1 — 3 gr.
Ipecacuanhæ	3 — 30 gr.
Jalapæ	5 — 10 gr.
Nucis Vomicæ	1/4 — 1/2 gr.
Phytolaccæ	5 — 15 gr.
Pilocarpi	5 — 30 gr.
Podophylli	2 — 5 gr.
Senegæ	5 — 10 gr.
Valerianæ	10 — 15 gr.
Veratri Viridi	1 — 2 gr.
Acetal	1 — 2 dr.
Acetanilidum—U. S., Br., Ger.	3 — 15 gr.
Acetum Digitalis—Ger.	10 — 60 min.
Lobeliæ	1/4 — 2 dr.
Opii—U. S.	5 — 15 min.
Sanguinaria	5 — 60 min.
Scillæ—U. S., Br., Ger.	10 — 30 min.
Acidum Aceticum Dilutum—U. S., Br., Ger.	2 — 1 fl. dr.
Agaricum	1/6 — 1/2 gr.
Alphatoluicum	1 — 3 gr.
Arsenosum—U. S., Br., Ger.	1-60 — 1-16 gr.
Benzoicum—U. S., Br.	[illegible]
Acidum Boricum—U. S., Br., Ger.	10 — 30 gr.
Camphoricum	15 — 30 gr.
Carbolicum—U. S., Br., Ger.	1 — 3 gr.
Carbolicum Liquefactum—Br., Ger.	1 — 4 min.
Cathartinicum	4 — 0 gr.
Chromicum—U. S., Br., Ger.	1-24 — 1/4 gr.
Citricum—U. S., Br., Ger.	10 — 30 gr.
Cinchoticum	2 — 10 gr.
Formicum—Ger.	5 min.
Gallicum—U. S., Br.	5 — 30 gr.
Gynocardicum	1/2 — 3 gr.
Hydrobromicum Dilutum—U. S., Br.	1/2 — 2 fl. dr.
Hydrochloricum—U. S., Br., Ger.	5 — 10 min.
Hydrochloricum Dilutum, —U. S., Br., Ger.	10 — 30 min.
Hydrocinnamicum. See Acidum Phenylpropionicum.	
Hydrocyanicum Dilutum—U. S., Br.	1 — 3 min.
Hypophosphorosum Dilutum—U. S.	10 — 60 min.
Iodicum	1 — 4 gr.
Lacticum—U. S., Br., Ger.	1/6 — 2 fl. dr.
Lacticum Dilutum—B. P.	[illegible]

The Pharmaceutical ERA.

SEMI-MONTHLY.

THE PHARMACEUTICAL ERA.

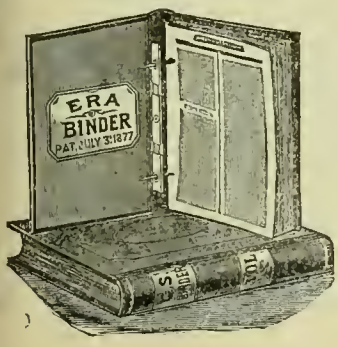
THE history of the PHARMACEUTICAL ERA has been one of rapid growth, and its success is as apparent to its readers as gratifying to its publishers and editors. Primarily, this success is because there existed a vacancy for a publication which would occupy the field undertaken by the ERA. Its policy has been a broad and liberal one, with the simple intention of giving the drug trade what it wants, and its advancement has forcibly demonstrated how correctly these wants were estimated. It was evident from the beginning that the readers in the drug trade were interested in information regarding the drug news, and drug trade topics, as well as practical pharmacy, and along these three lines have the ERA's best efforts been exerted. An epitomized history may be of interest.

1887 In January the first number was presented, consisting of 32 reading pages, two-column measure, leaded, with limited but high-class advertising. This make-up was continued until the latter part of the following year, with constantly increasing advertising patronage.

1888-90 During the second year a change was deemed advisable, because of the increasing importance of news and trade features, and in October, 1888, the PHARMACEUTICAL ERA SUPPLEMENT was established to accommodate this class of material. This was a separate monthly publication, at first of 16 pages, three column measure, issued the 15th of each month. Both editions were increasingly prosperous, and were continued as distinct publications until the close of 1890.

1891 By the close of the year 1890, both had grown to such proportions, some 80 pages each, that another change was necessary. This change was the consolidation of the two editions into a *Semi-Monthly* publication, each issue to combine the distinct features of both, and in this form it has been since maintained, with a steady increase in all departments. During the year 1891, the ERA gave 32 reading pages *Semi-Monthly*, a yearly volume of 768 pages, exclusive of the advertisements, and more than twice as much material as was printed by any other pharmaceutical journal in the United States.

1892 During the past year improvement was steady and apparent in each number. Extra pages were added. "1000 selected formulas," "Question Box" increased, personal sketches, etc., and its whole course was of a nature which rapidly increased its subscription list and augmented its advertising patronage. On quantity and quality of information, on typographical excellence, and on logical arrangement, the ERA rests its claims. What it has been and is, the drug trade knows.



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For the convenience of subscribers we supply a good serviceable binder, which holds one volume (6 months) *with* the advertisements, or the copies for one year (two volumes) *without* the advertisements. Price, 75 cents *postpaid.*

THE ERA FOR 1893.

1,152 Pages Solid Reading Matter during the Year.

The ERA now prints 48 pages of reading matter in each issue, 96 pages per month, **1152 pages for the year**; this makes **three times** the amount of reading material offered by any other drug journal in this country. The reading matter is all carefully classified into three general departments, viz.:

1. **The "Pharmaceutical Department"** is devoted to original and selected papers; practical pharmacy; "Selected Formulas"; "Question Box," etc., etc.

The collection of 5000 Formulas printed in the Era Formulary is continued in the Pharmaceutical Era beginning with the issue of July 1, 1893. Each issue of the journal contains about 50 selected formulas, printed in response to inquiries from subscribers.

2. **The "News Department"** contains letters from all the leading drug centres, written by our own paid correspondents, with portraits and personal sketches of leading pharmacists; reports of Associations, Boards, Colleges, etc., etc., and the Correspondence Column for the interchange of thought and suggestions of our readers.

3. **The "Trade Department"** has been materially increased and improved this year. "Trade Comment," Market Reports, articles on trade subjects, such as advertising, conduct of business, increase of trade, etc. The "Trade Notes" keep our readers informed of the new goods, novelties, etc., offered by the manufacturers. Portraits and sketches of prominent manufacturers and jobbers, World's Fair letters, and descriptions of large institutions, are features of this department.

A full index goes with each number, and every six months a complete index of the volume (12 numbers) is printed.

The growth of the ERA for the past seven years has been steady and strong; it will continue to grow, improve and grow stronger.

Our aim is to make it the ideal drug paper of America, so complete and so valuable that no drug store can afford to be without its assistance.

SUBSCRIPTION.—$2.00 per year in advance. Foreign subscriptions $1.00 extra for postage.

SPECIAL SUBSCRIPTION OFFER.

Here is our latest and the *most liberal* offer we ever made for new subscribers:

WE CALL IT

88

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- 24 Copies of the Pharmaceutical Era for 1894. Regular price $2.00.
- 1 copy of each issue of this year after order is received.
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- 1 copy Era Key to the U. S. P. The new U.S.P. in a nutshell. Regular price 25c.

ALL COMPLETE AND DELIVERED FOR ONLY $2.00

Order direct, through your jobber, or give order to your jobber's agent. Payment *must* accompany all orders sent to us direct. This offer will *positively* be withdrawn at the end of this year and is only good on orders received during November and December of 1893.

D. O. HAYNES & CO.,
DETROIT, MICH.

Cut this out and send it with order.

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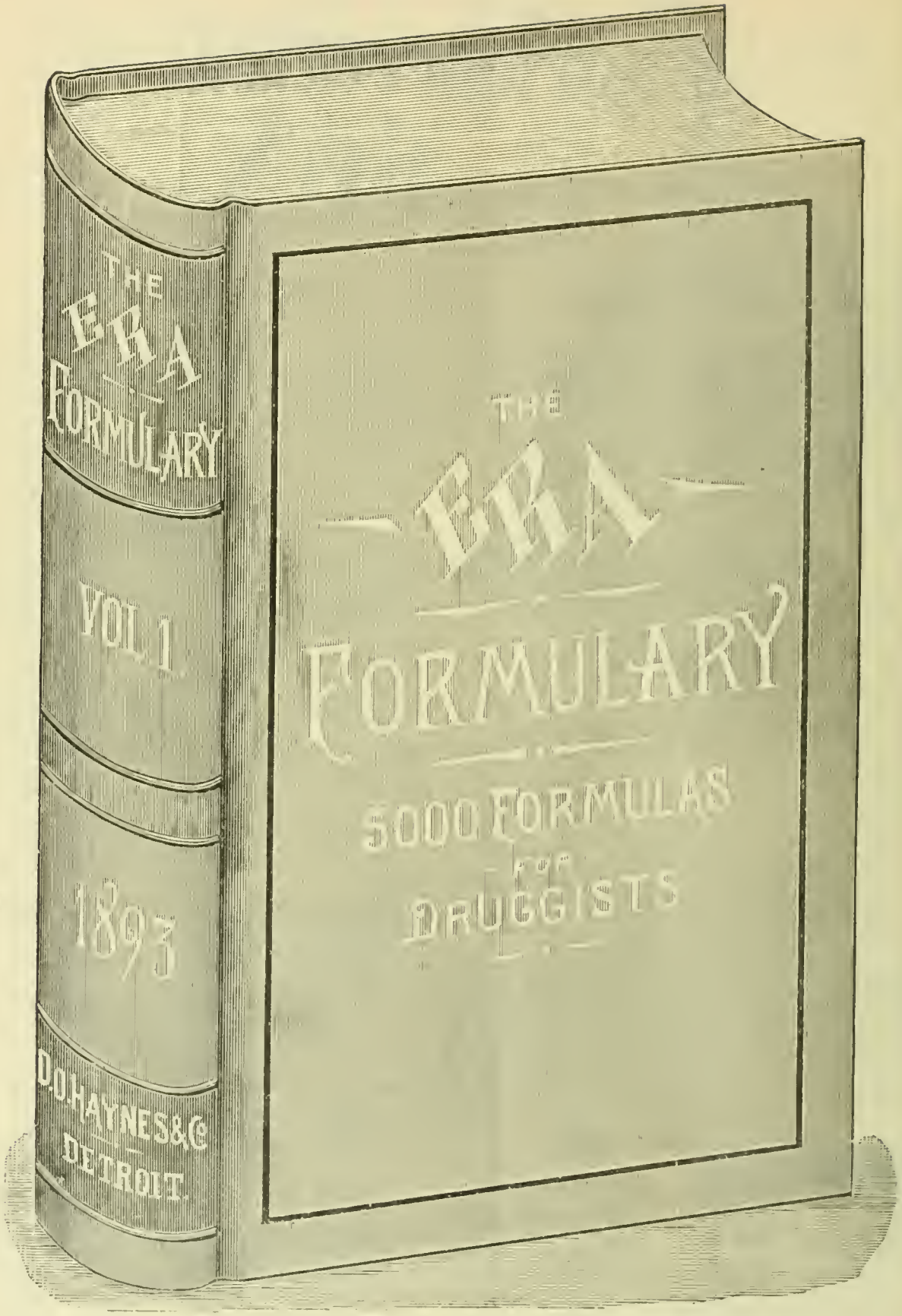
THE
ERA
FORMULARY
VOL 1
1893
D.O.HAYNES&Co
DETROIT
THE
ERA
FORMULARY
5000 FORMULAS
FOR
DRUGGISTS

NOW READY.

THE ERA FORMULARY.

5,000 Formulas for Druggists.

The most important book in any drug store is a formula book, but in many instances the books at hand are unsatisfactory. Appreciating this fact, and the need for a good reliable source for any formula wanted, we have prepared the ERA FORMULARY, which we consider the most complete formula book in existence for the use of the druggist. It has been compiled specially to meet his desires. Many of the formulas contained within it are original, contributed especially to the ERA, and many of them receiving prize awards for their excellence.

In gathering the formulas, we have examined several hundred volumes, including such works as Hager's; the Pharmacopœias of different lands; all the best known formula books; the proceedings of the A. P. A.; files of all the leading journals; and have selected from them, *the best.* It has been necessary to gather in this manner several thousand formulas, from which the choice has been made. The work is peculiarly what it claims to be, a great collection of receipts and processes, for application in pharmacy, in the household, in the industries, and for general purposes. The formulas are expressed in English, and sufficient description of working methods is presented to insure success in every preparation.

The Contents of this Book are divided into NINE PARTS, as follows:

PART 1—UNOFFICIAL PHARMACEUTICAL PREPARATIONS. Embracing formulas for preparations not contained in the Pharmacopœia or National Formulary, such as elixirs, syrups, tinctures, ointments, wines, waters, powders, effervescent salts, etc.

PART 2—PROPRIETARY PREPARATIONS. Appreciating the demand for formulas for proprietary medicines, we have here collected a large number of formulas which are presumed to more or less closely imitate these preparations. We give them as we find them, with the idea that they may prove suggestive to the druggist of formulas for preparations of his own devising and compounding.

PART 3—TOILET ARTICLES. Preparations for the hair, such as tonics, dyes, perfumes, pomades, cosmetiques, depilatories, waxes, etc.; for the face and skin, powders, creams, soaps, application for frost bites, chapped hands, freckles, chilblains, etc.; for the teeth, powders, pastes, liquids, perfumes, etc.; articles for the nursery, and a large variety of perfumes, toilet waters, etc.

PART 4—VETERINARY REMEDIES. Remedies for diseases of horses, cattle, swine dogs, poultry, and domestic animals in general, for outward and inward application, as liniments, ointments, physic balls, condition powders, etc., etc.

PART 5—FAMILY MEDICINES. Blood purifiers, salves, liniments, syrups, cordials, and remedies for minor ailments, as headache, toothache, coughs, colds, croup, etc., etc.

PART 6—HOUSEHOLD FORMULAS. For domestic employment, washing powders, soaps, general cleansing methods, domestic wines, preserves, flavoring extracts, vermin poisons, dyes, glues, pastes, etc., etc.

PART 7—TECHNICAL FORMULAS. Processes and formulas employed in an industrial and economic way, as bleaching methods, photography, cements, lacquers, pastes, colored fires, show globe colors, etc.

PART 8—PAINTS, VARNISHES, ETC. Receipts for mixing colors and pigments, floor stains, polishes, varnishes for wood work and instruments, black board slatings, etc.

PART 9—MISCELLANEOUS AND UNCLASSIFIED. Soda syrups and flavoring extracts and mineral waters, are types of a class of material that is grouped into one division, which contains a very large number of select formulas, covering a wide range of usefulness.

NOTE THIS. This series of 5,000 Formulas is continued in *The Pharmaceutical Era*, beginning with No. 5001, in the issue of July 1, 1893. The book contains the *best* lot of druggists' formulas published; the collection is being constantly added to in the journal, and we will undertake to furnish each subscriber WITH ANY FORMULA HE MAY DESIRE. We are in this formula business to stay, for we appreciate its importance to druggists.

THE PRICE OF THE

ERA FORMULARY

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D. O. HAYNES & CO., Publishers, DETROIT, MICH.

THE ERA KEY

TO THE U. S. P.

1893.

NOW READY.

A complete list of all the Drugs, Chemicals and Preparations of the new U. S. Pharmacopœia, giving the Official Title, Common Name, Synonyms, the dose and strength of each. Conveniently arranged for quick reference and small enough to carry in the vest pocket.

PRICES (including delivery):

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for each of your clerks and for each physician who sends you prescriptions.

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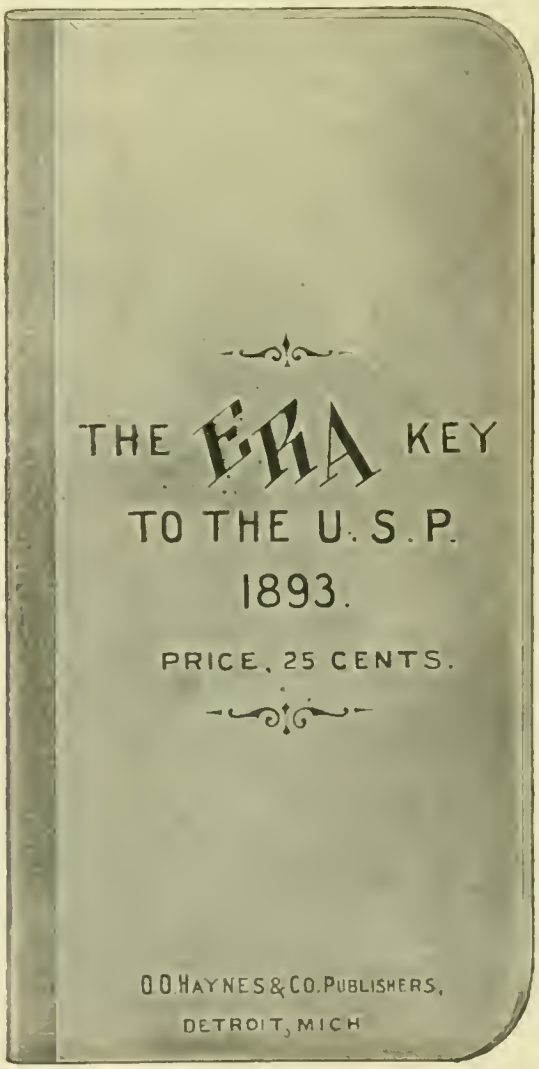

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Cinchoninæ Sulphas—*Cinchonine Sulphate.*
DOSE. 1 to 30 grs. (0.648 to 1.944 gms.)

Cinnamomum Cassia—*Cassia Cinnamon*—Cassia Bark.
The bark of the shoots of one or more undetermined species of Cinnamomum grown in China (Chinese Cinnamon).
DOSE. 10 to 30 grs. (0.648 to 1.944 gms.)
Preps. Tinctura Cardamomi Composita. Tinctura Catechu Composita. Tinctura Lavandulæ Composita.

Cinnamomum Saigonicum—*Saigon Cinnamon.*
The bark of an undetermined species of Cinnamomum.
DOSE. 10 to 30 grs. (0.648 to 1.944 gms.)

Cinnamomum Zeylanicum—*Ceylon Cinnamon.*
The inner bark of the shoots of Cinnamomum zeylanicum.
DOSE. 10 to 30 grs. (0.648 to 1.944.)
Preps: Pulvis Aromaticus. Tinctura Cinnamomi.

Coca—*Erythroxylon.*
The leaves of Erythroxylon Coca.
DOSE. ½ to 1 dr. (1.944 to 3.888 gms.)
Prep. Extractum Cocæ Fluidum.

Cocainæ Hydrochloras—*Cocaine Hydrochlorate.*
The hydrochlorate of an alkaloid extracted from Coca.
DOSE. ¼ to 2 grs. (0.0081 to 0.1296 gms.)

Coccus—*Cochineal.*
The dried female of Coccus cacti.
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Codeina—*Codeine.*
An alkaloid extracted from Opium.
DOSE. ¼ to 3 grs. (0.0162 to 0.1944 gms.)

Colchici Radix—*Colchicum Root.*
The corm of Colchicum autumnale.
DOSE. 2 to 8 grs. (0.1296 to 0.5184 gms.)
Preps. Extractum Colchici Radicis. Extractum Colchici Radicis Fluidum. Vinum Colchici Radicis.

Colchici Semen—*Colchicum Seed.*
The seed of Colchicum autumnale.
DOSE. 1 to 5 grs. (0.0648 to 0.324 gms.)
Preps. Extractum Colchici Seminis Fluidum. Tinctura Colchici Seminis. Vinum Colchici Seminis.

Collodium—*Collodion.*
Preps. Collodium Flexile. Collodium Stypticum.

Address D. O. HAYNES & CO., Publishers, DETROIT, MICH

The ERA

NEW EDITION JAN. 1, 1894.

DRUGGISTS DIRECTORY.

THE ONLY DIRECTORY OF THE DRUG TRADE OF THE UNITED STATES.

Contents Divided into Four Parts, as Follows:

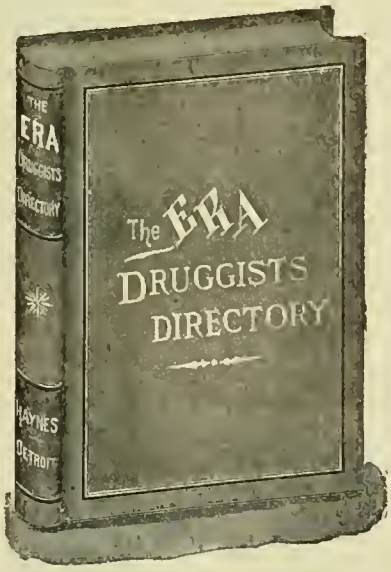
ART I—**WHOLESALE DRUGGISTS**—A carefully revised list of these jobbers in the United States.

ART II—**RETAIL DRUGGISTS**—A full list of all these 37,000 and more retailers arranged alphabetically by **States, Postoffices** and **Firms,** giving the specific street address of each druggist in the larger cities. Fully revised by **direct** canvass of the trade.

ART III—**MANUFACTURERS**—In this part we give a list of the firms who **Supply** the drug trade, with specific **Address** and **Business** of each firm, and arranged by States and Cities for quick reference.

ART IV—**CLASSIFIED BUSINESS DIRECTORY**—This department is an indexed directory of the goods manufactured and sold by the patrons of the work.

Robert M. Green Co., Philadelphia, Pa.—Ve beg to say, unsolicited, a few words of ommendation about the remarkable accurcy of your "Era Druggists Directory." uring the winter we sent out an edition f 50,000 Advance Circulars, 30,000 of hich were addressed by ourselves from it, nd the remaining 20,000 to the confectionrs of the United States by the * * * * irectory Co., of Philadelphia. The total umber returned undelivered from among e addresses furnished by your book did ot exceed 30, or about 1-10th of one per ent, while the "dead" names used by the * * Co. has amounted so far to 860, r 4 3-10ths per cent, and the latter are ill straggling in at the rate of 5 to 10 per ay, although it has been over a month nce the last one left this office.



L. H. Harris Drug Co., Pittsburgh, Pa.—The Era Druggists Directory came to hand within the past few days, and we take pleasure in enclosing check for the amount of our subscription. We have examined the Directory somewhat carefully, and find in it a measure of completeness and accuracy we had not thought possible to give a work of this kind. Complimenting you on your success, we remain.

W. B. Eddy & Co., Whitehall, N. Y.—We beg to enclose you our check for $7.00 in payment of the Era Druggist's Directory and Pharmaceutical Era. We desire to congratulate you on the completeness of the Directory, and must say that it is a publication that we should have hard work to get along without.

Price of the Directory, - - - $5.00 per copy.

A NEW EDITION.

We are now revising the Directory by direct canvass of the entire drug trade, and expect to publish this revised or Third Edition by January, 1894.

D. O. HAYNES & CO., Publishers,
DETROIT, MICH.

FOR THE CONVENIENCE OF OUR CUSTOMERS

we have arranged with the following Wholesale Druggists to take orders for "The Er Publications." Orders sent to us direct must be accompanied with payment, as we car not open accounts for these small amounts.—D. O. HAYNES & Co.

ALABAMA.
BIRMINGHAM .....Nabers, Morrow & Sinnige.
MOBILE.... .....Mobile Drug Co.
MONTGOMERY.....Montgomery Drug Co.

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LITTLE ROCK ....C. J. Lincoln Co.

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SACRAMENTO.. .....Kirk, Geary & Co.
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COLORADO.
DENVER.....W. A. Hover & Co.

CONNECTICUT.
HARTFORD .....Talcott, Frisbie & Co.
NEW HAVEN.....Chas. W. Whittlesey & Co.

DELAWARE.
WILMINGTON.....Z. James Belt.

GEORGIA.
ATLANTA.....John B. Daniel.
Lamar & Rankin Drug Co.
MACON.....Henry J. Lamar & Sons.
SAVANNAH .....Solomons & Co.

ILLINOIS.
CHICAGO.... .....Lord, Owen & Co.
Morrisson, Plummer & Co.
Peter Van Schaack & Sons.
PEORIA..... .....Colburn, Birks & Co.
Singer & Wheeler.
QUINCY.....Sommer, Lynds & Co.

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EVANSVILLE.....Chas. Leich & Co.
INDIANAPOLIS ... .Indianapolis Drug Co.
Daniel Stewart.

IOWA.
BURLINGTON.....Churchill Drug Co.
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WICHITA..... .....C. E. Potts Drug Co.

KENTUCKY.
LOUISVILLE.....Neat-Richardson Drug Co.
Arthur Peter & Co.
Robinson-Pettet Co.
OWENSBOROUGH.....Mullen & Haynes.

LOUISIANA.
NEW ORLEANS.....E. J. Hart & Co.
I. L. Lyons & Co.

MAINE.
PORTLAND..... .. . . .Cook, Everett & Pennell.
H. H. Hay & Son.

MARYLAND.
BALTIMORE.....John B. Hurtt & Co.

MASSACHUSETTS.
BOSTON ....Cutler Bros. & Co.
Gilman Bros.
Smith, Benedict & Co.
Weeks & Potter Co.

MICHIGAN.
DETROIT..... ....Farrand, Williams & Clark.
T. H. Hinchman & Sons.
GRAND RAPIDS.....Hazeltine & Perkins Drug Co.

MINNESOTA.
DULUTH.....Sagar Drug Co.
MINNEAPOLIS..... .....Lyman-Ellel Drug Co.
ST. PAUL.....Noyes Bros. & Cutler.
Ryan Drug Co.

MISSISSIPPI.
NATCHEZ.....F. A. Dicks.

MISSOURI.
KANSAS CITY.....Woodward, Faxon & Co.
ST. JOSEPH..... .....H. M. Garlicha.
ST. LOUIS..... .....Collins Bros. Drug Co.
Daugherty-Crouch Drug Co.
Moffitt-West Drug Co.

NEBRASKA.
LINCOLN .....H. T. Clarke Drug Co.
OMAHA.....E. E. Bruce & Co.
Richardson Drug Co.

NEW JERSEY.
NEWARK.....C. B. Smith & Co.

NEW YORK.
ALBANY..... .....Douw H. Fonda Drug Co.
McClure, Walker & Gibson.
AUBURN..... ..... Chas. H. Sagar Co.
BUFFALO ....F. S. Hubbard & Co.
Plimpton, Cowan & Co.
NEWBURGH.....Theo. Merritt.
NEW YORK CITY .....C. N. Crittenton Co.
Hall & Ruckel.
Lehn & Fink.
McKesson & Robbins.
R. W. Robinson & Son.
W. H. Schieffelin & Co.
Tarrant & Co.
H. W. Williams & Co.
SYRACUSE..... .....Potter & King.
Chas. W. Snow & Co.

OHIO.
CINCINNATI.....Standard Drug Co.
Stein-Vogeler Drug Co.
CLEVELAND .....Benton, Myers & Co.
Strong, Cobb & Co.
COLUMBUS.....Kauffman-Lattimer Co.
TOLEDO ....Walding, Kinnan & Marvin.

OREGON.
PORTLAND.....Blumauer-Frank Drug Co.
Snell, Heitshu & Woodard Co.

PENNSYLVANIA.
PHILADELPHIA.....Aschenbach & Miller.
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Shoemaker & Busch.
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TENNESSEE.
MEMPHIS. .....W. N. Wilkerson & Co.
NASHVILLE.. ....Berry, Demoville & Co.
Spurlock, Neal & Co.

TEXAS.
DALLAS .....Meyer Bros. Drug Co.
FORT WORTH..... H. W. Williams & Co.
WACO.....Behrens Drug Co.

VERMONT.
BURLINGTON..... .Burlington Drug Co.

VIRGINIA.
LYNCHBURG .....W. A. Strother & Son.
RICHMOND.....Purcell, Ladd & Co.

WASHINGTON.
SEATTLE.....Stewart & Holmes Drug Co.
SPOKANE.....Spokane Drug Co.

WEST VIRGINIA.
WHEELING.....Logan Drug Co.

WISCONSIN.
MILWAUKEE.....Chas. Baumbach Co.
F. Dohmen Co.
Greene & Button Co.

SPECIAL SUBSCRIPTION OFFER 88—See Page C.

Pure Whiskey for Medicinal Purposes.

It is a leading trait of character of the American people to ascertain the finest quality of the world's products in every line of consumption, use or wear.

The result of the search for a pure stimulant of the best quality is the adoption of the

Mount Vernon Pure Rye Whiskey,

by that portion of our people who desire to obtain and have the ability to pay for the highest grade.

It is bottled at the distillery under an absolutely satisfactory guaranty of original condition and purity, as distilled and aged in the Government bonded warehouses.

Necessarily the price must have reference to the quality.

We give below a partial list of the wholesale dealers of whom you can purchase these whiskies. The goods are bottled in full quarts, fives, pints, half-pints, quarter-pints and ounces, and in case you have any difficulty in securing supplies we will be pleased to have you communicate with us, and we will tell you where you can obtain them.

Very truly yours,

THE COOK & BERNHEIMER CO.,

Sole Agents, NEW YORK CITY.

Hale, Dingley & Co.....Montgomery, Ala.
J. M. Sparks.....Fort Smith, Ark.
The C. J. Lincoln Co.....Little Rock, Ark.
W A. Hover & Co.....Denver, Col.
Lamar & Rankin Drug Co.....Atlanta, Ga.
Fuller & Fuller Co.....Chicago, Ill.
Morrisson, Plummer & Co.....Chicago, Ill.
M. Altman.....Chicago, Ill.
Singer & Wheeler.....Peoria, Ill.
The Indianapolis Drug Co.....Indianapolis, Ind.
M. Toepp & Co.....South Bend, Ind.
Hulman & Beggs.....Terre Haute, Ind.
Harls, Haas & Co..... .....Council Bluffs, Ia.
Hurlbut, Ward & Co.... .....Des Moines, Ia.
Hornick, Hess & More.....Sioux City, Ia.
McPike & Fox.....Atchison, Kan.
Arthur Peter & Co.....Louisville, Ky.
The Robinson-Pettet Co.....Louisville, Ky.
I. L. Lyons & Co. .....New Orleans, La.
Muth Bros. & Co.....Baltimore, Md.
Winkelman & Brown Drug Co.Baltimore, Md.

Gilman Bros..... .....Boston, Mass.
T. H. Hinchman & Sons.....Detroit, Mich.
Hazeltine & Perkins Drug Co..Gd. Rapids, Mich.
Lyman-Eliel Drug Co.....Minneapolis, Minn.
Ryan Drug Co.....St. Paul, Minn.
Mayo, Weaver & Sykes.....Columbus, Miss.
Meyer Bros. Drug Co.....Kansas City, Mo.
The C. D. Smith Drug Co.....St. Joseph, Mo.
VanNatta-Lynds Drug Co.....St. Joseph, Mo.
Meyer Bros. Drug Co.....St. Louis, Mo.
Moffit-West Drug Co.....St. Louis, Mo.
Richardson Drug Co.....Omaha, Neb.
Wm. Coulson Drug Co.....Buffalo, N. Y.
Lehn & Fink..... .. ..New York, N. Y.
McKesson & Robbins.... .... New York, N. Y.
W. H. Schieffelin & Co.....New York, N. Y.
C. W. Snow & Co ....Syracuse, N. Y.
J. J. Alden..... ...Troy, N. Y.
J. H. Sheehan & Co..... ...Utica, N. Y.
Williams & England.....Utica, N. Y.
Standard Drug Co.....Cincinnati, Ohio.

Weideman Co..... .....Cleveland, Ohio.
D. Kelly..... .....Columbus, Ohio.
Walding, Kinnan & Marvin....Toledo, Ohio.
Snell, Heitshu & Woodard Co...Portland, Or.
Aschenbach & Miller .....Philadelphia, Pa.
Robert Shoemaker & Co.....Philadelphia, Pa.
The L. H. Harris Drug Co.. ..Pittsburgh, Pa.
George A. Kelly Co..... ...Pittsburgh, Pa.
Blanding & Blanding ....Providence, R. I.
G. L. Claflin & Co..... Providence, R. I.
W. N. Wilkerson & Co.....Memphis, Tenn.
Berry, Demoville & Co ... .Nashville, Tenn.
Meyer Bros. Drug Co.....Dallas, Tex.
Conklin, George & Gaines.....Houston, Tex.
San Antonio Drug Co.....San Antonio, Tex.
The Behrens Drug Co.....Waco, Tex.
Purcell, Ladd & Co.....Richmond, Va.
The Stewart & Holmes Drug Co., Seattle, Wash.
The Logan Drug Co. .....Wheeling, W. Va.
Hadley-Gerber Co.....Milwaukee, Wis.

[S. P. 21.]

OLD ELK SOUR MASH AND PURE RYE.

THE OLD RELIABLE BRAND OF KENTUCKY WHISKEY.

The retail drug trade supplied direct from the distillery, saving them the jobber's profit, and assuring them absolutely pure goods from first hands.

The most wholesome stimulant known; sold by a larger number of druggists than any whiskey made in Kentucky. We prefer to sell only in original packages, but to demonstrate the superiority of the **OLD ELK**, on a trial order we will ship you 10 gallons or upwards.

Try a sample dozen of **OLD ELK** bottled goods bottled at distillery, *never under ten years old.*

WRITE FOR PRICES, TERMS, ETC.

ADDRESS:

STOLL, VANNATTA & CO.,

DISTILLERS,

LEXINGTON, KENTUCKY.

WINES, LIQUORS & MINERAL WATERS.

CLARKE'S PURE RYE Do you know why it is the best whiskey?

Because we guarantee it to be an absolutely pure, all rye whiskey, made from carefully selected, new, healthy rye, with barely sufficient malt to convert the starch into grape sugar, the proportion being 80% pure rye and 20% barley malt.

Not a grain of corn is used in making this whiskey. For this reason it is recommended especially for medicinal purposes where a perfectly pure stimulant is desired. We control the entire output of the distillery, and naturally aim to keep up the high standard already reached.

CLARKE'S PURE RYE Do you know what is said of this whiskey?

"We had occasion recently to examine the quality of Clarke's Pure Rye, and we can unqualifiedly pronounce it to be the peer of the finest whiskey that has ever been produced in this country."—(From *Mida's Criterion*, a leading journal of the liquor trade.)

"I do not hesitate to recommend Clarke's Pure Rye for use as a medicinal agent, and believe it may be employed with entire satisfaction for all the purposes which a pure alcoholic liquor is capable of fulfilling.—(Major P. F. Harvey, Surgeon of the U. S. Army.)

CLARKE'S PURE RYE Do you sell bottled goods?

For the convenience of the drug trade Clarke's Pure Rye Whiskey is put up in bottles, making them attractive and profitable shelf goods.

Each bottle bears U. S. Chemist's Certificate as to the purity of its contents. Druggists who desire to sell a reliable article of absolutely pure rye whiskey will do well to try the bottled goods, there being no loss by sampling, measuring or evaporation.

No Clarke's Rye is bottled less than 6 years old.

CLARKE'S PURE RYE Do you want to make money?

As a paying investment Clarke's Pure Rye Whiskey stands at the head. What brand of goods, of equal intrinsic merit, will yield you a profit of 130%? Standard brands of Eastern Ryes of the *same* quality are sold at $12.00 to $15.00 a case, while Clarke's Pure Rye costs only $8.00 a case, and retails at $1.50 a bottle. See?

We invite comparison with any other goods in the market.

Please note prices, as well as quality.

COLBURN, BIRKS & CO.,

218-220-222 South Washington Street,

PEORIA, ILL.

Sole Distributors for CLARKE'S PURE RYE in the United States.

[S. P. 22.]

DIRECTORS

JOHN C. WEIDEMAN, ERNST J. SILLER, CHRISTIAN NARTEN, HENRY W. WEIDEMAN, GEO. W. BARNES.

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WHOLESALE DISTRIBUTORS OF

RYE, BOURBON AND MALT WHISKIES

IN BOND AND TAX PAID.

EASTERN RYES.

Bridgeport, 89, 90, 91, 92.
Dillinger, 88, 89, 90, 91, 92.
Dougherty, 88, 89, 90, 91, 92.
Gibson, 88, 89, 90, 91, 92.
Golden Wedding, 88, 89, 90, 91, 92.
Guckenheimer, 88, 89, 90, 91, 92.
Meadville, 90, 91, 92.
Mt. Vernon, barrels, 86, 88, 89, 90, 91, 92.
Mt. Vernon, original half-barrels, 89, 91, 92.
Monticello, 91, 92.
Tom Moore, 90, 91, 92.
Montrose, 90, 91, 92.
Orient, 90, 91, 92.
Overholt, 89, 90, 91, 92.
Sherwood, 92.
Somerset, 90, 91, 92.
Sunnyside, 91, 92.

WESTERN RYES.

Edgewater, 89.
Elk Run, 90, 91.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 89, 90.
Nelson, 89, 90.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Susquehanna, 90.
D. Rohrer, 89, 90, 91, 92.
Sunnyside, 90.

KENTUCKY BOURBONS—Sour Mashes.

Anderson, 88, 89, 90, 91, 92.
Belle of Nelson, 88, 89, 90, 91, 92.
Belmont, 86, 87, 89, 90.
Bond & Lillard, 90.
Boone's Knoll, 87, 89, 90, 91.
Sam Clay, 89, 90.
Early Times, 90, 91, 92.
Edgewater, 89, 90, 91, 92.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 88, 89, 90, 91, 92.
Kentucky Club, 87, 89.
W. H. McBrayer, 89, 90, 91, 92.
T. J. Monarch, 89, 90.
Old Crow, 88, 89, 90, 91, 92.
Old Oscar Pepper, 90, 91, 92.
O. F. C., 87, 89, 90, 91, 92.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Woodland, 89, 92.

KENTUCKY BOURBONS—Sweet Mashes.

Ashland, 89, 90, 91, 92.
Blue Grass, 89, 90, 91, 92.
Criterion, 91, 92.
Elk Run, 91, 92.
Excelsior (Megibbens), 90, 91, 92.
A. Keller, 89, 90, 91, 92.
Mellwood, 89, 90, 91, 92.
Nelson, 89, 90, 91, 92.
R. P. Pepper, 89, 90, 91, 92.
Rolling Fork, 89, 90, 91, 92.
F. Stitzel, 92.
Tea Kettle, 89, 90, 91, 92.
United States Club, 92.

MALT WHISKIES.

Guckenheimer, 88-92.
Bridgeport, 89-92.
Dillinger, 89-92.
Nelson, 90-92.
Rolling Fork, 90-92.
Shufeldt, 90-92.

WINES, LIQUORS & MINERAL WATERS.

Fine Blended Whiskies under our own Trade Mark. Imported Brandies, Gins, Wines, Cordials, &c., in bulk and in cases, from stock here or from N. Y. Custom House. Straight Ryes and Bourbons, our own bottling.

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AGENTS FOR THE FOLLOWING DISTILLERY BOTTLED WHISKIES:

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ALCOHOL AND COLOGNE SPIRITS.

Shall be pleased to name lowest market quotations at any time.

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ROYAL MALT EXTRACT IS THE BEST

BECAUSE

It always gives satisfaction.
It keeps in any climate.
It pays you better than any other.
It is used by over 300 druggists in Phila.

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GET OUR PRICES AND TERMS.

Still Silurian.

Barrels, half barrels, ten gallon tanks, and cases of twelve half gallon bottles.

Effervescent Silurian.
Silurian Ginger Ale.

Qt. and pint bottles.

Silurian Wild Cherry Phosphate Syrup.

For dispensing from soda fountains, in half-gallon bottles, twelve to the case.

Send for our 52-page pamphlet which will be sent Free on application.

SILURIAN MINERAL SPRING CO., WAUKESHA, WIS.

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Can you afford to be without the BOSTON CASH REGISTER?

It equals book-keeper and cashier in faithfulness of service, and beats them in accuracy of record and correctness of addition. It is a tell-tale on tamperers and a mystery to meddlers. It saves time and money in the end, and very much inconvenience and error all the way along. Most cash registers are only cash registers of the immediate transaction; the Boston cash register is a book-keeper and cashier in metal wheels and levers,—accurate beyond question, as correct as Pike's Arithmetic. Then the price,—it pays for itself in a very little time. No worry, no fretting, no hurry; the day's work is done.

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All Standard and Special Works on Pharmacy and Allied Subjects.

BOOKS.

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THE WELCH GRAPE JUICE CO.,

Mention the ERA. **VINELAND, N. J.**

MONARCH OF TABLE WATERS!
THE PUREST AND MOST DELICIOUS.
"THE LADIES' FAVORITE."

EFFERVESCENT AND SPARKLING.

ONCE TRIED, ALWAYS WANTED

SARATOGA VICTORIA

JUST THE THING FOR THE FAMILY TABLE, HOTEL & CLUB.

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Producers of the popular brand of Champagne,

GOLDEN AGE

Made by the natural process of fermentation in bottles. Also fine Ports, Sherries, White Tokay, Madeira, Sauterne, Catawbas, Clarets, etc. Cognac Process Brandy, in bond or tax paid, to be had only of us. All of our productions are furnished under our unqualified guaranty as to purity and keeping qualities. The drug trade will command our preferred attention. No branch offices.

C. H. WHEELER, Secretary.

Handsome Illustrated Catalogue just out of our Card Board, Celluloid, Nickel and other Signs. Mailed on application.

PRICES CURRENT.

Revised Nov. 10, 1893.

See "Drug Market Reports" for details of recent fluctuations.

Prices quoted here are average prices to retail druggists, not prices for original packages.

DRUGS AND CHEMICALS.

ACETANILID, *Herf & Frerichs*	lb.	50	55
ACID, Acetic, No. 8	lb.	8	10
Benzoic, German	oz.	11	14
Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1's	lb.	25	35
Carbolic, 5's	lb.	19	33
Citric	lb.	52	55
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅜	4
Sulphuric, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	27	30
ALCOHOL	gall.	bbl. 2 25; ½ bbl. 2 30; 10 galls 2 33; 5 galls. 2 35; Less, 2 35 Net. Less 5c. gall. cash.	
Wood	gall.	1 40	1 60
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	55	60
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	13	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	50	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIKAMNIA	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	59	65
ARISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
White, powdered, com'l	lb.	5½	8
ATROPIA, pure ¼-oz. vials	oz.		4 90
Sulphate, ¼-oz. vials	oz.		3 90

MISCELLANEOUS.

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and we are prepared to furnish copies at the following prices, which include postage.

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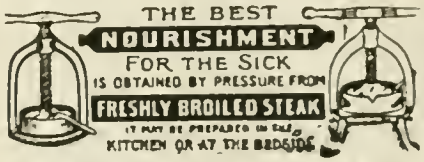

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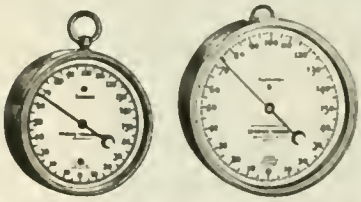

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MISCELLANEOUS.

PRICES CURRENT—Continued.

BALSAM, Copaiba	lb.	45	53
Fir, Canada	lb.	50	60
Peru	lb.	1 65	1 75
Tolu	lb.	40	45
BARK, Cascara Sagrada	lb.	15	20
Cassia	lb.	10	15
Cassia, Saigon	lb.	45	50
Cinchona, Red	lb.	30	60
Cinchona, Red, powdered	lb.	50	60
Cinchona, Yellow	lb.	25	35
Cinchona, Yellow, powdered	lb.	35	70
Condurango	lb.	50	60
Elm, Select	lb.	14	10
Pomegranate, root	lb	35	40
Sassafras	lb.	12	15
Soap, ground	lb.	15	15
Wild Cherry	lb.	10	12
BAY RUM, Imported	gall.	2 85	3 25
BEANS, Calabar	lb.	33	35
Tonka, Angostura	lb.	2 00	2 25
Vanilla	lb.	8 00	20 00
BERRIES, Buckthorn	lb.	25	30
Cubeb	lb.	38	40
Elder	lb.	25	30
Juniper	lb.	5	7
Poke	lb.	25	30
Prickly Ash	lb.	40	50
BISMUTH, Subcarbonate	lb.	2 68	2 80
Subnitrate, *Herf & Frerichs*	lb.	2 25	2 30
BLUE MASS	lb.	49	50
Powdered	lb.	65	70
BLUE VITRIOL	lb.	3½	7
BONE, Cuttlefish	lb.	25	28
BORAX, Refined	lb.	10	11
Powdered	lb.	10	11
BROMOFORM	oz.		40
BUDS, Cassia	lb.	20	22
CACAO BUTTER	lb.	45	50
CAFFEIN, ¼-oz. vials	oz.	57	60
Citrate, ¼-oz. vials	oz.	57	60
Sulphate, ¼-oz. vials	oz.	1 05	1 10
CALCIUM, Carbonate, precip	lb.	10	15
Hypophosphite	oz.	16	20
and Sodium, Hypophosphite	oz.	19	25
Phosphate, precip	lb.	24	30
Sulphite	lb.	22	30
CALOMEL, Bulk	lb.	85	90
English	lb.	1 15	1 20
CANTHARIDES, Chinese	lb.	55	60
Russian	lb.	1 10	1 20
CAPSICUM	lb.	20	22
Powdered	lb.	20	22
CARBON, Bisulphide	lb.	20	20
CERIUM, Oxalate	oz.	12	15
CHALK, Drop	lb.	4½	6
French, cut	lb.	12	14
Precipitated	lb.	10	15
Red, fingers	lb.	7	8
White, lump	lb.	¾	3
CHARCOAL, Animal, powdered	lb.	6	8
Willow, powdered	lb.	7	10
CHLORAL HYDRATE, Croton	oz.	54	60
Crusts	lb.	1 30	1 50
Crystals	lb.	1 40	1 60
CHLOROFORM	lb.	60	60
CINCHONIDIA, American	oz.	10	14
German	oz.	8	11
CLOVES	lb.	10	12
Powdered	lb.	12	15
COBALT, Powdered	lb.	25	32
COCAINE, Alkaloid	oz.		6 50
Muriate, cryst	oz.	5 75	6 00
Muriate, sol. 2 per cent	oz.	34	40
Muriate, sol. 4 per cent	oz.	48	50
COCHINEAL, Honduras	lb.	35	40
Honduras, powdered	lb.	45	50
CODEIA, ¼-oz. vials	oz.		5 50
Sulphate, ¼-oz. vials	oz.		4 60
COLLODION	lb.	85	90
Cantharidal	lb.	2 25	2 30
Flexible	lb.	1 25	1 30
COLOCYNTH, Apples, Trieste	lb.	60	65
CREOSOTE, German	lb.	45	50
COPPERAS	lb.	⅞	1
CORROSIVE SUBLIMATE	lb.	75	80
Powdered	lb.	85	90
CREAM TARTAR, Powdered	lb.	25	28
CUBEBS	lb.	10	14
DERMATOL	oz.		50
DEXTRINE	lb.	9	12
DIURETIN	oz.		1 77
EARTH, Fuller's, powdered	lb.	5	8
ELATERIUM	oz.	1 50	4 00
ERGOT, Spanish	lb.	65	70
ETHER, Acetic	lb.	68	71
Nitrous, conc	lb.	1 25	1 60
Sulphuric, U. S. P. *Herf & Frerichs*	lb.	65	70
Sulphuric, conc	lb.	72	75
Sulphuric, washed	lb.	71	75
EUROPHEN	oz.		1 80
EXALGINE	oz.		1 40
EXTRACT, Licorice, M. & R.	lb.	23	25
Licorice, P. & S.	lb.	30	35
Logwood, 1's, ½'s and ¼'s	lb.	13	16
Logwood, bulk	lb.	10½	12

PRICES CURRENT—Continued.

OWERS, Arnica	lb	16	20
Calendula	lb.	35	50
Chamomile, German	lb.	30	35
Chamomile, Roman, new	lb.	28	33
Lavender	lb.	10	15
Rose, pale	lb.	65	75
Rose, red	lb.	1 50	1 60
Saffron, American	lb.	50	60
Saffron, Spanish	lb.	7 50	8 50
LATIN, Cooper's	lb.	60	60
French, white	lb.	50	60
LYCERINE	lb.	14	20
OLD, Chloride, 15-gr. vials	doz.	5 40	5 50
and Sodium Chlo., 15-gr. vials	doz.	2 75	2 85
UM, Aloes, Barbadoes	lb.	25	35
Aloes, Cape	lb.	10	15
Aloes, Socotrine	lb.	55	65
Arabic, 1st pick	lb.	55	60
Arabic, 2d pick	lb.	40	45
Arabic, 3d pick	lb.	35	40
Arabic, sorts	lb.	20	25
Arabic, powdered	lb.	60	65
Asafetida	lb.	25	40
Asafetida, powdered	lb.	30	40
Asphaltum	lb.	10	12
Benzoin	lb.	50	55
Camphor	lb.	53	55
Catechu	lb.	10	18
Damar	lb.	40	45
Guaiac	lb.	30	40
Hemlock	lb.	65	70
Kino	lb.	90	1 00
Myrrh	lb.	35	40
Opium	lb.		2 75
Opium, powdered	lb.		3 75
Shellac, bleached	lb.	35	38
Shellac, native	lb.	30	35
Tragacanth, ribbon	lb.	90	1 00
Tragacanth, 1st flake	lb	65	70
Tragacanth, 2d flake	lb.	52	55
Tragacanth, sorts	lb.	40	50
UTTA PERCHA, Crude, chips	lb.		1 50
Crude, sheets	lb.	1 50	1 60
OPS, Pressed, 1's, ½'s and ¼'s	lb.	25	35
YDROGEN, Peroxide, sol.	lb.	35	65
CHTHYOL	oz.		45
NDIGO, Madras	lb.	75	85
Manilla	lb.	75	85
ODINE, Resublimed	oz.	35	40
Resublimed, bulk	lb.	4 00	4 10
ODOFORM	oz.	35	40
Bulk, *Herf & Frerichs*	lb.	4 75	5 00
ODOL	oz.		1 25
RON, Carbonate, precipitate	lb.	15	20
Chloride, sol. for tincture	lb.	15	20
Chloride, tincture	lb.	35	40
Citrate, U. S. P.	lb.	67	75
Citrate and Quinine	oz.	20	23
Iodide, Syrup	lb.	47	55
Phosphate, precipitated	lb.	48	50
Phosphate, scales	lb.	67	77
Pyrophosphate, plates	lb.	65	73
Sulphate, pure	lb.	7	10
Sulphate, pure, dried	lb.	16	20
SINGLASS, American	lb.	1 10	1 25
Russian	lb.	3 75	4 25
LACTUCARIUM	oz.		59
LANOLIN	lb.	85	90
LEAD, Acetate, white	lb.	15	17
LEAVES, Aconite, German	lb.		25
Belladonna, German	lb.		30
Buchu, long	lb.	75	85
Buchu, short	lb.	25	30
Coca	lb.	70	90
Conium, German	lb.		30
Digitalis, German	lb.		25
Henbane, German	lb.		30
Sage, Italian	lb.	14	17
Senna, Alexandria	lb.	25	30
Senna, Alexandria, garbled	lb.	30	38
Senna, East India	lb.	18	20
Senna, Tinnevelly	lb.	18	20
LIME, Chloride	lb.	5	13
LITHIUM, Benzoate	oz.		31
Carbonate	oz.		31
Salicylate	oz.		34
LOGWOOD CHIP	lb.	2½	5
LUPULIN	lb.	1 00	1 25
LYCOPODIUM	lb.	65	70
MACE	lb.	80	85
MADDER, Dutch	lb.	16	18
MAGNESIA, Calcined, heavy	lb.	60	65
Calcined, light	lb.	45	60
Carbonate, Forbes, 2 oz.	lb.		25
Carbonate, Jennings'	lb.	36	38
Carbonate, K. & M.	lb.	18	20
Carbonate, Pattison's	lb.	20	22
MANGANESE, Black oxide	lb.	5	6
MANNA, Large flake	lb.	1 30	1 45
Small flake	lb.	65	75
MENTHOL, Cryst.	oz.	35	40
MERCURY	lb.	70	75
Bisulphate	lb.	66	72
Iodide, proto	oz.	27	30
Iodide, per	oz.		34
Subsulphate	lb.		1 13
With Chalk	lb.	44	52
MORPHINE, Acetate, P. & W.	oz.	2 20	2 45
Muriate, P. & W.	oz.	2 20	2 45
Sulphate, P. & W.	oz.	2 20	2 45
MOSS, Iceland	lb.	10	12
Irish	lb.	13	15

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CURTIS & SON'S

Yankee Brand Pure Spruce Gum

Is meeting with the success its high qualities merit. A trial order solicited.

Curtis & Son, - Portland, Me., U.S.A.

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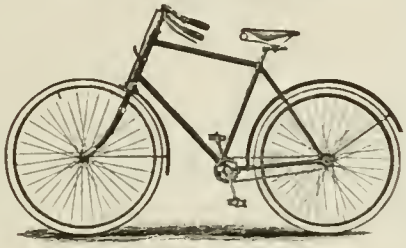
HOW IS YOUR HEALTH? IS IT FAILING?



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WHY NOT TRY WHITING'S? AND BE SUITED

WORLD'S COLUMBIAN EXPOSITION, CHICAGO, 1893.

THE Highest Award on Brushes

for methods of manufacturing and quality of material used, has been made to

John L. Whiting & Son Co.

BOSTON.

PRICES CURRENT—Continued.

MUSK, Chinese	oz.		40
Tonquin, grain	⅛ oz.	3 25	4 00
NUTGALLS, Aleppo	lb.	22	27
Aleppo, powdered	lb.	28	30
NUTMEGS	lb.	70	80
NUX VOMICA	lb.	12	15
Powdered	lb.	18	20
OIL, Almond, Bitter	oz.	60	65
Almonds, Sweet	lb.	35	45
Amber, Rectified	lb.	45	50
Anise	lb.	1 90	2 00
Bay, true	oz.	40	50
Bergamot	lb.	3 00	3 50
Cajuput	lb.	90	95
Cassia	lb.	1 15	1 30
Castor, No. 1	gall.	1 20	1 28
Castor, No. 3	gall.	1 05	1 10
Cedar, pure	lb.	50	70
Citronella, native	lb.	60	65
Cloves	lb.	85	95
Codliver, Norwegian	gall.	1 00	1 25
Croton	lb.	1 10	1 20
Cubebs	oz.		30
Eucalyptus	lb.	1 50	1 60
Fennel	lb.	2 00	2 25
Hemlock, pure	lb.	60	70
Juniper Berries	lb.	1 40	1 75
Juniper Wood	lb.	45	60
Lavender Flowers	lb.	2 25	2 50
Lemon	lb.	2 25	2 75
Mace, expressed	lb.		2 50
Male Fern, ethereal	oz.	28	35
Mustard, essential	oz.	50	60
Mustard, expressed	gall.	75	1 00
Olive, Malaga	gall.	80	1 00
Olive, sublime	gall.	2 50	3 10
Orange, bitter	lb.	4 50	5 00
Orange, sweet	lb.	2 60	3 50
Origanum	lb.	50	1 25
Pennyroyal	lb.		1 60
Pepper, black	lb.	1 00	1 10
Peppermint	lb.	2 50	2 60
Peppermint, H. G. H.	lb.	3 00	3 15
Rose, Kissanlik	oz.	8 00	9 50
Rosemary Flowers	lb.		1 50
Rosemary, Trieste	lb.		65
Sandalwood, English	lb.	6 50	7 50
Sandalwood, German	lb.	3 50	3 75
Sassafras	lb.	55	60
Savin	lb.	1 00	1 25
Spearmint	lb.	2 50	2 75
Tar	gall.	50	60
Wintergreen	lb.	2 26	2 30
Wintergreen, Synthetic, H. & F.	lb.		1 85
Wormseed, Baltimore	lb.	2 00	2 10
Wormwood, pure	lb.	4 50	5 00
Wormwood, com'l	lb.	3 00	3 50
OINTMENT, Mercurial, ½ M.	lb.	55	60
Mercurial, ⅛ M.	lb.	45	50
PARAFFIN, refined	lb.	13	15
PARALDEHYDE	lb.		2 50
PEPPER, Black, powdered	lb.	15	18
White	lb.	25	30
White, powdered	lb.	30	35
PEPSIN, Cudahy	oz.		70
PHENACETINE, Bayer's	oz.		1 00
PIPERAZINE	5 gram vial.		1 50
PIPERIN	oz		69
PITCH, Burgundy	lb.	6	8
POTASH, crude	lb.		8
Caustic, com'l	lb.	35	40
Caustic, white	lb.	40	45
POTASSIUM, Acetate	lb.	40	45
Bichromate	lb.	14	16
Bromide	lb.	38	42
Carbonate	lb.	12	14
Chlorate, cryst.	lb.	19	21
Chlorate, powdered	lb.	20	22
Citrate	lb.	60	65
Cyanide, fused	lb.	50	80
Hypophosphite	oz.	18	20
Iodide, *Herf & Frerichs*	lb.	2 90	3 00
Oxalate	lb.	28	30
Permanganate	lb.	35	40
Prussiate, red	lb.	60	75
Prussiate, yellow	lb.	26	29
Sulphuret	lb.	22	25
Tartrate	lb.	52	60
POWDER, Dover's	lb.		1 05
Insect	lb.	20	25
PROPYLAMIN	lb.	55	60
QUININE—			
Sulphate, P. & W., 1 oz. bots.	oz.		34
Sulphate, P. & W., 5 oz. cans.	oz.		29
Sulphate, Foreign, 1 oz. bots.	oz.		32
Sulphate, Foreign, 5 oz. cans.	oz.	25	28
Sulphate, Foreign, 100 oz. tins.	oz.		20
RESORCIN	oz.	28	30
RED PRECIPITATE	lb.	95	1 00
ROOT, Aconite, German	lb.	20	25
Alkanet	lb.		15
Blood	lb.		15
Calamus, peeled	lb.	18	25
Calamus, white, peeled & split	lb.	60	65
Columbo	lb.	20	22
Culver's	lb.	35	40
Dandelion, German, cut	lb.	25	28
Elecampane	lb.	18	18
Gentian	lb.	8	11
Gentian, powdered	lb.	10	12
Ginger, African	lb.	15	18
Ginger, African, powdered	lb.	17	20

MISCELLANEOUS.

PRICES CURRENT.—Continued.

ROOT—CONTINUED.			
Ginger, Jamaica	lb.	20	22
Golden Seal	lb.	35	40
Hellebore, white, powdered	lb.	12	15
Ipecac, Rio	lb.	1 50	1 60
Jalap	lb.	45	55
Jalap, powdered	lb.	50	60
Licorice	lb.	15	25
Licorice, powdered	lb.	15	25
Mandrake	lb.	20	25
Marshmallow, cut	lb.		25
Orris, Fingers	lb.	95	1 10
Orris, Florentine	lb.	48	55
Orris, Florentine, powdered	lb.	48	55
Orris, Verona, powdered	lb.	35	40
Orris, Verona	lb.	25	30
Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 35	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	3	4
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	4	5
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	55	65
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	15
SEIDLITZ MIXTURE	lb.	22	25
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 10	8 25
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Cont'l's	lb.	12½	15
Castile, white, powdered	lb.	30	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	50	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		34
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	16
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	40	45
SPIRITS, Nitre, 3 f	lb.	34	37
Nitre, 4 f	lb.	39	44
Nitre, U. S. P.	lb.	46	49
STONE, Pumice	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	13	15
STRYCHNIA, ¼ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	20	25
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2	4
Flour	lb.	2	4
Lac	lb.	12	20
Roll	lb.	1¾	5
SYAPNIA, ½ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	48	50
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERDIGRIS	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg.		75

MISCELLANEOUS.

Secure our Prices

BEFORE BUYING

Window Glass, Glassware, Flasks, and Prescription Ware.

We are Jobbers and Commission Merchants of Window Glass and Glassware, and can make you lowest prices.

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509 & 511 Kirk Block,

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"T. M. C."
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DAUBER.

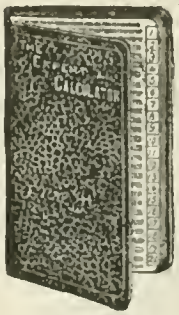
By far the Best Made.

Solid knot of extra stiff bristles. Polished nickel-plated steel handle. The best dauber made, though not the highest in price. Send for catalogue of our metal brush specialties Manufactured by—

PALMER HARDWARE MFG. CO.,
TROY, N. Y.

"TIME IS MONEY."

THE EXPERT CALCULATOR.—A complete compendium of short cuts in figures and useful business information.



EXAMPLE.

To multiply a number of two figures by itself, or to square a number of two figures; say square 81: Make the multiplier the nearest round number (80) and increase the multiplicand by the same amount as you have reduced the multiplier (81 4 88), multiply the two together and add the square of the number added and subtracted (4): we have therefore 88x80+(4 x 4)=7040+16=7056—*All this can be done mentally, which is its great advantage*

This is contained in the EXPERT CALCULATOR, a book just published, which gives many methods of shortening the work in Addition, Multiplication, Percentage (general), Interest, Marking Selling Prices, Averaging Accounts, Price Marking, Brick and Masonry Measurement, Measurement of Live Cattle, Amusing and Trick Arithmetic, etc., etc. 200 pages, size 5x2¾, bound in leather and indexed. Price, 50 cts.

D. O. HAYNES & CO.,
BOX 532, DETROIT, MICH.

PRICES CURRENT.—Continued.

WAX, Yellow	lb.	35	38
White	lb.	50	60
WHISKEY—			
Belle of Bourbon Co., Louisville.			
1 Case Lot		$ 10 00 per case	
6 "		9 50 "	
12 "		9 00	
ZINC, Oxide	lb.	11	6
Sulphate, cryst	lb.	8	10

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		1
Ivory	lb.	6	1
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	6	10
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	18
Lead, X	lb.	5	7
Lead, XX	lb.	7	1
Lead, XXX	lb.	10	15
BLUE, Celestial	lb.		15
Chinese, powdered	lb.	70	75
Cobalt	lb.		50
Prussian	lb.	65	70
Soluble	lb.	48	55
Ultramarine	lb.	12½	18
BRONZE, Copper	oz.	10	20
Gold	oz.	10	25
Silver	oz.	10	25
BROWN, Spanish	lb.	2	3
Vandyke	lb.	6	8
CARMINE, No. 40	oz.	35	40
GREEN, Chrome, dry	lb.	12	18
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7¼
Red, in Oil	lb.		11
White, dry	lb.	7	7¼
White, in Oil	lb.	7	7¼
LITHARGE	lb.	7	7¼
MINERAL, Prince's	lb.	1¼	2
Winter's	lb.	1	3
OCHRE, Yellow, American	lb.	1	3
Yellow, Marseilles	lb.	1¾	3
Yellow, French, Rochelle	lb.	1¾	3
OIL, Cottonseed	gall.	75	85
Fish, Bank	gall.	50	60
Fish, Straits	gall.	50	60
Lard, W S	gall.	83	85
Lard, No. 1	gall.	38	42
Linseed, boiled	gall.	40	46
Linseed, raw	gall.	37	42
Neatsfoot, pure	gall.	70	75
Neatsfoot No. 1	gall.	45	50
Sperm	gall.	1 10	1 20
Whale	gall.	70	80
PUTTY, S. P.	lb.	2	3
No 1	lb.	1¾	2
RED, India	lb.	8	14
Tuscan	lb.	18	20
Venetian, American	lb.	1½	4
Venetian, English	lb.	1¾	3
SIENNA, Burnt	lb.	4	8
Raw	lb.	4	8
SMALTS, Black	lb.	8	10
Blue	lb.	10	12
Brown	lb.	10	12
Green	lb.	10	12
Vermilion	lb.	13	15
TURPENTINE	gall.	33½	38
UMBER, Burnt	lb.	4	6
Raw	lb.	4	6
Turkey, Burnt	lb.	6	8
VERMILION, American, dry	lb.	15	16
Chinese	lb.	1 10	1 15
English	lb.	75	80
WHITE, China	lb.	16	18
Flake	lb.	15	18
Paris	lb.	1¼	3
WHITING, Com'l	lb.	¾	1½
Gilder's	lb.	1	1½
YELLOW, Chrome	lb.	14	18
ZINC, White, dry, American	lb.	5	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	80
Coach	gall.		1 10
Damar	gall.		1 35
Furniture	gall.		85
Hard Oil Finish, light	gall.	1 35	1 60
Hard Oil Finish, dark	gall.	1 25	1 50
Japan	gall.	75	85
Shellac	gall.	1 65	3 15

GLASSWARE AND CORKS.

Greenware, original packages. Discount 70 per cent., less quantity, 50 per cent.

Flintware, original packages. Discount 70 and 10 per cent., less quantity, 66⅔ per cent.

Corks, Circle "A" ..... Net, list.
" Diamond "M" ..... Net, list.
" X & XX, Original Sack, 5 gro. 60 and 15 %.
" less ..... 50 per cent.
" Sodas and Wines ..... 10 per cent.
" Jar ..... 50 per cent.

WINDOW GLASS.

Single Strength, Box, 80 per cent and 15 per cent. less than box ..... add 10 per cent.
Double Strength, Box, 80 per cent and 20 per cent. less than box ..... add 10 per cent.

WANT ADVERTISEMENTS

Published on the 1st and 15th of each month. opy should reach us 10 days previous to date of sue.

This department is for such advertisements as,

HELP WANTED.

AGENTS WANTED.

SITUATIONS WANTED.

DRUG STORES WANTED.

DRUG STORES FOR SALE.

MISCELLANEOUS WANTS.

SURPLUS STOCK FOR SALE.

APPARATUS WANTED, FOR SALE OR EXCHANGE.

OUR CHARGE for advertisements inserted here is:

20 words or less, 1 insertion..**50 cents**
Each additional word..... **2** "

DISCOUNTS: 2 insertions..... 10 per cent.
3 " ..... 15 "
4 or more insertions 20 "

Payment invariably in Advance.

Send 10 Cents extra if we are to forward answers to you.

Address, **The Pharmaceutical Era, Box 583. Detroit, Mich.**

972—WANTED—Three first-class and experienced salesmen for Indiana, Wisconsin and Iowa. Salesmen who have an acquaintance with the drug trade in these states preferred. Work to commence about Sept. 1st. Apply quick. Permanent position and large salaries to the right parties. Reference required. Address DR. KILMER & CO., Binghamton, N. Y.

1084—DRUG STORE WANTED.—Wish to exchange good improved real estate for drug store in country or city doing $15,000 to $50,000 yearly. Address HAWKINS, 33 Orchard street, Newark, N. J.

1107—WANTED—To buy paying drug store, or a good location for new store; Ohio preferred. Address "DRUGGIST," box 48, Sardis, Ohio.

1111—FOR SALE—Corner drug store in Elmira; invoice, $5,000; sell for $3,000; fine fountain, show cases, etc. Owner not a druggist. Address W. P. HOWARD, Elmira, N. Y.

1112—FOR SALE—Administrator's Sale. Stock of drugs, paints, oils, etc. Good stock, good location, only store in the township. Inventoried $1,848.74. Can be bought cheap. Address C. L. BOOMERSHINE, Adms., Farmersville, Ohio.

1113—WANTED—Drug salesmen to carry a quick selling side line. Commission, $3.00 on each order taken. Thurston Chemical Co., Grand Rapids, Ohio.

1115—WANTED—To sell a part interest or form a Co. to market two of the best specialties ever offered the drug or grocery trades. Requires little or no advertising; a permanent thing. Investigation wanted. Write, Lock Box 122, Bellaire, O.

1118—WANTED—By a manufacturing house, a process for continuous gelatin coating pills. Address, PILLS, Box 583, care of PHARMACEUTICAL ERA.

BUSINESS OPPORTUNITIES.

DRUG STORES IN PHILADELPHIA.
Drug Stores in Pennsylvania.
Drug Stores in New Jersey.
Drug Stores in Delaware.
Drug Stores in Baltimore.
Drug Stores from $1200 to $32,000.
Drug Stores in every section of the United States from Maine to California and along the Gulf Coast. What are you looking for?
FRANK E. ENGELMAN,
Solicitor and Druggists' Attorney,
150 N. 4th St., Philadelphia, Pa.

1119—DRUG STORES—Druggists seeking stores will find we can furnish what they want; we have bargains in city and country, every state. No charges to prospective purchasers. Parties desiring to sell should register with us; sales conducted privately. Reliable drug help furnished to those applying, free of charge. Write us. THE PHARMACEUTICAL EXCHANGE BUREAU, 1501 Arch St., Philadelphia, Pa.

1120—FOR SALE—First class drug store in live city of 30,000; no cut prices. Price reasonable, terms easy. Address, BERGER & MONTGOMERY, South Bend, Ind.

1121—A fine store room suitable for a drug store, for rent; located on city square. Former occupant, a druggist enjoyed a lucrative business. Address, GEORGE DAIGLER, Springfield, Mo.

1122—TO RETIRE. I offer fine fixtures, stock and trade worth $2,500, for $1,500 cash. DOCTOR, 24 Colden St., Newburgh, N. Y.

1123—RARE CHANCE—Only stock; liberal terms; sales $10 to $20 per day. Address, Lock Box 2, Braddyville, Iowa.

1124—FOR SALE—Drug stock and residence in thriving R. R. town, 300; beautiful farming country; southern Wisconsin; daily sales $6 to $7; invoice about $2,000; no competition; reason for selling, not a pharmacist; residence two story 7-room house, two lots all in A1 condition; value, $1,600. If preferable, stock will be sold without residence. Good opening for right party. Address, "RHEI," care ERA.

1125—FOR SALE—Best Drug store in northern Ohio town of 1,000; invoice, $3,500 to $1,000; one other store; reasons, other business; don't write unless you mean business. Address GAMBOGE, care of Era.

1126—WANTED—First-class man to take charge of retail drug store; one who understands German, is thorough, competent, and can come well recommended for honesty and integrity. Address communications to T. B. GLAZEBROOK, 126 S. Seventh street, Terre Haute, Ind., marked personal.

1128.—FOR SALE.—Fresh, clean stock of drugs and comparatively new fixtures in a town of 2,500 in western Ohio. Good location and excellent trade. Will sell at a bargain. Good reasons. Address KAMATINE, care of ERA.

1129.—FOR SALE.—As Receiver, I offer for sale a good clean stock of drugs and fixtures in Sioux Falls, S. D.; population, 12,000. Location is the best in the city. Leading hotel trade. An excellent opportunity. A. D. TINSLEY, Sioux Falls, S. D.

1130.—WANTED—A position as clerk in a first-class store by a young man with three years' experience, 21 years old, good appearance and good habits; best of reference given; Indiana or Illinois preferred. Address W. B., care ERA.

1131.—BARGAIN.—A great big bargain; net profits, $2,500 per year. The man with money and business who wants a good drug store can get it. "CARSON" care ERA.

1232.—WANTED.—By graduate in pharmacy and medicine (Toronto), position in drugs "M. B.," box 188, Chatham, Ont.

1133.—SITUATION WANTED as drug clerk by a married man, 28 years old. Registered by examination in Michigan. References furnished. Box 71, Kirby, Ohio.

1134.—FOR SALE—On account of death of owner, old established drug store in a town of 3,000; county seat, within 50 miles of St. Louis. Trade principally German. Address MRS. GRUHS, Nashville, Ill.

1135.—FOR SALE.—Brightest and most attractive drug store in city of 20,000. Centrally located, and in position to catch big prescription trade; no cutting; invoice about $2,500; big bargain. Address F., 146, care ERA.

1136—WANTED.—Position by a young man, registered in Iowa, 3½ years' experience and Junior course; references furnished. Address C. S., care ERA.

1137.—WANTED.—A resident representative on salary and commission to represent manufacturing pharmacists to the trade and profession in the larger cities north of Washington and east of Chicago. None but those with established trade need apply. Address "REP." care ERA.

1138.—FOR SALE.—Only drug stock in town; 2,000 inhabitants; price reasonable; terms easy; correspondence solicited. Address DRUGGIST, St. Elmo, Tennessee.

1139—DRUG STORE FOR SALE in best town in Wisconsin; good reason for selling; clean stock; good location; moderate expenses. Particulars by mail. Address PHARMACY, care ERA.

1140—INFORMATION WANTED.—Anyone knowing of the address or whereabouts of Mr. C. G. Nickells, formerly of Kansas City, Mo., will confer a favor by addressing P. O. Drawer 248, Baltimore, Md.

1141.—WANTED POSITION—Good all around man. Registered assistant in Ohio; seven years' experience; will go anywhere; salary moderate. PHARMACAL, care ERA.

1142.—TRAVELING SALESMEN—Selling the drug trade, wanted to carry our side line. Particulars address Kansas City, Mo., P. O. box 147.

1143.—FOR SALE.—Drug stock, must sell by Dec. 1; a bargain. Address J. W. GEARHART, La Rue, O.

1144.—FOR SALE—Drug store in Ohio, doing a good paying business; stock, $3,500. Terms and price reasonable; a rare chance. Address OHIO, care ERA.

SELL YOUR OLD PATENT MEDICINES.

Have you any patent medicines that don't sell? If so, send list to Edward J. Moore, 216 Front St., New York, and he will tell you how to dispose of them.

GRAY'S PHARMACEUTICAL QUIZ COMPEND

Tenth edition. A complete book of questions and answers on pharmacy, botany and chemistry asked by the various State Boards. Also, tables of doses, incompatibilities, new remedies, and much other valuable information for daily reference. The elements of botany and chemistry are treated in a condensed, practical form. Price, post-paid, $1.50.

GRAY'S PRESCRIPTIONIST.

A treatise on the reading and compounding of physicians' prescriptions, with fac-similies of obscure ones, illustrating the difficulties experienced in reading and compounding them. Price $1.50. Order of GRAY & BRYAN, Box 593, Chicago, Ill.

BONE MEAL FOR POULTRY. Crushed Oyster Shells, Flint and Beef Scraps. Send for new price list.
YORK CHEMICAL WORKS, York, Pa.
Please state what periodical you saw our advertisement in.

WANT ADVERTISEMENTS.

BLANKS A SPECIALTY. Printed and Blocked in Tablets 100 Sheets each.

PRICE, 35 CTS. PER 1000.

LEATHER COVERS, for Physicians' use of all Sizes.

PRICE, 18 TO 50 CTS. EACH.

℞ BOOKS For Doctors Office, 1500 Blanks, 3 to a leaf, with Stubs, or Carbon Paper to Copy.

℞ BLANKS of all sizes made to order. Estimates furnished for all kinds of DRUGGIST PRINTING.

SEND FOR SAMPLES AND PRICE LIST.

Address J. B. BURR & CO., HARTFORD, CONN.

PUBLISHERS. [Established 1856.] PRINTERS.

℞ 35c. PER 1000. BLANKS

OUR NEW

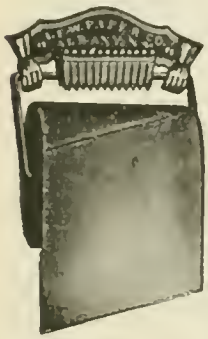
ILLUSTRATED CATALOGUE AND PRICE LIST

OF

TOILET PAPERS

IS NOW READY.

The Line is complete, embracing all grades, sizes and counts of Rolls and Packages.



DIAMOND BRAND.

The only **2000** sheet roll.

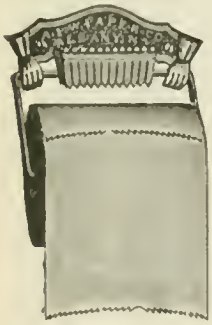
Every roll handsomely wrapped. No. 1 quality only. The BEST and the CHEAPEST toilet paper manufactured. Our $1 case, containing 10,000 sheets and nickel fixture, displays well and makes the usual 10c. sale a dollar one.

THE ORIGINAL

PERFORATED ROLL.

In various brands, qualities and sizes.

Price per 100 rolls, from $6.50, less discount.



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1,000 and 1,500 sheet rolls.

No. 1 quality ONLY. A desirable article for the best retail trade.

THE

STRAIGHT CUT.

1,000 Sheet Rolls.

First Quality Only.

Cross Cut Brand.

FOUR GRADES.

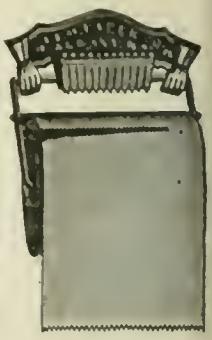
Every roll enclosed in a neat wrapper, printed in colors.

Price per 100 roll case, from $6, less discount.

ORDINARY

Unperforated Roll.

Quality, Quantity and Price to meet the wants of purchasers.



WE ARE the sole manufacturers of the Diamond, Combination, Cross Cut and Unique Brands, but specially recommend the Diamond and Unique Brands as not only A1 in every respect, but so unlike the goods of every other manufacturer that customers cannot be misled by quotations on an article of similar appearance, but inferior in quality.

A. P. W. PAPER CO., ALBANY, N. Y.

New York, 28 & 30 North Moore St. **Chicago, 164-166 Market St.**

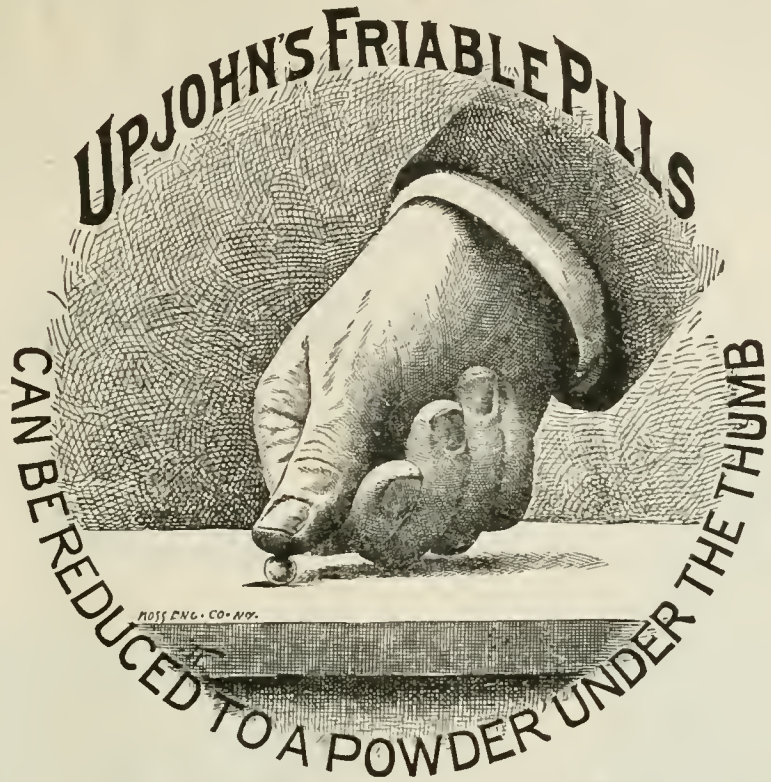
[S. P. 31.]

MISCELLANEOUS.

THE LARGEST EXCLUSIVE PILL MANUFACTURERS
IN THE WORLD

More than five hundred kinds listed and constantly in Stock.

SEND FOR LIST.



PRIVATE FORMULÆ.

With our thirty thousand feet of floor space we have unsurpassed facilities for the execution of large private formulæ at favorable prices.

SUBMIT FORMULA FOR QUOTATION.

THE UPJOHN PILL AND GRANULE CO.,
60 Maiden Lane, NEW YORK. KALAMAZOO, MICH.

How do you Make your Tinctures?

This subject was discussed at the recent meeting of the Georgia State Pharmaceutical Association, at which a most interesting paper was presented by Mr. J. W. England, including several instructive and convincing tables which show why it is impossible, for two reasons, to obtain a tincture of pharmacopœial requirements by diluting fluid extracts:

Firstly—Because of the difference in the alcoholic strength of official fluid extracts and tinctures; for example, the menstruum for Fluid Extract Digitalis is Alcohol 3 parts, Water 1 part, while the menstruum for Tincture Digitalis is Alcohol 1 part, Water 1 part.

Secondly—Because of the uncertainty of the therapeutic action as represented by the doses; for example, the dose of official Fluid Extract Digitalis is from 1 to 2 minims, the dose of official Tincture Digitalis is from 5 to 30 minims, while the average maximum dose of Fluid Extract Digitalis from five manufacturers is 7.25 minims, the relative strength of the official Fluid Extract being 6.6 times greater than that of the official Tincture.

We have always believed that the official method is the proper one to employ, and have for a number of years devoted ourselves to the work of carefully selecting and properly preparing drugs for this purpose.

A copy of the paper by Mr. England will be mailed on application, also a copy of our price list of Assayed Powders and Powders for Percolation containing formulæ.

GILPIN, LANGDON & CO.

Baltimore, Md.

LICORICE LOZENGES

SUPERIOR TO ALL.

M. & R.

HIGHEST AWARDS.

CENTENNIAL, 1876. **PARIS, 1878.** **COLUMBIAN, 1893.**

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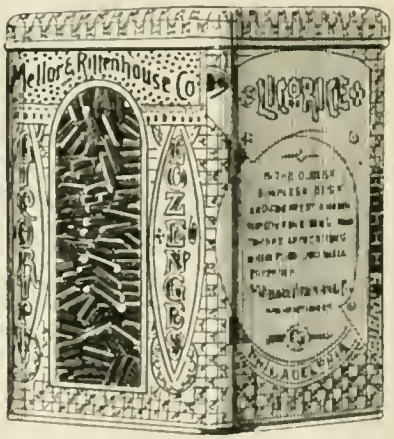


5 LBS.

TASTE IT.

TEST IT.

Be convinced, and when you order always specify **M. & R.**

THE MELLOR & RITTENHOUSE CO.

PHILADELPHIA, PA.

DRUGS, CHEMICALS & Pharmaceuticals.

Frederick Stearns & Co.

Established 39 Years.

The Oldest and Largest Laboratory of its kind in the World.

Manufacturing Pharmacists, - DETROIT, MICH., U. S. A.

WE OFFER to the trade full lines of the following Standard Pharmaceutical Products of our own manufacture, as well as many specialties not classified under any of the general heads, but are fully described in our PRICE LISTS and CATALOGUES, any of which will be mailed, post-paid, on application.

Fluid Extracts.
Solid Extracts.
Pills and Granules.
Elixirs—Wines, Tinctures, Ointments, Cerates.
Capsules—Soft Elastic Filled, Hard Filled and Empty.
Powdered Drugs.
Syrups.
Concentrations—Resinoids.
Concentrated Liquors.

Digestive Ferments. Lozenges.
Effervescent Granular Preparations.
Compressed Tablets and Pills—Hypodermic Tablets.
Cascara Sagrada—In form of Fluid and Solid Extracts, Cordials, Pills, Granules, Capsules, etc.
Perfumes—Handkerchief Extracts, Toilet Waters, Sachet Powders, etc.
National Formulary Preparations.

STEARNS' SPECIALTIES.

STEARNS'
CASCARA AROMATIC

Is a fluid extract (not a cordial, syrup or other dilute preparation) of prime and selected two-year-old bark (fresh bark contains a ferment which produces griping), sweet in taste, (which children and women especially appreciate) instead of being bitter, as is the ordinary fluid extract, powerful (its dose is only ¼ to 1 fluidrachm) yet gentle in effect, and in addition does not gripe. (This, next to its taste, is its most valuable property)

It is most important that **STEARNS'** should be specified when Cascara Aromatic is ordered, as preparations similar in name but otherwise entirely different from ours are on the market. We have found when unsatisfactory results were *supposed* to have been obtained from the use of our preparation that, on investigation, either cordials, elixirs or compounds of Cascara had been dispensed through error or ignorance, or other fluid extracts *called* aromatic had been used instead of ours. Our preparation is neither trade-marked nor patented, and our name used in its connection is our only protection as well as yours.

STEARNS' CASCARA AROMATIC is not bitter and does not gripe, which important characteristics distinguish it from all other fluid extracts of Cascara Sagrada.

STEARNS'
WINE OF COD LIVER OIL
WITH PEPTONATE OF IRON,

Is an entirely new and original preparation, containing 25 per cent of pure Cod Liver Oil, as represented by its active medicinal constituents—Morrhuine, Butylamine, Amylamine, Iodine, Bromine and Phosphorous.

Modern investigation has proven that the value of Cod Liver Oil as a medicinal agent is not due simply to the fact of its being an oil, but to the valuable active principles which it contains, as noted above.

Each fluidounce of the Wine contains four grains of Peptonate of Iron, the most readily assimilated and most valuable of all forms of Iron, it being partially predigested and free from styptic properties.

This preparation does not cause eructations or nausea, as does the oil, but is pleasant to take and thoroughly active.

The Wine notably increases the strength of the patient, as increased weight is evidence of returning health. It is valuable in nervous affections of children, acting especially on nerve centers, thus not only assisting but preventing nervous disorders.

Stearns' Wine has a delicious taste, and is acceptable to the stomach of the most delicate invalid. It is rich, ruby red in color, and free from all odor and taste of the plain oil.

Stearns' Wine may be used in all cases where Cod Liver Oil and Iron are indicated, and furthermore it is devoid of all the objectionable features hitherto attending the administration of Cod Liver Oil in any form.

Samples, literature and clinical reports sent free on request to any physician.

℞ Stearns' Wine of Cod Liver Oil
or
Vinum Olei Morrhuæ (Stearns).

Each of these Preparations received an Award for Special Excellence at the World's Columbian Exposition.

ORDER BY MAIL.

"Going slow on Holiday Goods" will keep at home many druggists who usually come in to buy. They fear people will not want Christmas goods this year.

You can be on the safe side and carry a fair assortment without a large investment. Order a few of each kind. A line of Handkerchief Extracts to sell at 10c, 15c, 25c, 50c and 75c, and upwards. In bulk ½-lb. and 1-lb. bottles of all leading brands. Cut glass bottles, $3.50 to $40.00 per dozen. Toilet Cases, Manicure Sets, Odor Cases, Mirrors, Brushes of all kinds, Combs and other sundries may be ordered by stating the prices at which you wish to sell, or by giving the range of jobbing prices. We will make the selection within the lines of your instructions. We can send satisfactory, salable assortments. Toilet sets from 60 cents to $20.00 each. We have more goods in more styles than usual. A small trial order will show what we can do.

We invite inquiries for special prices on Hot Water Bottles and Fountain Syringes.

DUROY WINES are pure, always; flavor is true. We are the only jobbing agents, and the genuine goods are made only by Duroy & Haines, Sandusky, Ohio.

We will send samples and prices if requested.

MORRISSON, PLUMMER & COMPANY,

Wholesale Druggists and Importers,

200-206 Randolph Street. **CHICAGO.**

MENTION THE ERA.

SCHERING'S

Benzonaphthol,
Chloral-Caffeine,
Diabetin,
Formalin,
Kresin,
Rubidium Iodide,
Salol,
Strontium Salts,
Thiosinamin,
Theobromin.

VON HEYDEN'S

Betanaphthol-Bismuth,
Phenol-Bismuth,
Pyrogallol-Bismuth,
Tribromphenol-Bismuth,
Oleocreosote,
Sucrol.

SCHERING & GLATZ,
No. 55 Maiden Lane,
NEW YORK,
SOLE AGENTS FOR THE UNITED STATES.

CARLOWA

OTTO OF ROSE

Trade Mark, Registered, No. 45,369,

OBTAINED

THE HIGHEST AWARD

AT THE

CHICAGO WORLD'S FAIR.

On account of its pure odor and high, reliable quality, this Rose is used by more perfumers than any other brand.

KEUIBACHIEFF - LUEDERS

KARLOVO (Bulgaria). NEW YORK, 218 Pearl St.

BILLINGS, CLAPP & CO.

Manufacturing Chemists,
BOSTON.

Pharmaceutical Preparations,

Fluid Extracts,
Elixirs,
Syrups,
Medicinal Wines,
and Specialties.

Proprietors of NICHOLS & CO.'S
Elixir Bark and Iron,
Sarsaparilla and Iodide Lime.

CATALOGUE MAILED ON APPLICATION.

HERF & FRERICHS

CHEMICAL CO.,

ST. LOUIS,

MANUFACTURERS OF

SUBNITRATE BISMUTH,

U. S. P.

Contains no Subcarbonate, but is very bulky, free from Arsenic, Silver, Lead, etc., and free from acid smell or taste.

AND A FULL LINE OF

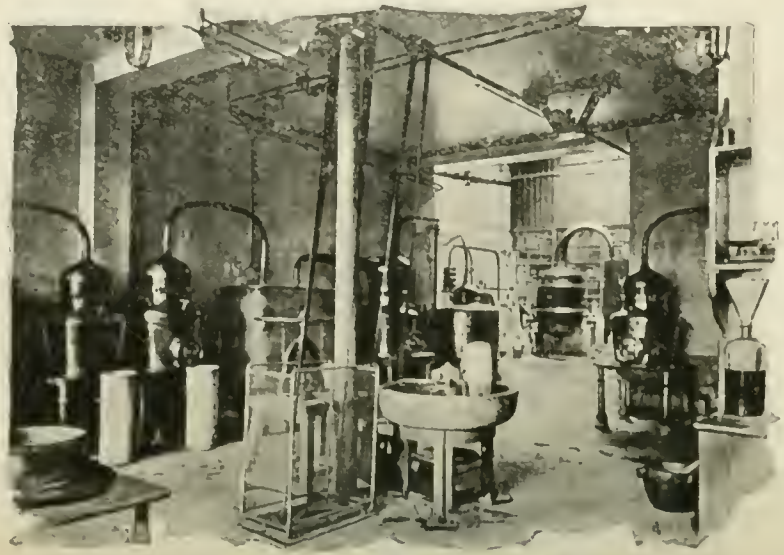
Pharmaceutical and Photographic Chemicals.

Parfumerie ED. PINAUD

37 Boulevard de Strasbourg, Paris
New York Wholesale Depot,
42 East 14th Street.

HIGHEST AWARDS AT ALL EXHIBITIONS.

No. 1.—ALCOHOL CELLAR.



No. 2.—DISTILLERY AND LABORATORY.

Better Than a Visit

TO THE

World's Fair.

One of the best known names in Paris is that of ED. PINAUD, and has been for over half a century.

The world loves delicate perfumes.

Is it not the quality of an odor that stamps the measure of refinement of the user?

Perfume is the most subtle yet emphatic seal of civilization.

Paris, the beautiful, could not hold the secret that it had the best. Visitors carried it to every corner of the globe, and so by the gentlest yet most powerful means the fame of ED. PINAUD'S preparations spread everywhere.

"And the home of these refinements of the toilet?"

It is at Pantin, not far from Paris—one can read the morning news,—and we are at the works.

Here are souvenirs of the trip, interesting also to those who have not been there.

No. 1 gives a fair idea of an Alcohol Cellar, of which there are several. Alcohol for the finest perfumes has to ripen, to become mellow with age.

The vast vaults, of which a few sections are shown in No. 3, are used for the safe

No. 3.—ESSENTIAL OIL VAULTS.

No. 4.—STOCK OF BULK EXTRACTS.

No. 5.—BOTTLING DEPARTMENT.

storage of costly pomades and essential oils.

The other illustrations are self-explanatory.

ED. PINAUD'S

NEW EXQUISITE

Parisian Perfumes.

Highly Recommended for Holiday Trade.

Acacia de France,
Aurora-Tulip,
Paquita-Lily,
Green-Pink,
French-Pansy.

PRICE.

		Per doz.
In 1-oz. bottles,	-	$7.75
In 1½ oz. bottles,	-	11.50
In Bulk,	-	Per lb. 8.00

No. 6.—ORDER DEPARTMENT.

No. 7.—SHIPPING DEPARTMENT.

Write for Free Samples to

ED. PINAUD'S Importation Office,
42 East 14th Street, NEW YORK.

See also Reading Page 524.

McCLURE, WALKER & GIBSON,

ALBANY, N. Y.

IMPORTERS AND JOBBERS OF

Drugs, Paints, Oils

—AND—

Druggists' Sundries.

We have a separate and distinct department of Druggists' Sundries, and carry a large and complete line of these goods.

We are direct importers of Tooth, Nail and Hair Brushes, from the leading makers,

DUPONT & LOONEN.

Our facilities for buying are unsurpassed by any other jobbing druggist, and we can fill your orders promptly, at lowest rates.

We solicit a share of

YOUR PATRONAGE.

McCLURE, WALKER & GIBSON,
ALBANY, N. Y.

Diabetin

(Levulose, i. e. Fruit-sugar)

The Only Innocuous and Palatable Sugar for Diabetics.

Recommended by

PROFESSOR KUELZ,
of the University of Marburg.
PROFESSOR W. EBSTEIN,
of Goettingen University.
DR. HANS VON HEBRA,
Vienna University.
PROF. DR. LEYDEN,
Berlin University.
PROF. WORM-MUELLER,

And the Most Eminent Scientists of Germany.

DIABETIN

is a white, granular mass which is soluble in water in almost every proportion; it has a pure, sweet taste, similar to that of sweet fruit. Its power of sweetening is considerably greater than that of cane-sugar; pure Diabetin is, therefore, the most appropriate means of sweetening all the various kinds of food and drinks for diabetics, especially fruit juices, preserves and lemonades.

DIABETIN is put up in jars containing one pound. **Price, $2.00 per jar.**

SOLD AT WHOLESALE BY

Robt. Stevenson & Co.,

WHOLESALE DRUGGISTS,

92 and 94 Lake St.,

CHICAGO, - ILL.

ALTHOUGH : : :

PLATT'S

Glycerin Suppositories have been on the market but a comparatively short time, they already have by their

SOLUBILITY,
EFFICIENCY,
PERMANENCY,
ELEGANCE,

won their way to a permanent place among the staple articles of a modern pharmacy.

GLYCERIN

"as a rectal injection is a safe, sure and speedy method of opening the bowels. It seems to act by irritating the sentient rectal nerves, leading to powerful reflex peristalsis, which ends in defecation." In our

SUPPOSITORIES

which contain 95 per cent C. P. Glycerin, are embodied all the essential qualifications for the administration of this important drug, and we invite careful comparison and trial with all others.

Put up in Screw Cap Jars containing One Dozen Suppositories.

BURLINGHAM & PLATT,
SHERBURNE, N. Y.

Mention Era.

"The Finest on Earth."

THE ONLY PULLMAN SAFETY VESTIBULED TRAINS WITH DINING CAR BETWEEN

CINCINNATI,
INDIANAPOLIS : AND : CHICAGO.
The ONLY DIRECT LINE from
DETROIT, TOLEDO,
and the North, : : via Cincinnati to
FLORIDA,
NEW ORLEANS, MOBILE, AND ALL GULF COAST POINTS.
Connections made at Cincinnati Junction for all Southern Points with
NO CHANCE OF DEPOTS.
Ask for Tickets via C. H. & D. For Sale everywhere.

WM. GREENE, Gen'l Mgr. D. G. EDWARDS, Gen'l Pass. Agt.

General Offices, CINCINNATI, O.

USE "AN IDEALLY PERFECT PRODUCT," PEROXIDE OF HYDROGEN.

Table of Comparative Tests of Various Samples of Medicinal Hydrogen Dioxide, procured directly from the Manufacturers or their authorized agents.

No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3⅛	⅛	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13⅛	6⅞	1⅛	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1⅛	⅛	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11⅛	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9⅛			7⅛	" " " "	15
5	13	8	1⅝	None.	Small.	7⅛	Bene's "Standard," Brooklyn, N. Y.	15
6	8⅛	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3⅛	3⅛	1	Large.	Large.	10	Peucbot, New York.	10
9	11⅛	11⅛	11	NONE.	NONE.	3⅛	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

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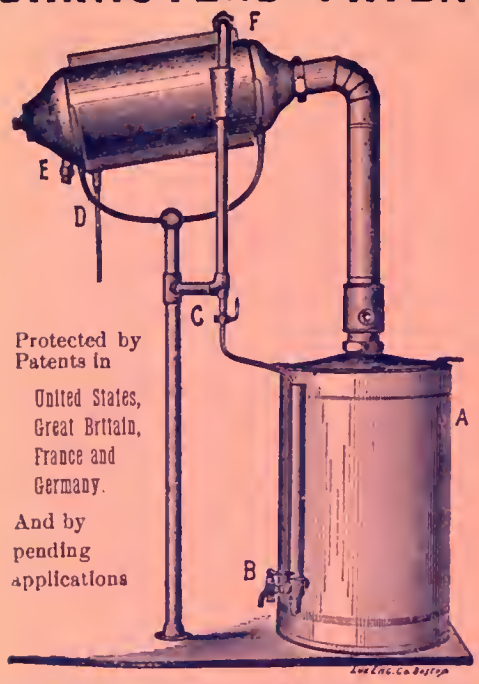

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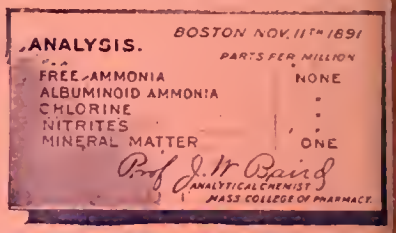
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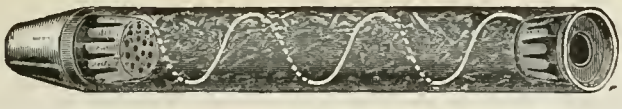
MENTHOL  INHALERS

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Recommend Russell's White Drops for Babies suffering from Wind Colic, Restlessness, Acidity of the Stomach, Cholera Infantum, and kindred complaints. Retails 25c a bottle; wholesale $1.75 per doz. Mfg'd by—

THE RUSSELL MEDICINE CO., PROVIDENCE, R. I.

Sold by all Jobbers.

DR. HOXSIE'S

CERTAIN CROUP CURE

A preventive as well as cure for all congestive and inflammatory attacks to throat and lungs. *Tastes pleasant; does not contain opium; will not nauseate.* **Retail Price, 50c per bottle.**

To introduce this great remedy we will send 1 doz. bottles to any druggist *once*, for $3.63, and prepay express charges; also include *one extra bottle, FREE.* **Cash must accompany order.**

A. P. HOXSIE, Mfr., BUFFALO, N. Y.

Mention the ERA.

PILES PARMELEE'S PILE SUPPOSITORIES.

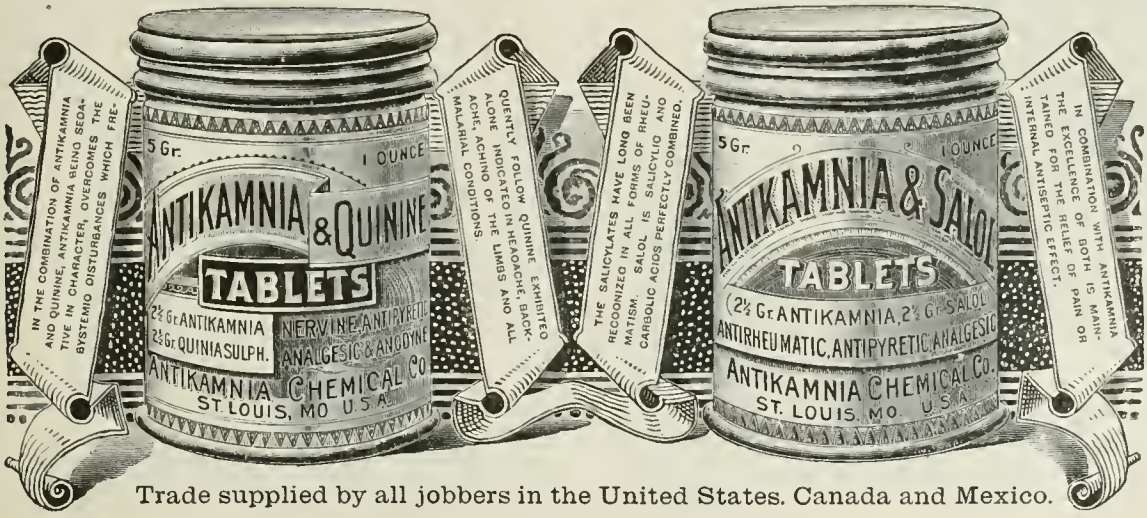
An effective remedy for all forms of Piles. Druggists find them good sellers wherever introduced. Testimonials from Physicians, Druggists and users. $3.50 per doz; 50c retail. Express paid. Advertising sent. **E. M. PARMELEE MEDICAL CO., Dansville, N. Y.**

Dr. Lord's Specific FOR Colds

The greatest cure on earth, and the greatest seller of the age Recommended by Physicians. Kept by all wholesalers.

We offer big inducements to Druggists. Correspondence Solicited.

THE LORD REMEDY CO., Worcester, Mass.



Trade supplied by all jobbers in the United States. Canada and Mexico.

PROPRIETARY ARTICLES.

PROPRIETARY ARTICLES.

REMEMBER THE NAME.

The Wonder of the World.

FOR COMPLEXION, SKIN AND FLESH

"Leaurelle Oil Balm" possesses peculiar properties, preventing tendency to

WRINKLES, OR AGEING OF THE SKIN,

Withering or Drying up of the Flesh and Skin.

THE MOST ELEGANT TOILET ARTICLE.

Handsome Features are of no avail if the nose is red, complexion cloudy, skin coarse grained or dotted with Pimples, Black Heads, Blotches, or Freckles. LEAURELLE OIL BALM, the great beautifier, will smooth and clear the most annoying skin or complexion, gives a rosy tinge, a healthful glow and freshness, banishes Tan, Sunburn. 50c. and $1.00 size. Send for Price List.

E. S. WELLS Manufacturer and Proprietor,
710 and 712 Grand st., Jersey City, N. J.

WELLS' HAIR BALSAM.

Restores Gray Hair to its Natural Color.

A Color Restorer,
A Hair Grower,
A Hair Beautifier,
A Hair Dresser,
A Hair Strengthener,
A Hair Cleanser.

All in one. No grease or oil. Stops the hair coming out, removes dandruff. 50c. size, $4.20 per dozen; $1.00 size, $7.20 per dozen. Ask your jobber for it.

E. S. WELLS, Chemist,

JERSEY CITY, N. J., U. S. A.

"Rough on Rats"

The greatest Rats, Mice, Insect and Bug destroyer on earth.

Is sold all around the world, is the most extensively advertised and has the largest sale of any article of its kind on the face of the globe. Beware of imitations. Have a suspicion of any dealer offering substitutes said to be as good. 15c. and 25c. sizes in wooden boxes only. $1.00 size in card board boxes. $1.00, $1.50 and $9.00 per dozen.

E. S. WELLS, Originator "Rough on" Preparations.

710-712 Grand St., - Jersey City, N. J., U. S. A.

The Scates Plan.

Cutting is the bane of the drug trade. The originator of this plan has been in the retail drug business all his life, and seen how druggists have made fortunes for the manufacturers, only to have the fruits of their labors reaped by the manufacturers, cutters and dry goods men.

This condition has led to the organization by druggists and bankers of a company with ample capital, on a basis by which the retailer has an interest in the business and at least one live druggist in each town is invited to co-operate if he approves the plan.

THE PLAN.

The stock of the company is divided into Preferred and Common shares of $10.00 each. The Common stock is entitled to one-quarter of the profits, and is set aside to be used as follows:

Each druggist ordering for the first time goods to the amount of $10.00 or more, receives an amount of stock equal to his purchase *free*. If the order is $10.00 he receives one share, $20.00 two shares, and so on. This stock is non-assessable.

Did you ever stop to think that your influence behind the counter was worth so much cold cash to the manufacturer? This is a fact, and why should you not be paid for it?

Our specialties are Vitalized Nerve Tonic, the best nerve and alterative medicine on the market, put up in full pint bottles and retailing for $1.00; Lax-Ive, a pleasant and easy laxative for parents and children, retailing for 15c and 50c; Tea Pills, a sovereign remedy for headache retailing for 25c; and we are adding a line of non-secrets which we furnish members of the company at a slight advance above cost. All crude drugs are carefully selected and analyzed.

The artistic style and design of these specialties are new and original, and surpass anything before attempted.

Send us the following order, or any order amounting to $10.00 or more:

	Cost	Receives
½ doz. Vi-tal-ized Tonic, at $8.00,	$4.00	$6.00
1-doz Lax-ive, large, at $4.00,	4.00	6.00
2-doz. " small, at $2.30,	2.30	3.60
Stock, - - - - -		10.00
	$10.30	$25.60

We will issue the stock to you at once and prepay freight or express charges east of the Rockies.

Unique Advertising.

Enclosed with each bottle of Vitalized Tonic is a sight draft on us for $1.00 if it does not cure or benefit, which makes it a seller. Should a customer, however, become dissatisfied, he does not trouble you with a return of the draft, causing you to lose your profit, but collects it like any draft through the bank. We furnish you free sample bottles of Lax-Ive, together with invitation cards neatly enclosed in an envelope, inviting people to call on you for a sample.

We also send our 4-page "Famous Hospitals and Remedies," which is profusely illustrated with the principal hospitals of America and Europe, and is the finest advertising medium on which a druggist ever had his imprint. Besides, we mail a copy to each lady whose name is furnished us, with a type-written letter containing an order on you for a sample bottle of Lax-Ive. These letters will call new customers to your store. Our advertising will sell the goods—that has been the verdict—and whatever your stock is worth, whether $10 or $1,000, you are that much ahead.

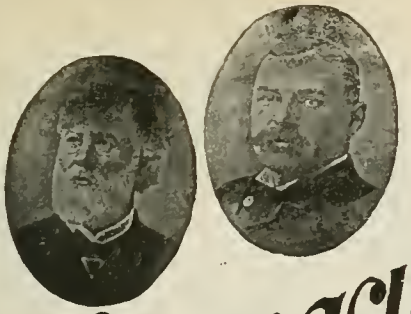
Do you wish to increase your business and draw new customers to your store? This plan will help you. Live druggists who have tried it say that the type-written letter alone which we mail will draw more new customers than anything they ever tried.

Our officers are successful business men. We believe in our goods, our plan and our company, and invite live druggists, after investigating, to co operate with us. All we ask is that you forward us the names of ladies, distribute the cards and papers, and agree not to cut the price, as every party returning a draft must acknowledge on the back of it that the full retail price was paid.

Write us for further information, sample certificate of stock, or for the agency of your place.

SCATES MEDICAL COMPANY,
WESTBROOK, ME.

REFERENCES.—For the financial standing of the company or the business ability of the officers, we earnestly request that you write Cook, Everett & Pennell, wholesale druggists, Portland, Me.; John W. Perkins & Co., wholesale druggists, Portland, Me.; Hon. Leander Valentine, ex-Mayor of Westbrook, Westbrook, Me.; Westbrook Trust Co., Westbrook, Me.



Rheumacura

TRADE MARK

A SURE AND PERMANENT CURE

FOR

Rheumatism, Gout and Lumbago.

Send us a list of your customers who are troubled with any form of these complaints, and we will drum them up for you, sending you the business.

McKINNIE & CHESSMAN MFG. CO.,
PITTSBURGH, PA.

EMILE HEYDENREICH. ED. B. WOODWARD.

E. FOUGERA & CO.,

26 to 30 North William St. NEW YORK.

IMPORTERS OF FRENCH AND ENGLISH

Pharmaceutical Specialties

New Remedies, Filtering Paper, Etc., Etc.

AMONG THE LEADING ARE THE FOLLOWING:

Anti-Stiff,
Boudault's Pepsin,
Blancard's Pills,
Brou's Injection,
Ducro's Elixir,
Grillon's Tamar,
Laville's Liquid and Pills.
Rigauds & Chapoteaut's Preparations,
Savory & Moore's Preparations,
Rigollot's Mustard Plasters,
Mathey Caylus's Capsules,
Rabuteau's Pills,
Tanret's Pelletierine,
Roche's Embrocation,

QUINA LAROCHE,
THE GREAT FRENCH TONIC.

CAN YOU MAKE $1.50

Any Easier?

Send us 100 Names of Heads of Families

IN YOUR TOWN

making up the list from your books or the directory, and we will at once send you

6 RAYMOND'S PECTORAL PLASTERS

FREE

We also send advertising matter with your imprint to all names on the list you send.

This offer is to druggists only, and applies only in towns where there are not more than 50 drugstores.

RAYMOND & CO.,
62 Carroll St., BROOKLYN.

Raymond's Pectoral Plasters will positively cure Whooping Cough.

How is This?

We will put you up 3 dozen **Dead Certain Corn Cure,** with your name and address on, for **$3.00,** in W., T. & Co.'s patent corn cure bottles—with brush attached.

This is the best corn cure in the world, and easily retails for 25c.

Cash must accompany any order.

T. E. FRASER & CO.,
Wholesale Druggists, 54th St. & 2nd Ave.,
NEW YORK CITY.

Yellow Pine Compound

INFALLIBLE REMEDY FOR

RHEUMATISM

$18 per dozen. 6% for cash.

FOR SALE BY

YELLOW PINE EXTRACT CO.,
ALLEGHENY, PA.

PROPRIETARY ARTICLES.

BOSTON PETTY LEDGER

25,000 SOLD.

"Boston" Ledger
The Handiest and Best Ledger Made.

1000 Billheads
Ruled on 2 Sides.

Binder & Index
Cloth and Leather Covers. All for

$3.50

Orders by Mail promptly filled. We pay Exp. charges when Cash accompanies the order

By referring to the above cut you will notice the binder is so arranged you can remove any bill, or any section, without disturbing the others. The alphabetical index enables you to see at a glance, the bill of any customer, and when paid can be easily removed, a duplicate remaining in the Ledger. You make no mistake in getting the

"BOSTON" PETTY LEDGER,

as it is the only book needed. Once used, always used. Send for Circular and Sample Pages.

A. G. MOORE & CO.,
47-49 Court St.,
MENTION ERA. BOSTON.

A : RARE : OFFER

TO INTRODUCE

Mattern's Headache Powders

We will give a copy of the

ERA DOSE BOOK

FREE

With an order for

1 Dozen Mattern's Headache Powders,
AT 75C PER DOZEN.

The book alone is worth the price. It is a Key to the U. S. Pharmacopœia, and indispensable to every druggist. Inquire of your jobber, or send direct to—

W. E. MATTERN,
1064 Millard Ave., Chicago

NEW GERMICIDE AND DISINFECTANT.

SULFURINE.

Concentrated solution of sulphur; no acid or alkali. Highly endorsed by physicians for Diphtheria, Sore Throat, Rheumatism, Skin Diseases, Sweating and Sore Feet. Superior to Peroxide of Hydrogen for Diphtheria. Destroys the membrane and heals the diseased surface.

A perfect antiseptic mouth wash for dentists.

1 bottle gives 9 sulphur baths equal to those at the most celebrated springs. Removes all odors from the body.

Sample bottle sent free to any physician or dentist who sends us his professional card.

THE HYGIENE OF THE HAIR preserved by using SULFURINE SOAP. A perfect toilet and medicated soap combined; exquisitely perfumed. Removes Dandruff and prevents hair from falling out. Highly medicated with Sulfurine, as we actually use Lanoline to carry the medication. Special discount given to druggists only to prevent cutters from handling it.

SULFURINE TOILET CREAM removes wrinkles.

Sulfurine Antiseptic Healing Cream for open sores, ulcers, ulcerated and itching piles.

Manufactured only by—

THE SULFURINE CO.,
340 STATE ST., CHICAGO

A

PERFECT EMULSION

NO OILY SUBSTANCE.

Has the largest sale and is the most popular of any Skin Preparation in the market. Introduced solely upon its merits, and by Sample. Package Patented.

(¾ size.)

— FOR THE —

Face, Hands, Skin & Complexion

TRADE PRICES.

REGULAR SIZE.

Less than three dozen, $4.00 per dozen, net.
Three to six dozen..... 4.00 " less 5 per ct.
One-half to one gross..45.00 per gross, net.

SPECIAL SIZE, 11-oz. GLASS STOPPEREN.

Less than three dozen, $8.50 per dozen, net.
Three to six dozen..... 8.50 " less 5 per ct.
One-half to one gross..96.00 per gross, net.

Special rebate price for one gross or more.

Send for our Special Offer. Samples furnished free of expense. One bottle sent to the trade on receipt of retail price, express prepaid. For sale by all the leading wholesale dealers in the United States.

When Ordering Direct mention your Wholesale Dealer.

A. S. HINDS, Sole Prop'r,

PORTLAND, ME.

DAVIS & LAWRENCE CO., L't'd, Montreal, General Agents for Canada.
WM. E. PECK, New York, General Agent for South America.
H. ROGERS, Paris, General Agent for France and Italy.
F. NEWBERY & SON, London, General Agents for England.
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Please mention THE ERA when writing.

MANUAL

OF PRACTICAL

Pharmaceutical Assaying

INCLUDING

Details of the Simplest and Best Methods of Determining the Strength of Crude Drugs and of Galenical Preparations.

Designed Especially for the Use of the Student and of the Practical Pharmacist

—BY—

A. B. LYONS, A. M., M. D., F. C. S.

"This is just the work that we have been looking for, to meet the requirements of the student and practical pharmacist."—*National Druggist.*

"A really valuable book, by one of the most practical of analysts in the line he has so adorned by his excellent work and contributions to literature; we heartily commend the book as worthy of the best place in the literature of pharmaceutical investigations."—*Pharm. Record.*

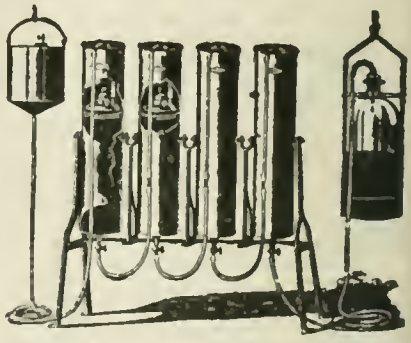
"The clear and concise descriptions of the methods which have received consideration should ensure their ready comprehension by intelligent pharmacists, to whom the work can be commended."—*Pharm. Rundschau.*

DETROIT:

D. O. HAYNES & CO.,
PUBLISHERS.

Price, $1.25 Post.Paid.

ANDERSON'S PERCOLATOR



Our Percolator has now been before the trade for five years and has during that time met with constantly increasing success. Write for our complete catalogue giving full description with testimonials from many who are using them.

They will save you money.

Book of Formulas Free.

ANDERSON MFG. CO.,

DETROIT.

A LARGE INVESTMENT is not required to carry

CONNOLLY'S

CROTON OIL

PLASTERS.

A SMALL INVESTMENT in them will pay any druggist not only by yielding a good profit but by turning the drift of future business in them their way.

WHOLESALERS HAVE THEM.

JOEL A. CONNOLLY PLASTER CO.,

FIELD'S CORNER, BOSTON, MASS.

The Pharmaceutical Era is issued *semi monthly*—24 copies yearly. It contains 48 pages of reading matter in each issue, 1152 pages per annum. All matter in each copy is carefully classified and fully indexed. The most *complete* drug paper published. Subscription only $2 per year in advance. Address D. O. Haynes & Co., Publishers, Detroit, Mich.

QUAKER CATARRH CURE

Cleanses the Nasal Passage, Allays Pain and Inflammation. Heals the Sores. Restores the Senses of Taste and Smell. IT CURES

HAY FEVER! TRY THE CURE.

Not Like any Other.

Is applied into each nostril direct to parts affectedand is pleasant. Price 50 cents at Druggists, by mail 60 cents.

QUAKER MEDICAL ASSOCIATION,

ST. PAUL, MINNESOTA.

COOPER'S

Floral Dentine

FOR THE

Teeth and Breath

Is the Best Dentine in the World.

Prevents the Decay of the Teeth.
Renders the Teeth Pearly White.
Removes all Traces of Tobacco Smoke.
Is perfectly Harmless and Delicious to the taste.
In Collapsible Tubes only.

PRICE, 25 CENTS.

TO DRUGGISTS.

We will send you 3 dozen Floral Dentine and 150 samples with your name and card printed on them, for only $4.50.

The samples will sell the goods, and you make a clean 100% profit.

Correspondence solicited. Address—

COOPER & HARDENBURGH,

KINGSTON, N. Y.

EVERY druggist in the United States should handle and push **Farrand's Fragrant Parisian Dentifrice,** because it has no equal in fineness of quality. It is not simply a wash: it is the cheapest fine dentifrice in the market, and is sold **only** to the **Drug Trade.** Full sized samples will be sent free of charge or expense to every druggist who will write for them. Address—

WM. H. FARRAND,

ROCHESTER, N.Y.

WHY DO BREEDERS

Of GUERNSEYS, JERSEYS, HOLSTEINS and all the choicest kinds of Cattle BUY

Moore Bros.' "G. C. D."?

Because it Prevents Milk Fever.
Because it Prevents Red Water.
Because it Prevents Black Leg.
Because it Prevents Garget.
Because it is the Best Medicine for Fevers generally in Cattle.

Price, $5 per dozen, or 50c. per can by express.

MOORE BROTHERS,

Veterinary Surgeons, Albany, N. Y.

FOUR-FOLD LINIMENT

will cure Scrofulous Sores, Swellings and Piles. We warrant it to act speedily and safely in Spavin, Collar Boils, Sweeney, Hardened Lumps, Sprains, Bruises, and other similar diseases of horses and cattle. It can be obtained at any of the following jobbers:

PITTSBURGH, PA
Geo. A. Kelly Co.
W. J. Gilmore & Co.
L. H. Harris Drug Co.
A. C. Henderson Drug Co.
Jos. Fleming & Son.

WHEELING, W. VA.
Wheeling Drug Co.
J. T. Goodwin & Co
Reed, Robb & Breiding.
Logan Drug Co.

CLEVELAND, OHIO.
Benton, Myers & Co.
Strong, Cobb & Co.

TOLEDO, OHIO.
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NEW YORK, N. Y.
C. N. Crittenton Co.
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ALLEGHENY, PA.
F. H. Eggers.

Get our circular and terms. Mention the Era.

R. MATCHETT,

206 Federal St., Allegheny, Pa.

Best Selling Corn Remedy on the Market.

NO KILL! NO PAY!

Send $1.50 to your jobber or the manufacturer for 1 dozen and ½ *free*, with first trial order.

For sale by—

WM. COULSON DRUG CO.,
PLIMPTON, COWAN & CO.,
U. S. CORN KILLER CO.,

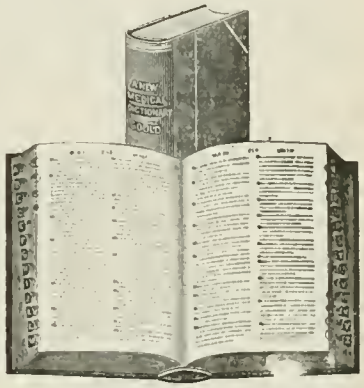
BUFFALO, N.Y.

MRS. AGNES BOOTH SCHOEFFEL SAYS:

"I find your Portsmouth Cologne Salts most delicious and refreshing. It must be a boon to invalids."

TRY A DOZEN.

RETAILS 50 CENTS.



GOULD'S MEDICAL DICTIONARY.

Leather, thumb indexed, - $4.25
Half leather, - - - - 3.25
Postpaid.

D. O. Haynes & Co., Book Dept., Box 583, Detroit

WITCH HAZEL JELLY

FOR

Your jobber has it, or we will furnish direct.

MENTION THE ERA.

$4.20 for $2.

To extend the sale of **Flag Salt**, we will send 1 doz. 25c boxes, 1 doz. 10c packages and 50 samples, all by express, *charges paid*, for $2.00, cash with order. The samples sell the goods, and you more than double your money. Our remedy is safe, certain, quick, pleasant, and delights all who try it. Sample box free. Address—

The Flag Salt Remedy Co.,

Savannah. New York.

PROPRIETARY ARTICLES.

PROPRIETARY ARTICLES.

DIPHTHERIA PROTECTIO.

TRADE MARK

As it is the only Remedy that is Reliable, Safe and Sure, we have given it to the public.

$8.00 per doz. f.o.b. as below. Retail price, $1 00 per 8-oz bottle.

We prevent (very easily), and cure (in three days), diphtheria, scarlet fever, and all throat troubles, with Protectio. Your patrons can do the same, and are always glad to pay the price.

A. L. WORDEN, M. D.,
DETROIT, MICH.

BRANCH OFFICES:
214-220 Townsend St., San Francisco, Cal.
5 W. Sandwich St., Windsor, Ont.

Live . . Druggists.

If you will send us 10 or 12 names of customers who are in horse breeding line, including liverymen, we will send them trial packages of Quinn's Ointment, complimentary, and write personal letters to call on you for our regular size. Address,—

W. B. EDDY & CO., WHITEHALL, N. Y.

PAPER BOXES

OUR SPECIALTIES:
BOTTLE CARTONS,
FOLDING PAPER BOXES,
DRUGGISTS SLIDE BOXES.

Write for samples and estimates on anything in the paper box line; it will pay you.

THE S. B. PAPER BOX CO.,
SOUTH BEND, - - IND.

TONKA-TALPA SOAP

THE STEWART CHEMICAL CO., Cincinnati, O.
ALSO PROPRIETORS OF
Stewart's Pine Tar Salve; Stewart's Arnica Tar (for animals);
Stewart's Antiseptic Pine Tar Salve (for Physician's Use).
These are Salable Goods which Every Druggist should handle

Stecher's "Stick 'Em" Fly Paper.

Old customers stick to it and new ones take to it. It outsells others. It is the largest. Supplied by wholesalers and the manufacturer—

HENRY W. STECHER,
CLEVELAND, O.

What do you Think

Of this Offer?

I will, upon receipt of $2.00 postal note or N. Y. draft, send to any respectable retail druggist in the U. S., 1 dozen HOLLOWAY'S HERB TEA, the great remedy for constipation and blood disorders, 25c size; also an elegant, 4-line, self-inking rubber stamp, with dealer's name and address ink and brush, worth $1.50, 250 sample packages of the Tea, counter wrappers, etc. Positively no notice taken of orders not accompanied by cash

Address—

GEO. W. HOLLOWAY,
807 N. Salina St., SYRACUSE, N.Y.

The Children's Comfort.
Le Confort des Enfants.

A safe and reliable remedy for the ailments of children during the teething period. A sure preventive of Cholera Infantum. No sediment. Clear as crystal.

GEO. E. FAIRBANKS, Druggist,
No. 10 Front St., WORCESTER, MASS.
Sole proprietor. Send for circular.

ESTABLISHED 1849.

E. FOUGERA, Brooklyn, New York.

LANCELOTS CIGARETTES FOR ASTHMA

ORDER FROM YOUR JOBBER OR E. FOUGERA DIRECT

TRADE MARK.

BEFORE AND AFTER USING.

NERVE SEED!

ADVERTISED IN 3,000 NEWSPAPERS.

We want retail drug agents everywhere on earth to sell our remedy. We will give you free advertising in your local papers, furnish you with handsome show card and circulars free, and guarantee sale of goods. What more can you ask? Write us for further particulars.

NERVE SEED CO.,

Masonic Temple. CHICAGO, ILL.

Up-to-Date

Merchants sell SPOTINE. People buy it. A great many people buy it. They try it. They like it. They send and buy more. They write nice letters about it.

SPOTINE FOR SPOTS AND STAINS

Send for Sample and Special Offer to Dealers to Introduce it.

PRICE, $2.00 PER DOZEN.

Wire Stand, Placards, Leaflets and Samples with First Orders.

SOLD BY JOBBERS.

L. B. SUTTON, MANUF'R,
NEW CANAAN, CONN.

OFFICE OF

J. C. AYER CO.,

LOWELL, MASS.

OUR CREED.

FIRST: We believe that Retail Druggists are the legitimate, natural and proper distributers of Proprietary Medicines.

SECOND: We believe that the prices fixed by the manufacturers are, as a rule, reasonable, and that they should be maintained by all Retailers.

THIRD: We believe that Department Stores, and all other establishments where medicines are sold at excessively low prices merely as a bait, are a serious detriment to the business of regular druggists.

FOURTH: We decline, as we have done for years, all orders from dealers who voluntarily adopt the cut-rate system, and such will be our policy in the future.

FIFTH: We prohibit the sale of our goods by Jobbers to dealers who attempt to draw trade by advertising or selling Proprietary Articles without a fair profit, to the injury of legitimate Druggists.

J. C. AYER COMPANY.

MELLIN'S

TRADE MARK

ORA ET LABORA

FOR INFANTS AND INVALIDS.

FOOD

NOT FARINACEOUS. ENTIRELY SOLUBLE.
KEEPS IN ALL CLIMATES.

PRICE LISTS WILL BE MAILED TO THE TRADE UPON APPLICATION.

THE DOLIBER-GOODALE CO.,
BOSTON, MASS.

PROPRIETARY ARTICLES.

As to Pepsin

RESULTS TELL

Over a year ago we adopted the method of testing pepsin now known as the U. S. P. method of 1890. Nor did we wait for a 1-3,000 standard, but adopted it four months ago, since which time all our bottled pepsin—"REX" Brand—has been of that standard. "REX" Brand Pepsin is soluble, non-hygroscopic and free from peptone—but why stop at 1-3,000? In June we sent out offers to sell **1-8,000** at $2.00 per 1,000 test in 10-lb. lots, and we sold 100-lb. orders too. We are ready to market

Any Form, any Strength
from 1-1,000 to 1-10,000.

WHY NOT?

As to Pancreatine

WE LEAD (We always did)

Who speaks of Extract of Beef—except to mean Cudahy's "REX" Brand when quality is considered? With Beef Extract capacity increased **100%**, and Pepsin capacity increased **50%**, why shouldn't we do the business?

We should, and we Will

You ask for samples, we send them free. You send an order and we give you the best goods on the market. *Quid pro quo*

Samples are free
Prices are right
WRITE

The Cudahy Pharmaceutical Co.
South Omaha, Neb.

MERRELL.—CINCINNATI.

A FEW FACTS

Relative to "imitations" and "substitutions" may be considered at this time.

THE EFFICIENCY

Of the prescription is tangible evidence of a physician's ability to cope with disease in its various phases.

THE REMEDY PRESCRIBED

Is the instrument through which he expects to accomplish certain definite results.

The imitation of well known and approved remedies, and the substitution of cheaper, and hence (almost invariably) inferior compounds, casts discredit both upon physician and druggist.

THE WM. S. MERRELL CHEMICAL CO.

Aim to throw around their preparations every safeguard possible, to insure satisfactory results to **the physician who prescribes** and **the druggist who dispenses** the products of their laboratories.

SALES IN BULK

Are therefore discouraged.

Prices in all cases are made as low as consistent with best qualities and a reasonable return for ability, skill and long experience.

They therefore encourage the purchase of their preparations in original packages, bearing the stamp and carrying with it the responsibility of the manufacturer.

Imitation and substitution **are directly** and **almost entirely responsible** for the growing disposition on the part of physicians to do office dispensing. The concurrent testimony of the most successful dispensing pharmacists goes to prove that faithful adherence to the expressed or implied preference of the customer form the most substantial basis of an honorable and profitable business.

THE WM. S. MERRELL CHEMICAL CO.

Solicit the co-operation of all druggists working on the "platform" outlined above.

AT THIS SEASON

Merrell's Elix. Pinus Compositus.
Boro. Glyceride, 50% solution.

THE WM. S. MERRELL CHEMICAL CO.

CINCINNATI. NEW YORK.

ARTHUR J. CONNER & CO., BOSTON, MASS.

[S.P. 13.]

CH. MARCHAND'S TRADE MARK.

GLYCOZONE.

PREVENTS FERMENTATION OF FOOD IN THE STOMACH.
MOST POWERFUL REMEDY FOR HEALING PURPOSES. CURES :

DYSPEPSIA, GASTRITIS, ULCER OF THE STOMACH, HEART-BURN.

Send for free book of 80 pages giving articles by contributors to medical literature.
PHYSICIANS WILLING TO PAY EXPRESS CHARGES WILL RECEIVE FREE SAMPLES ON APPLICATION.
Glycozone is sold only in 4 ounce, 8 ounce, and 16 ounce bottles. Never sold in bulk.

CH. MARCHAND'S
PEROXIDE OF HYDROGEN,
(MEDICINAL) H_2O_2
ENDORSED BY THE MEDICAL PROFESSION.
USED BY THE HOSPITALS OF THE U. S. ARMY.

SOLD BY LEADING DRUGGISTS.

Prepared only by

Charles Marchand

Chemist and Graduate of the "Ecole Centrale des Arts et Manufactures de Paris" (France)

☞ Mention this publication.

Laboratory, 28 Prince St., New York.

ADVERTISEMENTS.

WE ARE NOW IN OUR NEW LABORATORY

BETTER EQUIPPED

THAN EVER TO FILL

YOUR ORDERS FOR

HIGH-GRADE PHARMACEUTICALS

Have you received our NEW ILLUSTRATED CATALOGUE ? If not, write for it.

NELSON, BAKER & CO., DETROIT, MICH.

[8 P. 14.]

WM. R. WARNER & CO.'S

SUGAR COATED

	Per lb.
Cathartic Co., U. S. P.	$1.00
Cathartic Co., Improved	1.00
Cathartic Co., Active	1.00
Warner's Veg. Liver Pills— 1,000	.85
Aromatic Cachous	1.15
Compressed Chlor. Potash	.38
Warner's Little Cathartic Granules— 1,000	.85
10,000	8.00

A SUPERIOR SMALL LIVER PILL.

Supplied by all the Leading Wholesale Druggists.

LANOLINE

The Only "True" Ointment Base.

is official in the United States Pharmacopœia

as

"Adeps Lanæ Hydrosus."

Importers and Sole Licensees for the United States,

Schulze-Berge & Koechl,

79 Murray Street,

New York.

Beware of all Imitations and Substitutes.

[S. P. 15.]

WE KNOW IT IS GOOD

SO WE ARE PUSHING IT.

QUALITY TELLS THE STORY.

HALF-PINT.

TO HOLD YOUR CUSTOMERS GIVE THEM THE BEST.

HUDNUT'S HIGH GRADE PERFUMES

STAND UNRIVALLED FOR

RICHNESS, DELICACY AND LASTING QUALITIES

All Odors, Specials Included, $3.00 per pint.

(Half-pint Bottles)

SEND FOR SPECIAL OFFER

AND ILLUSTRATED CATALOGUE. IT WILL PAY YOU.

218 BROADWAY (ONLY) N. Y.

HERALD BUILDING.

[S. P. 16.]

W., T. & CO.'S

TOILET CREAM JARS.

GLASS LID.

No.		Per gross.
1100.	1 ounce, Opal Glass	$16.00
1101.	2 ounce, Opal Glass	22 00

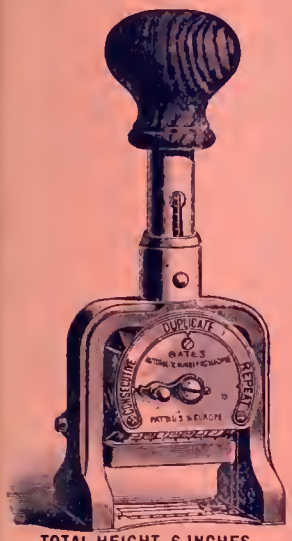
One gross in original package.

SUBJECT TO OUR CURRENT DISCOUNT ON OINTMENT POTS.

FOR NUMBERING PRESCRIPTIONS.

BATES'

AUTOMATIC NUMBERING MACHINE.



TOTAL HEIGHT, 6 INCHES.

DIAL SETTING MOVEMENT.

By the use of this machine the numbers on prescriptions and labels may be printed in clear and legible figures, and with absolute accuracy. It may also be used for numbering checks, letters, bills, etc.

The machine will print numbers in **duplicate**—changing automatically after producing each set; will print **consecutive** numbers, or **repeat** the same number indefinitely.

It prints from **steel figures** which give a clean cut impression, and will not wear out and become indistinct.

The changes in figures while the machine is in operation are **entirely automatic.** Other numbering machines either require a lever to be pressed in order to change the figures, or are self-changing to a limited number only, beyond which the wheels must be turned by hand.

STYLES OF FIGURES.

STYLE A	STYLE E	STYLE F	STYLE G
12345	12345	12345	12345

PRICES.

4 Wheel Machine—	Numbering from 1 to	9,999	**$14.00**	**each**	**net**
5 Wheel Machine—	" " 1 to	99,999	**16.00**	"	"
6 Wheel Machine—	" " 1 to	999,999	**18.00**	"	"
7 Wheel Machine—	" " 1 to	9,999,999	**20.00**	"	"

Machines with letter wheels preceding figures made to order. Unless otherwise specified Blue Indelible Ink is supplied with the machines. Red or Black Ink or Copying Ink furnished if desired.

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

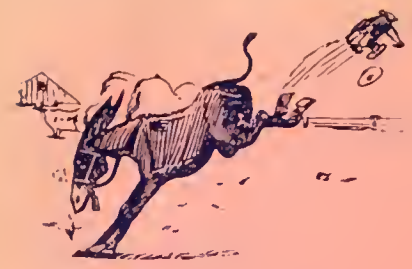
MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

PHILADELPHIA, 410-416 Race Street. **NEW YORK,** 46 & 48 Barclay Street. **BOSTON,** 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.] MENTION THE ERA.



THIS FELLOW GOT BEHIND

AND

WENT UP.

That is just what you will do too, if you don't keep abreast of these rushing times—they are so all-fired rushing that you can't afford to lose any opportunity that may crop up to make money. Now, we want to tell you how to make some of that "filthy lucre." Just make up your own toilet preparations, such as tooth-wash, powder and paste, glycerine jellies, almond paste (there isn't as much of that made as would sell), etc., and use our **Bottle Stoppers** and **Collapsible Tubes** for packing, display attractively, and see how nicely you can sell your goods, if you make them strictly **first-class.**

Send for samples and prices.

HERO FRUIT JAR CO.,

Gaul and Adams Streets,

PHILADELPHIA, PA.

WESTERN REPRESENTATIVE:
C. W. BAILEY,
25 Lake St., CHICAGO, ILL.

"SWEET-CHIMES."

REGISTERED.

The Greatest Seller . . . .
Last Fall
was French's . . . .
Famous . . . .
Perfume . . . .
"Sweet Chimes."
Delicate . . . .
and Lasting . . . .

. . . WRITE . . .

FRENCH, CAVE & CO.

435 Arch St., Philadelphia,

For their new illustrated perfume list

and Special Offers

For this Fall.

"Sweet Chimes," $4.00 per pint, with 1 Dozen 10c. size, FREE.

[S. P. 18]

STORE FIXTURES

WORKMANSHIP,
FINISH,
PRICE,
ON HONOR.

ONE OF OUR NEW STORES.

DRUGGISTS' SUNDRIES.

Read this Letter:

SHELBURNE FALLS, MASS., Sept. 13, 1893.

JOHN PHILLIPS & Co., Detroit, Mich.

Gentlemen: This will probably be a queer sort of a letter, but from circumstances, unless I make a special trip to Detroit, I see no other way than to write a very frank letter. The facts are as follows: I gave the plan of my store to two firms besides yours, specifications and all the facts just as I gave them to you. Now, one firm quotes me $1200, the next one $900, while your figures are only $505. Now where is the difference? Your plans and specifications as you have sent me are apparently all right, and although you have sent me no exact picture or draught of detail, I felt reasonably sure the work would be properly finished until the figures were brought in by the other two prominent firms. Then the great difference in figures raised a doubt, as was only reasonable to expect. Now explain the situation if you can, and send me a pencil sketch of section of shelving and a section of counter, showing the cornice of shelving, etc. Kindly reply to this at once. Yours very truly,

W. H. ASHMAN.

Also this Telegram:

JOHN PHILLIPS & Co. SHELBURNE FALLS, MASS., Sept. 21, 1893.

Place order with you for fixtures. Look for letter soon.

This Settles It:

SHELBURNE FALLS, MASS., Nov. 15, 1893.

JOHN PHILLIPS & Co.

Gentlemen: Yours of the 13th at hand. I am very much pleased with the fixtures. You have my permission to use any correspondence over my name if you choose, in any way that you consider may prove beneficial to you. The fixtures make a very neat store. * * * * In closing will say that I am very much pleased with your treatment, and anything I can do to influence orders your way will be done cheerfully. Yours very truly,

W. H. ASHMAN.

LET US MAKE AN ESTIMATE FOR YOU.

JOHN PHILLIPS & CO., DETROIT, MICH.

NO. 1505.

LATEST NOVELTIES OF

THE CROWN PERFUMERY COMPANY,

177 New Bond street, LONDON.

Violettes de Parme Series

NO. 1508.

Violettes de Parme Perfume, No. 1505, $6.75 per doz.

Violettes de Parme Toilet Water, No. 1526 4-oz., $8.00; 6-oz $12.00.

Violettes de Parme Poudre de Riz, No. 1506, $6.50 per doz.

NO. 1506.

Violettes de Parme Toilet Soap, No. 1508 $2.75 per doz.

Violettes de Parme Sachets, No. 1586, $4.00 per doz.

The above are put up in exceptional beauty and elegance of style, and are of superlative quality.

Discounts according to quantities. Send for new illustrated Price List.

At wholesale by McKesson & Robbins, Park & Tilford, Hall & Ruckel, W. H. Schieffelin & Co., New York; Marshall Field & Co., Chicago; and all leading wholesale druggists.

Depot of Importation: 25 Elm St., Port of New Haven, Ct.

Where all letters should be addressed.

New York Office, 160 Fifth Avenue.

Sole makers of the world-renowned Crab Apple Blossom Perfume and Crown Lavender Salts.

DRUGGISTS' SUNDRIES.

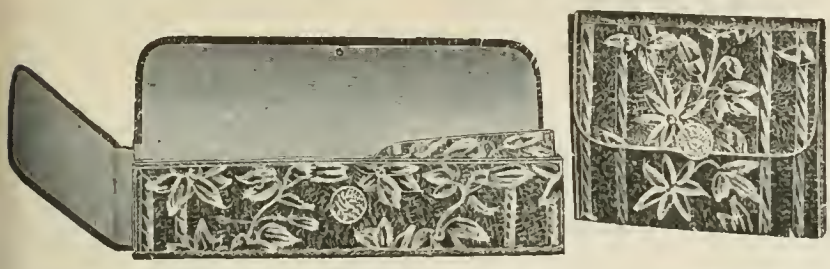
TOILET PAPERS FOR THE DRUG TRADE

STAPLE GOODS. FINEST QUALITY. ORDER OF YOUR JOBBER.

The following named wholesale dealers carry these brands in stock:

Moffit-West Drug Co.,	St. Louis, Mo.	Noyes Bros. & Cutler,	St. Paul, Minn.
Meyer Bros. Drug Co.,	St. Louis, Mo.	Williams, Davis, Brooks & Co.,	Detroit, Mich
Hopkins-Weller Drug Co.,	St. Louis, Mo.	T. H. Hinchman & Sons,	Detroit, Mich.
Meyer Bros. Drug Co.,	Kansas City, Mo.	Farrand, Williams & Clark,	Detroit, Mich.
Ryan Drug Co.,	St. Paul, Minn.	Hornick, Hess & More,	Sioux City, Ia.
Singer & Wheeler,	Peoria, Ill.	Robinson-Pettet Company,	Louisville, Ky.

LEATHER NOVELTIES.

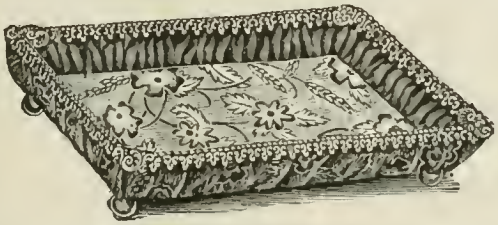


No. 801.—Glove and Handkerchief Set, finest seal grain leather, handsomely creased, satin lined; both the glove and handkerchief cases are made in folding style, with two compartments, and each is fastened with strap and fine clasp; size, glove box, 5x12; handkerchief, 6½x7. Set, $3.75.

COLLAR AND CUFF BOX.

No. 523.—Combination embossed leather with leather handle on top; size 6½x5 Dozen, $10.50.

FANCY LEATHER TRAYS.



No. 1848.—Fancy Tray, finished in tinted leather, metal filigree edges. Size 8x5½. Dozen, $18.00.

No. 1892.—Leather bottom, satin lined, with handle. Assorted colors. Size 10x7½. Dozen, $24.00.

CIGAR CASES.

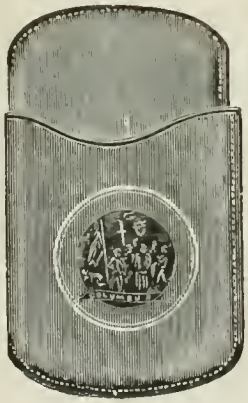
Nos. 8002-9449.

English Sole Leather,

Stitched.

SIZE, - 5¼x3.

DOZEN, - - - - $3.50



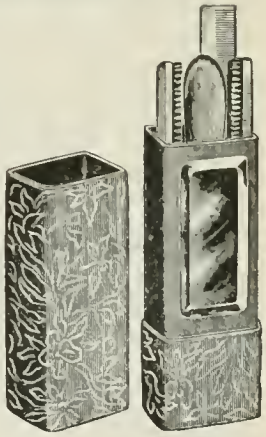
Traveling Sets.

No. 402.

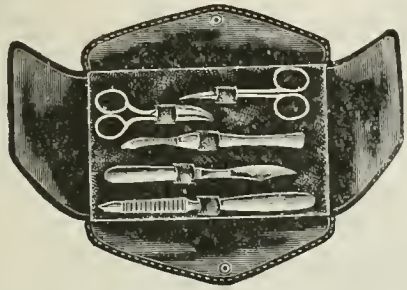
Tourist's Case of fancy leather handsomely embossed, corners rounded off, leatherette lined, leather tipped, interior is divided into three compartments, has high leather covered neck, on one side of which is a fine bevel plate mirror. Contains hair brush, tooth and nail brushes, comb and button hook.

SIZE, 2 1-8x2½x8½.

DOZEN, - - - $13.50



MANICURE SET.



No. 574.—Black grain, envelope shape, plush and satin-lined, containing white carved celluloid file, tweezers, knife, shoe hook and manicure scissors. Dozen, $33.00.

TOILET CASE.

No. 600.—Embossed leather, in various shades, satin lined, contains Florence Bevel-plate mirror, hair brush and comb. Size 11x5¼x3. Dozen, $24.00.

HAVE YOU A CATALOGUE? IF NOT, WRITE FOR ONE.

SINGER & WHEELER, PEORIA, ILL.

GARWOOD'S STANDARD PERFUMES.

UNEXCELLED FOR FRAGRANCE AND PERMANENCY.

Regular Odors,	: : :	$3.00 per pint.
Special "	: : : :	3.50 "

"LOCUST BLOSSOM,"

PUT UP IN PINT, ENGRAVED, CUT-STOPPER BOTTLES,

$4.00 PER PINT,

Including One Dozen Dime Extracts Locust Blossom on Handsome Plaque.

SCHANDEIN & LIND,

533 Arch Street, PHILADELPHIA.

DRUGGISTS' SUNDRIES.

A. H. WIRZ,

913, 915, 917 Cherry Street, : : PHILADELPHIA, PA.

MANUFACTURER OF ALL KINDS OF

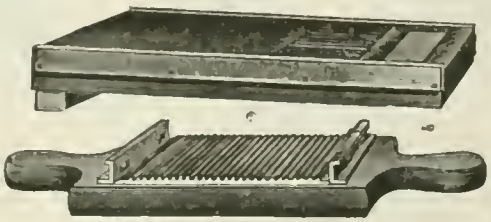
BOTTLE STOPPERS

For Corks and Screw Neck, Liquid and Powder Bottles.

OUR NEW STYLE CAPS NEED NOT BE REMOVED.

COLLAPSIBLE TUBES for Colors, Ointments, Pastes, Perfumes, Lithographic and Printing Inks, any length and diameter.
PILL MACHINES to run by hand or steam power.
Sole Manufacturers of the COOPER PILL MACHINE, with Reversible Plates.
HAND PILL COMPRESSORS, for any size pill.
Suppository, Bougie, Camphor Ice and Cosmetic Moulds.
Metal Syringes and Breast Pumps, and a general line of Metal Goods for the drug trade.

Samples and Prices on application.



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FOR

DRUGGISTS, PERFUMERS AND CONFECTIONERS.

W. BUEDINGEN & SONS CO.

Branch Office:
142 Chambers St.,
NEW YORK CITY.

Factory and Main Office:
196-200 N. Water St.,
ROCHESTER, N. Y.

HOMŒOPATHIC PATENT LIP VIALS

Screw Cap, Tube or Specimen Vials—all styles.

Glass Syringes, Test Tubes, Inhalers, Pipettes, Glass Tubing and Rods, Etc.

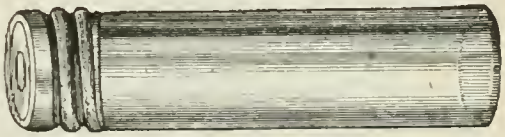
Large Stock. Prompt Shipment. Correspondence Solicited.

MANUFACTURED BY

THE STANDARD FLINT GLASS WORKS,

WM. KUEMMERLE, JR., PROP.

1120-1128 Charlotte St., - PHILADELPHIA, PA.



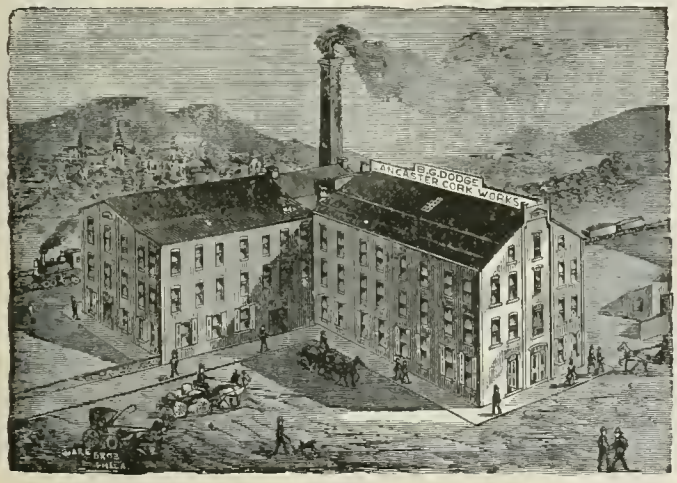
WHITNEY GLASS WORKS.

OFFICES:

PHILADELPHIA. NEW YORK. BOSTON. CHICAGO.

Makers of **FLINT, GREEN AND AMBER** **GLASSWARE**

SPECIALLY FOR PHARMACEUTICAL CHEMISTS AND PROPRIETARY MEDICINE MANUFACTURERS.



B. G. Dodge,

Lancaster, Pa.

Manufacturer of

CORKS

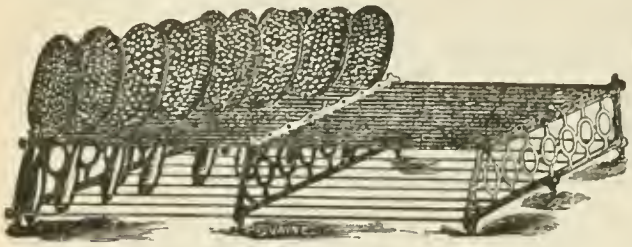
OF ALL DESCRIPTIONS.

XXX Brand Expressly for Druggists

SEND FOR REVISED PRICE LIST.

THE IMPROVED

GRAVES BRUSH RACK.



Prevents all marring of backs and breaking of bristles. 10 dozen brushes can be displayed in a counter space of 19x32 inches, so that each is in plain view. Each brush can be removed without disturbing any other.

Larger Sales. No Shoplifting.

Less Time. More Profit.

Heavy Nickeled Brass and Bessemer Steel.

Will Last a Lifetime.

No. 1 Rack, 19x32, $10.00. No. 2 Rack, 19x22, $9.00. Delivered to any part of the country by the manufacturers,—

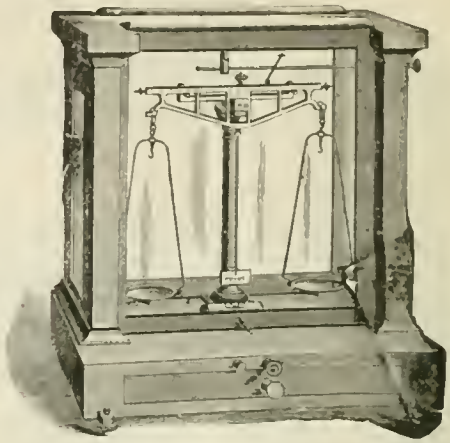
GRAVES BRUSH RACK CO.,

MENTION THE ERA. ROME, N. Y.

EVERY DRUGGIST

Should have a Good Analytical

BALANCE.



Queen & Co.'s new beam instrument, with agate planes, is sensitive to $\frac{1}{10}$th of a milligramme. This is the best analytical balance ever offered for the price.

COMPLETE, $40.00 NET.

QUEEN & CO.,

Microscopical Supplies. Dealers in Chemical Apparatus, **PHILADELPHIA.** Chemicals and Gen. Laboratory Supplies.

Tooth Powder Bottle

NO. 602. IMPROVED.

"Time is Money."

The bottle is most easily filled.

IT IS ECONOMICAL.

Delivers only as much powder as may be desired.

CAPACITY:

2¼ OZS. LIQUID.

Patent applied for.

"It is Cleanly."

No powder is thrown on the floor or washstand, as is unavoidable with the ordinary bottle.

Sample Mailed on Receipt of 10 Cents.

PRICE PER GROSS:

$14.40, LESS 33 1-3%.

This bottle is constructed with a screw, spring-bottom cap, which, when removed, leaves the bottle entirely open at the bottom, so it can be filled instantly. The bottom is so made that by a slight touch of the thumb or finger the powder is ejected from the top on the brush, and is not wasted.

FOR SALE BY ALL JOBBERS.

MANUFACTURED ONLY BY

JOHN M. MARIS & CO.

PHILADELPHIA. NEW YORK.

WRITE FOR OUR ILLUSTRATED PRICE LIST.

It will save its cost in a month!

What?

The Remington Pharmaceutical Still.

How?

Write for descriptive circular and THAT will tell you.

John Ogden & Co.,
Walnut and 13th Streets,
Philadelphia, Pa.

JUGS
Best adapted for use of druggists.

Acid Jars
As large as 30 gallons.

Ammonia . . Jars.

Stoneware of every descript'n
Send for Catalogue.

AKRON-CANTON STONEWARE AGENCY,
226 LAKE STREET, CHICAGO.

THE QUESTION IS:

Can you afford to be without the **BOSTON CASH REGISTER?**

It equals book-keeper and cashier in faithfulness of service, and beats them in accuracy of record and correctness of addition. It is a tell-tale on tamperers and a mystery to meddlers. It saves time and money in the end, and very much inconvenience and error all the way along. Most cash registers are only cash registers of the immediate transaction; the Boston cash register is a book-keeper and cashier in metal wheels and levers,—accurate beyond question, as correct as Pike's Arithmetic. Then the price,—it pays for itself in a very little time. No worry, no fretting, no hurry; the day's work is done.

SEND FOR CATALOGUE.

BOSTON CASH REGISTER CO.,
NORTHAMPTON, MASS.

Principal Office; 209 Washington St., Boston, Mass. Please mention ERA.

J. Ellwood Lee Co.,

Manufacturers and Exporters,

CONSHOHOCKEN, PA.

GENERAL VIEW OF THE FACTORIES.

"FIVE PREMIUMS AWARDED."

Five Gold Medals awarded, over all competitors, at the World's Columbian Exposition, on the following items:—

1st. **Hospital Supplies.**
2d. **Silk Ligatures.**
3d. **Silk Catheters.**
4th. **Levis Metallic Splints.**
5th. **Medicated Gauzes in Glass Containers.**

DRUGGISTS' SUNDRIES.

FREE WITH FIRST ORDER

FOR 500

FLOR DE FULLER CIGARS

AT $35.00 PER M.

One of our Improved Imperial Sponge Holders.

(Price to the Trade $2.00 each.)

The FLOR DE FULLER CIGAR is packed in boxes of fifty, in two bundles, a very attractive package. It is a Cuban hand-made Cigar, fine Sumatra wrapper and long Havana filler. Length 4⅛ inches. We guarantee the quality of every shipment.

MAIL ORDERS RECEIVE OUR PROMPT AND CAREFUL ATTENTION.

FULLER & FULLER COMPANY,

Importers and Wholesale Druggists,

CHICAGO.

Mention the ERA.

PHILADELPHIA COLLEGE OF PHARMACY.

ORGANIZED IN 1821.

FACULTY.—JOSEPH P. REMINGTON, Ph. M., F. C. S., Professor of Theory and Practice of Pharmacy. SAMUEL P. SADTLER, Ph. D., F. C. S., Professor of Chemistry. HENRY TRIMBLE, Ph. M., Professor of Analytical Chemistry. EDSON S. BASTIN, A. M., Professor of Materia Medica and Botany.

ASSISTANTS.—FRANK G. RYAN, Ph. G., Pharmacy. FRANK X. MOERK, Ph. G., Chemistry. CLEMENT B. LOWE, Ph. G., M. D., Materia Medica and Botany.

Two Large Laboratories are Open Daily for Instruction in Operative Pharmacy and Analytical Chemistry.

Write for announcement to

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COLLEGE OF PHARMACY OF THE CITY OF NEW YORK,

209 EAST TWENTY-THIRD STREET.

ILLINOIS COLLEGE OF PHARMACY, CHICAGO.

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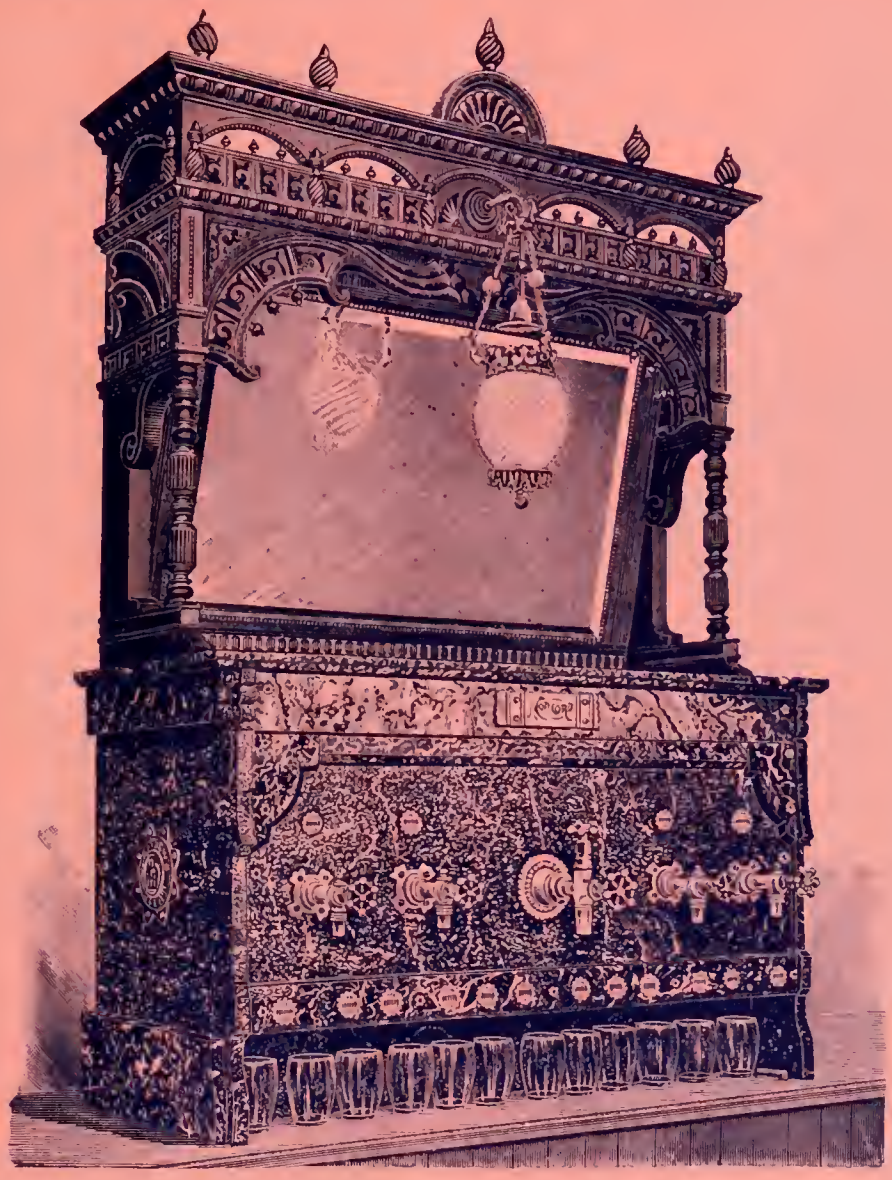

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[S. P. 19.]

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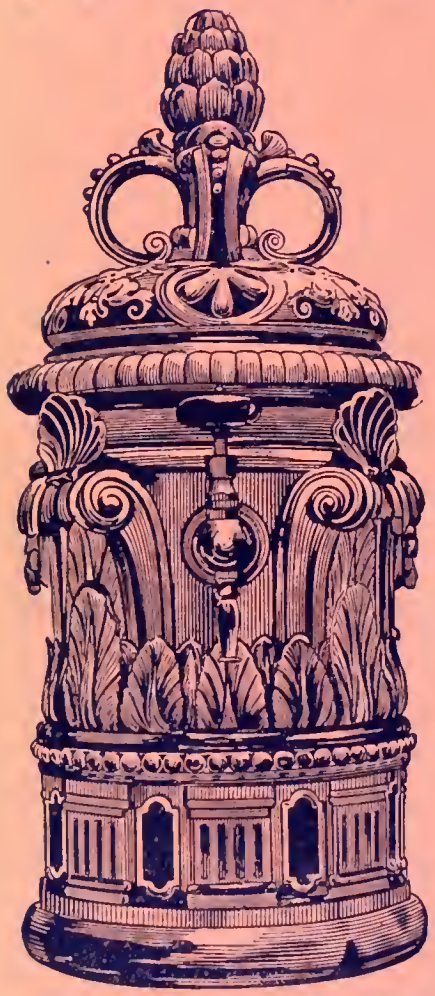

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[S. P. 20.]

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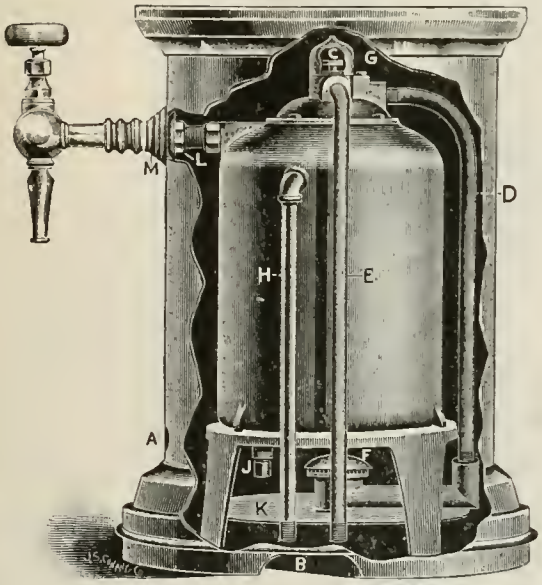

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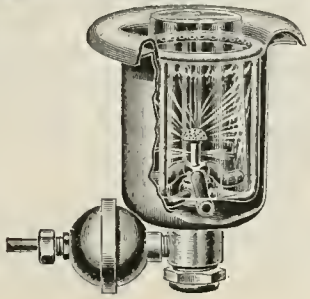

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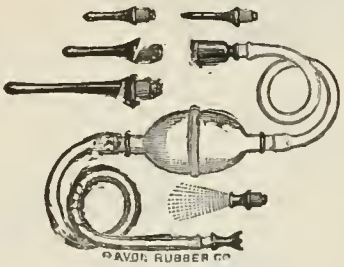

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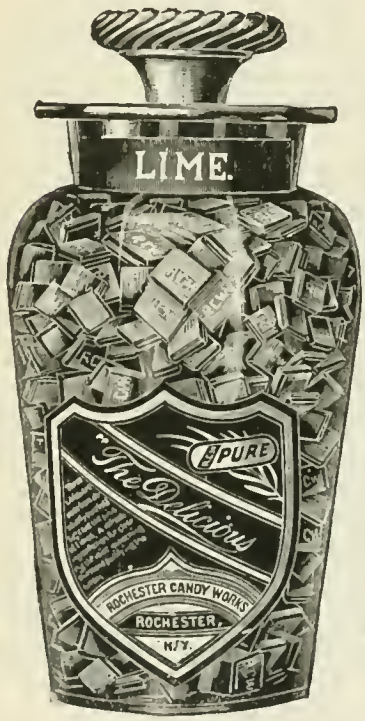

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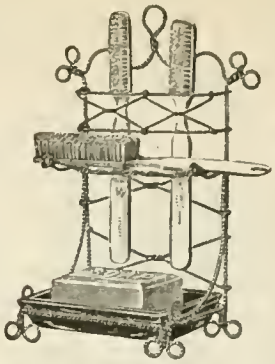

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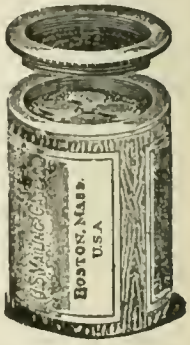

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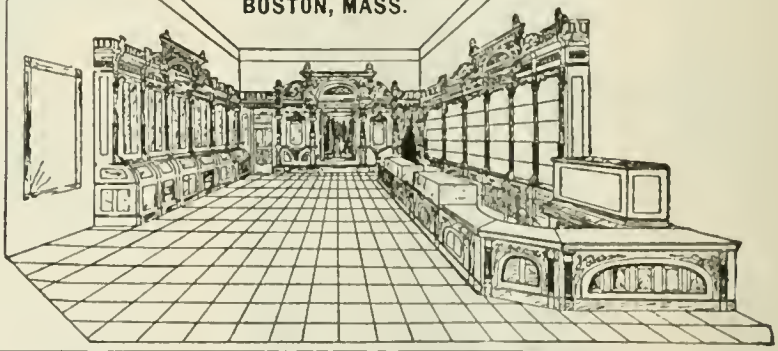

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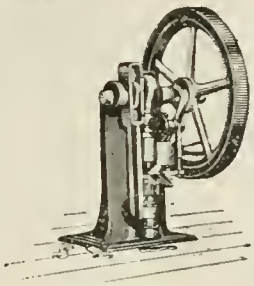

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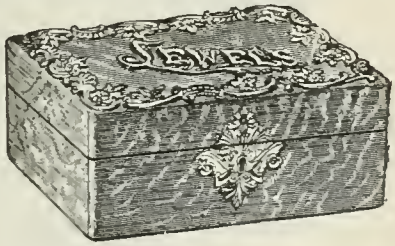

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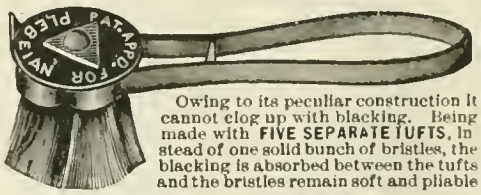

Owing to its peculiar construction it cannot clog up with blacking. Being made with FIVE SEPARATE TUFTS, instead of one solid bunch of bristles, the blacking is absorbed between the tufts and the bristles remain soft and pliable

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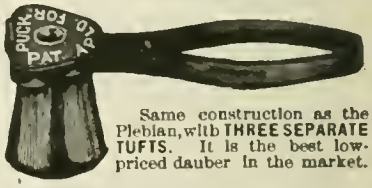

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Makers of PRESCRIPTION, FLORIDA WATER, POMADE, PACKERS, WINES, FLASKS,

GREEN AND AMBER BOTTLES.

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WE WANT ALL LIVE DEALERS to handle our "CHAP-I-CURE" the new toilet requisite and skin beautifier. A SELLER right from the start. It's good, it pleases, it sells and pays a handsome profit. Everybody's experience is that one bottle sells another, for it does its work so well and so quickly that it starts the ladies to talking, and—bless them—that's what sells it.

For a short time we will give you:

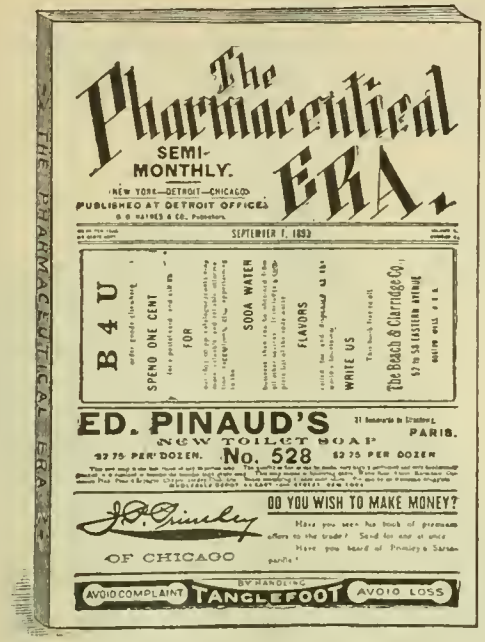
3 Doz. Chap-I-Cure, at $1.75 doz., -	$5.25
1 Antique Oak Display Case (a beauty) value,	2.00
50 Free Sample Bottles, - - -	.00
Value, - - -	$7.25

ALL FOR $5.00 AND PAY FREIGHT,

leaving you a clean profit of $4.00 on a $5.00 investment, and a HANDSOME SHOW CASE FREE. Send at once while the season is coming on, to—

POHL'S PHARMACY, HORTON, KANS.

We will make it sell or take off your hands.



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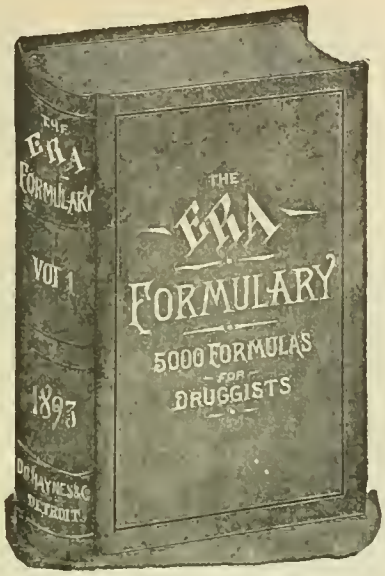

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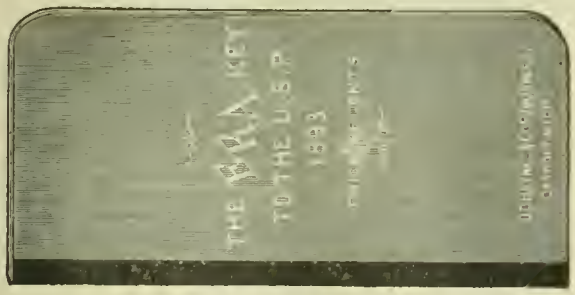

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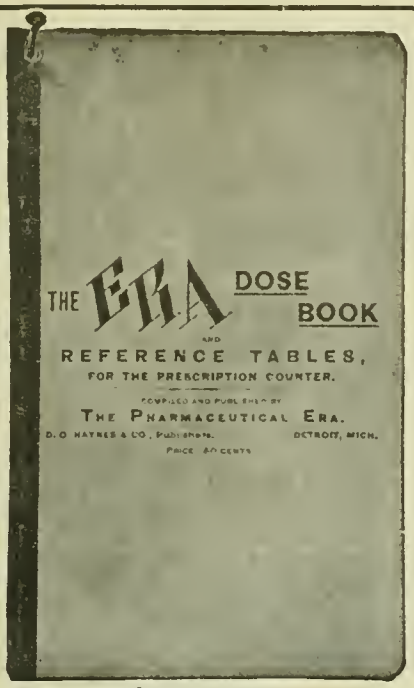

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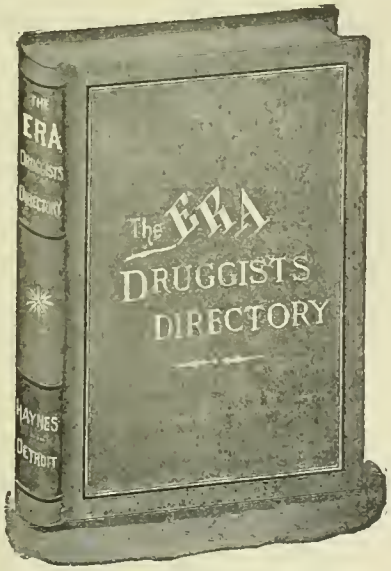

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B

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   This list includes all remedies official in the Pharmacopœias of the United States, Great Britain and Germany, as well as the National Formulary. It also contains many other preparations, including all the new remedies, synthetic compounds, etc.
2. **TABLE OF DOSE EQUIVALENTS** 17
   This table shows the proportional amount of drug contained in each dose of any mixture from one ounce to a pint, with any given amount of drug.
3. **VETERINARY DOSES** ..... 18 to 20
   A posological table of all the prominent remedies used in veterinary practice.
4. **POISONS AND THEIR ANTIDOTES** ..... 20 to 21
   The poisons are arranged in groups, with the antidotes for each group all clearly classified for quick reference.
5. **INCOMPATIBLES** 22
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7. **LATIN WORDS AND PHRASES** ..... 31 to 33
   A list of Latin words and phrases used in prescription writing, with their corresponding contractions and English equivalents.
8. **DROPS IN A FLUIDRAM** ..... 34 to 35
   This table shows the number of drops in a fluidram, with corresponding weight in grains and grams, for each preparation named.
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   A comprehensive view of the Metric System for practical use, with equivalents and complete tables, showing the equivalents of Avoirdupois weights in grams, relation of Troy weights to Metric, etc., etc.
10. **TABLE OF PERCENTAGE SOLUTIONS** 38
    Being a table of the more common percentage solutions, calculated approximately for sufficient distilled water to make one pint.
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    Fahrenheit and Centigrade scales, with instructions for reducing Centigrade degrees to those of Fahrenheit and vice versa.

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SAMPLE PAGE.

A DOSE LIST

OF

DRUGS, CHEMICALS AND PHARMACEUTICALS.

Prepared Especially for Reference in Dispensing.

In this list are included all remedies official in the Pharmacopœias of the United States, Great Britain and Germany, also, all preparations contained in the National Formulary, and many others, including New Remedies, Synthetic Compounds, Etc.

COMPILED FROM STANDARD MEDICAL AND PHARMACEUTICAL LITERATURE.

THE DOSES GIVEN ARE FOR ADULTS.

The following rules will serve to proportion the dose according to the age of the patient:

For an adult, suppose the dose to be ..... 1 or 1 drachm (60 grains).
A child under 1 year would require ..... 1-12 " 5 grains.
" 2 " " ..... 1/6 " 8 grains.
" 3 " " ..... 1/4 " 10 grains.
" 4 " " ..... 1/3 " 15 grains.
" 7 " " ..... 1/2 " 1 scruple.
" 14 " " ..... 2/3 " ½ drachm.
" 20 " " ..... 5/6 " 2 scruples.
From 20 to 60 years, the full dose ..... 1 " 1 drachm.
Above 60 years an inverse gradation should be observed.

DOSES FOR CHILDREN—YOUNG'S RULE.—Add 12 to the age and divide by the age. Use the quotient as the denominator of a fraction whose numerator is 1. This fraction will represent the size of dose compared with that for an adult. Example—For a child two years old: 2 + 12 = 14. Divide by 2 = 7. The dose is 1/7 of that for an adult.

Abbreviations. U. S.—United States Pharmacopœia. Ger.—German Pharmacopœia. Br.—British Pharmacopœia. N. F.—National Formulary.

Absinthium—U. S., Ger.	20 — 40 gr.
Abstractum Aconiti	¼ — ½ gr.
Aspidosperma	5 — 20 gr.
Belladonnæ	⅙ — 1⅓ gr.
Cannabis Indicæ	1 — 3 gr.
Conii	1 — 2 gr.
Digitalis	1 — 3 gr.
Gelsemii	1 — 2 gr.
Hyoscyami	2 — 5 gr.
Ignatiæ	1 — 3 gr.
Ipecacuanhæ	3 — 30 gr.
Jalapæ	6 — 10 gr.
Nucis Vomicæ	¼ — ½ gr.
Phytolaccæ	5 — 15 gr.
Pilocarpi	6 — 30 gr.
Podophylli	2 — 5 gr.
Senegæ	5 — 10 gr.
Valerianæ	10 — 15 gr.
Veratri Viridi	1 — 2 gr.
Acetal	1 — 2 dr.
Acetanilidum—U. S., Br., Ger.	3 — 15 gr.
Acetum Digitalis—Ger.	10 — 60 min.
Lobeliæ	¼ — 2 dr.
Opii—U. S.	¼ — 2 dr.
Scillæ—U. S., Br., Ger.	5 — 15 min.
Sanguinaria	5 — 60 min.
Acidum Aceticum Dilutum—U. S., Br., Ger.	10 — 30 min.
Acidum Aceticum Dilutum—U. S., Br., Ger.	2 — 4 fl. dr.
Agaricum	⅙ — ½ gr.
Alphatolium	1 — 3 gr.
Arsenosum—U. S., Br., Ger.	1-60 — 1-16 gr.
Benzoicum—U. S., Br., Ger.	10 — 30 gr.
Acidum Boricum—U. S., Br., Ger.	10 — 30 gr.
Camphoricum	15 — 30 gr.
Carbolicum—U. S., Br., Ger.	1 — 3 gr.
Carbolicum Liquefactum—Br., Ger.	1 — 4 min.
Cathartinicum	4 — 6 gr.
Chromicum—U. S., Br., Ger.	1-24 — ¼ gr.
Citricum—U. S., Br., Ger.	10 — 30 gr.
Cubebicum	2 — 10 gr.
Formicum—Ger.	5 min.
Gallicum—U. S., Br.	5 — 30 gr.
Gynocardicum	½ — 3 gr.
Hydrobromicum Dilutum—U. S., Br.	½ — 2 fl. dr.
Hydrochloricum—U. S., Br., Ger.	5 — 10 min.
Hydrochloricum Dilutum, —U. S., Br., Ger.	10 — 30 min.
Hydrocinnamicum. See Acidum Phenylpropionicum.	
Hydrocyanicum Dilutum—U. S., Br.	1 — 3 min.
Hypophosphorosum Dilutum—U. S.	10 — 60 min.
Iodicum	1 — 4 gr.
Lacticum—U. S., Br., Ger.	½ — 2 fl. dr.
Lacticum Dilutum—B. P.	½ — 2 dr.
Laricinum	1-12 — 1-6 gr.

The Pharmaceutical ERA.

SEMI-MONTHLY.

THE PHARMACEUTICAL ERA.

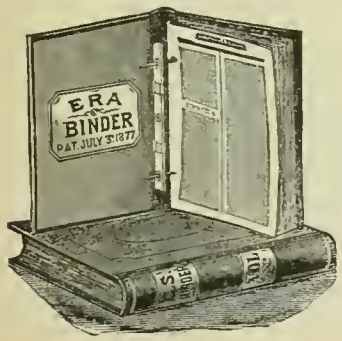
THE history of the PHARMACEUTICAL ERA has been one of rapid growth, and its success is as apparent to its readers as gratifying to its publishers and editors. Primarily, this success is because there existed a vacancy for a publication which would occupy the field undertaken by the ERA. Its policy has been a broad and liberal one, with the simple intention of giving the drug trade what it wants, and its advancement has forcibly demonstrated how correctly these wants were estimated. It was evident from the beginning that the readers in the drug trade were interested in information regarding the drug news, and drug trade topics, as well as practical pharmacy, and along these three lines have the ERA's best efforts been exerted. An epitomized history may be of interest.

1887 In January the first number was presented, consisting of 32 reading pages, two-column measure, leaded, with limited but high-class advertising. This make-up was continued until the latter part of the following year, with constantly increasing advertising patronage.

1888-90 During the second year a change was deemed advisable, because of the increasing importance of news and trade features, and in October, 1888, the PHARMACEUTICAL ERA SUPPLEMENT was established to accommodate this class of material. This was a separate monthly publication, at first of 16 pages, three column measure, issued the 15th of each month. Both editions were increasingly prosperous, and were continued as distinct publications until the close of 1890.

1891 By the close of the year 1890, both had grown to such proportions, some 80 pages each, that another change was necessary. This change was the consolidation of the two editions into a *Semi-Monthly* publication, each issue to combine the distinct features of both, and in this form it has been since maintained, with a steady increase in all departments. During the year 1891, the ERA gave 32 reading pages *Semi-Monthly*, a yearly volume of 768 pages, exclusive of the advertisements, and more than twice as much material as was printed by any other pharmaceutical journal in the United States.

1892 During the past year improvement was steady and apparent in each number. Extra pages were added. "1000 selected formulas," "Question Box" increased, personal sketches, etc., and its whole course was of a nature which rapidly increased its subscription list and augmented its advertising patronage. On quantity and quality of information, on typographical excellence, and on logical arrangement, the ERA rests its claims. What it has been and is, the drug trade knows.



ERA BINDERS.

For the convenience of subscribers we supply a good serviceable binder, which holds one volume (6 months) *with* the advertisements, or the copies for one year (two volumes) *without* the advertisements. Price, 75 cents *postpaid.*

THE ERA FOR 1893.

1,152 Pages Solid Reading Matter during the Year.

The ERA now prints 48 pages of reading matter in each issue, **96 pages per month, 1152 pages for the year;** this makes **three times** the amount of reading material offered by any other drug journal in this country. The reading matter is all carefully classified into three general departments, viz.:

1. **The "Pharmaceutical Department"** is devoted to original and selected papers; practical pharmacy; "Selected Formulas"; "Question Box," etc., etc.

The collection of 5000 Formulas printed in the Era Formulary is continued in the Pharmaceutical Era beginning with the issue of July 1, 1893. Each issue of the journal contains about 50 selected formulas, printed in response to inquiries from subscribers.

2. **The "News Department"** contains letters from all the leading drug centres, written by our own paid correspondents, with portraits and personal sketches of leading pharmacists; reports of Associations, Boards, Colleges, etc., etc., and the Correspondence Column for the interchange of thought and suggestions of our readers.

3. **The "Trade Department"** has been materially increased and improved this year. "Trade Comment," Market Reports, articles on trade subjects, such as advertising, conduct of business, increase of trade, etc. The "Trade Notes" keep our readers informed of the new goods, novelties, etc., offered by the manufacturers. Portraits and sketches of prominent manufacturers and jobbers, World's Fair letters, and descriptions of large institutions, are features of this department.

A full index goes with each number, and every six months a complete index of the volume (12 numbers) is printed.

The growth of the ERA for the past seven years has been steady and strong; it will continue to grow, improve and grow stronger.

Our aim is to make it the ideal drug paper of America, so complete and so valuable that no drug store can afford to be without its assistance.

SUBSCRIPTION.—$2.00 per year in advance. Foreign subscriptions $1.00 extra for postage.

SPECIAL SUBSCRIPTION OFFER.

Here is our latest and the *most liberal* offer we ever made for new subscribers:

WE CALL IT

88

ORDER BY NUMBER.

- 24 Copies of the Pharmaceutical Era for 1894. Regular price $2.00.
- 1 copy of each issue of this year after order is received.
- 1 copy Era Dose Book, new and enlarged edition just ready. Regular price 50c.
- 1 copy Era Key to the U. S. P. The new U.S.P. in a nutshell. Regular price 25c.

ALL COMPLETE AND DELIVERED FOR ONLY $2.00

Order direct, through your jobber, or give order to your jobbers's agent. Payment *must* accompany all orders sent to us direct. This offer will *positively* be withdrawn at the end of this year and is only good on orders received during November and December of 1893.

D. O. HAYNES & CO.,
DETROIT, MICH.

Cut this out and send it with order.

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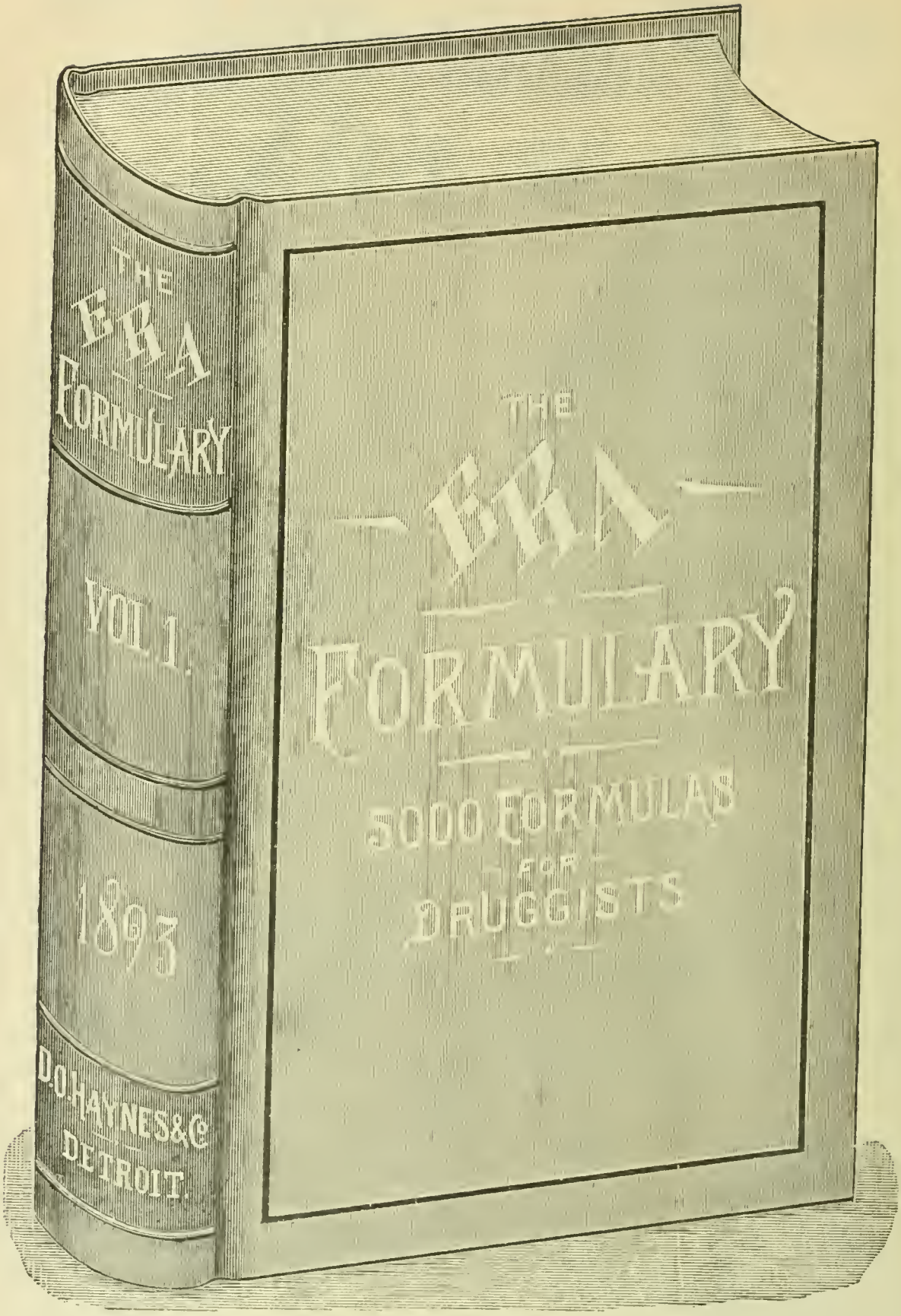
THE
ERA
FORMULARY
VOL 1.
1893
D.O.HAYNES & Co
DETROIT
THE
ERA
FORMULARY
5000 FORMULAS
FOR
DRUGGISTS

NOW READY.

THE ERA FORMULARY.

5,000 Formulas for Druggists.

The most important book in any drug store is a formula book, but in many instances the books at hand are unsatisfactory. Appreciating this fact, and the need for a good reliable source for any formula wanted, we have prepared the ERA FORMULARY, which we consider the most complete formula book in existence for the use of the druggist. It has been compiled specially to meet his desires. Many of the formulas contained within it are original, contributed especially to the ERA, and many of them receiving prize awards for their excellence.

In gathering the formulas, we have examined several hundred volumes, including such works as Hager's; the Pharmacopœias of different lands; all the best known formula books; the proceedings of the A. P. A.; files of all the leading journals; and have selected from them, *the best.* It has been necessary to gather in this manner several thousand formulas, from which the choice has been made. The work is peculiarly what it claims to be, a great collection of receipts and processes, for application in pharmacy, in the household, in the industries, and for general purposes. The formulas are expressed in English, and sufficient description of working methods is presented to insure success in every preparation.

The Contents of this Book are divided into NINE PARTS, as follows:

PART 1—UNOFFICIAL PHARMACEUTICAL PREPARATIONS. Embracing formulas for preparations not contained in the Pharmacopœia or National Formulary, such as elixirs, syrups, tinctures, ointments, wines, waters, powders, effervescent salts, etc.

PART 2—PROPRIETARY PREPARATIONS. Appreciating the demand for formulas for proprietary medicines, we have here collected a large number of formulas which are presumed to more or less closely imitate these preparations. We give them as we find them, with the idea that they may prove suggestive to the druggist of formulas for preparations of his own devising and compounding.

PART 3—TOILET ARTICLES. Preparations for the hair, such as tonics, dyes, perfumes, pomades, cosmetiques, depilatories, waxes, etc.; for the face and skin, powders, creams, soaps, application for frost bites, chapped hands, freckles, chilblains, etc.; for the teeth, powders, pastes, liquids, perfumes, etc.; articles for the nursery, and a large variety of perfumes, toilet waters, etc.

PART 4—VETERINARY REMEDIES. Remedies for diseases of horses, cattle, swine, dogs, poultry, and domestic animals in general, for outward and inward application, as liniments, ointments, physic balls, condition powders, etc., etc.

PART 5—FAMILY MEDICINES. Blood purifiers, salves, liniments, syrups, cordials, and remedies for minor ailments, as headache, toothache, coughs, colds, croup, etc., etc.

PART 6—HOUSEHOLD FORMULAS. For domestic employment, washing powders, soaps, general cleansing methods, domestic wines, preserves, flavoring extracts, vermin poisons, dyes, glues, pastes, etc., etc.

PART 7—TECHNICAL FORMULAS. Processes and formulas employed in an industrial and economic way, as bleaching methods, photography, cements, lacquers, pastes, colored fires, show globe colors, etc.

PART 8—PAINTS, VARNISHES, ETC. Receipts for mixing colors and pigments, floor stains, polishes, varnishes for wood work and instruments, black board slatings, etc.

PART 9—MISCELLANEOUS AND UNCLASSIFIED. Soda syrups and flavoring extracts and mineral waters, are types of a class of material that is grouped into one division, which contains a very large number of select formulas, covering a wide range of usefulness.

NOTE THIS. This series of 5,000 Formulas is continued in *The Pharmaceutical Era*, beginning with No. 5001, in the issue of **July 1, 1893.** The book contains the *best* lot of druggists' formulas published; the collection is being constantly added to in the journal, and we will undertake to furnish each subscriber WITH ANY FORMULA HE MAY DESIRE. We are in this formula business to stay, for we appreciate its importance to druggists.

THE PRICE OF THE

ERA FORMULARY

IS $5.00 PER COPY, POSTPAID.

D. O. HAYNES & CO., Publishers, DETROIT, MICH.

THE ERA KEY

NOW READY.

TO THE U. S. P.

1893.

A complete list of all the Drugs, Chemicals and Preparations of the new U. S. Pharmacopœia, giving the Official Title, Common Name, Synonyms, the dose and strength of each. Conveniently arranged for quick reference and small enough to carry in the vest pocket.

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ORDER A COPY . . . .

for each of your clerks and for each physician who sends you prescriptions.

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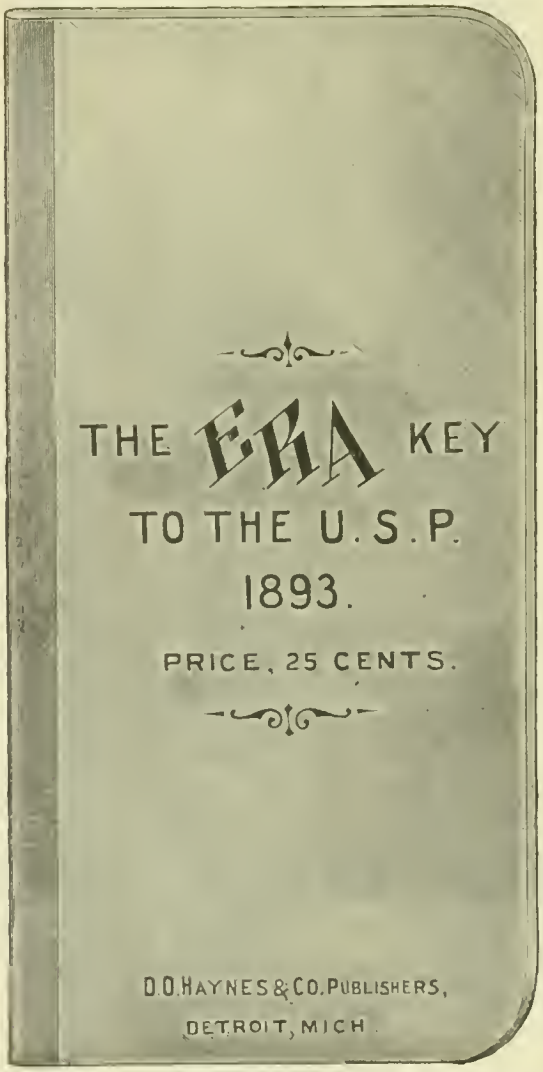


This is a Sample Page of the Book.

16 *THE ERA KEY TO THE U. S. P.*

Cinchoninæ Sulphas—*Cinchonine Sulphate.*
DOSE: 1 to 30 grs. (0.0648 to 1.944 gms.)

Cinnamomum Cassia—*Cassia Cinnamon*—Cassia Bark.
The bark of the shoots of one or more undetermined species of Cinnamomum grown in China (Chinese Cinnamon).
DOSE: 10 to 30 grs. (0.648 to 1.944 gms.)
Preps: Tinctura Cardamomi Composita. Tinctura Catechu Composita. Tinctura Lavandulæ Composita.

Cinnamomum Saigonicum—*Saigon Cinnamon.*
The bark of an undetermined species of Cinnamomum
DOSE: 10 to 30 grs. (0.648 to 1.944 gms.)

Cinnamomum Zeylanicum—*Ceylon Cinnamon.*
The inner bark of the shoots of Cinnamomum zeylanicum
DOSE: 10 to 30 grs. (0.648 to 1.944.)
Preps: Pulvis Aromaticus. Tinctura Cinnamomi

Coca—*Erythroxylon.*
The leaves of Erythroxylon Coca.
DOSE: ½ to 1 dr. (1.944 to 3.888 gms.)
Prep: Extractum Cocæ Fluidum.

Cocainæ Hydrochloras—*Cocaine Hydrochlorate.*
The hydrochlorate of an alkaloid extracted from Coca.
DOSE: ⅛ to 2 grs. (0.0081 to 0.1296 gms.)

Coccus—*Cochineal.*
The dried female of Coccus cacti.
DOSE: ⅙ to ½ gr. (0.0108 to 0.0324 gms.)

Codeina—*Codeine.*
An alkaloid extracted from Opium.
DOSE: ¼ to 3 grs. (0.0162 to 0.1944 gms.)

Colchici Radix—*Colchicum Root.*
The corm of Colchicum autumnale
DOSE: 2 to 8 grs. (0.1296 to 0.5184 gms.)
Preps: Extractum Colchici Radicis. Extractum Colchici Radicis Fluidum. Vinum Colchici Radicis

Colchici Semen—*Colchicum Seed.*
The seed of Colchicum autumnale
DOSE: 1 to 5 grs. (0.0648 to 0.324 gms.)
Preps: Extractum Colchici Seminis Fluidum. Tinctura Colchici Seminis. Vinum Colchici Seminis.

Collodium—*Collodion.*
Preps. Collodium Flexile. Collodium Stypticum.

Address D. O. HAYNES & CO., Publishers, DETROIT, MICH.

The ERA DRUGGISTS DIRECTORY.

NEW EDITION JAN. 1, 1894.

THE ONLY DIRECTORY OF THE DRUG TRADE OF THE UNITED STATES.

Contents Divided into Four Parts, as Follows:

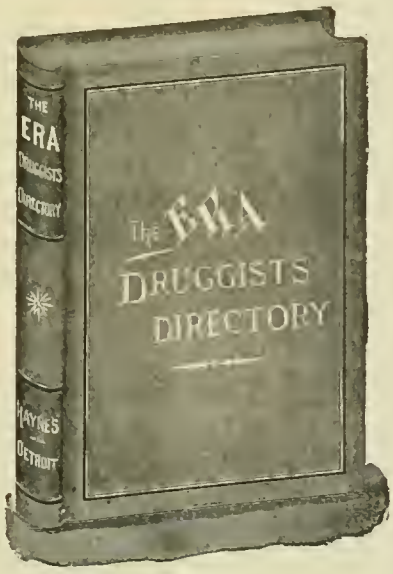
PART I—**WHOLESALE DRUGGISTS**—A carefully revised list of these jobbers in the United States.

PART II—**RETAIL DRUGGISTS**—A full list of all these 37,000 and more retailers arranged alphabetically by **States, Postoffices** and **Firms,** giving the specific street address of each druggist in the larger cities. Fully revised by **direct** canvass of the trade.

PART III—**MANUFACTURERS**—In this part we give a list of the firms who **Supply** the drug trade, with specific **Address** and **Business** of each firm, and arranged by States and Cities for quick reference.

PART IV—**CLASSIFIED BUSINESS DIRECTORY**—This department is an indexed directory of the goods manufactured and sold by the patrons of the work.

Robert M. Green Co., Philadelphia, Pa.—We beg to say, unsolicited, a few words of commendation about the remarkable accuracy of your "ERA Druggists Directory." During the winter we sent out an edition of 50,000 Advance Circulars, 30,000 of which were addressed by ourselves from it, and the remaining 20,000 to the confectioners of the United States by the * * * * Directory Co., of Philadelphia. The total number returned undelivered from among the addresses furnished by your book did not exceed 30, or about 1-10th of one per cent, while the "dead" names used by the * * * Co. has amounted so far to 860, or 4 3-10ths per cent, and the latter are still straggling in at the rate of 5 to 10 per day, although it has been over a month since the last one left this office.



L. H. Harris Drug Co., Pittsburgh, Pa.—The ERA Druggists Directory came to hand within the past few days, and we take pleasure in enclosing check for the amount of our subscription. We have examined the Directory somewhat carefully, and find in it a measure of completeness and accuracy we had not thought possible to give a work of this kind. Complimenting you on your success, we remain.

W. B. Eddy & Co., Whitehall, N. Y.—We beg to enclose you our check for $7.00 in payment of the ERA Druggist's Directory and Pharmaceutical ERA. We desire to congratulate you on the completeness of the Directory, and must say that it is a publication that we should have hard work to get along without.

Price of the Directory, - - - $5.00 per copy.

A NEW EDITION.

We are now revising the Directory by direct canvass of the entire drug trade, and expect to publish this revised or THIRD EDITION by JANUARY, 1894.

D. O. HAYNES & CO., Publishers,
DETROIT, MICH.

FOR THE CONVENIENCE OF OUR CUSTOMERS

we have arranged with the following Wholesale Druggists to take orders for "The Era Publications." Orders sent to us direct must be accompanied with payment, as we cannot open accounts for these small amounts.—D. O. HAYNES & Co.

ALABAMA.
BIRMINGHAM ..... Nabers, Morrow & Sinnige.
MOBILE..... Mobile Drug Co.
MONTGOMERY..... Montgomery Drug Co.

ARKANSAS.
LITTLE ROCK ..... C. J. Lincoln Co.

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LOS ANGELES. ..... F. W. Braun & Co.
SACRAMENTO.. ..... Kirk, Geary & Co.
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DENVER..... W. A. Hover & Co.

CONNECTICUT.
HARTFORD ..... Talcott, Frisbie & Co.
NEW HAVEN..... Chas. W. Whittlesey & Co.

DELAWARE.
WILMINGTON..... Z. James Belt.

GEORGIA.
ATLANTA..... John B. Daniel.
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SAVANNAH ..... Solomons & Co.

ILLINOIS.
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Morrisson, Plummer & Co.
Peter Van Schaack & Sons.
PEORIA..... Colburn, Birks & Co.
Singer & Wheeler.
QUINCY..... Sommer, Lynds & Co.

INDIANA.
EVANSVILLE ..... Chas. Leich & Co.
INDIANAPOLIS ..... Indianapolis Drug Co.
Daniel Stewart.

IOWA.
BURLINGTON..... Churchill Drug Co.
CLINTON..... Olney & McDald.
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KENTUCKY.
LOUISVILLE..... Neat-Richardson Drug Co.
Arthur Peter & Co.
Robinson-Pettet Co.
OWENSBOROUGH..... Mullen & Haynes.

LOUISIANA.
NEW ORLEANS..... E. J. Hart & Co.
I. L. Lyons & Co.

MAINE.
PORTLAND..... Cook, Everett & Pennell.
H. H. Hay & Son.

MARYLAND.
BALTIMORE..... John B. Hurtt & Co.

MASSACHUSETTS.
BOSTON ..... Cutler Bros. & Co.
Gilman Bros.
Smith, Benedict & Co.
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MICHIGAN.
DETROIT..... Farrand, Williams & Clark.
T. H. Hinchman & Sons.
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MINNESOTA.
DULUTH..... Sagar Drug Co.
MINNEAPOLIS.. ..... Lyman-Eliel Drug Co.
ST. PAUL..... Noyes Bros. & Cutler.
Ryan Drug Co.

MISSISSIPPI.
NATCHEZ..... F. A. Dicks.

MISSOURI.
KANSAS CITY..... Woodward, Faxon & Co.
ST. JOSEPH..... H. M. Garlichs.
ST. LOUIS..... Collins Bros. Drug Co.
Daugherty-Crouch Drug Co.
Moffitt-West Drug Co.

NEBRASKA.
LINCOLN ..... H. T. Clarke Drug Co.
OMAHA..... E. E. Bruce & Co.
Richardson Drug Co.

NEW JERSEY.
NEWARK..... C. B. Smith & Co.

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WACO..... Behrens Drug Co.

VERMONT.
BURLINGTON..... Burlington Drug Co.

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LYNCHBURG ..... W. A. Strother & Son.
RICHMOND..... Purcell, Ladd & Co.

WASHINGTON.
SEATTLE..... Stewart & Holmes Drug Co.
SPOKANE..... Spokane Drug Co.

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WHEELING..... Logan Drug Co.

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MILWAUKEE..... Chas. Baumbach Co.
F. Dohmen Co.
Greene & Button Co.

MANITOBA.
WINNEPEG. ..... Bole, Wynn & Co.

SPECIAL SUBSCRIPTION OFFER 88—See Page C.

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Montrose, 90, 91, 92.
Orient, 90, 91, 92.
Overholt, 89, 90, 91, 92.
Sherwood, 92.
Somerset, 90, 91, 92.
Sunnyside, 91, 92.

WESTERN RYES.

Edgewater, 89.
Elk Run, 90, 91.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 89, 90.
Nelson, 89, 90.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Susquehanna, 90.
D. Rohrer, 89, 90, 91, 92.
Sunnyside, 90.

KENTUCKY BOURBONS—Sour Mashes.

Anderson, 88, 89, 90, 91, 92.
Belle of Nelson, 88, 89, 90, 91, 92.
Belmont, 86, 87, 89, 90.
Bond & Lillard, 90.
Boone's Knoll, 87, 89, 90, 91.
Sam Clay, 89, 90.
Early Times, 90, 91, 92.
Edgewater, 89, 90, 91, 92.
Hermitage, 86, 87, 88, 89, 90, 91, 92.
Hume, 88, 89, 90, 91, 92.
Kentucky Club, 87, 89.
W. H. McBrayer, 89, 90, 91, 92.
T. J. Monarch, 89, 90.
Old Crow, 88, 89, 90, 91, 92.
Old Oscar Pepper, 90, 91, 92.
O. F. C., 87, 89, 90, 91, 92.
J. E. Pepper, 86, 87, 89, 90, 91, 92.
Woodland, 89, 92.

KENTUCKY BOURBONS—Sweet Mashes.

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Blue Grass, 89, 90, 91, 92.
Criterion, 91, 92.
Elk Run, 91, 92.
Excelsior (Megibbens), 90, 91, 92.
A. Keller, 89, 90, 91, 92.
Mellwood, 89, 90, 91, 92.
Nelson, 89, 90, 91, 92.
R. P. Pepper, 89, 90, 91, 92.
Rolling Fork, 89, 90, 91, 92.
F. Stitzel, 92.
Tea Kettle, 89, 90, 91, 92.
United States Club, 92.

MALT WHISKIES.

Guckenheimer, 88-92.
Bridgeport, 89-92.
Dillinger, 89-92.
Nelson, 90-92.
Rolling Fork, 90-92.
Shufeldt, 90-92.

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[S. P. 21]

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[S. P. 22]

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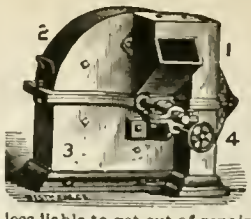

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ACID, Acetic, No. 8	lb.	8	10
Benzoic, German	oz.	11	14
Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1'e	lb.	25	35
Carbolic, 5'e	lb.	19	33
Citric	lb.	48	52
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P.	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P.	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅜	4
Sulpburic, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	27	30
ALCOHOL gall. bbl.		2 25	Less 5c. gall. cash.
½ bbl.		2 30	
10 galls		2 33	
5 galls.		2 35	
Less,		2 35 Net.	
Wood	gall.	1 40	1 60
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	18
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	55	60
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	60	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIKAMNIA	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	59	65
ARISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
White, powdered.com'l	lb.	5½	8
ATROPIA, pure ⅛-oz. vials	oz.		4 90
Sulphate, ⅛-oz. vials	oz.		3 90

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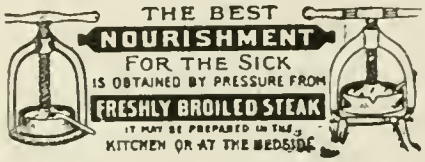

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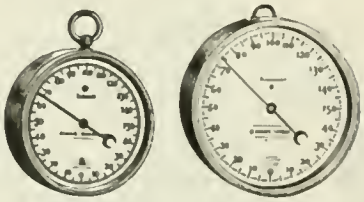

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Cinchona, Yellow, powdered	lb.	35	70
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Pomegranate, root	lb	35	40
Sassafras	lb.	12	15
Soap, ground	lb.	15	17
Wild Cherry	lb.	10	15
BAY RUM, Imported	gall.	2 85	3 25
BEANS, Calabar	lb.	33	35
Tonka, Angostura	lb.	2 00	2 25
Vanilla	lb.	8 00	20 00
BERRIES, Buckthorn	lb.	25	30
Cubeb	lb.	30	35
Elder	lb.	25	30
Juniper	lb.	5	7
Poke	lb.	25	30
Prickly Ash	lb.	40	50
BISMUTH, Subcarbonate	lb.	2 68	2 85
Subnitrate, *Herf & Frerichs*	lb.	2 25	2 30
BLUE MASS	lb.	49	55
Powdered	lb.	65	70
BLUE VITRIOL	lb.	3½	7
BONE, Cuttlefish	lb.	25	28
BORAX, Refined	lb.	10	12
Powdered	lb.	10	12
BROMOFORM	oz.		45
BUDS, Cassia	lb.	20	25
CACAO BUTTER	lb.	45	55
CAFFEIN, ¼-oz. vials	oz.	57	65
Citrate, ¼-oz. vials	oz.	57	65
Sulphate, ¼-oz. vials	oz.	1 05	1 15
CALCIUM, Carbonate, precip.	lb.	10	12
Hypophosphite	oz.	16	20
and Sodium, Hypophosphite	oz.	19	22
Phosphate, precip.	lb.	24	30
Sulphite	lb.	22	30
CALOMEL, Bulk	lb.	85	90
English	lb.	1 15	1 25
CANTHARIDES, Chinese	lb.	55	60
Russian	lb.	1 10	1 20
CAPSICUM	lb.	20	25
Powdered	lb.	20	25
CARBON, Bisulphide	lb.	20	25
CERIUM, Oxalate	oz.	12	15
CHALK, Drop	lb.	4½	6
French, cut	lb.	12	14
Precipitated	lb.	10	12
Red, fingers	lb.	7	8
White, lump	lb.	¾	2
CHARCOAL, Animal, powdered	lb.	6	8
Willow, powdered	lb.	7	10
CHLORAL HYDRATE, Croton	oz.	54	60
Crusts	lb.	1 30	1 55
Crystals	lb.	1 40	1 65
CHLOROFORM	lb.	60	65
CINCHONIDIA, American	oz.	10	14
German	oz.	3	11
CLOVES	lb.	10	12
Powdered	lb.	12	15
COBALT, Powdered	lb.	25	35
COCAINE, Alkaloid	oz.		6 50
Muriate, cryst	oz.	5 75	6 00
Muriate, sol. 2 per cent	oz.	34	43
Muriate, sol. 4 per cent	oz.	48	57
COCHINEAL, Honduras	lb.	35	45
Honduras, powdered	lb.	45	50
CODEIA, ¼-oz. vials	oz.		5 60
Sulphate, ¼-oz. vials	oz.		4 65
COLLODION	lb.	85	90
Cantharidal	lb.	2 25	2 35
Flexible	lb.	1 25	1 35
COLOCYNTH, Apples, Trieste	lb.	60	65
CREOSOTE, German	lb.	45	60
COPPERAS	lb.	⅜	2
CORROSIVE SUBLIMATE	lb.	75	80
Powdered	lb.	85	90
CREAM TARTAR, Powdered	lb.	25	28
CUBEBS	lb.	10	14
DERMATOL	oz.		50
DEXTRINE	lb.	9	15
DIURETIN	oz.		1 75
EARTH, Fuller's, powdered	lb.	5	8
ELATERIUM	oz.	1 50	4 00
ERGOT, Spanish	lb.	65	70
ETHER, Acetic	lb.	68	71
Nitrous, conc	lb.	1 25	1 65
Sulphuric, U. S. P. *Herf & Frerichs*	lb.	65	70
Sulphuric, conc	lb.	72	78
Sulphuric, washed	lb.	71	75
EUROPHEN	oz.		1 80
EXALGINE	oz.		1 40
EXTRACT, Licorice, M. & R.	lb.	23	25
Licorice, P. & S.	lb.	30	33
Logwood, 1's, ½'s and ¼'s	lb.	13	16
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Calendula	lb.	35	50
Chamomile, German	lb.	30	35
Chamomile. Roman, new	lb.	28	33
Lavender	lb.	10	15
Rose, pale	lb.	65	75
Rose, red	lb.	1 50	1 60
Saffron, American	lb.	50	60
Saffron, Spanish	lb.	7 50	8 50
GELATIN, Cooper's	lb.	50	60
French, white	lb.	50	60
GLYCERINE	lb.	14	20
GOLD, Chloride, 15-gr. vials	doz.	5 40	5 50
and Sodium Chlo., 15-gr. vials	doz.	2 75	2 85
GUM, Aloes, Barbadoes	lb.	25	35
Aloes, Cape	lb.	10	15
Aloes, Socotrine	lb.	55	65
Arabic, 1st pick	lb.	55	60
Arabic, 2d pick	lb.	40	45
Arabic, 3d pick	lb.	35	40
Arabic, sorts	lb.	20	25
Arabic, powdered	lb.	60	65
Asafetida	lb.	25	40
Asafetida, powdered	lb.	30	40
Asphaltum	lb.	10	12
Benzoin	lb.	50	55
Camphor	lb.	53	55
Catechu	lb.	10	16
Damar	lb.	40	45
Guaiac	lb.	30	40
Hemlock	lb.	65	70
Kino	lb.	90	1 00
Myrrh	lb.	35	40
Opium	lb.		2 65
Opium, powdered	lb.		3 75
Shellac, bleached	lb.	35	38
Shellac, native	lb.	30	35
Tragacanth, ribbon	lb.	90	1 00
Tragacanth, 1st flake	lb	65	70
Tragacanth, 2d flake	lb.	52	55
Tragacanth, sorts	lb.	40	50
GUTTA PERCHA, Crude, chips	lb.		1 50
Crude, sheets	lb.	1 50	1 60
HOPS, Pressed ,1's, ½'s and ¼'s	lb.	25	35
HYDROGEN, Peroxide, sol	lb.	35	65
ICHTHYOL	oz.		45
INDIGO, Madras	lb.	75	85
Manilla	lb.	75	85
IODINE, Resublimed	oz.	35	40
Resublimed, bulk	lb.	4 00	4 10
IODOFORM	oz.	35	40
Bulk, *Herf & Frerichs*	lb.	4 75	5 00
IODOL	oz.		1 25
IRON, Carbonate, precipitate	lb.	15	20
Chloride, sol. for tincture	lb.	15	20
Chloride, tincture	lb.	35	40
Citrate, U. S. P	lb.	67	75
Citrate and Quinine	oz.	20	23
Iodide, Syrup	lb.	47	55
Phosphate, precipitated	lb.	48	50
Phosphate, scales	lb.	67	77
Pyrophosphate, plates	lb.	65	73
Sulphate, pure	lb.	7	10
Sulphate, pure, dried	lb.	16	20
ISINGLASS, American	lb.	1 10	1 25
Russian	lb.	3 75	4 25
LACTUCARIUM	oz.		59
LANOLIN	lb.	85	90
LEAD, Acetate, white	lb.	15	17
LEAVES, Aconite, German	lb.		25
Belladonna, German	lb.		30
Buchu, long	lb.	75	85
Buchu, short	lb.	25	30
Coca	lb.	70	90
Conium, German	lb.		30
Digitalis, German	lb.		25
Henbane, German	lb.		30
Sage, Italian	lb.	14	17
Senna, Alexandria	lb.	25	30
Senna, Alexandria, garbled	lb.	30	38
Senna, East India	lb.	18	20
Senna, Tinnevelly	lb.	18	20
LIME, Chloride	lb.	5	13
LITHIUM, Benzoate	oz.		31
Carbonate	oz.		31
Salicylate	oz.		34
LOGWOOD CHIP	lb.	2½	5
LUPULIN	lb.	1 00	1 25
LYCOPODIUM	lb.	65	70
MACE	lb.	80	85
MADDER, Dutch	lb.	16	18
MAGNESIA, Calcined, heavy	lb.	60	65
Calcined, light	lb.	45	60
Carbonate, Forbes, 2 oz	lb.		25
Carbonate, Jennings'	lb.	36	38
Carbonate, K. & M	lb.	18	20
Carbonate, Pattison's	lb.	20	22
MANGANESE, Black oxide	lb.	5	6
MANNA, Large flake	lb.	1 30	1 45
Small flake	lb.	65	75
MENTHOL, Cryst	oz.	35	40
MERCURY	lb.	70	75
Bisulphate	lb.	66	72
Iodide, proto	oz.	27	30
Iodide, per	oz.		34
Subsulphate	lb.		1 13
With Chalk	lb.	44	52
MORPHINE, Acetate, P. & W	oz.	2 10	2 35
Muriate, P. & W	oz.	2 10	2 35
Sulphate, P. & W	oz.	2 10	2 35
MOSS, Iceland	lb.	10	12
Irish	lb.	12	15

A DRUGGIST'S SPECIALTY.

CURTIS & SON'S

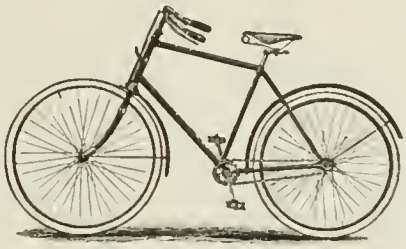
Yankee Brand Pure Spruce Gum

Is meeting with the success its high qualities merit. A trial order solicited.

Curtis & Son, - Portland, Me., U.S.A.

YOUNG MAN

HOW IS YOUR HEALTH? IS IT FAILING?



We Have a Sure Remedy.

A GENDRON BICYCLE

will cure you. Our improvements are creating a sensation. Write for catalogue and reasons why. Until we get a good agent in your town we can do you some good in the way of price.

GENDRON IRON WHEEL CO.

FACTORY: TOLEDO, OHIO.

NEW YORK. CHICAGO. ST. LOUIS.

In ordering, mention the Pharmaceutical Era.

SUPPOSITORY MACHINES.

All the Archibald Patents, including the Perfection, ranging from

$8.00 to $12.50.

Correspond with

E. T. Ellis, 335 S. 18th St., Philadelphia.

TO THE RETAIL . . DRUG TRADE.

Don't forget to remind your jobber that you are entitled to

One Pound of Bromo-Seltzer Gratis and a Discount of 10%

on all orders for Bromo-Seltzer amounting to $20.00. Also remember that by sending us a label you can obtain some

Attractive Advertising Matter,

Delivered Free—Including: POPULAR SELECTIONS OF SHEET MUSIC AND MEMORANDUM BOOKS with your card printed on same.

When writing for Advertising matter, give name of your jobber. Correspondence Solicited,

EMERSON DRUG CO.,

MENTION ERA. Baltimore, Md.

PRICES CURRENT—Continued.

MUSK, Chinese	oz.		40
Tonquin, grain	⅛ oz.	3 25	4 00
NUTGALLS, Aleppo	lb.	22	27
Aleppo, powdered	lb.	28	30
NUTMEGS	lb.	70	80
NUX VOMICA	lb.	12	15
Powdered	lb.	18	20
OIL, Almond, Bitter	oz.	60	65
Almonds, Sweet	lb.	35	45
Amber, Rectified	lb.	45	50
Anise	lb.	1 90	2 00
Bay, true	oz.	40	50
Bergamot	lb.	3 00	3 50
Cajuput	lb.	90	95
Cassia	lb.	1 15	1 30
Castor, No. 1	gall.	1 20	1 28
Castor, No. 3	gall.	1 05	1 10
Cedar, pure	lb.	50	70
Citronella, native	lb.	60	65
Cloves	lb.	85	95
Codliver, Norwegian	gall.	1 00	1 25
Croton	lb.	1 10	1 20
Cubebs	oz.		25
Eucalyptus	lb.	1 50	1 60
Fennel	lb.	2 00	2 25
Hemlock, pure	lb.	60	70
Juniper Berries	lb.	1 40	1 75
Juniper Wood	lb.	45	50
Lavender Flowers	lb.	2 25	2 50
Lemon	lb.	2 25	2 75
Mace, expressed	lb.		2 50
Male Fern, ethereal	oz.	28	35
Mustard, essential	oz.	50	60
Mustard, expressed	gall.	75	1 00
Olive, Malaga	gall.	60	1 00
Olive, sublime	gall.	2 50	3 10
Orange, bitter	lb.	4 50	5 00
Orange, sweet	lb.	2 60	3 50
Origanum	lb.	50	1 25
Pennyroyal	lb.		1 50
Pepper, black	lb.	1 00	1 10
Peppermint	lb.	2 50	2 60
Peppermint, H. G. H.	lb.	3 00	3 15
Rose, Kissanlik	oz.	8 00	8 50
Rosemary Flowers	lb.		1 50
Rosemary, Trieste	lb.		65
Sandalwood, English	lb.	6 50	7 50
Sandalwood, German	lb.	3 50	3 75
Sassafras	lb.	55	60
Savin	lb.	1 00	1 25
Spearmint	lb.	2 50	2 75
Tar	gall.	50	60
Wintergreen	lb.	2 26	2 30
Wintergreen, Synthetic, H. & F.	lb.		1 85
Wormseed, Baltimore	lb.	2 00	2 10
Wormwood, pure	lb.	4 50	5 00
Wormwood, com'l	lb.	3 00	3 50
OINTMENT, Mercurial, ½ M	lb.	55	60
Mercurial, ⅓ M	lb.	45	50
PARAFFIN, refined	lb.	13	15
PARALDEHYDE	lb.		2 50
PEPPER, Black, powdered	lb.	15	18
White	lb.	25	30
White, powdered	lb.	30	35
PEPSIN, Cudahy	oz.		70
PHENACETINE. Bayer's	oz.		1 00
PIPERAZINE	5 gram vial.		1 50
PIPERIN	oz		69
PITCH, Burgundy	lb.	6	8
POTASH, crude	lb.		8
Caustic, com'l	lb.	35	40
Caustic, white	lb.	40	45
POTASSIUM, Acetate	lb.	40	45
Bichromate	lb.	14	16
Bromide	lb.	38	42
Carbonate	lb.	12	14
Chlorate, cryst	lb.	19	21
Chlorate, powdered	lb.	20	22
Citrate	lb.	60	65
Cyanide, fused	lb.	50	80
Hypophosphite	oz.	18	20
Iodide, *Herf & Frerichs*	lb.	2 90	3 00
Oxalate	lb.	28	30
Permanganate	lb.	35	40
Prussiate, red	lb.	60	75
Prussiate, yellow	lb.	26	29
Sulphuret	lb.	22	25
Tartrate	lb.	52	60
POWDER, Dover's	lb.		1 05
Insect	lb.	20	25
PROPYLAMIN	lb.	55	60
QUININE—			
Sulphate, P. & W., 1 oz. bots	oz.		34
Sulphate, P. & W., 5 oz. cans	oz.		29
Sulphate, Foreign, 1 oz. bots	oz.		32
Sulphate, Foreign, 5 oz. cans	oz.	25	28
Sulphate, Foreign, 100 oz. tins	oz.		20
RESORCIN	oz.	28	30
RED PRECIPITATE	lb.	95	1 00
ROOT, Aconite, German	lb.	20	25
Alkanet	lb.		15
Blood	lb.		15
Calamus, peeled	lb.	18	25
Calamus, white, peeled & split	lb.	60	65
Columbo	lb.	20	22
Culver's	lb.	35	40
Dandelion, German, cut	lb.	25	28
Elecampane	lb.	16	18
Gentian	lb.	8	11
Gentian, powdered	lb.	10	12
Ginger, African	lb	15	18
Ginger, African, powdered	lb.	17	20

PRICES CURRENT.—Continued.

ROOT—CONTINUED.			
Ginger, Jamaica	lb.	20	22
Golden Seal	lb.	35	40
Hellebore, white, powdered	lb.	12	15
Ipecac, Rio	lb.	1 50	1 60
Jalap	lb.	45	55
Jalap, powdered	lb.	50	60
Licorice	lb.	15	25
Licorice, powdered	lb.	15	25
Mandrake	lb.	20	25
Marshmallow, cut	lb.		25
Orris, Fingers	lb.	95	1 10
Orris, Florentine	lb.	48	55
Orris, Florentine, powdered	lb.	48	55
Orris, Verona, powdered	lb.	35	40
Orris, Verona	lb.	25	30
Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 85	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	3	4
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	4	5
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	55	65
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	15
SEIDLITZ MIXTURE	lb.	22	25
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 10	8 25
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Cont'l's	lb.	12½	15
Castile, white, powdered	lb.	30	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	50	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		34
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	16
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	40	45
SPIRITS, Nitre, 3 f	lb.	34	37
Nitre, 4 f	lb.	39	44
Nitre, U. S. P	lb.	46	49
STONE, Pumice,	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	13	15
STRYCHNIA, ¼ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	20	25
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2	4
Flour	lb.	2	4
Lac	lb.	12	20
Roll	lb.	1¾	5
SYAPNIA, ¼ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	48	50
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERDIGRIS	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg.		75

MISCELLANEOUS.

DRUGGISTS!

IF YOU HAVE A CALL FOR MRS. GRAHAM'S

Cucumber and Elder Flower CREAM

or any other of her preparations, remember that *I pay freight on the smallest order.* You will find that the introduction of my preparations will pay you. I furnish lots of samples and advertising matter. Every bottle sold is sure to make a steady customer.

MRS. GERVAISE GRAHAM,
"Beauty Doctor,"
1355 MICHIGAN AVE., - CHICAGO.

"T. M. C."
(The Most Convenient)
DAUBER.

By far the Best Made.

Solid knot of extra stiff bristles. Polished nickel-plated steel handle. The best dauber made, though not the highest in price. Send for catalogue of our metal brush specialties. Manufactured by—

PALMER HARDWARE MFG. CO.,
TROY, N. Y.

"TIME IS MONEY."

THE EXPERT CALCULATOR.—

A complete compendium of short cuts in figures and useful business information.

EXAMPLE.

To multiply a number of two figures by itself, or to square a number of two figures; say square 84: Make the multiplier the nearest round number (80) and increase the multiplicand by the same amount as you have reduced the multiplier (84 4 88), multiply the two together and add the square of the number added and subtracted (4): we have therefore 88x80+(4 x 4)+7040+16 = 7056—*All this can be done mentally, which is its great advantage.*

This is contained in the EXPERT CALCULATOR, a book just published, which gives many methods of shortening the work in Addition, Multiplication, Percentage (general), Interest, Marking Selling Prices, Averaging Accounts, Price Marking, Brick and Masonry Measurement, Measurement of Live Cattle, Amusing and Trick Arithmetic, etc., etc. 200 pages, size 5x2¾, bound in leather and indexed. Price, 50 cts.

D. O. HAYNES & CO.,
Box 588, DETROIT, MICH.

PRICES CURRENT.—Continued.

WAX, Yellow	lb.	35	38
White	lb.	50	60
WHISKEY—			
Belle of Bourbon Co., Louisville.			
1 Case Lot		$ 10 00 per case	
6 "		9 50 "	
12 "		9 00	
ZINC, Oxide	lb.	11	80
Sulphate, cryst	lb.	8	10

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		8
Ivory	lb.	6	8
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	8	10
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	18
Lead, X	lb.	5	7
Lead, XX	lb.	7	9
Lead, XXX	lb.	10	12
BLUE, Celestial	lb.		12
Chinese, powdered	lb.	70	76
Cobalt	lb.		50
Prussian	lb.	65	70
Soluble	lb.	48	55
Ultramarine	lb.	12½	18
BRONZE, Copper	oz.	10	20
Gold	oz.	10	25
Silver	oz.	10	25
BROWN, Spanish	lb.	2	8
Vandyke	lb.	6	9
CARMINE, No. 40	oz.	35	40
GREEN, Chrome, dry	lb.	12	15
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7½
Red, in Oil	lb.		12
White, dry	lb.	7	7½
White, in Oil	lb.	7	7½
LITHARGE	lb.	7	7½
MINERAL, Prince's	lb.	1¼	3
Winter's	lb.	1	3
OCHRE, Yellow, American	lb.	1	3
Yellow, Marseilles	lb.	1¾	8
Yellow, French, Rochelle	lb.	1¾	3
OIL, Cottonseed	gall.	75	85
Fish, Bank	gall.	50	60
Fish, Straits	gall.	50	60
Lard, W. S.	gall.	83	85
Lard, No. 1	gall.	38	45
Linseed, boiled	gall.	39	45
Linseed, raw	gall.	36	40
Neatsfoot, pure	gall.	70	75
Neatsfoot No. 1	gall.	45	50
Sperm	gall.	1 00	1 20
Whale	gall.	70	80
PUTTY, S. P.	lb.	2	3
No. 1	lb.	1¾	3
RED, India	lb.	8	14
Tuscan	lb.	18	20
Venetian, American	lb.	1½	3
Venetian, English	lb.	1¾	3
SIENNA, Burnt	lb.	4	8
Raw	lb.	4	8
SMALTS, Black	lb.	8	10
Blue	lb.	10	12
Brown	lb.	10	12
Green	lb.	10	12
Vermilion	lb.	13	15
TURPENTINE	gall.	35½	39
UMBER, Burnt	lb.	4	6
Raw	lb.	4	6
Turkey, Burnt	lb.	6	8
VERMILION, American, dry	lb.	15	16
Chinese	lb.	1 10	1 15
English	lb.	75	80
WHITE, China	lb.	16	18
Flake	lb.	15	18
Paris	lb.	1¼	3
WHITING, Com'l	lb.	¾	1½
Gilder's	lb.	1	1¾
YELLOW, Chrome	lb.	14	18
ZINC, White, dry, American	lb.	5	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	80
Coach	gall.		1 10
Damar	gall.		1 35
Furniture	gall.		85
Hard Oil Finish, light	gall.	1 85	1 60
Hard Oil Finish, dark	gall.	1 25	1 50
Japan	gall.	75	85
Shellac	gall.	1 85	3 15

GLASSWARE AND CORKS.

Greenware, original packages. Discount 70 per cent., less quantity, 60 per cent.

Flintware, original packages. Discount 70 and 10 per cent., less quantity, 66⅔ per cent.

Corks, Circle "A" ..... Net, list.
" Diamond "M" ..... Net, list.
" X & XX, Original Sack, 5 gro. 60 and 15 %.
" less ..... 50 per cent.
" Sodas and Wines ..... 10 per cent.
" Jar ..... 50 per cent.

WINDOW GLASS.

Single Strength, Box, 80 per cent and 15 per cent. less than box ..... add 10 per cent.
Double Strength, Box, 80 per cent and 20 per cent. less than box ..... add 10 per cent.

WANT ADVERTISEMENTS

Published on the 1st and 15th of each month. Copy should reach us 10 days previous to date of issue.

This department is for such advertisements as,

HELP WANTED.
AGENTS WANTED.
SITUATIONS WANTED.
DRUG STORES WANTED.
DRUG STORES FOR SALE.
MISCELLANEOUS WANTS.
SURPLUS STOCK FOR SALE.
APPARATUS WANTED, FOR SALE OR EXCHANGE.

OUR CHARGE for advertisements inserted here is:

20 words or less, 1 insertion..**50 cents.**
Each additional word..... **2** "

DISCOUNTS: 2 insertions..... 10 per cent.
3 " ..... 15 "
4 or more insertions 20 "

Payment invariably in Advance.

Send 10 Cents extra if we are to forward answers to you.

Address, **The Pharmaceutical Era, Box 583. Detroit, Mich.**

1107—WANTED—To buy paying drug store, or a good location for new store; Ohio preferred. Address "DRUGGIST," box 48, Sardis, Ohio.

1111—FOR SALE—Corner drug store in Elmira; invoice, $5,000; sell for $3,000; fine fountain, show cases, etc. Owner not a druggist. Address W. P. HOWARD, Elmira, N. Y.

1112—FOR SALE—Administrator's Sale. Stock of drugs, paints, oils, etc. Good stock, good location, only store in the township. Inventoried $1,348.74. Can be bought cheap. Address C. L. BOOMERSHINE, Adms., Farmersville, Ohio.

1113—WANTED—Drug salesmen to carry a quick selling side line Commission. $3.00 on each order taken. Thurston Chemical Co., Grand Rapids, Ohio.

1118—DRUG STORES Druggists seeking stores will find we can furnish what they want; we have bargains in city and country, every state. No charges to prospective purchasers. Parties desiring to sell should register with us; sales conducted privately. Reliable drug help furnished to those applying, free of charge. Write us THE PHARMACEUTICAL EXCHANGE BUREAU, 1501 Arch St., Philadelphia, Pa.

1122—TO RETIRE, I offer fine fixtures, stock and trade worth $2,500, for $1,500 cash. DOCTOR, 24 Colden St, Newburgh, N. Y.

1125—FOR SALE—Best Drug store in northern Ohio town of 1,000; invoice, $3,500 to $4,000; one other store; reasons, other business; don't write unless you mean business. Address GAMBOGE, care of Era.

1134.—FOR SALE—On account of death of owner, old established drug store in a town of 3,000; county seat, within 50 miles of St. Louis. Trade principally German. Address MRS. GRUHS, Nashville, Ill.

BUSINESS OPPORTUNITIES.

DRUG STORES IN PHILADELPHIA.
Drug Stores in Pennsylvania.
Drug Stores in New Jersey.
Drug Stores in Delaware.
Drug Stores in Baltimore.
Drug Stores from $1200 to $32,000.
Drug Stores in every section of the United States from Maine to California and along the Gulf Coast. What are you looking for?
FRANK E. ENGELMAN,
Solicitor and Druggists' Attorney,
150 N. 4th St., Philadelphia, Pa.

1140—INFORMATION WANTED.—Anyone knowing of the address or whereabouts of Mr. C. G. Nickella, formerly of Kansas City, Mo., will confer a favor by addressing P. O. Drawer 248, Baltimore, Md.

1141.—WANTED POSITION—Good all around man. Registered assistant in Ohio; seven years' experience; will go anywhere; salary moderate. PHARMACAL, care ERA.

1142.—TRAVELING SALESMEN—Selling the drug trade, wanted to carry our side line. Particulars address Kansas City, Mo., P. O. box 147.

1143.—FOR SALE.—Drug stock, must sell by Dec. 1; a bargain. Address J. W. GEARHART, La Rue, O.

NOTICES

ON THIS PAGE ARE PRODUCTIVE OF MANY REPLIES IF YOU WANT A POSITION, A PARTNER, OR TO SELL YOUR STORE.

1144.—FOR SALE—Drug store in Ohio, doing a good paying business; stock. $3,500 Terms and price reasonable; a rare chance. Address OHIO, care ERA

1145.—FOR SALE—Fine drug store, good location, town of 1200; cash sales last year, $7,000; other business demands all my time. Address "R.," care ERA.

1146—FOR EXCHANGE—Good drug business in Rochester, N. Y, for one as good elsewhere. Milder climate. Address "EXCHANGE," care ERA.

1147.—DRUG STORE FOR SALE in best town in southwestern New Mexico; county seat; population about 800. New goods, elegant fixtures. No opposition. Cash receipts for last twelve months average over $26 daily. Will sell at invoice, about $3,000 and all or nearly all cash. Address C. C. MILLER, Hillsboro, New Mexico.

1148.—FOR SALE—A good paying drug store in natural gas town of 5,000, in northern Indiana; has been established thirty-three years. Address "NATURAL GAS," care ERA.

1149—WANTED—One-half or whole of good paying pharmacy; Iowa preferred. Address J. M. CHAPMAN, Cambridge, Iowa.

1150.—TRAVELING MEN WANTED, who are an assured success on the road and stand well with the trade, to sell—side line—goods to the drug and other trade. Profits large and remitted every two weeks; samples small and neat. No man not traveling need make application. LYON CHEMICAL CO., Cleveland, Ohio.

1151.—MANUFACTURING CHEMIST and pharmacist, graduate of Vienna, Ph. D., Magister Pharmacy, formerly employed in Trommdsorff's Chemical Works, seeks position with chemical or pharmaceutical concern. Highest references. "VIENNA," 722 Temple Court, New York.

1152—FOR SALE—An elegant wall apparatus, The Marlboro (J. W. Tufts), 24 Siberian Draw Cans, 10 Draughts, Marble repolished, Metal replated, Ice-box and Coolers retinned. Can't be told from new. A bargain. CHAS. LIPPINCOTT & CO., 341 Dearborn street, Chicago.

1153.—WANT TO SELL OR EXCHANGE—Drug store and practice with some doctor or druggist west of the Mississippi, or would take position with either. Address DR. ALBERT ROSS, 900 Hanover street, Baltimore, Md.

1154.—FOR SALE—Established drug store; a rare chance, 75,000 prescriptions in eight years; reason for selling owner has other business that requires all his time. Refers to W. P. Ritchey, 214 Fulton street, New York. Address CHARLES KERR, Danbury, Conn.

1155.—BONANZA—Drug store on principal street in Syracuse, N. Y.; invoice, $3,500; soda fountain, fine cigar trade. Easy terms to right party. Address XYLOL, care ERA.

1156.—TWELVE THOUSAND DOLLARS will buy one half interest in a drug business of twenty-five years' standing; yearly net profit from seven to eight thousand dollars. If you mean business write L. B. G., 12 Grand View ave., Somerville, Mass.

1157.—WANTED—Drug store, invoicing $1,000, or half interest in drug store invoicing $1,500 or $2,000; also situation for practice of medicine, village and country practice preferred, (20 years in practice). Address BARRY, care ERA.

1158.—FOR SALE—Toledo drug store, centrally located, one of the finest in the city, at a very low price; $1,000 cash, balance in payments. Address F. S. CASSMERE, Toledo, Ohio.

SELL YOUR OLD PATENT MEDICINES.

Have you any patent medicines that don't sell? If so, send list to Edward J. Moore, 216 Front St., New York, and he will tell you how to dispose of them.

FOR SALE.

The A. Major Cement Co., of 232 William St., New York, was organized October 1st, 1892, with a capital of $100,000. It is the desire of Mr. A. Major, the founder of the business and president of the company, to have the remainder of the shares, not sold, taken by druggists, because they are already interested in the profits of the goods, and by pushing the sales of the cement they can increase the value of their stock. Those who would like to subscribe for some shares will be forwarded a prospectus on application.

GRAY'S PHARMACEUTICAL QUIZ COMPEND

Tenth edition A complete book of questions and answers on pharmacy, botany and chemistry asked by the various State Boards. Also, tables of doses, incompatibilities, new remedies, and much other valuable information for daily reference. The elements of botany and chemistry are treated in a condensed, practical form. Price, post-paid, $1.50.

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BONE MEAL FOR POULTRY. Crushed Oyster Shells, Flint and Beef Scraps. Send for new price list.

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Please state what periodical you saw our advertisement in.

℞ BLANKS A SPECIALTY. Printed and Blocked in Tablets 100 Sheets each.

PRICE, 35 CTS. PER 1000.

LEATHER COVERS, for Physicians' use of all Sizes.

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℞ BLANKS of all sizes made to order. Estimates furnished for all kinds of DRUGGIST PRINTING.

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Address J. B. BURR & CO., HARTFORD, CONN.

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ROLL TOILET PAPER

AT A PRICE THAT WILL

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YOU CAN DO IT. IT'S EASY.

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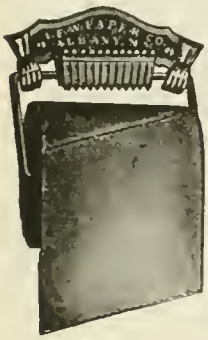

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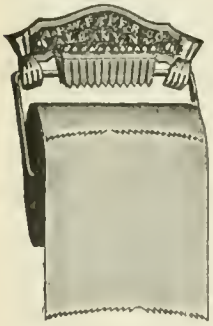
The only **2000** sheet roll.

Every roll handsomely wrapped. No. 1 quality only. The BEST and the CHEAPEST toilet paper manufactured. Our $1 case, containing 10,000 sheets and nickel fixture, displays well and makes the usual 10c. sale a dollar one.



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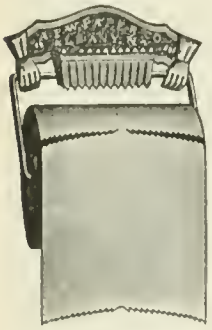
1,000 and 1,500 sheet rolls.

No. 1 quality ONLY. A desirable article for the best retail trade.



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FOUR GRADES.

Every roll enclosed in a neat wrapper, printed in colors.

Price per 100 roll case, from $6, less discount.

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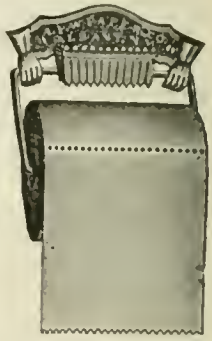
PERFORATED ROLL.

In various brands, qualities and sizes.

Price per 100 rolls, from $6.50, less discount.



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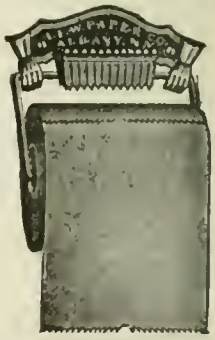
1,000 Sheet Rolls.

First Quality Only.



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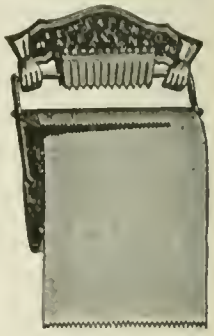
Unperforated Roll.

Quality, Quantity and Price to meet the wants of purchasers.



WE ARE the sole manufacturers of the Diamond, Combination, Cross Cut and Unique Brands, but specially recommend the Diamond and Unique Brands as not only A1 in every respect, but so unlike the goods of every other manufacturer that customers cannot be misled by quotations on an article of similar appearance, but inferior in quality.

A. P. W. PAPER CO., ALBANY, N. Y.

New York, 28 & 30 North Moore St. **Chicago, 164-166 Market St.**

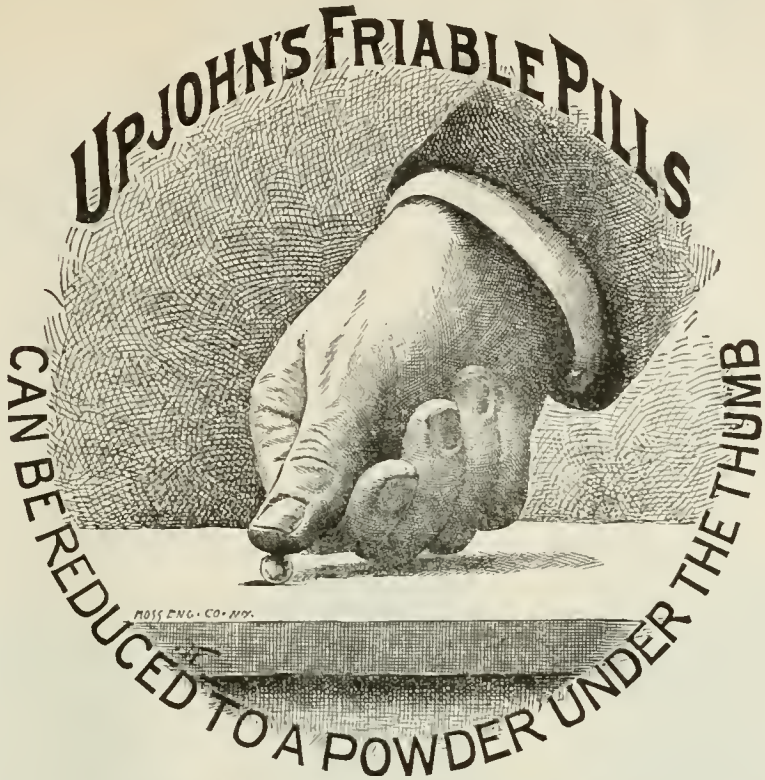
[S. P. 31.]

MISCELLANEOUS.

THE LARGEST EXCLUSIVE PILL MANUFACTURERS IN THE WORLD

More than five hundred kinds listed and constantly in Stock.

SEND FOR LIST.



PRIVATE FORMULÆ.

With our thirty thousand feet of floor space we have unsurpassed facilities for the execution of large private formulæ at favorable prices.

SUBMIT FORMULA FOR QUOTATION.

THE UPJOHN PILL AND GRANULE CO.,

60 Maiden Lane, NEW YORK. **KALAMAZOO, MICH.**

DRUGS, CHEMICALS & Pharmaceuticals.

THE PUPPIES.

For a limited time we offer **10 OLEOGRAPHS** of the above picture (without any advertising matter on the picture) with each order for ½-gross Bell-Cap-Sic Plasters.

Last spring we offered the retail drug trade in this vicinity, ten of these oleographs with a half-gross order of Bell-Cap Sic Plasters. The idea caught on at once. Many druggists sold the pictures at prices varying from 25 cts. to 50 cts. each, while a few presented them to favorite physicians. (One of Boston's leading drug houses sold in a short time over 200, at 50 cts. each by merely exhibiting them in one of their show windows.)

ALL ORDERS should be sent to us, with name of your JOBBER. We will send the pictures free of all expense, and the goods will be shipped and charged to your account by your jobber.

BELL-CAP-SIC PLASTERS are recognized by physicians and pharmacists as the best medicinal plasters on the market. They are extensively advertised in all the magazines and leading papers, and you will make no mistake in putting in a half-gross.

This offer is only good for a limited time. After selling the pictures the plasters will net you a very low figure.

Address— **J. M. GROSVENOR & CO.**
105 Milk St., Boston, Mass.

[S. P. I.]

Neat Packages.

Extra Fine Quality.

In your next order for **LICORICE** it will PAY YOU to specify **M. & R.** and take no SUBSTITUTE. Your customer will be pleased, and will estimate the quality of your drugs and sundries accordingly.

THE MELLOR & RITTENHOUSE CO.

PHILADELPHIA, PA.

Stearns' Wine of Cod Liver Oil

WITH PEPTONATE OF IRON, is an entirely new and original preparation, containing 25 per cent of pure Cod Liver Oil, as represented by its active medicinal constituents, Morrhuine, Butylamine, Amylamine, Iodine, Bromine and Phosphorous.

Modern investigation has proven that the value of Cod Liver Oil as a medicinal agent is not due simply to the fact of its being an oil, but to the valuable active principles which it contains, as noted above.

Each fluidounce of the Wine contains four grains of PEPTONATE OF IRON, the most readily assimilated and most valuable of all forms of Iron, it being partially predigested and free from styptic properties.

The fact that Iron is prescribed in so many cases where Cod Liver Oil is required verifies the ingenious yet scientific combination of this preparation, which now fills a long-felt want as to how to administer, in an agreeable manner, the very agents much needed.

This preparation does not cause eructations or nausea, as does the plain oil, but is pleasant to take and thoroughly active. The dose may be increased somewhat with its use, if thought desirable.

The Wine notably increases the strength of the patient, as increased weight is evidence of returning health. It is valuable in nervous affections of children, acting especially on the nerve centers, thus not only assisting but preventing nervous disorders.

Stearns' Wine has a delicious taste and is acceptable to the stomach of the most delicate invalid. It is rich, ruby red in color, and free from all odor and taste of the plain oil.

It might further be stated that Stearns' Wine was not offered to the profession at large until it had been placed for a length of time in the hands of the leading practitioners of Detroit, as well as in the hospitals, and it was demonstrated beyond a doubt, by actual clinical tests, that it possessed great merit and was worthy of the fullest confidence of the medical profession.

Sold by all jobbers at $8.00 per dozen.

Stearns' Cascara Aromatic

Has two important characteristics which distinguish it from all other fluid extracts of Cascara Sagrada: these are that *it is not bitter* and *it does not gripe*. It must be borne in mind that it is not a cordial or elixir, but a full strength fluid extract of small dose, which is sweet in taste, not bitter, as are the ordinary fluid extracts.

It is the only liquid preparation of Cascara Sagrada of concentrated dose applicable to cases of delicate women and children to whom the intense bitterness of the ordinary fluid extracts are disagreeable to a prohibitory degree. In order to aid the practitioner in gathering an idea of its range of usefulness, and to assist the pharmacist in preparing valuable compounds, we have issued a little leaflet on eligible formulæ, which will be sent upon request to any one interested. Since we have made so favorable an impression with physicians with this preparation of ours, we find that there are now numerous preparations and compounds *called* Cascara Aromatic to be found on the market, which are endeavoring to replace ours by being sold at lower rates.

We claim that our method of preparing Stearns' Cascara Aromatic is an original one and a great advance in pharmacy, as it enables us to furnish a full strength fluid extract of this most valuable drug without its heretofore very objectionable feature, viz.: its intense bitterness. It has several times been called to our attention that druggists desiring and *intending* to order *Stearns'* Cascara Aromatic have simply called for Cascara Aromatic, not specifying our make. Now, as we have introduced Cascara Aromatic some three years ago, and made a market for such a preparation (there being no other one by that name), it seems but proper and fair that we should derive the benefit from such advertising and work, and that the trade should specify *Stearns'* in every instance, to protect themselves as well as us.

Price, $1.20 per pound. For sale by all the leading wholesale houses, or direct from—

FREDERICK STEARNS & CO.,

Manufacturing Pharmacists, DETROIT, MICH.

TRADE MARK KLINOL TRADE MARK

(COAL TAR DERIVATIVE)

A most effective Anti-Pyretic, Anti-Rheumatic and Analgesic. Its introduction has met with professional favor.

Dose: 3 to 10 Grains.

SAMPLE OUNCE BY MAIL FOR 50 CENTS.

PHYSICIANS' SAMPLES FREE ON APPLICATION.

THE KLINOL COMPANY
CLEVELAND, OHIO.

SCHERING'S

Benzonaphthol,
Chloral-Caffeine,
Diabetin,
Formalin,
Kresin,
Rubidium Iodide,
Salol,
Strontium Salts,
Thiosinamin,
Theobromin.

VON HEYDEN'S

Betanaphthol-Bismuth,
Phenol-Bismuth,
Pyrogallol-Bismuth,
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SCHERING & GLATZ,
No. 55 Maiden Lane,
NEW YORK,
SOLE AGENTS FOR THE UNITED STATES.

"THE"

OTTO OF ROSES

BRAND IS

CARLOWA

WHICH RECEIVED THE

HIGHEST AWARD

AT THE WORLD'S FAIR.

This Rose is used by more perfumers than any other brand on account of its strength and purity. OTTO OF ROSES is

MY SPECIALTY.

Enquire for price and sample before you buy. (Wholesale only).

GEORGE LUEDERS,

218 Pearl Street, NEW YORK. 90 Lake Street, CHICAGO.

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Manufacturing Chemists, BOSTON.

Pharmaceutical Preparations.

Fluid Extracts,
Elixirs, Syrups,
Medicinal Wines,
Compressed Tablets,
and Specialties.

Proprietors of NICHOLS & CO.'S
Elixir Bark and Iron,
Sarsaparilla and Iodide Lime.

CATALOGUE MAILED ON APPLICATION.

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CHEMICAL CO.,

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MANUFACTURERS OF

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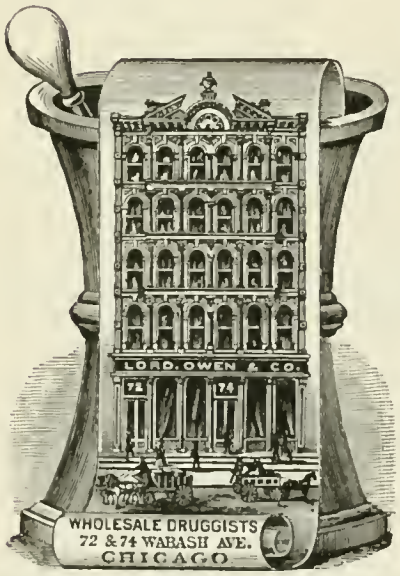
POTASSIUM,
AMMONIUM,
SODIUM,
CALCIUM,
LITHIUM, ETC.

AND A FULL LINE OF

Pharmaceutical and Photographic Chemicals.

Exclusively to Retail Druggists.



We still retain
The
Distributing agency for
John L. Whiting & Son,
The paint brush firm
Of Boston,
And are prepared to
Give lower prices
For
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Than heretofore.
Our new
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Will be ready early
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Various sizes are
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Sellers, and make
Up the
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Work, with numbers
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We want your brush
Order this season,
And if price counts,
Will have it.

Your friends,

LORD, OWEN & CO.

WAMPOLE'S BEEF, WINE AND IRON

IN BULK.

By Bbl, - - $1.30 per gal. By 10-gal. Pkgs. - $1.40 per gal.
By 1-2 Bbl., - - 1.35 " By 5-gal. Pkgs. - - 1.50 "
Less quantity, $1.75 per gal. No charge for Packages.

WITH HANDSOME LITHOGRAPHED LABELS. Buyer's name prominently printed on same, at the following prices:

¼-gross Lots, : : : $45.00 per gross. 1-gross Lots, : : : $42.00 per gross.
½-gross Lots, : : : : 43.50 " Packed in ¼-gross cases.

We use a fine Pure Sherry Wine in the manufacture of this article, assuring a delicate flavor, and we guarantee the quality to be equal to any in the market.

We invite comparison with other manufacturers, and will cheerfully furnish samples for that purpose.

Your early orders and enquiries solicited through wholesale jobbers or direct from us.

HENRY K. WAMPOLE & CO.,

Manufacturing Pharmacists,

441 Green Street. (Mention the Era.) PHILADELPHIA.

PURE CARBOLIC CRYSTALS

40° CENTIGRADE, OR ABSOLUTE PHENOL,

MANUFACTURED BY

ROBERT GRAESSER, RUABON, NORTH WALES.

Graesser's Pure Carbolic Crystals, 40° Centigrade, can now be obtained at a price which is no more expensive than the impure article. The characteristic properties of Graesser's Pure Carbolic Crystals, 40° Centigrade, apart from its extreme purity, are its more agreeable odor and its taste, and its smaller liability to discoloration than the impure qualities.

THE WHOLESALE TRADE SUPPLIED BY

DILLON & CO., - 20 Cedar St., - NEW YORK.

Beef, Iron and Wine.

The wine in this preparation is made from the pure juice of the grape, on our premises, and we guarantee it to be free from any deleterious matter. A trial order will convince every druggist that our Beef, Iron and Wine is superior to any he has handled before. Samples and prices furnished on application.

CRESCENT WINE CO.,

HAMMONDSPORT, N.Y.

MENTION THE ERA.

BROMO-CHLORALUM

NON-POISONOUS, SAFE, ODORLESS.

A powerful Deodorizer and Disinfectant. Saline Antiseptic, Alterative and Styptic. Arrests and Prevents Putrefaction and Contagion.

Bromo-Chloralum is odorless. Its vapor has no irritating effect, even to the weakest lungs.

It renders the air pure and wholesome.

Is non-poisonous, as harmless as table salt in the house, and no more dangerous to have around for general purposes, or where bad or noxious odors should be removed.

One Bottle, diluted with water, will make 12 Pints of proper strength for use.

With order for 3 dozen, we will send 500 counter wrappers with your name thereon. Send us a list of physicians in your town, and we will send them a sample of Bromo-Chloralum.

BROMO CHEMICAL CO.,

NEW LEBANON,

Mention the ERA. N. Y.

McCLURE, WALKER & GIBSON,

ALBANY, N. Y.

IMPORTERS AND JOBBERS OF

Drugs, Paints, Oils

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Druggists' Sundries.

We have a separate and distinct department of Druggists' Sundries, and carry a large and complete line of these goods.

We are direct importers of Tooth, Nail and Hair Brushes, from the leading makers,

DUPONT & LOONEN.

Our facilities for buying are unsurpassed by any other jobbing druggist, and we can fill your orders promptly, at lowest rates.

We solicit a share of

YOUR PATRONAGE.

McCLURE, WALKER & GIBSON,

ALBANY, N. Y.

DRUGS, CHEMICALS & Pharmaceuticals.

THEY WILL NOT GET HARD

THE

"EVER SOFT"

CHAMOIS

STEEL COLOR.

These Chamois Skins can be washed with soap and water without becoming hard. They are well adapted for all purposes, and

Especially Desirable For Fancy Work and for Underwear.

PRICE LIST:

These goods are packed in boxes of one dozen each,

AND CUT TO ONE SIZE.

NO.	SIZE.	PER DOZ.
21	5x 8 Inches	$ .40
23	10x15 "	1.15
25	12x19 "	2.00
27	14x21 "	2.75
28	15x23 "	3.20
29	16x24 "	3.75
40	17x26 "	4.15
41	18x27 "	4.50
42	20x30 "	5.50
43	22x33 "	7.00
44	24x36 "	8.50

Send stamped envelope for free sample, and note—

Robt. Stevenson & Co.

WHOLESALE DRUGGISTS,

92 and 94 Lake St.,

CHICAGO, - ILL.

ALTHOUGH : : : :

PLATT'S

Glycerin Suppositories have been on the market but a comparatively short time, they already have by their

SOLUBILITY,
EFFICIENCY,
PERMANENCY,
ELEGANCE,

won their way to a permanent place among the staple articles of a modern pharmacy.

GLYCERIN

"as a rectal injection is a safe, sure and speedy method of opening the bowels. It seems to act by irritating the sentient rectal nerves, leading to powerful reflex peristalsis, which ends in defecation." In our

SUPPOSITORIES

which contain 95 per cent C. P. Glycerin, are embodied all the essential qualifications for the administration of this important drug, and we invite careful comparison and trial with all others.

Put up in Screw Cap Jars containing One Dozen Suppositories.

BURLINGHAM & PLATT,

SHERBURNE, N. Y.

Mention Era.

TAKE THE

MONON ROUTE

LOUISVILLE, NEW ALBANY & CHICAGO RY. CO.

BETWEEN

CHICAGO, INDIANAPOLIS, CINCINNATI

Lafayette, Louisville,

AND ALL POINTS SOUTH.

It is the only line serving meals in a regular

DINING CAR Between Chicago and the Ohio River.

Ladies and families traveling together will appreciate the improved accommodation of the

Compartment Car Service,

Recently added to its already fine Pullman equipment between

CHICAGO AND CINCINNATI.

Tickets on Sale at all Coupon Ticket Offices.

FRANK J. REED, Gen. Pass. Agt. W. H. McDOEL, Gen'l Manager.

General Offices: Monon Block Chicago.

USE "AN IDEALLY PERFECT PRODUCT," PEROXIDE OF HYDROGEN.

Table of Comparative Tests of Various Samples of Medicinal Hydrogen Dioxide, procured directly from the Manufacturers or their authorized agents.

No. of Samples.	Strength in Vols—Permanganate Test.			Quantity of Earthy Salts Present.		C.C. of Standard Solution of Ammonia Required to Neutralize 1 Litre.	Manufacturer's or Vender's Label.	Strength Claimed Vols.
	Fresh Sample.	After Weeks	After 6 Months	Magnesia and Alumina.	Other Earthy Salts.			
1	8¼	3½	½	None.	Large.	30	Merck's "Medicinal," Darmstadt.	10
2	13½	6⅞	1⅞	Trace.	Moderate.	100	Marchand's "Medicinal," New York.	15
3	1½	½	0	Small.	Large.	150	McKesson & Robbins, New York.	10
4	15	14¾	11½	None.	None.	6	Oakland Chemical Company, N. Y.	15
4a	15	13	9½			7½	" " " "	15
5	13	8	1⅝	None.	Small.	7½	Bene's "Standard," Brooklyn, N. Y.	15
6	8½	8	2	Small.	Moderate.	20	Powers & Weightman, Philadelphia.	No claim.
7	7	6¾	3	None.	Moderate.	8	Mallinckrodt Chemical Co., St. Louis.	15
8	3½	3½	1	Large.	Large.	10	Peuchot, New York.	10
9	11½	11½	11	NONE.	NONE.	3½	LARKIN & SCHEFFER, ST. LOUIS, MO.	10

"The above table is as it should have appeared in the N. Y. Medical Journal, of Nov. 26, 1892.

Dr. S. S. Wallian states: No. 9 is an almost ideally perfect product, and at the same time shows 15 p. c. greater volumetric strength than is claimed for it

LARKIN & SCHEFFER'S PRODUCT IS U. S. P. 1890.

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NEW YORK

Manufacturers of Typical Pure Essential Oils and Chemical Preparations guaranteed to conform to the strictest pharmacopœial or scientific requirements, whether designed for use in medicine or in the arts. Importers of Pure Essential Oils and Fine Drugs.

Office: 34 Barclay St., New York.
Factories and Scientific Laboratories: Garfield, N. J.

Branch of SCHIMMEL & CO., Leipsic and Prague

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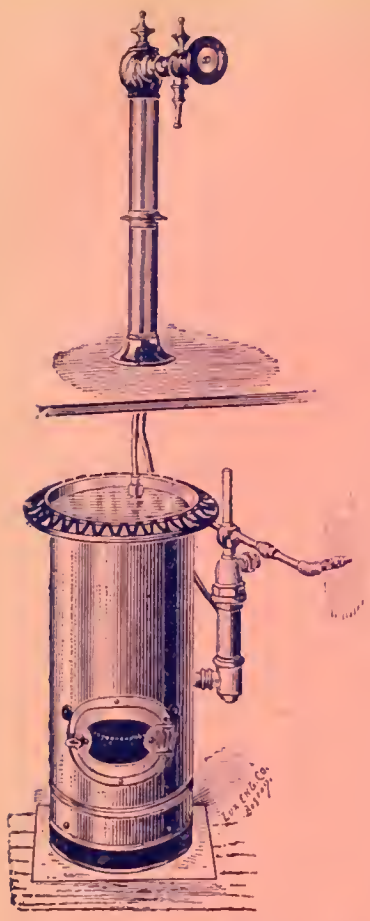

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PREPARED ONLY BY

S. C. WELLS & CO., Le Roy, N. Y.

For full particulars concerning Cash Register and Show Case, address the above.

MENTION THE ERA.

PROF. ANDERSON'S

STABLE SIZE . . DERMADOR

A LINIMENT FOR MAN AND BEAST.

Send to the Proprietors

D. Ransom, Son & Co.

BUFFALO, N. Y.

For a Handsome, Colored Lithograph of

NANCY HANKS

AND THE

HORSEMAN'S HANDY BOOK OF INFORMATION. FREE.

Stable Size Contains 10 Ounces.

PRICE, 75 Cts. RETAIL.
$5.55 PER DOZEN.

ORDER OF YOUR JOBBER.

CUSHMAN'S

MENTHOL INHALERS

SELL ALL THE YEAR.

THE FIRST Inhalations stop sneezing, snuffing, coughing. This relief is worth the price of one Inhaler, and is the first step toward a cure. Continued use will complete it.

THE BEST way to sell an inhaler is to let your customer try it. It proves what you say.

SATISFIES The cool, exhilarating sensation following its use is a comfort to travelers by rail or boat.

PEOPLE that are always sick on the water are made happy with it. An ideal remedy. Loved by all that use it.

Prevents and cures **SEASICKNESS.**

ALL WHOLESALE DRUGGISTS recommend this Inhaler and solicit your order, because it contains enough pure Menthol to thoroughly medicate the air passing through it, and produce the desired effect.

Order of them, and send your label for address on 250 Japanese napkins for your soda fountain, books, cards, etc., to—

H. D. CUSHMAN, Manufacturer,

MENTION THE ERA. **THREE RIVERS, MICH.**

S. G. P. O. Stewart's Gipsy Pile Ointment.

OVER 1,000 TESTIMONIALS FROM PHYSICIANS.

Druggists cannot praise the ointment too highly. See testimonials in Philadelphia Medical World. Profits large. Retails 50c. Wholesales 25c. Express or postage prepaid. Address—

FRED W. STEWART, Oswego, N. Y.

WHITE DROPS.

Recommend Russell's White Drops for Babies suffering from Wind Colic, Restlessness, Acidity of the Stomach, Cholera Infantum, and kindred complaints. Retails 25c a bottle; wholesale $1.75 per doz. Mfg'd by—

THE RUSSELL MEDICINE CO., PROVIDENCE, R. I.

Sold by all Jobbers.

DR. HOXSIE'S

CERTAIN CROUP CURE

A preventive as well as cure for all congestive and inflammatory attacks to throat and lungs. *Tastes pleasant; does not contain opium; will not nauseate.* **Retail Price, 50c per bottle.**

To introduce this great remedy we will send 1 doz. bottles to any druggist *once*, for $3.63, and prepay express charges; also include *one extra bottle, FREE.* **Cash must accompany order.**

A. P. HOXSIE, Mfr., BUFFALO, N. Y.

Mention the ERA.

PILES PARMELEE'S PILE SUPPOSITORIES.

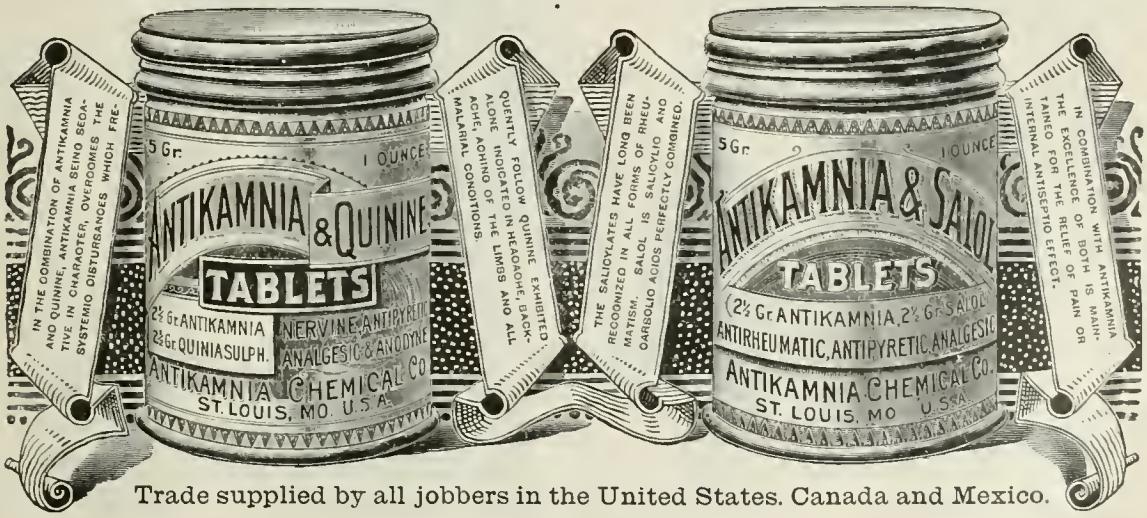
An effective remedy for all forms of Piles. Druggists find them good sellers wherever introduced. Testimonials from Physicians, Druggists and users. $3.50 per doz; 50c retail. Express paid. Advertising sent. **E. M. PARMELEE MEDICAL CO., Dansville, N. Y.**

Dr. Lord's Specific FOR Colds

The greatest cure on earth, and the greatest seller of the age. Recommended by Physicians. Kept by all wholesalers.

We offer big inducements to Druggists. Correspondence Solicited.

THE LORD REMEDY CO., Worcester, Mass.



Trade supplied by all jobbers in the United States. Canada and Mexico.

PROPRIETARY ARTICLES.

PROPRIETARY ARTICLES.

The Scates Plan

has the endorsements of leading Pharmaceutical Journals and Druggists.

Undoubtedly the best plan yet devised for the retail druggists.

I think the Scates Plan the best arrangement ever made for the interests of the retailer. The goods are having a rapidly increasing sale with me.

Yours truly,
KING S. RAYMOND,
Cumberland Mills, Me.

Your certificate came to-day as agreed. There is a demand for Lax-Ive and Tonic. Your unique advertising came to-day and got the people excited.

J. S. NESBITT, Druggist,
Bergholz, Ohio.

I think your plan is a good one. I shall want one more dozen first of next week.

F. H. FRENCH,
Hartford, Vt.

J. C. Scates, of the Scates Medical Co., Westbrook, Me., will gladly furnish further information to parties who desire it.

REMEMBER THE NAME.

The Wonder of the World.

FOR COMPLEXION, SKIN AND FLESH

"Leaurelle Oil Balm" possesses peculiar properties, preventing tendency to

WRINKLES, OR AGEING OF THE SKIN,

Withering or Drying up of the Flesh and Skin.

THE MOST ELEGANT TOILET ARTICLE.

Handsome Features are of no avail if the nose is red, complexion cloudy, skin coarse grained or dotted with Pimples, Black Heads, Blotches, or Freckles. LEAURELLE OIL BALM, the great beautifier, will smooth and clear the most annoying skin or complexion, gives a rosy tinge, a healthful glow and freshness, banishes Tan, Sunburn. 50c. and $1.00 size. Send for Price List.

E. S. WELLS Manufacturer and Proprietor,
710 and 712 Grand st., Jersey City, N. J.

WELLS' HAIR BALSAM.

Restores Gray Hair to its Natural Color.

A Color Restorer,
A Hair Grower,
A Hair Beautifier,
A Hair Dresser,
A Hair Strengthener,
A Hair Cleanser.

All in one. No grease or oil. Stops the hair coming out, removes dandruff. 50c. size, $4.20 per dozen; $1.00 size, $7.20 per dozen. Ask your jobber for it.

E. S. WELLS, Chemist,
JERSEY CITY, N. J., U. S. A.

"Rough on Rats"

The greatest Rats, Mice, Insect and Bug destroyer on earth.

Is sold all around the world, is the most extensively advertised and has the largest sale of any article of its kind on the face of the globe. Beware of imitations. Have a suspicion of any dealer offering substitutes said to be as good. 15c. and 25c. sizes in wooden boxes only. $1.00 size in card board boxes. $1.00, $1.50 and $9.00 per dozen.

E. S. WELLS, Originator "Rough on" Preparations.

710-712 Grand St., - Jersey City, N. J., U. S. A.

Rheumacura

TRADE MARK

A SURE AND PERMANENT CURE

FOR

Rheumatism, Gout and Lumbago.

Send us a list of your customers who are troubled with any form of these complaints, and we will drum them up for you, sending you the business.

McKINNIE & CHESSMAN MFG. CO.,
PITTSBURGH, PA.

CAN YOU MAKE $1.50

Any Easier?

Send us 100 Names of Heads of Families

IN YOUR TOWN

making up the list from your books or the directory, and we will at once send you

6 RAYMOND'S PECTORAL PLASTERS

FREE

We also send advertising matter with your imprint to all names on the list you send.

This offer is to druggists only, and applies only in towns where there are not more than 50 drugstores.

RAYMOND & CO.,
62 Carroll St., BROOKLYN.

Raymond's Pectoral Plasters will positively cure Whooping Cough.

SANTAL MIDY

CAPSULES

CHEMICALLY PURE.

OLEUM SANTAL (Midy) always gives satisfaction in Gonorrhœa and Cystitis. The oil is distilled by Midy's process, from the best freshly-cut Mysore Sandal Wood, and is vastly superior to commercial sandal oil, copaiba, cubebs, etc. Original bottles contain 40 capsules of 5 minims each—they are value for money, and pay to sell.

DEPOTS:

PARIS: GRIMAULT & CO. | **NEW YORK:** E. FOUGERA & COMP'Y.

How is This?

We will put you up 3 dozen **Dead Certain Corn Cure,** with your name and address on, for **$3.00,** in W., T. & Co.'s patent corn cure bottles—with brush attached.

This is the best corn cure in the world, and easily retails for 25c.

Cash must accompany any order.

T. E. FRASER & CO.,

Wholesale Druggists, 54th St. & 2nd Ave.,

NEW YORK CITY.

Yellow Pine Compound

INFALLIBLE REMEDY FOR

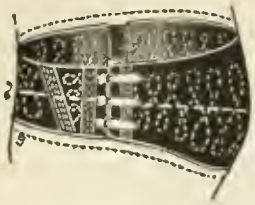
RHEUMATISM

$18 per dozen. 6% for cash.

FOR SALE BY

YELLOW PINE EXTRACT CO.,
ALLEGHENY, PA.

DR. EDISON'S



OBESITY PILLS, OBESITY FRUIT SALT AND OBESITY BANDS.

TO RETAIL DRUGGISTS.—We beg to call your attention to our extensive advertising in the papers, of Dr. Edison's Obesity Pills, Obesity Fruit Salt, and Obesity Bands. Shall we send you a show card for your window?

PRICE TO RETAIL DRUGGISTS.

Dr. Edison's Obesity Pills at $18.00 per doz., less 25 per cent..... $13.50
Dr. Edison's Obesity Fruit Salts, per doz. net 9.60
Dr. Edison's Obesity Bands, 25 p.c. off retail price. (See price below.)

PRICE TO CONSUMER.

Dr. Edison's Obesity Pills retail at $1.50 per bottle.
Dr. Edison's Obesity Fruit Salts ret. at $1. per bot.
Dr. Edison's Obesity Bands: Our regular Obesity Band, any size up to 36 in., is $2.50; 10 cts. extra for each additional inch in length.

Your wholesaler allows the trade 25 per cent off retail price. Send for illustrated catalogue, and eight-column article on Obesity.

Respectfully, LORING & CO.,
Office and Store, 2222 Hamilton Place. BOSTON, MASS.

Commission Merchants, General Agents for United States for Dr. Edison's Obesity Pills and Non-Electric Anti-Obesity Bands. Loring & Co.'s Proprietary Articles.

Offices and Stores:
2222 HAMILTON PLACE, DEPT. K, BOSTON.
42 WEST TWENTY SECOND ST., DEPT. K, NEW YORK.
115 STATE STREET, DEPT. K, CHICAGO.

PROPRIETARY ARTICLES.

A : RARE : OFFER

TO INTRODUCE

Mattern's Headache Powders

We will give a copy of the

ERA DOSE BOOK

FREE

With an order for

1 Dozen Mattern's Headache Powders,

AT 75C PER DOZEN.

The book alone is worth the price. It is a Key to the U. S. Pharmacopœia, and indispensable to every druggist. Inquire of your jobber, or send direct to—

W. E. MATTERN,
1064 Millard Ave., Chicago.

RHODE'S KUMYSS

The only Kefir Kumyss in the market. Packed in Cases of 6 and 12 Qt. Bottles each, $4.00 per doz, less 15% to the trade.

R. E. RHODE,
MFG CHEMIST,
504 N. Clark St. CHICAGO.

MENTION THE ERA.

THE NEW

U.S. Pharmacopœia

Is now Ready for Delivery,

and we are prepared to furnish copies at the following prices, which include postage.

Cloth,	- -	$2.77
Leather,	-	3.27
Leather (interleaved),		4.50

Be sure to state which style you want, and send remittance with your order.

D. O. HAYNES & CO.,
Book Department,
Box 583. DETROIT, MICH.

BOSTON PETTY LEDGER

25,000 SOLD.

"Boston" Ledger
The Handiest and Best Ledger Made.
1000 Billheads
Ruled on 2 Sides.
Binder & Index
Cloth and Leather Covers. All for

$3.50

Orders by Mail promptly filled. We pay Exp charges when Cash accompanies the order

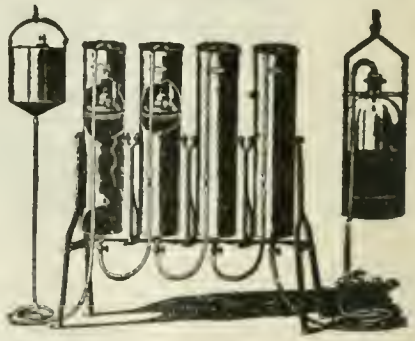
By referring to the above cut you will notice the binder is so arranged you can remove any bill, or any section, without disturbing the others. The alphabetical index enables you to see at a glance, the bill of any customer, and when paid can be easily removed, a duplicate remaining in the Ledger. You make no mistake in getting the

"BOSTON" PETTY LEDGER,

as it is the only book needed. Once used, always used. Send for Circular and Sample Pages.

A. G. MOORE & CO.,
47-49 Court St.,
MENTION ERA. BOSTON.

ANDERSON'S PERCOLATOR



Our Percolator has now been before the trade for five years and has during that time met with constantly increasing success. Write for our complete catalogue giving full description with testimonials from many who are using them. They will save you money.

Book of Formulas Free.

ANDERSON MFG. CO.,
DETROIT.

COOPER'S

Floral Dentine

FOR THE

Teeth and Breath

Is the Best Dentine in the World.

Prevents the Decay of the Teeth.
Renders the Teeth Pearly White.
Removes all Traces of Tobacco Smoke.
Is perfectly Harmless and Delicious to the taste.
In Collapsible Tubes only.

PRICE, 25 CENTS.

TO DRUGGISTS.

We will send you 3 dozen Floral Dentine and 150 samples with your name and card printed on them, for only **$4.50.**

The samples will sell the goods, and you make a clean 100% profit.

Correspondence solicited. Address—

COOPER & HARDENBURGH,
KINGSTON, N. Y.

A LARGE INVESTMENT is not required to carry

CONNOLLY'S
CROTON OIL
PLASTERS.

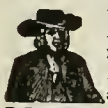
A SMALL INVESTMENT in them will pay any druggist not only by yielding a good profit but by turning the drift of future business in them their way.

WHOLESALERS HAVE THEM.

JOEL A. CONNOLLY PLASTER CO.,
FIELD'S CORNER, BOSTON, MASS.

The Pharmaceutical Era is issued *semi-monthly*—24 copies yearly. It contains 48 pages of reading matter in each issue, 1152 pages per annum. All matter in each copy is carefully classified and fully indexed. The most *complete* drug paper published. Subscription only $2 per year in advance. Address D. O. Haynes & Co., Publishers, Detroit, Mich.

QUAKER CATARRH CURE



Cleanses the Nasal Passage. Allays Pain and Inflammation. Heals the Sores. Restores the Senses of Taste and Smell. IT CURES

HAY FEVER! TRY THE CURE.

Not Like any Other.

Is applied into each nostril direct to parts affected and is pleasant. Price 50 cents at Druggists, by mail 60 cents.

QUAKER MEDICAL ASSOCIATION,
ST. PAUL, MINNESOTA.

Calisaya La Rilla

AN EXQUISITE

CORDIAL OF CALISAYA

SELLS RAPIDLY:

1st. On account of its medicinal value as a tonic; no other calisaya is as rich in the active bark principles.

2nd. On account of its delicious taste and stomachic qualities when taken as a beverage with soda, vichy, etc.

3rd. On account of its originality; it is unlike any other in appearance and taste, and is itself inimitable.

4th. On account of its attractive appearance.

5th. On account of the extensive advertising in the most select, popular and medical journals.

6th. On account of its being found in the stock of all wholesalers.

SOLE MANUFACTURER

CHAS. ALLEN REED,

9 CLIFF ST.,

NEW YORK.

MENTION THE ERA.

PRESTON OF NEW HAMPSHIRE

anticipates extensive advertising of the famous Portsmouth Specialties in the spring. This advertising will be specially directed toward New England at first, but may influence a demand throughout the country.

Drop a line to Preston and find out about the Specialties. They are bound to be sellers.

ANDREW P. PRESTON,
PORTSMOUTH, N.H.

NEW GERMICIDE AND DISINFECTANT,

SULFURINE.

Concentrated solution of sulphur; no acid or alkali. Highly endorsed by physicians for Diphtheria, Sore Throat, Rheumatism, Skin Diseases, Sweating and Sore Feet. Superior to Peroxide of Hydrogen for Diphtheria. Destroys the membrane and heals the diseased surface.

A perfect antiseptic mouth wash for dentists.

1 bottle gives 9 sulphur baths equal to those at the most celebrated springs. Removes all odors from the body.

Sample bottle sent free to any physician or dentist who sends us his professional card.

THE HYGIENE OF THE HAIR preserved by using SULFURINE SOAP. A perfect toilet and medicated soap combined; exquisitely perfumed. Removes Dandruff and prevents hair from falling out. Highly medicated with Sulfurine, as we actually use Lanoline to carry the medication. Special discount given to druggists only to prevent cutters from handling it.

SULFURINE TOILET CREAM removes wrinkles.

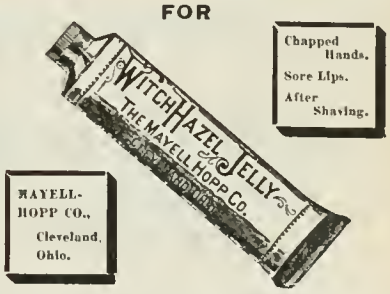
Sulfurine Antiseptic Healing Cream for open sores, ulcers, ulcerated and itching piles.

Manufactured only by—

THE SULFURINE CO.,
3407 STATE ST., CHICAGO

WITCH HAZEL JELLY

FOR



Your jobber has it, or we will furnish direct.

MENTION THE ERA.

$4.20 for $2.

To extend the sale of Flag Salt, we will send 1 doz. 25c boxes, 1 doz. 10c packages and 50 samples, all by express, *charges paid*, for $2.00, cash with order.

The samples sell the goods, and you more than double your money. Our remedy is safe, certain, quick, pleasant, and delights all who try it. Sample box free. Address—

The Flag Salt Remedy Co.,
Savannah. New York.

PROPRIETARY ARTICLES.

STATE OF MICHIGAN.

COUNTY OF BRANCH.

OFFICE OF REGISTER OF DEEDS

M. B. WAKEMAN.

Coldwater, Mich, Nov. 10, 1893.

DR. A. L. WORDEN, DETROIT, MICH.

DEAR SIR. Received 1 dozen bottles of Protectio O. K. Enclosed find draft in payment for same. I cheerfully recommend Protectio to any who have children who have sensitive throats. My eldest boy was a great sufferer with throat trouble up to a year ago, when I commenced using Protectio on account of the prevalence of diphtheria here. He is now well and strong and only once in a while has any trouble, and when he does Protectio brings him out all right. It is certainly a wonderful remedy, and I am thankful to you for its production. I am, Yours truly

G. A. NICHOLS.

PROTECTIO. TRADE MARK

$9.00 per dozen. Retails at $1.00 per bottle.

A. L. WORDEN, M. D., Detroit, Mich.

Live . . Druggists.

If you will send us 10 or 12 names of customers who are in horse breeding line, including liverymen, we will send them trial packages of Quinn's Ointment, complimentary, and write personal letters to call on you for our regular size. Address,—

W. B. EDDY & CO., WHITEHALL, N. Y.

PAPER BOXES

OUR SPECIALTIES:

BOTTLE CARTONS,
FOLDING PAPER BOXES,
DRUGGISTS SLIDE BOXES.

Write for samples and estimates on anything in the paper box line; it will pay you.

THE S. B. PAPER BOX CO.,
SOUTH BEND, - - IND.

TONKA-TALPA SOAP

THE STEWART CHEMICAL CO., Cincinnati, O.
ALSO PROPRIETORS OF
Stewart's Pine Tar Salve; Stewart's Arnica Tar (for animals);
Stewart's Antiseptic Pine Tar Salve (for Physician's Use).
These are Salable Goods which Every Druggist should handle

Stecher's "Stick 'Em" Fly Paper.

Old customers stick to it and new ones take to it. It outsells others. It is the largest. Supplied by wholesalers and the manufacturer—

HENRY W. STECHER,
CLEVELAND, O.

What do you Think Of this Offer?

I will, upon receipt of $2.00, postal note or N.Y. draft, send to any respectable retail druggist in the U. S., 1 dozen HOLLOWAY'S HERB TEA, the great remedy for constipation and blood disorders, 25c size; also an elegant, 4-line, self-inking rubber stamp, with dealer's name and address, ink and brush, worth $1.50, 250 sample packages of the Tea, counter wrappers, etc. Positively no notice taken of orders not accompanied by cash.

Address—

GEO. W. HOLLOWAY,
807 N. Salina St., SYRACUSE, N.Y.

The Children's Comfort. Le Confort des Enfants.

A safe and reliable remedy for the ailments of children during the teething period. A sure preventive of Cholera Infantum. No sediment. Clear as crystal.

GEO. E. FAIRBANKS, Druggist,
No. 10 Front St., WORCESTER, MASS.
Sole proprietor. Send for circular.

ESTABLISHED 1849.

E. FOUGERA, SOLE PROPRIETOR Brooklyn, New York.

LANCELOTS CIGARETTES FOR ASTHMA

ORDER FROM YOUR JOBBER OR E. FOUGERA DIRECT.

Nelson Morris & Co.,

CHICAGO,

MANUFACTURERS OF

Solid and Fluid Ext. of Beef

Superior to all other brands.
Handsomest Packages.
Lowest Prices.

Ask your jobber or send order to us direct.

NELSON MORRIS & CO.

Up-to-Date

Merchants sell SPOTINE. People buy it. A great many people buy it. They try it. They like it. They send and buy more. They write nice letters about it.

SPOTINE FOR SPOTS AND STAINS.

Send for Sample and Special Offer to Dealers to introduce it.

PRICE, $2.00 PER DOZEN.

Wire Stand, Placards, Leaflets and Samples with First Orders.

SOLD BY JOBBERS.

L. B. SUTTON, MANUF'R,
NEW CANAAN, CONN.

We know of no better way to increase our profits, and the profits of the retail drug trade, than by spending, during 1893,

HALF A MILLION DOLLARS

in advertising, and we intend to do it.

We appreciate the interest which druggists generally have taken in the sales of our remedy, Syrup of Figs, and in refusing to sell the cheap, non-advertised imitations, and in return we shall give our best efforts to maintaining full prices according to the A. P. A. Plan, and with the organization and co-operation of retail druggists, as approved by their representatives and the N. W. D. A. at Montreal, we anticipate thorough success.

We are, and have been for a long time past, refusing to sell to advertising cutters and department stores, and are pleased to be able to state that our sales are growing larger every day, having disposed of nearly three million bottles during 1892.

THE UNITED STATES COURTS

have recently decided that the name Syrup of Figs, or Fig Syrup, as applied to a medicinal compound, is a legitimate trade-name, and that we are entitled to its exclusive use. As the question has been decided in our favor, we shall expect all dealers to respect our legal rights, and to assist us in preventing the sale of medicinal preparations under our trade-name, Syrup of Figs, or Fig Syrup, or any colorable imitation thereof, and we feel confident of the hearty good will and support of druggists generally.

We shall appreciate any information which may tend to assist us in maintaining prices, and in protecting our trade-name.

Yours truly,

CALIFORNIA FIG SYRUP CO.,

SAN FRANCISCO, CAL.

LOUISVILLE, KY.
NEW YORK, N.Y.

S. P. 11]

GLENN'S SULPHUR SOAP

GLENN'S SULPHUR SOAP is the *original* and *best* combination of its kind, and the one now generally in use.

For Sale by all Druggists **Beware of Counterfeits.**

Wholesale Depot:

THE CHARLES N. CRITTENTON CO.,

115 Fulton St., NEW YORK.

PROPRIETARY ARTICLES.

We Know Nothing

that equals **Cudahy's Essence of Pepsin** for indigestion.

It is the most agreeable way of taking Pepsin. It is the most prompt in action, and of delightful aroma. Can you imagine pepsin as having a delightful aroma? **Cudahy's has.**

Sample free, if you say that this advertisement prompted you to write.

You should have it in stock.

"Rex" Brand Means

That there will be no nasty, streaky sediment left in the glass to annoy your customer and exasperate you. The man or woman who "feels chilled through" will take a glass of

Good Hot Bouillon

while waiting for a prescription to be compounded, or for a horse car.

"REX" Brand of Beef Extract,

having a delicious aroma and no sediment, is a great custom drawer

In Chilly Weather.

Samples and Prices on Application.

The Cudahy Pharmaceutical Co., So. Omaha, Neb

[S. P. 12]

MERRELL.—CINCINNATI.

A FEW FACTS

Relative to "imitations" and "substitutions" may be considered at this time.

THE EFFICIENCY

Of the prescription is tangible evidence of a physician's ability to cope with disease in its various phases.

THE REMEDY PRESCRIBED

Is the instrument through which he expects to accomplish certain definite results.

The imitation of well known and approved remedies, and the substitution of cheaper, and hence (almost invariably) inferior compounds, casts discredit both upon physician and druggist.

THE WM. S. MERRELL CHEMICAL CO.

Aim to throw around their preparations every safeguard possible, to insure satisfactory results to **the physician who prescribes** and **the druggist who dispenses** the products of their laboratories.

SALES IN BULK

Are therefore discouraged.

Prices in all cases are made as low as consistent with best qualities and a reasonable return for ability, skill and long experience.

They therefore encourage the purchase of their preparations in original packages, bearing the stamp and carrying with it the responsibility of the manufacturer.

Imitation and substitution **are directly** and **almost entirely responsible** for the growing disposition on the part of physicians to do office dispensing. The concurrent testimony of the most successful dispensing pharmacists goes to prove that faithful adherence to the expressed or implied preference of the customer form the most substantial basis of an honorable and profitable business.

THE WM. S. MERRELL CHEMICAL CO.

Solicit the co-operation of all druggists working on the "platform" outlined above.

AT THIS SEASON

Merrell's Elix. Pinus Compositus.
Boro. Glyceride, 50% solution.

THE WM. S. MERRELL CHEMICAL CO.

CINCINNATI. NEW YORK.

ARTHUR J. CONNER & CO., BOSTON, MASS.

[S.P. 18.]

CH. MARCHAND'S TRADE MARK.

GLYCOZONE.

PREVENTS FERMENTATION OF FOOD IN THE STOMACH.
MOST POWERFUL REMEDY FOR HEALING PURPOSES. CURES :

DYSPEPSIA, GASTRITIS, ULCER OF THE STOMACH, HEART-BURN.

Send for free book of 80 pages giving articles by contributors to medical literature.
PHYSICIANS WILLING TO PAY EXPRESS CHARGES WILL RECEIVE FREE SAMPLES ON APPLICATION.
Glycozone is sold only in 4 ounce, 8 ounce, and 16 ounce bottles. Never sold in bulk.

CH. MARCHAND'S
PEROXIDE OF HYDROGEN,
(MEDICINAL) H_2O_2
ENDORSED BY THE MEDICAL PROFESSION.
USED BY THE HOSPITALS OF THE U. S. ARMY.

SOLD BY
LEADING DRUGGISTS.

Prepared only by

Charles Marchand

Chemist and Graduate of the "Ecole Centrale des Arts et Manufactures de Paris" (France)

☞ Mention this publication.

Laboratory, 28 Prince St., New York.

ADVERTISEMENTS.

WE ARE NOW IN OUR NEW LABORATORY

BETTER EQUIPPED

THAN EVER TO FILL

YOUR ORDERS FOR

HIGH-GRADE PHARMACEUTICALS

Have you received our NEW ILLUSTRATED CATALOGUE ? If not, write for it.

NELSON, BAKER & CO., DETROIT, MICH.

[8. P. 14.]

WM. R. WARNER & CO.'S

SUGAR COATED

	Per lb.
Cathartic Co., U. S. P.	$1.00
Cathartic Co., Improved	1.00
Cathartic Co., Active	1.00
Warner's Veg. Liver Pills— 1,000	.85
Aromatic Cachous	1.15
Compressed Chlor. Potash	.38
Warner's Little Cathartic Granules— 1,000	.85
10,000	8.00

A SUPERIOR SMALL LIVER PILL.

Supplied by all the Leading Wholesale Druggists.

ADVERTISEMENTS.

LANOLINE

The Only "True" Ointment Base.

is official in the **United States Pharmacopœia**

as

"Adeps Lanæ Hydrosus."

Importers and Sole Licensees for the United States,

Schulze-Berge & Koechl,

79 Murray Street,

New York.

Beware of all Imitations and Substitutes.

[S. P. 15.]

NOWADAYS

FRIENDSHIP IS A GREAT FACTOR IN BUSINESS.

All things being equal, a man will order PAINT from YOU, because you are his friend; he knows you—trusts you. Every man wants to make his business a pleasure, and to do so must conduct it with as little friction, delay and annoyance as possible. WE CAN HELP YOU TO HELP YOURSELF. HOW?

1ST—Send for our List and Sample Cards.

2ND—Send us a sample order for a FULL LINE of our PAINT, COLOR, VARNISH, ENAMEL, STAIN, GLASS and BRUSH SPECIALTIES FOR DRUGGISTS.

We will provide you with a full line of unequalled advertising matter, including signs, show cards, sample cards, flyers, circulars, etc., ALL BEARING YOUR NAME, BUSINESS CARD AND ADDRESS.

WE GUARANTEE THE PAINT, ETC., and you save time, money, annoyance and memory, and ADVERTISE YOURSELF—by buying all from one house.

Practically yours,

JOHN LUCAS & CO., Manufacturers,

PHILADELPHIA AND NEW YORK.

DROP US A POSTAL.

Western Office: 174 So. Clinton St., CHICAGO.

Mention the ERA.

ADVERTISEMENTS.

THE WORLD'S COLUMBIAN EXPOSITION

—AWARDED—

HIGHEST PREMIUM

—TO—

THE TILDEN COMPANY

ST. LOUIS, MO., NEW LEBANON, N. Y., NEW YORK CITY,

—FOR THE—

"EXCELLENCE AND PURITY"

—OF THEIR—

Fluid Extracts, Pharm. Preparations and Specialties.

PRICES CURRENT FURNISHED UPON APPLICATION.

[S. P. 16.]

W. T. & CO.

No. 3 Steam Vaporizer.

For the application of warm, medicated vapor
in the treatment of the Throat, Lungs,
and Nasal Passages.

ALSO FOR DISINFECTING OR PERFUMING APARTMENTS.

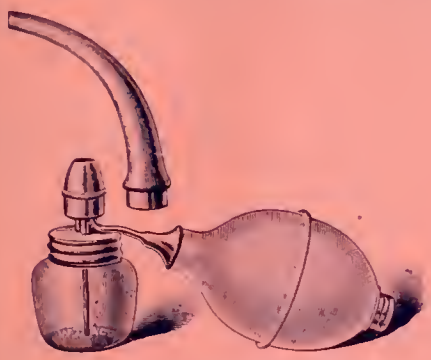
A sponge moistened with the medicinal liquid to be used, is placed in the cylinder at the top of the boiler. The vapor, passing through the sponge, is impregnated with the drug before being inhaled by the patient.

PRICE: $2.50 EACH.

Discount to the Trade, . . . 50 per cent.

W., T. & Co. No. 30

VASELINE ATOMIZER.



PRICE, $12.00 PER DOZEN.

Discount to the Trade, 50 per cent.

W., T. & Co.

No. 1 INHALER

WITH RUBBER TOP AND GLASS FITTINGS.

The superior finish, handsome and convenient shape, and low price of this Inhaler, render it the most desirable article of the kind in the market.

EACH IN PAPER BOX.

Price, complete, - $8.00 per doz.

Discount to the Trade, 50 per cent.

DRUGGISTS' SUNDRIES.

WHITALL, TATUM & CO.,

MANUFACTURERS OF

Druggists', Chemists' & Perfumers' Glassware,

MANUFACTURERS, IMPORTERS AND JOBBERS OF

Druggists' Sundries.

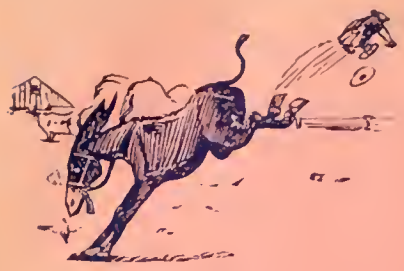
PHILADELPHIA, 410-416 Race Street.

NEW YORK, 46 & 48 Barclay Street.

BOSTON, 41 & 43 Broad Street.

A full line of Samples of our Goods can be seen at our Chicago Salesroom, No. 221 E. Randolph Street.

[S. P. 17.] MENTION THE ERA.



THIS FELLOW GOT BEHIND

AND

WENT UP.

That is just what you will do too, if you don't keep abreast of these rushing times—they are so all-fired rushing that you can't afford to lose any opportunity that may crop up to make money. Now, we want to tell you how to make some of that "filthy lucre." Just make up your own toilet preparations, such as tooth-wash, powder and paste, glycerine jellies, almond paste (there isn't as much of that made as would sell), etc., and use our **Bottle Stoppers** and **Collapsible Tubes** for packing, display attractively, and see how nicely you can sell your goods, if you make them strictly **first-class.**

Send for samples and prices.

HERO FRUIT JAR CO.,

Gaul and Adams Streets,

PHILADELPHIA, PA.

WESTERN REPRESENTATIVE:
C. W. BAILEY,
25 Lake St., CHICAGO, ILL.

DRUGGISTS' SUNDRIES.

A MERRY CHRISTMAS AND A PROSPEROUS NEW YEAR.

The Greatest Seller . . . .
Last Fall
WAS French's . . . .
Famous . . . .
Perfume . . . .
"Sweet Chimes."
Delicate . . . .
AND Lasting . . . .

. . . WRITE . . .

FRENCH, CAVE & CO.

435 Arch St., Philadelphia,

For their new illustrated perfume list

and Special Offers

For this Fall.

"Sweet Chimes," $4.00 per pint, with 1 Dozen 10c. size, FREE.

[S. P. 18]

STORE FIXTURES

WORKMANSHIP,
FINISH,
PRICE,
ON HONOR.

ONE OF OUR NEW STORES.

DRUGGISTS' SUNDRIES.

Read this Letter:

SHELBURNE FALLS, MASS., Sept. 13, 1893.

JOHN PHILLIPS & Co., Detroit, Mich.

Gentlemen: This will probably be a queer sort of a letter, but from circumstances, unless I make a special trip to Detroit, I see no other way than to write a very frank letter. The facts are as follows: I gave the plan of my store to two firms besides yours, specifications and all the facts just as I gave them to you. Now, one firm quotes me $1200, the next one $900, while your figures are only $505. Now where is the difference? Your plans and specifications as you have sent me are apparently all right, and although you have sent me no exact picture or draught of detail, I felt reasonably sure the work would be properly finished until the figures were brought in by the other two prominent firms. Then the great difference in figures raised a doubt, as was only reasonable to expect. Now explain the situation if you can, and send me a pencil sketch of section of shelving and a section of counter, showing the cornice of shelving, etc. Kindly reply to this at once. Yours very truly,

W. H. ASHMAN.

Also this Telegram:

JOHN PHILLIPS & Co. SHELBURNE FALLS, MASS., Sept. 21, 1893.

Place order with you for fixtures. Look for letter soon.

This Settles It:

SHELBURNE FALLS, MASS., Nov. 15, 1893.

JOHN PHILLIPS & Co.

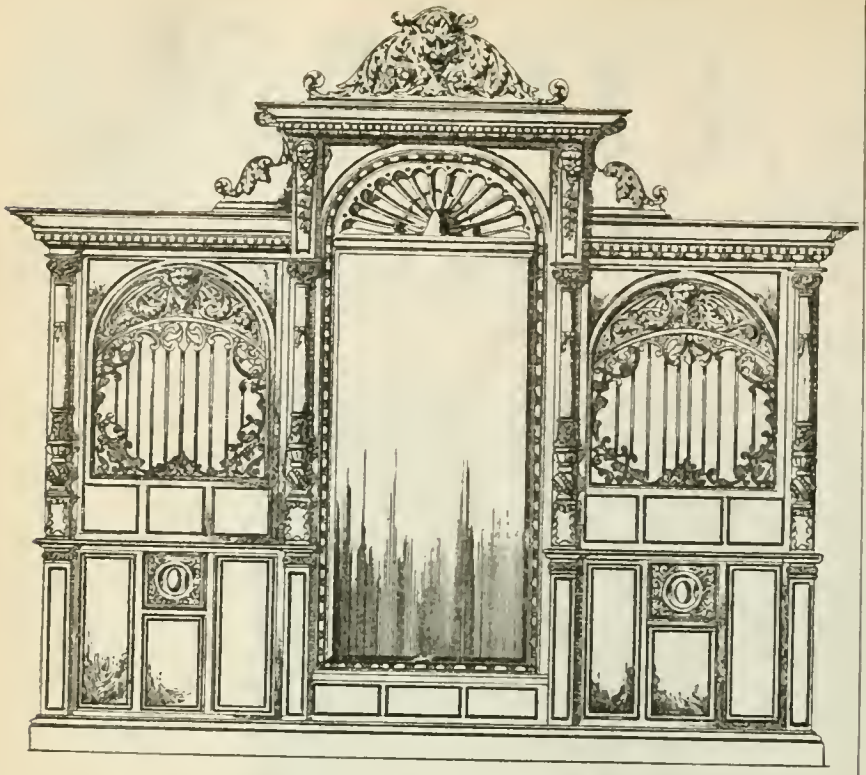
Gentlemen: Yours of the 13th at hand. I am very much pleased with the fixtures. You have my permission to use any correspondence over my name if you choose, in any way that you consider may prove beneficial to you. The fixtures make a very neat store. * * * * In closing will say that I am very much pleased with your treatment, and anything I can do to influence orders your way will be done cheerfully. Yours very truly,

W. H. ASHMAN.

LET US MAKE AN ESTIMATE FOR YOU.

JOHN PHILLIPS & CO., DETROIT, MICH.

DRUGGISTS' SUNDRIES.



IT is safe to assume that one half to two-thirds of the druggists of this country are investors outside of their own business; many not largely, and others to a considerable extent. Unquestionably there is a tendency on the part of thousands of investors to look with favor upon investments concerning the merits of which they are more or less, and often almost totally, ignorant. This was shown in our recent panic, a lack of knowledge causing a lack of confidence, until its force was for a time almost irresistible. This hazardous form of investment is preferred perhaps on account of the disposition of nearly all mankind to exaggerate the possibilities of the unknown. Hence, in the past few years, the attractions of a silver mine in the remote fastness of a Mexican mountain has often outweighed the known security of a mortgage on property in your own town or city. The one affords a dream of dazzling possibility that entirely overshadows the modest certainty of the other. The same rule also holds good with many business men who have made a special mark in their own business and acquired thereby distinction and prosperity. They are seemingly much oftener inclined to invest their surplus capital in outside and even doubtful ventures, than to apply it to the extension and improvement of their own business. This may arise from that "familiarity which breeds contempt." That is to say, knowing their own business so thoroughly they are acquainted with all its shortcomings and undesirable features, while in some other enterprise they hear only of the grand success claimed to have been, or it is expected to reach, without the knowledge of the thousands of vexations and losses which are usually kept in the background. And on the same line the father frequently prefers having his son adopt some other business, the petty trials of which he has never felt, rather than his own, whose burdens have left the scars upon his shoulders. Still, all capital beyond immediate business wants is only valuable to the extent of its earning capacity, and this means an investment of one kind or another. If I could go to the druggists of this country and show to them that I could offer an investment in a Mexican mine, or a land scheme that in five or six hundred trials has never failed to pay less than twenty, and often one hundred per cent, I should be overrun with those anxious to put up their money. When I assure them, however, that this is possible in their own business, where the investment is under their own control instead of far off Mexico, their incredulity is as boundless as though I had informed them that an actual silver mine existed in their own back yard. When hundreds of instances have been cited, showing that under similar circumstances others have met with most remarkable success by adopting the methods of improvement that I suggest, they still hedge themselves in by claiming that their location, their trade, or their case is peculiar, 'till you feel much as you would were you trying to teach one how to swim on dry land. If I could have invested for the druggists of this country, along the line of improving their interior fittings, the thousands they have lost in the past ten years, the same parties would now be wealthier by millions than they are at the present time, besides having cause to be prouder of their business, which they now half despise, and greater content in conducting it. You tell me your business is over-done, and yet I put in a fine store only a few doors from you, and before many weeks it is doing a business equal to or greater than your own. You assure me, in spite of this, that your trade does not fall off. If your trade was already overworked, tell me, please, from whence comes this other trade. You have awakened to make a discovery too late, and you try to recover the horse when you should have locked the stable. Am I warning you in your interest or in mine? Does it make any difference to me whether I fit out your store or your competitors'? If you know me well, you know that I fit stores with a positively defined purpose, and that purpose is to attract and draw trade; how well I accomplish it I leave to my customers to tell. Their success and their prosperity is my guarantee. Wherever you may do business in this broad land you have not far to seek to find some one of my customers whose prosperity has received an impetus at my hand, and who will not hesitate to tell you of the improvement wrought in his business through my efforts in his behalf. He is my friend because I have labored to promote his interests most faithfully and intelligently. That I have succeeded in doing so is the best proof of my ability. The simple ability to fit a drug store, and which may be done by any carpenter, is not the ability that makes me valuable to my customers and to you. It is that understanding and capacity to grasp the situation fully, and to so plan, arrange and execute the work as to place you in a position to command a trade never reached by you before. You may remain incredulous 'till I have secured it for someone else. If your trade is not what you desire, open up a correspondence with some one of my numerous customers in your nearest vicinity; verify these facts and then let me do some planning in your interests. The fitting of your store is a method of advertising, the best, the safest and the surest in the returns it gives of any I know, and I have studied advertising for some years in all its forms. Of the many who advertise how few are able to do it judiciously and successfully. In no line of advertising does it require keener judgment, greater ability or higher discrimination than in this most important of all—store decoration. I have doubled the income of hundreds of customers. Would not such a result interest you?

C. H. BANGS.

342 Washington Street, Boston.
35 Murray Street, New York.
1416 Chestnut Street, Philadelphia.
176 Public Sq., Cleveland.

CACHETS

ABSOLUTELY PURE ✠ INSTANTLY PREPARED. ✠ MOST CONVENIENT

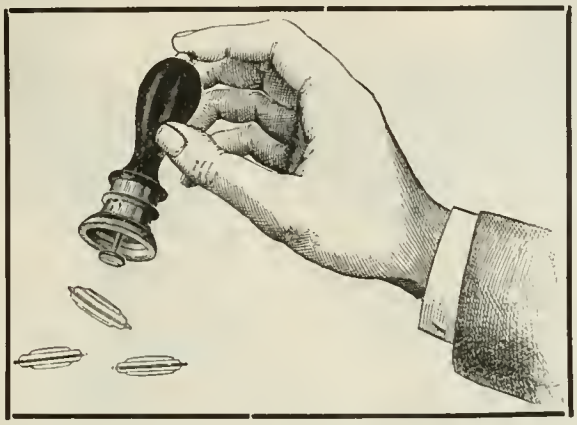


FIG. 5.

EASILY SOLUBLE ✠ PLEASANT AND AGREEABLE ✠ FOR THE PATIENT.

S. CHAPIREAU,

14 Rue de la Perle, - - - PARIS, FRANCE.

This form of medication is exceedingly popular in Europe, where it has, to a great extent, superseded the pill and capsule. The arguments for its use are, greater solubility in the stomach, and a shape which lends itself to the conformation of the throat, making easier the act of swallowing.

By the use of **Chapirean's Cachets** the pharmacist is enabled, upon short notice, to put up powders in a form agreeable to the patient. The outfit necessary for filling **Chapireau's Cachets** is exceedingly simple, easily manipulated and inexpensive. It consists of a small cabinet upon the under side of the lid of which are fastened 10 nickel-plated moulds (Fig. 1). The lower halves of the cachets are placed in these moulds, and "fillers" (Fig. 2) are slipped over the top to insure the even filling of the cachet. Graduated compressors (Fig. 3) are then applied to force the powder into the cachet.

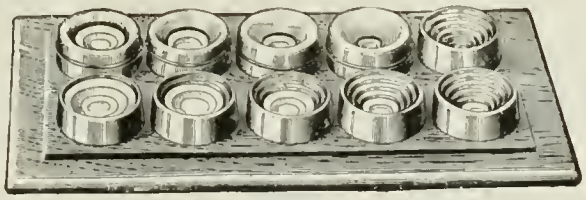


FIG. 1.

FIG. 4.

FIG. 6.

Holders (Fig. 4) are used to pick up the upper part of the cachet, and for moistening and joining to the lower half. An Automatic handle (Fig. 5) is used for handling the holders and ejecting the filled cachet. Fig. 6 is a water cup used for moistening the edges of the cachets.

FIG. 2.

FIG. 3.

The expense for the cachets is practically nominal.

WRITE FOR PRICE LIST AND FREE SAMPLES TO—

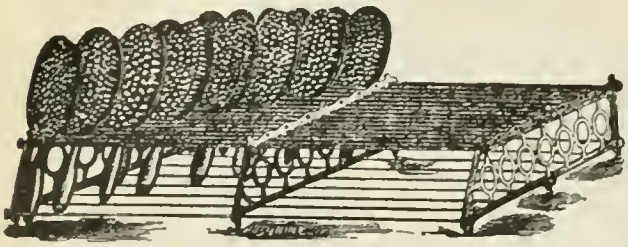
UTARD & COMPANY,

No. 3 Union Square, NEW YORK.

Sole Agents for the United States and Canada.

THE IMPROVED

GRAVES BRUSH RACK.



Prevents all marring of backs and breaking of bristles. 10 dozen brushes can be displayed in a counter space of 19x32 inches, so that each is in plain view. Each brush can be removed without disturbing any other.

Larger Sales. No Shoplifting.
Less Time. More Profit.

Heavy Nickeled Brass and Bessemer Steel.

Will Last a Lifetime.

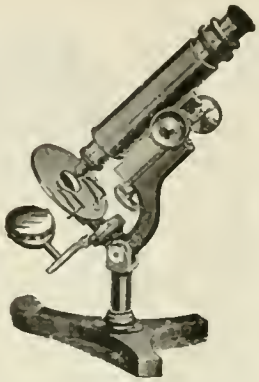
No. 1 Rack, 19x32, $10.00. No. 2 Rack, 19x22, $9.00. Delivered to any part of the country by the manufacturers,—

GRAVES BRUSH RACK CO.,

MENTION THE ERA. ROME, N. Y.

Send for New Catalogue B.

(MICROSCOPES AND SUPPLIES)



handsomely printed on enameled paper, with many new descriptions, new illustrations, etc.

Note the very low prices on slides and covers, etc.

QUEEN & CO.,

Makers of the Acme Microscopes,

PHILADELPHIA.

Laboratory Supplies a Specialty.
Correspondence Invited.

DRUGGISTS' SUNDRIES.

A. H. WIRZ,

913, 915, 917 Cherry Street, : : PHILADELPHIA, PA.

MANUFACTURER OF ALL KINDS OF

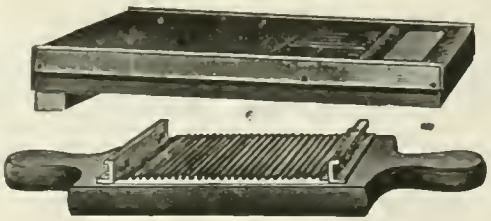
BOTTLE STOPPERS

For Corks and Screw Neck, Liquid and Powder Bottles.

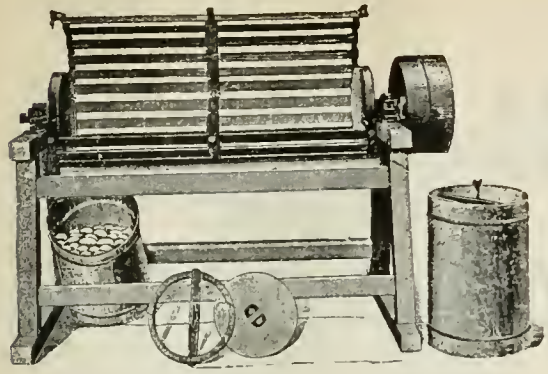
OUR NEW STYLE CAPS NEED NOT BE REMOVED.

COLLAPSIBLE TUBES for Colors, Ointments, Pastes, Perfumes, Lithographic and Printing Inks, any length and diameter.
PILL MACHINES to run by hand or steam power.
Sole Manufacturers of the COOPER PILL MACHINE, with Reversible Plates.
HAND PILL COMPRESSORS, for any size pill.
Suppository, Bougie, Camphor Ice and Cosmetic Moulds.
Metal Syringes and Breast Pumps, and a general line of Metal Goods for the drug trade.

Samples and Prices on application.



Please Order from your Wholesale Dealer.



ALSING'S

PATENT DOUBLE JAR MILL.

THE BEST MILL FOR LABORATORIES.

These mills are alao made single, as well as in 7 different large sizes. They are porcelain lined, so as to keep the material free of contamination, reduce to an impalpable powder without bolting, and are easily cleaned. Write for particulars to

J. R. ALSING COMPANY,
60 New Street, NEW YORK.

THE PICKANINNY PRIZE PUZZLE.

- INTERESTING.
- FASCINATING.
- SELLS AT SIGHT.

Attention of the jobbing trade is called to the above exciting game which is already meeting with immense sales, being entirely original and novel. To play the game, requires placing the silver balls at one end, the pink balls at the opposite end, and the black or Pickaninny ball in the centre.

Two dozen on a handsome Easel Card retail at 10c each Samples by mail at retail price, postpaid. Write for special wholesale prices.

The Standard Flint Glass Works, 1126 & 1128 Charlotte Street, Philadelphia, Pa.

MANUFACTURERS OF
HOMŒOPATHIC VIALS, SCREW CAP VIALS, GLASS SYRINGES, ETC.
WRITE FOR PRICES.

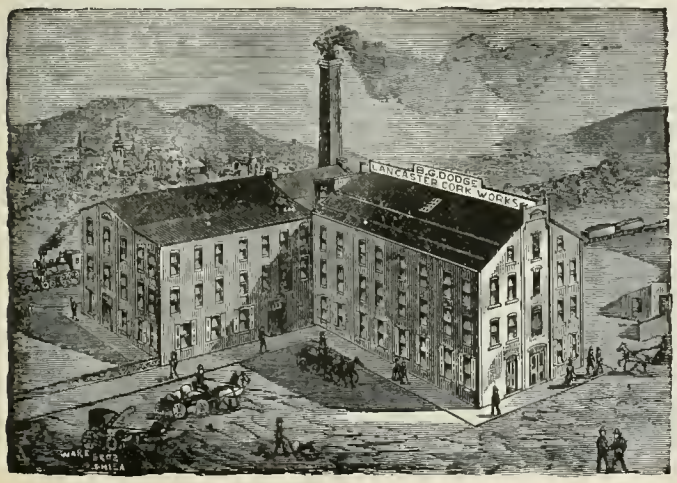
WHITNEY GLASS WORKS.

OFFICES:

PHILADELPHIA. NEW YORK. BOSTON. CHICAGO.

Makers of FLINT, GREEN AND AMBER GLASSWARE

SPECIALLY FOR PHARMACEUTICAL CHEMISTS AND PROPRIETARY MEDICINE MANUFACTURERS.



B. G. Dodge,

Lancaster, Pa.

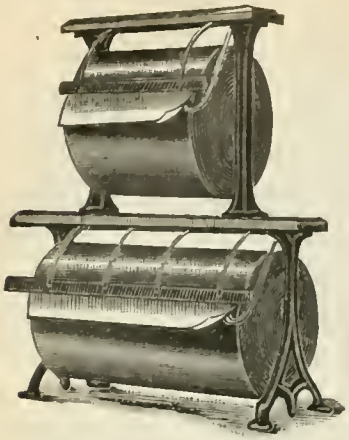
Manufacturer of

CORKS

OF ALL DESCRIPTIONS.

XXX Brand Expressly for Druggists

SEND FOR REVISED PRICE LIST.



Patented July 8, 1884.

THE

ECONOMIC

HOPKING ROLL

PAPER CUTTER

MADE BY THE

American Roll Paper Co.

SAINT LOUIS.

Japan and Hardwood Finish, all Sizes, 6 to 36 Inches,

AT $1.50 EACH.

These cutters have the original Celebrated Hopking Knife and an improved automatic finger for raising the sheet, are made of the best material, well finished, and are put up like cut, also in pyramids of every kind.

THE BEST CUTTER SOLD FOR THE PRICE.

FOR SALE BY ALL FIRST-CLASS JOBBERS.

Tooth Powder Bottle

NO. 602. IMPROVED.

"Time is Money."

The bottle is most easily filled.

IT IS ECONOMICAL.

Delivers only as much powder as may be desired.

CAPACITY:

2¼ OZS. LIQUID.

Patent applied for.

"It is Cleanly."

No powder is thrown on the floor or washstand, as is unavoidable with the ordinary bottle.

Sample Mailed on Receipt of 10 Cents.

PRICE PER GROSS:

$14.40, LESS 33 1-3%.

This bottle is constructed with a screw, spring-bottom cap, which, when removed, leaves the bottle entirely open at the bottom, so it can be filled instantly. The bottom is so made that by a slight touch of the thumb or finger the powder is ejected from the top on the brush, and is not wasted.

FOR SALE BY ALL JOBBERS.

MANUFACTURED ONLY BY

JOHN M. MARIS & CO.

PHILADELPHIA. NEW YORK.

WRITE FOR OUR ILLUSTRATED PRICE LIST.

CORKS

FLOWER CITY CORK WORKS,
ROCHESTER, N.Y.

EXTRA QUALITY XXX,

And Other Brands for Druggists.

TRIAL ORDER SOLICITED.

Mention the ERA.

WRITE US for quotations on anything in the line of

PAINTS and
PAINTERS' SUPPLIES,
or Artists' Materials.

CATALOGUES of either line, with Discount Sheets to the trade, sent on application.

GEO. E. WATSON CO.,
267 State St., CHICAGO.

It will save its cost in a month!

What?

The Remington Pharmaceutical Still.

How?

Write for descriptive circular and THAT will tell you.

John Ogden & Co.,
Walnut and 13th Streets,
Philadelphia, Pa.

JUGS
Best adapted for use of druggists.

Acid Jars
As large as 30 gallons.

Ammonia . . Jars.

Stoneware of every descript'n
Send for Catalogue.

AKRON-CANTON STONEWARE AGENCY,
226 LAKE STREET, CHICAGO.

THE QUESTION IS:

Can you afford to be without the **BOSTON CASH REGISTER?**

It equals book-keeper and cashier in faithfulness of service, and beats them in accuracy of record and correctness of addition. It is a tell-tale on tamperers and a mystery to meddlers. It saves time and money in the end, and very much inconvenience and error all the way along. Most cash registers are only cash registers of the immediate transaction; the Boston cash register is a book-keeper and cashier in metal wheels and levers,—accurate beyond question, as correct as Pike's Arithmetic. Then the price,—it pays for itself in a very little time. No worry, no fretting, no hurry; the day's work is done.

SEND FOR CATALOGUE.

BOSTON CASH REGISTER CO.,
NORTHAMPTON, MASS.

Principal Office; 209 Washington St., Boston, Mass. Please mention ERA.

J. Ellwood Lee Co.,

Manufacturers and Exporters,

CONSHOHOCKEN, PA.

GENERAL VIEW OF THE FACTORIES.

"FIVE PREMIUMS AWARDED."

Five Gold Medals awarded, over all competitors, at the World's Columbian Exposition, on the following items:—

1st. **Hospital Supplies.**
2d. **Surgical Ligatures.**
3d. **Silk Catheters.**
4th. **Levis Metallic Splints.**
5th. **Medicated Gauzes in Glass Containers.**

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FINE PAPER BOXES

FOR

DRUGGISTS, PERFUMERS AND CONFECTIONERS.

W. BUEDINGEN & SONS CO.

Branch Office:
142 Chambers St.,
NEW YORK CITY.

Factory and Main Office:
196-200 N. Water St.,
ROCHESTER, N. Y.

NATIONAL FORMULARY

OF UNOFFICINAL PREPARATIONS.

PUBLISHED BY AUTHORITY OF

The American Pharmaceutical Association.

To meet the demand for standard and uniform formulas for many preparations frequently called for and not recognized in the Pharmacopœia, the American Pharmaceutical Association appointed a committee in 1885 to prepare such a work. The result of the efforts of this committee is now made public.

The book consists of 190 octavo pages and gives 435 formulas; it represents the combined efforts of the best pharmacists in this country; it should receive the hearty endorsement and immediate adoption by physicians and pharmacists, as it undoubtedly will.

The Price of the formulary is: Bound in Cloth, 75 cents; Bound in Cloth, Interleaved, $1.10; Bound in Sheep, $1.10. Sent Post-Paid on receipt of Price.

D. O. HAYNES & CO.,
DETROIT, MICH

Do not fail to post the Doctors who trade with you regarding this NATIONAL FORMULARY. It is The Standard of Unofficinal Formulas for both the dispenser and the prescriber.

IN FULL BLAST!

HAVE YOU SEEN OUR

New Red Star Tooth Wash Bottle?

BEATS THEM ALL.

Send 5 cents in stamps and we will mail sample.

HAVE YOU a private mould? Then let us figure on your ware. Our glass is fine. Workmanship first-class.

T. C. WHEATON & CO.,
MILLVILLE, N. J.

Mention the ERA.

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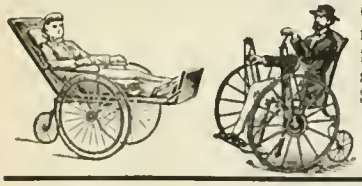

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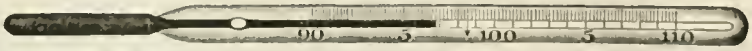

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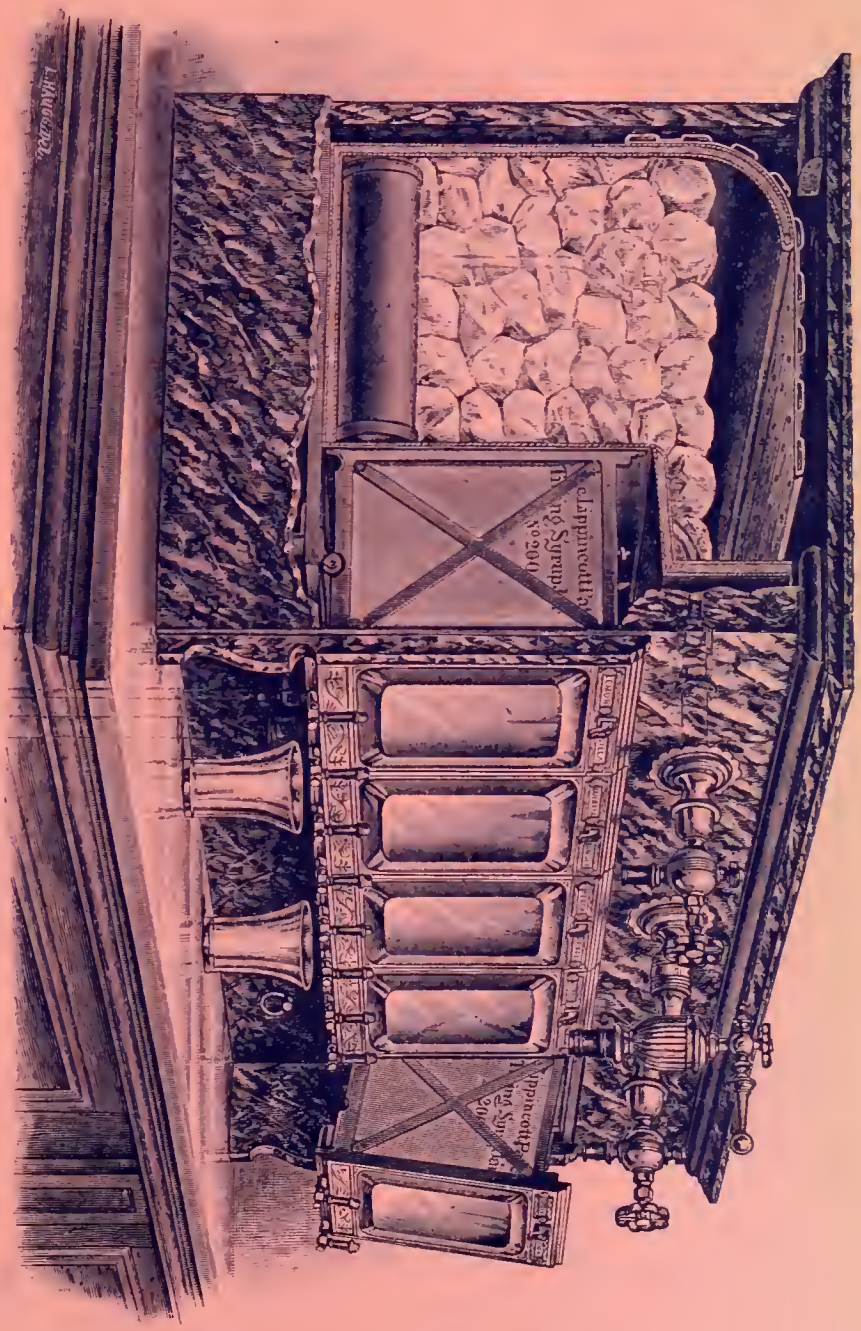

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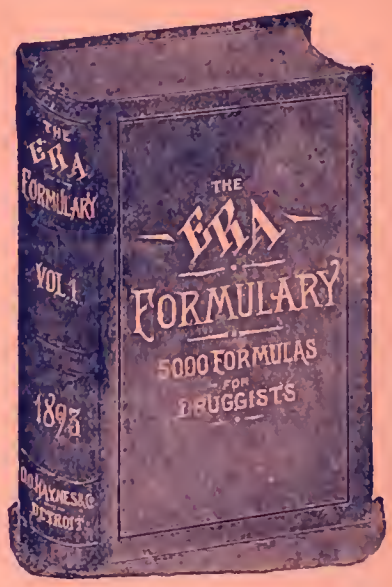

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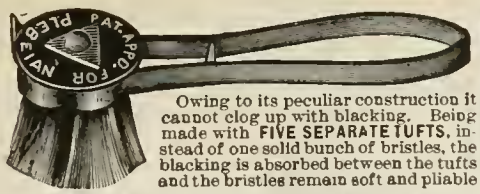

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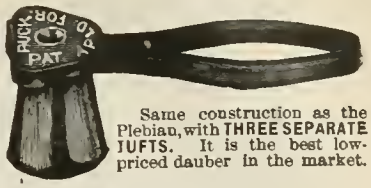

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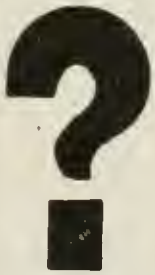

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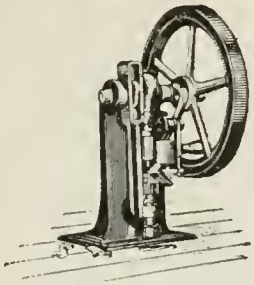

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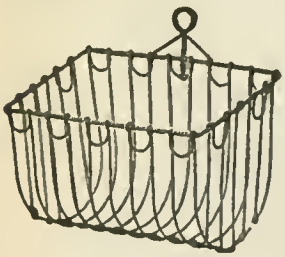

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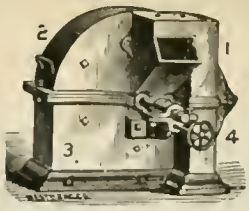

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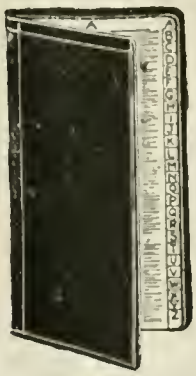

containing over 25,000 words. This work gives the correct orthography and definition of all the words in common use. The illustration gives a fair idea of the shape of the work being especially made to fit the pocket and bound in a style which makes it durable and elegant. This Speller and definer is not reprint, but has been carefully prepared by competent hands to meet the general want for a book of this kind, and for the space it occupies has no superior in the publishing world; containing 320 pages, double column, it weighs 2½ ounces, size 5 x 2½ inches, bound in elegant American Russia Leather and indexed. 50 Cts.

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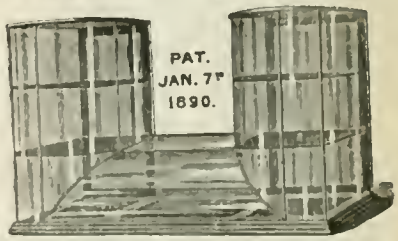

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ACETANILID, *Herf & Frerichs*	lb.	50	55
ACID, Acetic, No. 8	lb.	8	10
Benzoic, German	oz.	11	14
Boracic, crystals	lb.	20	22
Boracic, powdered	lb.	23	25
Carbolic, cryst. 1's	lb.	25	35
Carbolic, 5's	lb.	19	33
Citric	lb.	48	52
Gallic	oz.	13	17
Lactic, conc	oz.	17	20
Lactic, diluted	oz.	7	10
Muriatic, com'l	lb.	1¼	4
Muriatic, C. P	lb.	18	20
Nitric, com'l	lb.	7	10
Nitric, C. P	lb.	18	22
Oxalic	lb.	10	12
Pyrogallic	oz.	35	42
Salicylic, *Herf & Frerichs*	lb.	1 30	1 35
Sulphuric, com'l	lb.	1⅜	4
Sulphuric, C. P	lb.	18	20
Tannic	lb.	1 40	1 50
Tartaric, Powd	lb.	27	30
ALCOHOL	gall.	bbl. 2 25; ½ bbl. 2 30; 10 galls 2 33; 5 galls. 2 35; Less, 2 35 Net.	Lese 5c. gall. cash.
Wood	gall.	1 00	1 25
ALLSPICE	lb.	10	12
Powdered	lb.	15	19
ALUM, dried, Powdered	lb.	14	16
Ground	lb.	2½	5
Lump	lb.	2 1-5	5
Powdered	lb.	7	8
AMMONIA, Spirits	lb.	50	55
Spirits, aromatic	lb.	50	52
Water, 3 f	lb.	2½	5
Water, 4 f	lb.	4½	7
Water, 26°	lb.	9	12
AMMONIUM, Bromide	lb.	55	60
Carbonate	lb.	11	14
Muriate	lb.	11	13
Muriate, granular	lb.	10	17
Muriate, powdered	lb.	18	20
Nitrate	lb.	25	28
Valerianate	oz.	25	30
ANILINE, Black, Nigrosine	lb.	2 00	3 00
Blue	lb.	2 00	5 00
Brown	lb.	1 25	2 25
Crimson	lb.	2 50	2 75
Green	lb.	2 25	7 50
Red	lb	50	5 00
Scarlet	lb.	2 00	2 25
Violet	lb.	2 00	4 00
ANODYNE, Hoffman's	lb.	55	60
ANTIFEBRINE	oz.		25
ANTIKAMNIA	oz.		1 00
ANTIMONY, Black, powd., com'l	lb.	4	5
Antimony, pure	lb.	15	20
Chloride, Sol	lb.	18	22
ANTIPYRIN	oz.		1 40
APIOL	oz.	59	65
ARISTOL	oz.		1 80
ARROWROOT, Taylor's	lb.	30	35
St. Vincent	lb.	18	20
ARSENIC, Red, powdered	lb.	18	20
Solution (Donovan's)	lb.	20	25
Solution (Fowler's)	lb.	12	15
White, powdered, com'l	lb.	5½	8
ATROPIA, pure ⅛-oz. vials	oz.		4 90
Sulphate, ½-oz. vials	oz.		3 90

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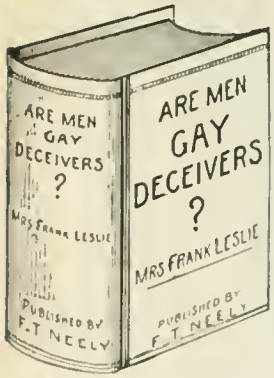

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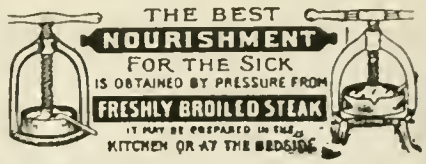

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Peru	lb.	1 65	1 75
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BARK, Cascara Sagrada	lb.	15	20
Cassia	lb.	10	15
Cassia, Saigon	lb.	45	50
Cinchona, Red	lb.	30	60
Cinchona, Red, powdered	lb.	50	60
Cinchona, Yellow	lb.	25	35
Cinchona, Yellow, powdered	lb.	35	70
Condurango	lb.	50	60
Elm, Select	lb.	14	16
Pomegranate, root	lb	35	40
Sassafras	lb.	12	16
Soap, ground	lb.	15	17
Wild Cherry	lb.	10	15
BAY RUM, Imported	gall.	2 85	3 25
BEANS, Calabar	lb.	33	35
Tonka, Angostura	lb.	2 25	2 40
Vanilla	lb.	8 00	20 00
BERRIES, Buckthorn	lb.	25	30
Cubeb	lb.	25	30
Elder	lb.	25	30
Juniper	lb.	5	7
Poke	lb.	25	30
Prickly Ash	lb.	40	50
BISMUTH, Subcarbonate	lb.	2 68	2 85
Subnitrate, *Herf & Frerichs*	lb.	2 25	2 30
BLUE MASS	lb.	49	55
Powdered	lb.	65	70
BLUE VITRIOL	lb.	3½	7
BONE, Cuttlefish	lb.	25	26
BORAX, Refined	lb.	10	12
Powdered	lb.	10	12
BROMOFORM	oz.		45
BUDS, Cassia	lb.	20	25
CACAO BUTTER	lb.	45	55
CAFFEIN, ¼-oz. vials	oz.	57	65
Citrate, ⅛-oz. vials	oz.	57	65
Sulphate, ⅛-oz. vials	oz.	1 05	1 15
CALCIUM, Carbonate, precip	lb.	10	12
Hypophosphite	oz.	16	20
and Sodium, Hypophosphite	oz.	19	22
Phosphate, precip	lb.	24	30
Sulphite	lb.	22	30
CALOMEL, Bulk	lb.	85	90
English	lb.	1 15	1 25
CANTHARIDES, Chinese	lb.	55	60
Russian	lb.	1 10	1 20
CAPSICUM	lb.	20	25
Powdered	lb.	20	25
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CERIUM, Oxalate	oz.	12	15
CHALK, Drop	lb.	4½	6
French, cut	lb.	12	14
Precipitated	lb.	10	12
Red, fingers	lb.	7	8
White, lump	lb.	¾	2
CHARCOAL, Animal, powdered	lb.	8	8
Willow, powdered	lb.	7	10
CHLORAL HYDRATE, Croton	oz.	54	60
Crusts	lb.	1 30	1 55
Crystals	lb.	1 40	1 65
CHLOROFORM	lb.	60	65
CINCHONIDIA, American	oz.	10	14
German	oz.	8	11
CLOVES	lb.	10	12
Powdered	lb.	12	15
COBALT, Powdered	lb.	25	35
COCAINE, Alkaloid	oz.		6 50
Muriate, cryst	oz.	5 50	5 75
Muriate, sol. 2 per cent	oz.	34	43
Muriate, sol. 4 per cent	oz.	48	57
COCHINEAL, Honduras	lb.	35	45
Honduras, powdered	lb.	45	50
CODEIA, ¼-oz. vials	oz.		5 50
Sulphate, ⅛-oz. vials	oz.		4 85
COLLODION	lb.	85	90
Cantharidal	lb.	2 25	2 35
Flexible	lb.	1 25	1 35
COLOCYNTH, Apples, Trieste	lb.	60	65
CREOSOTE, German	lb.	45	50
COPPERAS	lb.	⅞	2
CORROSIVE SUBLIMATE	lb.	75	80
Powdered	lb.	85	90
CREAM TARTAR, Powdered	lb.	25	28
CURCUMA	lb.	10	14
DERMATOL	oz.		50
DEXTRINE	lb.	9	15
DIURETIN	oz.		1 75
EARTH, Fuller's, powdered	lb.	5	8
ELATERIUM	oz.	1 50	4 00
ERGOT, Spanish	lb.	65	70
ETHER, Acetic	lb.	68	71
Nitrous, conc	lb.	1 25	1 65
Sulphuric, U. S. P. *Herf & Frerichs*	lb.	65	70
Sulphuric, conc	lb.	72	76
Sulphuric, washed	lb.	71	75
EUROPHEN	oz.		1 80
EXALOINE	oz.		1 40
EXTRACT, Licorice, M. & R.	lb.	23	25
Licorice, P. & S.	lb.	29	30
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Logwood, bulk	lb	10½	12

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Calendula	lb.	35	50
Chamomile, German	lb.	30	35
Chamomile, Roman, new	lb.	28	33
Lavender	lb.	10	15
Rose, pale	lb.	65	75
Rose, red	lb.	1 50	1 60
Saffron, American	lb.	50	60
Saffron, Spanish	lb.	7 50	8 50
GELATIN, Cooper's	lb.	50	60
French, white	lb.	50	60
GLYCERINE	lb.	14	20
GOLD, Chloride, 15-gr. vials	doz.	5 40	5 50
and Sodium Chlo., 15-gr. vials	doz.	2 75	2 85
GUM, Aloes, Barbadoes	lb.	25	35
Aloes, Cape	lb.	10	15
Aloes, Socotrine	lb.	55	65
Arabic, 1st pick	lb.	65	60
Arabic, 2d pick	lb.	40	45
Arabic, 3d pick	lb.	35	40
Arabic, sorts	lb.	20	25
Arabic, powdered	lb.	60	65
Asafetida	lb.	20	30
Asafetida, powdered	lb.	30	40
Asphaltum	lb.	10	12
Benzoin	lb.	45	50
Camphor	lb.	51	53
Catechu	lb.	10	16
Damar	lb.	40	45
Guaiac	lb.	30	40
Hemlock	lb.	65	70
Kino	lb.	90	1 00
Myrrh	lb.	35	40
Opium	lb.		2 40
Opium, powdered	lb.		3 50
Shellac, bleached	lb.	35	38
Shellac, native	lb.	30	35
Tragacanth, ribbon	lb.	90	1 00
Tragacanth, 1st flake	lb	65	70
Tragacanth, 2d flake	lb.	52	55
Tragacanth, sorts	lb.	40	50
GUTTA PERCHA, Crude, chips	lb.		1 50
Crude, sheets	lb.	1 60	1 60
HOPS, Pressed, 1's, ½'s and ¼'s	lb.	25	35
HYDROGEN, Peroxide, sol	lb.	35	65
ICHTHYOL	oz.		45
INDIGO, Madras	lb.	75	85
Manilla	lb.	75	85
IODINE, Resublimed	oz.	35	40
Resublimed, bulk	lb.	4 00	4 10
IODOFORM	oz.	35	40
Bulk, *Herf & Frerichs*	lb.	4 75	5 00
IODOL	oz.		1 25
IRON, Carbonate, precipitate	lb.	15	20
Chloride, sol. for tincture	lb.	15	20
Chloride, tincture	lb.	35	40
Citrate, U. S. P.	lb.	67	75
Citrate and Quinine	oz.	20	23
Iodide, Syrup	lb.	47	55
Phosphate, precipitated	lb.	48	50
Phosphate, scales	lb.	67	77
Pyrophosphate, plates	lb.	65	73
Sulphate, pure	lb.	7	10
Sulphate, pure, dried	lb.	16	20
ISINGLASS, American	lb.	1 10	1 25
Russian	lb.	3 75	4 25
LACTUCARIUM	oz.		59
LANOLIN	lb.	65	90
LEAD, Acetate, white	lb.	15	17
LEAVES, Aconite, German	lb.		25
Belladonna, German	lb.		30
Buchu, long	lb.	75	85
Buchu, short	lb.	18	20
Coca	lb.	70	90
Conium, German	lb.		30
Digitalis, German	lb.		25
Henbane, German	lb.		30
Sage, Italian	lb.	14	17
Senna, Alexandria	lb.	25	30
Senna, Alexandria, garbled	lb.	30	38
Senna, East India	lb.	18	20
Senna, Tinnevelly	lb.	18	20
LIME, Chloride	lb.	5	13
LITHIUM, Benzoate	oz.		31
Carbonate	oz.		31
Salicylate	oz.		34
LOGWOOD CHIP	lb.	2½	5
LUPULIN	lb.	1 00	1 25
LYCOPODIUM	lb.	65	70
MACE	lb.	80	85
MADDER, Dutch	lb.	16	18
MAGNESIA, Calcined, heavy	lb.	60	65
Calcined, light	lb.	45	60
Carbonate, Forbes, 2 oz.	lb.		25
Carbonate, Jennings'	lb.	36	38
Carbonate, K. & M.	lb.	18	20
Carbonate, Pattison's	lb.	20	22
MANGANESE, Black oxide	lb.	5	6
MANNA, Large flake	lb.	1 30	1 45
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MENTHOL, Cryst	oz.	35	40
MERCURY	lb.	70	75
Bisulphate	lb.	66	72
Iodide, proto	oz.	27	30
Iodide, per	oz.		34
Subsulphate	lb.		1 13
With Chalk	lb.	44	52
MORPHINE, Acetate, P. & W.	oz.	2 10	2 35
Muriate, P. & W.	oz.	2 10	2 35
Sulphate, P. & W.	oz.	2 10	2 35
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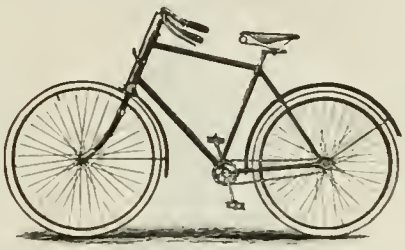

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Tonquin, grain	⅛ oz.	3 25	4 00
NUTGALLS, Aleppo	lb.	22	27
Aleppo, powdered	lb.	28	30
NUTMEGS	lb.	70	80
NUX VOMICA	lb.	12	15
Powdered	lb.	18	20
OIL, Almond, Bitter	oz.	60	65
Almonds, Sweet	lb.	35	45
Amber, Rectified	lb.	45	50
Anise	lb.	1 90	2 00
Bay, true	oz.	40	50
Bergamot	lb.	3 00	3 50
Cajuput	lb.	90	95
Cassia	lb.	1 15	1 30
Castor, No. 1	gall.	1 20	1 28
Castor, No. 3	gall.	1 05	1 10
Cedar, pure	lb.	50	70
Citronella, native	lb.	60	65
Cloves	lb.	85	95
Codliver, Norwegian	gall.	85	95
Croton	lb.	1 10	1 20
Cubebs	oz.		25
Eucalyptus	lb.	1 50	1 60
Fennel	lb.	2 00	2 25
Hemlock, pure	lb.	60	70
Juniper Berries	lb.	1 40	1 75
Juniper Wood	lb.	45	50
Lavender Flowers	lb.	2 25	2 50
Lemon	lb.	2 25	2 75
Mace, expressed	lb.		2 50
Male Fern, ethereal	oz.	28	35
Mustard, essential	oz.	50	60
Mustard, expressed	gall.	75	1 00
Olive, Malaga	gall.	80	1 00
Olive, sublime	gall.	2 50	3 10
Orange, bitter	lb.	4 50	5 00
Orange, sweet	lb.	2 60	3 50
Origanum	lb.	50	1 25
Pennyroyal	lb.		1 50
Pepper, black	lb.	1 00	1 10
Peppermint	lb.	2 50	2 60
Peppermint, H. G. H.	lb.	3 15	3 25
Rose, Kissanlik	oz.	8 00	8 50
Rosemary Flowers	lb.		1 50
Rosemary, Trieste	lb.		65
Sandalwood, English	lb.	6 50	7 50
Sandalwood, German	lb.	3 50	3 75
Sassafras	lb.	55	60
Savin	lb.	1 00	1 25
Spearmint	lb.	2 50	2 75
Tar	gall.	50	60
Wintergreen	lb.	2 26	2 30
Wintergreen, Synthetic, H. & F.	lb.		1 85
Wormseed, Baltimore	lb.	2 00	2 10
Wormwood, pure	lb.	4 25	4 75
Wormwood, com'l	lb.	3 00	3 50
OINTMENT, Mercurial, ½ M.	lb.	55	60
Mercurial, ⅓ M.	lb.	45	50
PARAFFIN, refined	lb.	13	15
PARALDEHYDE	lb.		2 50
PEPPER, Black, powdered	lb.	15	18
White	lb.	25	30
White, powdered	lb.	30	35
PEPSIN, Cudahy	oz.		70
PHENACETINE, Bayer's	oz.		1 00
PIPERAZINE	5 gram vial.		1 50
PIPERIN	oz		69
PITCH, Burgundy	lb.	6	8
POTASE, crude	lb.		8
Caustic, com'l	lb.	35	40
Caustic, white	lb.	40	45
POTASSIUM, Acetate	lb.	40	45
Bichromate	lb.	14	16
Bromide	lb.	38	42
Carbonate	lb.	12	14
Chlorate, cryst	lb.	19	21
Chlorate, powdered	lb.	20	22
Citrate	lb.	60	65
Cyanide, fused	lb.	50	80
Hypophosphite	oz.	18	20
Iodide, *Herf & Frerichs*	lb.	2 90	3 00
Oxalate	lb.	28	30
Permanganate	lb.	35	40
Prussiate, red	lb.	60	75
Prussiate, yellow	lb.	26	29
Sulphuret	lb.	22	25
Tartrate	lb.	52	60
POWDER, Dover's	lb.		1 05
Insect	lb.	20	25
PROPYLAMIN	lb.	55	60
QUININE—			
Sulphate, P. & W., 1 oz. bots	oz.		34
Sulphate, P. & W., 5 oz. cans	oz.		29
Sulphate, Foreign, 1 oz. bots	oz.		32
Sulphate, Foreign, 5 oz. cans	oz.	25	28
Sulphate, Foreign, 100 oz. tins	oz.		20
RESORCIN	oz.	28	30
RED PRECIPITATE	lb.	95	1 00
ROOT, Aconite, German	lb.	20	25
Alkanet	lb.		15
Blood	lb.		15
Calamus, peeled	lb.	18	25
Calamus, white, peeled & split	lb.	60	65
Columbo	lb.	20	22
Culver's	lb.	35	40
Dandelion, German, cut	lb.	25	28
Elecampane	lb.	16	18
Gentian	lb.	8	11
Gentian, powdered	lb.	10	12
Ginger, African	lb.	15	18
Ginger, African, powdered	lb.	17	20

MISCELLANEOUS.

PRICES CURRENT.—Continued.

ROOT—CONTINUED.			
Ginger, Jamaica	lb.	20	22
Golden Seal	lb.	35	40
Hellebore, white, powdered	lb.	12	15
Ipecac, Rio	lb.	1 50	1 60
Jalap	lb.	45	55
Jalap, powdered	lb.	50	60
Licorice	lb.	12	15
Licorice, powdered	lb.	15	25
Mandrake	lb.	20	25
Marshmallow, cut	lb.		25
Orris, Fingers	lb.	95	1 10
Orris, Florentine	lb.	48	55
Orris, Florentine, powdered	lb.	48	55
Orris, Verona, powdered	lb.	35	40
Orris, Verona	lb.	25	30
Rhubarb, East India	lb.	85	1 50
Rhubarb, East India, powd	lb.	85	1 50
Rhubarb, cut in cubes	lb.	1 35	2 25
Rhubarb, cut in fingers	lb.	1 40	2 50
Sarsaparilla, Honduras	lb.	40	45
Sarsaparilla, Mexican	lb.	20	25
Seneca	lb.	70	80
Snake, Canada	lb.	45	50
Poke	lb.	15	20
Squills, white	lb.	11	15
Valerian, English	lb.	25	30
Valerian, Vermont	lb.	22	25
SAL, Epsom	lb.	1½	3
Glauber	lb.	1½	3
Nitre, com'l	lb.	6	8
Nitre, pure, large crystals	lb.	8	10
Nitre, pure, small crystals	lb.	7	9
Rochelle	lb.	25	30
Soda	lb.	1½	1¾
Tartar	lb.	12	14
SALICIN	oz.	27	35
Bulk	lb.	1 75	2 00
SALOL	oz.		35
SALOPHEN	oz.		1 00
SANTONIN	oz.		39
SEED, Anise, Italian	lb.	16	19
Anise, Star	lb.	35	40
Canary	lb.	3	4
Caraway	lb.	10	12
Cardamom, Aleppo	lb.	90	1 25
Cardamom, Mangalor, bleached	lb.	1 10	1 50
Celery	lb.	20	25
Colchicum	lb.	50	60
Conium	lb.	20	25
Coriander	lb.	8	10
Fennel	lb.	15	18
Flax, recleaned	lb.	2¾	4
Flax, ground	lb.	2¾	4
Foenugreek, powdered	lb.	6½	8
Hemp, recleaned	lb.	4	5
Lobelia	lb.	35	40
Mustard, black	lb.	6	8
Mustard, yellow	lb.		10
Pumpkin	lb.	18	25
Quince, German	lb.	55	65
Quince, Russian	lb.		50
Rape	lb.	6	7
Stramonium	lb.		25
Sunflower	lb.		15
Worm, American	lb.	14	15
Worm, Levant	lb.	13	15
SEIDLITZ MIXTURE	lb.	22	25
SILVER, Nitrate, cryst	oz.	65	70
Nitrate, cryst	lb.	8 10	8 25
Nitrate, fused	oz.		69
Nitrate, fused, No. 2	oz.		60
SOAP, Castile, mottled	lb.	7½	12
Castile, white, Cont'l's	lb.	12½	15
Castile, white, powdered	lb.	30	35
SODIUM, Bicarbonate	lb.	4	5
Bromide	lb.	50	55
Hypophosphite	lb.		1 45
Hyposulphite	lb.	3	5
Iodide	oz.		34
Salicylate, *Herf & Frerichs*	lb.	1 40	1 50
Sulphite, cryst	lb.	14	18
Sulphite, powdered	lb.	22	25
SPERMACETI	lb.	40	45
SPIRITS, Nitre, 3 f	lb.	34	37
Nitre, 4 f	lb.	39	44
Nitre, U. S. P.	lb.	46	49
STONE, Pumice,	lb.	5	8
Rotten	lb.	6	12
STRONTIUM, Nitrate, powdered	lb.	13	15
STRYCHNIA, ¼ oz. vials	oz.	1 30	1 35
SUGAR, Milk, powdered	lb.	20	25
SULFONAL	oz.		1 35
SULPHUR, Flowers, (Gray's)	lb.	2	4
Flour	lb.	2	4
Lac	lb.	12	20
Roll	lb.	1¾	5
SYAPNIA, ½ oz. vials	oz.		3 00
SYRUP, Rock Candy	gall.	55	65
TAMARINDS	lb.	10	18
TAPIOCA	lb.		8
TAR, Barbadoes	lb.		12
TARTAR EMETIC, Powdered	lb.	48	50
TIN, Muriate, crystals	lb.	28	30
Muriate, solution	lb.	18	20
TURPENTINE, Venice	lb.	27	30
VANILLIN	oz.		7 50
VERDIGRIS	lb.	45	50
Powdered	lb.	45	50
VACCINE VIRUS—			
Ten Ivory Points	pkg		75

A

PERFECT EMULSION

NO OILY SUBSTANCE.

Has the largest sale and is the most popular of any Skin Preparation in the market. Introduced solely upon its merits, and by Sample. Package Patented.

(⅜ size.)

— FOR THE —

Face, Hands, Skin & Complexion

TRADE PRICES.

REGULAR SIZE.

Less than three dozen, $4.00 per dozen, net.
Three to six dozen..... 4.00 " less 5 per ct.
One-half to one gross..45.00 per gross, net.

SPECIAL SIZE, 11-oz. GLASS STOPPERED.

Less than three dozen, $8.50 per dozen, net.
Three to six dozen..... 8.50 " less 5 per ct.
One-half to one gross..96.00 per gross, net.

Special rebate price for one gross or more.

Send for our Special Offer. Samples furnished free of expense. One bottle sent to the trade on receipt of retail price, express prepaid. For sale by all the leading wholesale dealers in the United States.

When Ordering Direct mention your Wholesale Dealer.

A. S. HINDS, Sole Prop'r,

PORTLAND, ME.

DAVIS & LAWRENCE CO., L't'd, Montreal, General Agents for Canada.
WM. E. PECK, New York, General Agent for South America.
H. ROGERS, Paris, General Agent for France and Italy.
F. NEWBERY & SON, London, General Agents for England.
HENRY L. BULLEN, Melbourne, General Agent for Australia.

Please mention THE ERA when writing.

PRICES CURRENT.—Continued.

WAX, Yellow	lb.	35	38
White	lb.	50	60
WHISKEY—			
Belle of Bourbon Co., Louisville.			
1 Case Lot		$ 10 00 per case	
6 "		9 50 "	
12 "		9 00	
ZINC, Oxide	lb.	11	80
Sulphate, cryst	lb.	8	10

PAINTS AND OILS.

BLACK, Drop, powdered	lb.		8
Ivory	lb.	6	8
Lamp, ord. dry, 1's, ½'s and ¼'s	lb.	6	10
Lamp, Germantown, 1's, ½'s, and ¼'s	lb.	10	18
Lead, X	lb.	5	7
Lead, XX	lb.	7	9
Lead, XXX	lb.	10	12
BLUE, Celestial	lb.		12
Chinese, powdered	lb.	70	75
Cobalt	lb.		50
Prussian	lb.	65	70
Soluble	lb.	48	55
Ultramarine	lb.	12½	18
BRONZE, Copper	oz.	10	20
Gold	oz.	10	25
Silver	oz.	10	25
BROWN, Spanish	lb.	2	8
Vandyke	lb.	6	9
CARMINE, No. 40	oz.	35	40
GREEN, Chrome, dry	lb.	12	15
Paris, dry	lb.	16	22½
LEAD, Red, dry	lb.	7	7½
Red, in Oil	lb.		12
White, dry	lb.	7	7¼
White, in Oil	lb.	7	7½
LITHARGE	lb.	7	7½
MINERAL, Prince's	lb.	1¼	3
Winter's	lb.	1	8
OCHRE, Yellow, American	lb.	1	8
Yellow, Marseilles	lb.	1¾	3
Yellow, French, Rochelle	lb.	1¾	8
OIL, Cottonseed	gall.	75	85
Fish, Bank	gall.	50	60
Fish, Straits	gall.	50	60
Lard, W. S	gall.	75	80
Lard, No. 1	gall.	38	45
Linseed, boiled	gall.	44	48
Linseed, raw	gall.	41	45
Neatsfoot, pure	gall.	70	75
Neatsfoot No. 1	gall.	45	50
Sperm	gall.	1 00	1 20
Whale	gall.	70	80
PUTTY, S. P.	lb.	2	3
No 1	lb.	1¾	3
RED, India	lb.	8	14
Tuscan	lb.	18	20
Venetian, American	lb.	1½	3
Venetian, English	lb.	1¾	8
SIENNA, Burnt	lb.	4	8
Raw	lb.	4	8
SMALTS, Black	lb.	8	10
Blue	lb.	10	12
Brown	lb.	10	12
Green	lb.	10	12
Vermilion	lb.	13	15
TURPENTINE	gall.	35½	39
UMBER, Burnt	lb.	4	6
Raw	lb.	4	6
Turkey, Burnt	lb.	6	8
VERMILION, American, dry	lb.	15	18
Chinese	lb.	1 10	1 15
English	lb.	75	80
WHITE, China	lb.	16	18
Flake	lb.	15	18
Paris	lb.	1¼	3
WHITING, Com'l	lb.	¾	1½
Gilder's	lb.	1	1¾
YELLOW, Chrome	lb.	14	18
ZINC, White, dry, American	lb.	5	
White, dry, French	lb.	8	

VARNISHES.

Asphaltum	gall.	70	80
Coach	gall.		1 10
Damar	gall.		1 35
Furniture	gall.		85
Hard Oil Finish, light	gall.	1 35	1 60
Hard Oil Finish, dark	gall.	1 25	1 50
Japan	gall.	75	85
Shellac	gall.	1 85	3 15

GLASSWARE AND CORKS.

Greenware, original packages. Discount 70 per cent., less quantity, 60 per cent.

Flintware, original packages. Discount 70 and 10 per cent., less quantity, 66⅔ per cent.

Corks, Circle "A".....Net, list.
" Diamond "M".....Net, list.
" X & XX, Original Sack, 5 gro. 60 and 15 %.
" less..... 50 per cent.
" Sodas and Wines..... 10 per cent.
" Jar..... 50 per cent.

WINDOW GLASS.

Single Strength, Box, 80 per cent and 15 per cent. less than box.....add 10 per cent.
Double Strength, Box, 80 per cent and 20 per cent. less than box.....add 10 per cent.

WANT ADVERTISEMENTS

Published on the 1st and 15th of each month. Copy should reach us 10 days previous to date of issue.

This department is for such advertisements as,

HELP WANTED.
AGENTS WANTED.
SITUATIONS WANTED.
DRUG STORES WANTED.
DRUG STORES FOR SALE.
MISCELLANEOUS WANTS.
SURPLUS STOCK FOR SALE.
APPARATUS WANTED, FOR SALE OR EXCHANGE.

OUR CHARGE for advertisements inserted here is:

20 words or less, 1 insertion..**50 cents.**
Each additional word..... **2** "

DISCOUNTS: 2 insertions..... 10 per cent.
3 " ..... 15 "
4 or more insertions 20 "

Payment invariably in Advance.

Send 10 Cents extra if we are to forward answers to you.

Address, **The Pharmaceutical Era, Box 583. Detroit, Mich.**

1113—WANTED—Drug salesmen to carry a quick selling side line. Commission, $3.00 on each order taken. Thurston Chemical Co., Grand Rapids, Ohio.

1119—DRUG STORES—Druggists seeking stores will find we can furnish what they want; we have bargains in city and country, every state. No charges to prospective purchasers. Parties desiring to sell should register with us; sales conducted privately. Reliable drug help furnished to those applying, free of charge. Write us THE PHARMACEUTICAL EXCHANGE BUREAU, 1501 Arch St., Philadelphia, Pa.

1122—TO RETIRE, I offer fine fixtures, stock and trade worth $2,500, for $1,500 cash. DOCTOR, 24 Colden St, Newburgh, N. Y.

1125—FOR SALE—Best Drug store in northern Ohio town of 1,000; invoice, $3,500 to $4,000; one other store; reasons, other business; don't write unless you mean business. Address GAMBOGE, care of Era.

1134.—FOR SALE—On account of death of owner, old established drug store in a town of 3,000; county seat, within 50 miles of St. Louis. Trade principally German. Address MRS. GRUHS, Nashville, Ill.

1140—INFORMATION WANTED.—Anyone knowing of the address or whereabouts of Mr. C. G. Nickells, formerly of Kansas City, Mo., will confer a favor by addressing P. O. Drawer 248, Baltimore, Md.

1144.—FOR SALE—Drug store in Ohio, doing a good paying business; stock, $3,500 Terms and price reasonable; a rare chance. Address OHIO, care Era.

1146—FOR EXCHANGE—Good drug business in Rochester, N. Y., for one as good elsewhere. Milder climate. Address "EXCHANGE," care Era.

1148.—FOR SALE—A good paying drug store in natural gas town of 5 000, in northern Indiana; has been established thirty-three years. Address "NATURAL GAS," care Era.

1150.—TRAVELING MEN WANTED, who are an assured success on the road and stand well with the trade, to sell—side line—goods to the drug and other trade. Profits large and remitted every two weeks; samples small and neat. No man not traveling need make application. LYON CHEMICAL CO., Cleveland, Ohio.

BUSINESS OPPORTUNITIES.

DRUG STORES IN PHILADELPHIA.
Drug Stores in Pennsylvania.
Drug Stores in New Jersey.
Drug Stores in Delaware.
Drug Stores in Baltimore.
Drug Stores from $1200 to $32,000.
Drug Stores in every section of the United States from Maine to California and along the Gulf Coast. What are you looking for?
FRANK E. ENGELMAN,
Solicitor and Druggists' Attorney,
150 N. 4th St., Philadelphia, Pa.

1151.—MANUFACTURING CHEMIST and pharmacist, graduate of Vienna, Ph. D., Magister Pharmacy, formerly employed in Trommdsorff's Chemical Works, seeks position with chemical or pharmaceutical c ncern. Highest references. "VIENNA," 722 Temple Court, New York.

1154—FOR SALE—Established drug store; a rare chance, 75,000 prescriptions in eight years; reason for selling owner has other business that requires all his time. Refers to W. P. Ritchey, 214 Fulton street, New York. Address CHARLES KERR. Danbury, Conn.

1156.—BONANZA—Drug store on principal street in Syracuse, N. Y.; invoice, $3,500; soda fountain, fine cigar trade. Easy terms to right party. Address XYLOL, care Era.

NOTICES

ON THIS PAGE ARE PRODUCTIVE OF MANY REPLIES IF YOU WANT A POSITION, A PARTNER, OR TO SELL YOUR STORE.

1156.—TWELVE THOUSAND DOLLARS will buy one-half interest in a drug business of twenty-five years' standing; yearly net profit from seven to eight thousand dollars. If you mean business write L. B. G., 12 Grand View ave., Somerville, Mass.

1158.—FOR SALE—Toledo drug store, centrally located, one of the finest in the city, at a very low price; $1,000 cash, balance in payments. Address F. S. CASSMERE, Toledo, Ohio.

1159—WANTED—Position by first-class registered pharmacist, aged 27. Single, sober and reliable. Address GEORGE W. EBERT, 570 N. Penn. St., Indianapolis, Ind.

1160—SITUATION WANTED—Young man four years experience desires situation as drug clerk. Single, not afraid of work, first-class references furnished. Address LOCK BOX NO. 181, Norwich, N. Y.

1161—FOR SALE—A first-class retail drug store in best city in Iowa. Invoice $4,000; good reason for selling. Address LOCK BOX 325, Cedar Rapids, Iowa.

1162—FOR SALE—Drug store in northern Ia. Will do $7,000 business this year; stock and fixtures will invoice $3 500; reasons for selling, poor health. Address M., care Era.

1163—DRUG STORE FOR SALE—Invoice about $800; six physicians; no opposition; rents low; write for particulars. A. A. DRUMMOND, Massie's Mills, Va.

1164—FOR SALE—A well stocked, good paying corner—drug store in thickly populated neighborhood in New York City. Terms easy. Address H. Box 938, New York.

1165—WANTED—Situation as prescription clerk, by a graduate registered pharmacist. Twelve years experience. Can furnish first-class reference. Address DRAWER B., Indianapolis, Ind.

1166—FOR SALE—Drug store in this place. Average business. $10,000; will invoice $6,000; price $5,000; reason for selling, death of proprietor. Address S. C. PLANK. Administrator, Waynesboro, Franklin Co., Pa.

1167—SITUATION WANTED—By A No. 1 pharmacist, registered by examination in Missouri. No bad habits, good recommendations, can commence Jan. 1st, 94; can manage any retail store. FRANK HALE, New London, Mo.

1168—FOR SALE—A fine drug store in Indiana town, county seat. Average daily sales $32. Will sell at 10 per cent. less than invoice—would be a bargain 10 per cent. above. Address "CAMP," care of Era.

1169—SITUATION WANTED—Registered assistant, Illinois, 4 years experience, course at college, references, will go anywhere. CLERK, 339 W. Harrison, Chicago.

1170—WANTED—Registered pharmacist (Ohio), single man preferred. Address, stating salary, reference, DRUGS, 194 Dodge street, Cleveland, Ohio.

1171—Registered pharmacist wants a situation, and have experience, and also a graduate, can give best of reference. BOX 33, Spencerville, Ohio.

1172—HELP WANTED—Salesmen visiting the drug trade to sell as a side line on commission, our Unique Self-Heating Hair Curler. It sells equally as well to the following dealers: Jewelers, dry goods, hardware, hair stores, bazaars, news stands, etc. Address with references, UNIQUE NOVELTY CO., 99 to 103 Abbott St., Detroit, Mich.

1173—Young man, 25 years of age, speaks German and English, wishes to learn the drug business, references furnished. Address G. A. CANDLER, Hudson, Wis.

1174—OFFICE MAN—We want a first-class man for our Directory dept. Prefer one of extended experience in wholesale drug business. D. O. HAYNES & CO.

1176.—WANTED—Position by registered pharmacist as traveling salesman for reliable drug house. Has had experience, and thoroughly acquainted with south. Best of references. Address "RUMEX," care Era.

1176.—PARTNER WANTED—Drug business in most progressive city in Arkansas. Stock and fixtures invoice $3,500; everything first-class; will lump or invoice. Druggist, an M. D. preferred. Address P. P. PLUCK, care Era.

SELL YOUR OLD PATENT MEDICINES.

Have you any patent medicines that don't sell? If so, send list to Edward J. Moore, 216 Front St., New York, and he will tell you how to dispose of them.

GRAY'S PHARMACEUTICAL QUIZ COMPEND

Tenth edition. A complete book of questions and answers on pharmacy, botany and chemistry asked by the various State Boards. Also, tables of doses, incompatibilities, new remedies, and much other valuable information for daily reference. The elements of botany and chemistry are treated in a condensed, practical form. Price, post-paid, $1.50.

GRAY'S PRESCRIPTIONIST.

A treatise on the reading and compounding of physicians' prescriptions, with fac-similies of obscure ones, illustrating the difficulties experienced in reading and compounding them. Price $1.50. Order of GRAY & BRYAN, Box 593, Chicago, Ill.

BONE MEAL FOR POULTRY. Crushed Oyster Shells, Flint and Beef Scraps. Send for new price list.

YORK CHEMICAL WORKS, York, Pa.

Please state what periodical you saw our advertisement in.

BLANKS A SPECIALTY. Printed and Blocked in Tablets 100 Sheets each.

PRICE, 35 CTS. PER 1000.

LEATHER COVERS, for Physicians' use of all Sizes.

PRICE, 18 TO 50 CTS. EACH.

℞ BOOKS For Doctors Office, 1500 Blanks, 3 to a leaf, with Stubs, or Carbon Paper to Copy.

℞ BLANKS of all sizes made to order. Estimates furnished for all kinds of DRUGGIST PRINTING.

SEND FOR SAMPLES AND PRICE LIST.

Address J. B. BURR & CO., HARTFORD, CONN.

PUBLISHERS. [Established 1856.] PRINTERS.

℞ 35c. PER 1000. BLANKS

IF YOU WANT TO PURCHASE

ROLL TOILET PAPER

AT A PRICE THAT WILL

PERMIT YOU TO SELL FOR WHAT IT FORMERLY COST YOU

YOU CAN DO IT. IT'S EASY.

SEND FOR OUR NEW CATALOGUE AND REDUCED PRICE LIST.

DIAMOND BRAND.

The only **2000** sheet roll.

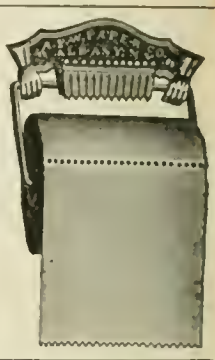
Every roll handsomely wrapped. No. 1 quality only. The BEST and the CHEAPEST toilet paper manufactured. Our $1 case, containing 10,000 sheets and nickel fixture, displays well and makes the usual 10c. sale a dollar one.

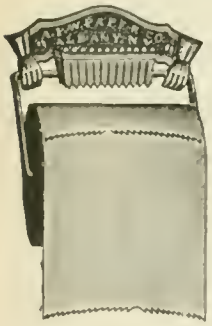
THE ORIGINAL

PERFORATED ROLL.

In various brands, qualities and sizes.

Price per 100 rolls, from $6.50, less discount.





Combination Brand.

1,000 and 1,500 sheet rolls.

No. 1 quality ONLY. A desirable article for the best retail trade.

THE

STRAIGHT CUT.

1,000 Sheet Rolls.

First Quality Only.

Cross Cut Brand.

FOUR GRADES.

Every roll enclosed in a neat wrapper, printed in colors.

Price per 100 roll case, from $6, less discount.

ORDINARY

Unperforated Roll.

Quality, Quantity and Price to meet the wants of purchasers.

WE ARE the sole manufacturers of the Diamond, Combination, Cross Cut and Unique Brands, but specially recommend the Diamond and Unique Brands as not only A1 in every respect, but so unlike the goods of every other manufacturer that customers cannot be misled by quotations on an article of similar appearance, but inferior in quality.

A. P. W. PAPER CO., ALBANY, N. Y.

New York, 28 & 30 North Moore St. **Chicago, 164-166 Market St.**

[S. P. 31.]

MISCELLANEOUS.

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